



Southern Georgian Bay  
association of  
**REALTORS®**

**Southern Georgian Bay  
Western District  
Residential Market Activity and  
MLS® Home Price Index Report  
July 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

**Southern Georgian Bay  
Western District  
MLS® Residential Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	220	-46.5	-7.6	27.2	-17.6	-15.7	36.6
Dollar Volume	\$184,769,702	-34.2	43.7	123.6	74.5	122.2	282.8
New Listings	299	-27.6	-20.1	-13.1	0.7	-35.0	-28.0
Active Listings	378	-37.5	-60.5	-52.2	-56.7	-78.8	-80.5
Sales to New Listings Ratio <sup>1</sup>	73.6	99.5	63.6	50.3	89.9	56.7	38.8
Months of Inventory <sup>2</sup>	1.7	1.5	4.0	4.6	3.3	6.8	12.1
Average Price	\$839,862	22.9	55.4	75.8	111.8	163.6	180.1
Median Price	\$708,825	23.3	61.8	69.6	112.5	164.5	183.6
Sale to List Price Ratio	99.8	98.4	96.9	97.6	97.3	96.4	95.2
Median Days on Market	15.0	23.0	35.0	30.0	34.0	56.0	69.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	1,761	29.6	37.4	46.4	3.3	39.3	69.3
Dollar Volume	\$1,484,619,617	73.9	114.7	154.8	133.1	268.8	376.0
New Listings	2,388	9.4	-3.8	9.0	-2.5	-24.5	-25.8
Active Listings <sup>3</sup>	297	-53.8	-61.0	-50.3	-64.9	-80.4	-82.1
Sales to New Listings Ratio <sup>4</sup>	73.7	62.3	51.7	54.9	69.6	40.0	32.3
Months of Inventory <sup>5</sup>	1.2	3.3	4.2	3.5	3.5	8.4	11.1
Average Price	\$843,055	34.2	56.3	74.1	125.7	164.7	181.1
Median Price	\$721,500	36.1	54.0	68.2	125.5	169.2	184.1
Sale to List Price Ratio	104.4	97.9	97.6	97.9	97.5	96.1	95.6
Median Days on Market	10.0	27.0	29.0	25.0	30.0	55.0	57.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

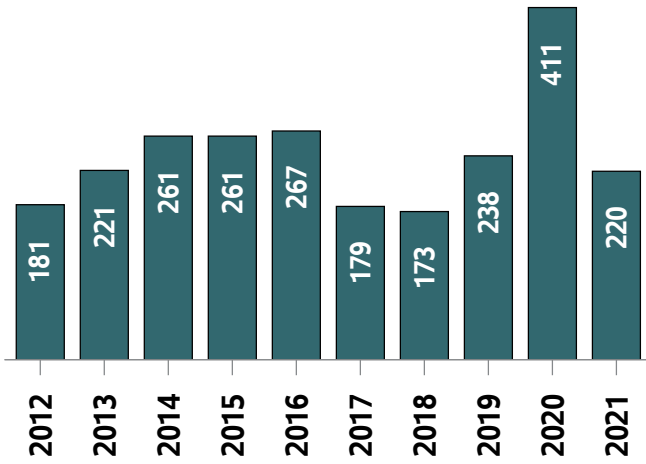
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

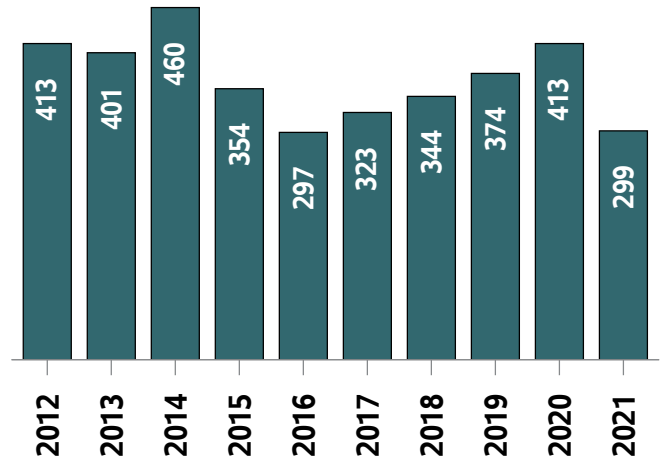
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Residential Market Activity

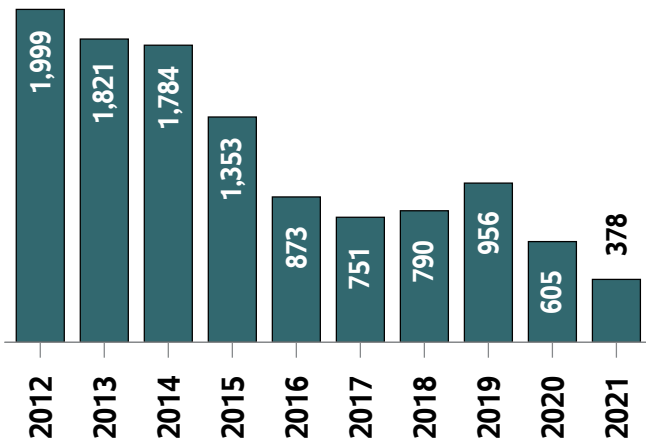
**Sales Activity (July only)**



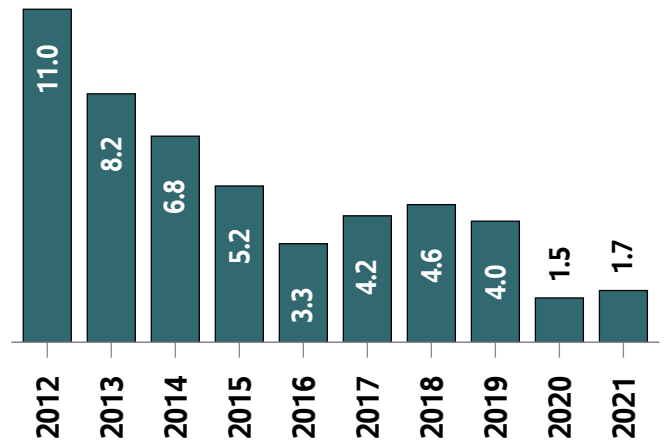
**New Listings (July only)**



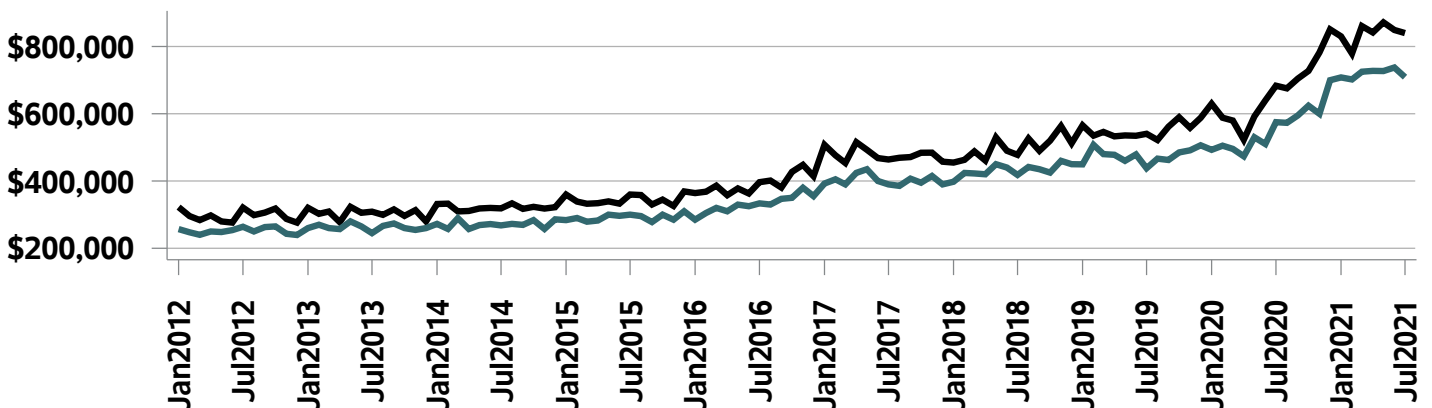
**Active Listings (July only)**



**Months of Inventory (July only)**

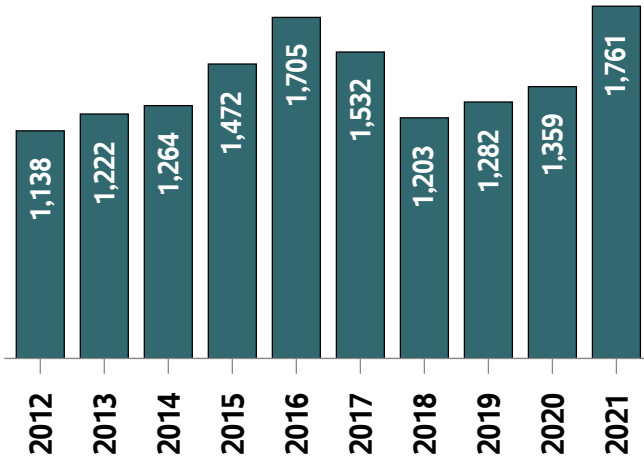


**Average Price and Median Price**

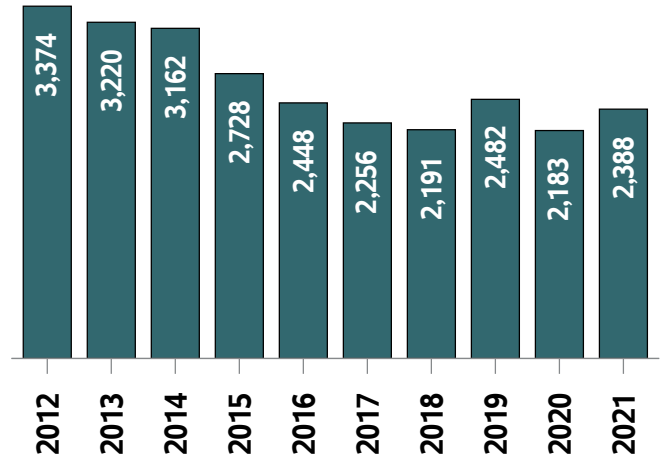


## Southern Georgian Bay Western District MLS® Residential Market Activity

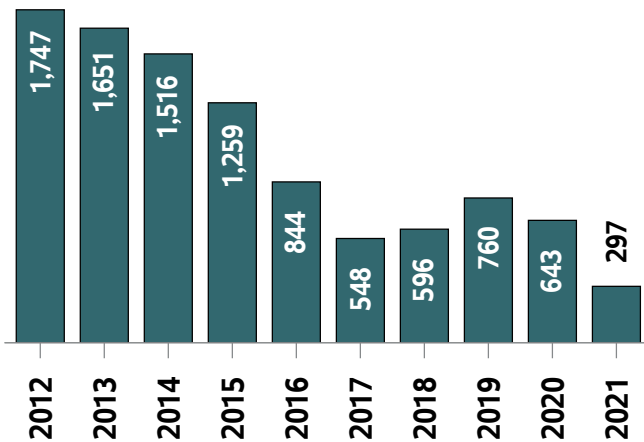
Sales Activity (July Year-to-date)



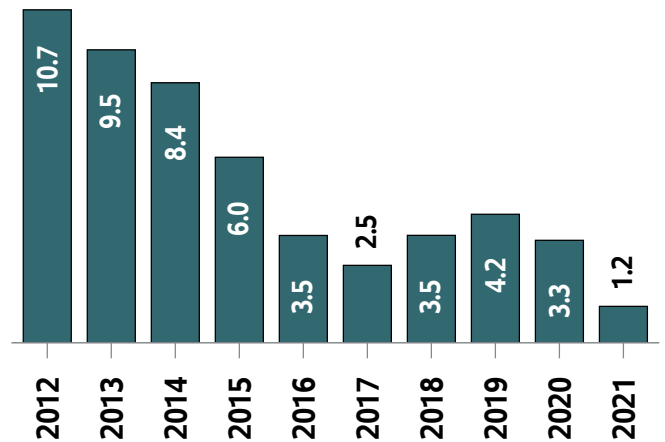
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Single Family Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	157	-48.9	-1.9	24.6	-21.9	-21.1	18.9
Dollar Volume	\$145,435,430	-37.7	55.0	118.3	65.9	111.4	247.1
New Listings	213	-25.5	-18.1	-21.1	-14.5	-40.7	-31.3
Active Listings	269	-38.4	-63.4	-56.7	-60.8	-80.5	-81.1
Sales to New Listings Ratio <sup>1</sup>	73.7	107.3	61.5	46.7	80.7	55.4	42.6
Months of Inventory <sup>2</sup>	1.7	1.4	4.6	4.9	3.4	6.9	10.8
Average Price	\$926,340	21.8	58.0	75.2	112.4	168.0	191.8
Median Price	\$756,000	20.0	60.0	63.8	104.3	157.1	166.7
Sale to List Price Ratio	99.9	98.4	96.4	97.6	97.3	96.6	95.5
Median Days on Market	15.0	23.0	36.0	29.0	31.0	56.0	62.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	1,227	22.6	32.9	40.2	-4.7	26.5	50.6
Dollar Volume	\$1,155,488,895	66.0	114.3	148.5	120.3	243.8	345.5
New Listings	1,680	7.5	-9.4	1.2	-12.4	-30.9	-29.8
Active Listings <sup>3</sup>	205	-57.1	-64.6	-55.5	-67.7	-82.1	-82.8
Sales to New Listings Ratio <sup>4</sup>	73.0	64.0	49.8	52.7	67.1	39.9	34.1
Months of Inventory <sup>5</sup>	1.2	3.3	4.4	3.7	3.5	8.3	10.2
Average Price	\$941,719	35.4	61.2	77.2	131.1	171.8	195.9
Median Price	\$790,000	37.4	55.7	68.8	129.0	173.4	198.1
Sale to List Price Ratio	104.4	98.0	97.4	97.8	97.4	96.1	95.7
Median Days on Market	9.0	28.0	30.0	25.0	27.0	51.0	54.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

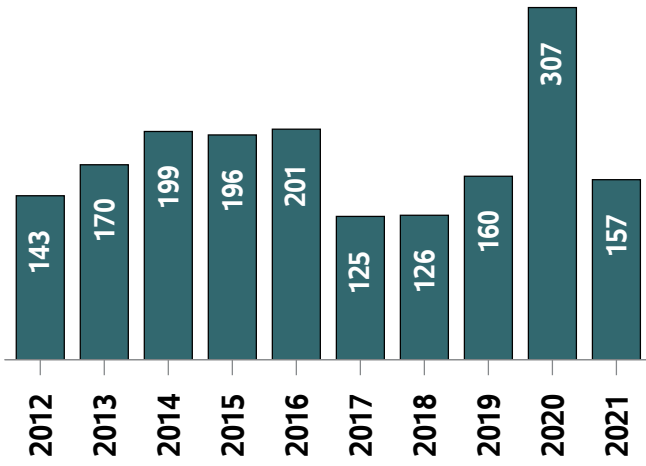
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

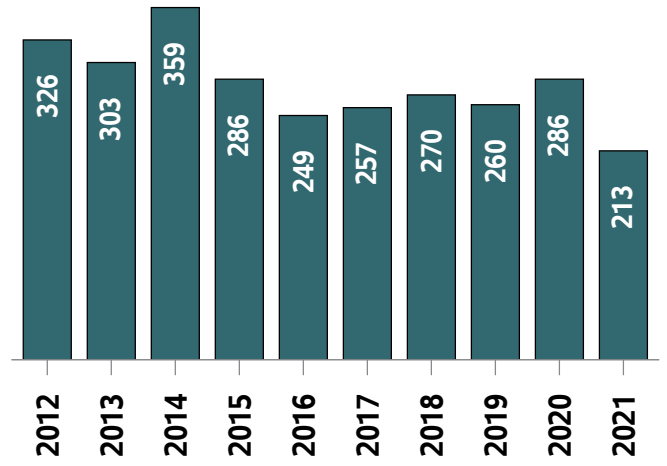
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Single Family Market Activity

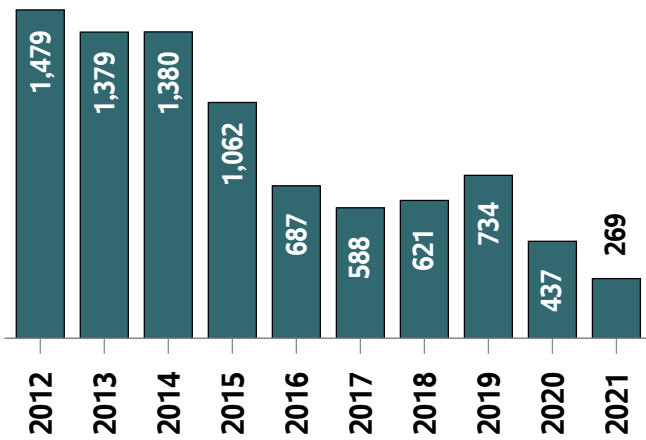
**Sales Activity (July only)**



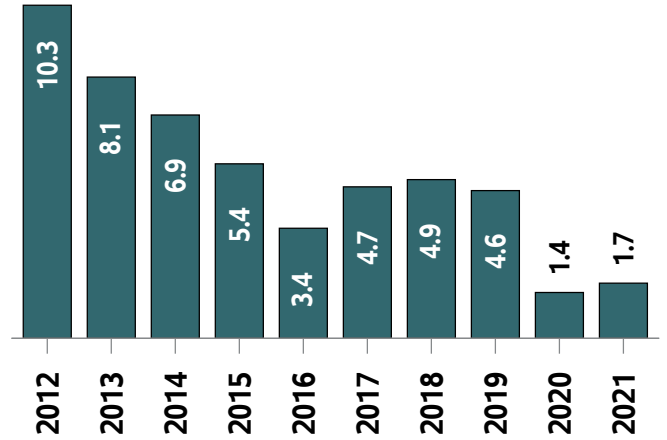
**New Listings (July only)**



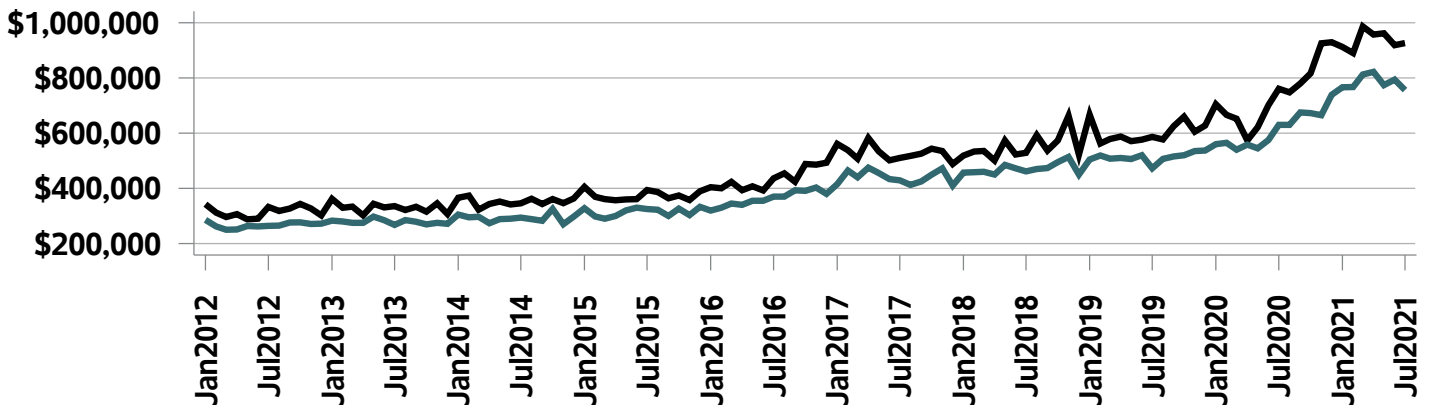
**Active Listings (July only)**



**Months of Inventory (July only)**

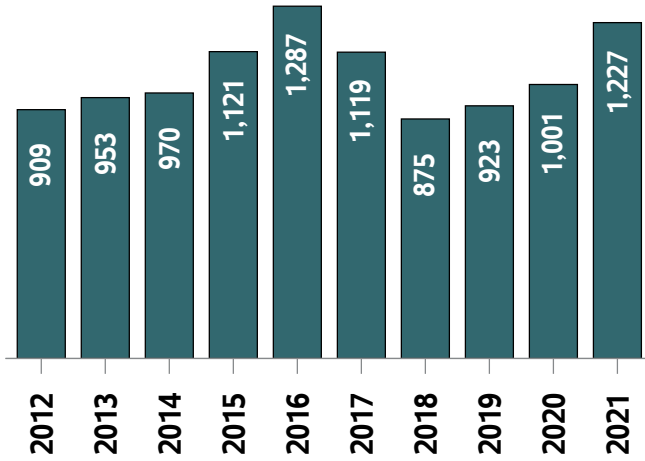


**Average Price and Median Price**

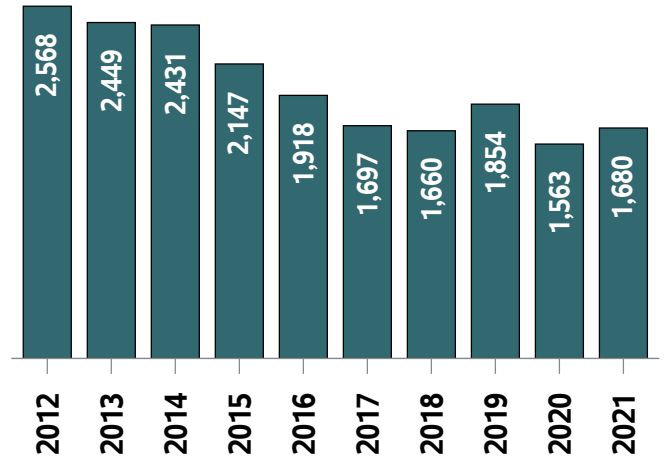


## Southern Georgian Bay Western District MLS® Single Family Market Activity

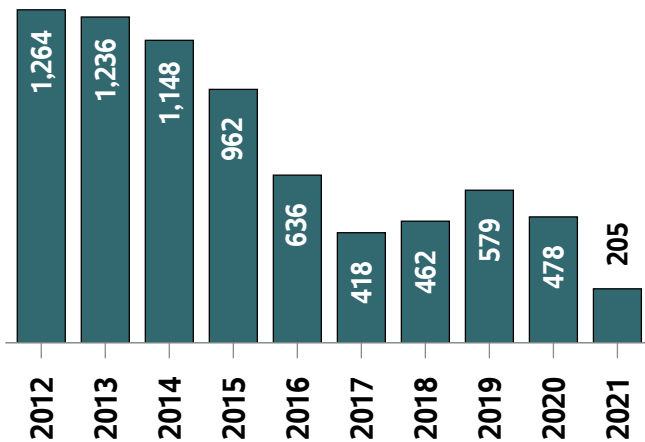
**Sales Activity (July Year-to-date)**



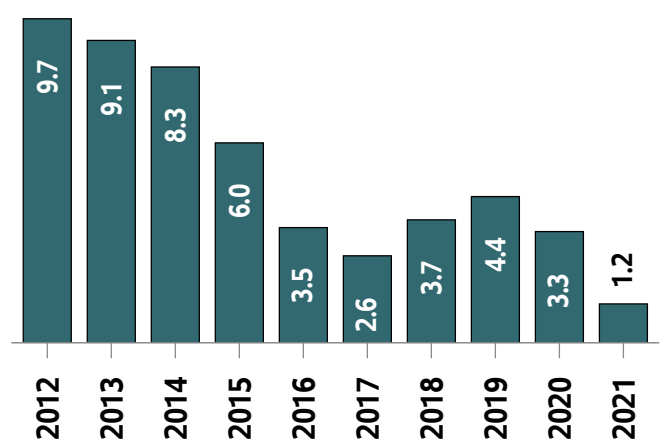
**New Listings (July Year-to-date)**



**Active Listings <sup>1</sup> (July Year-to-date)**



**Months of Inventory <sup>2</sup> (July Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



**Southern Georgian Bay  
Western District  
MLS® Condo Townhouse Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	11	-76.6	-65.6	-47.6	-54.2	-50.0	83.3
Dollar Volume	\$8,210,553	-65.7	-51.7	4.4	0.2	64.9	409.9
New Listings	11	-76.1	-69.4	-59.3	0.0	-64.5	-60.7
Active Listings	10	-80.8	-82.1	-80.4	-60.0	-91.0	-92.6
Sales to New Listings Ratio <sup>1</sup>	100.0	102.2	88.9	77.8	218.2	71.0	21.4
Months of Inventory <sup>2</sup>	0.9	1.1	1.8	2.4	1.0	5.0	22.7
Average Price	\$746,414	46.6	40.6	99.3	118.6	229.8	178.1
Median Price	\$758,000	44.4	91.2	116.6	154.1	307.5	211.6
Sale to List Price Ratio	99.9	97.9	98.2	97.6	97.9	96.2	97.3
Median Days on Market	19.0	28.0	21.5	31.0	33.5	62.0	96.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	113	-15.0	-18.1	-11.0	-9.6	27.0	82.3
Dollar Volume	\$78,858,058	24.0	24.9	57.6	112.6	263.9	420.4
New Listings	150	-34.2	-27.5	-23.5	14.5	-24.2	-28.2
Active Listings <sup>3</sup>	12	-77.3	-73.8	-71.8	-65.7	-86.9	-89.5
Sales to New Listings Ratio <sup>4</sup>	75.3	58.3	66.7	64.8	95.4	44.9	29.7
Months of Inventory <sup>5</sup>	0.8	2.8	2.4	2.4	2.0	7.3	13.1
Average Price	\$697,859	45.9	52.5	77.1	135.2	186.6	185.6
Median Price	\$646,723	50.4	67.1	76.2	144.1	202.2	195.0
Sale to List Price Ratio	107.5	97.9	98.3	98.7	97.9	96.5	96.0
Median Days on Market	7.0	23.0	23.0	20.0	33.0	63.0	64.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

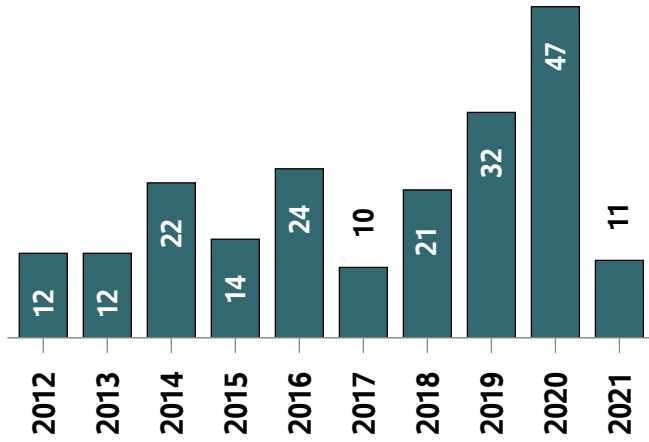
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

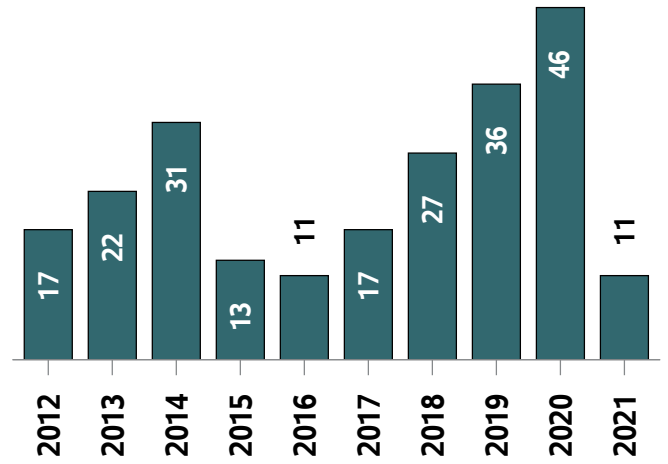


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

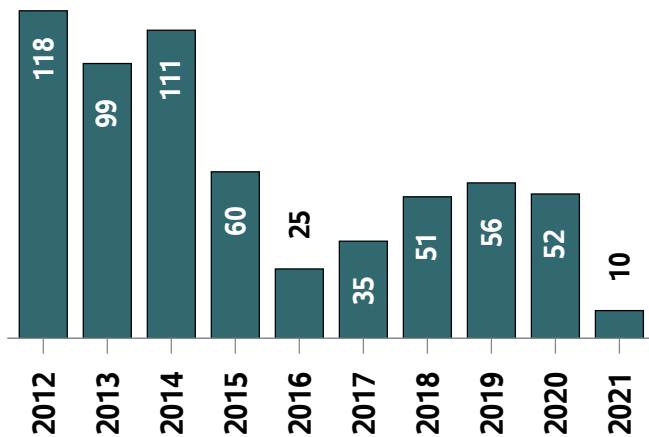
Sales Activity (July only)



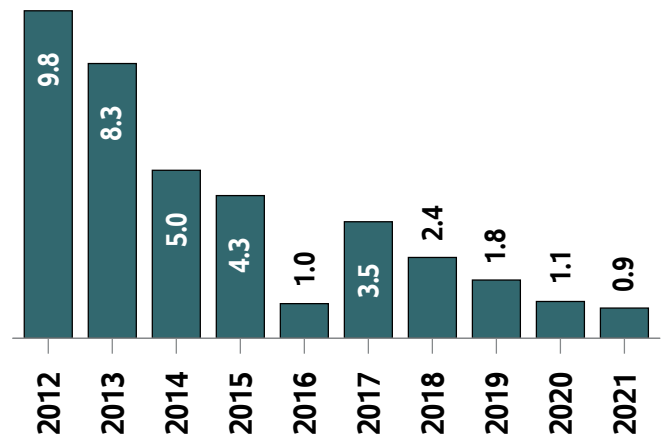
New Listings (July only)



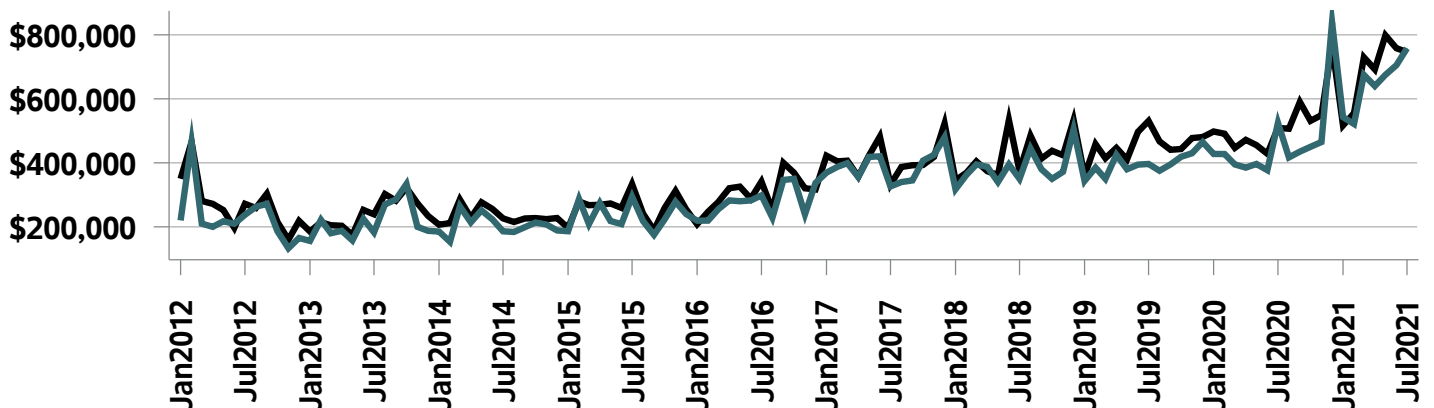
Active Listings (July only)



Months of Inventory (July only)

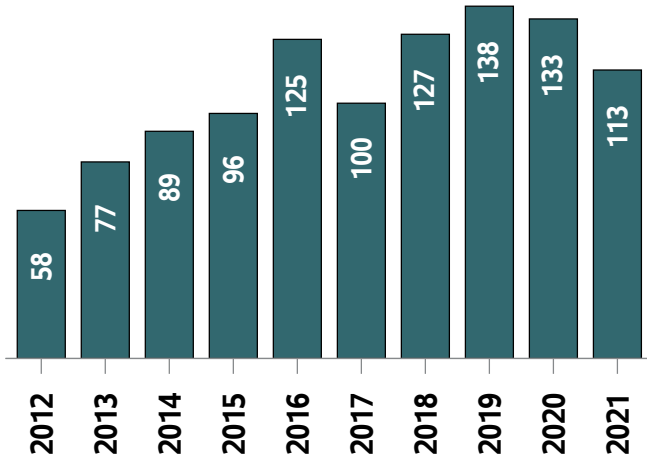


Average Price and Median Price

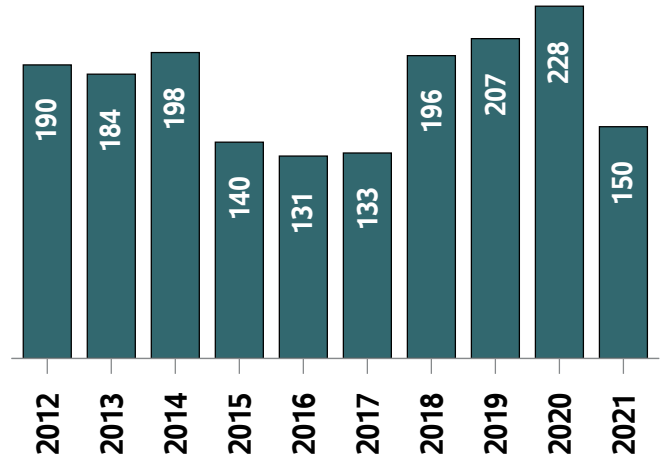


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

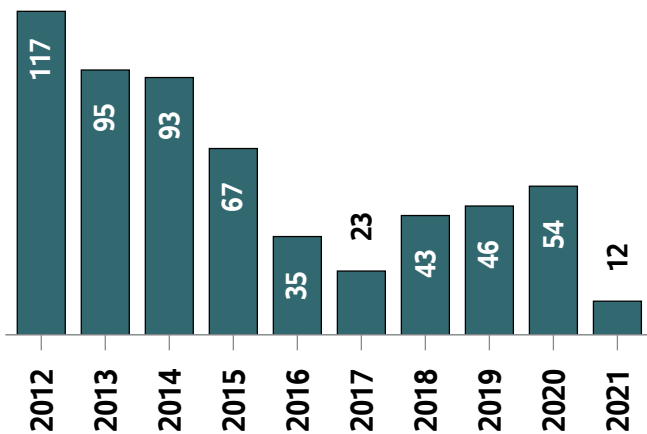
**Sales Activity (July Year-to-date)**



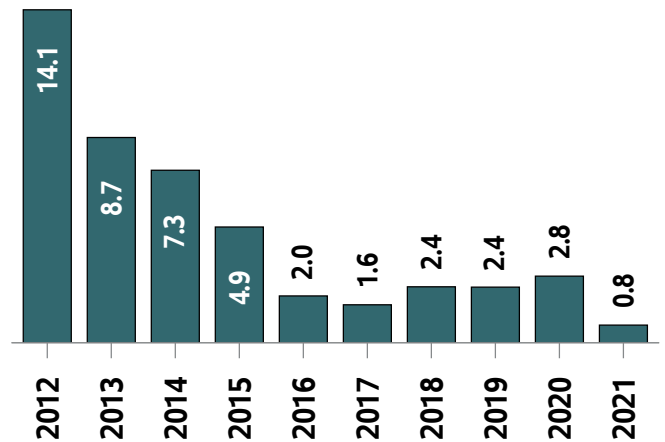
**New Listings (July Year-to-date)**



**Active Listings <sup>1</sup> (July Year-to-date)**



**Months of Inventory <sup>2</sup> (July Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Apartment Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	29	20.8	0.0	81.3	26.1	-6.5	45.0
Dollar Volume	\$14,521,419	56.9	28.6	191.9	132.2	85.2	251.9
New Listings	37	-11.9	5.7	60.9	76.2	-32.7	-30.2
Active Listings	50	-33.3	-28.6	-18.0	-52.8	-77.2	-82.5
Sales to New Listings Ratio <sup>1</sup>	78.4	57.1	82.9	69.6	109.5	56.4	37.7
Months of Inventory <sup>2</sup>	1.7	3.1	2.4	3.8	4.6	7.1	14.3
Average Price	\$500,739	29.8	28.6	61.0	84.2	97.9	142.7
Median Price	\$469,900	27.0	27.3	67.8	68.4	147.3	139.7
Sale to List Price Ratio	99.6	98.1	98.2	97.2	98.5	95.8	93.8
Median Days on Market	22.0	27.5	33.0	49.5	34.0	56.0	82.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	259	121.4	107.2	102.3	29.5	61.9	112.3
Dollar Volume	\$143,912,848	202.0	184.9	239.1	168.3	316.4	415.1
New Listings	323	42.9	54.5	68.2	19.6	-20.4	-29.8
Active Listings <sup>3</sup>	50	-25.1	-25.6	-7.1	-57.3	-75.9	-81.5
Sales to New Listings Ratio <sup>4</sup>	80.2	51.8	59.8	66.7	74.1	39.4	26.5
Months of Inventory <sup>5</sup>	1.4	4.0	3.8	3.0	4.1	9.1	15.6
Average Price	\$555,648	36.4	37.5	67.6	107.2	157.2	142.7
Median Price	\$510,000	36.0	44.5	61.9	113.8	175.7	150.6
Sale to List Price Ratio	103.1	97.6	97.8	98.2	97.4	95.7	95.3
Median Days on Market	14.0	28.0	34.0	23.0	37.0	61.5	67.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

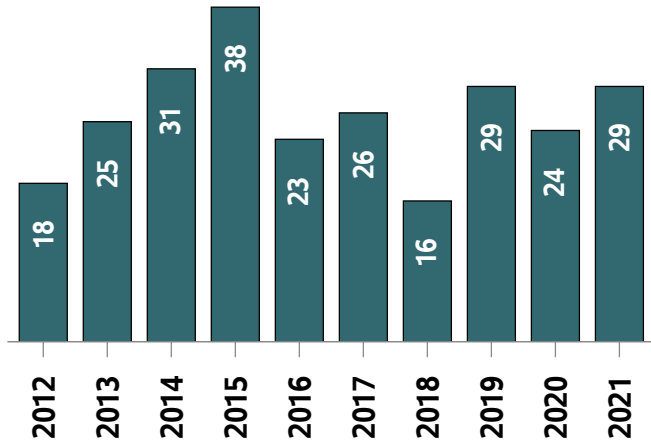
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

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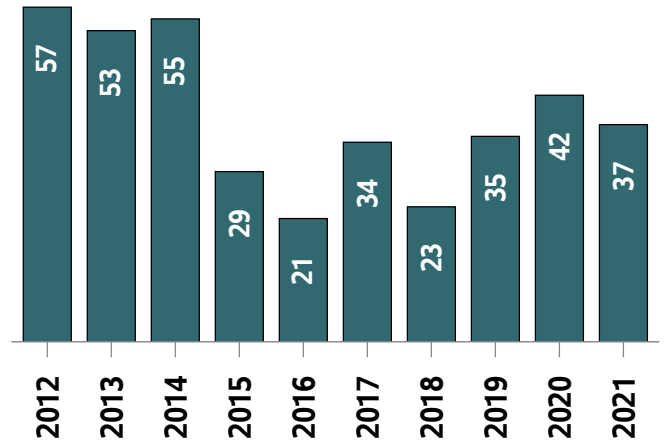
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Apartment Market Activity

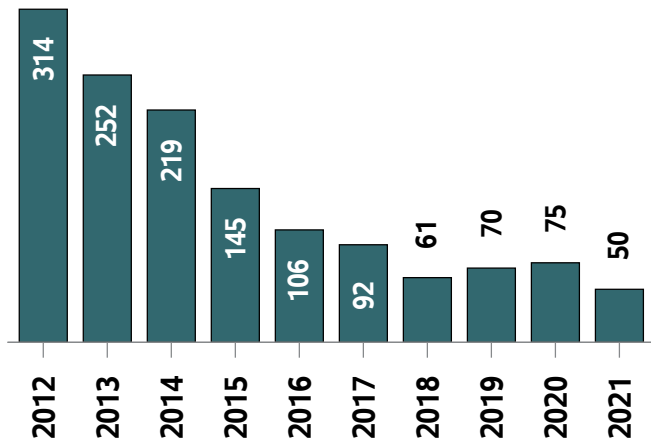
**Sales Activity (July only)**



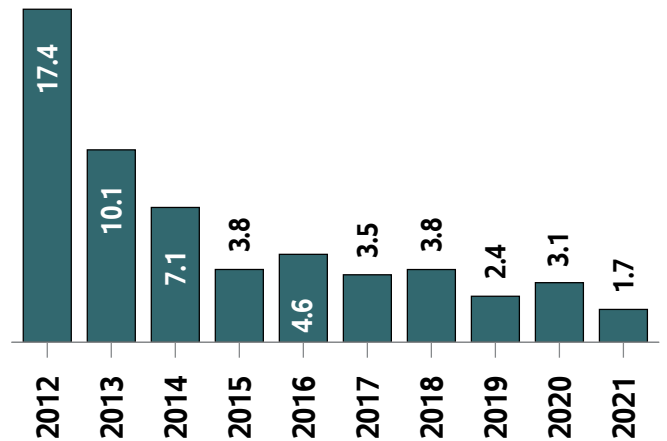
**New Listings (July only)**



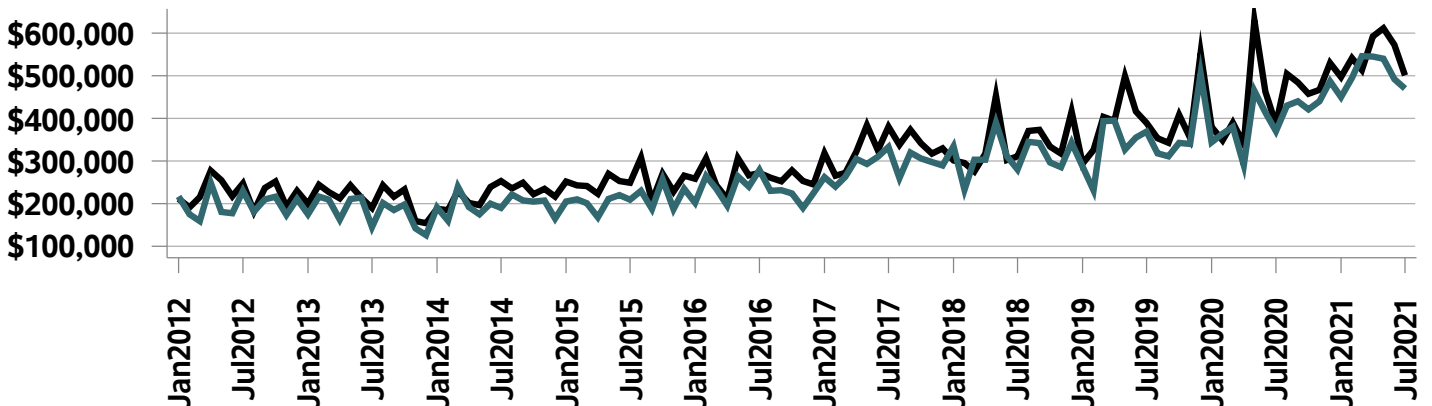
**Active Listings (July only)**



**Months of Inventory (July only)**

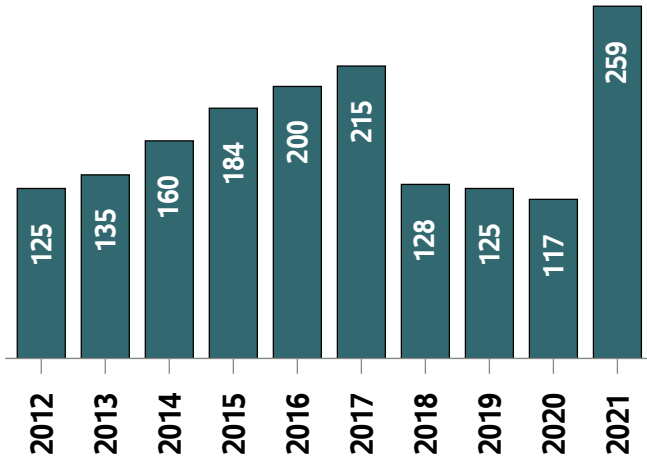


**Average Price and Median Price**

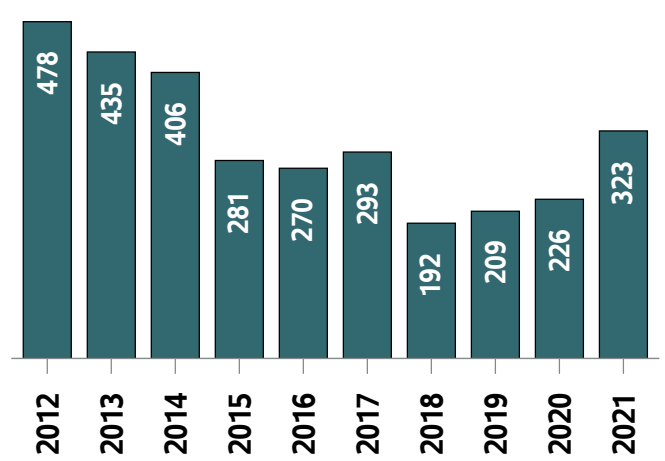


## Southern Georgian Bay Western District MLS® Apartment Market Activity

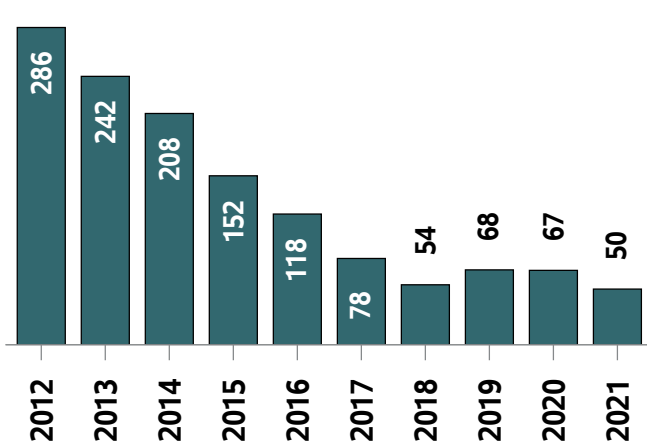
Sales Activity (July Year-to-date)



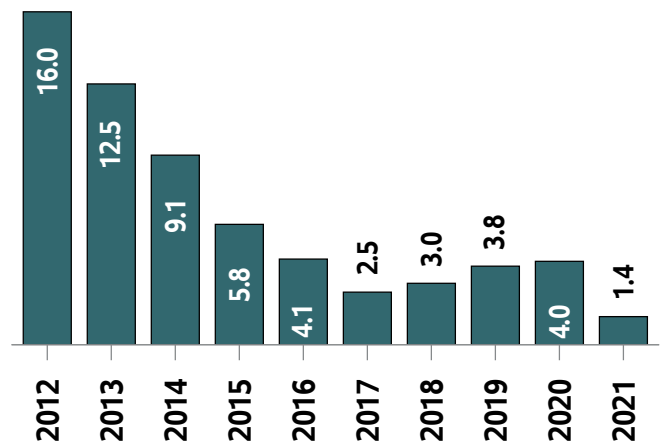
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Residential Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	33	-61.2	3.1	50.0	-21.4	-2.9	32.0
Dollar Volume	\$36,575,130	-54.3	77.9	143.6	64.2	172.5	366.2
New Listings	48	-40.7	-9.4	37.1	-9.4	-38.5	-25.0
Active Listings	84	-41.3	-53.3	-40.0	-59.6	-74.5	-77.0
Sales to New Listings Ratio <sup>1</sup>	68.8	104.9	60.4	62.9	79.2	43.6	39.1
Months of Inventory <sup>2</sup>	2.5	1.7	5.6	6.4	5.0	9.7	14.6
Average Price	\$1,108,337	17.7	72.5	62.4	109.0	180.8	253.2
Median Price	\$831,000	-3.9	38.4	50.0	98.4	181.7	191.6
Sale to List Price Ratio	98.2	97.3	97.3	96.2	97.1	95.5	94.8
Median Days on Market	22.0	26.0	35.5	37.0	46.5	62.0	82.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	321	34.3	57.4	67.2	37.8	70.7	109.8
Dollar Volume	\$324,930,366	61.3	131.8	165.6	181.2	329.1	418.0
New Listings	464	10.0	17.5	37.7	17.5	-12.0	-14.9
Active Listings <sup>3</sup>	70	-56.9	-54.8	-47.3	-65.4	-77.1	-79.5
Sales to New Listings Ratio <sup>4</sup>	69.2	56.6	51.6	57.0	59.0	35.7	28.1
Months of Inventory <sup>5</sup>	1.5	4.8	5.3	4.9	6.1	11.4	15.7
Average Price	\$1,012,244	20.1	47.3	58.9	104.1	151.3	146.9
Median Price	\$865,000	24.5	47.4	66.3	120.1	165.0	159.0
Sale to List Price Ratio	103.6	97.5	97.7	98.0	96.3	95.3	94.9
Median Days on Market	12.0	33.0	32.0	26.5	47.0	68.5	67.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

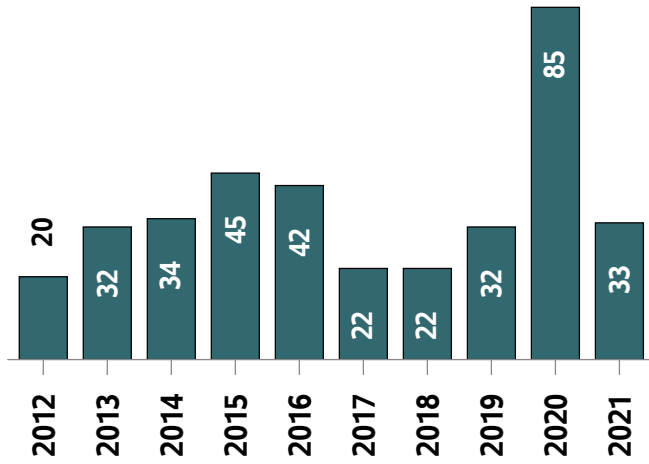
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

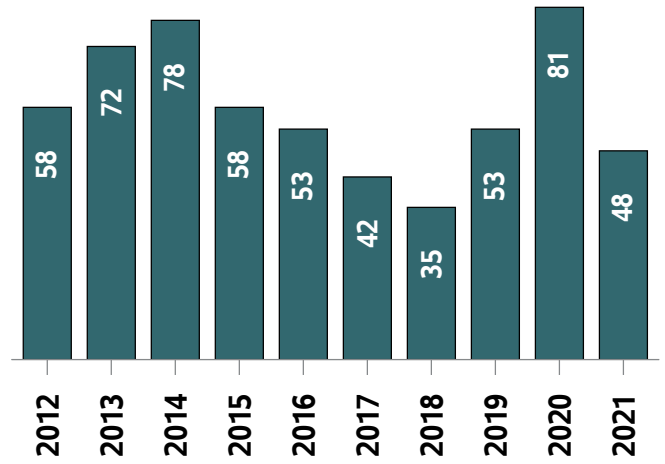
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Residential Market Activity

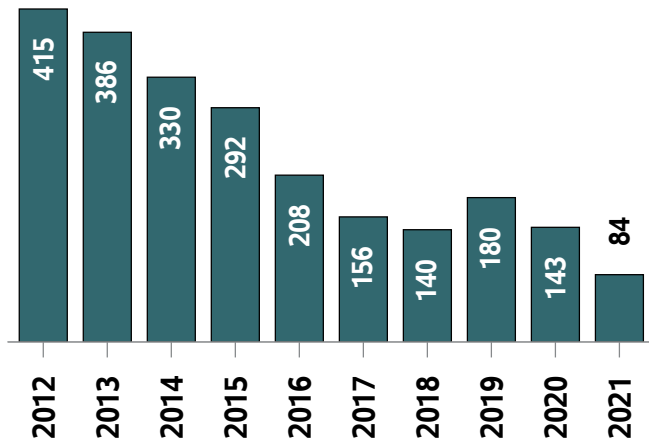
Sales Activity (July only)



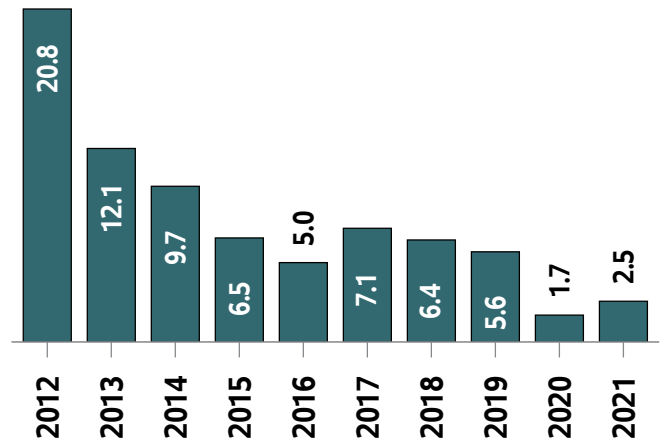
New Listings (July only)



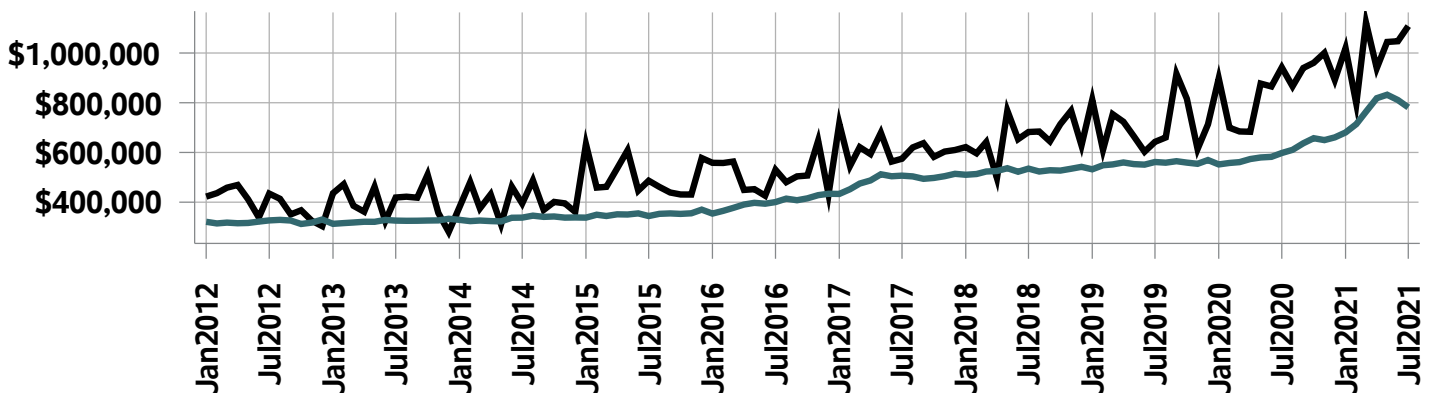
Active Listings (July only)



Months of Inventory (July only)



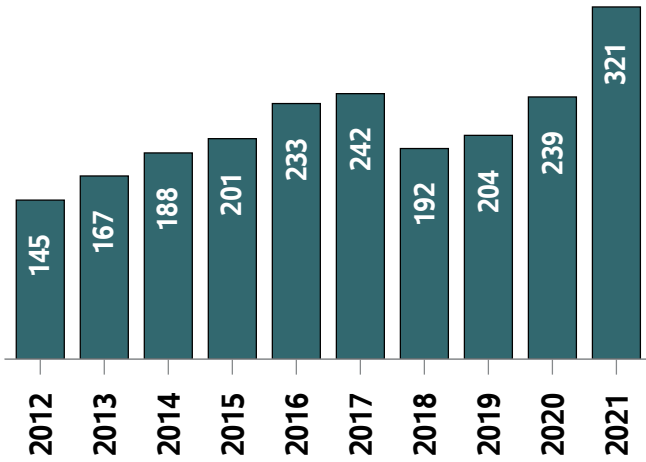
MLS® HPI Composite Benchmark Price and Average Price



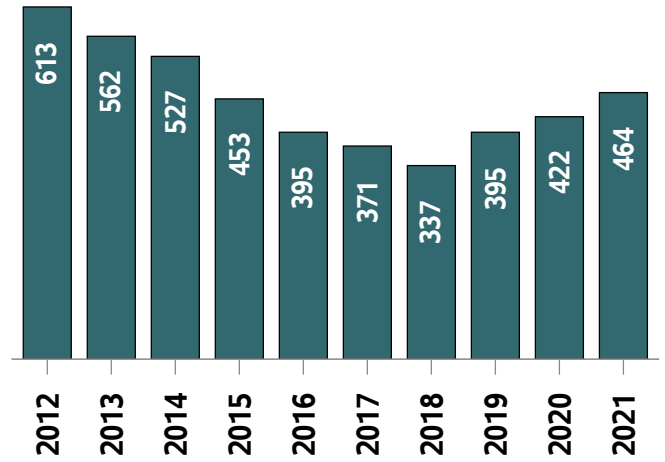


## Blue Mountains (The) MLS® Residential Market Activity

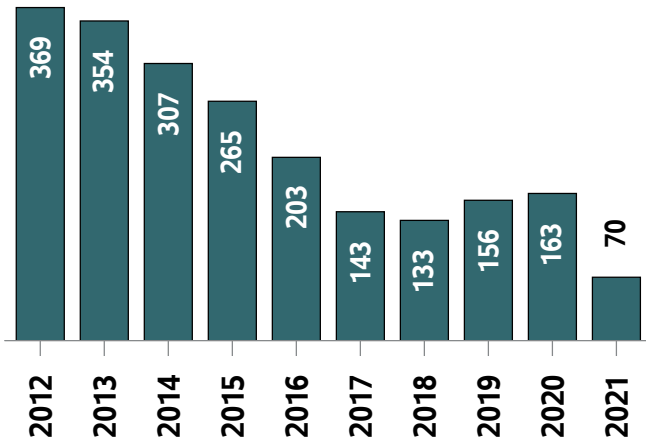
Sales Activity (July Year-to-date)



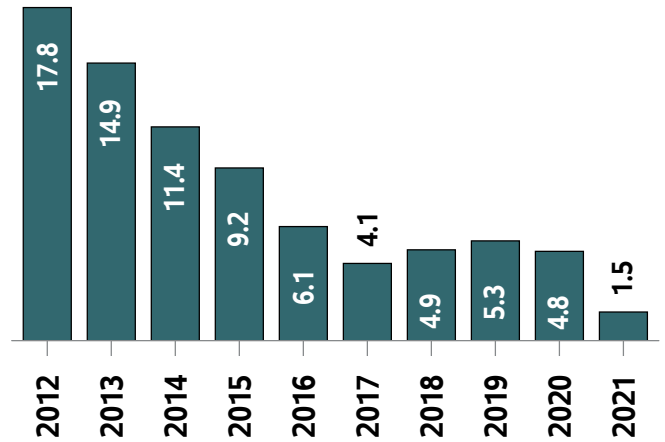
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Single Family Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	17	-69.6	21.4	54.5	-26.1	13.3	6.3
Dollar Volume	\$27,627,900	-58.0	121.9	158.7	69.6	211.9	364.8
New Listings	27	-48.1	-3.6	28.6	-37.2	-43.8	-35.7
Active Listings	44	-56.4	-63.3	-53.7	-65.4	-77.3	-76.2
Sales to New Listings Ratio <sup>1</sup>	63.0	107.7	50.0	52.4	53.5	31.3	38.1
Months of Inventory <sup>2</sup>	2.6	1.8	8.6	8.6	5.5	12.9	11.6
Average Price	\$1,625,171	38.5	82.8	67.4	129.4	175.2	337.5
Median Price	\$1,170,000	14.5	36.4	56.0	104.2	160.6	256.7
Sale to List Price Ratio	98.6	97.0	96.2	95.5	97.0	96.0	95.3
Median Days on Market	16.0	26.0	35.5	34.0	43.0	63.0	85.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	154	12.4	38.7	54.0	26.2	55.6	92.5
Dollar Volume	\$218,316,800	43.3	114.6	145.4	171.2	309.2	390.9
New Listings	227	-12.0	-12.0	12.4	-4.2	-25.1	-18.9
Active Listings <sup>3</sup>	33	-69.9	-67.5	-61.7	-70.6	-80.9	-78.3
Sales to New Listings Ratio <sup>4</sup>	67.8	53.1	43.0	49.5	51.5	32.7	28.6
Months of Inventory <sup>5</sup>	1.5	5.6	6.5	6.1	6.5	12.3	13.4
Average Price	\$1,417,642	27.5	54.6	59.4	114.8	163.1	155.0
Median Price	\$1,287,950	36.0	65.1	70.0	129.2	174.0	232.8
Sale to List Price Ratio	103.6	97.6	97.3	97.9	96.1	95.1	94.9
Median Days on Market	11.0	39.0	28.0	25.5	44.0	66.0	64.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

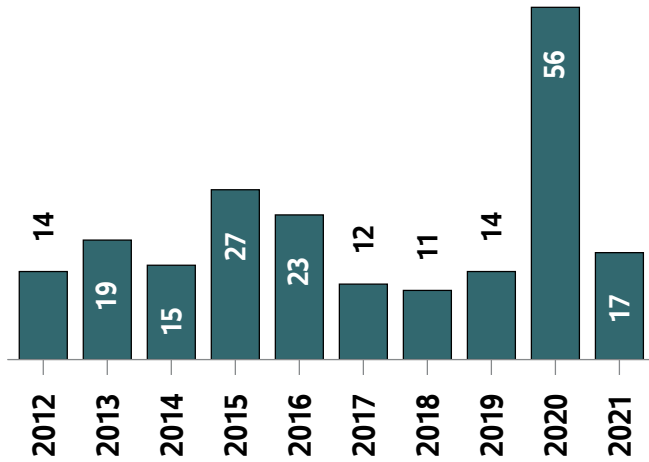
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

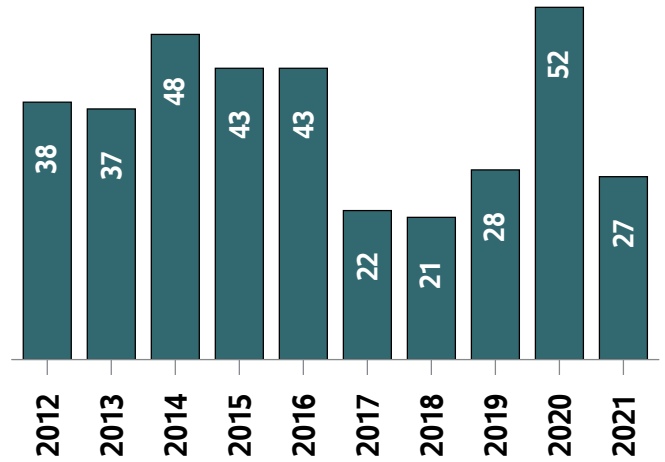
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Single Family Market Activity

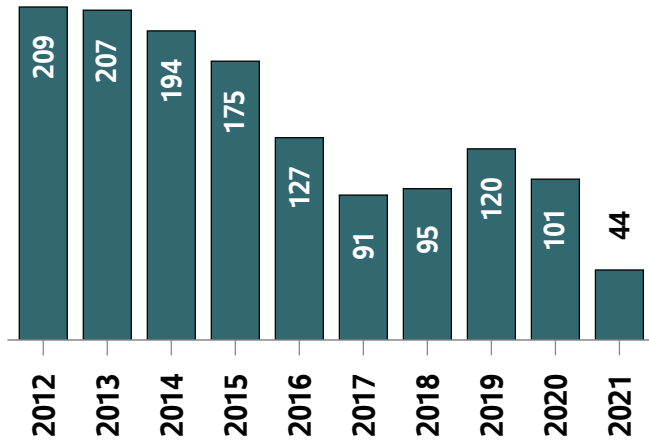
Sales Activity (July only)



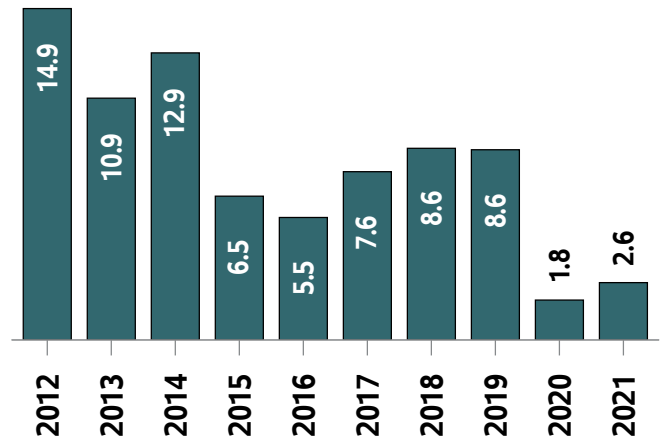
New Listings (July only)



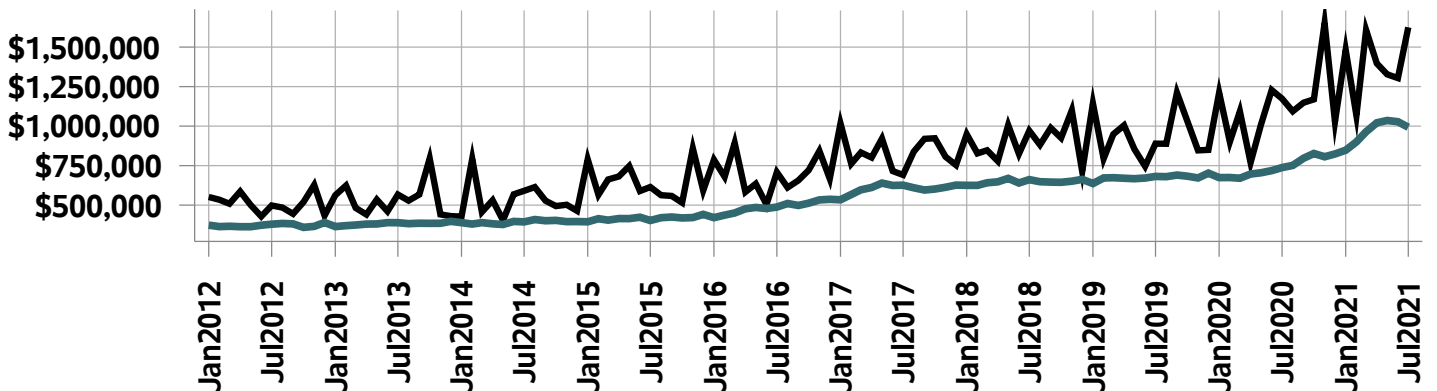
Active Listings (July only)



Months of Inventory (July only)

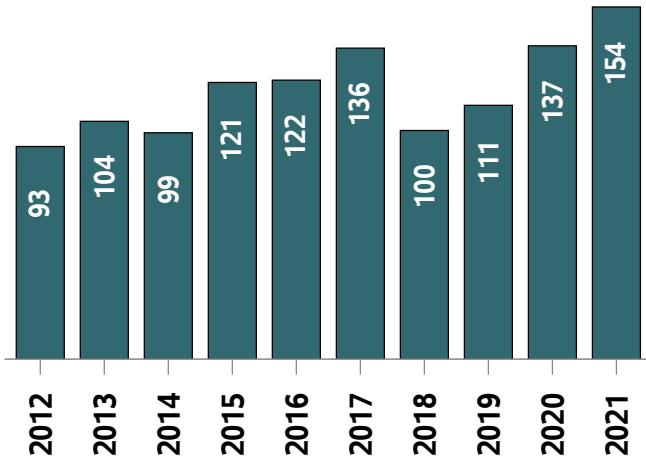


MLS® HPI Single Family Benchmark Price and Average Price

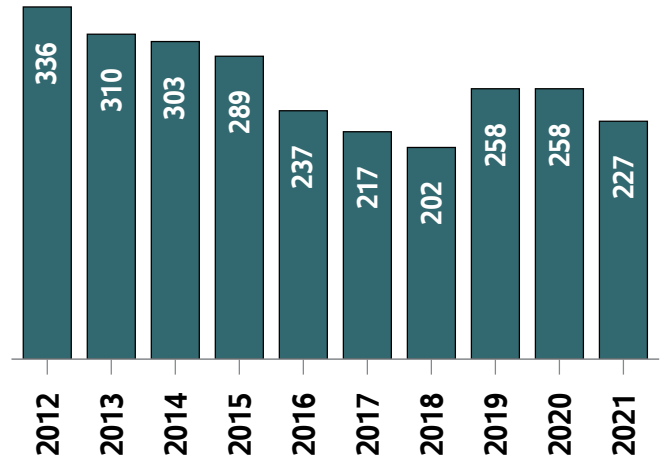


## Blue Mountains (The) MLS® Single Family Market Activity

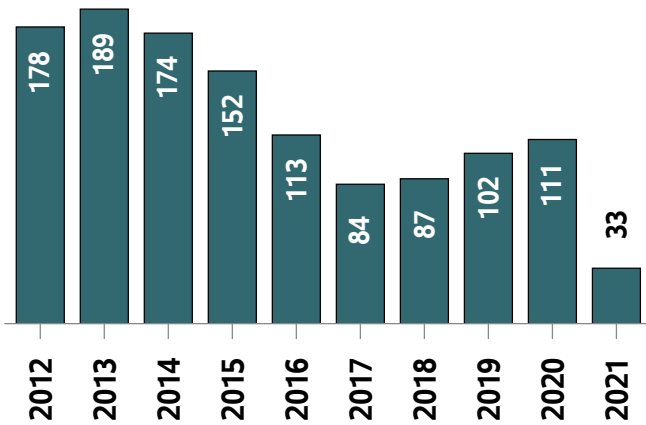
Sales Activity (July Year-to-date)



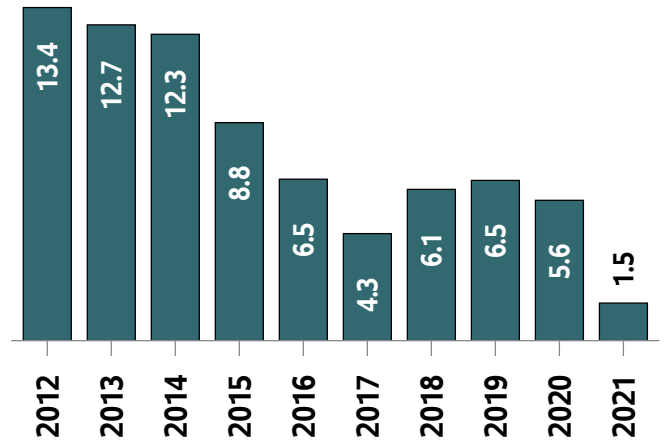
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	4	-75.0	-20.0	33.3	-55.6	-50.0	33.3
Dollar Volume	\$3,312,330	-64.0	17.4	107.4	0.7	65.0	391.5
New Listings	2	-77.8	-71.4	-50.0	0.0	-71.4	-71.4
Active Listings	1	-88.9	-92.3	-85.7	-90.0	-97.5	-97.2
Sales to New Listings Ratio <sup>1</sup>	200.0	177.8	71.4	75.0	450.0	114.3	42.9
Months of Inventory <sup>2</sup>	0.3	0.6	2.6	2.3	1.1	5.0	12.0
Average Price	\$828,083	44.1	46.8	55.5	126.5	230.0	268.6
Median Price	\$844,500	43.3	40.6	53.5	163.9	310.9	324.4
Sale to List Price Ratio	98.4	97.6	99.5	97.8	96.4	96.1	97.2
Median Days on Market	20.0	28.5	13.0	126.0	52.0	71.5	54.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	36	-14.3	-2.7	5.9	-2.7	12.5	50.0
Dollar Volume	\$29,206,241	26.9	55.2	88.6	122.1	214.8	400.3
New Listings	51	-19.0	10.9	30.8	21.4	-22.7	-10.5
Active Listings <sup>3</sup>	4	-74.4	-50.8	-58.3	-73.9	-88.8	-87.8
Sales to New Listings Ratio <sup>4</sup>	70.6	66.7	80.4	87.2	88.1	48.5	42.1
Months of Inventory <sup>5</sup>	0.8	2.8	1.6	2.1	3.1	8.4	10.2
Average Price	\$811,284	48.1	59.5	78.1	128.3	179.8	233.5
Median Price	\$804,500	54.0	68.0	96.2	151.4	159.7	298.3
Sale to List Price Ratio	110.1	97.5	99.3	98.2	97.3	96.4	94.7
Median Days on Market	6.0	22.5	21.0	21.0	48.0	77.5	87.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

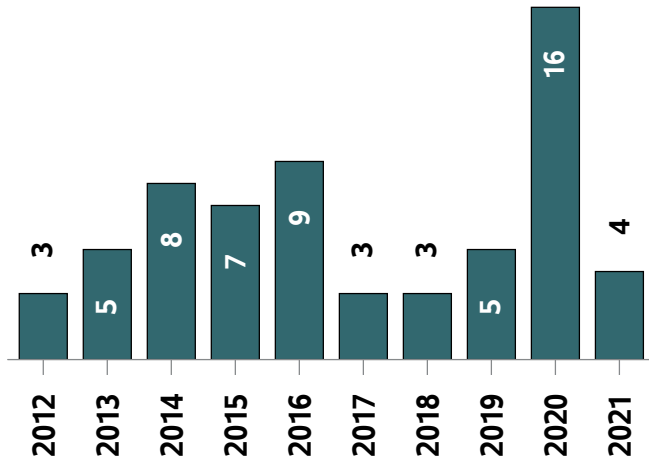
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

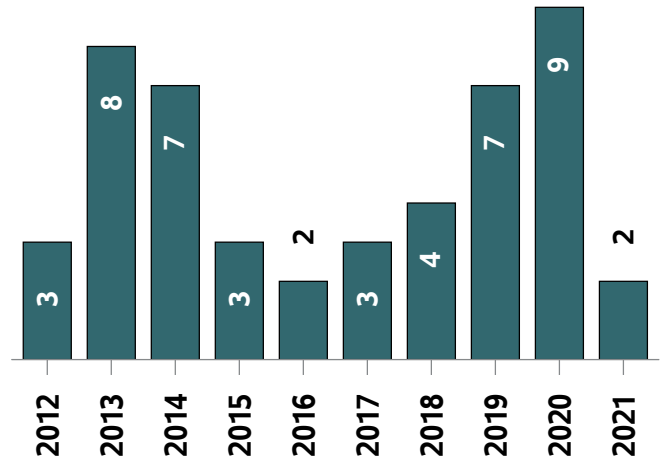
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

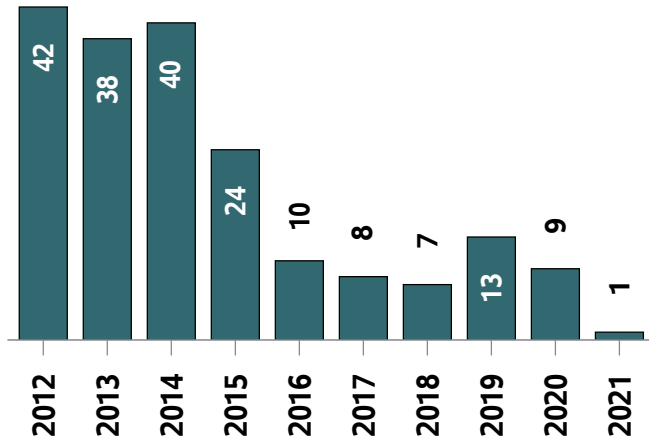
Sales Activity (July only)



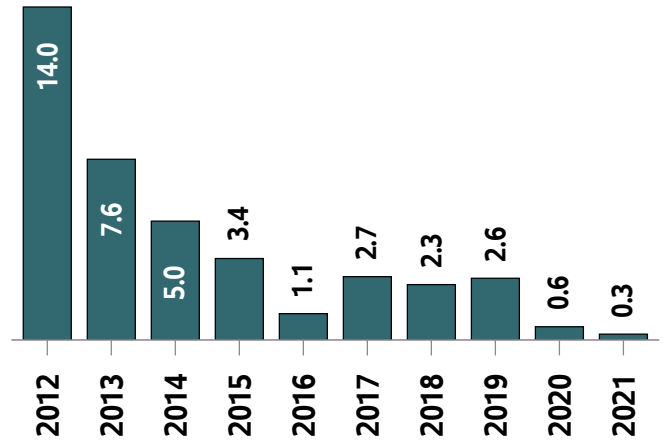
New Listings (July only)



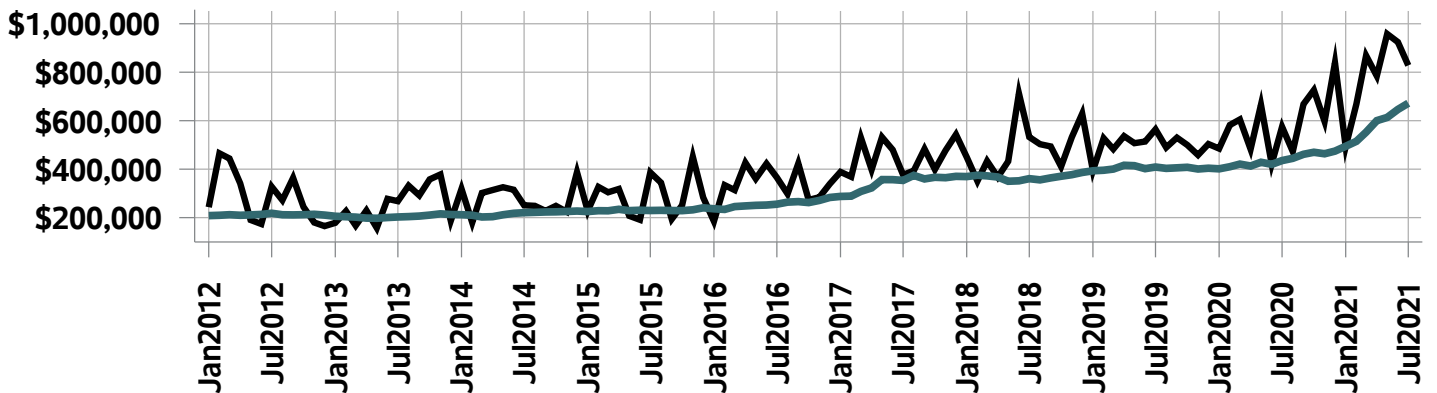
Active Listings (July only)



Months of Inventory (July only)

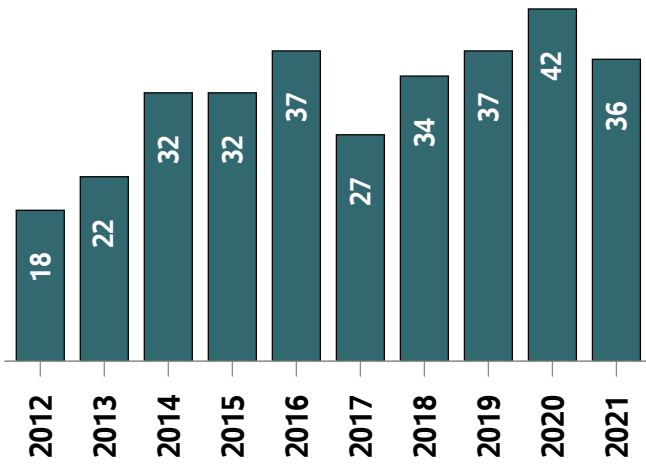


### MLS® HPI Townhouse Benchmark Price and Average Price

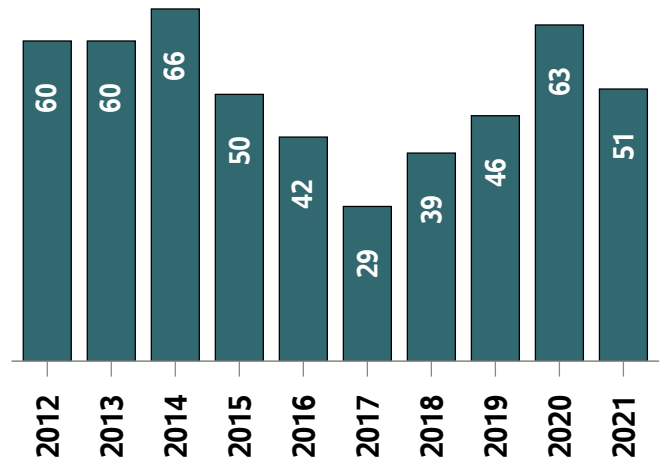


## Blue Mountains (The) MLS® Condo Townhouse Market Activity

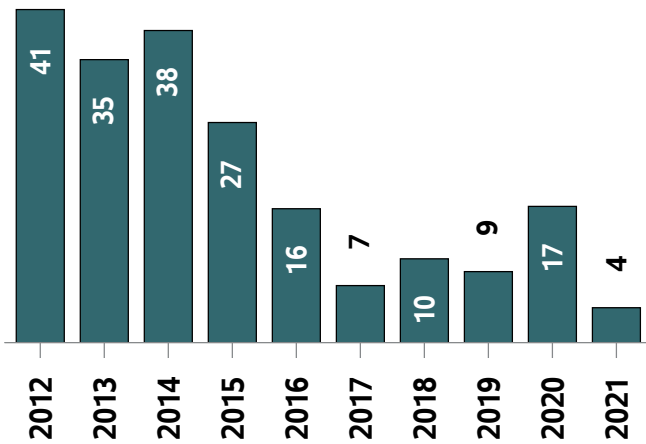
Sales Activity (July Year-to-date)



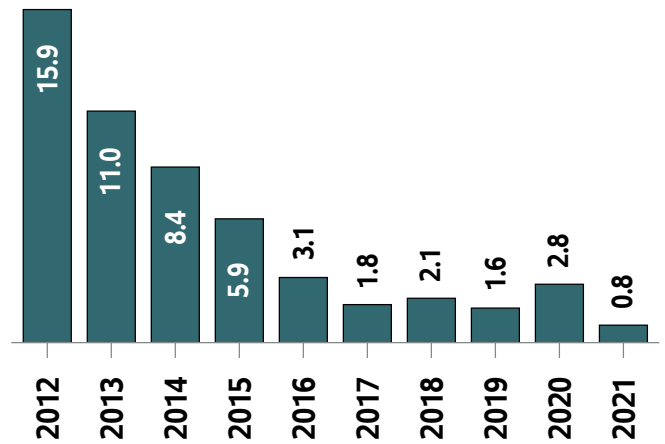
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Blue Mountains (The) MLS® Apartment Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	11	10.0	-8.3	83.3	10.0	0.0	83.3
Dollar Volume	\$4,639,900	44.5	-6.6	188.9	72.4	81.6	277.8
New Listings	18	0.0	38.5	125.0	125.0	-21.7	20.0
Active Listings	34	25.9	-2.9	3.0	-48.5	-63.0	-74.2
Sales to New Listings Ratio <sup>1</sup>	61.1	55.6	92.3	75.0	125.0	47.8	40.0
Months of Inventory <sup>2</sup>	3.1	2.7	2.9	5.5	6.6	8.4	22.0
Average Price	\$421,809	31.4	1.9	57.6	56.7	81.6	106.1
Median Price	\$359,000	2.6	-6.8	43.6	37.5	69.3	73.0
Sale to List Price Ratio	97.5	97.6	97.9	95.8	97.7	94.5	92.5
Median Days on Market	44.0	24.5	35.0	69.0	64.5	54.0	93.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	117	120.8	134.0	134.0	67.1	125.0	165.9
Dollar Volume	\$62,763,070	206.1	287.8	380.2	219.4	495.1	508.6
New Listings	165	87.5	126.0	106.3	52.8	13.0	-12.7
Active Listings <sup>3</sup>	30	-1.4	-20.6	-1.0	-56.8	-66.3	-78.8
Sales to New Listings Ratio <sup>4</sup>	70.9	60.2	68.5	62.5	64.8	35.6	23.3
Months of Inventory <sup>5</sup>	1.8	4.0	5.2	4.2	6.9	11.9	22.3
Average Price	\$536,436	38.7	65.7	105.2	91.1	164.5	128.9
Median Price	\$492,100	29.5	72.5	123.7	84.7	173.5	146.1
Sale to List Price Ratio	101.2	97.2	97.2	97.9	96.0	94.8	94.6
Median Days on Market	20.0	32.0	77.0	39.5	69.0	73.0	66.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

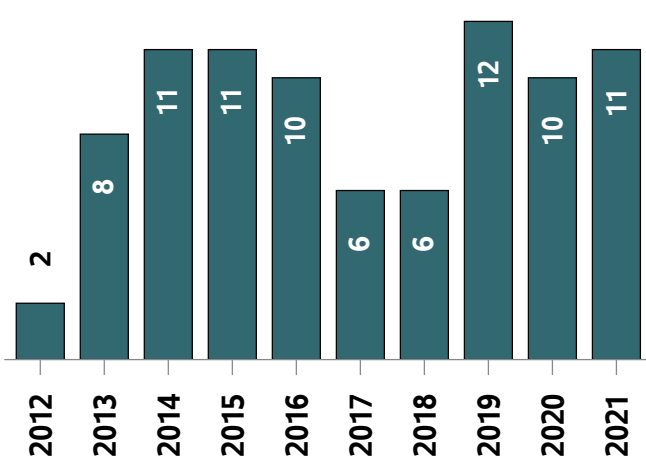
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

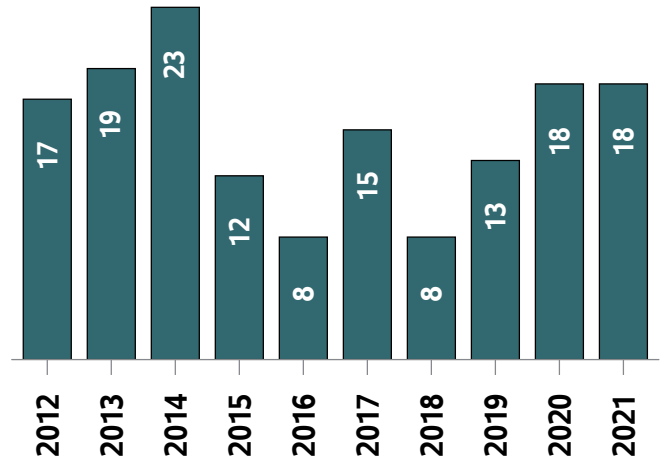
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Apartment Market Activity

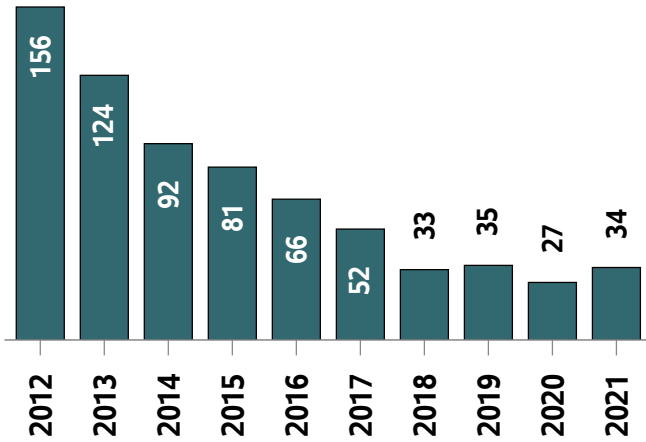
Sales Activity (July only)



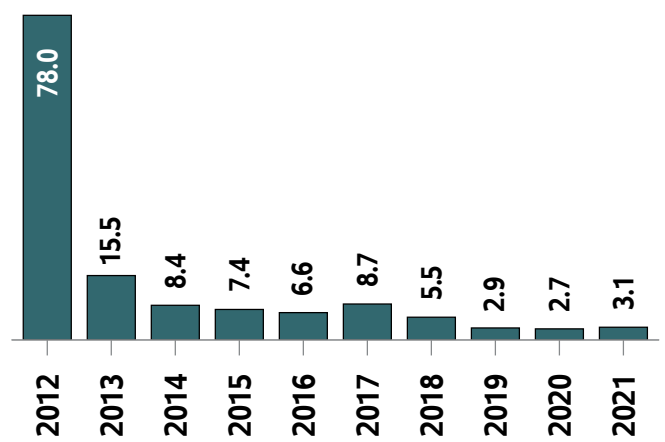
New Listings (July only)



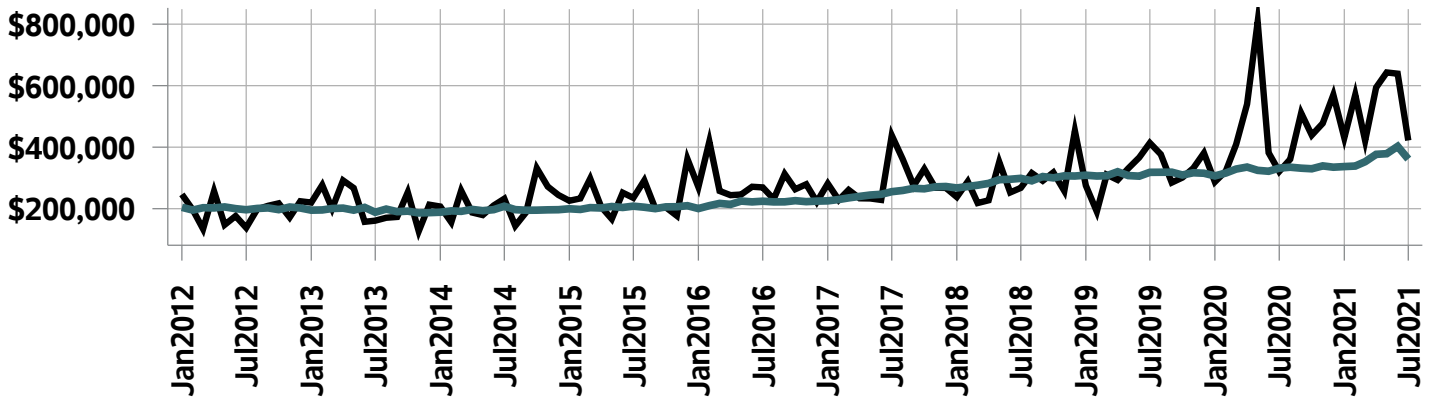
Active Listings (July only)



Months of Inventory (July only)

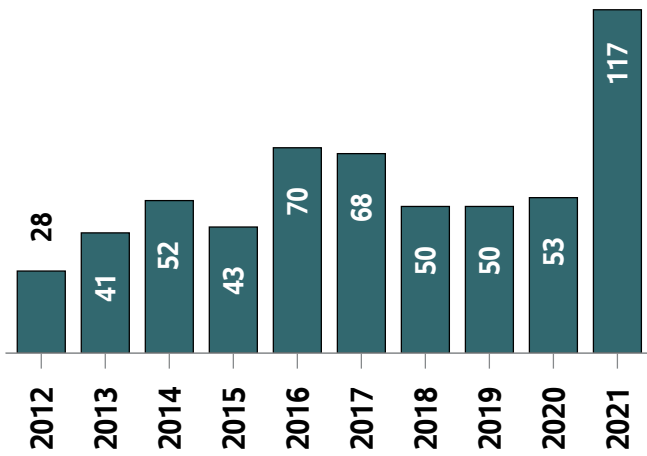


MLS® HPI Apartment Benchmark Price and Average Price

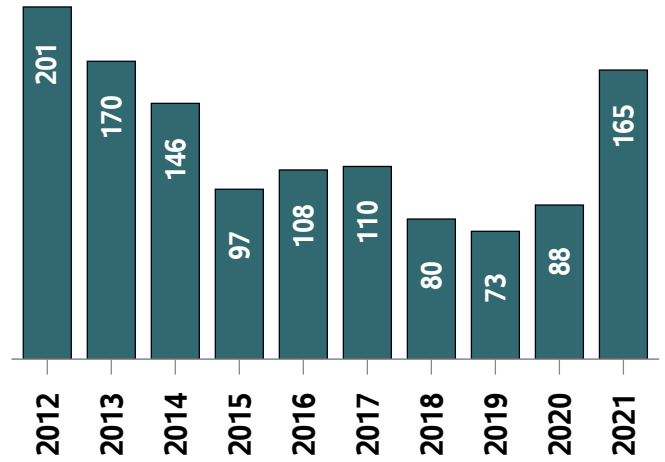


## Blue Mountains (The) MLS® Apartment Market Activity

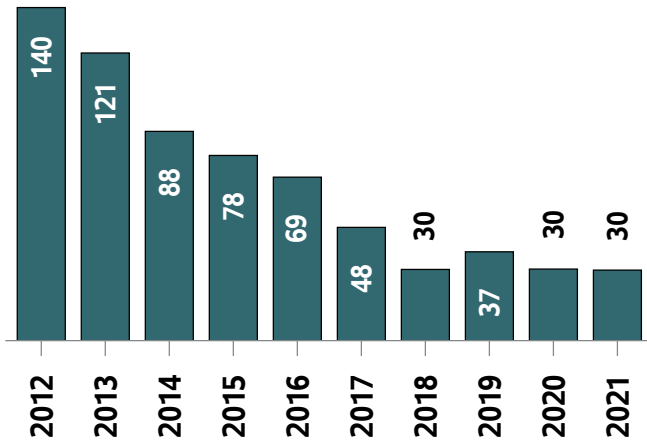
Sales Activity (July Year-to-date)



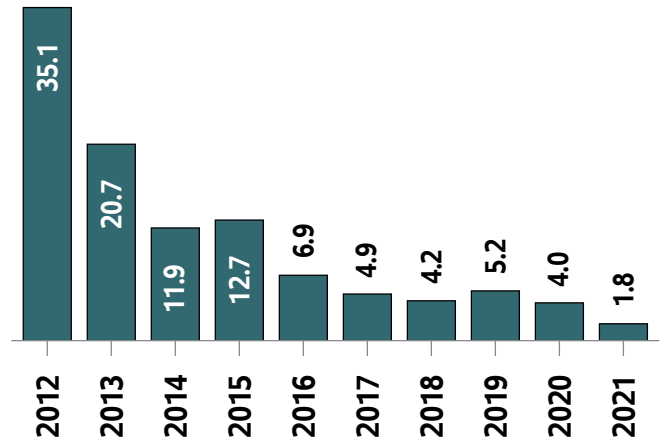
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



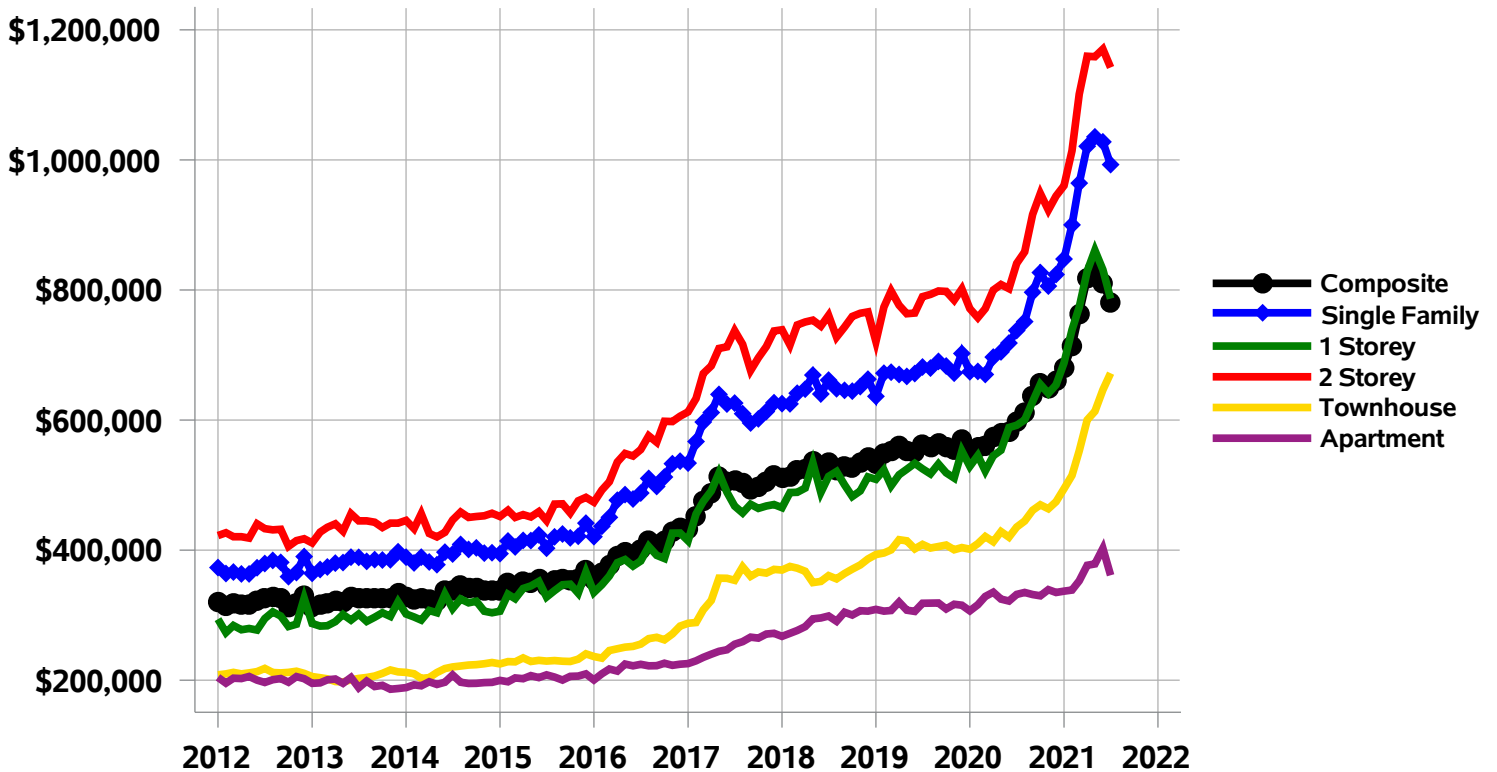
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**MLS® Home Price Index Benchmark Price**

Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$781,300	-3.7	-4.5	14.8	30.7	46.0	95.1
Single Family	\$992,800	-3.4	-2.8	17.1	34.6	50.1	103.5
One Storey	\$786,700	-5.4	-5.1	14.4	32.9	53.3	105.2
Two Storey	\$1,142,100	-2.4	-1.5	18.9	35.8	50.1	105.9
Townhouse	\$672,100	4.0	12.0	35.9	54.3	86.3	163.1
Apartment	\$361,300	-10.3	-4.1	7.2	8.9	21.0	61.0

**MLS® HPI Benchmark Price**



## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1788
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2023
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15119
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	807
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



## Clearview MLS® Residential Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	21	-48.8	-27.6	133.3	0.0	-34.4	110.0
Dollar Volume	\$20,781,742	-31.3	17.7	293.9	103.9	112.7	655.5
New Listings	30	-25.0	-34.8	-34.8	15.4	-49.2	-31.8
Active Listings	44	-21.4	-56.9	-58.5	-51.6	-78.8	-78.5
Sales to New Listings Ratio <sup>1</sup>	70.0	102.5	63.0	19.6	80.8	54.2	22.7
Months of Inventory <sup>2</sup>	2.1	1.4	3.5	11.8	4.3	6.5	20.5
Average Price	\$989,607	34.1	62.5	68.8	103.9	224.0	259.7
Median Price	\$693,000	23.8	40.0	49.7	125.0	167.1	149.8
Sale to List Price Ratio	98.6	97.8	96.2	97.8	96.4	96.0	96.6
Median Days on Market	22.0	22.0	42.0	27.0	36.0	61.0	85.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	193	46.2	31.3	50.8	10.3	55.6	60.8
Dollar Volume	\$177,525,499	94.4	113.8	155.6	118.9	334.9	410.1
New Listings	264	26.9	0.4	0.0	0.4	-25.6	-25.8
Active Listings <sup>3</sup>	36	-49.6	-59.8	-52.8	-62.6	-78.1	-80.3
Sales to New Listings Ratio <sup>4</sup>	73.1	63.5	55.9	48.5	66.5	34.9	33.7
Months of Inventory <sup>5</sup>	1.3	3.8	4.2	4.1	3.8	9.2	10.6
Average Price	\$919,821	33.0	62.8	69.5	98.5	179.4	217.1
Median Price	\$724,500	32.9	49.7	49.4	111.5	169.3	188.2
Sale to List Price Ratio	104.6	97.8	97.0	97.7	97.2	96.0	95.8
Median Days on Market	11.0	29.5	40.0	34.5	26.0	54.5	52.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

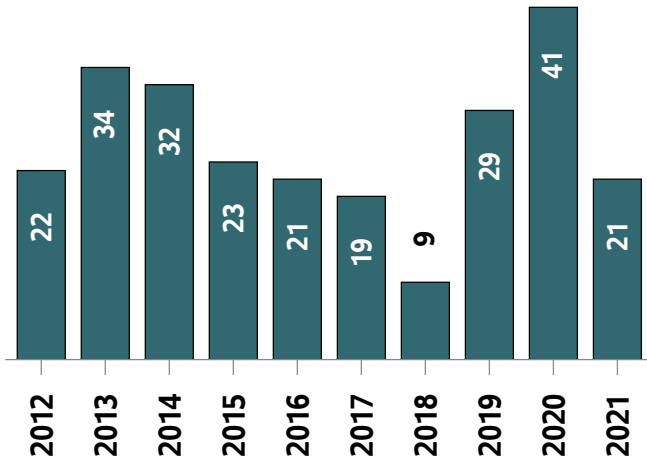
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

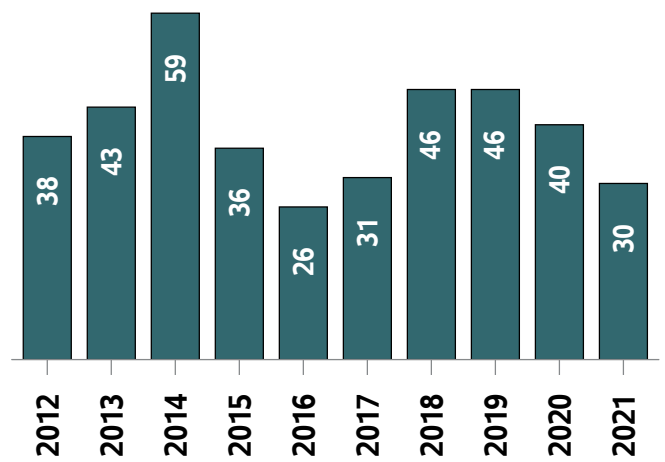
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Residential Market Activity

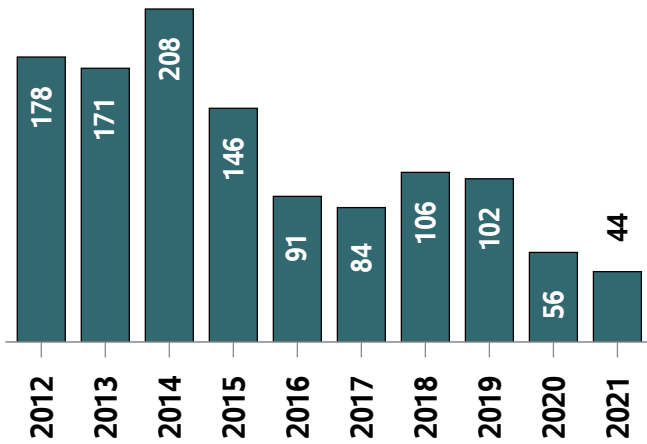
Sales Activity (July only)



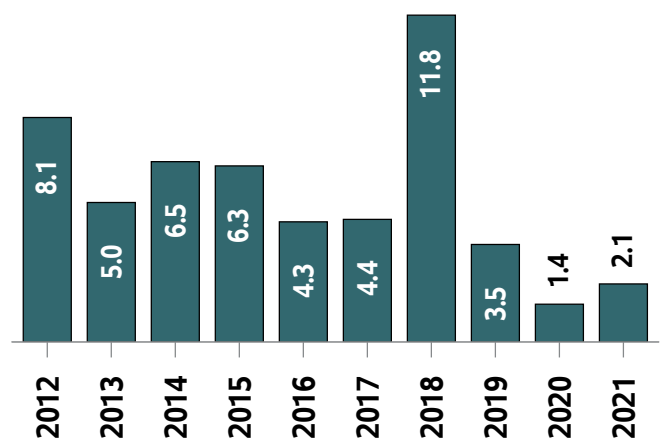
New Listings (July only)



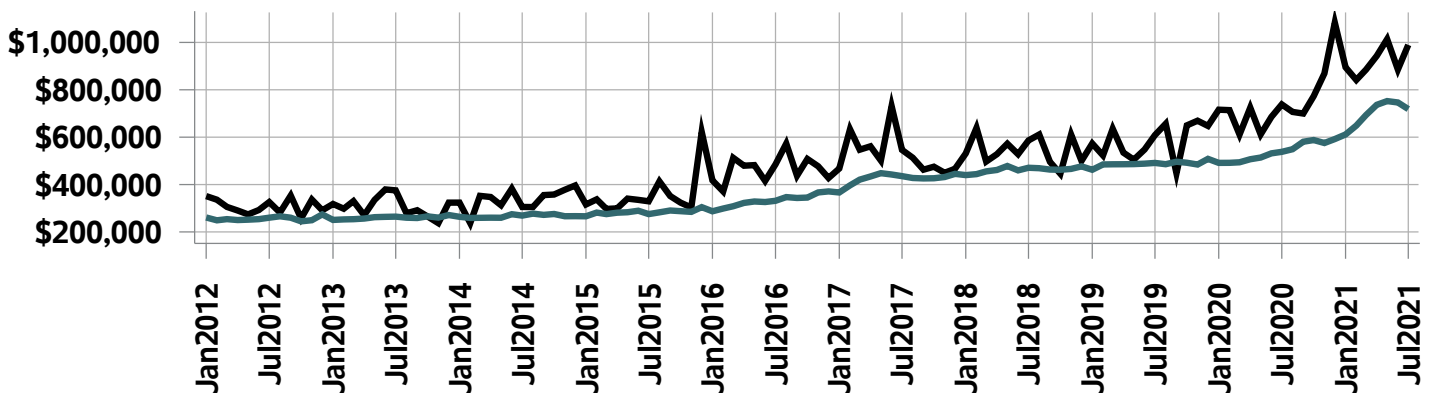
Active Listings (July only)



Months of Inventory (July only)

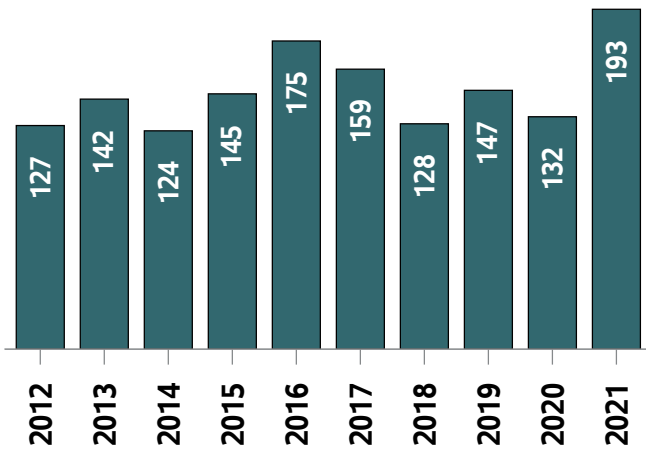


MLS® HPI Composite Benchmark Price and Average Price

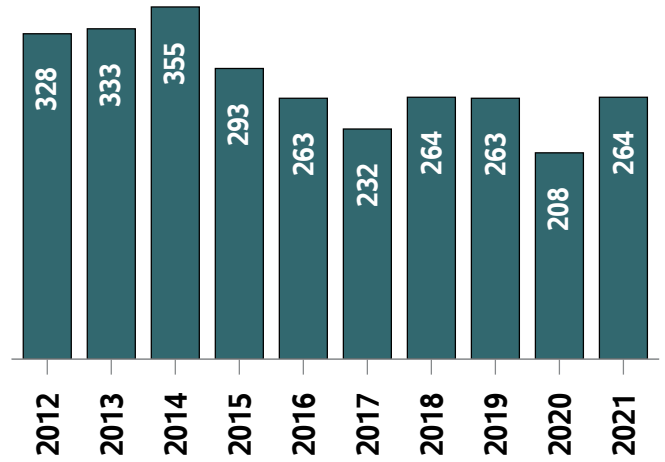


## Clearview MLS® Residential Market Activity

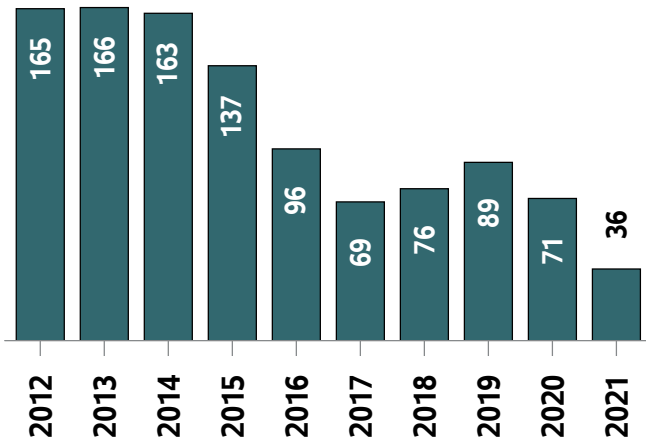
Sales Activity (July Year-to-date)



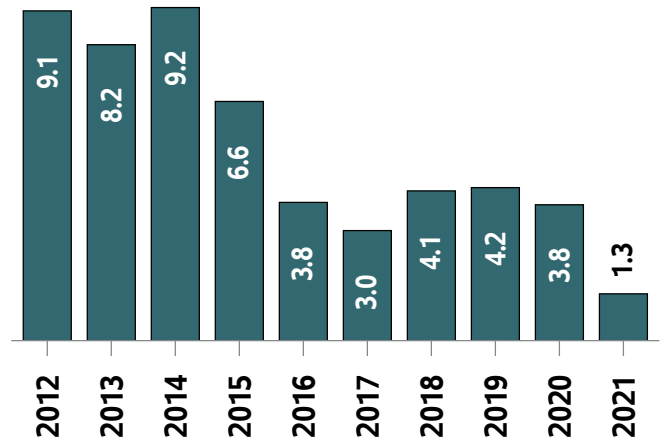
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Clearview MLS® Single Family Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	20	-50.0	-20.0	122.2	0.0	-28.6	100.0
Dollar Volume	\$20,161,742	-32.7	23.3	282.1	102.5	122.3	632.9
New Listings	29	-27.5	-32.6	-37.0	26.1	-47.3	-34.1
Active Listings	41	-26.8	-58.2	-61.0	-51.2	-79.3	-78.9
Sales to New Listings Ratio <sup>1</sup>	69.0	100.0	58.1	19.6	87.0	50.9	22.7
Months of Inventory <sup>2</sup>	2.1	1.4	3.9	11.7	4.2	7.1	19.4
Average Price	\$1,008,087	34.6	54.1	72.0	102.5	211.3	266.5
Median Price	\$711,500	23.2	35.5	53.7	116.3	169.0	156.4
Sale to List Price Ratio	98.7	97.8	96.2	97.8	96.4	96.0	96.6
Median Days on Market	23.0	22.0	34.0	27.0	29.5	59.0	85.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	184	46.0	37.3	48.4	8.2	60.0	54.6
Dollar Volume	\$171,998,899	93.0	118.2	152.7	115.2	344.7	394.8
New Listings	250	23.2	1.2	-3.5	-0.4	-25.1	-26.7
Active Listings <sup>3</sup>	34	-51.4	-59.8	-54.2	-62.8	-78.2	-80.2
Sales to New Listings Ratio <sup>4</sup>	73.6	62.1	54.3	47.9	67.7	34.4	34.9
Months of Inventory <sup>5</sup>	1.3	3.8	4.4	4.1	3.7	9.4	10.0
Average Price	\$934,777	32.1	58.9	70.3	98.9	177.9	220.0
Median Price	\$733,250	32.8	49.3	50.4	111.6	169.1	190.5
Sale to List Price Ratio	104.7	97.8	96.9	97.8	97.2	95.8	95.9
Median Days on Market	11.0	31.0	41.0	34.5	26.0	51.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

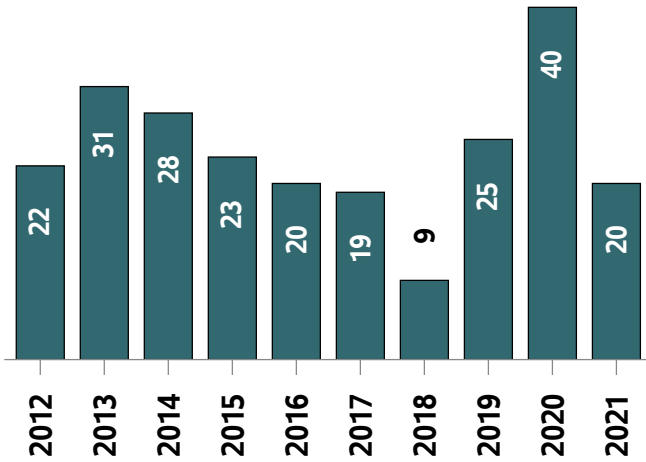
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

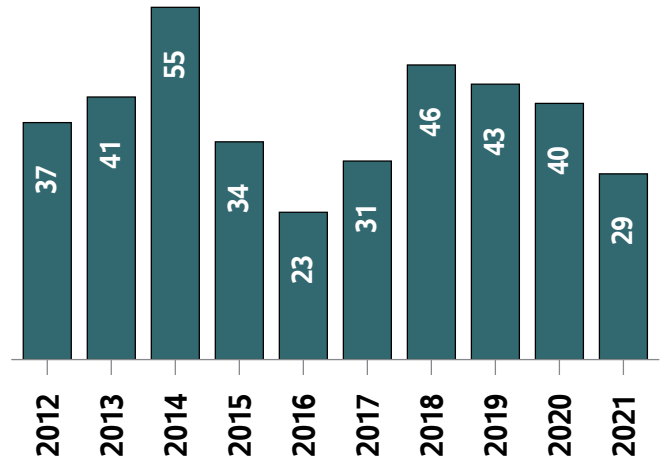
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Single Family Market Activity

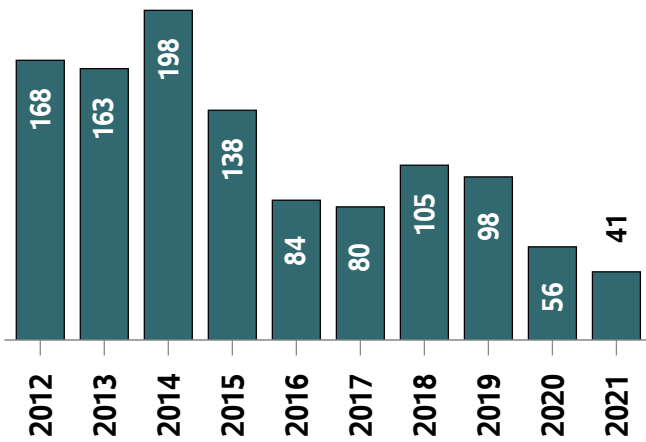
Sales Activity (July only)



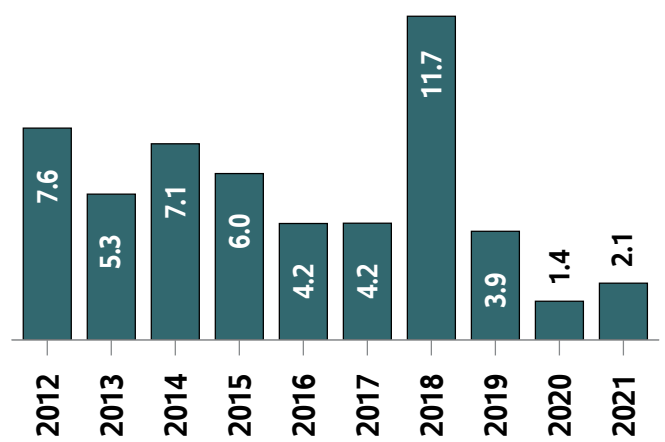
New Listings (July only)



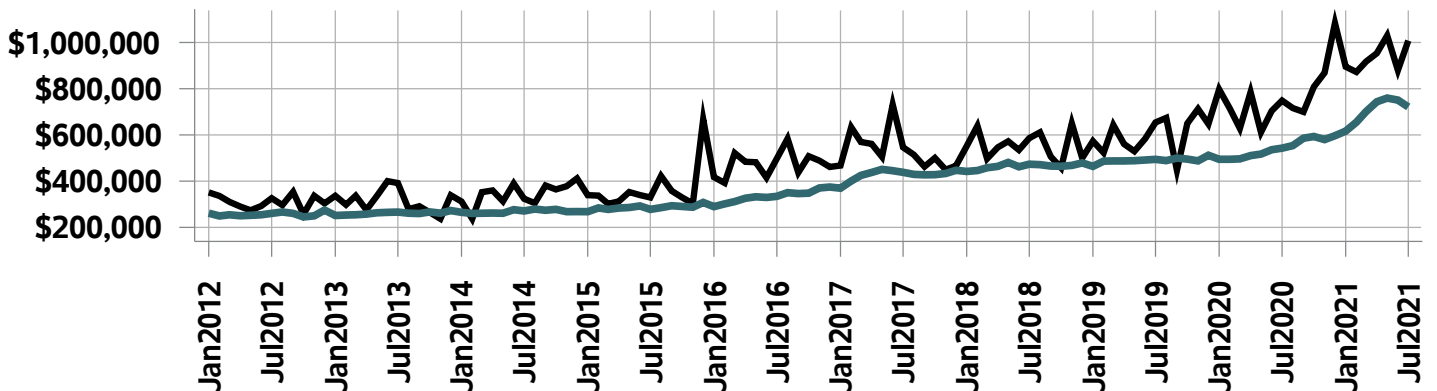
Active Listings (July only)



Months of Inventory (July only)

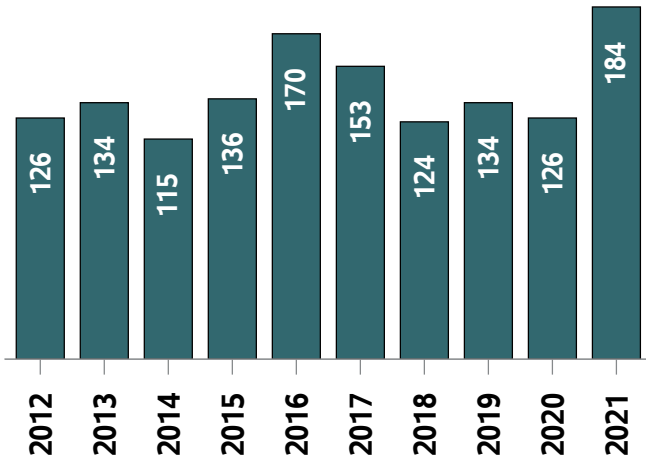


MLS® HPI Single Family Benchmark Price and Average Price

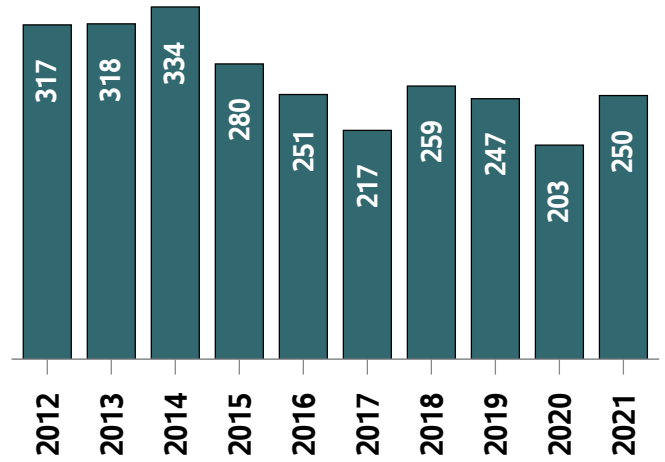


## Clearview MLS® Single Family Market Activity

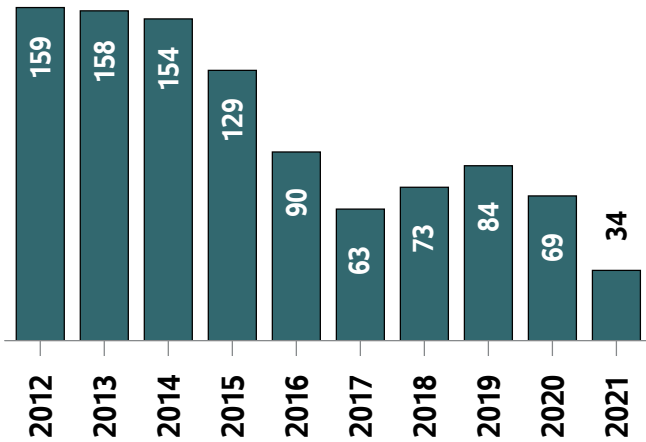
Sales Activity (July Year-to-date)



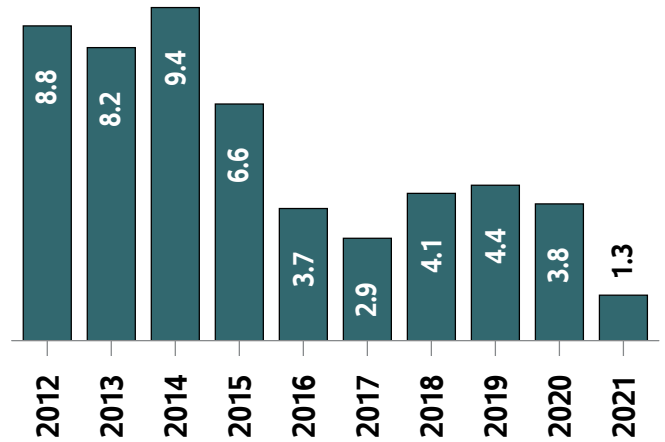
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Clearview MLS® Condo Townhouse Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	0	-100.0	-100.0	—	-100.0	-100.0	—
Dollar Volume	\$0	-100.0	-100.0	—	-100.0	-100.0	—
New Listings	0	—	-100.0	—	-100.0	-100.0	—
Active Listings	0	—	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>1</sup>	0.0	—	300.0	—	100.0	100.0	—
Months of Inventory <sup>2</sup>	0.0	—	0.7	—	2.0	1.3	—
Average Price	\$0	-100.0	-100.0	—	-100.0	-100.0	—
Median Price	\$0	-100.0	-100.0	—	-100.0	-100.0	—
Sale to List Price Ratio	0.0	96.5	94.7	—	96.7	96.1	—
Median Days on Market	0.0	22.0	291.0	—	70.0	63.0	—

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	—
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	—
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings <sup>3</sup>	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>4</sup>	0.0	100.0	87.5	25.0	40.0	42.9	—
Months of Inventory <sup>5</sup>	0.0	3.5	3.7	12.0	7.0	5.8	—
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	—
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	—
Sale to List Price Ratio	0.0	95.4	97.0	99.0	98.3	96.1	—
Median Days on Market	0.0	22.5	27.0	16.0	79.5	63.0	—

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

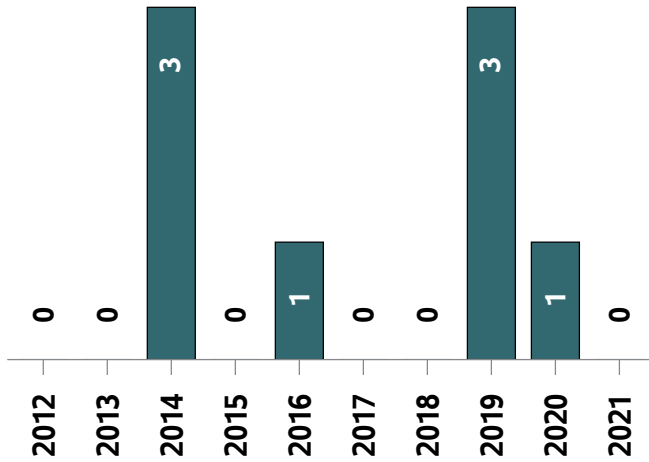
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

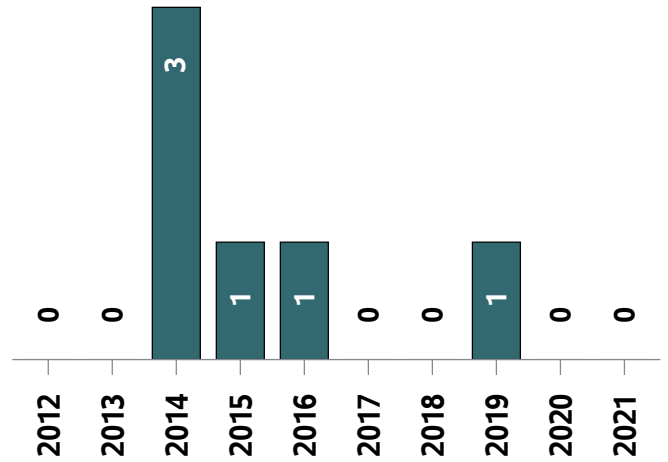


## Clearview MLS® Condo Townhouse Market Activity

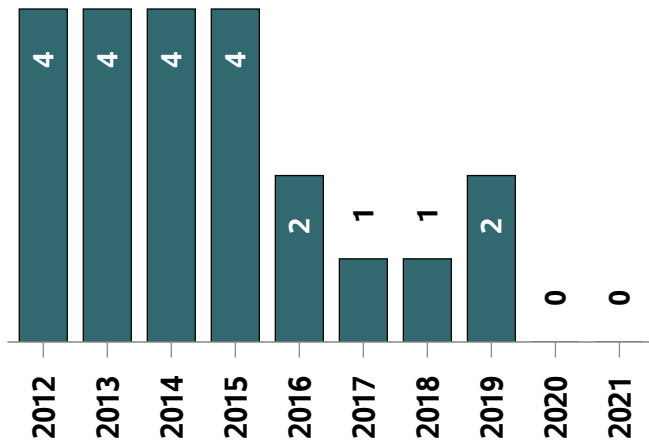
Sales Activity (July only)



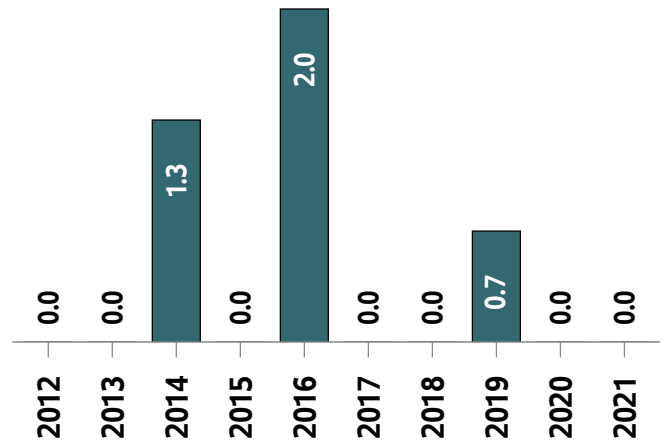
New Listings (July only)



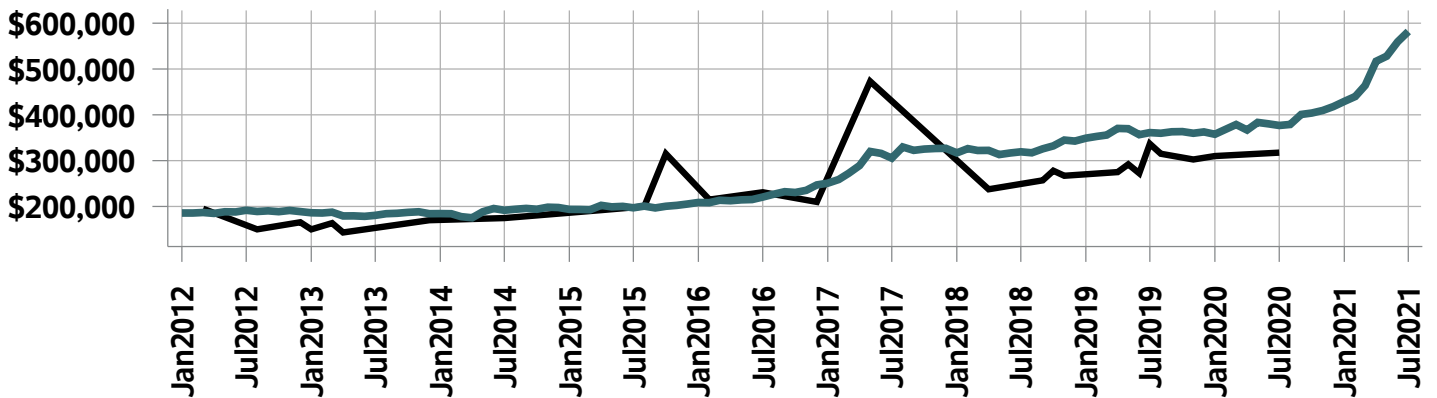
Active Listings (July only)



Months of Inventory (July only)

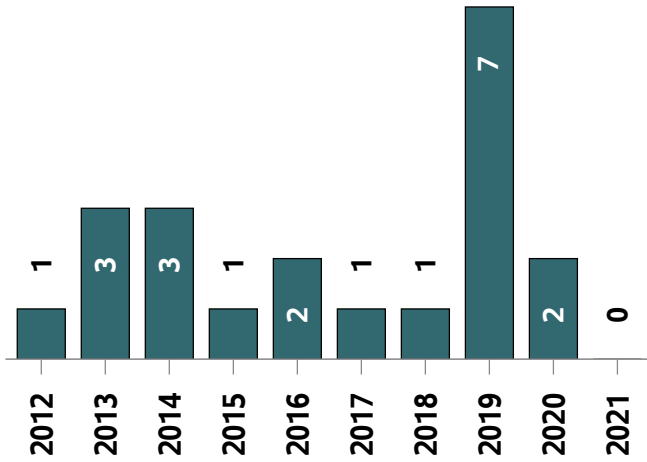


MLS® HPI Townhouse Benchmark Price and Average Price

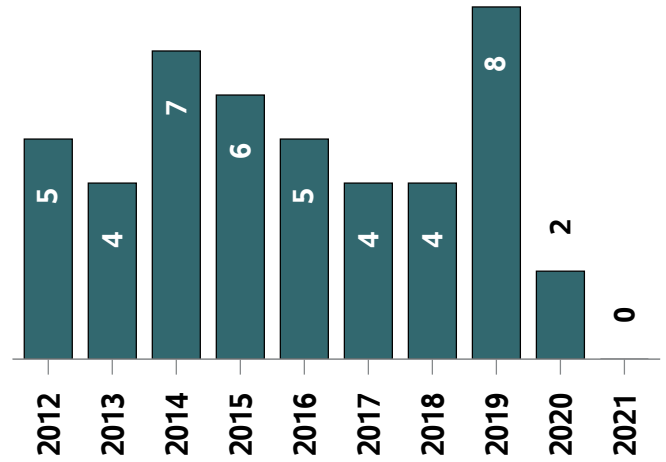


## Clearview MLS® Condo Townhouse Market Activity

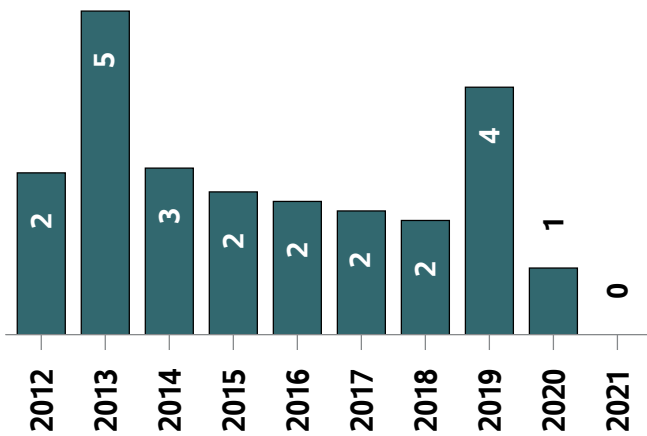
Sales Activity (July Year-to-date)



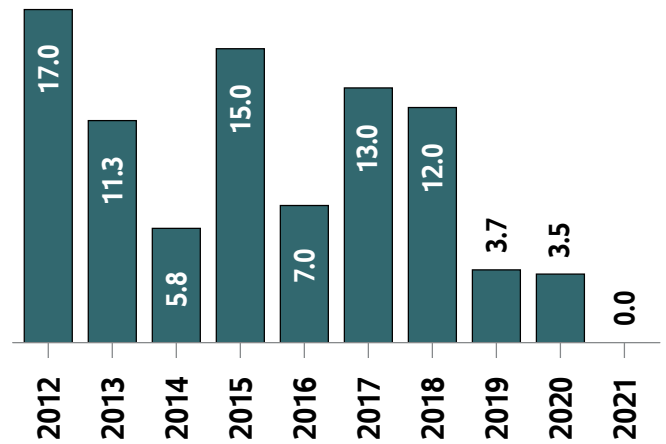
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



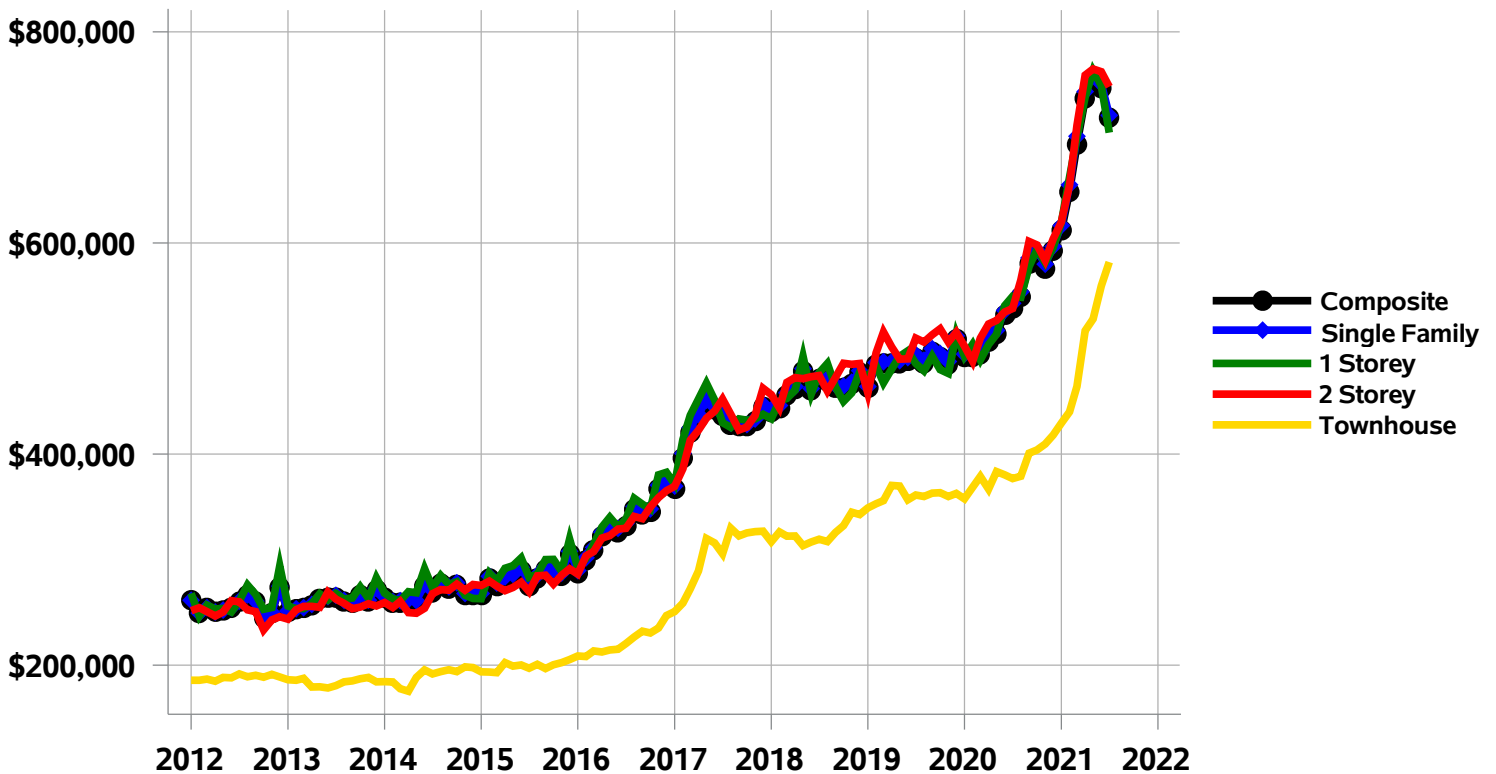
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**MLS® Home Price Index Benchmark Price**

Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$718,500	-3.8	-2.5	17.5	33.5	52.6	116.8
Single Family	\$720,900	-4.0	-3.0	16.9	32.8	52.3	115.6
One Storey	\$704,500	-5.9	-4.6	13.8	28.2	47.7	108.2
Two Storey	\$748,000	-1.9	-1.4	20.7	39.1	57.7	126.9
Townhouse	\$581,900	4.0	12.6	35.5	54.4	82.2	163.9

**MLS® HPI Benchmark Price**



**Clearview  
MLS® HPI Benchmark Descriptions**

**Composite** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

**Single Family** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12835
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## Clearview MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11600
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1770
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15019
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

**Townhouse** 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1165
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Collingwood MLS® Residential Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	57	-39.4	-16.2	-5.0	-5.0	-37.4	39.0
Dollar Volume	\$42,148,430	-33.4	11.1	51.6	65.3	49.7	269.6
New Listings	73	-35.4	-19.8	-24.0	25.9	-27.7	-24.0
Active Listings	71	-53.6	-62.6	-54.2	-46.2	-76.8	-81.0
Sales to New Listings Ratio <sup>1</sup>	78.1	83.2	74.7	62.5	103.4	90.1	42.7
Months of Inventory <sup>2</sup>	1.2	1.6	2.8	2.6	2.2	3.4	9.1
Average Price	\$739,446	9.8	32.6	59.5	74.0	138.9	165.9
Median Price	\$680,000	23.6	53.8	60.0	94.3	159.5	196.9
Sale to List Price Ratio	101.0	98.6	97.2	98.9	97.8	96.9	95.5
Median Days on Market	14.0	23.0	27.0	19.0	23.0	43.0	56.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	443	34.2	19.4	44.3	3.3	22.4	51.2
Dollar Volume	\$349,131,799	76.8	75.1	134.5	119.7	224.5	327.8
New Listings	594	3.5	-6.0	11.4	9.8	-17.7	-16.7
Active Listings <sup>3</sup>	65	-53.8	-58.5	-36.9	-49.2	-78.4	-79.5
Sales to New Listings Ratio <sup>4</sup>	74.6	57.5	58.7	57.6	79.3	50.1	41.1
Months of Inventory <sup>5</sup>	1.0	3.0	3.0	2.4	2.1	5.8	7.6
Average Price	\$788,108	31.7	46.6	62.5	112.8	165.1	183.0
Median Price	\$702,000	33.7	46.2	61.4	114.4	172.6	191.9
Sale to List Price Ratio	105.7	98.2	98.1	98.7	98.1	96.7	96.4
Median Days on Market	8.0	24.0	25.0	16.0	23.0	51.0	54.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

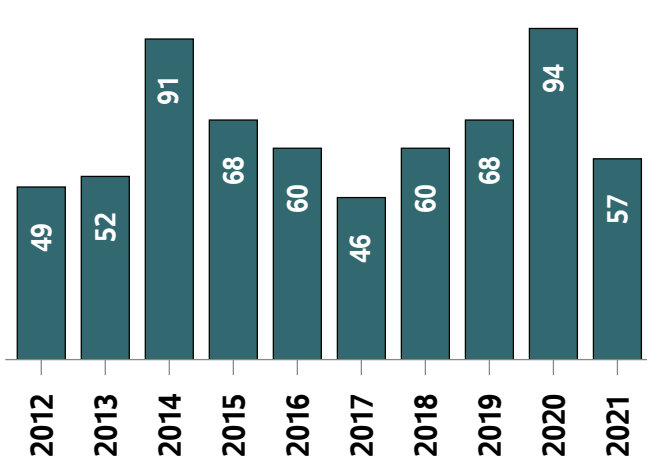
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

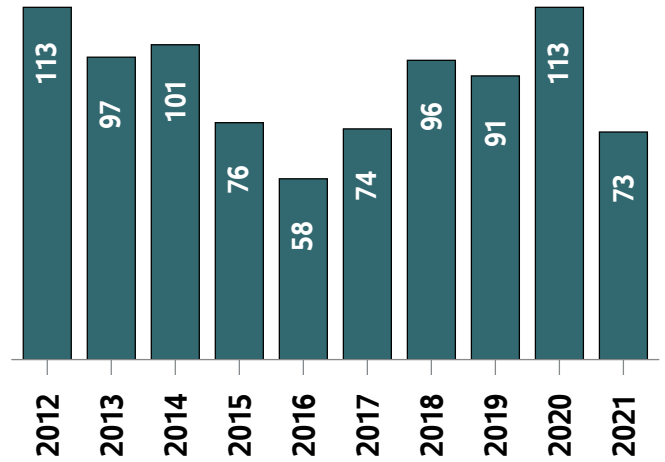
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Residential Market Activity

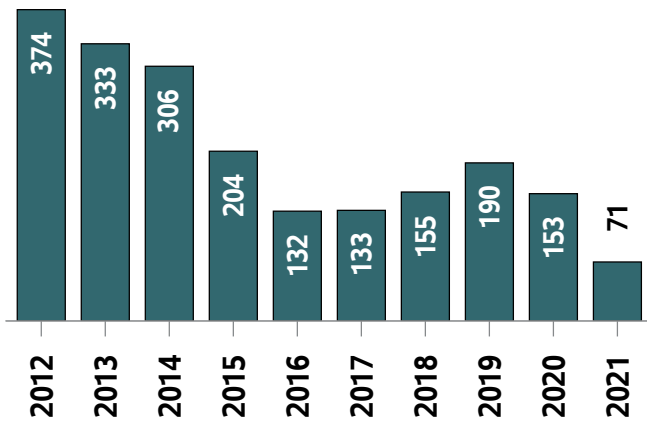
Sales Activity (July only)



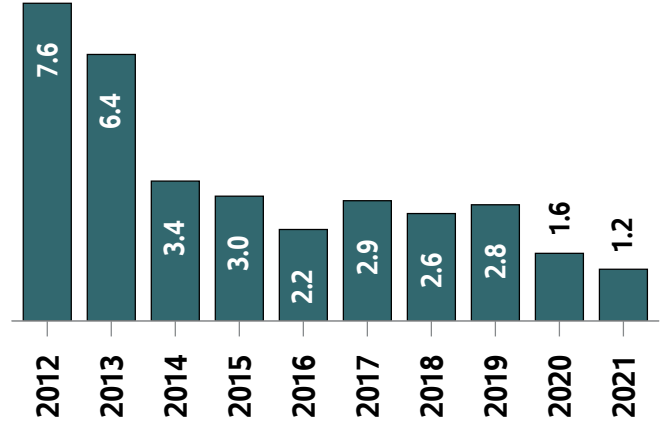
New Listings (July only)



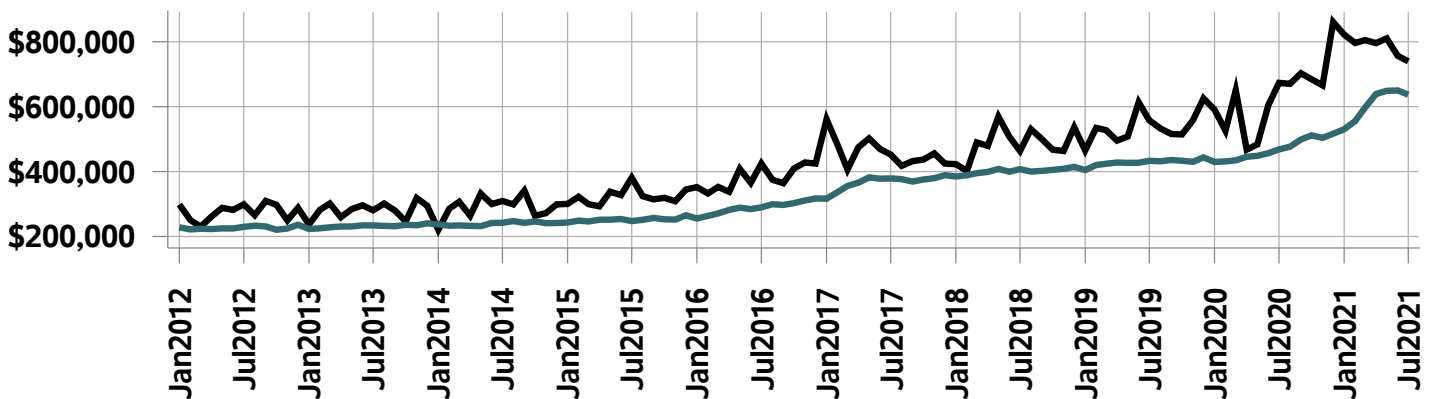
Active Listings (July only)



Months of Inventory (July only)



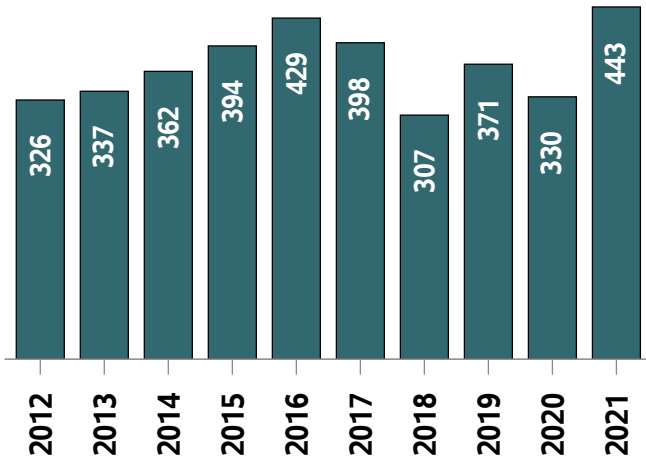
MLS® HPI Composite Benchmark Price and Average Price



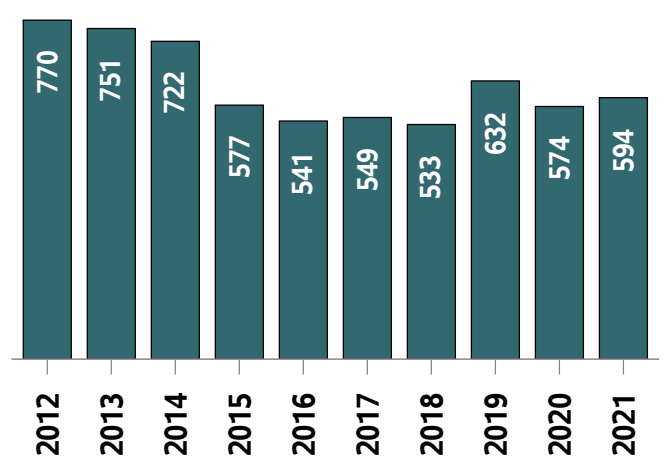


## Collingwood MLS® Residential Market Activity

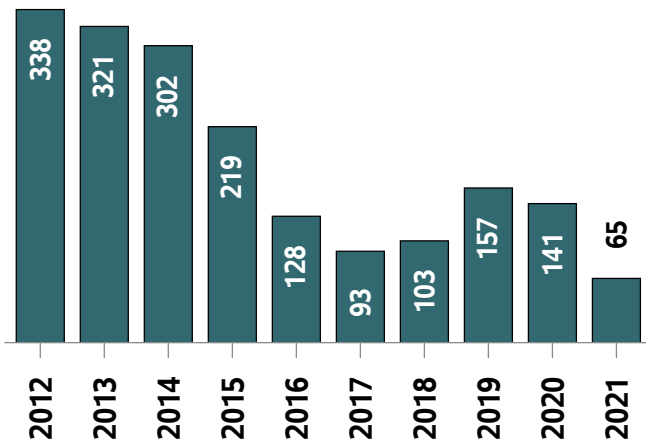
Sales Activity (July Year-to-date)



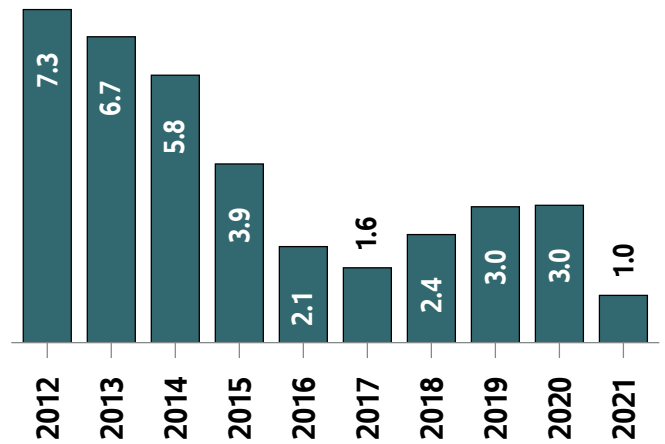
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Single Family Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	27	-50.9	-15.6	-20.6	-22.9	-57.8	0.0
Dollar Volume	\$21,279,288	-51.1	9.0	13.1	21.7	-4.5	158.7
New Listings	40	-29.8	-13.0	-35.5	2.6	-24.5	-18.4
Active Listings	37	-53.2	-67.8	-60.6	-57.5	-75.3	-77.7
Sales to New Listings Ratio <sup>1</sup>	67.5	96.5	69.6	54.8	89.7	120.8	55.1
Months of Inventory <sup>2</sup>	1.4	1.4	3.6	2.8	2.5	2.3	6.1
Average Price	\$788,122	-0.4	29.2	42.4	57.8	126.5	158.7
Median Price	\$725,000	16.9	52.2	47.1	70.6	112.7	208.5
Sale to List Price Ratio	102.0	98.8	96.2	99.8	97.0	97.2	96.0
Median Days on Market	9.0	21.0	30.5	12.5	22.0	32.5	51.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	214	15.7	0.0	26.6	-11.2	-2.3	18.9
Dollar Volume	\$199,886,198	57.1	58.8	113.5	87.6	161.9	272.7
New Listings	303	0.3	-17.0	-1.9	-7.9	-23.7	-16.5
Active Listings <sup>3</sup>	30	-60.8	-67.9	-50.6	-59.5	-81.2	-79.4
Sales to New Listings Ratio <sup>4</sup>	70.6	61.3	58.6	54.7	73.3	55.2	49.6
Months of Inventory <sup>5</sup>	1.0	2.9	3.1	2.6	2.2	5.2	5.7
Average Price	\$934,048	35.8	58.8	68.6	111.3	168.0	213.5
Median Price	\$815,000	40.5	53.8	62.7	106.3	156.7	214.7
Sale to List Price Ratio	105.7	98.0	98.2	98.5	98.0	97.0	96.4
Median Days on Market	8.0	26.0	25.0	16.0	20.0	45.0	46.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

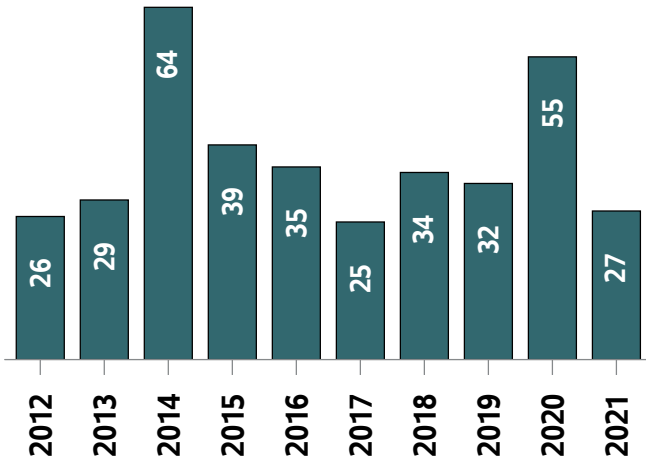
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

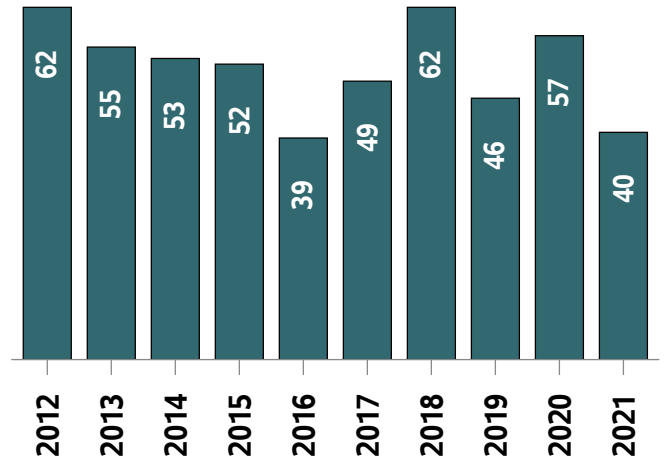
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Single Family Market Activity

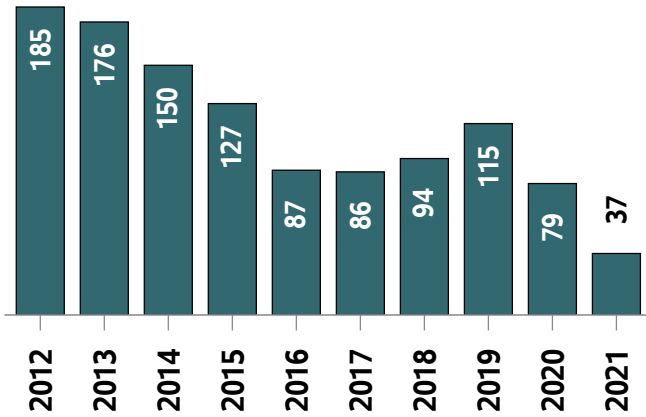
Sales Activity (July only)



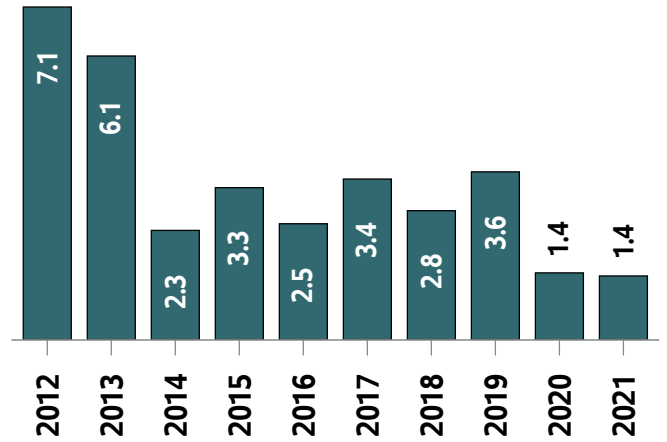
New Listings (July only)



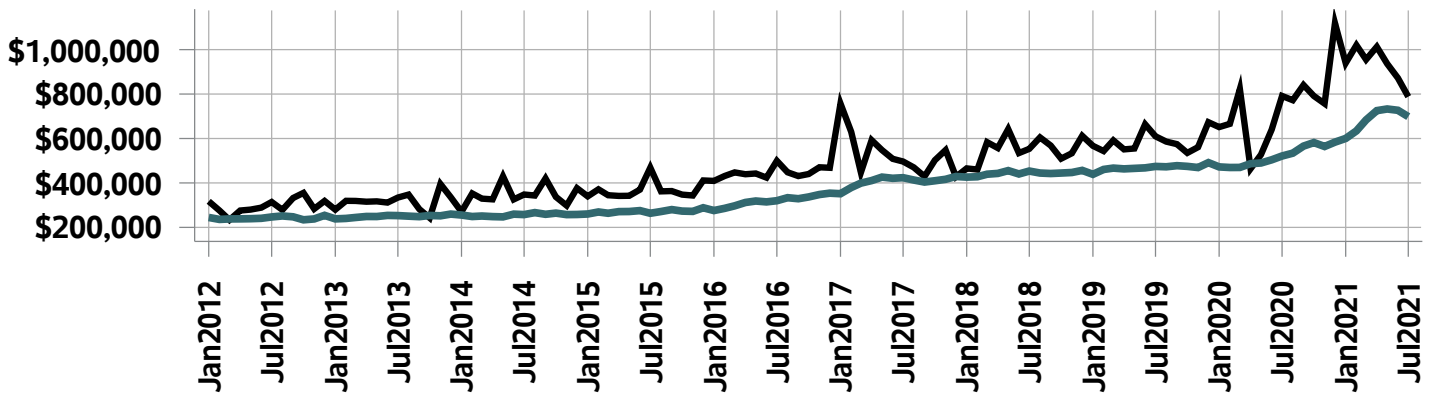
Active Listings (July only)



Months of Inventory (July only)

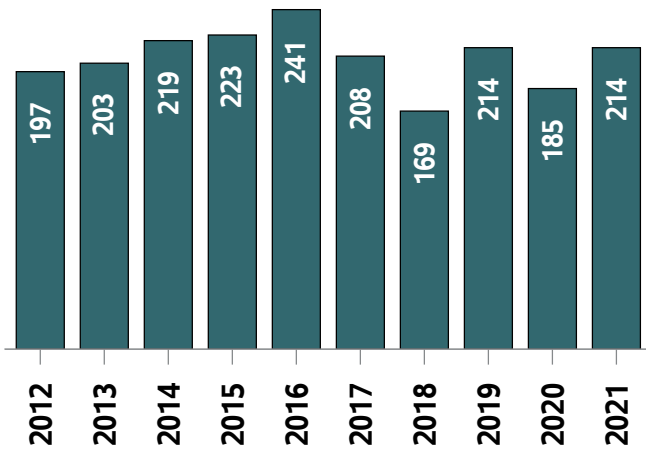


MLS® HPI Single Family Benchmark Price and Average Price

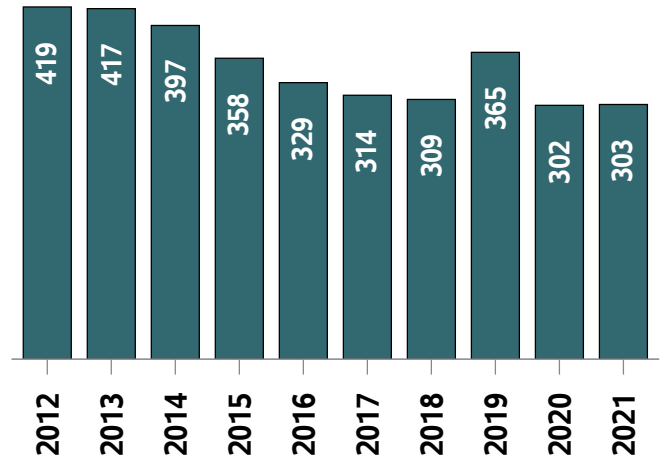


## Collingwood MLS® Single Family Market Activity

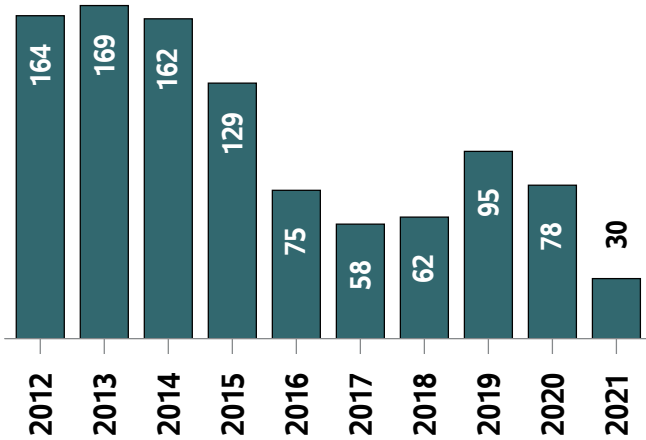
Sales Activity (July Year-to-date)



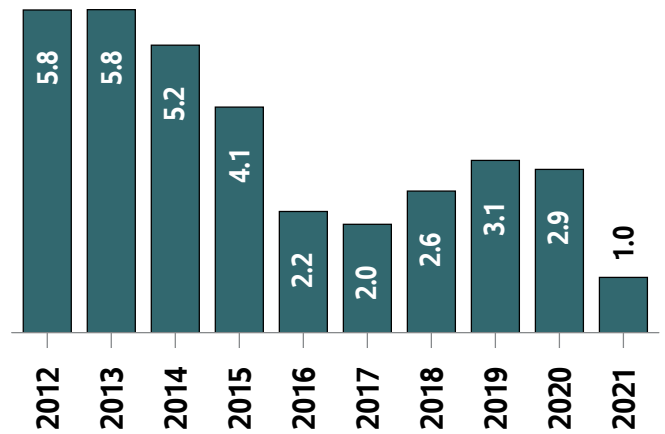
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Condo Townhouse Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	7	-73.1	-65.0	-58.8	-41.7	-36.4	250.0
Dollar Volume	\$4,898,223	-61.8	-58.3	-19.2	21.2	100.1	599.8
New Listings	8	-76.5	-60.0	-50.0	33.3	-55.6	-38.5
Active Listings	7	-78.1	-77.4	-74.1	-30.0	-84.1	-90.3
Sales to New Listings Ratio <sup>1</sup>	87.5	76.5	100.0	106.3	200.0	61.1	15.4
Months of Inventory <sup>2</sup>	1.0	1.2	1.6	1.6	0.8	4.0	36.0
Average Price	\$699,746	41.9	19.2	96.2	107.7	214.5	99.9
Median Price	\$710,000	35.9	67.9	111.9	152.7	277.7	102.9
Sale to List Price Ratio	100.8	98.2	97.8	97.5	98.8	96.2	96.1
Median Days on Market	19.0	27.0	24.0	31.0	19.0	57.0	96.5

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	61	-18.7	-23.8	-14.1	-18.7	27.1	84.8
Dollar Volume	\$41,436,873	19.4	11.1	51.0	102.8	282.9	392.5
New Listings	80	-40.3	-34.4	-26.6	12.7	-14.0	-29.8
Active Listings <sup>3</sup>	7	-75.3	-74.6	-67.4	-49.3	-81.0	-88.9
Sales to New Listings Ratio <sup>4</sup>	76.3	56.0	65.6	65.1	105.6	51.6	28.9
Months of Inventory <sup>5</sup>	0.8	2.5	2.3	2.0	1.2	5.1	12.8
Average Price	\$679,293	46.8	45.7	75.7	149.3	201.3	166.4
Median Price	\$646,723	57.7	70.2	81.2	171.8	225.8	188.7
Sale to List Price Ratio	106.7	98.3	97.7	99.2	98.3	96.6	97.3
Median Days on Market	6.0	23.0	23.0	19.0	24.0	63.0	56.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

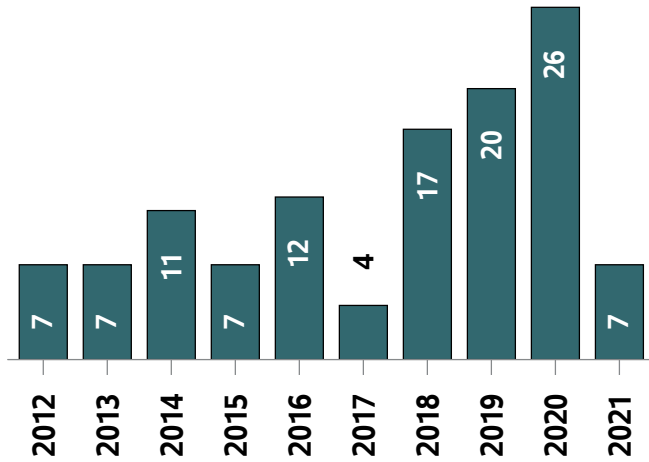
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

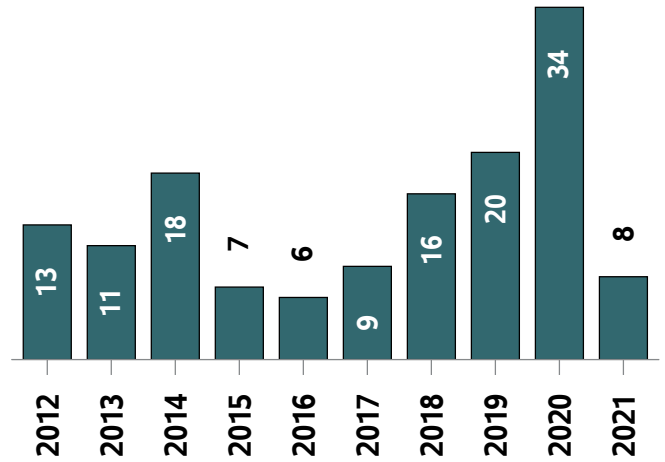
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Condo Townhouse Market Activity

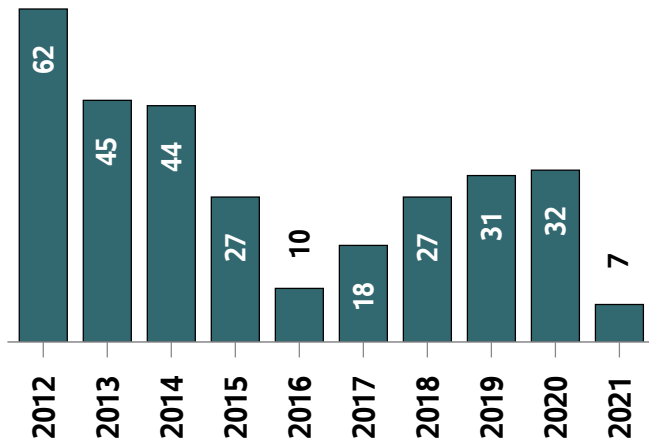
Sales Activity (July only)



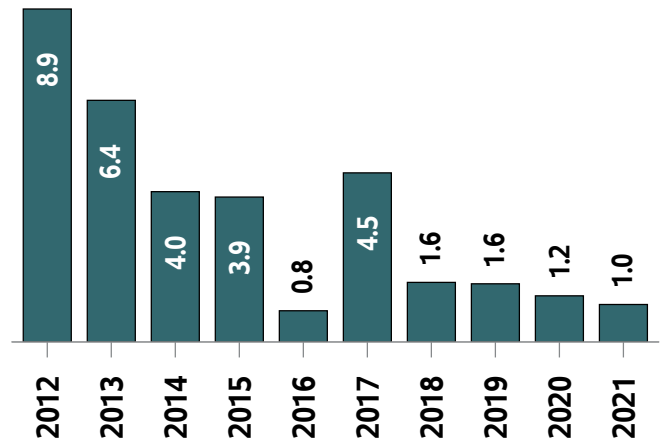
New Listings (July only)



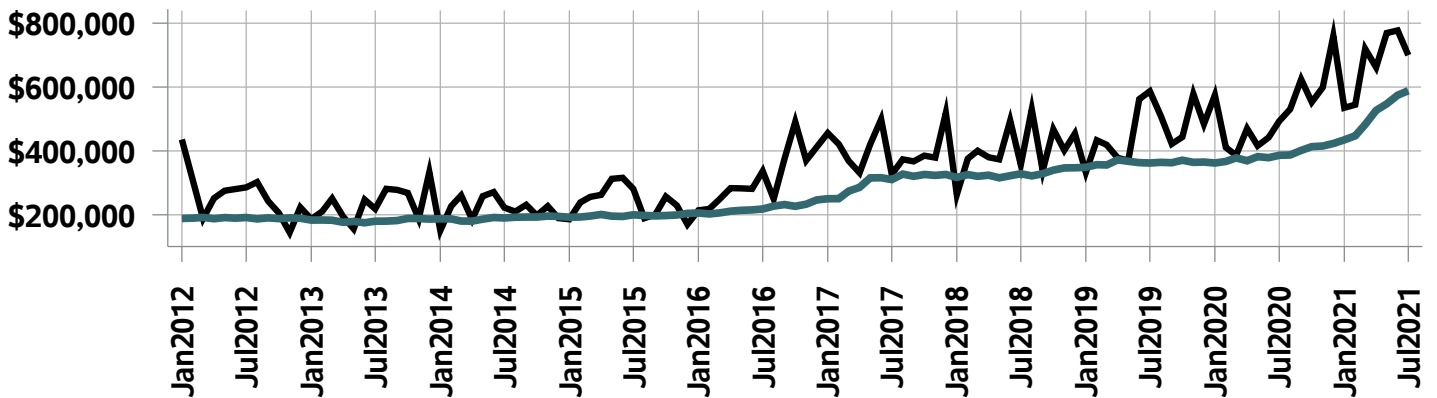
Active Listings (July only)



Months of Inventory (July only)

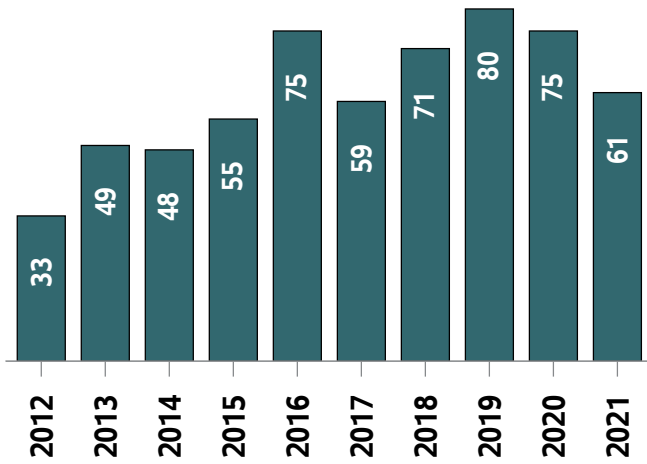


MLS® HPI Townhouse Benchmark Price and Average Price

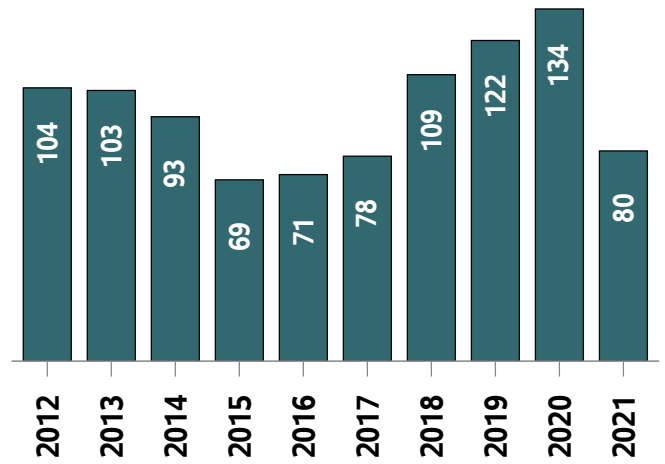


## Collingwood MLS® Condo Townhouse Market Activity

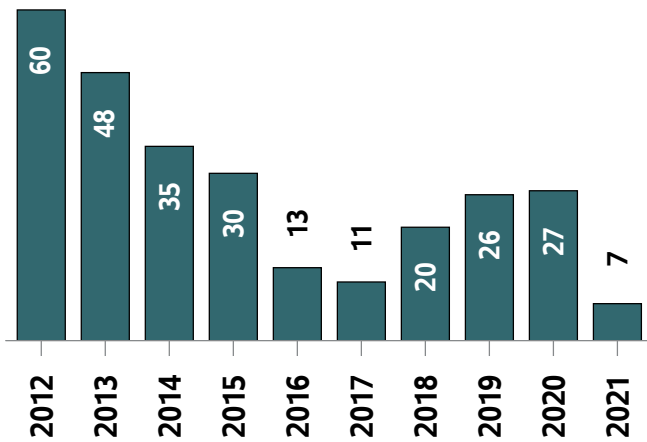
Sales Activity (July Year-to-date)



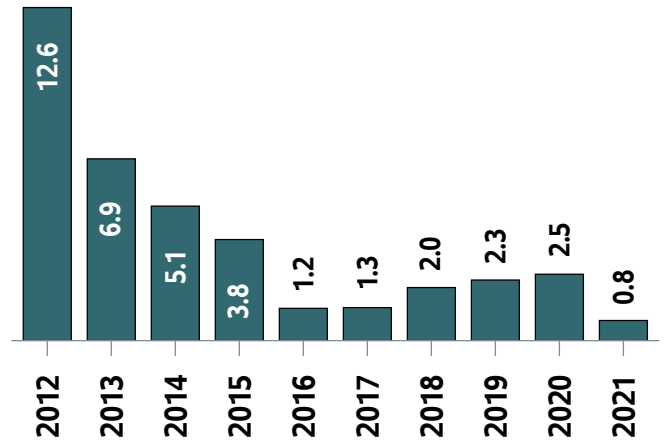
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Apartment Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	14	100.0	16.7	75.0	40.0	-6.7	16.7
Dollar Volume	\$7,638,519	139.3	70.1	175.4	175.6	149.3	208.3
New Listings	17	6.3	30.8	30.8	70.0	-37.0	-41.4
Active Listings	14	-58.8	-26.3	-41.7	-51.7	-85.9	-88.6
Sales to New Listings Ratio <sup>1</sup>	82.4	43.8	92.3	61.5	100.0	55.6	41.4
Months of Inventory <sup>2</sup>	1.0	4.9	1.6	3.0	2.9	6.6	10.3
Average Price	\$545,609	19.7	45.8	57.3	96.9	167.1	164.2
Median Price	\$490,500	32.6	35.5	55.0	73.9	211.4	172.5
Sale to List Price Ratio	101.0	98.8	98.3	97.8	99.0	96.1	94.2
Median Days on Market	16.0	32.0	35.5	30.5	24.5	60.0	80.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	115	150.0	109.1	109.1	13.9	26.4	71.6
Dollar Volume	\$66,895,528	228.0	172.7	201.4	142.4	248.6	319.5
New Listings	132	36.1	48.3	53.5	6.5	-37.4	-36.2
Active Listings <sup>3</sup>	18	-27.1	-8.8	11.7	-47.9	-81.3	-82.4
Sales to New Listings Ratio <sup>4</sup>	87.1	47.4	61.8	64.0	81.5	43.1	32.4
Months of Inventory <sup>5</sup>	1.1	3.7	2.5	2.0	2.4	7.3	10.5
Average Price	\$581,700	31.2	30.4	44.1	112.9	175.9	144.4
Median Price	\$547,900	39.2	38.7	56.5	132.3	179.5	163.4
Sale to List Price Ratio	105.3	98.2	97.9	98.5	98.3	95.9	95.7
Median Days on Market	9.0	26.5	27.0	14.0	26.0	57.0	68.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

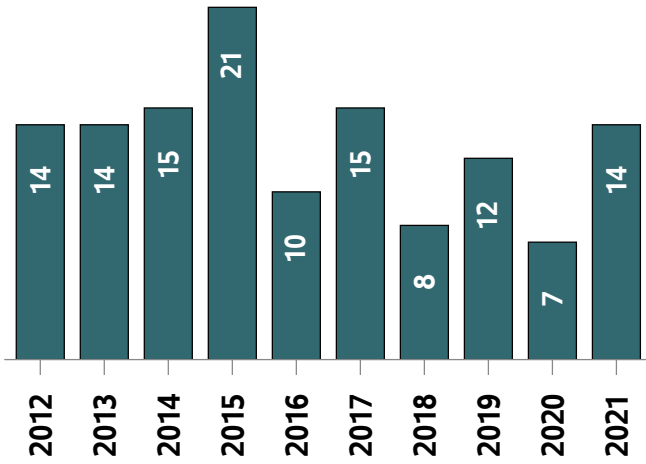
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

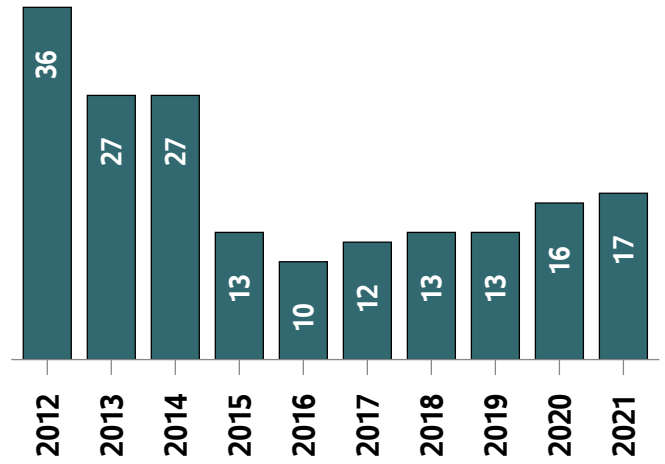


## Collingwood MLS® Apartment Market Activity

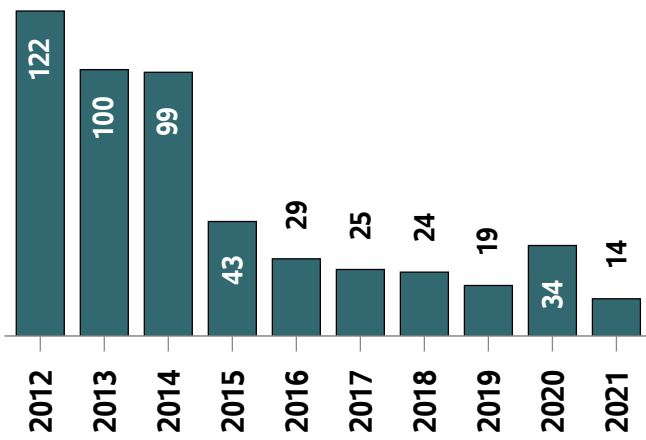
Sales Activity (July only)



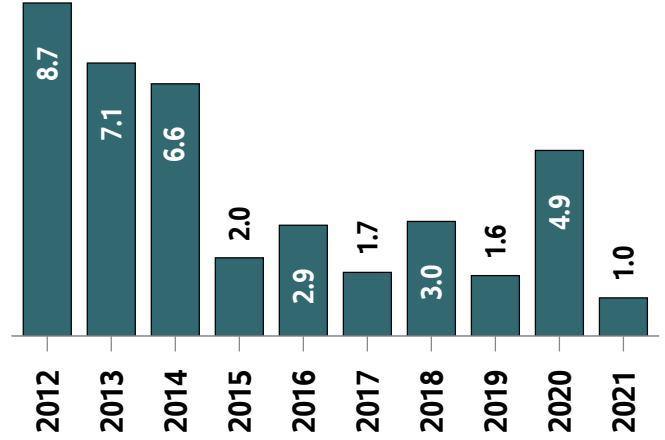
New Listings (July only)



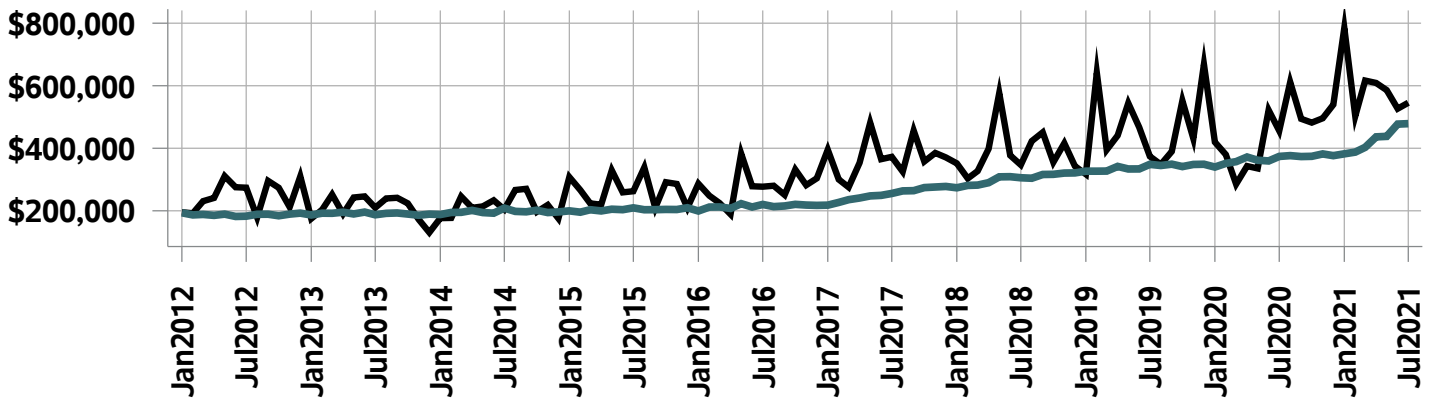
Active Listings (July only)



Months of Inventory (July only)

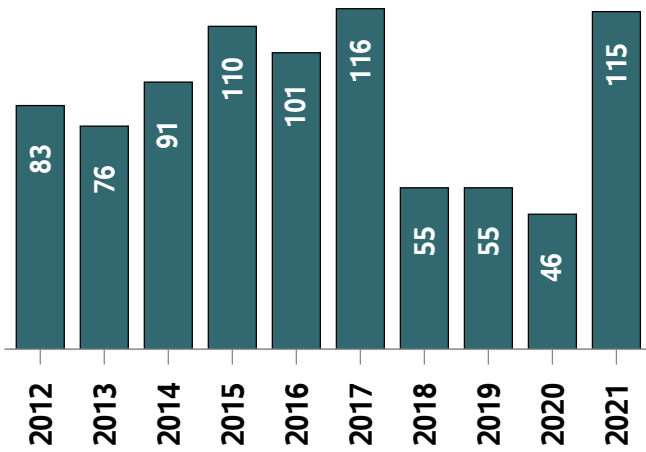


MLS® HPI Apartment Benchmark Price and Average Price

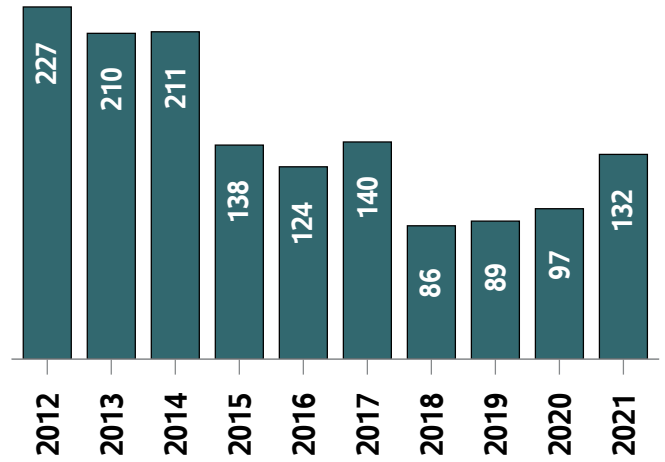


## Collingwood MLS® Apartment Market Activity

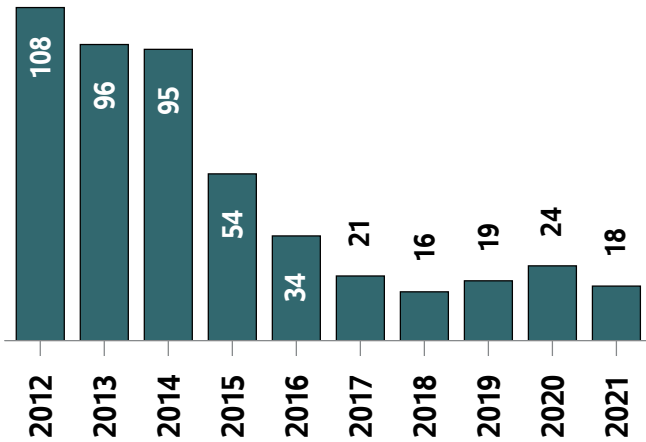
Sales Activity (July Year-to-date)



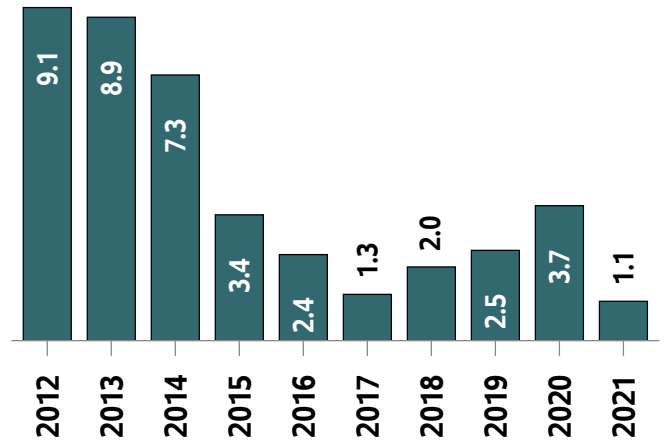
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

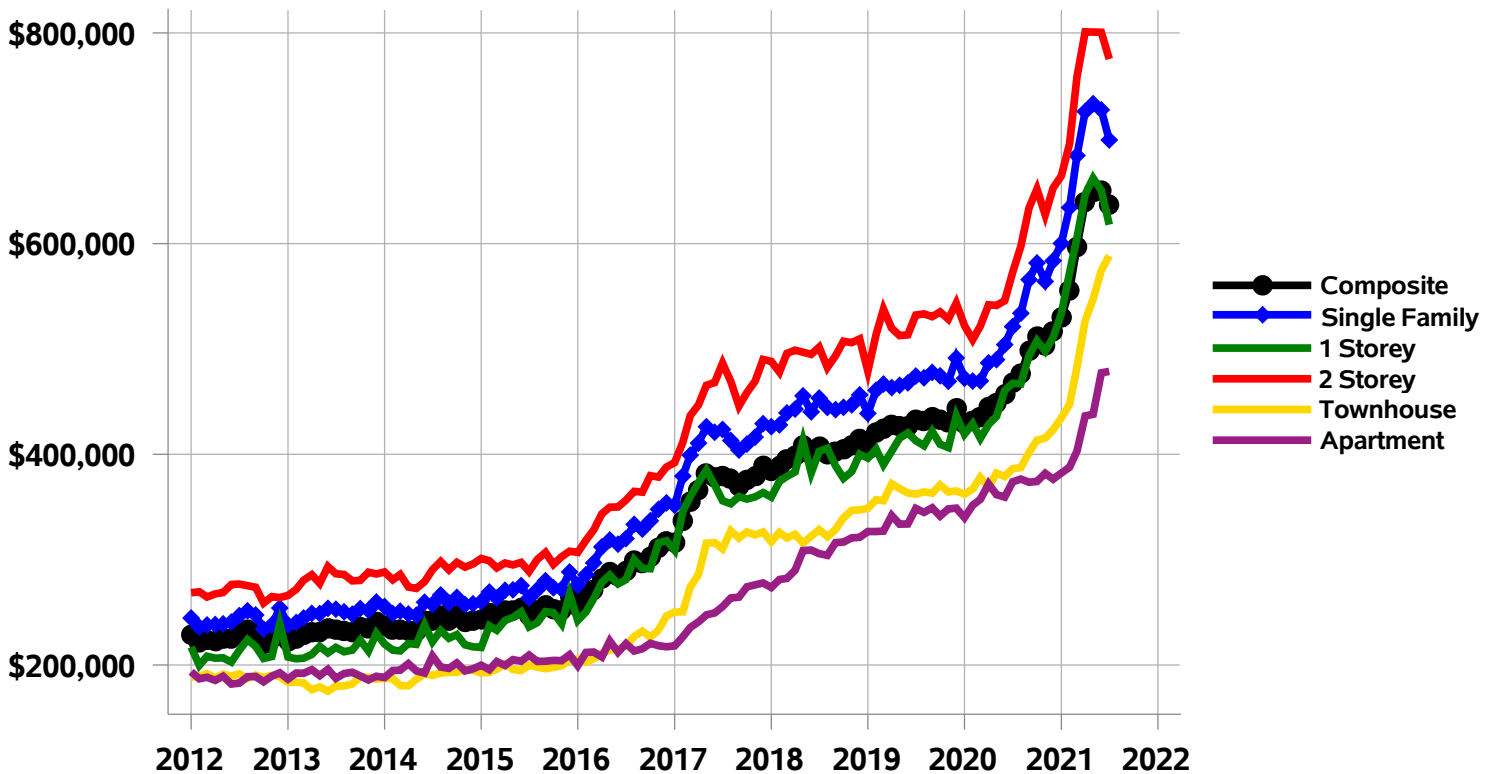
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$637,000	-2.0	-0.3	20.1	36.0	56.3	119.9
Single Family	\$698,400	-3.9	-3.7	16.4	34.0	54.0	118.3
One Storey	\$618,000	-5.0	-4.4	15.8	32.2	53.4	119.9
Two Storey	\$775,200	-3.2	-3.2	16.7	35.4	54.5	117.4
Townhouse	\$588,600	2.5	11.7	35.4	52.4	79.2	169.8
Apartment	\$478,700	0.3	9.7	25.2	28.0	56.6	117.3

### MLS® HPI Benchmark Price



## Collingwood MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Collingwood MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1164
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6938
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1620
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Collingwood MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Grey Highlands MLS® Residential Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	29	61.1	45.0	123.1	38.1	61.1	81.3
Dollar Volume	\$21,289,150	84.8	62.0	255.6	140.6	237.1	367.8
New Listings	27	68.8	12.5	0.0	0.0	-50.0	-35.7
Active Listings	39	8.3	-47.3	-39.1	-62.9	-81.4	-84.0
Sales to New Listings Ratio <sup>1</sup>	107.4	112.5	83.3	48.1	77.8	33.3	38.1
Months of Inventory <sup>2</sup>	1.3	2.0	3.7	4.9	5.0	11.7	15.2
Average Price	\$734,109	14.7	11.7	59.4	74.2	109.2	158.1
Median Price	\$610,000	8.5	42.2	38.0	79.7	117.9	282.4
Sale to List Price Ratio	98.8	98.2	96.0	97.1	96.8	95.9	91.5
Median Days on Market	22.0	33.5	32.5	75.0	56.0	82.5	80.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	149	41.9	77.4	86.3	2.8	22.1	43.3
Dollar Volume	\$129,413,727	110.5	207.7	259.7	171.6	220.4	301.6
New Listings	198	51.1	29.4	40.4	-4.3	-33.3	-40.7
Active Listings <sup>3</sup>	29	-34.5	-47.7	-38.5	-72.4	-83.2	-86.7
Sales to New Listings Ratio <sup>4</sup>	75.3	80.2	54.9	56.7	70.0	41.1	31.1
Months of Inventory <sup>5</sup>	1.3	2.9	4.6	4.1	5.0	9.8	14.6
Average Price	\$868,549	48.4	73.5	93.1	164.3	162.4	180.3
Median Price	\$750,000	44.2	78.6	88.9	169.3	183.0	219.1
Sale to List Price Ratio	104.2	97.4	97.1	97.8	96.2	94.4	93.6
Median Days on Market	14.0	33.0	26.5	28.0	55.0	81.0	85.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

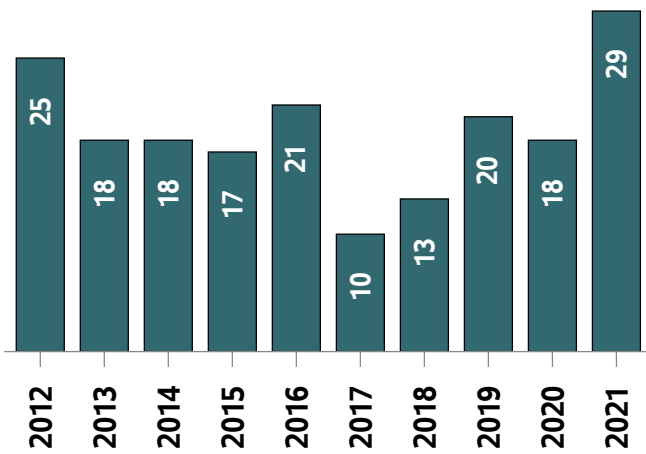
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

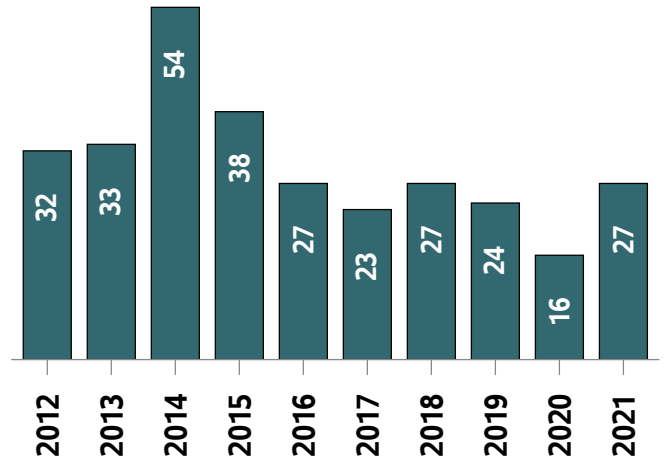
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Residential Market Activity

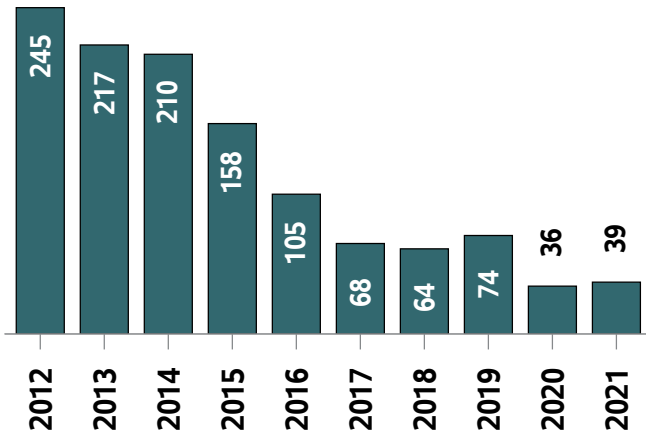
Sales Activity (July only)



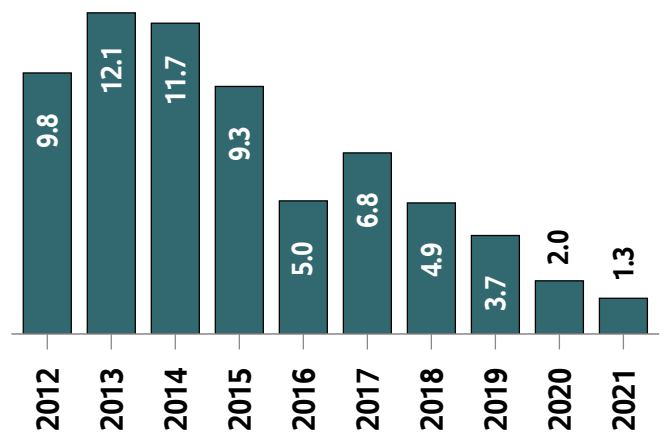
New Listings (July only)



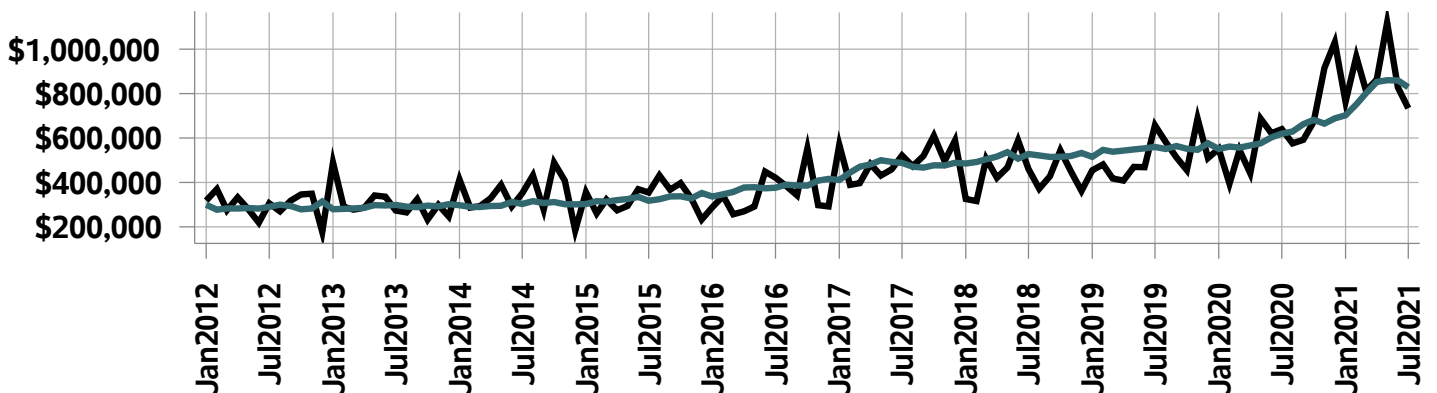
Active Listings (July only)



Months of Inventory (July only)



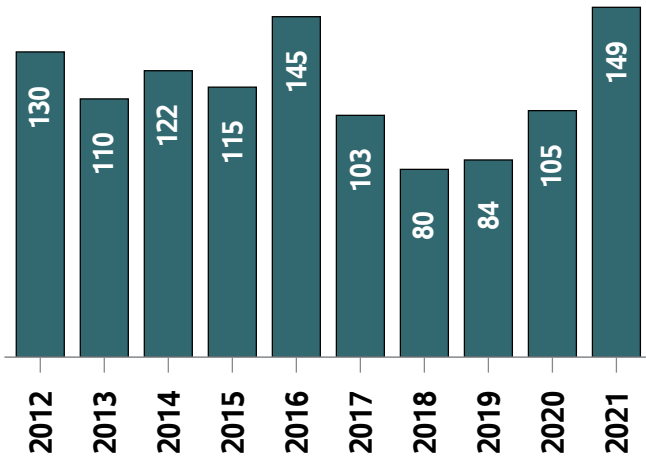
MLS® HPI Composite Benchmark Price and Average Price



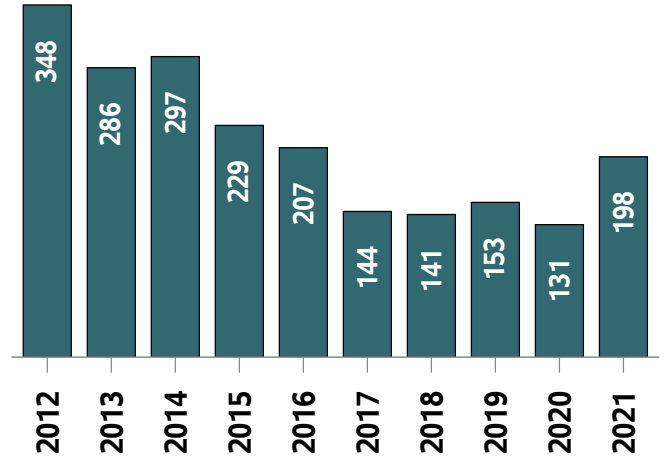


## Grey Highlands MLS® Residential Market Activity

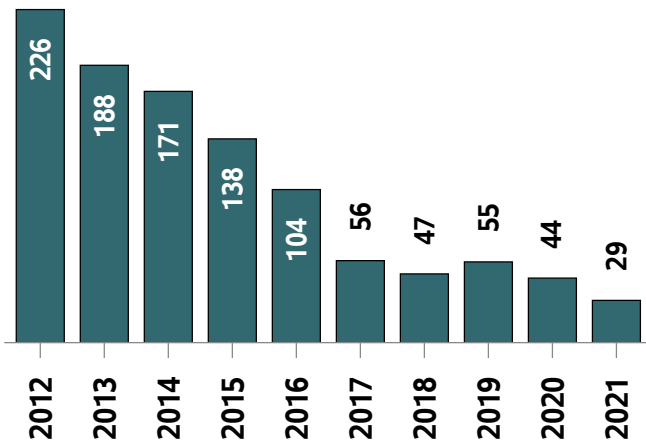
Sales Activity (July Year-to-date)



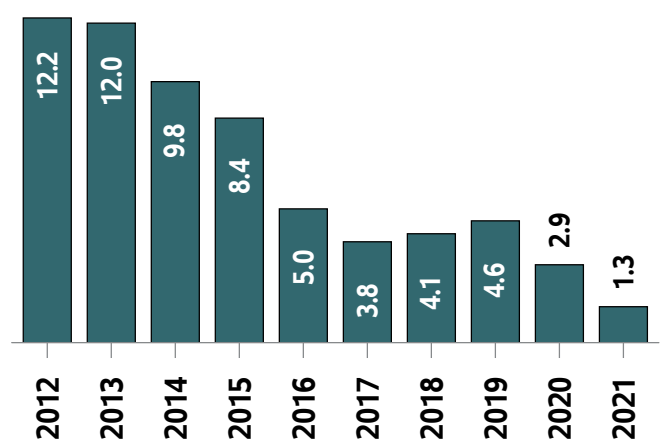
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Grey Highlands MLS® Single Family Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	28	55.6	40.0	115.4	33.3	55.6	86.7
Dollar Volume	\$20,770,150	80.3	58.0	246.9	134.7	228.9	359.8
New Listings	27	68.8	12.5	0.0	3.8	-50.0	-34.1
Active Listings	39	8.3	-45.8	-38.1	-62.1	-81.3	-83.5
Sales to New Listings Ratio <sup>1</sup>	103.7	112.5	83.3	48.1	80.8	33.3	36.6
Months of Inventory <sup>2</sup>	1.4	2.0	3.6	4.8	4.9	11.6	15.8
Average Price	\$741,791	15.9	12.9	61.1	76.0	111.4	146.3
Median Price	\$630,000	12.1	46.9	42.5	85.6	125.0	281.8
Sale to List Price Ratio	98.8	98.2	96.0	97.1	96.8	95.9	92.7
Median Days on Market	21.5	33.5	32.5	75.0	56.0	82.5	80.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	144	39.8	71.4	80.0	1.4	20.0	45.5
Dollar Volume	\$125,399,727	105.5	198.1	248.5	165.6	211.8	299.6
New Listings	192	48.8	26.3	37.1	-5.9	-34.2	-40.7
Active Listings <sup>3</sup>	28	-34.3	-47.3	-39.4	-72.5	-83.2	-86.6
Sales to New Listings Ratio <sup>4</sup>	75.0	79.8	55.3	57.1	69.6	41.1	30.6
Months of Inventory <sup>5</sup>	1.4	2.9	4.5	4.1	5.0	9.8	14.9
Average Price	\$870,831	47.0	73.9	93.6	161.9	159.8	174.7
Median Price	\$750,089	42.9	78.6	88.9	166.9	181.5	219.2
Sale to List Price Ratio	104.3	97.5	97.1	97.8	96.2	94.4	93.9
Median Days on Market	14.0	33.0	26.5	28.0	54.0	81.0	84.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

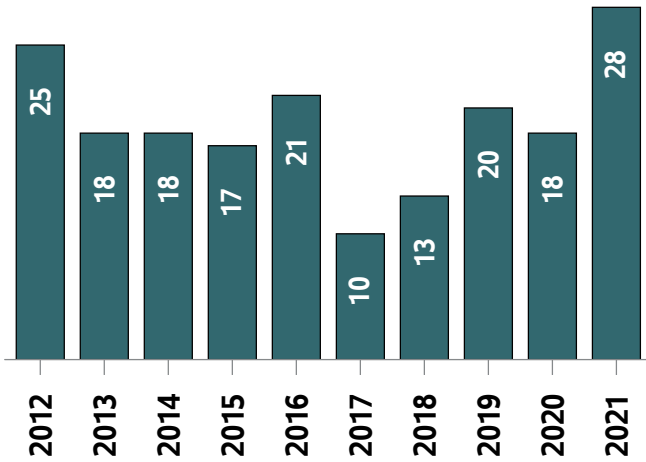
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

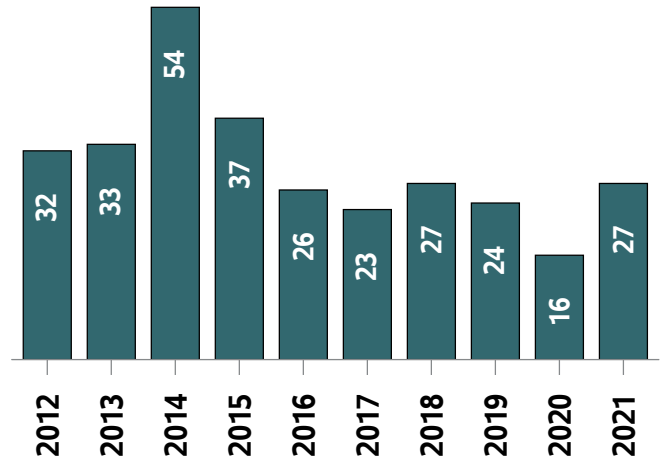
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Single Family Market Activity

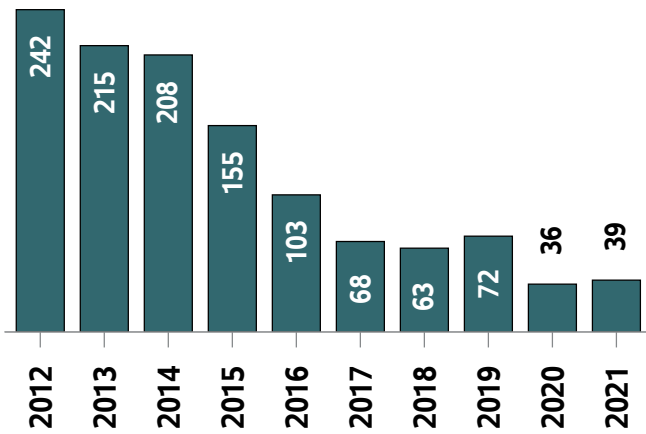
Sales Activity (July only)



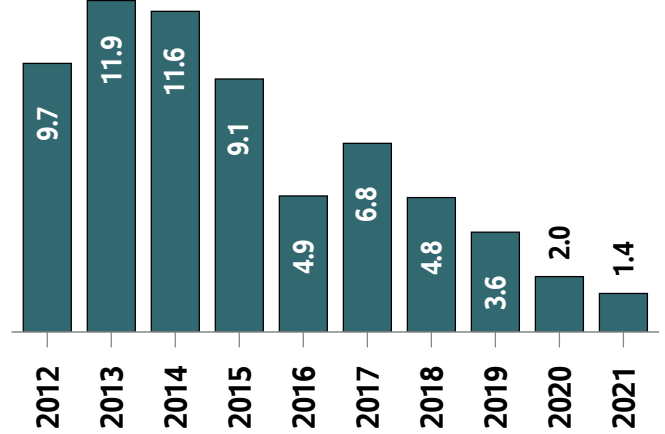
New Listings (July only)



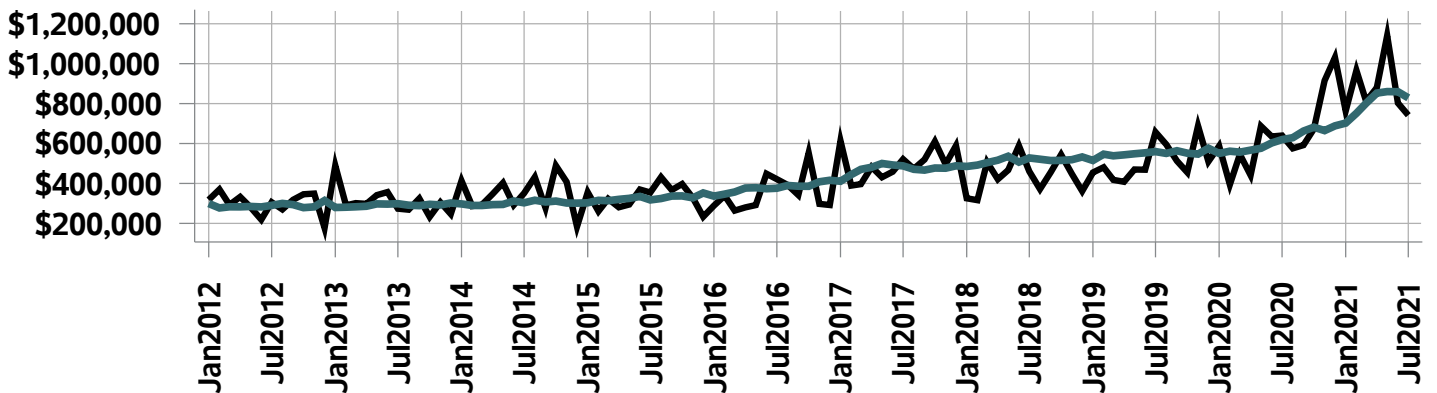
Active Listings (July only)



Months of Inventory (July only)

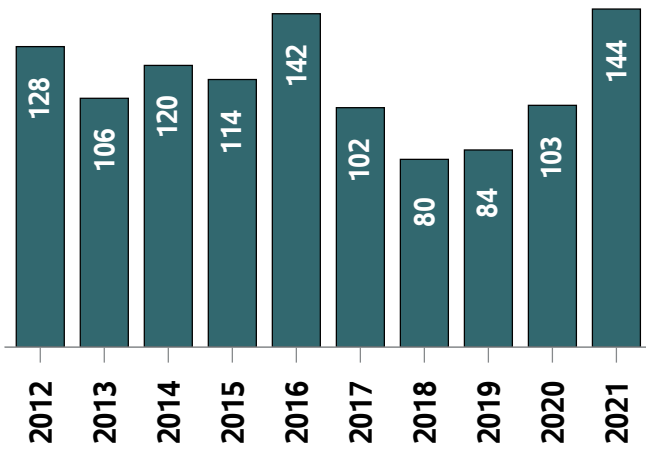


MLS® HPI Single Family Benchmark Price and Average Price

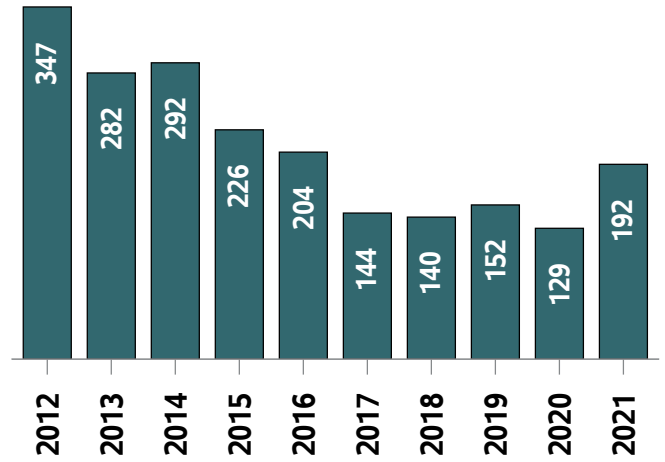


## Grey Highlands MLS® Single Family Market Activity

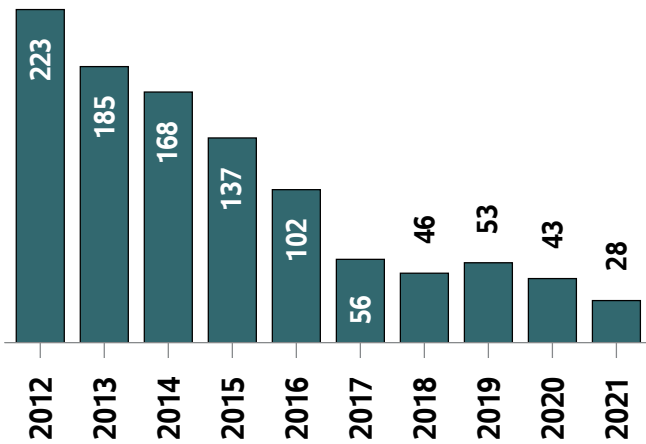
Sales Activity (July Year-to-date)



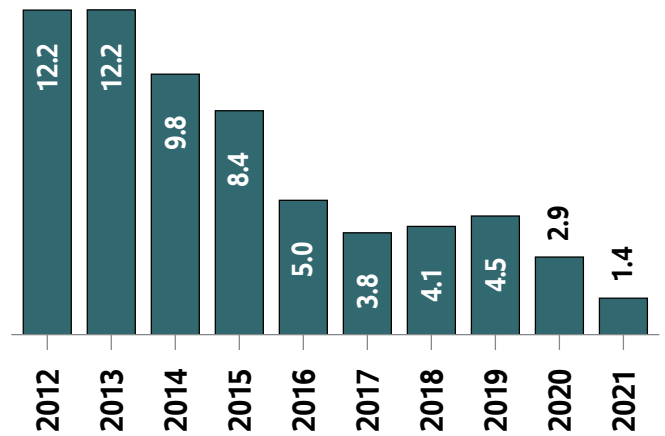
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

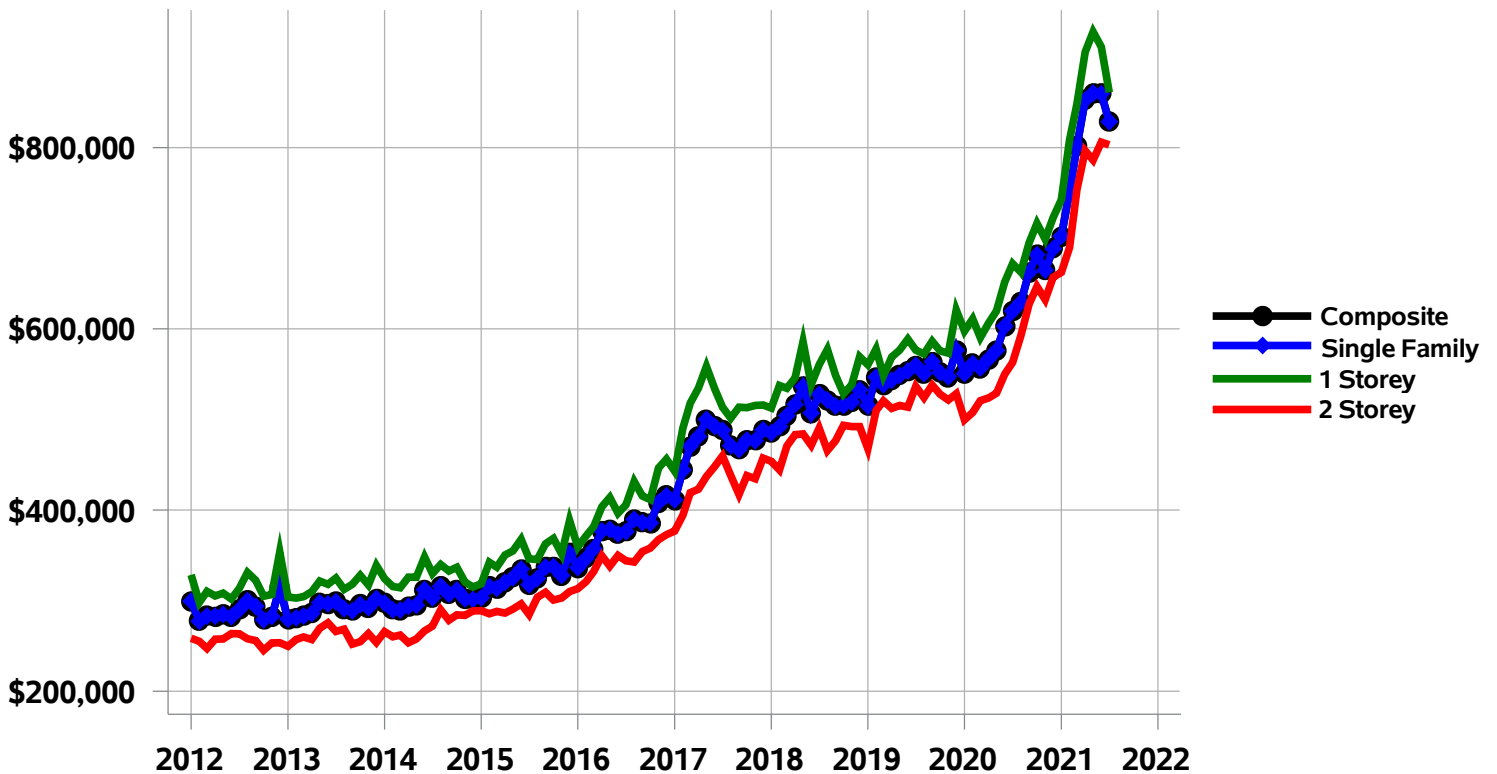
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Grey Highlands MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$828,700	-3.6	-2.8	18.0	33.7	57.0	120.3
Single Family	\$828,700	-3.6	-2.8	18.0	33.7	57.0	120.3
One Storey	\$861,000	-5.5	-4.9	15.9	28.1	53.6	112.2
Two Storey	\$803,100	-0.4	0.8	21.3	42.6	63.8	133.5

### MLS® HPI Benchmark Price



## Grey Highlands MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Lot Size	87556
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## Grey Highlands MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Lot Size	85194
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1831
Half Bathrooms	0
Heating	Forced air
Lot Size	118024
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

**Meaford (Muni)**  
**MLS® Residential Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	21	-51.2	-22.2	50.0	-22.2	31.3	-12.5
Dollar Volume	\$19,847,300	-30.1	82.2	286.5	113.9	385.1	154.0
New Listings	28	-12.5	16.7	27.3	-3.4	-34.9	-41.7
Active Listings	38	-37.7	-50.6	-51.3	-65.8	-83.9	-82.3
Sales to New Listings Ratio <sup>1</sup>	75.0	134.4	112.5	63.6	93.1	37.2	50.0
Months of Inventory <sup>2</sup>	1.8	1.4	2.9	5.6	4.1	14.8	9.0
Average Price	\$945,110	43.0	134.2	157.7	175.0	269.6	190.3
Median Price	\$750,000	54.6	89.9	114.0	158.6	208.0	160.0
Sale to List Price Ratio	98.1	97.8	97.6	96.9	96.6	94.6	96.0
Median Days on Market	15.0	28.0	36.0	31.0	68.0	84.0	75.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	149	31.9	35.5	25.2	9.6	27.4	77.4
Dollar Volume	\$128,774,515	84.0	153.7	172.3	197.2	290.4	458.2
New Listings	211	19.2	11.6	7.1	-12.1	-36.1	-27.5
Active Listings <sup>3</sup>	30	-46.7	-50.5	-45.3	-70.3	-82.9	-81.0
Sales to New Listings Ratio <sup>4</sup>	70.6	63.8	58.2	60.4	56.7	35.5	28.9
Months of Inventory <sup>5</sup>	1.4	3.5	3.8	3.2	5.2	10.4	13.0
Average Price	\$864,258	39.5	87.3	117.5	171.3	206.5	214.7
Median Price	\$685,000	37.3	73.4	93.0	144.6	183.1	161.0
Sale to List Price Ratio	103.2	97.2	96.9	97.9	96.4	95.0	95.3
Median Days on Market	13.0	28.0	28.0	28.0	43.0	77.0	78.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

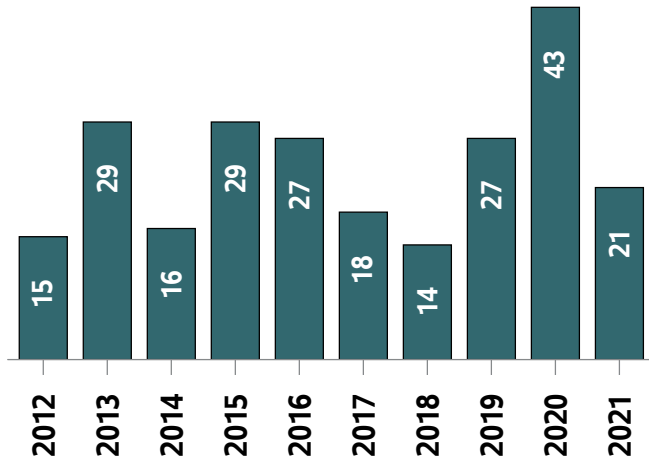
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

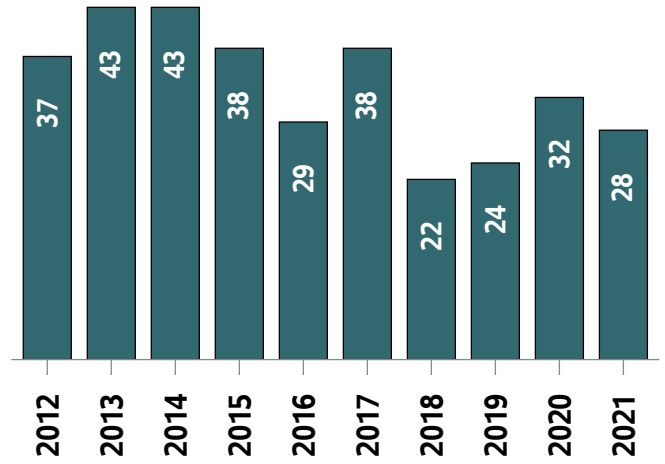


## Meaford (Muni) MLS® Residential Market Activity

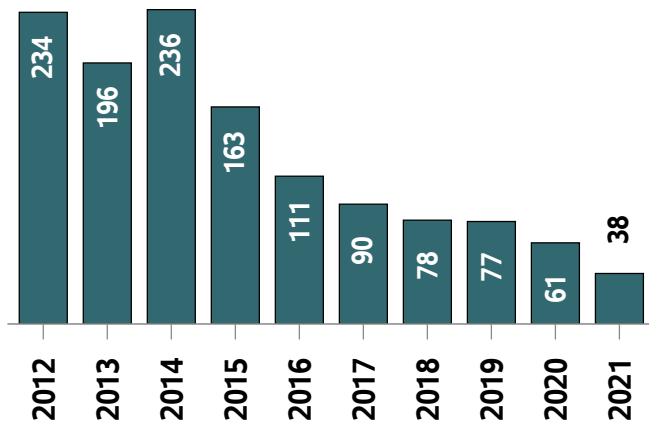
Sales Activity (July only)



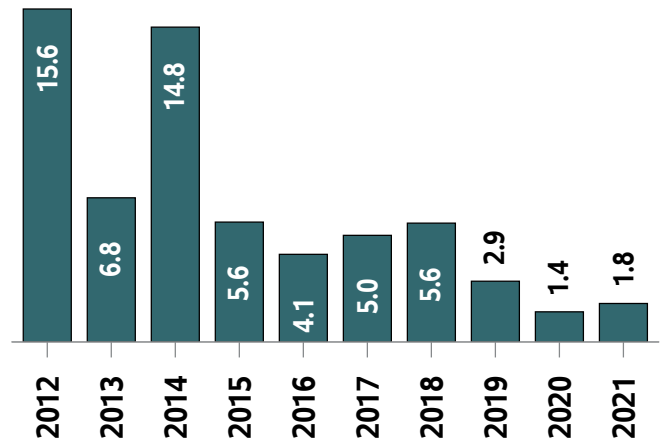
New Listings (July only)



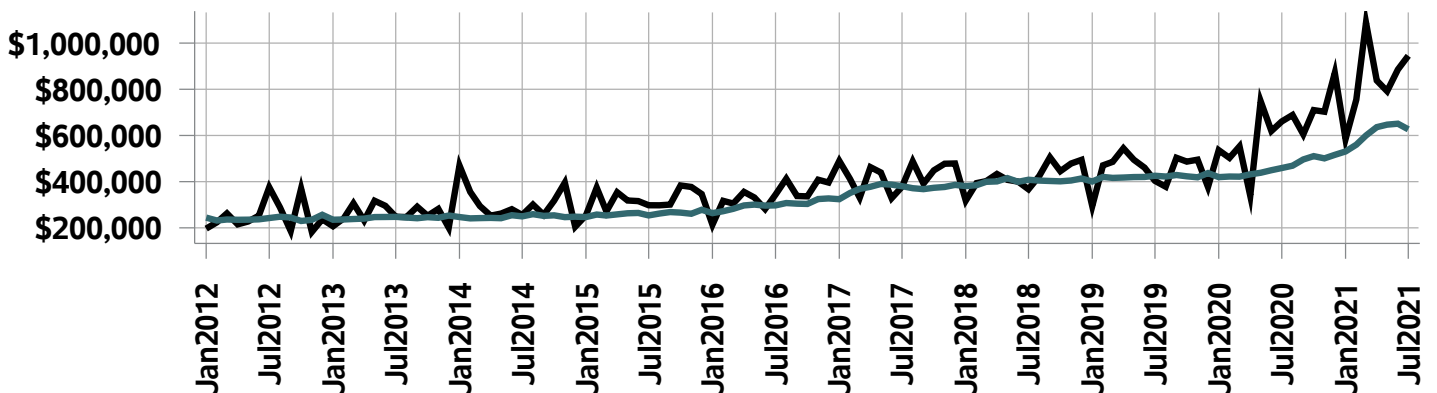
Active Listings (July only)



Months of Inventory (July only)

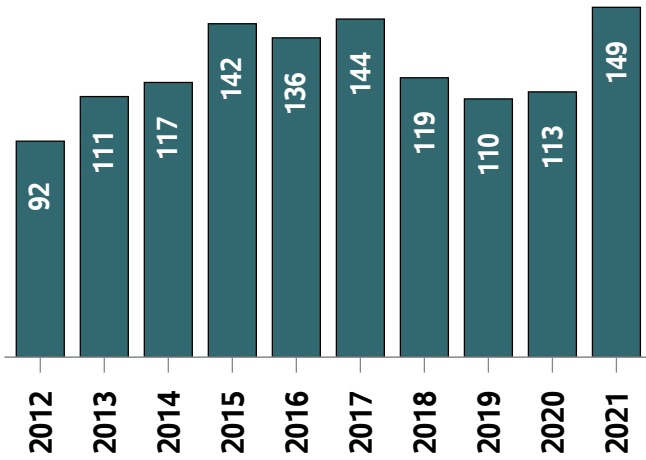


MLS® HPI Composite Benchmark Price and Average Price

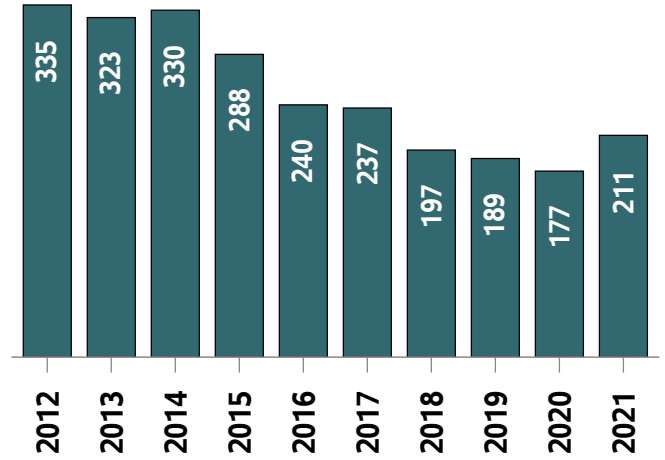


## Meaford (Muni) MLS® Residential Market Activity

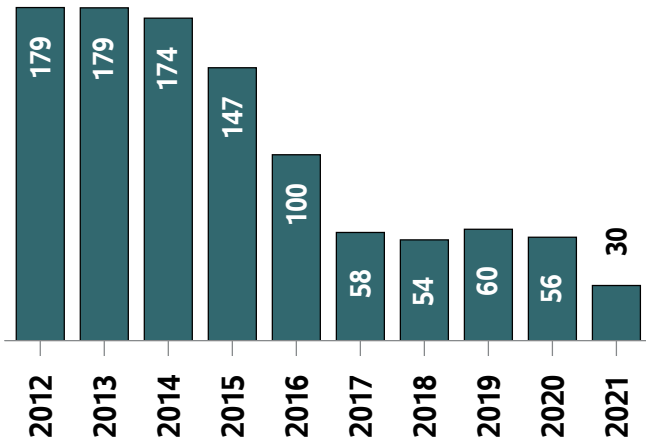
Sales Activity (July Year-to-date)



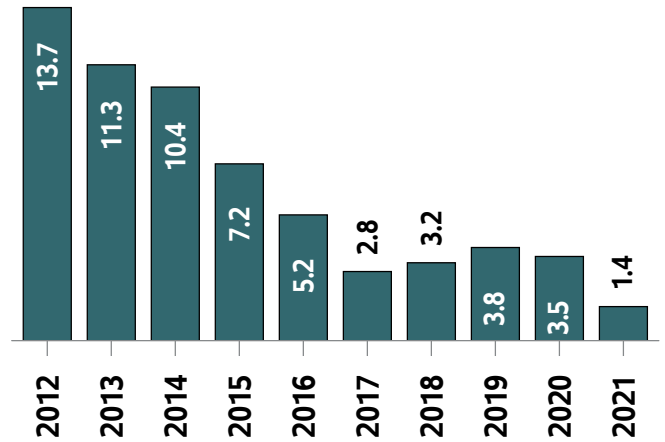
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Single Family Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	20	-51.2	-13.0	53.8	-23.1	33.3	-4.8
Dollar Volume	\$19,557,300	-29.0	101.2	296.7	114.5	400.6	173.3
New Listings	24	-22.6	33.3	20.0	-17.2	-42.9	-45.5
Active Listings	34	-34.6	-53.4	-54.1	-68.5	-84.8	-83.3
Sales to New Listings Ratio <sup>1</sup>	83.3	132.3	127.8	65.0	89.7	35.7	47.7
Months of Inventory <sup>2</sup>	1.7	1.3	3.2	5.7	4.2	14.9	9.7
Average Price	\$977,865	45.6	131.4	157.9	178.9	275.4	187.0
Median Price	\$753,000	53.7	88.7	109.2	144.9	181.0	131.7
Sale to List Price Ratio	98.5	97.7	97.1	96.6	96.6	94.4	95.9
Median Days on Market	13.5	28.0	42.0	34.0	69.0	87.0	70.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	136	30.8	30.8	24.8	7.9	24.8	74.4
Dollar Volume	\$122,932,673	84.7	150.5	174.8	197.4	290.6	458.6
New Listings	195	22.6	10.2	6.0	-14.1	-38.3	-28.0
Active Listings <sup>3</sup>	27	-45.6	-53.3	-47.4	-71.7	-83.2	-81.4
Sales to New Listings Ratio <sup>4</sup>	69.7	65.4	58.8	59.2	55.5	34.5	28.8
Months of Inventory <sup>5</sup>	1.4	3.4	3.9	3.3	5.3	10.3	13.1
Average Price	\$903,917	41.2	91.6	120.2	175.5	213.1	220.3
Median Price	\$729,750	36.1	82.7	101.3	152.7	183.9	175.4
Sale to List Price Ratio	103.1	97.1	96.8	97.8	96.4	94.8	95.3
Median Days on Market	13.0	28.0	28.5	27.0	43.0	77.0	75.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

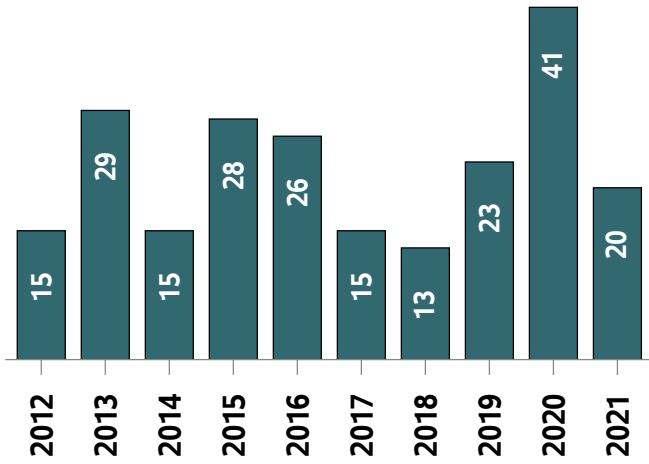
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

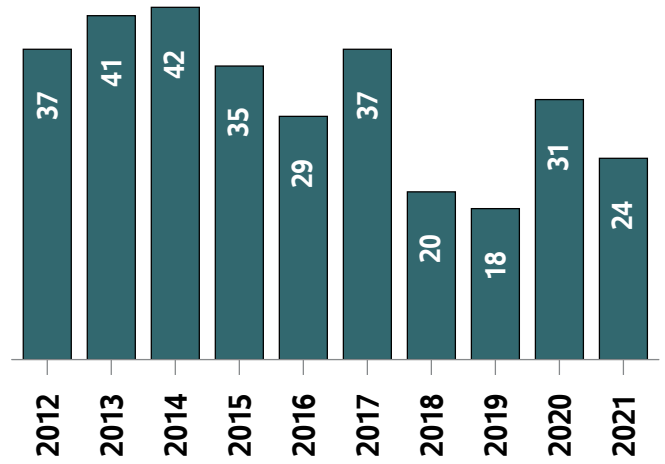
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Single Family Market Activity

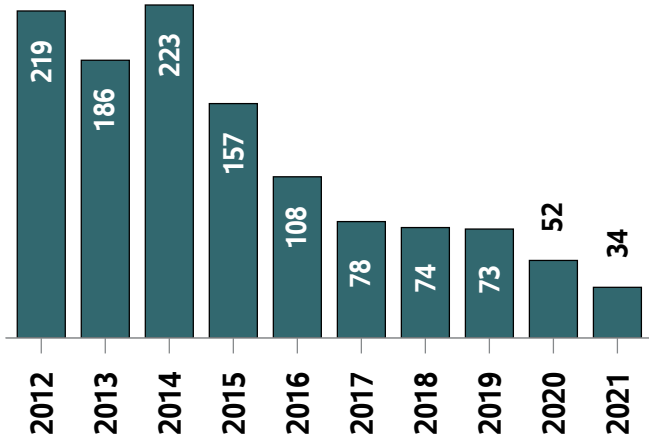
Sales Activity (July only)



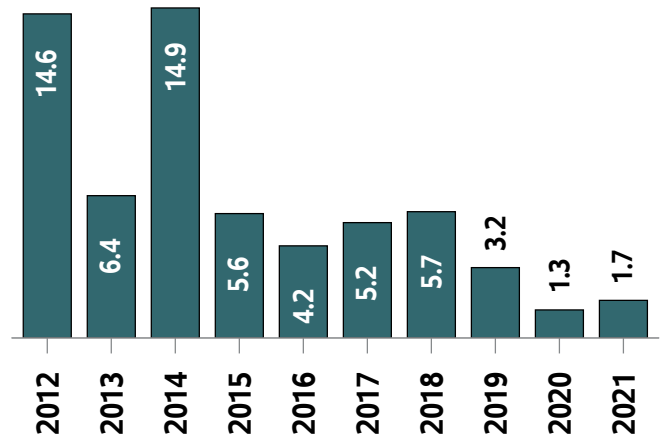
New Listings (July only)



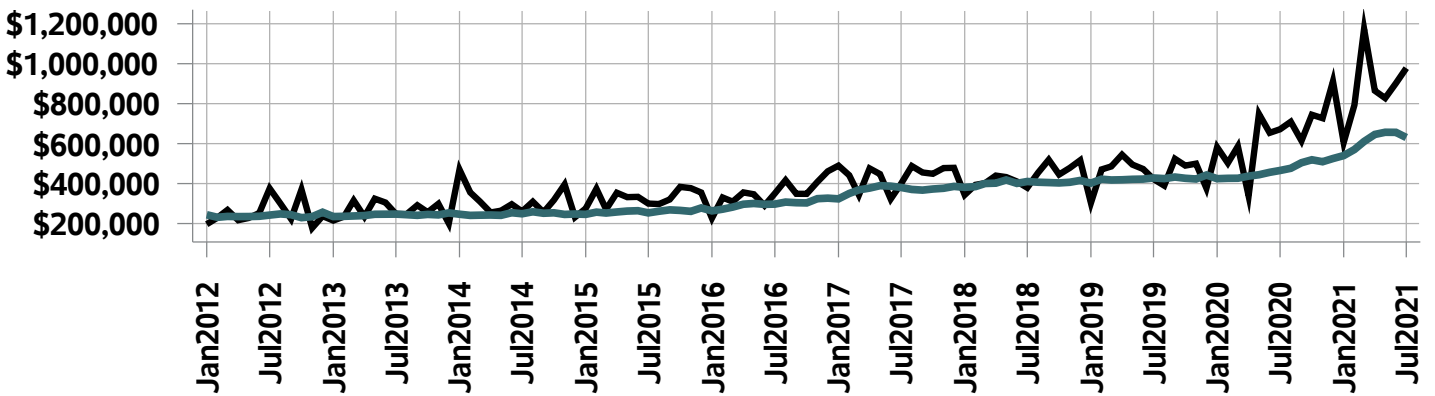
Active Listings (July only)



Months of Inventory (July only)

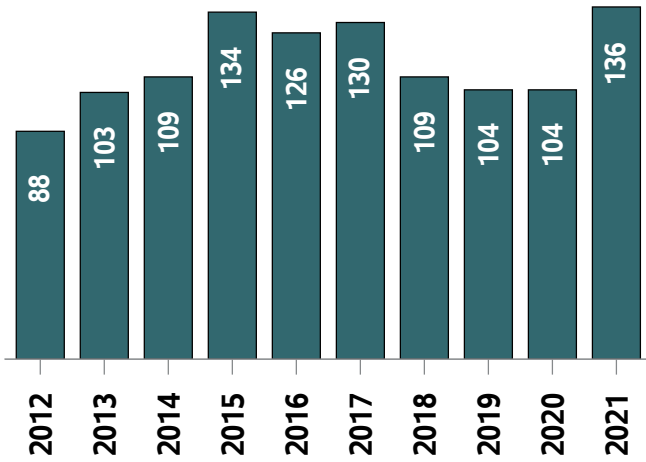


MLS® HPI Single Family Benchmark Price and Average Price

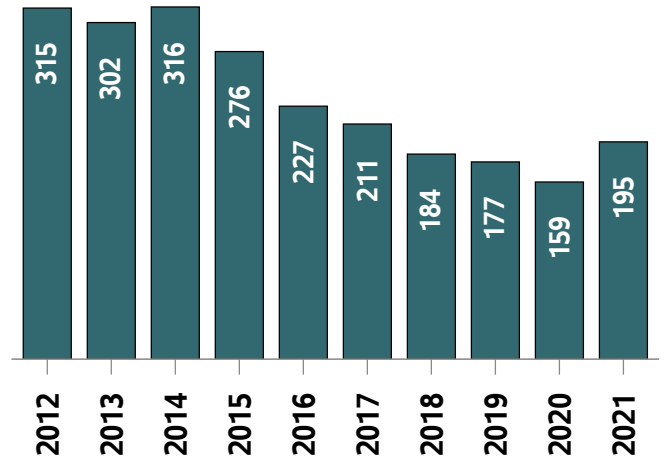


## Meaford (Muni) MLS® Single Family Market Activity

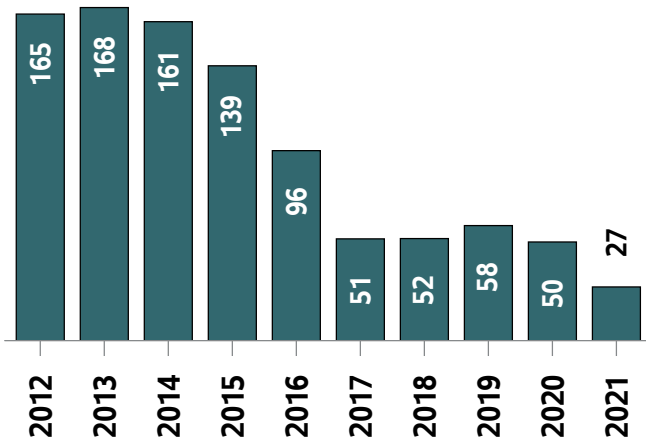
Sales Activity (July Year-to-date)



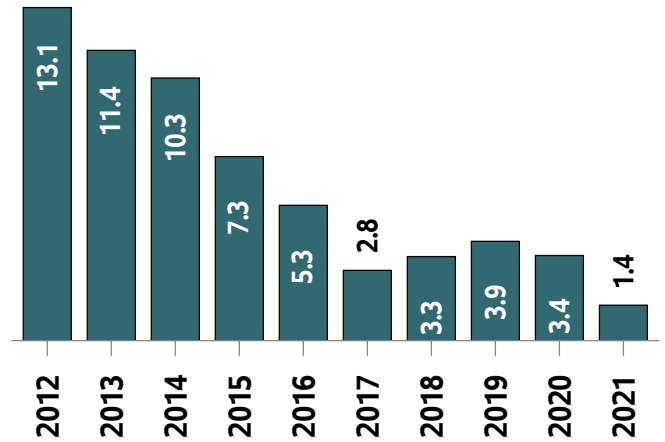
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Condo Townhouse Market Activity**

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	0	-100.0	-100.0	-100.0	—	—	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	—	—	-100.0
New Listings	0	-100.0	-100.0	-100.0	—	—	-100.0
Active Listings	1	-83.3	-75.0	-50.0	—	-83.3	-50.0
Sales to New Listings Ratio <sup>1</sup>	0.0	200.0	40.0	100.0	—	—	100.0
Months of Inventory <sup>2</sup>	0.0	3.0	2.0	2.0	—	—	2.0
Average Price	\$0	-100.0	-100.0	-100.0	—	—	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	—	—	-100.0
Sale to List Price Ratio	0.0	98.9	99.2	100.2	—	—	100.0
Median Days on Market	0.0	39.5	15.5	28.0	—	—	215.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	4	0.0	33.3	-42.9	100.0	—	100.0
Dollar Volume	\$2,021,000	18.4	119.2	23.4	405.3	—	393.5
New Listings	4	-60.0	-50.0	-55.6	100.0	-33.3	33.3
Active Listings <sup>3</sup>	1	-62.9	-53.3	-41.7	-16.7	-77.9	-57.0
Sales to New Listings Ratio <sup>4</sup>	100.0	40.0	37.5	77.8	100.0	—	66.7
Months of Inventory <sup>5</sup>	2.0	5.5	5.8	2.0	4.9	—	9.5
Average Price	\$505,250	18.4	64.4	115.9	152.6	—	146.8
Median Price	\$493,000	13.3	84.6	120.2	146.5	—	140.8
Sale to List Price Ratio	107.7	97.3	99.1	99.6	96.5	—	98.1
Median Days on Market	11.5	39.5	13.0	24.0	58.5	—	124.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

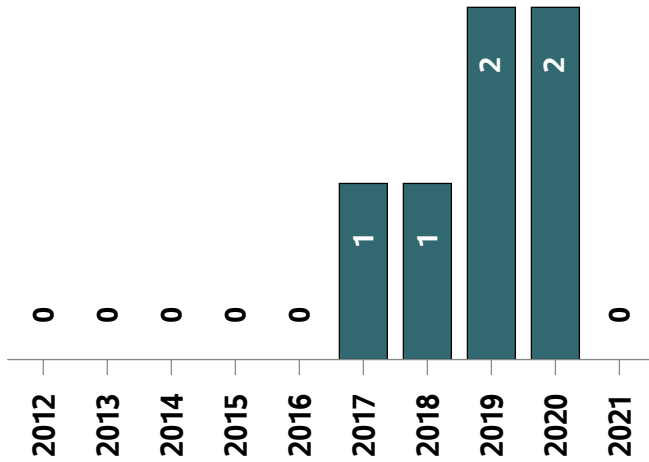
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

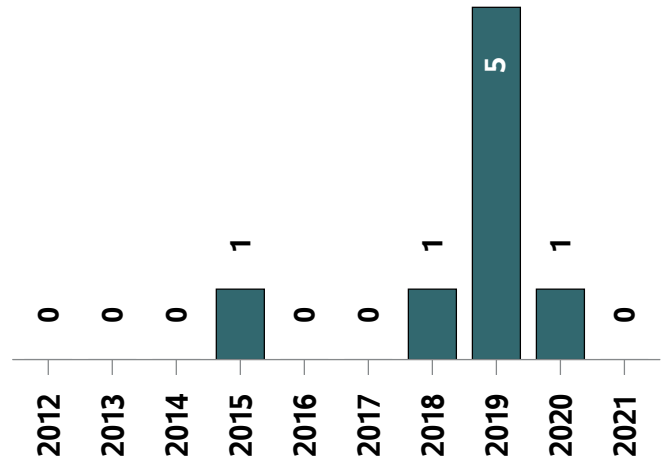
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Condo Townhouse Market Activity

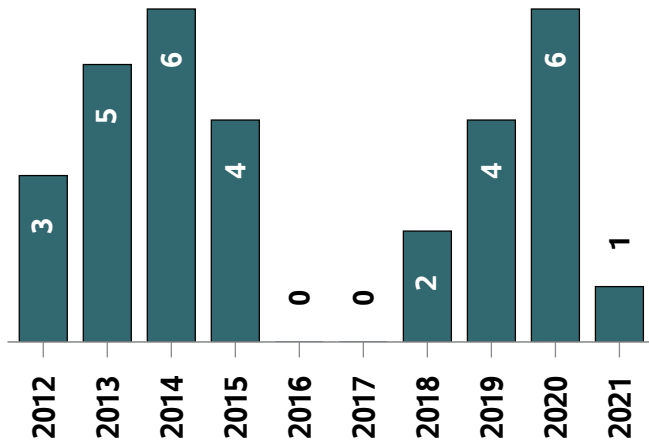
Sales Activity (July only)



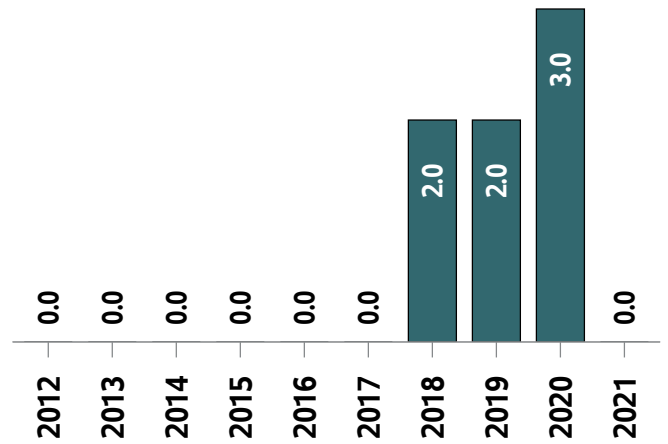
New Listings (July only)



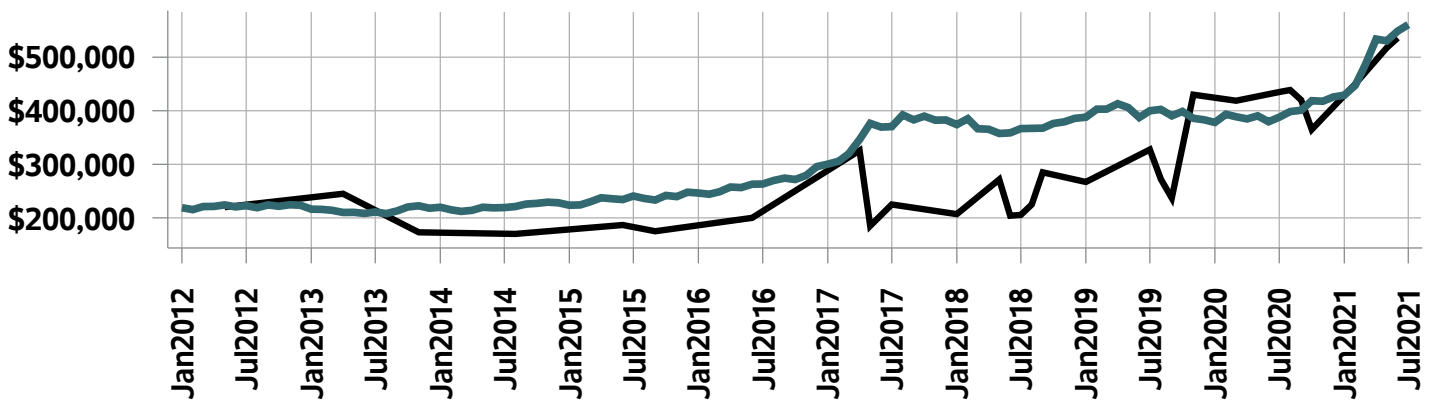
Active Listings (July only)



Months of Inventory (July only)

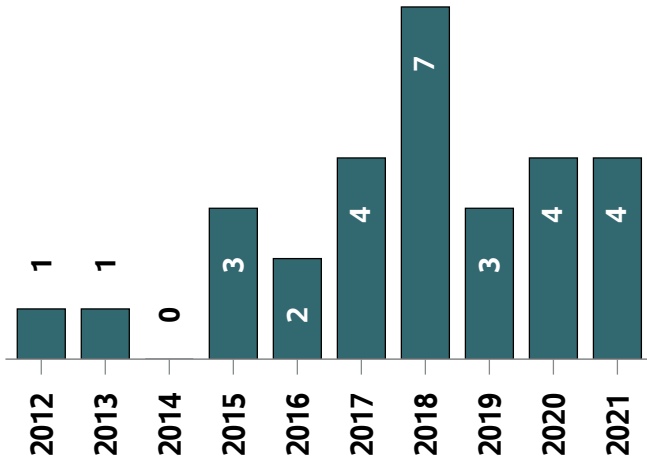


MLS® HPI Townhouse Benchmark Price and Average Price

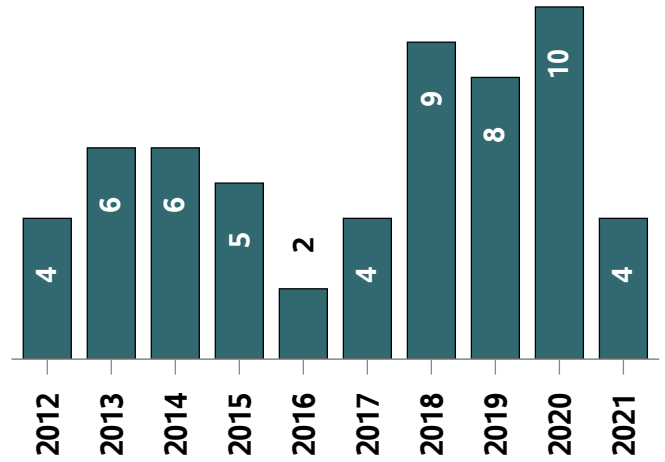


## Meaford (Muni) MLS® Condo Townhouse Market Activity

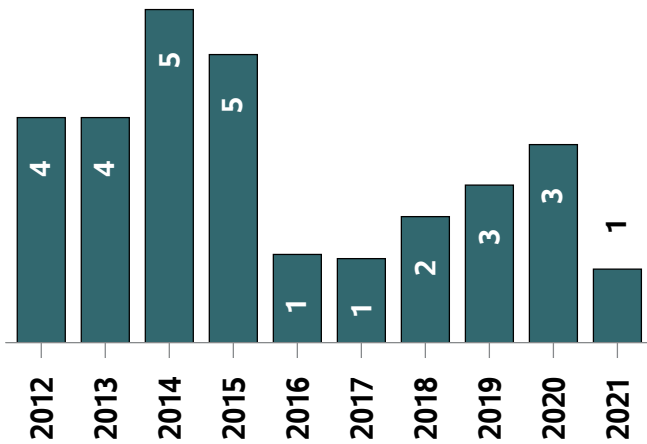
Sales Activity (July Year-to-date)



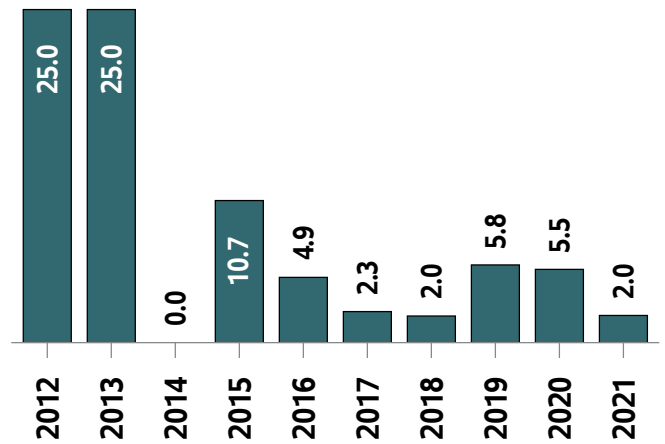
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

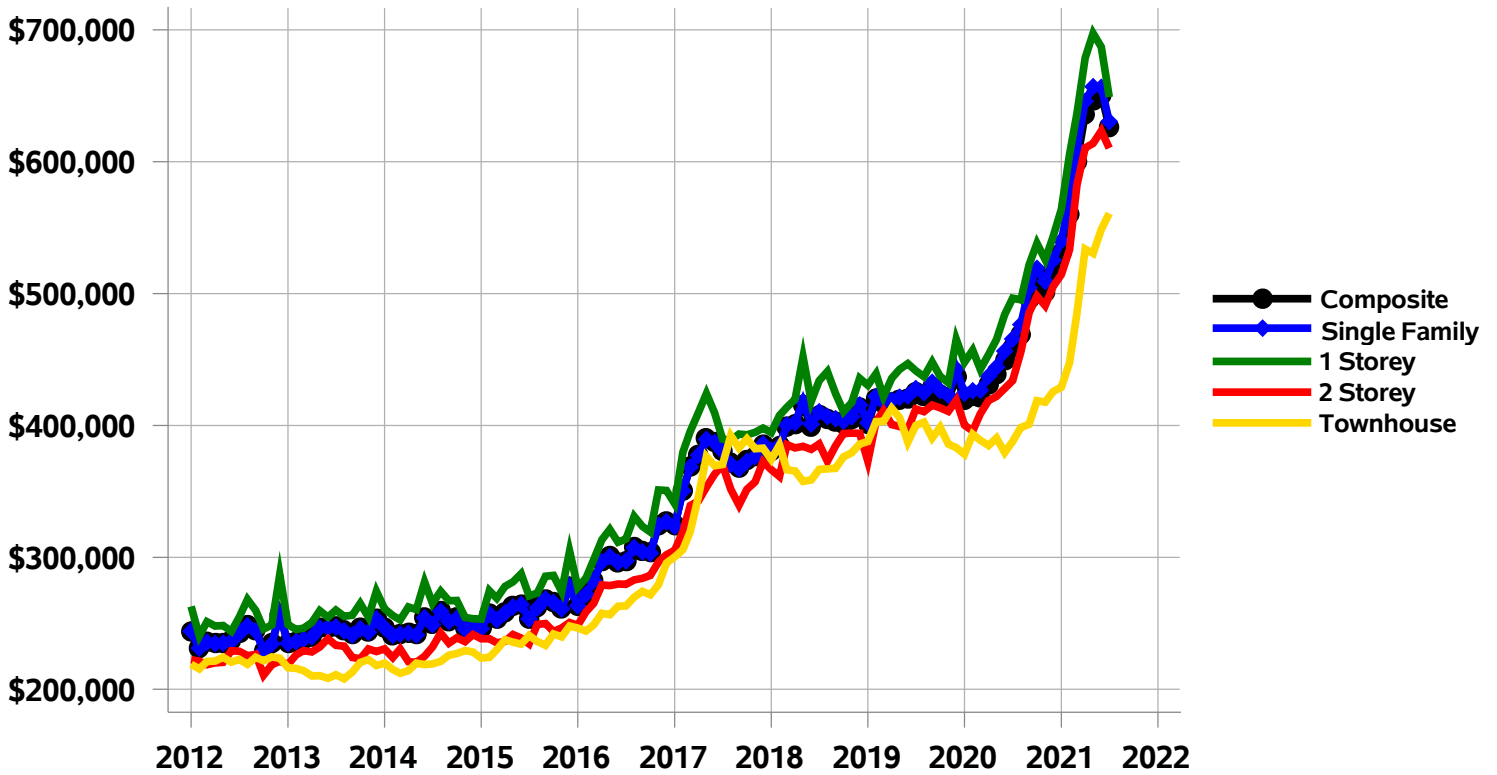
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



**Meaford (Muni)  
MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price							
Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$626,500	-3.7	-1.5	18.1	36.5	53.5	110.8
Single Family	\$630,500	-3.9	-2.4	16.7	35.4	53.6	112.1
One Storey	\$649,000	-5.5	-4.4	15.1	30.7	49.5	106.8
Two Storey	\$610,300	-2.1	-0.0	18.6	40.6	58.1	118.3
Townhouse	\$560,800	2.2	5.1	30.7	44.6	52.9	113.1

**MLS® HPI Benchmark Price**



**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Composite** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

**Single Family** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12413
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**1 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13565
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**2 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1647
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11375
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Townhouse** 

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1149
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® Residential Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	54	-55.4	0.0	10.2	-34.9	-14.3	42.1
Dollar Volume	\$39,754,950	-35.6	65.8	97.7	64.2	133.6	238.6
New Listings	85	-29.2	-31.5	-22.7	-7.6	-23.4	-19.8
Active Listings	89	-32.1	-69.9	-58.8	-54.4	-79.4	-80.4
Sales to New Listings Ratio <sup>1</sup>	63.5	100.8	43.5	44.5	90.2	56.8	35.8
Months of Inventory <sup>2</sup>	1.6	1.1	5.5	4.4	2.3	6.8	11.9
Average Price	\$736,203	44.4	65.8	79.4	152.5	172.5	138.2
Median Price	\$716,500	35.3	85.6	73.5	160.5	175.7	155.7
Sale to List Price Ratio	101.1	99.2	96.6	96.9	97.3	96.9	95.7
Median Days on Market	11.5	19.0	39.0	37.0	35.0	56.0	55.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	472	16.5	48.9	38.8	-11.9	55.3	95.0
Dollar Volume	\$339,758,272	68.7	134.2	141.2	100.5	310.0	428.8
New Listings	611	1.3	-17.7	-4.8	-15.6	-26.5	-27.3
Active Listings <sup>3</sup>	60	-59.5	-72.0	-61.9	-67.6	-82.5	-83.5
Sales to New Listings Ratio <sup>4</sup>	77.3	67.2	42.7	53.0	74.0	36.6	28.8
Months of Inventory <sup>5</sup>	0.9	2.6	4.7	3.2	2.4	7.9	10.5
Average Price	\$719,827	44.8	57.3	73.7	127.7	164.1	171.1
Median Price	\$690,000	40.8	55.1	69.1	123.7	165.4	181.6
Sale to List Price Ratio	104.4	98.3	97.4	97.3	98.0	96.9	96.1
Median Days on Market	8.0	26.0	35.0	27.0	26.0	42.0	50.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

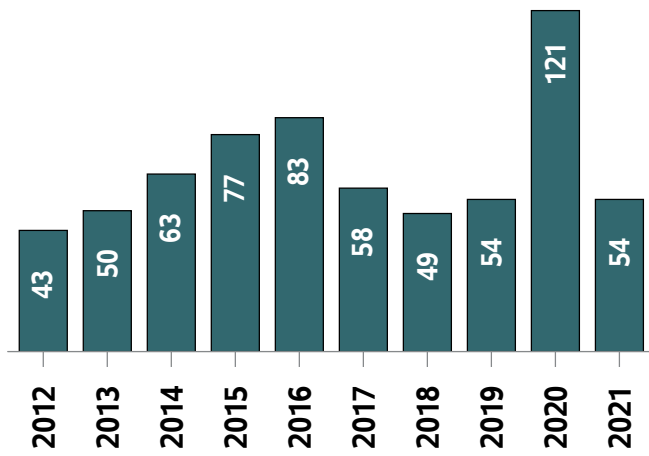
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

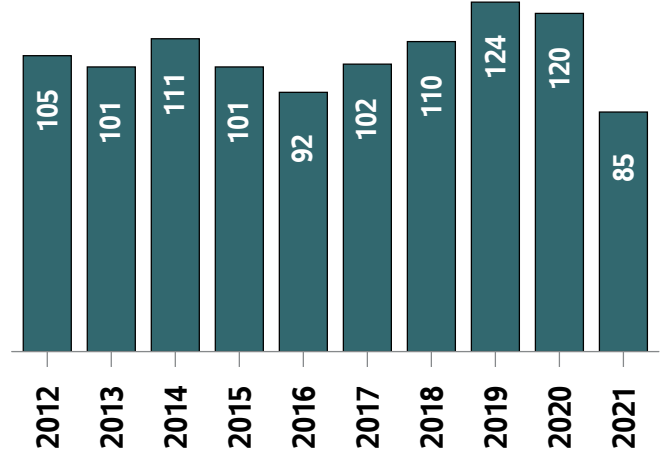
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Residential Market Activity

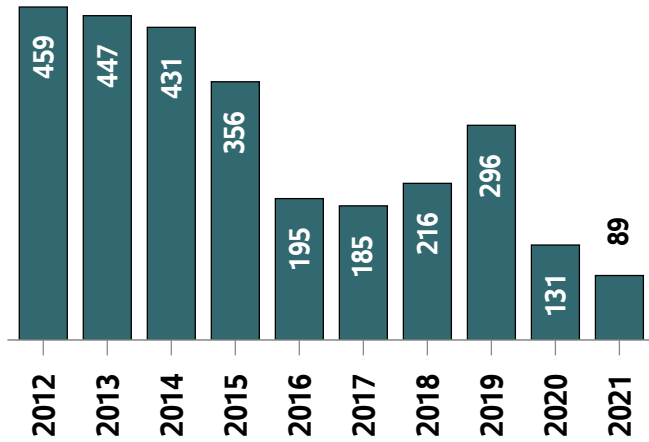
Sales Activity (July only)



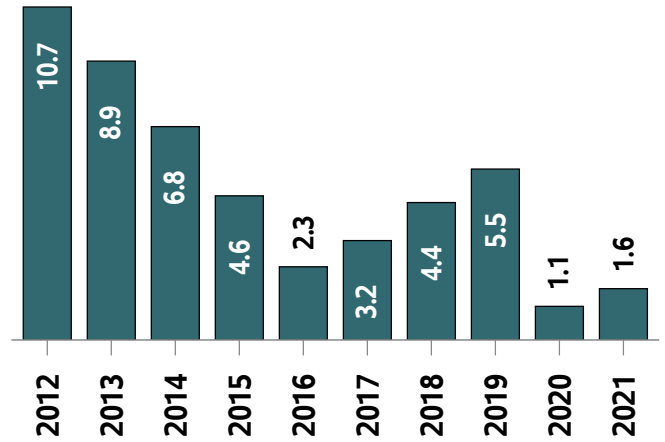
New Listings (July only)



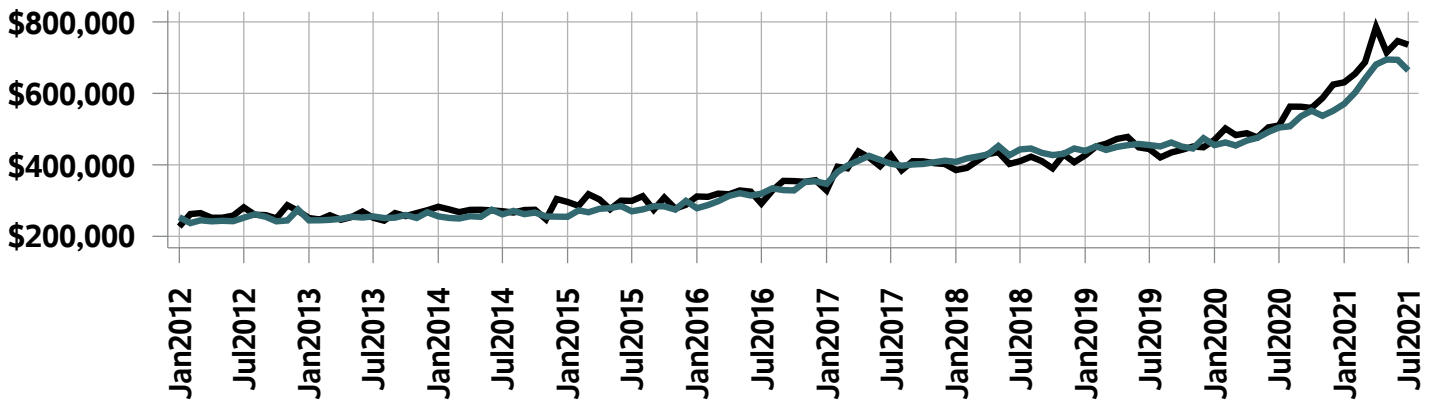
Active Listings (July only)



Months of Inventory (July only)

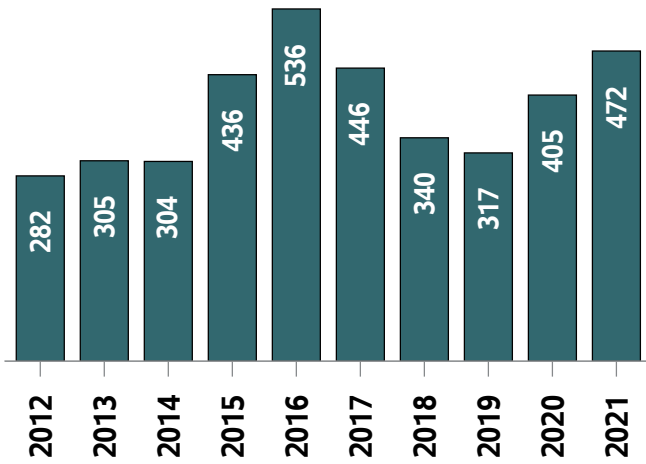


MLS® HPI Composite Benchmark Price and Average Price

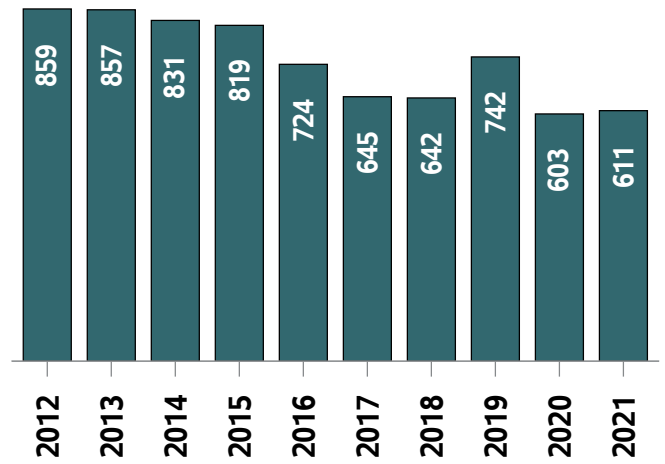


## Wasaga Beach MLS® Residential Market Activity

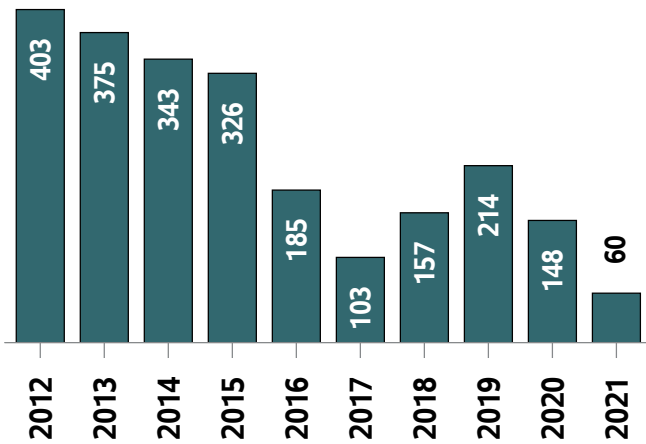
Sales Activity (July Year-to-date)



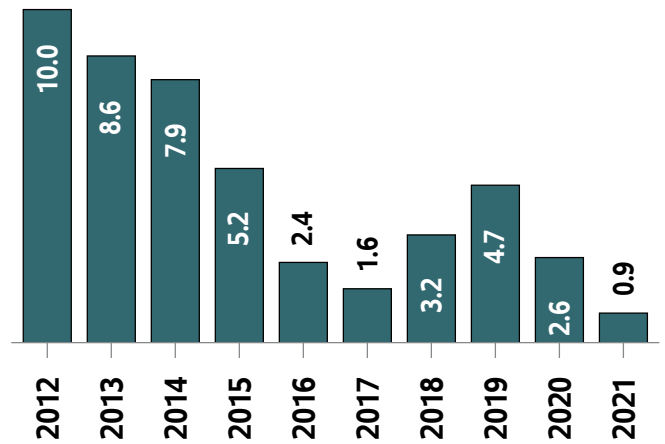
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Single Family Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	43	-52.2	4.9	4.9	-34.8	-18.9	19.4
Dollar Volume	\$33,859,050	-33.3	71.2	88.6	58.2	122.4	203.7
New Listings	59	-27.2	-35.9	-33.0	-25.3	-37.2	-24.4
Active Listings	62	-33.3	-72.1	-62.7	-61.0	-82.2	-82.7
Sales to New Listings Ratio <sup>1</sup>	72.9	111.1	44.6	46.6	83.5	56.4	46.2
Months of Inventory <sup>2</sup>	1.4	1.0	5.4	4.0	2.4	6.6	9.9
Average Price	\$787,420	39.6	63.2	79.8	142.8	174.1	154.3
Median Price	\$793,000	41.4	86.6	85.7	141.2	187.4	183.0
Sale to List Price Ratio	101.1	99.5	96.5	97.0	97.7	97.2	95.7
Median Days on Market	13.0	21.0	36.0	37.0	27.0	46.0	55.0

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	370	17.5	49.2	38.1	-17.4	39.1	69.7
Dollar Volume	\$288,481,959	68.5	135.6	139.8	89.9	276.9	376.9
New Listings	477	4.1	-16.8	-5.4	-21.8	-31.6	-30.8
Active Listings <sup>3</sup>	47	-58.1	-70.9	-61.2	-67.0	-82.9	-83.9
Sales to New Listings Ratio <sup>4</sup>	77.6	68.8	43.3	53.2	73.4	38.2	31.6
Months of Inventory <sup>5</sup>	0.9	2.5	4.6	3.2	2.2	7.3	9.4
Average Price	\$779,681	43.4	57.9	73.7	129.9	171.0	181.0
Median Price	\$736,950	39.0	54.3	67.5	125.0	171.4	188.4
Sale to List Price Ratio	104.8	98.6	97.4	97.4	98.1	97.0	96.2
Median Days on Market	8.0	25.0	34.0	25.0	23.0	39.0	49.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

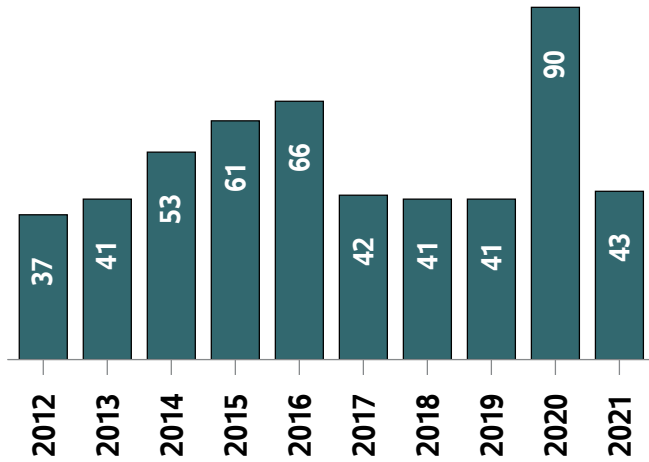
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

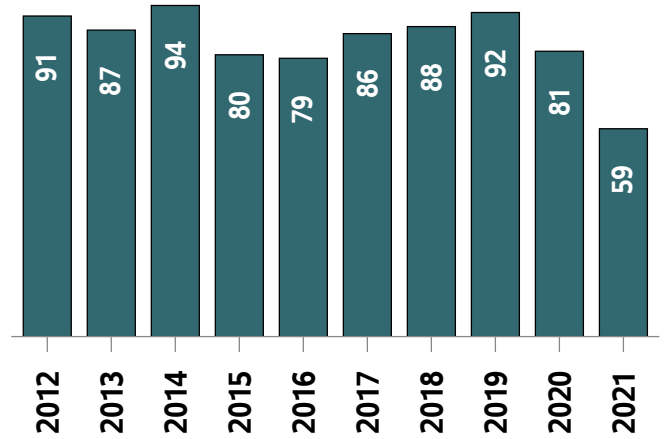


## Wasaga Beach MLS® Single Family Market Activity

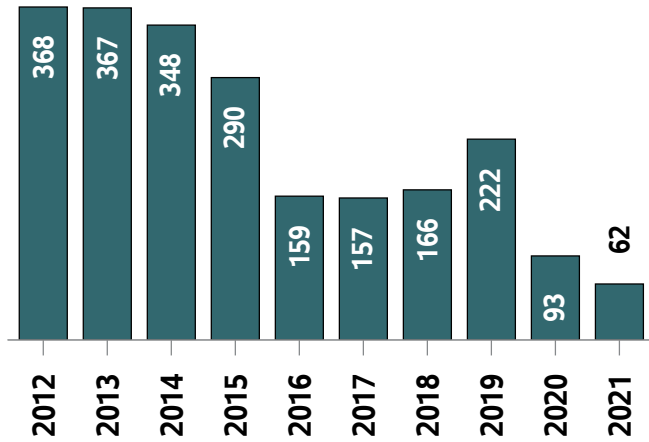
Sales Activity (July only)



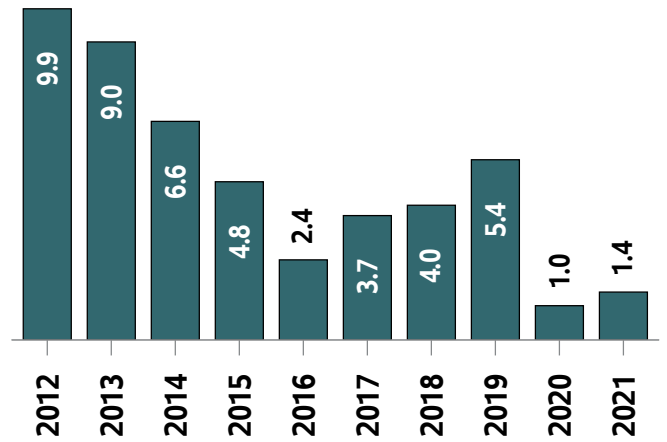
New Listings (July only)



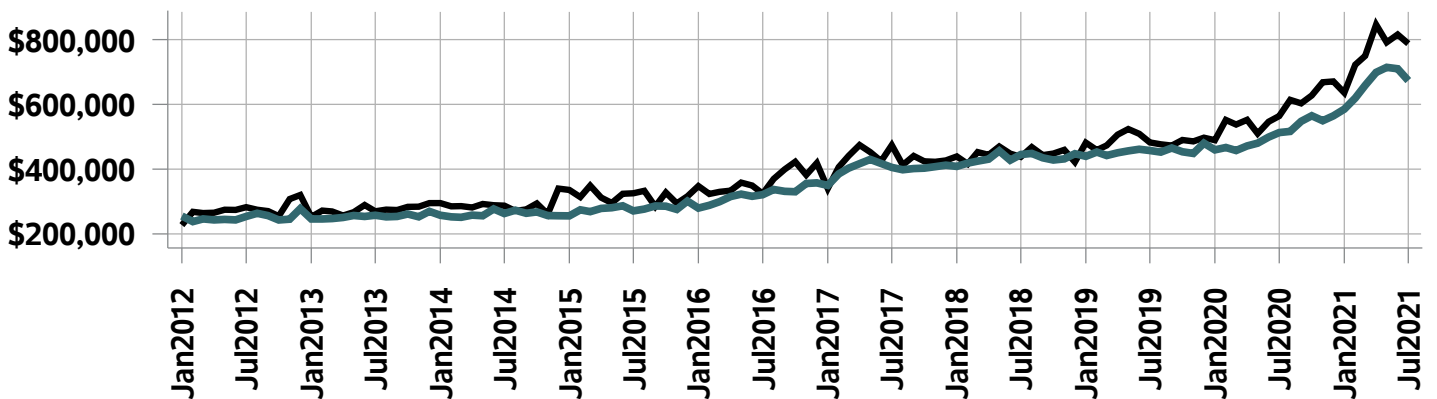
Active Listings (July only)



Months of Inventory (July only)

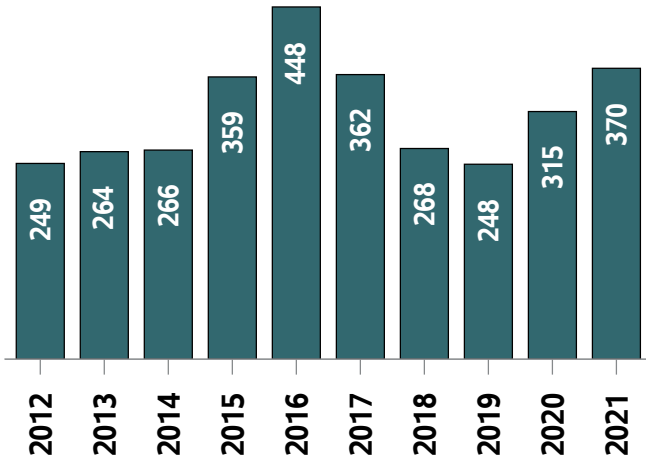


MLS® HPI Single Family Benchmark Price and Average Price

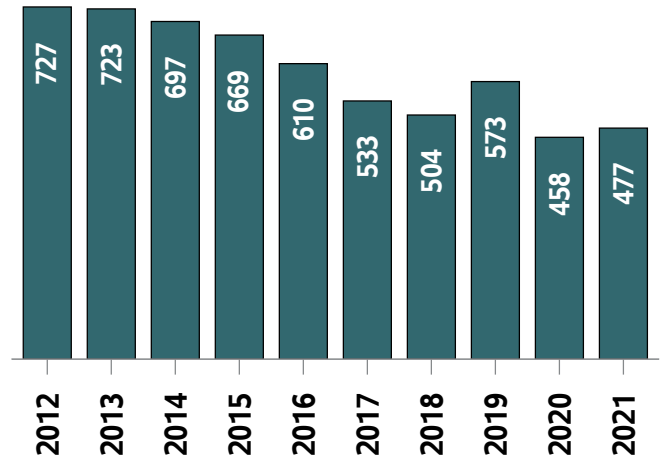


## Wasaga Beach MLS® Single Family Market Activity

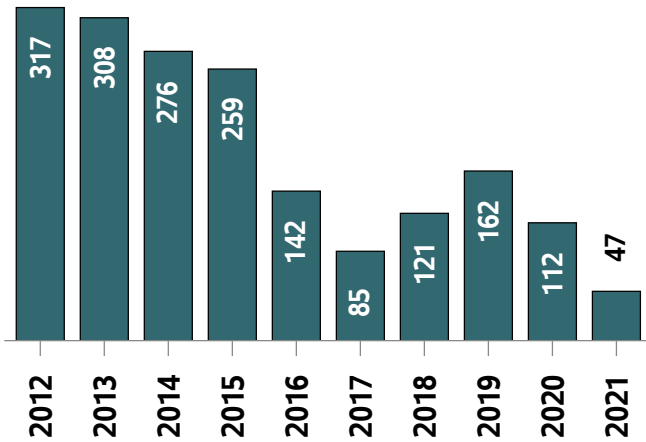
Sales Activity (July Year-to-date)



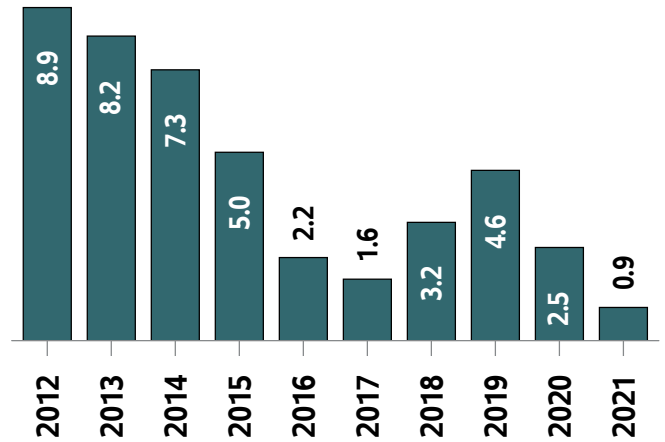
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	0	-100.0	-100.0	—	-100.0	—	—
Dollar Volume	\$0	-100.0	-100.0	—	-100.0	—	—
New Listings	1	-50.0	-50.0	-83.3	-50.0	-66.7	-83.3
Active Listings	1	-80.0	-83.3	-92.9	-66.7	-93.3	-92.3
Sales to New Listings Ratio <sup>1</sup>	0.0	100.0	50.0	—	50.0	—	—
Months of Inventory <sup>2</sup>	0.0	2.5	6.0	—	3.0	—	—
Average Price	\$0	-100.0	-100.0	—	-100.0	—	—
Median Price	\$0	-100.0	-100.0	—	-100.0	—	—
Sale to List Price Ratio	0.0	94.7	96.7	—	99.2	—	—
Median Days on Market	0.0	83.0	39.0	—	39.0	—	—

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	12	33.3	50.0	-7.7	71.4	140.0	500.0
Dollar Volume	\$6,193,944	82.5	114.3	28.6	194.0	539.9	1,748.9
New Listings	14	-26.3	-30.0	-60.0	55.6	-39.1	-30.0
Active Listings <sup>3</sup>	2	-73.3	-74.5	-81.9	-34.1	-84.4	-77.6
Sales to New Listings Ratio <sup>4</sup>	85.7	47.4	40.0	37.1	77.8	21.7	10.0
Months of Inventory <sup>5</sup>	0.9	4.7	5.5	4.8	2.4	14.4	25.0
Average Price	\$516,162	36.8	42.8	39.3	71.5	166.6	208.2
Median Price	\$525,000	34.6	39.6	38.2	78.0	191.7	213.4
Sale to List Price Ratio	104.2	97.0	98.1	97.5	98.0	97.0	90.2
Median Days on Market	10.5	46.0	45.0	22.0	18.0	86.0	17.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

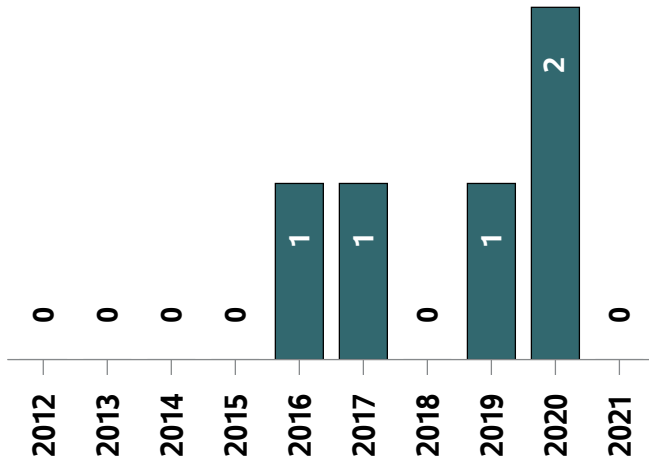
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

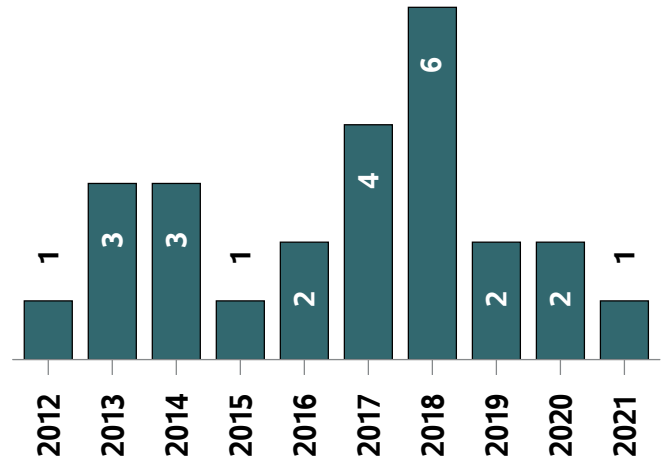
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Condo Townhouse Market Activity

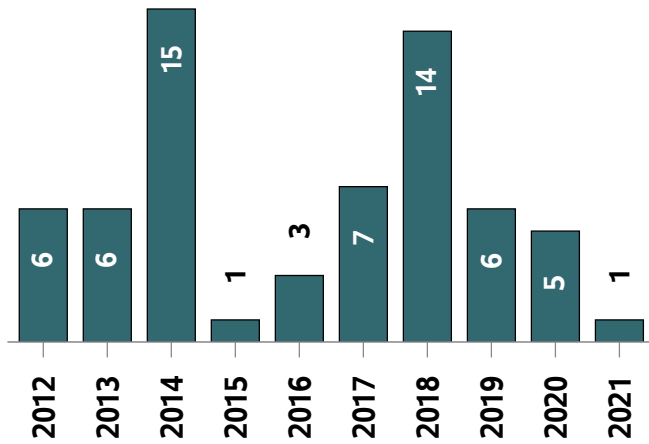
Sales Activity (July only)



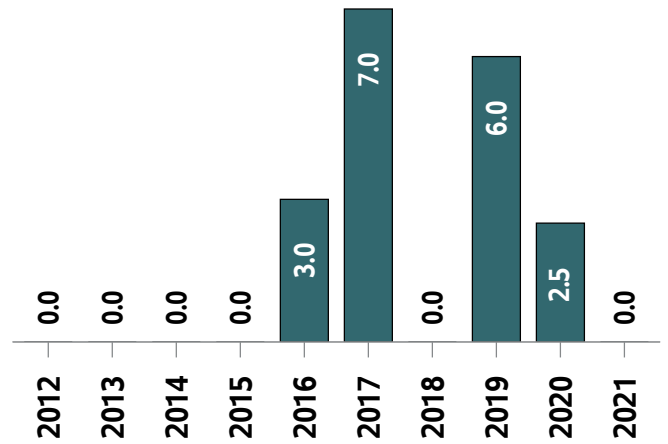
New Listings (July only)



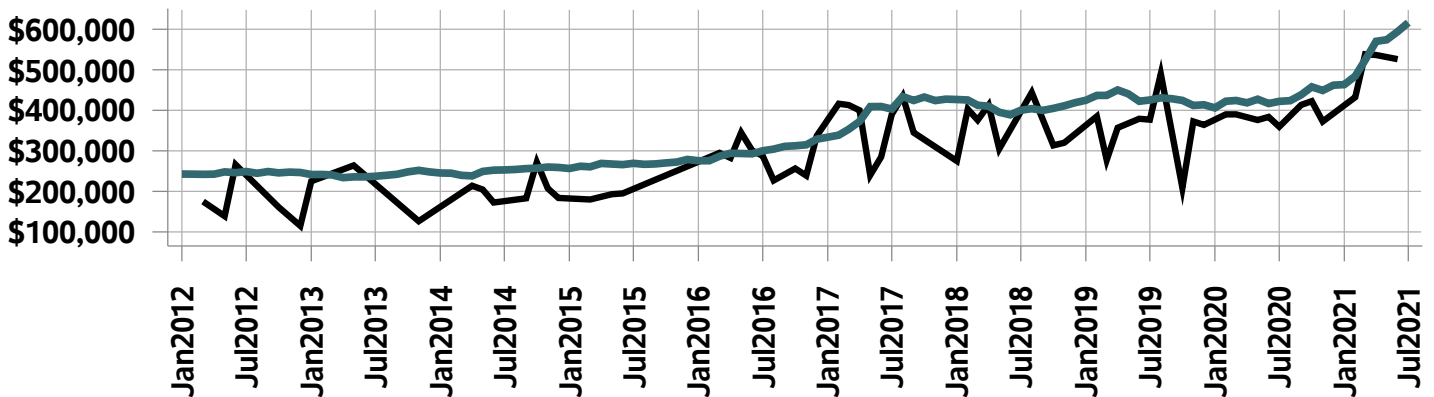
Active Listings (July only)



Months of Inventory (July only)

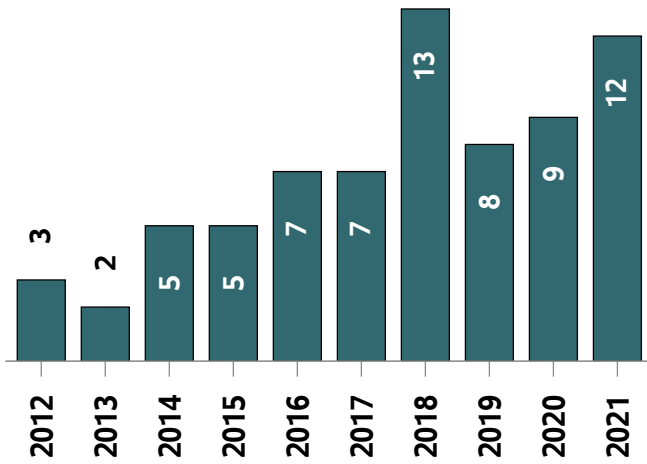


MLS® HPI Townhouse Benchmark Price and Average Price

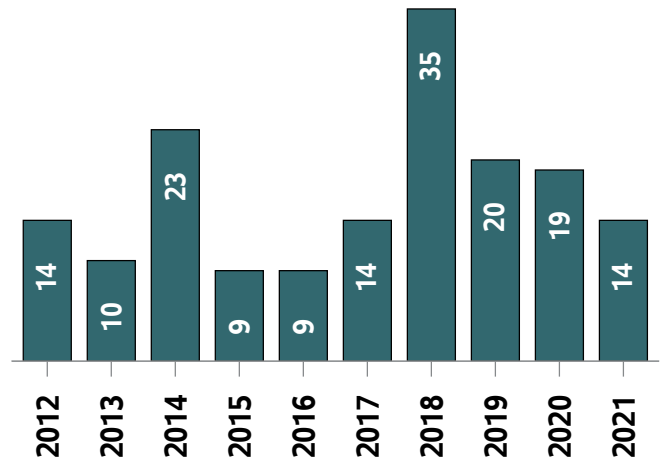


## Wasaga Beach MLS® Condo Townhouse Market Activity

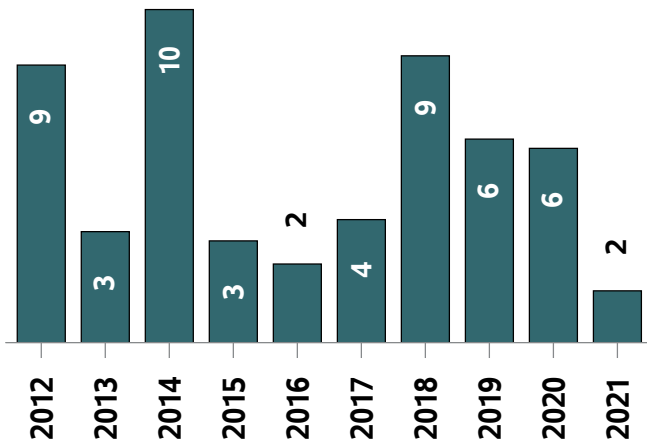
Sales Activity (July Year-to-date)



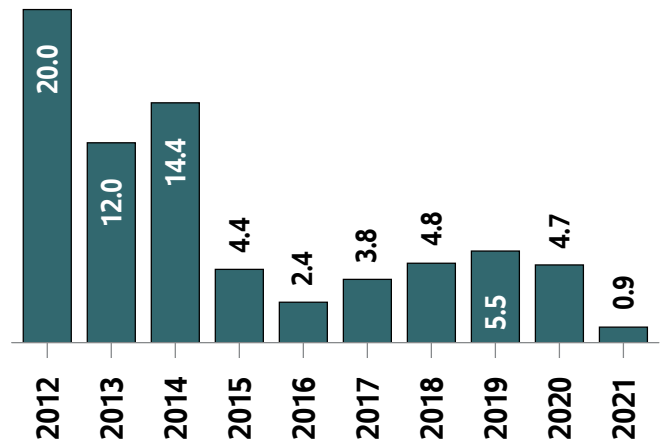
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Apartment Market Activity

Actual	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	2	-60.0	0.0	100.0	0.0	-33.3	—
Dollar Volume	\$750,000	-58.7	25.0	205.5	54.3	-7.9	—
New Listings	1	-83.3	-85.7	0.0	-50.0	-75.0	-85.7
Active Listings	1	-90.0	-93.3	-50.0	-85.7	-95.5	-95.8
Sales to New Listings Ratio <sup>1</sup>	200.0	83.3	28.6	100.0	100.0	75.0	—
Months of Inventory <sup>2</sup>	0.5	2.0	7.5	2.0	3.5	7.3	—
Average Price	\$375,000	3.3	25.0	52.7	54.3	38.1	—
Median Price	\$375,000	17.9	25.0	52.7	54.3	72.0	—
Sale to List Price Ratio	98.0	98.0	97.6	98.6	97.2	94.8	—
Median Days on Market	14.5	27.0	83.5	105.0	29.0	56.0	—

Year-to-date	July 2021	Compared to <sup>6</sup>					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	15	15.4	66.7	-6.3	-16.7	87.5	150.0
Dollar Volume	\$7,031,350	69.0	129.7	66.4	86.3	363.1	709.2
New Listings	13	-53.6	-56.7	-27.8	-45.8	-65.8	-72.3
Active Listings <sup>3</sup>	2	-78.2	-77.9	-67.9	-80.6	-89.5	-92.1
Sales to New Listings Ratio <sup>4</sup>	115.4	46.4	30.0	88.9	75.0	21.1	12.8
Months of Inventory <sup>5</sup>	0.9	4.5	6.4	2.5	3.7	15.3	27.0
Average Price	\$468,757	46.5	37.8	77.5	123.6	147.0	223.7
Median Price	\$420,000	44.9	33.3	68.0	115.1	174.1	187.3
Sale to List Price Ratio	100.1	96.7	97.7	97.8	98.6	96.4	97.2
Median Days on Market	13.0	38.0	27.0	35.0	44.0	68.5	108.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

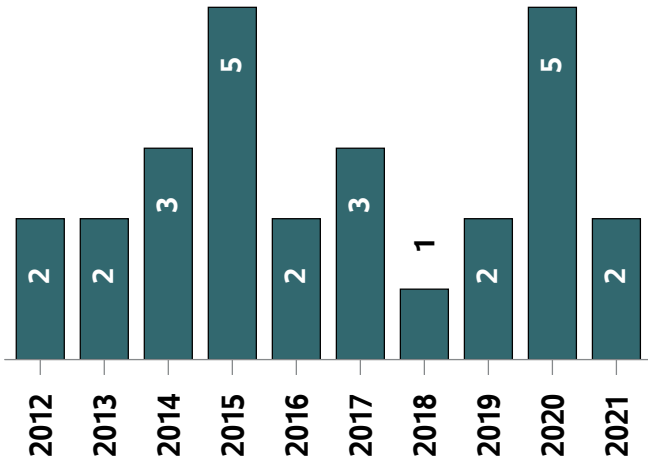
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

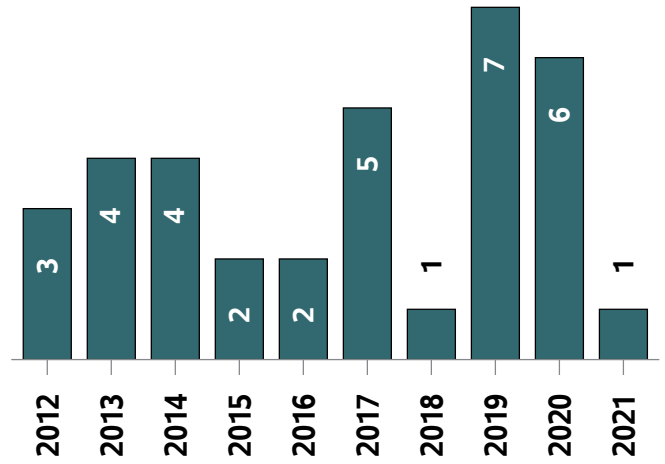
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Apartment Market Activity

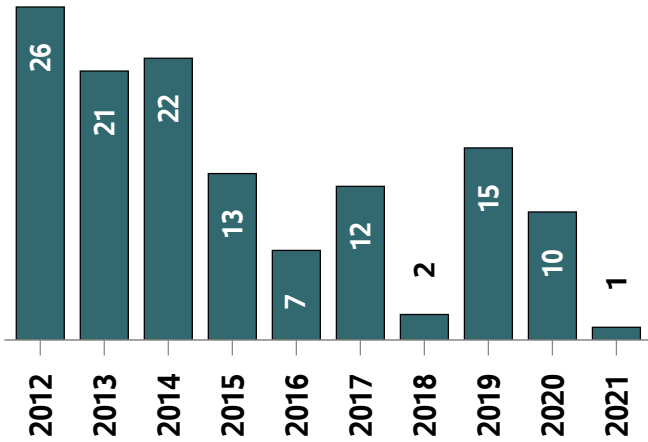
Sales Activity (July only)



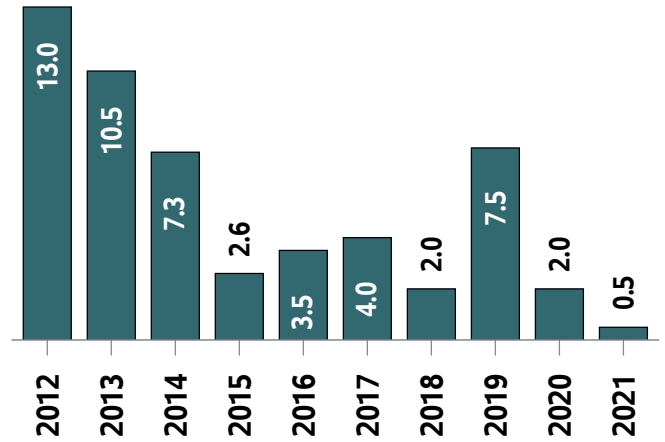
New Listings (July only)



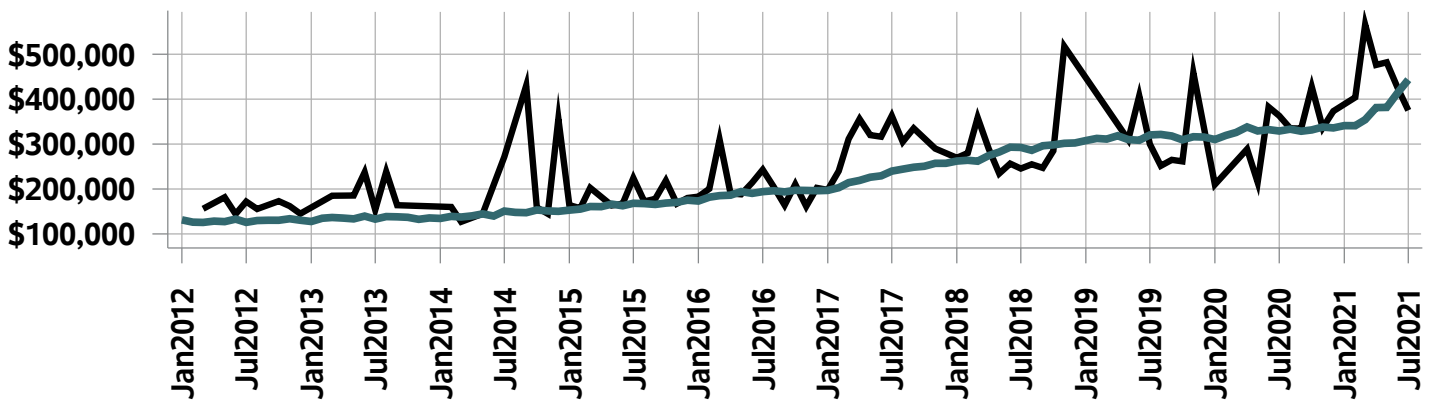
Active Listings (July only)



Months of Inventory (July only)

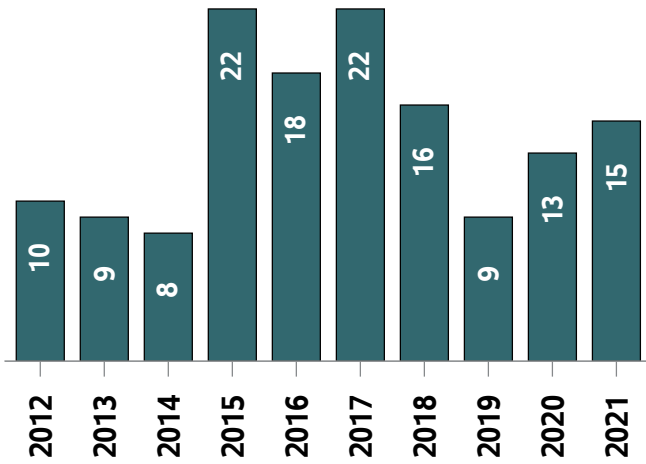


MLS® HPI Apartment Benchmark Price and Average Price

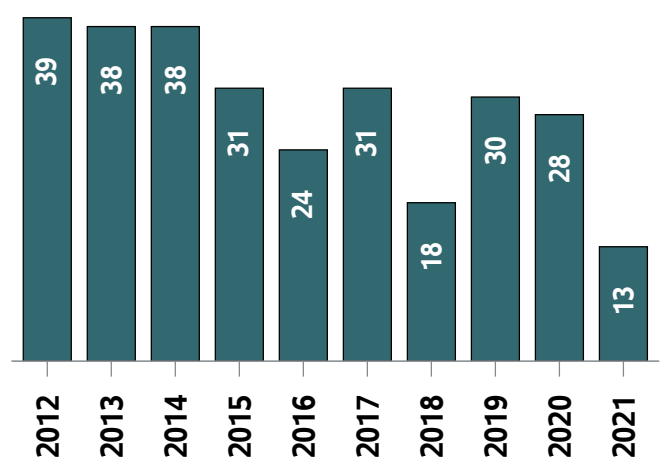


## Wasaga Beach MLS® Apartment Market Activity

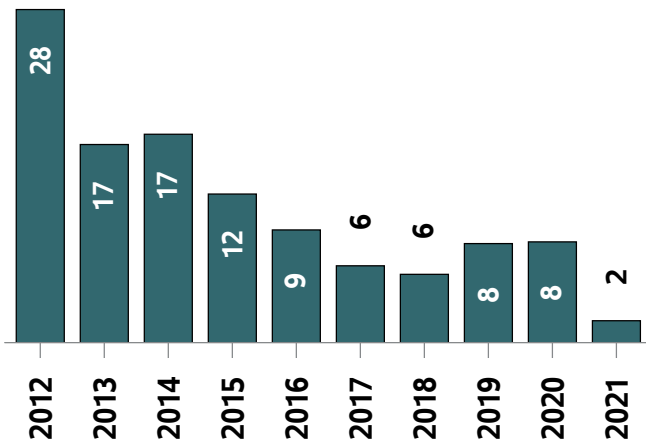
Sales Activity (July Year-to-date)



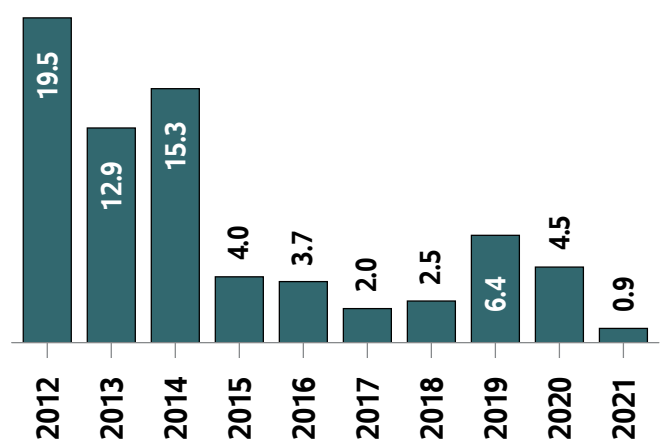
New Listings (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Months of Inventory <sup>2</sup> (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

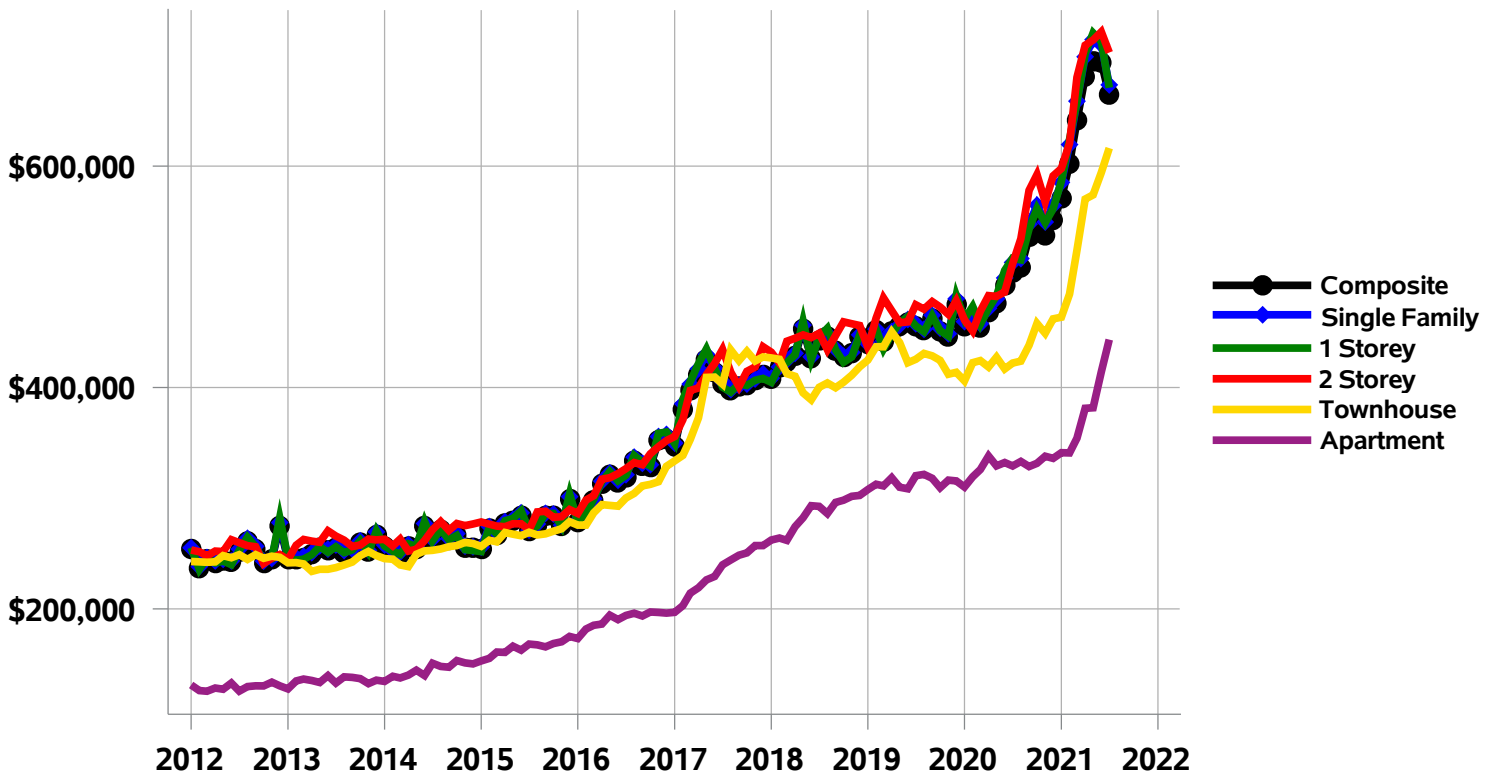


## Wasaga Beach MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	July 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$664,100	-4.3	-2.5	16.4	31.7	49.9	108.0
Single Family	\$673,400	-5.1	-3.6	15.1	31.3	51.3	109.7
One Storey	\$670,800	-5.9	-4.4	14.4	29.8	50.4	109.2
Two Storey	\$702,600	-2.6	-0.9	17.5	37.3	56.5	115.1
Townhouse	\$616,300	3.7	8.1	33.0	46.0	54.0	105.3
Apartment	\$443,300	7.0	16.3	30.0	34.7	51.5	128.4

### MLS® HPI Benchmark Price



## Wasaga Beach MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7874
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7782
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1585
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9120
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers