



Southern Georgian Bay
ASSOCIATION OF
REALTORS®

**Southern Georgian Bay
Western District
Residential Market Activity and
MLS® Home Price Index Report
August 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

Southern Georgian Bay Western District MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	228	-43.4	0.9	19.4	-20.3	16.3	48.1
Dollar Volume	\$203,450,587	-25.3	73.5	109.7	80.5	210.4	359.7
New Listings	272	-29.4	-22.3	-15.5	2.3	-25.9	-37.5
Active Listings	340	-27.5	-61.7	-53.7	-52.8	-79.6	-81.7
Sales to New Listings Ratio ¹	83.8	104.7	64.6	59.3	107.5	53.4	35.4
Months of Inventory ²	1.5	1.2	3.9	3.8	2.5	8.5	12.0
Average Price	\$892,327	32.1	71.9	75.7	126.5	166.8	210.5
Median Price	\$740,000	29.8	61.7	68.2	124.3	170.3	206.5
Sale to List Price Ratio	100.1	99.5	97.3	97.6	97.1	96.1	94.9
Median Days on Market	15.5	20.0	37.5	31.0	40.0	71.0	78.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1,952	13.0	33.8	43.8	0.6	38.1	69.7
Dollar Volume	\$1,647,916,465	50.4	111.9	149.0	126.2	269.5	380.5
New Listings	2,614	4.6	-4.0	7.3	-0.8	-23.8	-25.6
Active Listings ³	298	-50.7	-60.3	-49.6	-63.0	-80.0	-81.5
Sales to New Listings Ratio ⁴	74.7	69.1	53.6	55.7	73.6	41.2	32.7
Months of Inventory ⁵	1.2	2.8	4.1	3.5	3.3	8.4	11.2
Average Price	\$844,220	33.1	58.4	73.1	124.8	167.5	183.1
Median Price	\$720,000	33.6	55.2	67.4	125.0	171.7	187.8
Sale to List Price Ratio	104.0	98.3	97.5	97.9	97.4	96.1	95.5
Median Days on Market	10.0	26.0	31.0	25.0	32.0	56.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

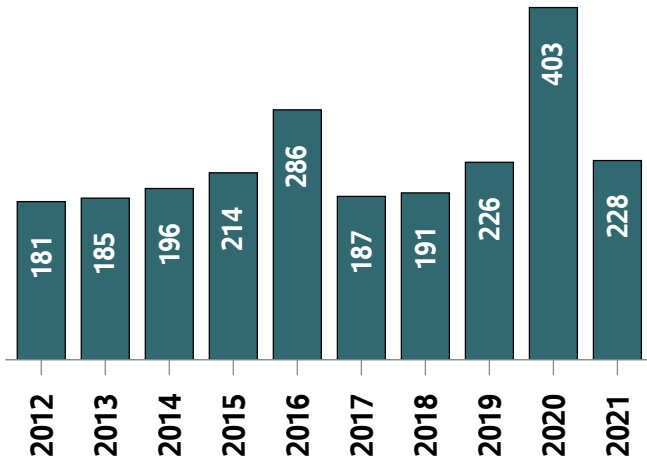
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

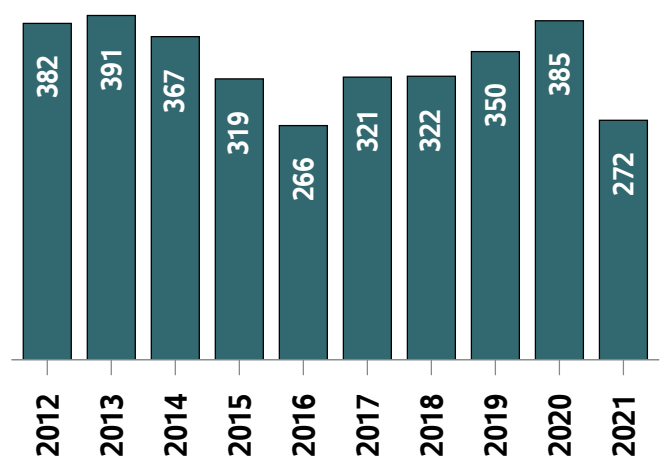
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Residential Market Activity

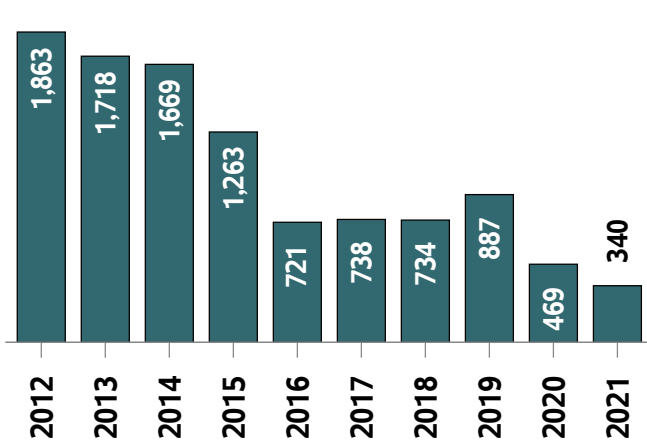
Sales Activity (August only)



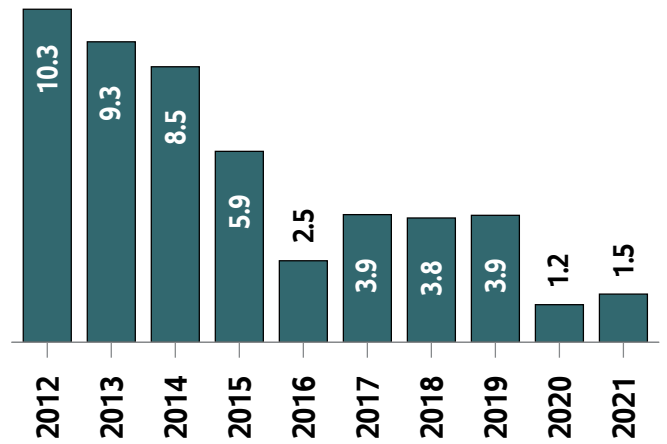
New Listings (August only)



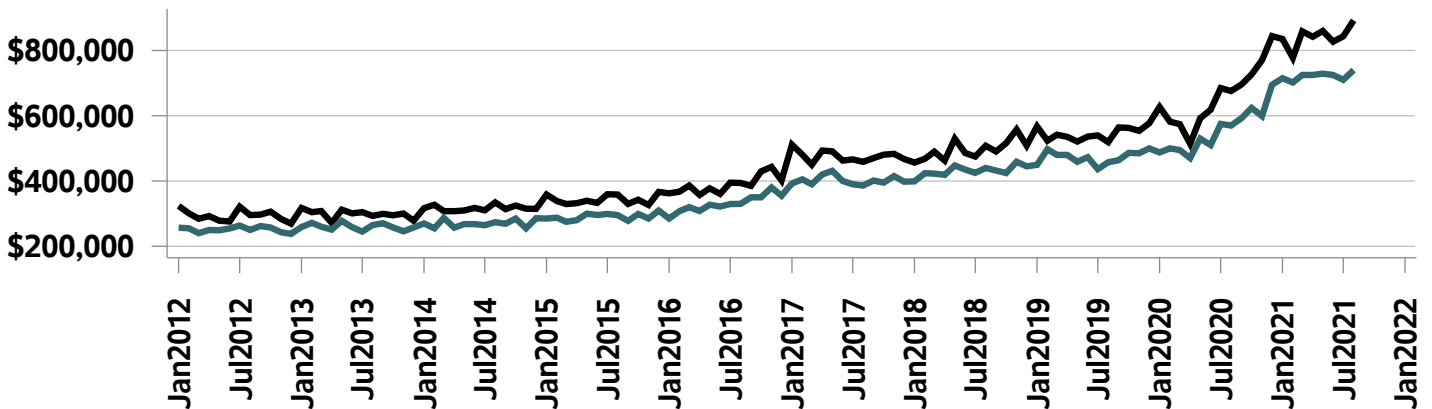
Active Listings (August only)



Months of Inventory (August only)

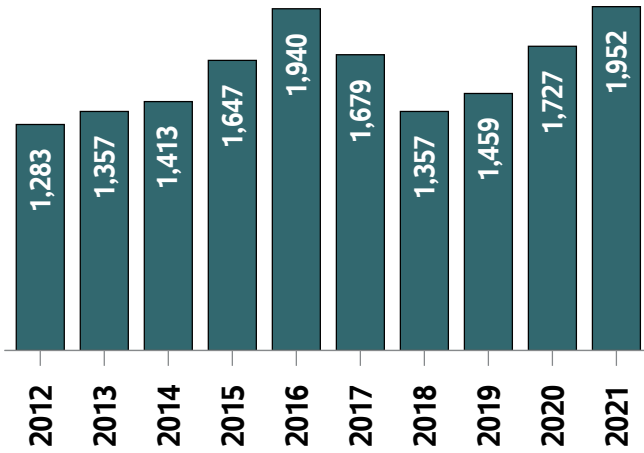


Average Price and Median Price

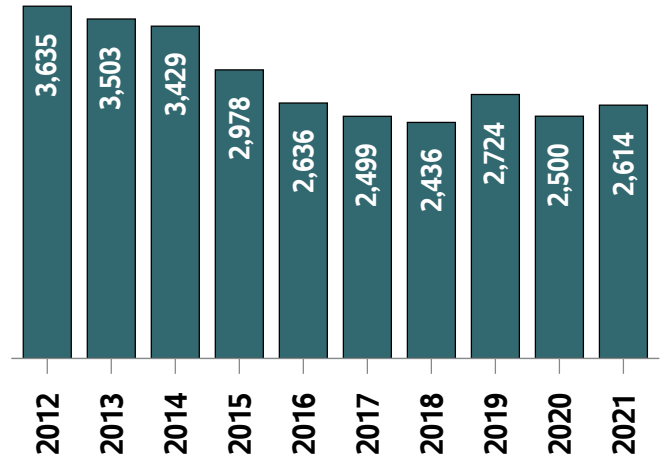


Southern Georgian Bay Western District MLS® Residential Market Activity

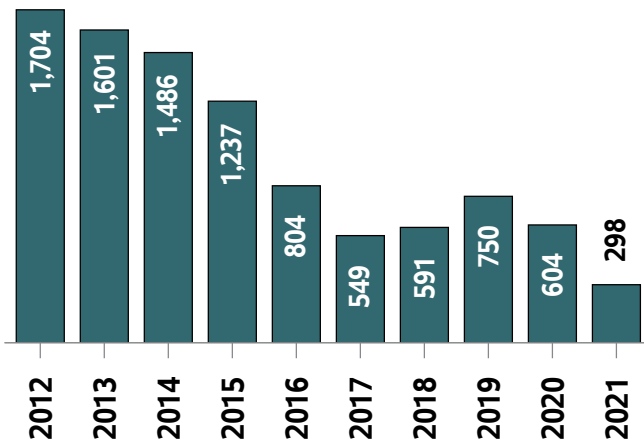
Sales Activity (August Year-to-date)



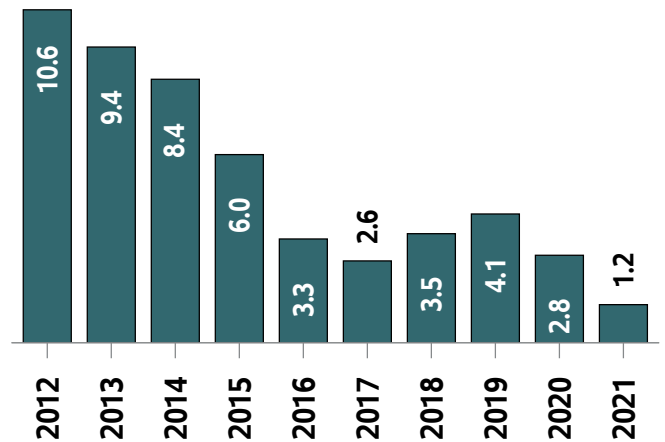
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	156	-46.2	0.0	24.8	-27.1	1.3	48.6
Dollar Volume	\$154,332,536	-28.8	72.2	119.6	62.3	175.8	357.2
New Listings	193	-27.7	-28.3	-21.2	-4.9	-32.0	-43.9
Active Listings	243	-26.4	-64.8	-58.5	-57.1	-80.9	-82.3
Sales to New Listings Ratio ¹	80.8	108.6	58.0	51.0	105.4	54.2	30.5
Months of Inventory ²	1.6	1.1	4.4	4.7	2.6	8.3	13.1
Average Price	\$989,311	32.4	72.2	76.0	122.6	172.3	207.7
Median Price	\$800,000	27.0	58.4	70.2	116.2	177.3	197.4
Sale to List Price Ratio	100.0	99.7	96.9	97.4	96.9	96.0	94.9
Median Days on Market	17.0	18.0	36.5	28.0	41.0	66.5	78.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1,356	7.6	29.0	39.1	-7.3	25.3	54.3
Dollar Volume	\$1,277,038,892	44.4	109.5	144.7	112.0	242.8	355.3
New Listings	1,836	3.4	-10.0	-0.4	-10.9	-30.0	-29.7
Active Listings ³	207	-53.7	-63.8	-55.0	-66.3	-81.5	-82.1
Sales to New Listings Ratio ⁴	73.9	70.9	51.5	52.9	71.0	41.3	33.7
Months of Inventory ⁵	1.2	2.8	4.3	3.8	3.3	8.3	10.5
Average Price	\$941,769	34.2	62.4	75.9	128.7	173.5	195.1
Median Price	\$790,000	33.9	58.0	68.8	127.7	176.2	198.1
Sale to List Price Ratio	104.0	98.4	97.3	97.8	97.3	96.1	95.6
Median Days on Market	10.0	26.0	31.0	25.0	30.0	54.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

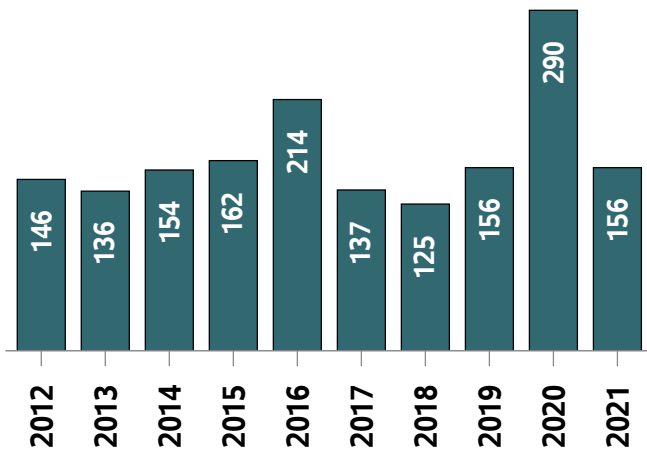
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

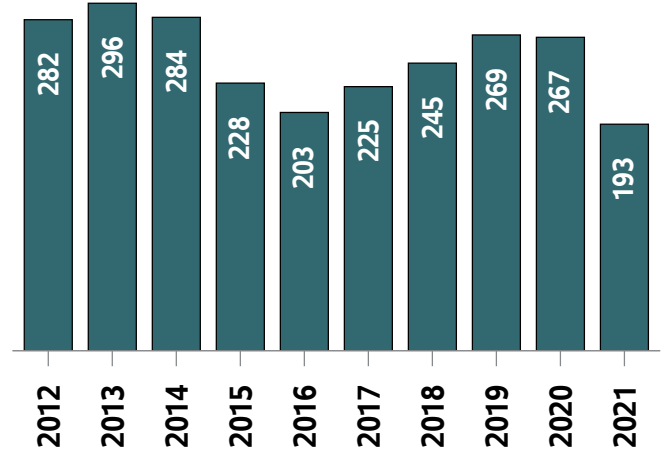
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

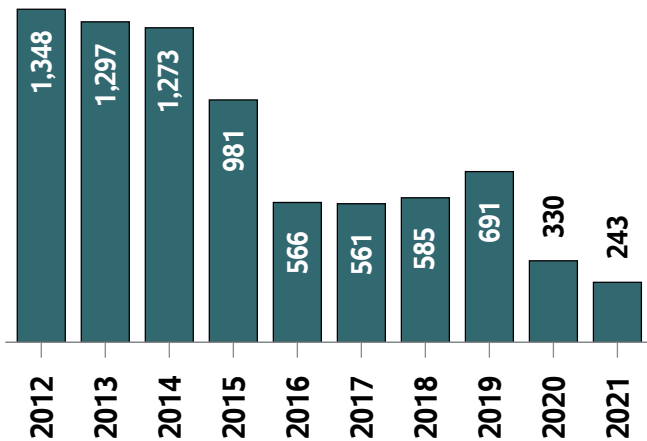
Sales Activity (August only)



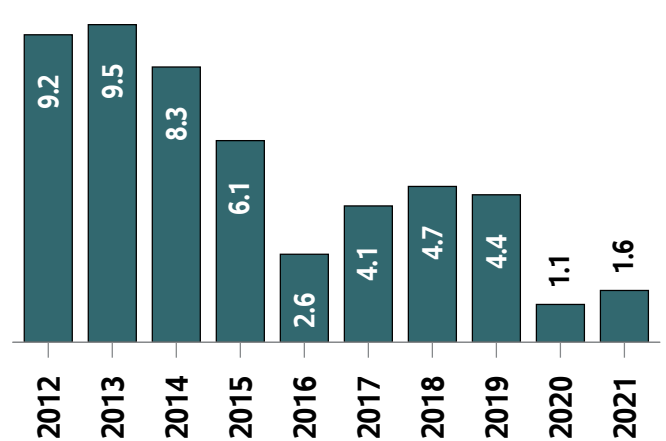
New Listings (August only)



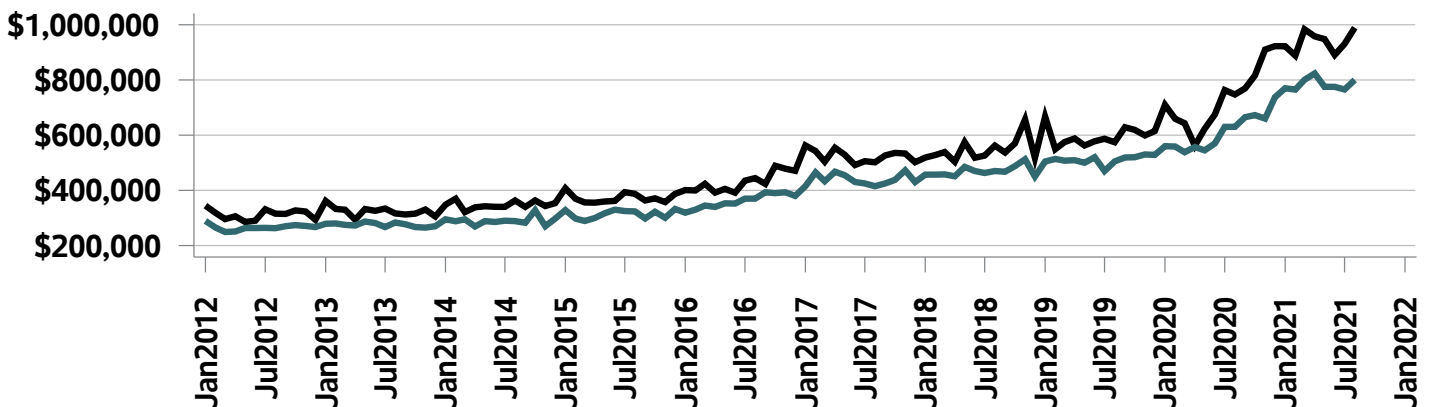
Active Listings (August only)



Months of Inventory (August only)

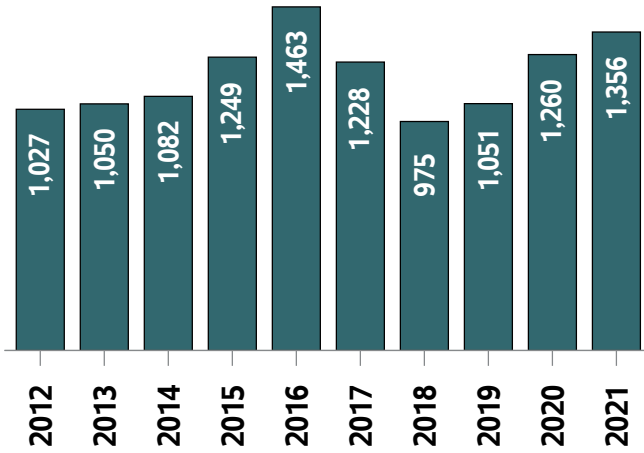


Average Price and Median Price

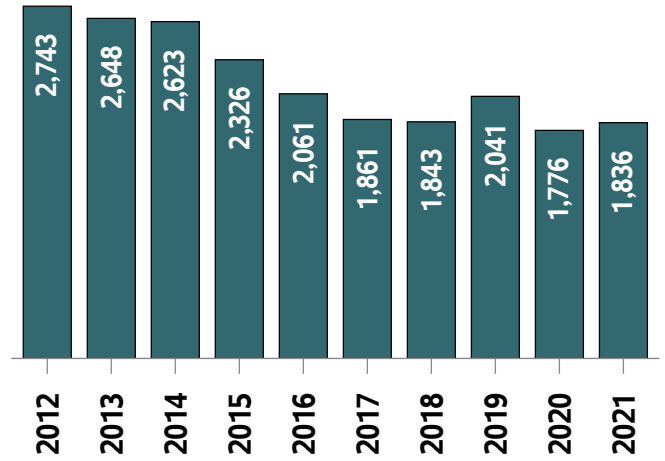


Southern Georgian Bay Western District MLS® Single Family Market Activity

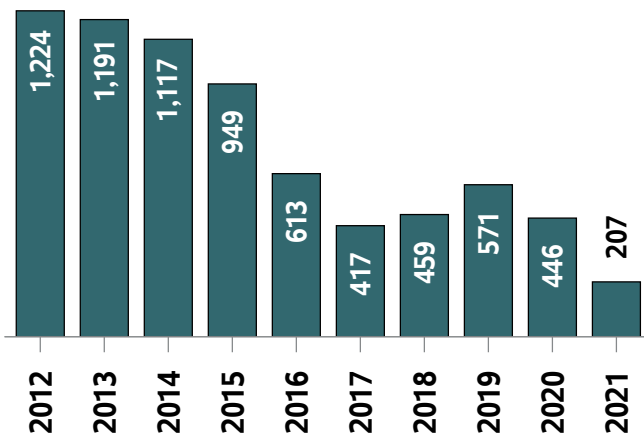
Sales Activity (August Year-to-date)



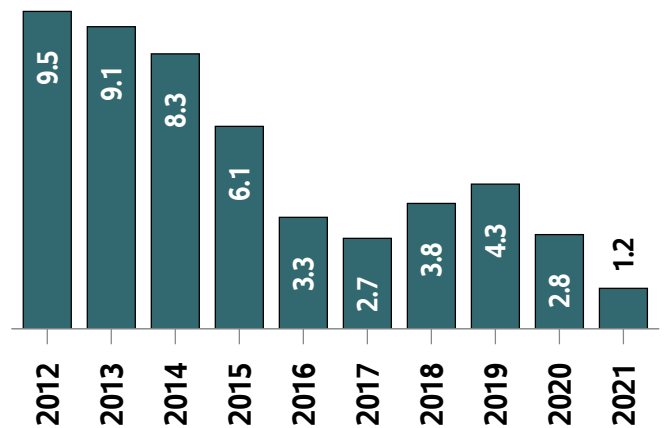
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	19	-44.1	5.6	-17.4	58.3	26.7	72.7
Dollar Volume	\$13,600,000	-21.0	61.8	21.9	350.1	321.4	499.3
New Listings	17	-41.4	-58.5	-37.0	54.5	-22.7	-19.0
Active Listings	6	-82.9	-91.0	-86.7	-72.7	-94.4	-95.0
Sales to New Listings Ratio ¹	111.8	117.2	43.9	85.2	109.1	68.2	52.4
Months of Inventory ²	0.3	1.0	3.7	2.0	1.8	7.1	10.8
Average Price	\$715,789	41.3	53.3	47.6	184.3	232.7	247.0
Median Price	\$654,000	56.8	74.3	47.0	186.2	255.4	249.7
Sale to List Price Ratio	102.0	98.5	99.7	98.6	97.9	97.4	95.9
Median Days on Market	10.0	26.5	18.0	37.0	15.5	66.0	128.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	132	-21.0	-13.7	-11.4	-2.2	26.9	80.8
Dollar Volume	\$92,458,058	14.4	31.2	52.1	133.7	271.4	430.7
New Listings	167	-35.0	-31.8	-25.1	19.3	-23.7	-27.4
Active Listings ³	12	-77.3	-76.3	-73.1	-65.2	-87.6	-90.0
Sales to New Listings Ratio ⁴	79.0	65.0	62.4	66.8	96.4	47.5	31.7
Months of Inventory ⁵	0.7	2.5	2.6	2.3	2.0	7.2	12.8
Average Price	\$700,440	44.7	52.1	71.7	139.1	192.6	193.5
Median Price	\$648,362	51.5	68.4	72.9	151.3	206.9	216.3
Sale to List Price Ratio	106.7	98.0	98.4	98.7	97.9	96.6	96.0
Median Days on Market	7.0	23.0	23.0	21.0	29.0	63.0	80.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

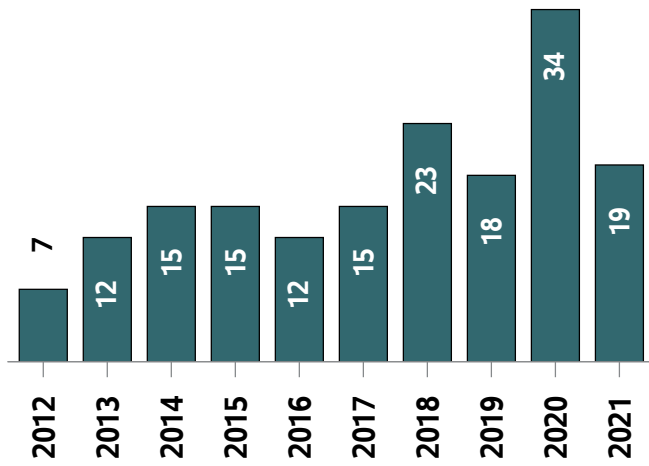
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

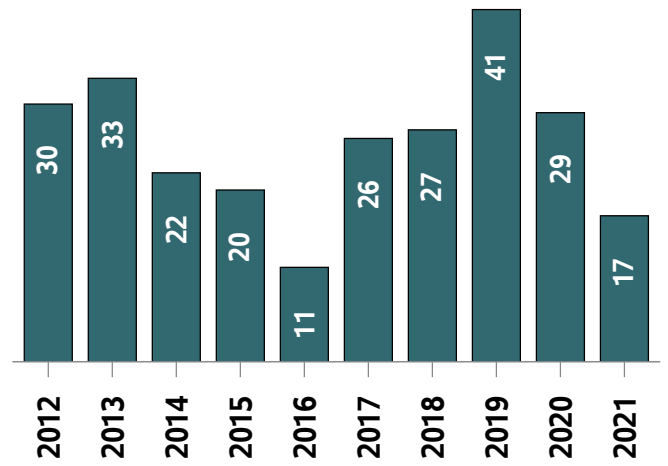
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

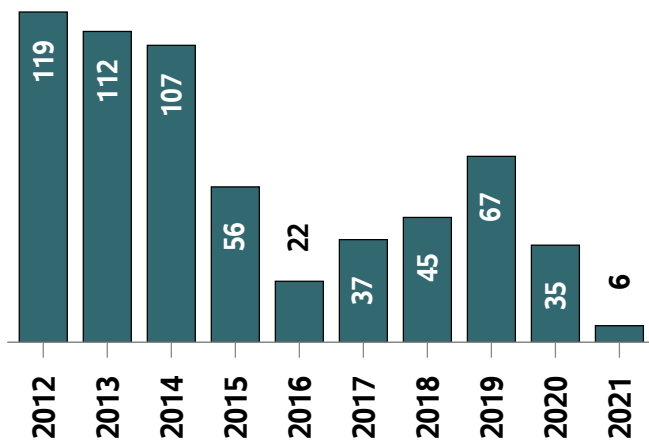
Sales Activity (August only)



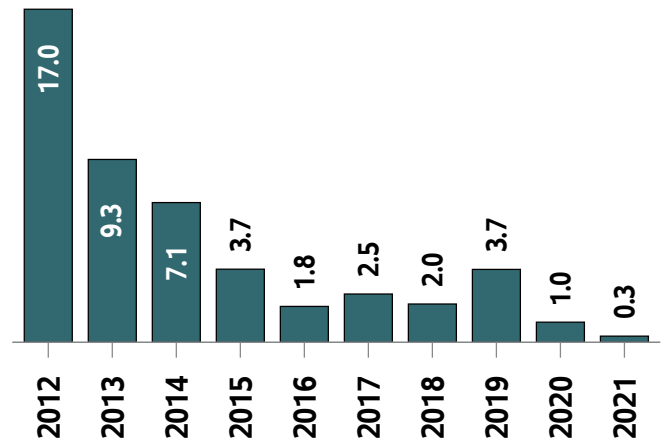
New Listings (August only)



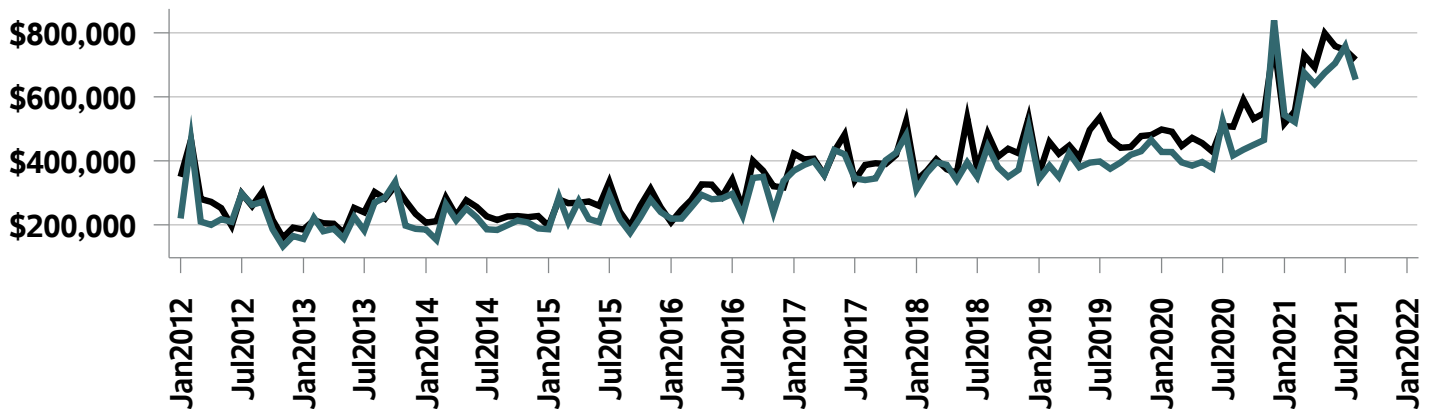
Active Listings (August only)



Months of Inventory (August only)

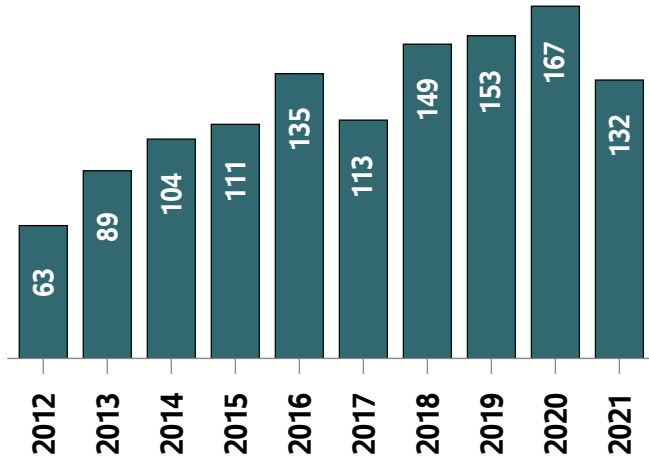


Average Price and Median Price

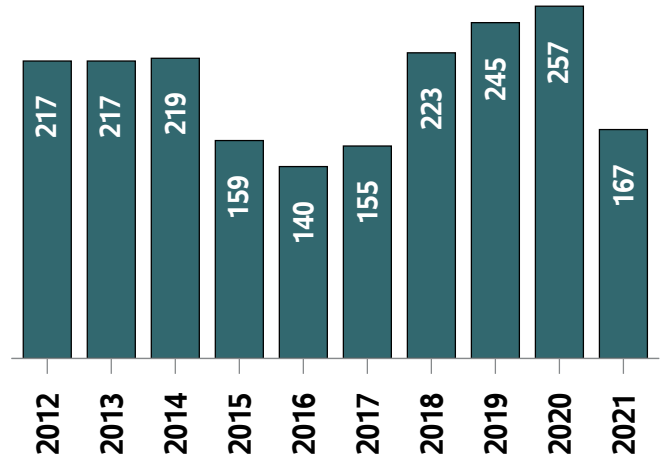


Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

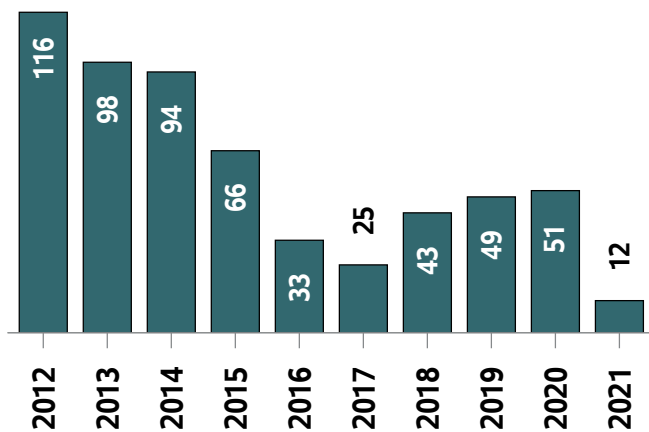
Sales Activity (August Year-to-date)



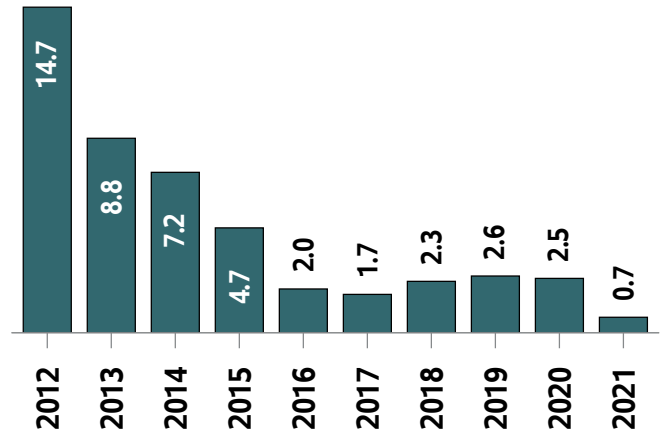
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Apartment Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	27	-46.0	17.4	50.0	-27.0	12.5	-12.9
Dollar Volume	\$15,766,400	-38.6	98.7	135.5	63.3	178.8	127.0
New Listings	40	-35.5	150.0	48.1	17.6	-11.1	-21.6
Active Listings	56	-27.3	3.7	-8.2	-42.3	-73.8	-79.3
Sales to New Listings Ratio ¹	67.5	80.6	143.8	66.7	108.8	53.3	60.8
Months of Inventory ²	2.1	1.5	2.3	3.4	2.6	8.9	8.7
Average Price	\$583,941	13.8	69.2	57.0	123.8	147.8	160.6
Median Price	\$591,000	36.0	97.7	91.4	157.0	166.8	197.0
Sale to List Price Ratio	98.2	98.7	97.7	97.1	97.3	95.3	94.4
Median Days on Market	15.0	28.5	47.0	56.0	41.0	89.5	81.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	279	70.1	100.7	97.9	19.7	55.0	82.4
Dollar Volume	\$154,397,848	116.3	195.6	228.1	149.0	308.5	342.6
New Listings	356	28.1	68.7	67.9	18.3	-20.4	-29.9
Active Listings ³	50	-24.0	-22.1	-5.9	-56.6	-76.1	-81.5
Sales to New Listings Ratio ⁴	78.4	59.0	65.9	66.5	77.4	40.3	30.1
Months of Inventory ⁵	1.4	3.2	3.7	3.0	3.9	9.3	14.1
Average Price	\$553,397	27.2	47.3	65.8	107.9	163.6	142.7
Median Price	\$510,000	33.0	47.8	64.0	117.0	170.6	155.0
Sale to List Price Ratio	102.6	97.9	97.6	98.0	97.4	95.5	95.1
Median Days on Market	14.0	28.0	42.0	25.0	39.0	66.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

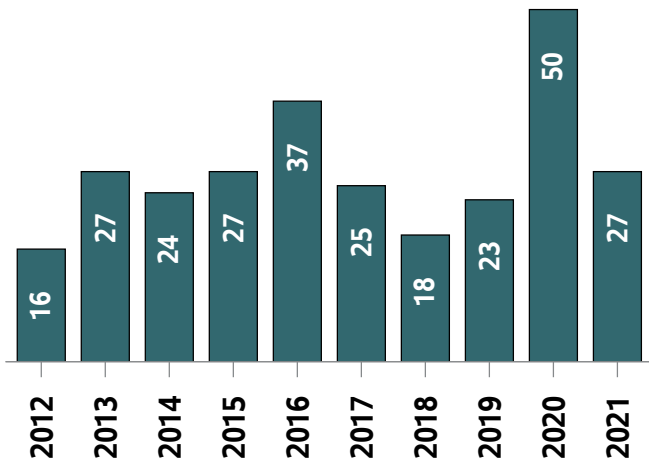
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

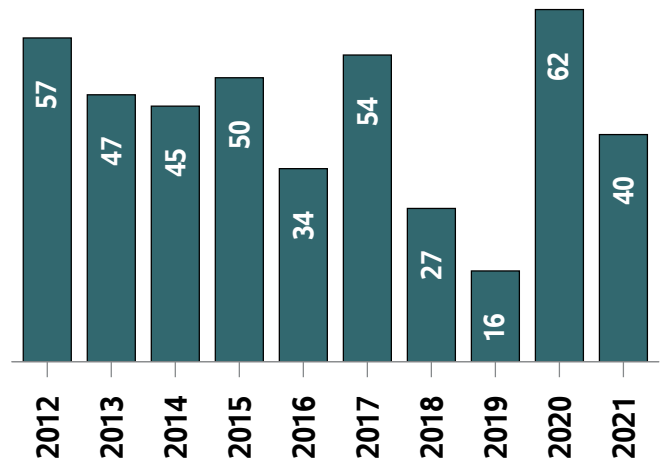
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

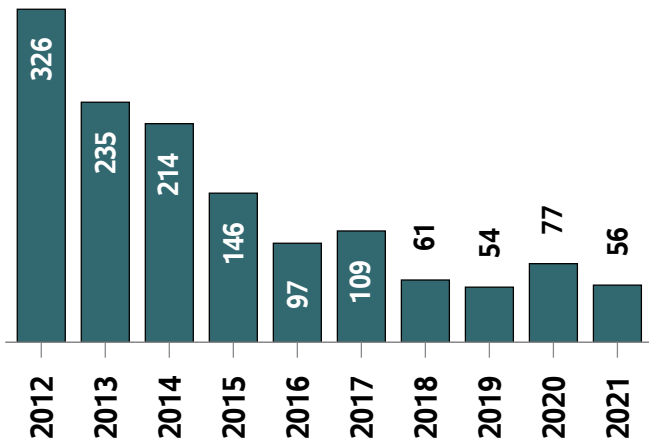
Sales Activity (August only)



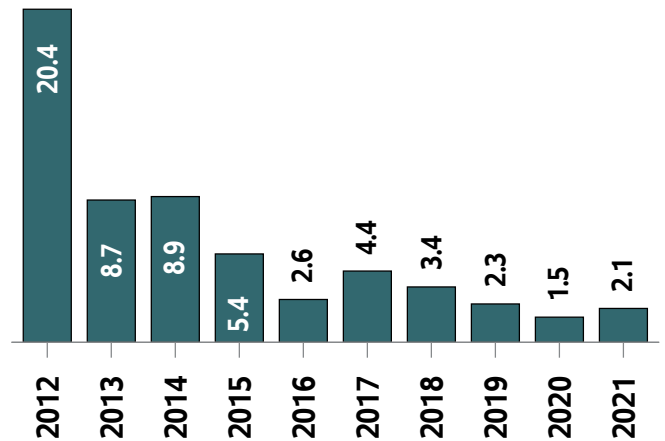
New Listings (August only)



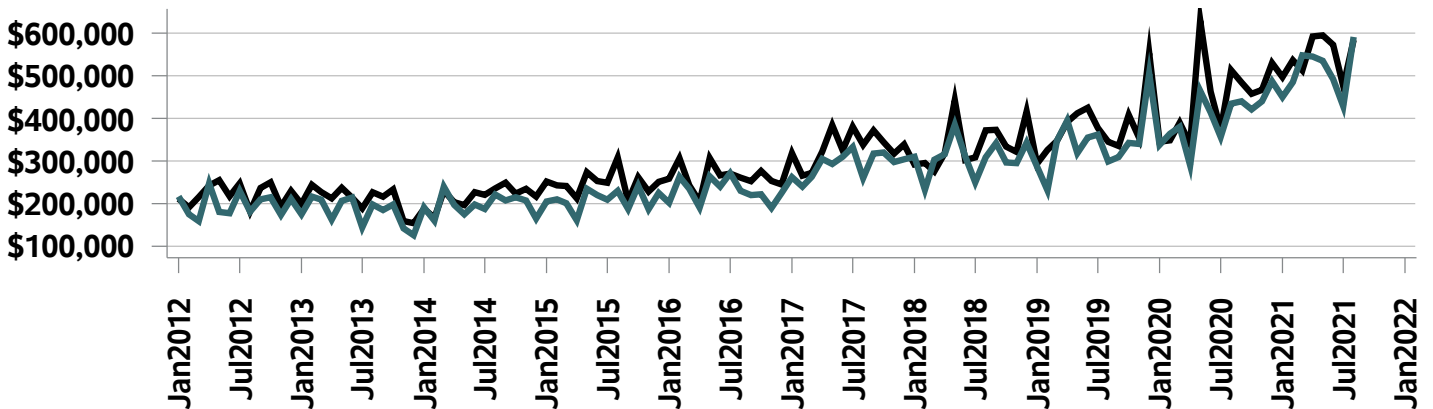
Active Listings (August only)



Months of Inventory (August only)

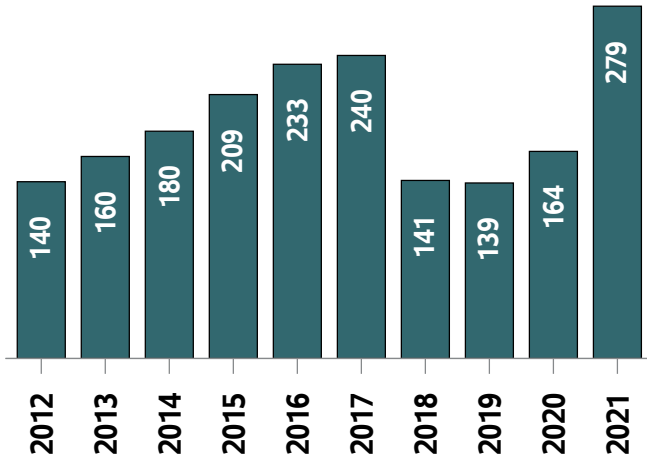


Average Price and Median Price

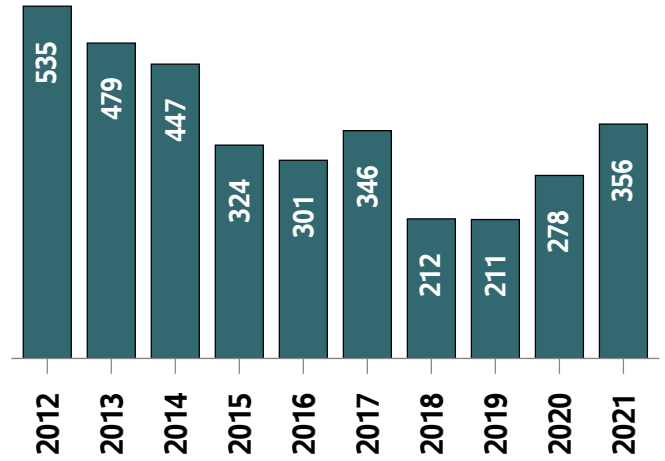


Southern Georgian Bay Western District MLS® Apartment Market Activity

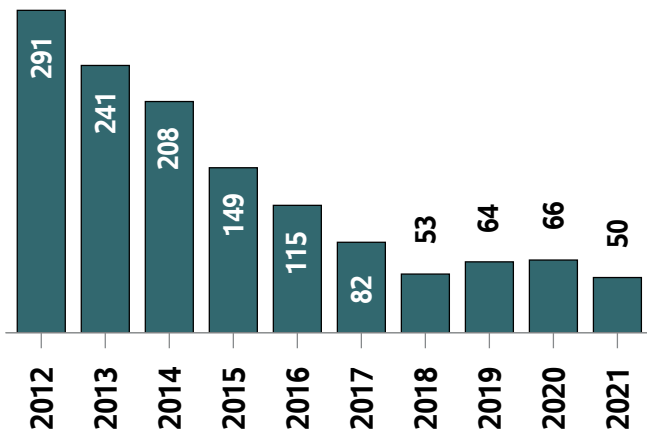
Sales Activity (August Year-to-date)



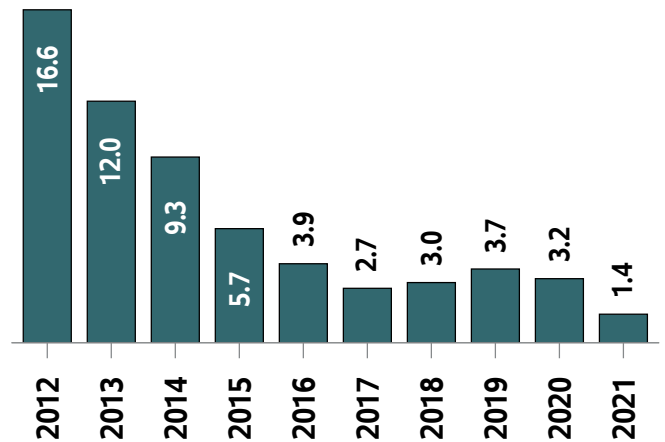
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	34	-55.8	0.0	9.7	-17.1	9.7	41.7
Dollar Volume	\$44,560,899	-33.2	98.5	110.1	126.2	194.7	314.1
New Listings	45	-30.8	-26.2	-27.4	21.6	-19.6	-48.9
Active Listings	78	-26.4	-55.4	-47.3	-57.8	-75.7	-79.5
Sales to New Listings Ratio ¹	75.6	118.5	55.7	50.0	110.8	55.4	27.3
Months of Inventory ²	2.3	1.4	5.1	4.8	4.5	10.4	15.8
Average Price	\$1,310,615	51.3	98.5	91.6	172.8	168.7	192.3
Median Price	\$1,100,000	41.9	87.2	94.7	165.1	171.6	289.4
Sale to List Price Ratio	100.7	99.4	97.6	97.3	96.5	95.8	93.7
Median Days on Market	24.5	20.0	41.5	55.0	43.0	84.0	84.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	355	12.3	49.2	59.2	29.6	62.1	100.6
Dollar Volume	\$369,491,265	37.8	127.2	157.4	173.2	306.7	402.8
New Listings	509	4.5	11.6	27.6	17.8	-12.7	-19.6
Active Listings ³	71	-54.6	-55.2	-47.6	-64.8	-77.1	-79.6
Sales to New Listings Ratio ⁴	69.7	64.9	52.2	55.9	63.4	37.6	28.0
Months of Inventory ⁵	1.6	3.9	5.3	4.8	5.9	11.3	15.7
Average Price	\$1,040,820	22.6	52.3	61.7	110.9	150.9	150.7
Median Price	\$875,000	22.4	49.1	63.9	121.8	160.7	169.2
Sale to List Price Ratio	103.3	98.0	97.7	97.9	96.3	95.4	94.7
Median Days on Market	12.0	28.0	34.0	29.0	47.0	70.0	71.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

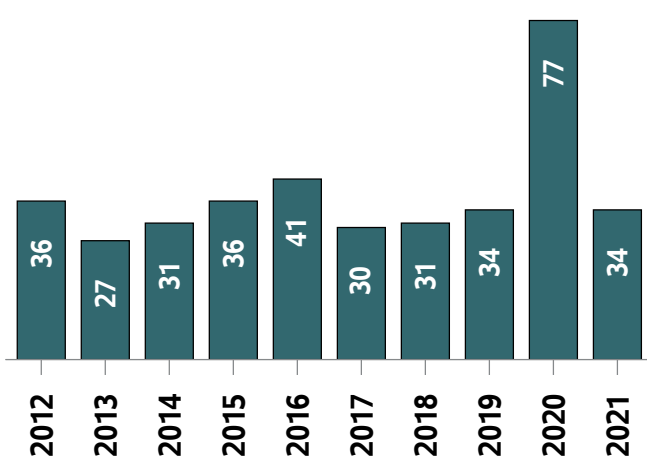
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

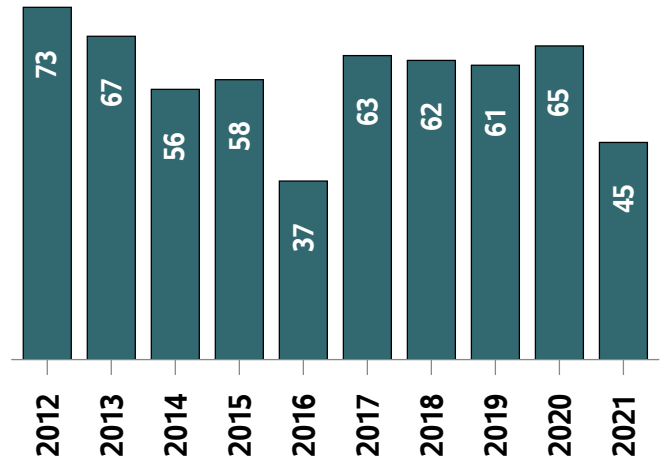
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Residential Market Activity

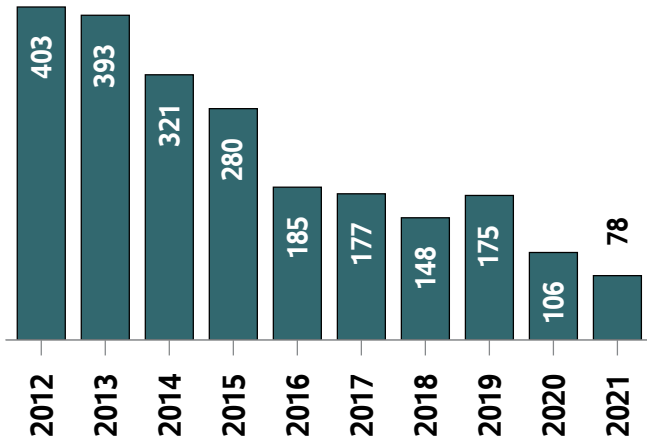
Sales Activity (August only)



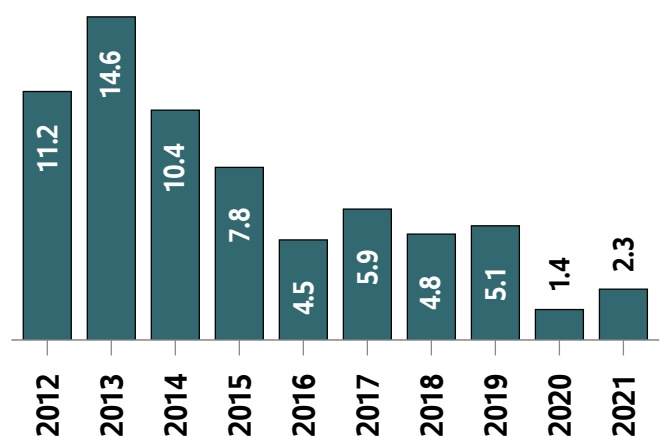
New Listings (August only)



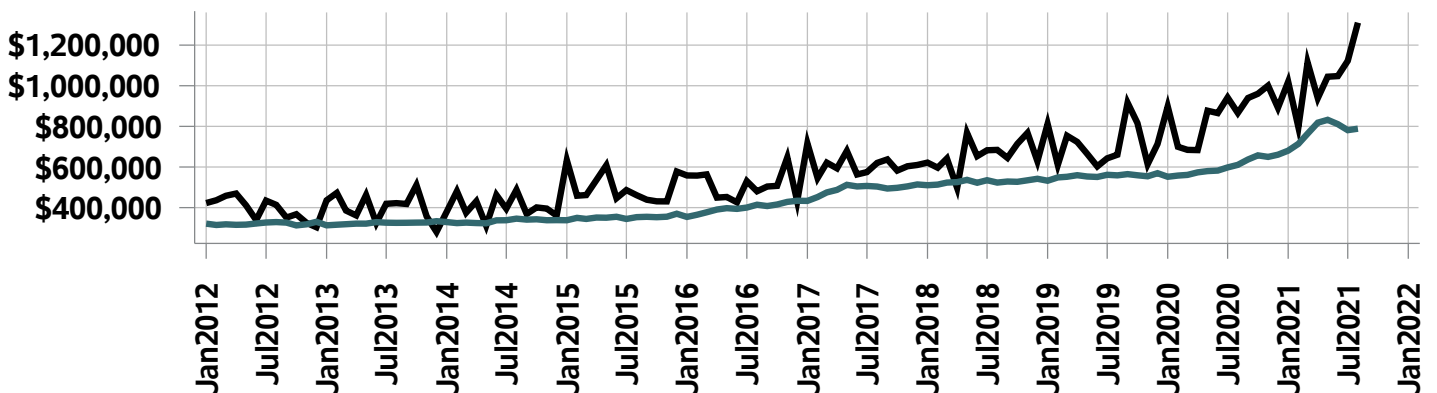
Active Listings (August only)



Months of Inventory (August only)

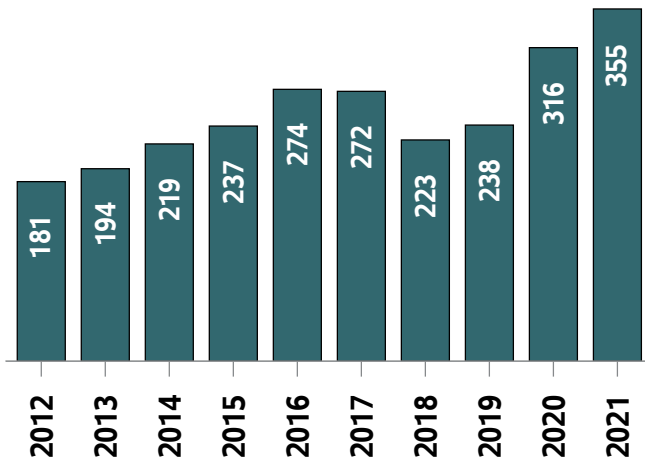


MLS® HPI Composite Benchmark Price and Average Price

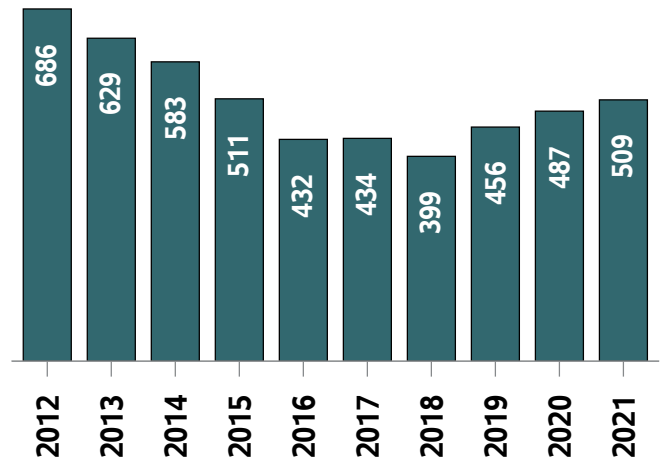


Blue Mountains (The) MLS® Residential Market Activity

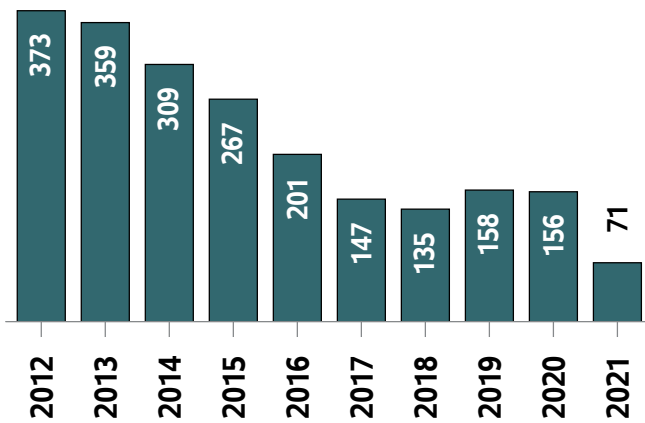
Sales Activity (August Year-to-date)



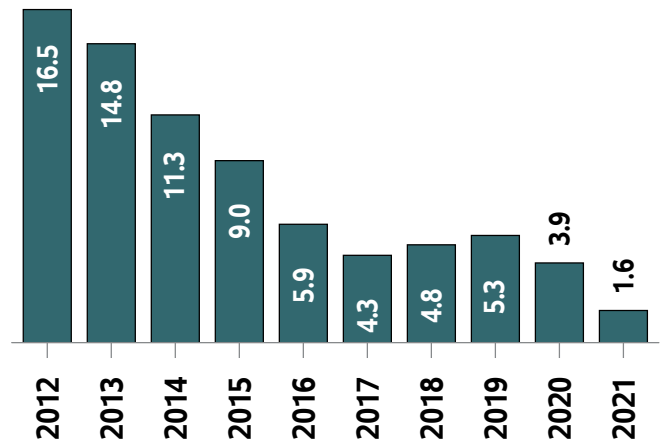
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	17	-66.7	0.0	-5.6	-34.6	-22.7	54.5
Dollar Volume	\$30,183,999	-45.9	99.9	90.3	89.9	123.4	274.8
New Listings	27	-35.7	-35.7	-28.9	28.6	-18.2	-50.0
Active Listings	44	-38.0	-62.7	-53.7	-58.9	-76.1	-77.8
Sales to New Listings Ratio ¹	63.0	121.4	40.5	47.4	123.8	66.7	20.4
Months of Inventory ²	2.6	1.4	6.9	5.3	4.1	8.4	18.0
Average Price	\$1,775,529	62.4	99.9	101.4	190.4	189.1	142.5
Median Price	\$1,370,000	39.8	68.1	88.3	166.2	136.2	97.5
Sale to List Price Ratio	100.0	99.7	96.6	96.7	96.3	95.7	93.2
Median Days on Market	26.0	16.0	36.0	40.5	38.0	85.0	71.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	171	-9.0	33.6	44.9	15.5	41.3	87.9
Dollar Volume	\$248,500,799	19.4	112.7	137.1	157.8	271.7	373.1
New Listings	254	-15.3	-15.3	5.8	-1.6	-24.4	-24.0
Active Listings ³	35	-67.2	-66.8	-60.7	-69.2	-80.3	-78.2
Sales to New Listings Ratio ⁴	67.3	62.7	42.7	49.2	57.4	36.0	27.2
Months of Inventory ⁵	1.6	4.5	6.5	6.0	6.1	11.6	14.0
Average Price	\$1,453,221	31.3	59.2	63.6	123.1	163.0	151.8
Median Price	\$1,295,000	36.7	66.0	72.7	133.3	164.3	224.6
Sale to List Price Ratio	103.2	98.2	97.2	97.7	96.1	95.2	94.7
Median Days on Market	11.0	30.5	30.5	29.0	42.5	67.0	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

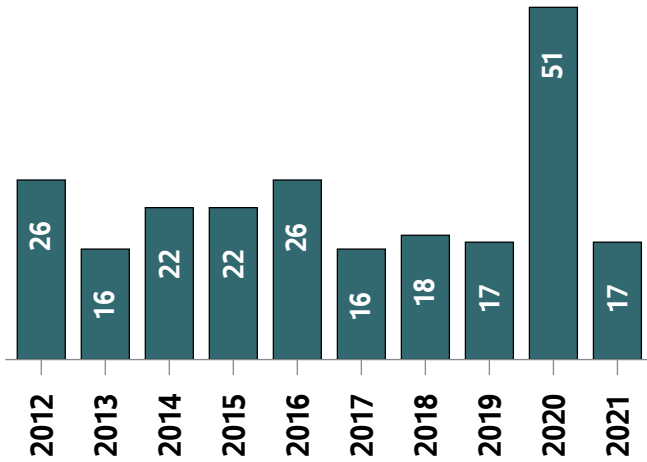
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

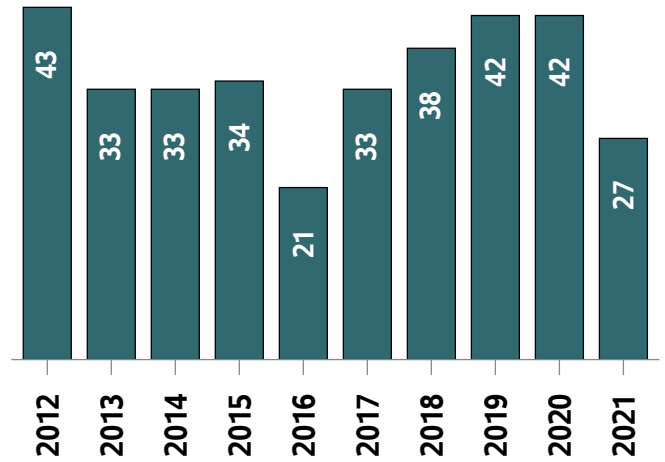
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Single Family Market Activity

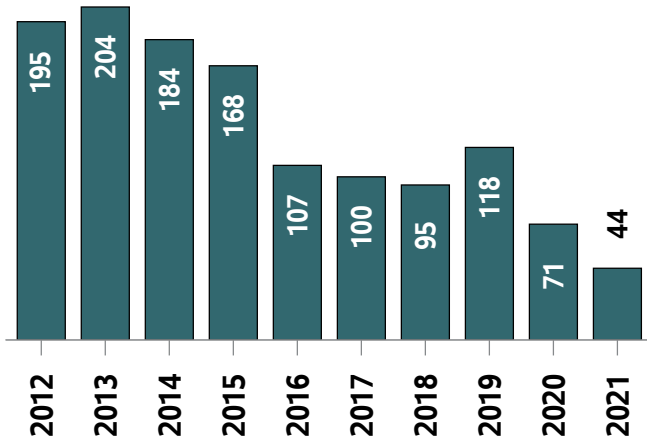
Sales Activity (August only)



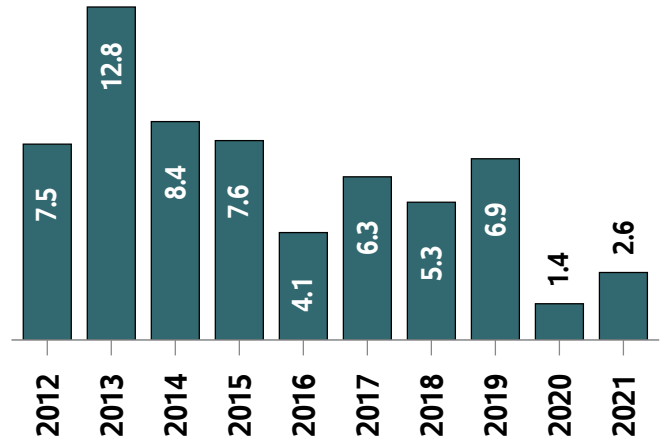
New Listings (August only)



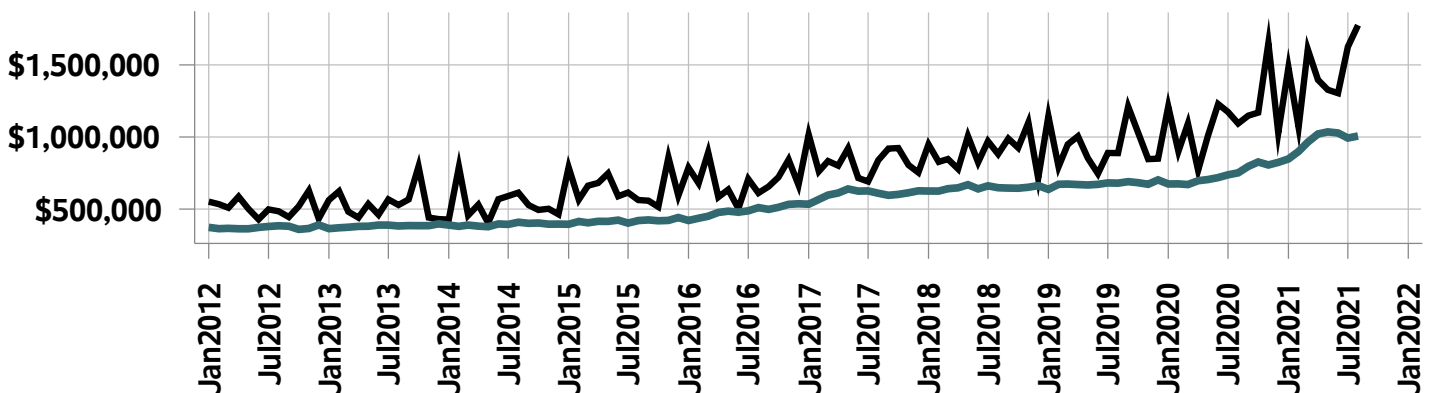
Active Listings (August only)



Months of Inventory (August only)

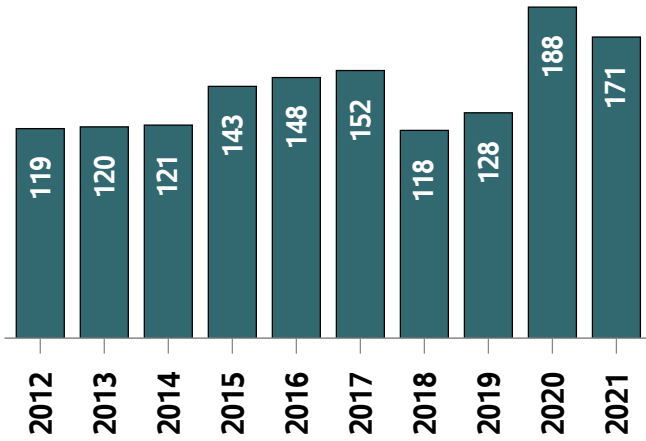


MLS® HPI Single Family Benchmark Price and Average Price

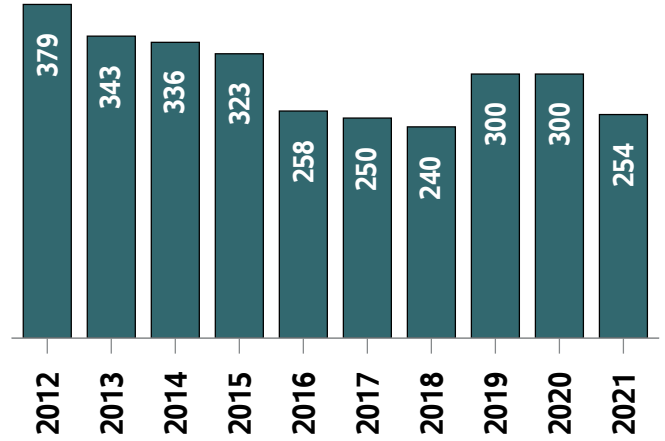


Blue Mountains (The) MLS® Single Family Market Activity

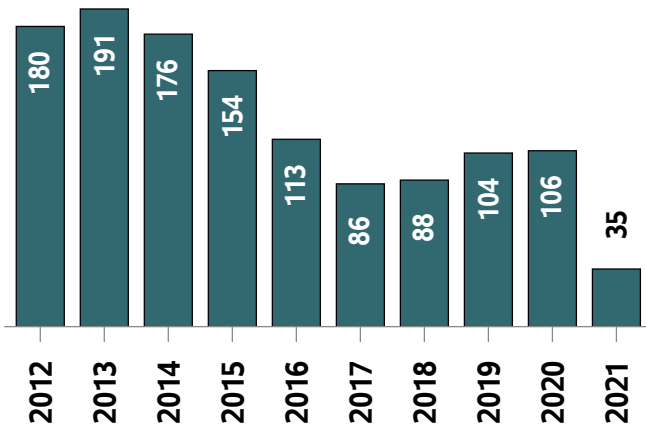
Sales Activity (August Year-to-date)



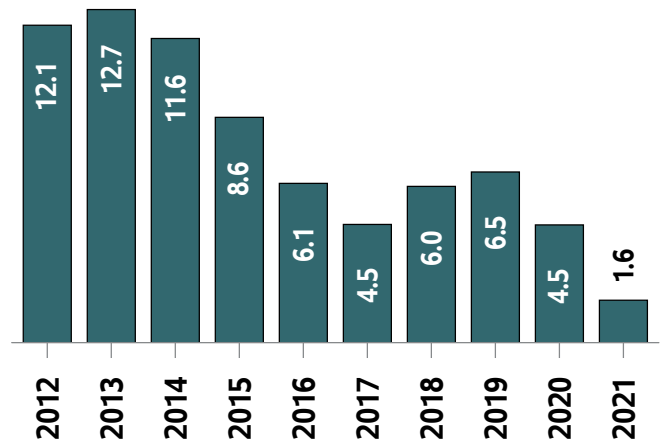
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	3	-72.7	-25.0	0.0	200.0	0.0	-25.0
Dollar Volume	\$3,442,000	-33.8	75.8	128.1	1,055.0	361.4	298.8
New Listings	4	-42.9	-55.6	-63.6	-20.0	-33.3	-55.6
Active Listings	1	-75.0	-93.8	-91.7	-91.7	-97.4	-97.2
Sales to New Listings Ratio ¹	75.0	157.1	44.4	27.3	20.0	50.0	44.4
Months of Inventory ²	0.3	0.4	4.0	4.0	12.0	12.7	9.0
Average Price	\$1,147,333	142.8	134.4	128.1	285.0	361.4	431.8
Median Price	\$1,265,000	220.3	152.9	160.8	324.5	375.6	606.7
Sale to List Price Ratio	107.1	99.5	102.3	100.4	99.4	98.1	94.3
Median Days on Market	4.0	21.0	14.5	15.0	15.0	80.0	92.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	39	-26.4	-4.9	5.4	2.6	11.4	39.3
Dollar Volume	\$32,648,241	15.7	57.1	92.1	142.8	225.7	387.2
New Listings	55	-21.4	0.0	10.0	17.0	-23.6	-16.7
Active Listings ³	4	-74.4	-59.7	-63.1	-75.6	-89.9	-89.0
Sales to New Listings Ratio ⁴	70.9	75.7	74.5	74.0	80.9	48.6	42.4
Months of Inventory ⁵	0.8	2.3	1.9	2.3	3.3	8.7	10.0
Average Price	\$837,134	57.3	65.2	82.3	136.6	192.3	249.8
Median Price	\$810,000	55.8	69.1	86.6	153.1	173.6	308.1
Sale to List Price Ratio	109.8	97.9	99.6	98.4	97.3	96.5	94.6
Median Days on Market	6.0	22.0	20.0	21.0	48.0	78.0	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

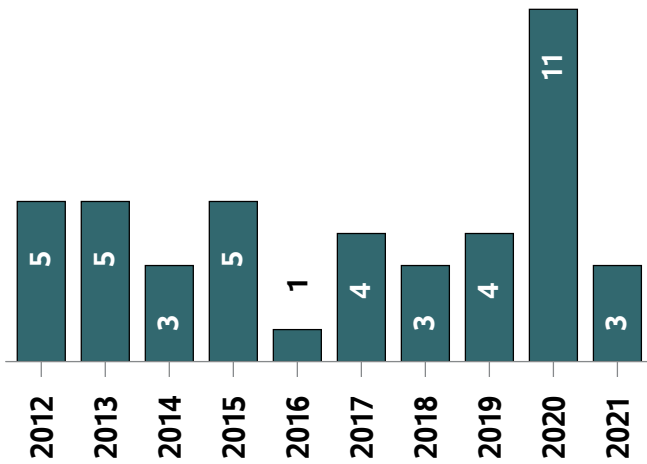
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

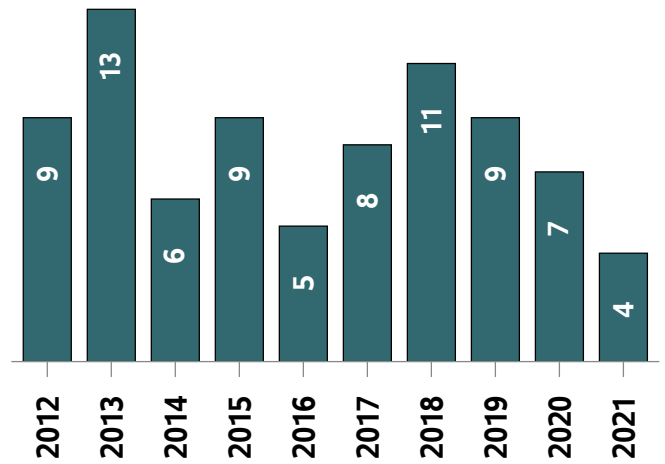
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

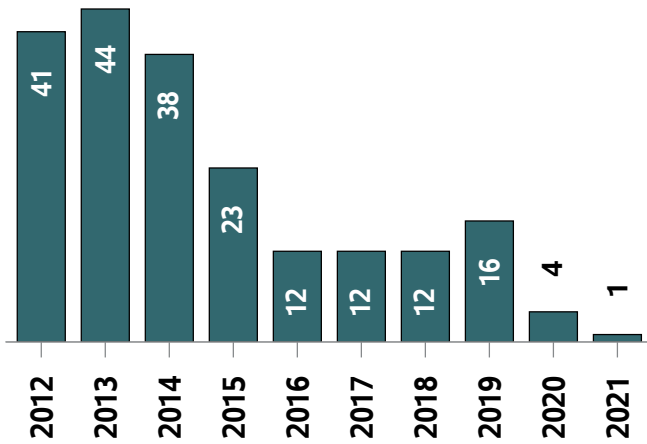
Sales Activity (August only)



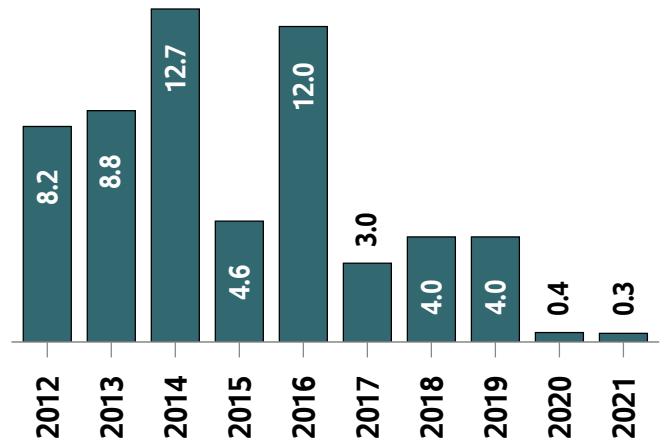
New Listings (August only)



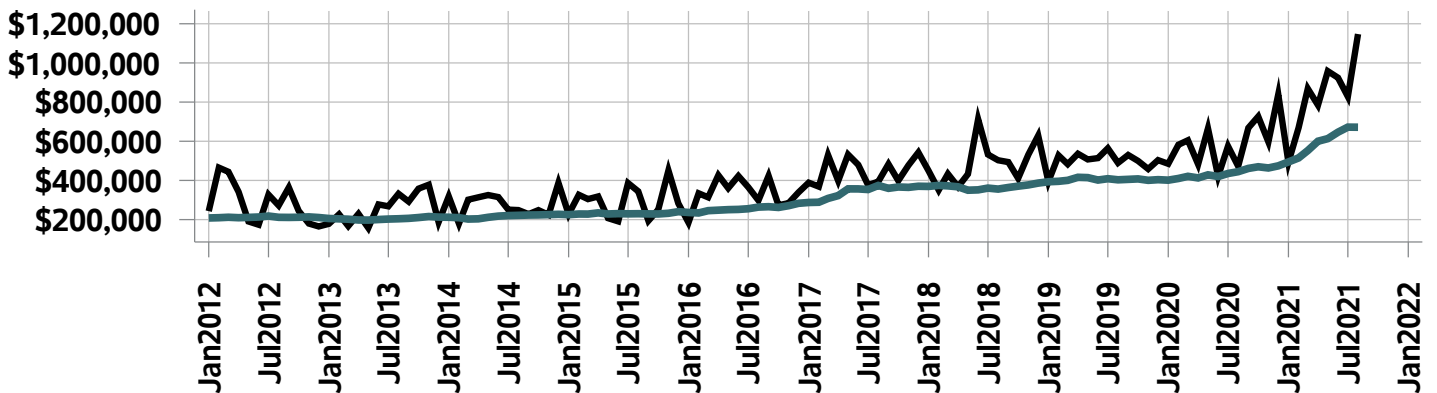
Active Listings (August only)



Months of Inventory (August only)

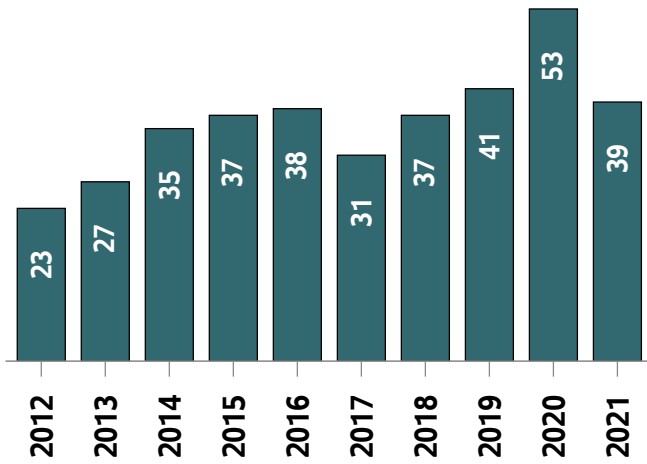


MLS® HPI Townhouse Benchmark Price and Average Price

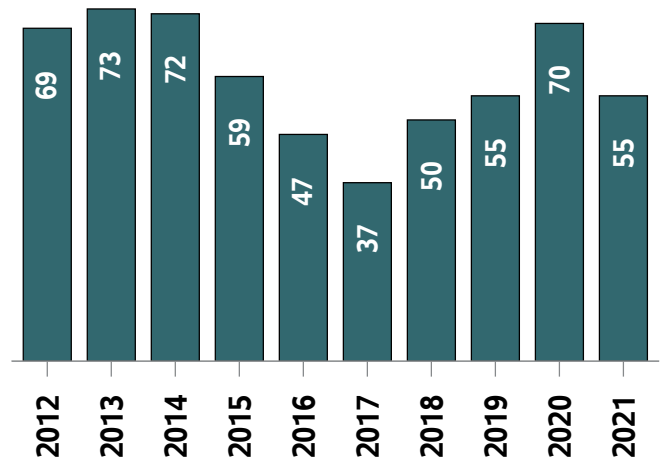


Blue Mountains (The) MLS® Condo Townhouse Market Activity

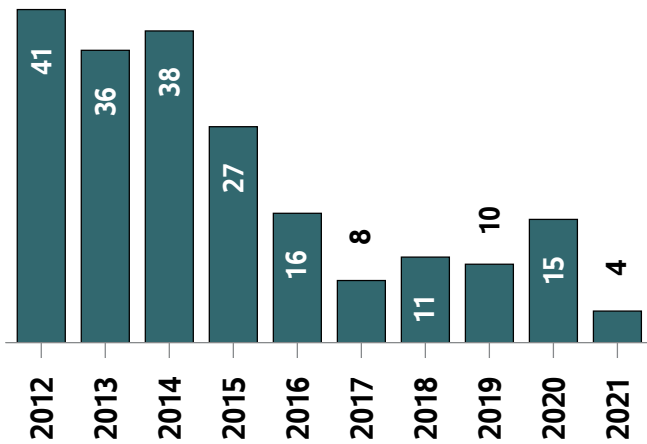
Sales Activity (August Year-to-date)



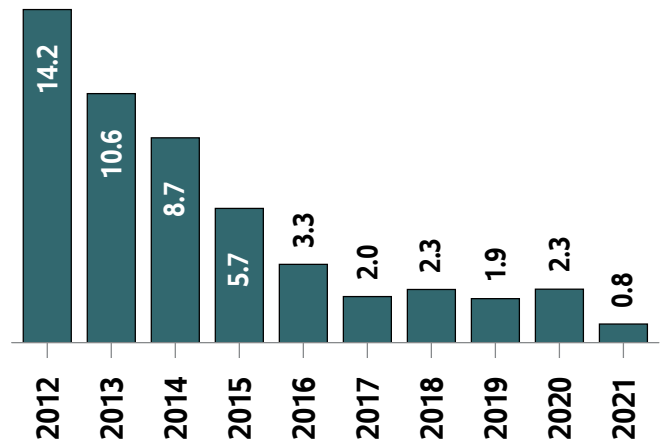
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Apartment Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	10	-23.1	-9.1	42.9	-23.1	66.7	11.1
Dollar Volume	\$6,035,400	28.7	45.6	173.0	100.7	597.7	227.1
New Listings	12	-20.0	71.4	9.1	20.0	-29.4	-45.5
Active Listings	31	10.7	6.9	-16.2	-49.2	-67.7	-76.5
Sales to New Listings Ratio ¹	83.3	86.7	157.1	63.6	130.0	35.3	40.9
Months of Inventory ²	3.1	2.2	2.6	5.3	4.7	16.0	14.7
Average Price	\$603,540	67.3	60.2	91.1	160.9	318.6	194.4
Median Price	\$597,500	64.6	99.8	70.8	231.9	323.8	200.3
Sale to List Price Ratio	98.8	97.6	97.7	97.2	97.0	95.0	94.1
Median Days on Market	51.5	48.0	60.0	62.0	51.0	90.5	115.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	127	92.4	108.2	122.8	53.0	119.0	139.6
Dollar Volume	\$68,798,470	173.1	238.4	350.3	203.6	502.9	465.9
New Listings	177	71.8	121.3	94.5	50.0	8.6	-16.1
Active Listings ³	29	-1.7	-19.2	-4.9	-56.7	-67.0	-78.9
Sales to New Listings Ratio ⁴	71.8	64.1	76.3	62.6	70.3	35.6	25.1
Months of Inventory ⁵	1.9	3.6	4.8	4.3	6.5	12.3	21.0
Average Price	\$541,720	41.9	62.5	102.1	98.4	175.3	136.2
Median Price	\$499,900	33.3	73.6	127.2	100.0	182.5	151.2
Sale to List Price Ratio	101.0	97.2	97.3	97.8	96.1	94.9	94.5
Median Days on Market	20.0	32.5	77.0	49.0	67.0	79.5	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

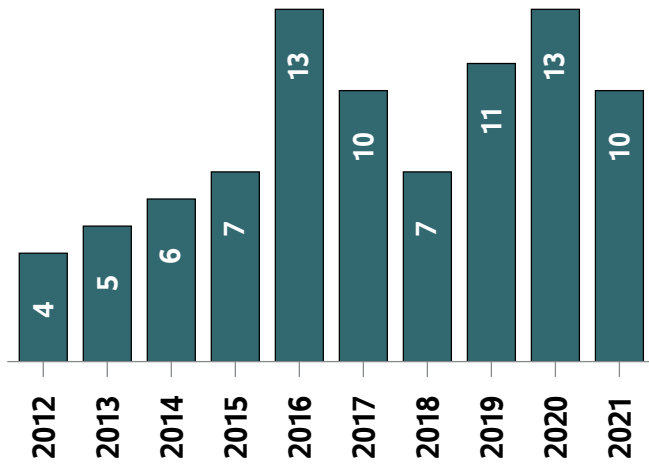
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

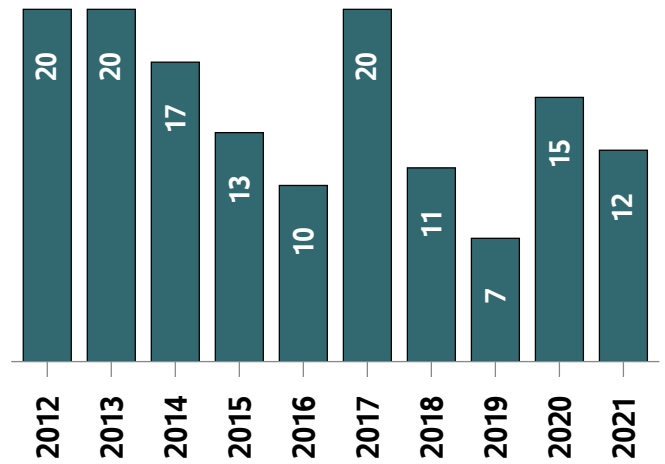
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Apartment Market Activity

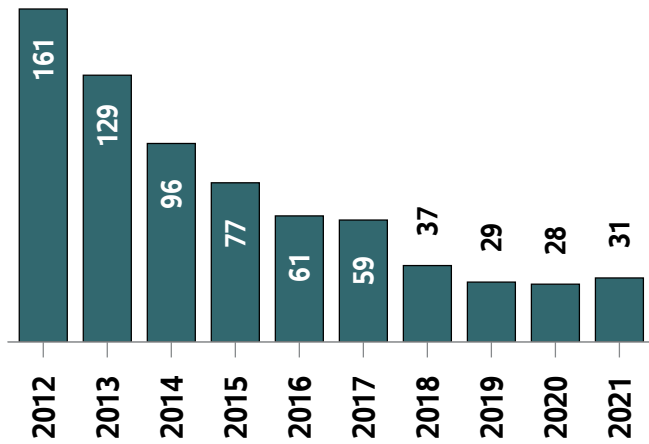
Sales Activity (August only)



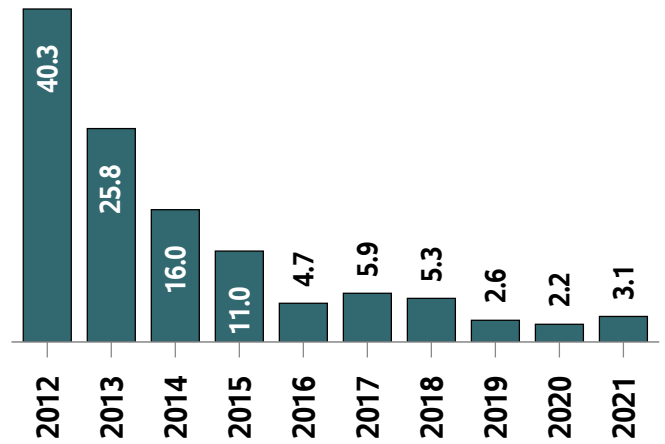
New Listings (August only)



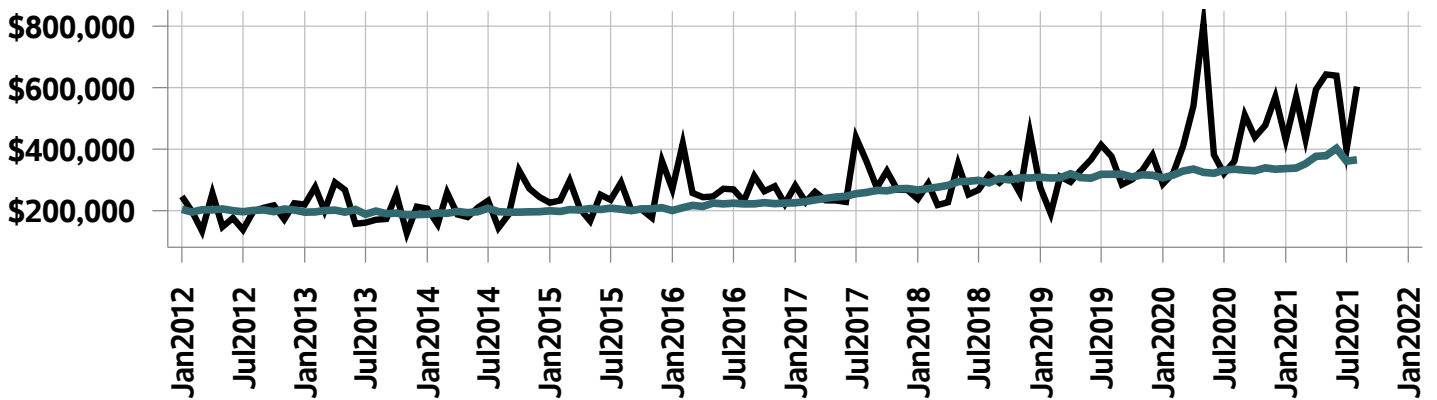
Active Listings (August only)



Months of Inventory (August only)

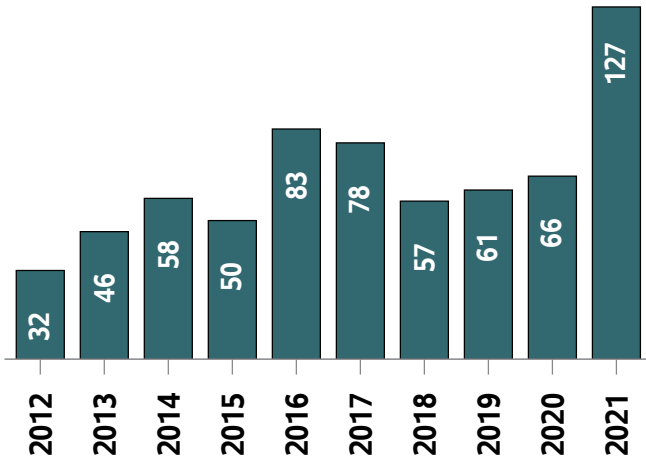


MLS® HPI Apartment Benchmark Price and Average Price

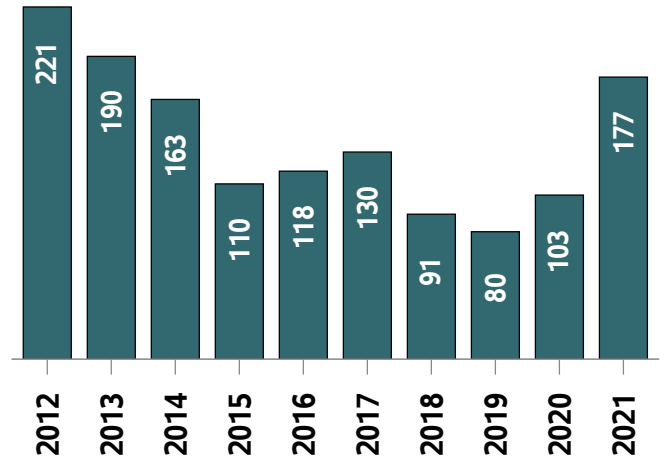


Blue Mountains (The) MLS® Apartment Market Activity

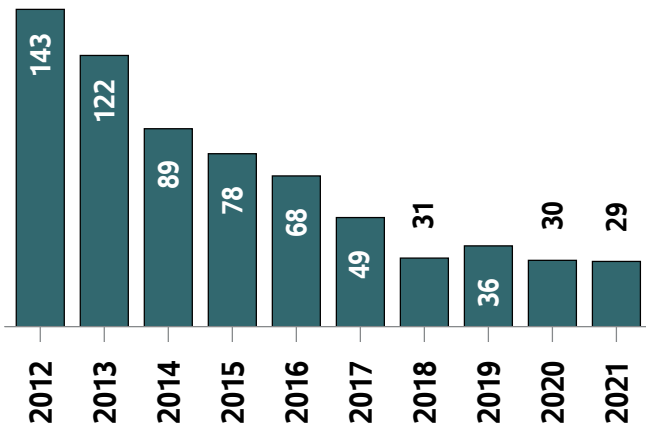
Sales Activity (August Year-to-date)



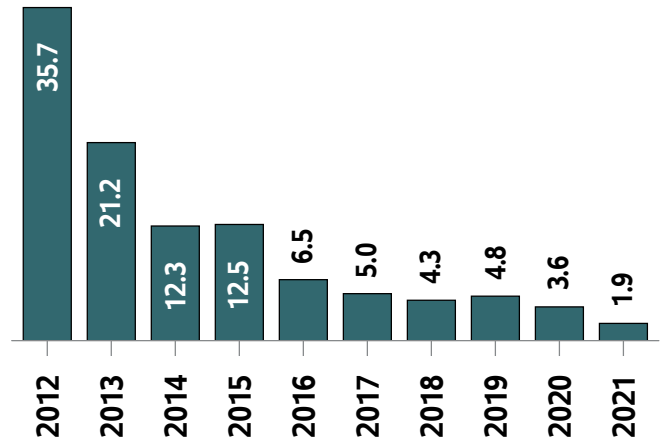
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

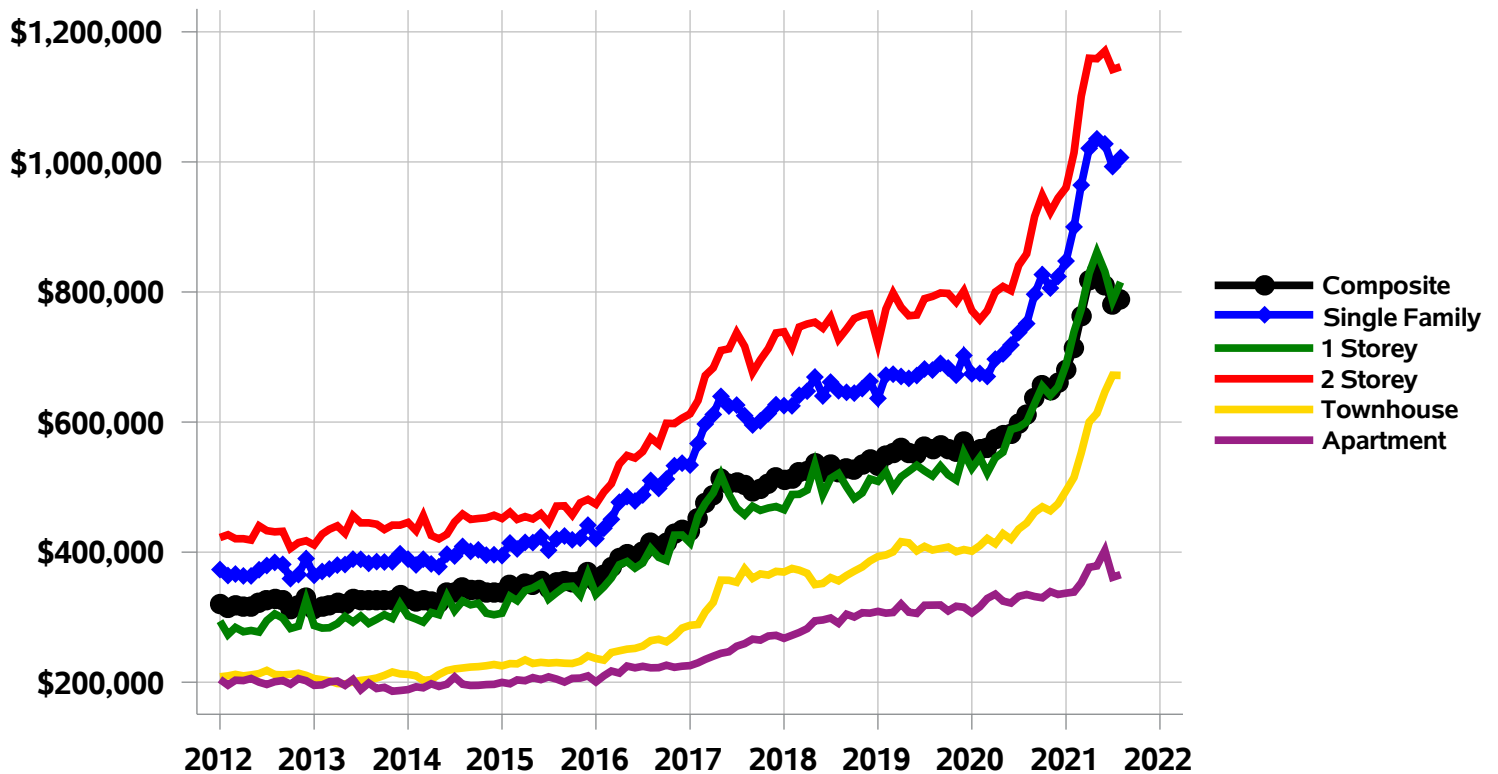
² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$788,600	0.9	-5.2	10.5	29.2	50.7	90.3
Single Family	\$1,006,700	1.4	-2.8	11.8	34.0	55.3	97.3
One Storey	\$815,300	3.6	-5.3	10.4	35.9	56.5	101.0
Two Storey	\$1,146,300	0.4	-1.1	13.0	33.5	57.6	99.1
Townhouse	\$671,700	-0.1	9.5	30.5	51.0	88.8	154.5
Apartment	\$365,400	1.1	-3.5	7.9	9.1	25.7	64.5

MLS® HPI Benchmark Price



Blue Mountains (The) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1788
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2023
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15119
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	807
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Clearview MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	29	-12.1	38.1	93.3	38.1	31.8	81.3
Dollar Volume	\$28,548,368	22.4	107.0	211.4	137.3	325.5	522.9
New Listings	33	26.9	-13.2	-28.3	-25.0	-19.5	-36.5
Active Listings	43	-2.3	-57.8	-58.7	-55.7	-79.2	-78.8
Sales to New Listings Ratio ¹	87.9	126.9	55.3	32.6	47.7	53.7	30.8
Months of Inventory ²	1.5	1.3	4.9	6.9	4.6	9.4	12.7
Average Price	\$984,426	39.3	49.9	61.1	71.8	222.8	243.7
Median Price	\$815,000	33.6	48.2	68.0	120.3	183.0	208.2
Sale to List Price Ratio	100.3	99.9	94.9	96.4	96.8	97.1	93.0
Median Days on Market	12.0	29.0	46.0	41.0	39.0	53.0	68.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	222	34.5	32.1	55.2	13.3	52.1	63.2
Dollar Volume	\$206,073,867	79.8	112.8	162.1	121.3	333.5	423.2
New Listings	297	26.9	-1.3	-4.2	-3.3	-25.0	-27.2
Active Listings ³	37	-45.2	-59.1	-53.3	-61.4	-78.1	-79.9
Sales to New Listings Ratio ⁴	74.7	70.5	55.8	46.1	63.8	36.9	33.3
Months of Inventory ⁵	1.3	3.3	4.3	4.4	3.9	9.2	10.8
Average Price	\$928,261	33.6	61.1	68.8	95.4	185.1	220.5
Median Price	\$726,000	31.5	48.2	49.7	109.5	166.7	186.8
Sale to List Price Ratio	104.0	98.2	96.7	97.6	97.1	96.1	95.4
Median Days on Market	11.0	29.0	41.0	35.0	26.0	54.0	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

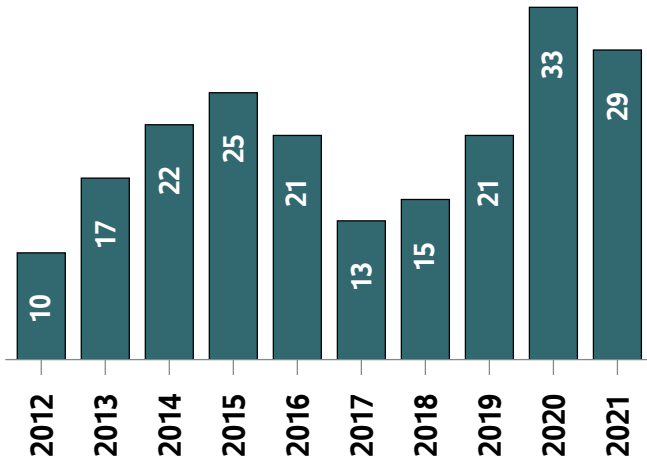
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

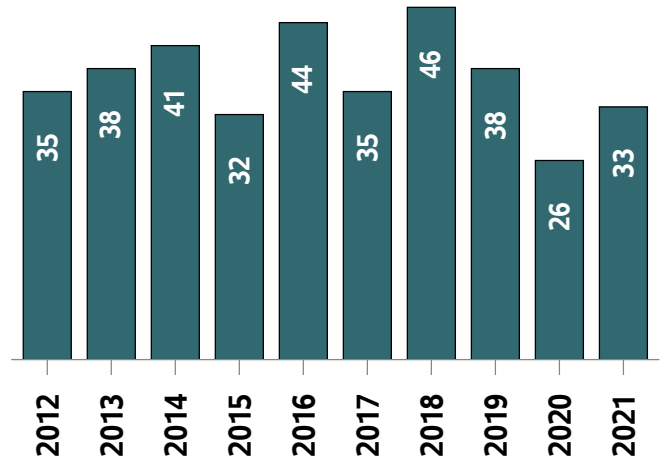
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Residential Market Activity

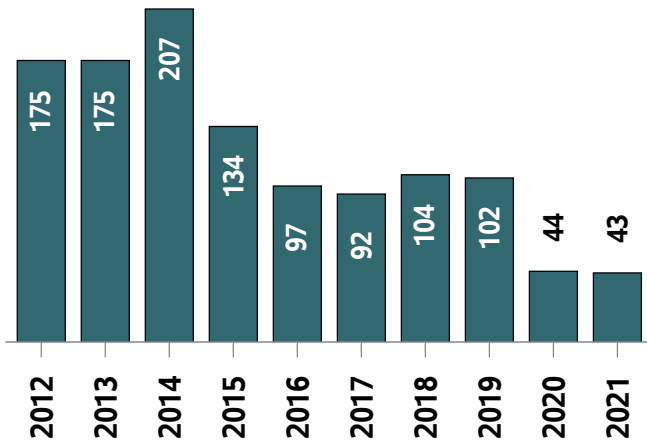
Sales Activity (August only)



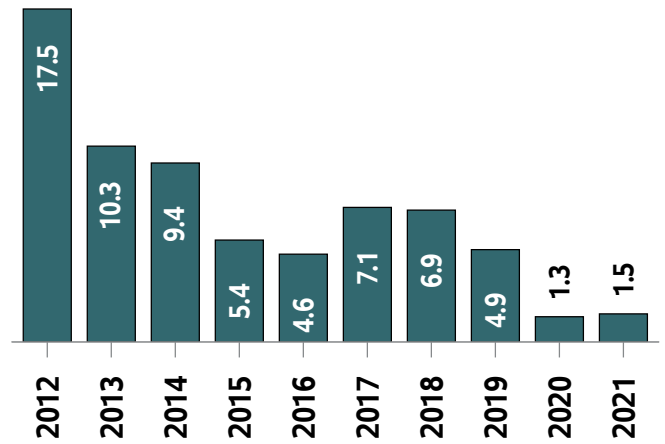
New Listings (August only)



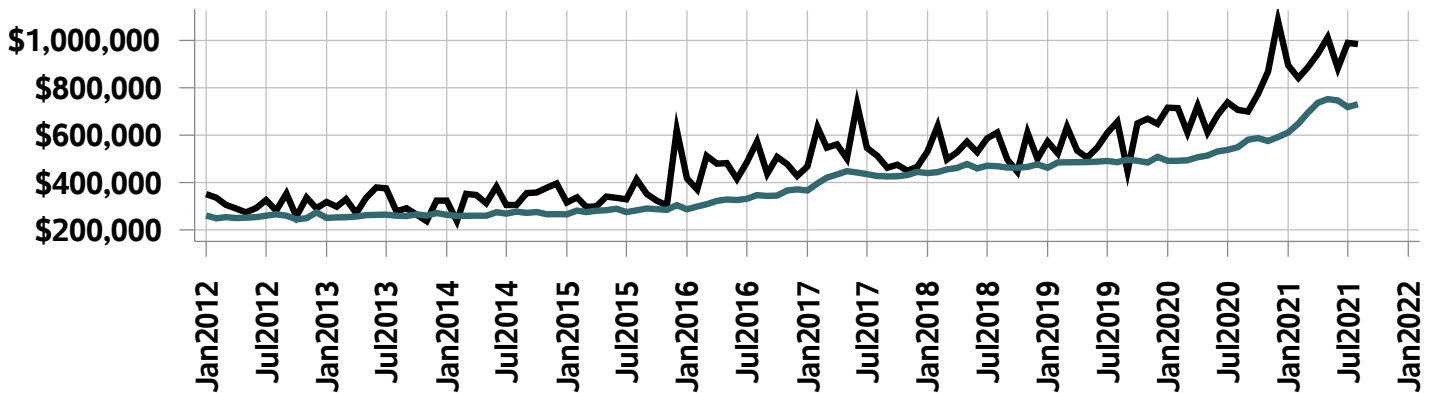
Active Listings (August only)



Months of Inventory (August only)

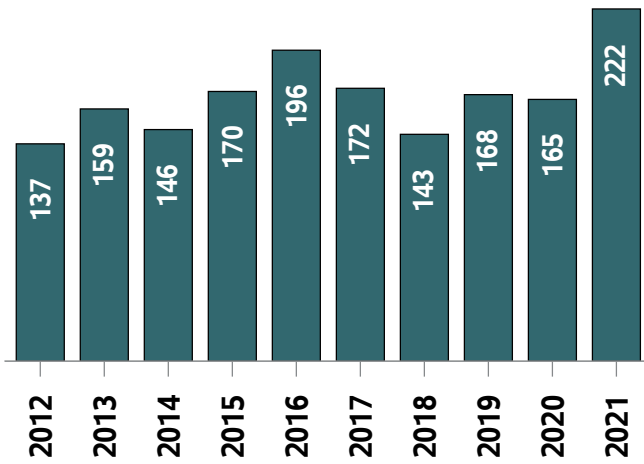


MLS® HPI Composite Benchmark Price and Average Price

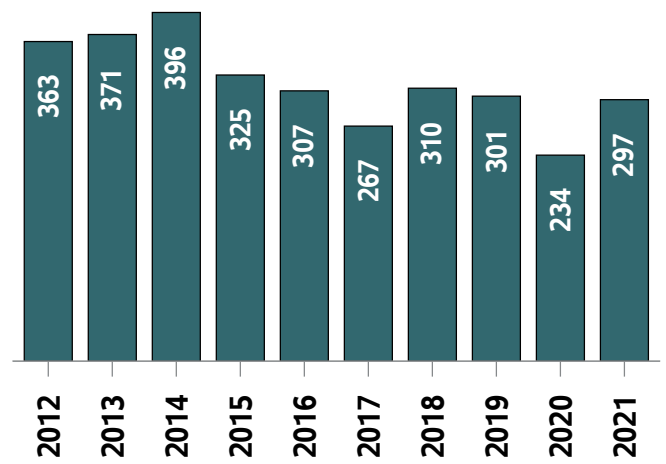


Clearview MLS® Residential Market Activity

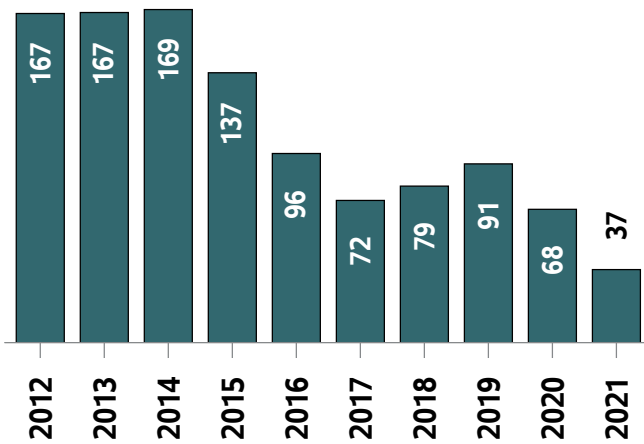
Sales Activity (August Year-to-date)



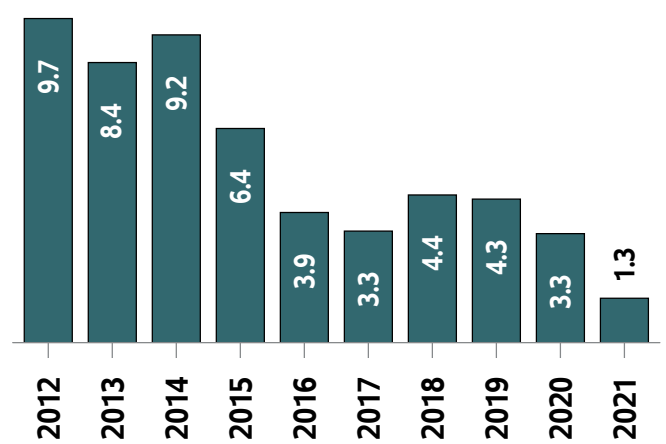
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	25	-21.9	25.0	66.7	25.0	13.6	56.3
Dollar Volume	\$24,252,317	5.8	80.0	164.5	107.6	261.4	429.1
New Listings	30	25.0	-18.9	-33.3	-28.6	-21.1	-41.2
Active Listings	41	-4.7	-59.0	-60.2	-53.9	-79.1	-78.6
Sales to New Listings Ratio ¹	83.3	133.3	54.1	33.3	47.6	57.9	31.4
Months of Inventory ²	1.6	1.3	5.0	6.9	4.5	8.9	12.0
Average Price	\$970,093	35.5	44.0	58.7	66.1	218.1	238.7
Median Price	\$875,000	42.4	54.9	80.4	133.3	203.8	230.9
Sale to List Price Ratio	100.5	99.6	94.9	96.4	96.5	97.1	93.0
Median Days on Market	12.0	30.5	45.5	41.0	29.5	53.0	68.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	209	32.3	35.7	50.4	10.0	52.6	54.8
Dollar Volume	\$196,251,216	75.1	112.6	154.1	114.3	332.4	398.8
New Listings	280	23.3	-1.4	-7.9	-4.4	-24.7	-28.6
Active Listings ³	35	-47.1	-59.3	-54.7	-61.3	-78.1	-79.8
Sales to New Listings Ratio ⁴	74.6	69.6	54.2	45.7	64.8	36.8	34.4
Months of Inventory ⁵	1.3	3.3	4.4	4.4	3.8	9.3	10.2
Average Price	\$939,001	32.4	56.7	69.0	94.8	183.4	222.2
Median Price	\$740,000	31.0	49.6	52.6	112.8	169.1	191.5
Sale to List Price Ratio	104.2	98.1	96.7	97.6	97.1	96.0	95.6
Median Days on Market	11.0	31.0	42.0	35.0	26.0	52.0	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

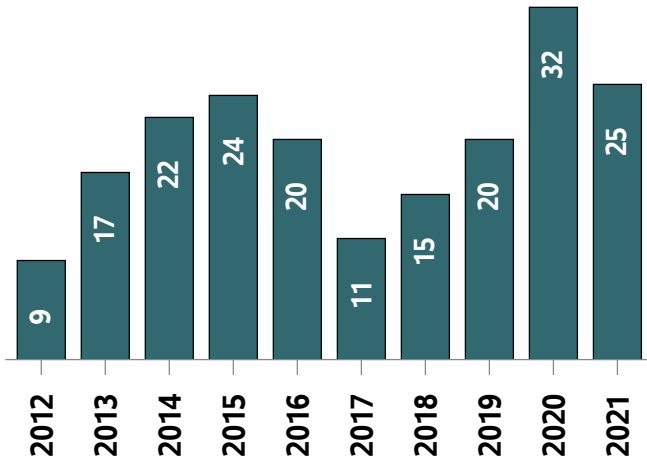
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

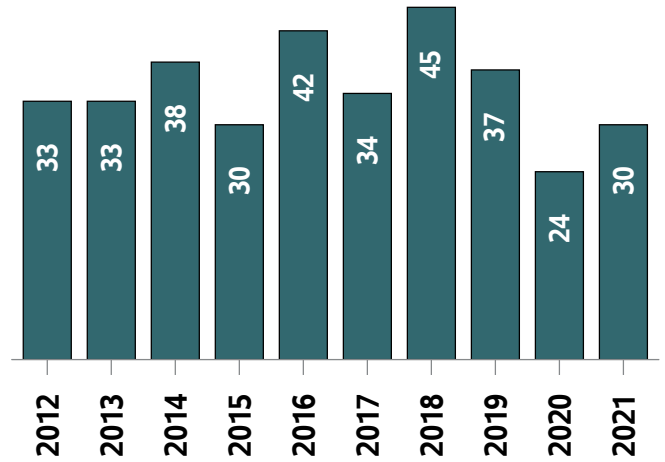
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Single Family Market Activity

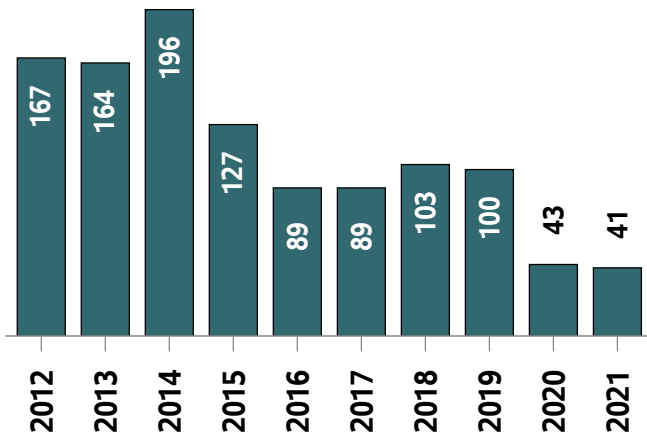
Sales Activity (August only)



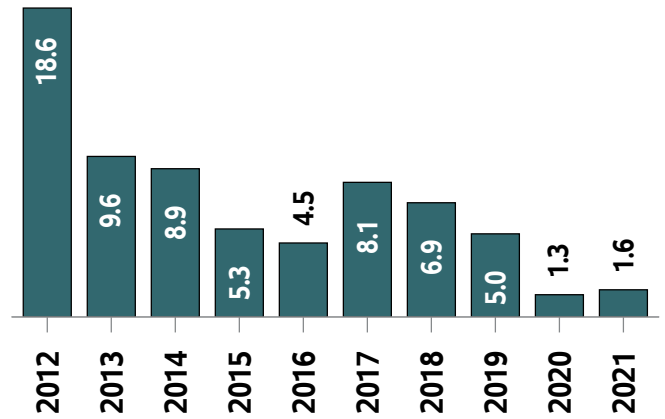
New Listings (August only)



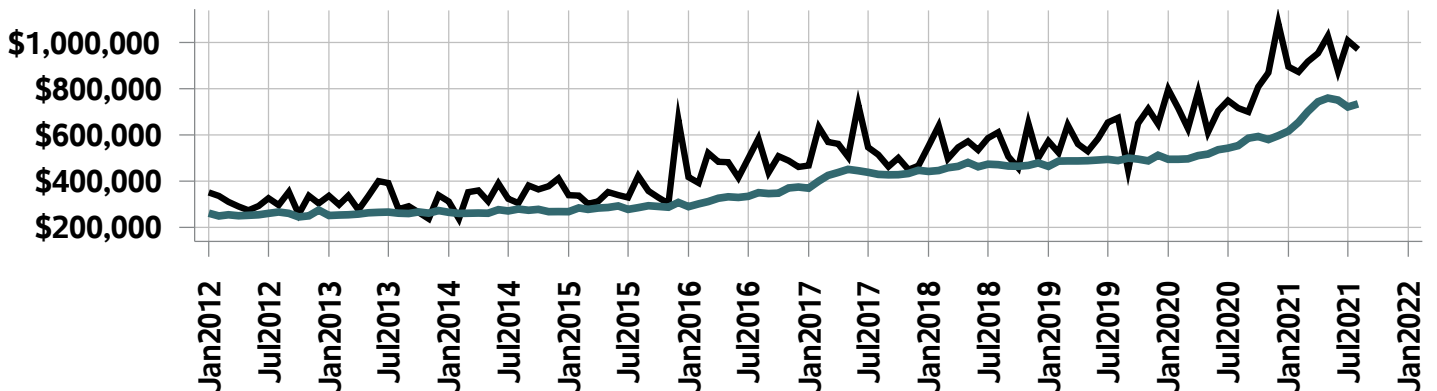
Active Listings (August only)



Months of Inventory (August only)

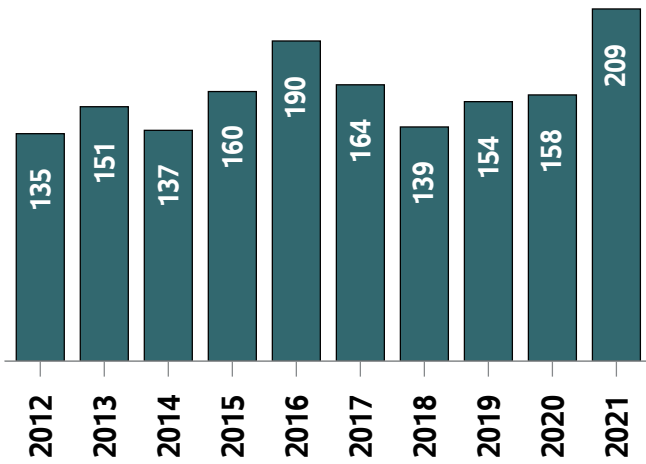


MLS® HPI Single Family Benchmark Price and Average Price

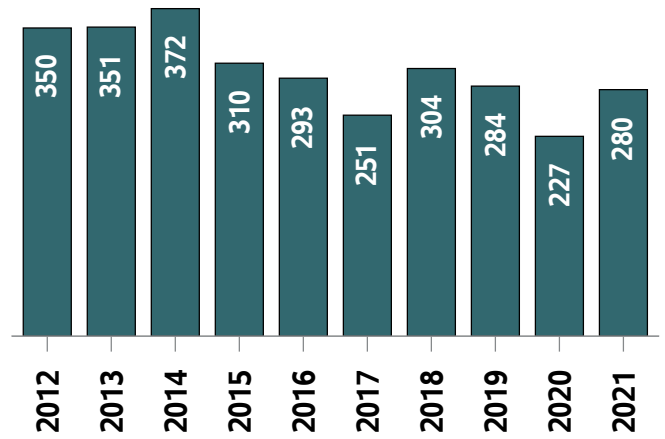


Clearview MLS® Single Family Market Activity

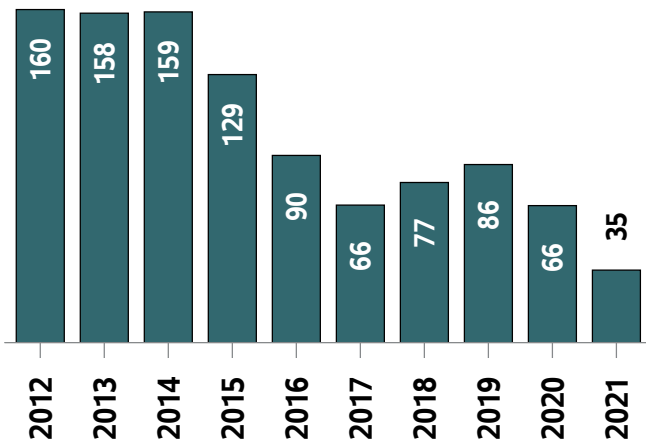
Sales Activity (August Year-to-date)



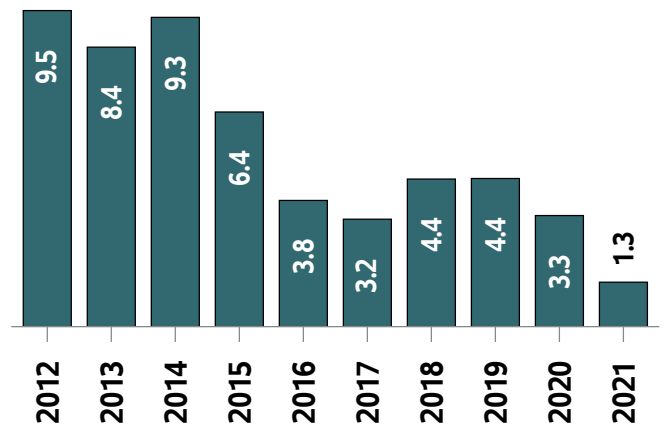
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1	—	0.0	—	—	—	—
Dollar Volume	\$449,500	—	42.7	—	—	—	—
New Listings	1	—	0.0	0.0	0.0	—	0.0
Active Listings	0	—	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	100.0	—	100.0	—	—	—	—
Months of Inventory ²	0.0	—	1.0	—	—	—	—
Average Price	\$449,500	—	42.7	—	—	—	—
Median Price	\$449,500	—	42.7	—	—	—	—
Sale to List Price Ratio	100.1	—	95.7	—	—	—	—
Median Days on Market	10.0	—	68.0	—	—	—	—
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1	-50.0	-87.5	0.0	-50.0	-66.7	—
Dollar Volume	\$449,500	-28.4	-81.6	89.3	0.8	-14.2	—
New Listings	1	-50.0	-88.9	-80.0	-83.3	-85.7	-90.9
Active Listings ³	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ⁴	100.0	100.0	88.9	20.0	33.3	42.9	—
Months of Inventory ⁵	0.0	4.0	3.4	13.0	8.5	7.2	—
Average Price	\$449,500	43.3	47.6	89.3	101.6	157.3	—
Median Price	\$449,500	43.3	51.9	89.3	101.6	164.4	—
Sale to List Price Ratio	100.1	95.4	96.8	99.0	98.3	96.1	—
Median Days on Market	10.0	22.5	47.5	16.0	79.5	63.0	—

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

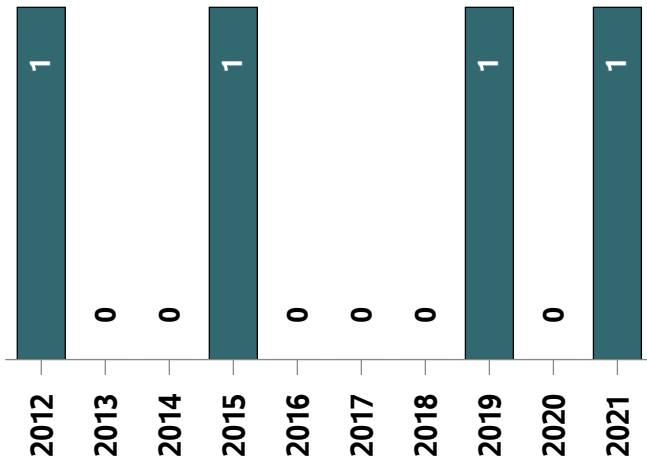
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

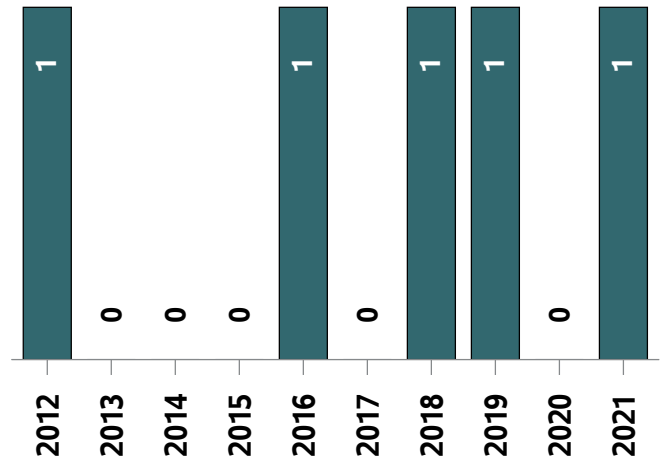
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Condo Townhouse Market Activity

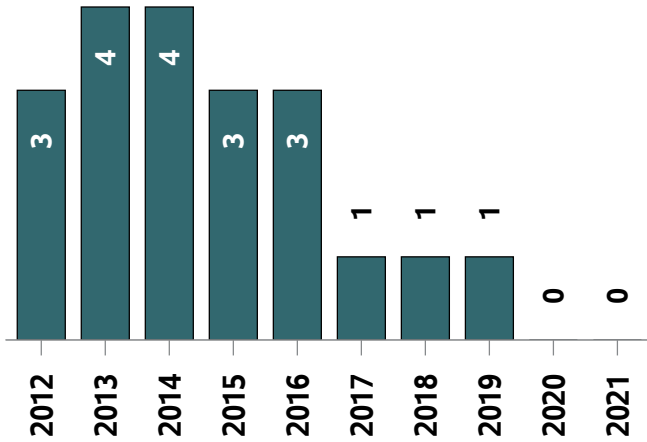
Sales Activity (August only)



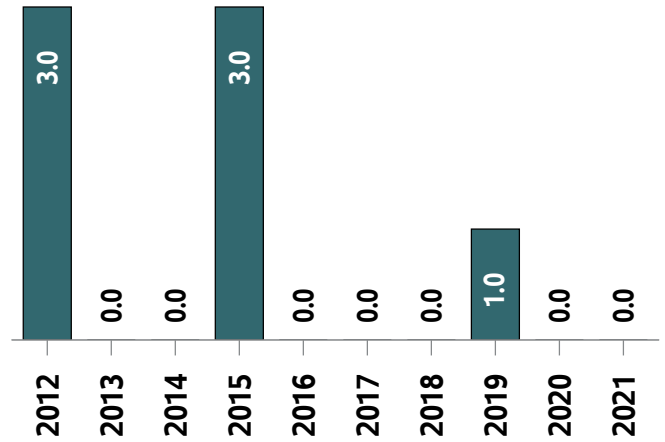
New Listings (August only)



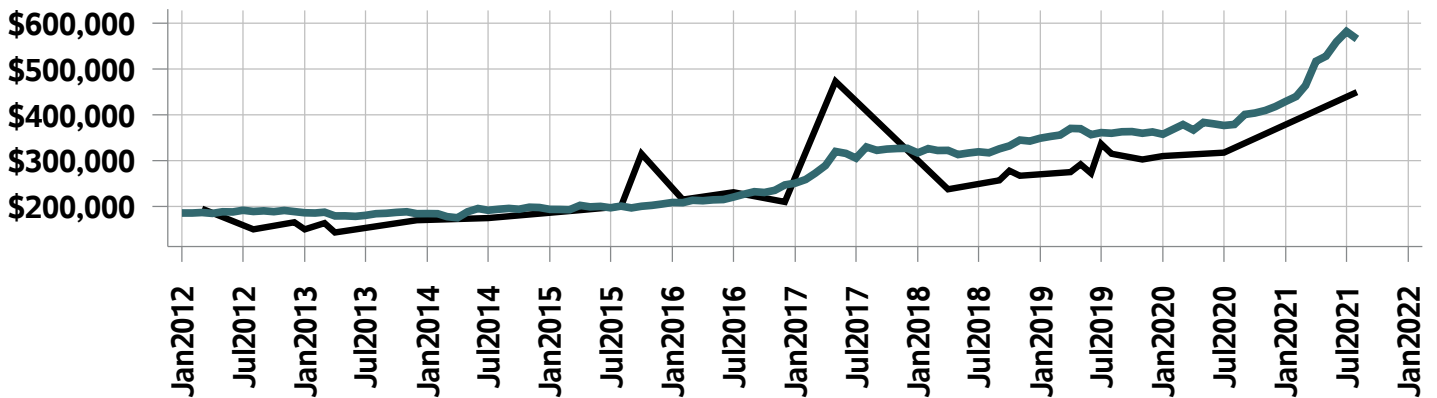
Active Listings (August only)



Months of Inventory (August only)

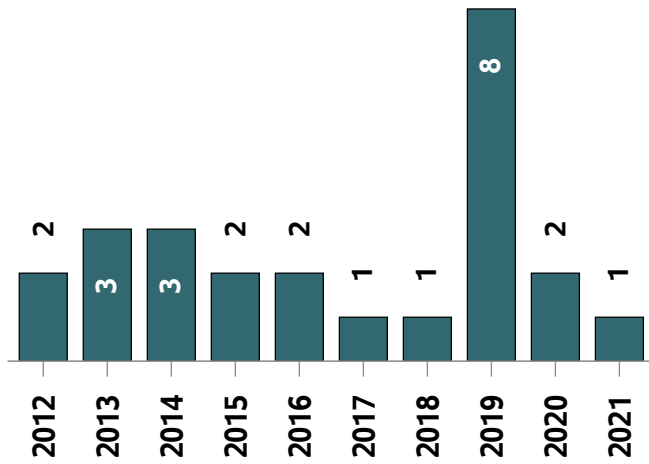


MLS® HPI Townhouse Benchmark Price and Average Price

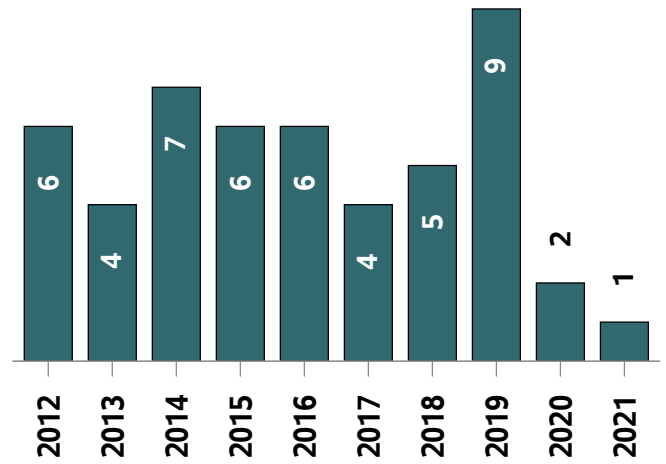


Clearview MLS® Condo Townhouse Market Activity

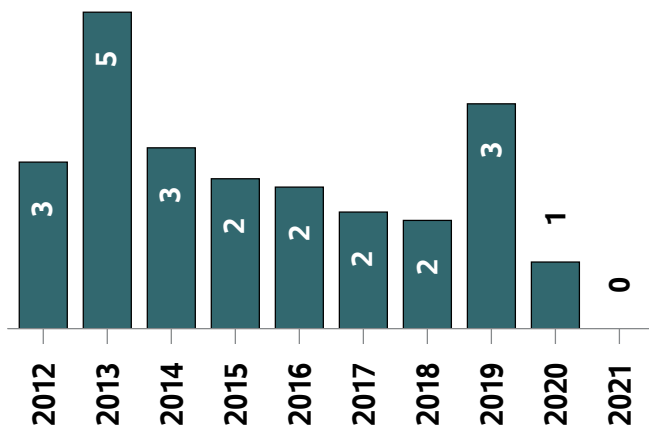
Sales Activity (August Year-to-date)



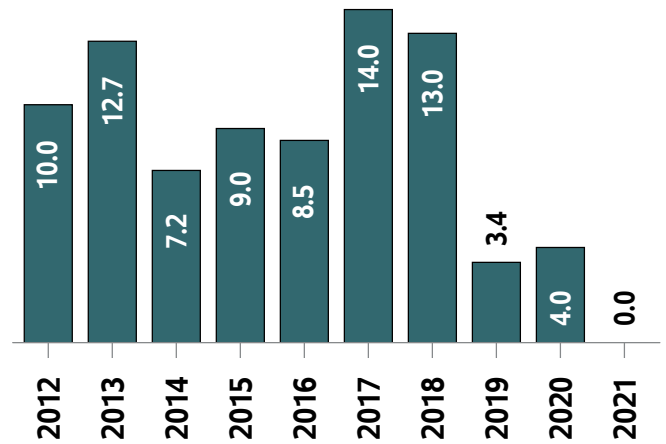
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



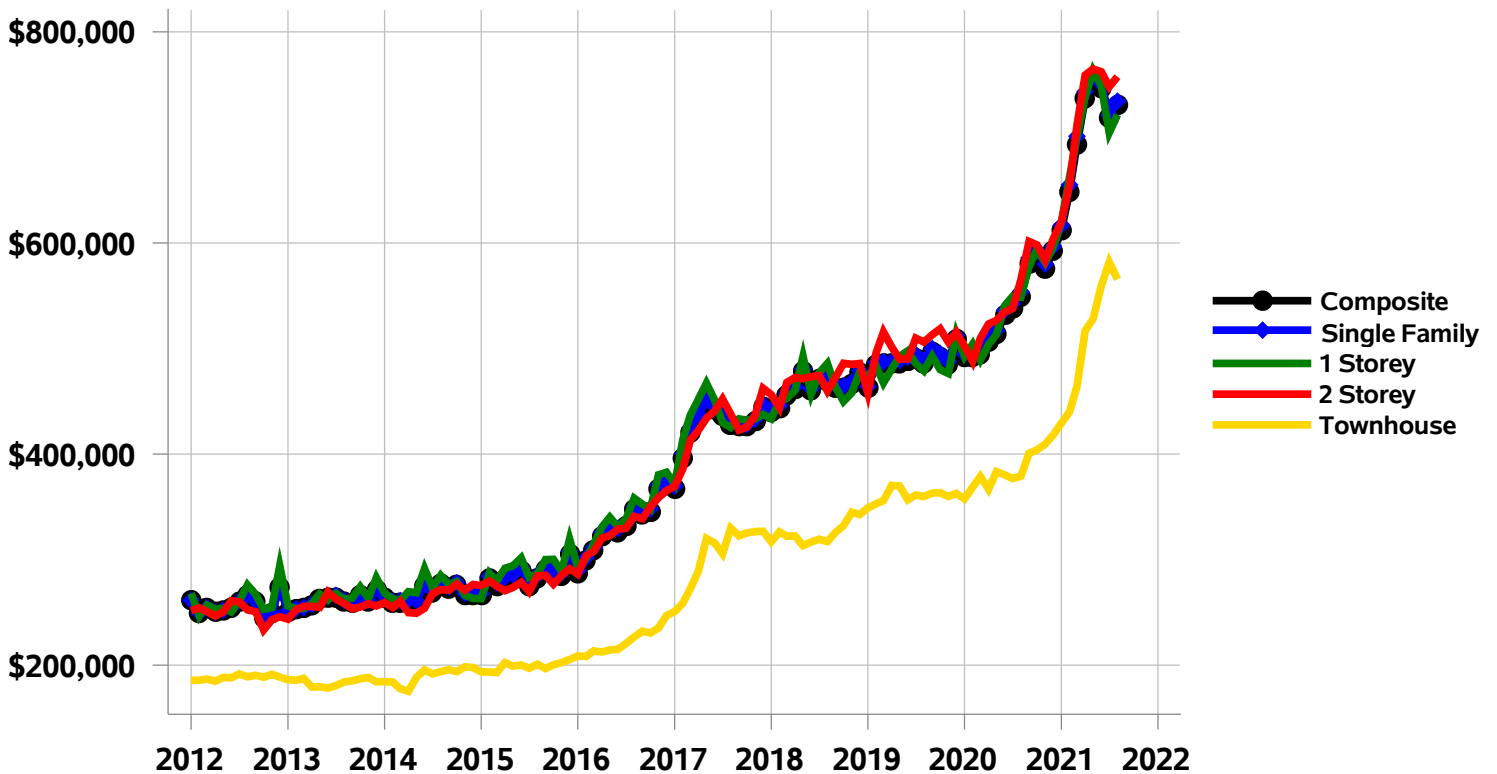
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price							
Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$730,600	1.7	-2.9	12.6	33.1	55.8	110.5
Single Family	\$734,300	1.9	-3.3	12.1	32.6	55.8	109.7
One Storey	\$721,500	2.4	-5.5	8.9	31.5	48.5	101.5
Two Storey	\$757,500	1.3	-1.0	15.7	34.1	64.8	122.2
Townhouse	\$565,600	-2.8	7.1	28.5	49.2	78.4	149.5

MLS® HPI Benchmark Price



Clearview MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12835
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Clearview MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11600
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1770
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15019
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1165
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Collingwood MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	67	-40.7	11.7	24.1	-15.2	8.1	45.7
Dollar Volume	\$54,224,900	-28.4	69.6	89.3	83.1	192.8	368.0
New Listings	74	-35.7	-16.9	7.2	10.4	-15.9	-7.5
Active Listings	66	-48.0	-63.7	-51.1	-37.1	-77.8	-80.9
Sales to New Listings Ratio ¹	90.5	98.3	67.4	78.3	117.9	70.5	57.5
Months of Inventory ²	1.0	1.1	3.0	2.5	1.3	4.8	7.5
Average Price	\$809,327	20.8	51.8	52.6	115.9	170.9	221.3
Median Price	\$723,000	30.3	50.6	62.7	129.5	158.2	220.6
Sale to List Price Ratio	100.2	99.2	97.9	97.8	97.6	96.2	95.0
Median Days on Market	14.0	28.0	28.5	37.0	37.0	68.0	77.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	509	14.9	18.1	41.0	0.2	20.0	50.1
Dollar Volume	\$402,808,299	47.4	74.1	126.9	113.7	219.4	332.3
New Listings	669	-2.9	-7.2	11.1	10.0	-17.4	-15.6
Active Listings ³	67	-52.3	-58.5	-38.1	-47.0	-77.9	-79.3
Sales to New Listings Ratio ⁴	76.1	64.3	59.8	60.0	83.6	52.3	42.7
Months of Inventory ⁵	1.0	2.5	3.0	2.4	2.0	5.7	7.6
Average Price	\$791,372	28.3	47.4	60.9	113.2	166.0	187.9
Median Price	\$702,000	32.5	46.2	60.3	114.8	165.4	193.7
Sale to List Price Ratio	105.0	98.4	98.0	98.6	98.0	96.6	96.2
Median Days on Market	8.0	26.0	25.0	19.0	24.0	54.5	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

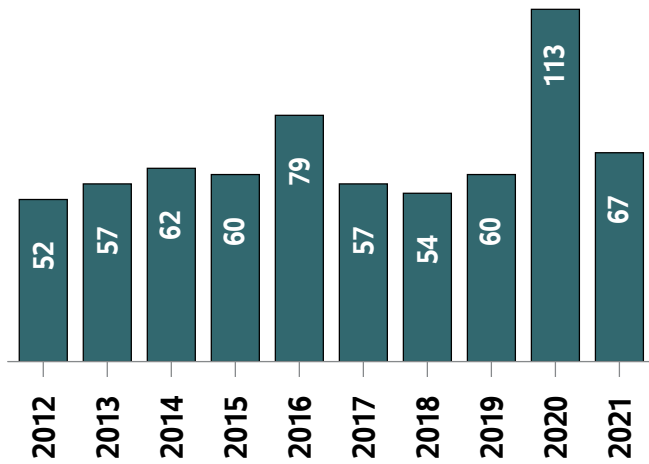
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

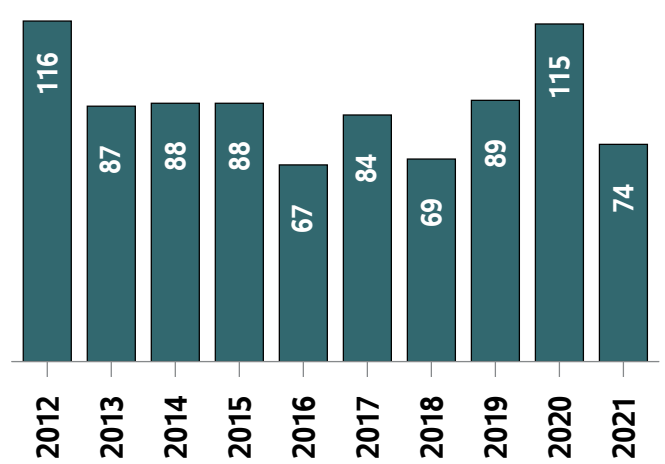
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Residential Market Activity

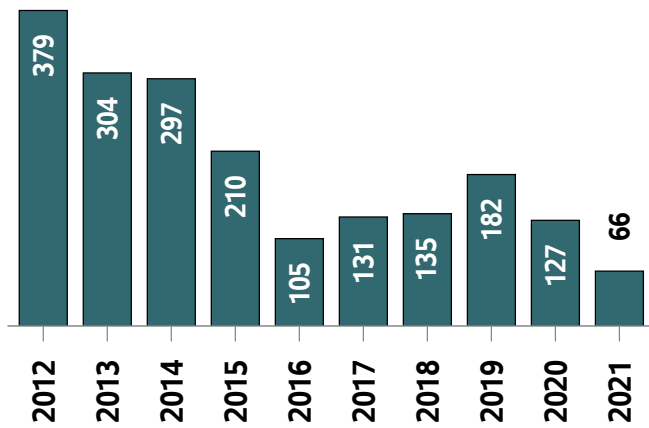
Sales Activity (August only)



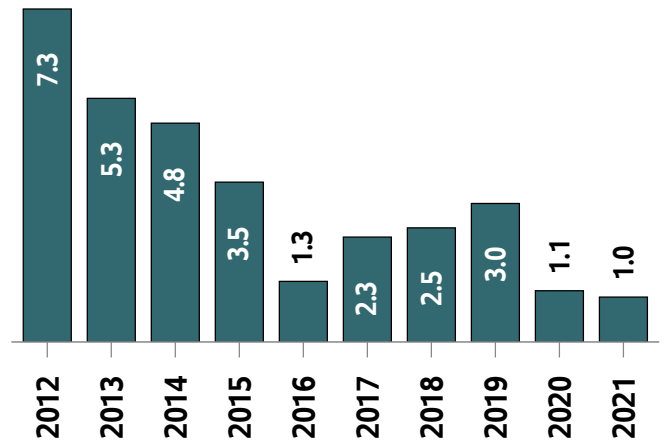
New Listings (August only)



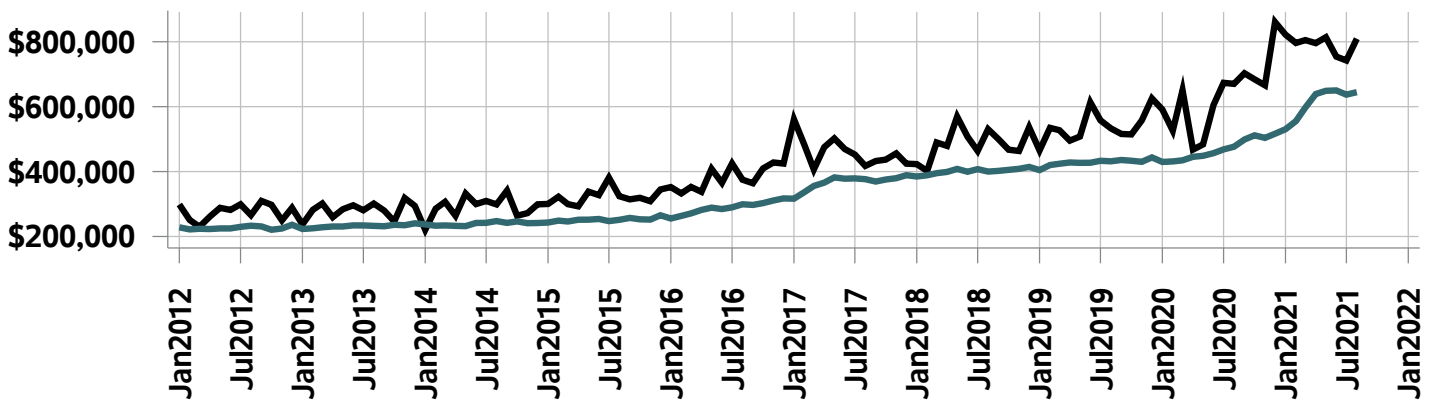
Active Listings (August only)



Months of Inventory (August only)

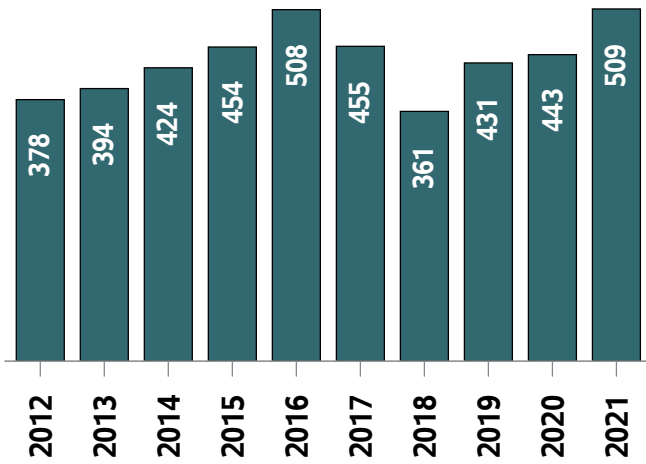


MLS® HPI Composite Benchmark Price and Average Price

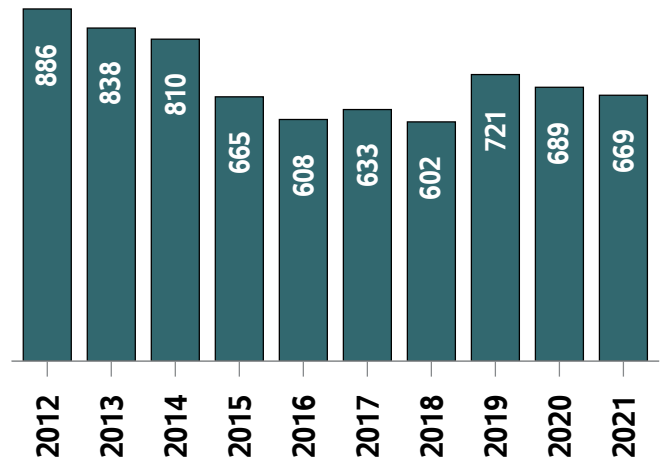


Collingwood MLS® Residential Market Activity

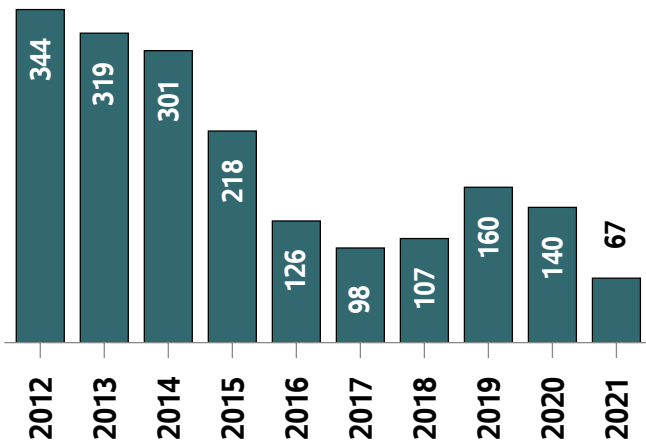
Sales Activity (August Year-to-date)



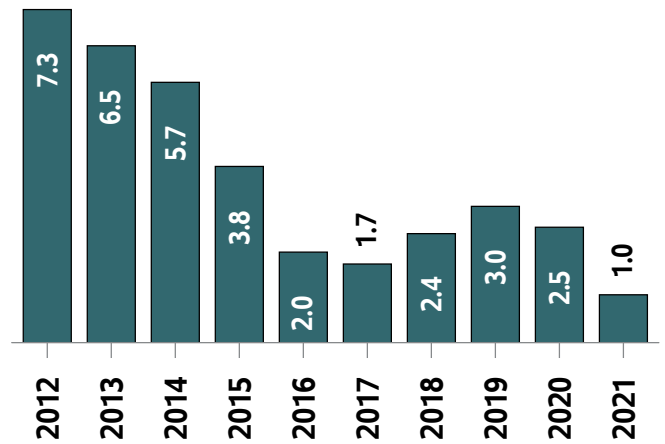
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	37	-31.5	12.1	48.0	-17.8	12.1	117.6
Dollar Volume	\$34,990,400	-16.1	80.9	131.4	73.6	208.9	646.6
New Listings	36	-32.1	-30.8	-12.2	-10.0	-23.4	-21.7
Active Listings	30	-51.6	-73.2	-65.1	-56.5	-79.7	-82.4
Sales to New Listings Ratio ¹	102.8	101.9	63.5	61.0	112.5	70.2	37.0
Months of Inventory ²	0.8	1.1	3.4	3.4	1.5	4.5	10.0
Average Price	\$945,686	22.5	61.4	56.3	111.1	175.5	243.0
Median Price	\$849,900	31.3	46.5	60.7	111.9	176.8	246.9
Sale to List Price Ratio	100.5	99.5	97.4	98.1	97.5	96.1	94.7
Median Days on Market	17.0	36.0	43.0	31.0	48.0	63.0	43.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	250	4.6	1.2	28.9	-12.6	-0.8	26.9
Dollar Volume	\$234,326,698	38.7	61.4	115.5	84.9	167.4	301.8
New Listings	339	-4.5	-18.7	-3.1	-8.1	-23.6	-17.1
Active Listings ³	31	-59.1	-68.0	-52.0	-58.3	-80.7	-79.4
Sales to New Listings Ratio ⁴	73.7	67.3	59.2	55.4	77.5	56.8	48.2
Months of Inventory ⁵	1.0	2.5	3.1	2.7	2.1	5.1	6.1
Average Price	\$937,307	32.6	59.5	67.2	111.6	169.5	216.6
Median Price	\$825,000	38.0	55.7	63.0	108.9	161.9	220.4
Sale to List Price Ratio	104.9	98.3	98.1	98.4	97.9	96.9	96.2
Median Days on Market	9.0	31.0	25.0	19.5	22.0	47.5	46.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

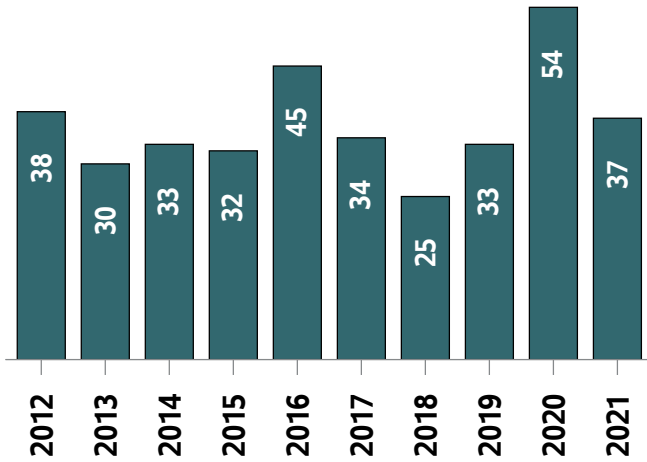
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

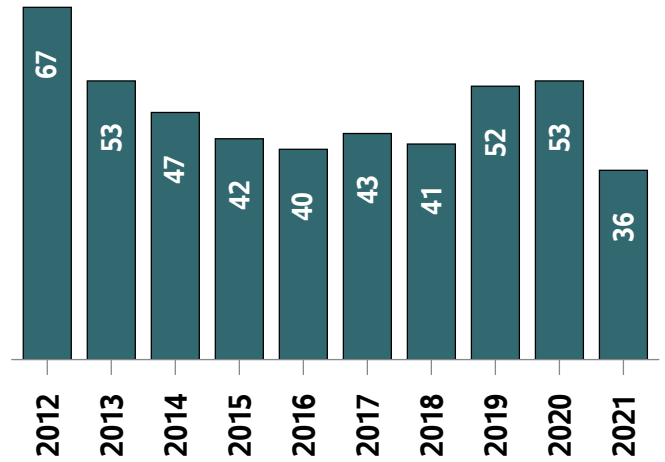
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Single Family Market Activity

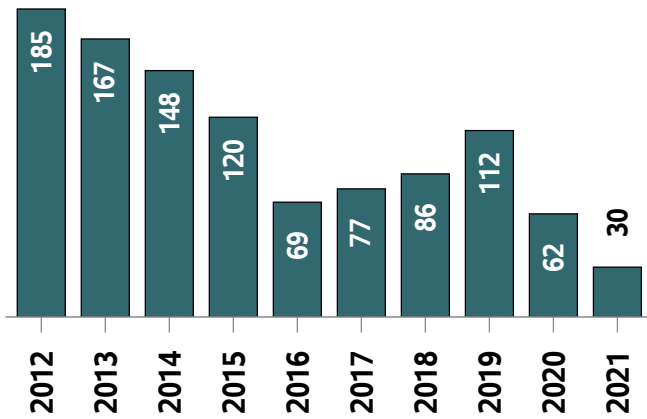
Sales Activity (August only)



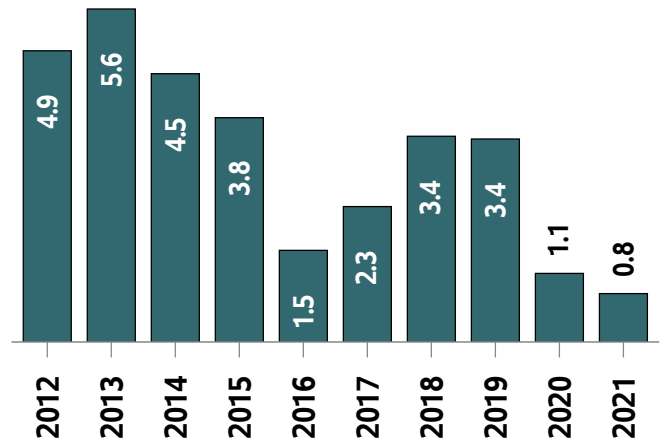
New Listings (August only)



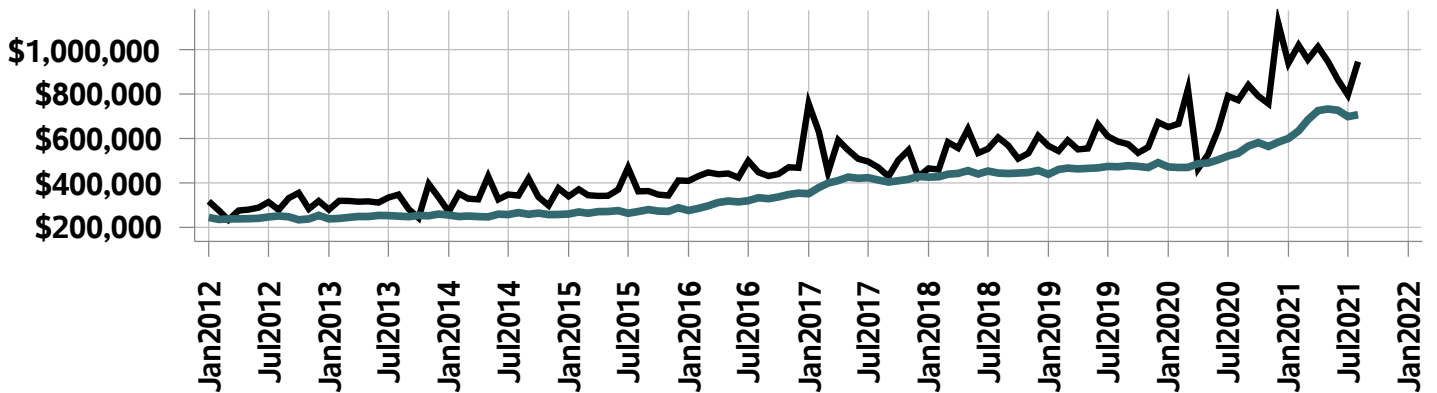
Active Listings (August only)



Months of Inventory (August only)

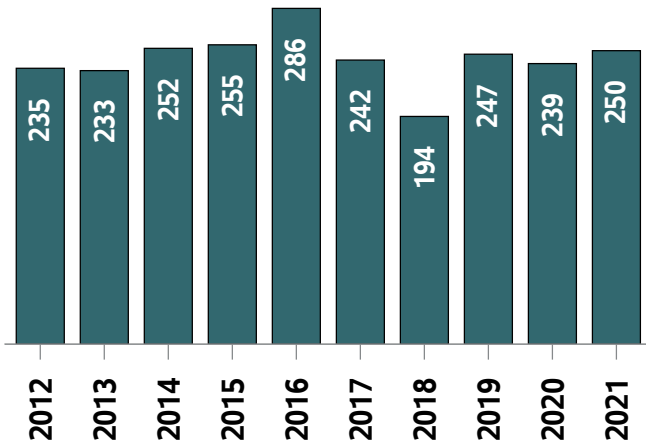


MLS® HPI Single Family Benchmark Price and Average Price

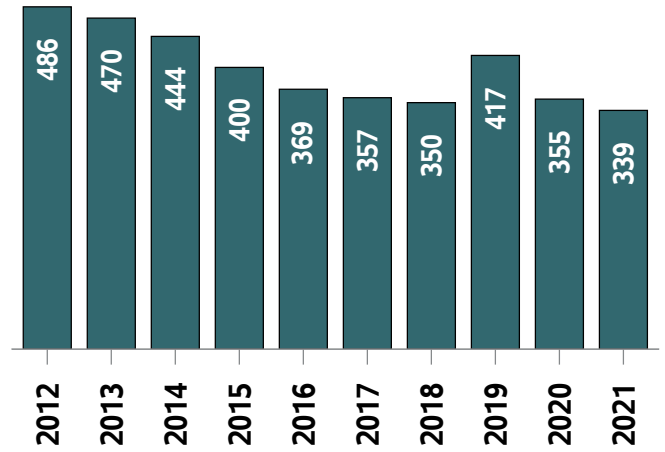


Collingwood MLS® Single Family Market Activity

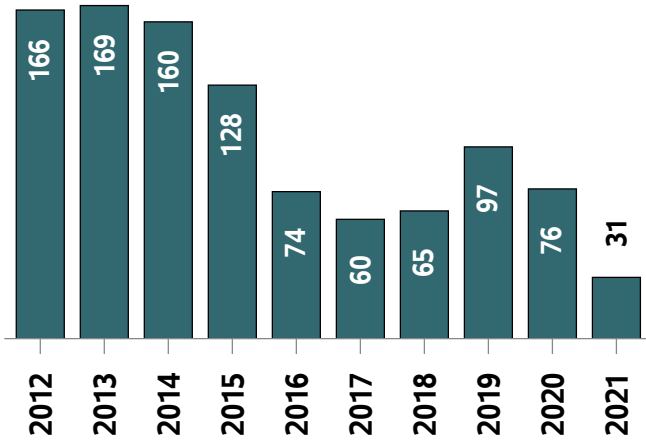
Sales Activity (August Year-to-date)



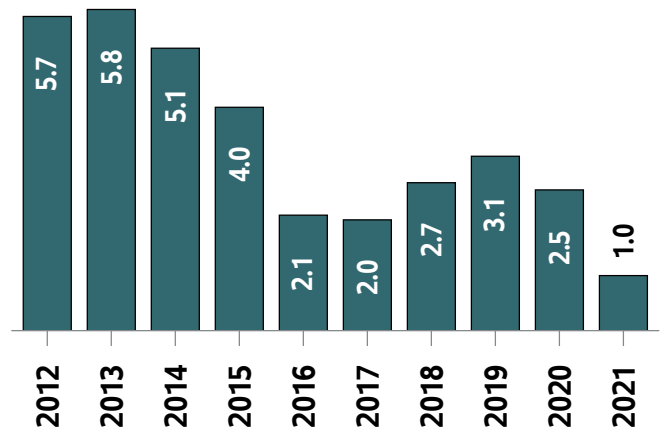
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	12	-42.9	20.0	-14.3	20.0	9.1	71.4
Dollar Volume	\$8,368,500	-24.9	64.2	12.8	235.2	262.0	495.0
New Listings	8	-46.7	-63.6	-46.7	60.0	-42.9	-20.0
Active Listings	4	-78.9	-88.9	-83.3	-20.0	-90.9	-93.1
Sales to New Listings Ratio ¹	150.0	140.0	45.5	93.3	200.0	78.6	70.0
Months of Inventory ²	0.3	0.9	3.6	1.7	0.5	4.0	8.3
Average Price	\$697,375	31.4	36.8	31.6	179.4	231.9	247.1
Median Price	\$688,500	69.6	57.3	54.7	201.6	278.3	268.2
Sale to List Price Ratio	102.4	98.0	99.3	98.4	97.6	97.2	96.8
Median Days on Market	12.5	27.0	19.0	50.0	15.5	61.0	158.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	73	-24.0	-18.9	-14.1	-14.1	23.7	82.5
Dollar Volume	\$49,805,373	8.6	17.5	42.8	117.2	279.2	407.2
New Listings	88	-40.9	-38.9	-29.0	15.8	-17.8	-29.0
Active Listings ³	7	-74.7	-76.1	-68.5	-45.8	-81.8	-89.0
Sales to New Listings Ratio ⁴	83.0	64.4	62.5	68.5	111.8	55.1	32.3
Months of Inventory ⁵	0.7	2.2	2.4	2.0	1.1	4.9	12.0
Average Price	\$682,265	42.8	44.8	66.3	152.9	206.5	177.9
Median Price	\$650,000	58.6	70.2	78.1	176.0	238.5	193.8
Sale to List Price Ratio	106.0	98.2	97.9	99.0	98.2	96.7	97.2
Median Days on Market	7.0	23.0	23.0	22.0	22.0	63.0	73.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

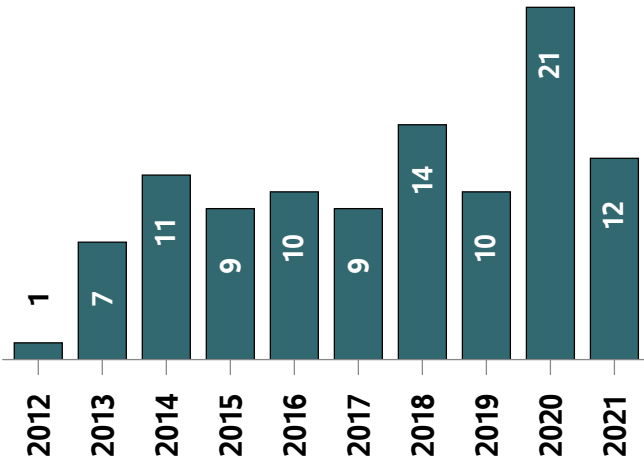
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

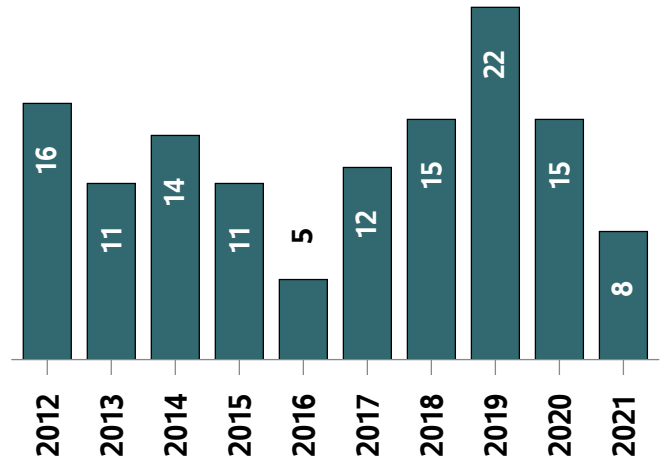
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Condo Townhouse Market Activity

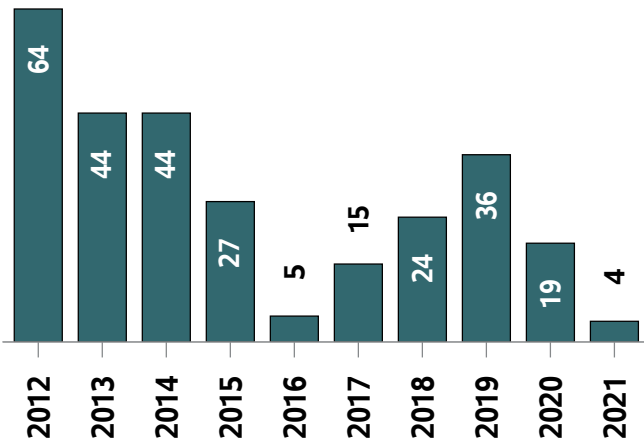
Sales Activity (August only)



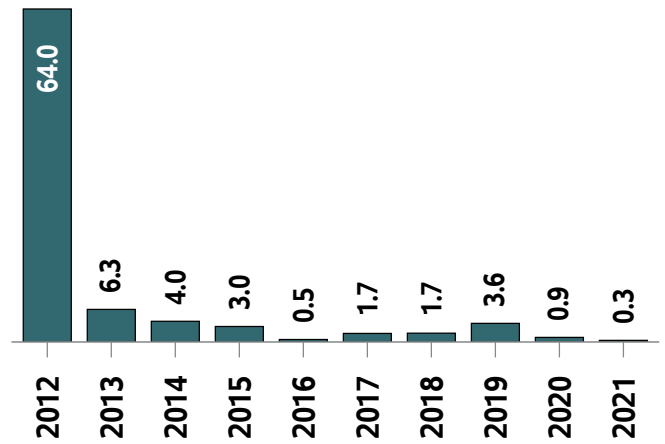
New Listings (August only)



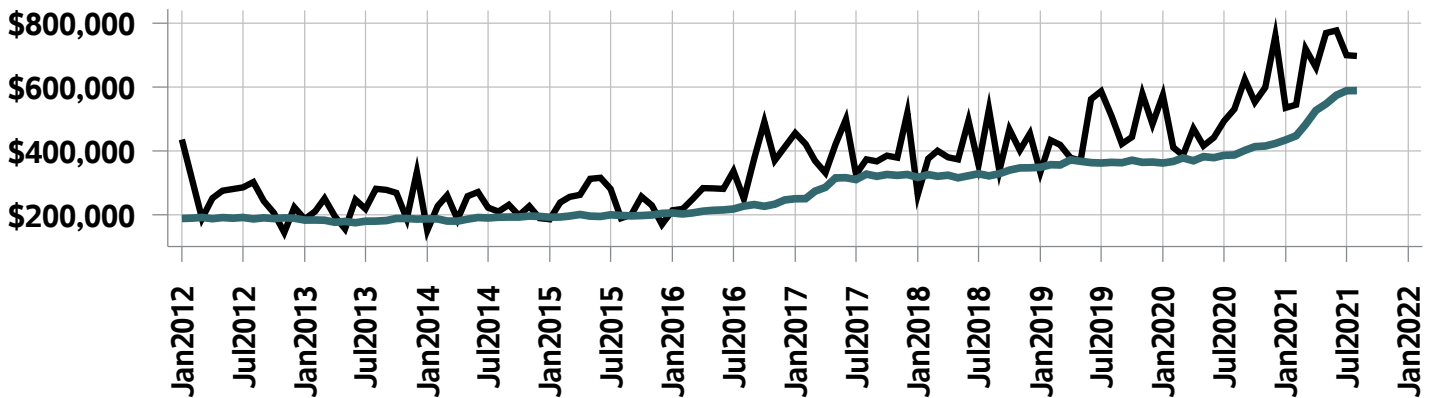
Active Listings (August only)



Months of Inventory (August only)

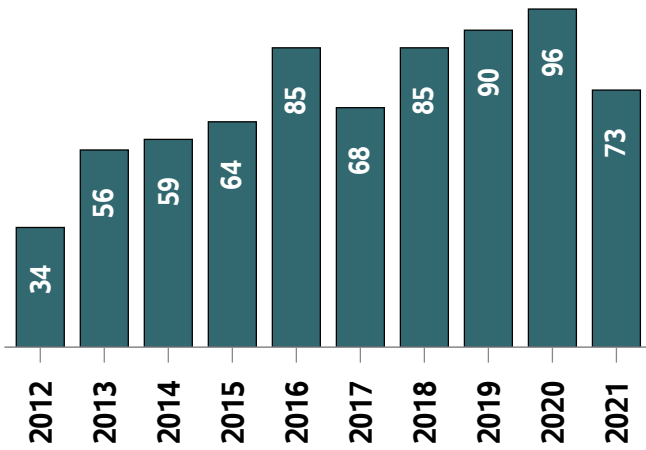


MLS® HPI Townhouse Benchmark Price and Average Price

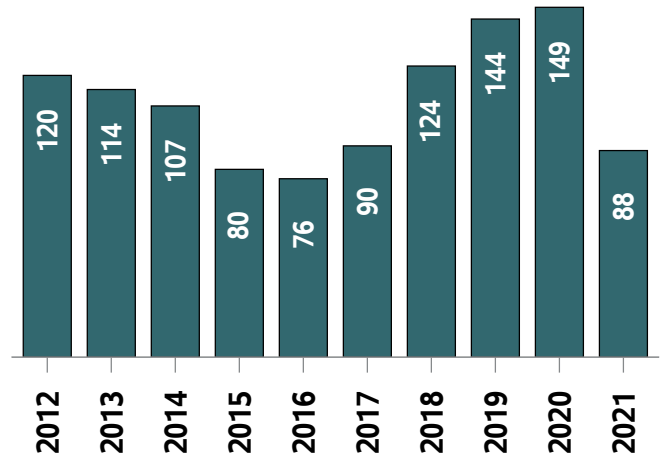


Collingwood MLS® Condo Townhouse Market Activity

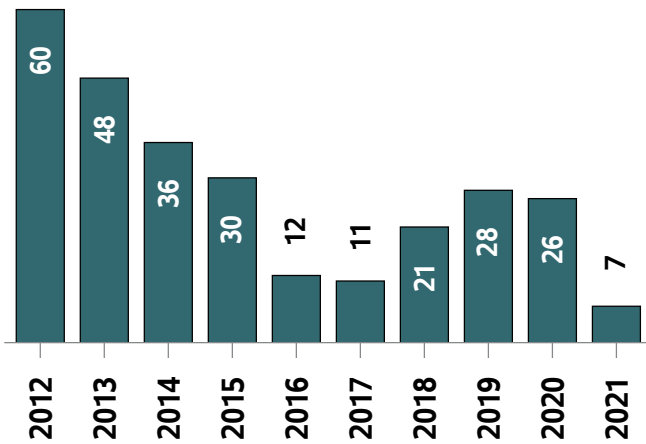
Sales Activity (August Year-to-date)



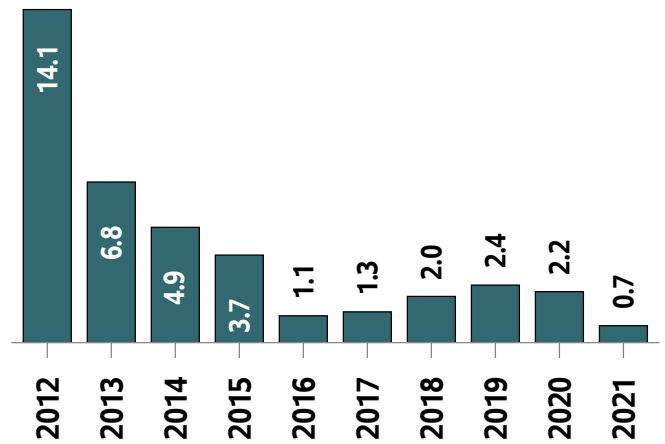
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Apartment Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	16	-48.4	100.0	60.0	-27.3	-5.9	-23.8
Dollar Volume	\$9,311,000	-50.9	234.3	120.1	51.0	105.5	87.8
New Listings	26	-38.1	271.4	188.9	62.5	8.3	23.8
Active Listings	22	-45.0	57.1	29.4	0.0	-75.8	-79.2
Sales to New Listings Ratio ¹	61.5	73.8	114.3	111.1	137.5	70.8	100.0
Months of Inventory ²	1.4	1.3	1.8	1.7	1.0	5.4	5.0
Average Price	\$581,938	-4.8	67.2	37.6	107.7	118.3	146.5
Median Price	\$593,000	24.8	60.3	72.0	121.7	132.5	196.5
Sale to List Price Ratio	97.4	99.4	97.8	96.7	97.5	95.4	94.5
Median Days on Market	13.0	26.0	36.5	43.0	35.5	95.0	67.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	131	70.1	107.9	101.5	6.5	21.3	48.9
Dollar Volume	\$76,208,028	93.7	179.0	188.4	125.7	221.3	264.6
New Listings	158	13.7	64.6	66.3	12.9	-32.8	-30.7
Active Listings ³	18	-30.5	-2.7	14.1	-43.8	-80.6	-82.0
Sales to New Listings Ratio ⁴	82.9	55.4	65.6	68.4	87.9	46.0	38.6
Months of Inventory ⁵	1.1	2.7	2.4	2.0	2.1	7.0	9.2
Average Price	\$581,741	13.8	34.2	43.1	111.9	164.9	144.9
Median Price	\$548,000	30.5	44.6	56.6	128.3	170.3	163.5
Sale to List Price Ratio	104.3	98.7	97.9	98.2	98.1	95.9	95.4
Median Days on Market	9.0	26.0	27.0	16.0	28.0	62.5	67.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

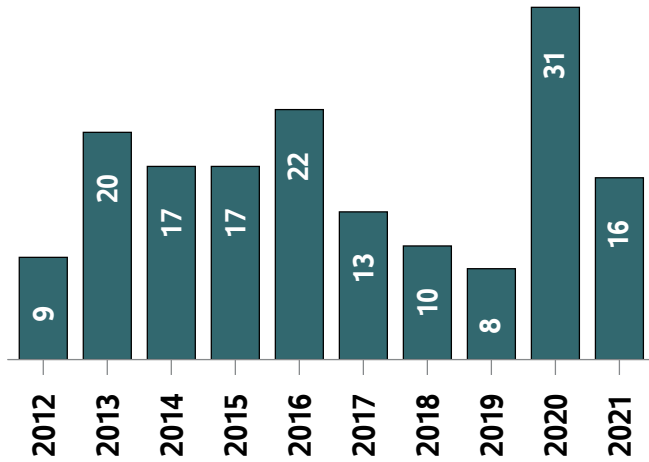
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

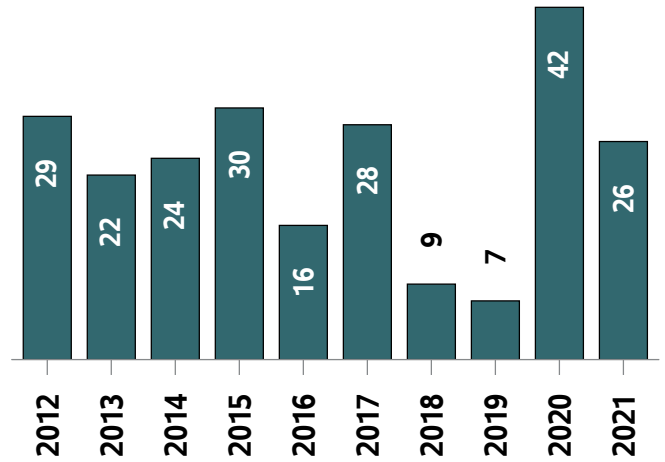
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Apartment Market Activity

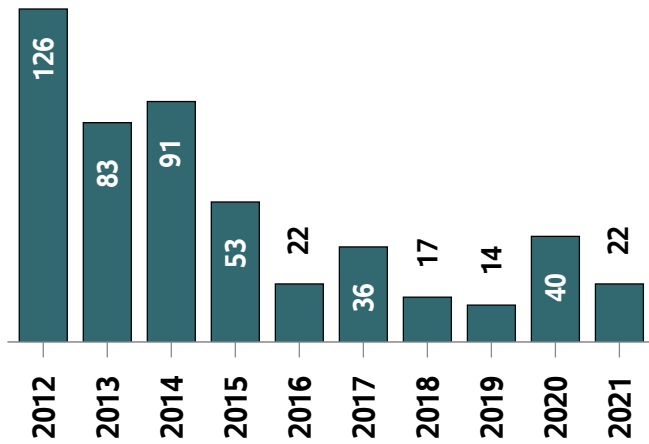
Sales Activity (August only)



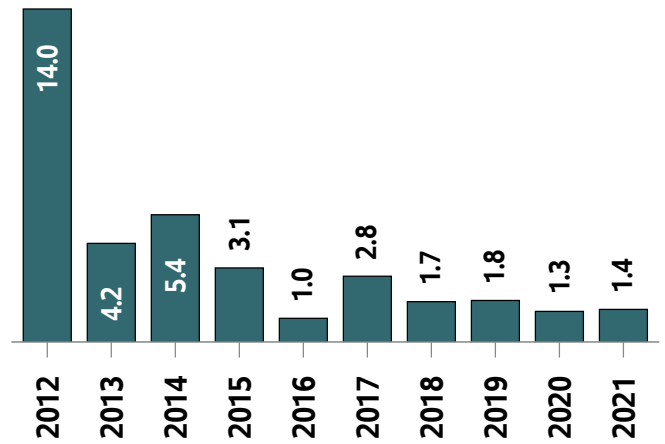
New Listings (August only)



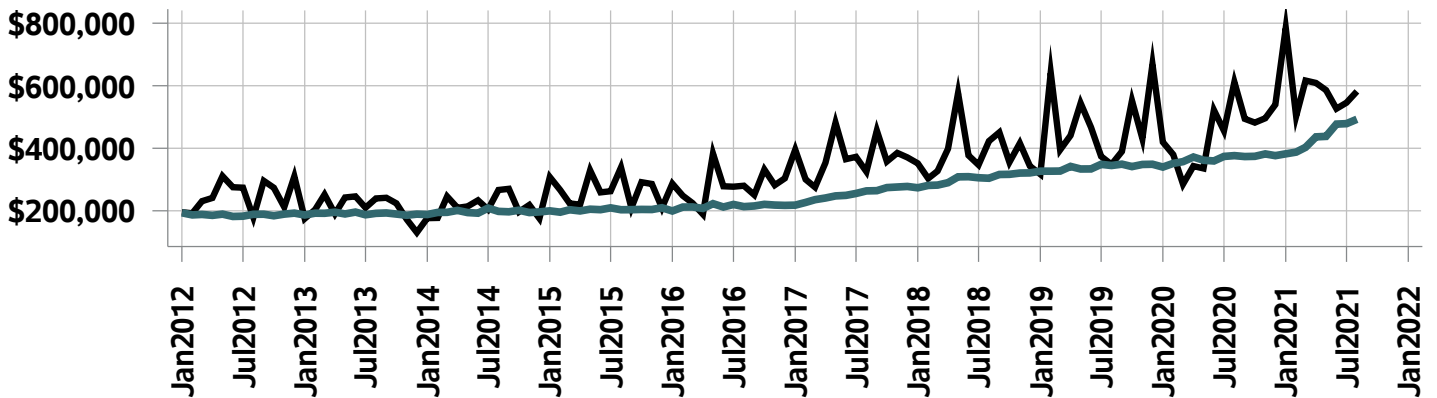
Active Listings (August only)



Months of Inventory (August only)

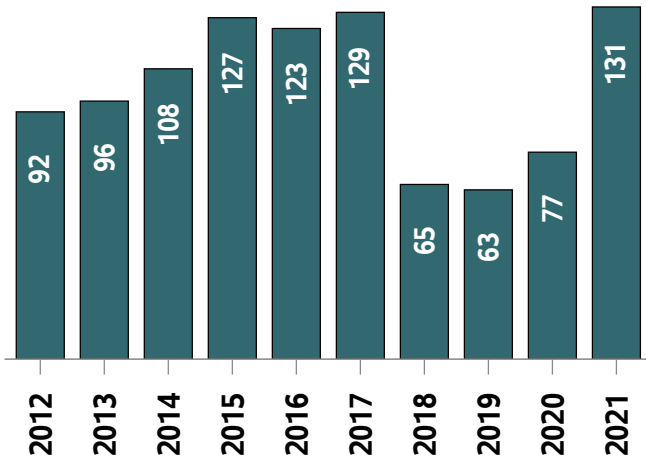


MLS® HPI Apartment Benchmark Price and Average Price

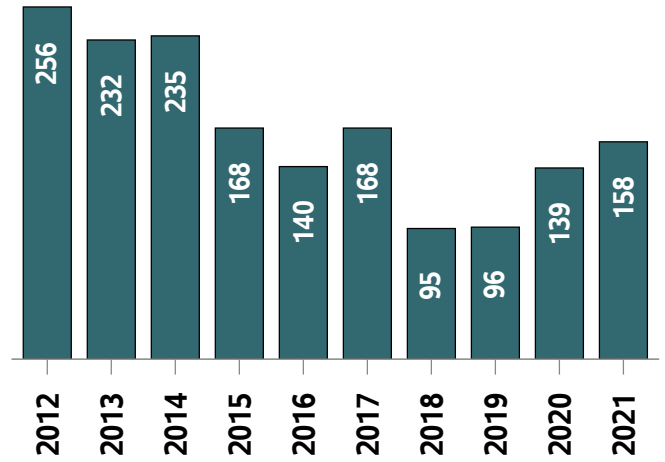


Collingwood MLS® Apartment Market Activity

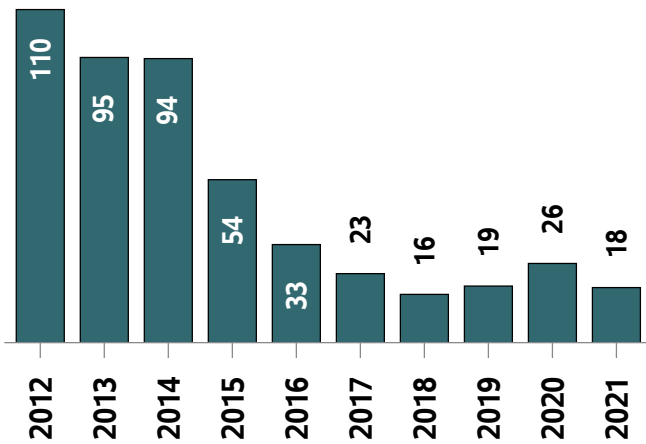
Sales Activity (August Year-to-date)



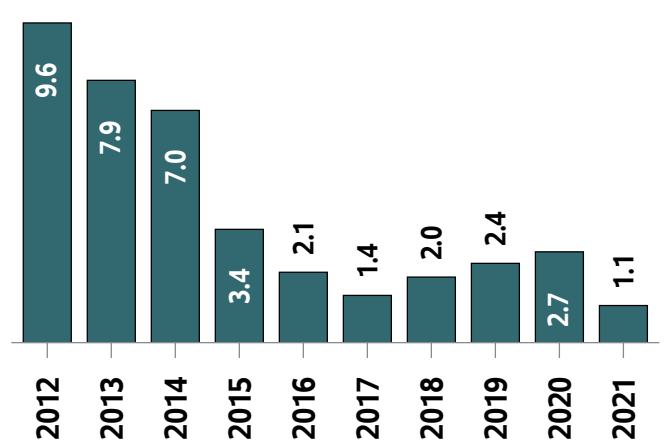
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

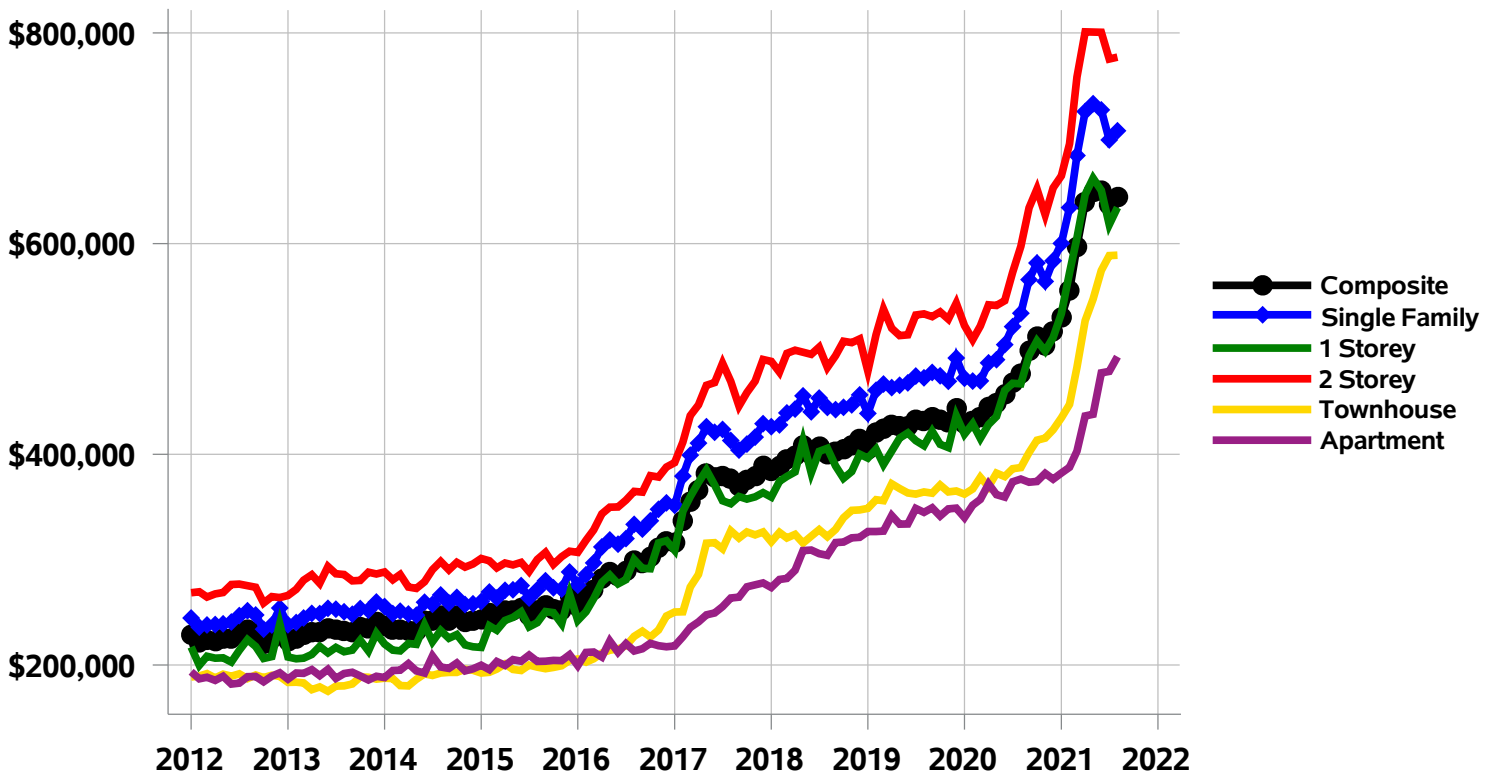
² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$644,700	1.2	-0.6	16.1	35.3	61.2	115.4
Single Family	\$707,100	1.2	-3.5	11.5	32.4	59.1	112.0
One Storey	\$634,300	2.6	-4.2	10.8	35.9	56.3	111.4
Two Storey	\$777,000	0.2	-3.0	11.8	30.1	61.1	113.0
Townhouse	\$589,000	0.1	7.6	31.6	52.0	83.0	159.2
Apartment	\$492,700	2.9	12.5	27.1	30.9	62.0	131.0

MLS® HPI Benchmark Price



Collingwood MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1164
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6938
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1620
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Grey Highlands MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-53.6	-35.0	30.0	-31.6	-23.5	18.2
Dollar Volume	\$10,855,500	-32.7	-6.7	192.1	49.0	47.9	304.5
New Listings	25	-26.5	-7.4	78.6	25.0	-37.5	-47.9
Active Listings	43	7.5	-41.1	-25.9	-55.7	-79.6	-82.9
Sales to New Listings Ratio ¹	52.0	82.4	74.1	71.4	95.0	42.5	22.9
Months of Inventory ²	3.3	1.4	3.7	5.8	5.1	12.4	22.9
Average Price	\$835,038	45.0	43.5	124.7	117.7	93.4	242.3
Median Price	\$730,000	46.7	50.5	122.9	151.7	224.4	165.5
Sale to List Price Ratio	99.0	99.1	97.9	98.2	97.2	93.2	95.5
Median Days on Market	19.0	14.0	31.0	23.5	38.0	88.0	112.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	162	21.8	55.8	80.0	-1.2	16.5	40.9
Dollar Volume	\$137,189,227	76.8	155.5	245.6	149.7	187.4	293.0
New Listings	223	35.2	23.9	43.9	-1.8	-33.8	-41.6
Active Listings ³	30	-30.3	-47.0	-37.1	-70.7	-82.8	-86.3
Sales to New Listings Ratio ⁴	72.6	80.6	57.8	58.1	72.2	41.2	30.1
Months of Inventory ⁵	1.5	2.6	4.4	4.3	5.0	10.1	15.4
Average Price	\$846,847	45.2	64.0	92.0	152.8	146.6	179.0
Median Price	\$727,500	41.3	69.4	89.3	158.9	177.7	209.6
Sale to List Price Ratio	103.8	97.8	97.2	97.8	96.3	94.2	93.8
Median Days on Market	14.0	25.0	27.0	26.5	51.5	81.0	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

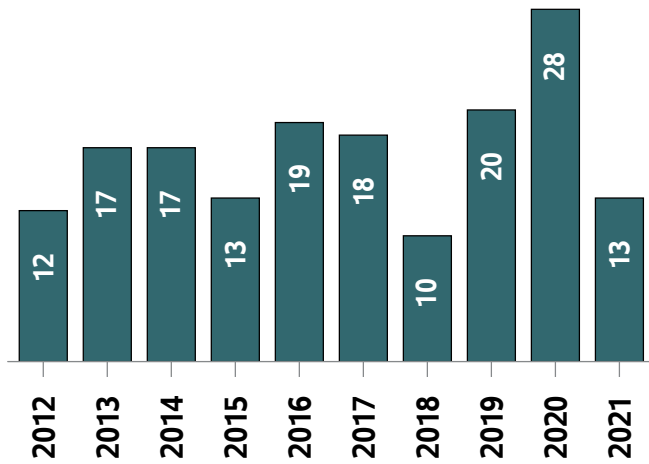
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

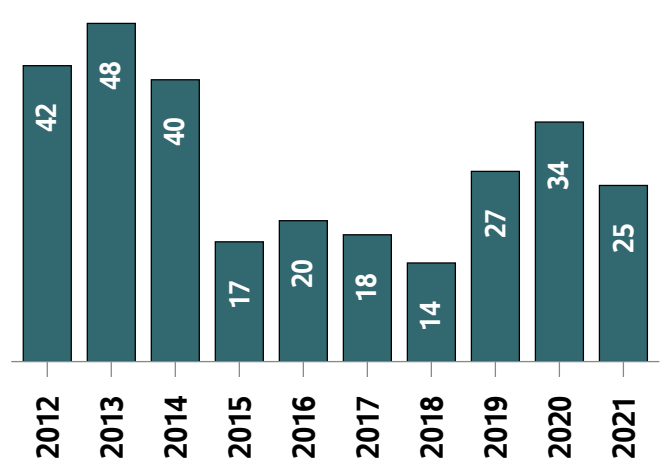
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Residential Market Activity

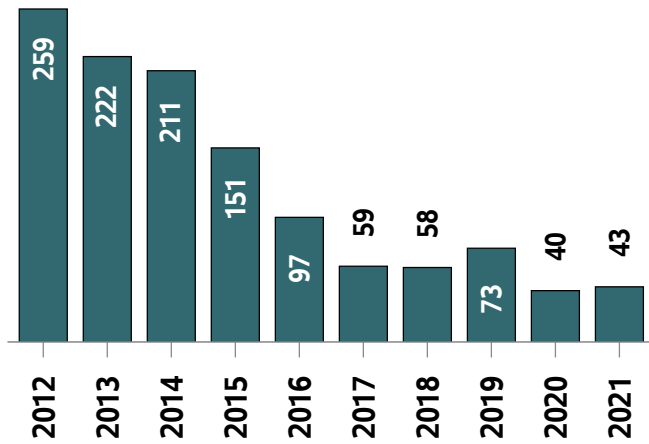
Sales Activity (August only)



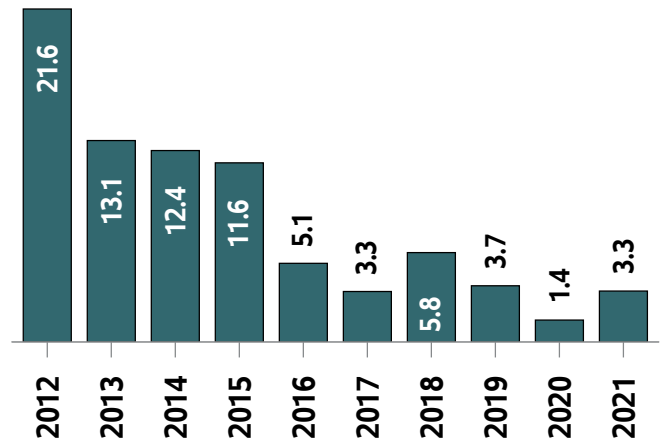
New Listings (August only)



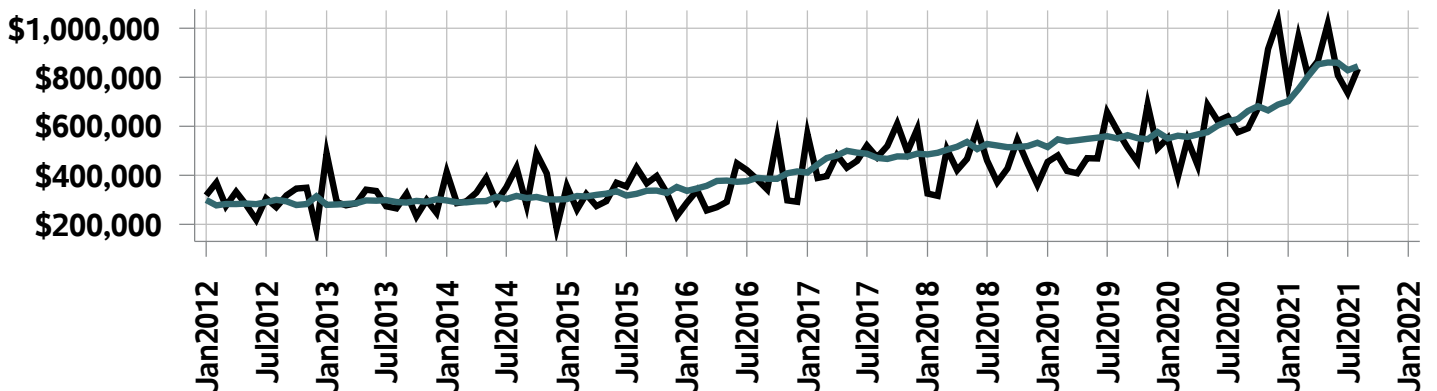
Active Listings (August only)



Months of Inventory (August only)

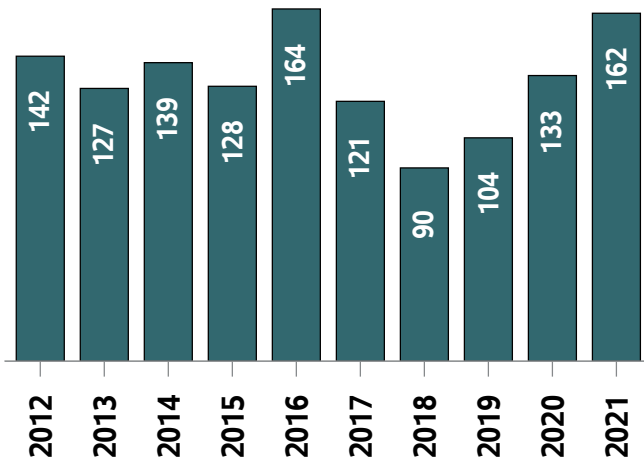


MLS® HPI Composite Benchmark Price and Average Price

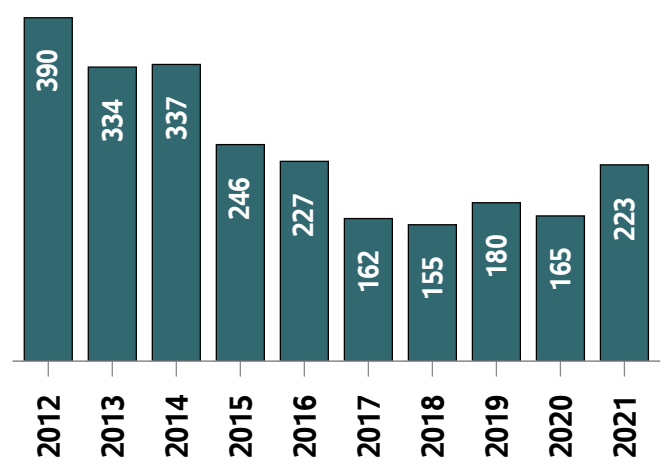


Grey Highlands MLS® Residential Market Activity

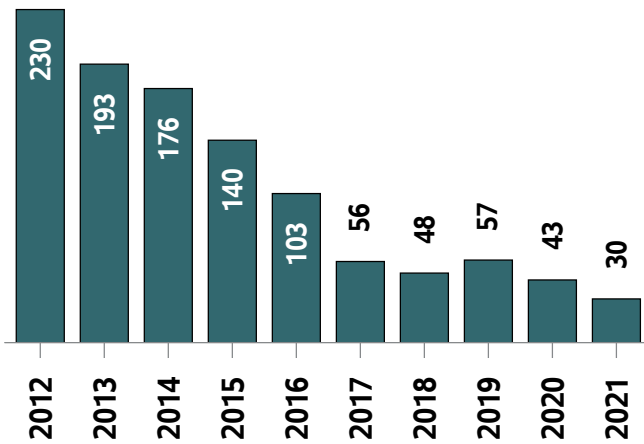
Sales Activity (August Year-to-date)



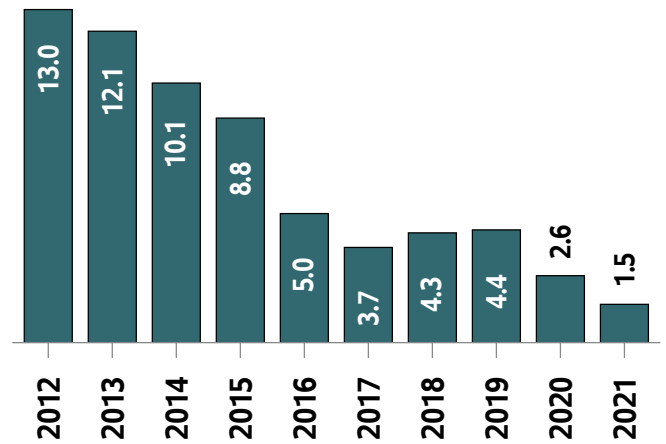
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-53.6	-31.6	30.0	-27.8	-23.5	18.2
Dollar Volume	\$10,855,500	-32.7	-4.1	192.1	53.6	47.9	304.5
New Listings	24	-29.4	-11.1	71.4	20.0	-38.5	-45.5
Active Listings	42	5.0	-41.7	-26.3	-56.3	-79.8	-82.8
Sales to New Listings Ratio ¹	54.2	82.4	70.4	71.4	90.0	43.6	25.0
Months of Inventory ²	3.2	1.4	3.8	5.7	5.3	12.2	22.2
Average Price	\$835,038	45.0	40.2	124.7	112.6	93.4	242.3
Median Price	\$730,000	46.7	49.0	122.9	151.7	224.4	165.5
Sale to List Price Ratio	99.0	99.1	97.8	98.2	97.1	93.2	95.5
Median Days on Market	19.0	14.0	27.0	23.5	39.0	88.0	112.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	157	19.8	52.4	74.4	-1.9	14.6	42.7
Dollar Volume	\$133,175,227	72.6	149.5	235.5	145.4	180.0	291.0
New Listings	216	32.5	20.7	40.3	-3.6	-34.7	-41.3
Active Listings ³	30	-30.3	-46.9	-38.0	-70.8	-82.8	-86.2
Sales to New Listings Ratio ⁴	72.7	80.4	57.5	58.4	71.4	41.4	29.9
Months of Inventory ⁵	1.5	2.6	4.3	4.2	5.1	10.1	15.6
Average Price	\$848,250	44.0	63.7	92.3	150.0	144.3	173.9
Median Price	\$730,000	40.4	69.8	90.0	158.9	175.5	210.6
Sale to List Price Ratio	103.9	97.8	97.2	97.8	96.3	94.2	94.0
Median Days on Market	14.0	25.0	27.0	26.5	50.5	81.0	88.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

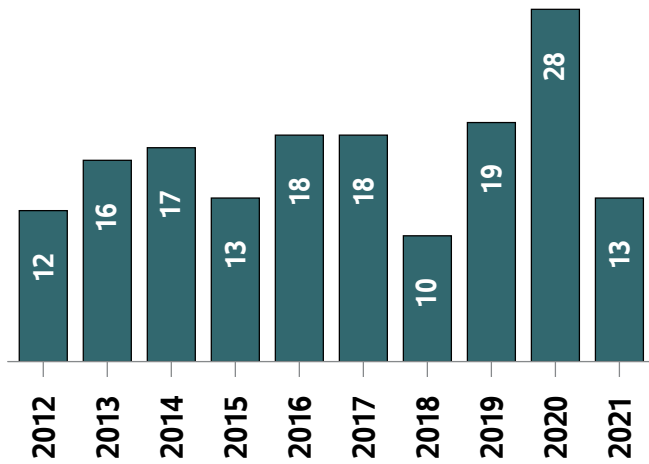
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

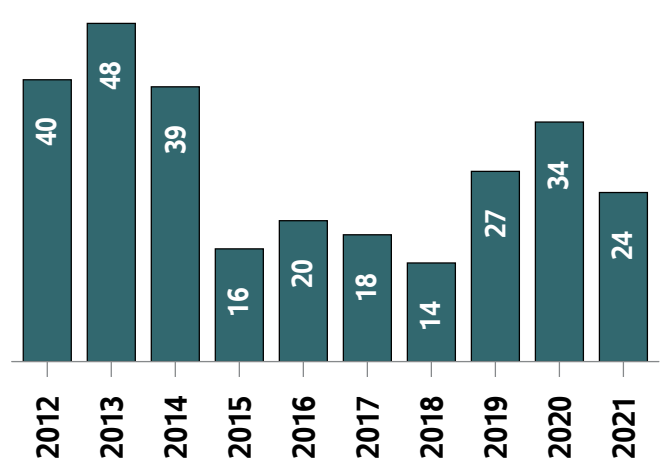
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Single Family Market Activity

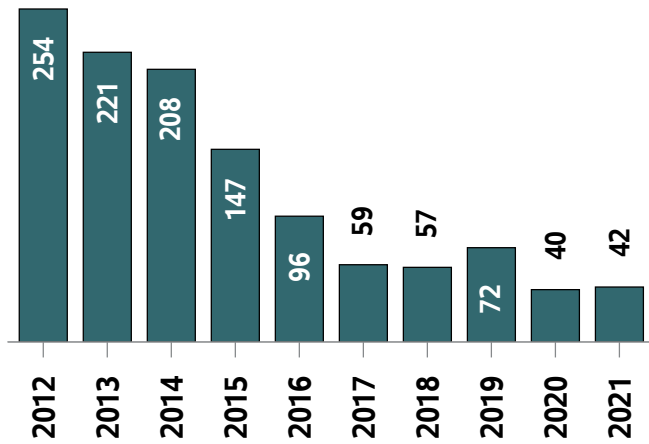
Sales Activity (August only)



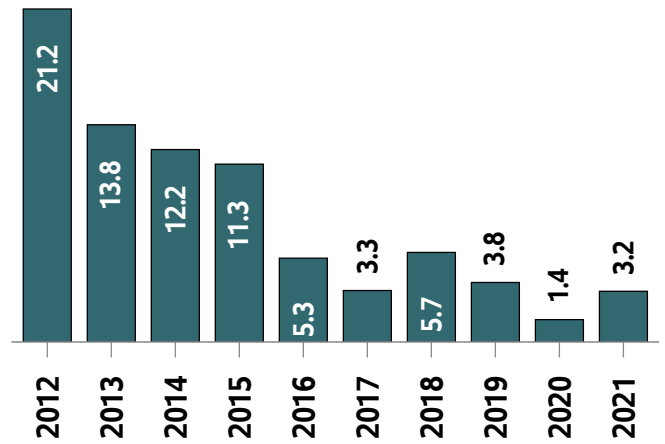
New Listings (August only)



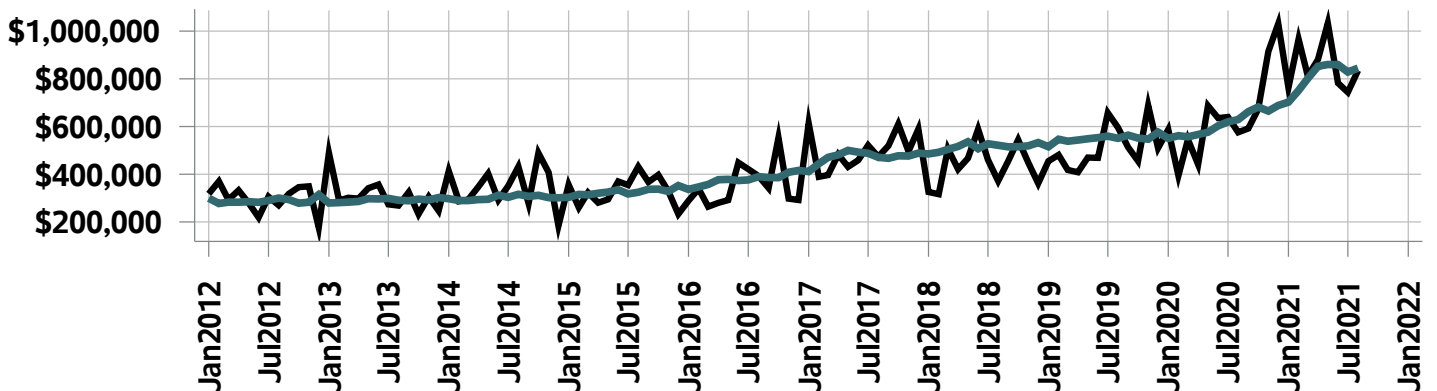
Active Listings (August only)



Months of Inventory (August only)

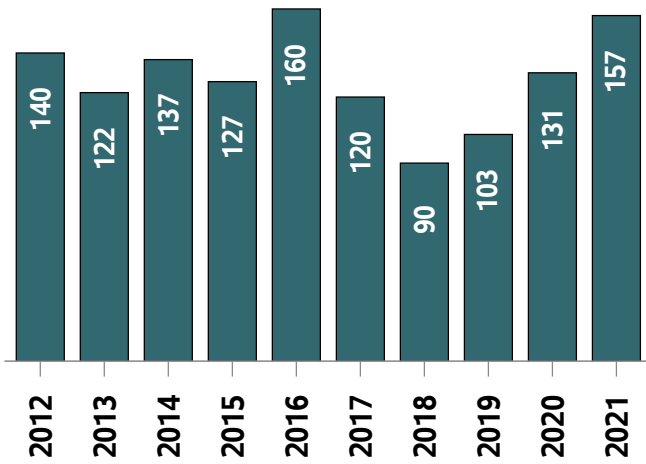


MLS® HPI Single Family Benchmark Price and Average Price

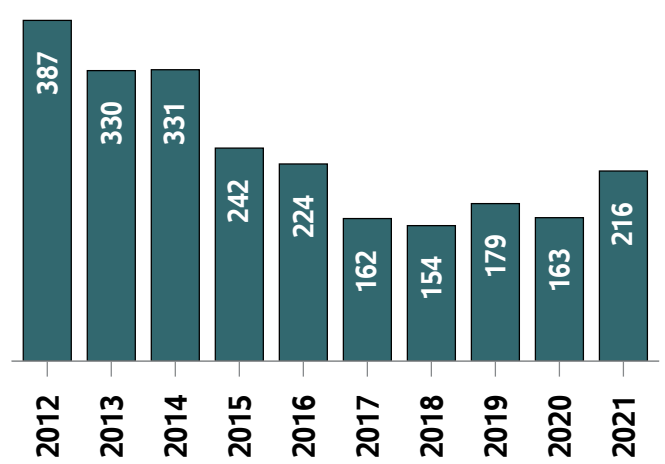


Grey Highlands MLS® Single Family Market Activity

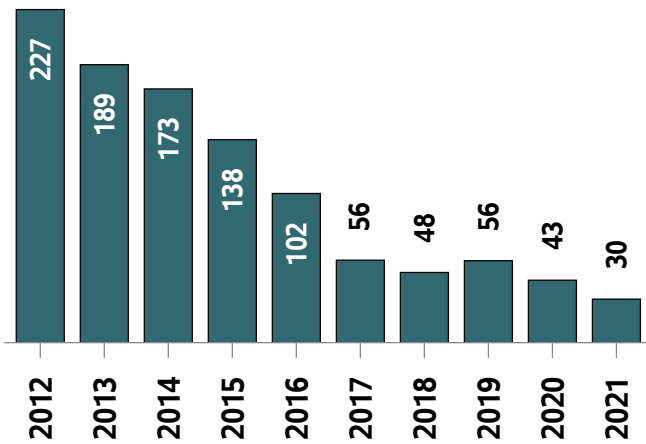
Sales Activity (August Year-to-date)



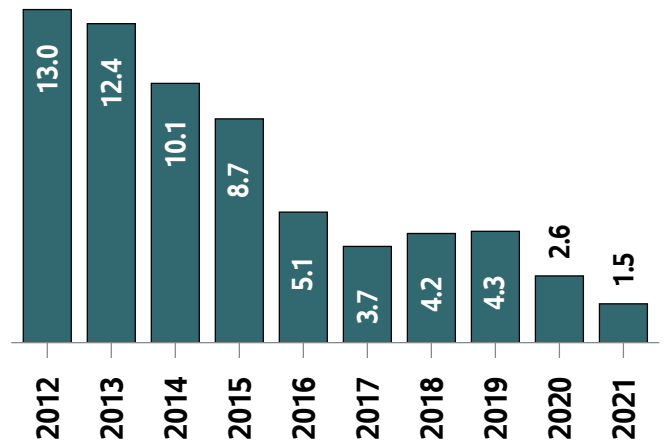
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

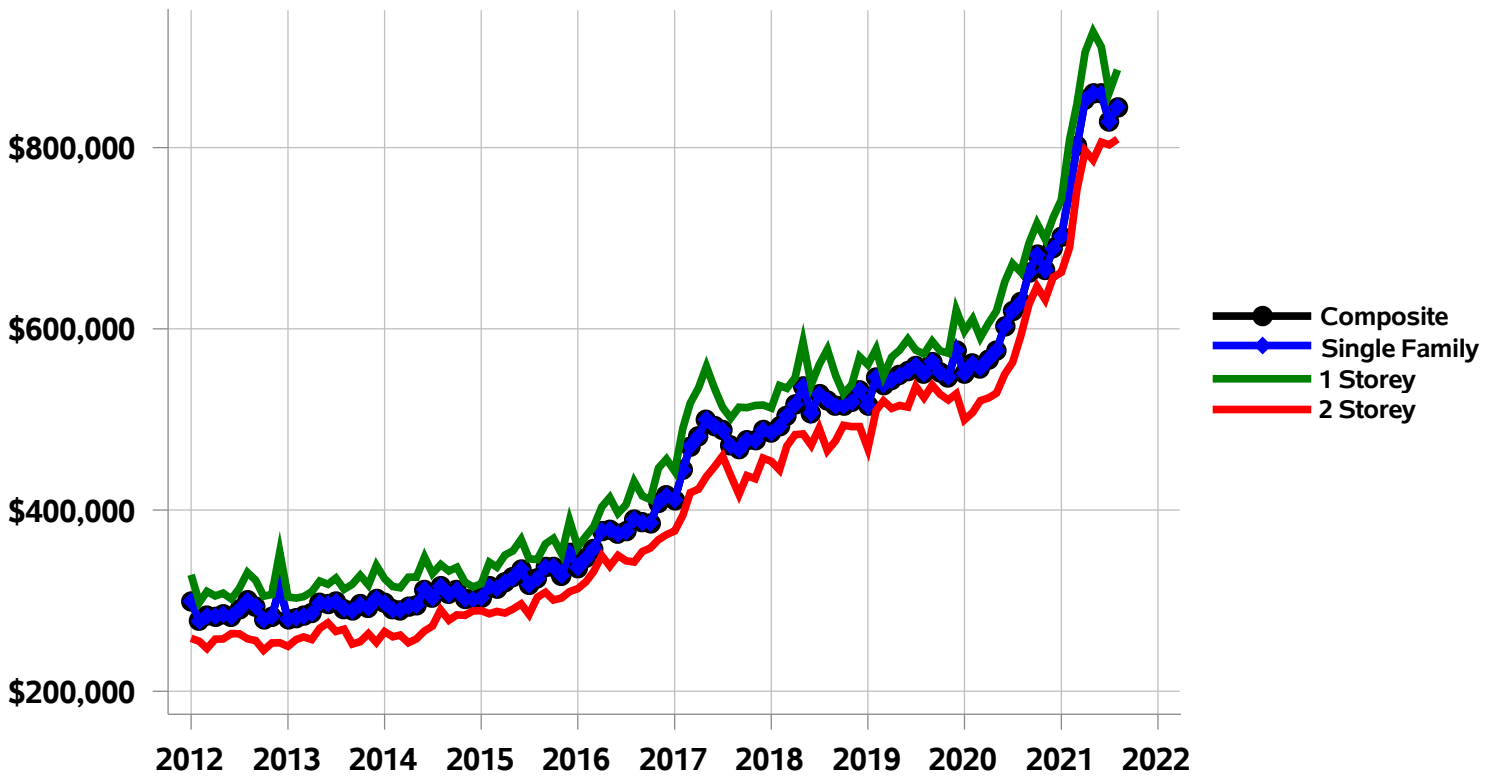
² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$844,800	1.9	-1.8	12.4	34.3	62.0	116.8
Single Family	\$844,800	1.9	-1.8	12.4	34.3	62.0	116.8
One Storey	\$886,000	2.9	-4.5	9.6	33.7	53.5	105.3
Two Storey	\$809,400	0.8	2.9	17.4	36.6	73.8	136.3

MLS® HPI Benchmark Price



Grey Highlands MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Lot Size	87556
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Grey Highlands MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Lot Size	85194
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1831
Half Bathrooms	0
Heating	Forced air
Lot Size	118024
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Meaford (Muni) MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	20	-48.7	0.0	-16.7	-37.5	-13.0	42.9
Dollar Volume	\$18,102,120	-32.6	139.4	77.8	37.2	161.5	325.7
New Listings	26	-16.1	0.0	18.2	30.0	-23.5	-25.7
Active Listings	37	-11.9	-47.9	-43.9	-58.4	-82.6	-82.1
Sales to New Listings Ratio ¹	76.9	125.8	76.9	109.1	160.0	67.6	40.0
Months of Inventory ²	1.9	1.1	3.6	2.8	2.8	9.3	14.8
Average Price	\$905,106	31.4	139.4	113.3	119.4	200.7	198.0
Median Price	\$777,500	25.6	106.0	113.0	150.8	195.6	167.2
Sale to List Price Ratio	101.3	99.8	96.2	97.3	95.3	96.6	95.2
Median Days on Market	14.0	23.0	29.0	30.5	92.5	102.0	87.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	169	11.2	30.0	18.2	0.6	20.7	72.4
Dollar Volume	\$146,876,635	51.7	151.8	155.5	159.8	268.0	437.6
New Listings	237	13.9	10.2	8.2	-8.8	-34.9	-27.3
Active Listings ³	31	-43.1	-49.9	-44.8	-68.9	-82.8	-81.1
Sales to New Listings Ratio ⁴	71.3	73.1	60.5	65.3	64.6	38.5	30.1
Months of Inventory ⁵	1.5	2.8	3.8	3.1	4.7	10.2	13.3
Average Price	\$869,093	36.4	93.7	116.2	158.3	204.9	211.7
Median Price	\$710,000	30.8	83.2	98.6	150.0	180.1	167.9
Sale to List Price Ratio	103.0	97.9	96.8	97.8	96.2	95.2	95.3
Median Days on Market	13.0	28.0	28.5	28.0	48.5	83.0	78.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

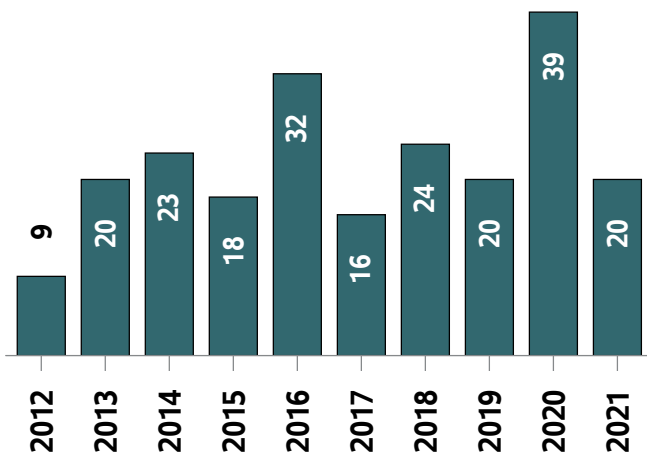
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

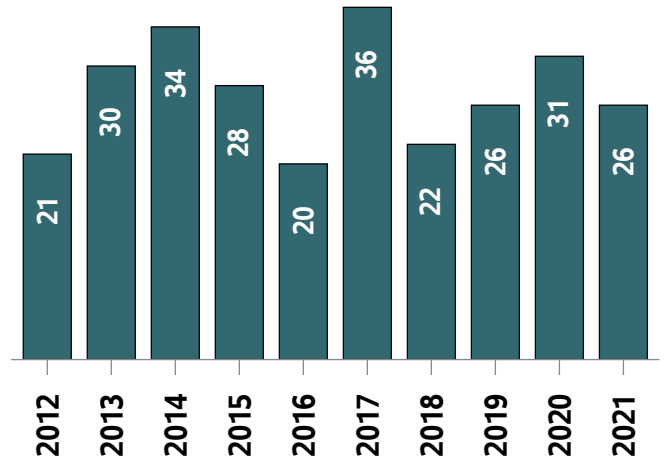
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Residential Market Activity

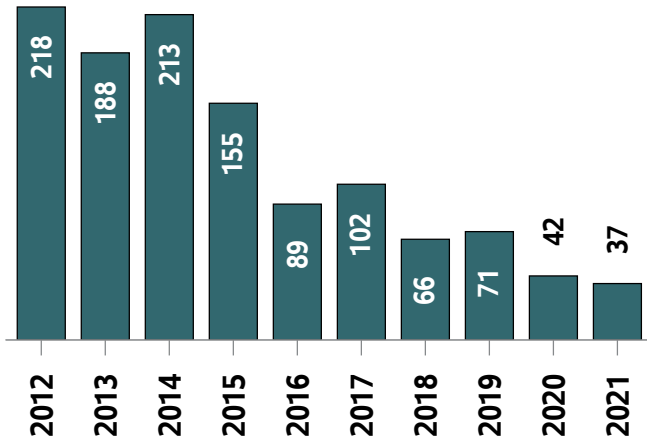
Sales Activity (August only)



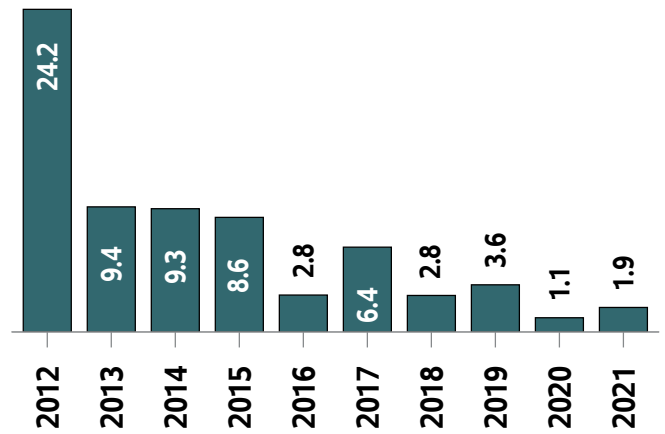
New Listings (August only)



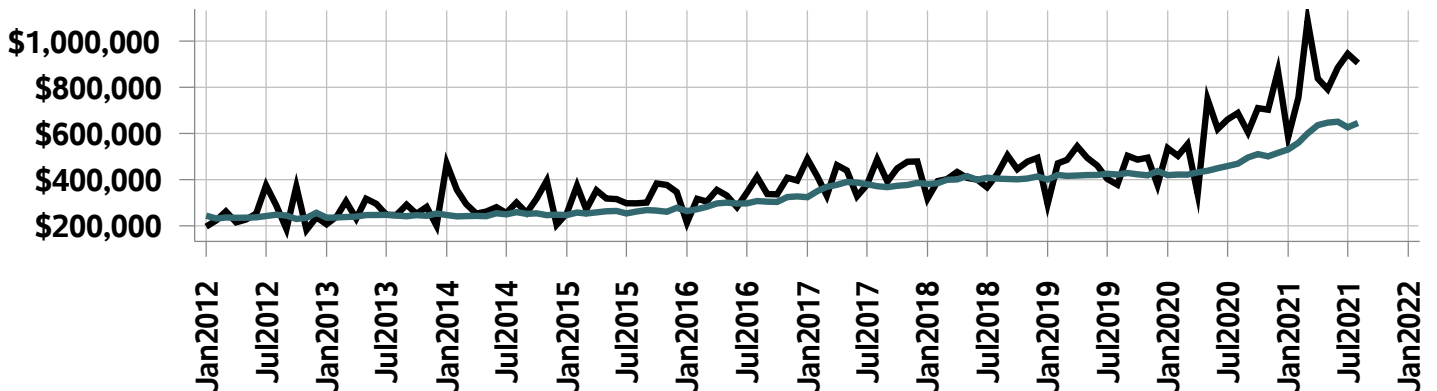
Active Listings (August only)



Months of Inventory (August only)

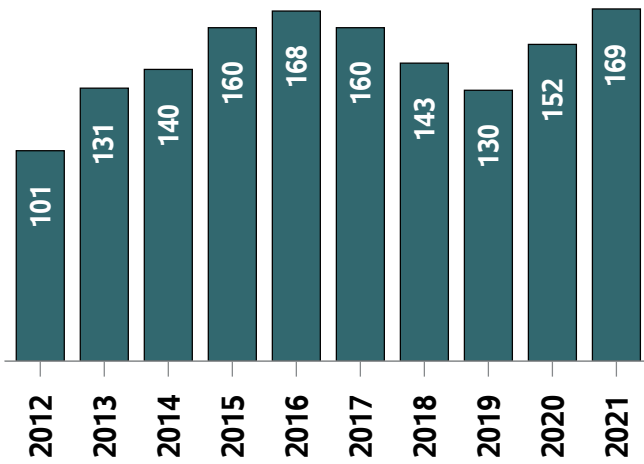


MLS® HPI Composite Benchmark Price and Average Price

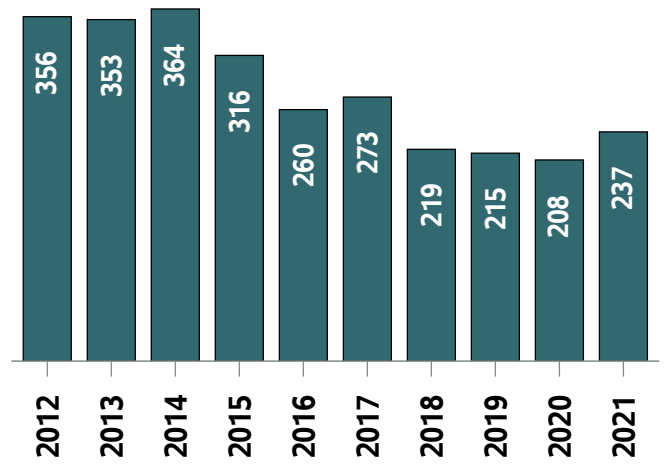


Meaford (Muni) MLS® Residential Market Activity

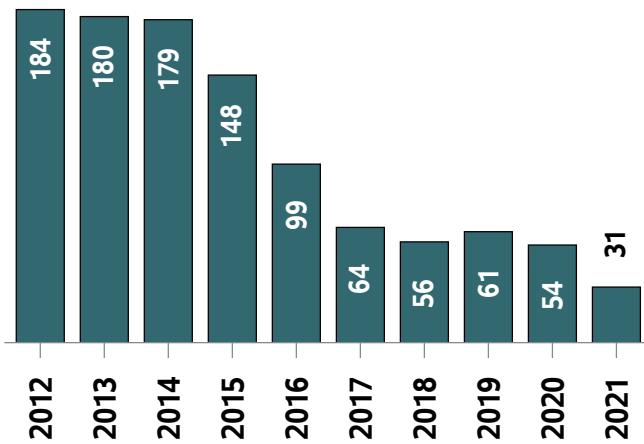
Sales Activity (August Year-to-date)



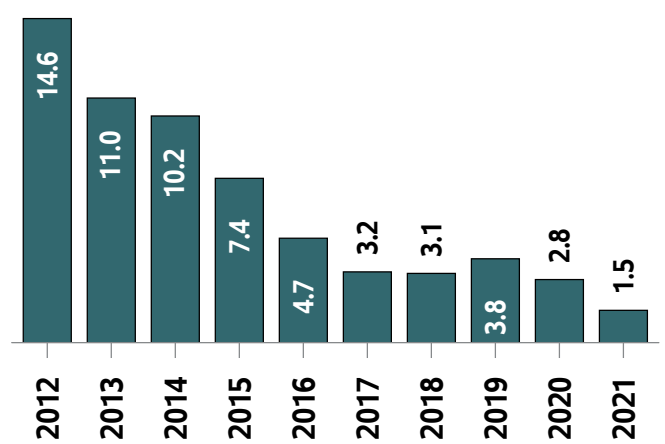
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	17	-52.8	-5.6	-15.0	-45.2	-19.0	21.4
Dollar Volume	\$16,327,220	-36.1	132.7	79.9	26.4	151.4	284.0
New Listings	25	-13.8	8.7	19.0	38.9	-26.5	-21.9
Active Listings	35	-2.8	-47.0	-46.2	-58.8	-82.8	-81.9
Sales to New Listings Ratio ¹	68.0	124.1	78.3	95.2	172.2	61.8	43.8
Months of Inventory ²	2.1	1.0	3.7	3.3	2.7	9.7	13.8
Average Price	\$960,425	35.4	146.4	111.6	130.4	210.6	216.2
Median Price	\$780,000	25.3	102.6	105.3	147.6	194.3	168.0
Sale to List Price Ratio	102.8	99.9	95.8	96.7	95.2	96.6	95.2
Median Days on Market	9.0	26.0	29.0	31.5	91.0	102.0	87.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	153	9.3	25.4	18.6	-2.5	17.7	66.3
Dollar Volume	\$139,259,893	51.2	148.3	158.8	156.7	266.8	430.3
New Listings	220	17.0	10.0	7.3	-10.2	-37.1	-27.4
Active Listings ³	28	-41.3	-52.2	-46.9	-70.1	-83.0	-81.4
Sales to New Listings Ratio ⁴	69.5	74.5	61.0	62.9	64.1	37.1	30.4
Months of Inventory ⁵	1.5	2.8	3.9	3.3	4.8	10.2	13.2
Average Price	\$910,195	38.3	98.0	118.2	163.4	211.7	218.9
Median Price	\$735,000	30.8	85.1	102.8	153.4	184.9	175.5
Sale to List Price Ratio	103.0	97.9	96.6	97.6	96.2	95.1	95.3
Median Days on Market	13.0	28.0	29.0	28.0	49.0	83.0	75.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

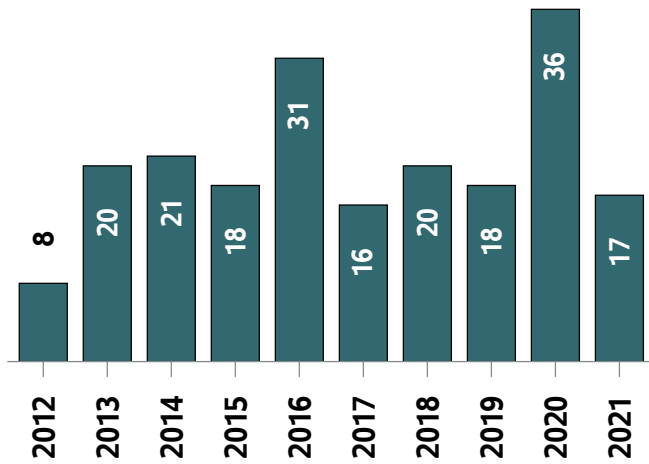
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

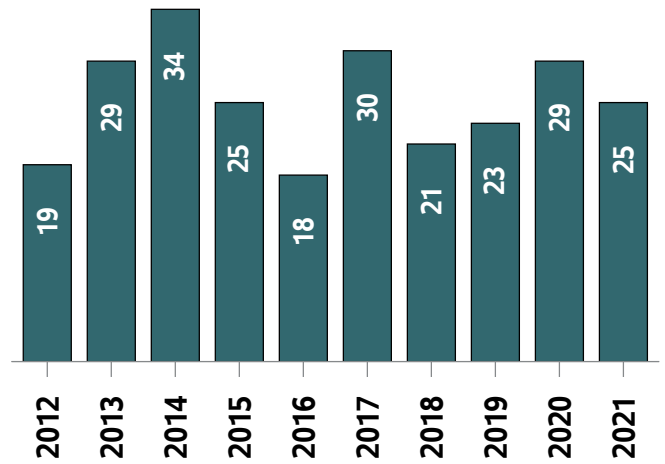
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Single Family Market Activity

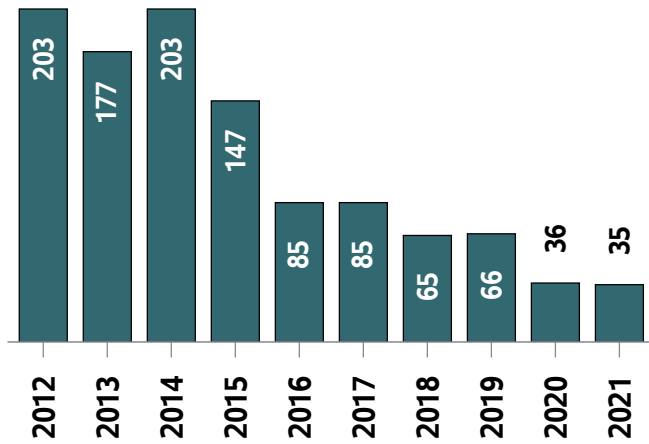
Sales Activity (August only)



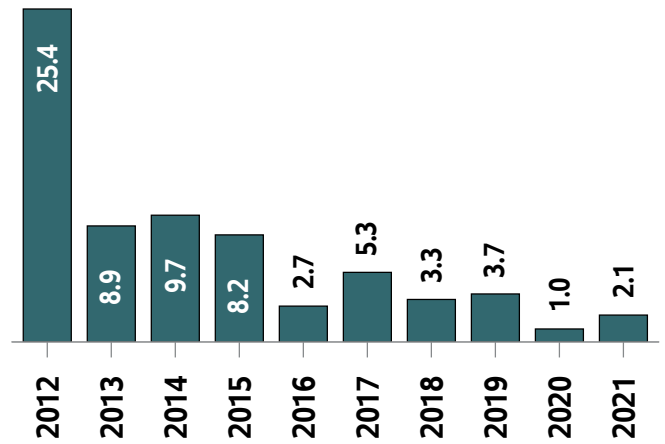
New Listings (August only)



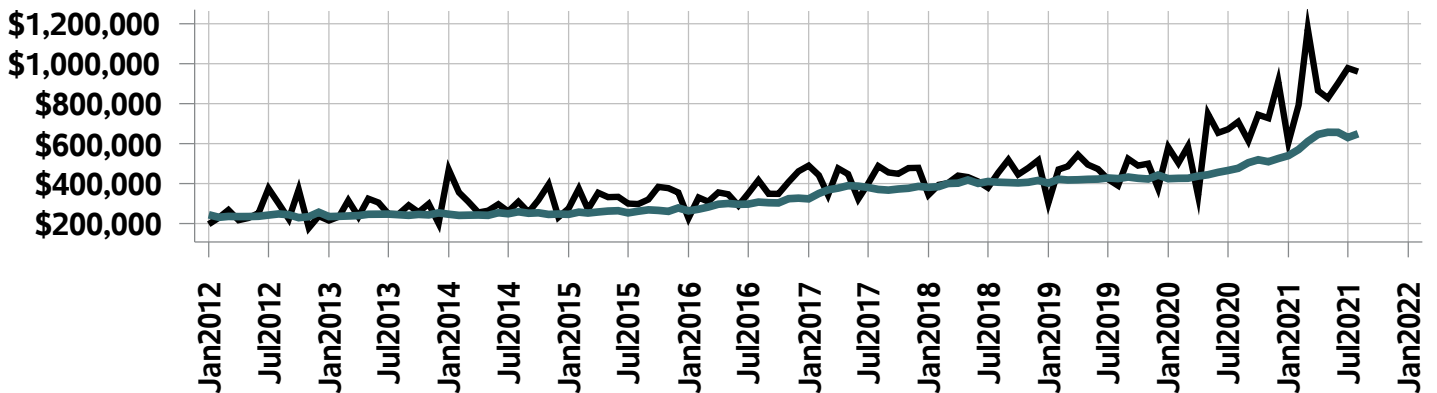
Active Listings (August only)



Months of Inventory (August only)

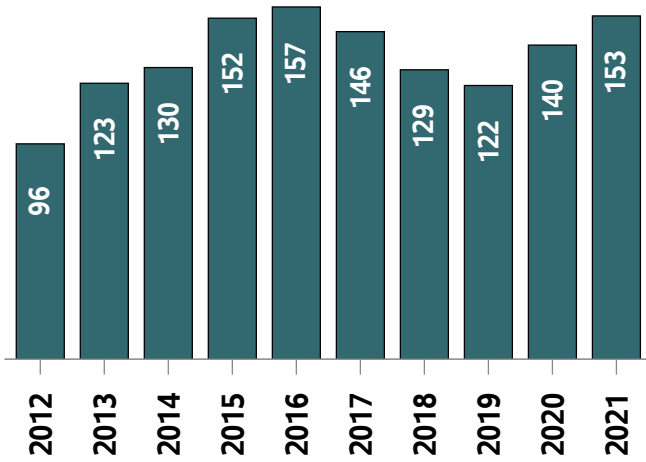


MLS® HPI Single Family Benchmark Price and Average Price

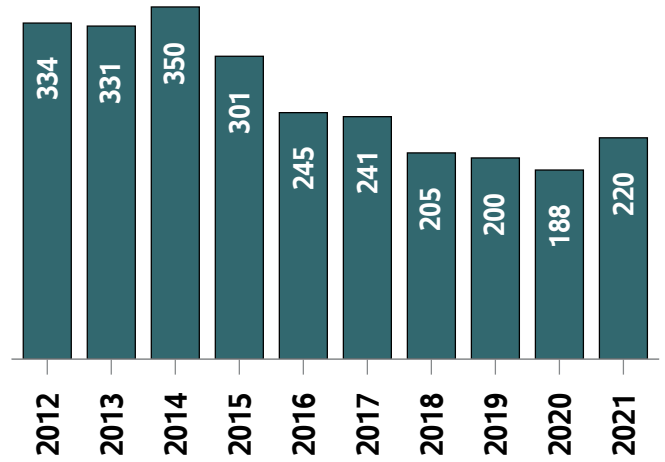


Meaford (Muni) MLS® Single Family Market Activity

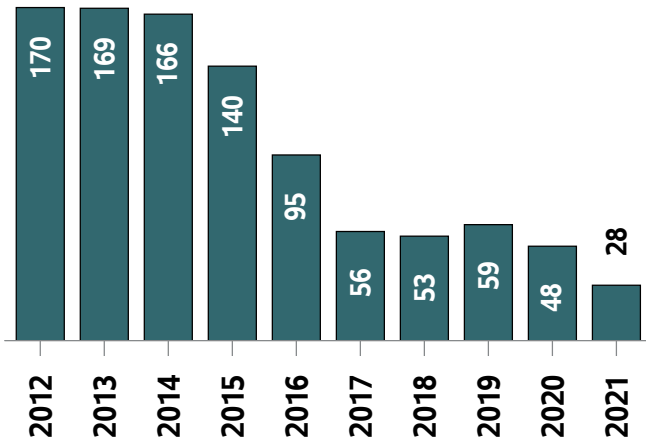
Sales Activity (August Year-to-date)



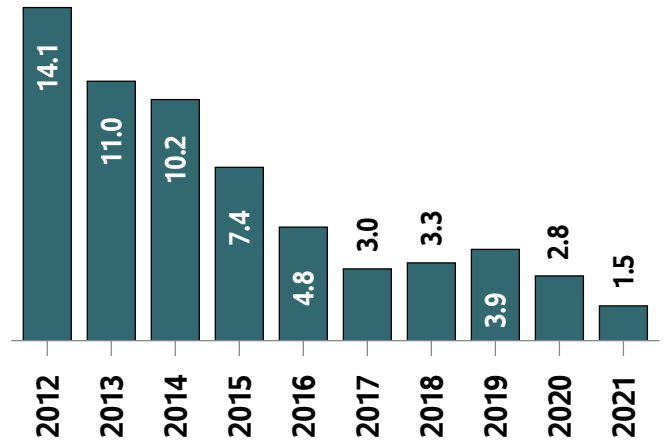
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1	-50.0	-50.0	-50.0	—	0.0	—
Dollar Volume	\$335,000	-61.8	-38.5	-25.6	—	97.1	—
New Listings	0	-100.0	-100.0	—	—	—	-100.0
Active Listings	0	-100.0	-100.0	—	—	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	200.0	200.0	—	—	—	—
Months of Inventory ²	0.0	2.5	1.5	—	—	4.0	—
Average Price	\$335,000	-23.6	22.9	48.9	—	97.1	—
Median Price	\$335,000	-23.6	22.9	48.9	—	97.1	—
Sale to List Price Ratio	84.8	99.2	99.4	101.2	—	97.4	—
Median Days on Market	78.0	84.5	75.0	36.0	—	115.0	—
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	5	-16.7	0.0	-44.4	150.0	400.0	150.0
Dollar Volume	\$2,356,000	-8.9	60.6	12.8	489.0	1,285.9	475.3
New Listings	4	-63.6	-55.6	-55.6	100.0	-33.3	0.0
Active Listings ³	1	-65.4	-55.1	-41.7	-16.7	-77.2	-57.6
Sales to New Listings Ratio ⁴	125.0	54.5	55.6	100.0	100.0	16.7	50.0
Months of Inventory ⁵	1.9	4.5	4.2	1.8	5.6	41.0	11.0
Average Price	\$471,200	9.4	60.6	103.1	135.6	177.2	130.1
Median Price	\$450,000	3.4	68.5	101.0	125.0	164.7	119.8
Sale to List Price Ratio	103.1	97.9	99.2	99.9	96.5	97.4	98.1
Median Days on Market	14.0	39.5	13.0	24.0	58.5	115.0	124.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

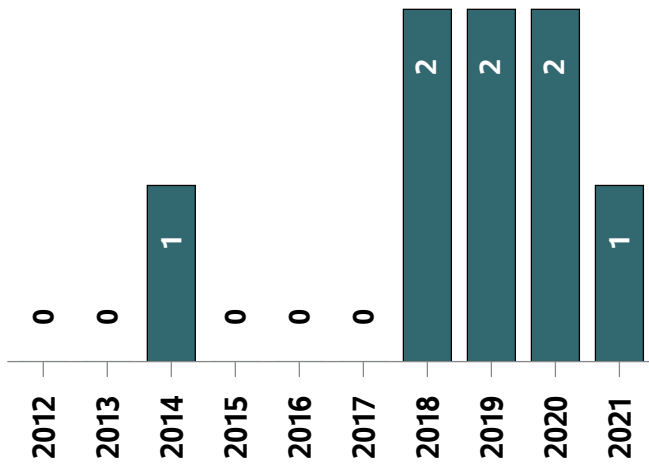
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

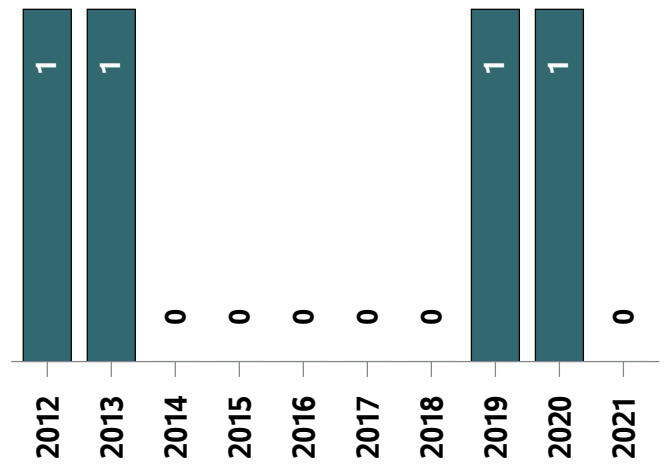
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Condo Townhouse Market Activity

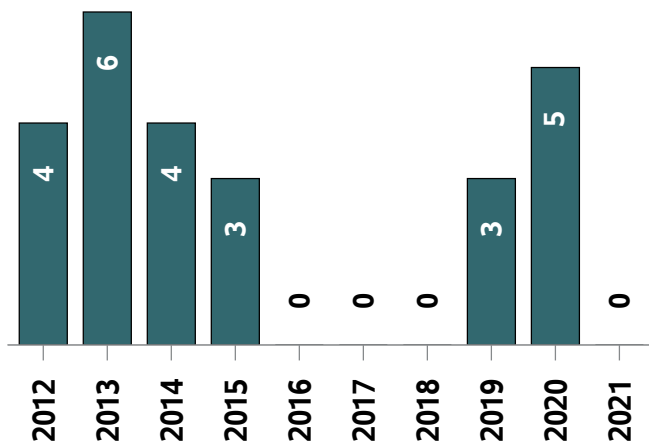
Sales Activity (August only)



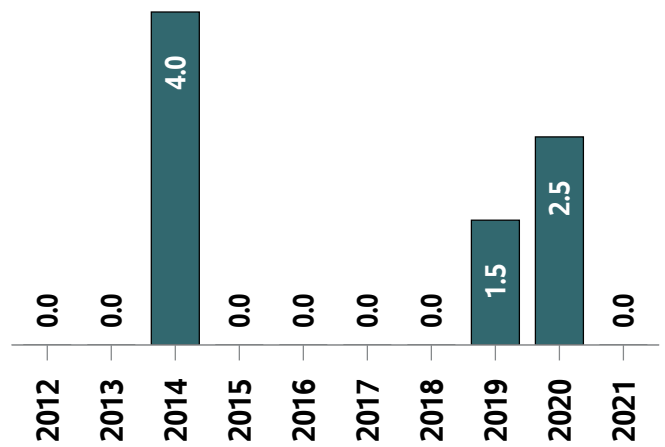
New Listings (August only)



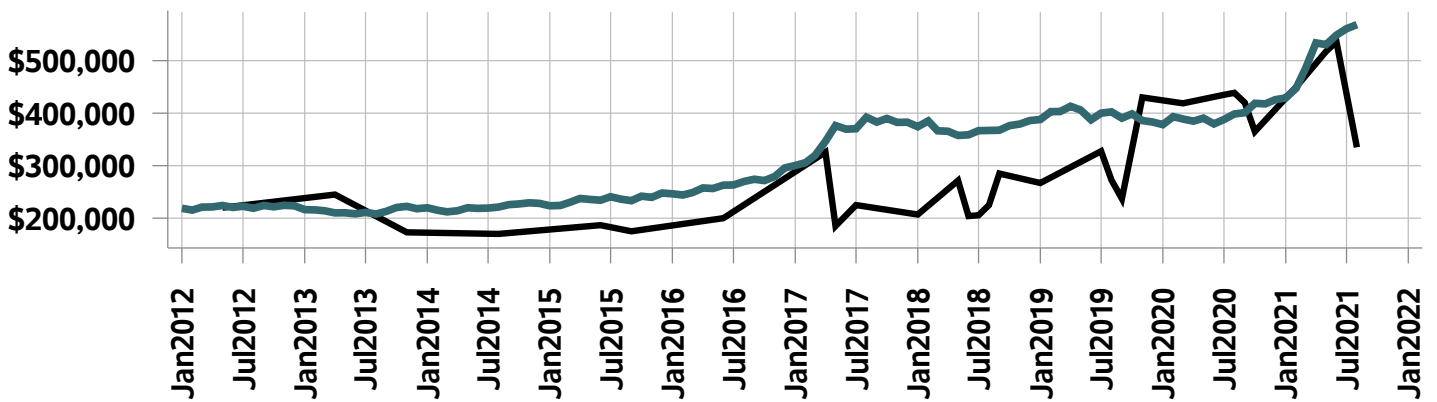
Active Listings (August only)



Months of Inventory (August only)

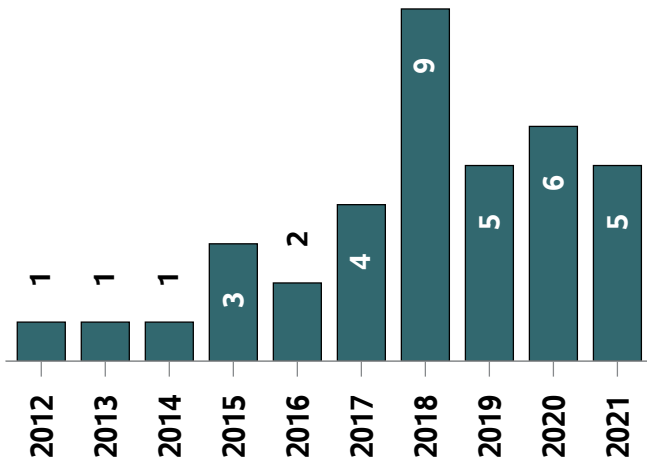


MLS® HPI Townhouse Benchmark Price and Average Price

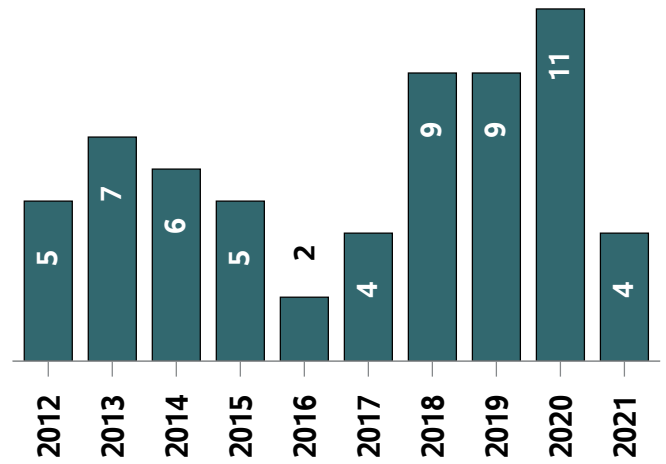


Meaford (Muni) MLS® Condo Townhouse Market Activity

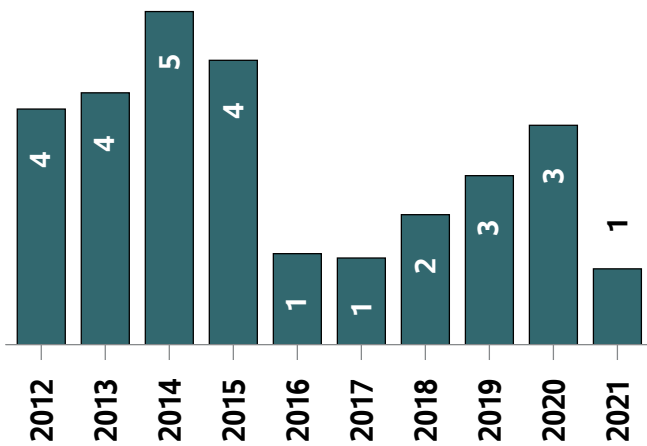
Sales Activity (August Year-to-date)



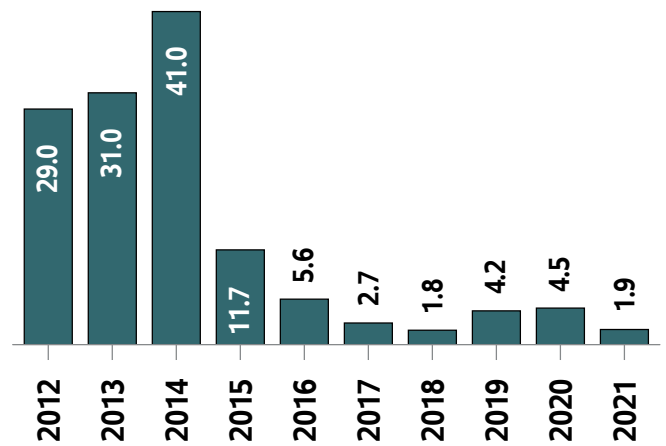
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

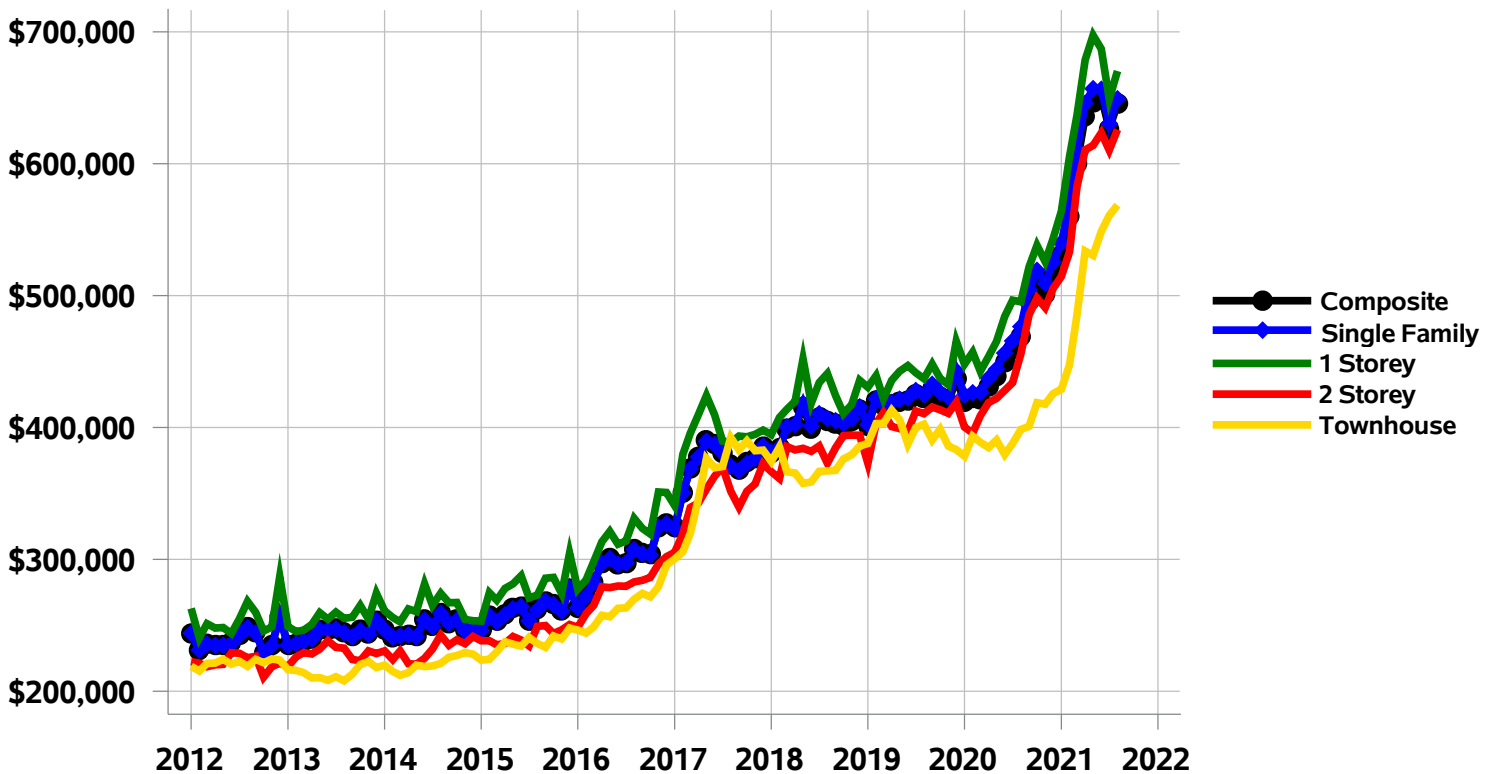
² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$645,400	3.0	-0.2	15.3	37.6	59.5	110.0
Single Family	\$649,200	3.0	-1.2	13.8	36.2	59.6	111.2
One Storey	\$670,300	3.3	-3.9	10.7	35.3	52.0	102.4
Two Storey	\$625,900	2.6	2.0	17.4	37.3	67.8	121.2
Townhouse	\$568,600	1.4	7.2	27.0	42.7	54.9	110.7

MLS® HPI Benchmark Price



Meaford (Muni)
MLS® HPI Benchmark Descriptions

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12413
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13565
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1647
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11375
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1149
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	65	-42.5	-8.5	14.0	-30.9	58.5	51.2
Dollar Volume	\$47,158,800	-25.9	57.9	95.7	52.9	331.5	353.8
New Listings	69	-39.5	-36.7	-36.7	-11.5	-36.1	-47.7
Active Listings	73	-33.6	-74.3	-67.3	-50.7	-82.6	-84.3
Sales to New Listings Ratio ¹	94.2	99.1	65.1	52.3	120.5	38.0	32.6
Months of Inventory ²	1.1	1.0	4.0	3.9	1.6	10.2	10.8
Average Price	\$725,520	28.9	72.4	71.6	121.1	172.2	200.2
Median Price	\$700,000	34.6	79.5	63.2	109.1	181.1	200.4
Sale to List Price Ratio	99.3	99.7	97.6	97.7	97.6	96.5	96.1
Median Days on Market	15.0	15.0	39.0	22.0	34.5	60.0	78.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	535	3.3	37.9	34.8	-15.1	55.1	87.7
Dollar Volume	\$385,477,172	45.5	120.3	133.7	92.5	311.0	416.5
New Listings	679	-5.3	-20.2	-9.6	-15.3	-27.7	-30.1
Active Listings ³	63	-56.3	-72.0	-62.2	-65.3	-82.3	-83.4
Sales to New Listings Ratio ⁴	78.8	72.2	45.6	52.9	78.6	36.7	29.3
Months of Inventory ⁵	0.9	2.2	4.6	3.3	2.3	8.2	10.6
Average Price	\$720,518	40.9	59.8	73.4	126.6	165.0	175.1
Median Price	\$690,000	39.4	60.5	68.7	122.6	167.4	184.5
Sale to List Price Ratio	103.8	98.6	97.4	97.3	97.9	96.9	96.1
Median Days on Market	8.0	23.5	35.5	26.0	28.0	44.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

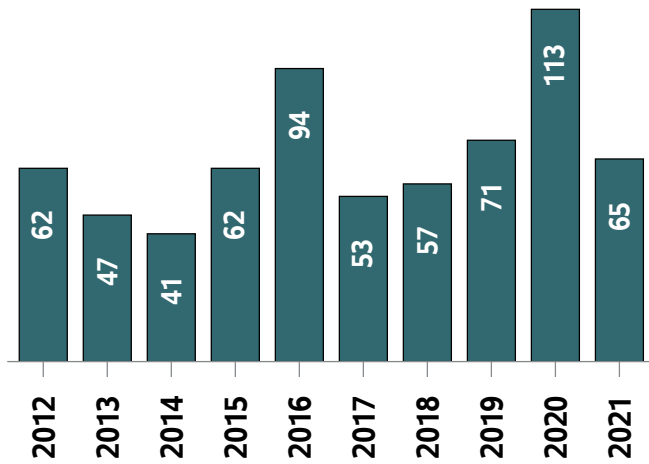
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

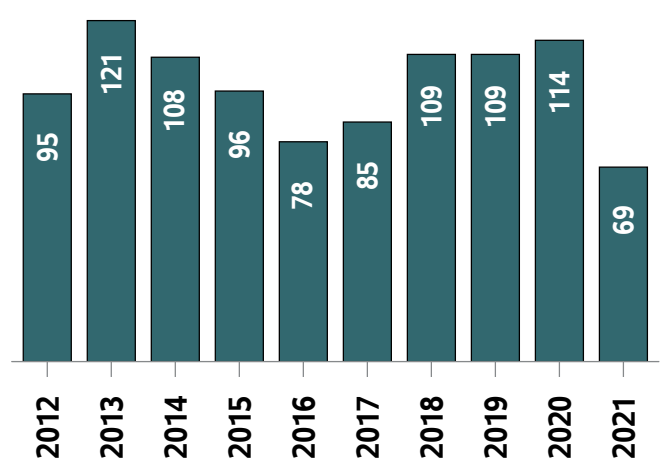
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Residential Market Activity

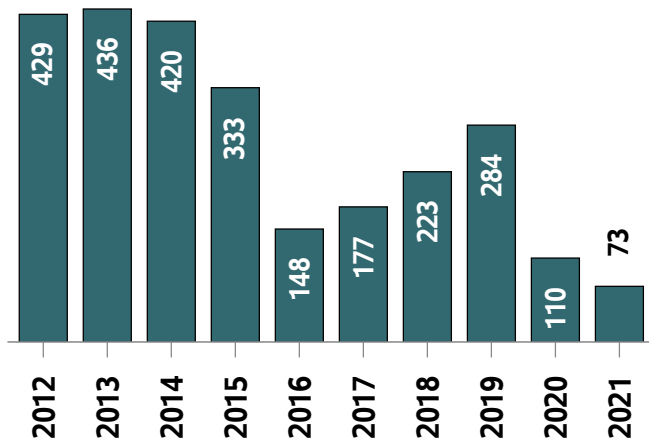
Sales Activity (August only)



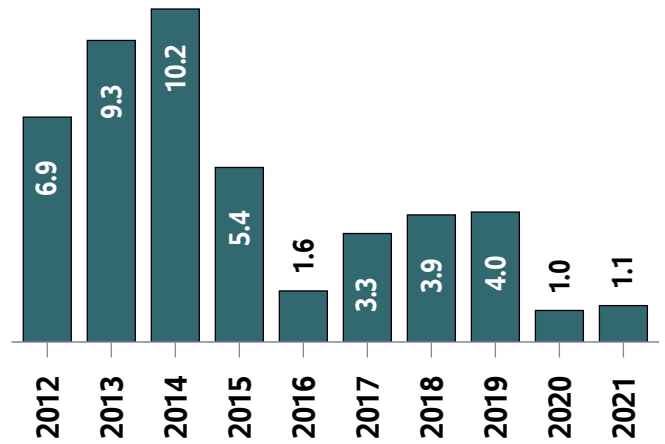
New Listings (August only)



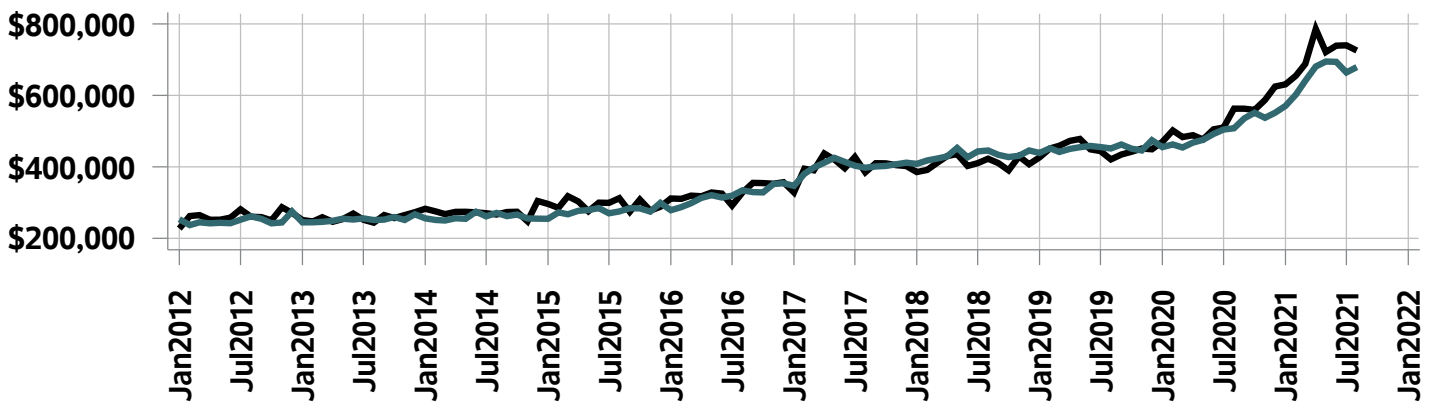
Active Listings (August only)



Months of Inventory (August only)

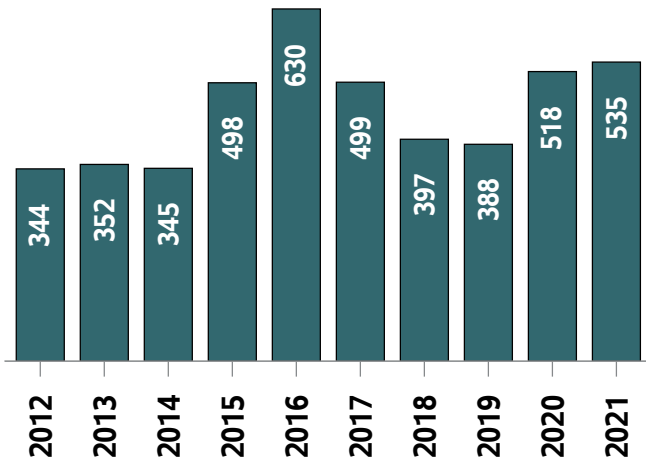


MLS® HPI Composite Benchmark Price and Average Price

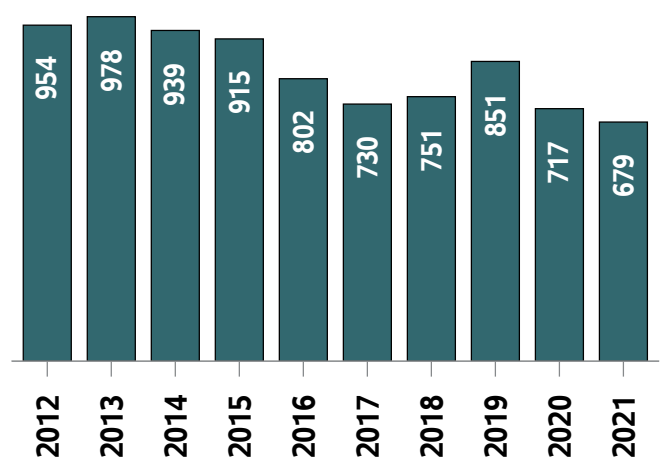


Wasaga Beach MLS® Residential Market Activity

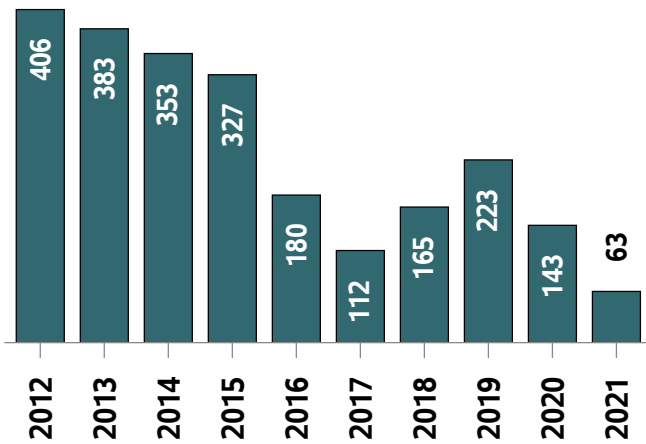
Sales Activity (August Year-to-date)



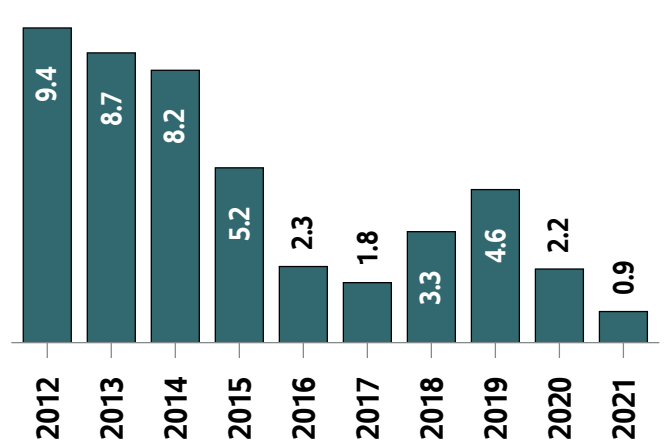
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	47	-47.2	-4.1	27.0	-36.5	20.5	30.6
Dollar Volume	\$37,723,100	-31.0	61.5	117.9	37.8	256.8	297.1
New Listings	51	-40.0	-42.0	-40.7	-17.7	-45.2	-56.4
Active Listings	51	-34.6	-77.1	-71.5	-57.5	-84.7	-86.4
Sales to New Listings Ratio ¹	92.2	104.7	55.7	43.0	119.4	41.9	30.8
Months of Inventory ²	1.1	0.9	4.6	4.8	1.6	8.6	10.4
Average Price	\$802,619	30.7	68.4	71.5	117.0	196.1	204.2
Median Price	\$740,000	31.0	64.4	60.2	105.6	192.5	208.4
Sale to List Price Ratio	98.7	99.9	97.5	97.9	97.6	96.5	96.1
Median Days on Market	17.0	14.0	34.0	21.0	36.0	56.0	82.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	416	3.0	40.1	36.4	-20.3	36.4	63.8
Dollar Volume	\$325,525,059	44.1	123.3	136.6	81.6	273.7	365.1
New Listings	527	-2.9	-20.3	-10.7	-21.6	-33.3	-34.6
Active Listings ³	48	-55.4	-71.6	-62.5	-65.5	-83.0	-84.1
Sales to New Listings Ratio ⁴	78.9	74.4	44.9	51.7	77.7	38.6	31.5
Months of Inventory ⁵	0.9	2.1	4.6	3.4	2.1	7.4	9.5
Average Price	\$782,512	40.0	59.4	73.5	127.8	174.0	184.0
Median Price	\$740,000	39.2	55.8	66.7	122.2	176.1	190.2
Sale to List Price Ratio	104.1	98.9	97.4	97.4	98.0	96.9	96.2
Median Days on Market	8.0	21.5	34.0	24.0	24.5	41.0	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

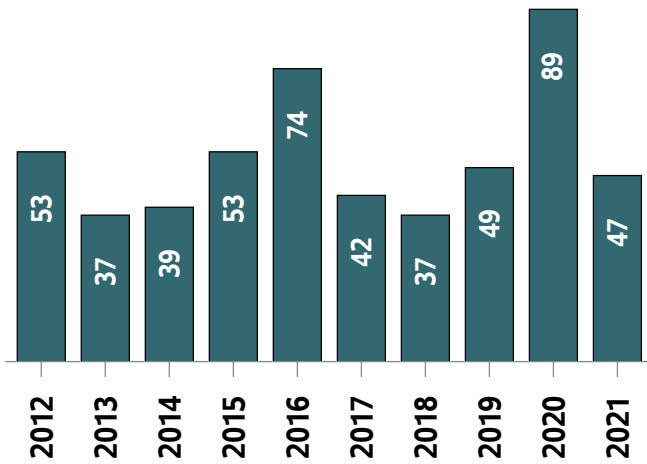
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

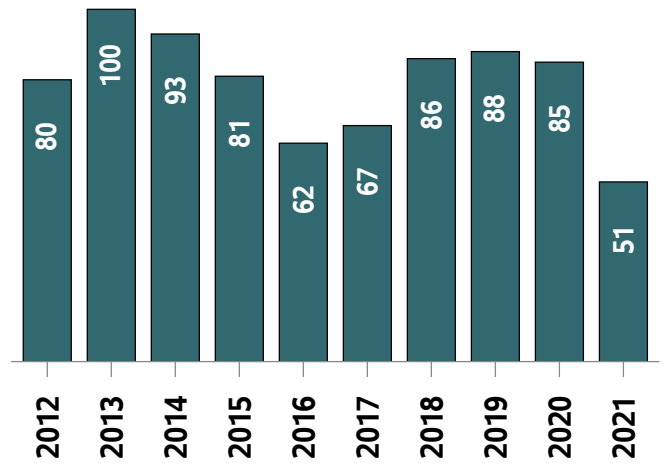
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Single Family Market Activity

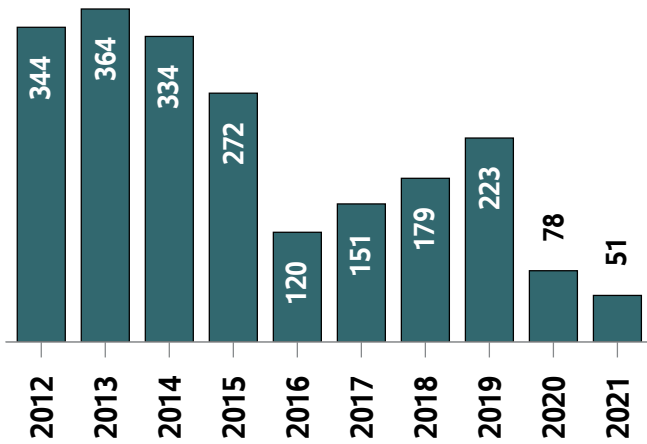
Sales Activity (August only)



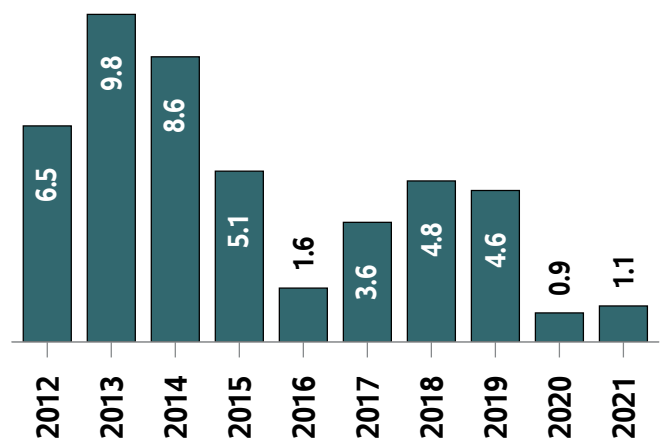
New Listings (August only)



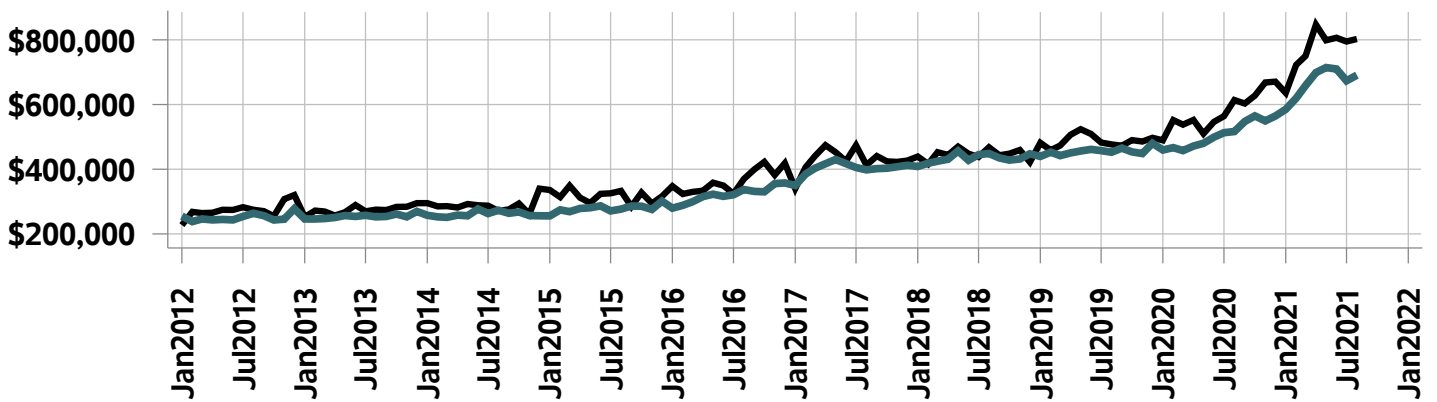
Active Listings (August only)



Months of Inventory (August only)

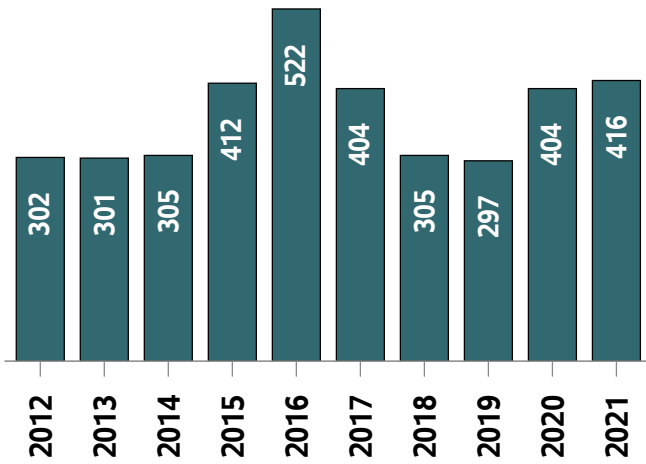


MLS® HPI Single Family Benchmark Price and Average Price

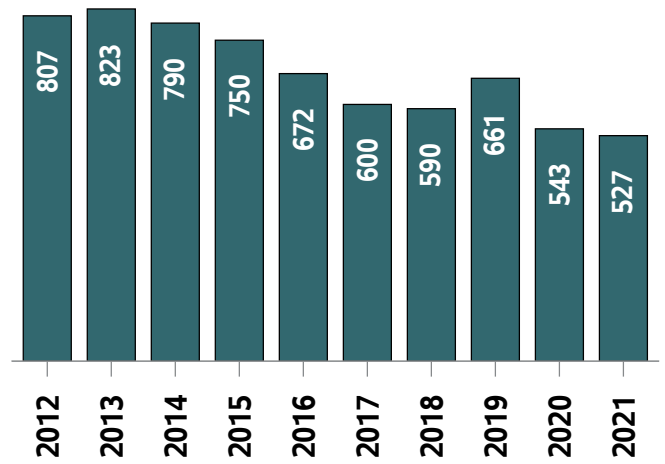


Wasaga Beach MLS® Single Family Market Activity

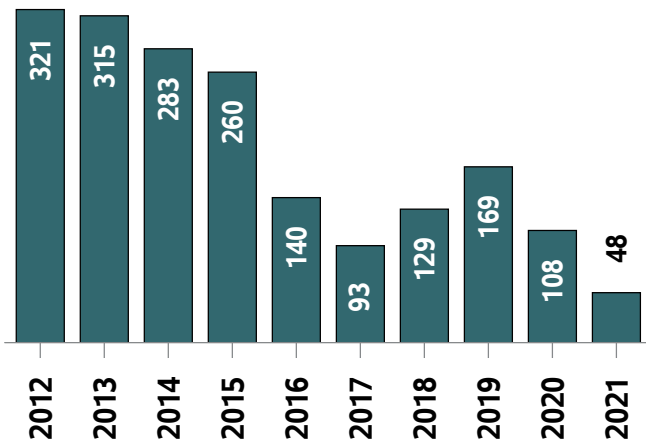
Sales Activity (August Year-to-date)



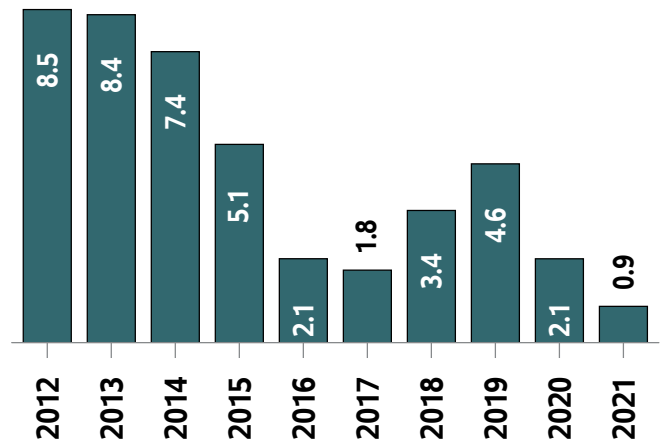
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	2	—	100.0	-50.0	100.0	—	—
Dollar Volume	\$1,005,000	—	105.1	-43.4	342.7	—	—
New Listings	4	-33.3	-50.0	—	—	100.0	—
Active Listings	1	-85.7	-90.9	-87.5	-50.0	-93.8	-90.9
Sales to New Listings Ratio ¹	50.0	—	12.5	—	—	—	—
Months of Inventory ²	0.5	—	11.0	2.0	2.0	—	—
Average Price	\$502,500	—	2.6	13.2	121.4	—	—
Median Price	\$502,500	—	2.6	13.4	121.4	—	—
Sale to List Price Ratio	101.3	—	99.0	96.6	98.7	—	—
Median Days on Market	5.5	—	1.0	25.5	19.0	—	—
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	14	55.6	55.6	-17.6	75.0	180.0	600.0
Dollar Volume	\$7,198,944	112.1	112.9	9.2	208.4	643.7	2,048.9
New Listings	18	-28.0	-35.7	-48.6	100.0	-28.0	-10.0
Active Listings ³	2	-75.5	-78.2	-82.9	-36.8	-86.4	-80.3
Sales to New Listings Ratio ⁴	77.8	36.0	32.1	48.6	88.9	20.0	10.0
Months of Inventory ⁵	0.9	5.4	6.1	4.1	2.4	17.6	30.5
Average Price	\$514,210	36.3	36.9	32.6	76.3	165.6	207.0
Median Price	\$525,000	34.6	39.3	35.0	80.3	191.7	213.4
Sale to List Price Ratio	103.8	97.0	98.2	97.3	98.1	97.0	90.2
Median Days on Market	8.5	46.0	43.0	22.0	18.5	86.0	17.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

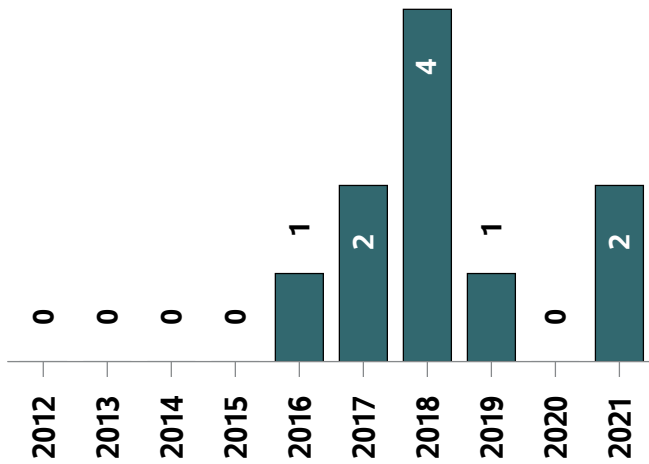
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

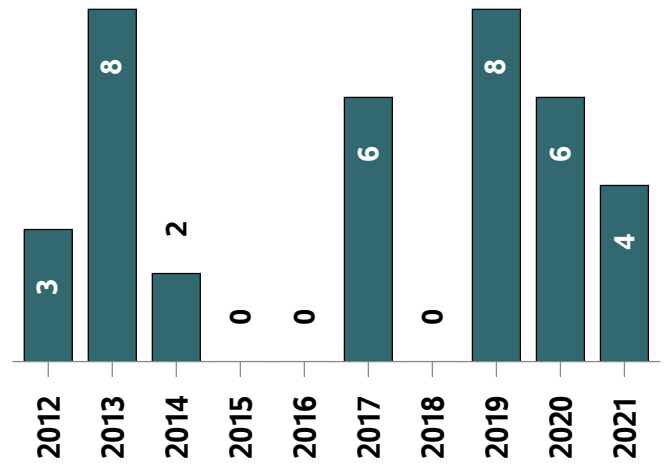
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Condo Townhouse Market Activity

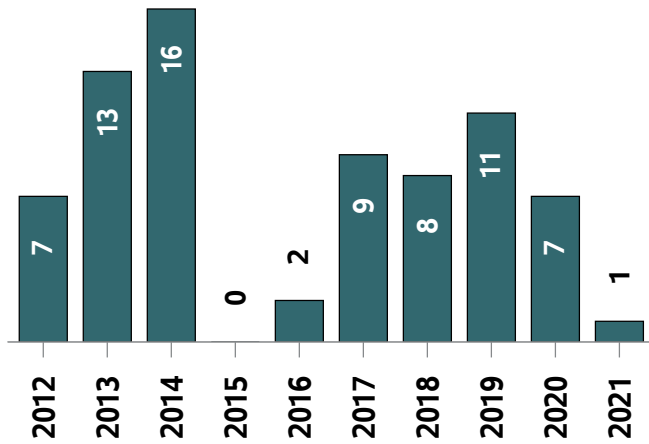
Sales Activity (August only)



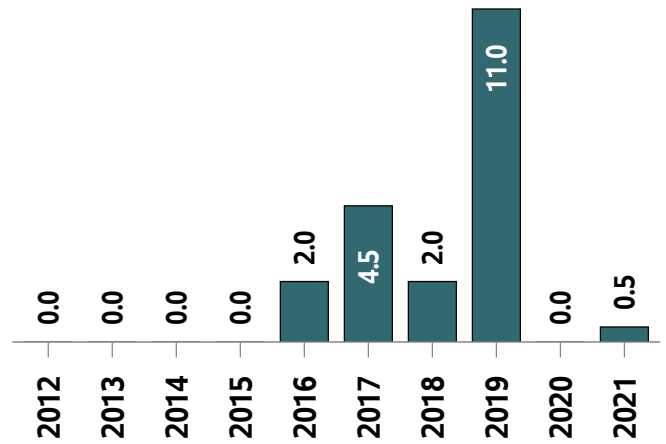
New Listings (August only)



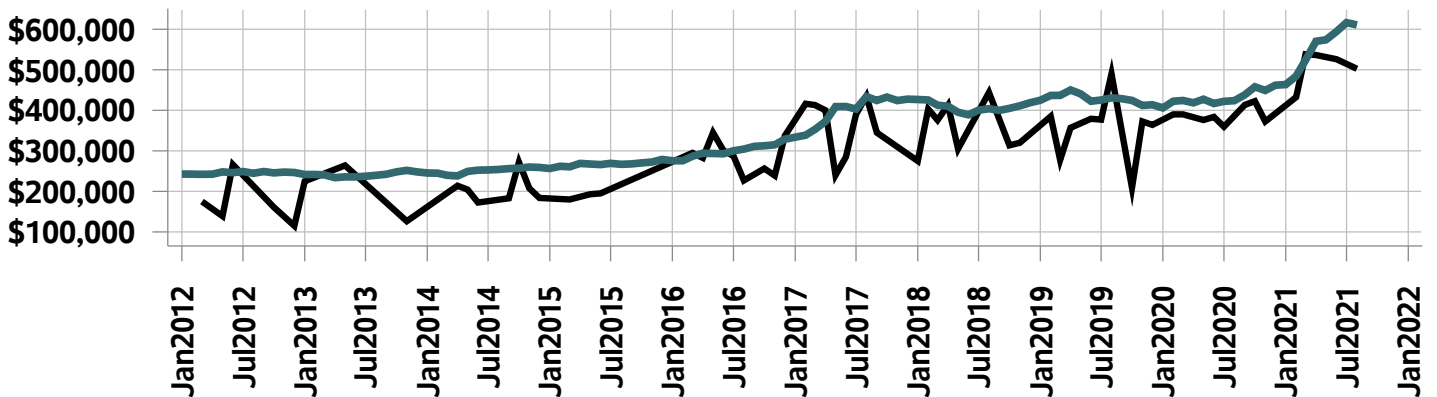
Active Listings (August only)



Months of Inventory (August only)

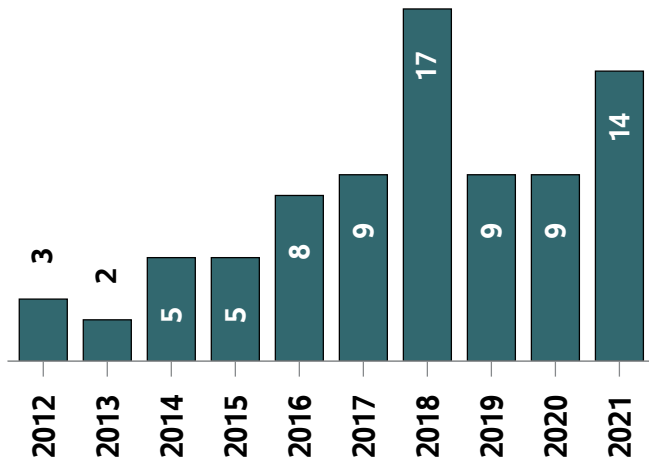


MLS® HPI Townhouse Benchmark Price and Average Price

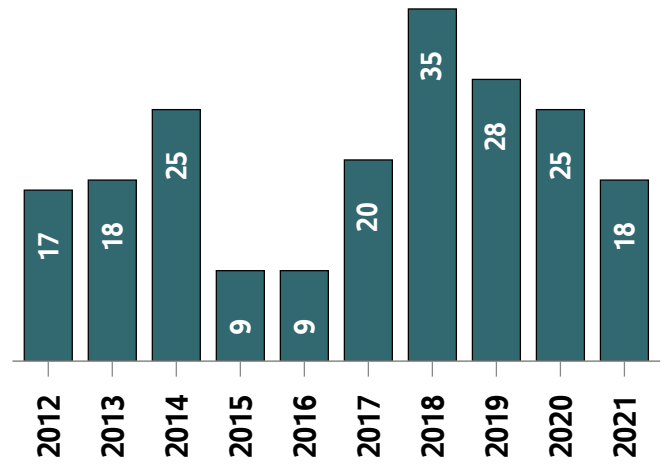


Wasaga Beach MLS® Condo Townhouse Market Activity

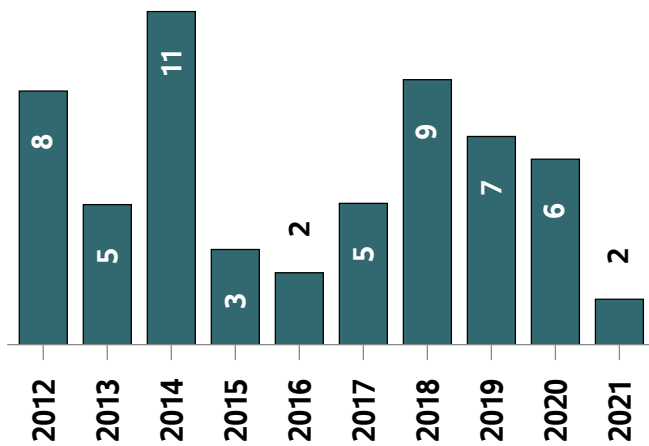
Sales Activity (August Year-to-date)



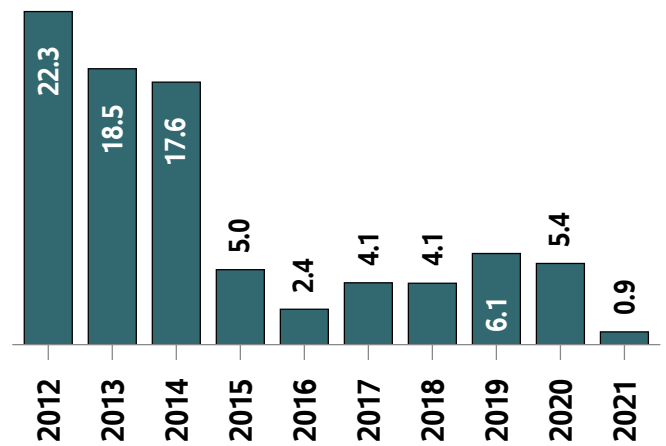
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Apartment Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1	-83.3	-75.0	0.0	0.0	—	0.0
Dollar Volume	\$420,000	-79.1	-58.3	64.7	104.9	—	194.7
New Listings	2	-60.0	0.0	-71.4	-66.7	-50.0	-66.7
Active Listings	2	-75.0	-81.8	-71.4	-77.8	-90.9	-92.3
Sales to New Listings Ratio ¹	50.0	120.0	200.0	14.3	16.7	—	16.7
Months of Inventory ²	2.0	1.3	2.8	7.0	9.0	—	26.0
Average Price	\$420,000	25.3	66.9	64.7	104.9	—	194.7
Median Price	\$420,000	28.0	64.7	64.7	104.9	—	194.7
Sale to List Price Ratio	105.0	97.3	97.3	100.0	97.7	—	95.1
Median Days on Market	3.0	33.5	34.0	12.0	23.0	—	41.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	16	-15.8	23.1	-5.9	-15.8	100.0	128.6
Dollar Volume	\$7,451,350	20.8	83.2	66.3	87.3	390.7	636.7
New Listings	15	-54.5	-53.1	-40.0	-50.0	-64.3	-71.7
Active Listings ³	2	-77.8	-78.5	-68.4	-80.2	-89.7	-92.1
Sales to New Listings Ratio ⁴	106.7	57.6	40.6	68.0	63.3	19.0	13.2
Months of Inventory ⁵	0.9	3.5	5.3	2.8	3.9	18.0	26.9
Average Price	\$465,709	43.4	48.8	76.7	122.4	145.4	222.3
Median Price	\$420,000	44.8	40.0	68.0	112.1	174.1	189.9
Sale to List Price Ratio	100.4	96.9	97.6	97.9	98.6	96.4	96.9
Median Days on Market	13.0	38.0	28.0	28.0	43.0	68.5	85.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

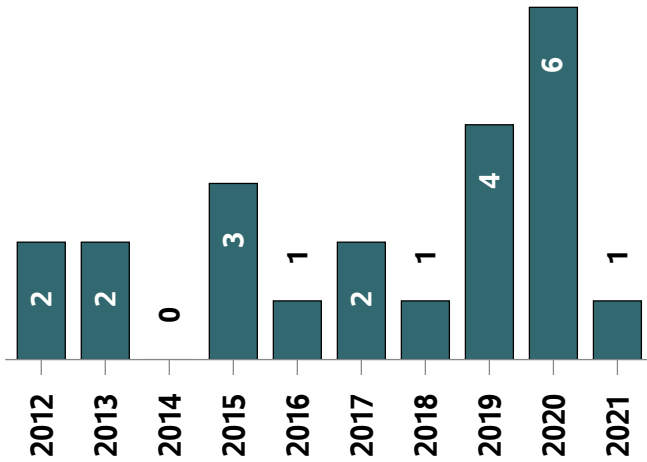
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

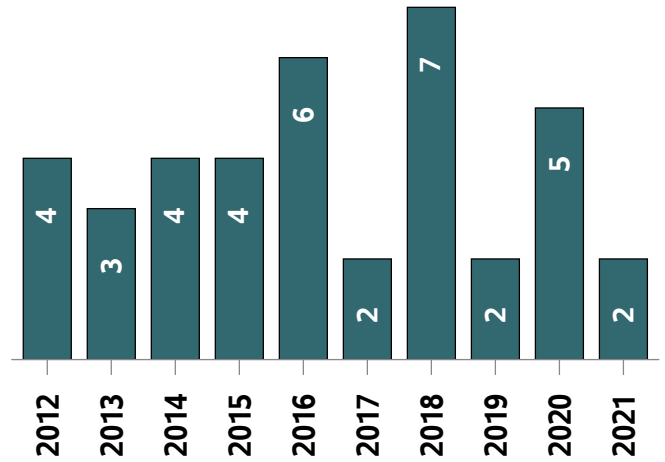
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Apartment Market Activity

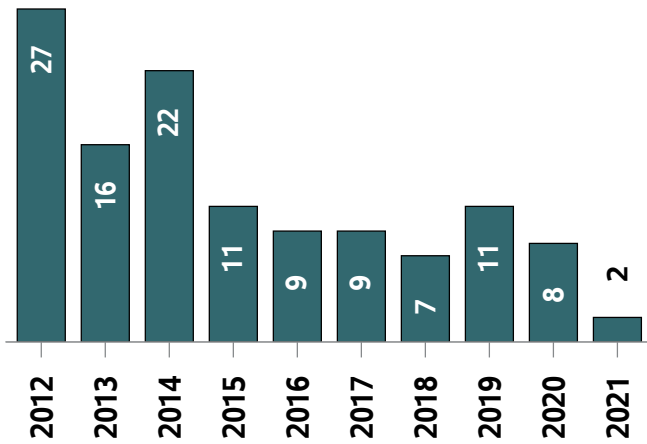
Sales Activity (August only)



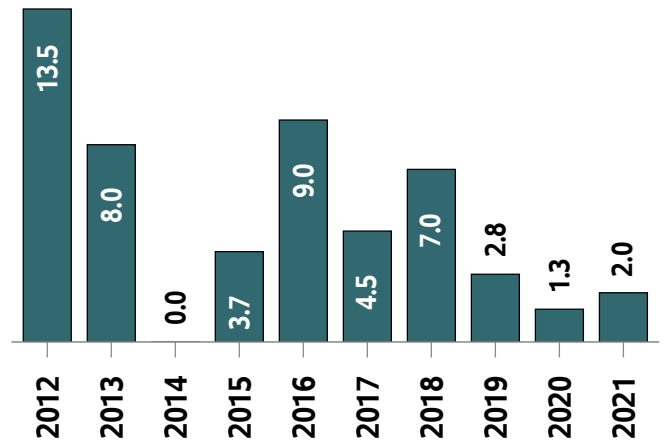
New Listings (August only)



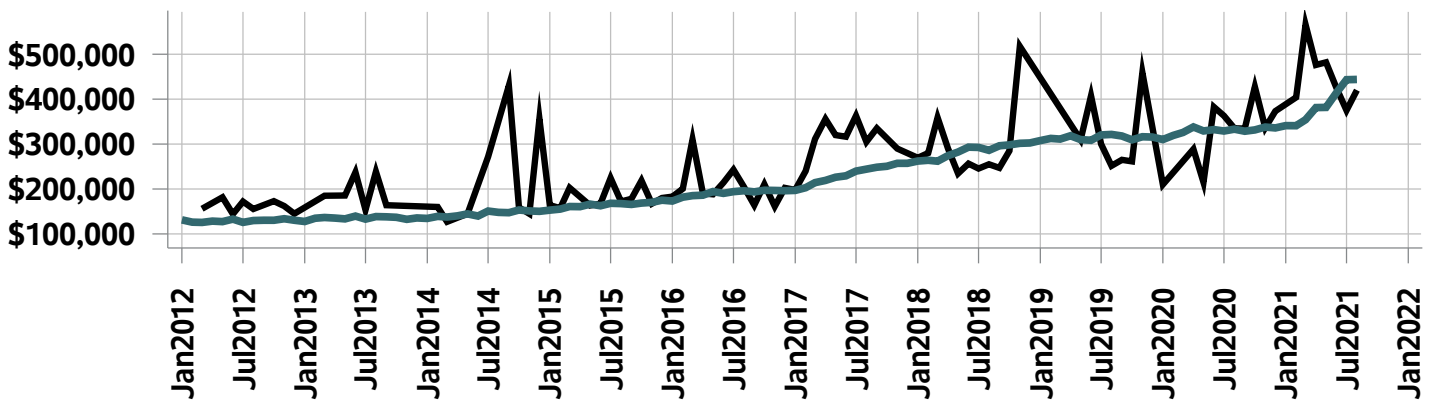
Active Listings (August only)



Months of Inventory (August only)

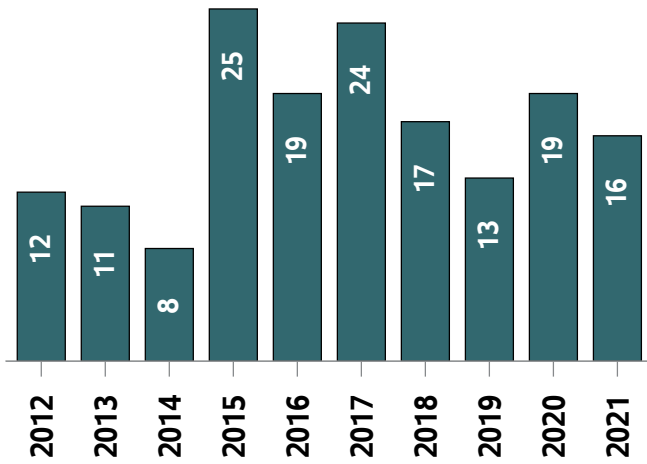


MLS® HPI Apartment Benchmark Price and Average Price

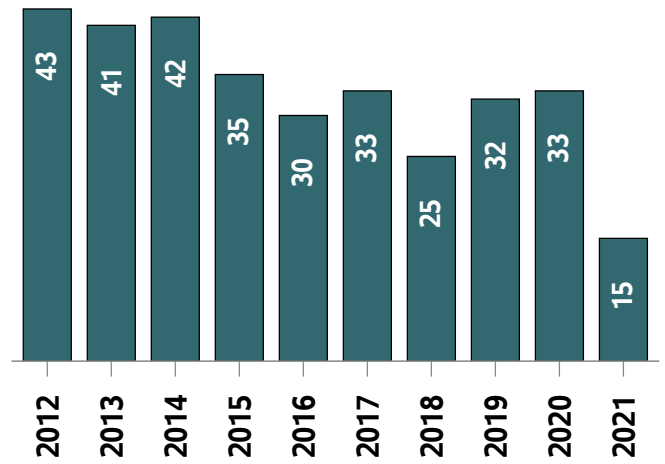


Wasaga Beach MLS® Apartment Market Activity

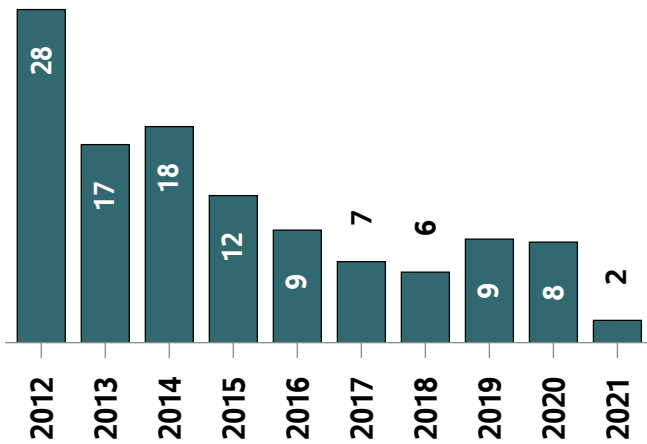
Sales Activity (August Year-to-date)



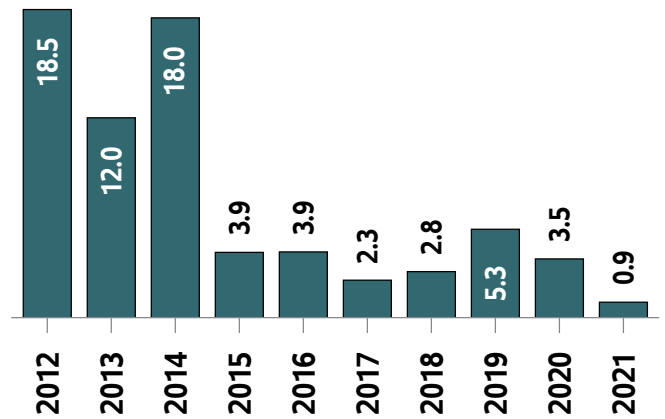
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

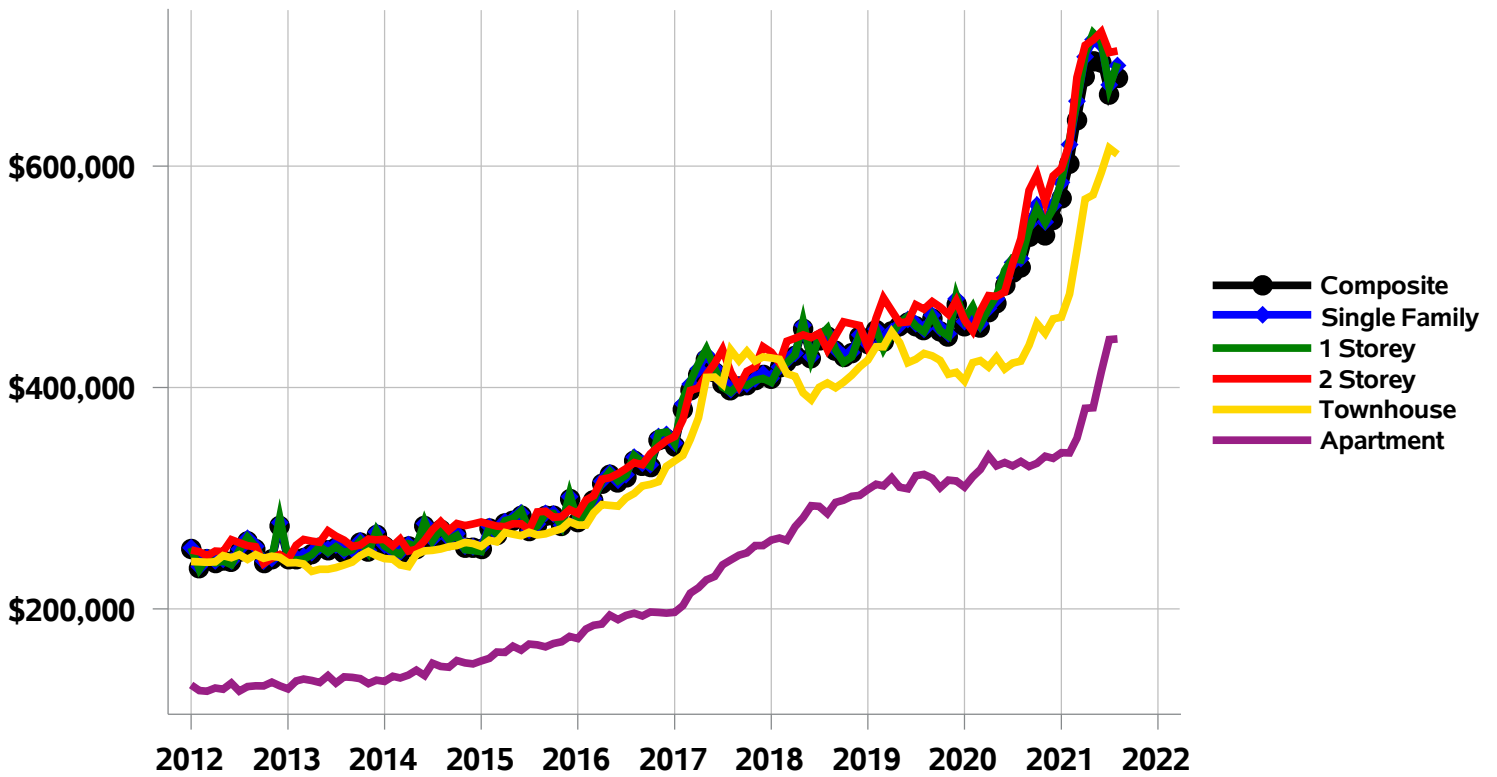
² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$679,200	2.3	-2.2	12.8	33.7	52.4	103.2
Single Family	\$690,900	2.6	-3.3	11.5	33.8	54.0	105.0
One Storey	\$693,000	3.3	-3.8	11.0	34.5	52.8	104.6
Two Storey	\$704,100	0.2	-1.4	13.4	31.8	62.2	112.0
Townhouse	\$610,600	-0.9	6.4	26.1	44.1	51.1	100.7
Apartment	\$443,900	0.1	16.3	30.2	33.2	55.2	126.4

MLS® HPI Benchmark Price



Wasaga Beach MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7874
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7782
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1585
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9120
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers