



Southern Georgian Bay  
association of  
**REALTORS®**

**Southern Georgian Bay  
Western District  
Residential Market Activity and  
MLS® Home Price Index Report  
June 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

**Southern Georgian Bay  
Western District  
MLS® Residential Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	287	-8.9	40.7	51.1	-7.4	23.2	47.2
Dollar Volume	\$242,870,480	20.6	122.7	160.9	115.9	225.8	325.0
New Listings	392	-14.8	-13.3	-3.2	-8.4	-13.7	-19.5
Active Listings	377	-48.0	-61.6	-49.7	-59.7	-78.6	-80.5
Sales to New Listings Ratio <sup>1</sup>	73.2	68.5	45.1	46.9	72.4	51.3	40.0
Months of Inventory <sup>2</sup>	1.3	2.3	4.8	3.9	3.0	7.5	9.9
Average Price	\$846,239	32.3	58.3	72.7	133.2	164.5	188.8
Median Price	\$735,000	44.1	53.4	67.0	126.2	170.2	194.0
Sale to List Price Ratio	102.6	98.0	97.4	97.7	97.8	96.2	95.6
Median Days on Market	12.0	31.0	34.0	25.5	24.0	44.0	54.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	1,544	62.9	47.9	49.9	7.4	53.9	75.7
Dollar Volume	\$1,301,803,082	127.3	131.3	160.4	145.2	307.5	393.9
New Listings	2,090	18.1	-0.9	13.2	-2.8	-22.6	-25.4
Active Listings <sup>3</sup>	281	-56.8	-61.4	-50.3	-66.6	-80.9	-82.5
Sales to New Listings Ratio <sup>4</sup>	73.9	53.6	49.5	55.8	66.9	37.1	31.4
Months of Inventory <sup>5</sup>	1.1	4.1	4.2	3.3	3.5	8.8	11.0
Average Price	\$843,137	39.5	56.4	73.7	128.3	164.7	181.2
Median Price	\$724,995	42.2	52.6	68.6	126.6	170.5	184.9
Sale to List Price Ratio	105.1	97.7	97.7	98.0	97.5	96.0	95.7
Median Days on Market	9.0	29.5	28.0	23.5	29.0	53.0	56.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

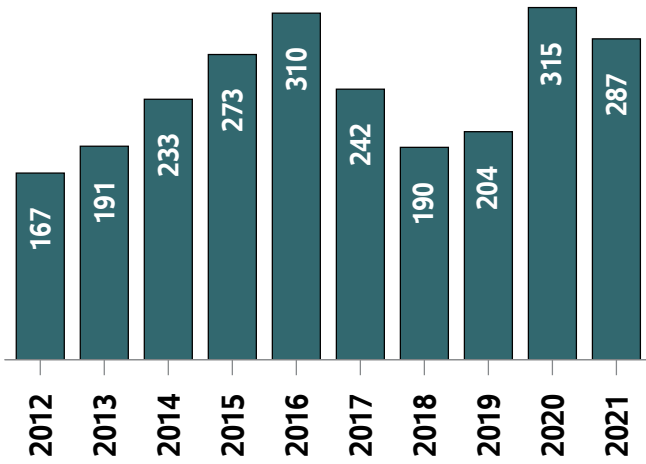
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

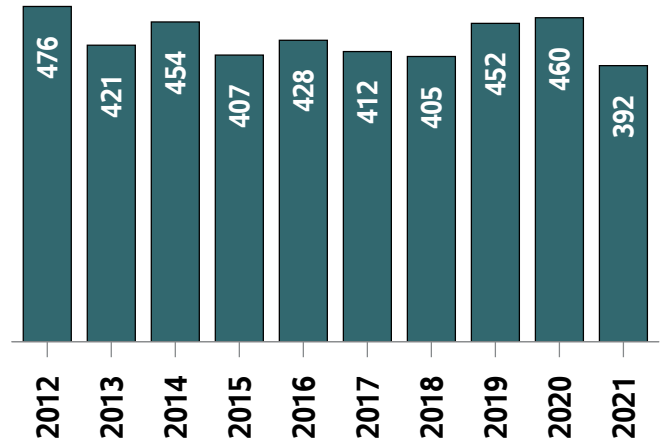
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Residential Market Activity

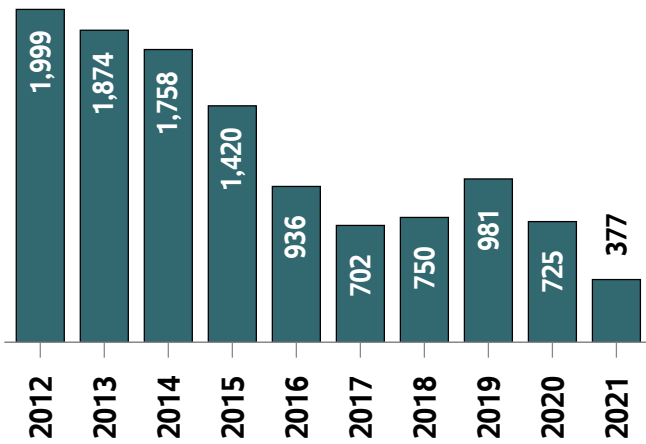
**Sales Activity (June only)**



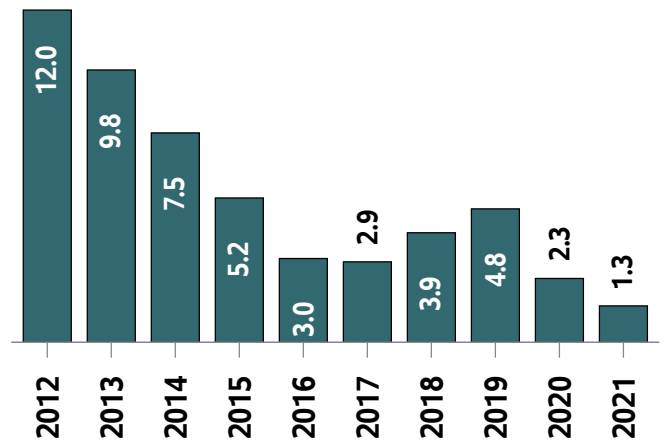
**New Listings (June only)**



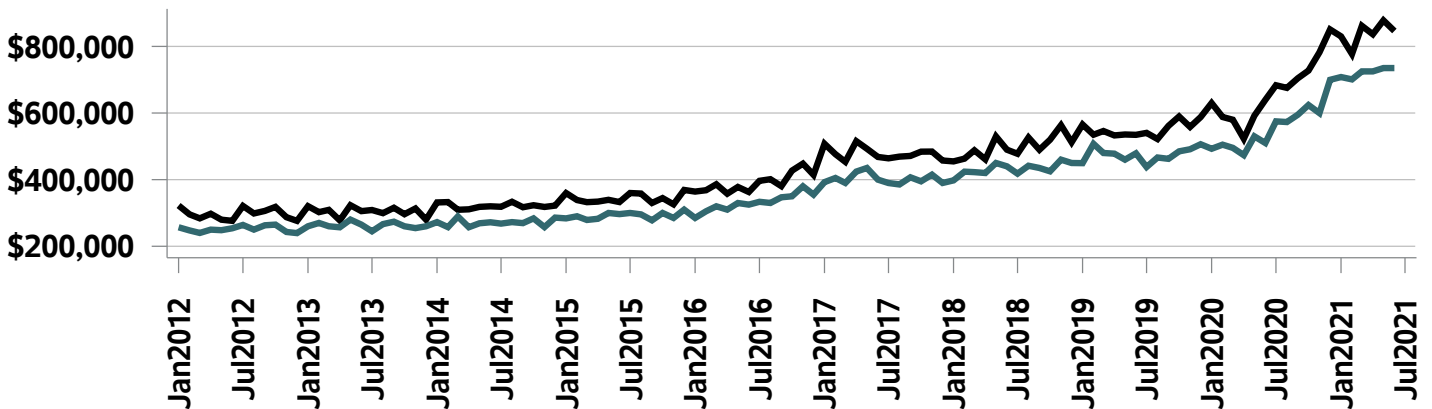
**Active Listings (June only)**



**Months of Inventory (June only)**

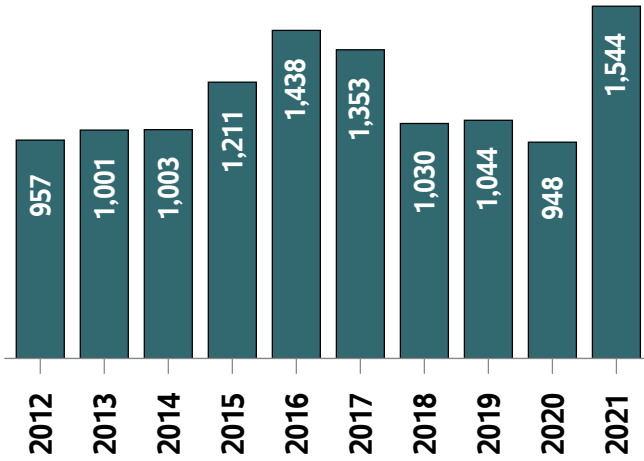


**Average Price and Median Price**

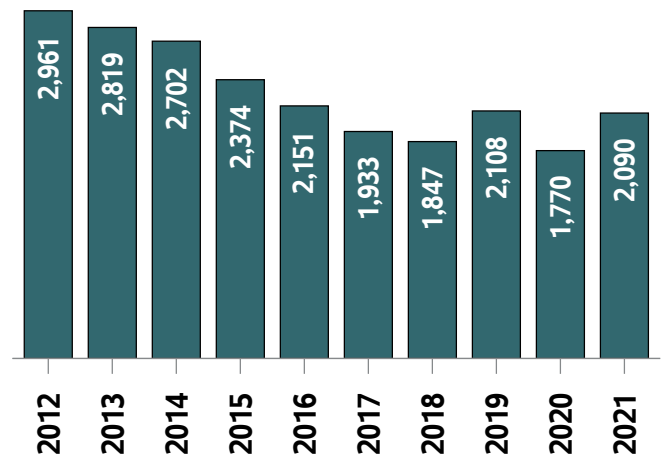


## Southern Georgian Bay Western District MLS® Residential Market Activity

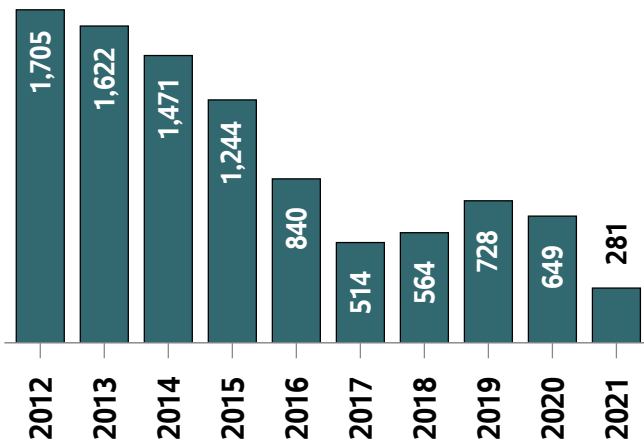
**Sales Activity (June Year-to-date)**



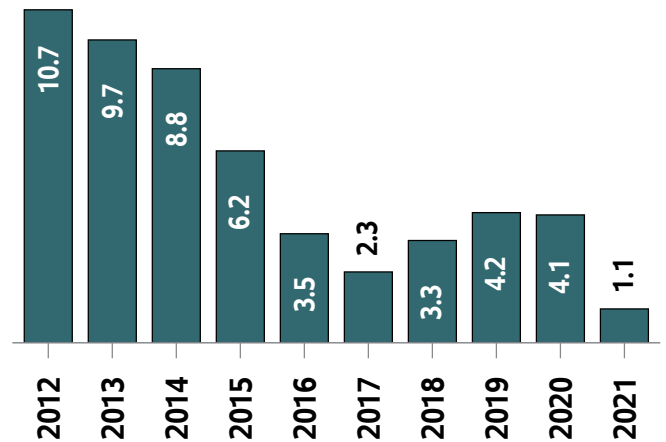
**New Listings (June Year-to-date)**



**Active Listings <sup>1</sup> (June Year-to-date)**



**Months of Inventory <sup>2</sup> (June Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Single Family Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	211	-12.1	47.6	46.5	-11.0	13.4	37.9
Dollar Volume	\$193,005,141	14.7	134.2	156.4	107.6	203.8	311.9
New Listings	287	-15.1	-17.1	-6.5	-13.3	-23.7	-25.5
Active Listings	268	-50.2	-65.0	-53.9	-62.7	-80.2	-81.2
Sales to New Listings Ratio <sup>1</sup>	73.5	71.0	41.3	46.9	71.6	49.5	39.7
Months of Inventory <sup>2</sup>	1.3	2.2	5.4	4.0	3.0	7.3	9.3
Average Price	\$914,716	30.4	58.7	75.0	133.1	167.8	198.7
Median Price	\$790,000	37.4	51.9	67.2	122.5	172.4	200.4
Sale to List Price Ratio	103.1	98.2	97.0	97.6	97.6	96.2	95.5
Median Days on Market	11.0	32.0	37.0	25.5	24.0	41.5	47.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	1,072	54.5	40.5	43.1	-1.3	39.0	57.0
Dollar Volume	\$1,011,103,465	118.6	127.1	153.8	131.4	278.2	364.9
New Listings	1,467	14.9	-8.0	5.5	-12.1	-29.2	-29.6
Active Listings <sup>3</sup>	192	-60.4	-65.3	-55.8	-69.4	-82.7	-83.3
Sales to New Listings Ratio <sup>4</sup>	73.1	54.3	47.9	53.9	65.1	37.2	32.8
Months of Inventory <sup>5</sup>	1.1	4.2	4.4	3.5	3.5	8.6	10.1
Average Price	\$943,194	41.5	61.6	77.3	134.5	172.0	196.2
Median Price	\$790,500	41.2	53.5	68.2	130.5	175.0	198.3
Sale to List Price Ratio	105.1	97.8	97.6	97.8	97.5	96.0	95.8
Median Days on Market	9.0	31.0	28.0	25.0	26.0	49.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

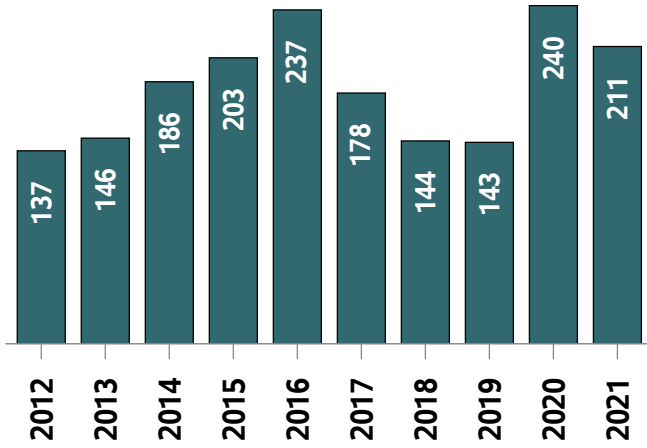
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

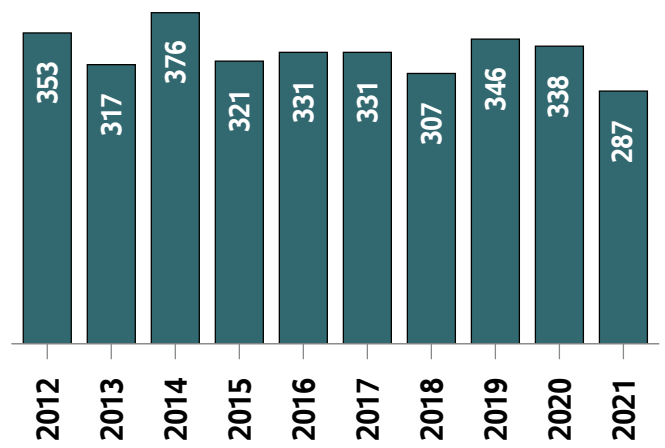
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Single Family Market Activity

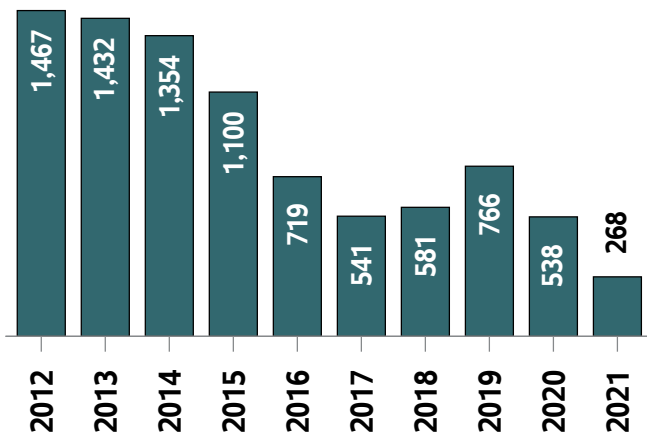
**Sales Activity (June only)**



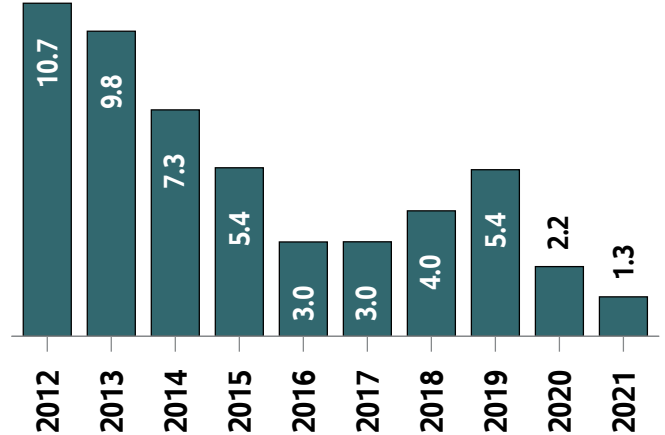
**New Listings (June only)**



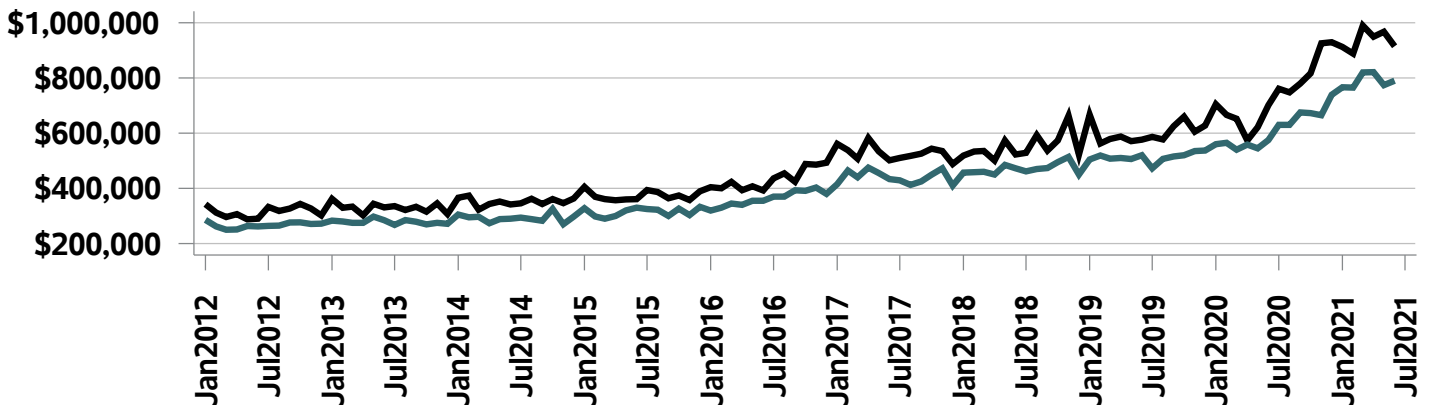
**Active Listings (June only)**



**Months of Inventory (June only)**

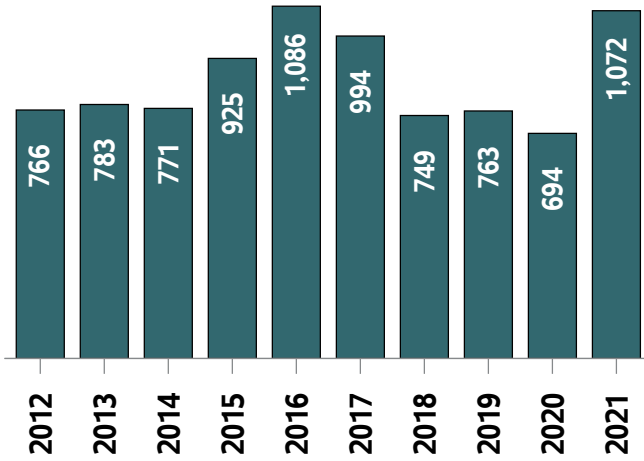


**Average Price and Median Price**

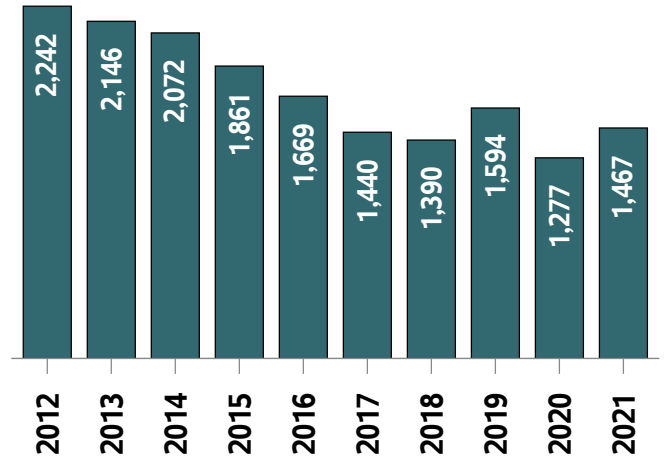


## Southern Georgian Bay Western District MLS® Single Family Market Activity

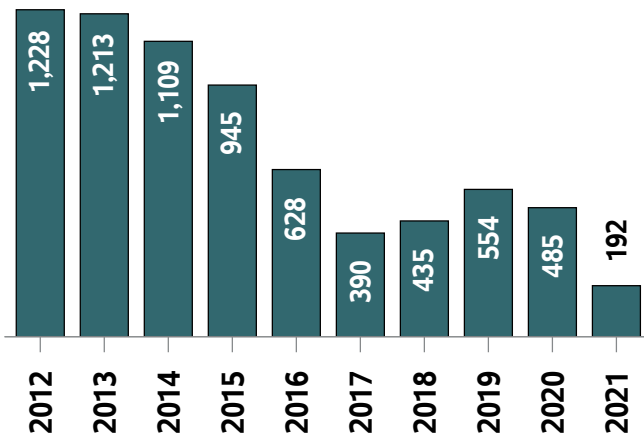
Sales Activity (June Year-to-date)



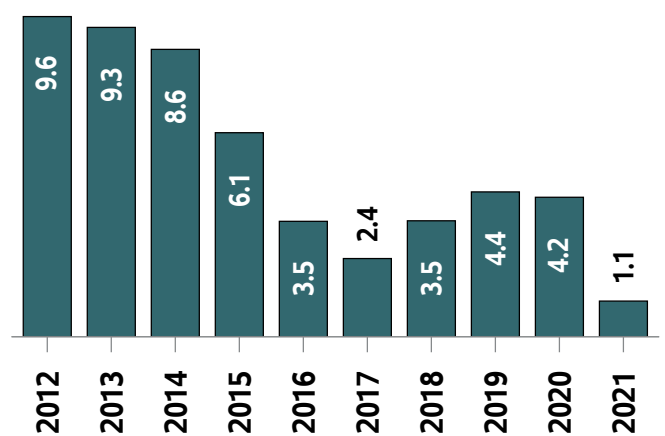
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Condo Townhouse Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	19	-13.6	5.6	26.7	-17.4	90.0	26.7
Dollar Volume	\$14,405,500	52.9	61.1	80.0	117.4	463.0	237.8
New Listings	17	-67.9	-54.1	-41.4	-32.0	-29.2	-26.1
Active Listings	13	-81.9	-77.6	-76.4	-68.3	-88.2	-89.8
Sales to New Listings Ratio <sup>1</sup>	111.8	41.5	48.6	51.7	92.0	41.7	65.2
Months of Inventory <sup>2</sup>	0.7	3.3	3.2	3.7	1.8	11.0	8.5
Average Price	\$758,184	77.0	52.6	42.1	163.1	196.3	166.7
Median Price	\$705,000	87.0	78.7	78.5	149.6	215.8	176.5
Sale to List Price Ratio	101.4	98.6	98.7	99.3	98.1	97.3	97.2
Median Days on Market	10.0	25.0	14.0	24.0	22.0	66.5	80.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	103	19.8	-2.8	-2.8	2.0	53.7	83.9
Dollar Volume	\$71,348,505	79.8	54.5	69.2	147.0	327.5	426.9
New Listings	139	-23.6	-18.7	-17.8	15.8	-16.8	-23.2
Active Listings <sup>3</sup>	12	-77.1	-72.5	-70.4	-66.8	-86.2	-89.1
Sales to New Listings Ratio <sup>4</sup>	74.1	47.3	62.0	62.7	84.2	40.1	30.9
Months of Inventory <sup>5</sup>	0.7	3.8	2.5	2.4	2.2	8.0	12.1
Average Price	\$692,704	50.1	59.0	74.1	142.2	178.1	186.5
Median Price	\$632,000	60.0	66.3	70.8	147.8	184.7	198.5
Sale to List Price Ratio	108.4	97.9	98.3	99.0	97.9	96.6	95.8
Median Days on Market	7.0	22.5	23.0	19.0	33.0	63.0	64.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

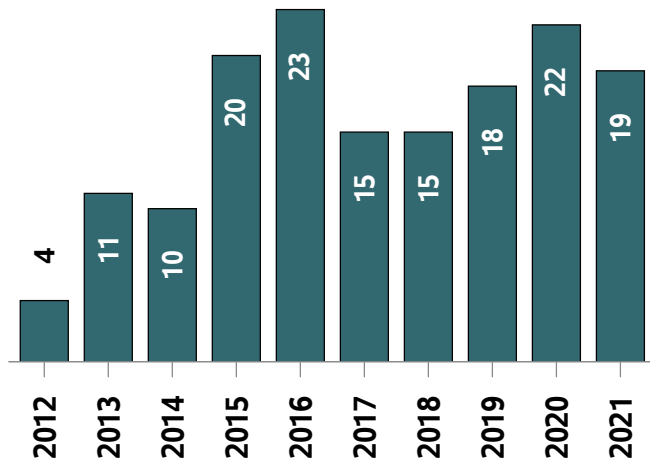
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

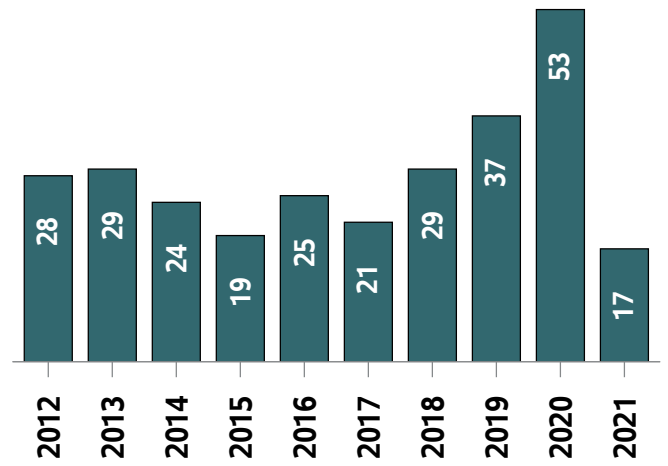


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

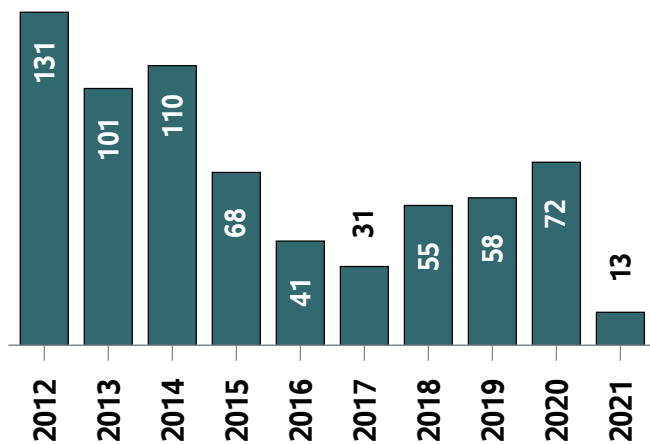
**Sales Activity (June only)**



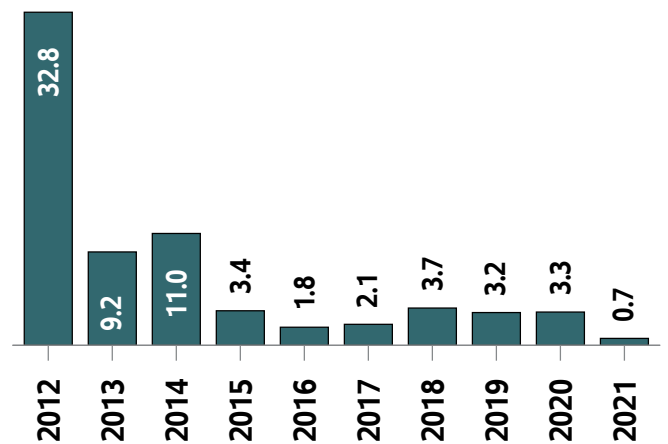
**New Listings (June only)**



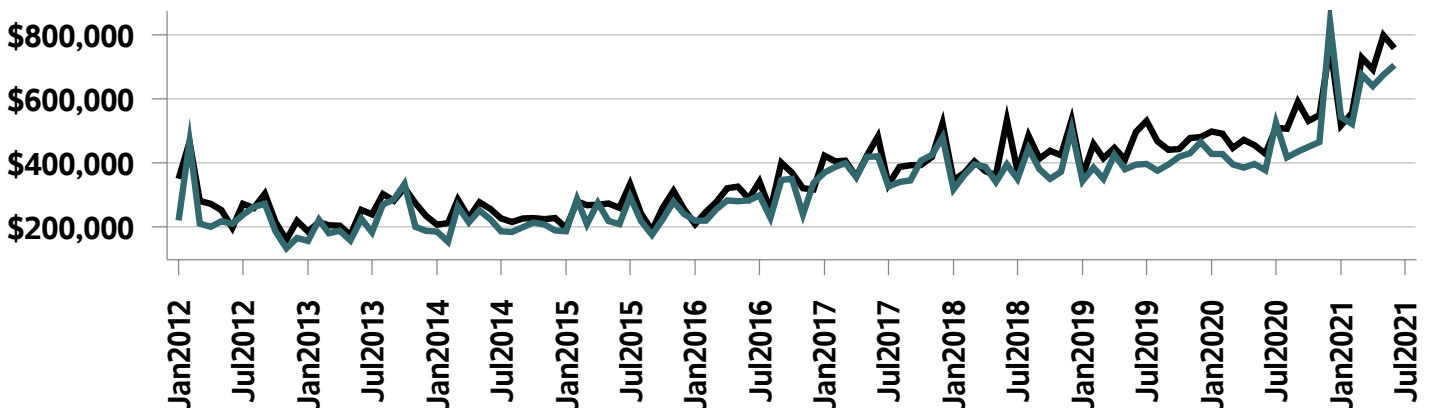
**Active Listings (June only)**



**Months of Inventory (June only)**

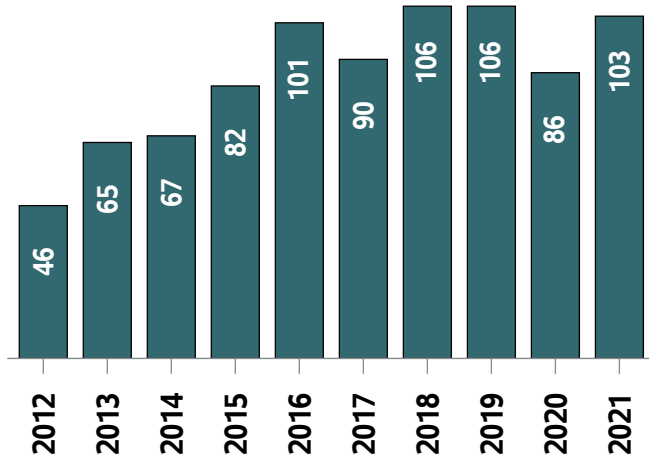


**Average Price and Median Price**

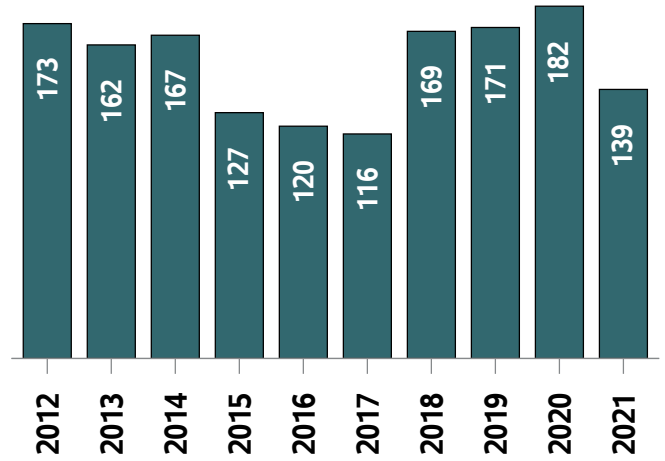


## Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

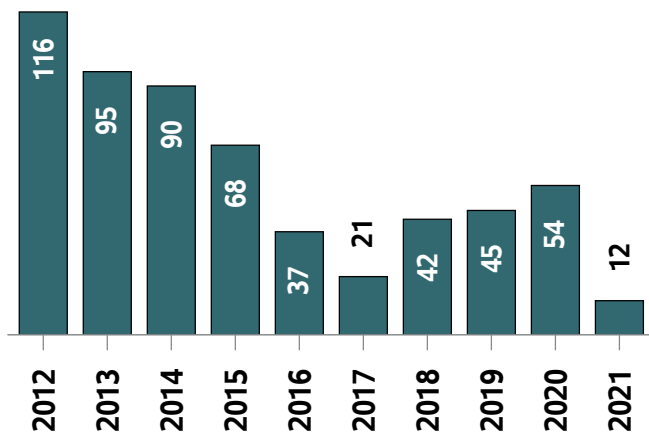
**Sales Activity (June Year-to-date)**



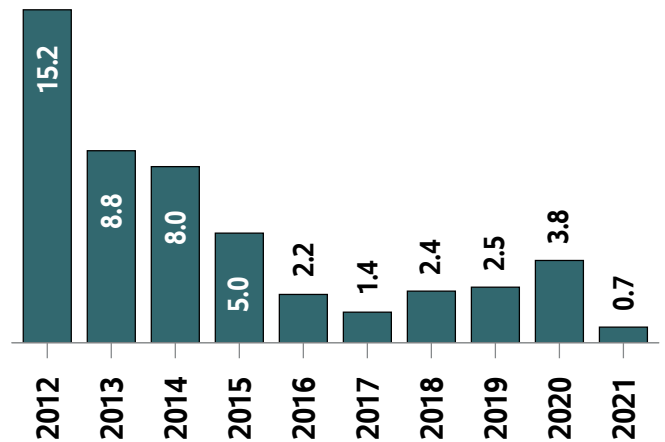
**New Listings (June Year-to-date)**



**Active Listings <sup>1</sup>(June Year-to-date)**



**Months of Inventory <sup>2</sup>(June Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay  
Western District  
MLS® Apartment Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	33	13.8	50.0	83.3	-15.4	32.0	94.1
Dollar Volume	\$18,906,620	40.8	106.5	247.3	82.1	216.5	393.8
New Listings	49	14.0	32.4	28.9	4.3	25.6	-15.5
Active Listings	56	-18.8	-28.2	-16.4	-50.9	-74.2	-80.7
Sales to New Listings Ratio <sup>1</sup>	67.3	67.4	59.5	47.4	83.0	64.1	29.3
Months of Inventory <sup>2</sup>	1.7	2.4	3.5	3.7	2.9	8.7	17.1
Average Price	\$572,928	23.8	37.7	89.5	115.2	139.8	154.4
Median Price	\$494,900	19.5	39.4	59.1	106.2	147.5	135.7
Sale to List Price Ratio	100.4	97.2	98.1	96.7	97.9	95.6	95.3
Median Days on Market	18.0	27.0	22.0	23.0	31.0	59.0	83.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	230	147.3	139.6	105.4	29.9	78.3	125.5
Dollar Volume	\$129,593,596	237.5	230.4	245.9	173.5	385.0	444.3
New Listings	286	55.4	64.4	69.2	14.9	-18.5	-29.7
Active Listings <sup>3</sup>	50	-23.5	-25.1	-5.0	-58.0	-75.6	-81.3
Sales to New Listings Ratio <sup>4</sup>	80.4	50.5	55.2	66.3	71.1	36.8	25.1
Months of Inventory <sup>5</sup>	1.3	4.2	4.2	2.8	4.1	9.6	15.8
Average Price	\$563,450	36.5	37.9	68.4	110.5	172.0	141.4
Median Price	\$530,750	39.7	51.6	68.2	125.9	193.2	158.3
Sale to List Price Ratio	103.4	97.5	97.7	98.3	97.3	95.6	95.6
Median Days on Market	14.0	31.0	37.5	21.0	39.0	64.0	67.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

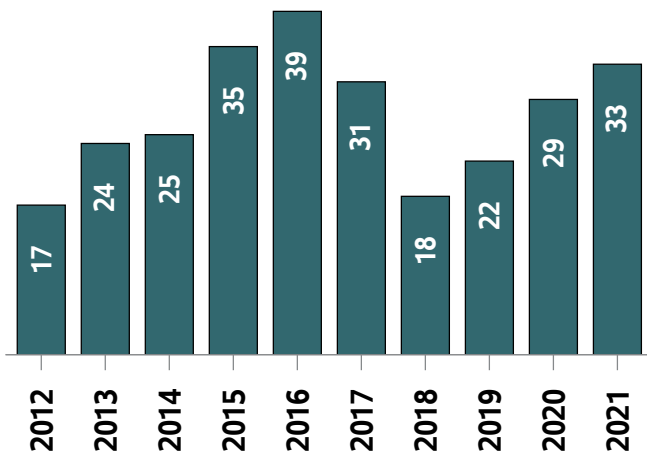
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

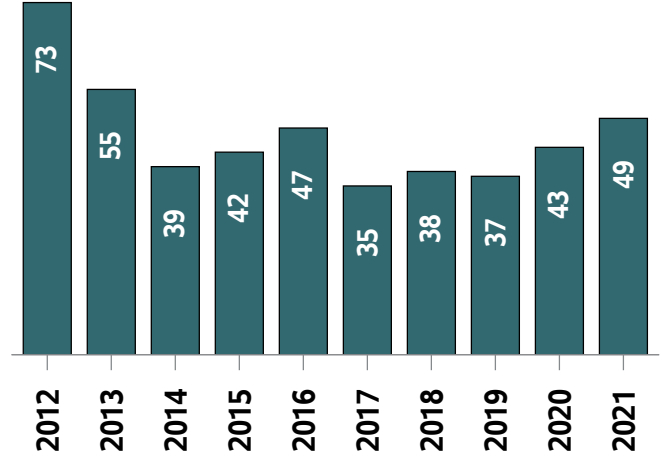
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Southern Georgian Bay Western District MLS® Apartment Market Activity

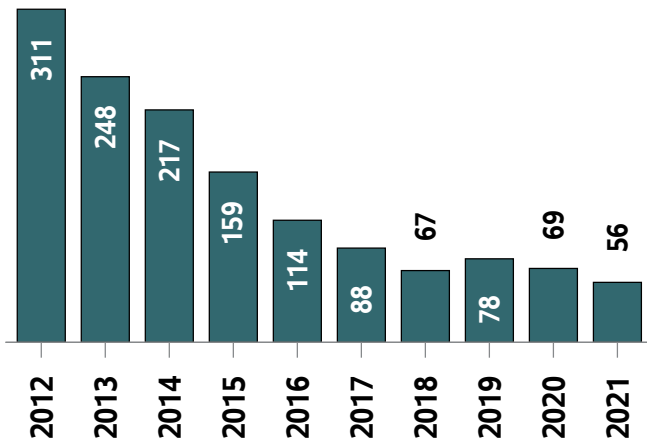
**Sales Activity (June only)**



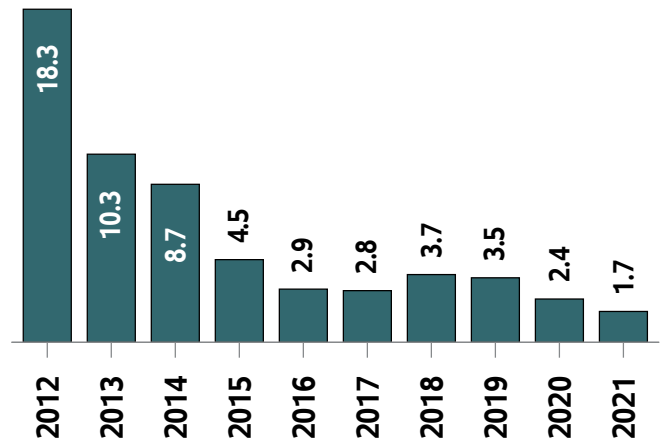
**New Listings (June only)**



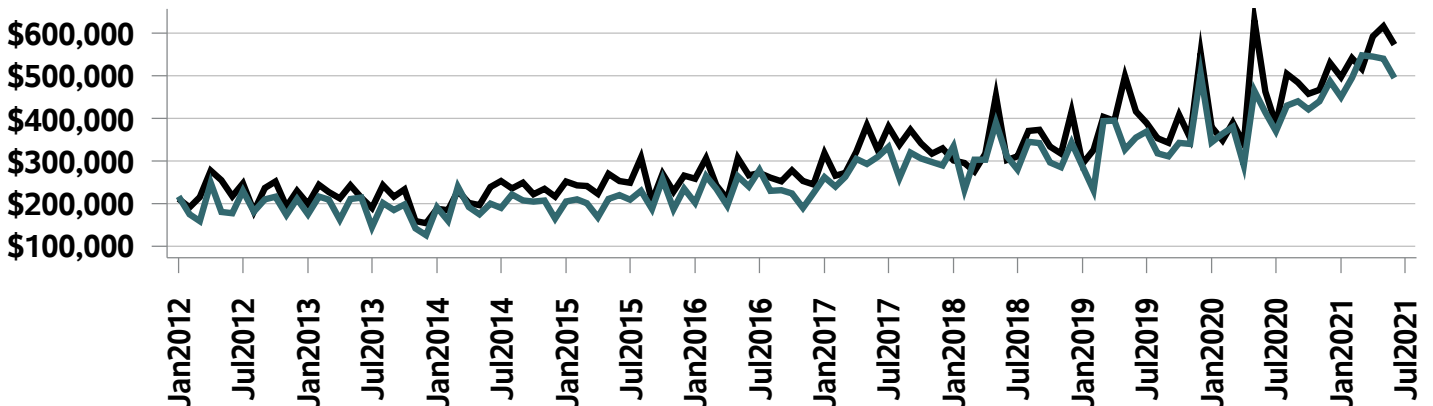
**Active Listings (June only)**



**Months of Inventory (June only)**

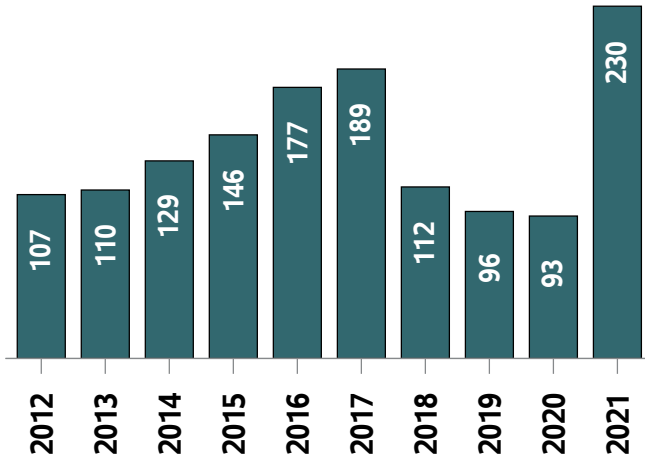


**Average Price and Median Price**

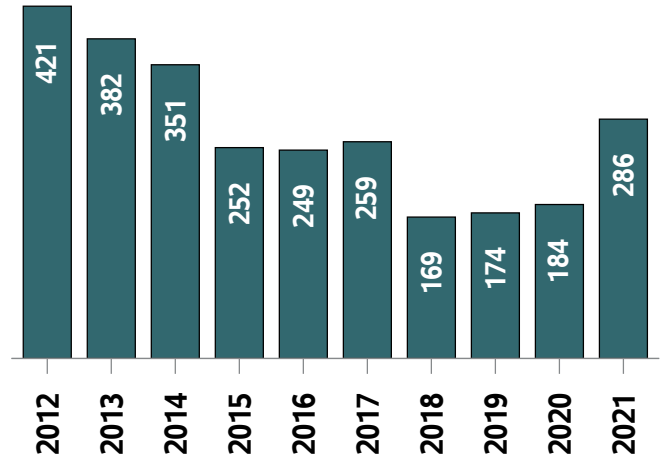


## Southern Georgian Bay Western District MLS® Apartment Market Activity

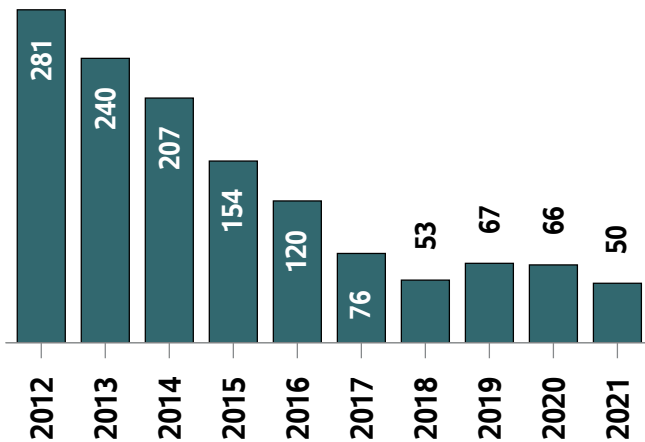
Sales Activity (June Year-to-date)



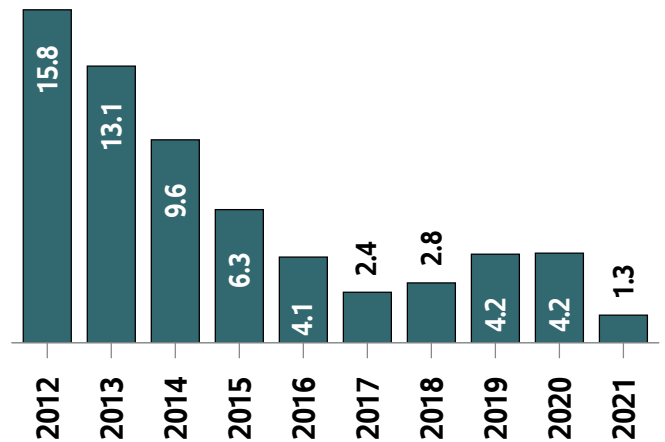
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	47	14.6	135.0	95.8	23.7	80.8	123.8
Dollar Volume	\$48,175,620	35.8	299.5	207.2	197.5	300.7	524.4
New Listings	75	-10.7	15.4	13.6	4.2	5.6	7.1
Active Listings	82	-53.1	-56.4	-44.2	-62.2	-74.5	-77.8
Sales to New Listings Ratio <sup>1</sup>	62.7	48.8	30.8	36.4	52.8	36.6	30.0
Months of Inventory <sup>2</sup>	1.7	4.3	9.4	6.1	5.7	12.4	17.6
Average Price	\$1,025,013	18.4	70.0	56.9	140.6	121.7	179.0
Median Price	\$895,000	39.8	77.4	48.8	153.7	113.1	251.0
Sale to List Price Ratio	103.2	97.6	98.2	97.5	96.6	95.0	96.2
Median Days on Market	12.0	35.0	35.5	33.5	35.0	57.5	83.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	290	88.3	68.6	70.6	51.8	88.3	126.6
Dollar Volume	\$289,716,236	138.6	142.2	170.0	210.6	365.0	427.9
New Listings	416	22.0	21.6	37.7	21.6	-7.3	-13.5
Active Listings <sup>3</sup>	67	-59.6	-55.6	-49.1	-66.7	-77.8	-80.1
Sales to New Listings Ratio <sup>4</sup>	69.7	45.2	50.3	56.3	55.8	34.3	26.6
Months of Inventory <sup>5</sup>	1.4	6.5	5.3	4.7	6.4	11.8	15.9
Average Price	\$999,022	26.7	43.7	58.3	104.6	146.9	133.0
Median Price	\$865,000	32.4	48.0	68.7	121.8	156.0	154.4
Sale to List Price Ratio	104.2	97.6	97.7	98.2	96.1	95.3	94.9
Median Days on Market	11.5	35.5	29.5	23.5	47.0	71.0	66.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

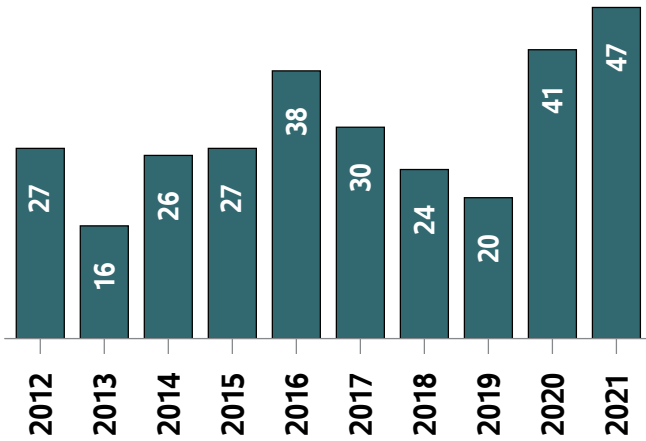
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

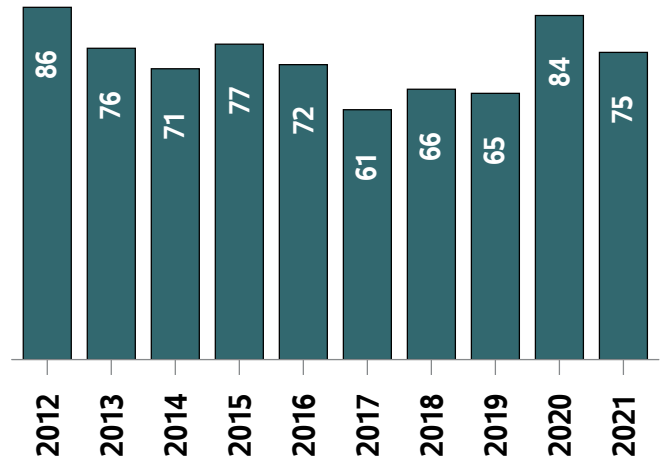
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Residential Market Activity

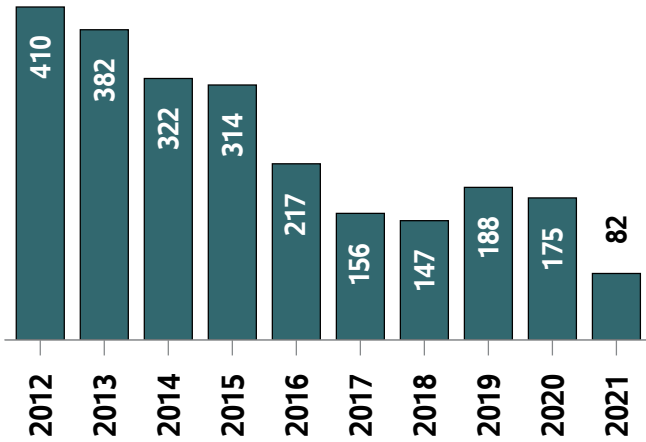
Sales Activity (June only)



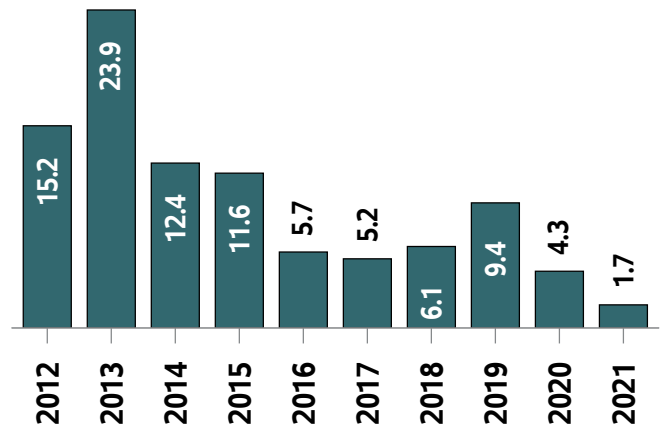
New Listings (June only)



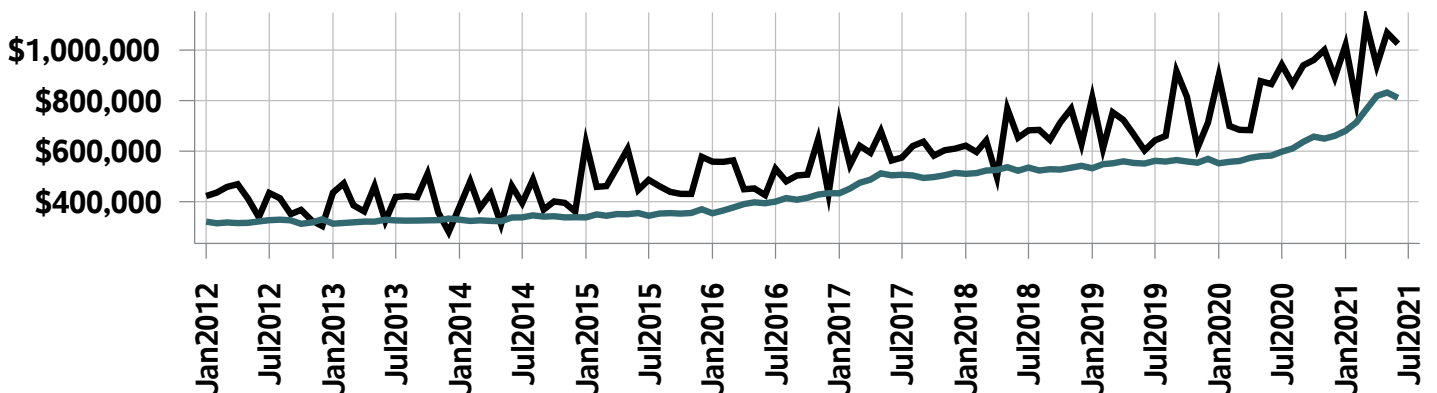
Active Listings (June only)



Months of Inventory (June only)

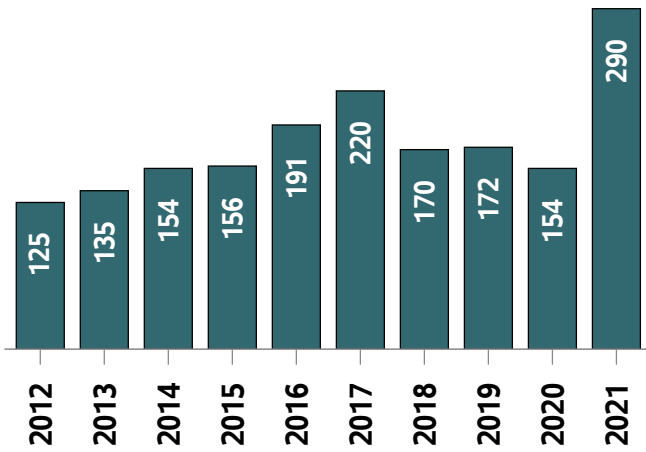


MLS® HPI Composite Benchmark Price and Average Price

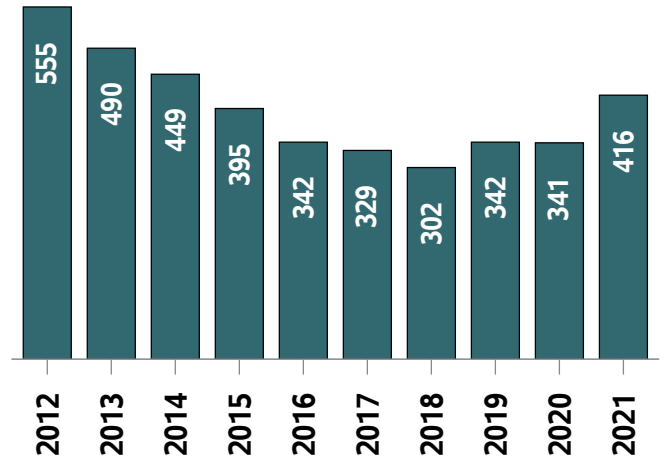


## Blue Mountains (The) MLS® Residential Market Activity

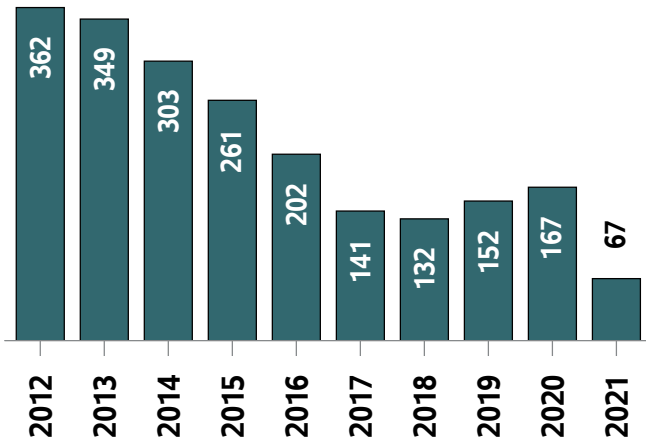
Sales Activity (June Year-to-date)



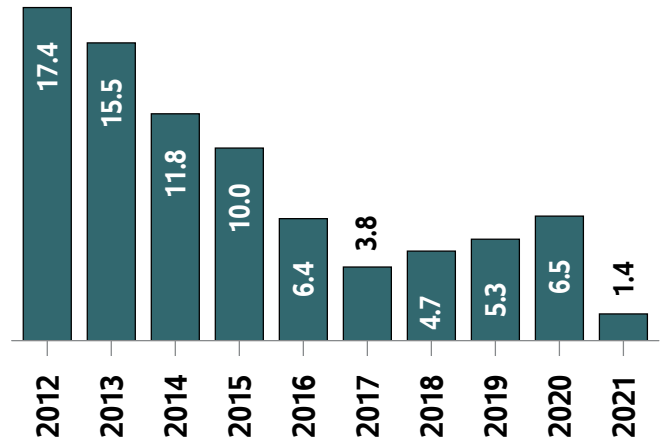
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Blue Mountains (The) MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	23	0.0	109.1	76.9	-4.2	27.8	155.6
Dollar Volume	\$29,991,000	6.2	265.7	179.9	148.1	193.0	519.4
New Listings	40	-31.0	2.6	-4.8	-11.1	-16.7	-16.7
Active Listings	41	-67.2	-68.0	-57.7	-65.8	-77.7	-77.5
Sales to New Listings Ratio <sup>1</sup>	57.5	39.7	28.2	31.0	53.3	37.5	18.8
Months of Inventory <sup>2</sup>	1.8	5.4	11.6	7.5	5.0	10.2	20.2
Average Price	\$1,303,957	6.2	74.9	58.2	158.8	129.3	142.4
Median Price	\$1,048,000	-4.9	46.0	40.1	126.6	86.3	261.4
Sale to List Price Ratio	106.9	98.0	95.9	97.9	96.3	95.0	97.0
Median Days on Market	7.0	37.0	43.0	23.0	36.5	52.0	29.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	137	69.1	41.2	53.9	38.4	63.1	114.1
Dollar Volume	\$190,688,900	120.1	113.5	143.6	196.9	328.6	394.9
New Listings	200	-2.9	-13.0	10.5	3.1	-21.6	-16.0
Active Listings <sup>3</sup>	31	-72.2	-68.6	-63.6	-71.9	-81.8	-79.0
Sales to New Listings Ratio <sup>4</sup>	68.5	39.3	42.2	49.2	51.0	32.9	26.9
Months of Inventory <sup>5</sup>	1.4	8.3	6.1	5.8	6.7	12.2	13.9
Average Price	\$1,391,890	30.1	51.2	58.2	114.6	162.8	131.2
Median Price	\$1,295,000	48.0	66.7	69.3	133.3	172.6	225.0
Sale to List Price Ratio	104.2	98.1	97.5	98.2	95.9	95.0	94.8
Median Days on Market	11.0	63.0	27.0	23.0	45.0	68.0	57.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

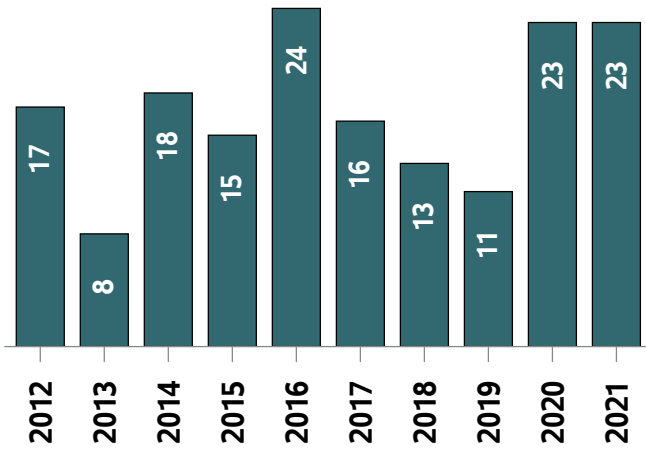
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

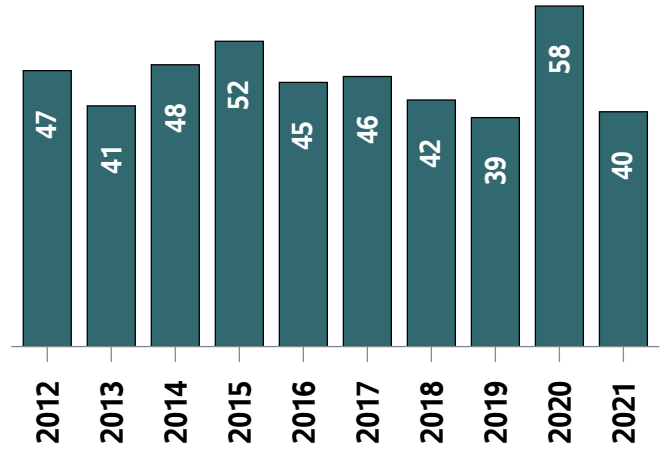
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Single Family Market Activity

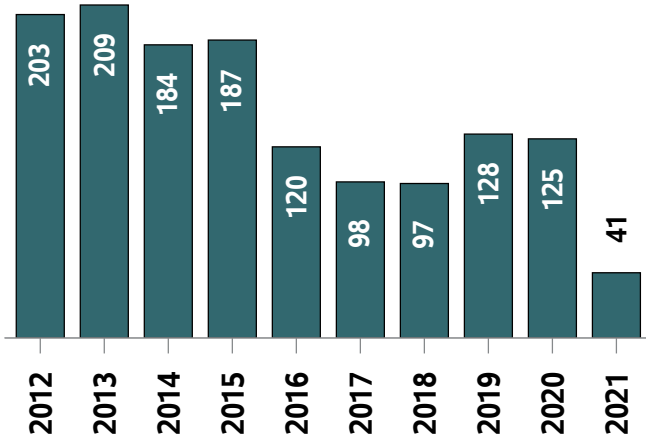
Sales Activity (June only)



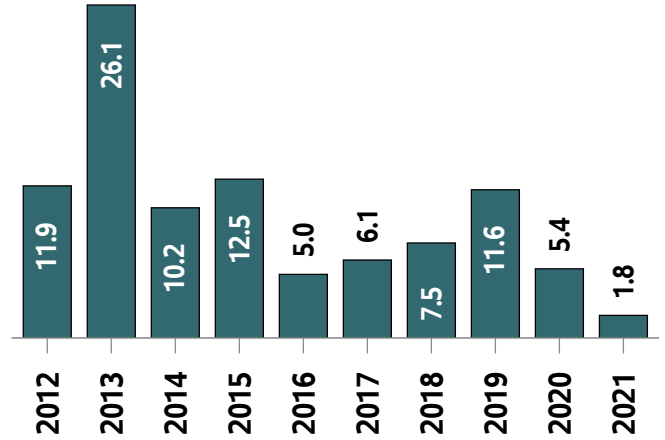
New Listings (June only)



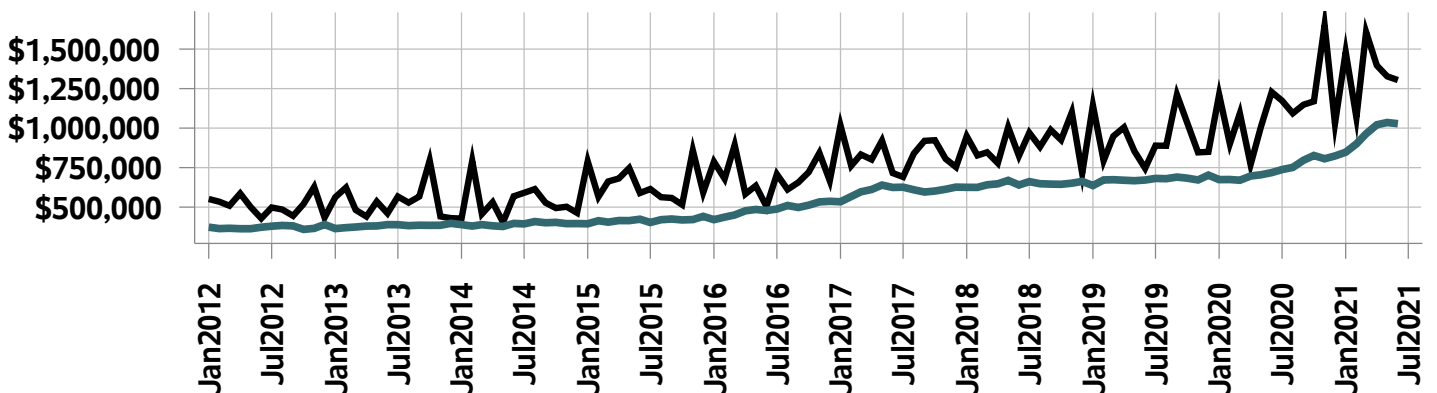
Active Listings (June only)



Months of Inventory (June only)

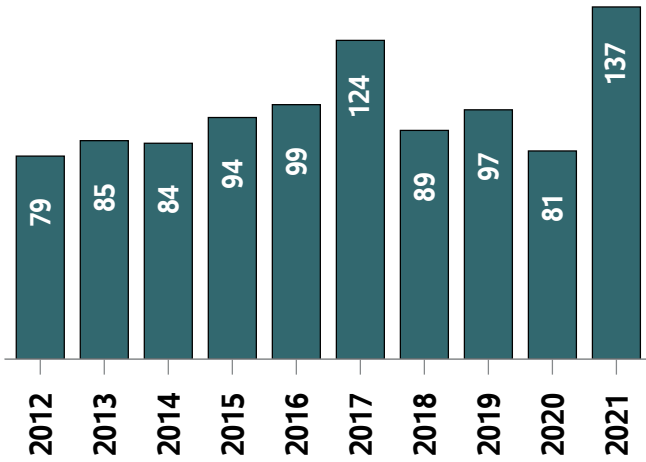


MLS® HPI Single Family Benchmark Price and Average Price

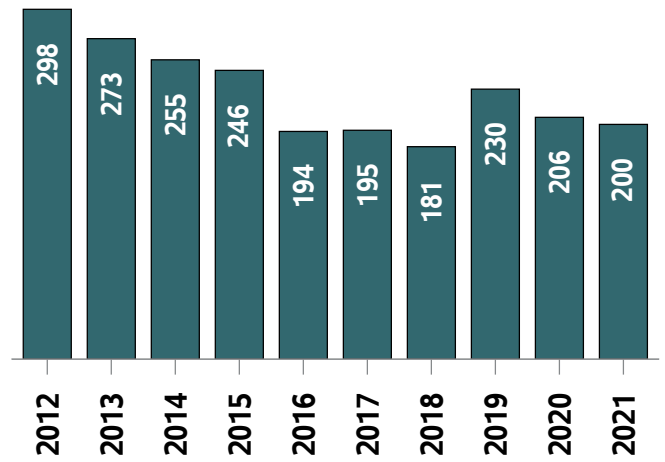


## Blue Mountains (The) MLS® Single Family Market Activity

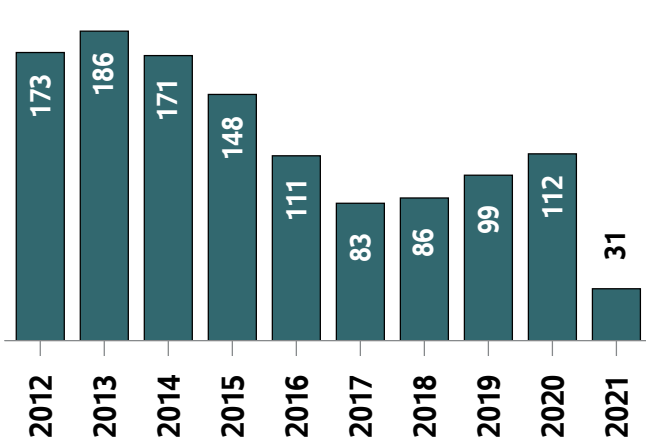
Sales Activity (June Year-to-date)



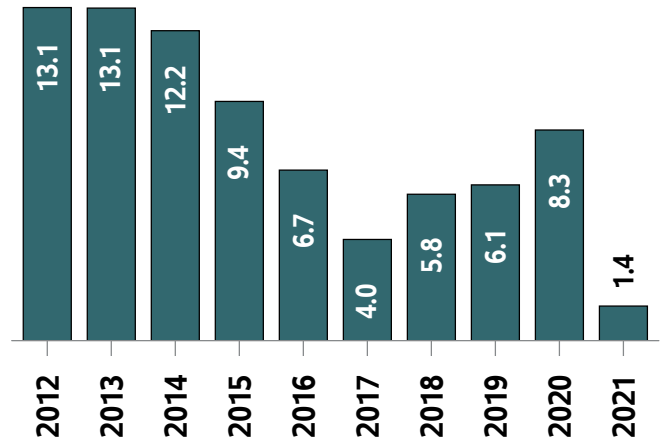
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	6	-33.3	500.0	50.0	200.0	500.0	0.0
Dollar Volume	\$5,546,500	46.2	979.1	94.6	556.0	1,660.8	270.1
New Listings	7	-56.3	16.7	600.0	0.0	-12.5	133.3
Active Listings	4	-78.9	-66.7	-42.9	-80.0	-90.9	-88.6
Sales to New Listings Ratio <sup>1</sup>	85.7	56.3	16.7	400.0	28.6	12.5	200.0
Months of Inventory <sup>2</sup>	0.7	2.1	12.0	1.8	10.0	44.0	5.8
Average Price	\$924,417	119.3	79.8	29.7	118.7	193.5	270.1
Median Price	\$896,250	153.2	74.4	26.2	112.0	184.5	279.0
Sale to List Price Ratio	98.4	97.7	103.8	96.0	103.7	98.5	96.2
Median Days on Market	11.5	28.0	5.0	63.0	93.5	25.0	119.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	33	26.9	3.1	6.5	17.9	37.5	57.1
Dollar Volume	\$26,594,911	92.5	66.2	91.5	169.8	265.7	415.0
New Listings	49	-9.3	25.6	40.0	22.5	-16.9	-2.0
Active Listings <sup>3</sup>	5	-74.1	-41.7	-56.9	-73.3	-87.7	-86.6
Sales to New Listings Ratio <sup>4</sup>	67.3	48.1	82.1	88.6	70.0	40.7	42.0
Months of Inventory <sup>5</sup>	0.8	4.2	1.5	2.1	3.8	9.5	10.0
Average Price	\$805,906	51.7	61.2	79.9	128.9	166.0	227.7
Median Price	\$800,000	74.0	72.4	101.1	149.6	152.4	290.2
Sale to List Price Ratio	111.7	97.4	99.2	98.2	97.5	96.5	94.3
Median Days on Market	6.0	21.5	21.5	21.0	47.5	77.5	88.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

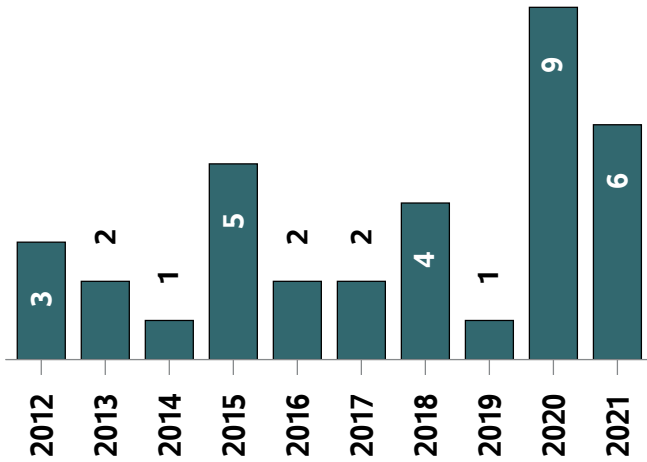
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

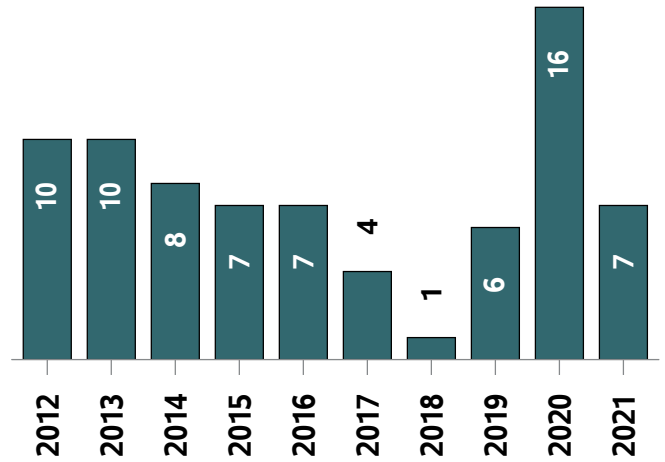
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Condo Townhouse Market Activity

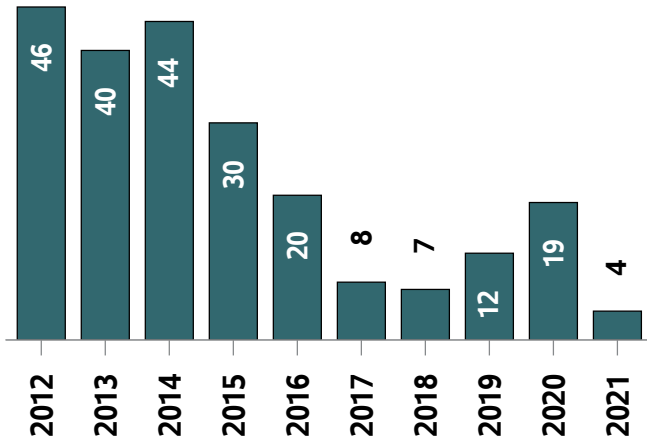
Sales Activity (June only)



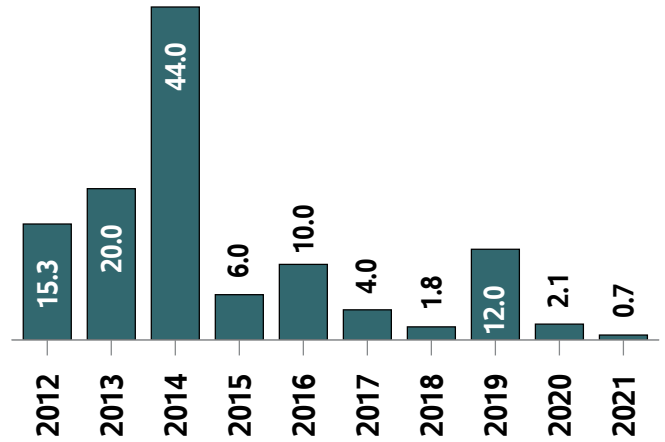
New Listings (June only)



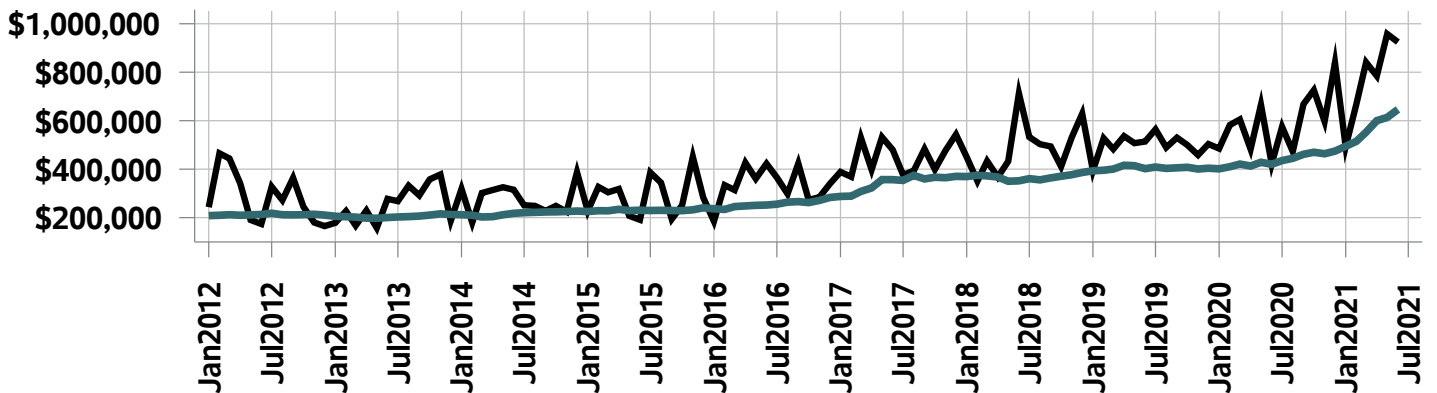
Active Listings (June only)



Months of Inventory (June only)

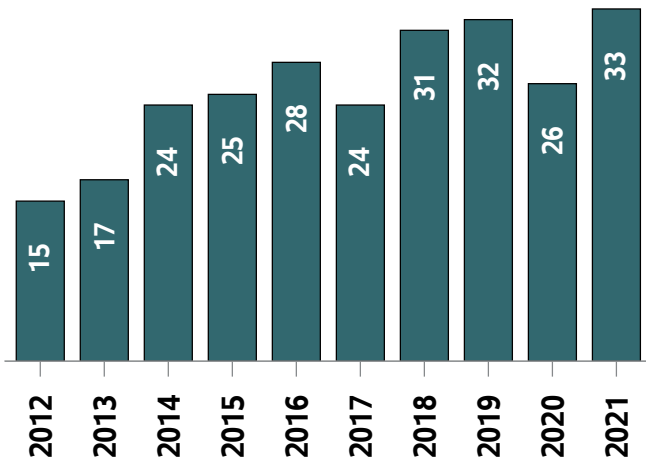


MLS® HPI Townhouse Benchmark Price and Average Price

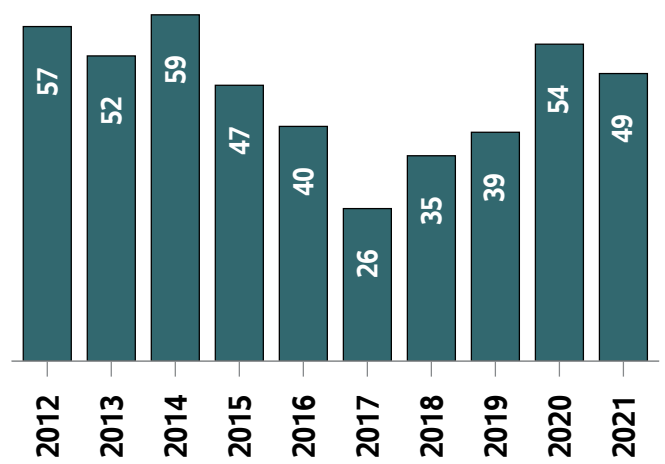


## Blue Mountains (The) MLS® Condo Townhouse Market Activity

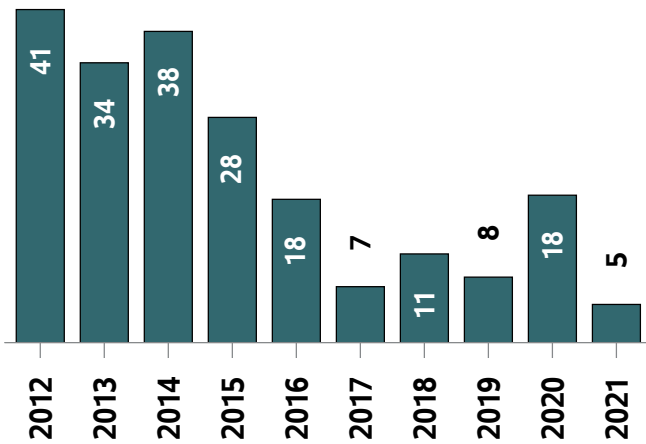
Sales Activity (June Year-to-date)



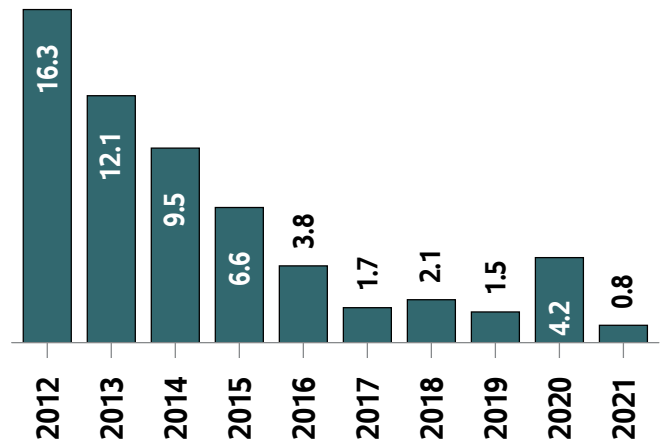
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® Apartment Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	16	77.8	128.6	220.0	33.3	128.6	220.0
Dollar Volume	\$9,988,120	190.7	289.4	690.3	206.8	577.8	1,130.1
New Listings	21	162.5	5.0	5.0	16.7	40.0	23.5
Active Listings	32	39.1	-17.9	-15.8	-55.6	-64.0	-76.8
Sales to New Listings Ratio <sup>1</sup>	76.2	112.5	35.0	25.0	66.7	46.7	29.4
Months of Inventory <sup>2</sup>	2.0	2.6	5.6	7.6	6.0	12.7	27.6
Average Price	\$624,258	63.5	70.3	147.0	130.1	196.5	284.4
Median Price	\$567,500	40.4	59.9	178.2	127.0	215.3	239.8
Sale to List Price Ratio	98.5	96.6	101.1	97.0	96.2	94.5	94.6
Median Days on Market	31.0	33.0	9.0	114.0	29.5	96.0	132.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	107	148.8	181.6	143.2	78.3	161.0	181.6
Dollar Volume	\$58,783,170	239.9	423.9	412.8	246.6	635.6	547.0
New Listings	147	110.0	145.0	104.2	47.0	19.5	-15.5
Active Listings <sup>3</sup>	29	-6.0	-23.8	-2.3	-58.4	-67.0	-79.6
Sales to New Listings Ratio <sup>4</sup>	72.8	61.4	63.3	61.1	60.0	33.3	21.8
Months of Inventory <sup>5</sup>	1.6	4.3	6.0	4.0	6.9	12.8	22.3
Average Price	\$549,375	36.6	86.1	110.9	94.4	181.9	129.8
Median Price	\$499,900	31.6	81.4	132.2	87.6	179.4	165.2
Sale to List Price Ratio	101.6	97.1	97.0	98.2	95.7	94.9	95.0
Median Days on Market	19.0	33.0	95.5	38.0	71.0	79.0	65.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

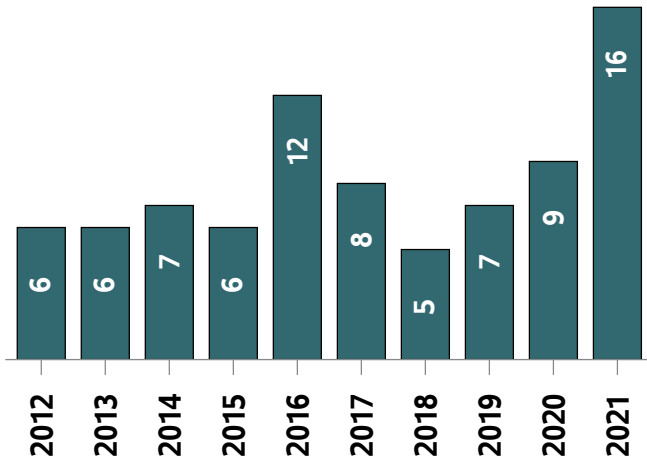
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

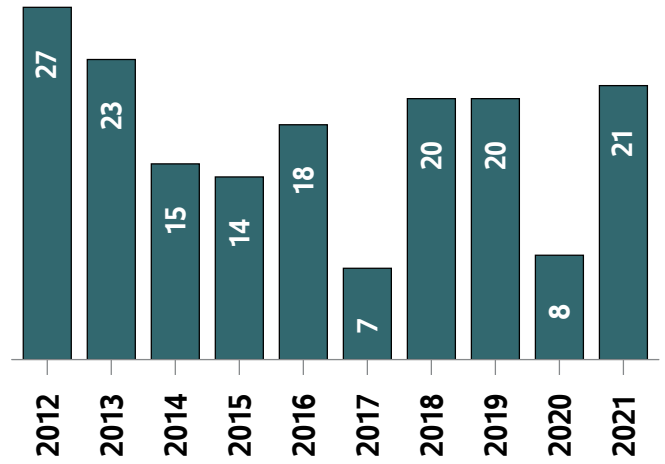
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Blue Mountains (The) MLS® Apartment Market Activity

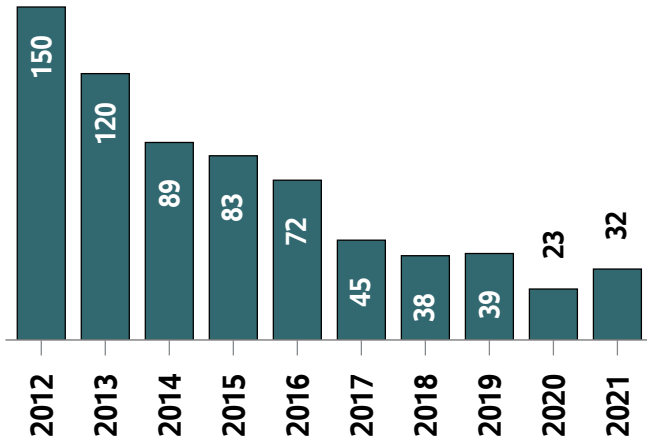
Sales Activity (June only)



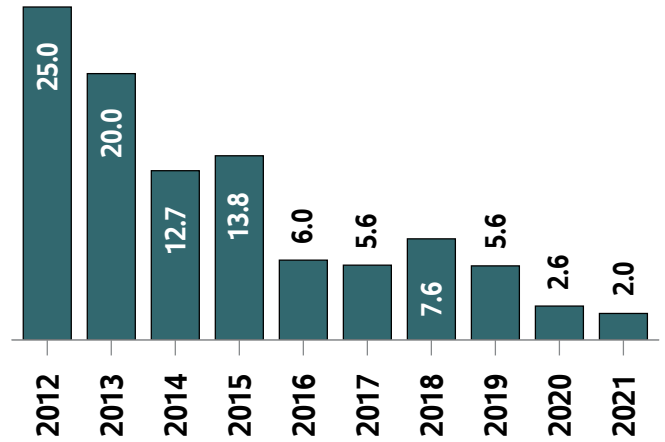
New Listings (June only)



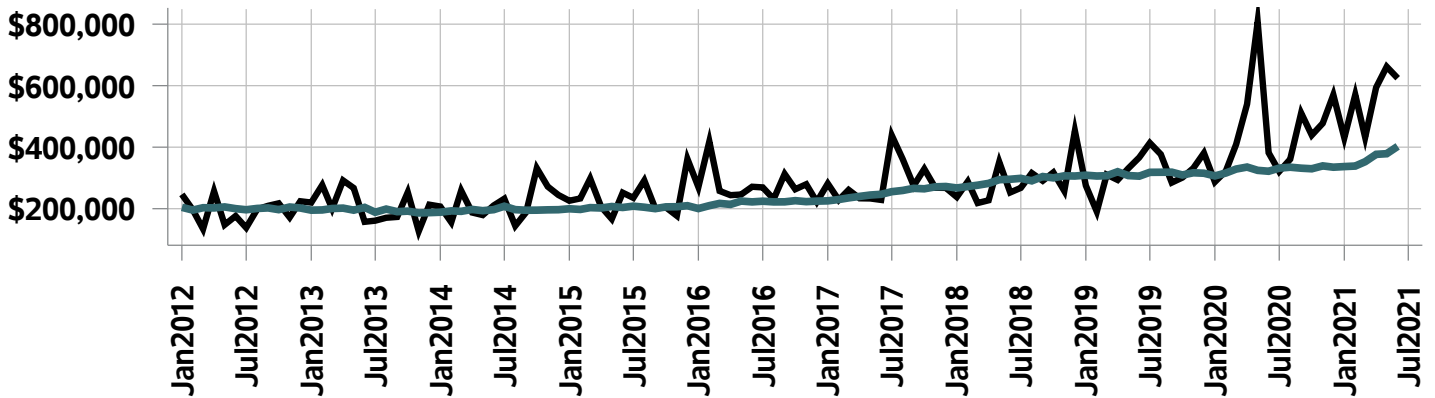
Active Listings (June only)



Months of Inventory (June only)



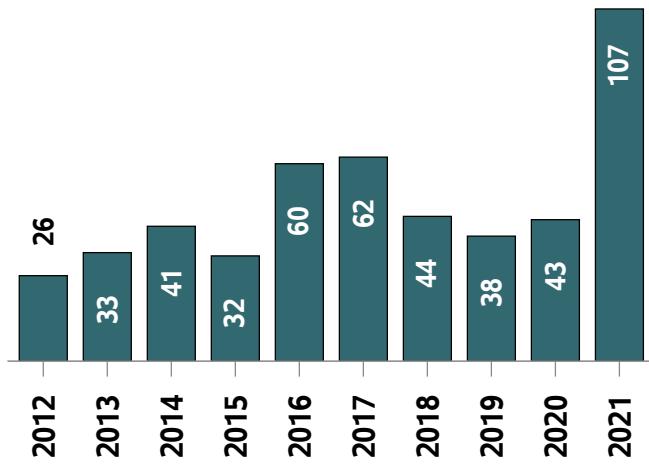
MLS® HPI Apartment Benchmark Price and Average Price



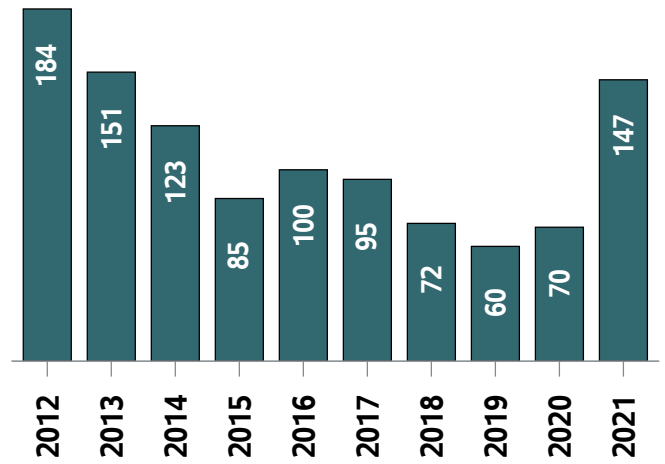


## Blue Mountains (The) MLS® Apartment Market Activity

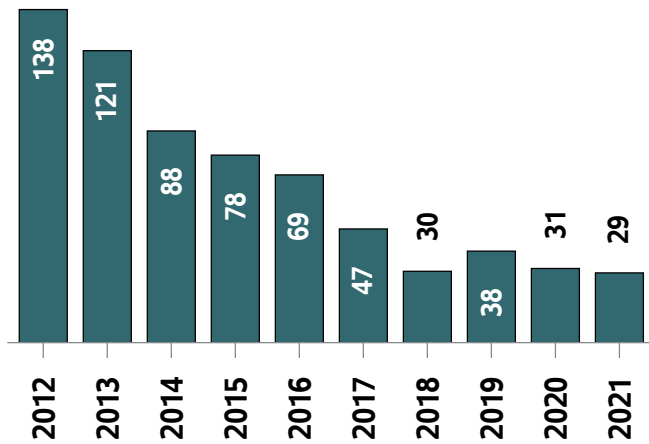
Sales Activity (June Year-to-date)



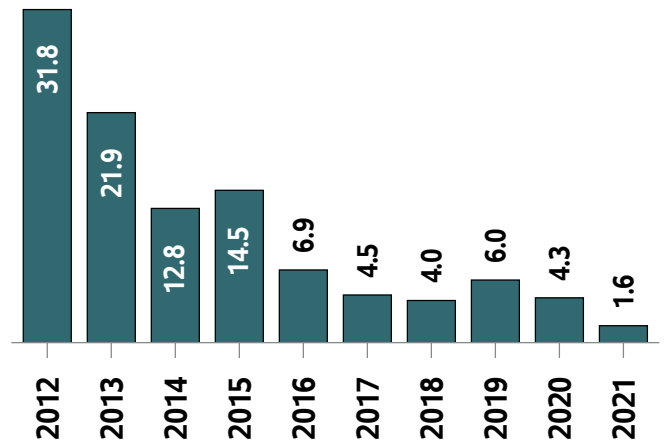
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

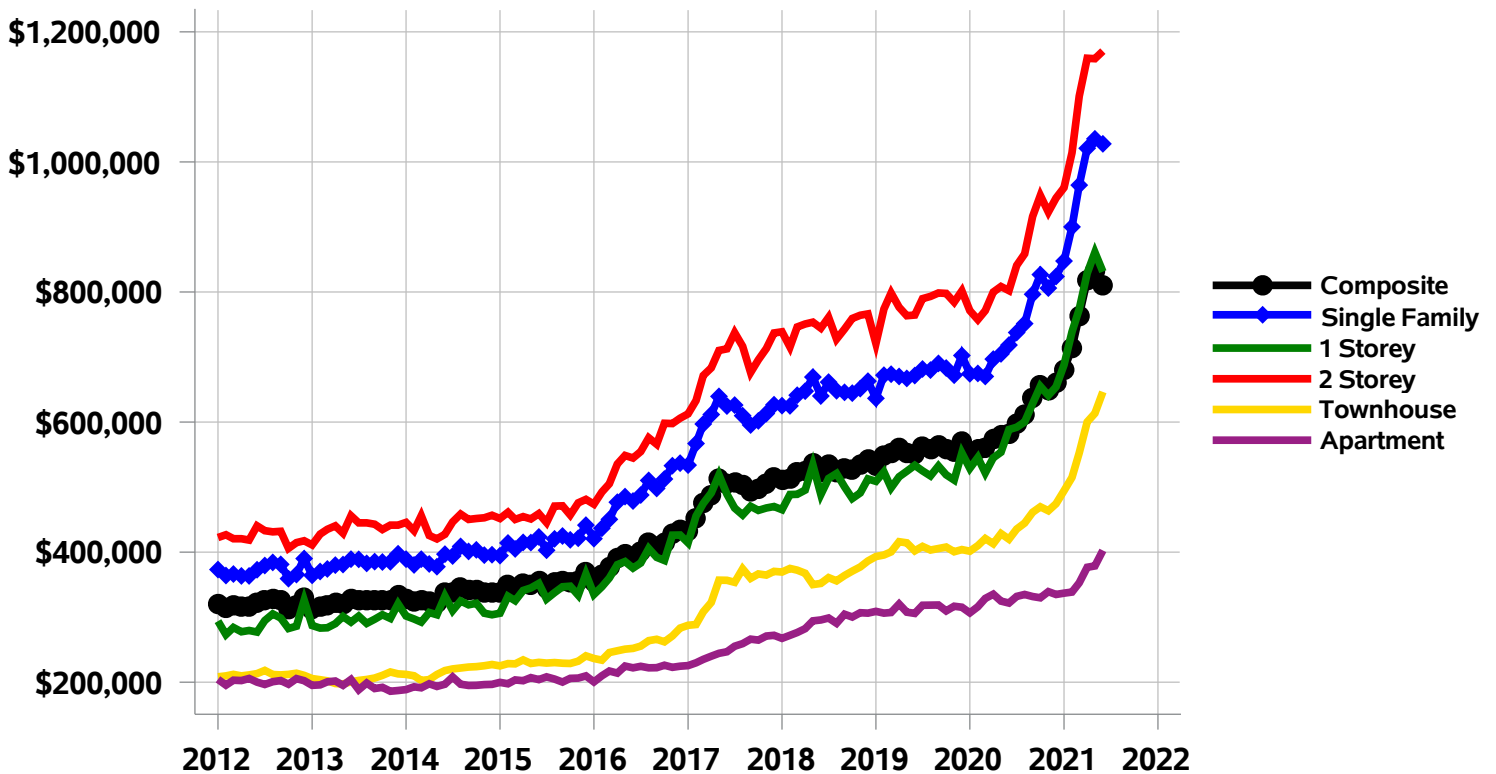
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Blue Mountains (The) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$810,900	-2.5	6.2	22.8	39.3	55.2	105.9
Single Family	\$1,027,800	-0.7	6.6	24.8	43.1	60.6	114.8
One Storey	\$831,200	-3.5	7.4	27.1	41.2	70.1	121.4
Two Storey	\$1,170,400	1.0	6.3	23.9	45.9	57.2	114.9
Townhouse	\$646,400	5.4	17.0	36.3	53.9	83.7	156.5
Apartment	\$402,600	6.3	14.1	20.2	25.1	36.2	81.3

### MLS® HPI Benchmark Price



## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1788
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2023
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15119
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Blue Mountains (The) MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	807
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Clearview MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	30	-9.1	25.0	50.0	36.4	20.0	42.9
Dollar Volume	\$26,563,907	17.4	102.0	151.5	190.8	177.7	268.3
New Listings	44	7.3	-13.7	-12.0	7.3	-32.3	-20.0
Active Listings	48	-30.4	-51.5	-50.0	-53.8	-76.0	-76.1
Sales to New Listings Ratio <sup>1</sup>	68.2	80.5	47.1	40.0	53.7	38.5	38.2
Months of Inventory <sup>2</sup>	1.6	2.1	4.1	4.8	4.7	8.0	9.6
Average Price	\$885,464	29.2	61.6	67.7	113.2	131.4	157.8
Median Price	\$797,250	63.4	69.1	51.9	149.5	174.9	197.5
Sale to List Price Ratio	103.8	97.9	97.3	96.5	96.7	95.9	95.6
Median Days on Market	10.0	36.0	40.5	27.5	23.0	31.0	59.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	172	89.0	45.8	44.5	11.7	87.0	56.4
Dollar Volume	\$156,743,757	156.8	139.8	144.2	121.0	404.8	389.0
New Listings	234	39.3	7.8	7.3	-1.3	-20.9	-25.0
Active Listings <sup>3</sup>	34	-54.3	-61.3	-52.6	-65.2	-78.5	-81.1
Sales to New Listings Ratio <sup>4</sup>	73.5	54.2	54.4	54.6	65.0	31.1	35.3
Months of Inventory <sup>5</sup>	1.2	4.8	4.4	3.6	3.8	10.2	9.6
Average Price	\$911,301	35.9	64.5	69.0	97.9	170.0	212.7
Median Price	\$724,750	38.8	52.1	49.4	111.5	163.5	188.3
Sale to List Price Ratio	105.3	97.8	97.2	97.7	97.3	95.9	95.7
Median Days on Market	10.0	36.0	40.0	35.0	26.0	44.5	50.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

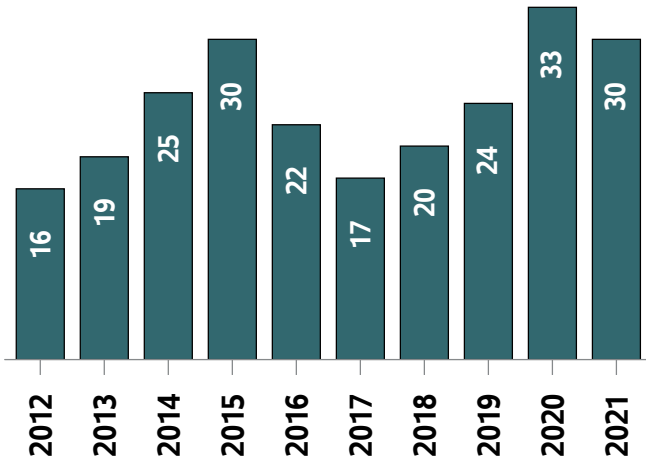
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

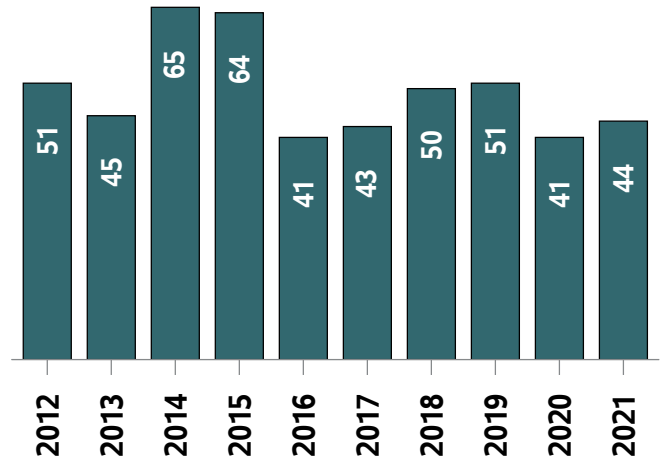
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Residential Market Activity

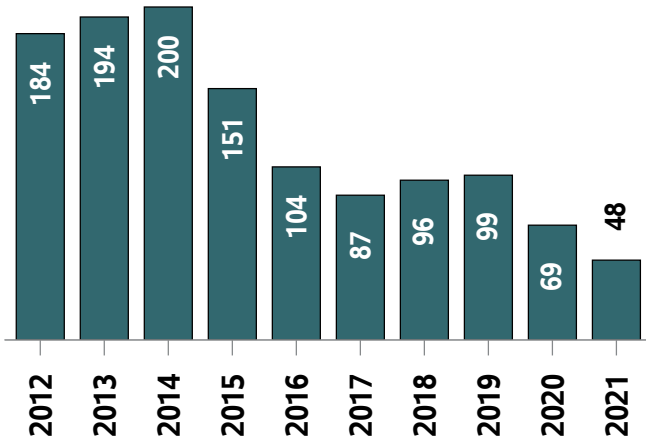
Sales Activity (June only)



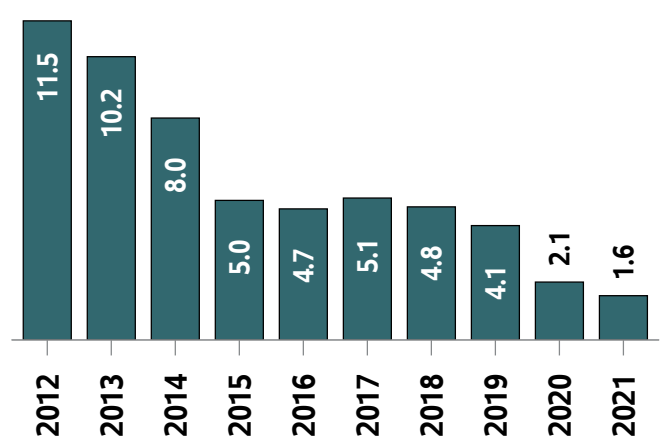
New Listings (June only)



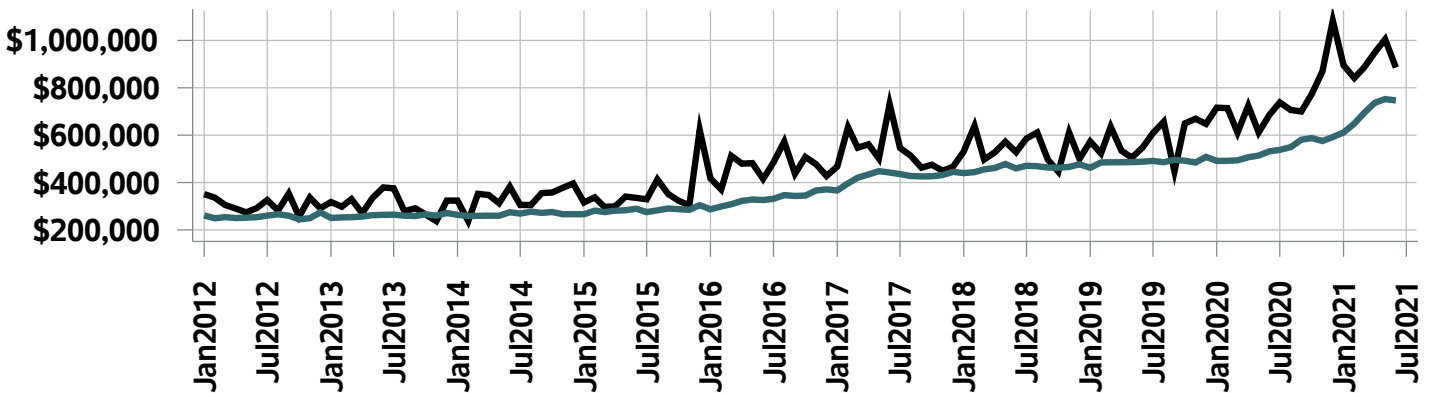
Active Listings (June only)



Months of Inventory (June only)

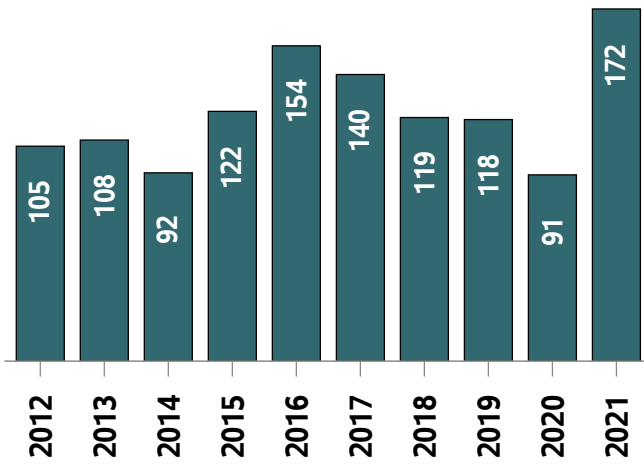


MLS® HPI Composite Benchmark Price and Average Price

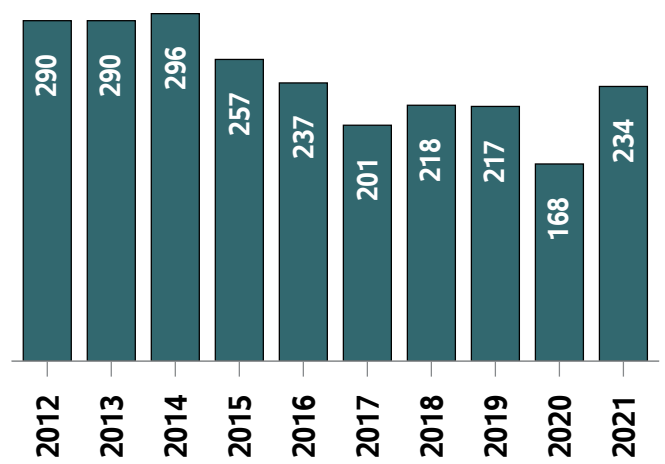


## Clearview MLS® Residential Market Activity

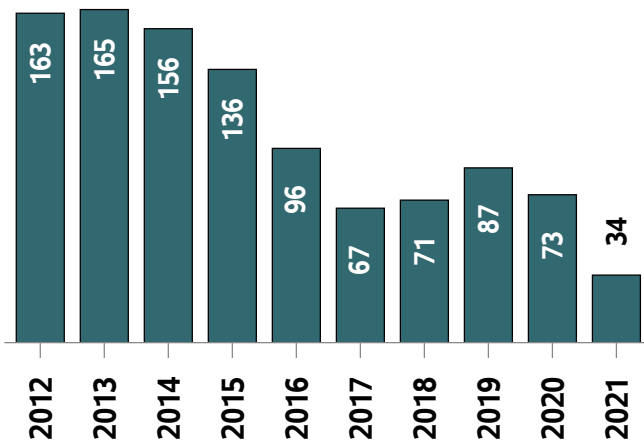
Sales Activity (June Year-to-date)



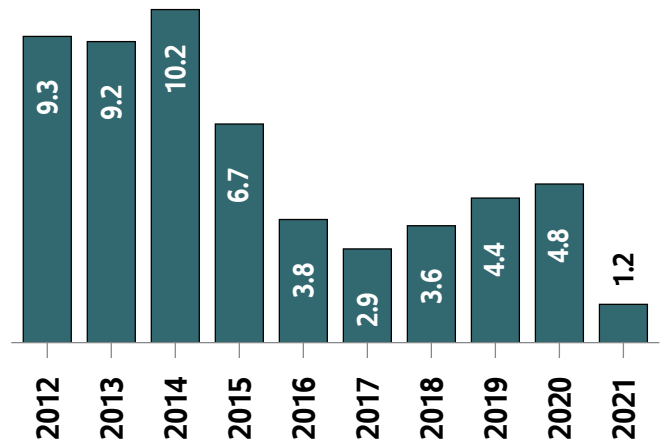
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Clearview MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	29	-6.5	38.1	52.6	31.8	20.8	38.1
Dollar Volume	\$25,513,907	16.9	108.2	151.0	179.3	172.5	253.8
New Listings	42	7.7	-14.3	-16.0	10.5	-35.4	-20.8
Active Listings	45	-33.8	-52.1	-52.1	-54.5	-76.3	-76.2
Sales to New Listings Ratio <sup>1</sup>	69.0	79.5	42.9	38.0	57.9	36.9	39.6
Months of Inventory <sup>2</sup>	1.6	2.2	4.5	4.9	4.5	7.9	9.0
Average Price	\$879,790	25.0	50.8	64.5	111.9	125.5	156.2
Median Price	\$795,000	62.3	55.0	42.0	148.8	160.7	196.6
Sale to List Price Ratio	104.1	97.7	96.8	96.8	96.7	95.7	95.6
Median Days on Market	8.0	36.0	42.0	26.0	23.0	33.5	59.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	164	90.7	50.5	42.6	9.3	88.5	50.5
Dollar Volume	\$151,837,157	156.5	143.0	141.9	117.1	412.8	374.4
New Listings	221	35.6	8.3	3.8	-3.1	-20.8	-25.6
Active Listings <sup>3</sup>	32	-55.8	-61.2	-53.7	-65.4	-78.5	-81.0
Sales to New Listings Ratio <sup>4</sup>	74.2	52.8	53.4	54.0	65.8	31.2	36.7
Months of Inventory <sup>5</sup>	1.2	5.0	4.5	3.5	3.6	10.1	9.1
Average Price	\$925,836	34.5	61.5	69.6	98.5	172.0	215.3
Median Price	\$738,250	36.7	50.7	50.7	113.1	168.5	192.4
Sale to List Price Ratio	105.4	97.7	97.1	97.8	97.3	95.8	95.8
Median Days on Market	9.5	38.0	42.0	35.0	26.0	44.0	52.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

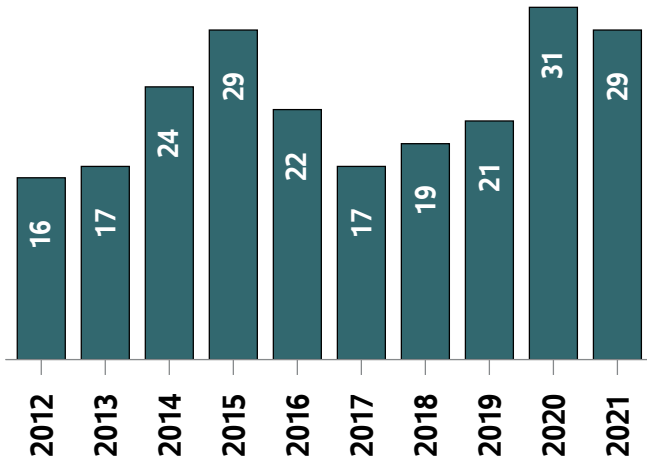
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

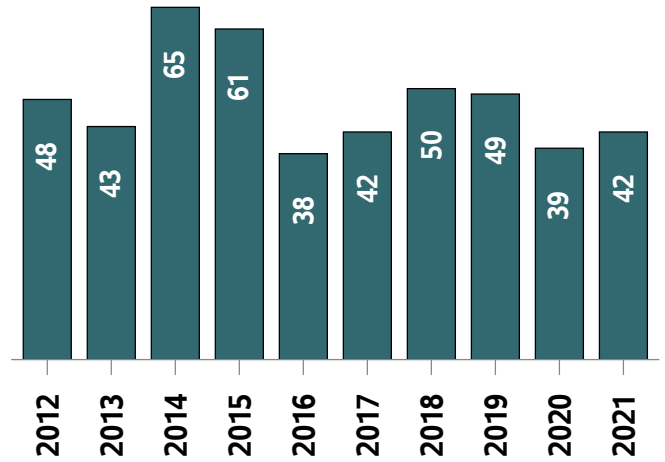
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Single Family Market Activity

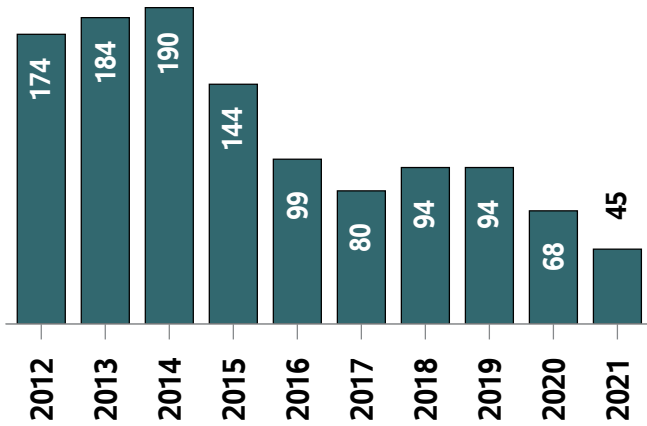
Sales Activity (June only)



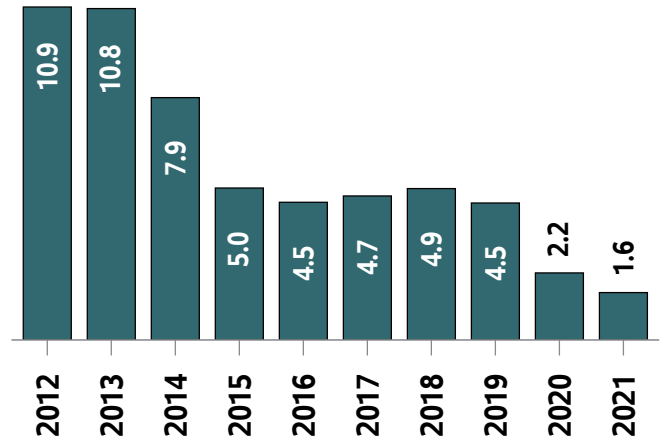
New Listings (June only)



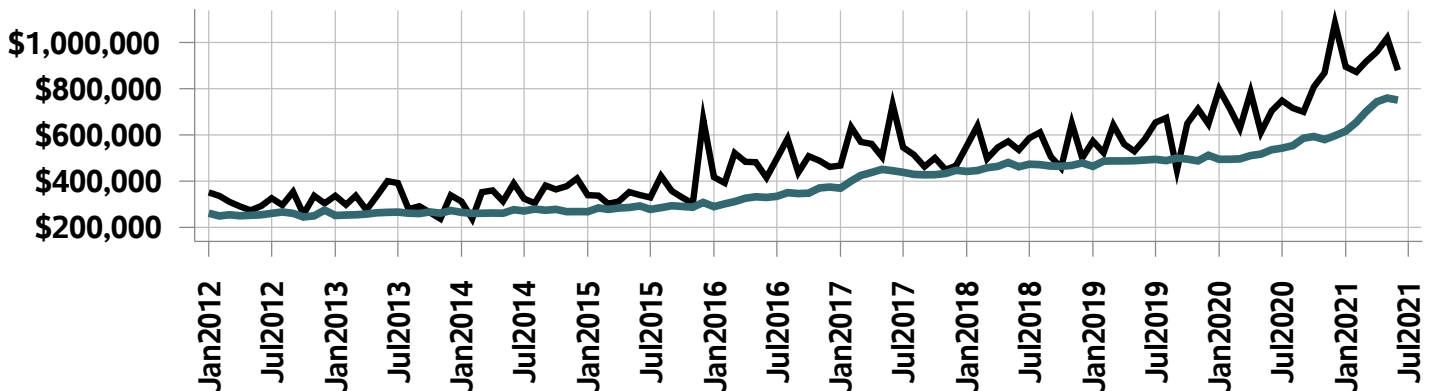
Active Listings (June only)



Months of Inventory (June only)

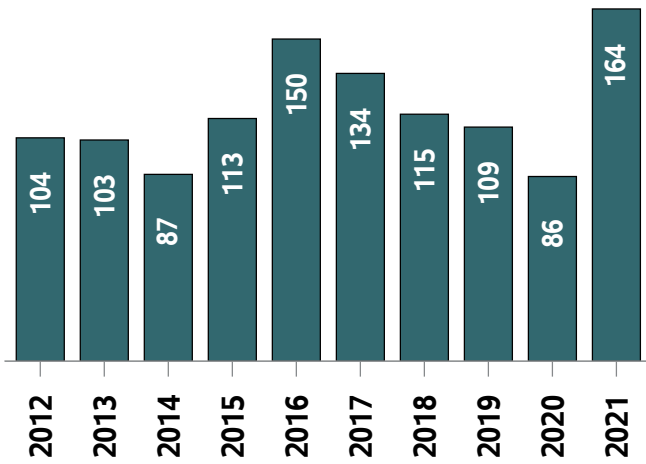


MLS® HPI Single Family Benchmark Price and Average Price

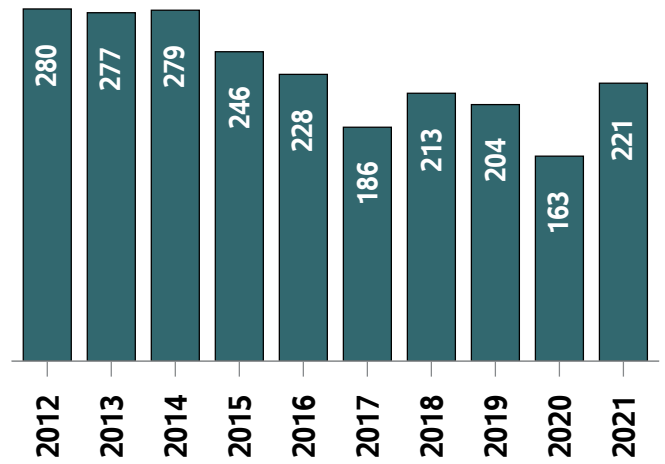


## Clearview MLS® Single Family Market Activity

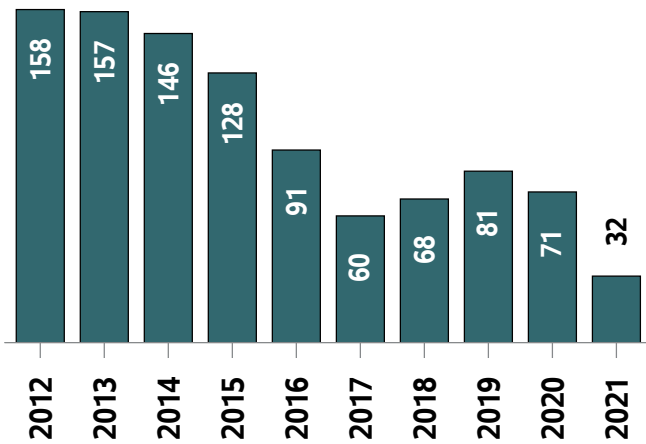
Sales Activity (June Year-to-date)



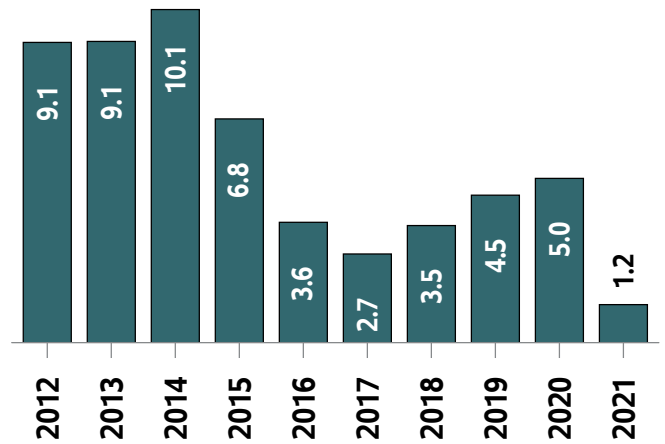
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Clearview MLS® Condo Townhouse Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	0	—	-100.0	—	—	—	—
Dollar Volume	\$0	—	-100.0	—	—	—	—
New Listings	0	-100.0	-100.0	—	-100.0	—	—
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>1</sup>	0.0	—	100.0	—	—	—	—
Months of Inventory <sup>2</sup>	0.0	—	2.0	—	—	—	—
Average Price	\$0	—	-100.0	—	—	—	—
Median Price	\$0	—	-100.0	—	—	—	—
Sale to List Price Ratio	0.0	—	101.0	—	—	—	—
Median Days on Market	0.0	—	9.5	—	—	—	—

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	—	—
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	—	—
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings <sup>3</sup>	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>4</sup>	0.0	50.0	57.1	25.0	25.0	—	—
Months of Inventory <sup>5</sup>	0.0	6.0	6.0	11.0	12.0	—	—
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	—	—
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	—	—
Sale to List Price Ratio	0.0	94.2	98.8	99.0	100.0	—	—
Median Days on Market	0.0	23.0	20.5	16.0	89.0	—	—

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

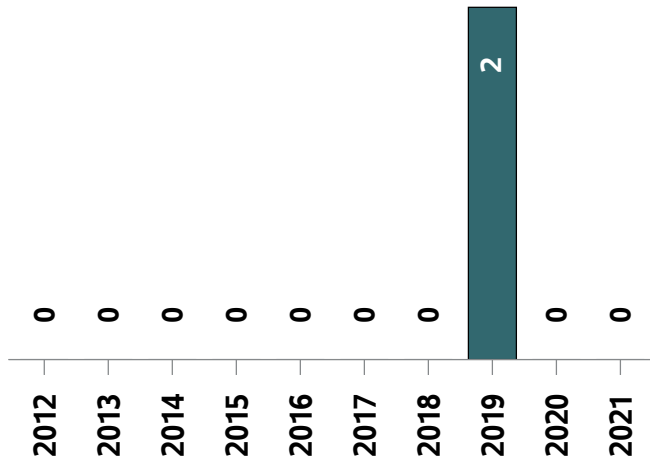
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

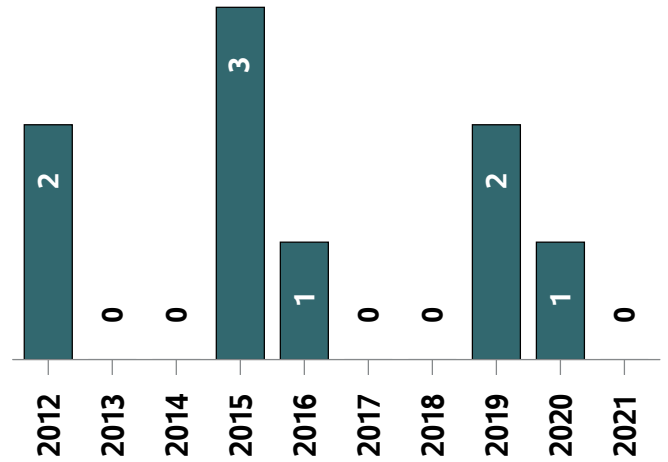
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Clearview MLS® Condo Townhouse Market Activity

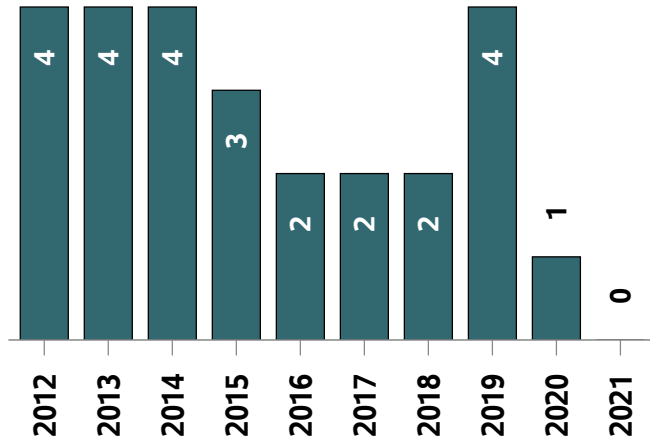
**Sales Activity (June only)**



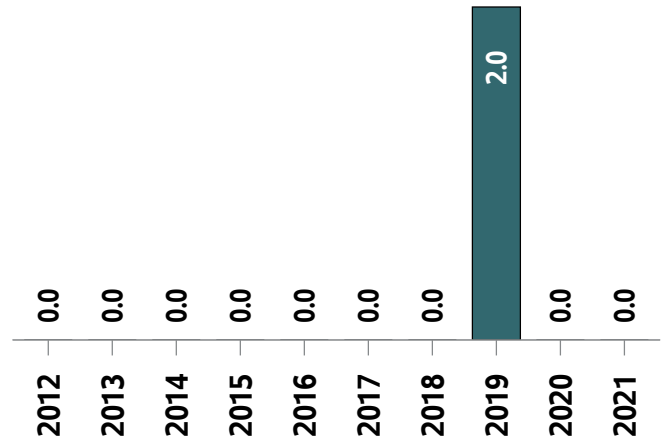
**New Listings (June only)**



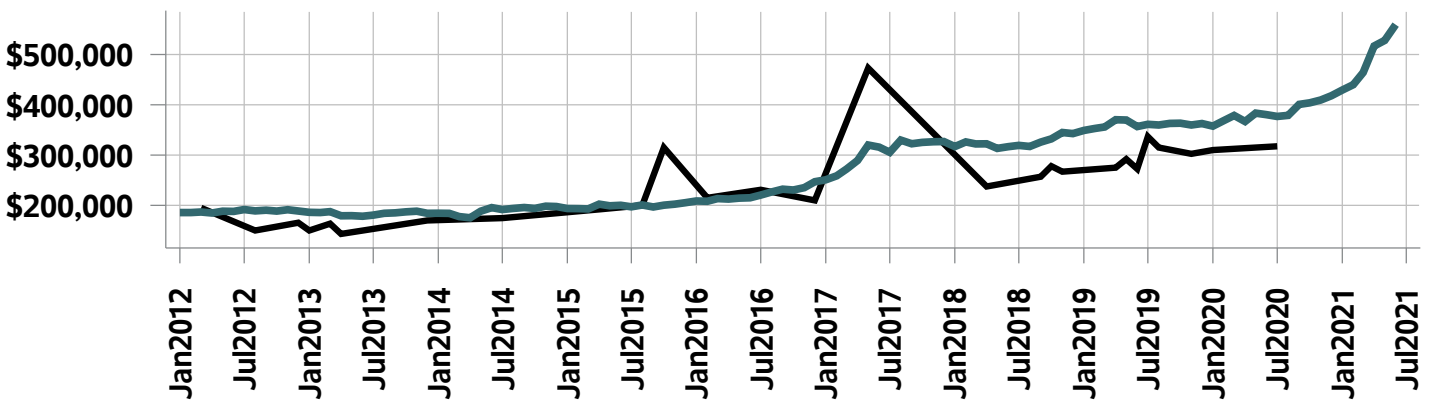
**Active Listings (June only)**



**Months of Inventory (June only)**

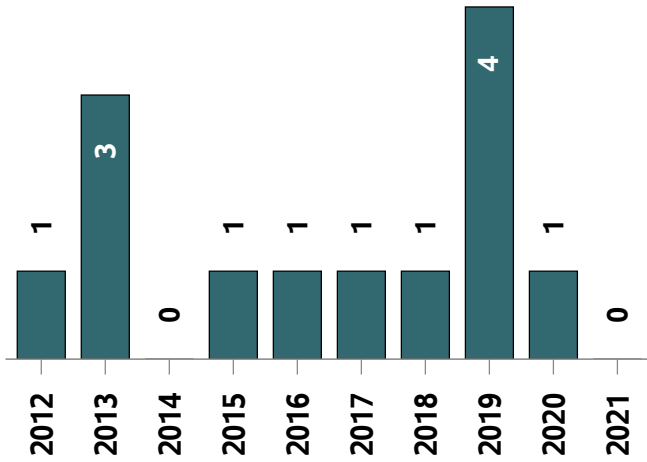


**MLS® HPI Townhouse Benchmark Price and Average Price**

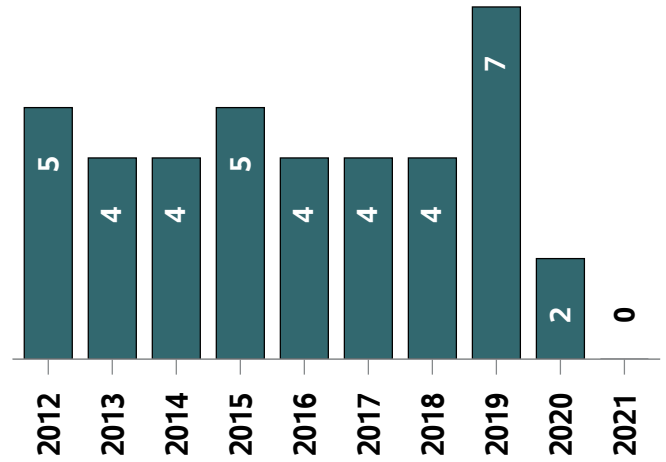


## Clearview MLS® Condo Townhouse Market Activity

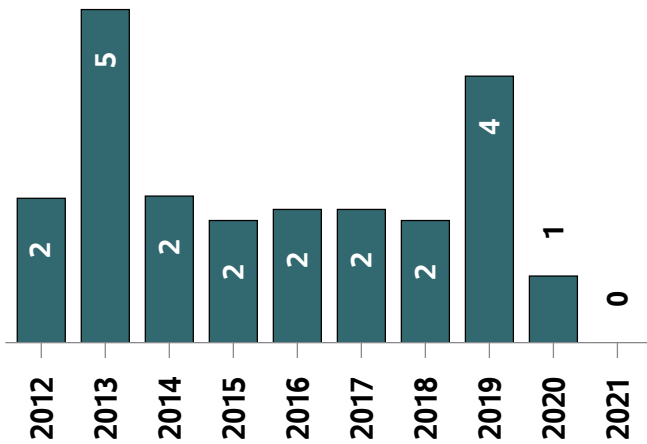
Sales Activity (June Year-to-date)



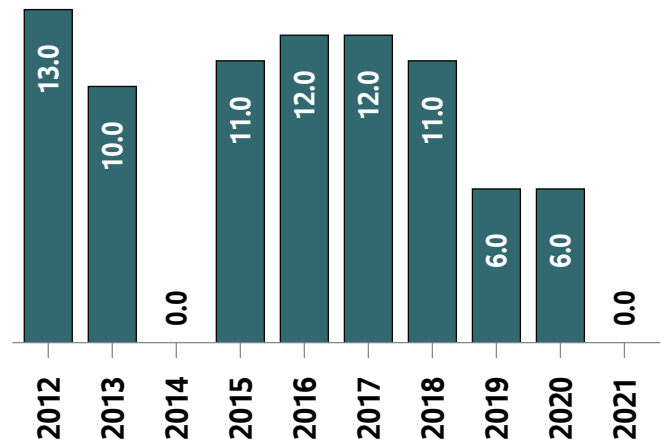
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



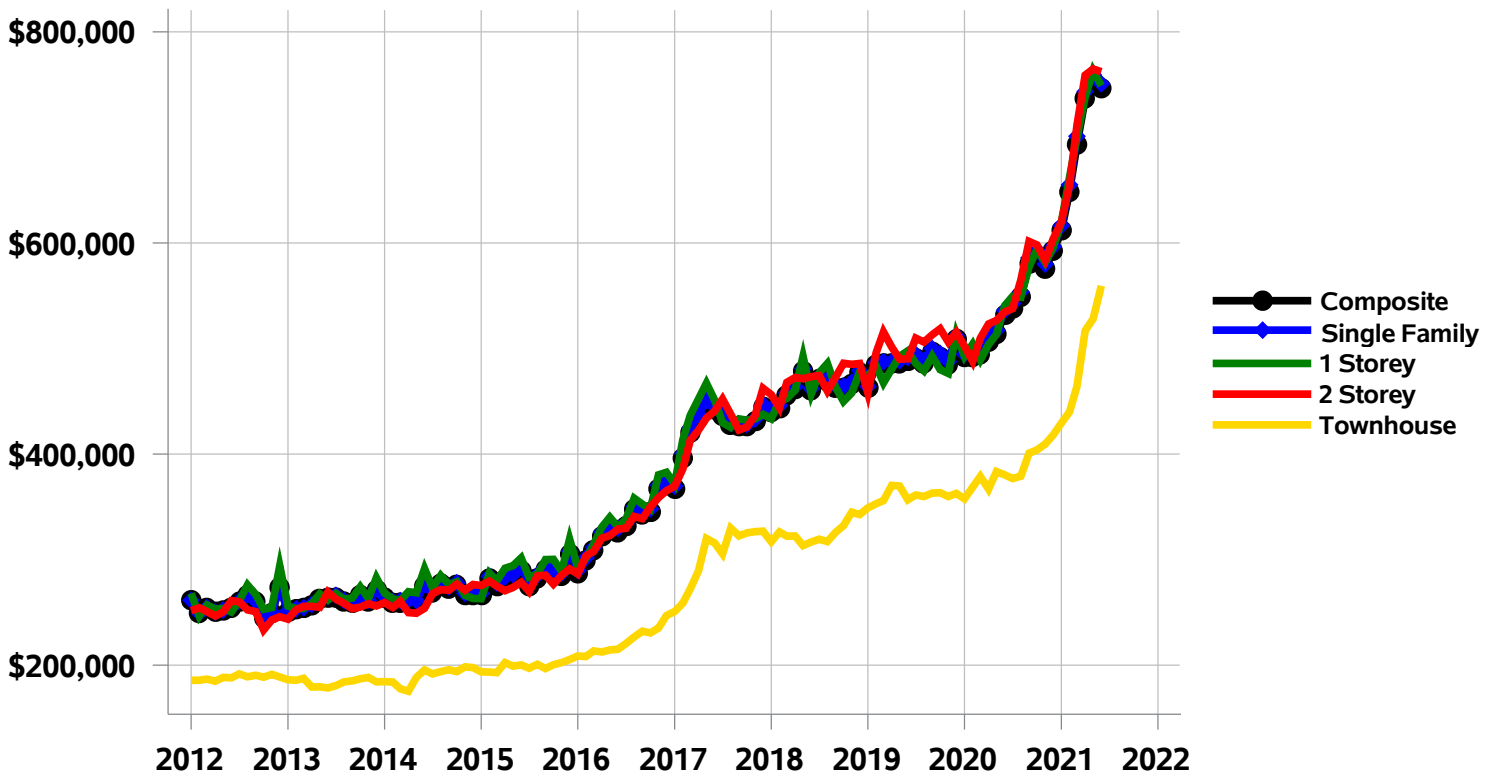
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**MLS® Home Price Index Benchmark Price**

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$746,500	-0.8	7.7	26.1	40.4	62.3	128.8
Single Family	\$750,800	-1.1	7.1	25.8	40.1	62.5	127.8
One Storey	\$749,000	-1.9	7.0	25.8	38.5	63.9	126.3
Two Storey	\$762,200	-0.3	7.2	26.3	42.6	61.0	131.7
Townhouse	\$559,400	5.9	20.5	33.8	47.1	76.6	160.1

**MLS® HPI Benchmark Price**



MLS® HPI Benchmark Descriptions

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12835
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Clearview MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11600
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1770
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15019
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

**Townhouse** 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1165
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Collingwood MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	70	-16.7	2.9	45.8	-23.1	1.4	1.4
Dollar Volume	\$53,849,303	6.0	29.1	121.1	62.0	160.3	166.8
New Listings	91	-30.0	-24.8	-11.7	-14.2	-14.2	-12.5
Active Listings	78	-54.4	-61.0	-48.0	-45.8	-76.7	-78.5
Sales to New Listings Ratio <sup>1</sup>	76.9	64.6	56.2	46.6	85.8	65.1	66.3
Months of Inventory <sup>2</sup>	1.1	2.0	2.9	3.1	1.6	4.9	5.2
Average Price	\$769,276	27.2	25.4	51.6	110.6	156.6	163.0
Median Price	\$707,500	36.1	35.9	45.9	105.1	153.6	166.0
Sale to List Price Ratio	102.5	98.6	97.6	98.4	98.2	97.0	96.3
Median Days on Market	10.0	22.5	28.5	15.5	22.0	46.0	50.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	387	64.0	27.7	56.7	4.9	42.8	53.6
Dollar Volume	\$308,065,536	129.6	90.8	154.4	130.9	287.8	338.8
New Listings	522	13.2	-3.5	19.5	8.1	-15.9	-15.4
Active Listings <sup>3</sup>	64	-54.2	-57.9	-32.7	-50.1	-78.8	-79.3
Sales to New Listings Ratio <sup>4</sup>	74.1	51.2	56.0	56.5	76.4	43.6	40.8
Months of Inventory <sup>5</sup>	1.0	3.5	3.0	2.3	2.1	6.7	7.4
Average Price	\$796,035	40.0	49.4	62.4	120.2	171.5	185.8
Median Price	\$705,000	42.4	43.9	60.2	118.3	176.5	187.8
Sale to List Price Ratio	106.4	98.0	98.3	98.6	98.2	96.6	96.5
Median Days on Market	8.0	24.5	23.0	15.0	23.0	56.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

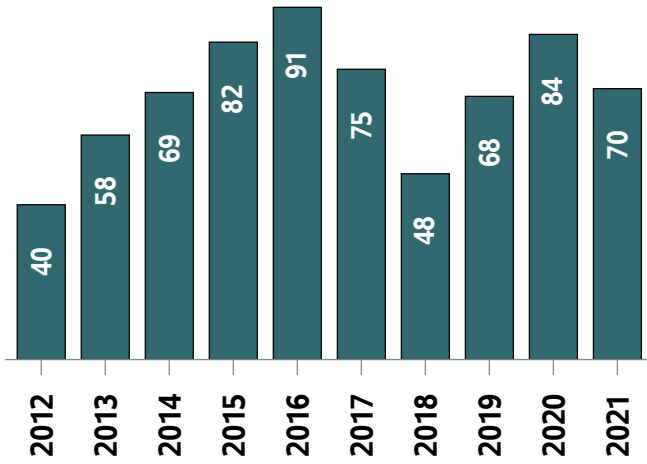
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

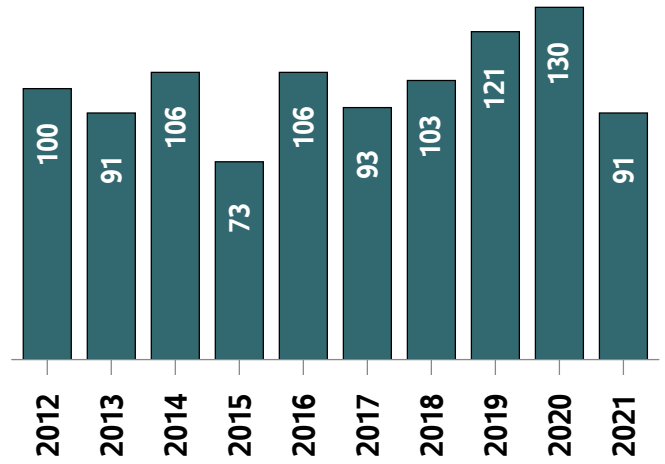
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Residential Market Activity

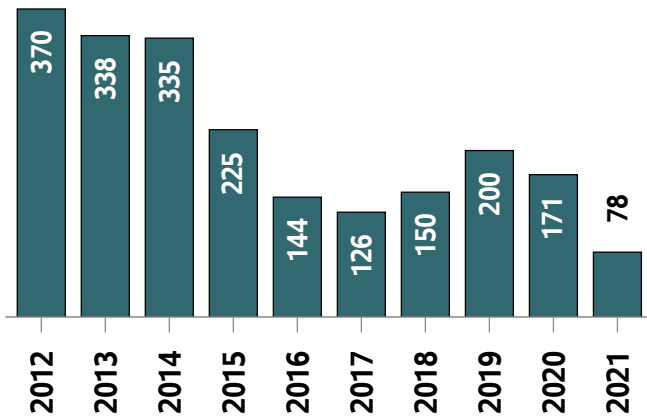
Sales Activity (June only)



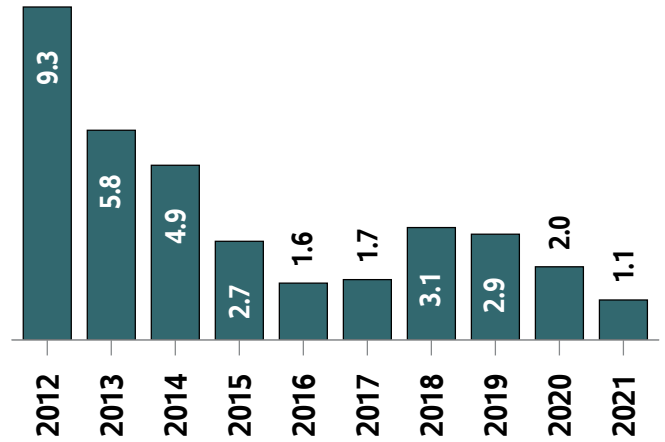
New Listings (June only)



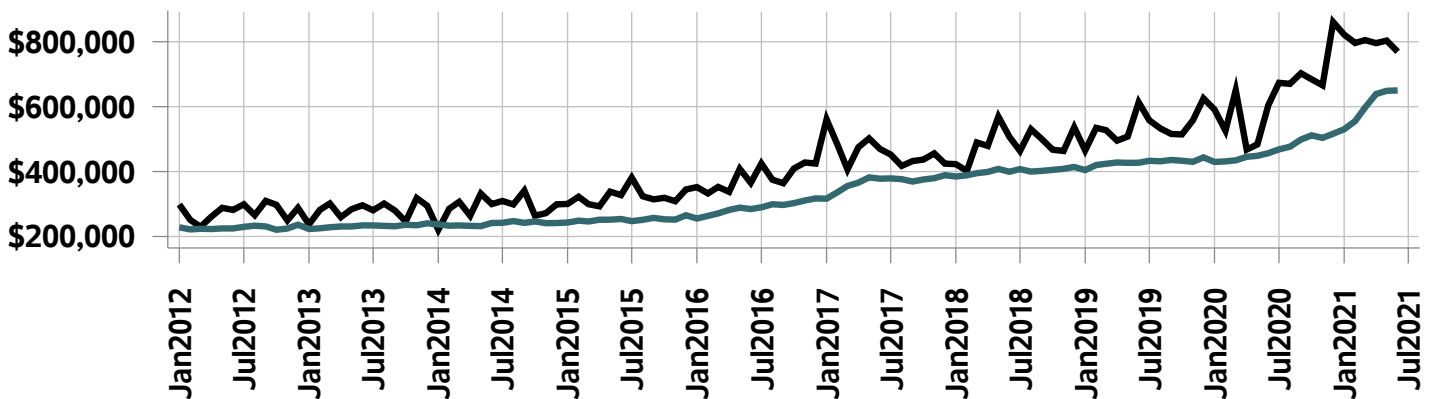
Active Listings (June only)



Months of Inventory (June only)

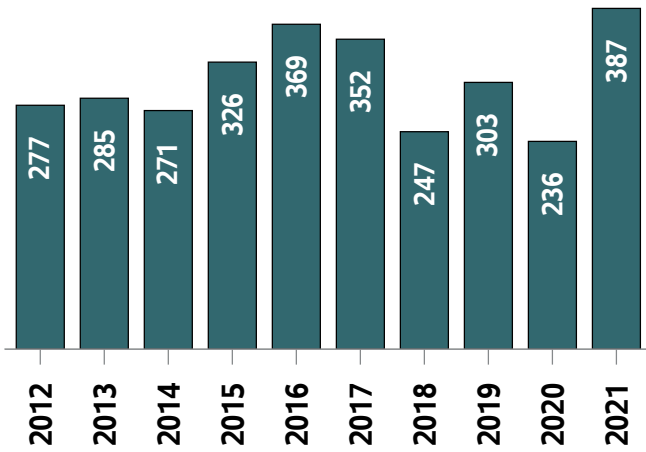


MLS® HPI Composite Benchmark Price and Average Price

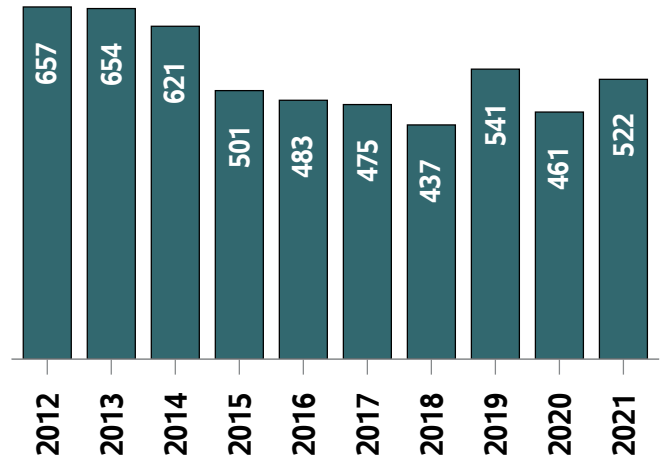


## Collingwood MLS® Residential Market Activity

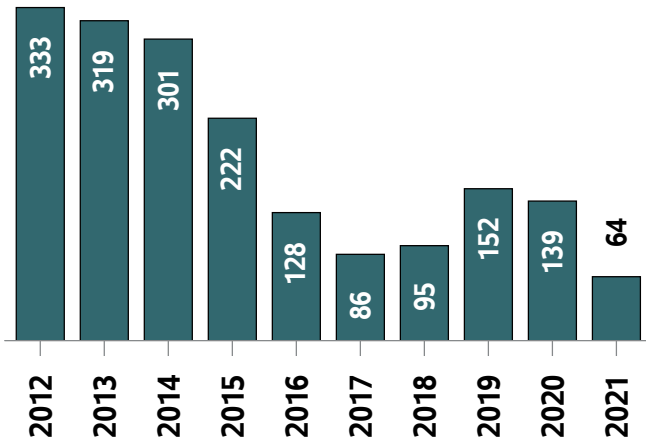
Sales Activity (June Year-to-date)



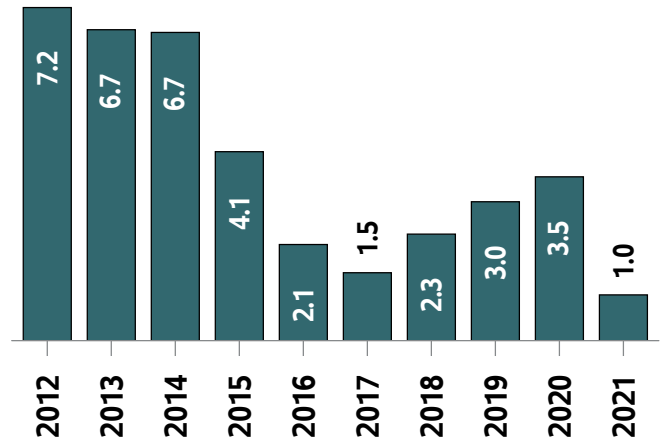
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	38	-26.9	-7.3	31.0	-29.6	-11.6	-15.6
Dollar Volume	\$33,365,704	0.2	22.6	115.3	45.8	138.1	143.5
New Listings	47	-33.8	-37.3	-24.2	-25.4	-28.8	-6.0
Active Listings	33	-64.9	-72.5	-61.2	-63.7	-82.0	-79.8
Sales to New Listings Ratio <sup>1</sup>	80.9	73.2	54.7	46.8	85.7	65.2	90.0
Months of Inventory <sup>2</sup>	0.9	1.8	2.9	2.9	1.7	4.3	3.6
Average Price	\$878,045	37.2	32.2	64.3	107.1	169.5	188.3
Median Price	\$907,500	57.3	54.6	77.9	118.5	197.5	230.0
Sale to List Price Ratio	103.8	98.7	97.7	98.3	98.2	97.4	96.1
Median Days on Market	10.0	22.5	29.0	16.0	21.5	40.0	42.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	189	45.4	3.8	40.0	-8.3	21.9	23.5
Dollar Volume	\$180,146,910	115.1	69.4	140.9	102.3	233.3	296.7
New Listings	263	7.3	-17.6	6.5	-9.3	-23.5	-16.2
Active Listings <sup>3</sup>	29	-63.2	-68.9	-49.3	-61.0	-82.6	-80.3
Sales to New Listings Ratio <sup>4</sup>	71.9	53.1	57.1	54.7	71.0	45.1	48.7
Months of Inventory <sup>5</sup>	0.9	3.6	3.0	2.5	2.1	6.3	5.7
Average Price	\$953,158	48.0	63.1	72.1	120.5	173.4	221.2
Median Price	\$850,000	49.1	58.4	68.3	117.7	169.8	227.0
Sale to List Price Ratio	106.2	97.6	98.5	98.2	98.1	96.9	96.4
Median Days on Market	8.0	31.5	23.5	19.0	18.0	56.0	45.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

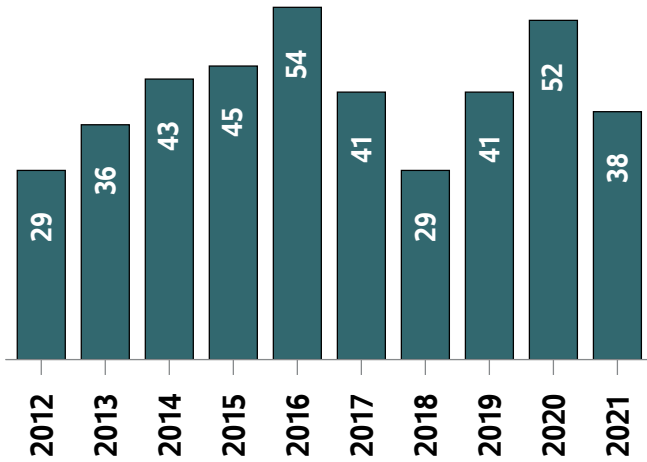
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

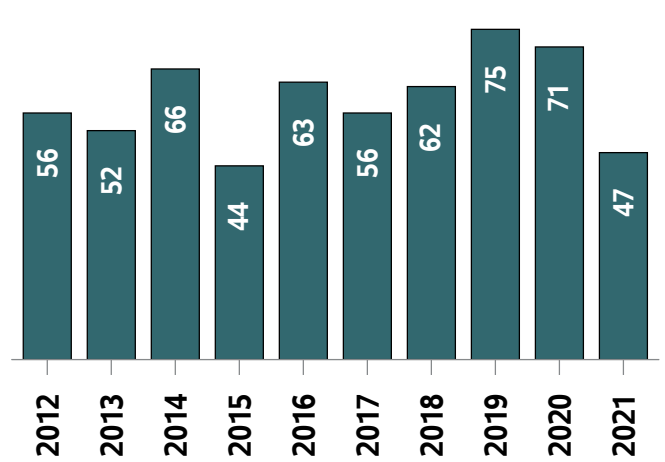
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Single Family Market Activity

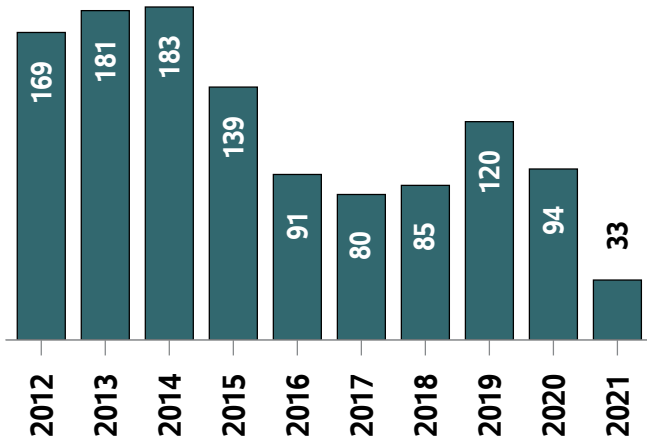
**Sales Activity (June only)**



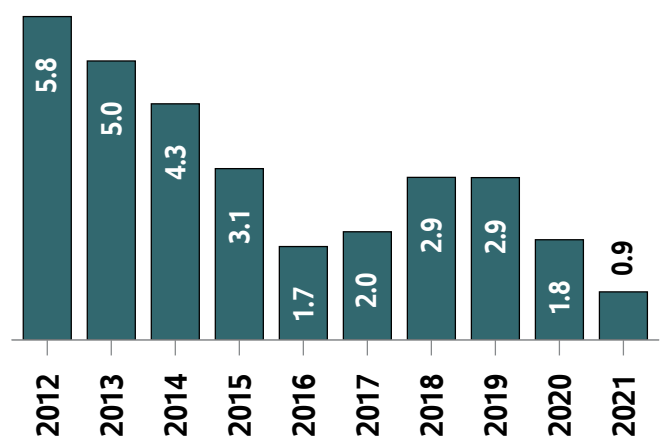
**New Listings (June only)**



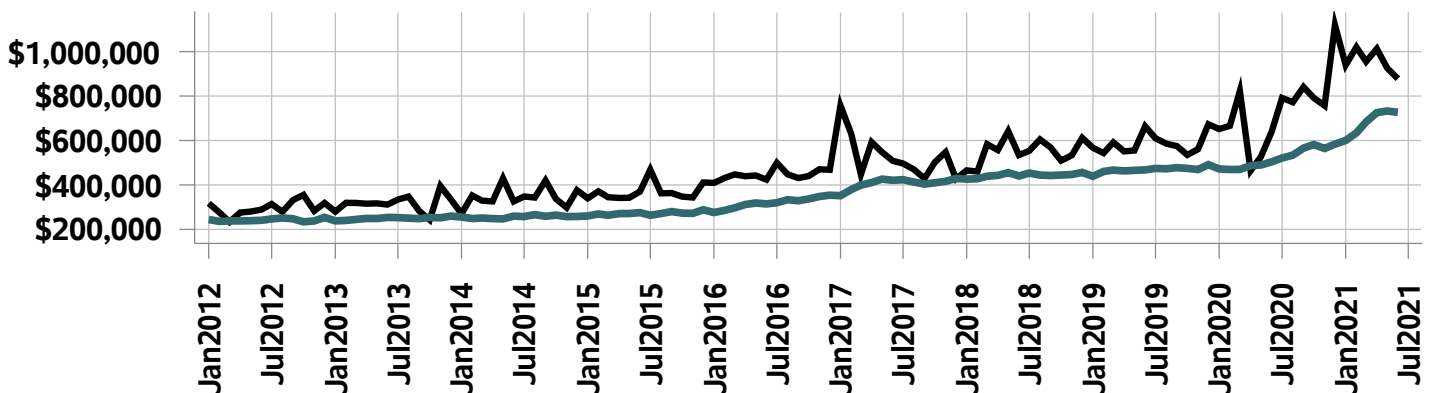
**Active Listings (June only)**



**Months of Inventory (June only)**

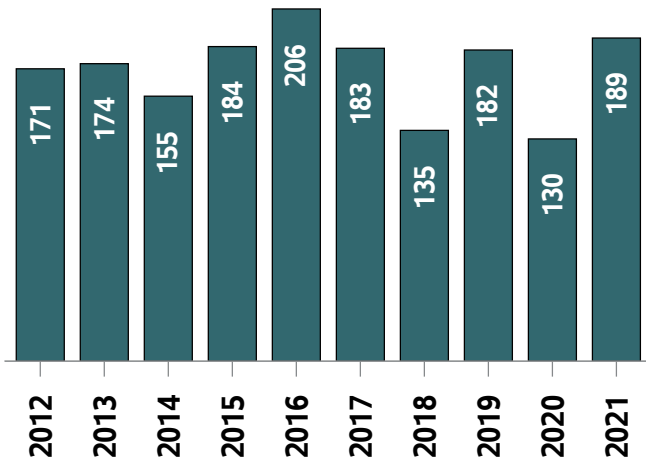


**MLS® HPI Single Family Benchmark Price and Average Price**

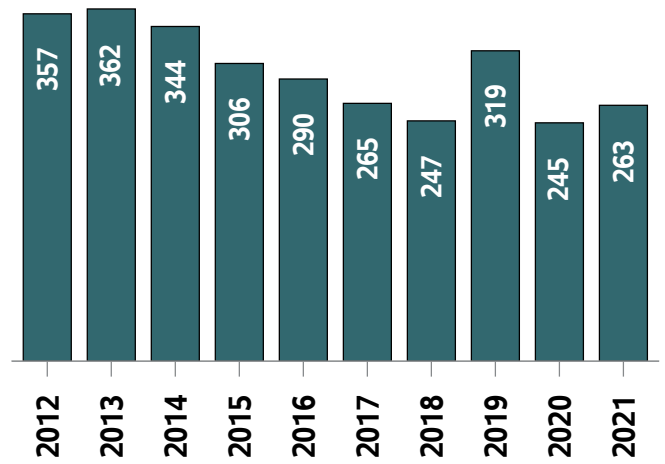


## Collingwood MLS® Single Family Market Activity

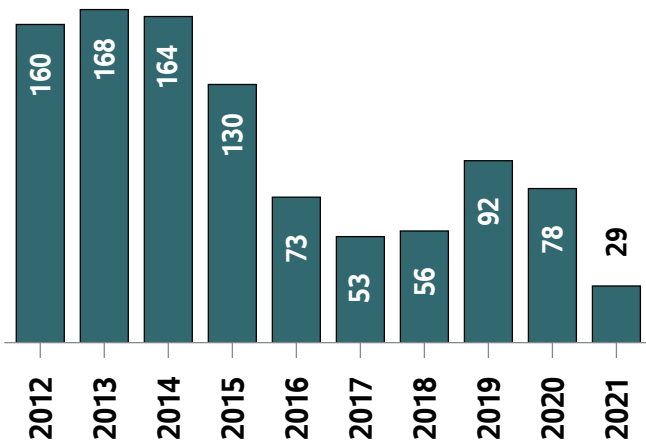
Sales Activity (June Year-to-date)



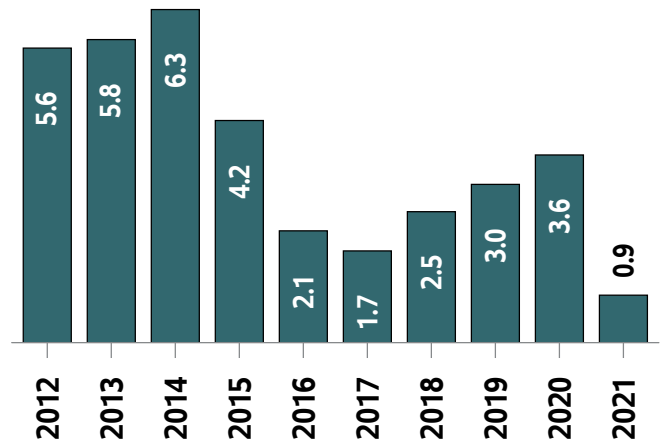
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Collingwood MLS® Condo Townhouse Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	8	-27.3	-33.3	-20.0	-52.9	14.3	-11.1
Dollar Volume	\$6,218,500	27.9	-7.8	25.6	30.1	227.5	124.9
New Listings	6	-78.6	-75.0	-68.4	-57.1	-62.5	-66.7
Active Listings	8	-78.9	-75.8	-75.8	-50.0	-80.5	-88.6
Sales to New Listings Ratio <sup>1</sup>	133.3	39.3	50.0	52.6	121.4	43.8	50.0
Months of Inventory <sup>2</sup>	1.0	3.5	2.8	3.3	0.9	5.9	7.8
Average Price	\$777,313	75.8	38.3	57.0	176.5	186.6	153.0
Median Price	\$722,500	74.1	55.5	90.1	172.6	207.4	155.8
Sale to List Price Ratio	100.7	99.4	98.3	100.6	97.5	97.0	97.9
Median Days on Market	19.5	18.0	16.0	19.0	20.0	70.0	80.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	54	10.2	-10.0	0.0	-14.3	45.9	74.2
Dollar Volume	\$36,538,650	67.0	43.0	70.9	122.9	336.3	373.7
New Listings	72	-28.0	-29.4	-22.6	10.8	-4.0	-28.7
Active Listings <sup>3</sup>	7	-74.8	-74.1	-65.9	-51.7	-80.3	-88.7
Sales to New Listings Ratio <sup>4</sup>	75.0	49.0	58.8	58.1	96.9	49.3	30.7
Months of Inventory <sup>5</sup>	0.7	3.2	2.6	2.1	1.3	5.4	11.3
Average Price	\$676,642	51.5	58.8	70.9	160.1	198.9	171.9
Median Price	\$637,250	65.3	70.0	74.6	171.2	210.9	186.4
Sale to List Price Ratio	107.5	98.3	97.7	99.7	98.1	96.7	97.4
Median Days on Market	6.0	19.0	23.0	16.0	25.0	63.0	56.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

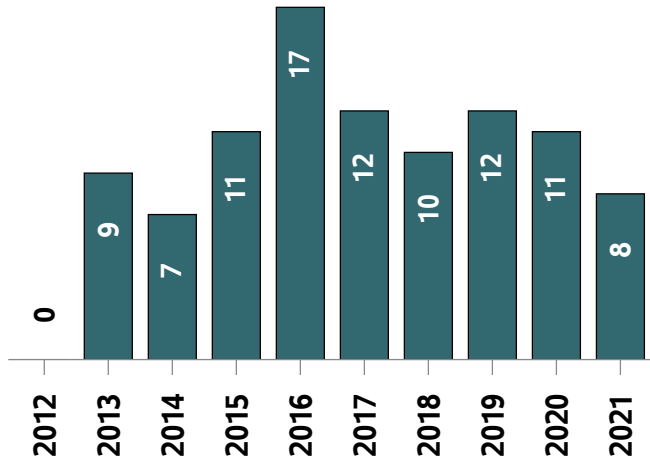
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

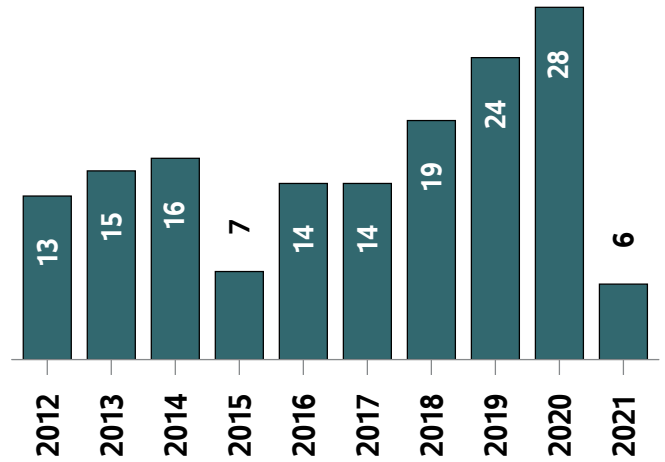
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Condo Townhouse Market Activity

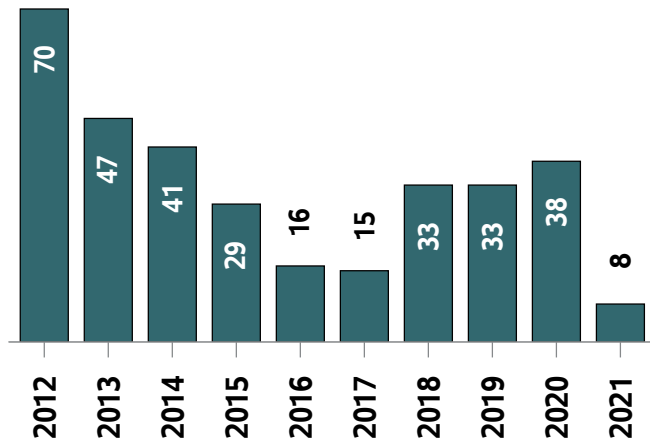
**Sales Activity (June only)**



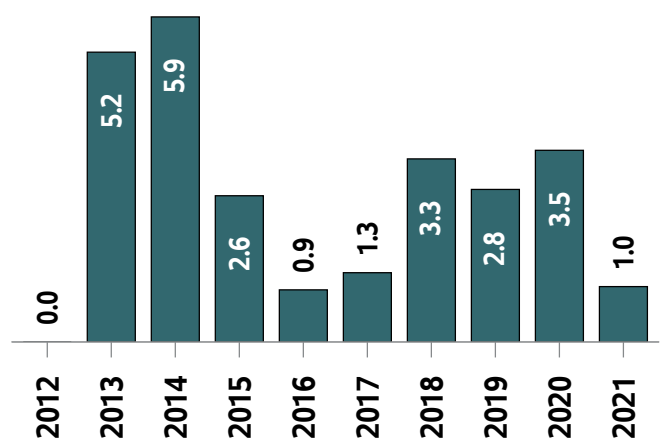
**New Listings (June only)**



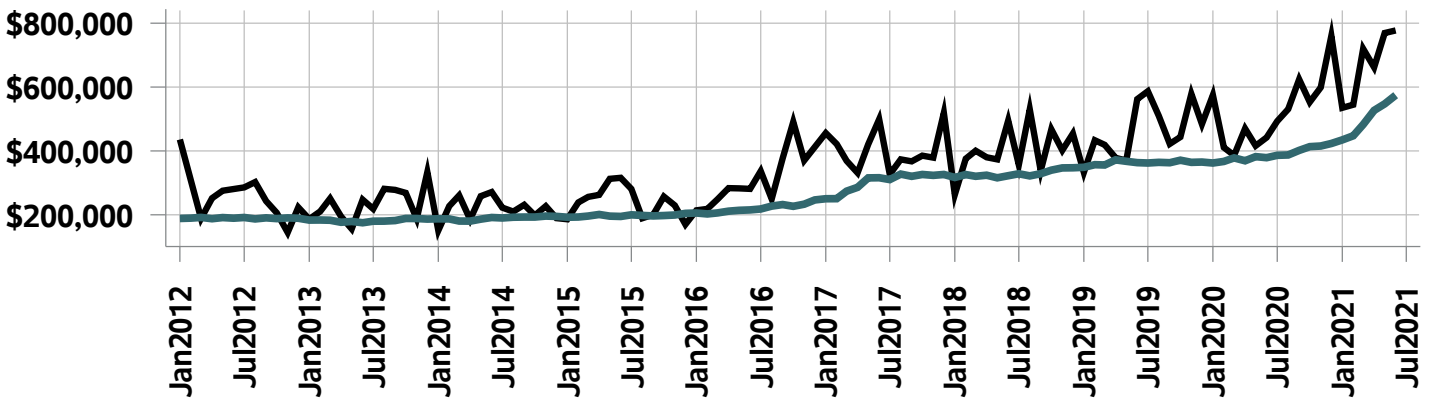
**Active Listings (June only)**



**Months of Inventory (June only)**

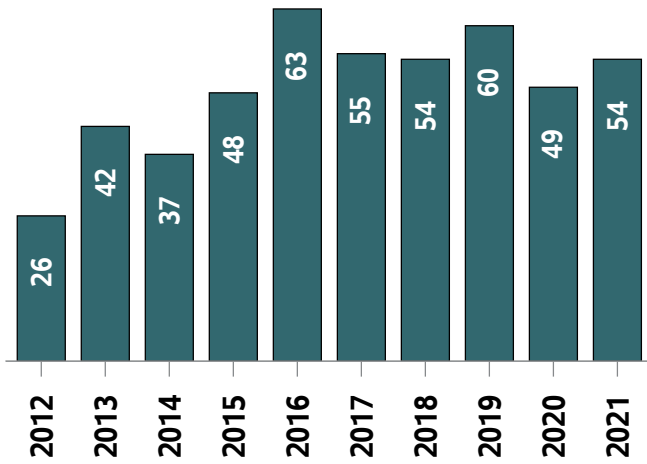


**MLS® HPI Townhouse Benchmark Price and Average Price**

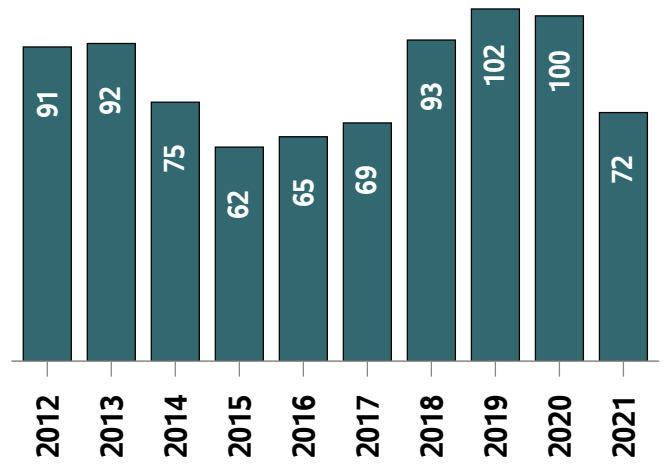


## Collingwood MLS® Condo Townhouse Market Activity

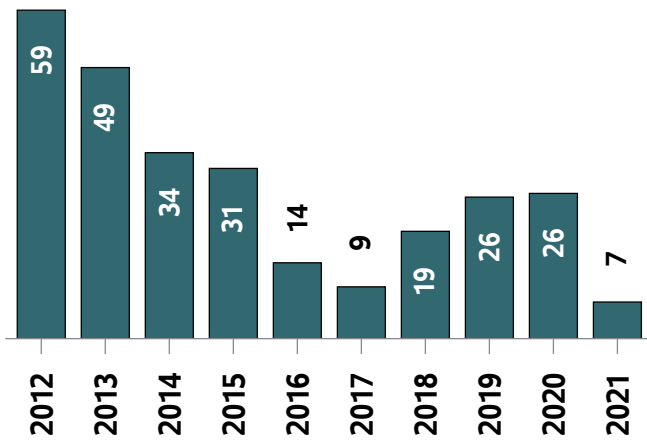
Sales Activity (June Year-to-date)



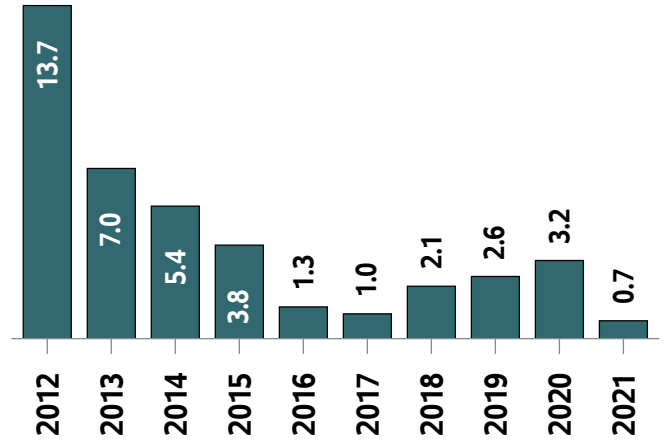
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® Apartment Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	16	-5.9	45.5	128.6	-20.0	-5.9	33.3
Dollar Volume	\$8,493,500	-4.3	65.4	221.7	52.5	113.9	181.6
New Listings	25	-7.4	127.3	56.3	0.0	31.6	-24.2
Active Listings	20	-28.6	-20.0	-16.7	-33.3	-79.6	-83.5
Sales to New Listings Ratio <sup>1</sup>	64.0	63.0	100.0	43.8	80.0	89.5	36.4
Months of Inventory <sup>2</sup>	1.3	1.6	2.3	3.4	1.5	5.8	10.1
Average Price	\$530,844	1.7	13.7	40.7	90.6	127.3	111.2
Median Price	\$482,000	0.8	35.8	48.3	92.8	141.0	118.1
Sale to List Price Ratio	102.1	97.6	96.5	95.2	98.7	96.0	95.6
Median Days on Market	10.0	23.0	23.0	15.0	22.0	54.0	79.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	100	156.4	132.6	112.8	9.9	31.6	81.8
Dollar Volume	\$58,799,176	241.8	193.4	202.8	136.8	264.7	336.6
New Listings	115	42.0	51.3	57.5	0.9	-37.5	-35.4
Active Listings <sup>3</sup>	19	-18.4	-5.1	27.6	-46.9	-80.3	-80.9
Sales to New Listings Ratio <sup>4</sup>	87.0	48.1	56.6	64.4	79.8	41.3	30.9
Months of Inventory <sup>5</sup>	1.1	3.5	2.7	1.9	2.3	7.4	10.6
Average Price	\$587,992	33.3	26.2	42.3	115.5	177.1	140.1
Median Price	\$550,000	38.9	37.5	54.5	134.0	173.0	153.5
Sale to List Price Ratio	105.8	98.1	97.8	98.7	98.2	95.9	96.0
Median Days on Market	9.5	26.0	27.0	14.0	26.0	52.5	67.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

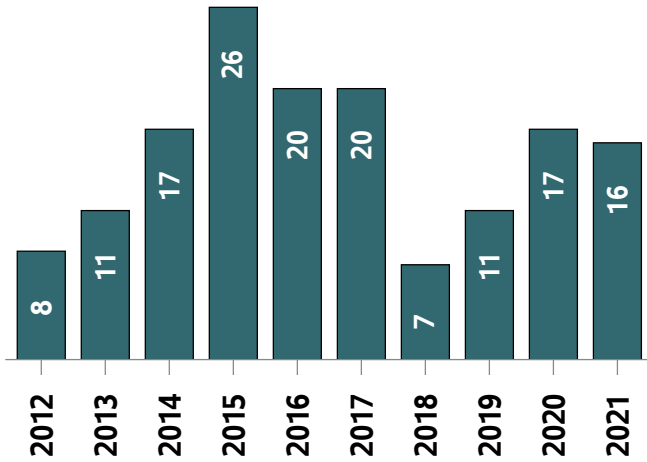
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

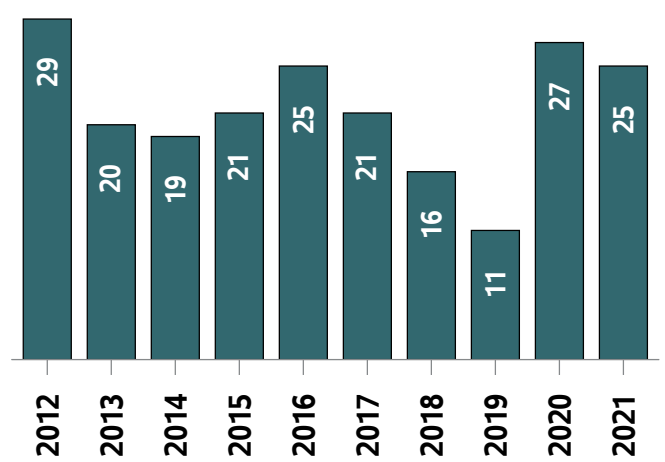
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Collingwood MLS® Apartment Market Activity

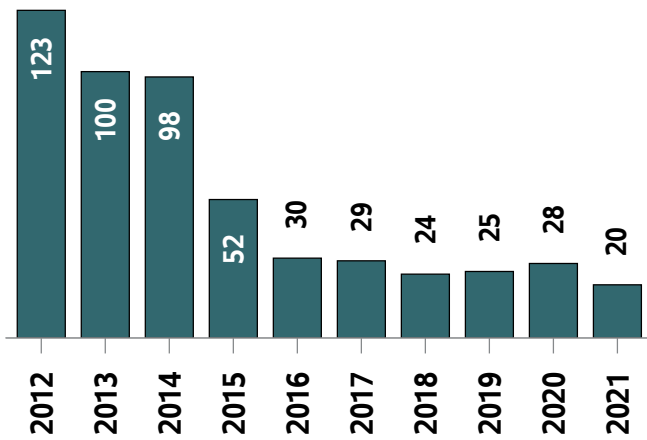
Sales Activity (June only)



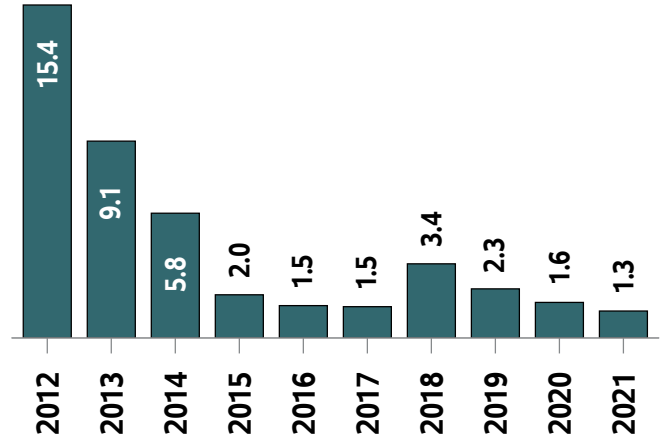
New Listings (June only)



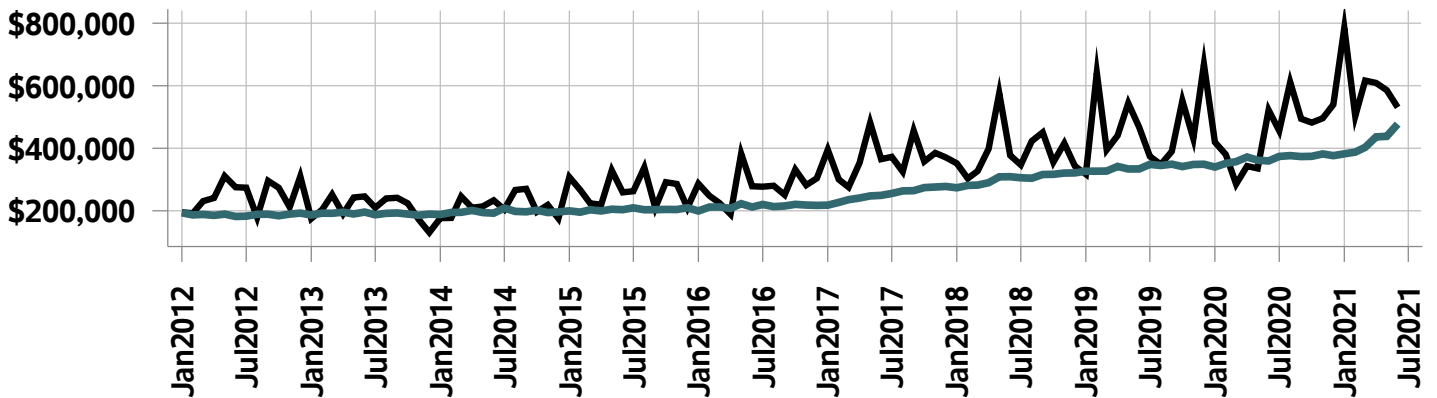
Active Listings (June only)



Months of Inventory (June only)

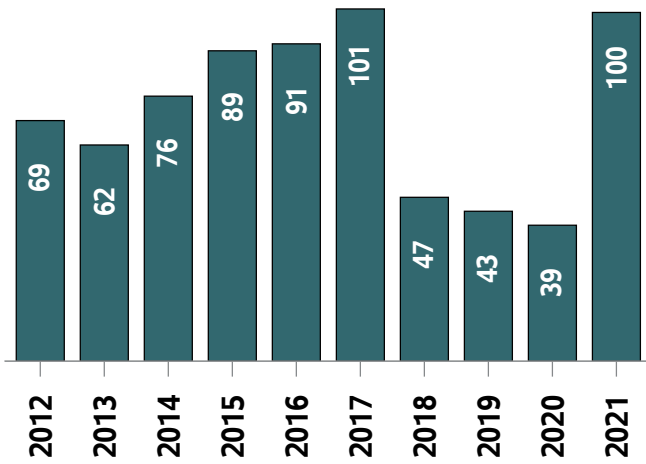


MLS® HPI Apartment Benchmark Price and Average Price

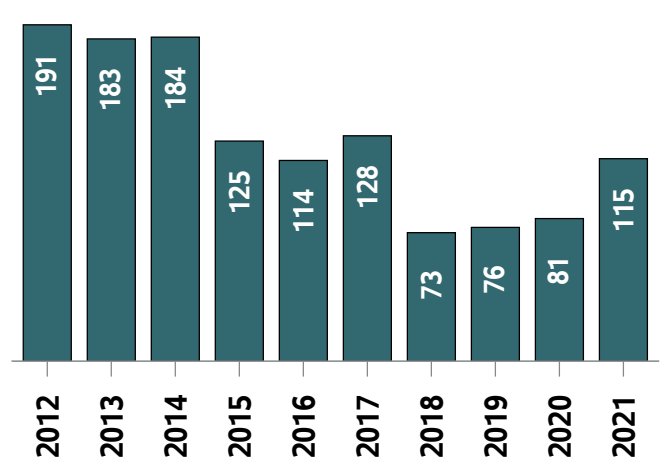


## Collingwood MLS® Apartment Market Activity

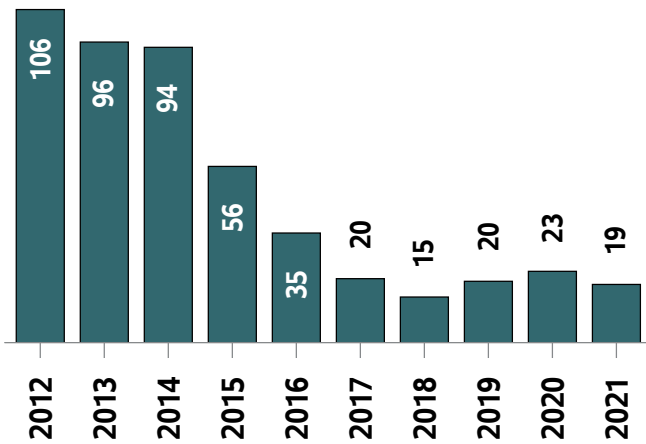
Sales Activity (June Year-to-date)



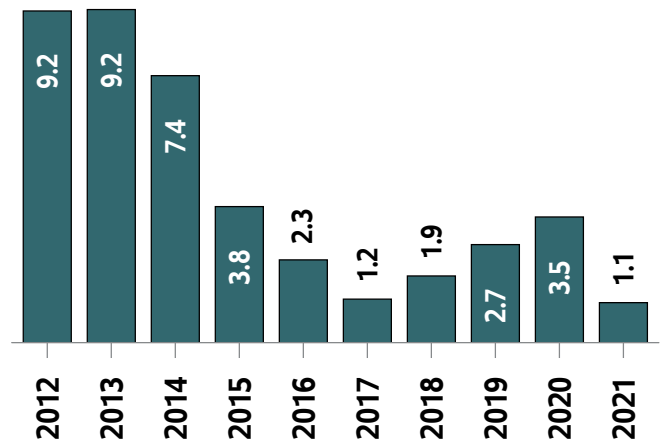
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

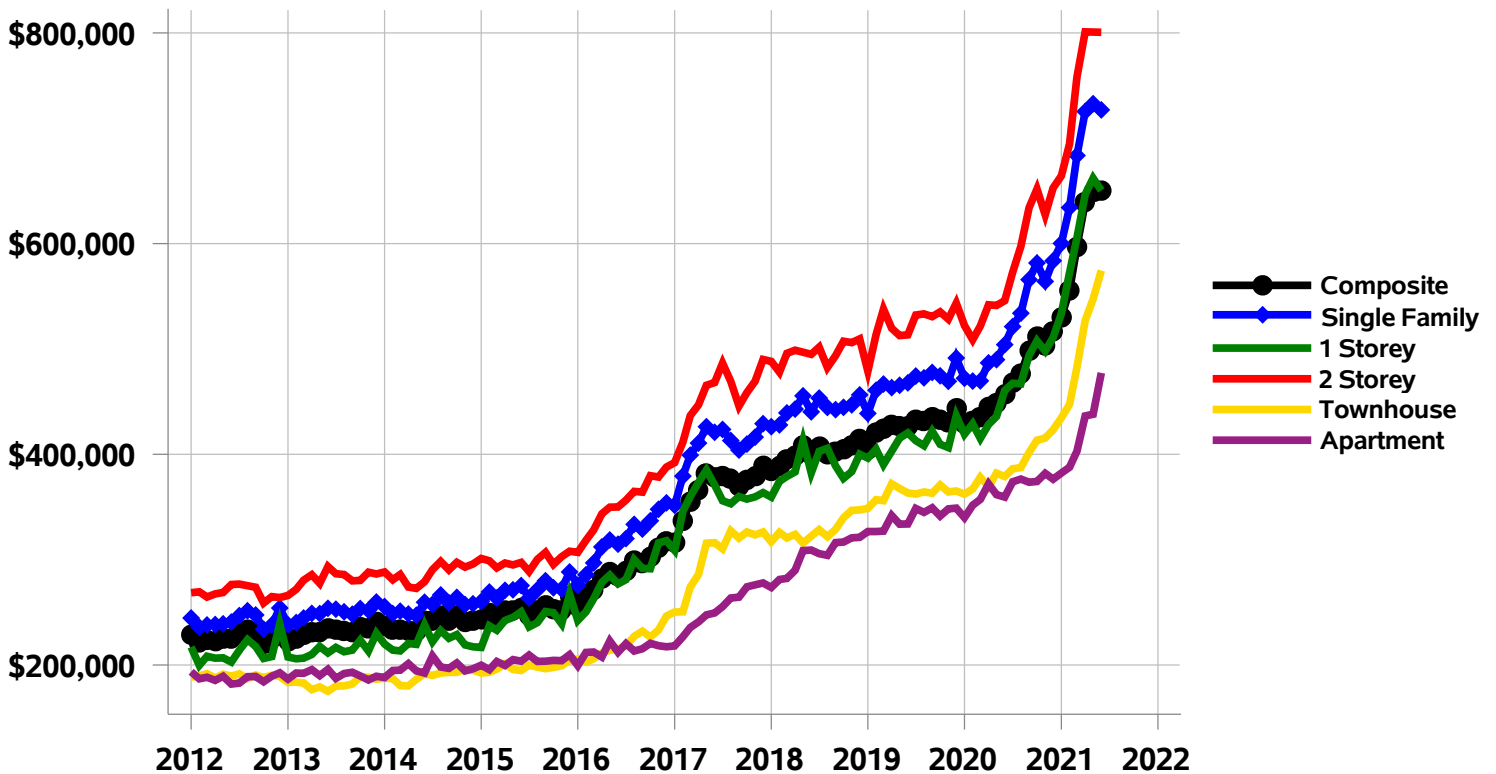
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Collingwood MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$650,000	0.2	8.8	25.8	42.3	62.7	128.5
Single Family	\$726,900	-0.8	6.3	24.5	44.2	65.1	131.0
One Storey	\$650,500	-1.8	7.4	27.3	41.2	70.2	134.8
Two Storey	\$800,600	-0.0	5.6	22.6	46.7	61.8	128.7
Townhouse	\$574,500	5.0	19.0	35.7	51.6	78.3	166.8
Apartment	\$477,300	9.0	18.4	26.8	32.8	54.4	125.0

### MLS® HPI Benchmark Price



## Collingwood MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Collingwood MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1164
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6938
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1620
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Collingwood MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## Grey Highlands MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	27	3.8	125.0	170.0	35.0	35.0	92.9
Dollar Volume	\$21,867,530	35.3	288.8	271.3	143.7	274.4	396.7
New Listings	36	33.3	44.0	71.4	2.9	-7.7	-41.0
Active Listings	44	4.8	-42.9	-25.4	-57.3	-76.0	-81.8
Sales to New Listings Ratio <sup>1</sup>	75.0	96.3	48.0	47.6	57.1	51.3	23.0
Months of Inventory <sup>2</sup>	1.6	1.6	6.4	5.9	5.2	9.2	17.3
Average Price	\$809,909	30.3	72.8	37.5	80.5	177.3	157.6
Median Price	\$665,000	16.9	38.0	53.2	130.5	180.1	157.8
Sale to List Price Ratio	101.2	96.6	92.4	98.0	95.0	96.7	91.6
Median Days on Market	16.0	39.0	47.0	21.5	76.0	51.5	53.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	120	37.9	87.5	79.1	-3.2	15.4	36.4
Dollar Volume	\$107,634,577	115.5	272.2	258.8	177.4	215.9	288.9
New Listings	171	48.7	32.6	50.0	-5.0	-29.6	-41.4
Active Listings <sup>3</sup>	27	-40.2	-47.7	-38.4	-74.0	-83.6	-87.3
Sales to New Listings Ratio <sup>4</sup>	70.2	75.7	49.6	58.8	68.9	42.8	30.1
Months of Inventory <sup>5</sup>	1.4	3.1	4.8	3.9	5.0	9.5	14.4
Average Price	\$896,955	56.2	98.5	100.4	186.7	173.8	185.2
Median Price	\$797,500	59.5	89.9	106.3	192.7	202.7	230.2
Sale to List Price Ratio	105.5	97.2	97.4	97.9	96.1	94.1	94.0
Median Days on Market	13.0	33.0	25.0	28.0	51.5	81.0	88.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

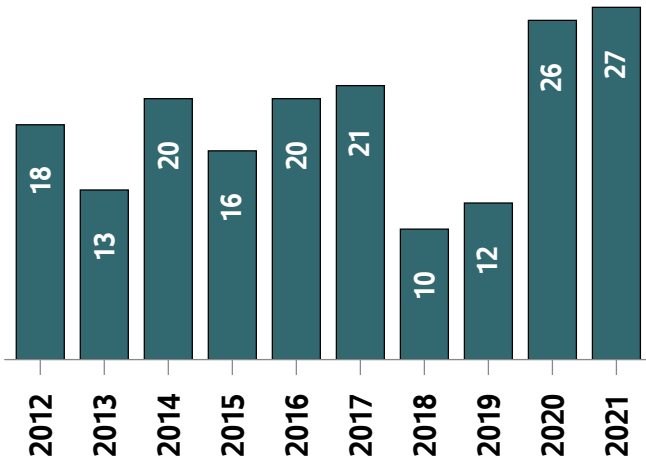
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

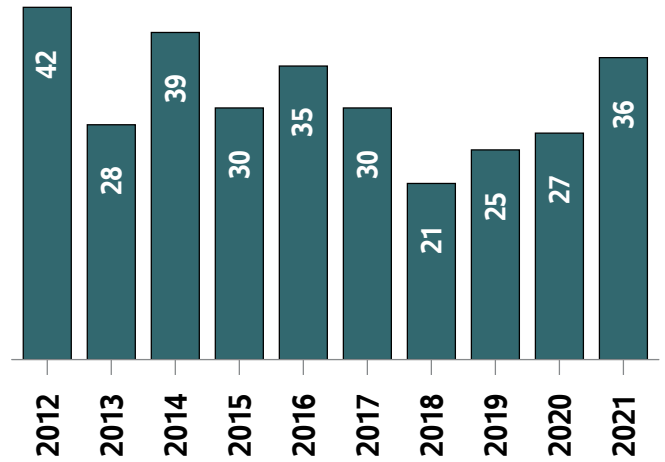
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Residential Market Activity

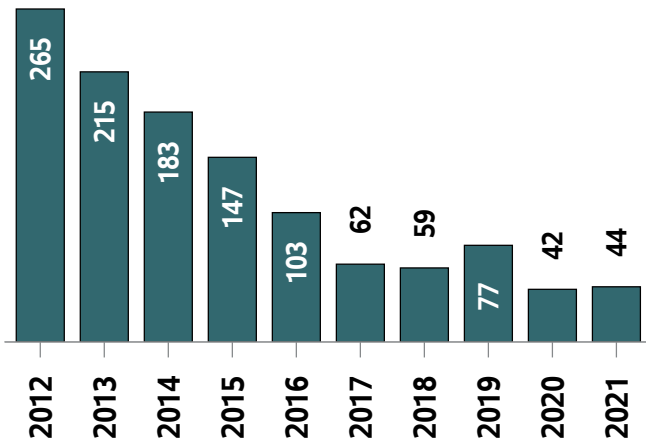
Sales Activity (June only)



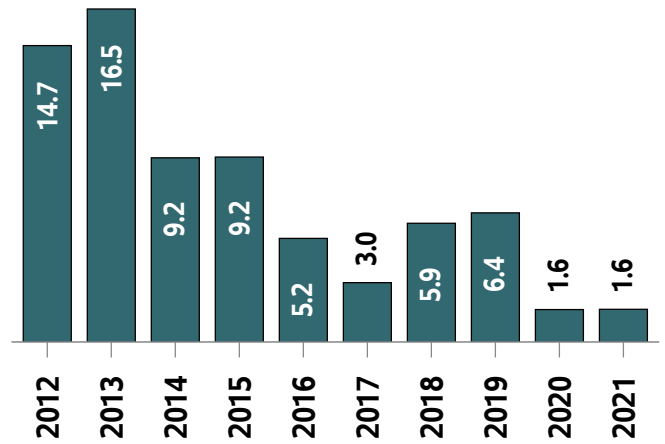
New Listings (June only)



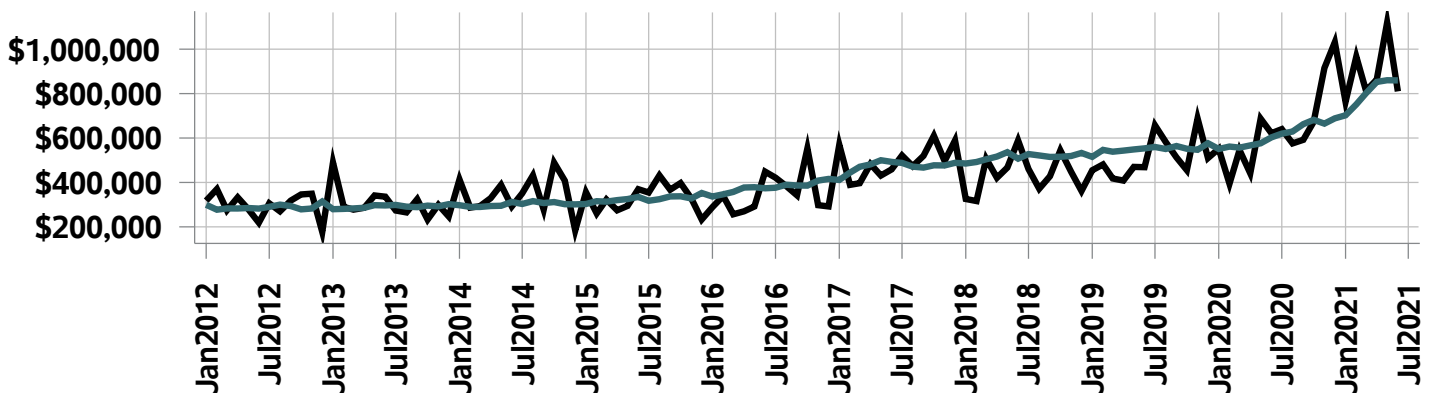
Active Listings (June only)



Months of Inventory (June only)

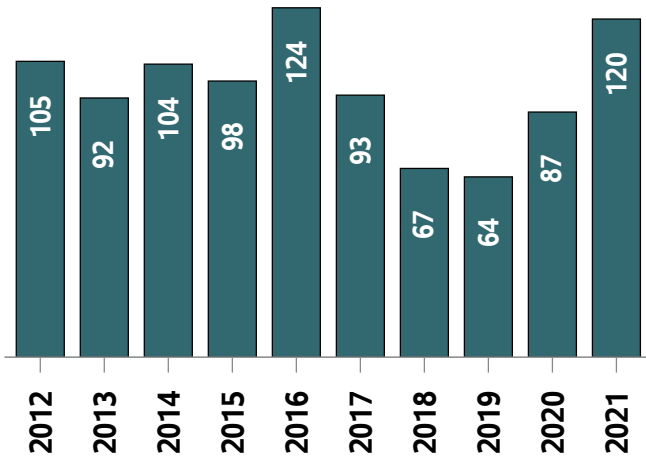


MLS® HPI Composite Benchmark Price and Average Price

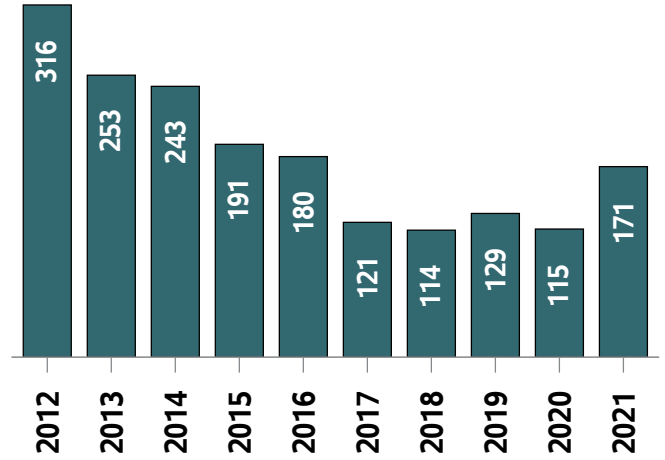


## Grey Highlands MLS® Residential Market Activity

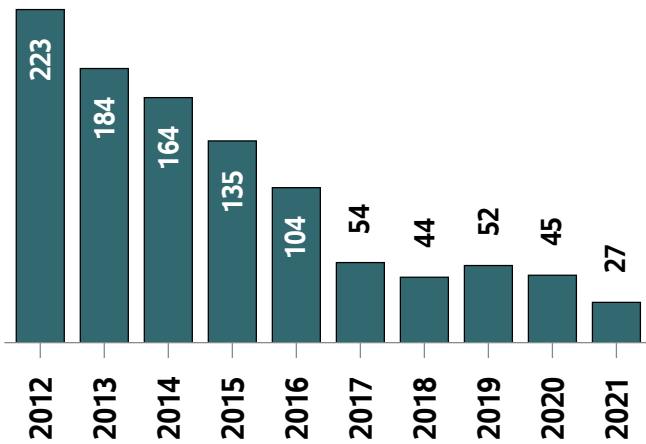
Sales Activity (June Year-to-date)



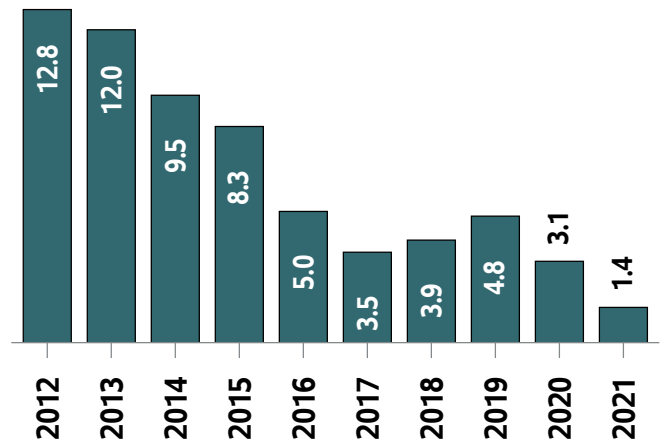
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Grey Highlands MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	26	4.0	116.7	160.0	30.0	30.0	85.7
Dollar Volume	\$20,387,530	28.4	262.5	246.1	127.2	249.1	363.1
New Listings	35	40.0	40.0	75.0	0.0	-10.3	-42.6
Active Listings	43	7.5	-42.7	-25.9	-57.8	-76.1	-81.6
Sales to New Listings Ratio <sup>1</sup>	74.3	100.0	48.0	50.0	57.1	51.3	23.0
Months of Inventory <sup>2</sup>	1.7	1.6	6.3	5.8	5.1	9.0	16.7
Average Price	\$784,136	23.4	67.3	33.1	74.8	168.5	149.4
Median Price	\$665,000	11.2	38.0	53.2	130.5	180.1	157.8
Sale to List Price Ratio	101.2	97.0	92.4	98.0	95.0	96.7	91.6
Median Days on Market	17.0	34.0	47.0	21.5	76.0	51.5	53.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	116	36.5	81.3	73.1	-4.1	13.7	38.1
Dollar Volume	\$104,139,577	110.4	260.1	247.2	171.5	207.1	287.7
New Listings	165	46.0	28.9	46.0	-7.3	-30.7	-41.7
Active Listings <sup>3</sup>	26	-40.2	-47.7	-39.7	-74.2	-83.6	-87.2
Sales to New Listings Ratio <sup>4</sup>	70.3	75.2	50.0	59.3	68.0	42.9	29.7
Months of Inventory <sup>5</sup>	1.4	3.1	4.7	3.9	5.1	9.5	14.7
Average Price	\$897,755	54.1	98.7	100.5	183.2	170.1	180.7
Median Price	\$797,500	57.9	89.9	106.3	190.0	199.2	230.2
Sale to List Price Ratio	105.6	97.3	97.4	97.9	96.1	94.1	94.1
Median Days on Market	13.0	33.0	25.0	28.0	50.0	81.0	88.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

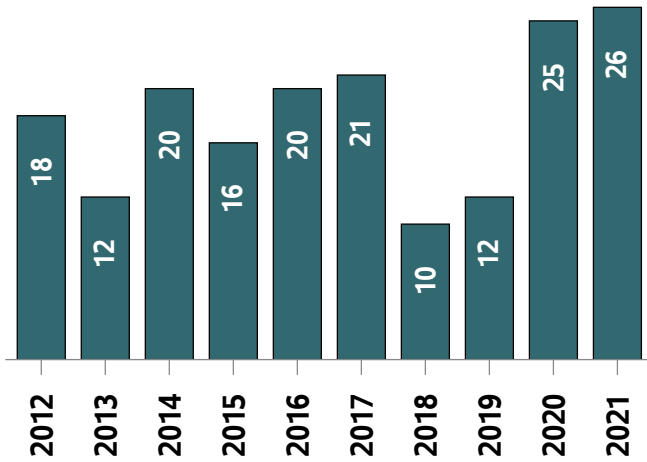
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

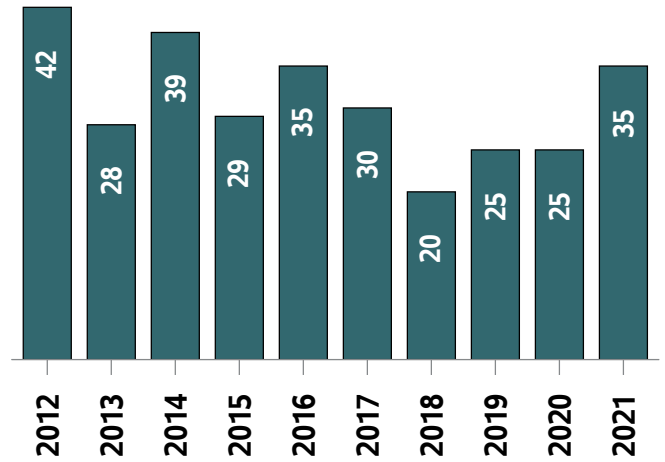
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Grey Highlands MLS® Single Family Market Activity

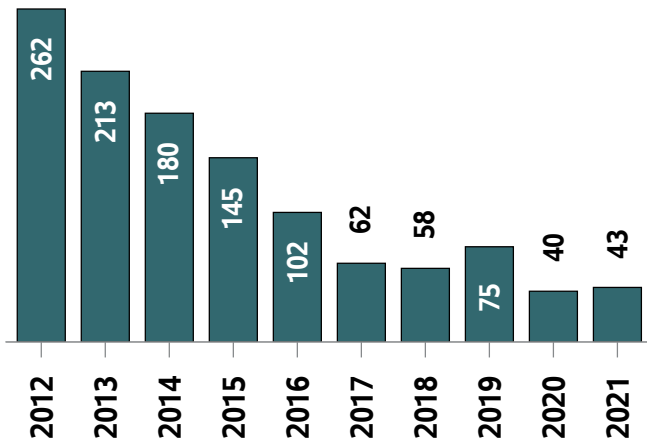
Sales Activity (June only)



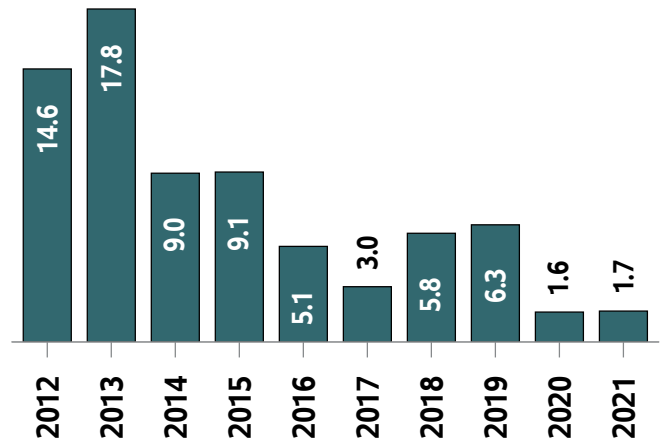
New Listings (June only)



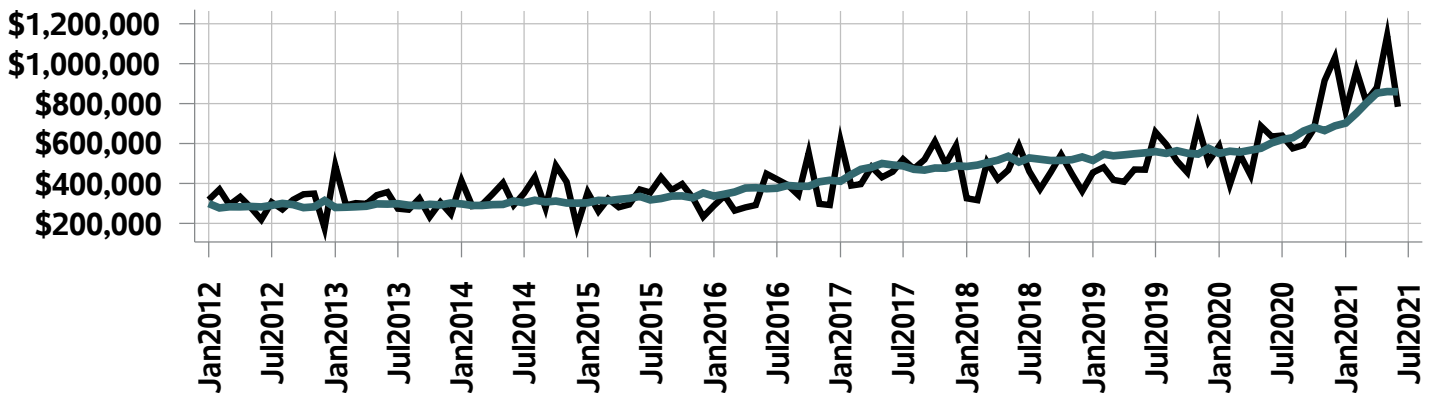
Active Listings (June only)



Months of Inventory (June only)

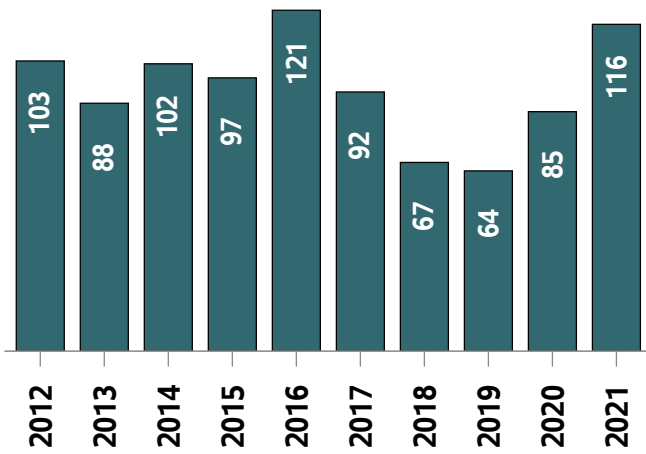


MLS® HPI Single Family Benchmark Price and Average Price

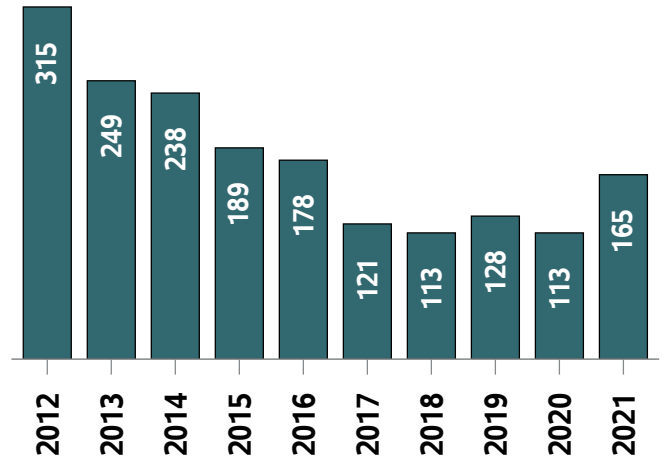


## Grey Highlands MLS® Single Family Market Activity

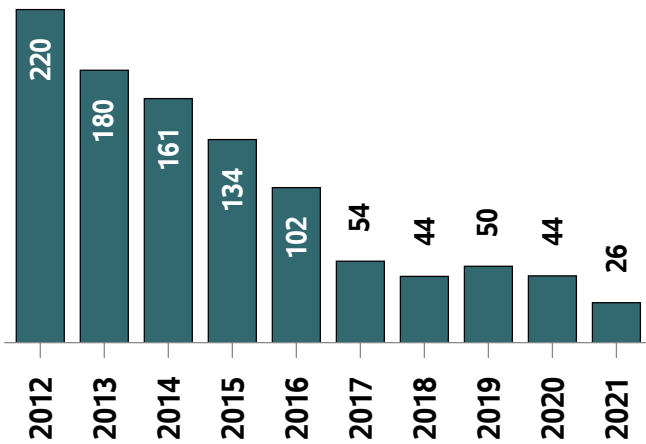
Sales Activity (June Year-to-date)



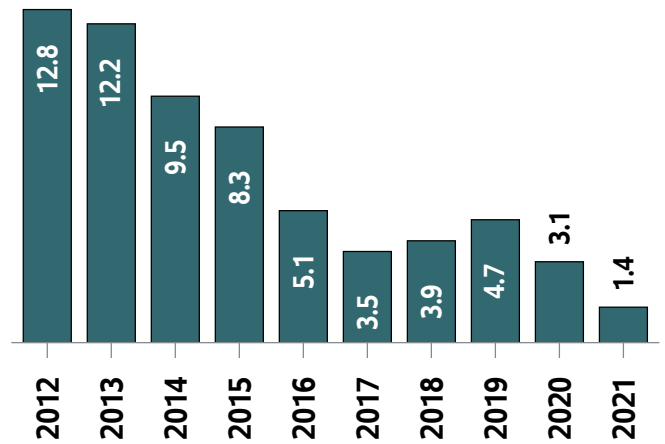
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

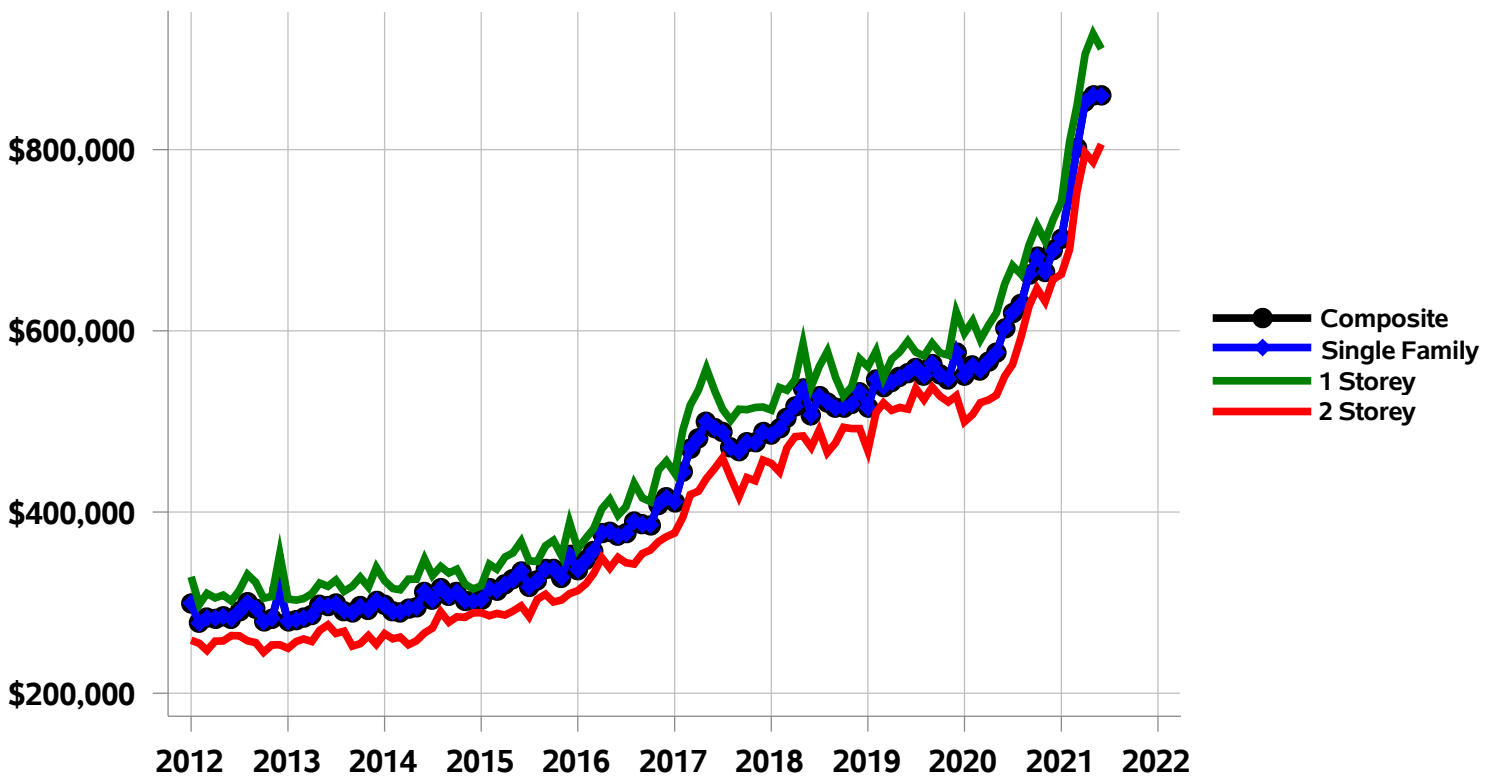


## Grey Highlands MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$859,400	-0.1	7.2	24.8	42.5	69.5	130.0
Single Family	\$859,400	-0.1	7.2	24.8	42.5	69.5	130.0
One Storey	\$911,200	-1.8	7.4	26.1	39.8	69.2	129.8
Two Storey	\$806,000	2.5	6.9	22.7	46.6	70.9	130.4

### MLS® HPI Benchmark Price



## Grey Highlands MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Lot Size	87556
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## Grey Highlands MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Lot Size	85194
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1831
Half Bathrooms	0
Heating	Forced air
Lot Size	118024
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

**Meaford (Muni)**  
**MLS® Residential Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	22	-12.0	22.2	10.0	-29.0	-8.3	120.0
Dollar Volume	\$19,479,500	25.8	135.0	143.4	123.4	189.2	570.2
New Listings	42	0.0	20.0	-14.3	-2.3	-17.6	0.0
Active Listings	38	-51.9	-57.8	-51.9	-69.6	-82.9	-81.4
Sales to New Listings Ratio <sup>1</sup>	52.4	59.5	51.4	40.8	72.1	47.1	23.8
Months of Inventory <sup>2</sup>	1.7	3.2	5.0	4.0	4.0	9.3	20.4
Average Price	\$885,432	43.0	92.3	121.3	214.7	215.5	204.6
Median Price	\$622,500	14.9	36.7	76.6	126.4	159.9	110.1
Sale to List Price Ratio	100.7	97.4	97.3	97.5	96.9	95.6	95.5
Median Days on Market	12.0	39.0	24.5	23.0	33.0	66.0	68.5

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	128	82.9	54.2	21.9	17.4	26.7	113.3
Dollar Volume	\$108,927,215	162.0	173.2	158.4	219.9	277.0	613.9
New Listings	183	26.2	10.9	4.6	-13.3	-36.2	-24.7
Active Listings <sup>3</sup>	28	-48.6	-50.7	-44.0	-71.4	-82.8	-80.7
Sales to New Listings Ratio <sup>4</sup>	69.9	48.3	50.3	60.0	51.7	35.2	24.7
Months of Inventory <sup>5</sup>	1.3	4.7	4.1	2.9	5.4	9.7	14.6
Average Price	\$850,994	43.3	77.1	111.9	172.4	197.5	234.6
Median Price	\$650,000	24.4	66.7	83.1	136.4	168.6	154.2
Sale to List Price Ratio	104.1	96.9	96.6	98.0	96.3	95.0	95.1
Median Days on Market	12.0	29.0	25.0	27.0	39.0	77.0	79.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

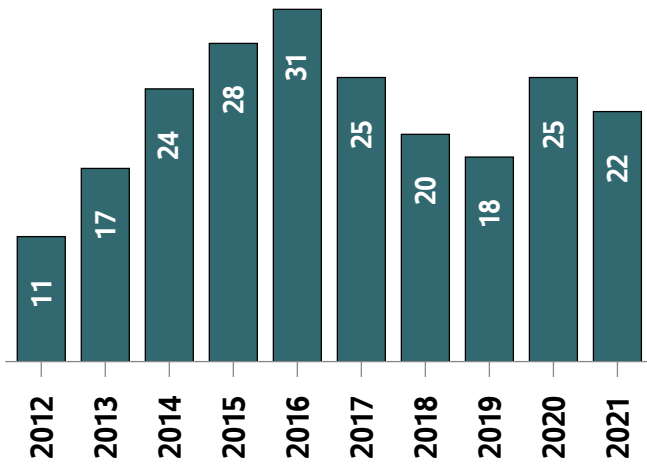
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

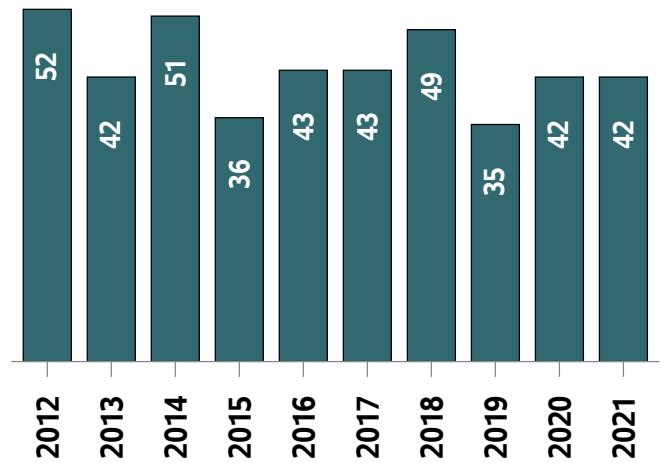
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Residential Market Activity

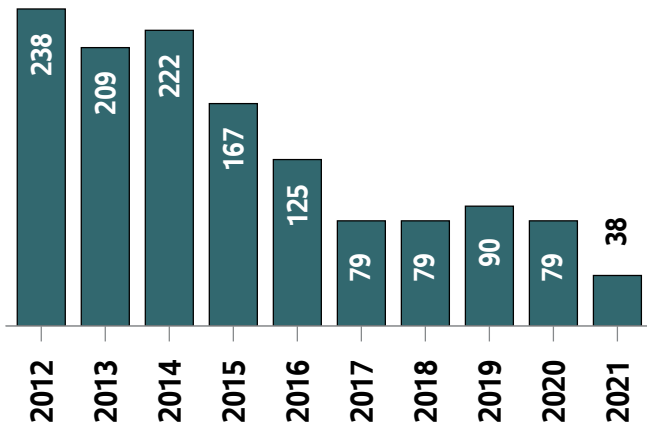
Sales Activity (June only)



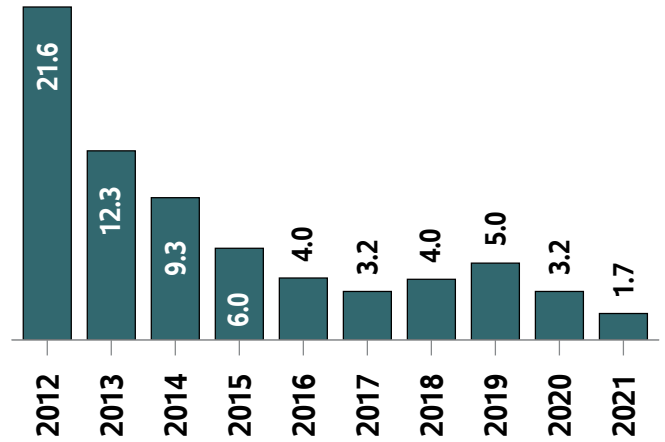
New Listings (June only)



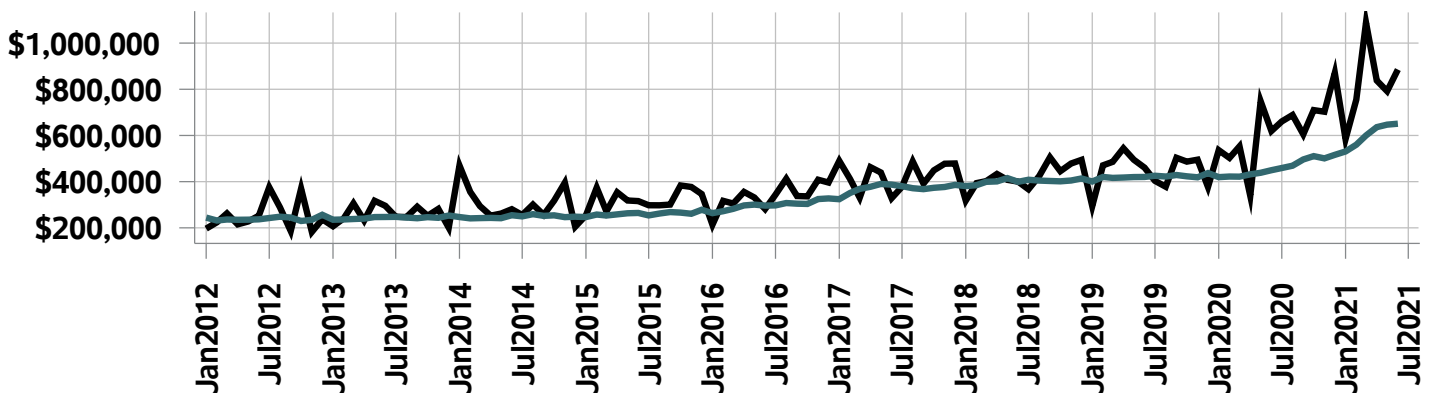
Active Listings (June only)



Months of Inventory (June only)

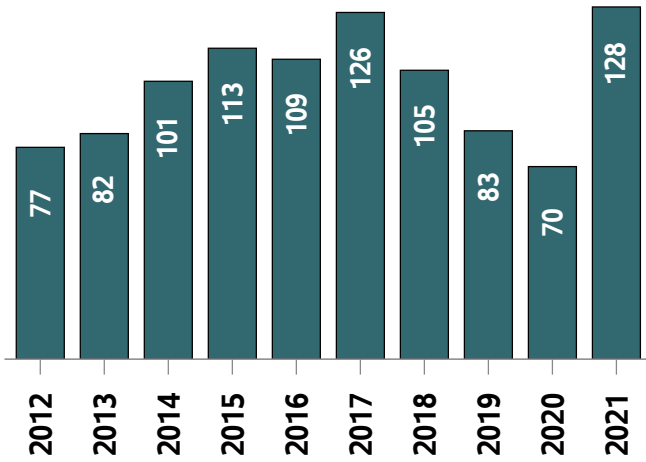


MLS® HPI Composite Benchmark Price and Average Price

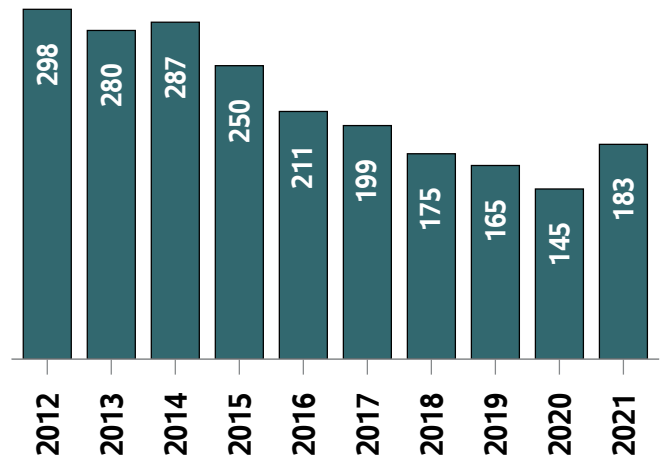


## Meaford (Muni) MLS® Residential Market Activity

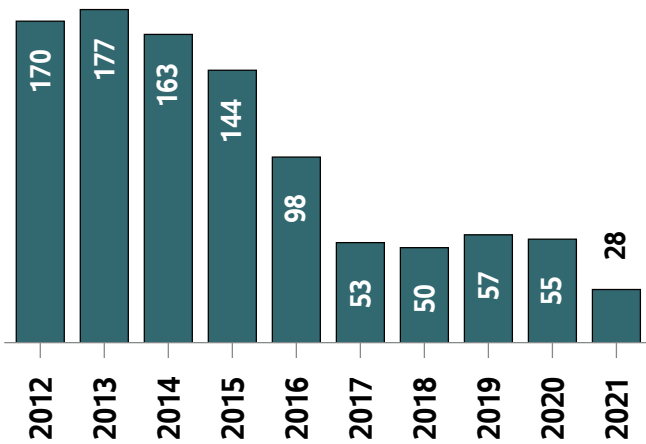
Sales Activity (June Year-to-date)



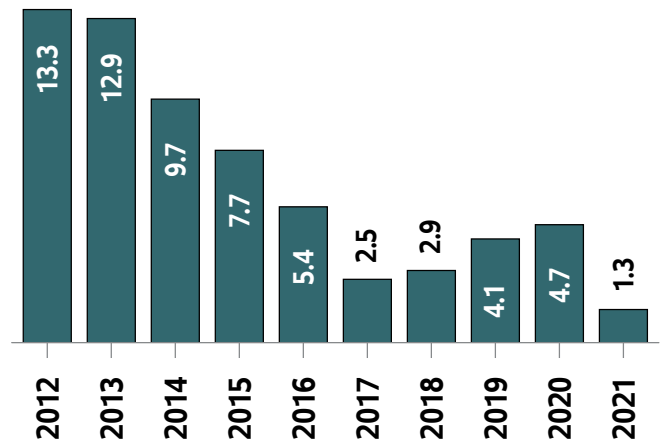
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Single Family Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	21	-4.5	23.5	10.5	-22.2	0.0	110.0
Dollar Volume	\$18,943,500	31.7	135.6	142.9	141.9	204.2	551.8
New Listings	40	8.1	17.6	-11.1	-2.4	-18.4	-2.4
Active Listings	36	-47.8	-58.6	-52.6	-70.2	-82.8	-81.2
Sales to New Listings Ratio <sup>1</sup>	52.5	59.5	50.0	42.2	65.9	42.9	24.4
Months of Inventory <sup>2</sup>	1.7	3.1	5.1	4.0	4.5	10.0	19.1
Average Price	\$902,071	37.9	90.8	119.8	211.0	204.2	210.4
Median Price	\$645,000	1.7	36.4	81.7	130.4	166.5	117.7
Sale to List Price Ratio	100.3	97.2	97.6	97.4	96.7	95.4	95.5
Median Days on Market	12.0	42.0	24.0	24.0	23.0	66.0	68.5

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	116	84.1	43.2	20.8	16.0	23.4	103.5
Dollar Volume	\$103,375,373	164.9	162.7	159.7	220.8	275.1	596.0
New Listings	171	33.6	7.5	4.3	-13.6	-37.6	-24.7
Active Listings <sup>3</sup>	26	-47.8	-53.6	-46.0	-72.5	-82.9	-81.1
Sales to New Listings Ratio <sup>4</sup>	67.8	49.2	50.9	58.5	50.5	34.3	25.1
Months of Inventory <sup>5</sup>	1.3	4.7	4.1	3.0	5.6	9.6	14.4
Average Price	\$891,167	43.9	83.4	114.9	176.6	203.9	242.0
Median Price	\$715,000	30.0	78.8	96.8	150.7	184.3	169.8
Sale to List Price Ratio	103.8	96.8	96.7	98.0	96.3	94.9	95.1
Median Days on Market	12.5	31.0	25.0	26.5	37.0	72.5	81.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

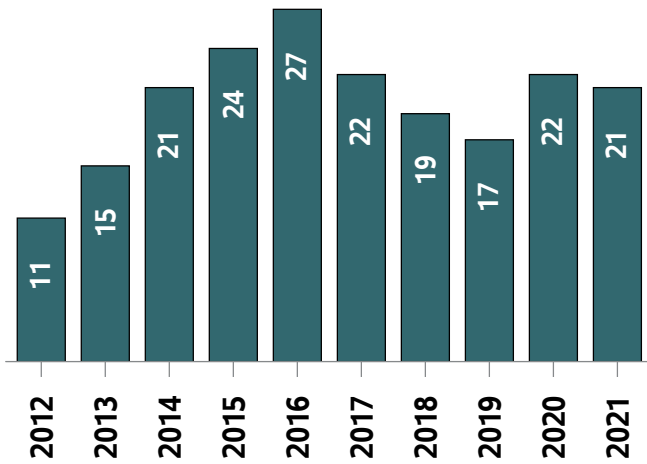
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

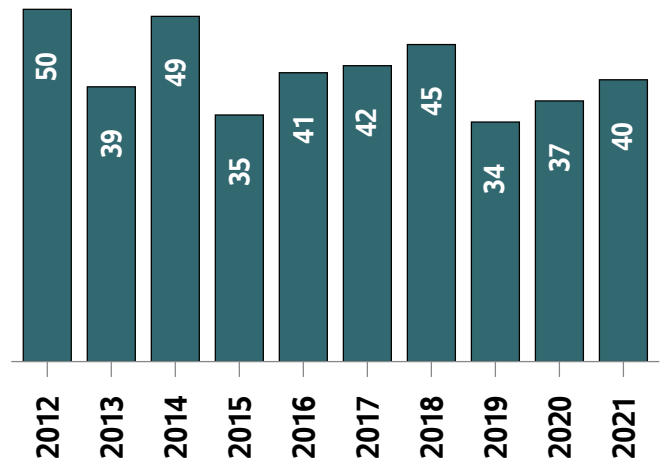
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Single Family Market Activity

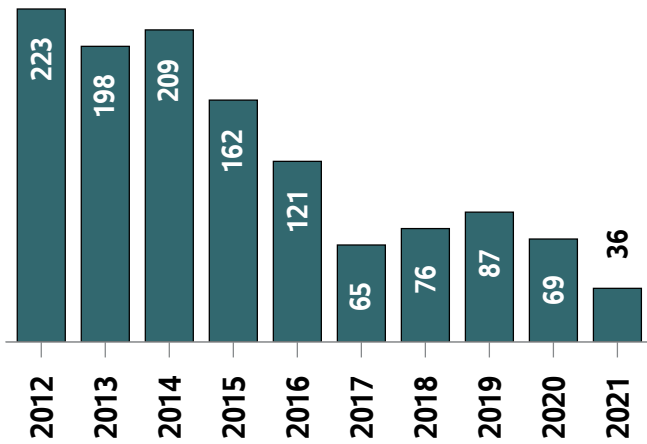
Sales Activity (June only)



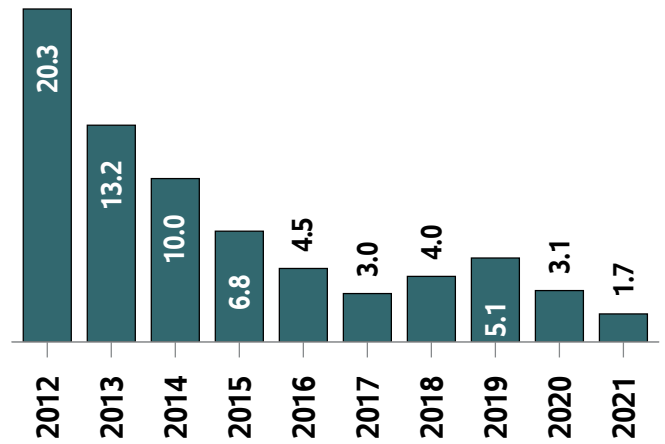
New Listings (June only)



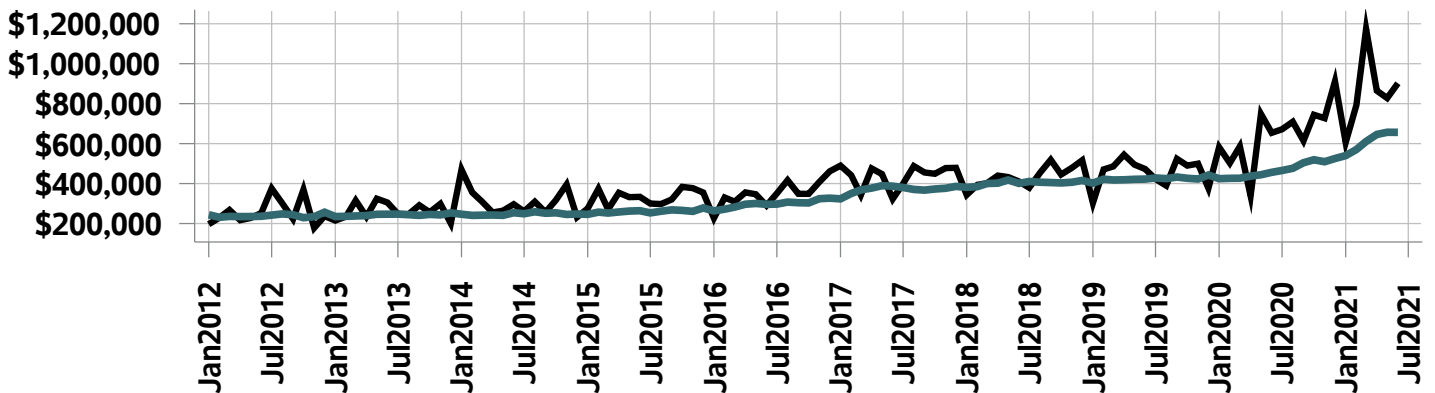
Active Listings (June only)



Months of Inventory (June only)



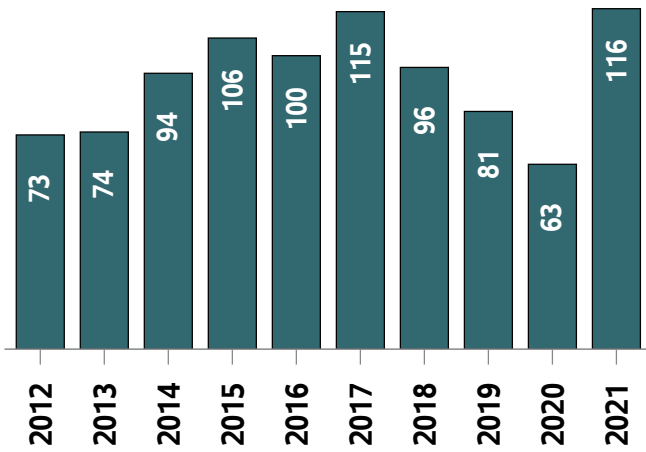
MLS® HPI Single Family Benchmark Price and Average Price



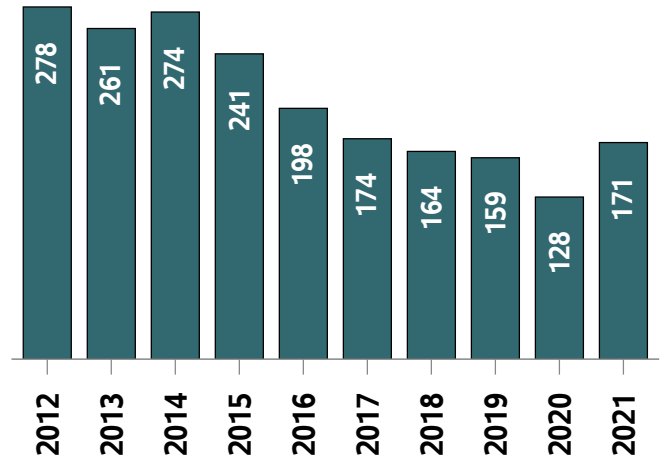


## Meaford (Muni) MLS® Single Family Market Activity

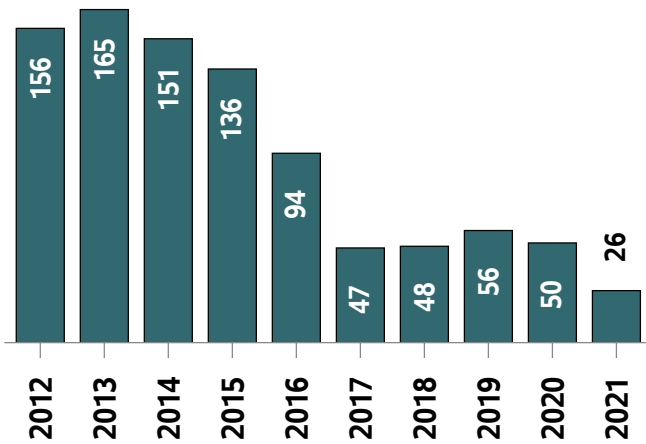
Sales Activity (June Year-to-date)



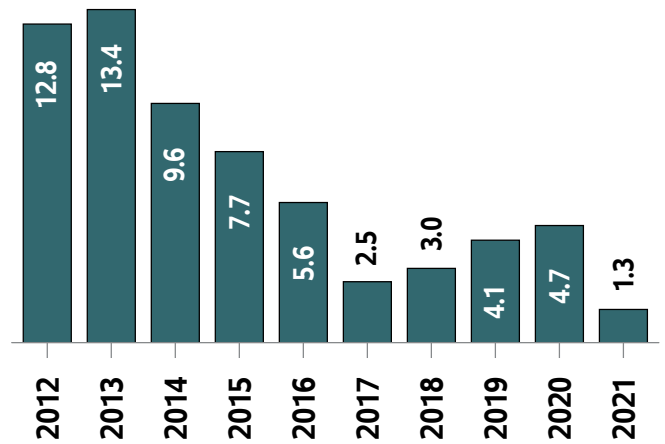
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**Meaford (Muni)**  
**MLS® Condo Townhouse Market Activity**

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	1	—	—	0.0	-50.0	—	—
Dollar Volume	\$536,000	—	—	162.7	34.0	—	—
New Listings	2	-60.0	—	-33.3	—	—	—
Active Listings	1	-85.7	-50.0	-50.0	—	-83.3	-50.0
Sales to New Listings Ratio <sup>1</sup>	50.0	—	—	33.3	—	—	—
Months of Inventory <sup>2</sup>	1.0	—	—	2.0	—	—	—
Average Price	\$536,000	—	—	162.7	168.0	—	—
Median Price	\$536,000	—	—	162.7	168.0	—	—
Sale to List Price Ratio	109.4	—	—	99.6	96.5	—	—
Median Days on Market	10.0	—	—	15.0	58.5	—	—

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	4	100.0	300.0	-33.3	100.0	—	300.0
Dollar Volume	\$2,021,000	141.3	656.9	41.0	405.3	—	1,068.2
New Listings	4	-55.6	33.3	-50.0	100.0	-33.3	100.0
Active Listings <sup>3</sup>	1	-55.0	-40.0	-40.0	-14.3	-76.8	-57.6
Sales to New Listings Ratio <sup>4</sup>	100.0	22.2	33.3	75.0	100.0	—	50.0
Months of Inventory <sup>5</sup>	1.8	8.0	12.0	2.0	4.2	—	17.0
Average Price	\$505,250	20.7	89.2	111.6	152.6	—	192.1
Median Price	\$493,000	17.7	84.6	114.4	146.5	—	185.0
Sale to List Price Ratio	107.7	95.7	98.9	99.5	96.5	—	96.2
Median Days on Market	12.0	43.5	11.0	21.5	58.5	—	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

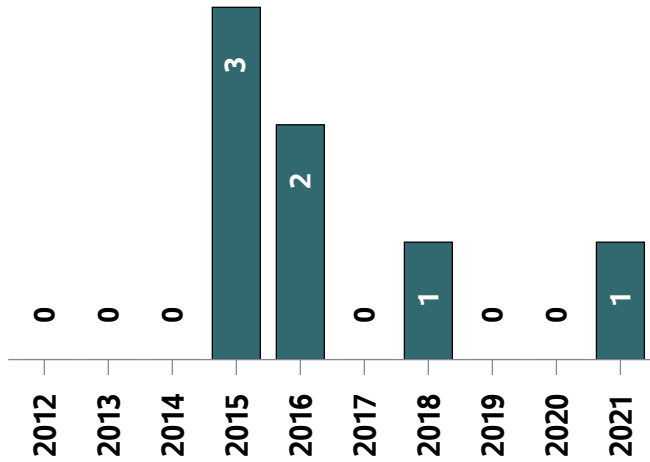
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

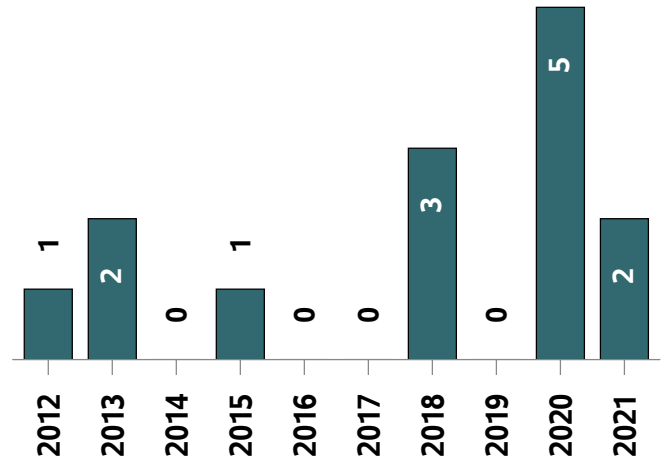
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Meaford (Muni) MLS® Condo Townhouse Market Activity

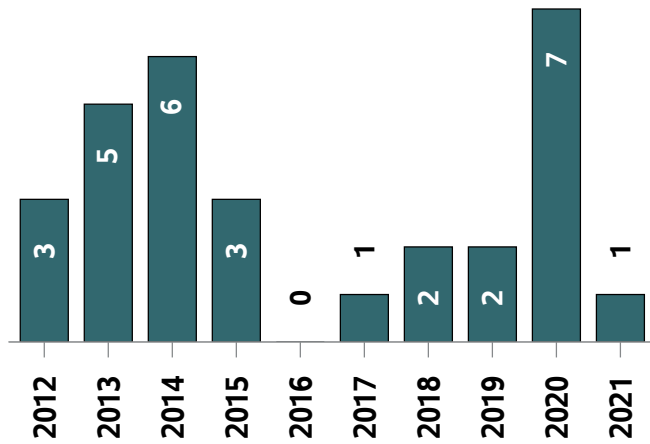
Sales Activity (June only)



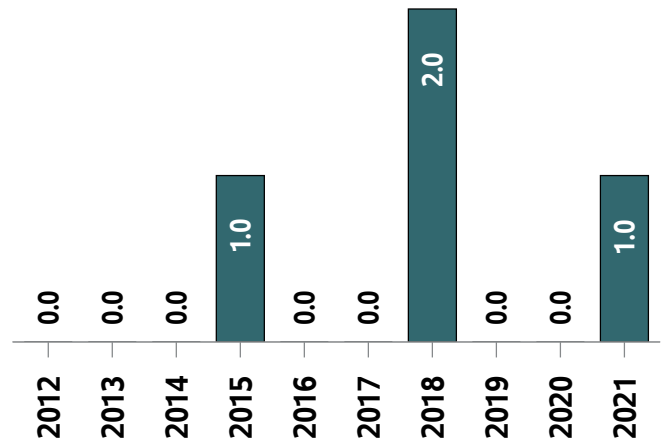
New Listings (June only)



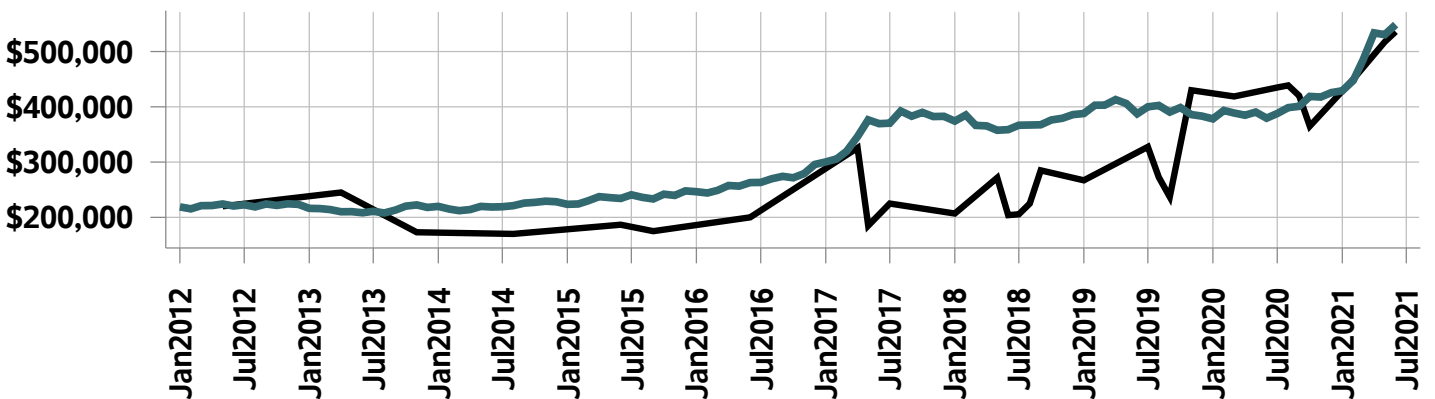
Active Listings (June only)



Months of Inventory (June only)

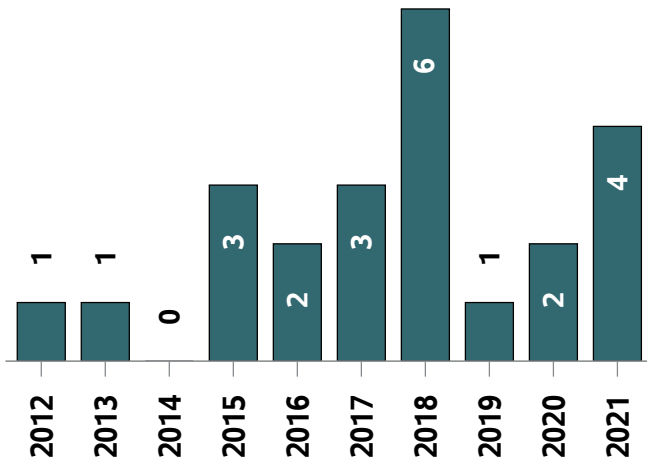


MLS® HPI Townhouse Benchmark Price and Average Price

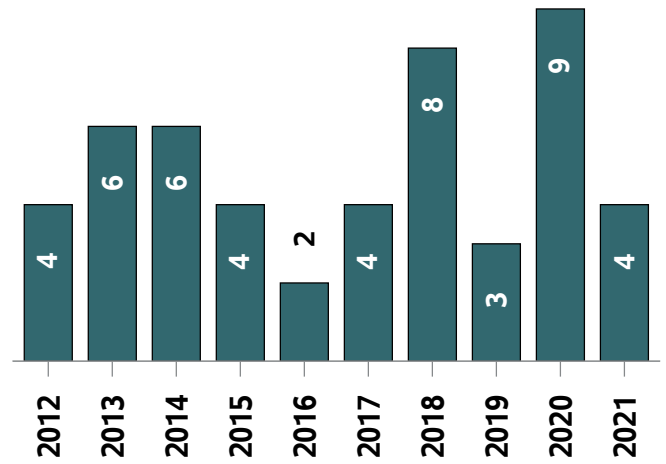


## Meaford (Muni) MLS® Condo Townhouse Market Activity

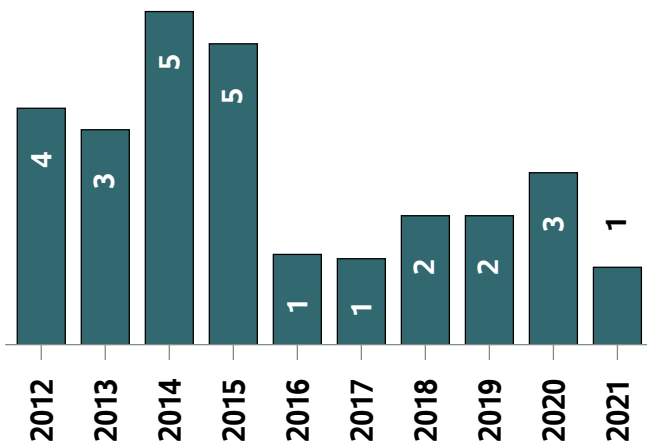
Sales Activity (June Year-to-date)



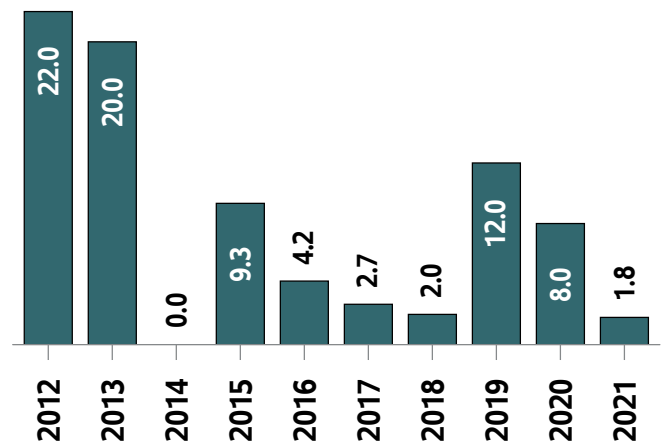
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

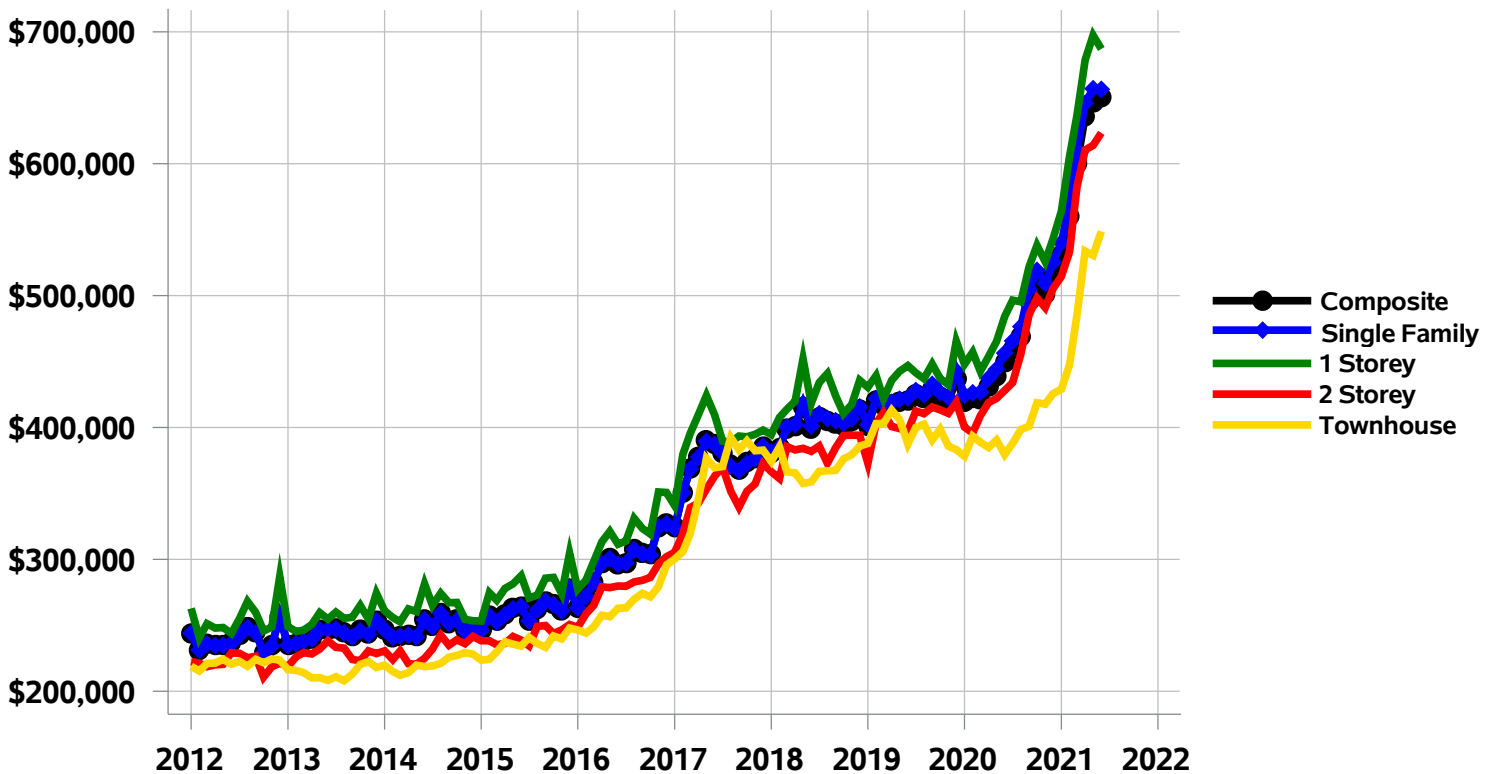
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Meaford (Muni) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$650,900	0.6	8.5	26.1	44.8	63.0	119.7
Single Family	\$656,400	-0.1	7.5	25.0	43.8	63.7	121.6
One Storey	\$687,000	-1.5	7.9	26.4	41.9	64.2	120.5
Two Storey	\$623,400	1.5	7.0	23.3	45.6	63.2	122.8
Townhouse	\$548,700	3.4	13.1	28.9	44.6	53.0	108.7

### MLS® HPI Benchmark Price



**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Composite** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

**Single Family** 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12413
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**1 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13565
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**2 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1647
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11375
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Meaford (Muni)**  
**MLS® HPI Benchmark Descriptions**

**Townhouse** 

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1149
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



## Wasaga Beach MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	84	-16.0	55.6	33.3	-14.3	35.5	68.0
Dollar Volume	\$62,453,620	23.7	157.6	146.3	96.0	269.6	414.3
New Listings	96	-20.0	-27.8	-9.4	-17.2	-11.9	-28.4
Active Listings	76	-52.5	-73.7	-59.1	-63.5	-82.6	-83.7
Sales to New Listings Ratio <sup>1</sup>	87.5	83.3	40.6	59.4	84.5	56.9	37.3
Months of Inventory <sup>2</sup>	0.9	1.6	5.4	3.0	2.1	7.0	9.3
Average Price	\$743,495	47.3	65.6	84.7	128.7	172.8	206.1
Median Price	\$695,000	41.8	75.9	71.6	118.2	174.4	195.7
Sale to List Price Ratio	103.0	98.3	98.0	97.6	98.6	96.1	95.6
Median Days on Market	10.0	33.5	34.5	29.0	24.0	35.5	45.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	418	47.2	58.9	43.6	-7.7	73.4	104.9
Dollar Volume	\$300,003,322	114.8	147.7	148.4	106.6	355.6	471.4
New Listings	526	8.9	-14.9	-1.1	-16.8	-26.9	-28.3
Active Listings <sup>3</sup>	55	-63.7	-72.7	-62.9	-70.1	-83.4	-84.3
Sales to New Listings Ratio <sup>4</sup>	79.5	58.8	42.6	54.7	71.7	33.5	27.8
Months of Inventory <sup>5</sup>	0.8	3.2	4.6	3.0	2.4	8.2	10.3
Average Price	\$717,711	46.0	55.9	73.0	123.9	162.7	178.9
Median Price	\$687,450	44.0	51.9	68.5	121.1	164.4	183.2
Sale to List Price Ratio	104.8	98.0	97.6	97.3	98.1	96.9	96.1
Median Days on Market	8.5	28.0	33.0	25.0	25.0	39.0	48.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

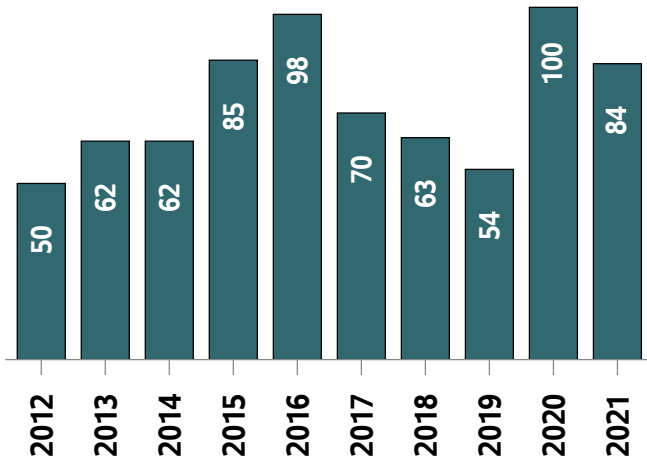
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

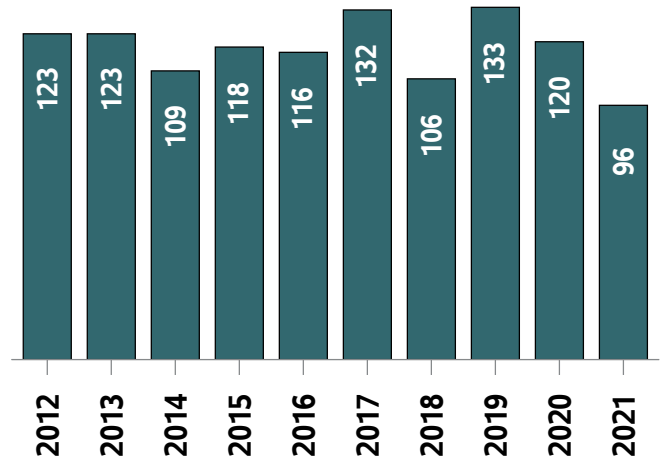
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Residential Market Activity

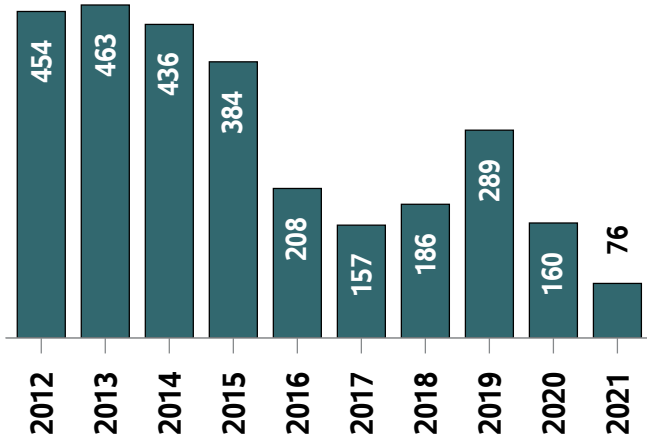
Sales Activity (June only)



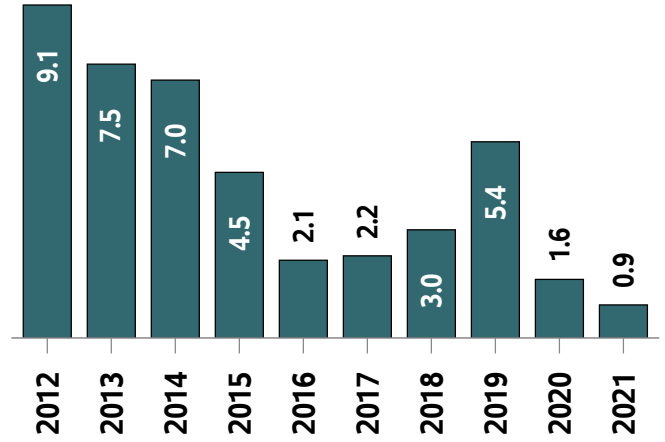
New Listings (June only)



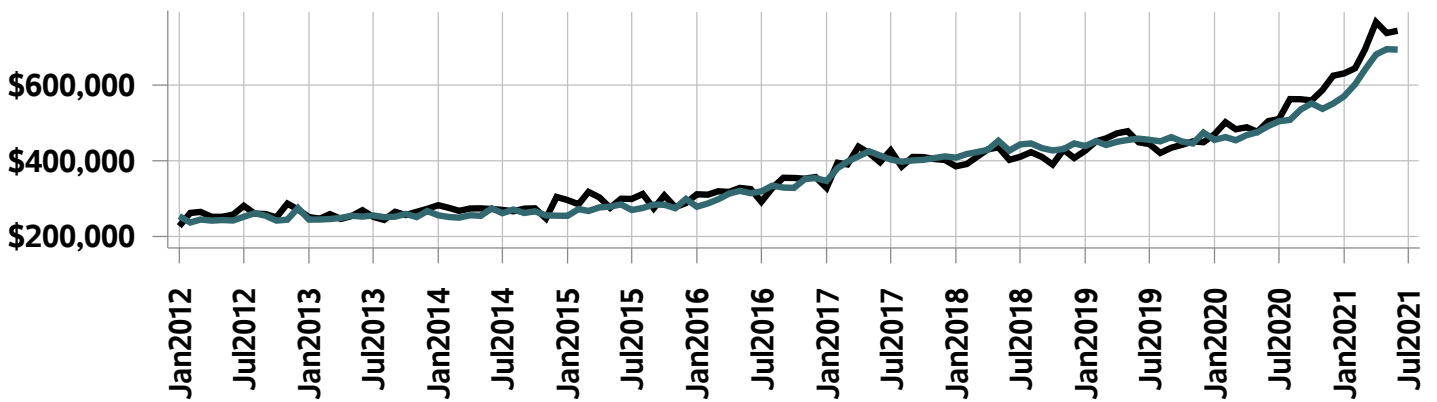
Active Listings (June only)



Months of Inventory (June only)

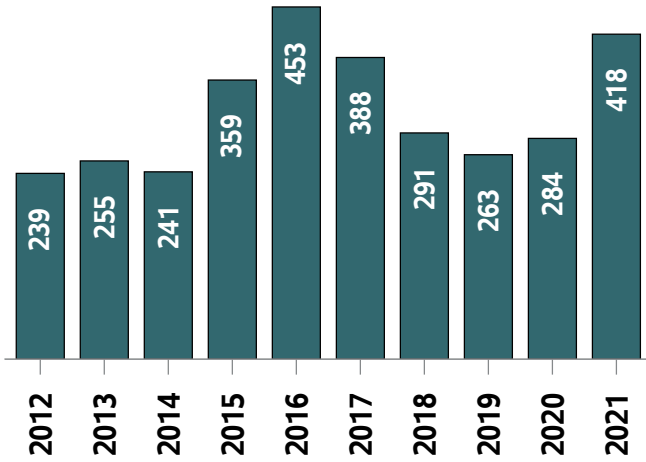


MLS® HPI Composite Benchmark Price and Average Price

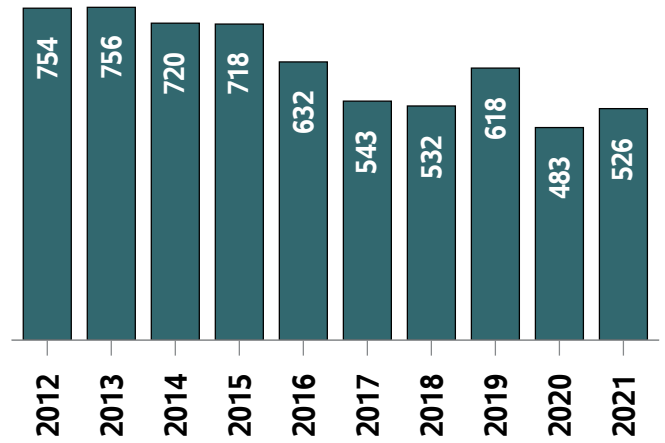


## Wasaga Beach MLS® Residential Market Activity

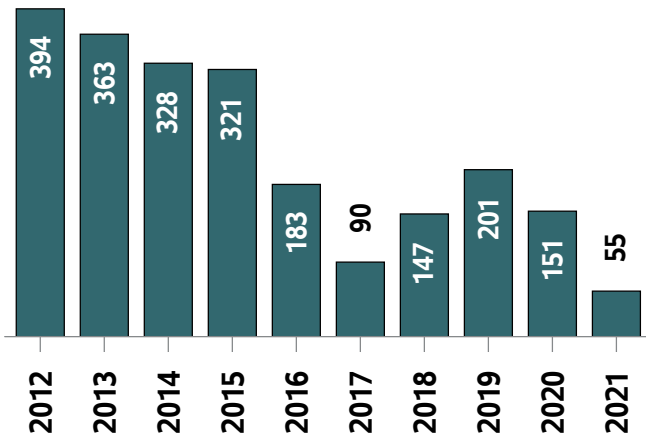
Sales Activity (June Year-to-date)



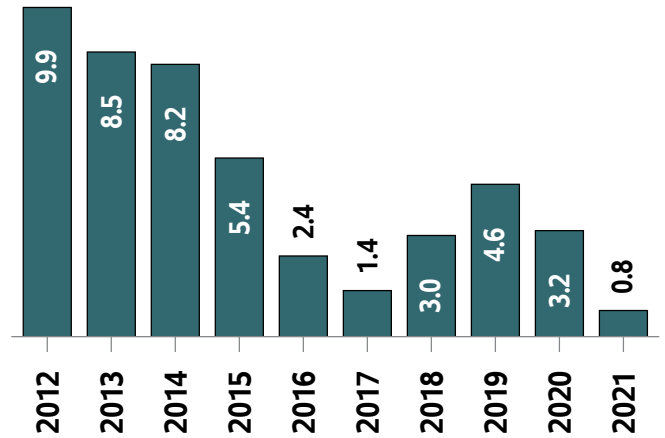
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	67	-17.3	91.4	36.7	-17.3	24.1	52.3
Dollar Volume	\$54,322,500	22.7	204.9	147.5	91.9	248.6	384.9
New Listings	76	-21.6	-27.6	-3.8	-20.8	-21.6	-32.7
Active Listings	62	-48.3	-72.8	-56.9	-62.2	-82.4	-84.0
Sales to New Listings Ratio <sup>1</sup>	88.2	83.5	33.3	62.0	84.4	55.7	38.9
Months of Inventory <sup>2</sup>	0.9	1.5	6.5	2.9	2.0	6.5	8.8
Average Price	\$810,784	48.4	59.3	81.0	132.0	180.9	218.4
Median Price	\$730,000	43.4	52.1	60.4	111.6	178.9	204.2
Sale to List Price Ratio	102.9	98.7	97.9	97.4	98.6	96.0	95.9
Median Days on Market	10.0	29.0	38.0	30.0	24.0	31.5	44.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	327	45.3	58.0	44.1	-14.4	53.5	79.7
Dollar Volume	\$254,622,909	111.3	148.0	148.8	95.1	315.3	416.0
New Listings	418	10.9	-13.1	0.5	-21.3	-30.7	-31.6
Active Listings <sup>3</sup>	44	-61.8	-70.8	-61.2	-68.4	-83.2	-84.3
Sales to New Listings Ratio <sup>4</sup>	78.2	59.7	43.0	54.6	71.9	35.3	29.8
Months of Inventory <sup>5</sup>	0.8	3.1	4.4	3.0	2.2	7.4	9.3
Average Price	\$778,663	45.4	57.0	72.7	127.9	170.5	187.2
Median Price	\$734,990	42.7	51.5	67.0	124.6	173.2	188.8
Sale to List Price Ratio	105.3	98.2	97.5	97.5	98.2	97.0	96.4
Median Days on Market	8.0	27.0	33.0	24.0	22.0	38.0	46.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

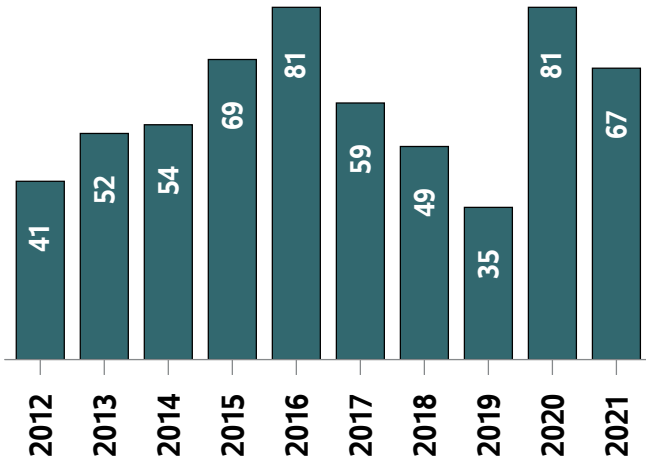
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

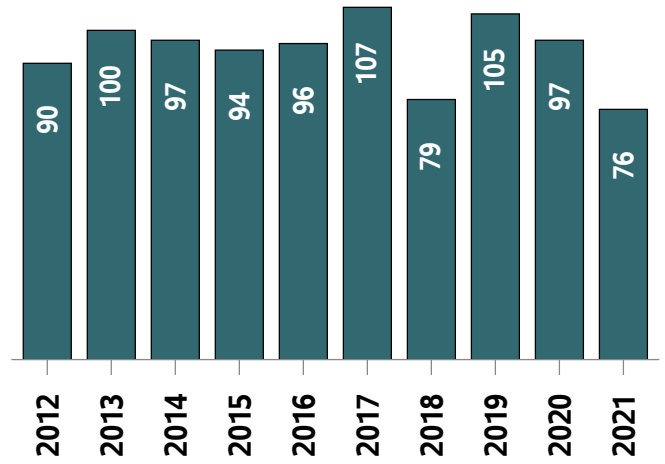
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Single Family Market Activity

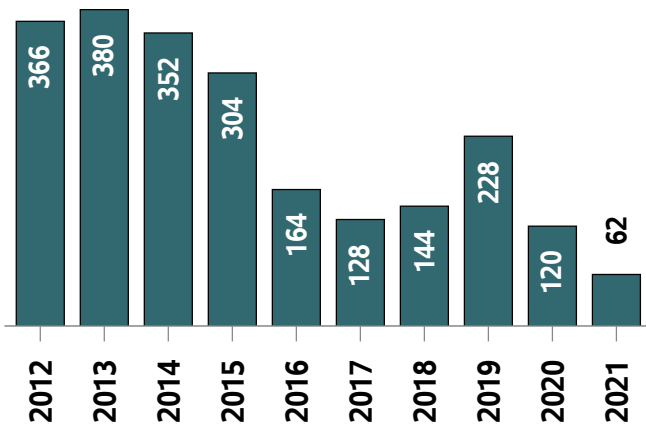
Sales Activity (June only)



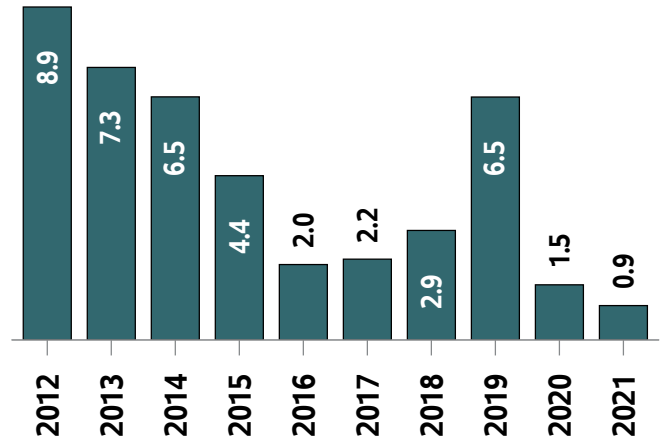
New Listings (June only)



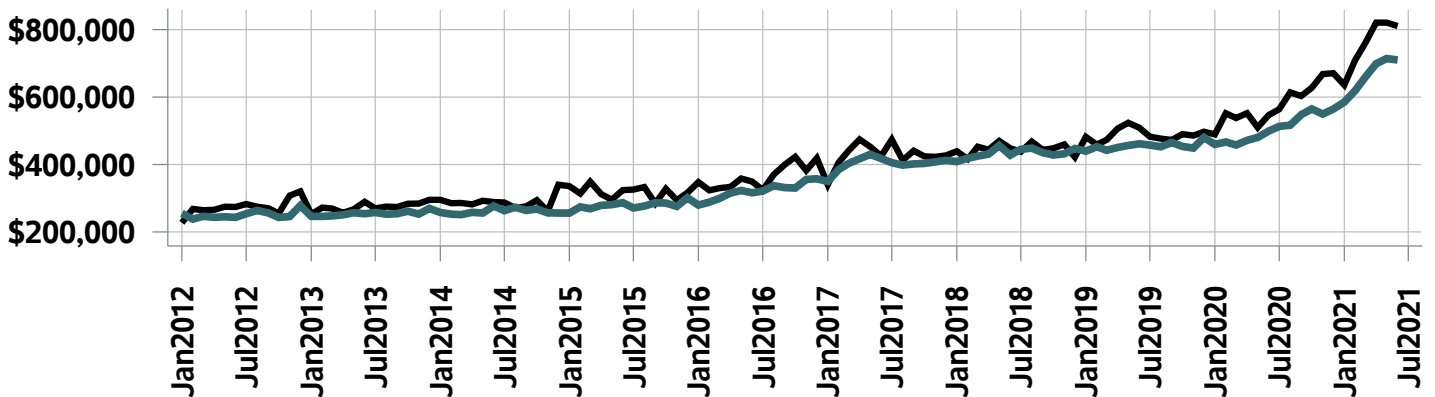
Active Listings (June only)



Months of Inventory (June only)

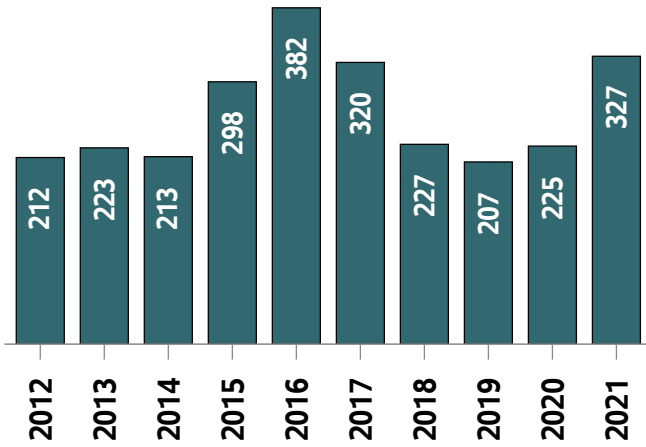


MLS® HPI Single Family Benchmark Price and Average Price

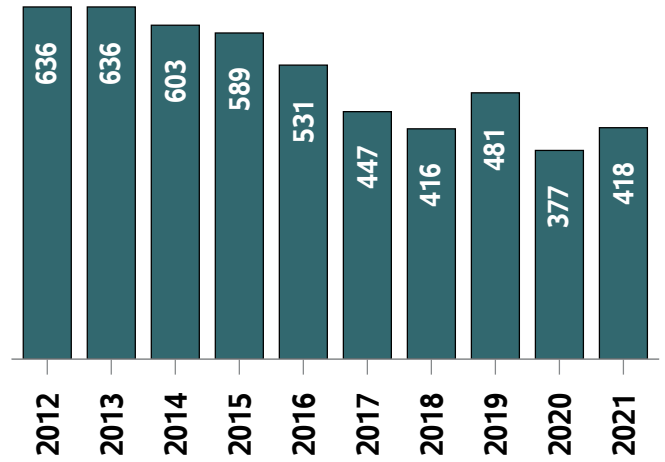


## Wasaga Beach MLS® Single Family Market Activity

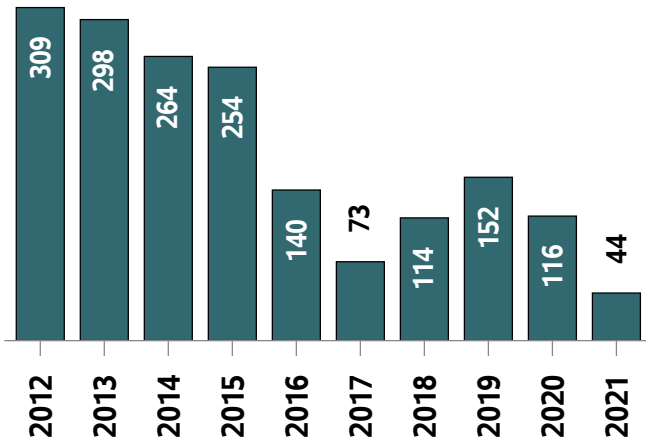
Sales Activity (June Year-to-date)



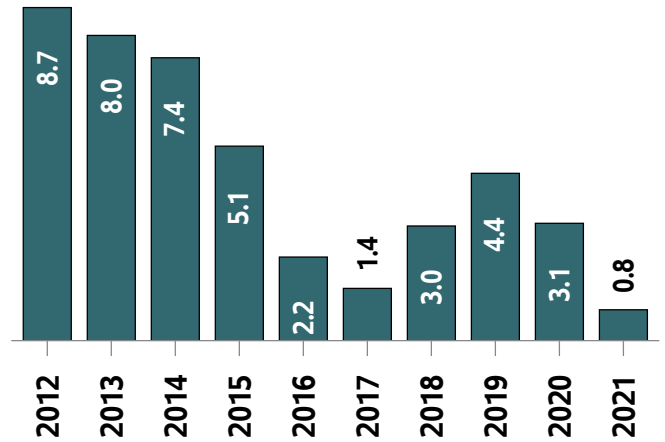
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	4	100.0	33.3	—	100.0	100.0	—
Dollar Volume	\$2,104,500	174.2	85.0	—	249.6	510.0	—
New Listings	2	-33.3	-60.0	-66.7	-33.3	—	0.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio <sup>1</sup>	200.0	66.7	60.0	—	66.7	—	—
Months of Inventory <sup>2</sup>	0.0	3.5	2.3	—	1.0	6.5	—
Average Price	\$526,125	37.1	38.8	—	74.8	205.0	—
Median Price	\$497,250	29.6	32.6	—	65.2	188.3	—
Sale to List Price Ratio	105.3	98.4	97.4	—	98.5	97.5	—
Median Days on Market	9.0	21.0	47.0	—	13.5	62.0	—

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	12	71.4	71.4	-7.7	100.0	140.0	500.0
Dollar Volume	\$6,193,944	131.5	146.4	28.6	240.4	539.9	1,748.9
New Listings	13	-23.5	-27.8	-55.2	85.7	-35.0	-7.1
Active Listings <sup>3</sup>	2	-71.6	-72.4	-78.1	-25.0	-81.6	-71.6
Sales to New Listings Ratio <sup>4</sup>	92.3	41.2	38.9	44.8	85.7	25.0	14.3
Months of Inventory <sup>5</sup>	0.9	5.3	5.4	3.7	2.3	11.4	18.5
Average Price	\$516,162	35.0	43.7	39.3	70.2	166.6	208.2
Median Price	\$525,000	34.6	40.0	38.2	78.0	191.7	213.4
Sale to List Price Ratio	104.2	97.7	98.2	97.5	97.8	97.0	90.2
Median Days on Market	11.0	28.0	47.0	22.0	16.0	86.0	17.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

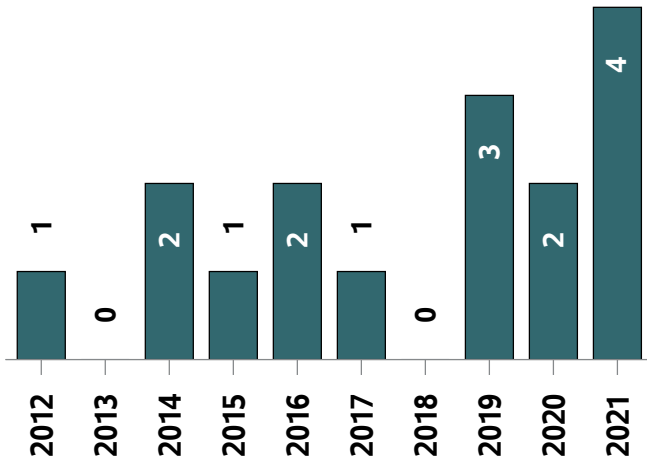
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

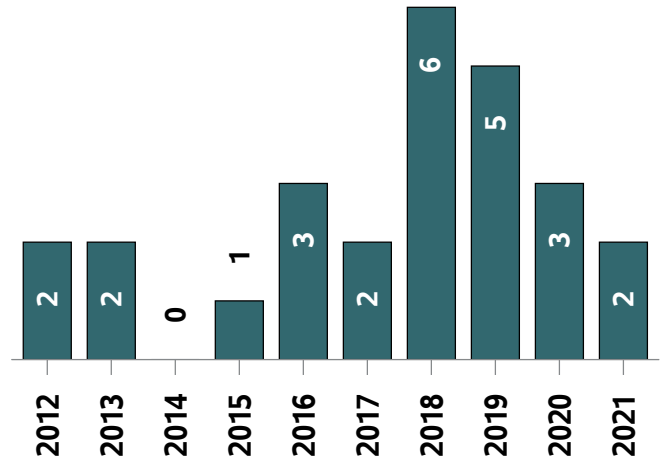
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Condo Townhouse Market Activity

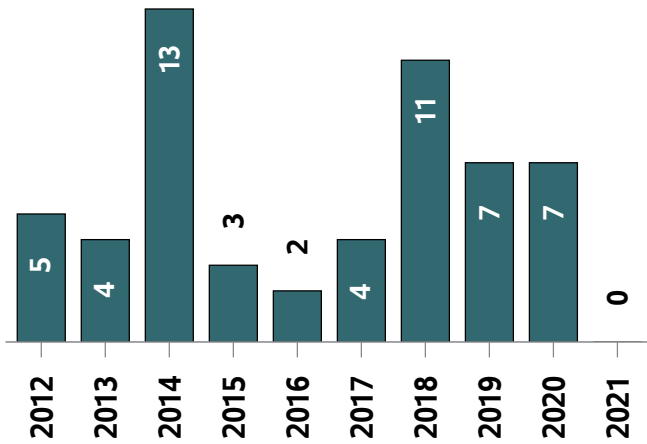
Sales Activity (June only)



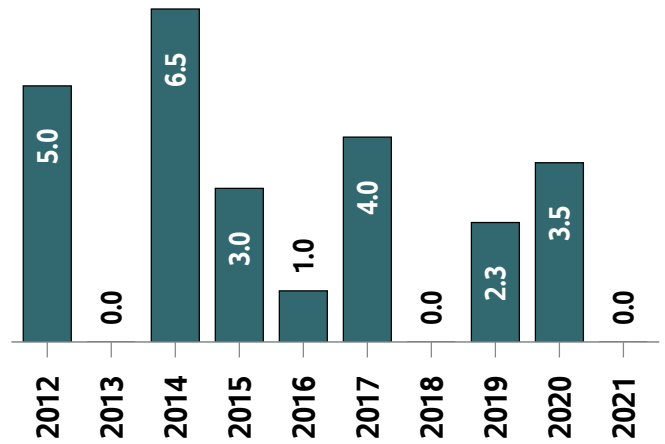
New Listings (June only)



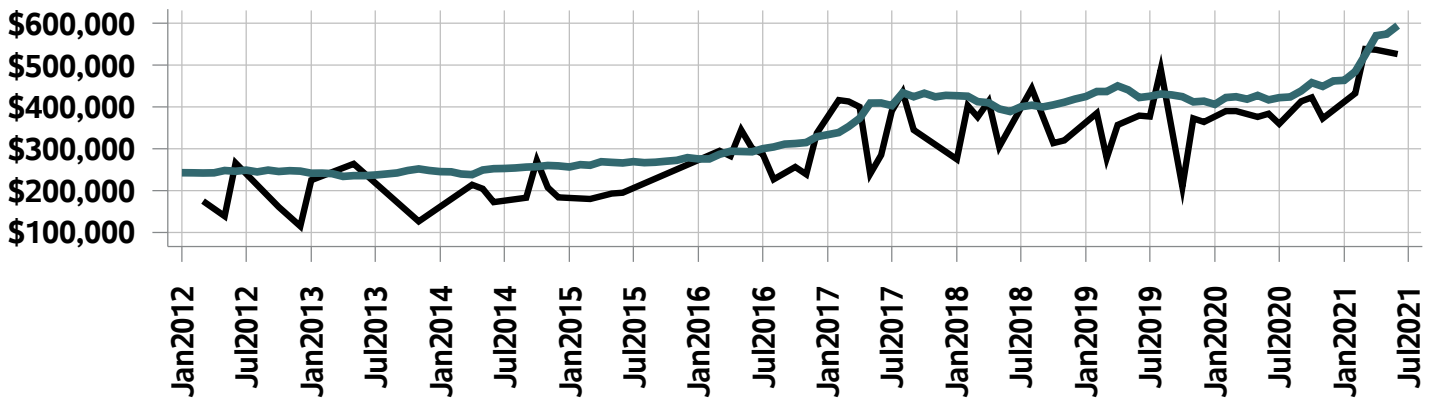
Active Listings (June only)



Months of Inventory (June only)



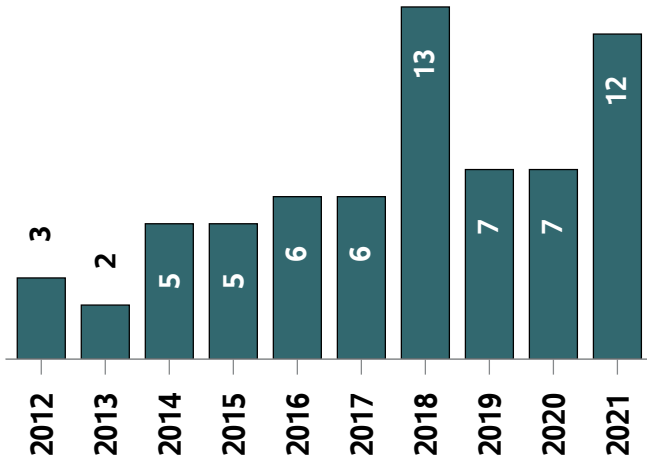
MLS® HPI Townhouse Benchmark Price and Average Price



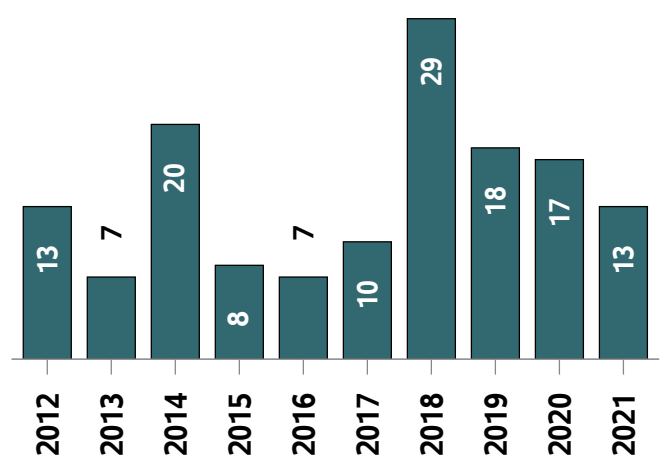


## Wasaga Beach MLS® Condo Townhouse Market Activity

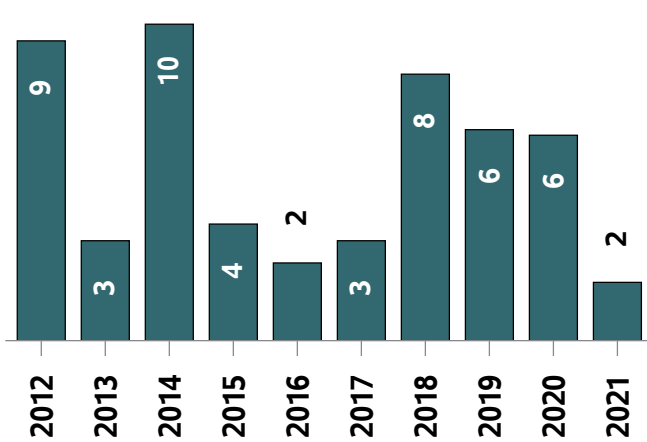
Sales Activity (June Year-to-date)



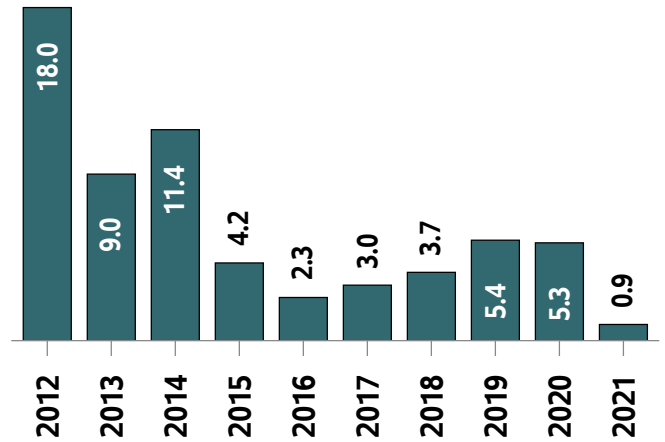
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® Apartment Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	1	-50.0	-66.7	-83.3	-80.0	—	—
Dollar Volume	\$425,000	-44.4	-65.2	-72.4	-60.3	—	—
New Listings	2	-60.0	-33.3	0.0	-50.0	-50.0	-66.7
Active Listings	2	-83.3	-81.8	-33.3	-75.0	-91.3	-90.5
Sales to New Listings Ratio <sup>1</sup>	50.0	40.0	100.0	300.0	125.0	—	—
Months of Inventory <sup>2</sup>	2.0	6.0	3.7	0.5	1.6	—	—
Average Price	\$425,000	11.1	4.3	65.7	98.5	—	—
Median Price	\$425,000	11.1	13.9	82.8	133.5	—	—
Sale to List Price Ratio	101.2	94.1	97.7	98.3	98.0	—	—
Median Days on Market	22.0	89.0	36.0	26.0	57.0	—	—

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	13	62.5	85.7	-13.3	-18.8	160.0	116.7
Dollar Volume	\$6,281,350	167.9	155.2	57.8	91.1	792.4	622.9
New Listings	12	-45.5	-47.8	-29.4	-45.5	-64.7	-70.0
Active Listings <sup>3</sup>	2	-75.5	-72.1	-68.4	-79.7	-88.0	-91.3
Sales to New Listings Ratio <sup>4</sup>	108.3	36.4	30.4	88.2	72.7	14.7	15.0
Months of Inventory <sup>5</sup>	0.9	6.1	6.1	2.5	3.7	20.0	23.0
Average Price	\$483,181	64.8	37.4	82.1	135.2	243.2	233.6
Median Price	\$425,000	58.9	34.9	70.0	122.3	189.1	190.7
Sale to List Price Ratio	100.4	95.9	97.8	97.7	98.8	97.4	97.2
Median Days on Market	13.0	45.0	24.0	28.0	50.0	88.0	108.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

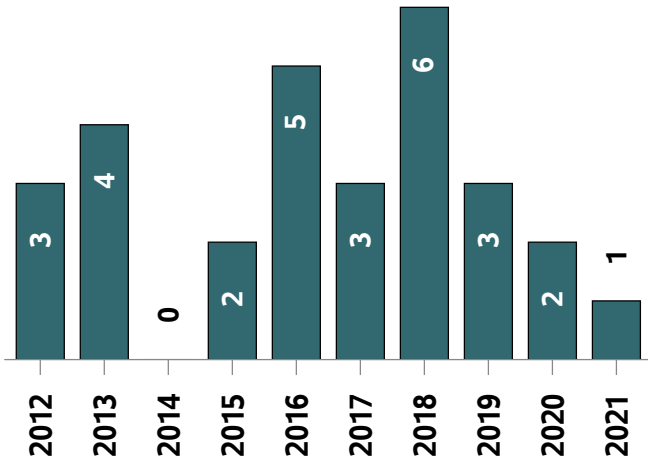
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

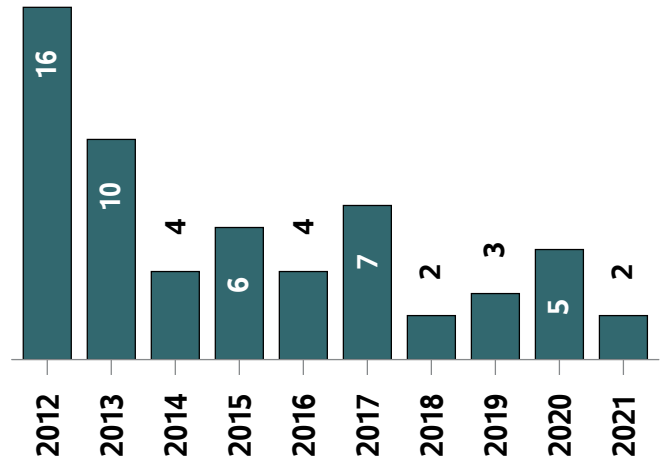
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Wasaga Beach MLS® Apartment Market Activity

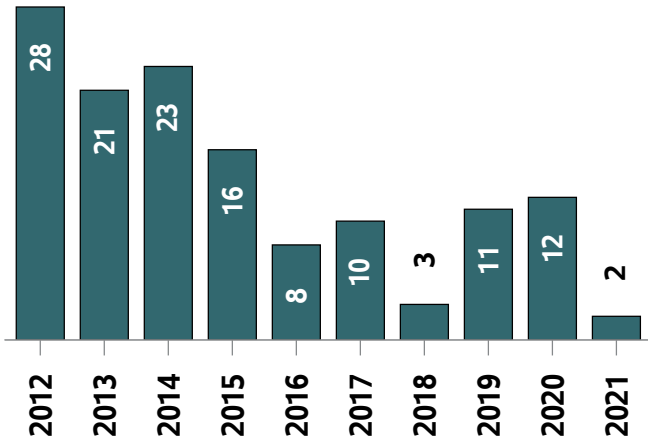
Sales Activity (June only)



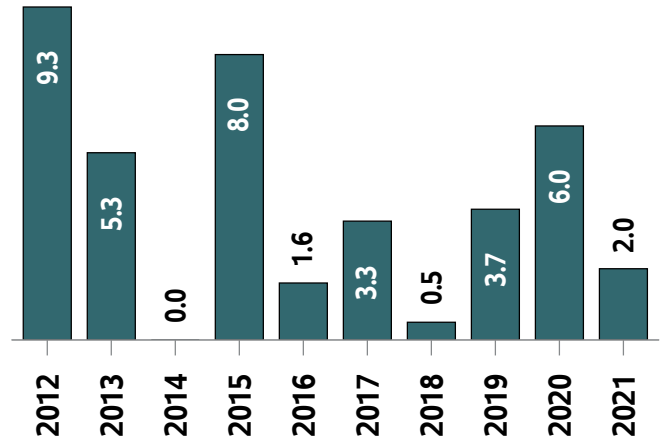
New Listings (June only)



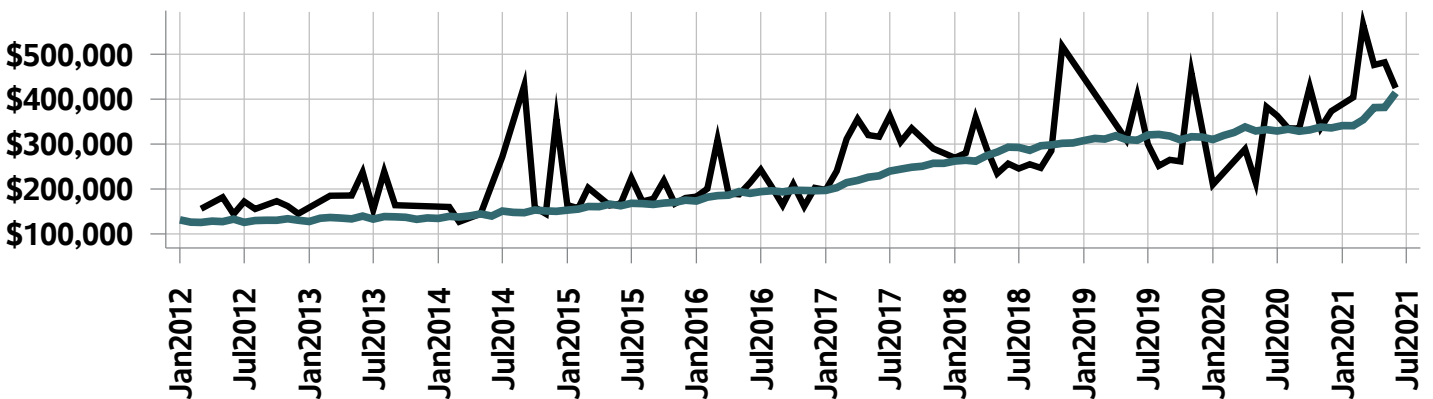
Active Listings (June only)



Months of Inventory (June only)

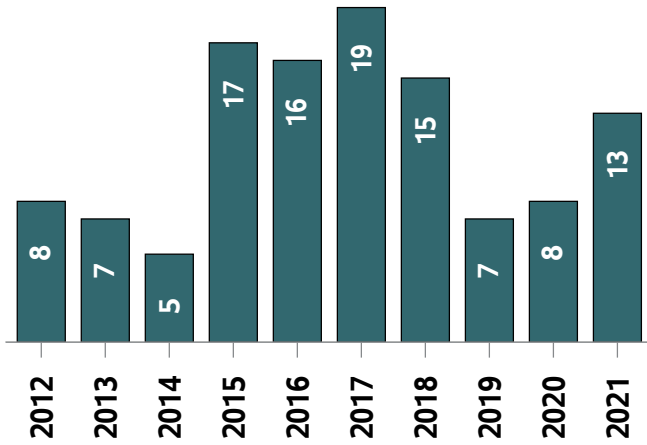


MLS® HPI Apartment Benchmark Price and Average Price

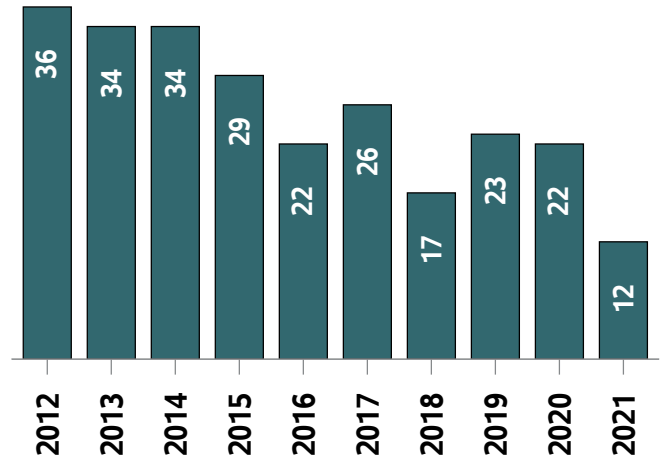


## Wasaga Beach MLS® Apartment Market Activity

Sales Activity (June Year-to-date)



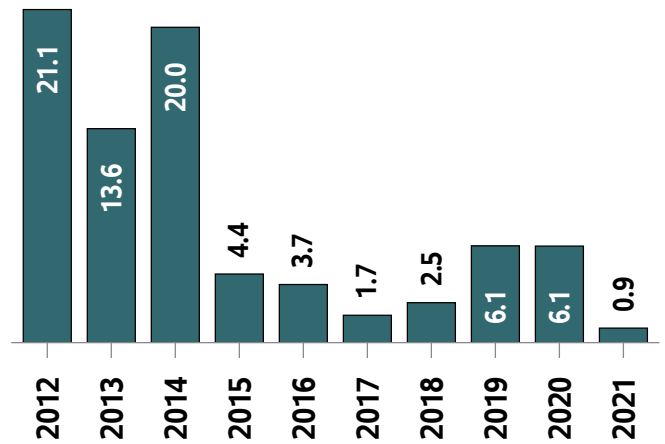
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

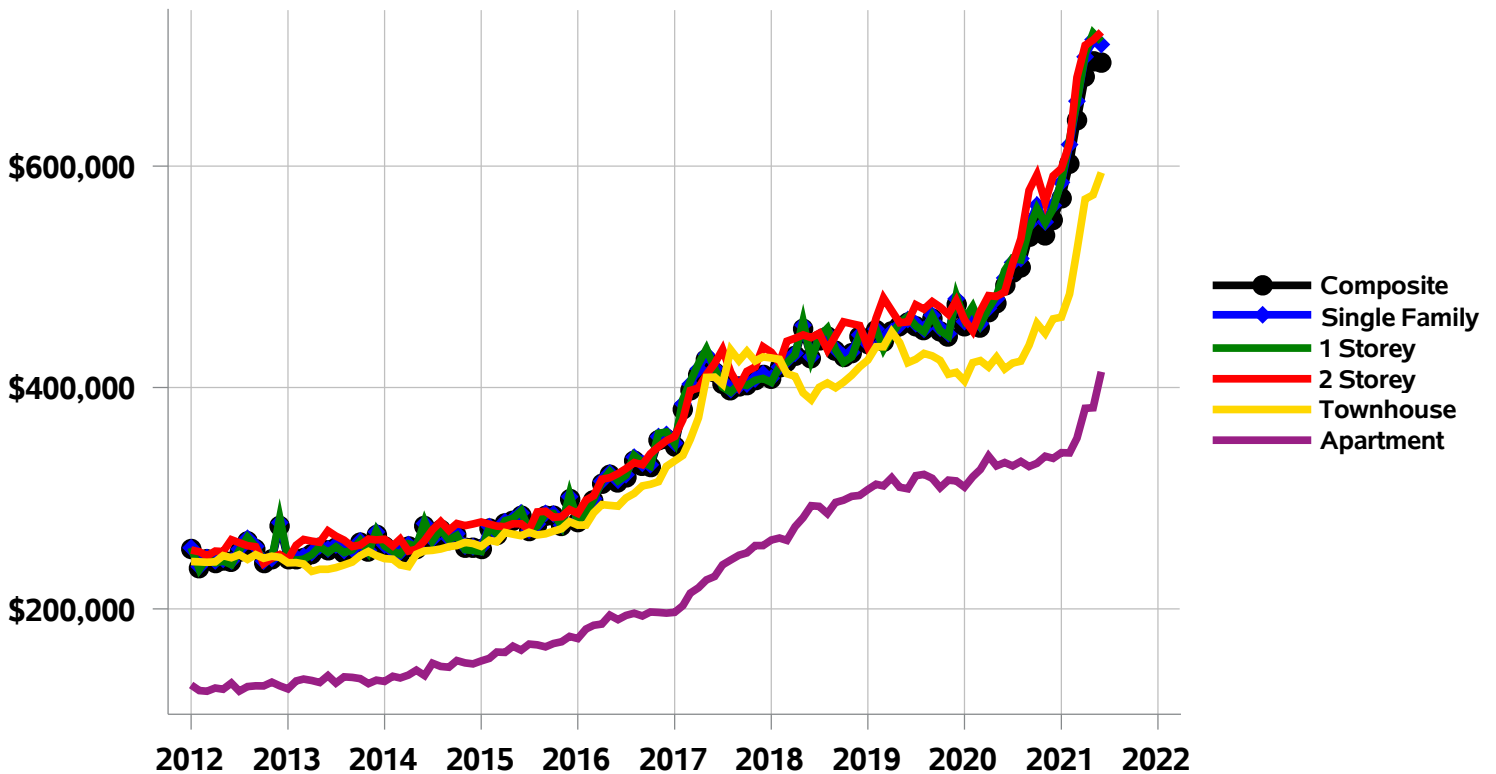
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Wasaga Beach MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$693,800	-0.1	8.2	25.8	41.0	62.6	120.8
Single Family	\$709,900	-0.6	7.8	25.8	42.3	66.0	124.5
One Storey	\$712,700	-1.1	8.3	26.9	40.9	67.6	125.8
Two Storey	\$721,300	1.0	6.0	22.0	48.3	62.1	123.9
Townhouse	\$594,200	3.5	13.4	28.6	42.6	52.8	102.9
Apartment	\$414,200	8.5	16.9	23.3	24.7	41.3	117.7

### MLS® HPI Benchmark Price



## Wasaga Beach MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7874
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7782
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1585
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9120
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## Wasaga Beach MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers