



Southern Georgian Bay  
association of  
**REALTORS®**

**Southern Georgian Bay  
Western District  
Residential Market Activity and  
MLS® Home Price Index Report  
April 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

**Southern Georgian Bay  
Western District  
MLS® Residential Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	321	339.7	59.7	51.4	5.6	54.3	95.7
Dollar Volume	\$269,248,949	605.5	151.4	175.5	147.6	316.3	457.4
New Listings	468	155.7	15.6	59.7	15.8	-20.1	-16.0
Active Listings	302	-53.7	-59.8	-44.5	-63.6	-79.9	-81.9
Sales to New Listings Ratio <sup>1</sup>	68.6	39.9	49.6	72.4	75.2	35.5	29.4
Months of Inventory <sup>2</sup>	0.9	8.9	3.7	2.6	2.7	7.2	10.2
Average Price	\$838,782	60.4	57.4	82.0	134.5	169.8	184.8
Median Price	\$710,800	50.1	48.7	69.2	129.3	176.3	163.3
Sale to List Price Ratio	107.0	96.8	98.2	98.7	97.5	95.9	96.3
Median Days on Market	8.0	33.0	20.0	21.0	29.0	49.5	62.5

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	973	99.4	62.4	55.7	20.9	83.6	90.4
Dollar Volume	\$811,744,848	184.3	149.9	177.1	173.9	381.8	424.2
New Listings	1,267	26.4	7.7	23.2	2.3	-21.8	-26.5
Active Listings <sup>3</sup>	228	-62.7	-63.8	-53.8	-71.4	-82.9	-84.3
Sales to New Listings Ratio <sup>4</sup>	76.8	48.7	50.9	60.8	65.0	32.7	29.6
Months of Inventory <sup>5</sup>	0.9	5.0	4.2	3.2	4.0	10.1	11.3
Average Price	\$834,270	42.6	53.9	78.0	126.6	162.4	175.3
Median Price	\$715,000	44.4	50.5	70.8	130.6	169.8	189.5
Sale to List Price Ratio	105.9	97.8	97.6	97.9	97.3	95.9	95.7
Median Days on Market	9.0	27.0	29.0	25.0	34.0	67.0	58.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

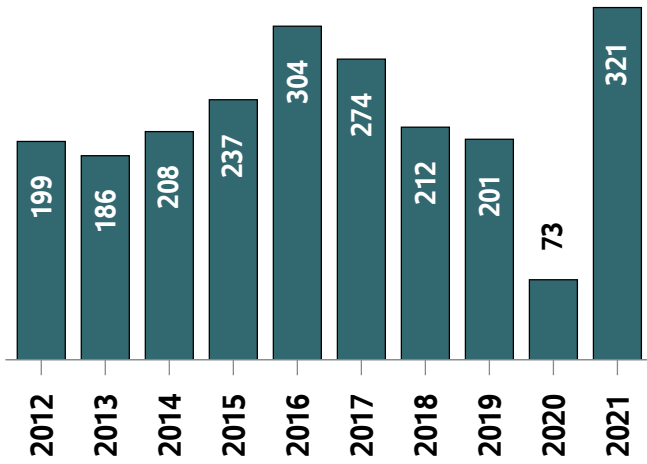
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

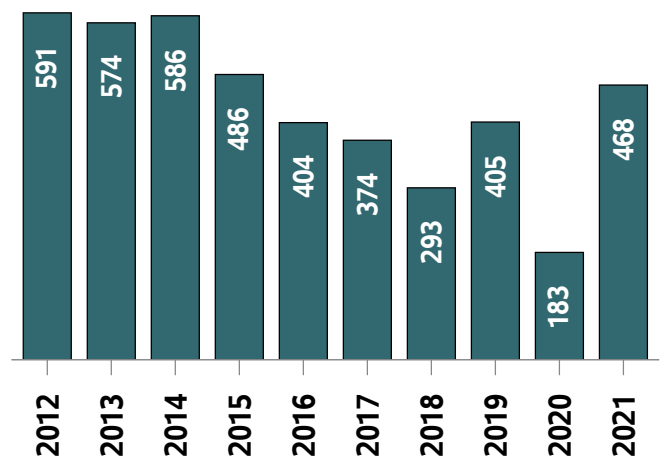
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Residential Market Activity

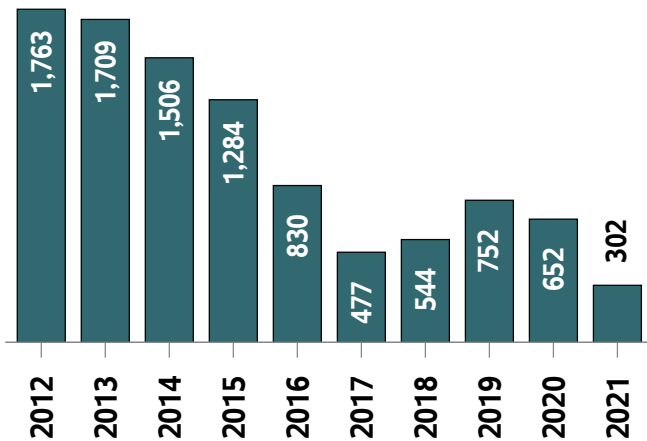
**Sales Activity (April only)**



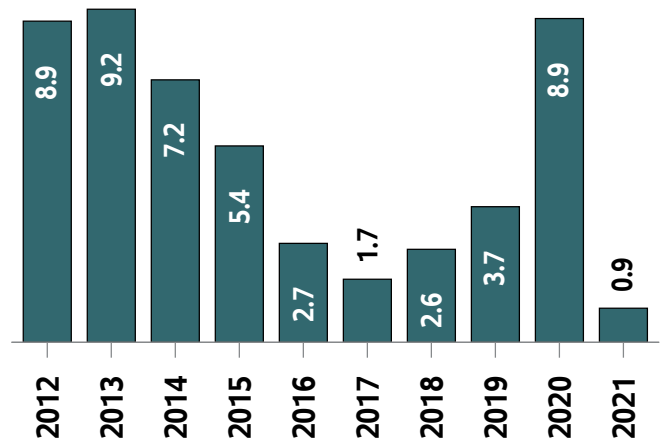
**New Listings (April only)**



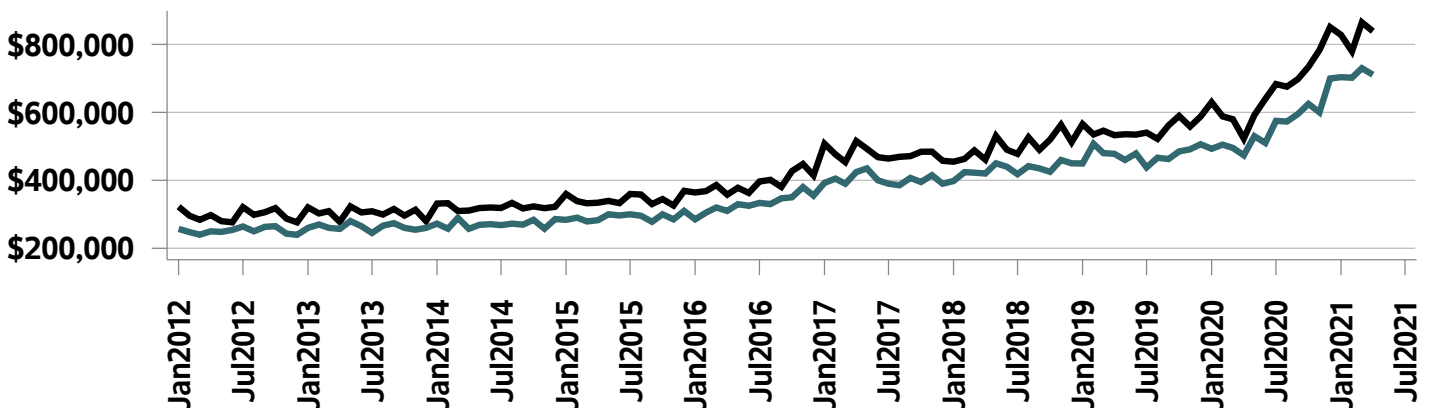
**Active Listings (April only)**



**Months of Inventory (April only)**

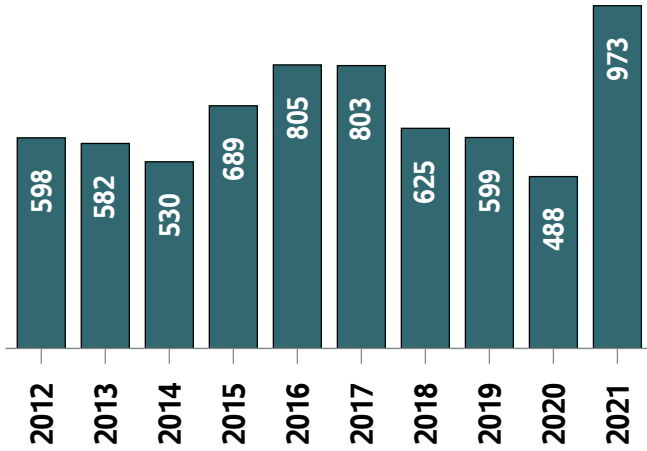


**Average Price and Median Price**

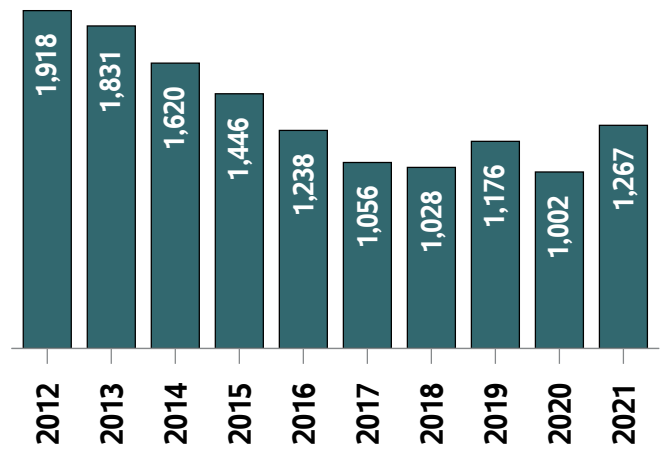


## Southern Georgian Bay Western District MLS® Residential Market Activity

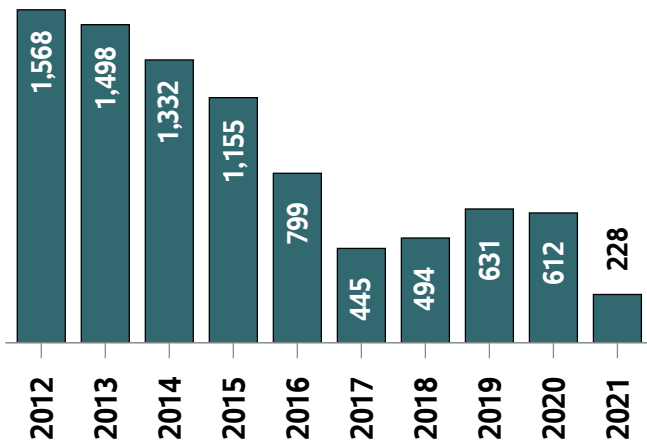
Sales Activity (April Year-to-date)



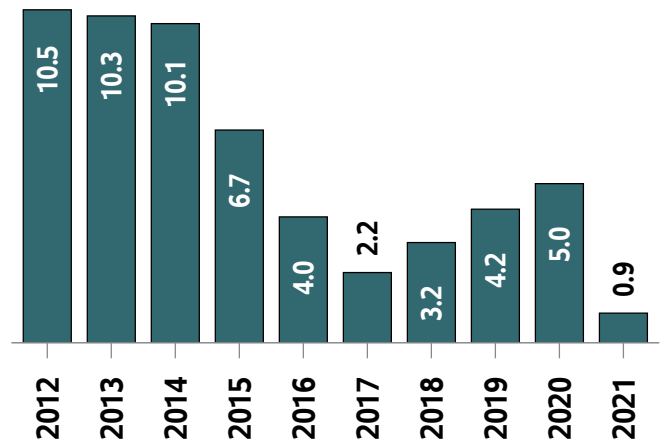
New Listings (April Year-to-date)



Active Listings <sup>1</sup>(April Year-to-date)



Months of Inventory <sup>2</sup>(April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Single Family Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	203	306.0	46.0	32.7	-11.0	29.3	55.0
Dollar Volume	\$193,804,906	575.8	137.3	152.9	116.2	259.7	388.1
New Listings	315	128.3	4.3	40.6	0.0	-30.5	-20.7
Active Listings	206	-58.2	-64.0	-51.2	-67.3	-82.0	-82.9
Sales to New Listings Ratio <sup>1</sup>	64.4	36.2	46.0	68.3	72.4	34.7	33.0
Months of Inventory <sup>2</sup>	1.0	9.9	4.1	2.8	2.8	7.3	9.2
Average Price	\$954,704	66.5	62.5	90.6	142.8	178.2	215.0
Median Price	\$822,000	47.2	61.2	82.7	141.6	200.4	204.4
Sale to List Price Ratio	107.9	96.7	97.9	98.5	97.3	95.9	96.3
Median Days on Market	8.0	32.5	20.0	24.0	29.0	50.0	62.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	660	93.5	48.6	47.7	9.1	62.2	65.0
Dollar Volume	\$624,721,820	178.9	138.1	168.7	155.5	342.7	386.0
New Listings	874	21.4	-1.4	14.7	-8.3	-28.7	-30.4
Active Listings <sup>3</sup>	152	-66.8	-67.9	-59.8	-74.1	-84.8	-85.2
Sales to New Listings Ratio <sup>4</sup>	75.5	47.4	50.1	58.7	63.5	33.2	31.9
Months of Inventory <sup>5</sup>	0.9	5.4	4.3	3.4	3.9	9.8	10.3
Average Price	\$946,548	44.1	60.2	82.0	134.2	173.0	194.5
Median Price	\$800,000	43.1	56.5	75.1	138.1	180.7	207.8
Sale to List Price Ratio	105.8	97.8	97.6	97.7	97.2	95.8	95.8
Median Days on Market	9.0	28.0	29.0	28.0	32.0	67.0	56.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

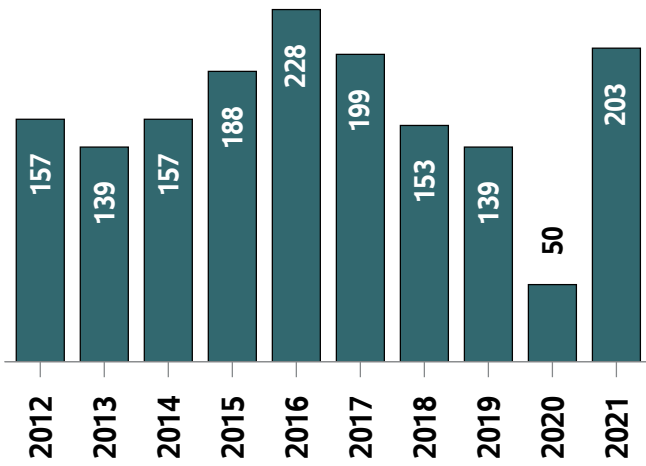
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

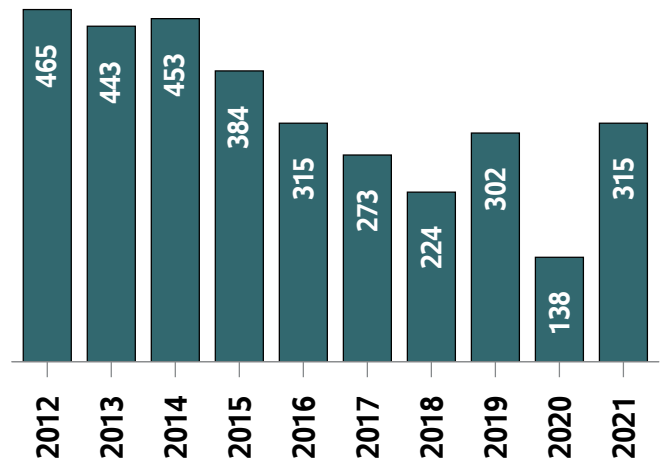
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Single Family Market Activity

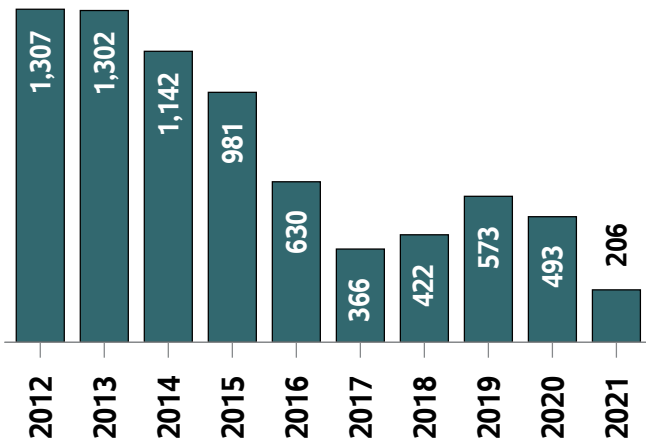
**Sales Activity (April only)**



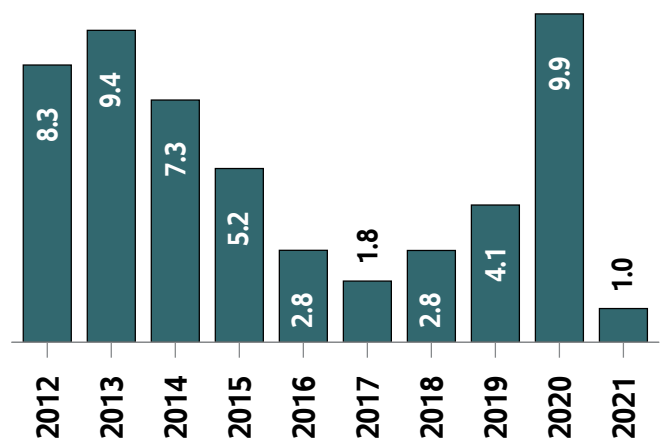
**New Listings (April only)**



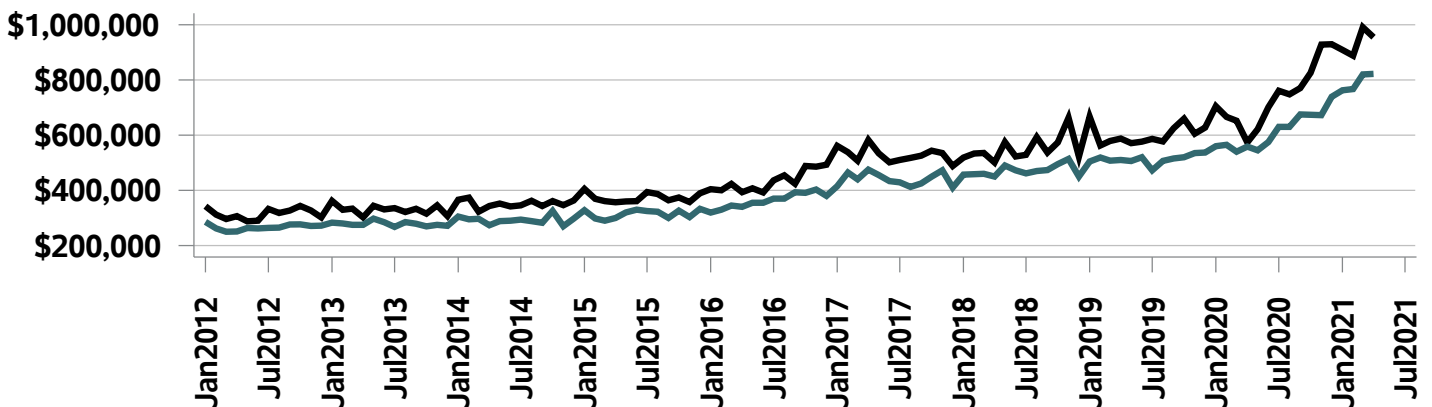
**Active Listings (April only)**



**Months of Inventory (April only)**

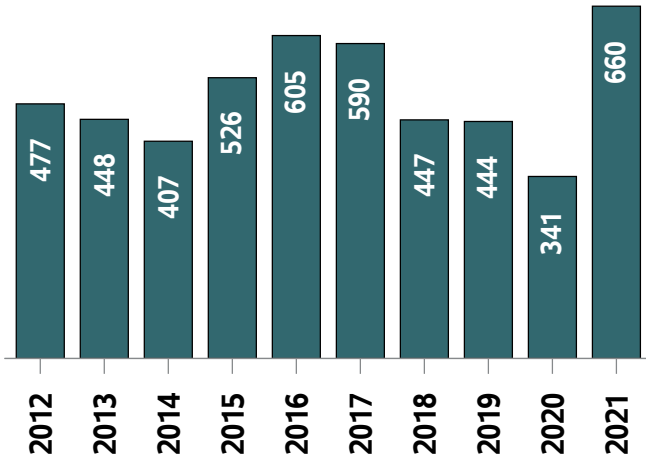


**Average Price and Median Price**

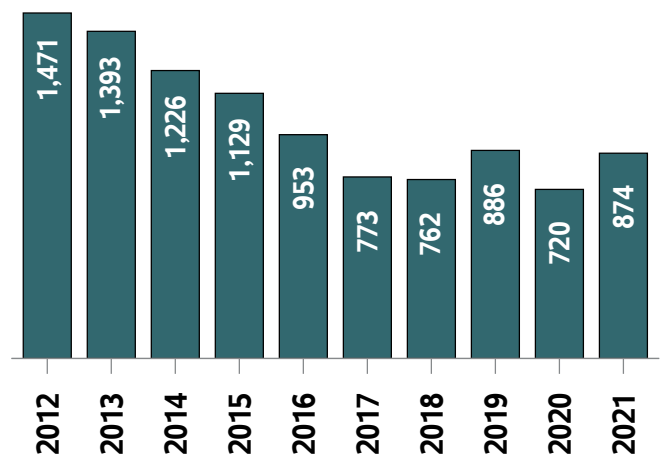


## Southern Georgian Bay Western District MLS® Single Family Market Activity

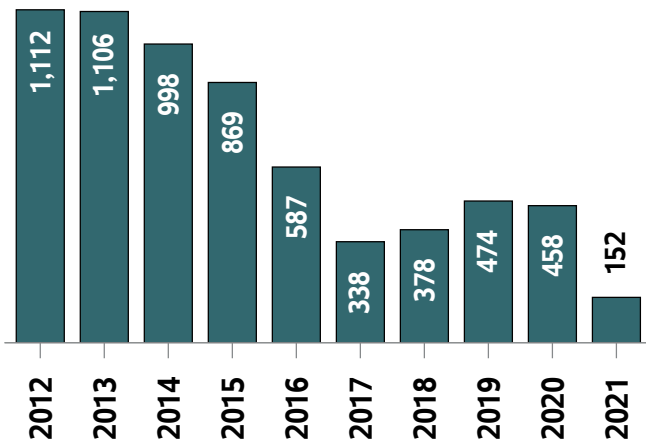
Sales Activity (April Year-to-date)



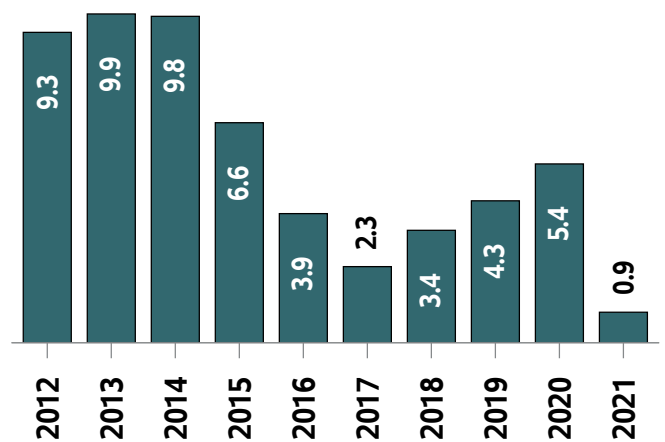
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Condo Townhouse Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	24	242.9	0.0	9.1	14.3	26.3	118.2
Dollar Volume	\$16,610,255	403.0	54.9	102.0	146.7	282.5	473.0
New Listings	36	176.9	-2.7	56.5	89.5	12.5	9.1
Active Listings	16	-66.7	-66.0	-55.6	-48.4	-80.5	-86.4
Sales to New Listings Ratio <sup>1</sup>	66.7	53.8	64.9	95.7	110.5	59.4	33.3
Months of Inventory <sup>2</sup>	0.7	6.9	2.0	1.6	1.5	4.3	10.7
Average Price	\$692,094	46.7	54.9	85.2	115.9	202.8	162.6
Median Price	\$640,000	66.2	50.5	65.2	126.5	199.1	172.3
Sale to List Price Ratio	106.9	97.2	100.1	98.8	98.5	96.5	97.1
Median Days on Market	9.5	23.0	15.5	19.0	23.0	63.0	48.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	69	43.8	9.5	-6.8	11.3	68.3	115.6
Dollar Volume	\$44,965,105	95.8	66.8	60.5	163.7	363.3	515.4
New Listings	88	-5.4	-13.7	-16.2	29.4	-8.3	-30.2
Active Listings <sup>3</sup>	8	-83.4	-80.8	-78.1	-77.3	-90.1	-92.4
Sales to New Listings Ratio <sup>4</sup>	78.4	51.6	61.8	70.5	91.2	42.7	25.4
Months of Inventory <sup>5</sup>	0.5	4.0	2.7	2.0	2.3	7.9	13.2
Average Price	\$651,668	36.2	52.3	72.1	136.9	175.3	185.4
Median Price	\$605,000	52.2	59.2	62.4	155.6	181.4	225.3
Sale to List Price Ratio	110.1	97.6	98.0	98.6	97.9	96.2	95.0
Median Days on Market	7.0	22.0	25.0	20.0	35.0	78.0	59.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

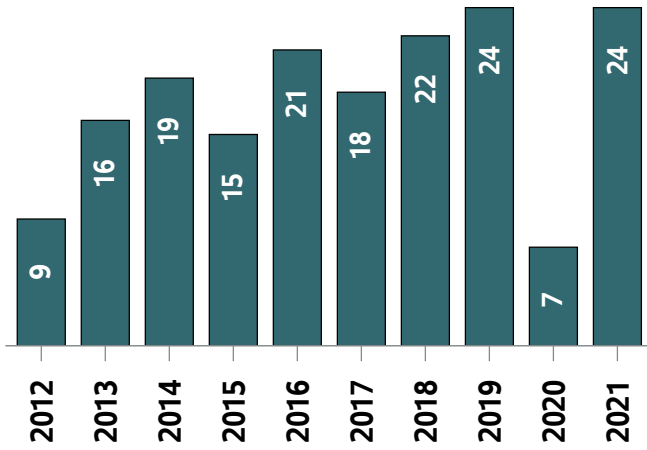
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

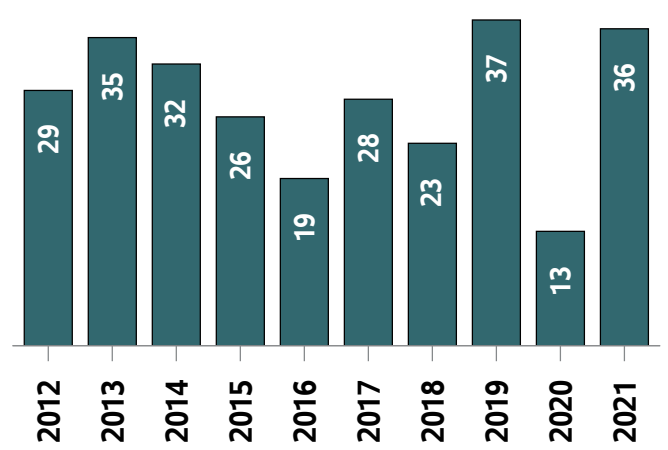


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

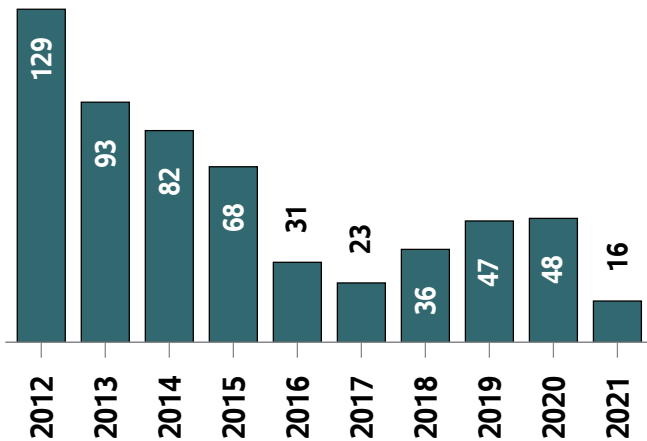
**Sales Activity (April only)**



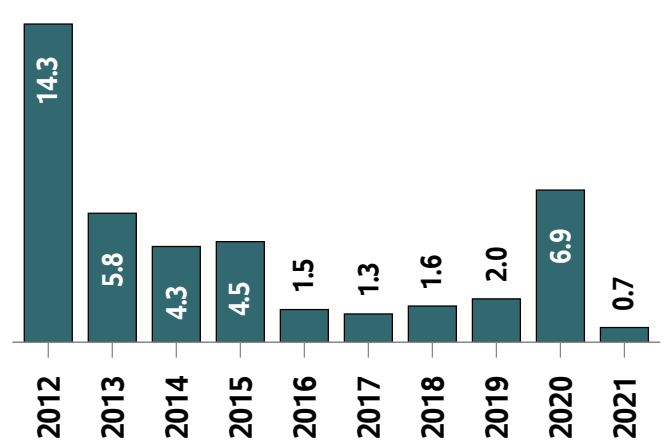
**New Listings (April only)**



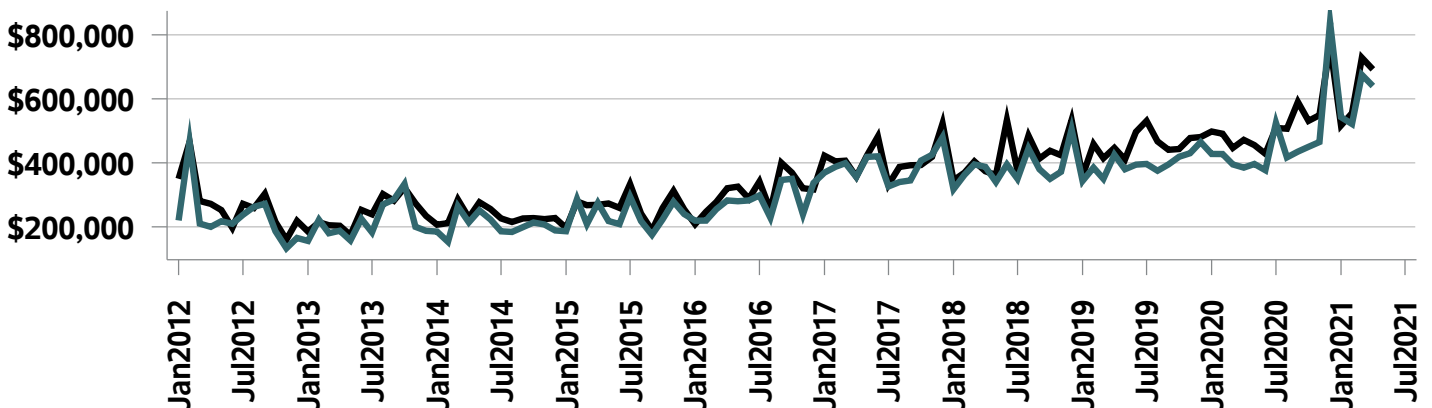
**Active Listings (April only)**



**Months of Inventory (April only)**

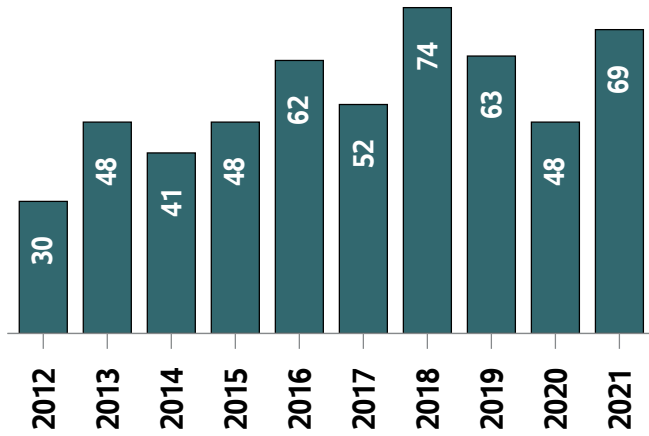


**Average Price and Median Price**

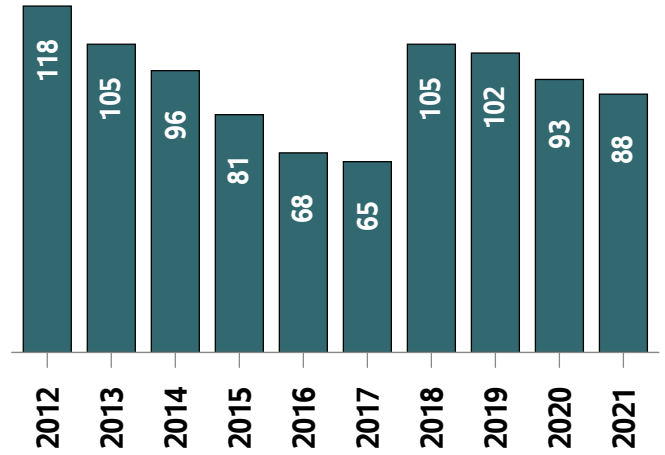


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

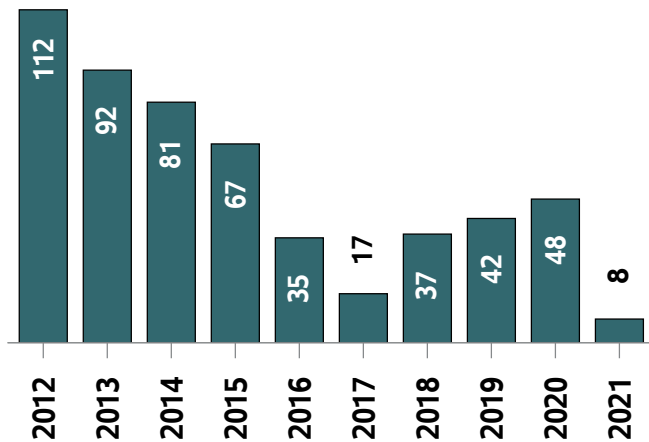
**Sales Activity (April Year-to-date)**



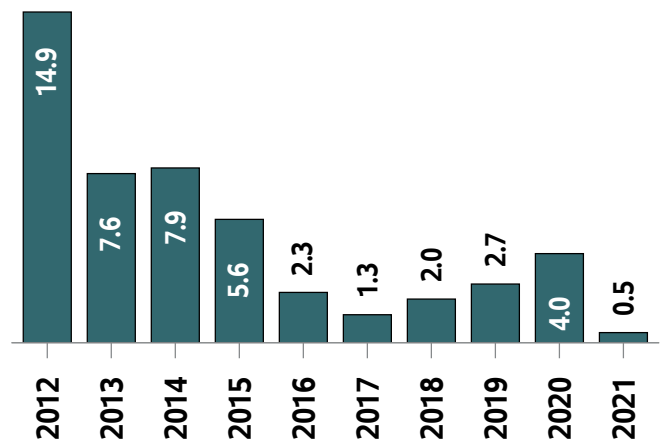
**New Listings (April Year-to-date)**



**Active Listings <sup>1</sup>(April Year-to-date)**



**Months of Inventory <sup>2</sup>(April Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Apartment Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	60	757.1	150.0	114.3	57.9	130.8	252.9
Dollar Volume	\$35,534,389	1,392.5	275.5	300.0	343.1	577.6	675.4
New Listings	71	317.6	153.6	153.6	61.4	-10.1	-27.6
Active Listings	51	-22.7	-16.4	4.1	-54.5	-76.2	-81.5
Sales to New Listings Ratio <sup>1</sup>	84.5	41.2	85.7	100.0	86.4	32.9	17.3
Months of Inventory <sup>2</sup>	0.9	9.4	2.5	1.8	2.9	8.2	16.2
Average Price	\$592,240	74.1	50.2	86.7	180.6	193.6	119.7
Median Price	\$545,000	87.9	38.1	79.9	179.1	183.9	101.9
Sale to List Price Ratio	105.2	97.0	98.2	99.8	97.2	96.1	95.3
Median Days on Market	11.5	38.0	28.5	16.5	36.0	52.0	75.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	156	169.0	205.9	122.9	64.2	132.8	155.7
Dollar Volume	\$85,963,027	305.6	362.3	306.4	261.2	538.0	497.0
New Listings	184	62.8	106.7	91.7	25.2	-21.4	-30.0
Active Listings <sup>3</sup>	48	-24.6	-24.0	-2.6	-61.3	-75.7	-81.2
Sales to New Listings Ratio <sup>4</sup>	84.8	51.3	57.3	72.9	64.6	28.6	23.2
Months of Inventory <sup>5</sup>	1.2	4.3	4.9	2.8	5.2	11.7	16.5
Average Price	\$551,045	50.8	51.1	82.3	120.0	174.0	133.5
Median Price	\$533,025	52.7	54.5	77.7	133.8	185.0	158.8
Sale to List Price Ratio	104.3	97.8	97.3	98.9	97.1	95.6	95.5
Median Days on Market	14.0	33.5	55.0	25.0	46.0	58.0	60.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

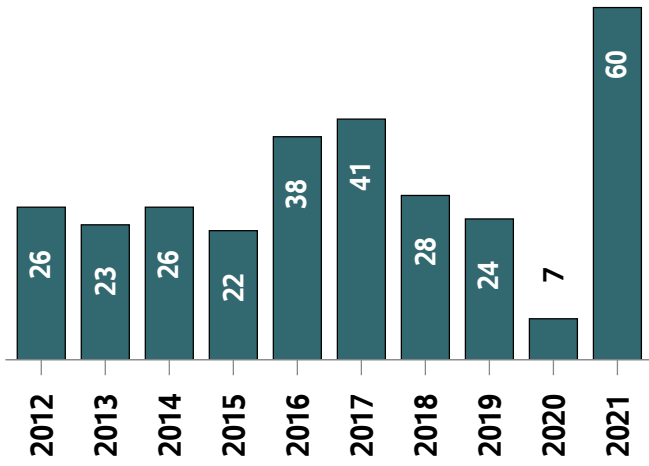
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

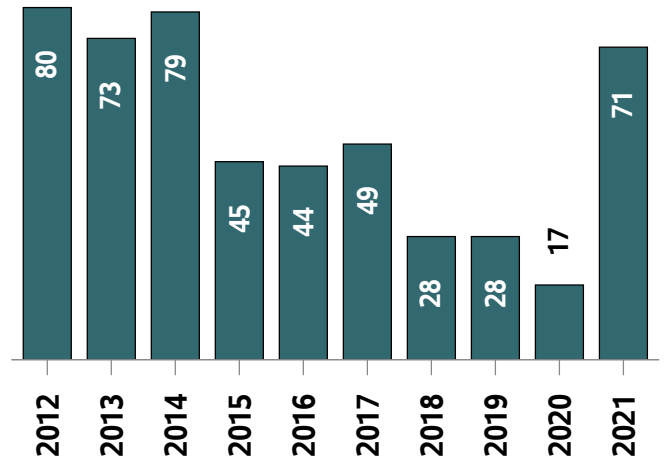
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Apartment Market Activity

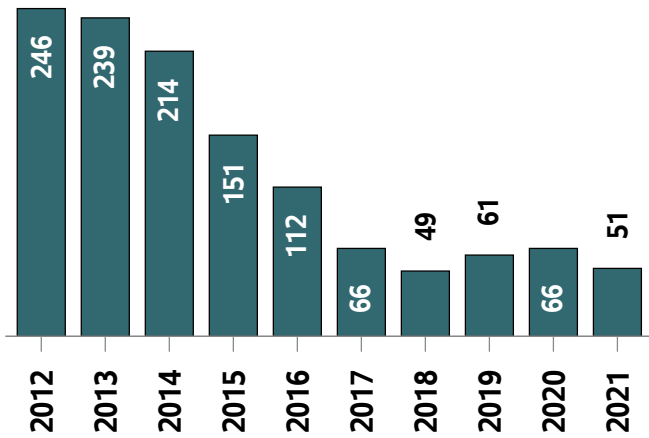
Sales Activity (April only)



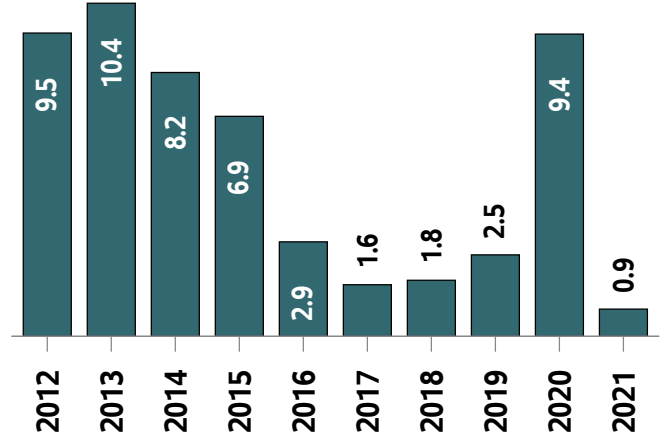
New Listings (April only)



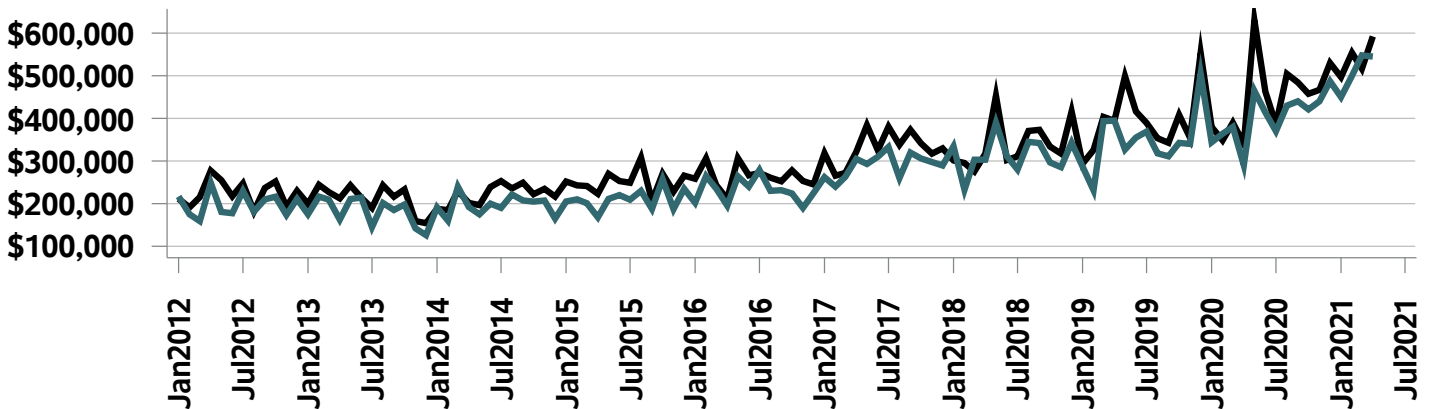
Active Listings (April only)



Months of Inventory (April only)

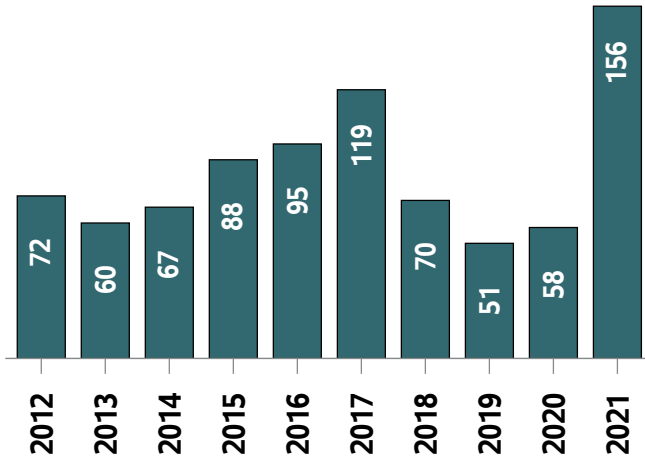


Average Price and Median Price

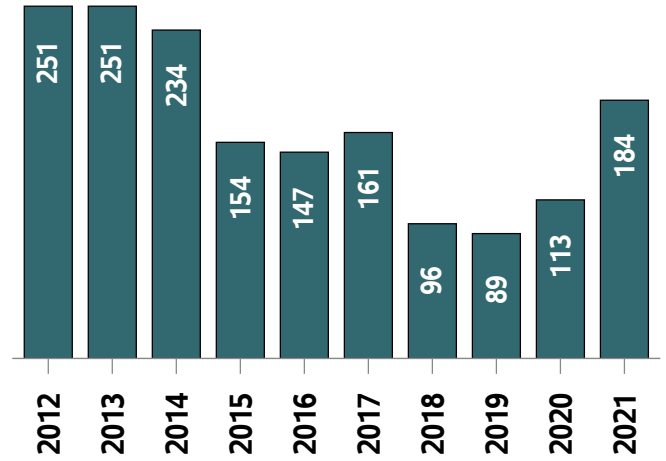


## Southern Georgian Bay Western District MLS® Apartment Market Activity

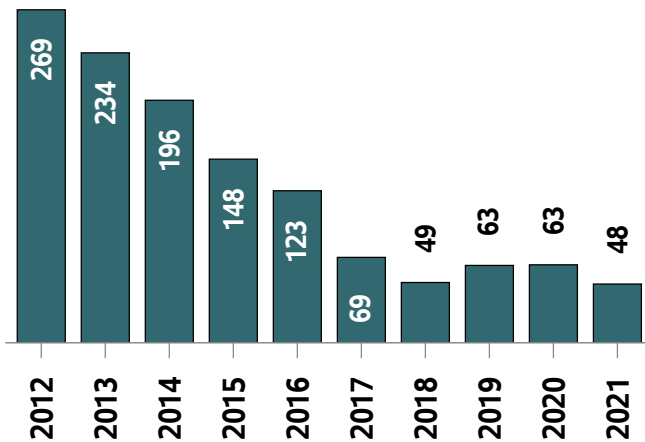
**Sales Activity (April Year-to-date)**



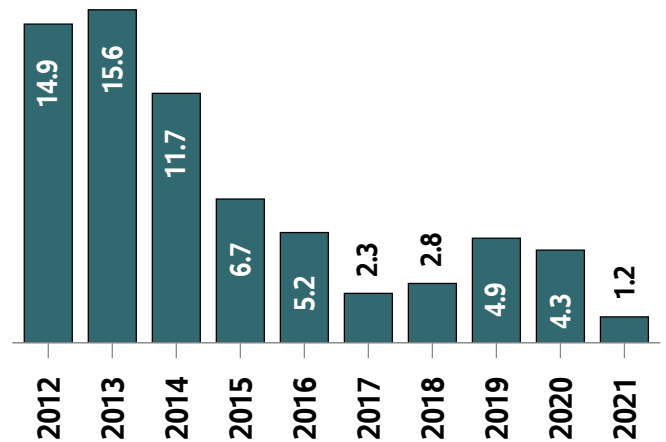
**New Listings (April Year-to-date)**



**Active Listings <sup>1</sup> (April Year-to-date)**



**Months of Inventory <sup>2</sup> (April Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Residential Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	58	866.7	61.1	87.1	70.6	61.1	163.6
Dollar Volume	\$55,873,211	1,263.1	114.5	262.6	265.8	259.7	529.4
New Listings	87	210.7	24.3	128.9	85.1	-12.1	-4.4
Active Listings	74	-51.9	-49.3	-38.3	-58.7	-74.9	-77.1
Sales to New Listings Ratio <sup>1</sup>	66.7	21.4	51.4	81.6	72.3	36.4	24.2
Months of Inventory <sup>2</sup>	1.3	25.7	4.1	3.9	5.3	8.2	14.7
Average Price	\$963,331	41.0	33.2	93.8	114.4	123.3	138.7
Median Price	\$846,250	25.9	57.4	109.0	95.9	116.1	147.3
Sale to List Price Ratio	106.1	98.0	96.9	99.2	95.7	95.1	95.4
Median Days on Market	11.0	37.0	28.5	20.0	84.5	73.0	80.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	200	112.8	75.4	73.9	85.2	108.3	143.9
Dollar Volume	\$197,165,950	184.6	139.7	190.7	247.6	388.9	412.1
New Listings	267	33.5	40.5	44.3	43.5	-8.6	-12.2
Active Listings <sup>3</sup>	58	-64.1	-58.1	-55.7	-70.9	-80.1	-81.9
Sales to New Listings Ratio <sup>4</sup>	74.9	47.0	60.0	62.2	58.1	32.9	27.0
Months of Inventory <sup>5</sup>	1.2	6.9	4.9	4.6	7.4	12.2	15.7
Average Price	\$985,830	33.8	36.6	67.1	87.7	134.7	110.0
Median Price	\$860,000	39.4	45.9	75.5	113.7	151.1	145.7
Sale to List Price Ratio	104.4	98.0	97.1	98.3	95.7	95.0	94.0
Median Days on Market	13.0	35.5	37.0	26.0	79.5	78.0	67.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

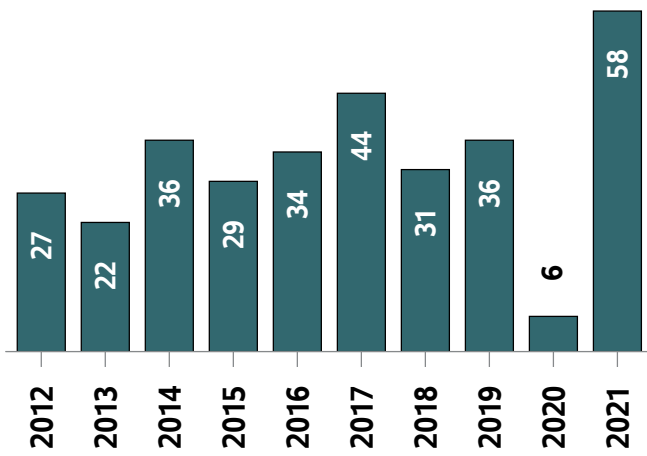
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

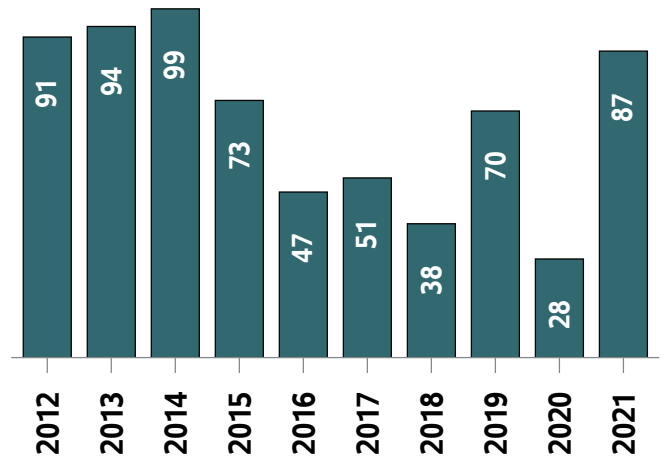
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Residential Market Activity

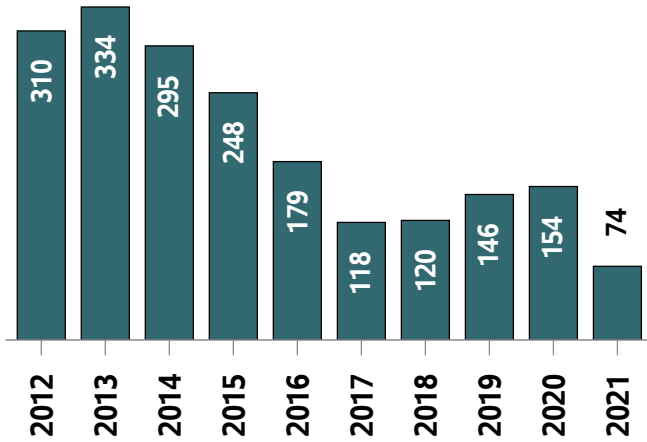
Sales Activity (April only)



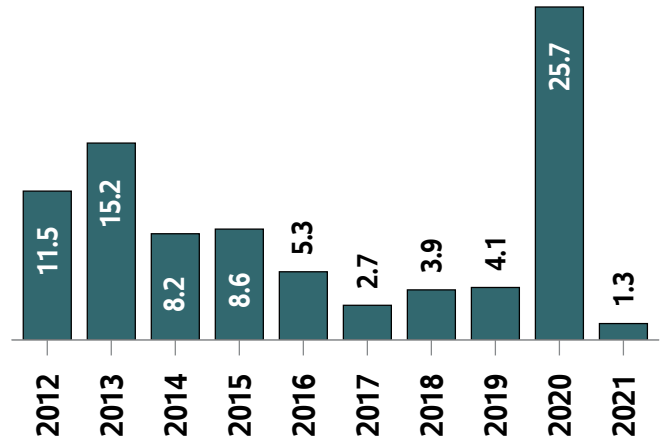
New Listings (April only)



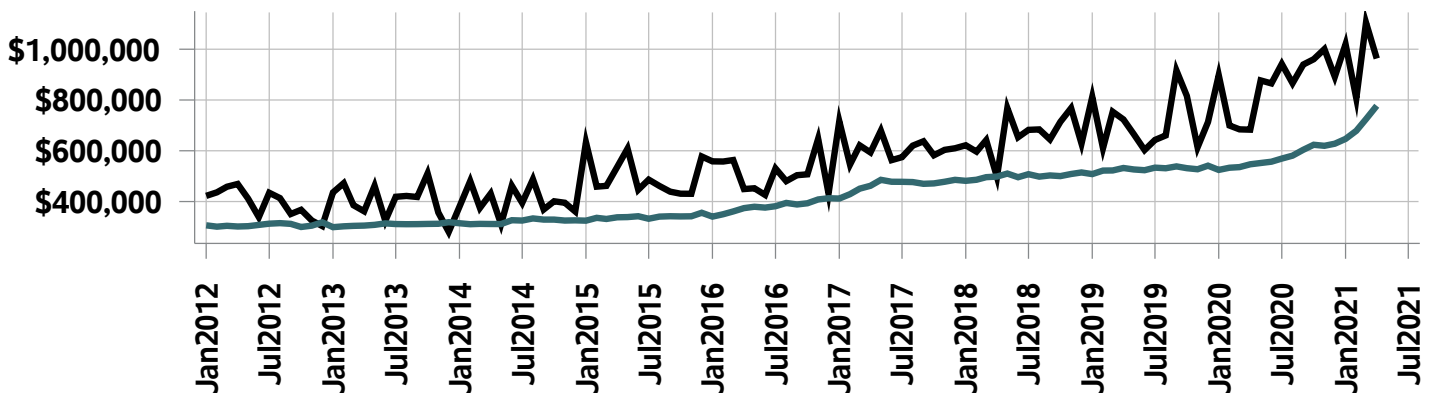
Active Listings (April only)



Months of Inventory (April only)

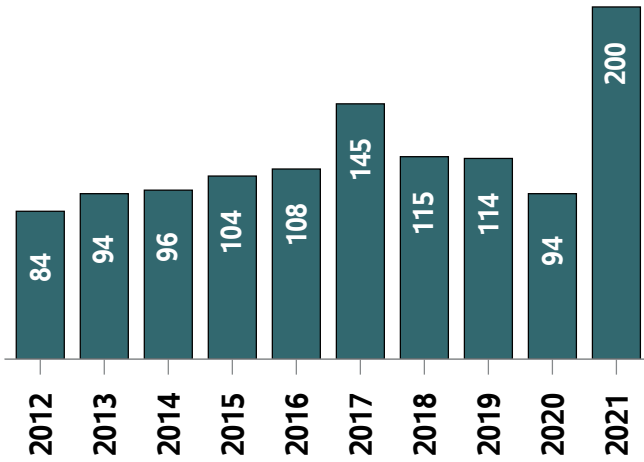


MLS® HPI Composite Benchmark Price and Average Price

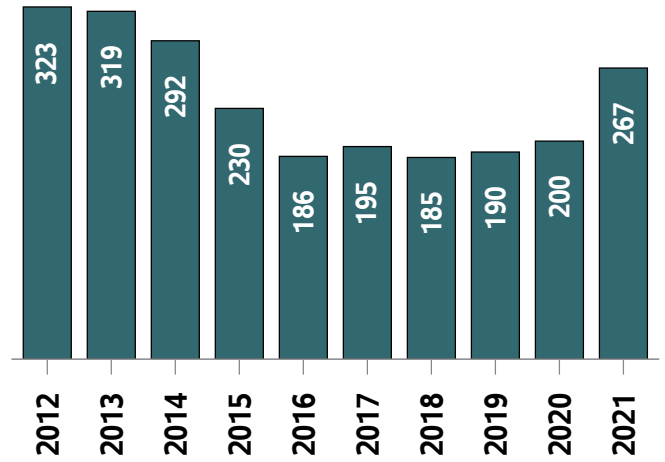


## Blue Mountains (The) MLS® Residential Market Activity

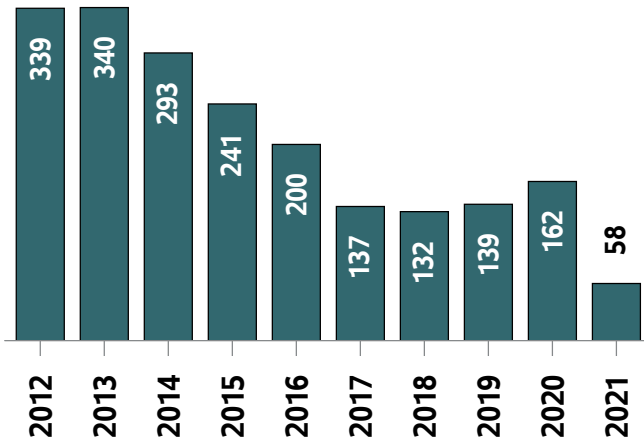
Sales Activity (April Year-to-date)



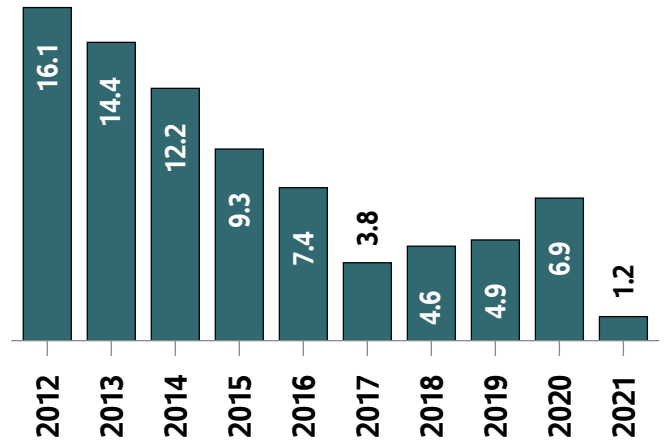
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Blue Mountains (The) MLS® Single Family Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	23	475.0	27.8	91.7	43.8	0.0	187.5
Dollar Volume	\$32,621,800	960.4	80.3	249.3	249.7	167.2	504.7
New Listings	36	111.8	-26.5	80.0	38.5	-35.7	-2.7
Active Listings	33	-67.3	-67.6	-58.8	-67.6	-80.4	-76.4
Sales to New Listings Ratio <sup>1</sup>	63.9	23.5	36.7	60.0	61.5	41.1	21.6
Months of Inventory <sup>2</sup>	1.4	25.3	5.7	6.7	6.4	7.3	17.5
Average Price	\$1,418,339	84.4	41.1	82.2	143.3	167.2	110.3
Median Price	\$1,355,000	68.6	103.7	64.8	125.4	160.6	103.9
Sale to List Price Ratio	109.2	100.0	95.0	99.4	94.6	94.6	94.5
Median Days on Market	8.0	30.0	51.0	22.0	84.5	70.0	68.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	92	91.7	41.5	61.4	70.4	73.6	114.0
Dollar Volume	\$132,107,334	173.6	109.1	172.7	240.6	355.5	363.5
New Listings	125	10.6	-2.3	17.9	22.5	-21.9	-10.1
Active Listings <sup>3</sup>	27	-75.1	-69.1	-68.0	-75.1	-83.6	-80.1
Sales to New Listings Ratio <sup>4</sup>	73.6	42.5	50.8	53.8	52.9	33.1	30.9
Months of Inventory <sup>5</sup>	1.2	9.0	5.4	5.9	8.0	12.4	12.6
Average Price	\$1,435,949	42.7	47.8	68.9	99.9	162.4	116.6
Median Price	\$1,354,000	55.9	70.3	69.2	118.2	170.8	188.1
Sale to List Price Ratio	103.6	98.7	96.9	97.9	95.1	94.7	93.7
Median Days on Market	13.0	75.0	29.0	26.0	89.5	85.0	65.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

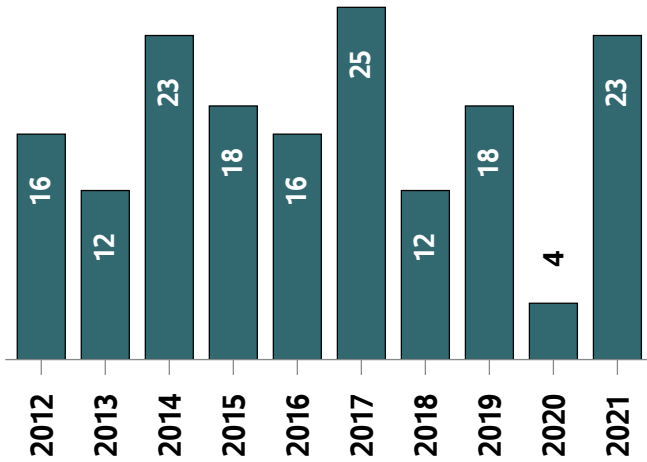
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

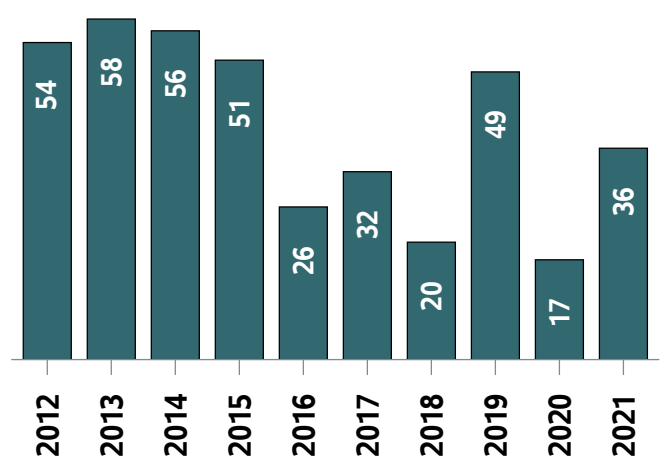
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Single Family Market Activity

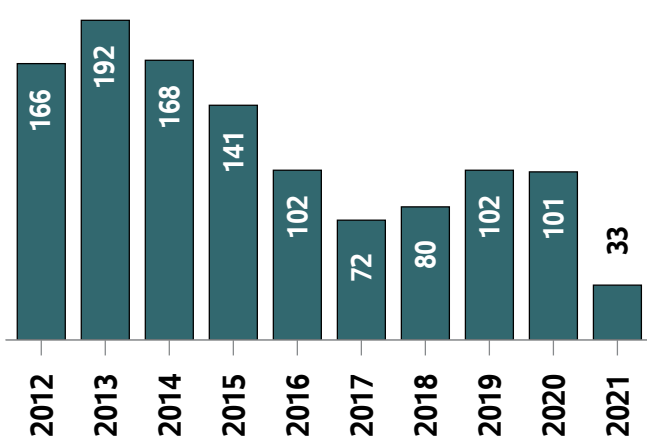
Sales Activity (April only)



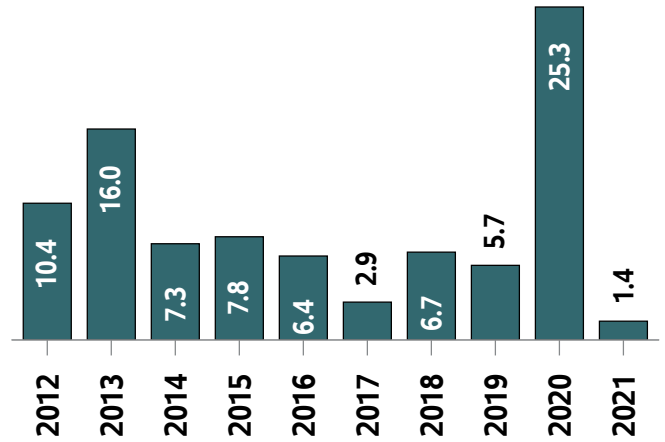
New Listings (April only)



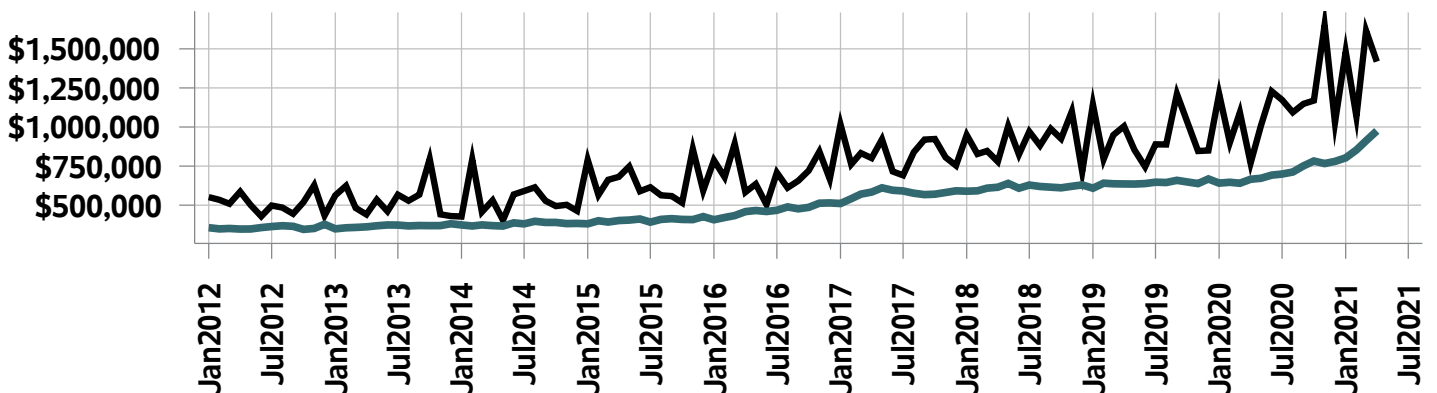
Active Listings (April only)



Months of Inventory (April only)

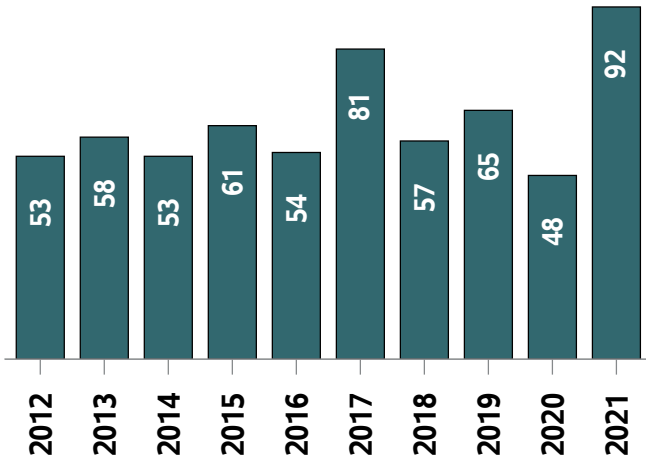


MLS® HPI Single Family Benchmark Price and Average Price

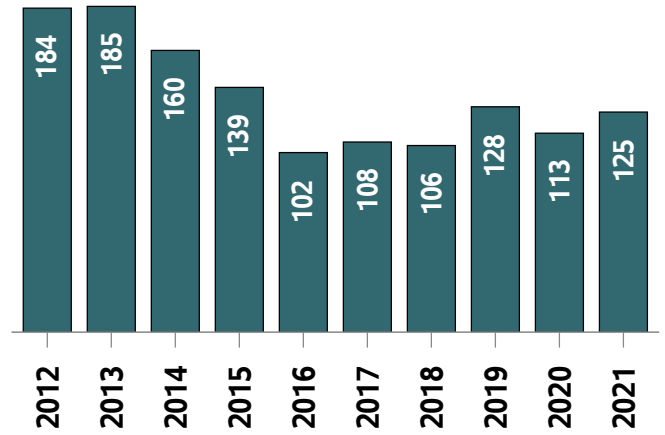


## Blue Mountains (The) MLS® Single Family Market Activity

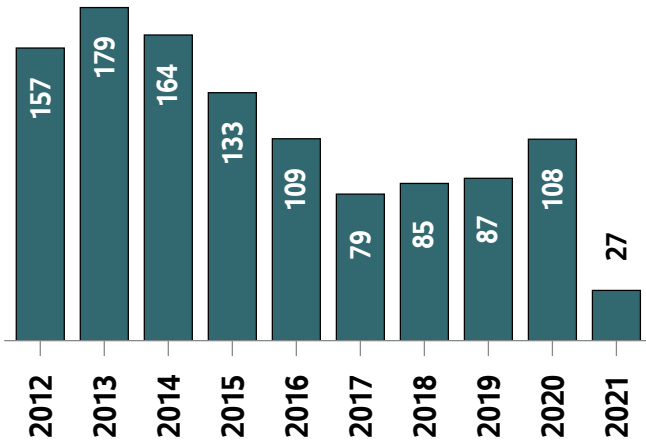
Sales Activity (April Year-to-date)



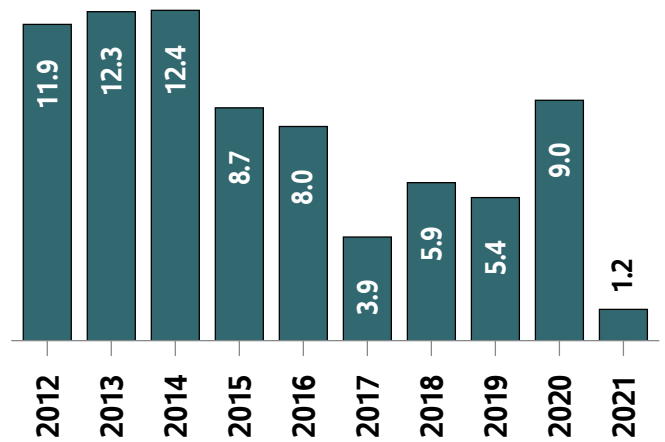
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	9	800.0	-18.2	80.0	50.0	28.6	80.0
Dollar Volume	\$7,060,611	1,363.3	19.7	284.4	175.8	221.3	381.4
New Listings	14	250.0	0.0	250.0	75.0	27.3	55.6
Active Listings	7	-58.8	-22.2	-30.0	-63.2	-78.8	-78.1
Sales to New Listings Ratio <sup>1</sup>	64.3	25.0	78.6	125.0	75.0	63.6	55.6
Months of Inventory <sup>2</sup>	0.8	17.0	0.8	2.0	3.2	4.7	6.4
Average Price	\$784,512	62.6	46.3	113.5	83.9	149.9	167.4
Median Price	\$810,000	67.9	37.1	100.0	84.3	153.1	187.2
Sale to List Price Ratio	109.0	96.5	101.5	96.8	98.2	96.2	97.4
Median Days on Market	9.0	33.0	15.0	75.0	43.5	78.0	87.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	22	57.1	-4.3	-8.3	22.2	29.4	83.3
Dollar Volume	\$16,259,411	102.7	42.3	66.9	165.3	224.9	414.1
New Listings	31	0.0	19.2	6.9	10.7	-8.8	0.0
Active Listings <sup>3</sup>	4	-79.4	-51.7	-69.6	-79.7	-90.1	-89.6
Sales to New Listings Ratio <sup>4</sup>	71.0	45.2	88.5	82.8	64.3	50.0	38.7
Months of Inventory <sup>5</sup>	0.6	4.9	1.3	1.9	3.8	8.4	11.3
Average Price	\$739,064	29.0	48.7	82.1	117.1	151.1	180.4
Median Price	\$686,250	36.6	43.6	77.6	101.1	121.5	218.4
Sale to List Price Ratio	114.0	97.6	99.1	98.5	96.9	95.7	93.3
Median Days on Market	6.0	20.0	24.0	20.5	47.5	78.0	87.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

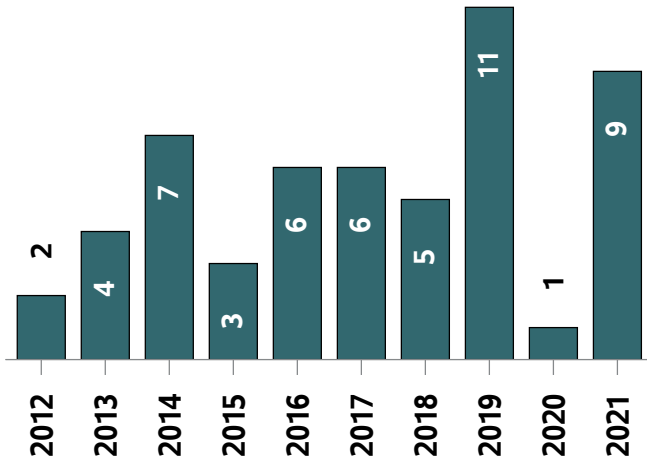
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

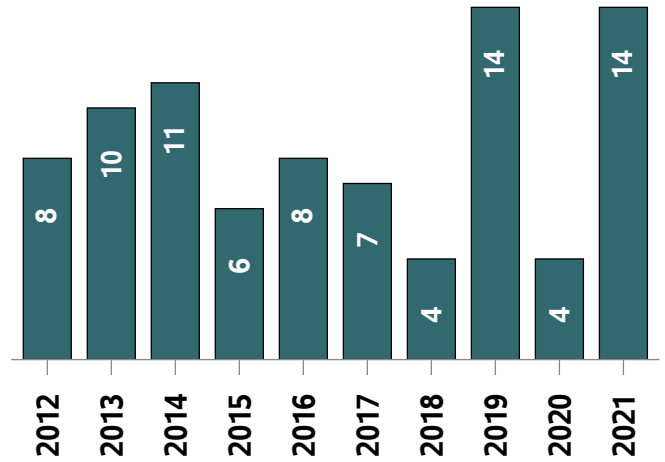
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

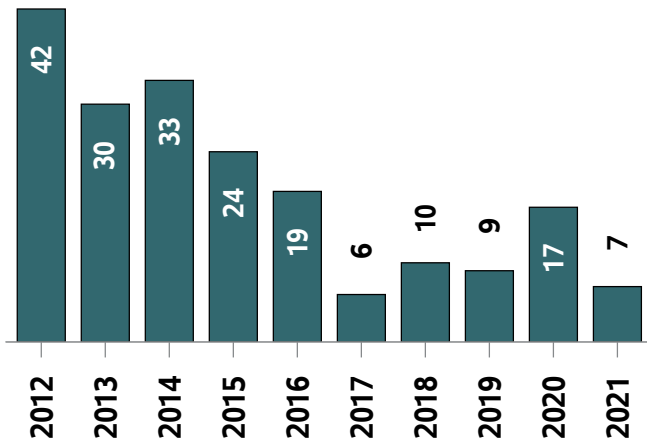
Sales Activity (April only)



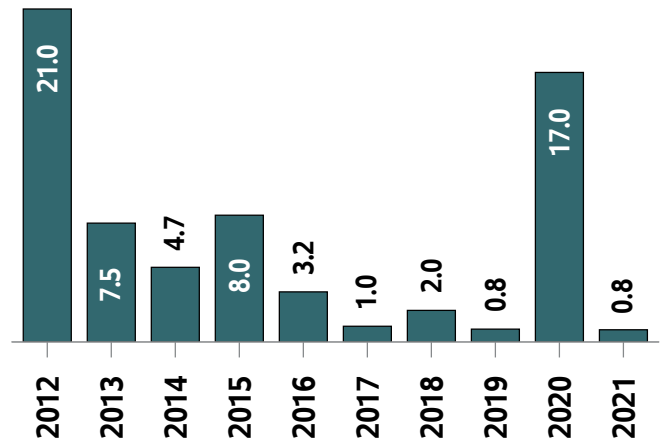
New Listings (April only)



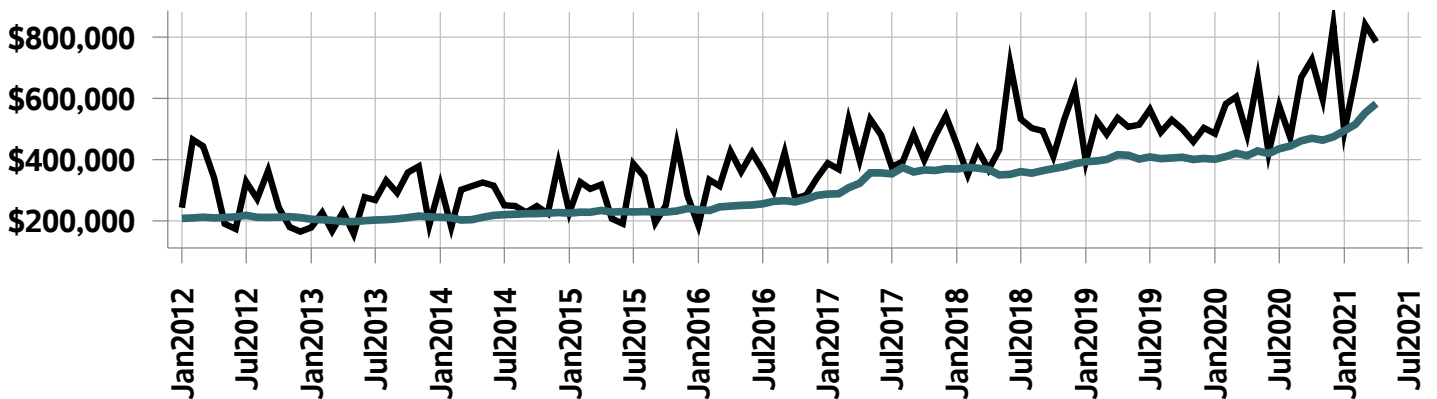
Active Listings (April only)



Months of Inventory (April only)

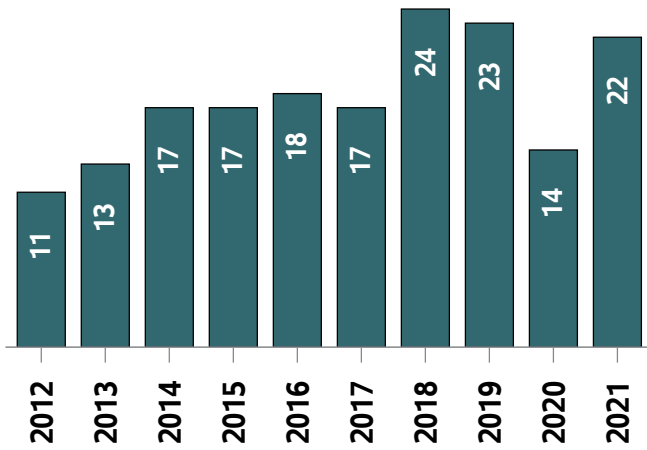


MLS® HPI Townhouse Benchmark Price and Average Price

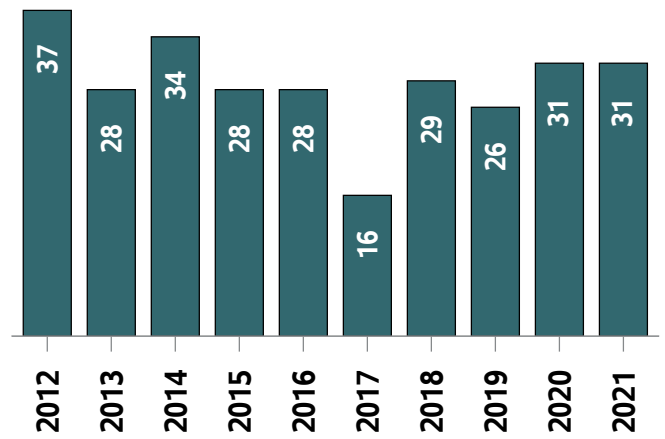


## Blue Mountains (The) MLS® Condo Townhouse Market Activity

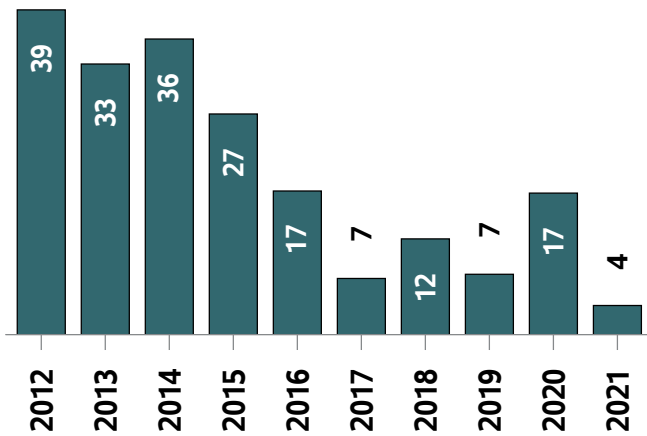
Sales Activity (April Year-to-date)



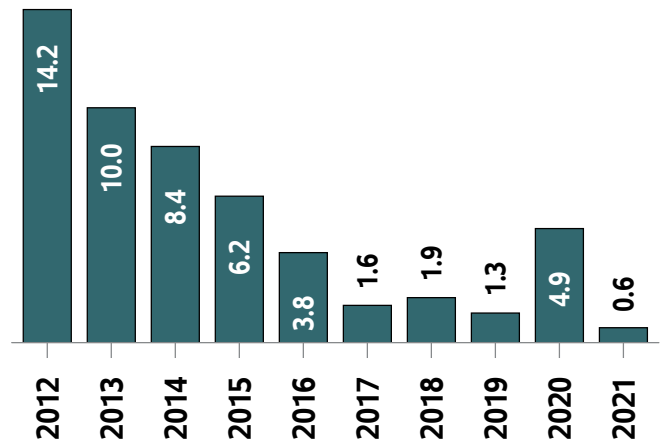
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Apartment Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	24	2,300.0	242.9	100.0	118.2	300.0	200.0
Dollar Volume	\$14,255,800	2,540.0	594.1	422.6	431.3	1,166.3	664.2
New Listings	35	483.3	775.0	191.7	169.2	16.7	-16.7
Active Listings	32	-3.0	18.5	33.3	-40.7	-63.2	-76.5
Sales to New Listings Ratio <sup>1</sup>	68.6	16.7	175.0	100.0	84.6	20.0	19.0
Months of Inventory <sup>2</sup>	1.3	33.0	3.9	2.0	4.9	14.5	17.0
Average Price	\$593,992	10.0	102.4	161.3	143.5	216.6	154.7
Median Price	\$532,500	-1.4	55.7	153.3	113.0	208.9	120.0
Sale to List Price Ratio	101.3	91.5	94.4	99.4	95.8	95.9	94.9
Median Days on Market	17.0	41.0	183.0	16.0	195.0	59.0	126.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	77	156.7	234.8	148.4	133.3	234.8	220.8
Dollar Volume	\$39,835,950	274.8	563.1	439.6	297.9	776.4	596.8
New Listings	100	92.3	284.6	132.6	96.1	12.4	-16.7
Active Listings <sup>3</sup>	26	-20.3	-35.8	-10.5	-63.3	-70.4	-81.7
Sales to New Listings Ratio <sup>4</sup>	77.0	57.7	88.5	72.1	64.7	25.8	20.0
Months of Inventory <sup>5</sup>	1.3	4.3	6.9	3.7	8.4	15.0	23.2
Average Price	\$517,350	46.0	98.1	117.2	70.5	161.8	117.2
Median Price	\$470,000	34.7	135.0	123.9	70.9	161.3	193.6
Sale to List Price Ratio	102.2	97.2	95.6	98.7	96.0	94.7	94.7
Median Days on Market	17.0	30.0	100.0	47.0	85.0	63.0	62.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

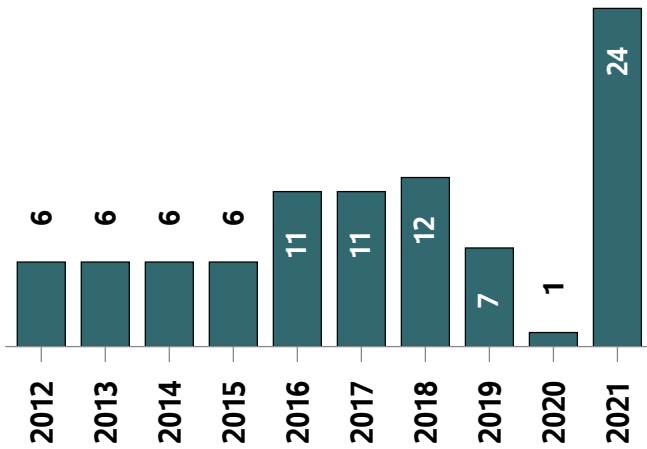
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

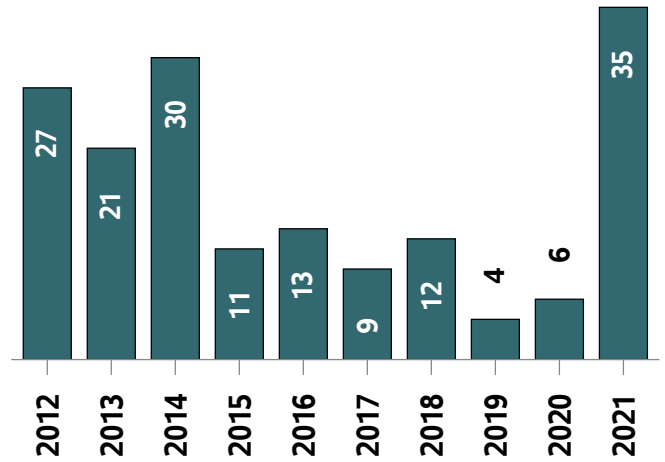
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Apartment Market Activity

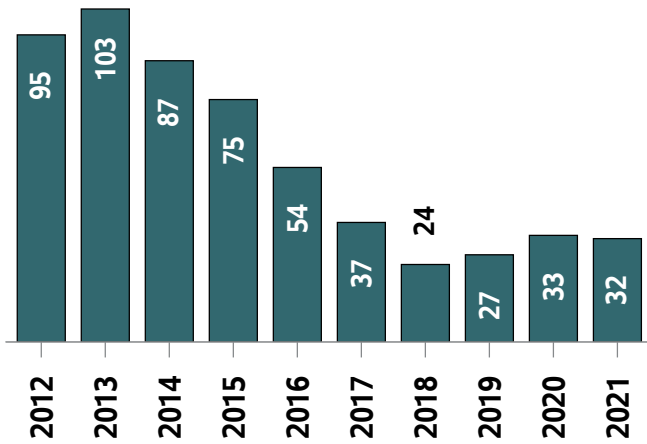
Sales Activity (April only)



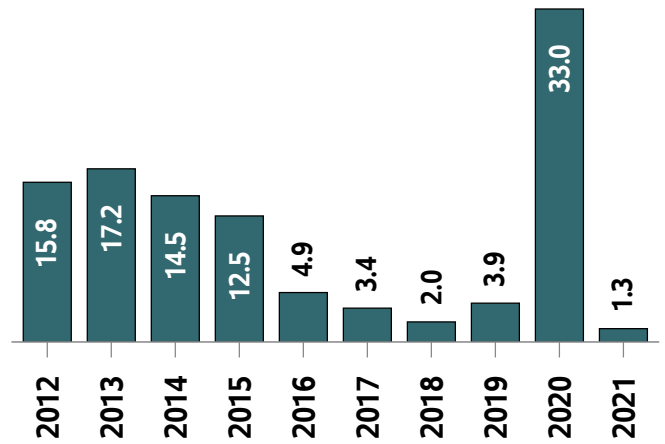
New Listings (April only)



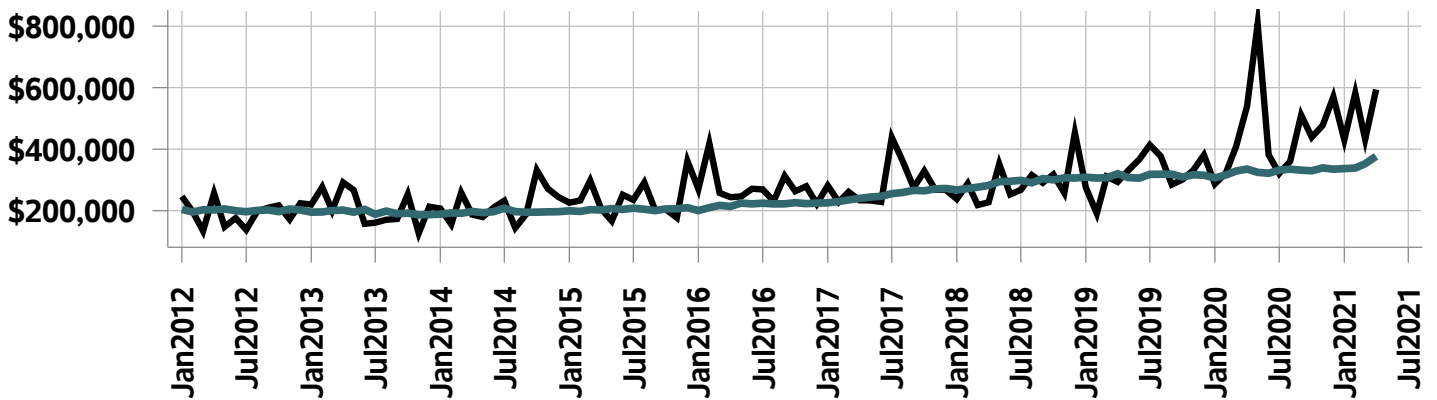
Active Listings (April only)



Months of Inventory (April only)



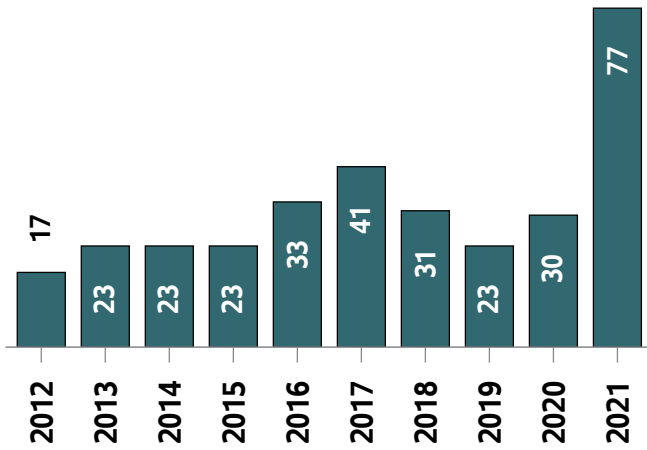
MLS® HPI Apartment Benchmark Price and Average Price



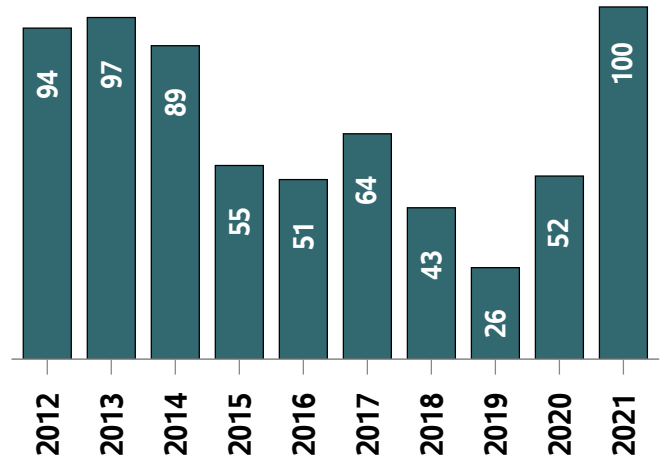


## Blue Mountains (The) MLS® Apartment Market Activity

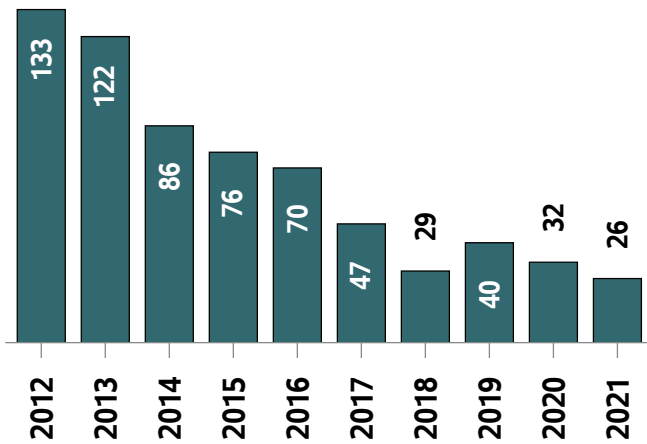
Sales Activity (April Year-to-date)



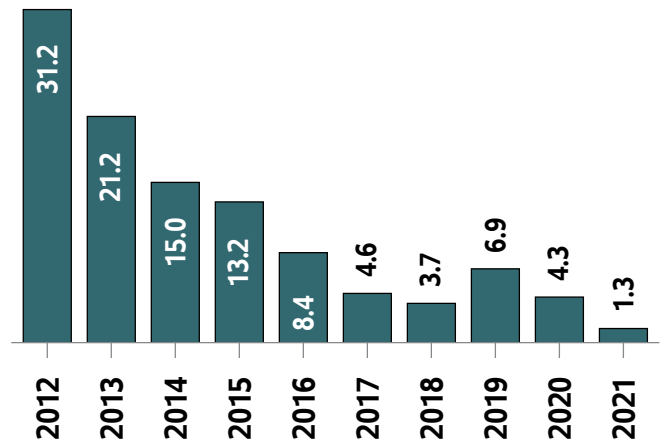
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

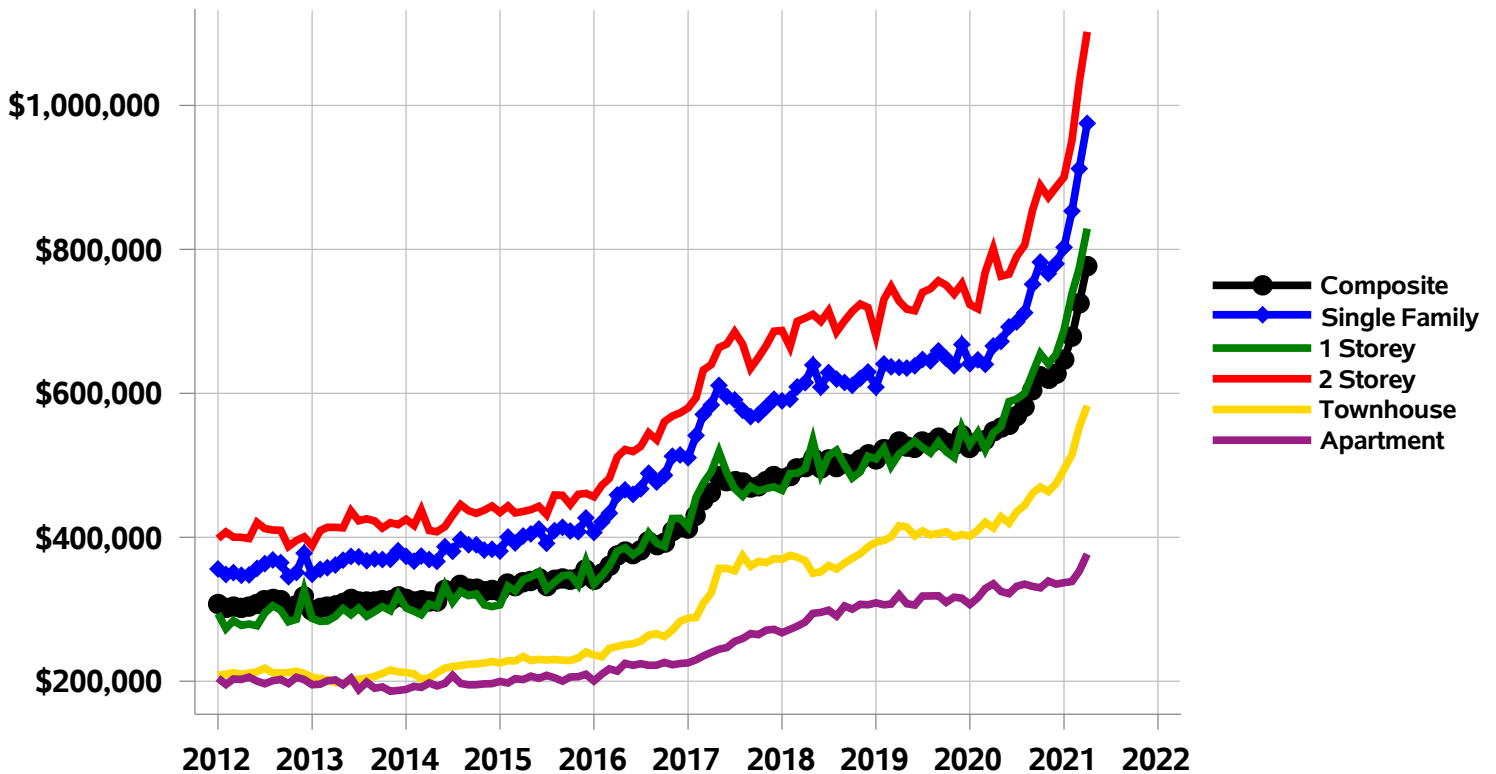
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$777,300	7.3	20.2	24.6	42.2	56.0	107.8
Single Family	\$975,100	6.9	21.5	24.6	46.5	58.6	112.5
One Storey	\$828,800	7.1	20.5	26.5	52.0	67.3	117.7
Two Storey	\$1,102,200	6.9	22.4	24.1	37.6	56.4	115.4
Townhouse	\$582,800	5.4	17.9	24.1	41.1	58.5	134.7
Apartment	\$376,700	6.8	11.8	14.2	12.3	33.4	76.0

### MLS® HPI Benchmark Price



## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1758
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14739
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14777
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2012
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	689
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Clearview MLS® Residential Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	32	357.1	39.1	88.2	-13.5	60.0	33.3
Dollar Volume	\$30,358,900	498.6	146.9	238.1	71.1	337.0	336.0
New Listings	47	327.3	11.9	42.4	11.9	-17.5	-21.7
Active Listings	34	-50.7	-63.8	-48.5	-61.8	-77.3	-81.9
Sales to New Listings Ratio <sup>1</sup>	68.1	63.6	54.8	51.5	88.1	35.1	40.0
Months of Inventory <sup>2</sup>	1.1	9.9	4.1	3.9	2.4	7.5	7.8
Average Price	\$948,716	30.9	77.4	79.6	97.8	173.1	227.0
Median Price	\$785,000	30.8	60.2	103.4	126.2	227.1	198.5
Sale to List Price Ratio	105.0	96.7	96.3	98.4	96.4	95.5	96.8
Median Days on Market	9.5	23.0	49.0	17.0	34.0	76.5	70.5

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	115	173.8	64.3	47.4	15.0	155.6	71.6
Dollar Volume	\$103,040,245	259.9	156.9	147.7	122.3	605.5	467.9
New Listings	138	42.3	4.5	17.9	-6.1	-8.6	-31.7
Active Listings <sup>3</sup>	26	-64.9	-68.7	-57.6	-72.5	-80.8	-84.2
Sales to New Listings Ratio <sup>4</sup>	83.3	43.3	53.0	66.7	68.0	29.8	33.2
Months of Inventory <sup>5</sup>	0.9	7.0	4.7	3.1	3.8	12.1	9.9
Average Price	\$896,002	31.4	56.4	68.0	93.3	176.1	230.9
Median Price	\$736,500	35.1	50.3	60.1	112.1	192.3	198.2
Sale to List Price Ratio	105.6	97.9	97.5	97.8	97.1	95.8	96.1
Median Days on Market	10.0	24.5	40.0	36.5	30.5	61.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

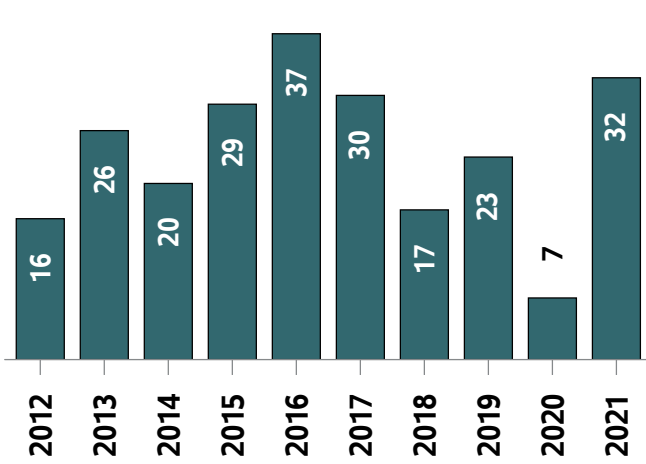
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

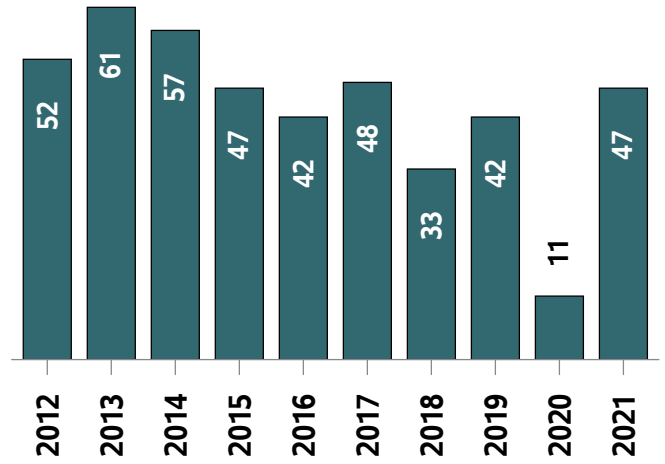
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Residential Market Activity

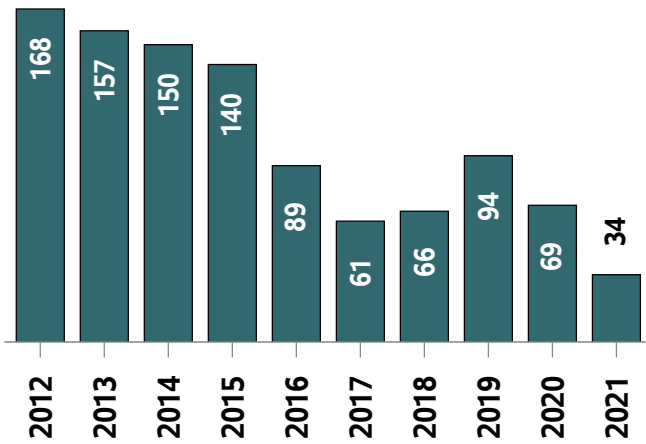
Sales Activity (April only)



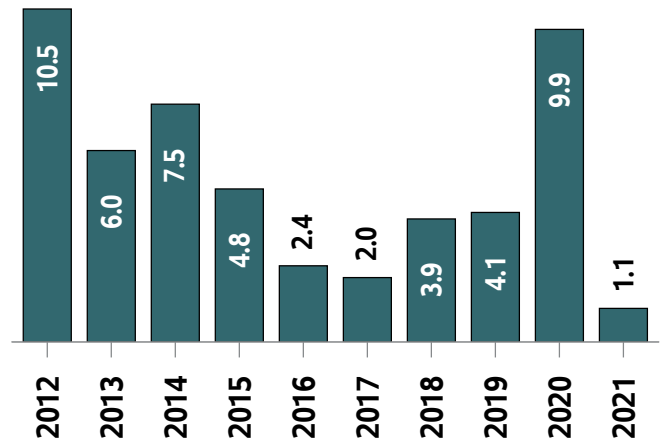
New Listings (April only)



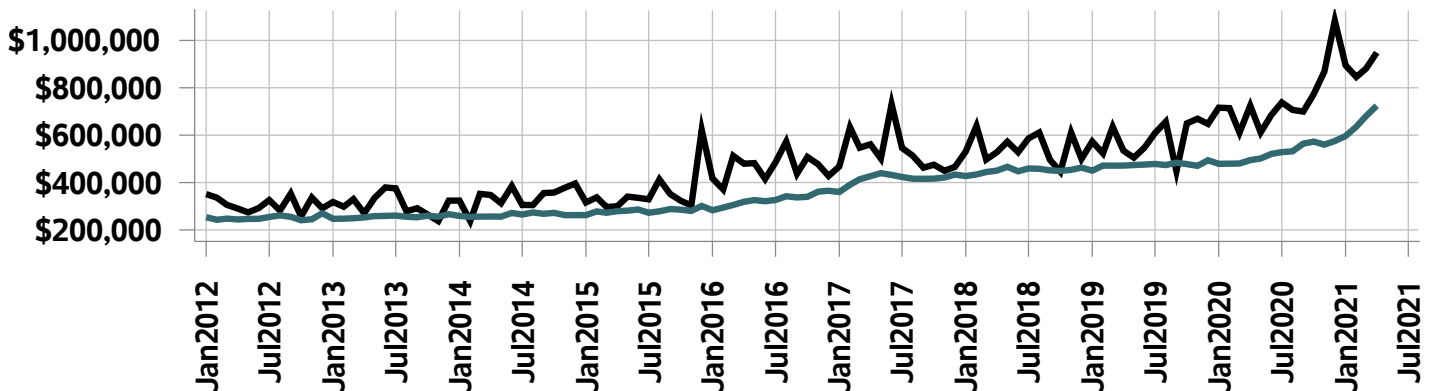
Active Listings (April only)



Months of Inventory (April only)

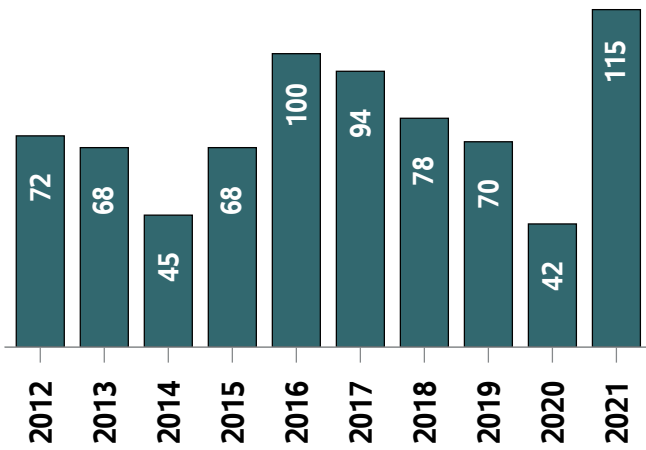


MLS® HPI Composite Benchmark Price and Average Price

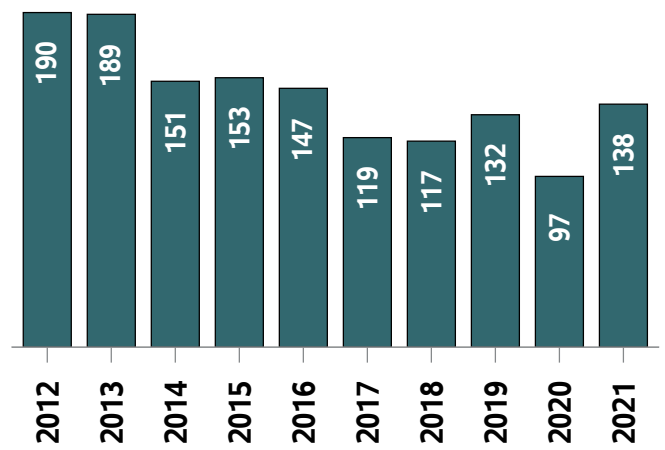


## Clearview MLS® Residential Market Activity

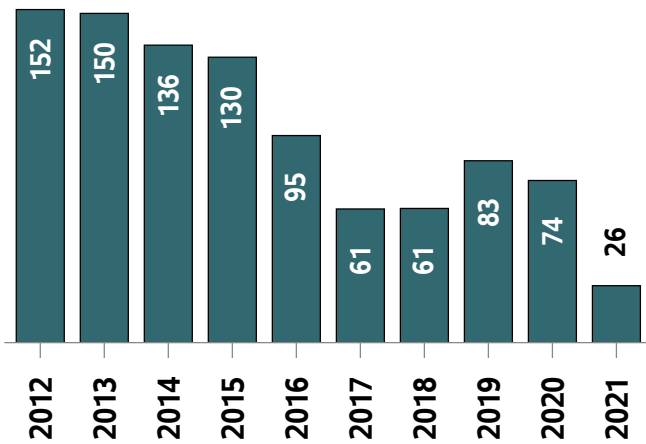
Sales Activity (April Year-to-date)



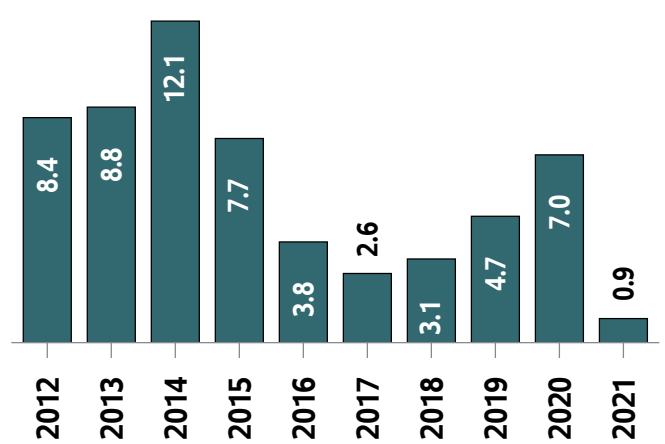
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Clearview MLS® Single Family Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	31	416.7	47.6	93.8	-13.9	82.4	29.2
Dollar Volume	\$29,738,900	531.1	152.6	240.2	70.8	386.2	327.1
New Listings	45	309.1	12.5	40.6	9.8	-11.8	-22.4
Active Listings	32	-52.2	-63.6	-49.2	-61.9	-77.3	-81.7
Sales to New Listings Ratio <sup>1</sup>	68.9	54.5	52.5	50.0	87.8	33.3	41.4
Months of Inventory <sup>2</sup>	1.0	11.2	4.2	3.9	2.3	8.3	7.3
Average Price	\$959,319	22.2	71.1	75.6	98.3	166.6	230.7
Median Price	\$790,000	18.8	48.7	97.3	127.4	218.5	200.4
Sale to List Price Ratio	105.2	97.4	96.3	98.4	96.5	95.3	96.8
Median Days on Market	9.0	27.0	49.0	25.5	36.5	82.0	70.5

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	109	179.5	62.7	45.3	13.5	165.9	62.7
Dollar Volume	\$99,795,645	261.9	155.2	145.8	119.8	646.5	450.1
New Listings	129	37.2	3.2	15.2	-9.2	-7.2	-31.7
Active Listings <sup>3</sup>	25	-65.9	-68.5	-58.1	-72.5	-80.8	-84.1
Sales to New Listings Ratio <sup>4</sup>	84.5	41.5	53.6	67.0	67.6	29.5	35.4
Months of Inventory <sup>5</sup>	0.9	7.4	4.6	3.1	3.7	12.5	9.2
Average Price	\$915,556	29.5	56.8	69.1	93.6	180.8	238.1
Median Price	\$742,500	31.4	51.5	61.4	112.8	194.6	200.6
Sale to List Price Ratio	105.7	98.0	97.5	97.8	97.1	95.6	96.1
Median Days on Market	11.0	30.0	40.0	37.0	30.5	60.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

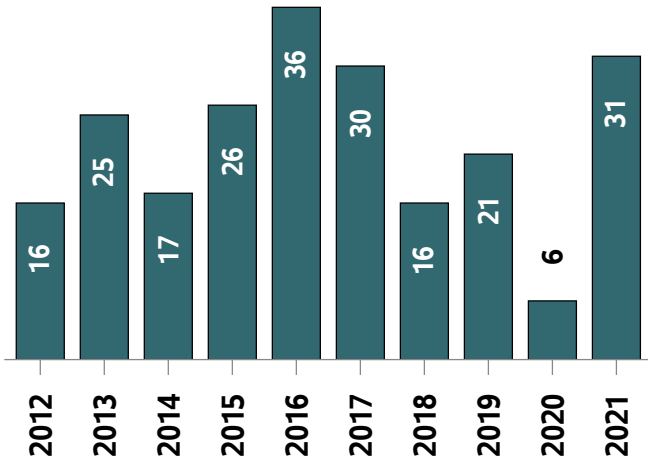
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

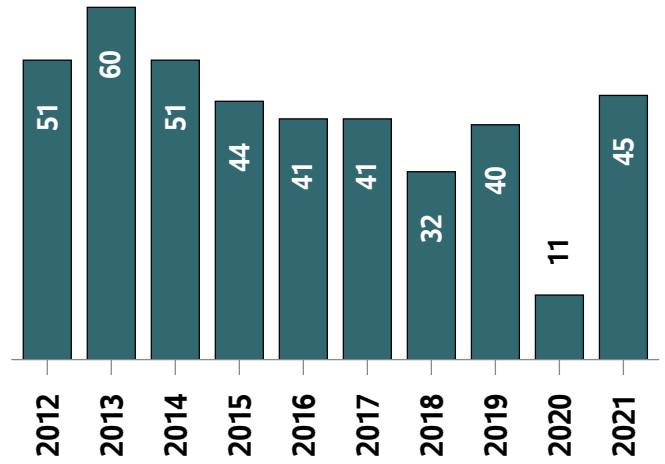
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Single Family Market Activity

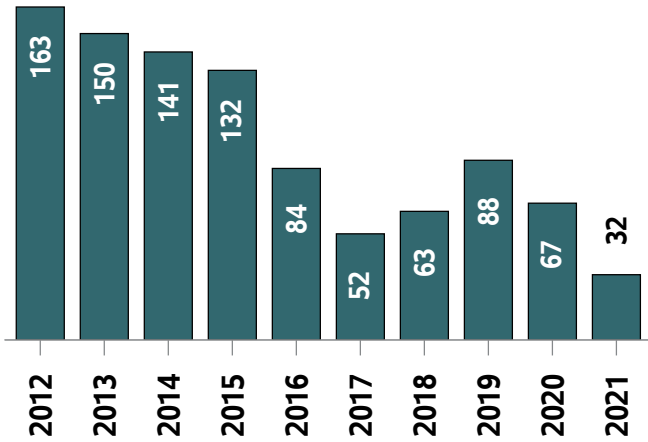
Sales Activity (April only)



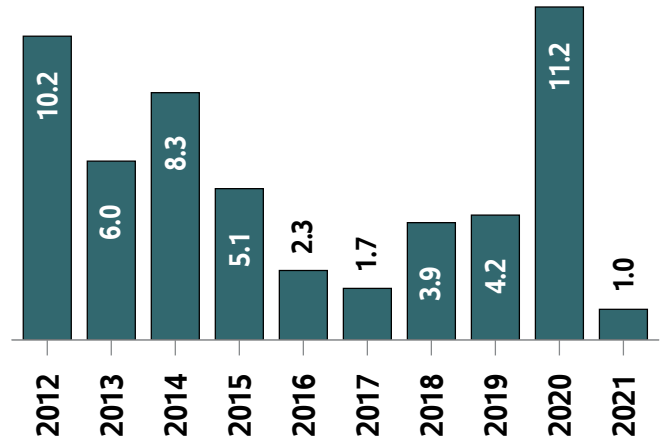
New Listings (April only)



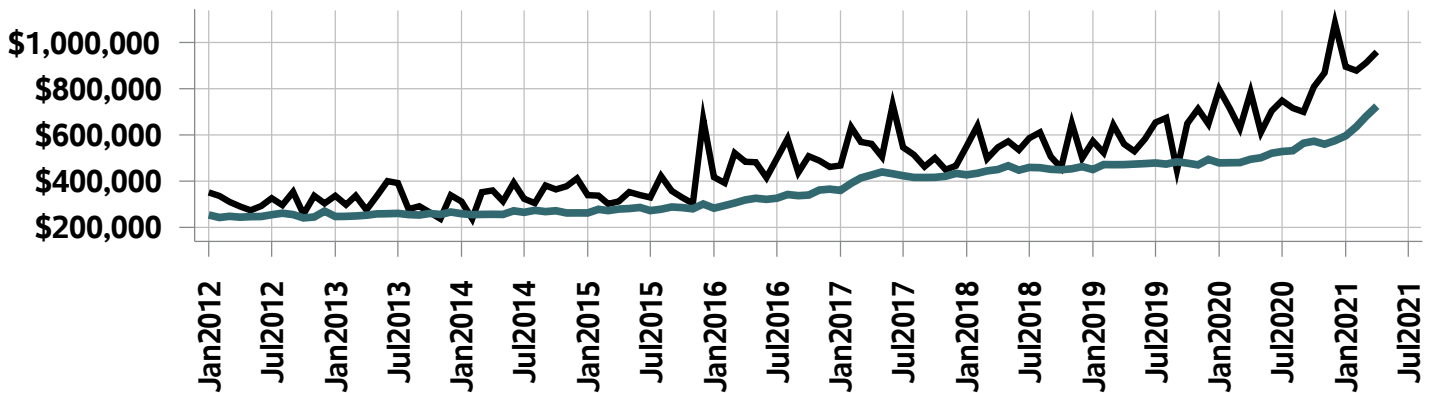
Active Listings (April only)



Months of Inventory (April only)

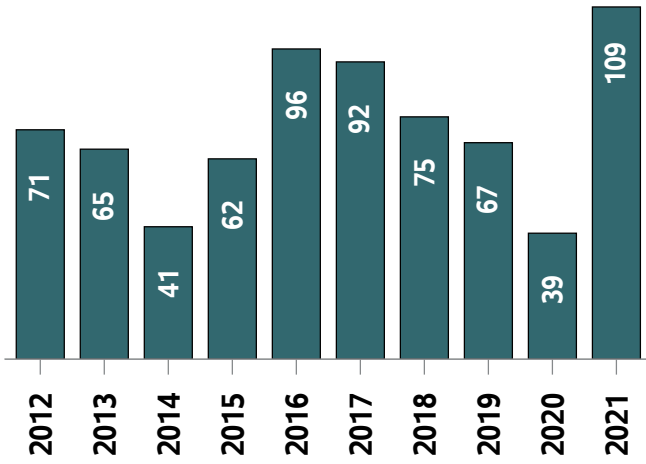


MLS® HPI Single Family Benchmark Price and Average Price

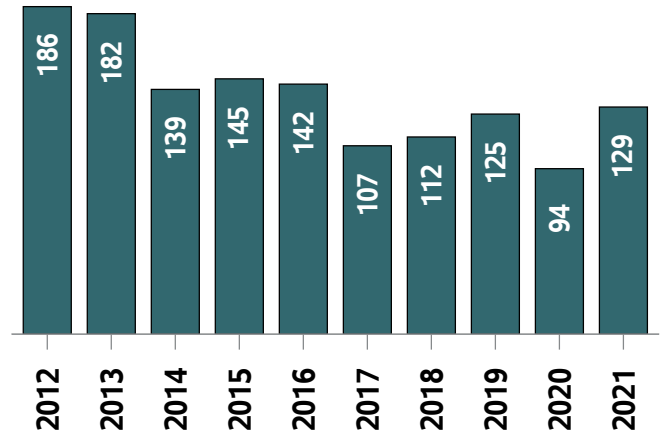


## Clearview MLS® Single Family Market Activity

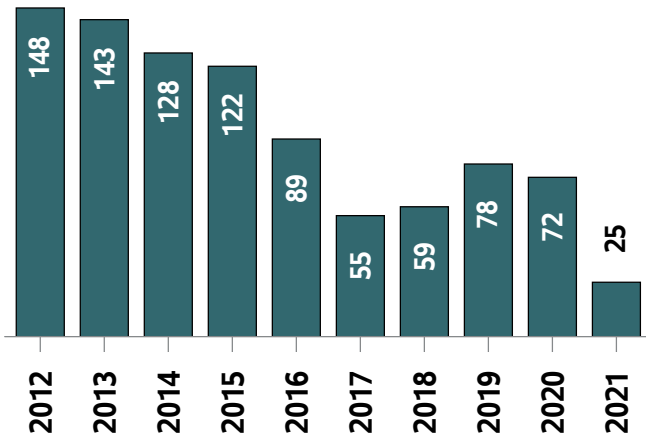
Sales Activity (April Year-to-date)



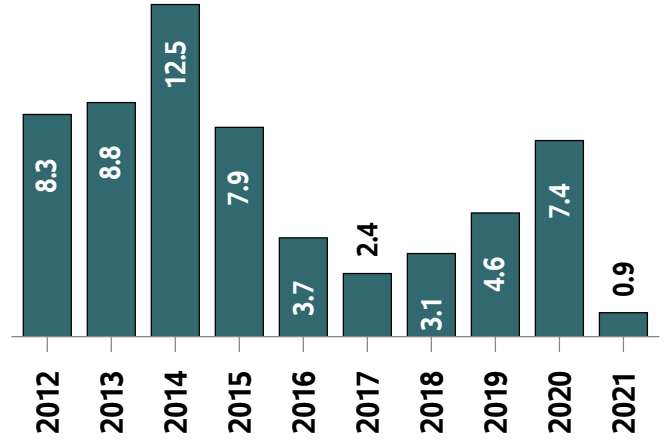
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

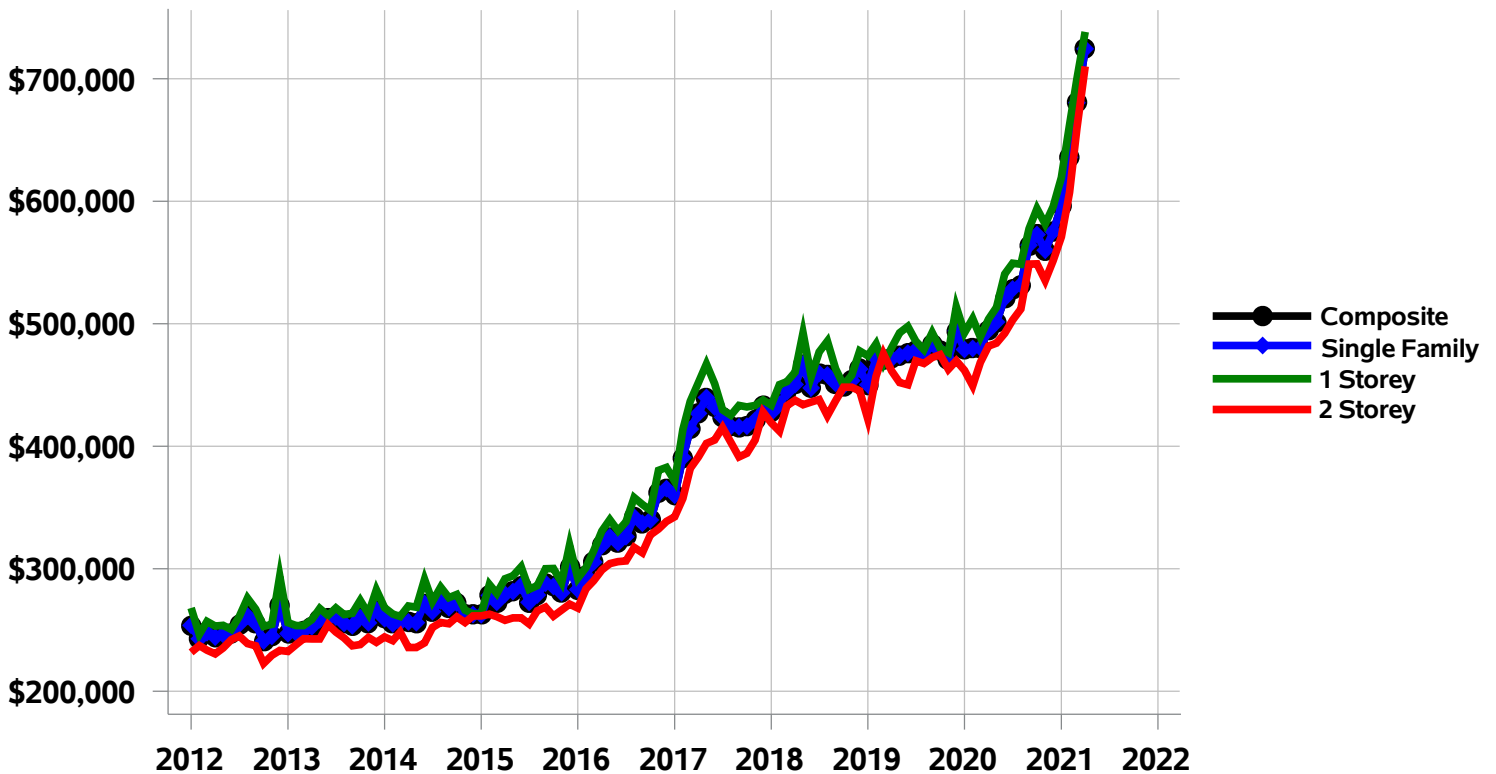
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Clearview MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$724,400	6.5	21.5	26.5	46.4	60.8	127.2
Single Family	\$724,400	6.5	21.5	26.5	46.4	60.8	127.2
One Storey	\$738,300	5.5	19.2	24.3	46.5	60.3	123.2
Two Storey	\$710,100	7.6	24.4	29.4	47.4	62.3	137.5

### MLS® HPI Benchmark Price



## Clearview MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14075
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Clearview MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13211
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15990
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## Collingwood MLS® Residential Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	91	378.9	44.4	46.8	16.7	51.7	102.2
Dollar Volume	\$72,411,289	714.9	132.0	143.8	175.0	357.5	530.2
New Listings	122	190.5	31.2	84.8	34.1	0.8	6.1
Active Listings	67	-49.2	-56.8	-21.2	-46.0	-78.1	-79.6
Sales to New Listings Ratio <sup>1</sup>	74.6	45.2	67.7	93.9	85.7	49.6	39.1
Months of Inventory <sup>2</sup>	0.7	6.9	2.5	1.4	1.6	5.1	7.3
Average Price	\$795,728	70.1	60.6	66.1	135.7	201.7	211.6
Median Price	\$695,000	69.5	46.3	60.2	160.8	204.5	172.5
Sale to List Price Ratio	108.3	97.1	99.1	99.1	98.0	96.6	97.2
Median Days on Market	8.0	23.0	17.0	16.0	20.0	41.5	73.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	243	96.0	42.9	64.2	20.3	77.4	81.3
Dollar Volume	\$195,212,984	179.5	125.1	188.4	182.4	425.4	439.8
New Listings	328	33.3	9.0	47.1	22.8	-13.0	-12.8
Active Listings <sup>3</sup>	55	-56.7	-59.1	-25.3	-54.2	-80.5	-80.4
Sales to New Listings Ratio <sup>4</sup>	74.1	50.4	56.5	66.4	75.7	36.3	35.6
Months of Inventory <sup>5</sup>	0.9	4.1	3.1	2.0	2.4	8.2	8.3
Average Price	\$803,346	42.6	57.4	75.6	134.8	196.2	197.6
Median Price	\$700,000	47.4	44.0	65.1	143.5	186.9	199.5
Sale to List Price Ratio	107.9	97.7	98.0	98.8	98.0	96.6	96.6
Median Days on Market	7.0	26.5	25.5	17.5	25.0	57.0	55.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

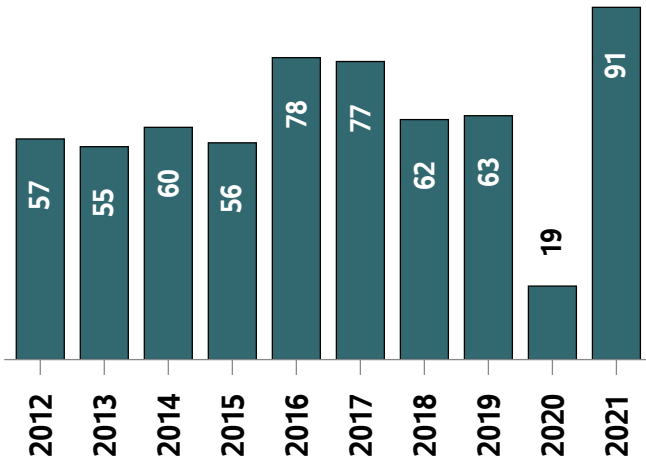
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

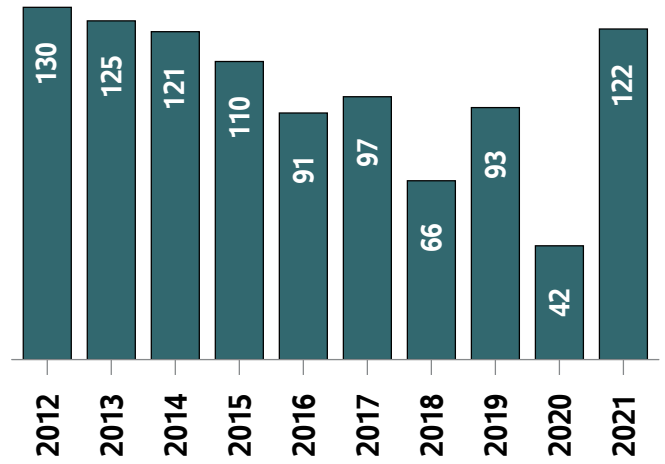
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Residential Market Activity

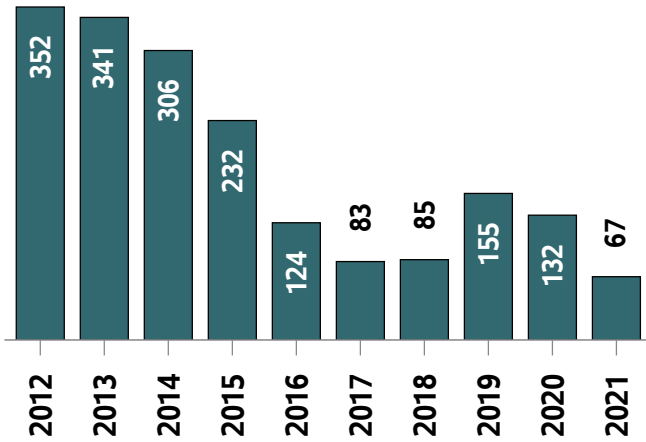
Sales Activity (April only)



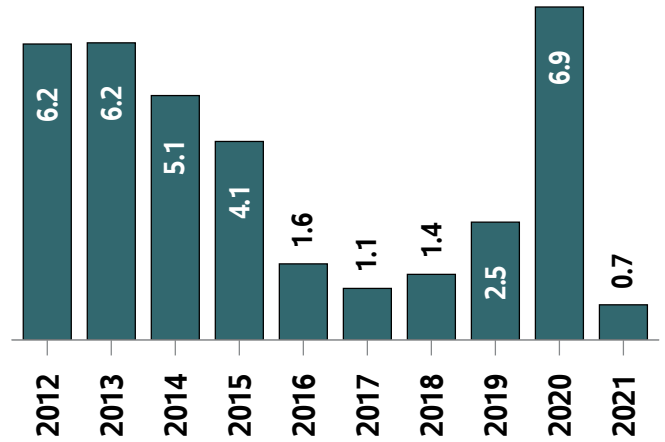
New Listings (April only)



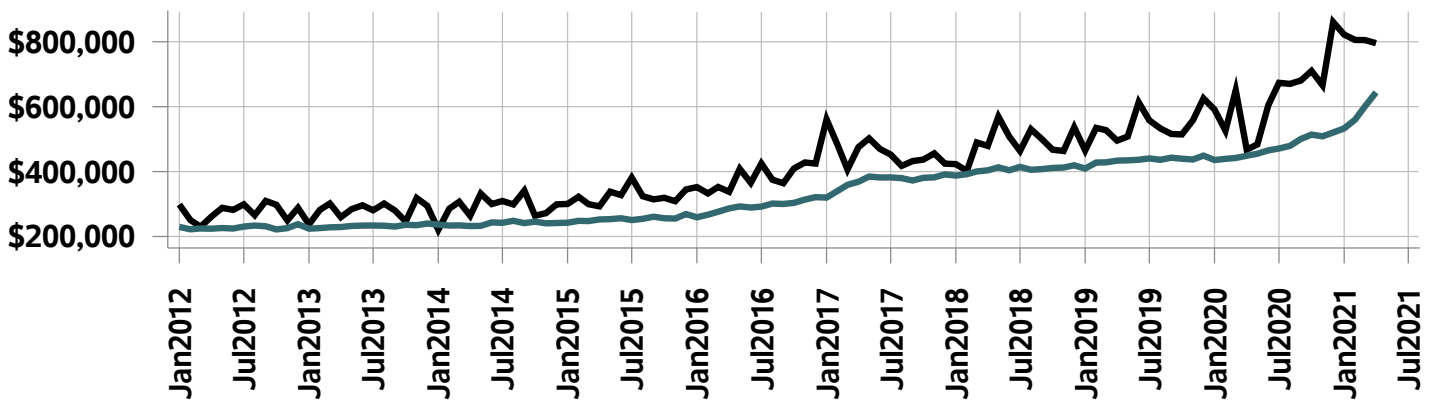
Active Listings (April only)



Months of Inventory (April only)



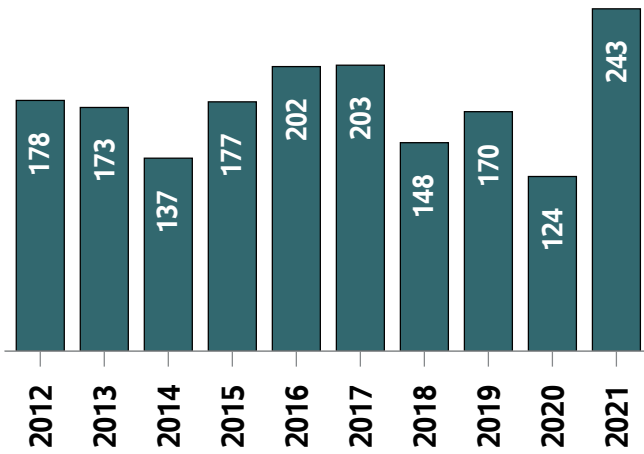
MLS® HPI Composite Benchmark Price and Average Price



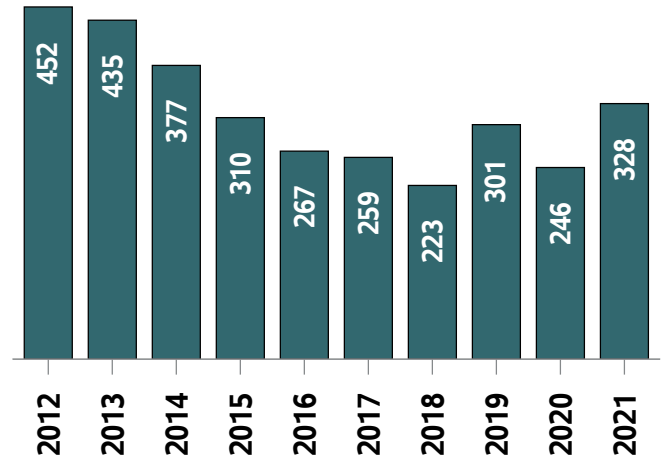


## Collingwood MLS® Residential Market Activity

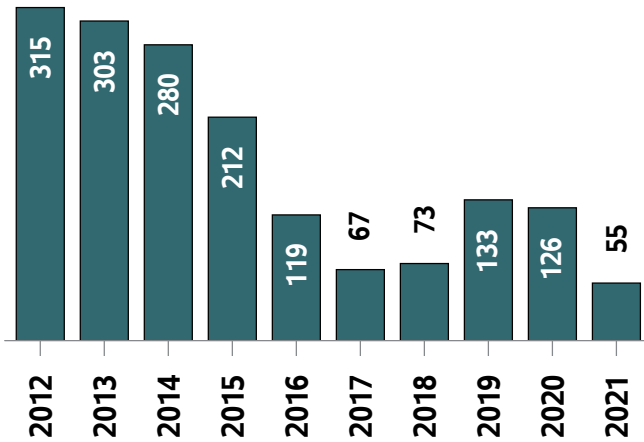
Sales Activity (April Year-to-date)



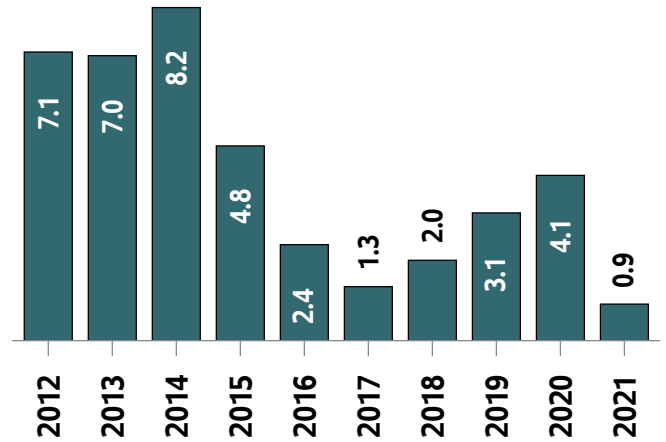
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Single Family Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	37	362.5	5.7	15.6	-9.8	19.4	27.6
Dollar Volume	\$37,467,700	909.2	94.3	110.1	108.1	270.6	436.9
New Listings	57	137.5	23.9	39.0	0.0	-10.9	-1.7
Active Listings	30	-60.5	-66.3	-45.5	-58.3	-81.4	-80.1
Sales to New Listings Ratio <sup>1</sup>	64.9	33.3	76.1	78.0	71.9	48.4	50.0
Months of Inventory <sup>2</sup>	0.8	9.5	2.5	1.7	1.8	5.2	5.2
Average Price	\$1,012,641	118.2	83.8	81.7	130.6	210.5	320.8
Median Price	\$825,000	88.1	55.7	64.3	123.0	175.0	251.1
Sale to List Price Ratio	109.7	96.1	99.2	98.5	97.6	97.0	97.7
Median Days on Market	7.0	42.5	17.0	22.0	21.0	45.0	73.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	116	84.1	14.9	48.7	8.4	48.7	46.8
Dollar Volume	\$114,372,807	168.9	101.0	176.9	147.2	349.9	401.5
New Listings	172	34.4	-1.1	41.0	11.0	-16.1	-7.0
Active Listings <sup>3</sup>	25	-63.7	-69.9	-43.8	-61.0	-84.0	-81.1
Sales to New Listings Ratio <sup>4</sup>	67.4	49.2	58.0	63.9	69.0	38.0	42.7
Months of Inventory <sup>5</sup>	0.9	4.3	3.3	2.3	2.4	7.9	6.6
Average Price	\$985,972	46.0	75.0	86.2	128.1	202.5	241.5
Median Price	\$850,000	42.9	60.4	75.2	126.7	183.4	253.4
Sale to List Price Ratio	107.4	97.0	98.3	98.2	97.8	96.9	96.7
Median Days on Market	7.0	34.0	26.0	24.5	21.0	57.0	56.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

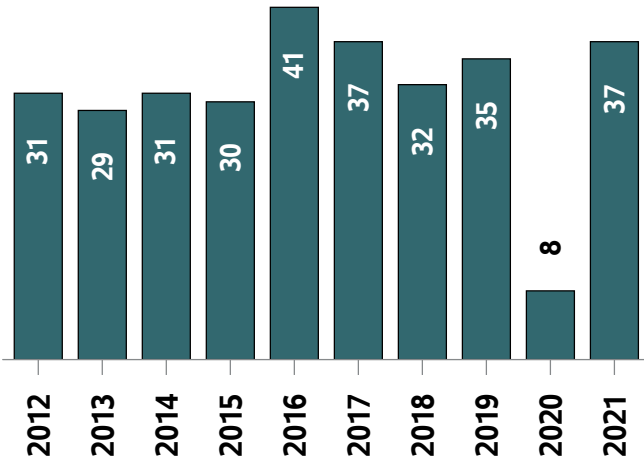
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

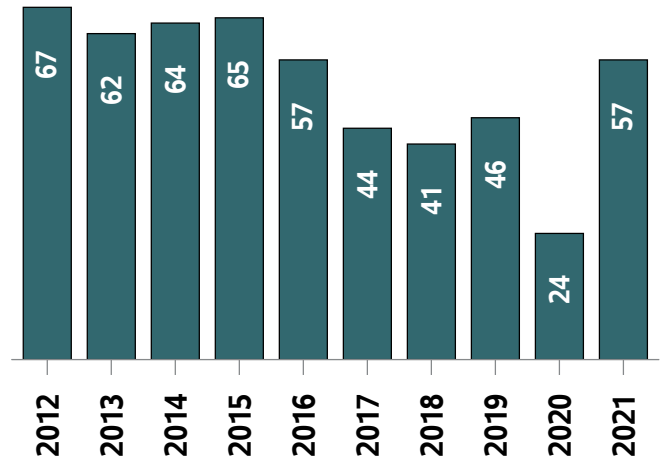
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Single Family Market Activity

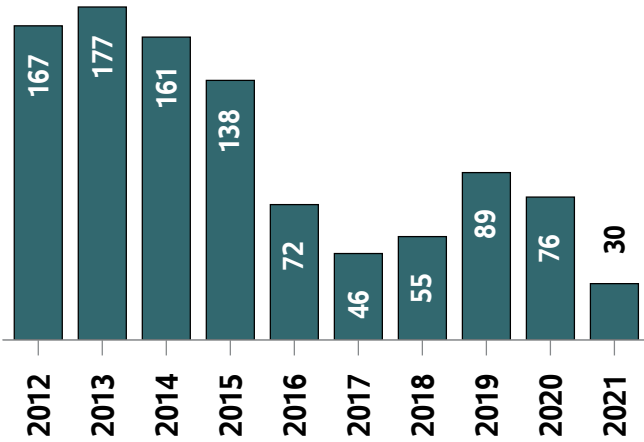
Sales Activity (April only)



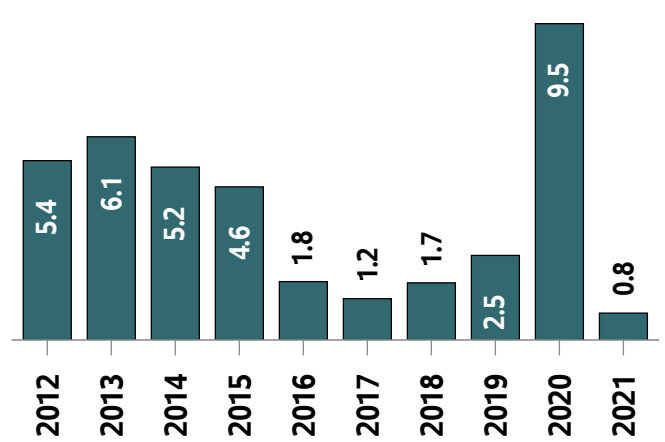
New Listings (April only)



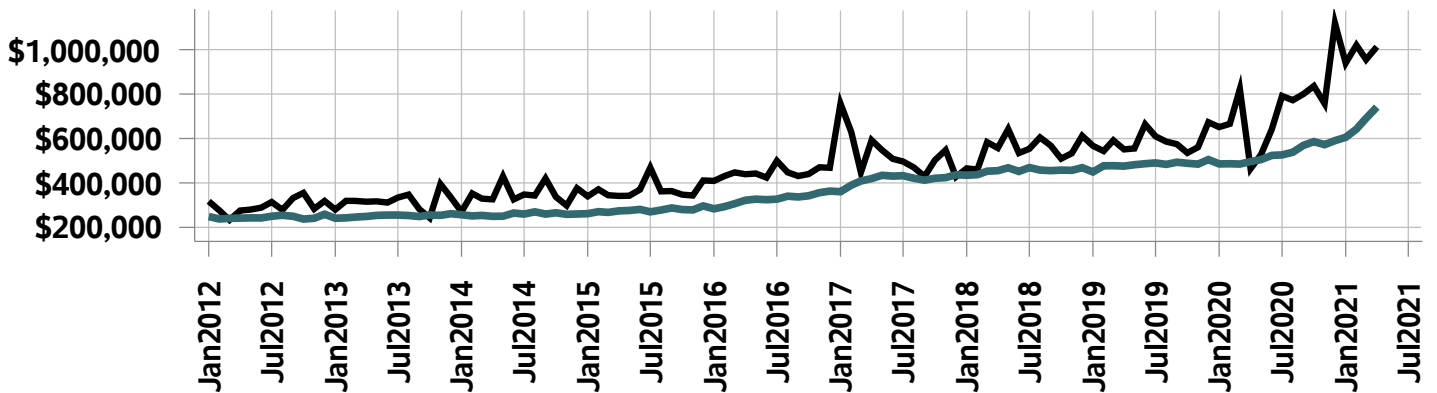
Active Listings (April only)



Months of Inventory (April only)

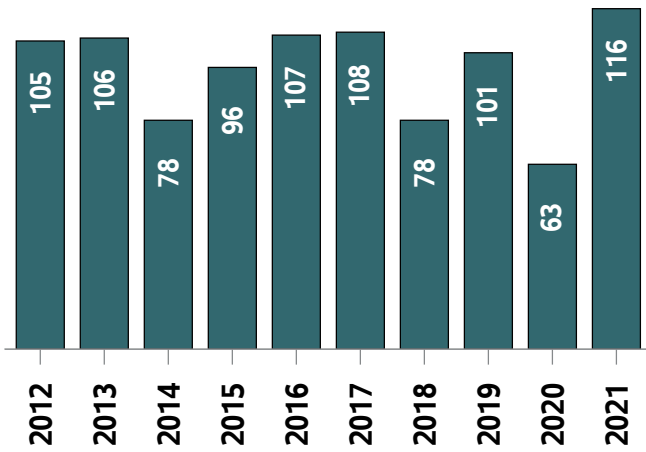


MLS® HPI Single Family Benchmark Price and Average Price

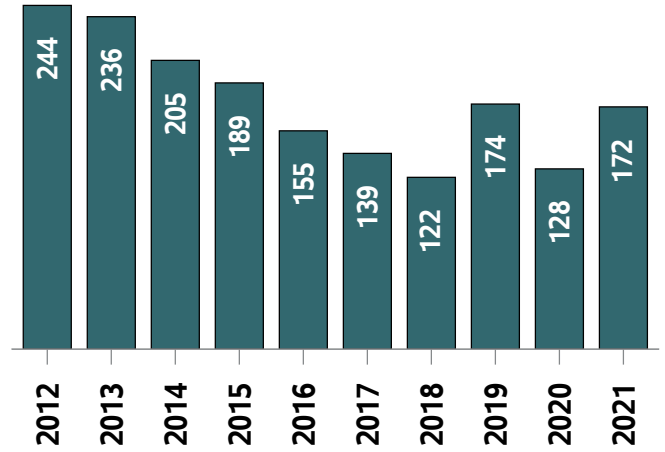


## Collingwood MLS® Single Family Market Activity

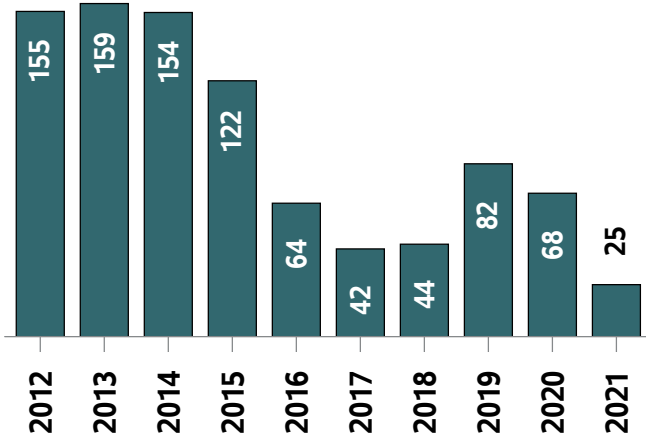
Sales Activity (April Year-to-date)



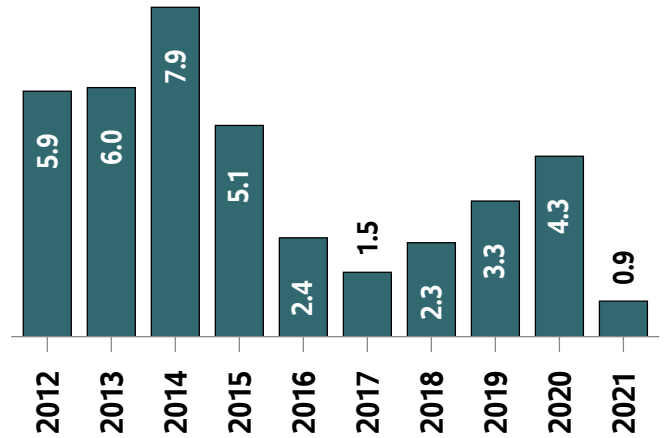
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Condo Townhouse Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	12	100.0	33.3	-14.3	-7.7	20.0	140.0
Dollar Volume	\$7,940,200	181.6	133.2	49.2	115.5	328.2	530.7
New Listings	18	125.0	20.0	63.6	100.0	28.6	-5.3
Active Listings	7	-68.2	-73.1	-46.2	0.0	-78.8	-89.1
Sales to New Listings Ratio <sup>1</sup>	66.7	75.0	60.0	127.3	144.4	71.4	26.3
Months of Inventory <sup>2</sup>	0.6	3.7	2.9	0.9	0.5	3.3	12.8
Average Price	\$661,683	40.8	74.9	74.1	133.4	256.8	162.8
Median Price	\$640,000	67.3	83.4	81.6	142.4	250.7	172.3
Sale to List Price Ratio	106.6	97.4	98.3	99.4	98.9	96.9	97.0
Median Days on Market	8.0	18.5	10.0	15.5	15.0	45.5	48.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	38	35.7	18.8	11.8	-2.6	72.7	137.5
Dollar Volume	\$24,166,250	87.9	87.3	90.3	150.9	448.0	594.5
New Listings	46	-9.8	-19.3	-4.2	43.8	2.2	-34.3
Active Listings <sup>3</sup>	3	-87.1	-87.4	-78.9	-74.5	-90.4	-94.4
Sales to New Listings Ratio <sup>4</sup>	82.6	54.9	56.1	70.8	121.9	48.9	22.9
Months of Inventory <sup>5</sup>	0.3	3.3	3.0	1.7	1.2	5.7	13.4
Average Price	\$635,954	38.5	57.8	70.3	157.5	217.2	192.4
Median Price	\$598,350	55.3	71.2	67.4	165.9	227.9	198.8
Sale to List Price Ratio	109.2	97.8	97.0	99.3	98.5	96.7	97.0
Median Days on Market	7.0	21.5	23.5	17.0	26.0	63.0	55.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

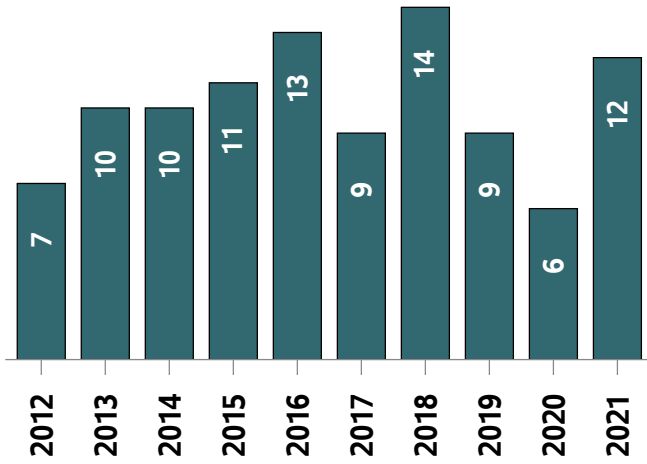
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

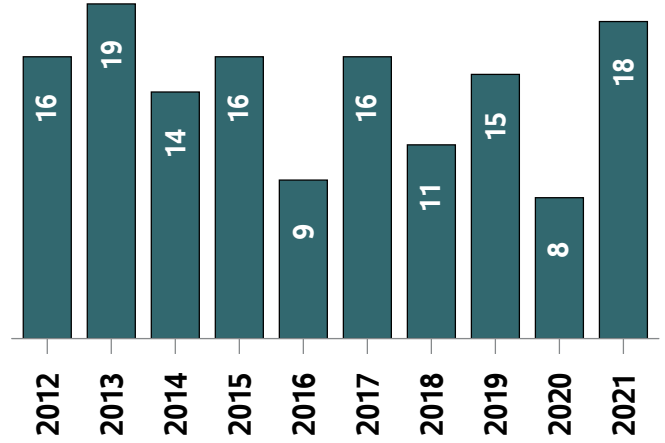
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Condo Townhouse Market Activity

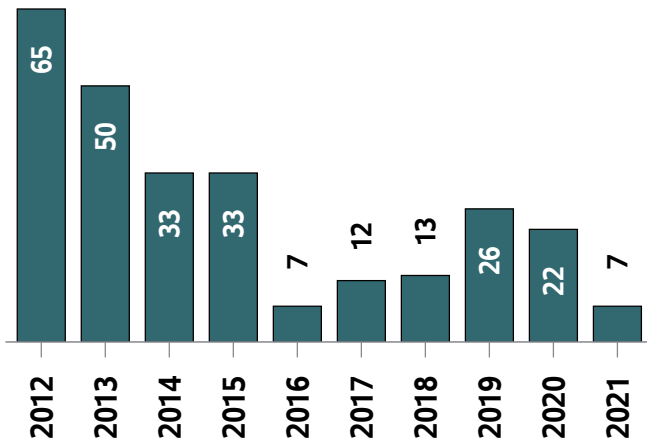
**Sales Activity (April only)**



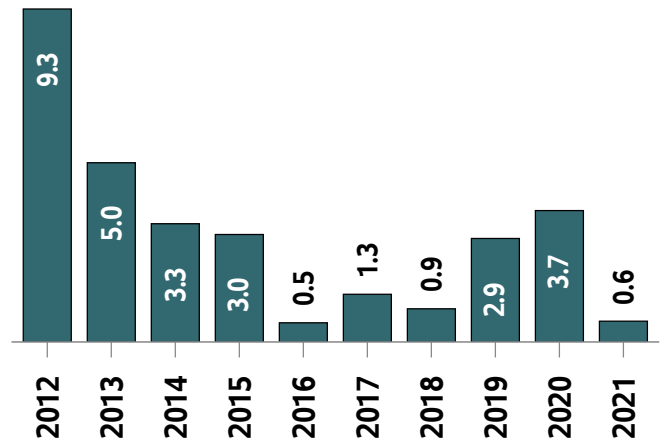
**New Listings (April only)**



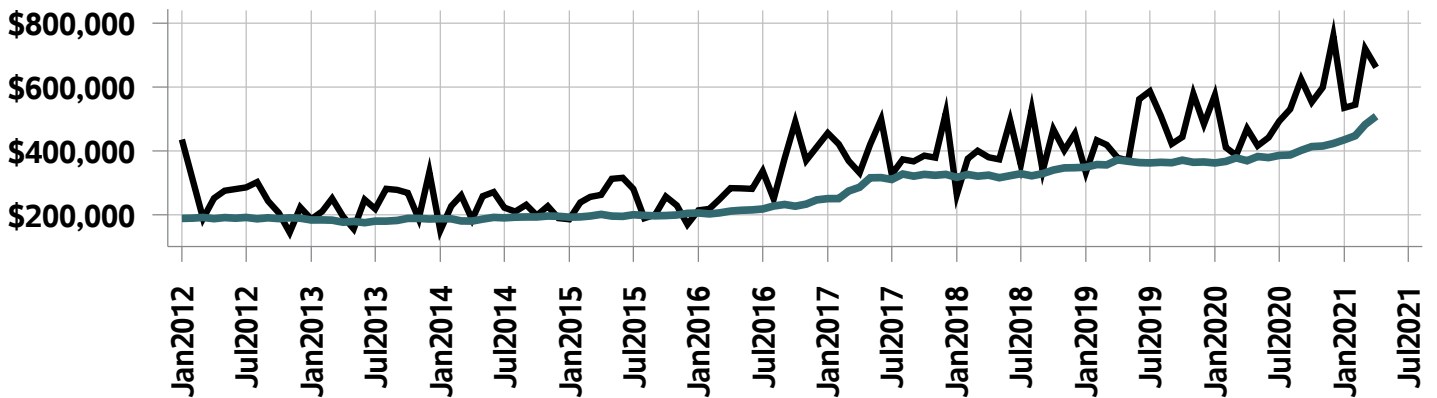
**Active Listings (April only)**



**Months of Inventory (April only)**

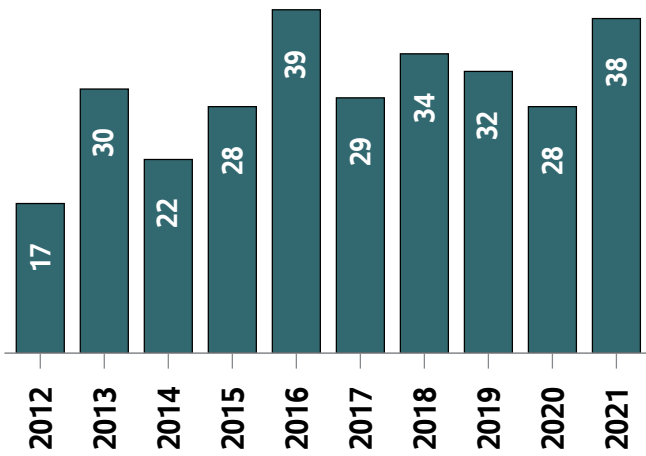


**MLS® HPI Townhouse Benchmark Price and Average Price**

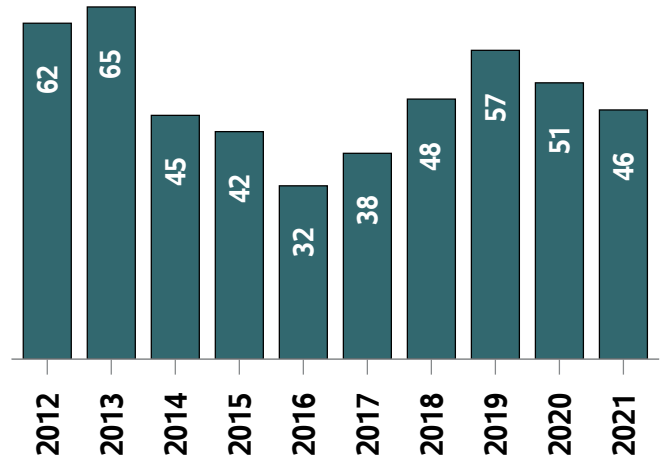


## Collingwood MLS® Condo Townhouse Market Activity

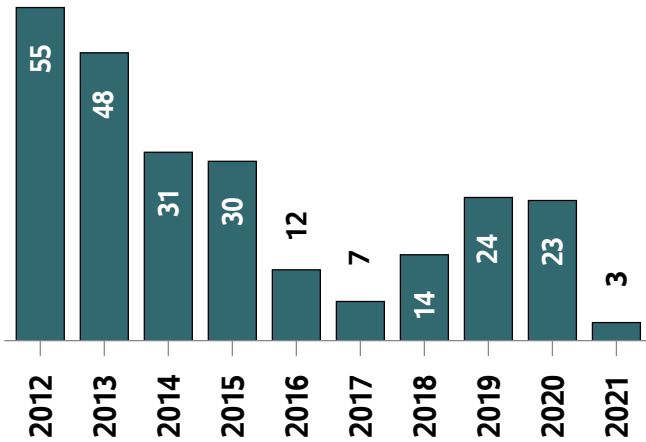
Sales Activity (April Year-to-date)



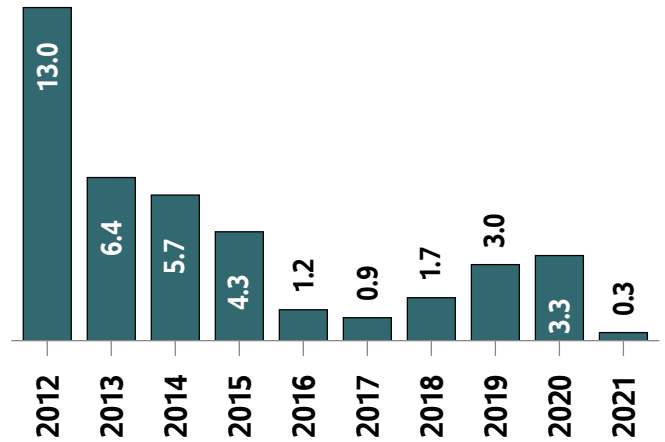
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Apartment Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	31	1,450.0	121.4	121.4	47.6	72.2	287.5
Dollar Volume	\$18,873,789	2,651.3	205.8	238.4	375.6	400.4	634.4
New Listings	30	275.0	66.7	150.0	30.4	-26.8	-16.7
Active Listings	17	-15.0	-26.1	30.8	-57.5	-83.5	-83.7
Sales to New Listings Ratio <sup>1</sup>	103.3	25.0	77.8	116.7	91.3	43.9	22.2
Months of Inventory <sup>2</sup>	0.5	10.0	1.6	0.9	1.9	5.7	13.0
Average Price	\$608,832	77.5	38.1	52.8	222.2	190.6	89.5
Median Price	\$578,900	68.8	44.6	45.4	211.2	180.3	99.6
Sale to List Price Ratio	108.2	98.0	99.3	100.2	98.2	96.4	95.2
Median Days on Market	9.0	28.0	20.0	16.0	21.0	34.5	71.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	63	200.0	162.5	117.2	28.6	75.0	103.2
Dollar Volume	\$38,246,827	378.6	262.6	266.3	252.9	428.8	389.3
New Listings	69	64.3	60.5	72.5	-2.8	-42.0	-34.3
Active Listings <sup>3</sup>	19	-9.5	24.6	72.7	-48.6	-78.0	-77.4
Sales to New Listings Ratio <sup>4</sup>	91.3	50.0	55.8	72.5	69.0	30.3	29.5
Months of Inventory <sup>5</sup>	1.2	4.0	2.5	1.5	3.0	9.6	10.9
Average Price	\$607,092	59.5	38.1	68.6	174.5	202.2	140.8
Median Price	\$565,900	59.4	41.5	61.7	157.2	177.4	157.2
Sale to List Price Ratio	107.7	98.5	98.3	99.6	98.0	96.1	95.9
Median Days on Market	9.0	36.0	29.5	15.0	26.0	48.0	54.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

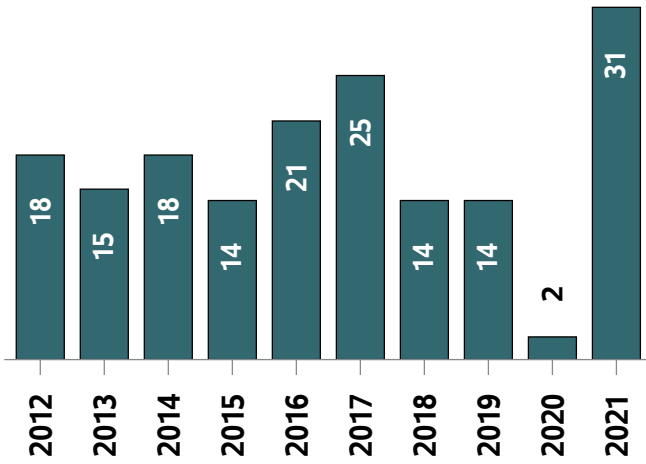
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

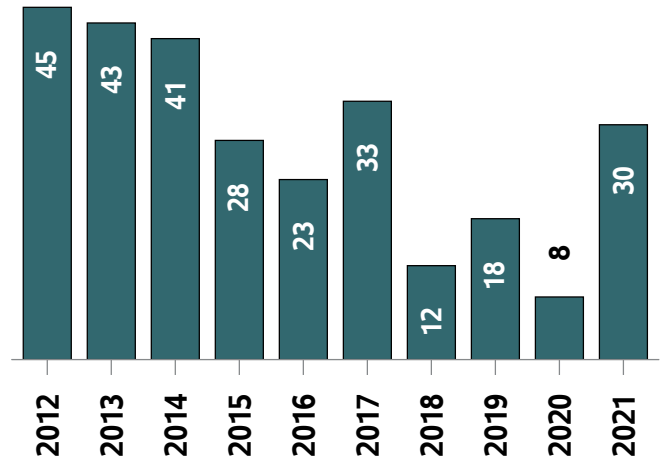


## Collingwood MLS® Apartment Market Activity

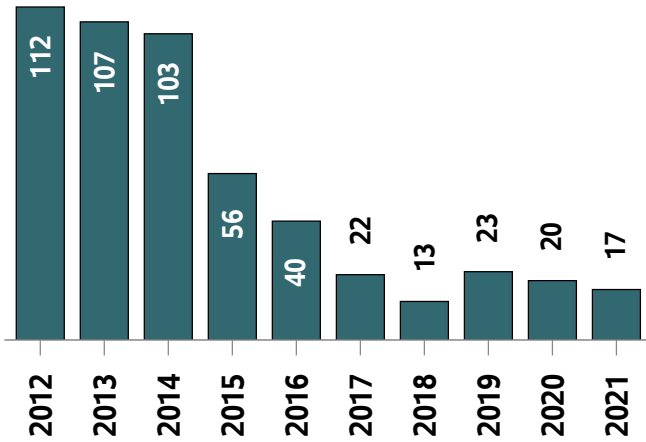
Sales Activity (April only)



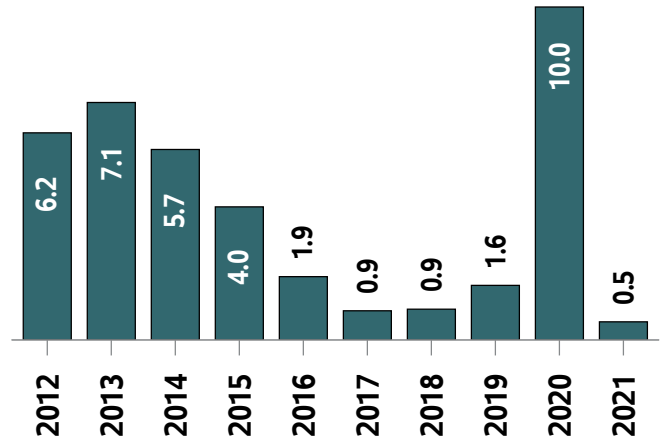
New Listings (April only)



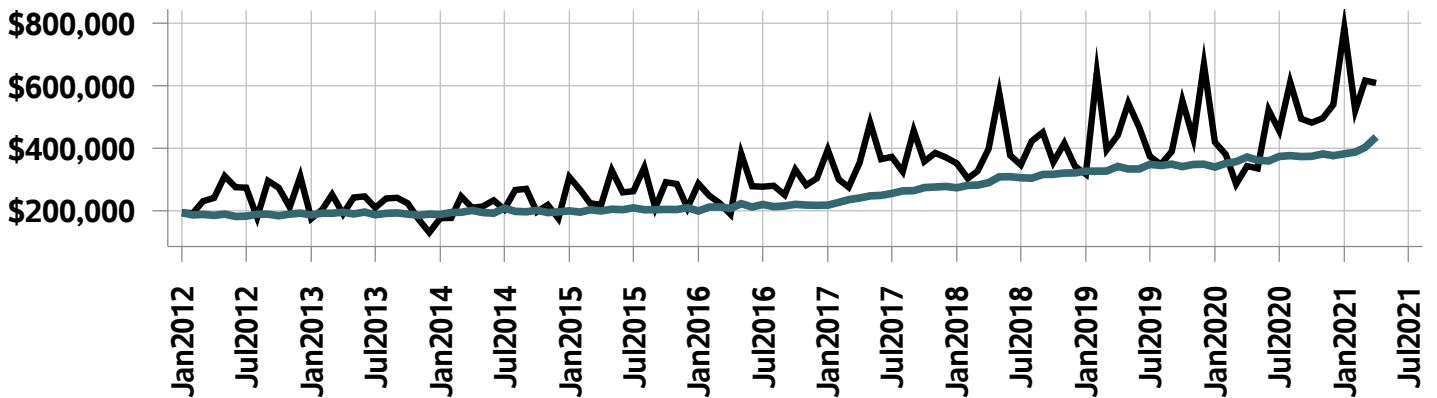
Active Listings (April only)



Months of Inventory (April only)

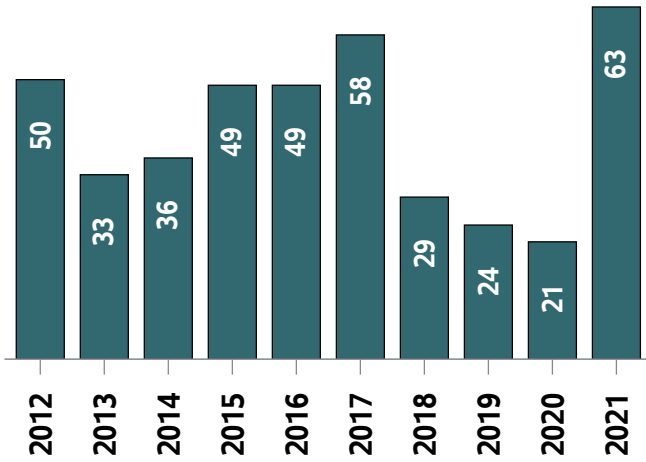


MLS® HPI Apartment Benchmark Price and Average Price

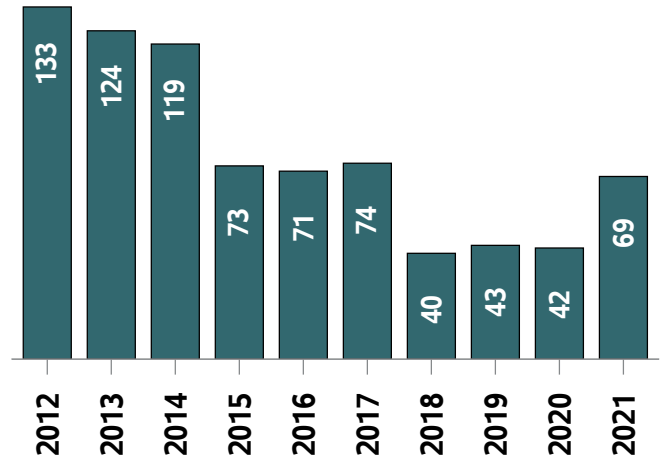


## Collingwood MLS® Apartment Market Activity

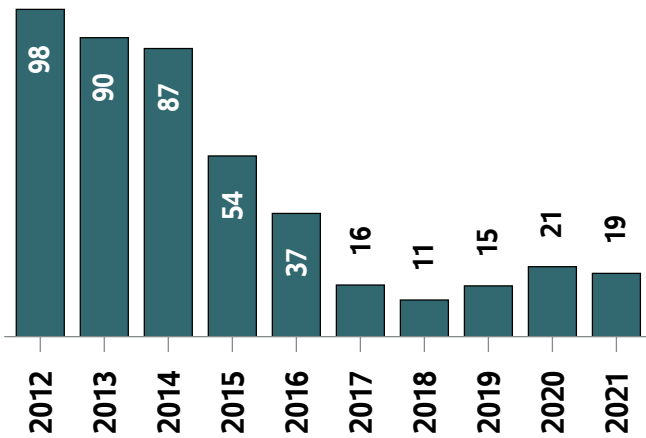
Sales Activity (April Year-to-date)



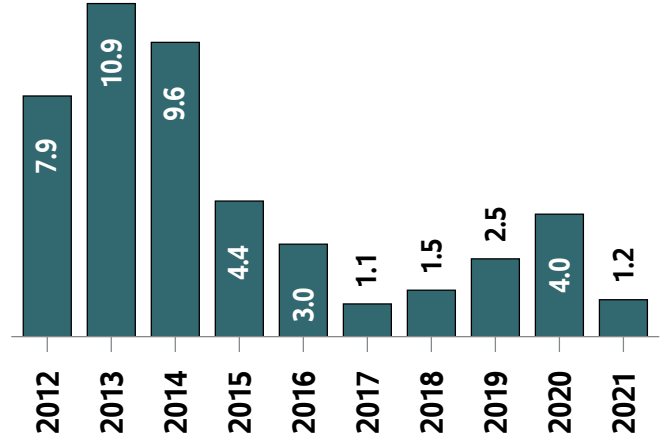
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

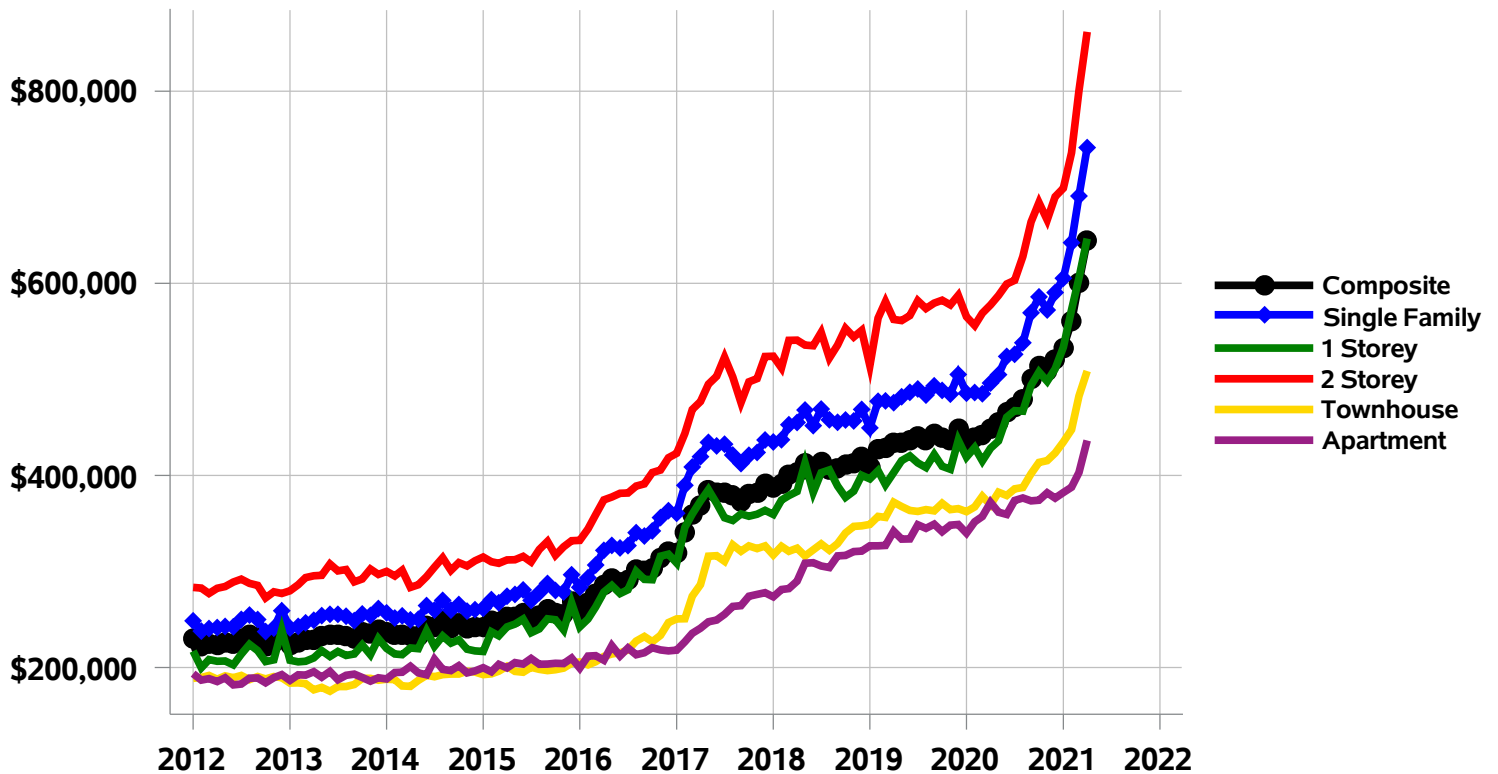
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$644,000	7.1	20.8	25.3	43.5	59.5	124.8
Single Family	\$741,300	7.3	22.5	26.5	49.4	62.9	130.2
One Storey	\$646,600	6.8	21.2	27.4	51.0	68.7	132.2
Two Storey	\$861,800	7.7	23.3	26.0	49.2	59.4	130.1
Townhouse	\$508,700	5.4	17.0	23.0	37.7	56.9	140.4
Apartment	\$436,400	8.3	14.2	16.6	17.3	50.5	110.2

### MLS® HPI Benchmark Price



## Collingwood MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Collingwood MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1180
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1659
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6310
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Collingwood MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1219
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Grey Highlands MLS® Residential Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	21	250.0	90.9	40.0	-16.0	40.0	50.0
Dollar Volume	\$17,814,270	573.1	296.6	182.1	164.0	260.9	335.6
New Listings	36	176.9	44.0	140.0	-5.3	-34.5	-37.9
Active Listings	28	-39.1	-49.1	-24.3	-73.3	-83.1	-87.3
Sales to New Listings Ratio <sup>1</sup>	58.3	46.2	44.0	100.0	65.8	27.3	24.1
Months of Inventory <sup>2</sup>	1.3	7.7	5.0	2.5	4.2	11.1	15.7
Average Price	\$848,299	92.3	107.7	101.5	214.3	157.8	190.4
Median Price	\$870,000	126.6	159.7	125.1	286.7	291.9	313.3
Sale to List Price Ratio	112.2	98.0	100.0	98.2	96.2	92.3	93.7
Median Days on Market	8.0	19.5	10.0	38.0	69.0	50.0	134.5

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	69	53.3	115.6	56.8	-4.2	13.1	21.1
Dollar Volume	\$58,900,047	158.4	323.9	226.6	187.4	205.5	256.7
New Listings	91	35.8	35.8	46.8	-15.7	-42.8	-49.4
Active Listings <sup>3</sup>	19	-59.2	-54.5	-50.7	-82.2	-88.1	-90.7
Sales to New Listings Ratio <sup>4</sup>	75.8	67.2	47.8	71.0	66.7	38.4	31.7
Months of Inventory <sup>5</sup>	1.1	4.1	5.2	3.5	5.8	10.3	14.1
Average Price	\$853,624	68.5	96.6	108.2	199.9	170.1	194.7
Median Price	\$785,000	65.8	101.8	126.7	219.1	190.7	234.0
Sale to List Price Ratio	107.8	98.3	99.3	97.4	95.9	93.8	94.3
Median Days on Market	11.0	25.0	18.5	35.0	69.0	101.0	91.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

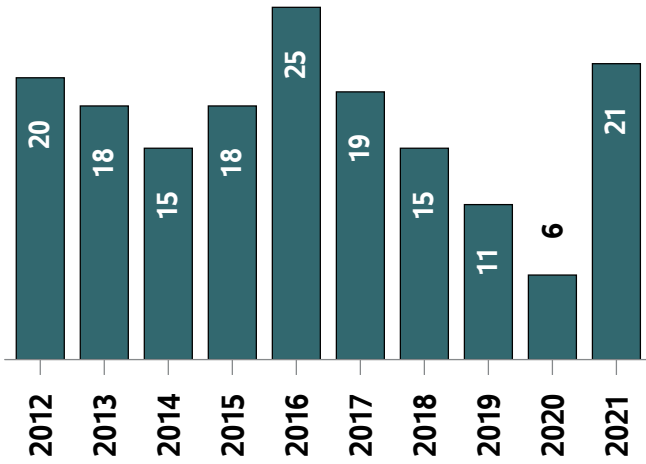
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

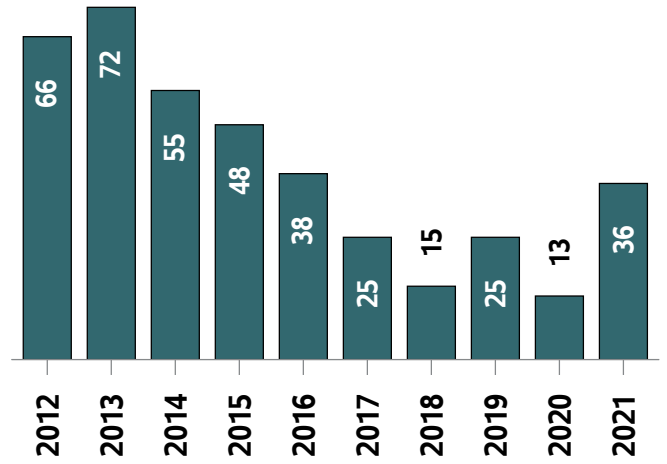
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Residential Market Activity

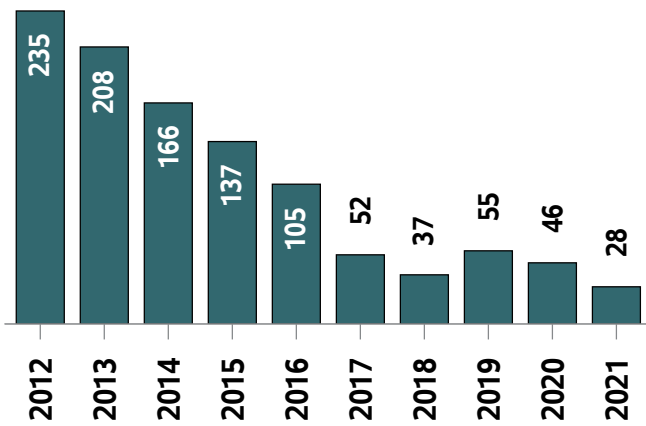
Sales Activity (April only)



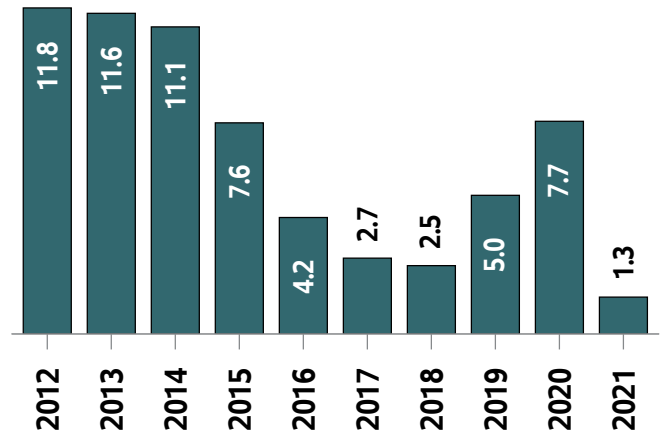
New Listings (April only)



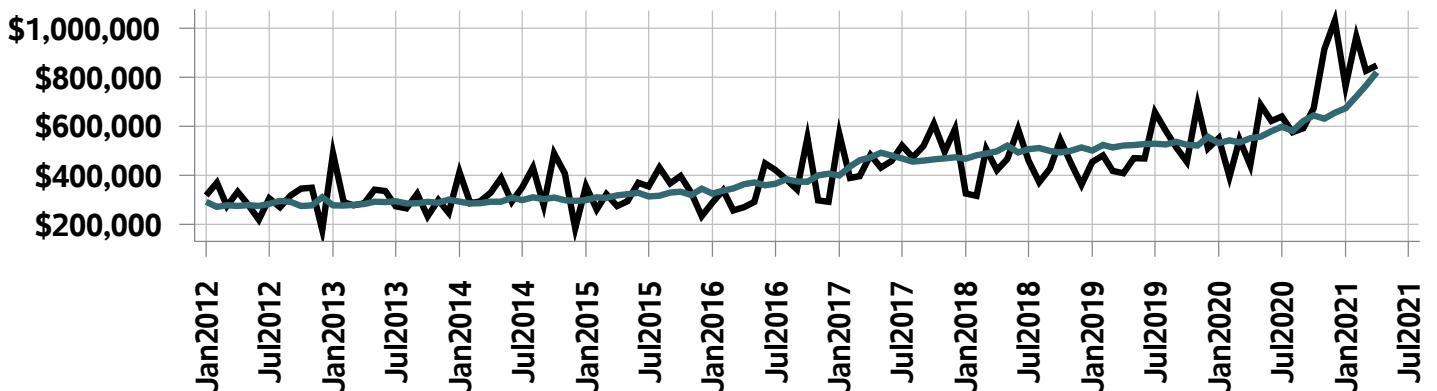
Active Listings (April only)



Months of Inventory (April only)



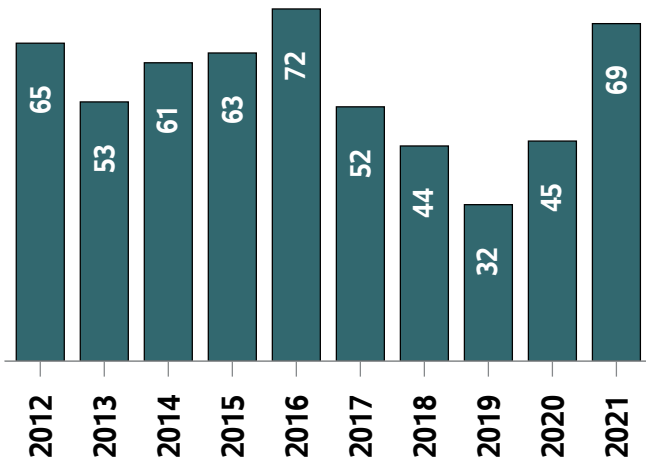
MLS® HPI Composite Benchmark Price and Average Price



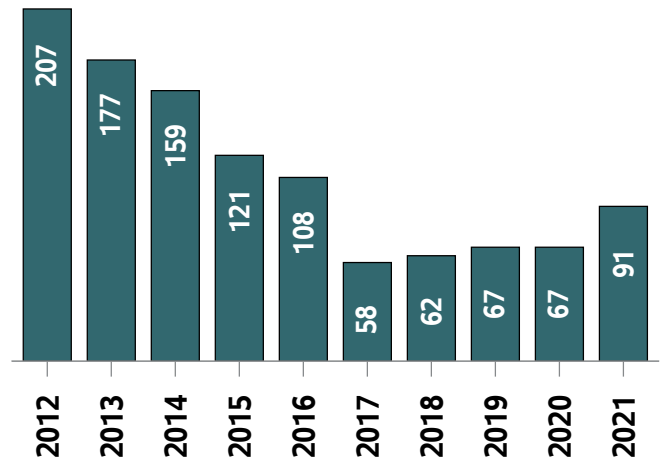


## Grey Highlands MLS® Residential Market Activity

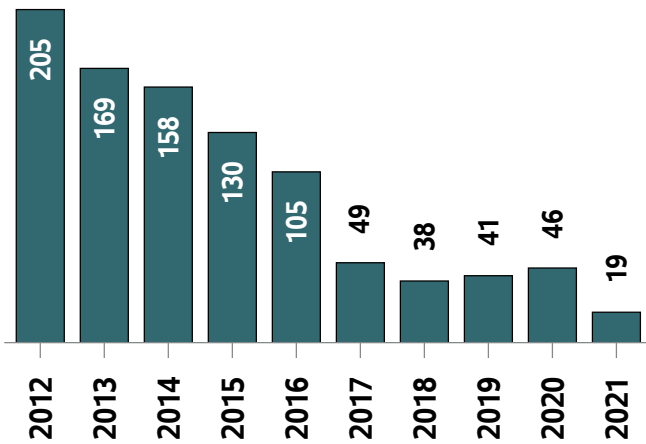
Sales Activity (April Year-to-date)



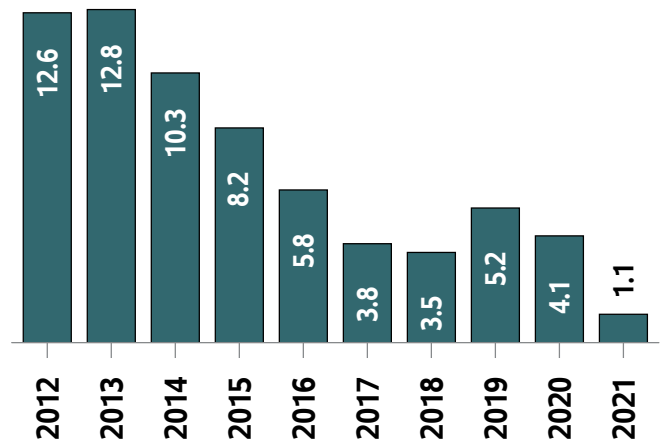
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Grey Highlands MLS® Single Family Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	20	233.3	81.8	33.3	-13.0	42.9	42.9
Dollar Volume	\$17,264,270	552.3	284.3	173.4	168.0	255.2	322.2
New Listings	32	146.2	28.0	113.3	-15.8	-39.6	-41.8
Active Listings	26	-42.2	-51.9	-29.7	-75.2	-84.0	-87.9
Sales to New Listings Ratio <sup>1</sup>	62.5	46.2	44.0	100.0	60.5	26.4	25.5
Months of Inventory <sup>2</sup>	1.3	7.5	4.9	2.5	4.6	11.6	15.3
Average Price	\$863,214	95.7	111.4	105.1	208.2	148.7	195.5
Median Price	\$875,000	127.9	161.2	126.4	254.3	294.1	315.7
Sale to List Price Ratio	112.8	98.0	100.0	98.2	96.3	92.2	93.7
Median Days on Market	8.5	19.5	10.0	38.0	43.0	50.0	134.5

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	67	52.3	109.4	52.3	-2.9	11.7	26.4
Dollar Volume	\$57,520,047	154.2	314.0	218.9	186.8	199.5	266.4
New Listings	86	28.4	28.4	38.7	-19.6	-44.5	-50.3
Active Listings <sup>3</sup>	18	-59.4	-54.7	-52.0	-82.3	-88.1	-90.7
Sales to New Listings Ratio <sup>4</sup>	77.9	65.7	47.8	71.0	64.5	38.7	30.6
Months of Inventory <sup>5</sup>	1.1	4.1	5.0	3.5	6.0	10.3	14.9
Average Price	\$858,508	66.9	97.7	109.4	195.4	168.2	189.9
Median Price	\$785,000	65.5	101.8	126.7	216.5	190.7	234.0
Sale to List Price Ratio	107.8	98.3	99.3	97.4	96.0	93.8	94.5
Median Days on Market	11.0	26.5	18.5	35.0	60.0	113.0	91.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

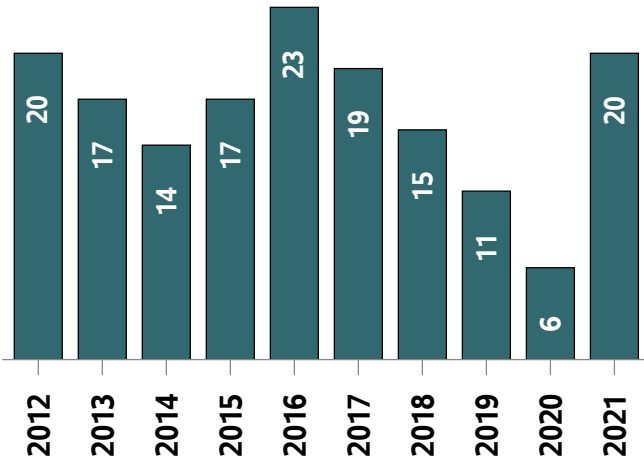
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

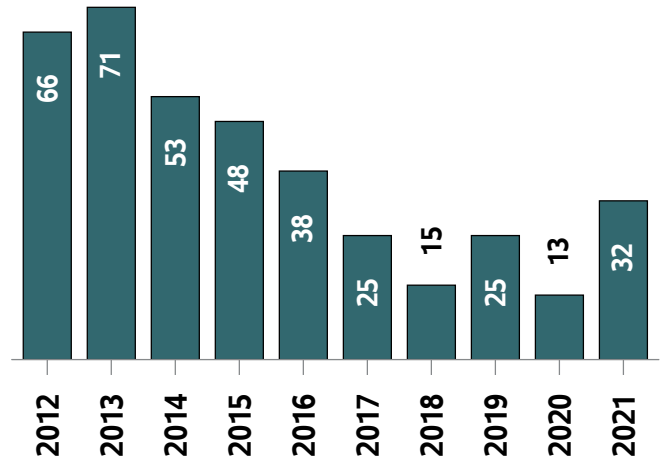
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Single Family Market Activity

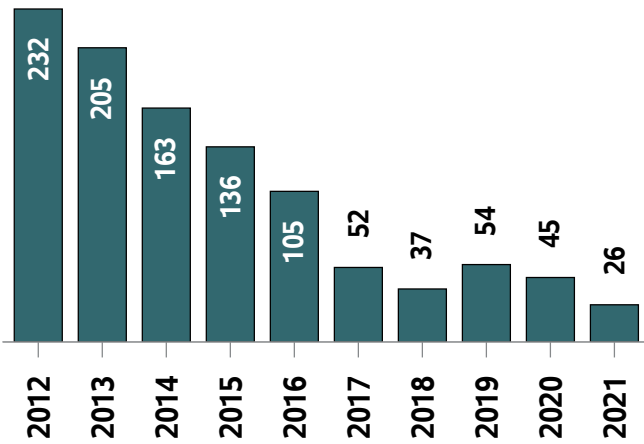
Sales Activity (April only)



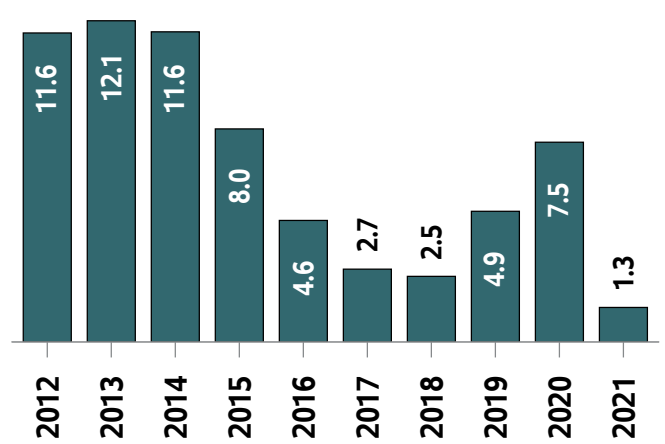
New Listings (April only)



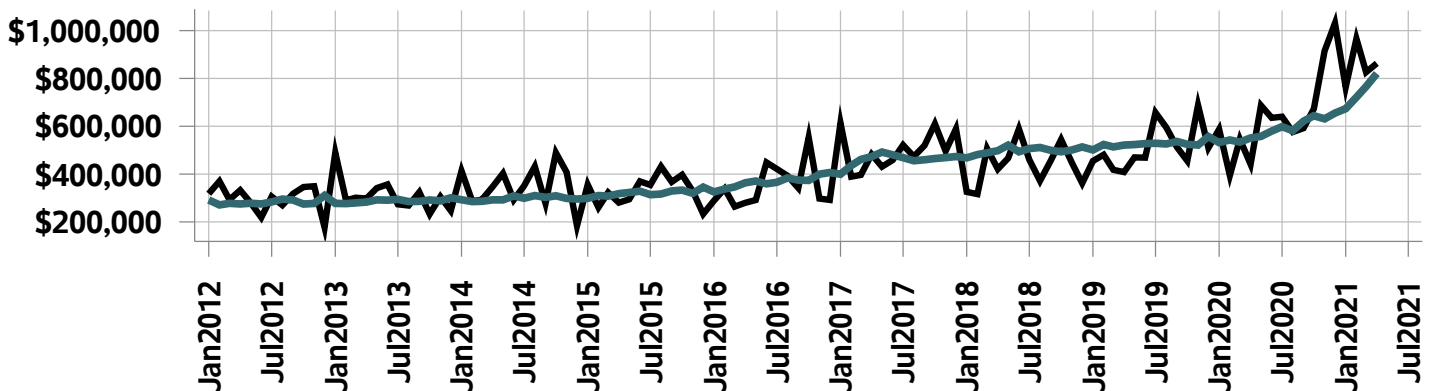
Active Listings (April only)



Months of Inventory (April only)

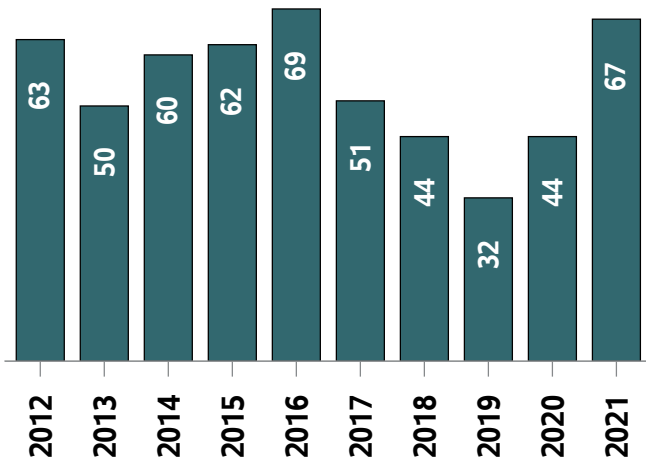


MLS® HPI Single Family Benchmark Price and Average Price

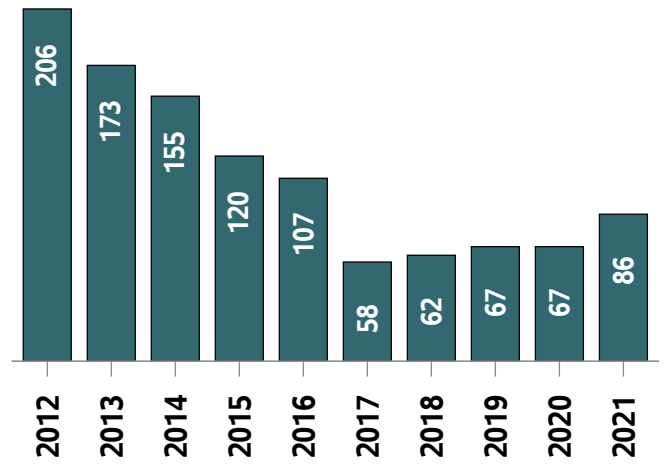


## Grey Highlands MLS® Single Family Market Activity

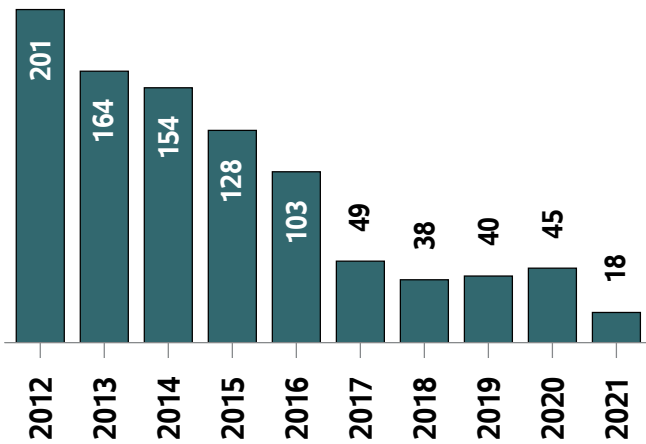
Sales Activity (April Year-to-date)



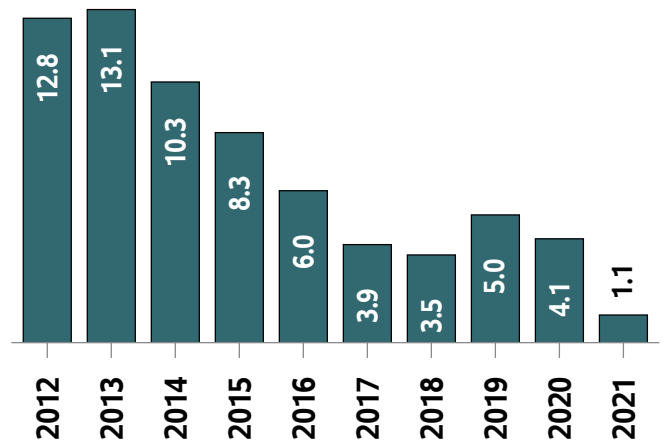
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



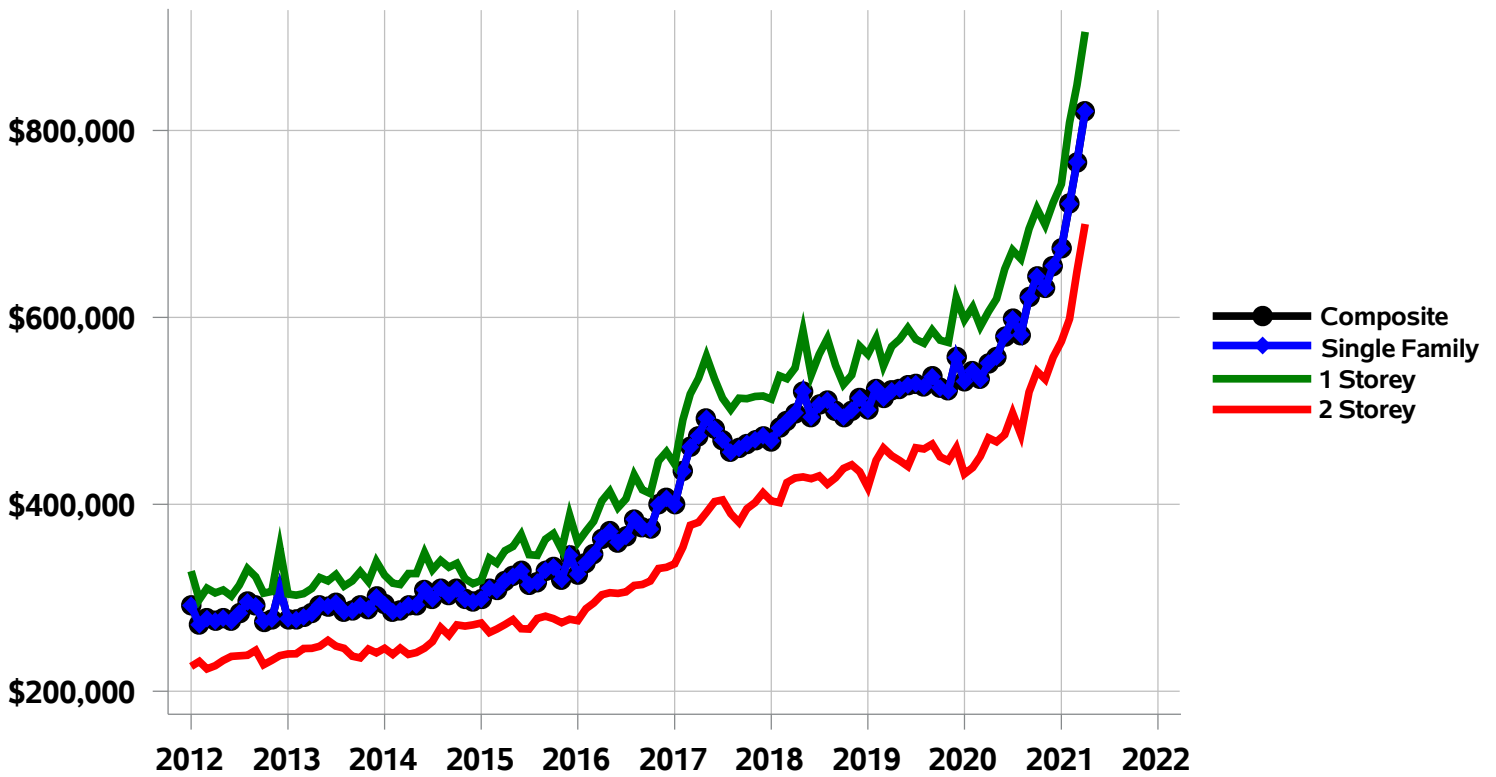
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Grey Highlands MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price							
Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
<b>Composite</b>	<b>\$820,600</b>	7.1	21.8	27.4	48.9	64.8	125.6
<b>Single Family</b>	<b>\$820,600</b>	7.1	21.8	27.4	48.9	64.8	125.6
<b>One Storey</b>	<b>\$905,500</b>	6.7	21.9	26.4	49.3	65.9	124.4
<b>Two Storey</b>	<b>\$699,900</b>	7.8	21.9	29.0	48.6	63.5	130.8

### MLS® HPI Benchmark Price



## Grey Highlands MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Lot Size	81153
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## Grey Highlands MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Lot Size	76665
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1651
Half Bathrooms	0
Heating	Forced air
Lot Size	89115
Number of Fireplaces	0
Total Number Of Rooms	9
Type of Property	Detached
Wastewater Disposal	Private

**Meaford (Muni)**  
**MLS® Residential Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	26	1,200.0	100.0	-3.7	13.0	0.0	136.4
Dollar Volume	\$21,441,197	3,062.4	202.9	83.3	162.1	226.3	635.4
New Listings	47	123.8	30.6	95.8	9.3	-33.8	4.4
Active Listings	38	-38.7	-36.7	-19.1	-63.8	-77.9	-74.7
Sales to New Listings Ratio <sup>1</sup>	55.3	9.5	36.1	112.5	53.5	36.6	24.4
Months of Inventory <sup>2</sup>	1.5	31.0	4.6	1.7	4.6	6.6	13.6
Average Price	\$824,661	143.3	51.4	90.3	131.9	226.3	211.1
Median Price	\$592,500	74.8	26.6	41.1	87.5	167.1	100.8
Sale to List Price Ratio	108.2	90.7	98.2	99.1	96.4	94.4	96.1
Median Days on Market	9.0	27.5	15.0	29.0	33.0	61.5	34.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	69	102.9	56.8	13.1	27.8	27.8	86.5
Dollar Volume	\$60,150,327	236.6	183.8	146.8	246.1	272.7	523.6
New Listings	104	30.0	25.3	14.3	-12.6	-37.3	-21.2
Active Listings <sup>3</sup>	25	-45.3	-42.1	-40.4	-71.1	-82.0	-79.3
Sales to New Listings Ratio <sup>4</sup>	66.3	42.5	53.0	67.0	45.4	32.5	28.0
Months of Inventory <sup>5</sup>	1.4	5.3	3.9	2.7	6.3	10.2	12.9
Average Price	\$871,744	65.9	81.0	118.2	170.9	191.7	234.4
Median Price	\$670,000	51.0	76.3	85.4	170.2	184.2	166.4
Sale to List Price Ratio	105.0	96.3	96.3	97.4	96.0	94.8	94.8
Median Days on Market	13.0	19.5	25.0	29.0	59.0	120.5	93.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

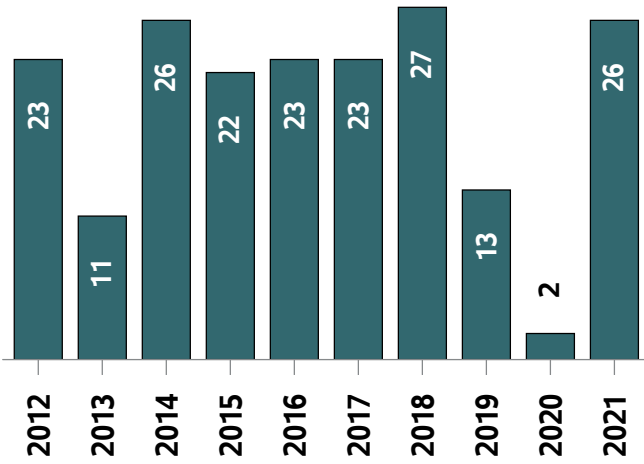
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

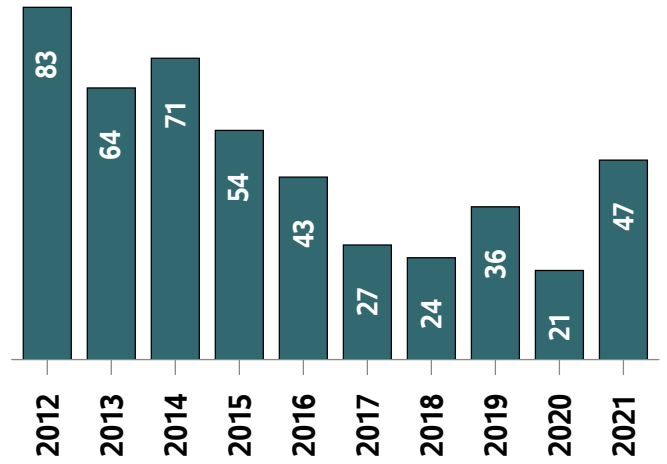


## Meaford (Muni) MLS® Residential Market Activity

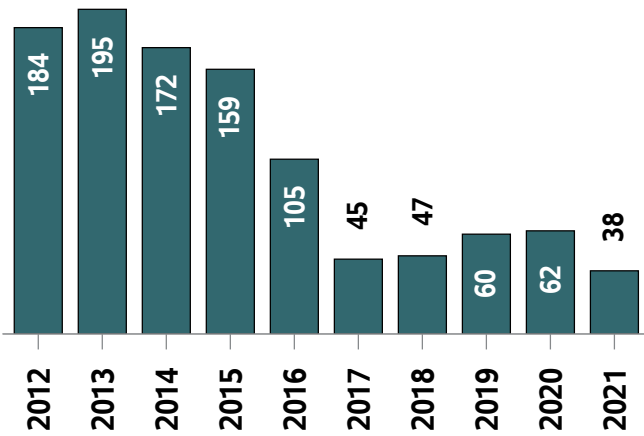
Sales Activity (April only)



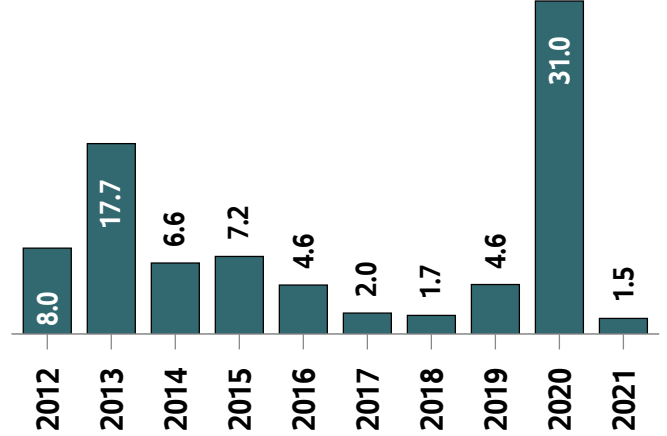
New Listings (April only)



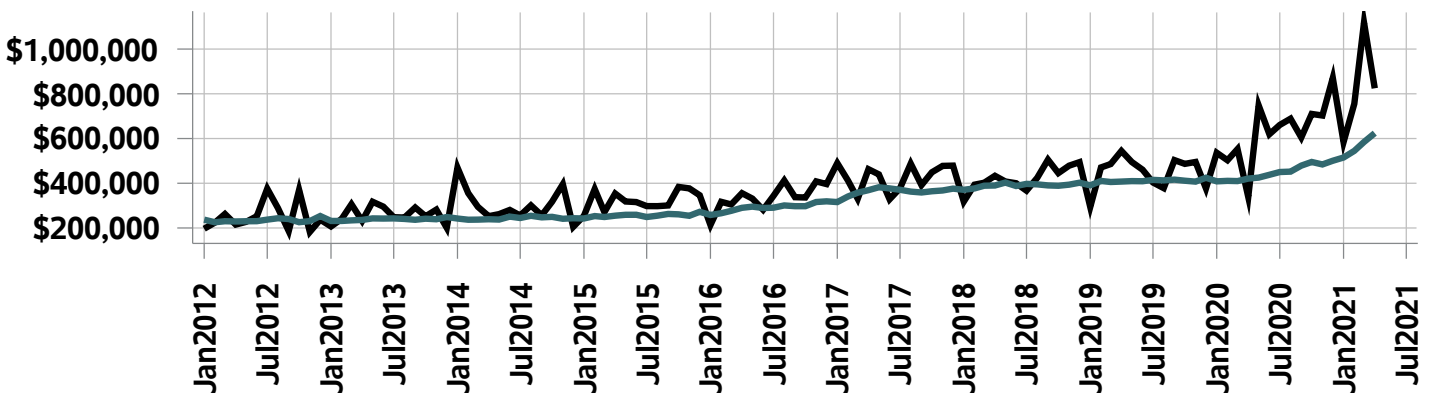
Active Listings (April only)



Months of Inventory (April only)

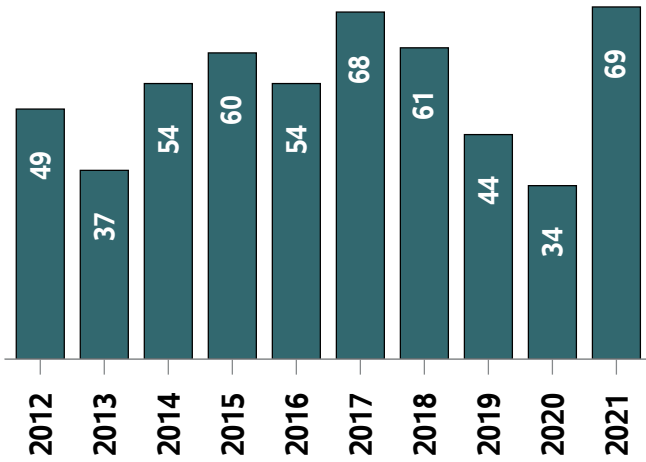


MLS® HPI Composite Benchmark Price and Average Price

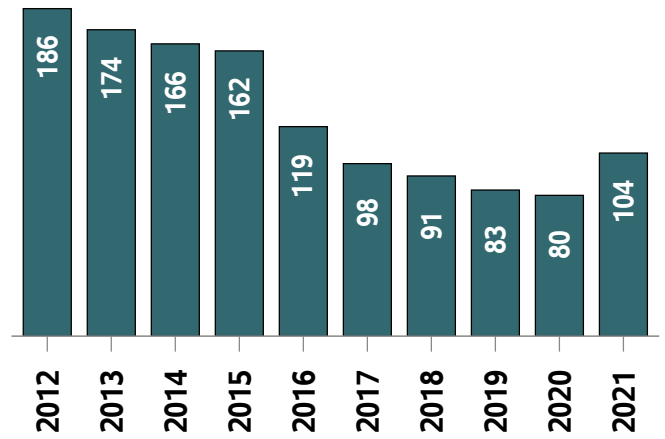


## Meaford (Muni) MLS® Residential Market Activity

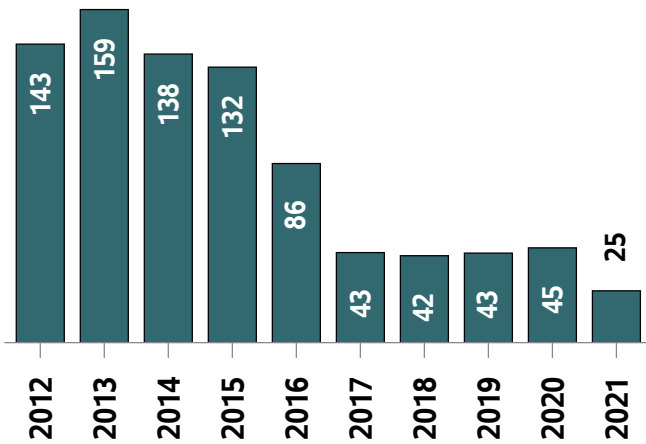
Sales Activity (April Year-to-date)



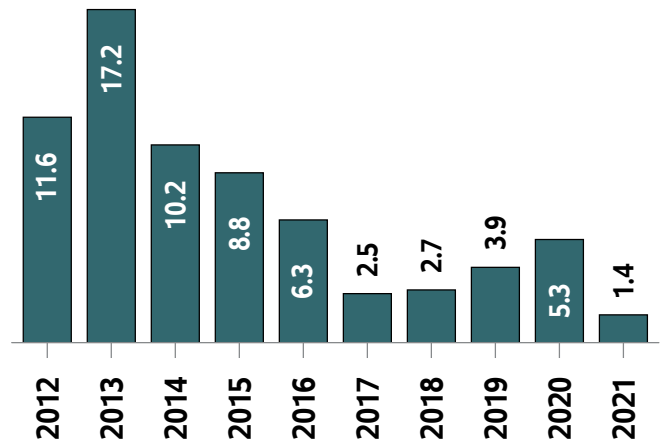
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Single Family Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	24	1,100.0	84.6	-7.7	4.3	-4.0	140.0
Dollar Volume	\$20,388,697	2,907.2	188.0	78.3	149.2	219.4	643.4
New Listings	43	152.9	26.5	95.5	2.4	-36.8	10.3
Active Listings	34	-39.3	-41.4	-19.0	-66.0	-78.8	-75.4
Sales to New Listings Ratio <sup>1</sup>	55.8	11.8	38.2	118.2	54.8	36.8	25.6
Months of Inventory <sup>2</sup>	1.4	28.0	4.5	1.6	4.3	6.4	13.8
Average Price	\$849,529	150.6	56.0	93.1	138.9	232.7	209.8
Median Price	\$602,500	77.7	28.7	41.8	90.7	170.5	104.2
Sale to List Price Ratio	107.4	90.7	98.2	99.1	96.4	94.4	96.1
Median Days on Market	9.0	27.5	15.0	28.5	33.0	58.0	52.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	62	106.7	44.2	8.8	21.6	21.6	72.2
Dollar Volume	\$57,115,485	248.2	173.0	144.5	240.7	268.0	503.0
New Listings	95	33.8	18.8	13.1	-15.2	-40.3	-21.5
Active Listings <sup>3</sup>	22	-47.6	-47.9	-43.2	-73.1	-82.5	-80.4
Sales to New Listings Ratio <sup>4</sup>	65.3	42.3	53.8	67.9	45.5	32.1	29.8
Months of Inventory <sup>5</sup>	1.4	5.6	3.9	2.7	6.4	9.9	12.4
Average Price	\$921,218	68.5	89.3	124.8	180.2	202.7	250.1
Median Price	\$725,000	49.9	88.3	98.1	174.6	206.6	183.5
Sale to List Price Ratio	104.7	96.1	96.3	97.4	96.1	94.8	94.8
Median Days on Market	13.0	20.0	27.0	28.0	66.0	117.0	93.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

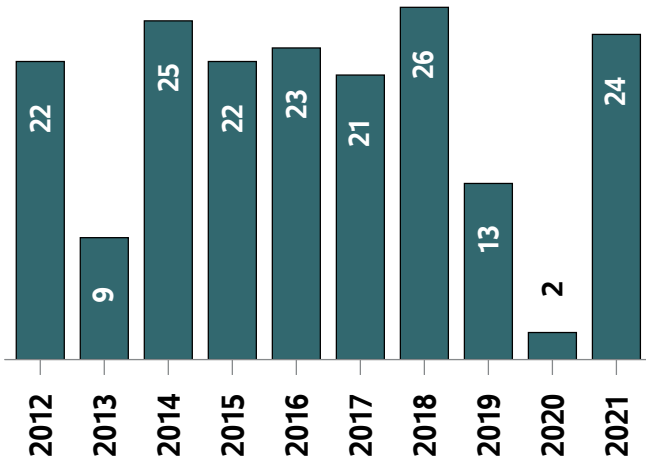
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

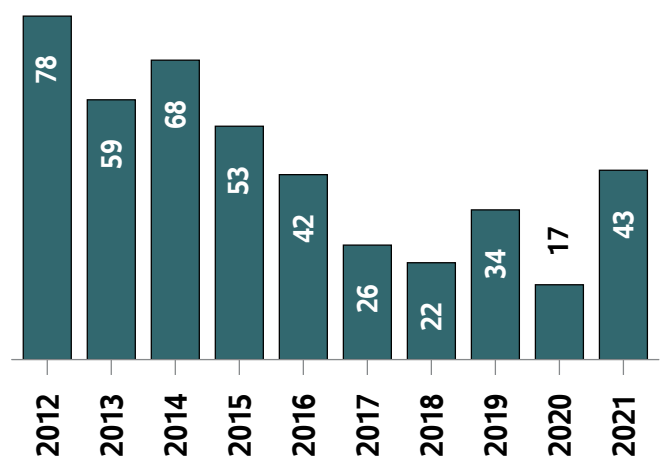
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Single Family Market Activity

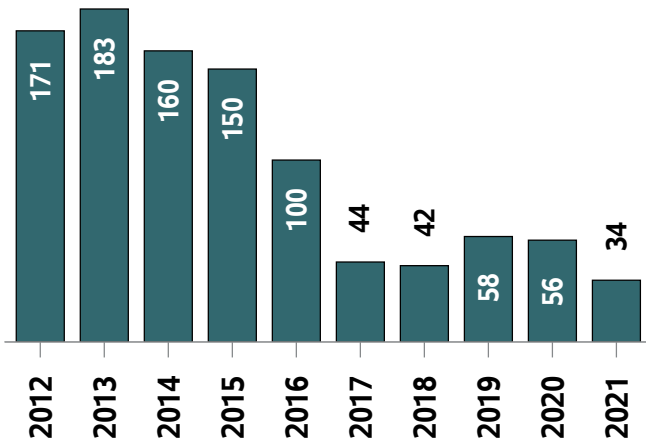
Sales Activity (April only)



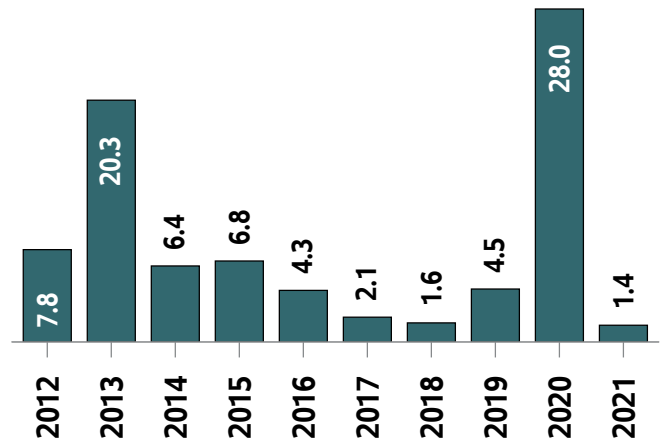
New Listings (April only)



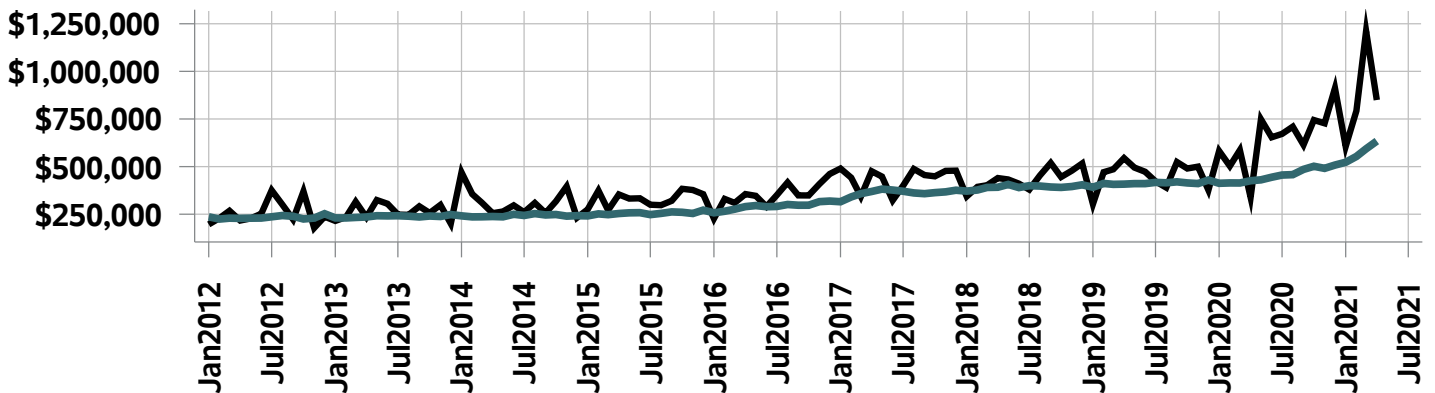
Active Listings (April only)



Months of Inventory (April only)

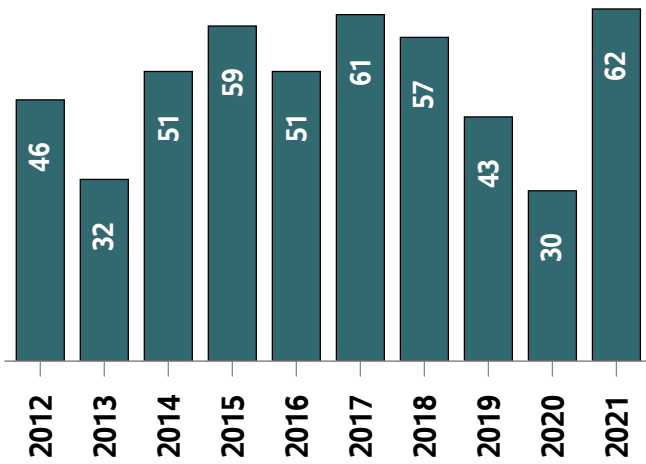


MLS® HPI Single Family Benchmark Price and Average Price

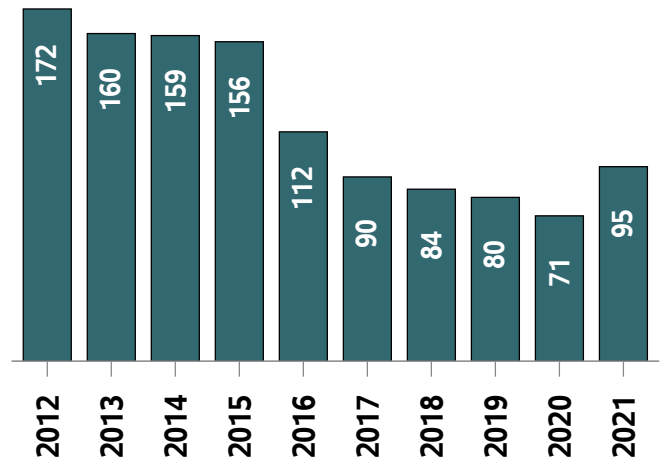


## Meaford (Muni) MLS® Single Family Market Activity

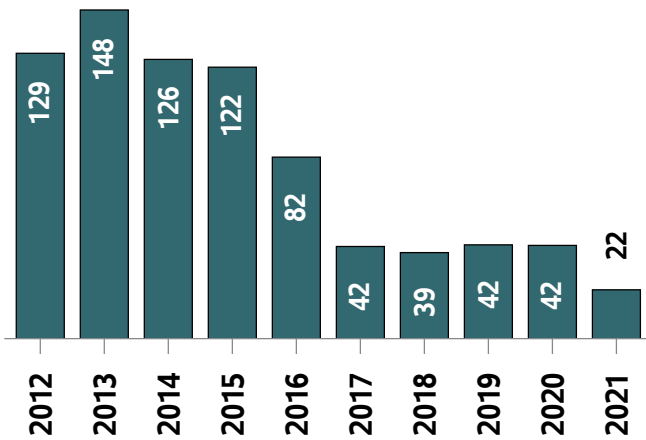
Sales Activity (April Year-to-date)



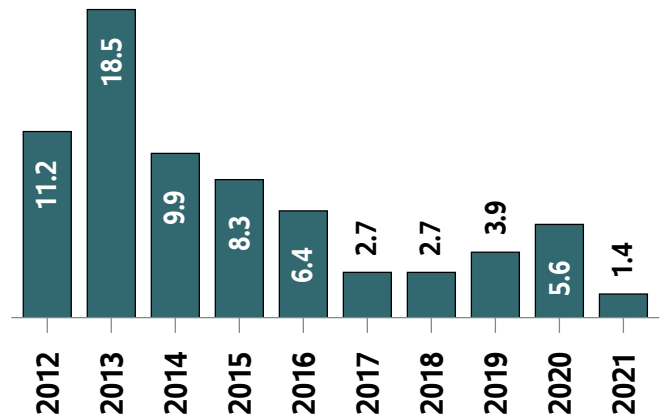
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Condo Townhouse Market Activity**

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	0	—	—	—	—	—	-100.0
Dollar Volume	\$0	—	—	—	—	—	-100.0
New Listings	1	0.0	-50.0	-50.0	—	-50.0	—
Active Listings	2	0.0	0.0	-50.0	100.0	-66.7	-33.3
Sales to New Listings Ratio <sup>1</sup>	0.0	—	—	—	—	—	—
Months of Inventory <sup>2</sup>	0.0	—	—	—	—	—	3.0
Average Price	\$0	—	—	—	—	—	-100.0
Median Price	\$0	—	—	—	—	—	-100.0
Sale to List Price Ratio	0.0	—	—	—	—	—	96.2
Median Days on Market	0.0	—	—	—	—	—	34.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	1	-50.0	0.0	-50.0	—	—	0.0
Dollar Volume	\$450,000	-46.3	68.5	8.7	—	—	160.1
New Listings	2	-33.3	-33.3	-60.0	100.0	-60.0	0.0
Active Listings <sup>3</sup>	1	-16.7	-37.5	-46.4	0.0	-73.7	-58.3
Sales to New Listings Ratio <sup>4</sup>	50.0	66.7	33.3	40.0	—	—	50.0
Months of Inventory <sup>5</sup>	5.0	3.0	8.0	4.7	—	—	12.0
Average Price	\$450,000	7.5	68.5	117.4	—	—	160.1
Median Price	\$450,000	7.5	68.5	117.4	—	—	160.1
Sale to List Price Ratio	112.8	95.7	98.9	97.7	—	—	96.2
Median Days on Market	2.0	43.5	11.0	24.0	—	—	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

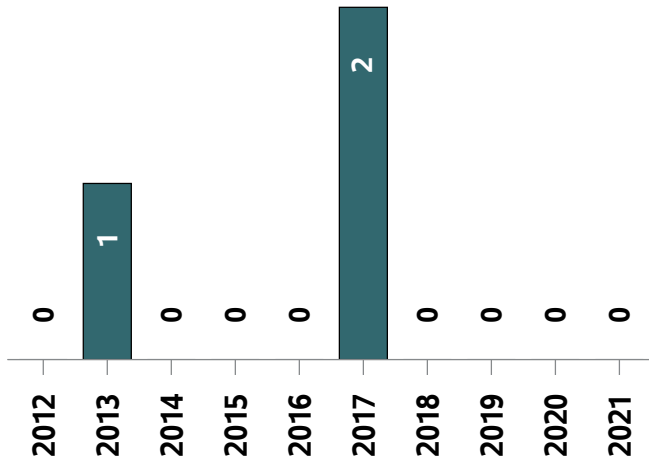
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

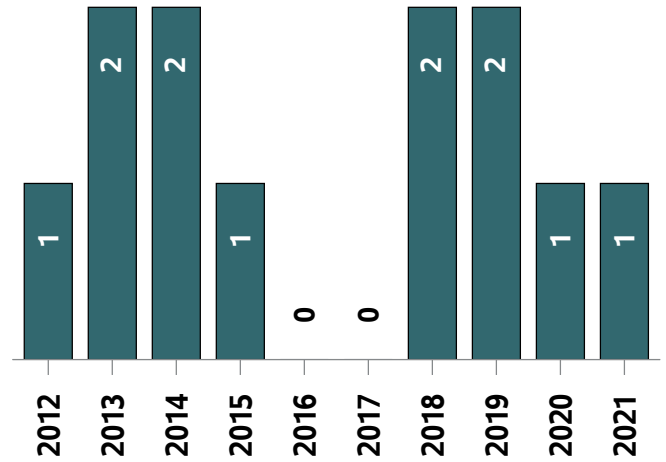
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Condo Townhouse Market Activity

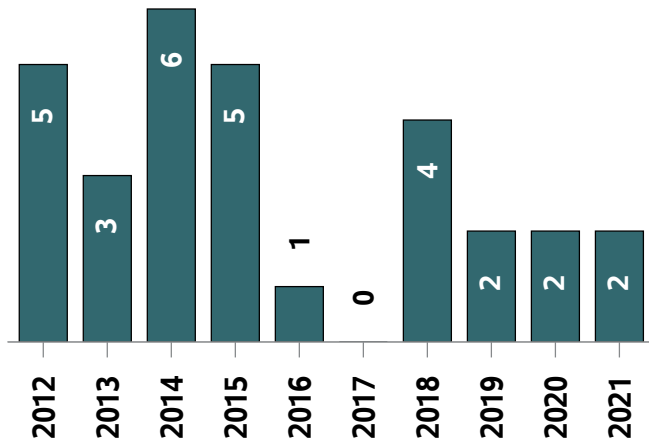
Sales Activity (April only)



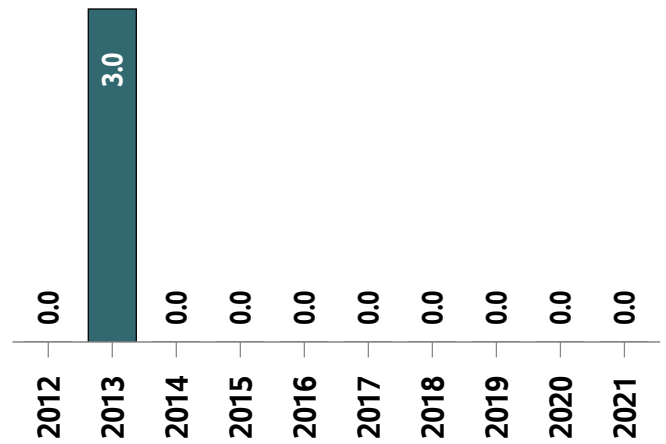
New Listings (April only)



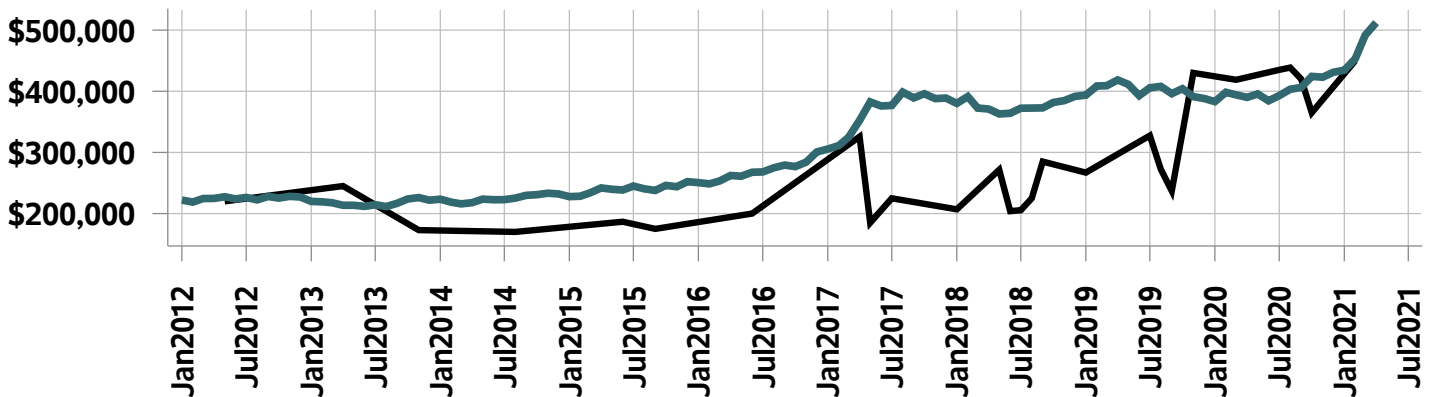
Active Listings (April only)



Months of Inventory (April only)

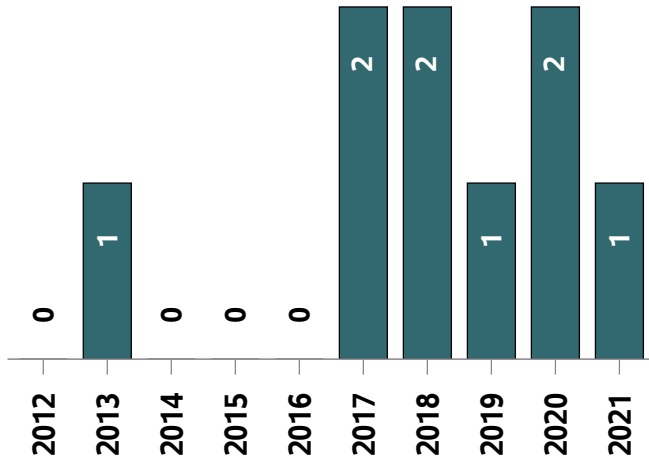


MLS® HPI Townhouse Benchmark Price and Average Price

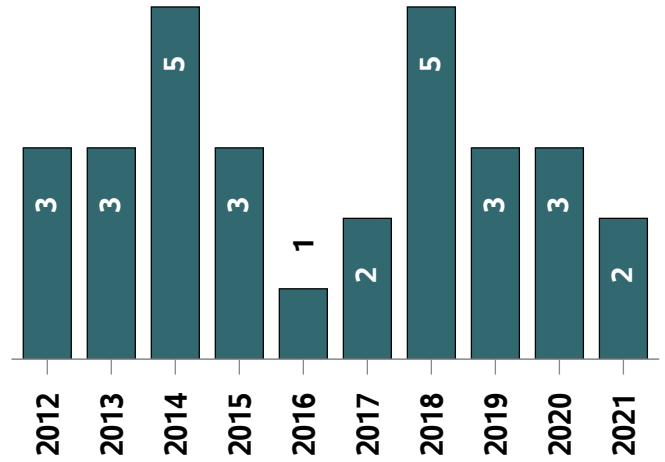


## Meaford (Muni) MLS® Condo Townhouse Market Activity

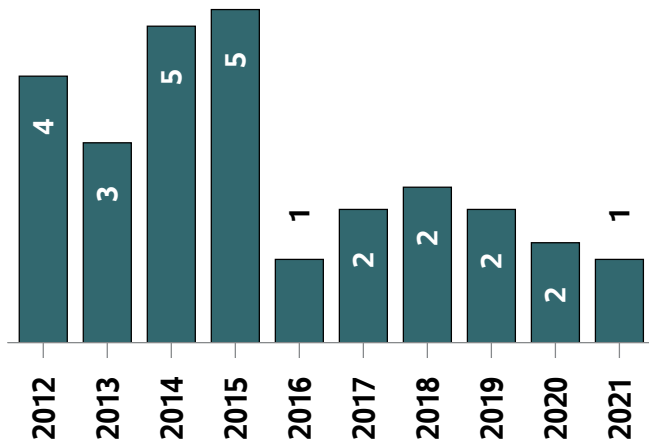
Sales Activity (April Year-to-date)



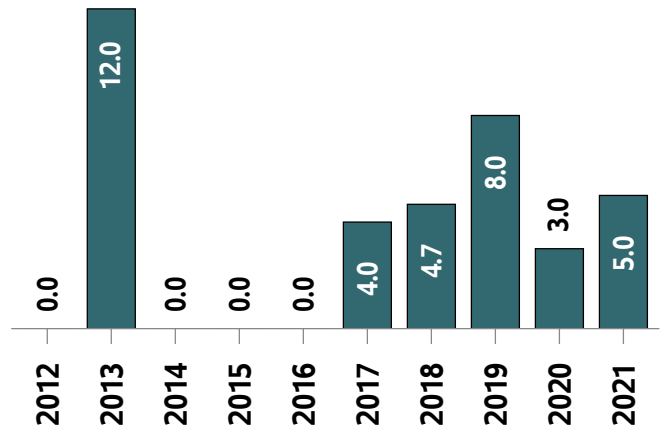
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

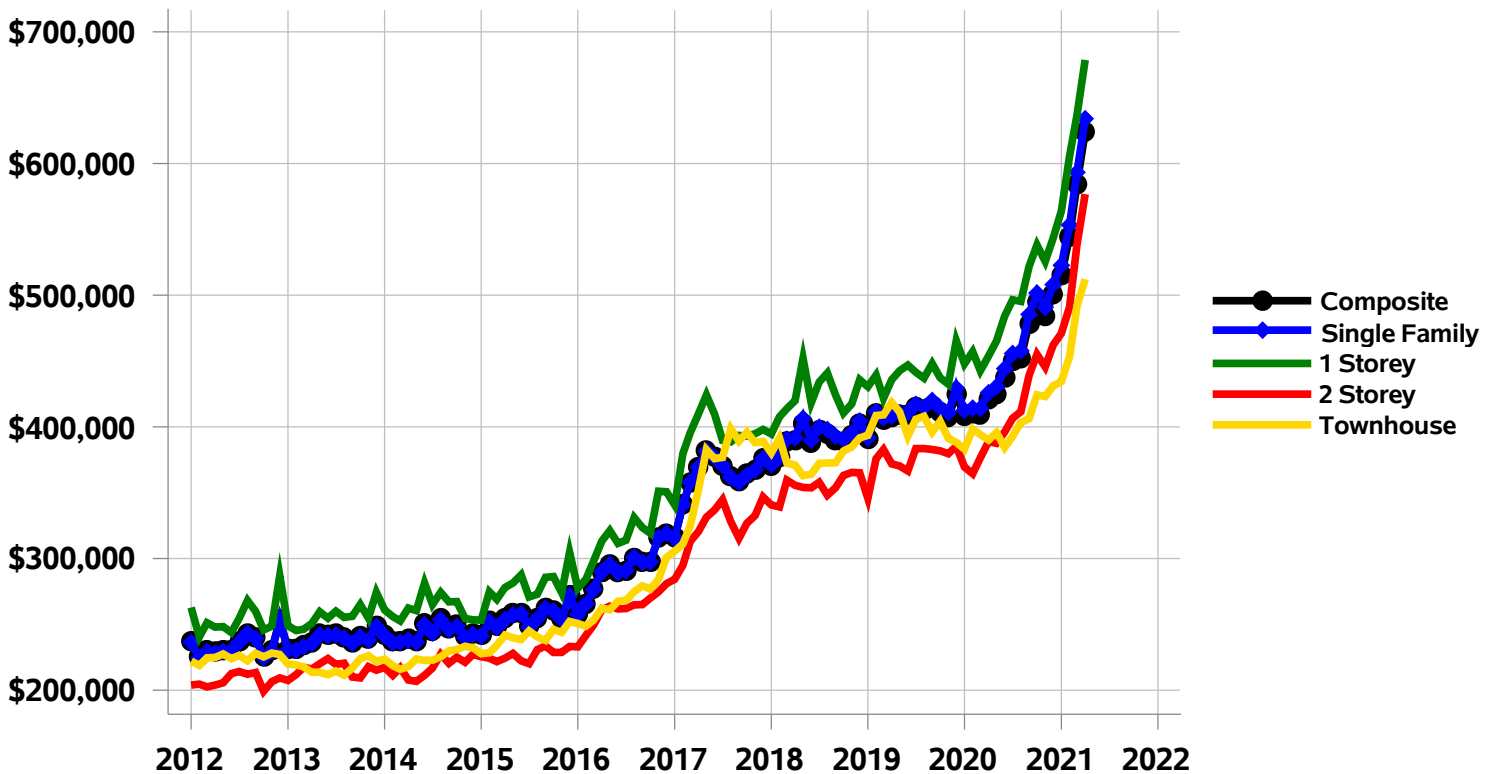


## Meaford (Muni) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$624,000	6.8	21.2	26.0	48.3	60.0	115.1
Single Family	\$634,000	6.9	21.3	26.4	48.9	61.9	118.7
One Storey	\$678,700	6.6	20.4	26.1	49.6	61.6	116.6
Two Storey	\$576,800	7.2	22.5	26.7	48.4	62.2	120.9
Townhouse	\$512,200	4.2	17.9	20.7	31.3	38.1	95.3

### MLS® HPI Benchmark Price



**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Composite** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

**Single Family** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11639
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**1 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13094
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**2 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1633
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Townhouse** 

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1084
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® Residential Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	92	187.5	95.7	70.4	-6.1	100.0	135.9
Dollar Volume	\$70,410,082	350.4	217.0	203.2	126.1	458.6	520.6
New Listings	121	116.1	0.8	13.1	-3.2	-28.0	-26.7
Active Listings	54	-67.9	-75.1	-67.3	-72.7	-84.9	-86.0
Sales to New Listings Ratio <sup>1</sup>	76.0	57.1	39.2	50.5	78.4	27.4	23.6
Months of Inventory <sup>2</sup>	0.6	5.3	4.6	3.1	2.0	7.8	9.9
Average Price	\$765,327	56.7	61.9	78.0	140.9	179.3	163.1
Median Price	\$697,450	42.3	48.4	70.5	125.0	168.3	150.0
Sale to List Price Ratio	105.4	96.9	98.2	98.2	98.5	97.8	96.2
Median Days on Market	8.0	42.0	24.0	18.0	24.0	42.5	42.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	262	97.0	79.5	65.8	4.8	129.8	136.0
Dollar Volume	\$184,555,706	184.6	176.6	184.4	133.9	493.0	539.8
New Listings	320	14.7	-9.3	3.6	-14.9	-23.8	-29.5
Active Listings <sup>3</sup>	43	-70.0	-74.3	-66.7	-74.7	-84.3	-85.4
Sales to New Listings Ratio <sup>4</sup>	81.9	47.7	41.4	51.1	66.5	27.1	24.4
Months of Inventory <sup>5</sup>	0.7	4.3	4.6	3.3	2.7	9.6	10.6
Average Price	\$704,411	44.5	54.1	71.5	123.2	158.0	171.1
Median Price	\$675,000	47.5	46.4	68.1	118.1	156.9	178.9
Sale to List Price Ratio	105.3	97.8	97.5	97.1	97.9	97.2	96.4
Median Days on Market	8.5	27.0	34.5	25.0	29.0	45.5	52.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

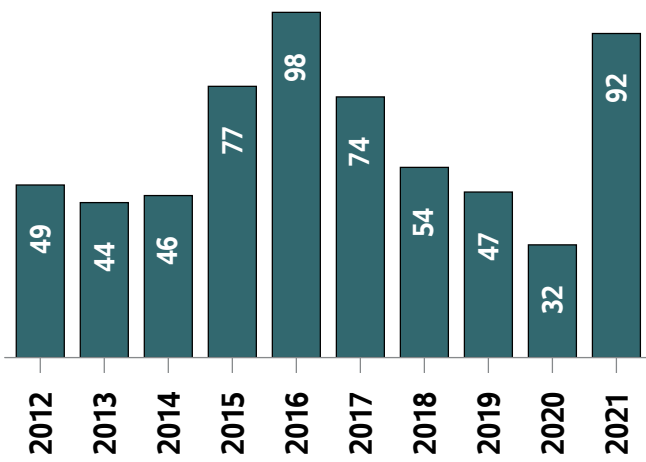
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

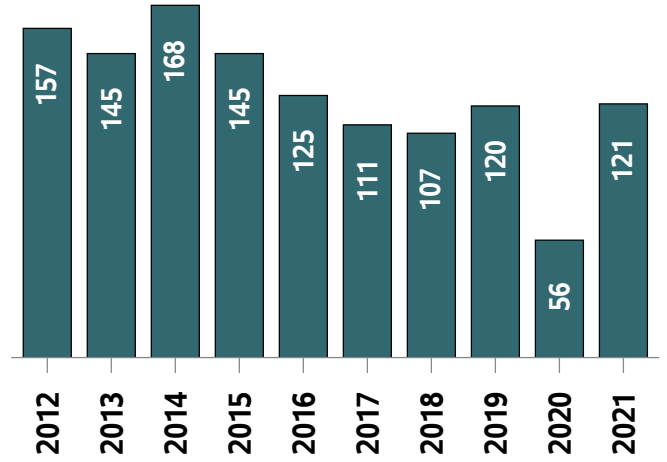
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Residential Market Activity

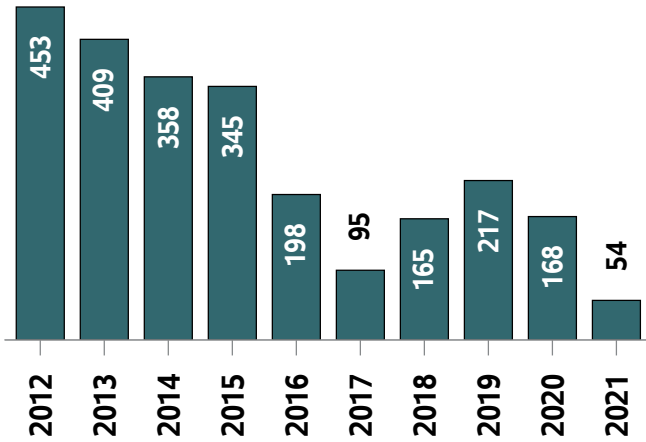
Sales Activity (April only)



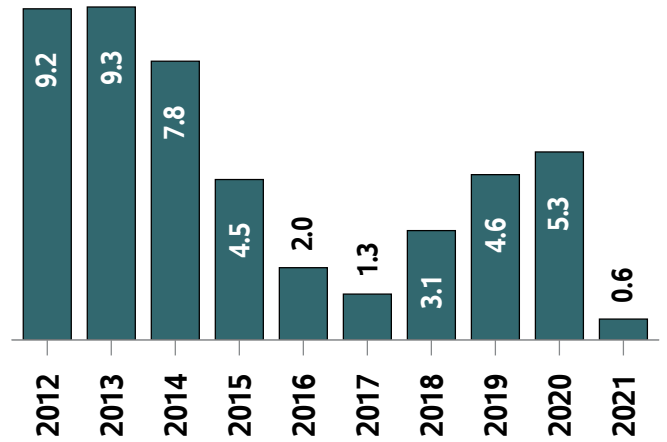
New Listings (April only)



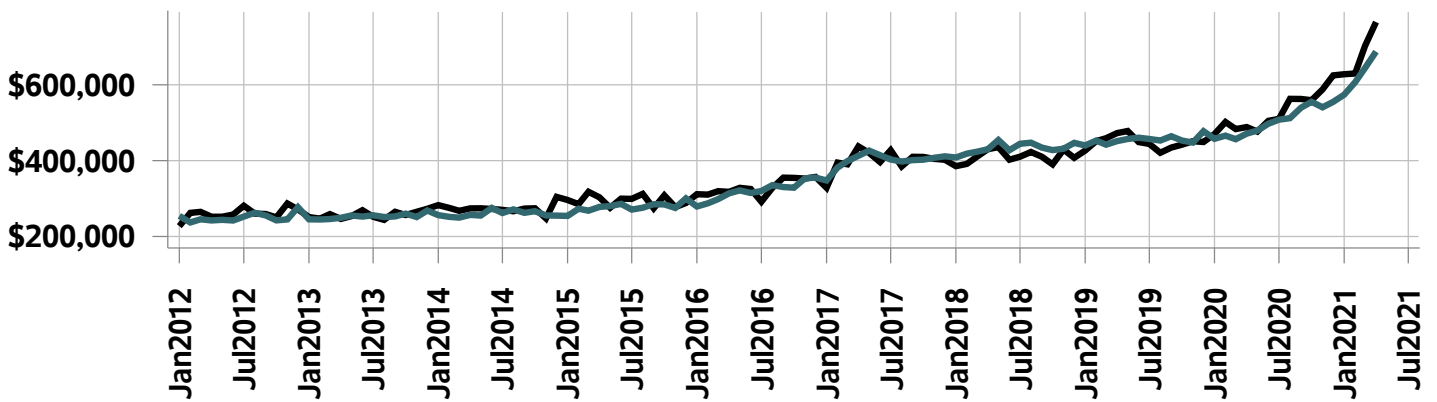
Active Listings (April only)



Months of Inventory (April only)

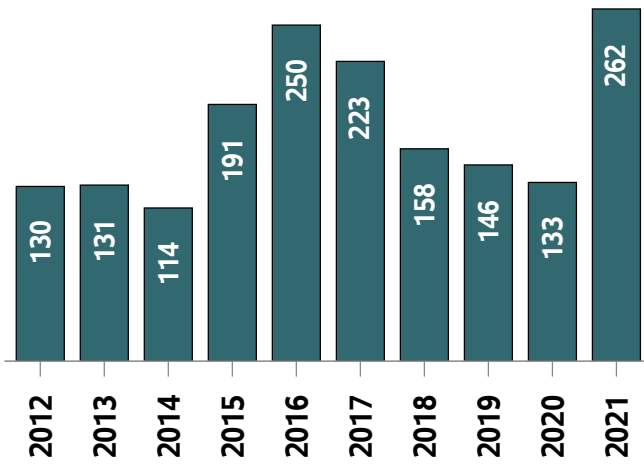


MLS® HPI Composite Benchmark Price and Average Price

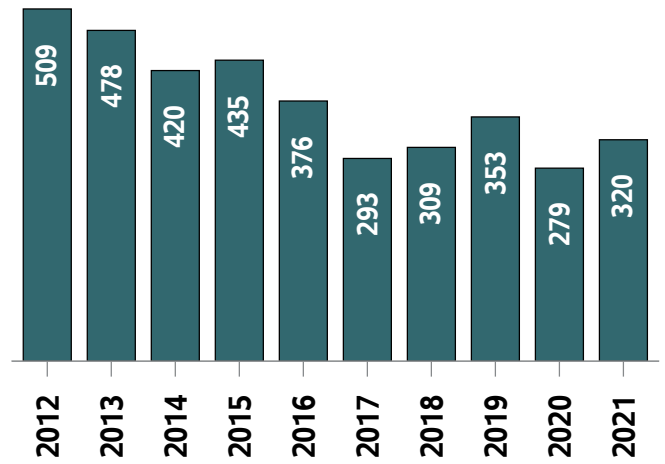


## Wasaga Beach MLS® Residential Market Activity

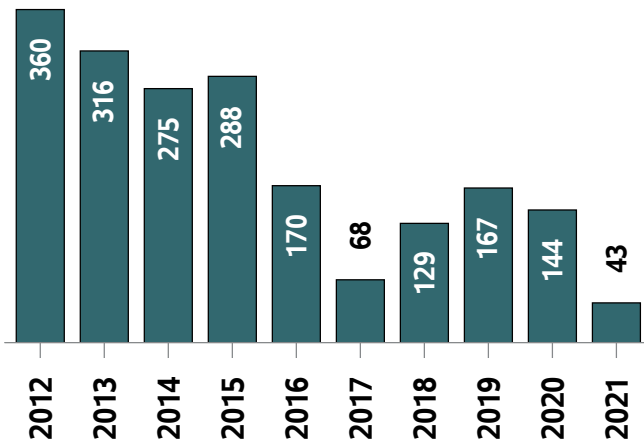
Sales Activity (April Year-to-date)



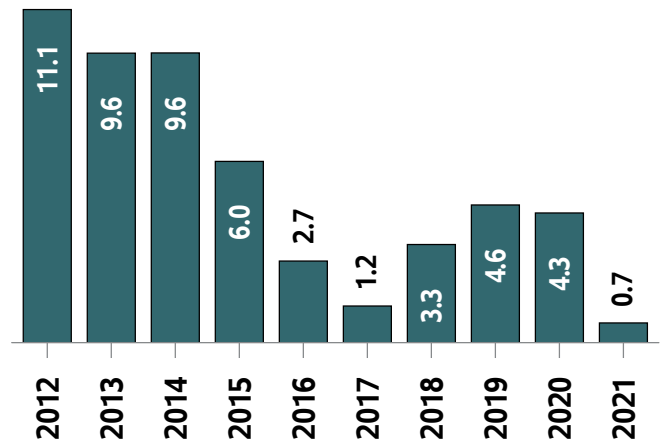
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Single Family Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	67	191.3	76.3	42.6	-20.2	55.8	76.3
Dollar Volume	\$55,383,539	336.0	187.7	165.4	97.7	357.3	394.6
New Listings	95	115.9	0.0	8.0	-5.0	-35.4	-26.9
Active Listings	46	-64.6	-71.6	-63.5	-69.3	-84.3	-85.4
Sales to New Listings Ratio <sup>1</sup>	70.5	52.3	40.0	53.4	84.0	29.3	29.2
Months of Inventory <sup>2</sup>	0.7	5.7	4.3	2.7	1.8	6.8	8.3
Average Price	\$826,620	49.7	63.2	86.2	147.8	193.5	180.5
Median Price	\$772,000	37.9	58.5	71.6	137.5	194.1	176.2
Sale to List Price Ratio	106.6	96.6	98.2	98.0	98.4	97.8	96.1
Median Days on Market	7.0	42.0	21.5	18.0	22.0	44.0	42.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	203	97.1	63.7	65.0	-5.6	95.2	101.0
Dollar Volume	\$153,635,713	177.8	157.3	181.7	115.3	418.4	460.5
New Listings	254	16.0	-8.3	5.0	-18.1	-29.1	-33.0
Active Listings <sup>3</sup>	34	-69.7	-72.8	-65.9	-73.4	-84.7	-85.6
Sales to New Listings Ratio <sup>4</sup>	79.9	47.0	44.8	50.8	69.4	29.1	26.6
Months of Inventory <sup>5</sup>	0.7	4.3	4.0	3.2	2.4	8.5	9.3
Average Price	\$756,826	40.9	57.2	70.7	128.0	165.6	178.9
Median Price	\$725,000	39.7	50.3	67.6	124.5	162.4	185.4
Sale to List Price Ratio	105.9	98.0	97.4	97.4	97.9	97.2	96.5
Median Days on Market	8.0	24.0	32.5	22.0	26.0	45.0	54.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

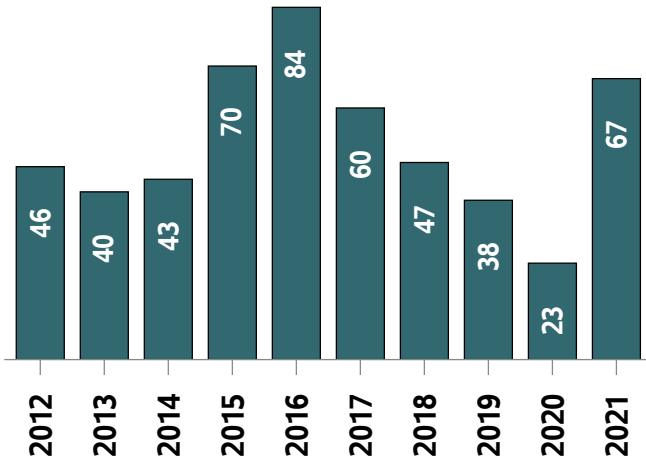
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

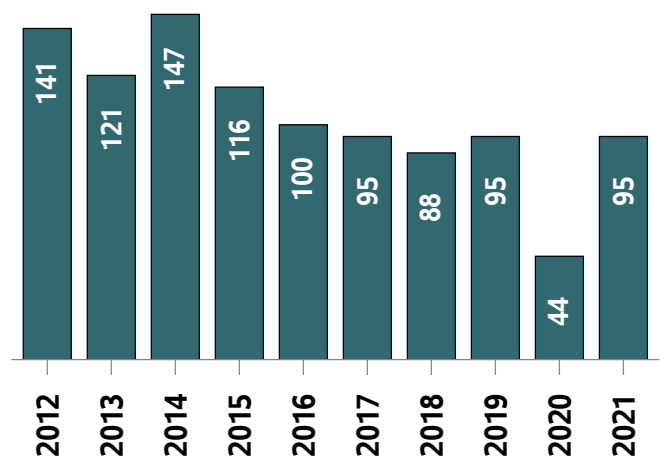


## Wasaga Beach MLS® Single Family Market Activity

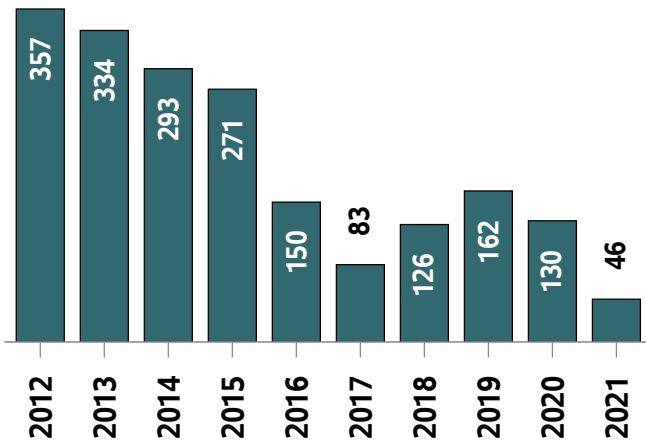
Sales Activity (April only)



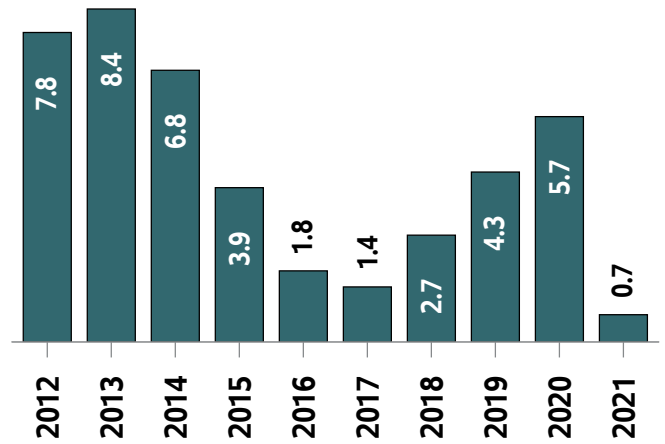
New Listings (April only)



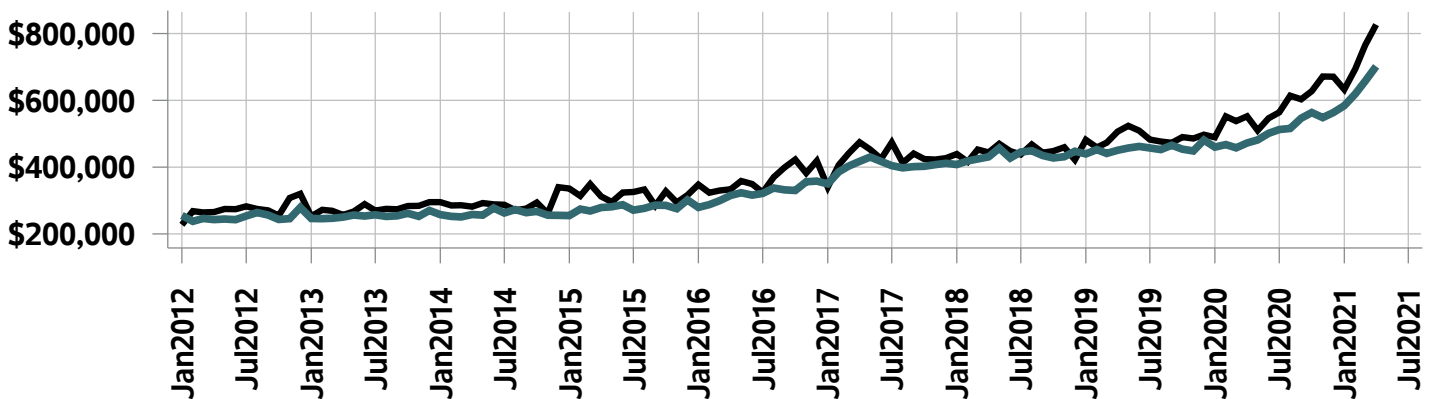
Active Listings (April only)



Months of Inventory (April only)

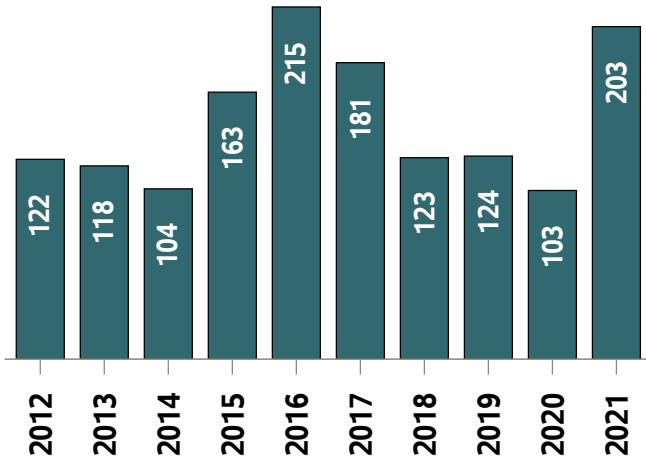


MLS® HPI Single Family Benchmark Price and Average Price

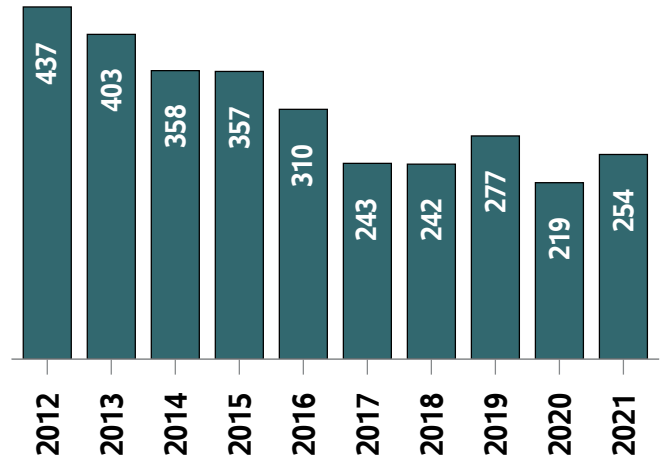


## Wasaga Beach MLS® Single Family Market Activity

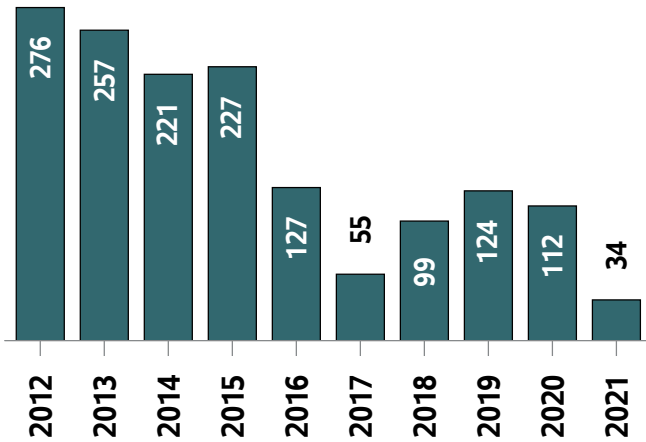
Sales Activity (April Year-to-date)



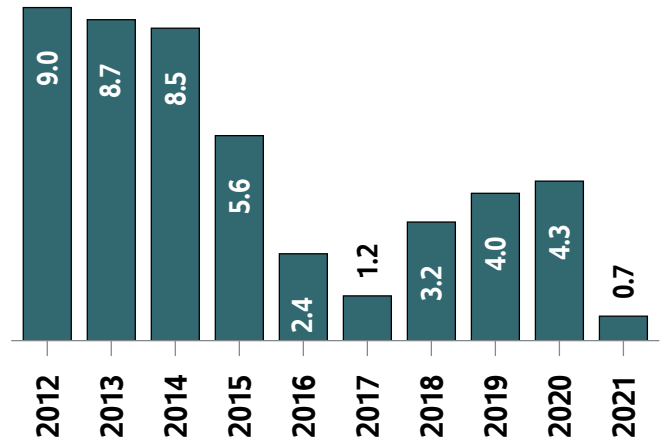
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	3	—	50.0	50.0	200.0	200.0	—
Dollar Volume	\$1,609,444	—	125.4	94.8	469.7	652.1	—
New Listings	2	—	-50.0	-60.0	0.0	0.0	-33.3
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>1</sup>	150.0	—	50.0	40.0	50.0	50.0	—
Months of Inventory <sup>2</sup>	0.0	—	3.0	3.5	2.0	7.0	—
Average Price	\$536,481	—	50.3	29.9	89.9	150.7	—
Median Price	\$525,000	—	47.1	27.1	85.8	145.3	—
Sale to List Price Ratio	101.9	—	99.4	98.8	97.4	97.3	—
Median Days on Market	21.0	—	38.5	40.0	10.0	158.0	—

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	8	300.0	100.0	-33.3	166.7	700.0	300.0
Dollar Volume	\$4,089,444	424.3	197.1	-9.3	368.7	1,811.0	1,120.7
New Listings	8	14.3	-27.3	-57.9	100.0	0.0	-11.1
Active Listings <sup>3</sup>	1	-76.8	-79.5	-81.6	-51.5	-81.0	-77.8
Sales to New Listings Ratio <sup>4</sup>	100.0	28.6	36.4	63.2	75.0	12.5	22.2
Months of Inventory <sup>5</sup>	0.7	11.5	6.5	2.4	3.7	28.0	12.0
Average Price	\$511,181	31.1	48.6	36.0	75.8	138.9	205.2
Median Price	\$525,000	34.6	58.1	35.5	78.0	145.3	213.4
Sale to List Price Ratio	103.7	97.6	98.9	97.3	97.0	97.3	90.2
Median Days on Market	13.0	73.0	70.5	38.5	18.0	158.0	17.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

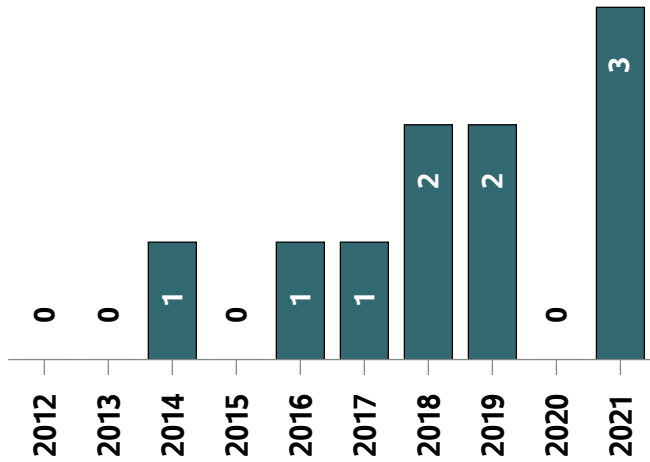
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

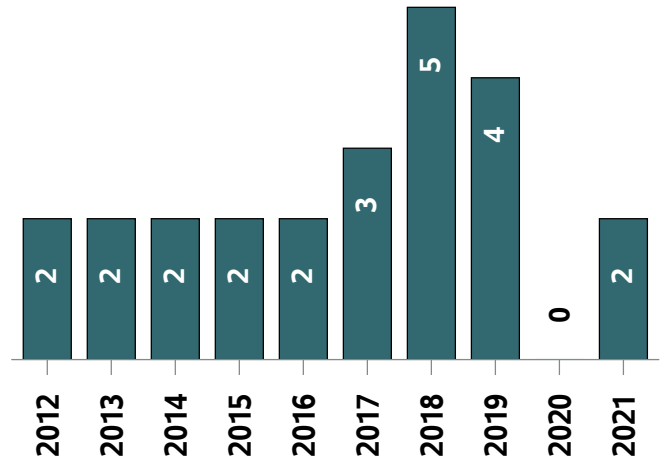
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Condo Townhouse Market Activity

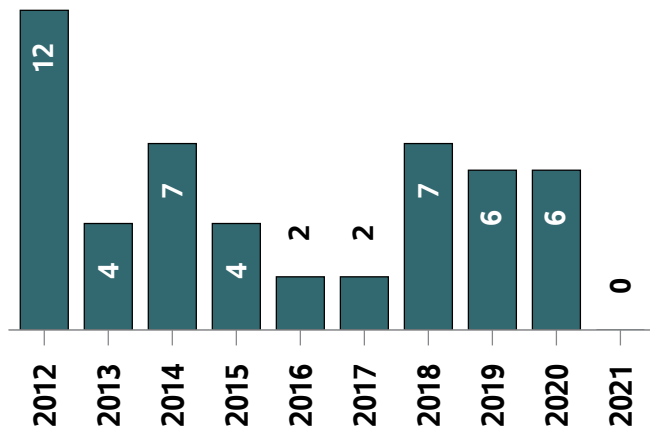
Sales Activity (April only)



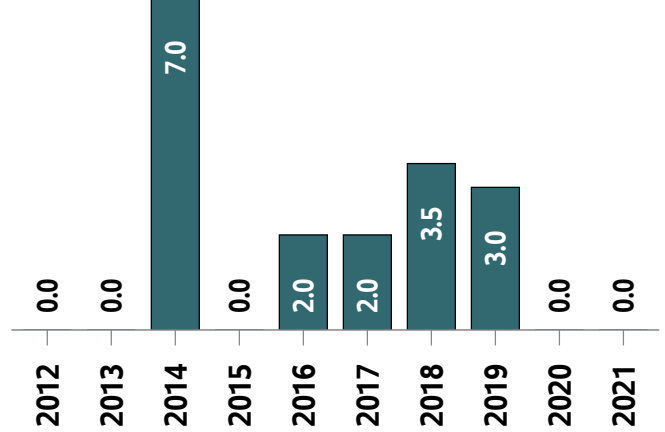
New Listings (April only)



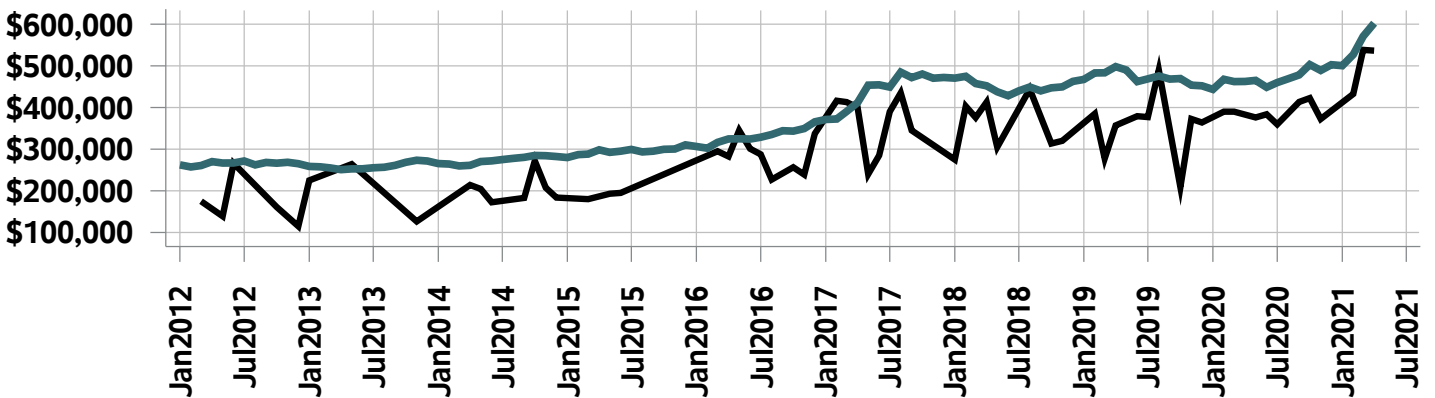
Active Listings (April only)



Months of Inventory (April only)

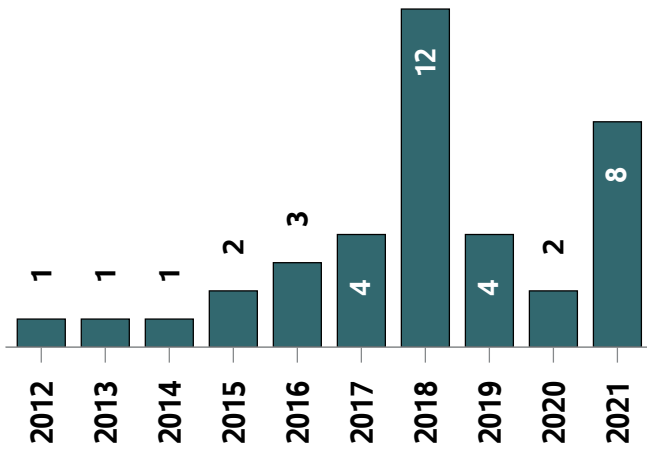


MLS® HPI Townhouse Benchmark Price and Average Price

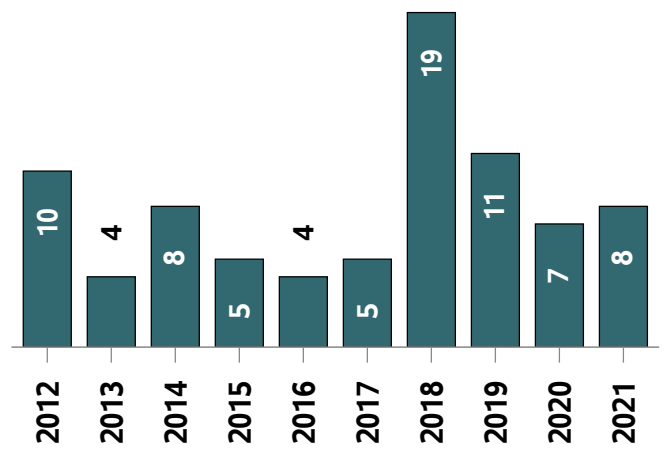


## Wasaga Beach MLS® Condo Townhouse Market Activity

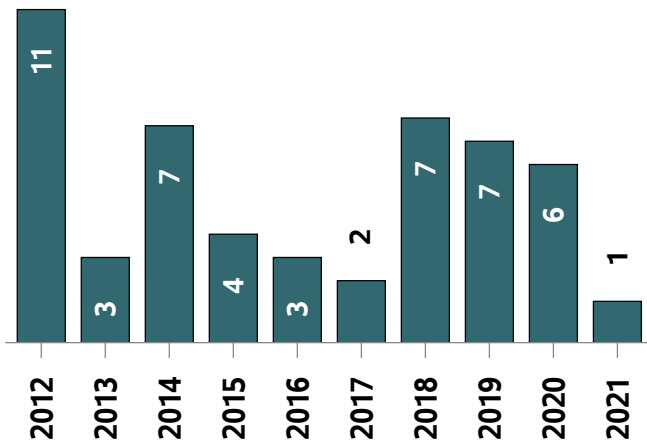
Sales Activity (April Year-to-date)



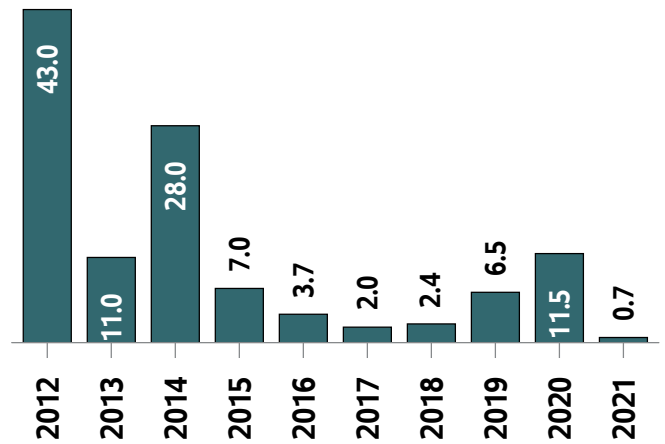
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Apartment Market Activity

Actual	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	4	0.0	—	300.0	33.3	—	300.0
Dollar Volume	\$1,904,800	64.9	—	556.8	233.9	—	1,191.4
New Listings	3	0.0	0.0	50.0	-50.0	-57.1	-80.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>1</sup>	133.3	133.3	—	50.0	50.0	—	6.7
Months of Inventory <sup>2</sup>	0.0	2.5	—	8.0	4.0	—	26.0
Average Price	\$476,200	64.9	—	64.2	150.5	—	222.8
Median Price	\$444,950	53.5	—	53.4	131.1	—	201.7
Sale to List Price Ratio	102.2	97.9	—	99.0	96.8	—	99.0
Median Days on Market	11.0	29.5	—	76.0	43.0	—	26.0

Year-to-date	April 2021	Compared to <sup>6</sup>					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	9	80.0	—	50.0	28.6	200.0	80.0
Dollar Volume	\$4,410,350	223.1	—	153.8	201.2	965.3	523.0
New Listings	6	-57.1	-50.0	-25.0	-62.5	-68.4	-78.6
Active Listings <sup>3</sup>	2	-64.1	-55.6	-64.1	-77.8	-83.0	-89.3
Sales to New Listings Ratio <sup>4</sup>	150.0	35.7	—	75.0	43.8	15.8	17.9
Months of Inventory <sup>5</sup>	1.0	5.2	—	4.3	6.0	18.3	17.4
Average Price	\$490,039	79.5	—	69.2	134.2	255.1	246.1
Median Price	\$420,000	44.9	—	47.4	118.2	185.7	189.9
Sale to List Price Ratio	99.1	97.0	—	97.0	97.4	96.6	97.2
Median Days on Market	26.0	38.0	—	65.5	45.0	53.0	132.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

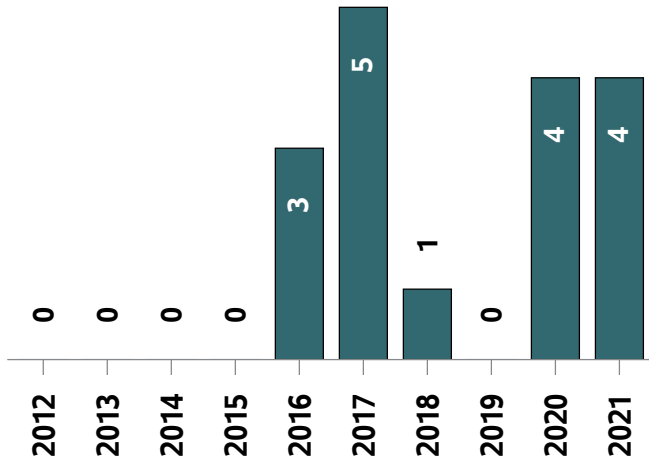
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

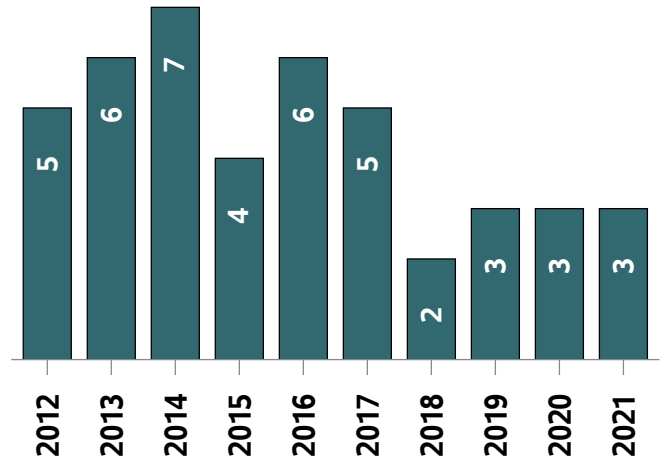
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Apartment Market Activity

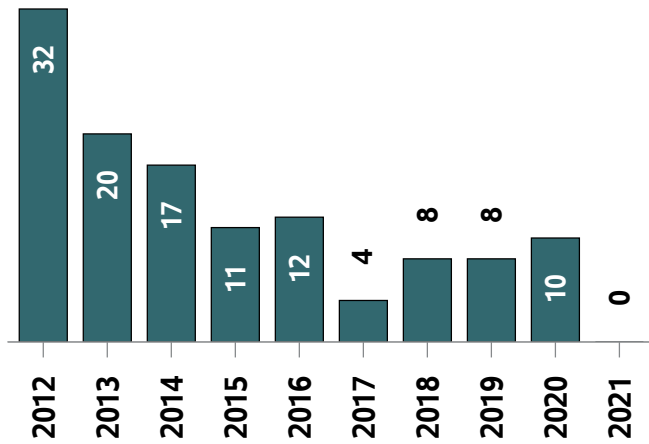
Sales Activity (April only)



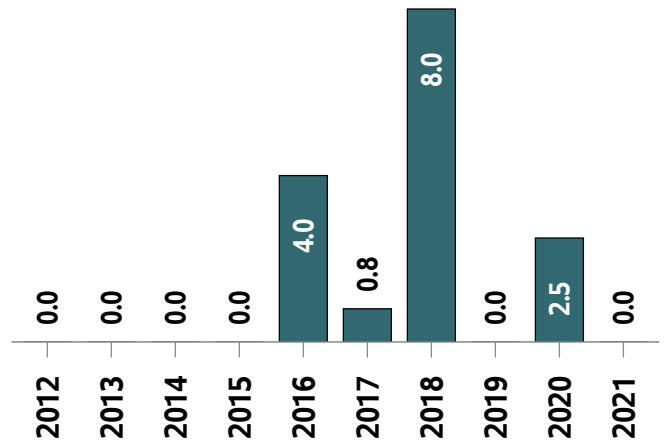
New Listings (April only)



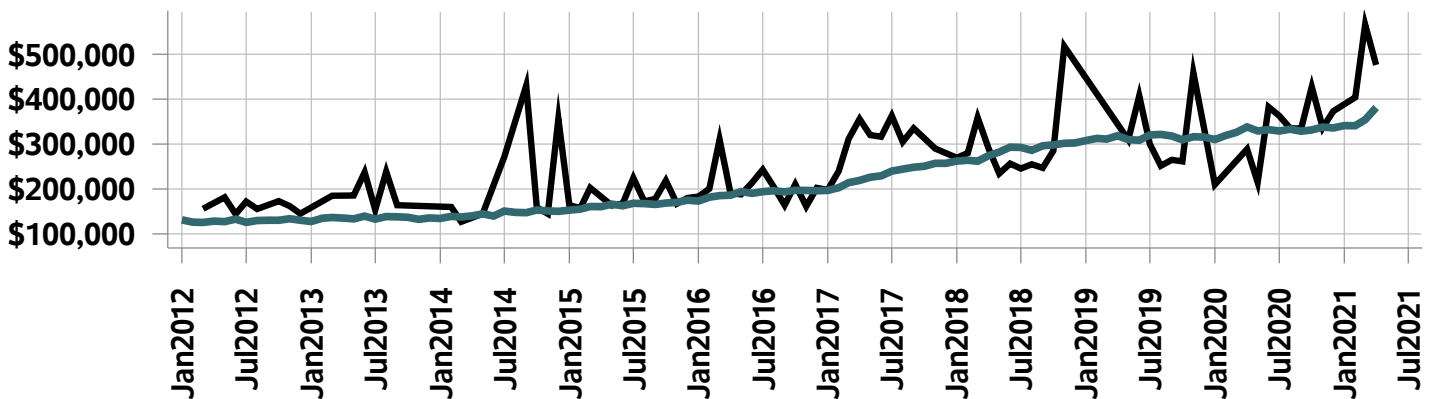
Active Listings (April only)



Months of Inventory (April only)

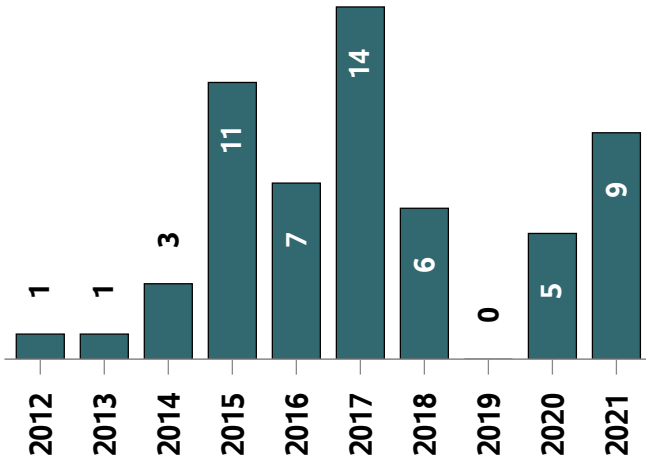


MLS® HPI Apartment Benchmark Price and Average Price

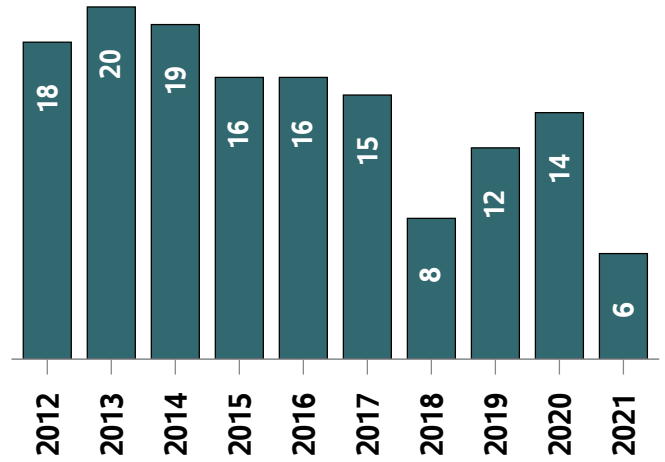


## Wasaga Beach MLS® Apartment Market Activity

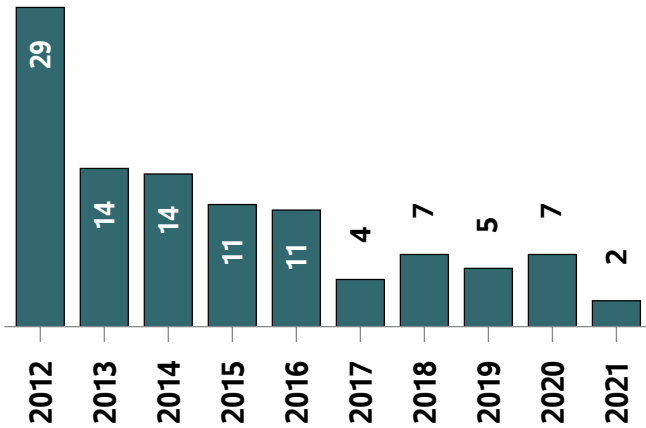
Sales Activity (April Year-to-date)



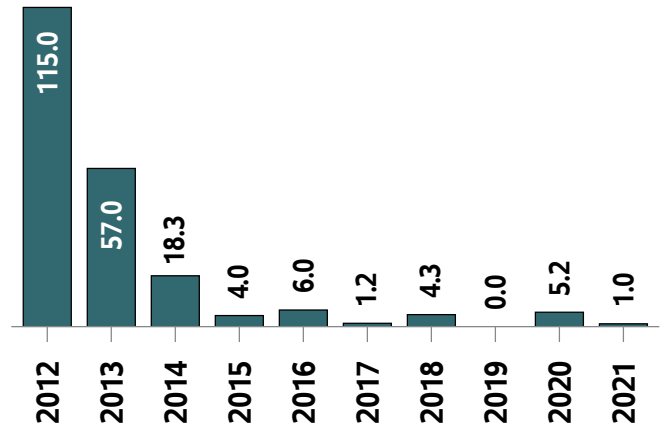
New Listings (April Year-to-date)



Active Listings <sup>1</sup> (April Year-to-date)



Months of Inventory <sup>2</sup> (April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

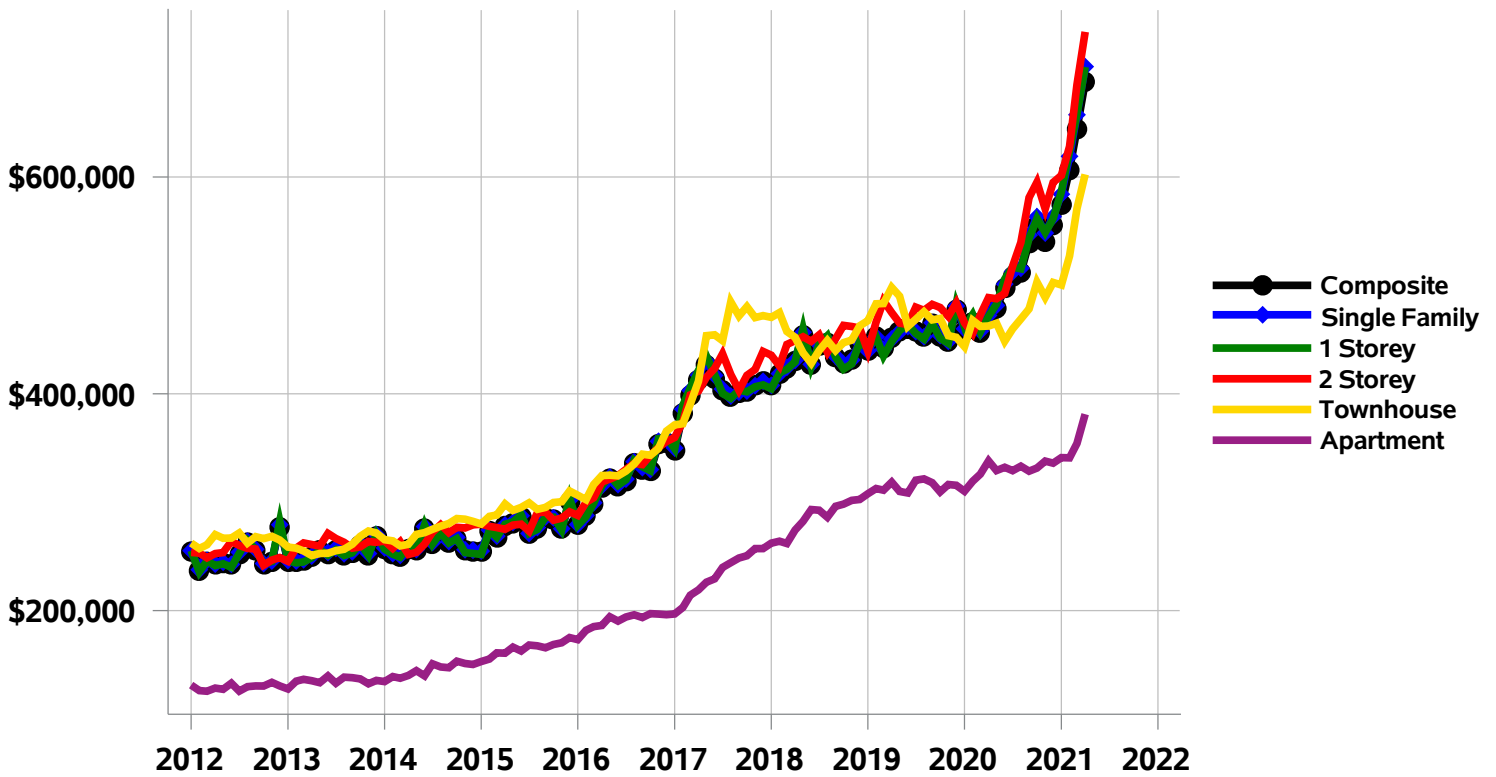


## Wasaga Beach MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$687,500	6.7	19.8	23.9	45.9	59.9	119.1
Single Family	\$701,800	6.8	20.2	24.6	48.6	62.9	122.7
One Storey	\$701,500	6.6	19.6	24.9	48.8	63.3	122.6
Two Storey	\$733,900	7.1	22.0	23.3	50.2	63.5	130.2
Townhouse	\$602,400	5.5	20.4	19.8	30.2	33.2	85.6
Apartment	\$381,200	7.6	11.8	15.0	12.7	39.0	104.6

### MLS® HPI Benchmark Price



## Wasaga Beach MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8000
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1236
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7888
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9070
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	965
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers