



Southern Georgian Bay
association of
REALTORS[®]

**Southern Georgian Bay
Western District
Residential Market Activity and
MLS[®] Home Price Index Report
March 2021**



Prepared for the Southern Georgian Bay Association of REALTORS[®] by the Canadian Real Estate Association

**Southern Georgian Bay
Western District
MLS® Residential Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	326	114.5	86.3	66.3	61.4	132.9	114.5
Dollar Volume	\$282,025,592	222.3	195.2	195.6	262.0	550.7	516.0
New Listings	390	16.1	19.6	18.9	6.0	4.0	-15.0
Active Listings	222	-66.3	-65.6	-59.3	-73.1	-83.3	-84.9
Sales to New Listings Ratio ¹	83.6	45.2	53.7	59.8	54.9	37.3	33.1
Months of Inventory ²	0.7	4.3	3.7	2.8	4.1	9.5	9.7
Average Price	\$865,109	50.3	58.5	77.7	124.3	179.4	187.2
Median Price	\$728,000	47.1	51.7	73.6	127.5	151.5	203.3
Sale to List Price Ratio	106.1	97.2	97.7	97.5	97.5	96.1	95.7
Median Days on Market	8.0	23.5	29.0	25.5	29.5	77.5	36.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	650	55.9	62.9	57.8	30.3	101.9	87.3
Dollar Volume	\$539,780,784	118.0	147.7	176.6	188.9	420.0	406.7
New Listings	794	-3.4	3.0	7.4	-3.9	-22.9	-31.7
Active Listings ³	201	-66.3	-65.8	-57.7	-74.0	-84.1	-85.2
Sales to New Listings Ratio ⁴	81.9	50.7	51.8	55.8	60.4	31.3	29.8
Months of Inventory ⁵	0.9	4.3	4.4	3.5	4.7	11.8	11.8
Average Price	\$830,432	39.9	52.1	75.3	121.7	157.6	170.5
Median Price	\$713,000	43.8	50.1	70.5	130.0	160.2	197.1
Sale to List Price Ratio	105.4	97.9	97.3	97.4	97.1	95.8	95.4
Median Days on Market	10.0	26.0	35.0	27.5	38.0	77.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

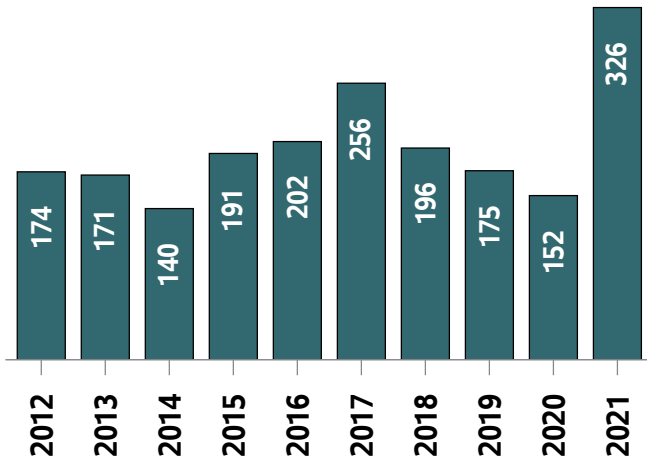
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

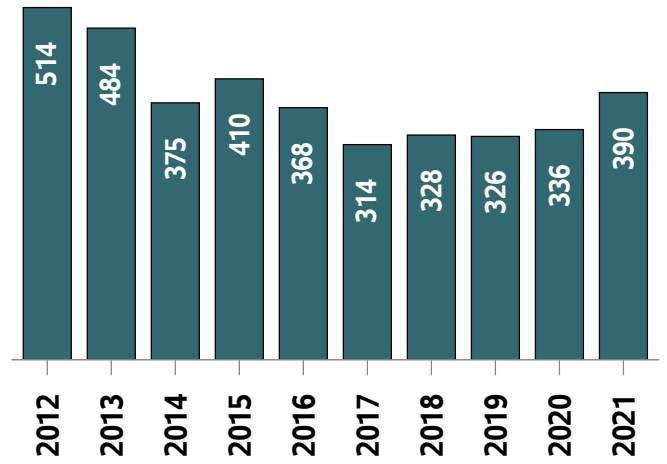
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Residential Market Activity

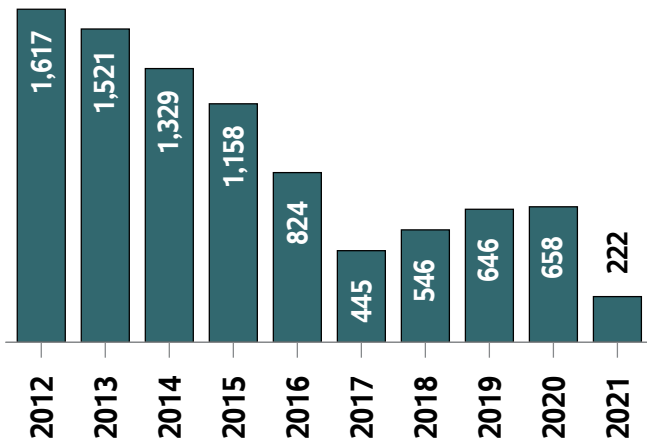
Sales Activity (March only)



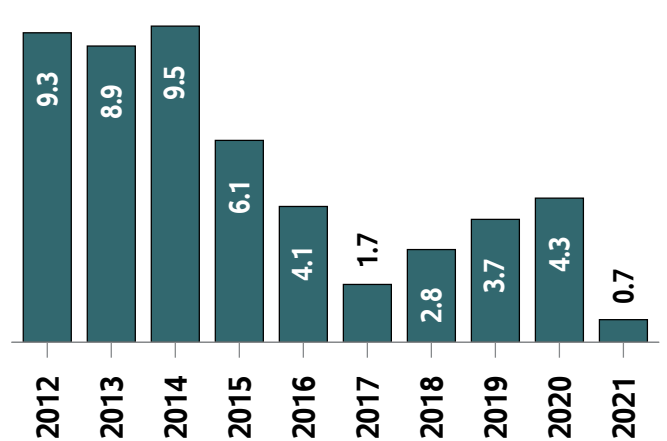
New Listings (March only)



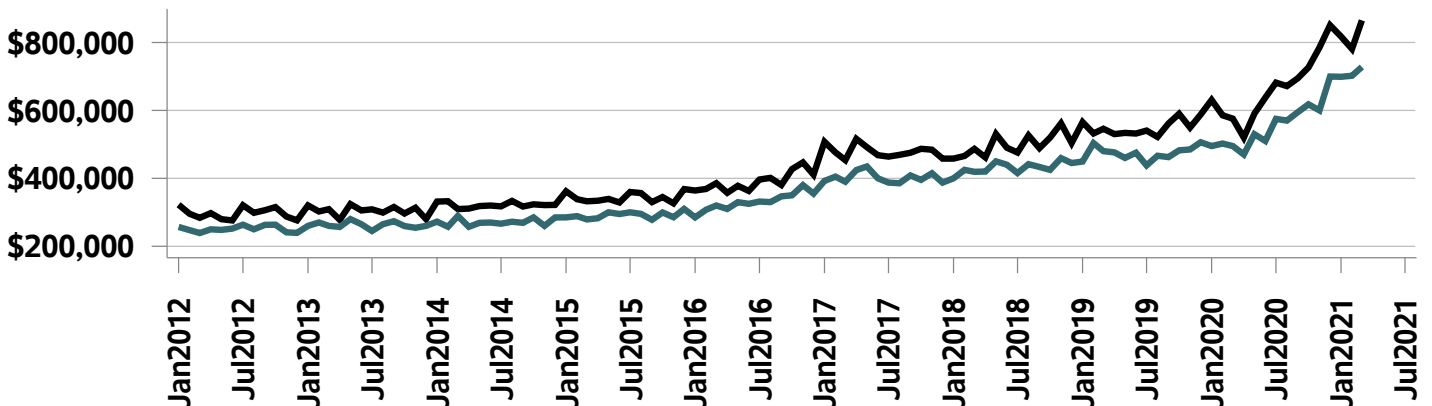
Active Listings (March only)



Months of Inventory (March only)

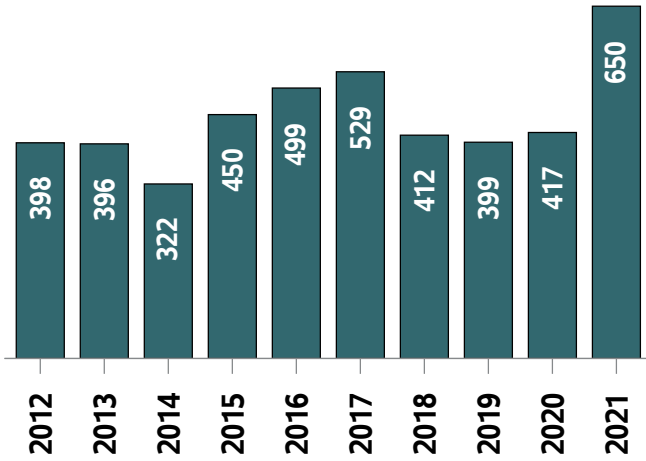


Average Price and Median Price

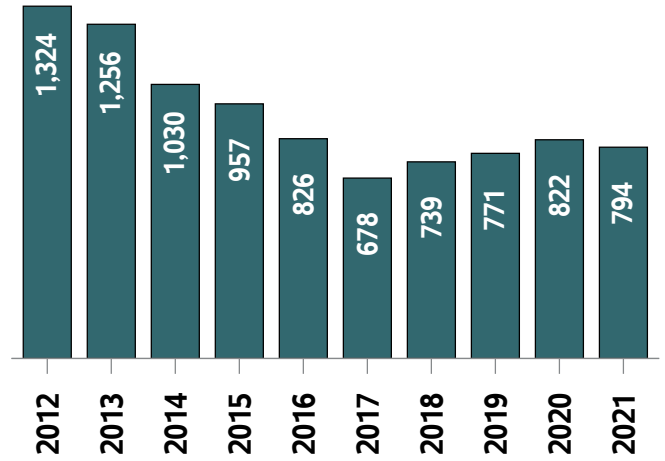


Southern Georgian Bay Western District MLS® Residential Market Activity

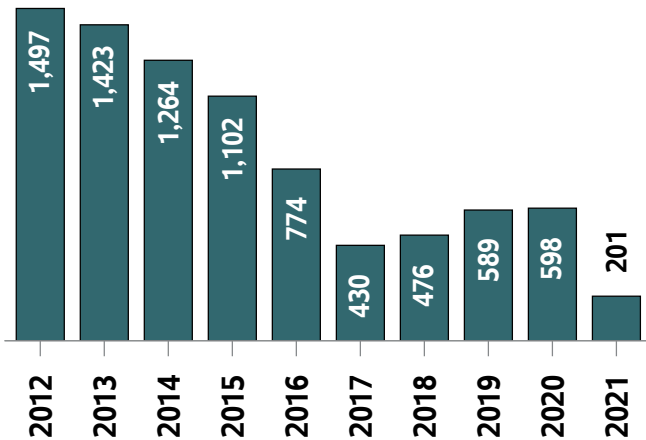
Sales Activity (March Year-to-date)



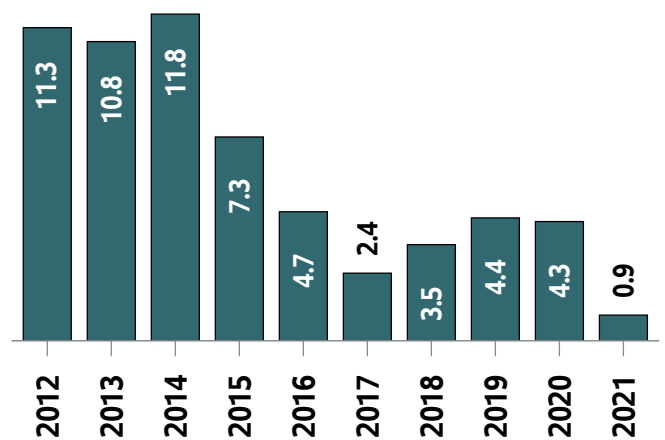
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Single Family Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	219	99.1	59.9	51.0	37.7	88.8	84.0
Dollar Volume	\$218,783,854	209.6	176.8	181.5	226.9	489.6	474.0
New Listings	272	15.3	8.8	9.7	-5.9	-8.1	-23.8
Active Listings	149	-68.6	-68.8	-63.8	-75.9	-85.4	-86.2
Sales to New Listings Ratio ¹	80.5	46.6	54.8	58.5	55.0	39.2	33.3
Months of Inventory ²	0.7	4.3	3.5	2.8	3.9	8.8	9.1
Average Price	\$999,013	55.5	73.1	86.4	137.3	212.3	211.9
Median Price	\$825,395	53.5	63.4	77.5	141.0	179.8	239.7
Sale to List Price Ratio	105.9	97.3	97.9	97.4	97.3	96.2	95.9
Median Days on Market	8.0	20.0	29.0	27.0	28.0	73.5	35.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	446	54.9	46.7	52.2	16.1	72.9	63.4
Dollar Volume	\$420,816,122	118.0	134.4	170.3	167.8	372.3	370.2
New Listings	551	-3.5	-5.8	2.8	-14.8	-30.8	-37.6
Active Listings ³	132	-69.5	-70.0	-62.9	-77.0	-86.4	-86.6
Sales to New Listings Ratio ⁴	80.9	50.4	52.0	54.7	59.4	32.4	30.9
Months of Inventory ⁵	0.9	4.5	4.3	3.6	4.5	11.2	10.8
Average Price	\$943,534	40.7	59.7	77.6	130.6	173.2	187.8
Median Price	\$782,500	41.0	53.5	70.1	134.0	165.3	211.1
Sale to List Price Ratio	105.1	97.9	97.4	97.2	97.0	95.8	95.6
Median Days on Market	10.0	27.0	32.5	29.0	34.0	77.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

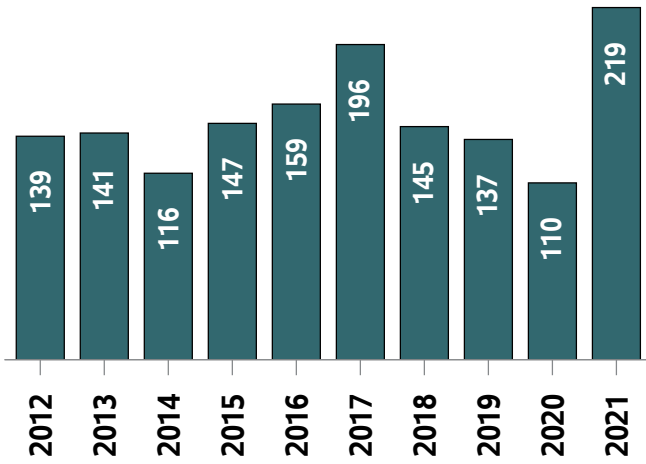
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

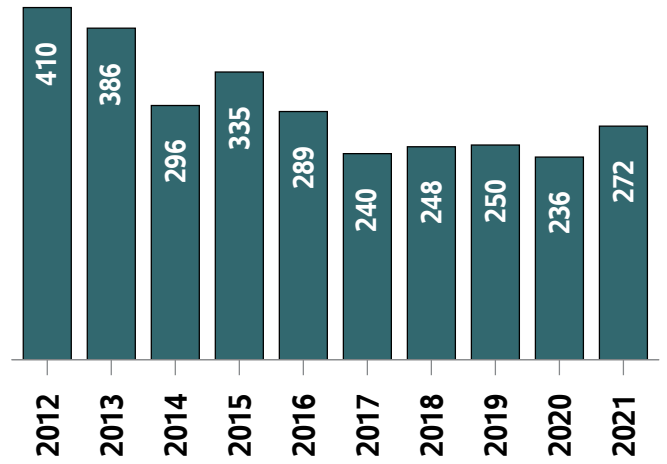
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

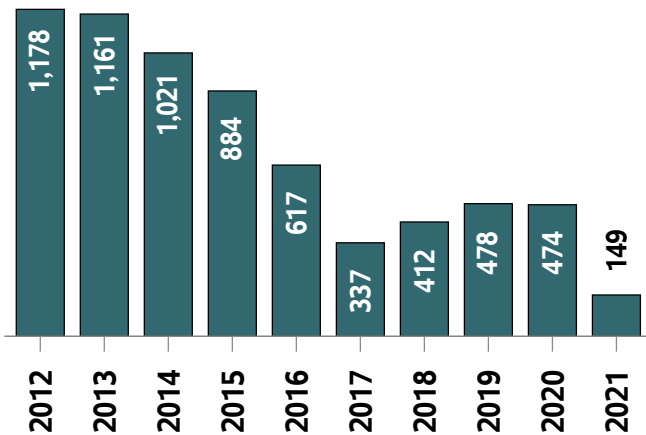
Sales Activity (March only)



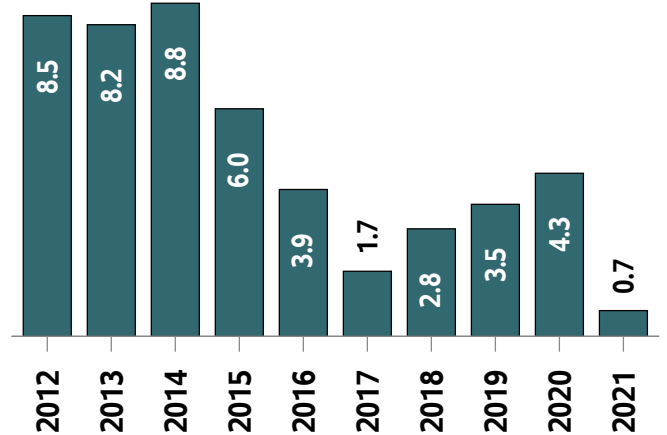
New Listings (March only)



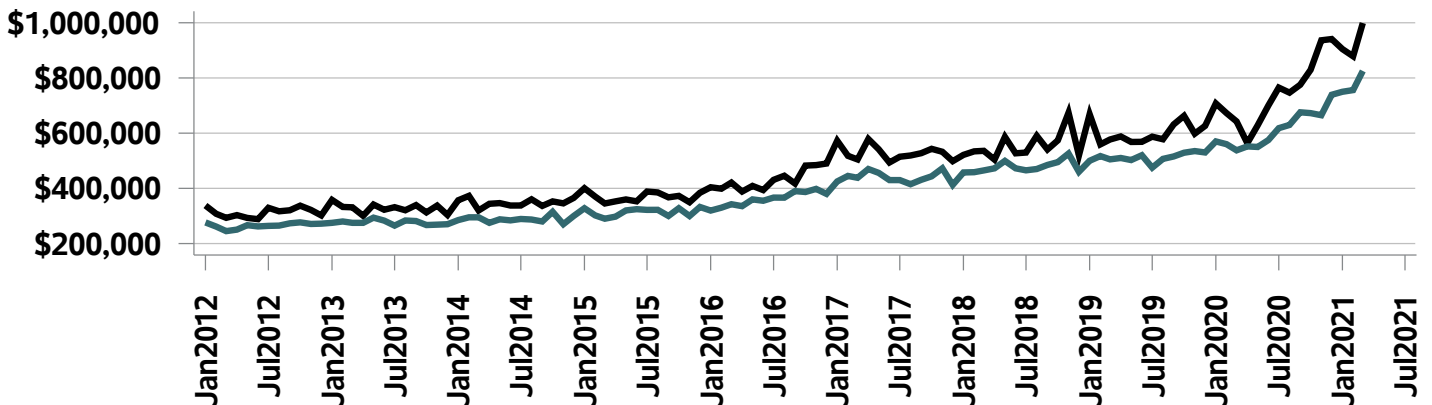
Active Listings (March only)



Months of Inventory (March only)

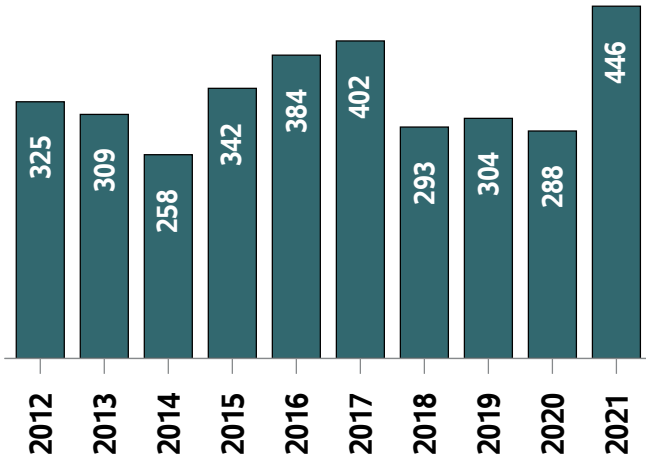


Average Price and Median Price

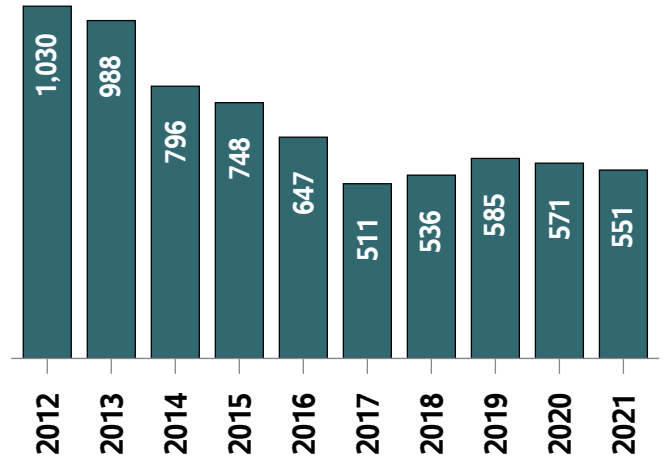


Southern Georgian Bay Western District MLS® Single Family Market Activity

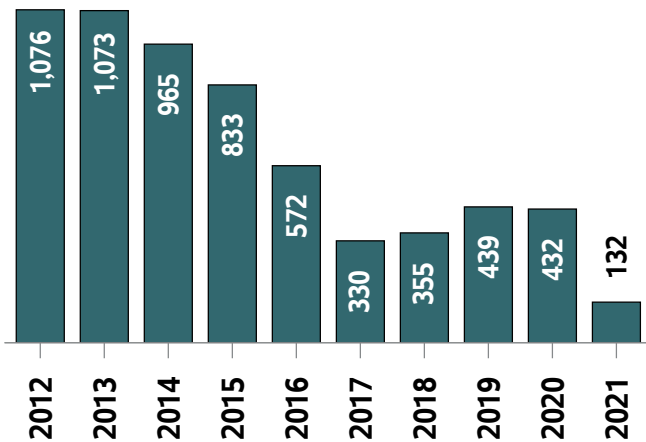
Sales Activity (March Year-to-date)



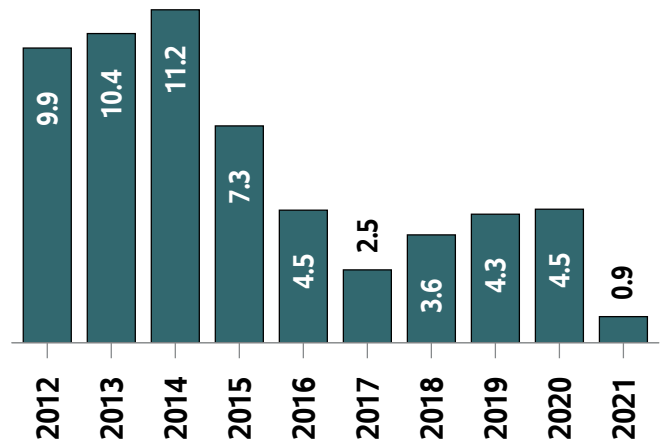
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Townhouse Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	42	110.0	61.5	27.3	82.6	320.0	200.0
Dollar Volume	\$29,424,600	249.4	168.1	128.6	366.2	931.3	873.9
New Listings	46	2.2	53.3	17.9	53.3	70.4	0.0
Active Listings	14	-82.5	-75.9	-68.9	-75.0	-86.3	-88.3
Sales to New Listings Ratio ¹	91.3	44.4	86.7	84.6	76.7	37.0	30.4
Months of Inventory ²	0.3	4.0	2.2	1.4	2.4	10.2	8.6
Average Price	\$700,586	66.4	66.0	79.6	155.3	145.6	224.6
Median Price	\$676,500	71.3	77.8	73.5	165.3	156.3	204.7
Sale to List Price Ratio	110.4	97.9	97.0	97.8	98.1	95.9	93.6
Median Days on Market	7.0	46.5	28.5	20.0	35.0	141.0	30.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	80	31.1	45.5	29.0	56.9	233.3	175.9
Dollar Volume	\$51,615,347	83.5	120.5	120.3	296.6	733.9	699.1
New Listings	91	-24.2	-1.1	-7.1	49.2	23.0	-13.3
Active Listings ³	12	-83.1	-79.2	-72.5	-78.9	-87.7	-89.3
Sales to New Listings Ratio ⁴	87.9	50.8	59.8	63.3	83.6	32.4	27.6
Months of Inventory ⁵	0.5	3.5	3.1	2.1	3.4	12.2	11.7
Average Price	\$645,192	39.9	51.6	70.7	152.8	150.2	189.7
Median Price	\$617,000	49.8	62.4	65.6	171.8	171.5	190.4
Sale to List Price Ratio	110.2	98.1	97.0	98.5	98.0	96.2	94.3
Median Days on Market	7.0	24.0	32.0	19.5	58.0	84.0	64.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

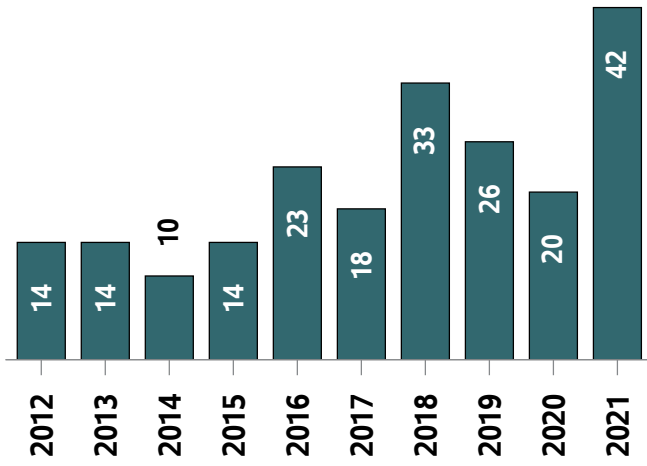
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

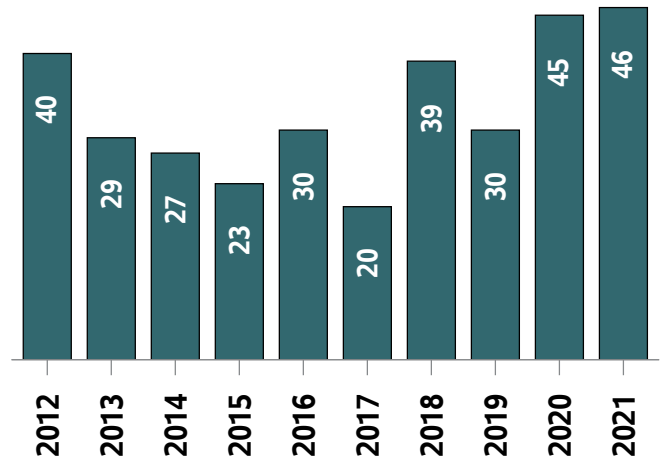
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Townhouse Market Activity

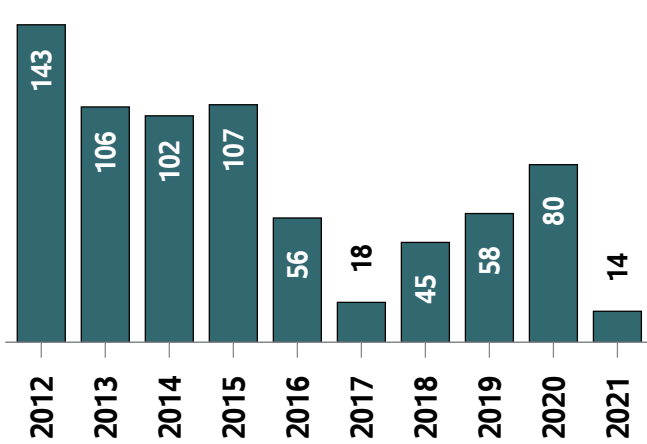
Sales Activity (March only)



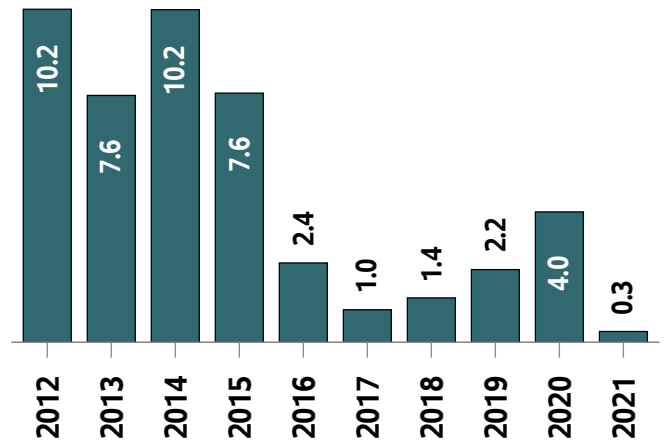
New Listings (March only)



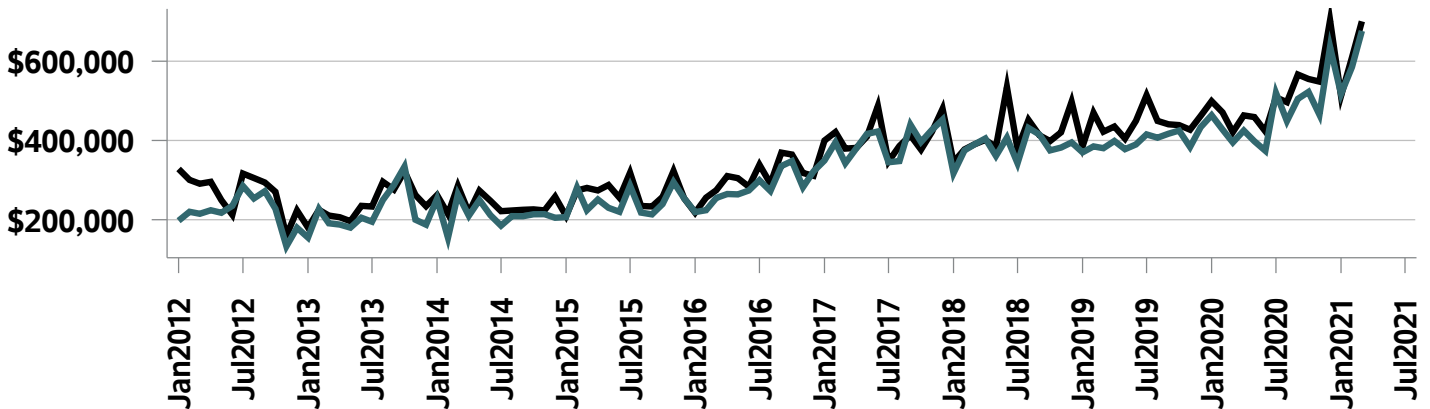
Active Listings (March only)



Months of Inventory (March only)

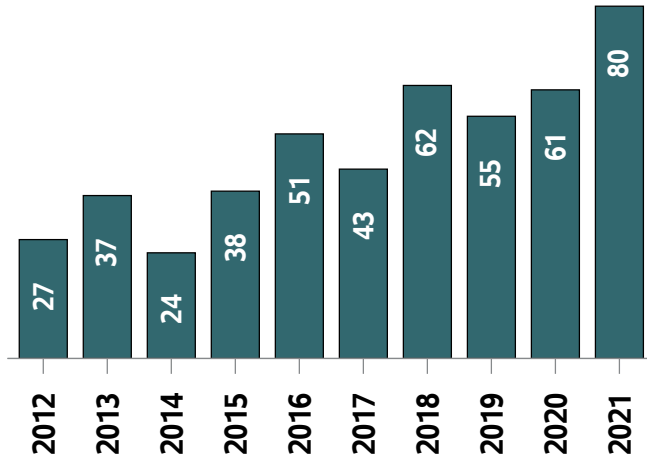


Average Price and Median Price

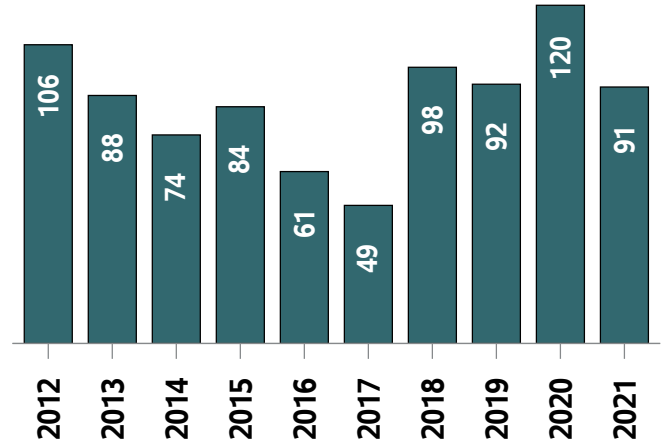


Southern Georgian Bay Western District MLS® Townhouse Market Activity

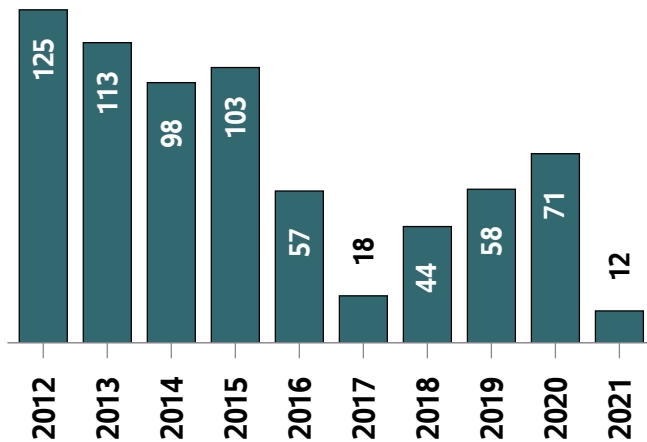
Sales Activity (March Year-to-date)



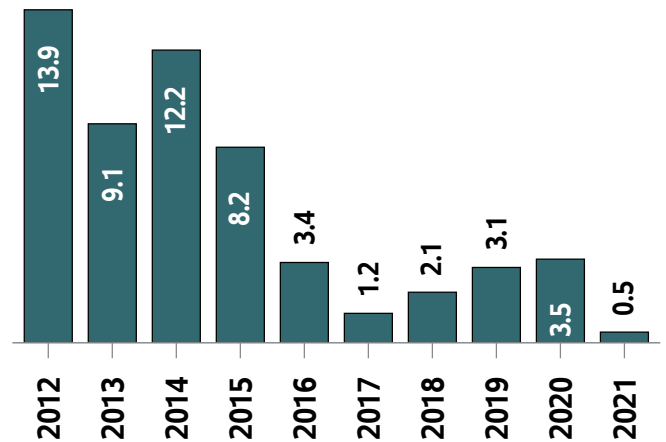
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Apartment Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	39	200.0	457.1	254.5	290.0	457.1	333.3
Dollar Volume	\$19,069,900	276.3	595.8	533.5	599.2	1,196.4	886.5
New Listings	40	2.6	37.9	60.0	73.9	66.7	90.5
Active Listings	43	-41.9	-43.4	-20.4	-52.2	-57.8	-62.3
Sales to New Listings Ratio ¹	97.5	33.3	24.1	44.0	43.5	29.2	42.9
Months of Inventory ²	1.1	5.7	10.9	4.9	9.0	14.6	12.7
Average Price	\$488,972	25.4	24.9	78.7	79.3	132.7	127.6
Median Price	\$530,500	39.6	52.9	70.6	88.5	256.0	157.5
Sale to List Price Ratio	103.5	96.3	96.3	98.3	96.2	94.9	96.2
Median Days on Market	17.0	23.0	46.0	49.0	32.5	80.0	37.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	76	49.0	192.3	105.4	153.3	261.9	300.0
Dollar Volume	\$36,670,927	94.9	324.3	246.5	358.6	792.0	824.2
New Listings	89	-8.2	61.8	32.8	45.9	11.3	14.1
Active Listings ³	45	-32.0	-29.5	-2.2	-47.5	-55.6	-60.8
Sales to New Listings Ratio ⁴	85.4	52.6	47.3	55.2	49.2	26.3	24.4
Months of Inventory ⁵	1.8	3.9	7.4	3.8	8.6	14.6	18.3
Average Price	\$482,512	30.8	45.1	68.7	81.0	146.5	131.1
Median Price	\$466,950	33.4	66.0	53.1	87.0	191.8	174.8
Sale to List Price Ratio	102.1	97.9	96.5	98.6	96.5	95.4	95.7
Median Days on Market	21.0	32.0	72.5	28.0	45.5	62.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

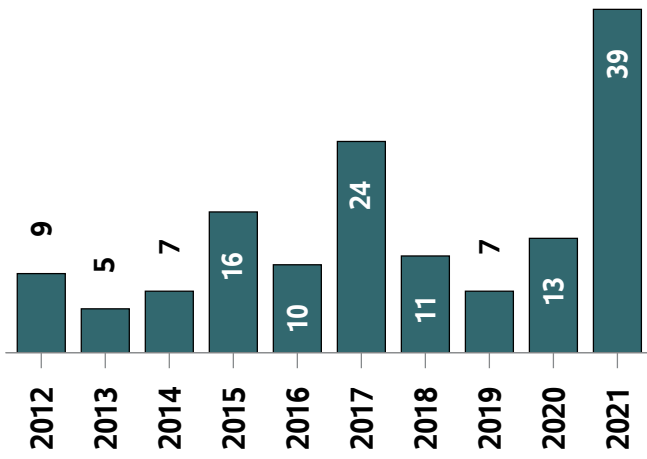
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

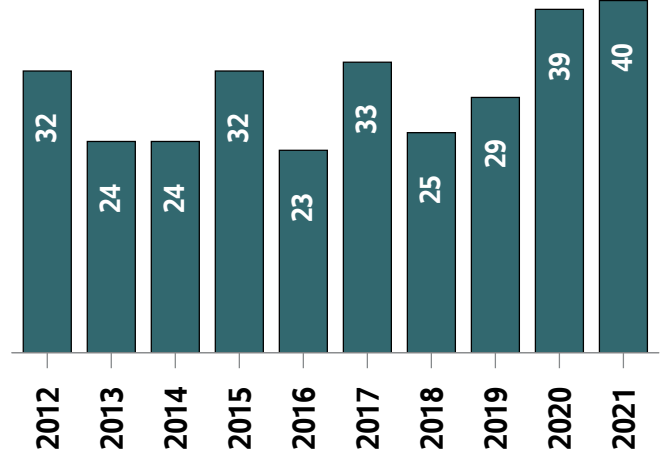
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

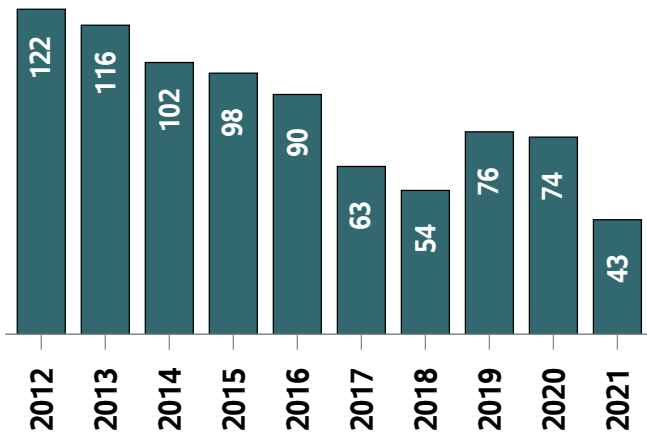
Sales Activity (March only)



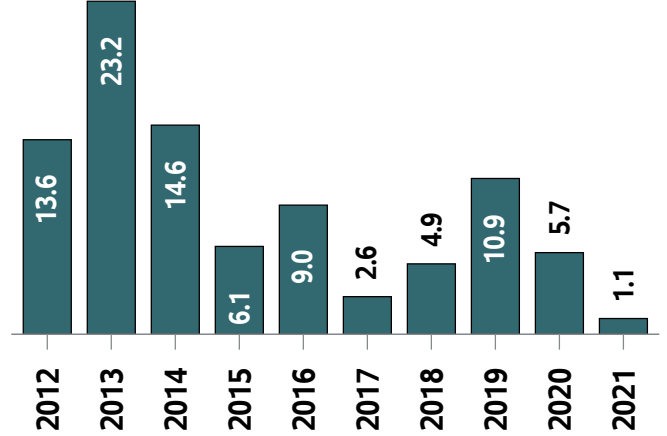
New Listings (March only)



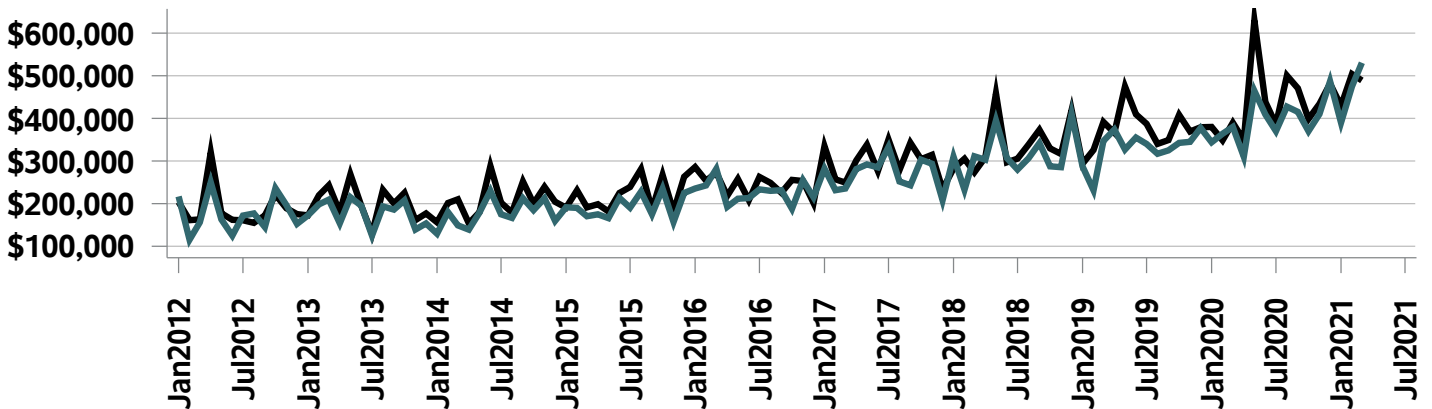
Active Listings (March only)



Months of Inventory (March only)

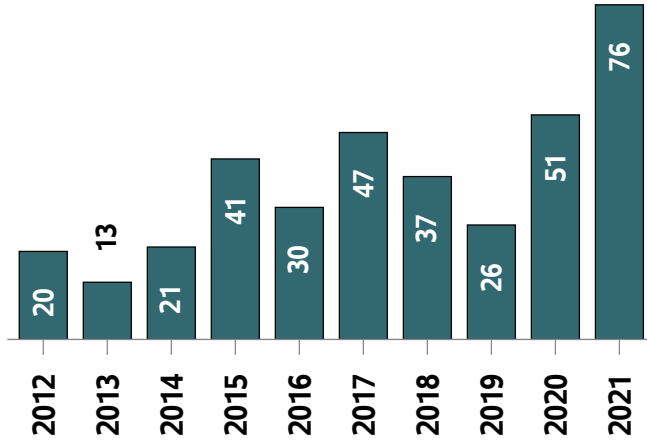


Average Price and Median Price

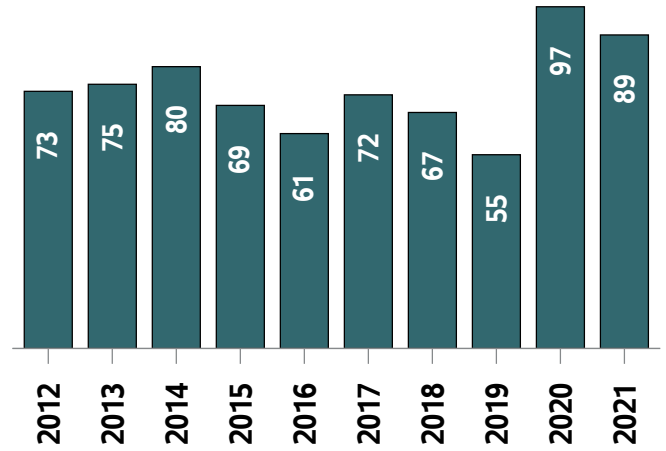


Southern Georgian Bay Western District MLS® Apartment Market Activity

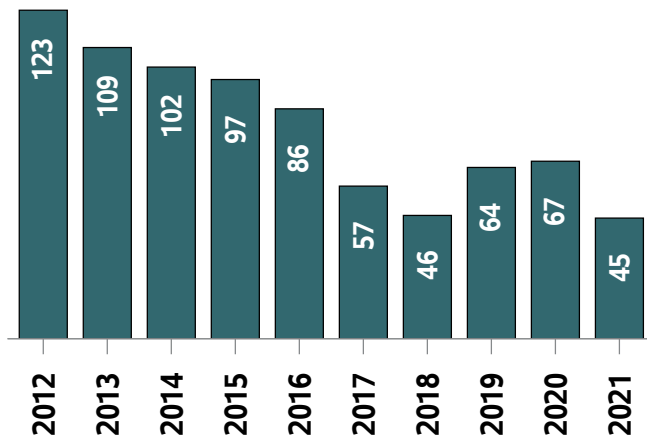
Sales Activity (March Year-to-date)



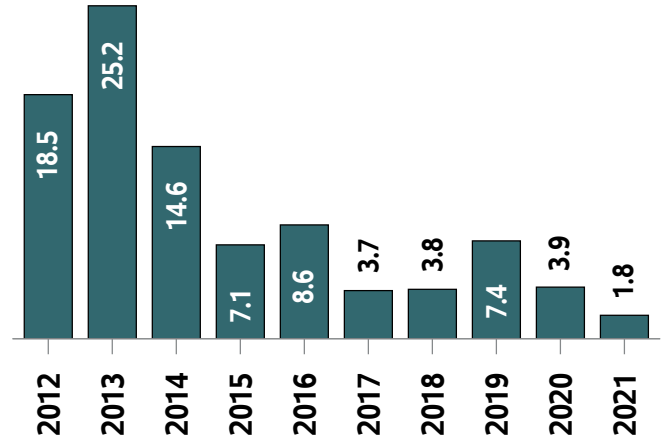
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**BLUE MOUNTAINS (THE)
MLS® Residential Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	64	178.3	190.9	73.0	120.7	166.7	276.5
Dollar Volume	\$70,701,950	349.1	326.3	197.7	332.6	685.6	757.5
New Listings	86	68.6	115.0	59.3	38.7	115.0	45.8
Active Listings	63	-62.0	-54.3	-53.7	-70.1	-77.9	-80.2
Sales to New Listings Ratio ¹	74.4	45.1	55.0	68.5	46.8	60.0	28.8
Months of Inventory ²	1.0	7.2	6.3	3.7	7.3	11.9	18.7
Average Price	\$1,104,718	61.4	46.6	72.1	96.0	194.6	127.8
Median Price	\$1,036,000	99.6	58.5	65.8	161.6	206.7	183.8
Sale to List Price Ratio	103.1	96.1	97.3	97.6	95.9	95.0	93.5
Median Days on Market	13.0	36.0	25.0	27.0	40.0	66.5	43.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	141	60.2	80.8	67.9	90.5	135.0	135.0
Dollar Volume	\$140,292,624	115.3	149.6	167.7	238.5	465.8	373.6
New Listings	179	4.7	49.2	21.8	28.8	-7.3	-16.0
Active Listings ³	53	-67.8	-61.2	-60.8	-74.3	-81.8	-83.4
Sales to New Listings Ratio ⁴	78.8	51.5	65.0	57.1	53.2	31.1	28.2
Months of Inventory ⁵	1.1	5.6	5.3	4.8	8.4	14.6	16.0
Average Price	\$994,983	34.3	38.1	59.5	77.6	140.8	101.5
Median Price	\$861,000	39.5	37.8	66.9	119.1	163.8	145.1
Sale to List Price Ratio	103.8	98.0	97.3	98.0	95.7	95.0	93.4
Median Days on Market	13.0	35.5	41.0	28.5	76.5	80.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

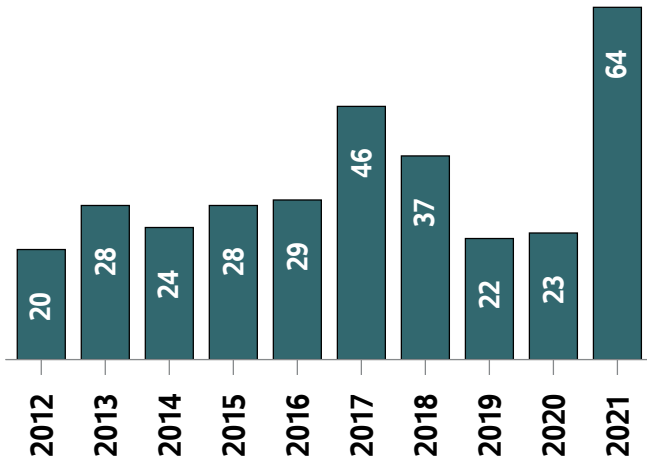
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

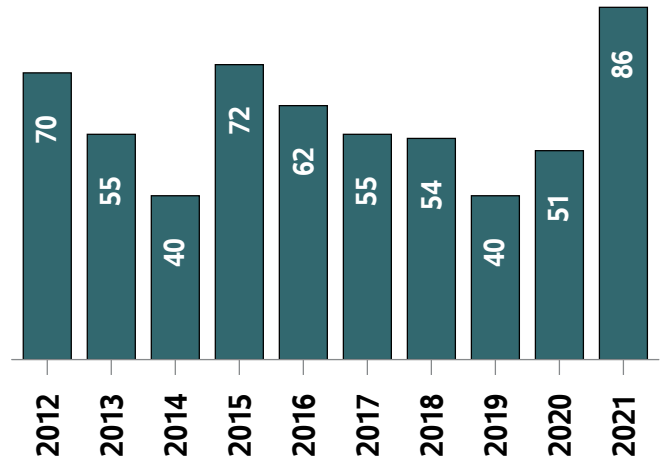
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Residential Market Activity

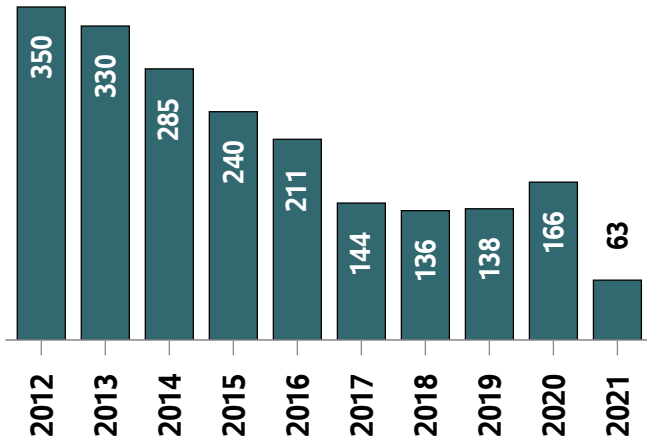
Sales Activity (March only)



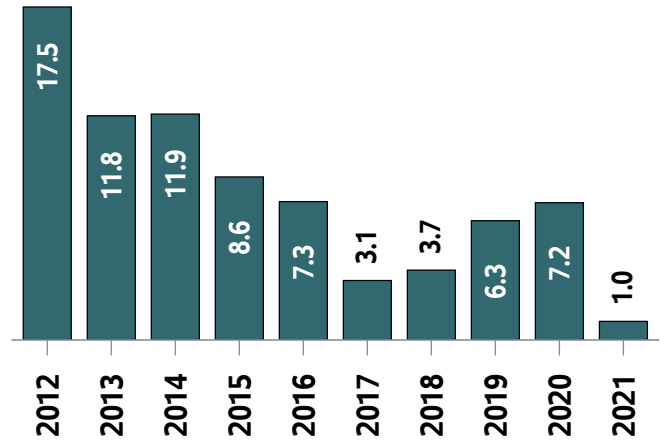
New Listings (March only)



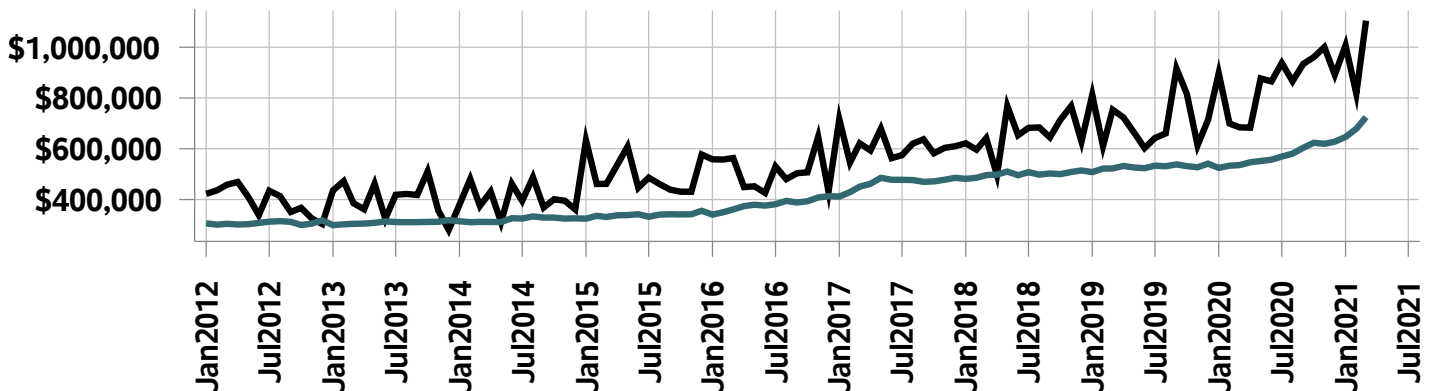
Active Listings (March only)



Months of Inventory (March only)

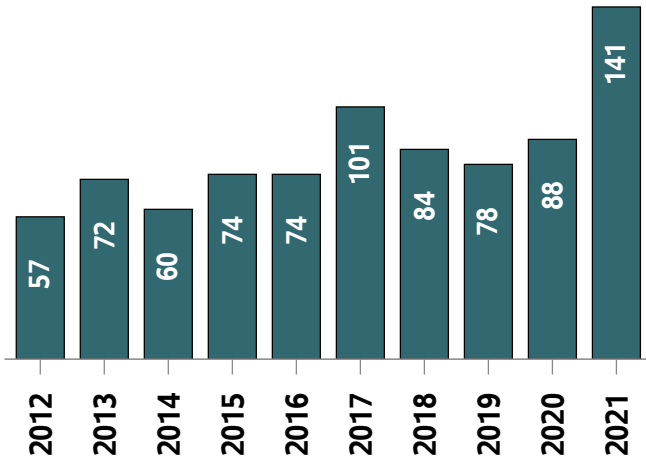


MLS® HPI Composite Benchmark Price and Average Price

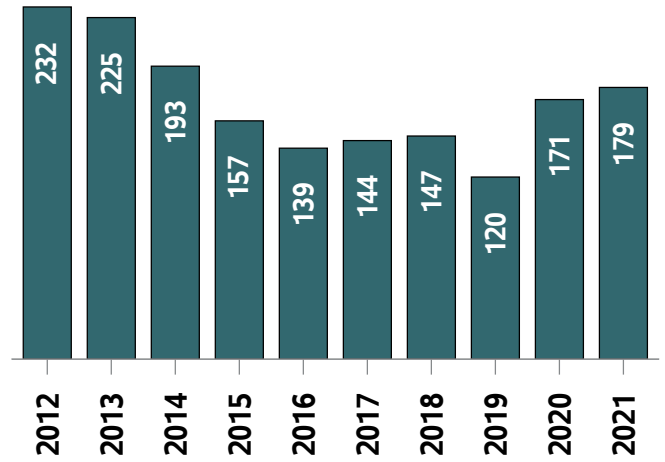


BLUE MOUNTAINS (THE) MLS® Residential Market Activity

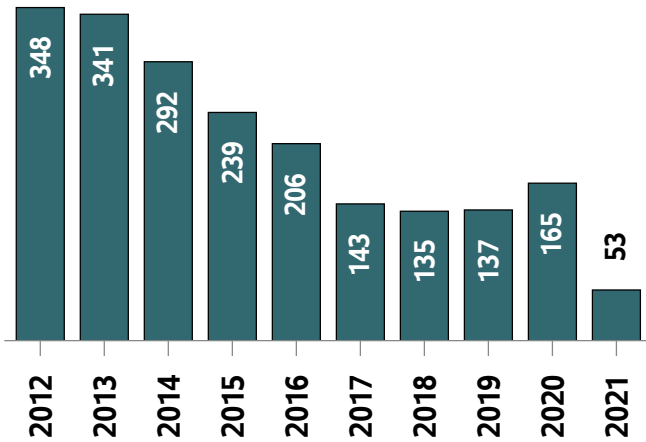
Sales Activity (March Year-to-date)



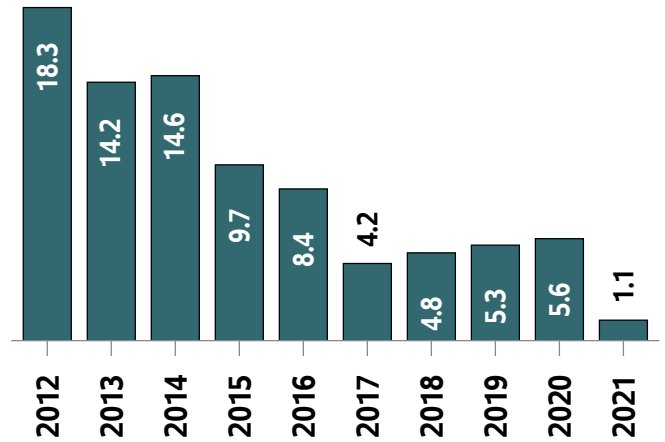
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**BLUE MOUNTAINS (THE)
MLS® Single Family Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	31	342.9	121.4	40.9	121.4	158.3	244.4
Dollar Volume	\$50,296,650	517.4	277.8	171.3	316.2	792.3	720.5
New Listings	43	79.2	79.2	26.5	53.6	104.8	65.4
Active Listings	31	-69.6	-61.3	-64.0	-73.5	-82.3	-78.8
Sales to New Listings Ratio ¹	72.1	29.2	58.3	64.7	50.0	57.1	34.6
Months of Inventory ²	1.0	14.6	5.7	3.9	8.4	14.6	16.2
Average Price	\$1,622,473	39.4	70.6	92.5	88.0	245.4	138.2
Median Price	\$1,501,900	76.7	81.2	110.1	142.0	247.9	164.9
Sale to List Price Ratio	102.4	95.0	98.6	97.2	95.9	95.7	94.5
Median Days on Market	13.0	46.0	18.0	29.0	39.0	55.0	43.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	60	46.3	33.3	30.4	46.3	87.5	76.5
Dollar Volume	\$90,590,419	105.9	106.1	127.3	193.3	416.7	300.2
New Listings	80	-8.0	5.3	-7.0	1.3	-31.6	-27.9
Active Listings ³	25	-75.6	-69.0	-71.3	-78.6	-86.0	-83.4
Sales to New Listings Ratio ⁴	75.0	47.1	59.2	53.5	51.9	27.4	30.6
Months of Inventory ⁵	1.2	7.4	5.3	5.6	8.4	16.5	13.1
Average Price	\$1,509,840	40.7	54.6	74.3	100.4	175.6	126.8
Median Price	\$1,430,925	58.2	75.6	88.9	132.7	200.3	232.8
Sale to List Price Ratio	102.6	98.3	97.6	97.5	95.5	95.0	93.5
Median Days on Market	13.5	91.0	24.0	30.5	85.0	90.0	60.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

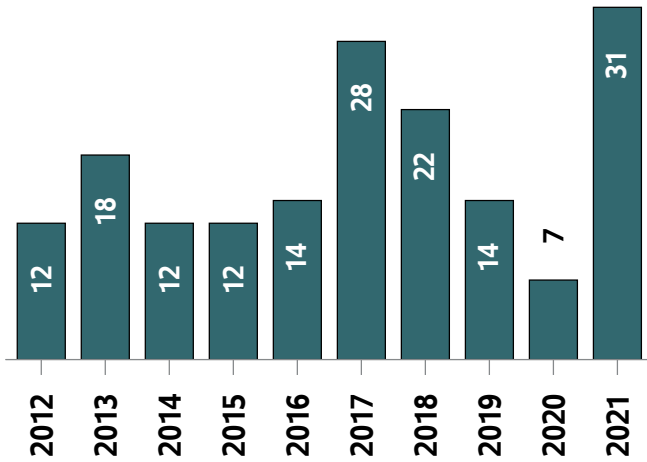
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

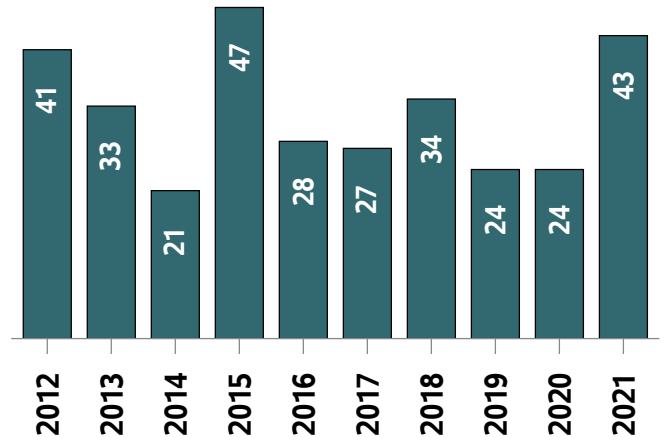
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

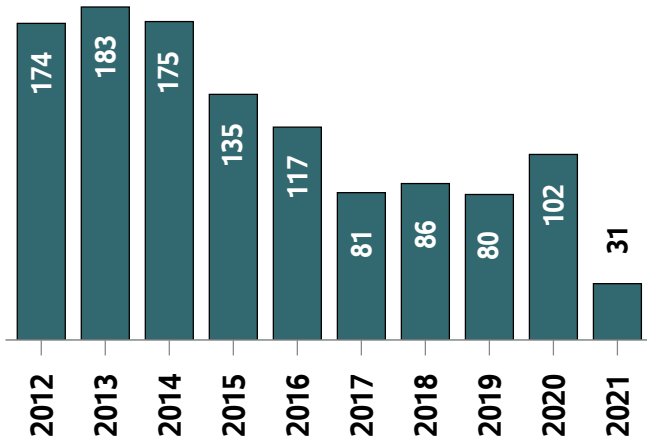
Sales Activity (March only)



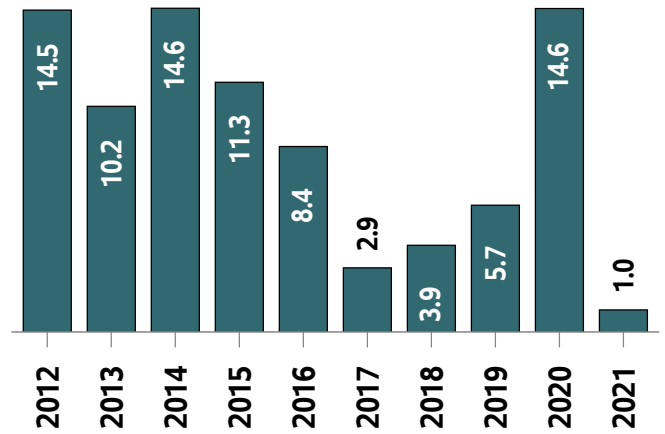
New Listings (March only)



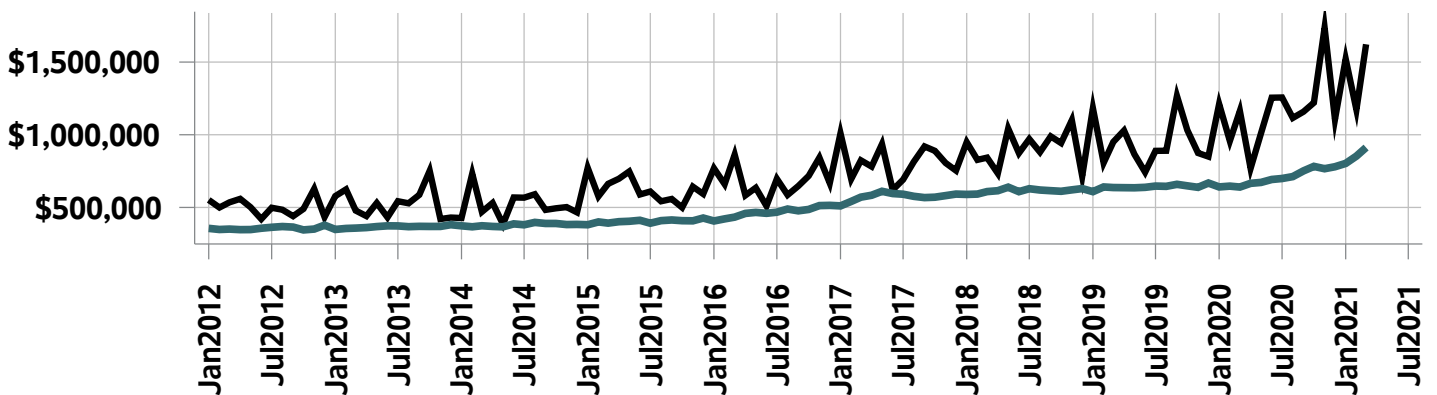
Active Listings (March only)



Months of Inventory (March only)

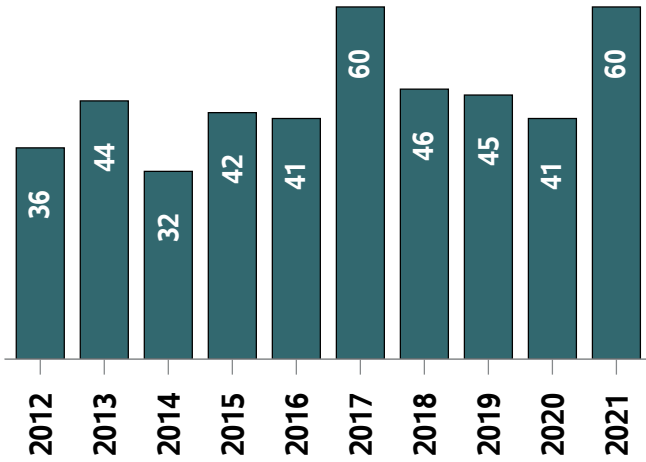


MLS® HPI Single Family Benchmark Price and Average Price

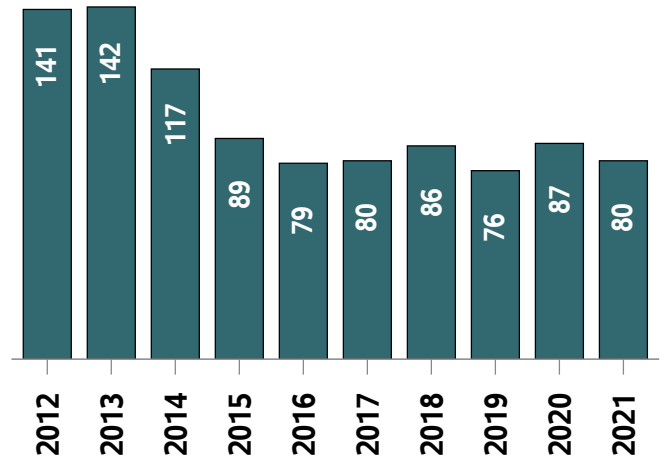


BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

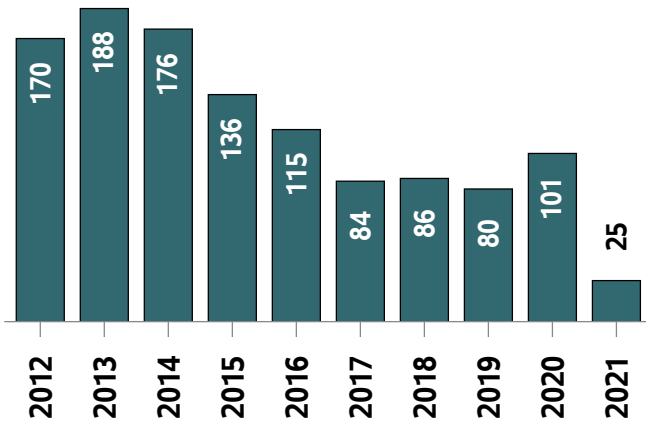
Sales Activity (March Year-to-date)



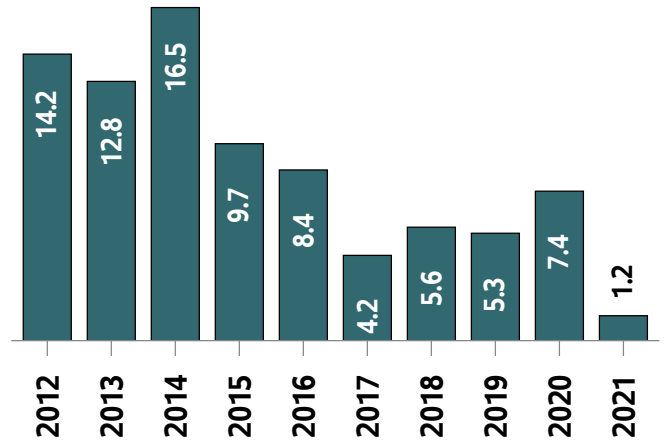
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**BLUE MOUNTAINS (THE)
MLS® Townhouse Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	8	166.7	166.7	-11.1	14.3	33.3	300.0
Dollar Volume	\$7,289,500	301.6	403.2	86.8	231.9	302.7	2,448.8
New Listings	10	100.0	100.0	42.9	-16.7	100.0	11.1
Active Listings	4	-80.0	-55.6	-63.6	-81.0	-88.6	-88.9
Sales to New Listings Ratio ¹	80.0	60.0	60.0	128.6	58.3	120.0	22.2
Months of Inventory ²	0.5	6.7	3.0	1.2	3.0	5.8	18.0
Average Price	\$911,188	50.6	88.7	110.2	190.5	202.0	537.2
Median Price	\$995,000	47.4	164.6	126.7	210.0	267.1	595.8
Sale to List Price Ratio	113.0	97.8	95.2	98.6	96.1	94.6	83.1
Median Days on Market	6.0	24.0	51.0	19.0	35.0	63.5	43.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	18	38.5	38.5	-5.3	50.0	63.6	125.0
Dollar Volume	\$14,027,055	86.1	123.0	77.5	293.1	312.4	585.6
New Listings	21	-25.0	50.0	-12.5	0.0	-12.5	-8.7
Active Listings ³	3	-83.3	-58.3	-73.0	-82.8	-91.2	-90.7
Sales to New Listings Ratio ⁴	85.7	46.4	92.9	79.2	57.1	45.8	34.8
Months of Inventory ⁵	0.6	4.6	1.8	1.9	4.8	10.4	13.5
Average Price	\$779,281	34.4	61.1	87.3	162.1	152.0	204.7
Median Price	\$725,500	39.5	68.7	93.5	151.9	134.2	267.3
Sale to List Price Ratio	113.9	97.6	97.1	98.9	96.2	95.7	91.0
Median Days on Market	6.0	19.0	44.0	19.0	70.0	78.0	92.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

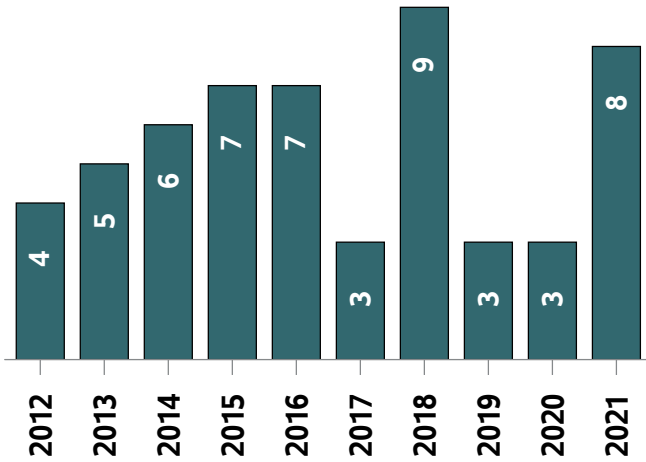
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

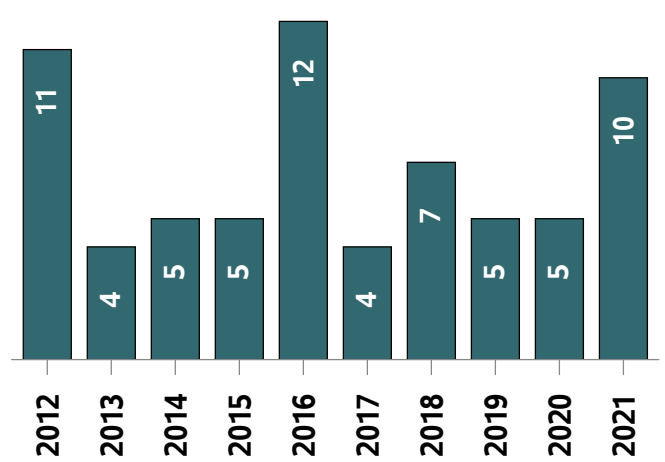
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

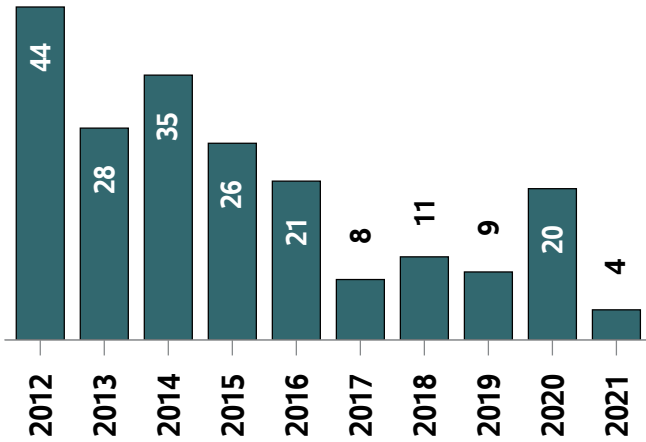
Sales Activity (March only)



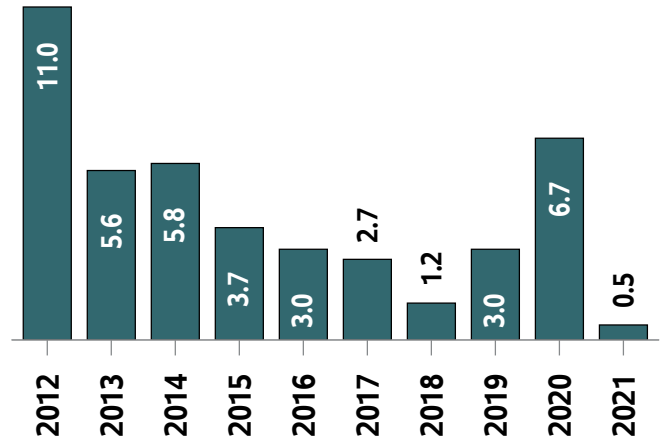
New Listings (March only)



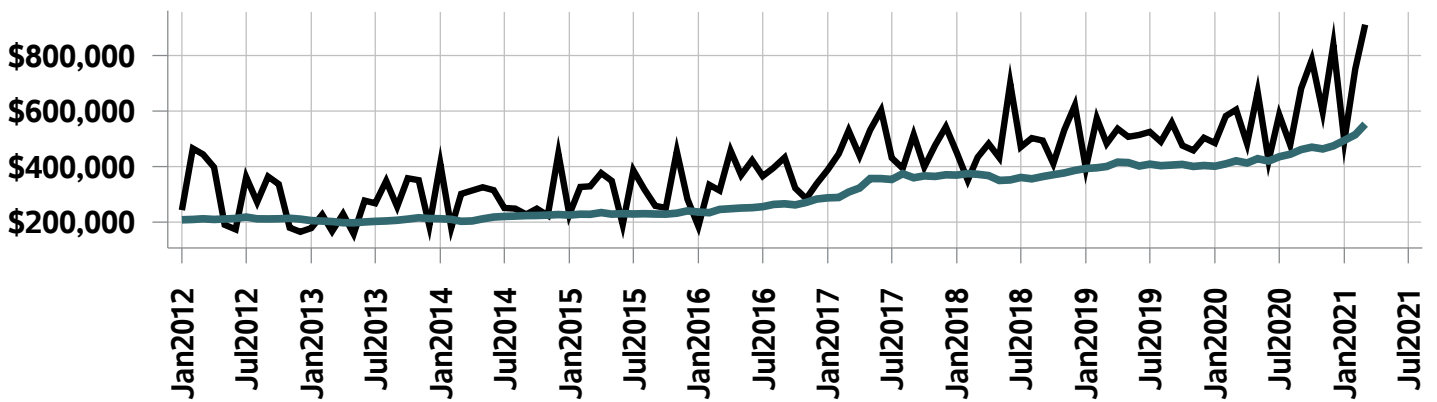
Active Listings (March only)



Months of Inventory (March only)

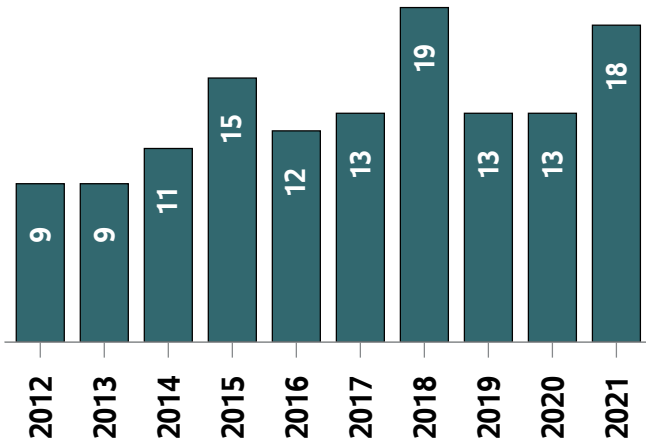


MLS® HPI Townhouse Benchmark Price and Average Price

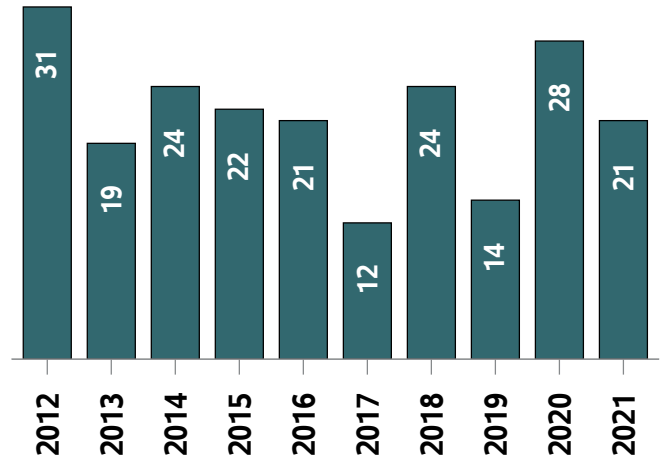


BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

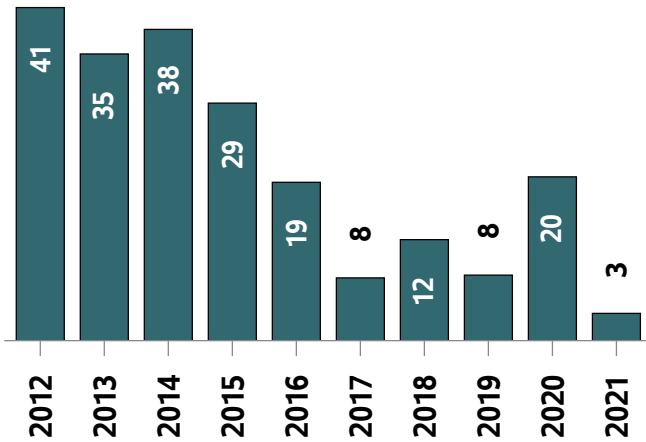
Sales Activity (March Year-to-date)



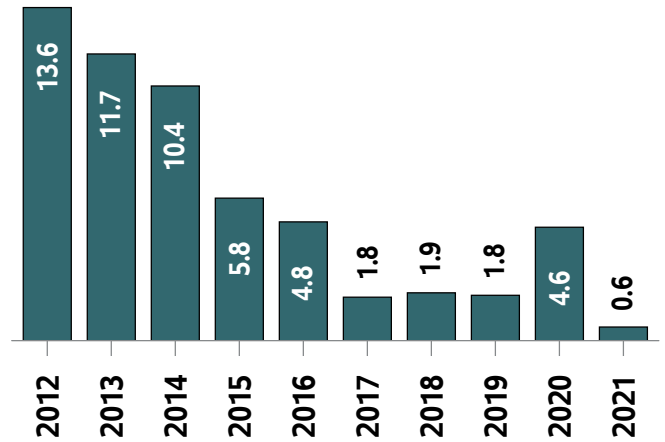
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**BLUE MOUNTAINS (THE)
MLS® Apartment Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	19	72.7	375.0	216.7	171.4	280.0	850.0
Dollar Volume	\$7,020,900	56.1	464.9	435.9	262.6	476.9	1,279.4
New Listings	23	27.8	283.3	130.0	109.1	155.6	109.1
Active Listings	22	-31.3	-47.6	-33.3	-61.4	-53.2	-65.6
Sales to New Listings Ratio ¹	82.6	61.1	66.7	60.0	63.6	55.6	18.2
Months of Inventory ²	1.2	2.9	10.5	5.5	8.1	9.4	32.0
Average Price	\$369,521	-9.6	18.9	69.2	33.6	51.8	45.2
Median Price	\$319,900	-28.1	22.1	84.5	9.9	21.6	25.7
Sale to List Price Ratio	99.4	95.8	94.5	97.5	95.8	94.3	95.0
Median Days on Market	21.0	23.0	51.5	54.5	71.0	80.0	34.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	40	37.9	150.0	110.5	207.7	300.0	566.7
Dollar Volume	\$16,175,100	60.3	309.1	247.5	353.9	708.4	990.2
New Listings	49	6.5	133.3	48.5	113.0	53.1	8.9
Active Listings ³	21	-34.7	-51.9	-34.0	-64.4	-57.8	-69.2
Sales to New Listings Ratio ⁴	81.6	63.0	76.2	57.6	56.5	31.3	13.3
Months of Inventory ⁵	1.6	3.3	8.1	4.9	13.4	14.7	33.5
Average Price	\$404,378	16.2	63.7	65.0	47.5	102.1	63.5
Median Price	\$377,500	11.7	93.6	104.1	33.9	116.3	135.8
Sale to List Price Ratio	99.5	97.4	96.1	98.3	95.8	94.1	93.6
Median Days on Market	28.0	28.0	84.0	49.0	71.0	71.0	62.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

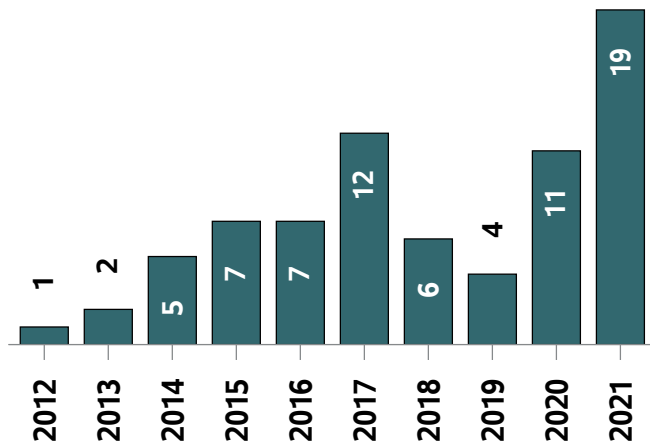
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

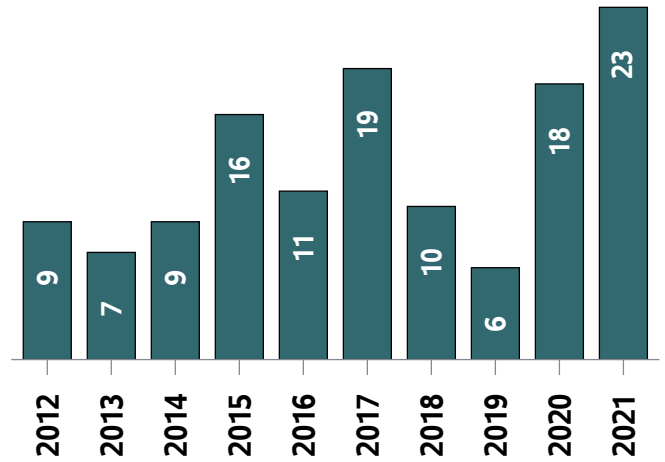
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

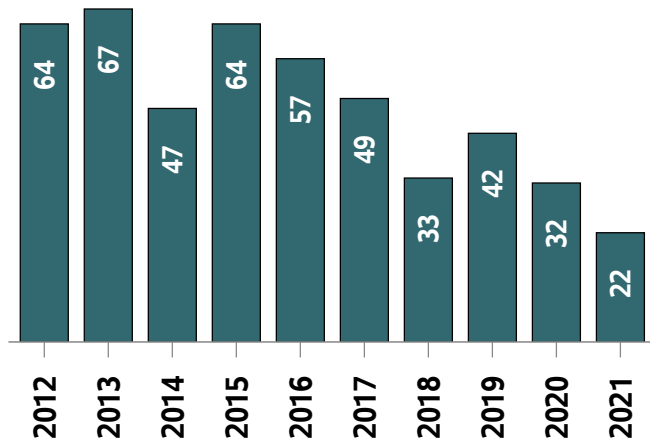
Sales Activity (March only)



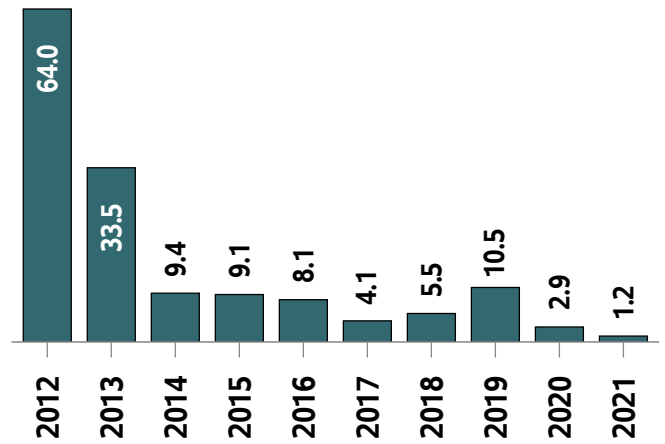
New Listings (March only)



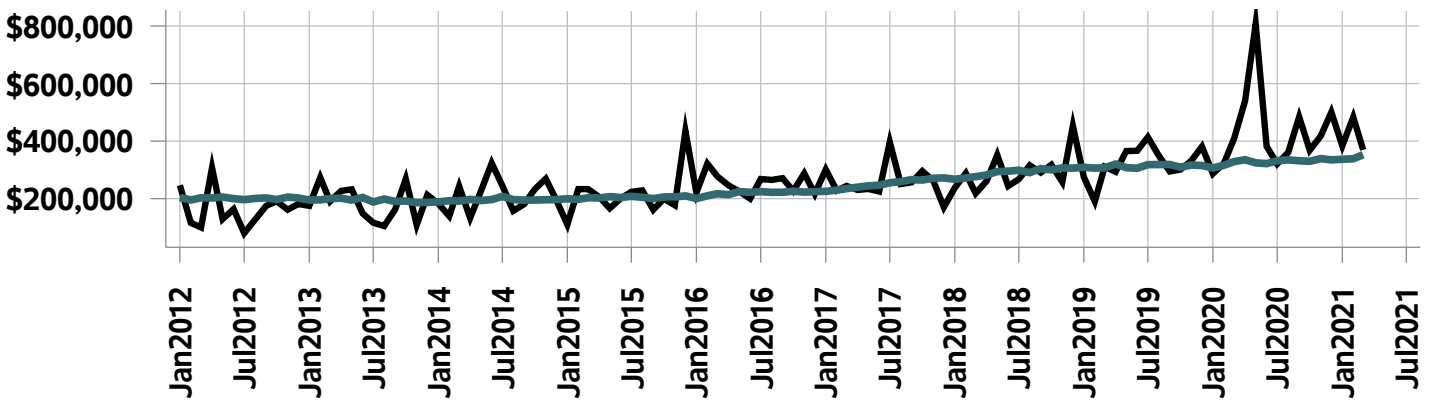
Active Listings (March only)



Months of Inventory (March only)

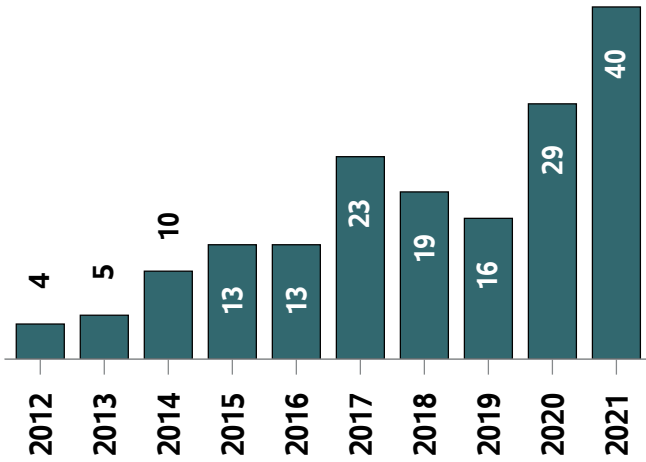


MLS® HPI Apartment Benchmark Price and Average Price

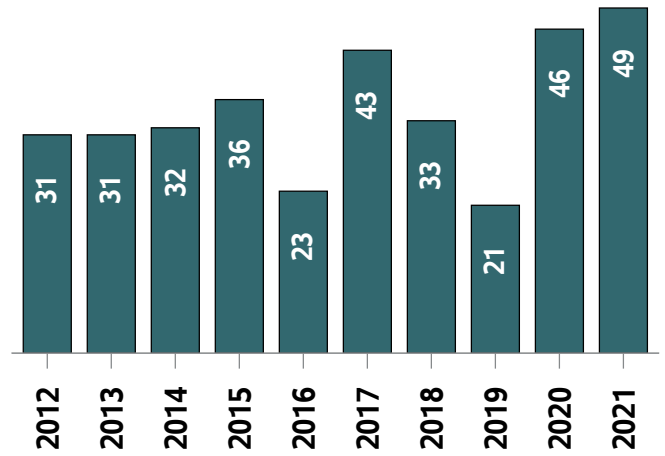


BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

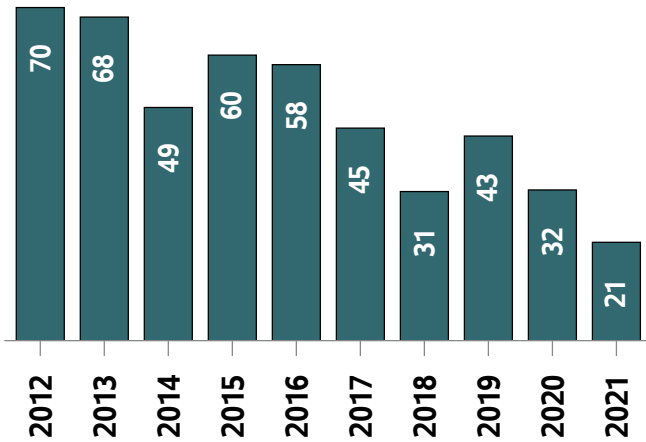
Sales Activity (March Year-to-date)



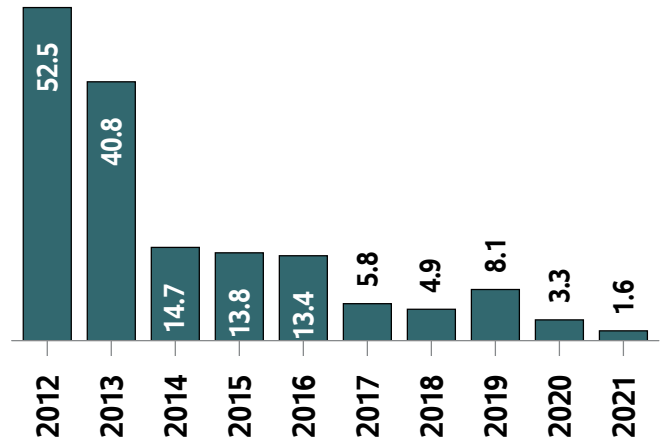
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

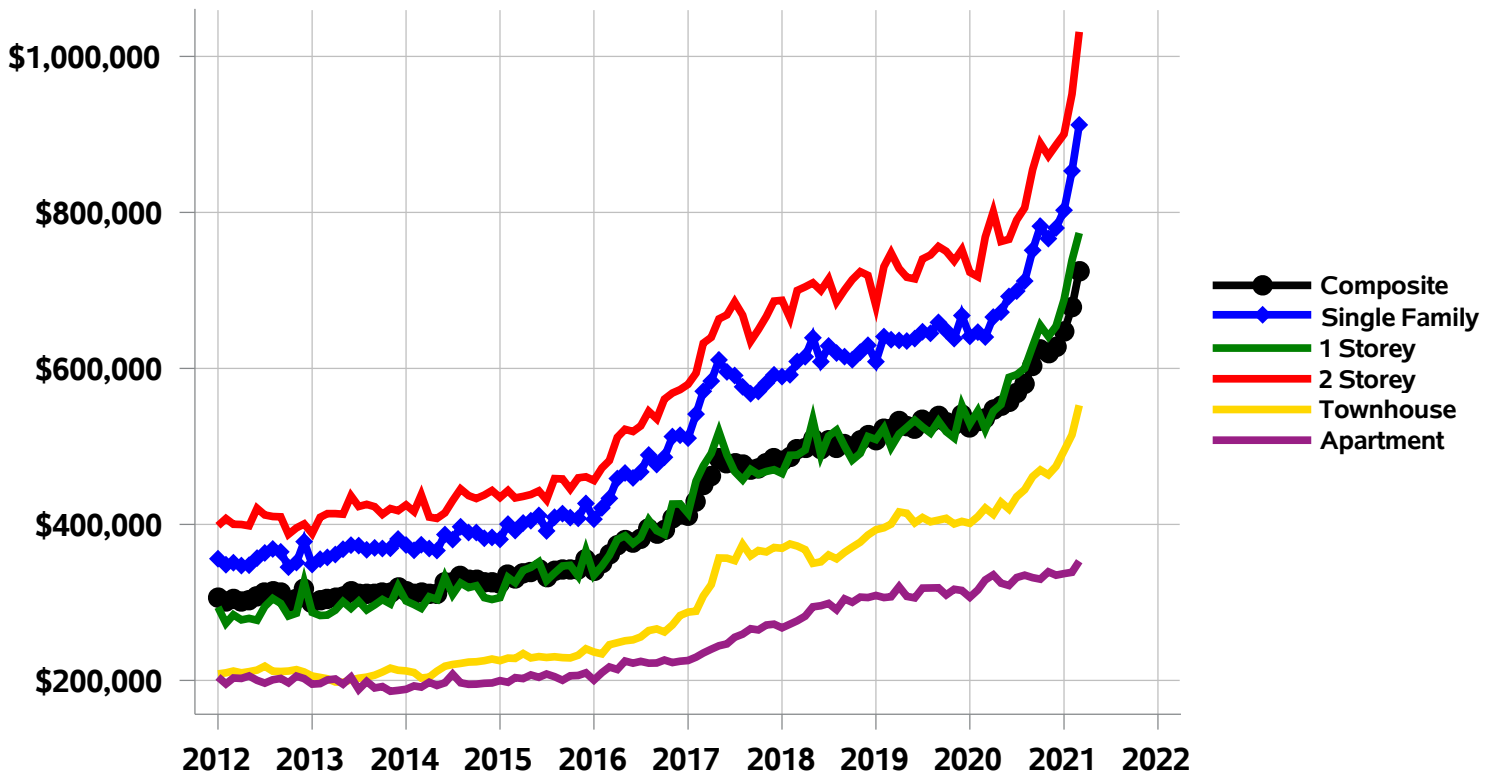
² Average active listings January to the current month / average sales January to the current month.

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$724,700	6.8	15.4	20.0	35.3	46.1	100.7
Single Family	\$912,200	6.9	16.9	21.4	42.5	49.8	110.5
One Storey	\$773,600	4.7	18.3	23.1	48.3	58.2	114.8
Two Storey	\$1,031,500	8.4	16.4	20.7	34.2	47.4	114.1
Townhouse	\$552,700	7.3	16.5	19.8	31.3	48.5	124.9
Apartment	\$352,800	4.2	5.3	6.4	7.3	27.6	62.4

MLS® HPI Benchmark Price



**BLUE MOUNTAINS (THE)
MLS® HPI Benchmark Descriptions**

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1758
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14739
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**BLUE MOUNTAINS (THE)
MLS® HPI Benchmark Descriptions**

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14777
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2012
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**BLUE MOUNTAINS (THE)
MLS® HPI Benchmark Descriptions**

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	689
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

CLEARVIEW
MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	36	157.1	63.6	12.5	12.5	300.0	100.0
Dollar Volume	\$31,826,311	272.1	127.6	100.1	93.5	904.0	546.6
New Listings	41	20.6	10.8	2.5	2.5	24.2	-14.6
Active Listings	24	-70.4	-71.1	-61.3	-73.0	-82.9	-86.1
Sales to New Listings Ratio ¹	87.8	41.2	59.5	80.0	80.0	27.3	37.5
Months of Inventory ²	0.7	5.8	3.8	1.9	2.8	15.6	9.6
Average Price	\$884,064	44.7	39.1	77.8	72.0	151.0	223.3
Median Price	\$717,500	43.5	25.9	54.8	103.7	158.1	182.3
Sale to List Price Ratio	108.0	99.2	97.7	98.4	98.1	96.7	97.2
Median Days on Market	8.0	11.0	39.0	21.5	17.5	61.0	22.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	81	131.4	72.3	32.8	30.6	224.0	88.4
Dollar Volume	\$70,661,345	199.9	154.1	116.7	151.2	822.7	532.0
New Listings	88	3.5	-1.1	4.8	-13.7	-6.4	-37.6
Active Listings ³	22	-70.1	-71.7	-63.1	-76.2	-82.8	-85.9
Sales to New Listings Ratio ⁴	92.0	41.2	52.8	72.6	60.8	26.6	30.5
Months of Inventory ⁵	0.8	6.3	5.0	2.9	4.5	15.4	10.9
Average Price	\$872,362	29.6	47.4	63.2	92.3	184.8	235.5
Median Price	\$724,000	39.2	52.4	53.4	109.9	163.3	244.8
Sale to List Price Ratio	106.2	98.2	98.0	97.6	97.4	96.1	95.7
Median Days on Market	10.0	26.0	38.0	41.0	25.0	60.0	39.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

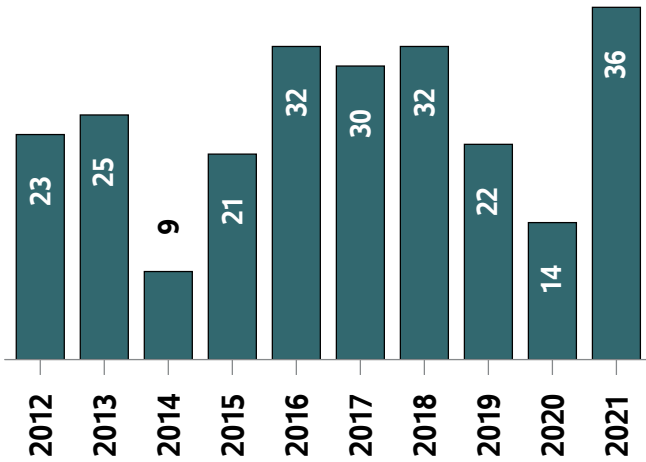
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

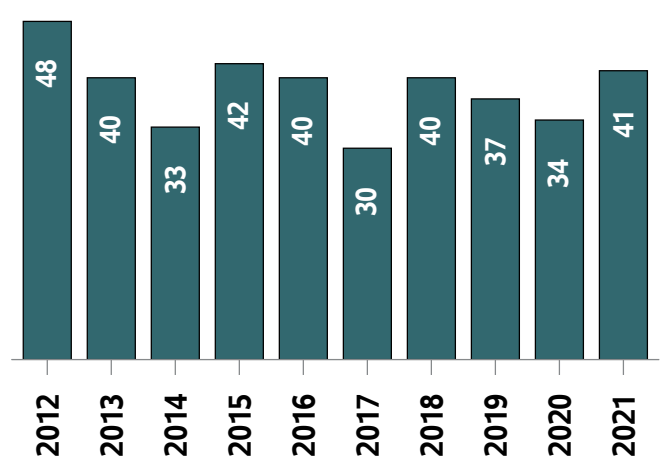
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

CLEARVIEW MLS® Residential Market Activity

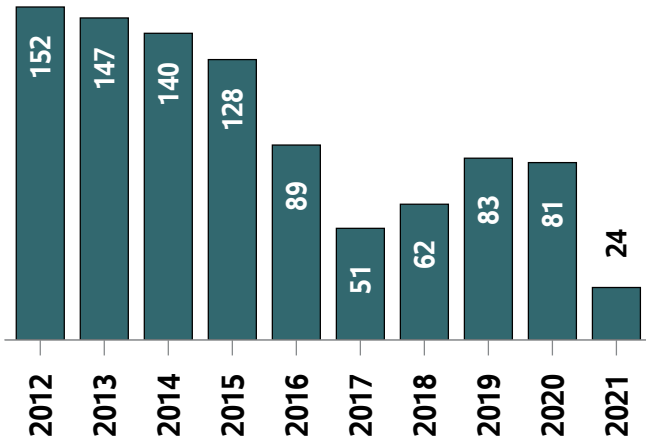
Sales Activity (March only)



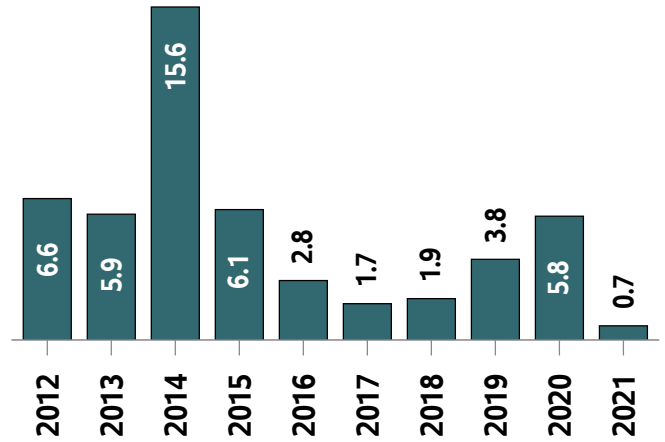
New Listings (March only)



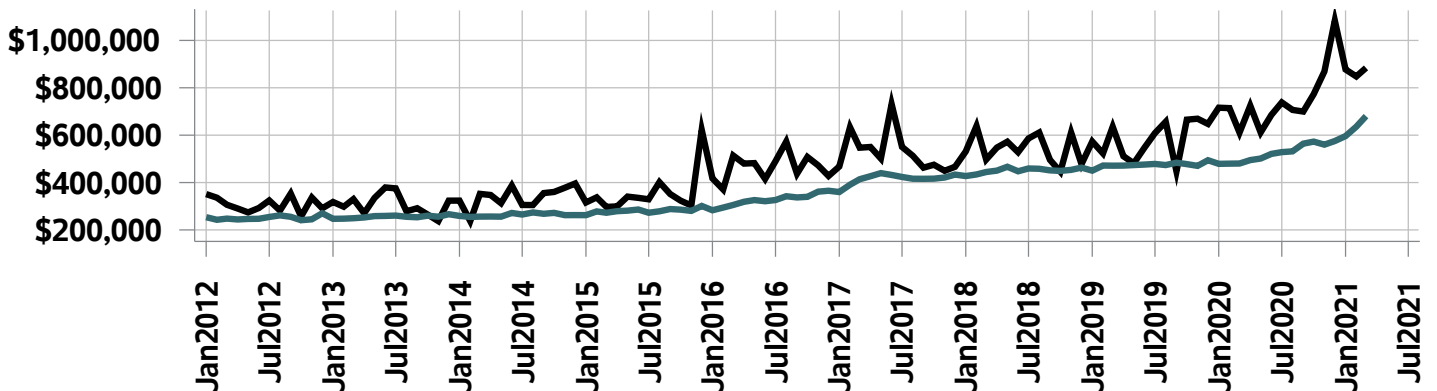
Active Listings (March only)



Months of Inventory (March only)

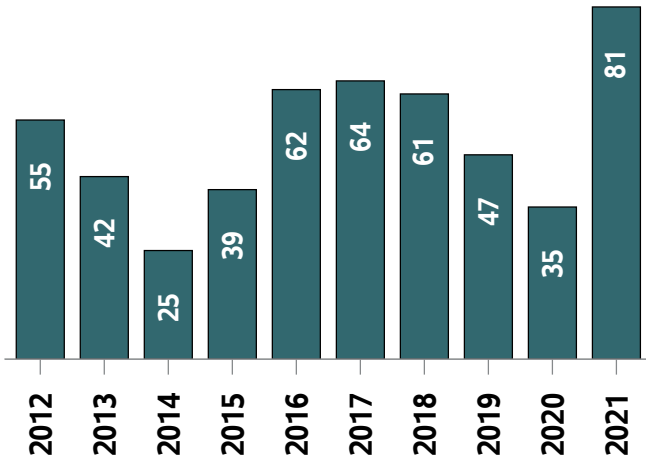


MLS® HPI Composite Benchmark Price and Average Price

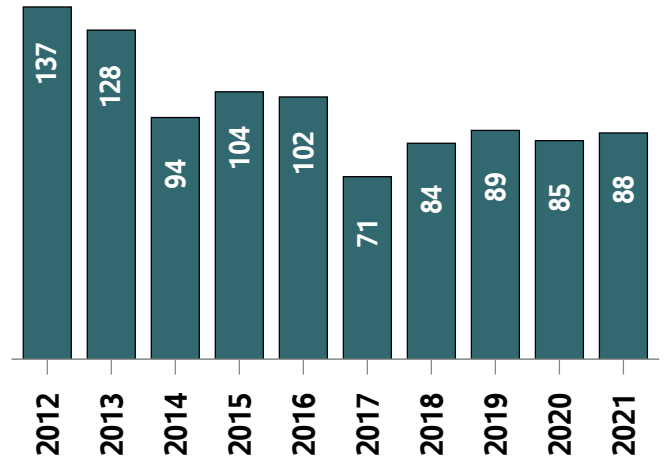


CLEARVIEW MLS® Residential Market Activity

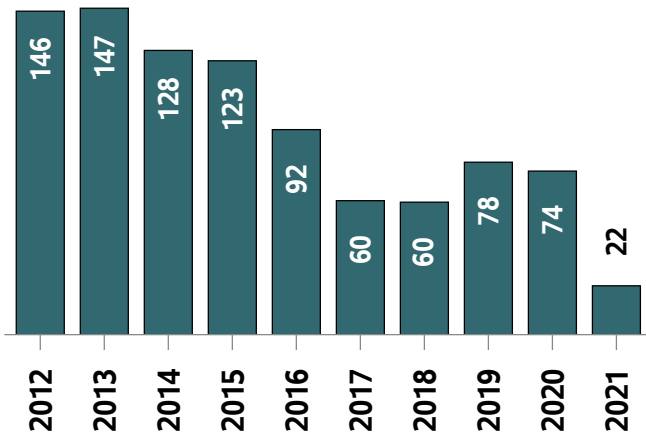
Sales Activity (March Year-to-date)



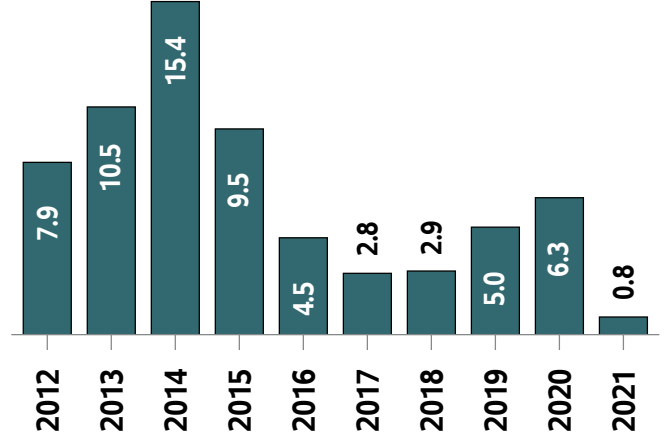
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

CLEARVIEW
MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	32	166.7	52.4	3.2	3.2	255.6	77.8
Dollar Volume	\$29,350,711	274.2	117.3	88.8	81.0	825.9	496.3
New Listings	36	9.1	2.9	-5.3	-7.7	12.5	-25.0
Active Listings	23	-71.3	-70.1	-61.7	-72.6	-83.2	-85.7
Sales to New Listings Ratio ¹	88.9	36.4	60.0	81.6	79.5	28.1	37.5
Months of Inventory ²	0.7	6.7	3.7	1.9	2.7	15.2	8.9
Average Price	\$917,210	40.3	42.6	82.9	75.3	160.4	235.4
Median Price	\$733,250	36.7	24.3	55.3	105.4	163.8	188.5
Sale to List Price Ratio	107.7	98.8	97.8	98.5	98.0	96.7	97.2
Median Days on Market	8.5	11.0	38.0	20.0	18.0	61.0	22.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	74	131.3	60.9	27.6	27.6	196.0	72.1
Dollar Volume	\$66,748,745	196.1	144.2	112.0	145.8	771.6	497.0
New Listings	80	-2.4	-4.8	-2.4	-18.4	-11.1	-38.5
Active Listings ³	22	-70.2	-70.2	-62.6	-74.9	-82.7	-85.2
Sales to New Listings Ratio ⁴	92.5	39.0	54.8	70.7	59.2	27.8	33.1
Months of Inventory ⁵	0.9	6.8	4.7	3.0	4.5	15.0	10.2
Average Price	\$902,010	28.1	51.8	66.1	92.7	194.4	246.9
Median Price	\$738,250	35.5	56.2	55.1	109.6	168.5	251.5
Sale to List Price Ratio	106.0	98.1	98.1	97.6	97.4	96.1	95.7
Median Days on Market	11.5	30.5	36.5	39.5	23.0	60.0	39.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

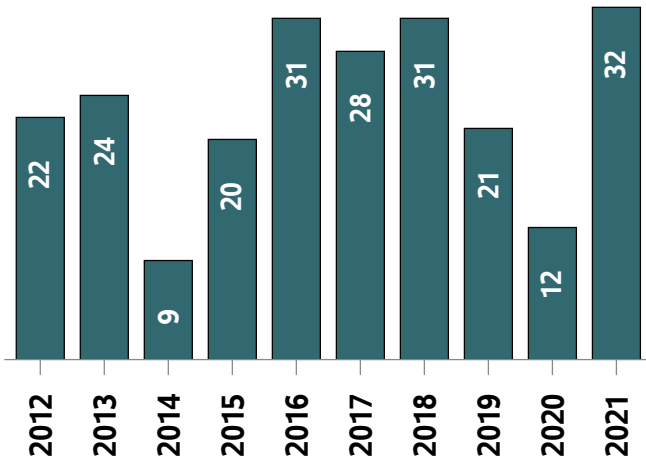
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

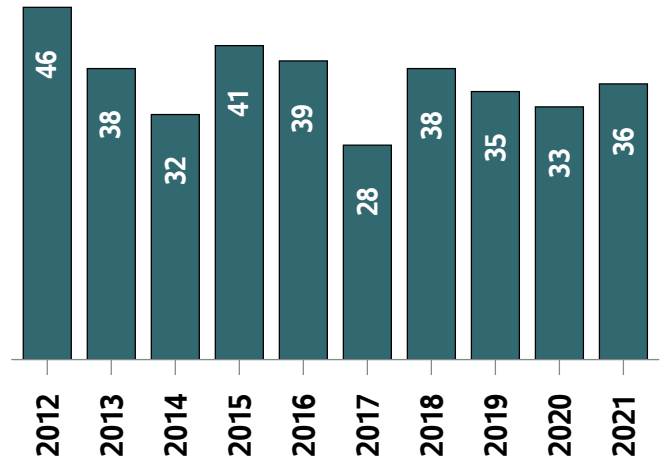
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

CLEARVIEW MLS® Single Family Market Activity

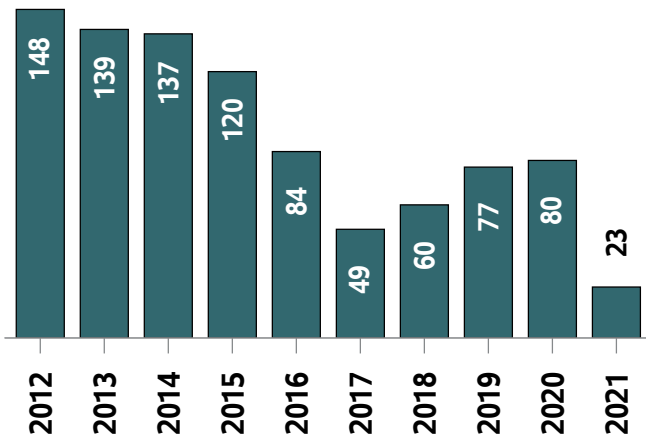
Sales Activity (March only)



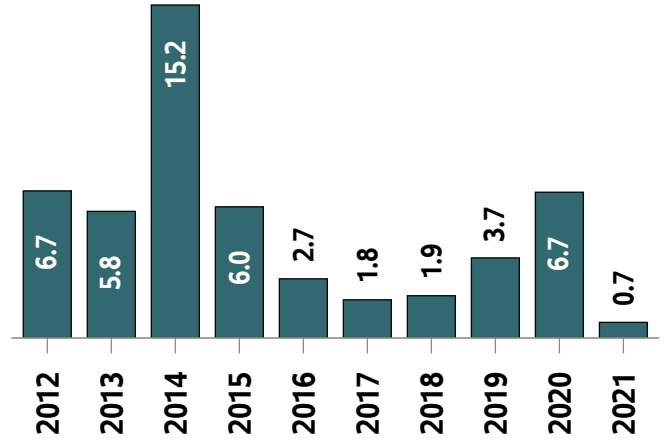
New Listings (March only)



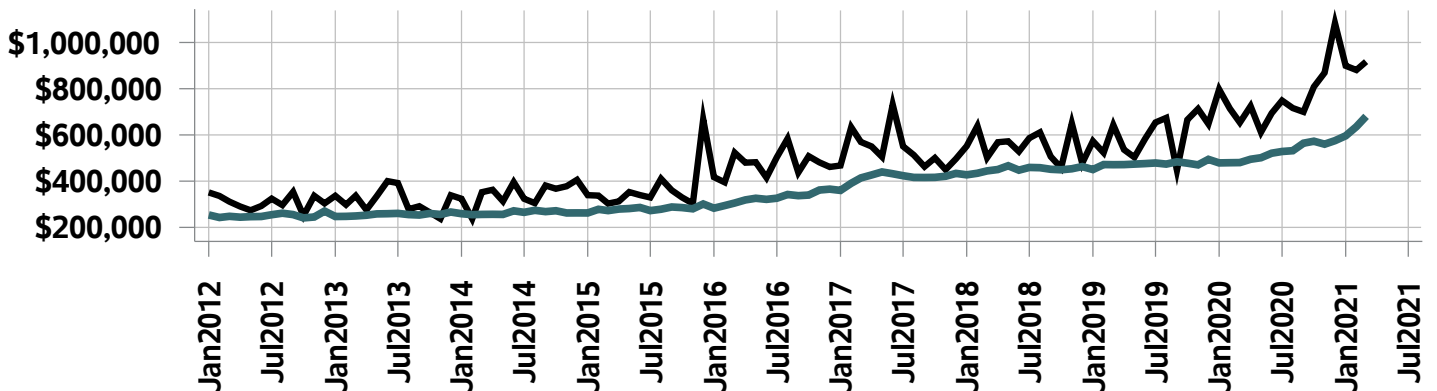
Active Listings (March only)



Months of Inventory (March only)

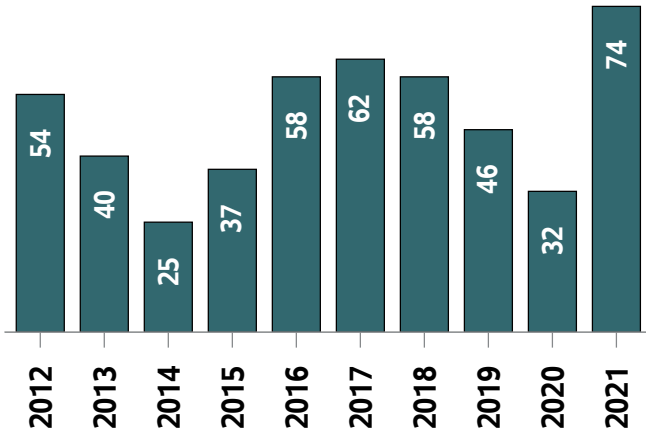


MLS® HPI Single Family Benchmark Price and Average Price

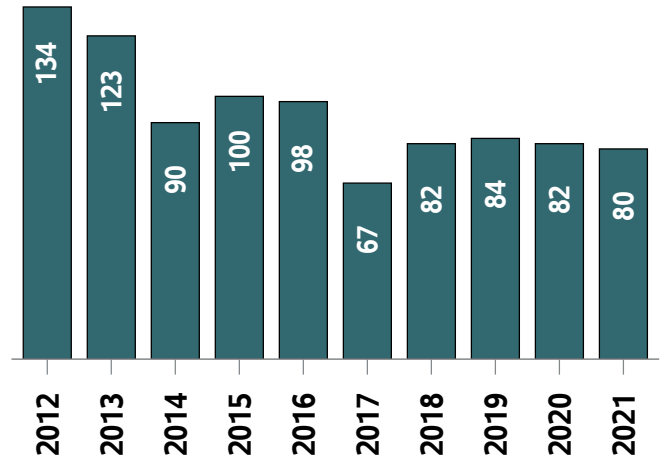


CLEARVIEW MLS® Single Family Market Activity

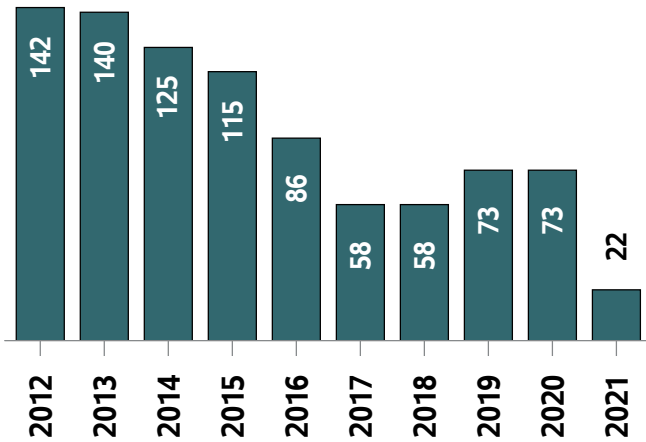
Sales Activity (March Year-to-date)



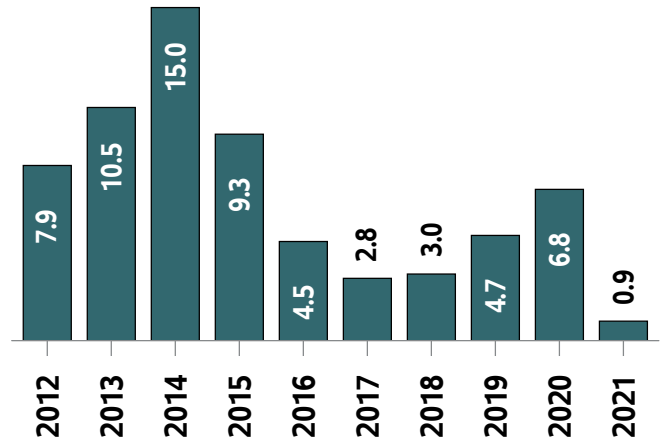
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

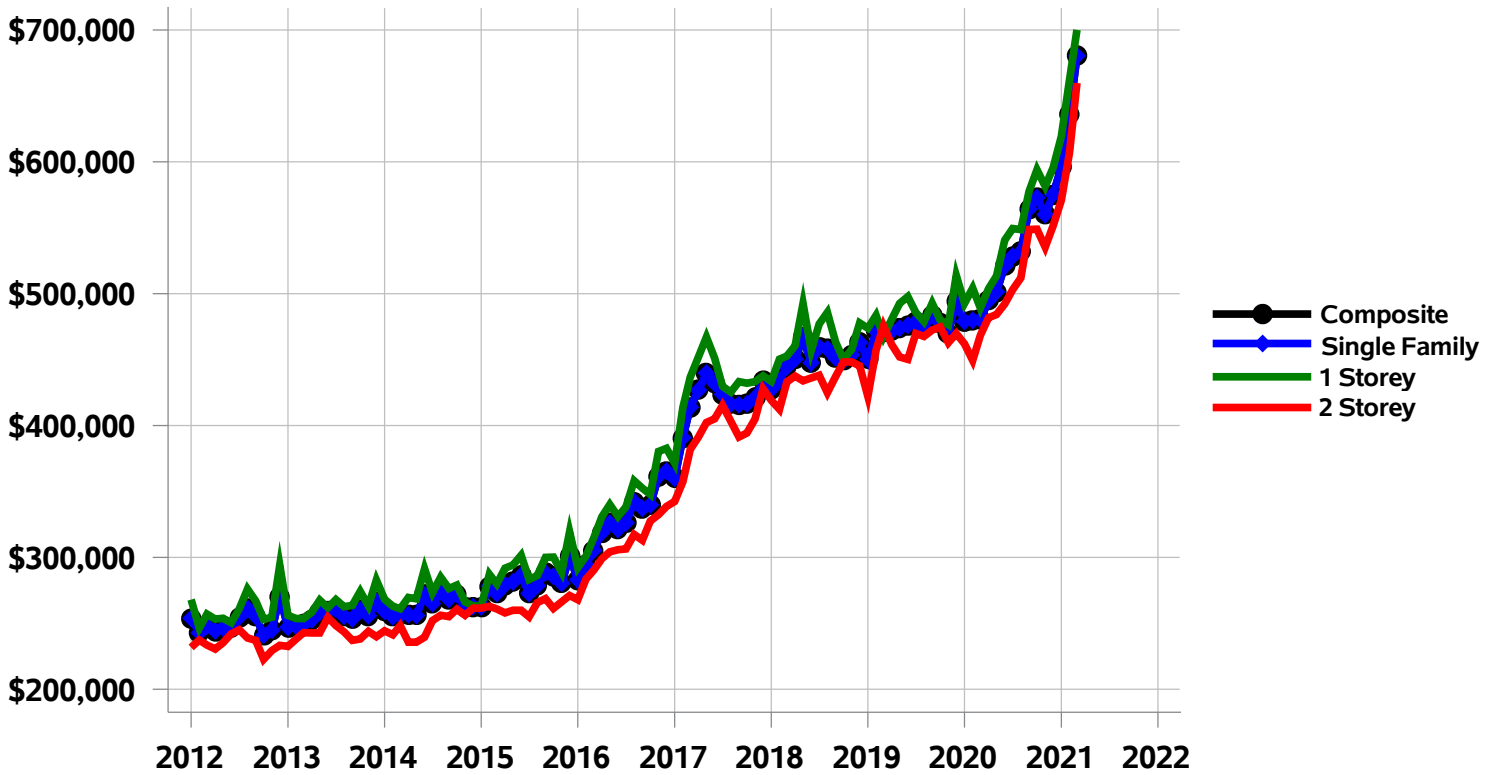
² Average active listings January to the current month / average sales January to the current month.

**CLEARVIEW
MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$680,400	7.0	18.3	20.6	41.6	53.1	122.8
Single Family	\$680,400	7.0	18.3	20.6	41.6	53.1	122.8
One Storey	\$700,100	5.7	17.5	21.2	43.1	54.6	122.5
Two Storey	\$659,800	8.7	19.6	20.2	40.9	52.3	127.4

MLS® HPI Benchmark Price



CLEARVIEW
MLS® HPI Benchmark Descriptions

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14075
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CLEARVIEW
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13211
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15990
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

COLLINGWOOD
MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	79	203.8	58.0	139.4	88.1	192.6	75.6
Dollar Volume	\$62,908,583	271.9	138.5	289.3	324.7	659.4	406.9
New Listings	93	10.7	0.0	32.9	31.0	-4.1	-18.4
Active Listings	52	-63.1	-63.6	-40.9	-57.7	-82.1	-81.9
Sales to New Listings Ratio ¹	84.9	31.0	53.8	47.1	59.2	27.8	39.5
Months of Inventory ²	0.7	5.4	2.9	2.7	2.9	10.8	6.4
Average Price	\$796,311	22.4	50.9	62.6	125.8	159.5	188.7
Median Price	\$685,000	27.0	41.7	56.4	114.1	149.1	204.6
Sale to List Price Ratio	108.3	97.3	97.7	97.6	98.1	96.3	95.9
Median Days on Market	7.0	21.5	28.0	20.0	26.5	84.0	36.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	151	43.8	41.1	75.6	21.8	96.1	69.7
Dollar Volume	\$121,676,695	99.6	119.1	220.3	184.4	470.5	393.1
New Listings	205	0.5	-1.4	30.6	17.1	-19.3	-21.5
Active Listings ³	51	-58.8	-59.5	-25.0	-56.4	-81.1	-80.4
Sales to New Listings Ratio ⁴	73.7	51.5	51.4	54.8	70.9	30.3	34.1
Months of Inventory ⁵	1.0	3.5	3.5	2.4	2.8	10.5	8.8
Average Price	\$805,806	38.8	55.3	82.4	133.5	190.9	190.6
Median Price	\$700,000	41.4	42.9	68.3	136.1	177.2	205.7
Sale to List Price Ratio	107.7	97.8	97.4	98.5	98.0	96.6	96.3
Median Days on Market	7.0	27.0	30.0	19.0	28.0	65.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

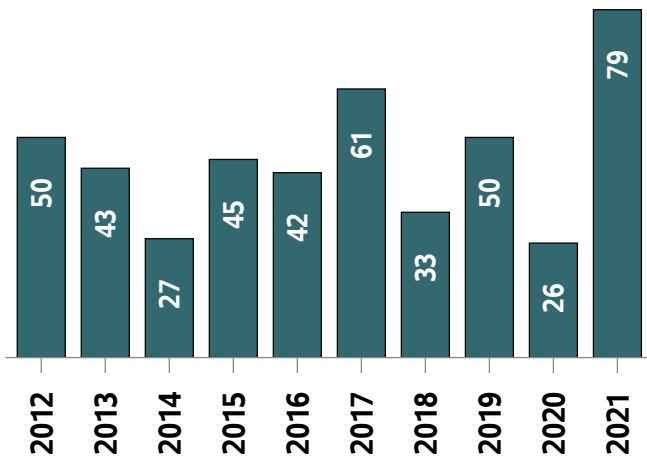
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

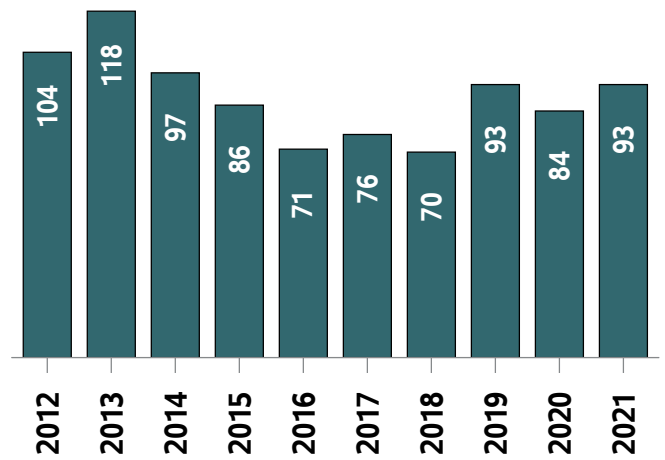
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® Residential Market Activity

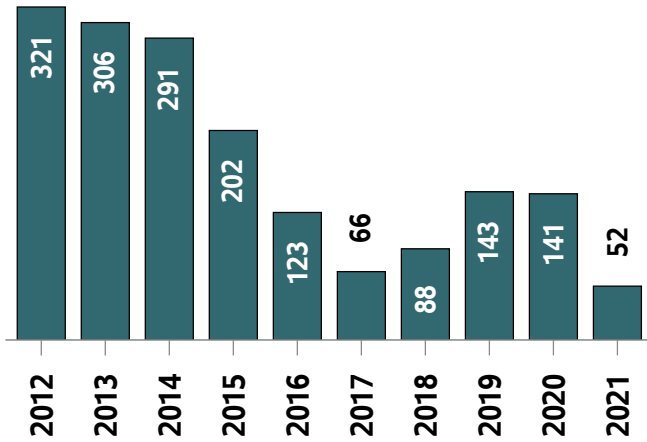
Sales Activity (March only)



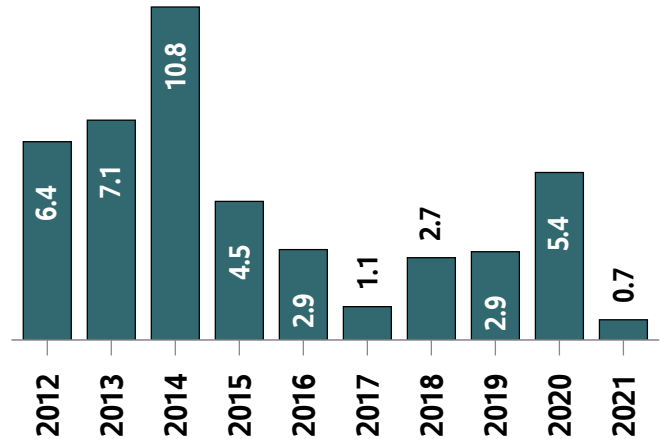
New Listings (March only)



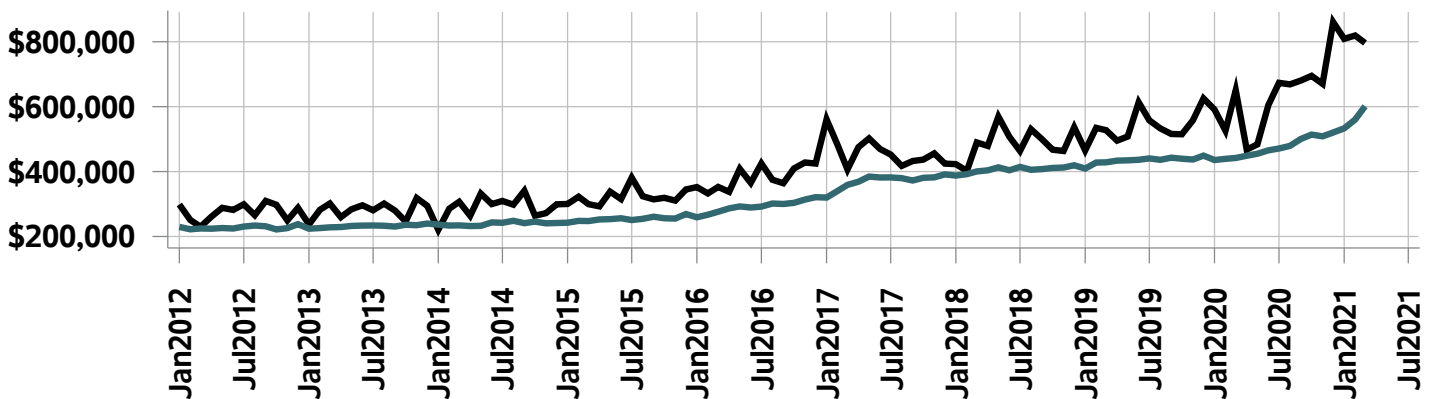
Active Listings (March only)



Months of Inventory (March only)

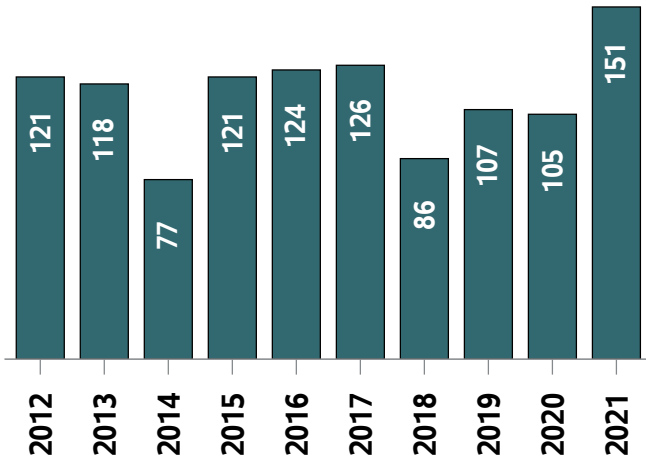


MLS® HPI Composite Benchmark Price and Average Price

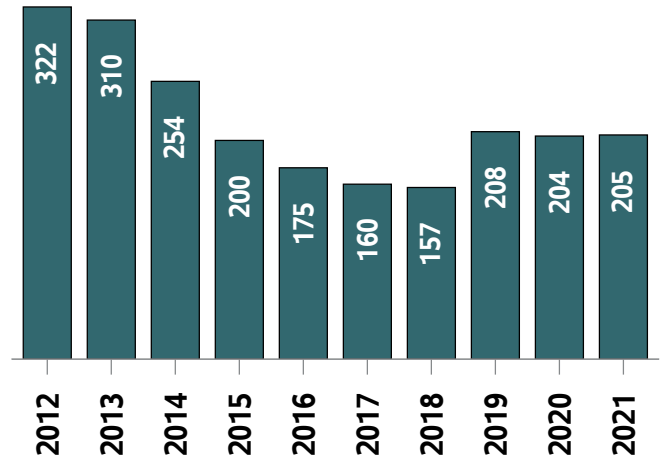


COLLINGWOOD MLS® Residential Market Activity

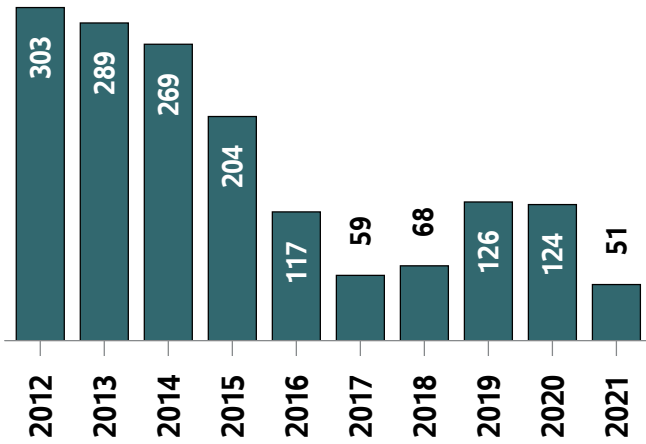
Sales Activity (March Year-to-date)



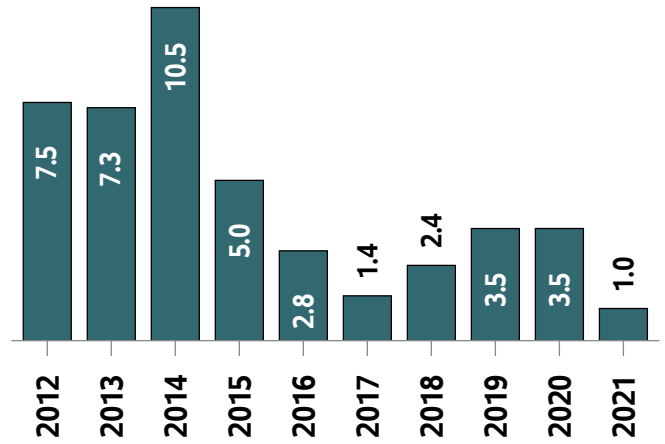
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

COLLINGWOOD
MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	37	131.3	27.6	105.6	48.0	94.7	37.0
Dollar Volume	\$35,675,495	171.1	107.8	239.7	239.0	470.1	340.6
New Listings	51	21.4	-5.6	45.7	18.6	-12.1	-21.5
Active Listings	25	-62.1	-71.6	-49.0	-66.2	-86.1	-84.0
Sales to New Listings Ratio ¹	72.5	38.1	53.7	51.4	58.1	32.8	41.5
Months of Inventory ²	0.7	4.1	3.0	2.7	3.0	9.5	5.8
Average Price	\$964,203	17.3	62.9	65.3	129.0	192.8	221.6
Median Price	\$780,000	4.0	47.2	35.2	113.7	143.8	239.1
Sale to List Price Ratio	106.1	96.6	97.8	96.8	98.3	95.8	95.3
Median Days on Market	7.0	15.5	28.0	25.5	22.0	65.0	42.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	79	49.1	21.5	75.6	9.7	61.2	43.6
Dollar Volume	\$77,245,107	103.9	108.2	236.8	158.2	389.9	356.7
New Listings	118	21.6	-7.8	49.4	10.3	-22.4	-20.3
Active Listings ³	24	-60.8	-70.2	-41.3	-65.5	-85.9	-82.8
Sales to New Listings Ratio ⁴	66.9	54.6	50.8	57.0	67.3	32.2	37.2
Months of Inventory ⁵	0.9	3.4	3.7	2.7	2.9	10.3	7.5
Average Price	\$977,786	36.8	71.3	91.8	135.3	203.8	217.9
Median Price	\$851,000	29.7	59.2	85.8	130.0	183.8	253.8
Sale to List Price Ratio	106.2	97.1	97.8	97.9	98.1	96.7	96.1
Median Days on Market	7.0	29.0	29.0	26.0	21.5	57.0	43.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

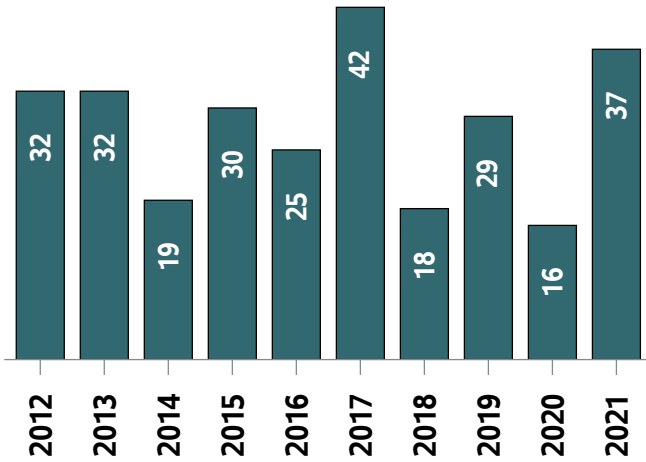
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

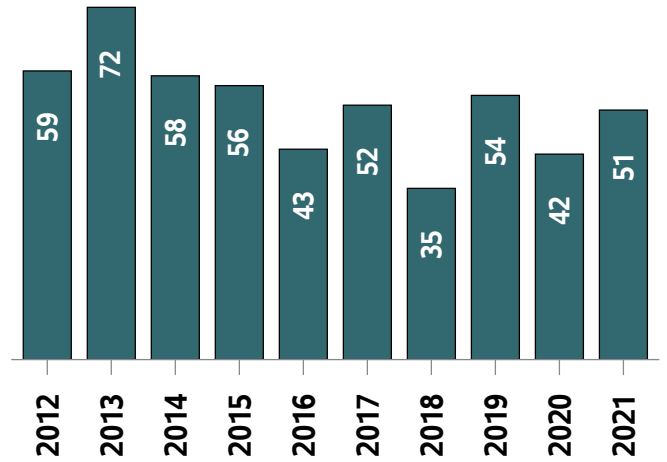
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® Single Family Market Activity

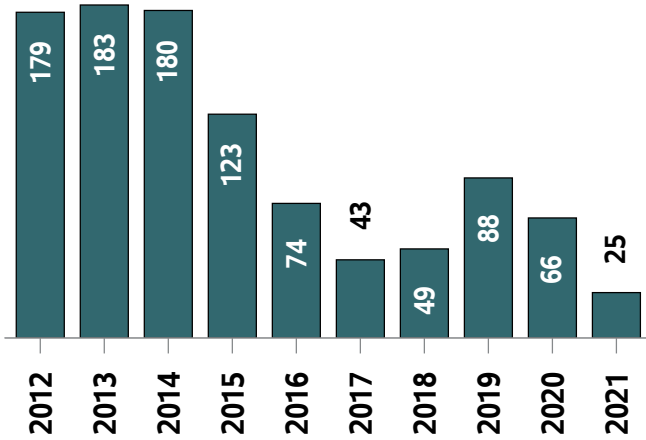
Sales Activity (March only)



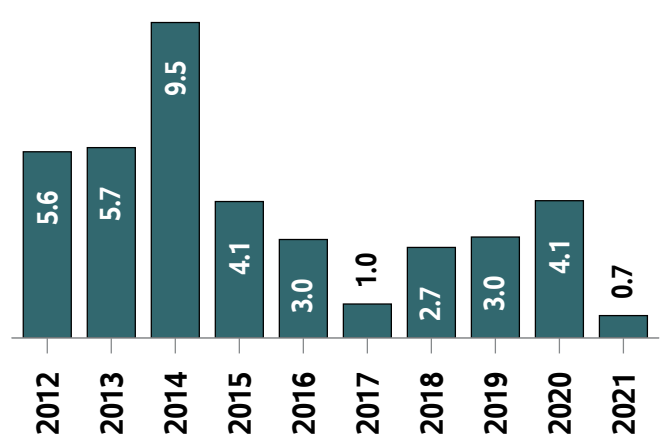
New Listings (March only)



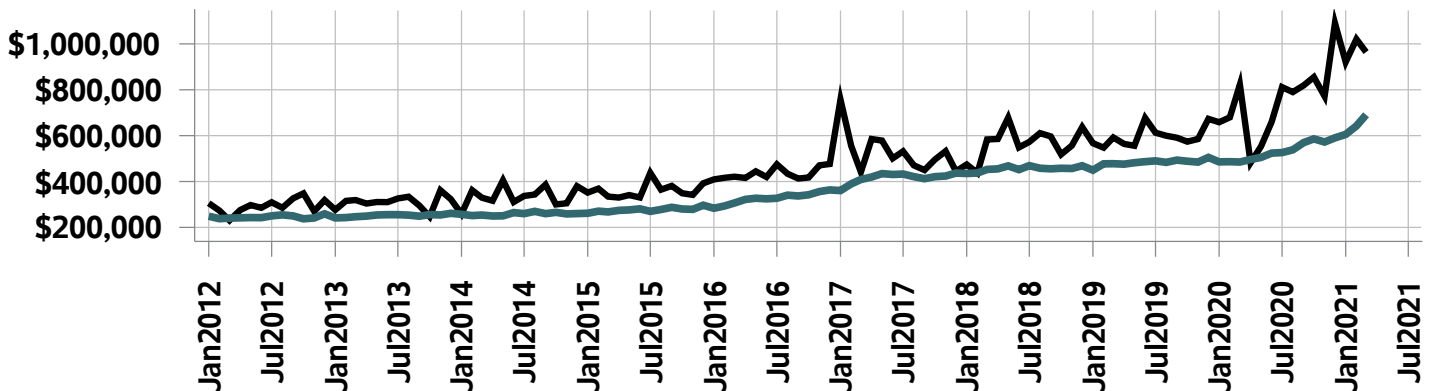
Active Listings (March only)



Months of Inventory (March only)

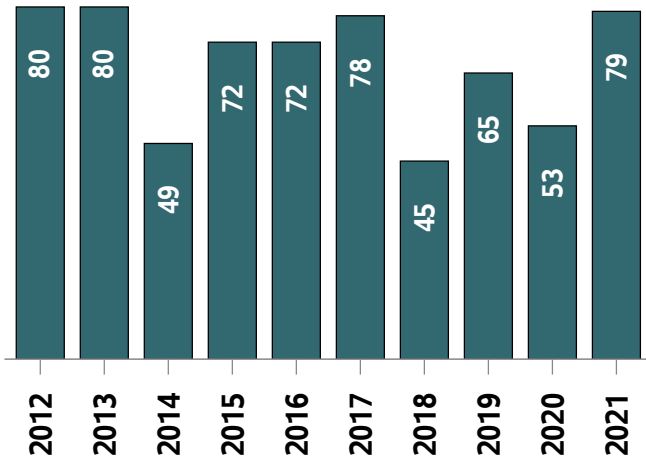


MLS® HPI Single Family Benchmark Price and Average Price

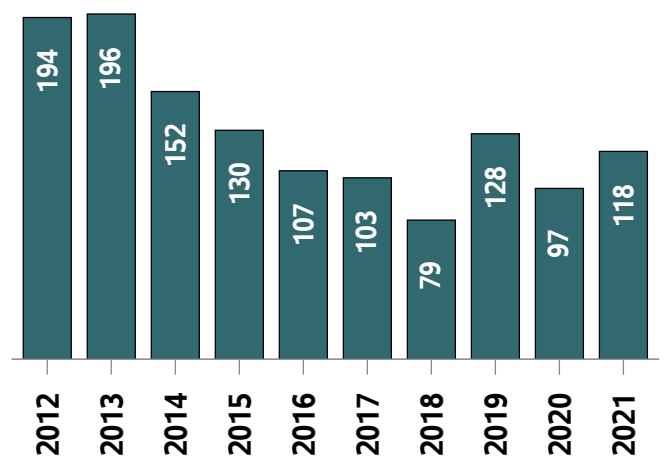


COLLINGWOOD MLS® Single Family Market Activity

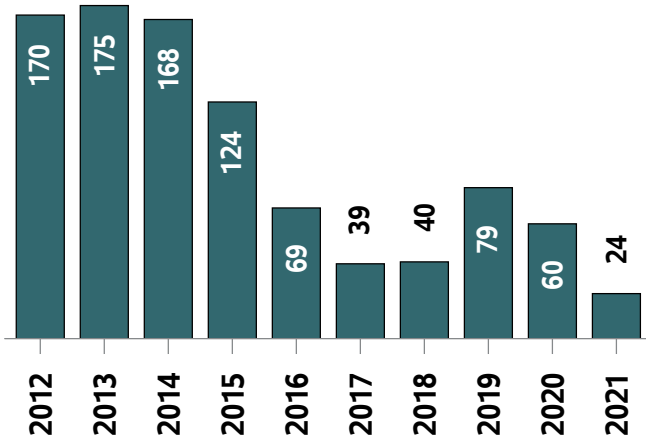
Sales Activity (March Year-to-date)



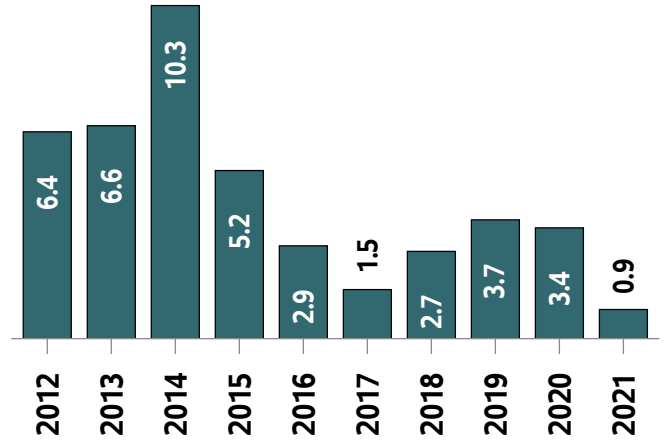
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

COLLINGWOOD
MLS® Townhouse Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	21	162.5	31.3	90.9	110.0	425.0	133.3
Dollar Volume	\$14,457,700	353.3	113.4	235.0	481.2	1,286.2	620.6
New Listings	20	-16.7	17.6	11.1	66.7	53.8	-33.3
Active Listings	4	-89.5	-84.0	-78.9	-69.2	-88.6	-93.2
Sales to New Listings Ratio ¹	105.0	33.3	94.1	61.1	83.3	30.8	30.0
Months of Inventory ²	0.2	4.8	1.6	1.7	1.3	8.8	6.6
Average Price	\$688,462	72.7	62.6	75.5	176.8	164.0	208.8
Median Price	\$685,000	73.5	70.2	69.6	211.4	159.5	211.4
Sale to List Price Ratio	110.7	98.2	97.1	98.0	99.1	97.7	95.8
Median Days on Market	7.0	41.0	28.0	16.0	38.5	164.5	22.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	39	30.0	39.3	56.0	44.4	225.0	178.6
Dollar Volume	\$24,613,550	74.1	112.6	162.9	300.1	863.0	725.8
New Listings	45	-26.2	-8.2	2.3	73.1	40.6	-19.6
Active Listings ³	4	-86.3	-83.5	-72.3	-71.1	-86.5	-92.1
Sales to New Listings Ratio ⁴	86.7	49.2	57.1	56.8	103.8	37.5	25.0
Months of Inventory ⁵	0.3	3.2	2.8	1.9	1.7	8.0	11.8
Average Price	\$631,117	33.9	52.7	68.5	177.0	196.3	196.4
Median Price	\$619,000	40.5	74.4	60.8	182.6	264.7	182.3
Sale to List Price Ratio	111.1	98.5	96.5	99.2	98.3	96.6	96.8
Median Days on Market	6.0	21.5	28.5	19.0	55.0	111.0	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

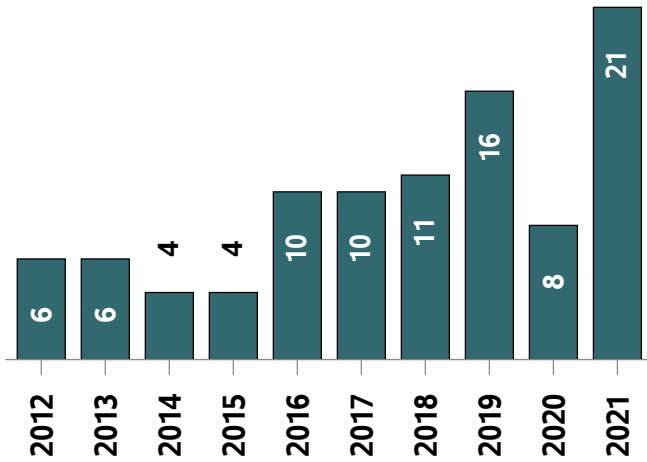
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

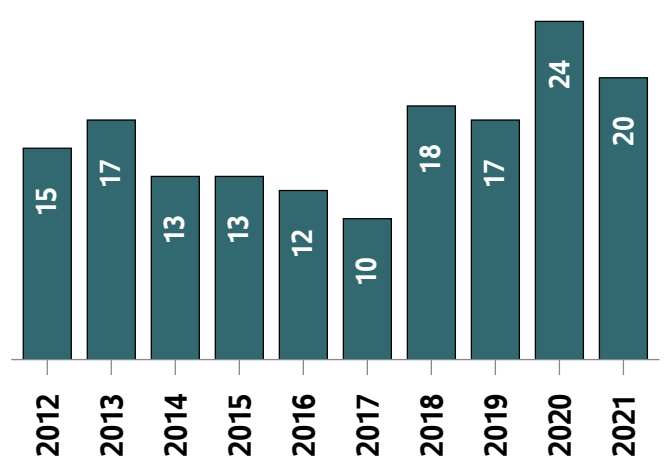
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® Townhouse Market Activity

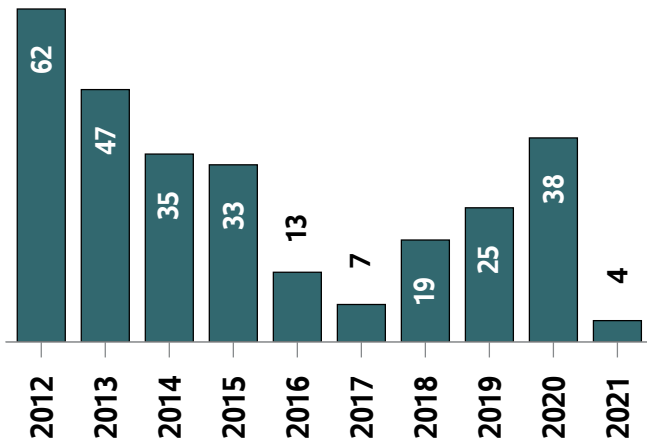
Sales Activity (March only)



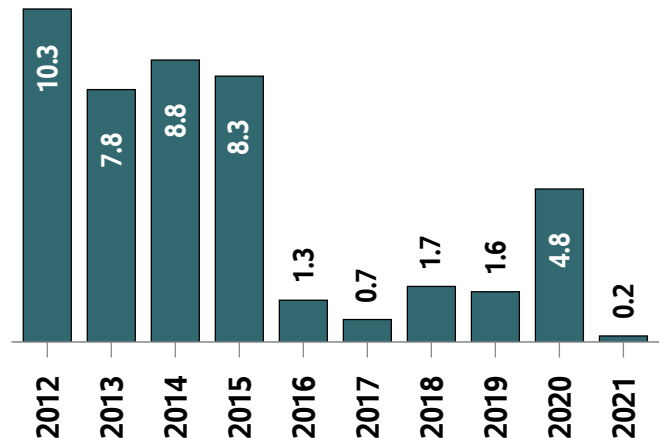
New Listings (March only)



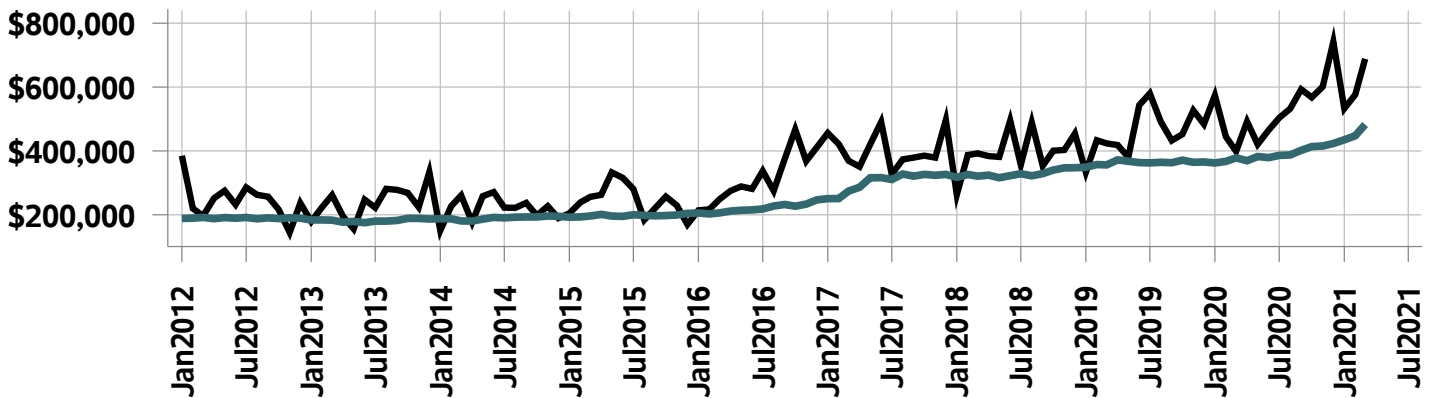
Active Listings (March only)



Months of Inventory (March only)

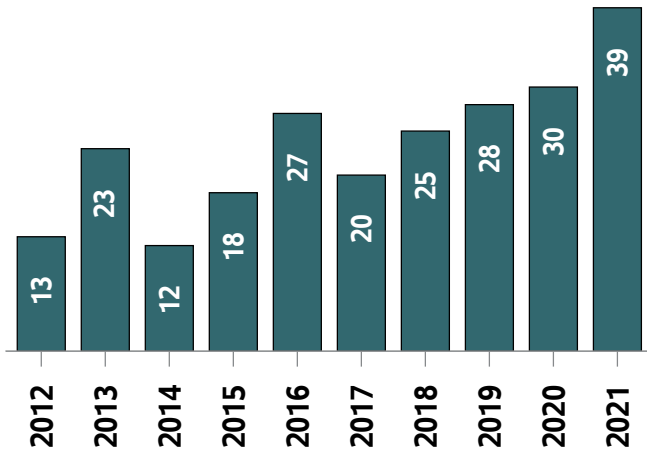


MLS® HPI Townhouse Benchmark Price and Average Price

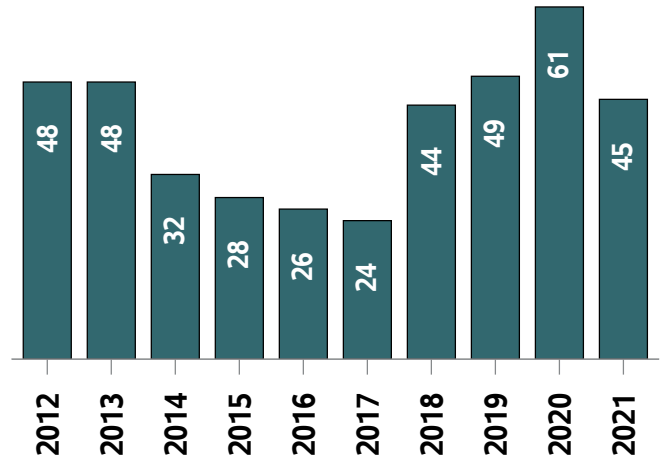


COLLINGWOOD MLS® Townhouse Market Activity

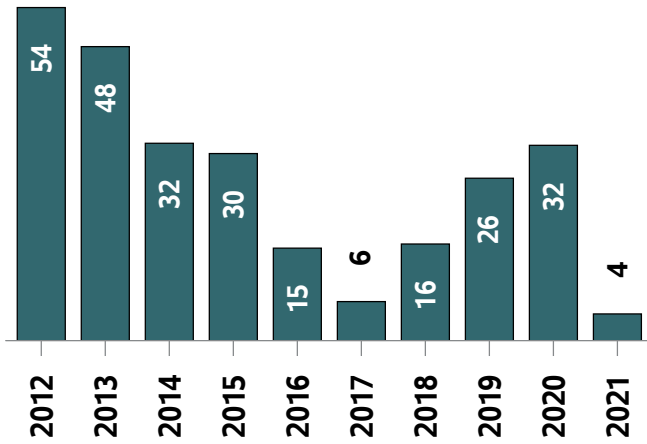
Sales Activity (March Year-to-date)



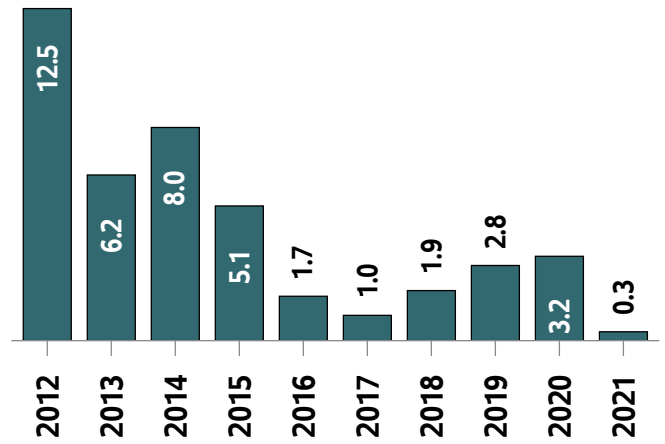
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

COLLINGWOOD MLS® Apartment Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	13	550.0	550.0	225.0	333.3	•	116.7
Dollar Volume	\$8,222,100	1,341.1	1,078.0	513.1	939.5	•	549.1
New Listings	13	30.0	-18.8	0.0	30.0	30.0	116.7
Active Listings	18	-30.8	-25.0	28.6	-18.2	-55.0	-53.8
Sales to New Listings Ratio ¹	100.0	20.0	12.5	30.8	30.0	•	100.0
Months of Inventory ²	1.4	13.0	12.0	3.5	7.3	•	6.5
Average Price	\$632,469	121.7	81.2	88.7	139.9	•	199.6
Median Price	\$559,000	95.9	60.2	64.4	101.1	•	159.5
Sale to List Price Ratio	109.2	99.2	98.7	99.9	97.1	•	97.6
Median Days on Market	7.0	25.0	41.5	22.0	25.0	•	39.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	24	26.3	166.7	84.6	84.6	300.0	118.2
Dollar Volume	\$13,935,750	90.8	258.2	219.7	290.1	1,232.3	535.3
New Listings	28	-22.2	21.7	3.7	0.0	-17.6	27.3
Active Listings ³	20	-21.1	33.3	150.0	7.1	-45.9	-49.2
Sales to New Listings Ratio ⁴	85.7	52.8	39.1	48.1	46.4	17.6	50.0
Months of Inventory ⁵	2.5	4.0	5.0	1.8	4.3	18.5	10.7
Average Price	\$580,656	51.0	34.3	73.2	111.3	233.1	191.2
Median Price	\$554,550	56.2	58.9	60.7	135.1	195.8	169.2
Sale to List Price Ratio	106.5	98.6	96.7	99.5	97.2	96.5	97.0
Median Days on Market	19.0	36.0	68.0	13.0	28.0	75.5	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

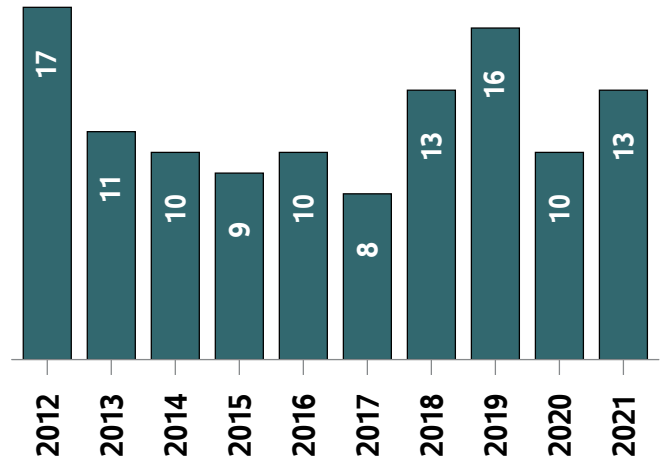
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® Apartment Market Activity

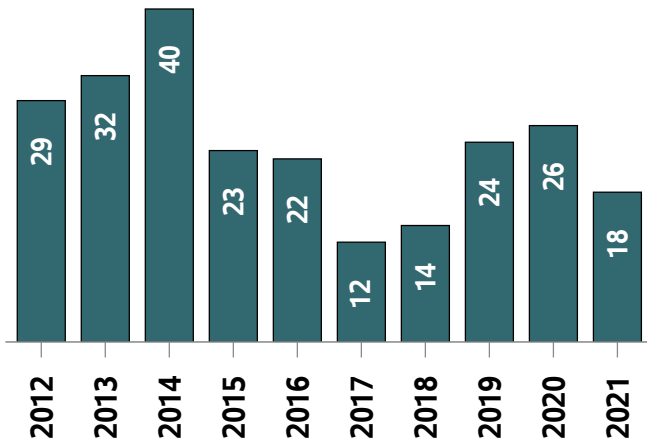
Sales Activity (March only)



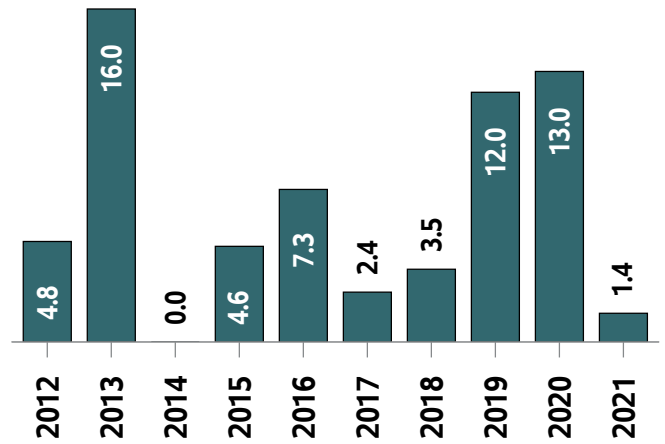
New Listings (March only)



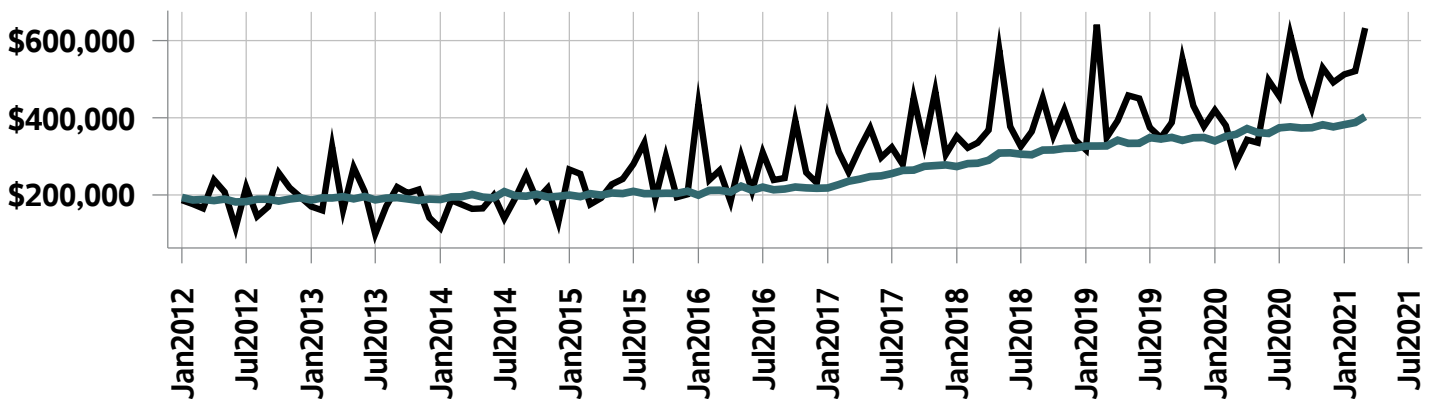
Active Listings (March only)



Months of Inventory (March only)

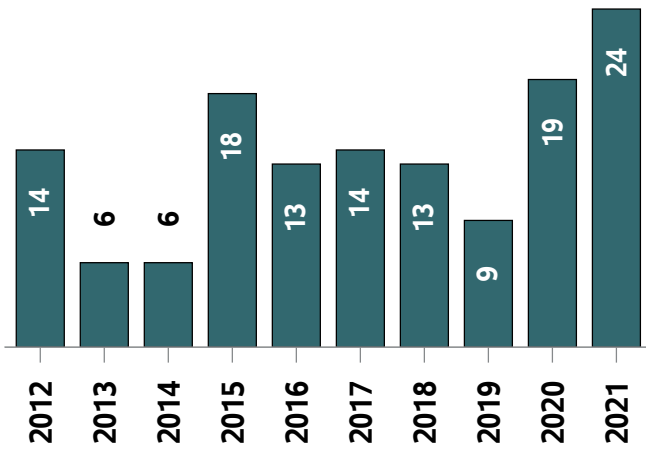


MLS® HPI Apartment Benchmark Price and Average Price

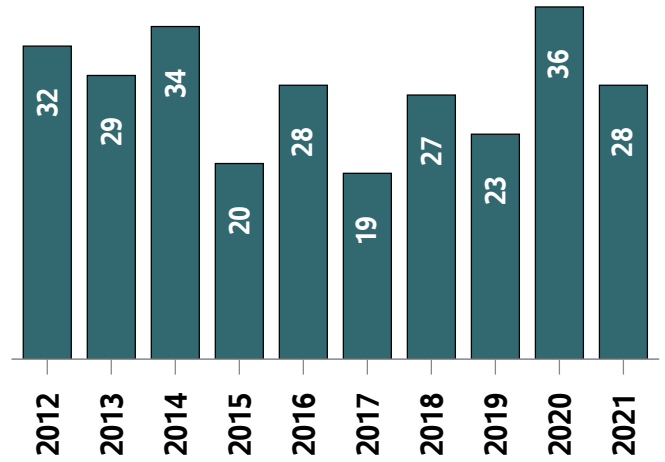


COLLINGWOOD MLS® Apartment Market Activity

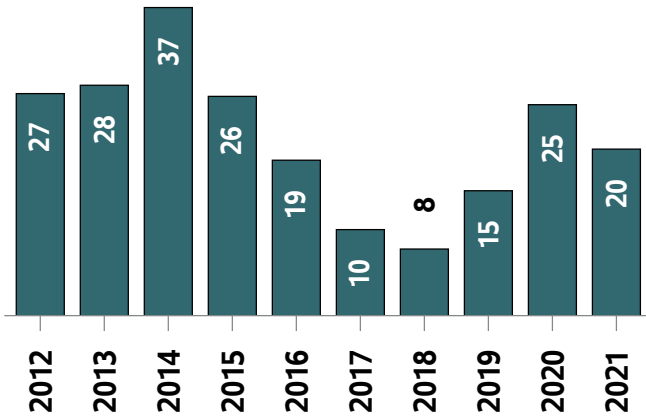
Sales Activity (March Year-to-date)



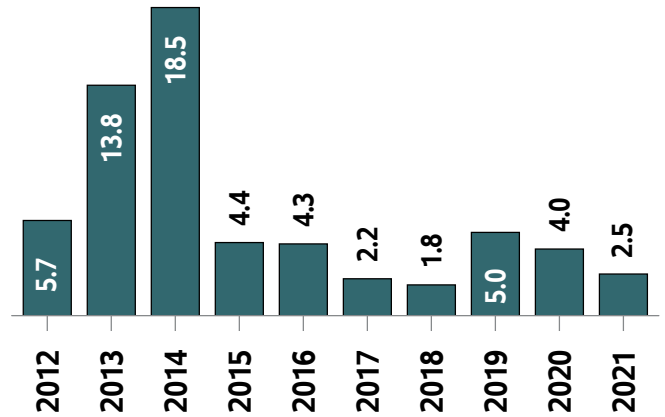
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

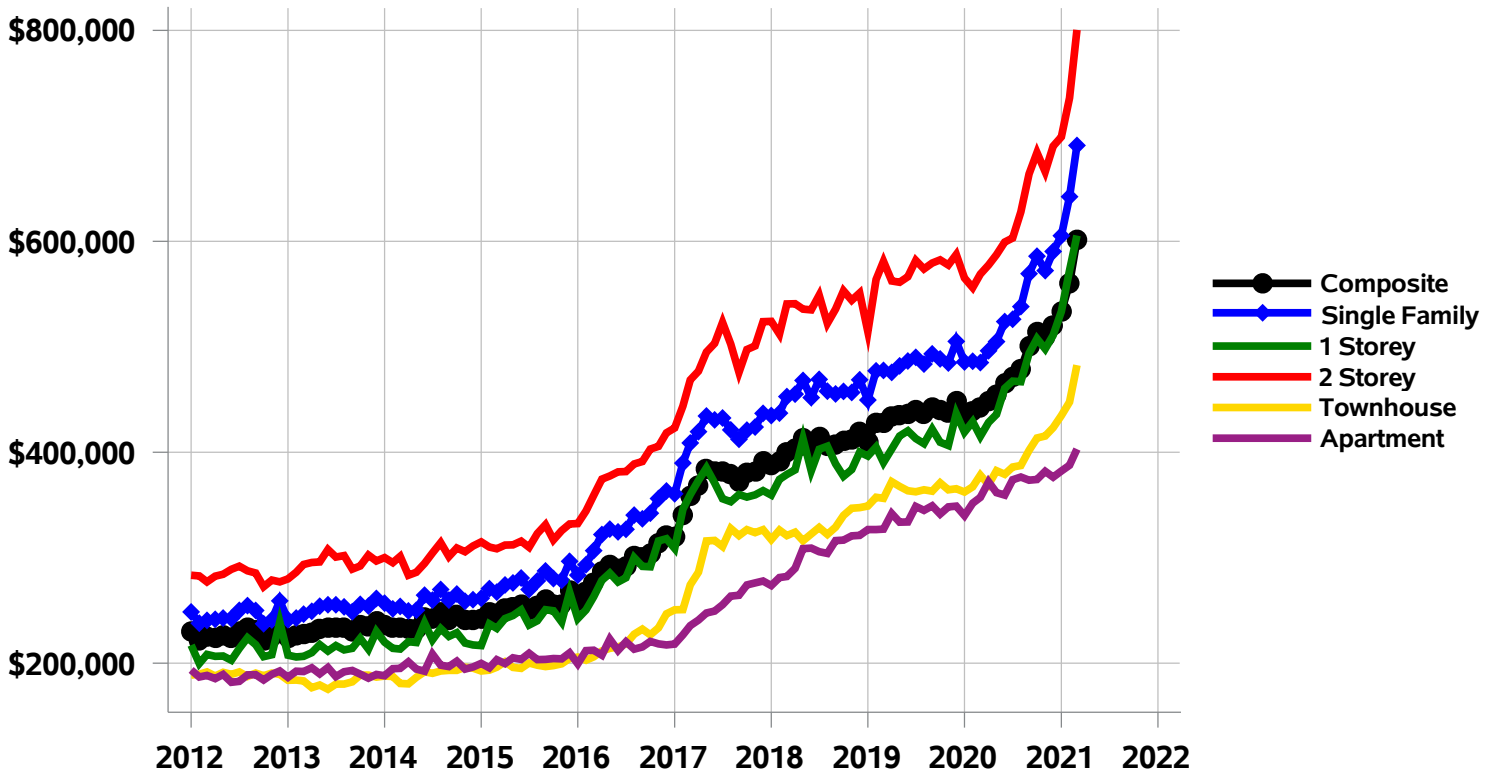
² Average active listings January to the current month / average sales January to the current month.

**COLLINGWOOD
MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$601,200	7.3	15.5	20.1	36.0	50.1	117.6
Single Family	\$690,900	7.6	17.0	21.4	42.5	52.6	125.3
One Storey	\$605,500	5.8	18.5	22.6	45.9	59.8	130.2
Two Storey	\$800,500	8.8	16.0	20.6	40.7	48.1	122.9
Townhouse	\$482,600	7.8	14.0	20.1	27.6	50.3	134.3
Apartment	\$403,000	3.9	7.1	7.9	12.8	42.8	89.8

MLS® HPI Benchmark Price



COLLINGWOOD
MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1180
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1659
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6310
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1219
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

**GREY HIGHLANDS
MLS® Residential Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	20	5.3	122.2	53.8	11.1	-9.1	-13.0
Dollar Volume	\$17,378,500	67.6	362.1	163.8	276.2	169.4	136.6
New Listings	25	19.0	31.6	31.6	-21.9	-24.2	-39.0
Active Listings	18	-59.1	-58.1	-57.1	-81.4	-87.8	-90.9
Sales to New Listings Ratio ¹	80.0	90.5	47.4	68.4	56.3	66.7	56.1
Months of Inventory ²	0.9	2.3	4.8	3.2	5.4	6.7	8.6
Average Price	\$868,925	59.2	107.9	71.5	238.6	196.4	172.0
Median Price	\$815,000	55.2	120.3	104.3	241.7	174.4	223.4
Sale to List Price Ratio	104.5	98.3	99.3	98.2	95.7	95.2	95.1
Median Days on Market	12.5	24.0	25.0	27.0	48.0	96.5	32.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	48	23.1	128.6	65.5	2.1	4.3	11.6
Dollar Volume	\$41,085,777	104.0	337.0	250.5	198.9	186.5	230.7
New Listings	55	1.9	31.0	17.0	-17.9	-46.6	-54.2
Active Listings ³	15	-65.9	-58.2	-58.6	-84.8	-89.9	-92.0
Sales to New Listings Ratio ⁴	87.3	72.2	50.0	61.7	70.1	44.7	35.8
Months of Inventory ⁵	1.0	3.5	5.2	3.8	6.4	9.9	13.4
Average Price	\$855,954	65.7	91.2	111.8	192.6	174.5	196.3
Median Price	\$777,500	63.7	93.4	139.2	213.5	185.8	224.0
Sale to List Price Ratio	105.8	98.4	98.9	97.0	95.8	94.3	94.6
Median Days on Market	12.5	31.0	24.0	31.0	72.0	143.5	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

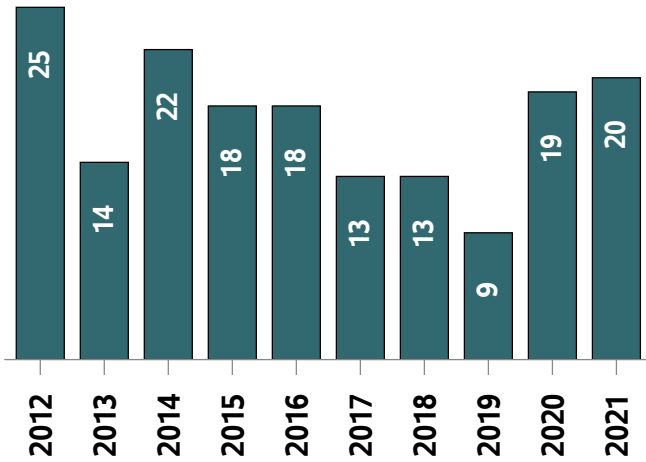
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

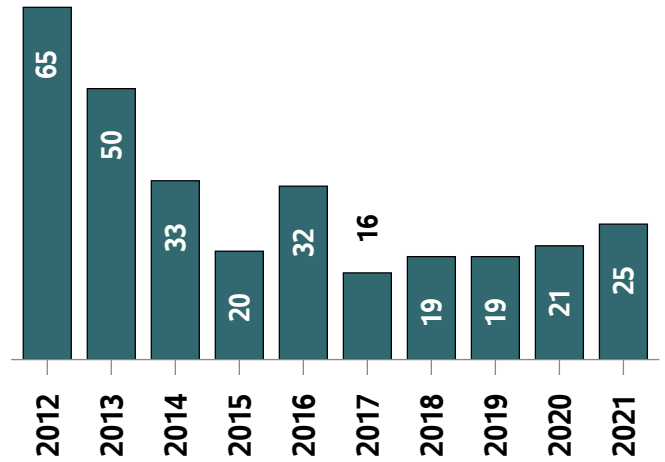
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

GREY HIGHLANDS MLS® Residential Market Activity

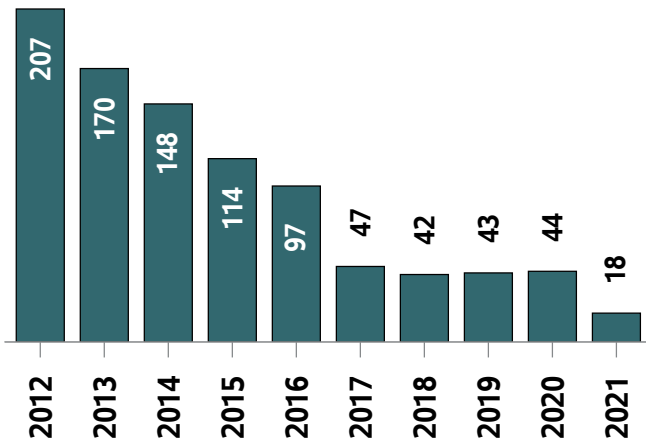
Sales Activity (March only)



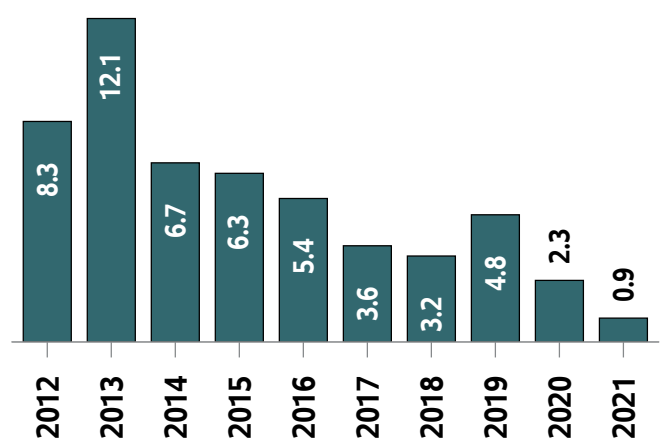
New Listings (March only)



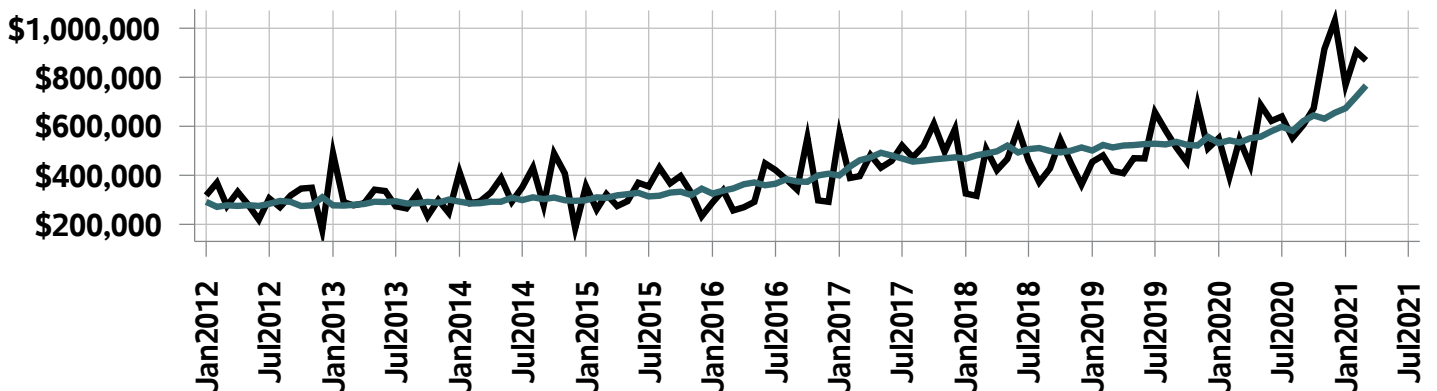
Active Listings (March only)



Months of Inventory (March only)

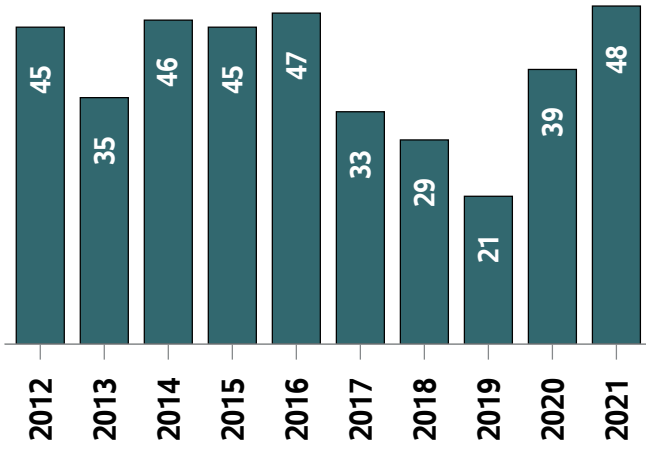


MLS® HPI Composite Benchmark Price and Average Price

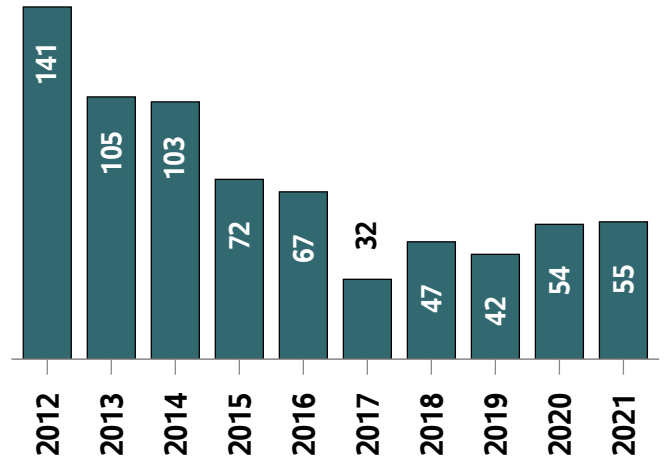


GREY HIGHLANDS MLS® Residential Market Activity

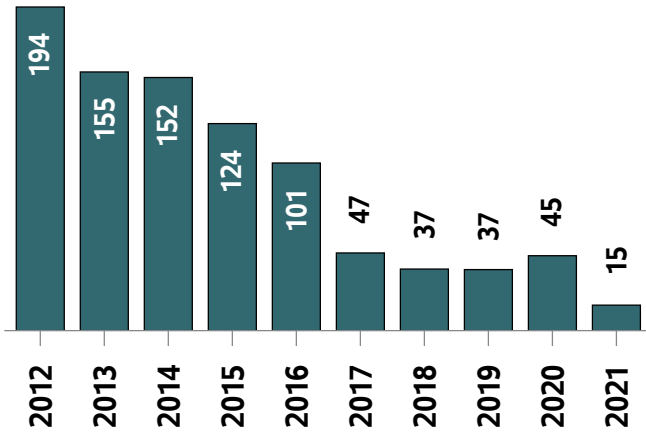
Sales Activity (March Year-to-date)



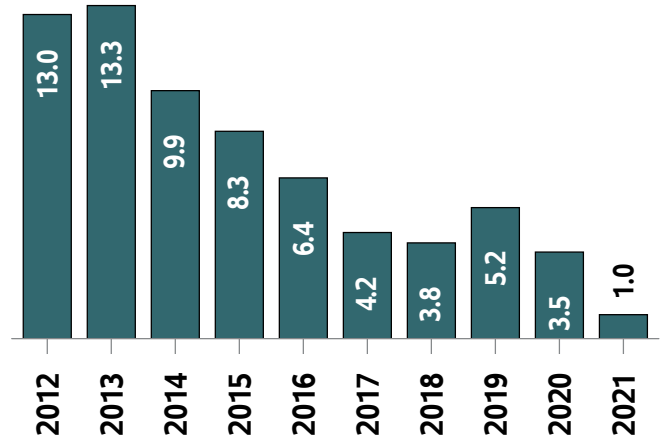
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

GREY HIGHLANDS
MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	19	0.0	111.1	46.2	11.8	-13.6	-9.5
Dollar Volume	\$16,963,500	63.6	351.0	157.5	278.0	163.0	147.9
New Listings	25	25.0	31.6	38.9	-21.9	-19.4	-37.5
Active Listings	18	-57.1	-57.1	-56.1	-81.1	-87.1	-90.7
Sales to New Listings Ratio ¹	76.0	95.0	47.4	72.2	53.1	71.0	52.5
Months of Inventory ²	0.9	2.2	4.7	3.2	5.6	6.3	9.2
Average Price	\$892,816	63.6	113.6	76.2	238.2	204.5	174.0
Median Price	\$830,000	58.1	124.3	108.0	238.8	179.5	170.8
Sale to List Price Ratio	105.1	98.3	99.3	98.2	95.8	95.2	95.4
Median Days on Market	12.0	24.0	25.0	27.0	45.0	96.5	32.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	46	21.1	119.0	58.6	0.0	0.0	17.9
Dollar Volume	\$39,920,600	99.8	324.6	240.6	193.2	178.3	243.9
New Listings	54	1.9	28.6	17.4	-18.2	-45.5	-53.8
Active Listings ³	15	-66.4	-58.9	-60.0	-85.0	-89.8	-92.1
Sales to New Listings Ratio ⁴	85.2	71.7	50.0	63.0	69.7	46.5	33.3
Months of Inventory ⁵	1.0	3.4	5.1	3.8	6.4	9.4	14.3
Average Price	\$867,839	65.0	93.8	114.7	193.2	178.3	191.6
Median Price	\$790,000	64.6	96.5	143.1	209.2	190.4	229.2
Sale to List Price Ratio	106.3	98.3	98.9	97.0	95.8	94.3	94.8
Median Days on Market	12.0	37.0	24.0	31.0	66.0	143.5	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

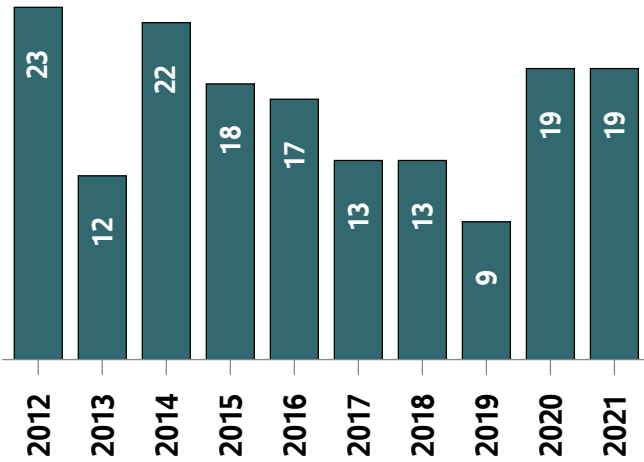
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

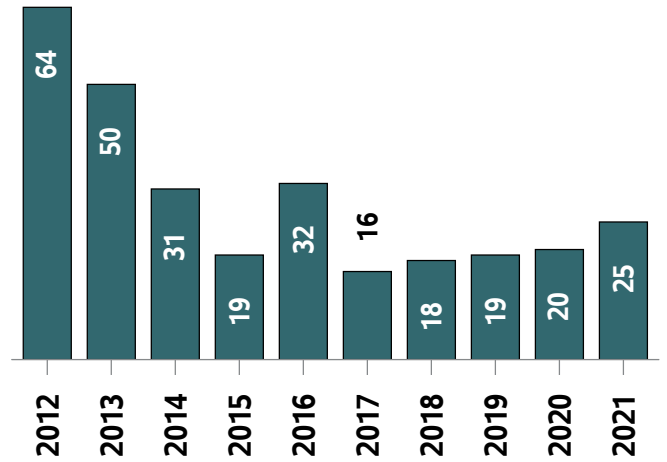
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

GREY HIGHLANDS MLS® Single Family Market Activity

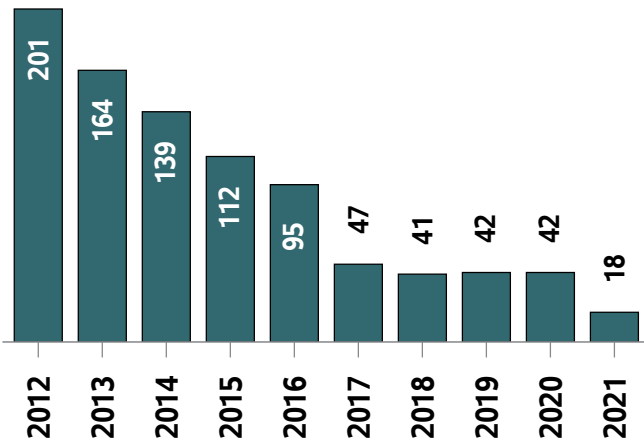
Sales Activity (March only)



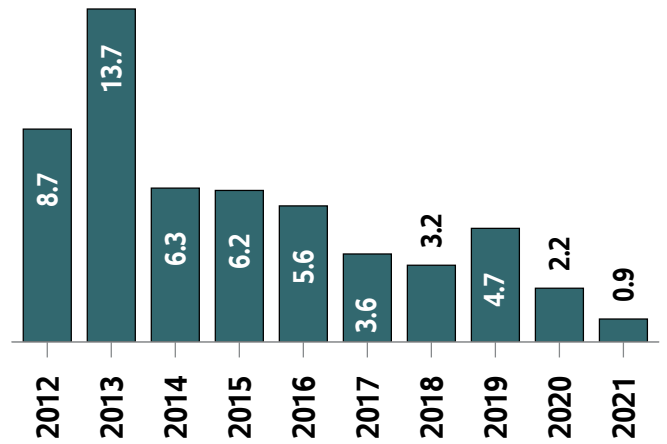
New Listings (March only)



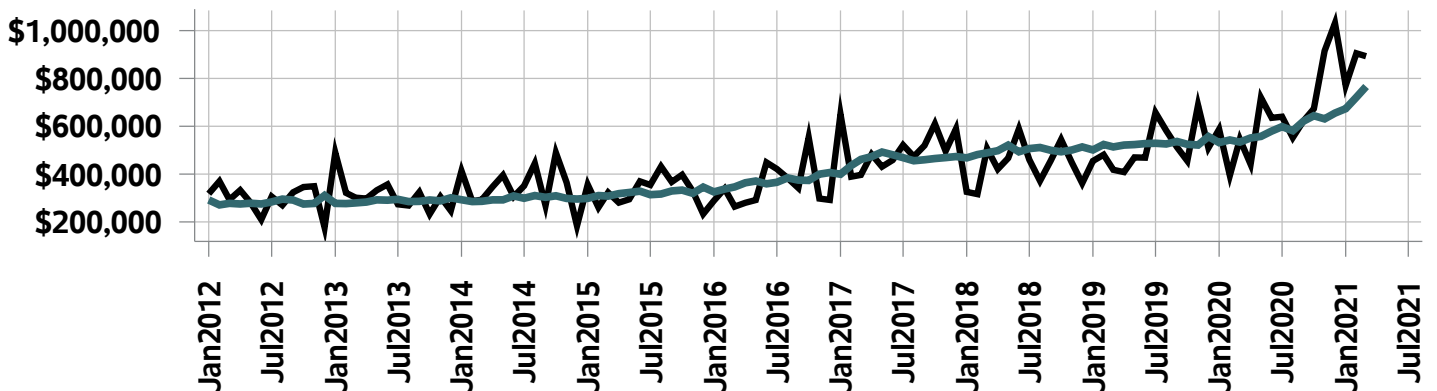
Active Listings (March only)



Months of Inventory (March only)

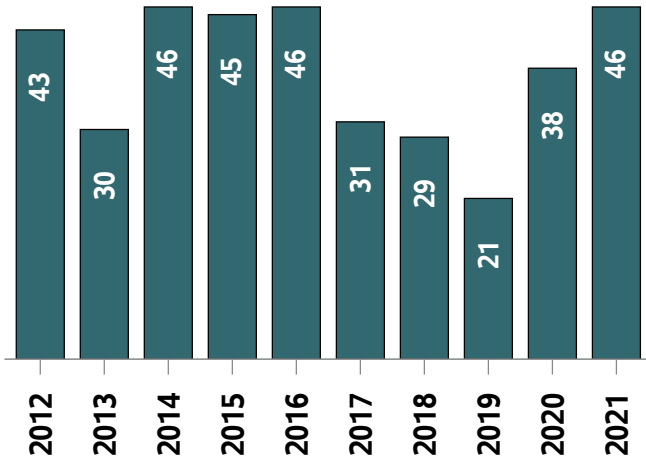


MLS® HPI Single Family Benchmark Price and Average Price

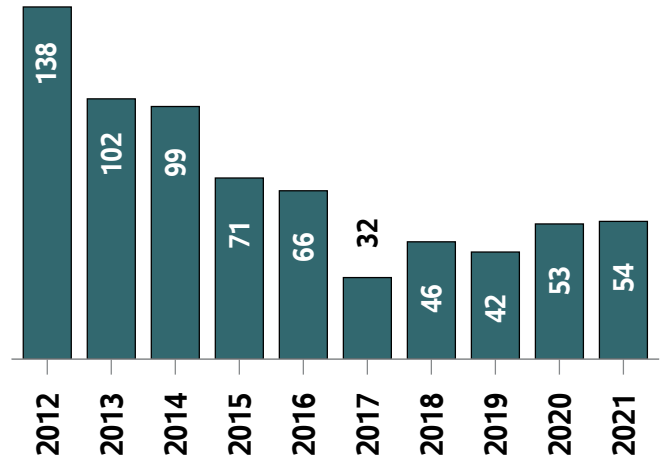


GREY HIGHLANDS MLS® Single Family Market Activity

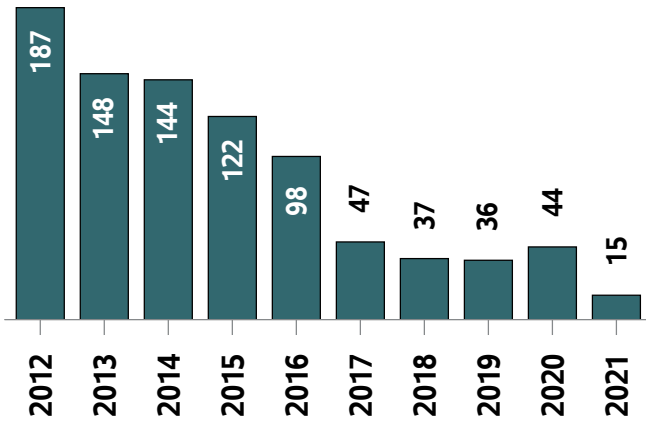
Sales Activity (March Year-to-date)



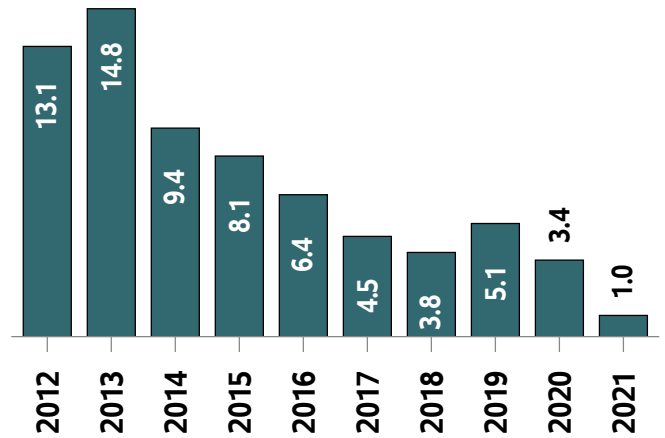
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

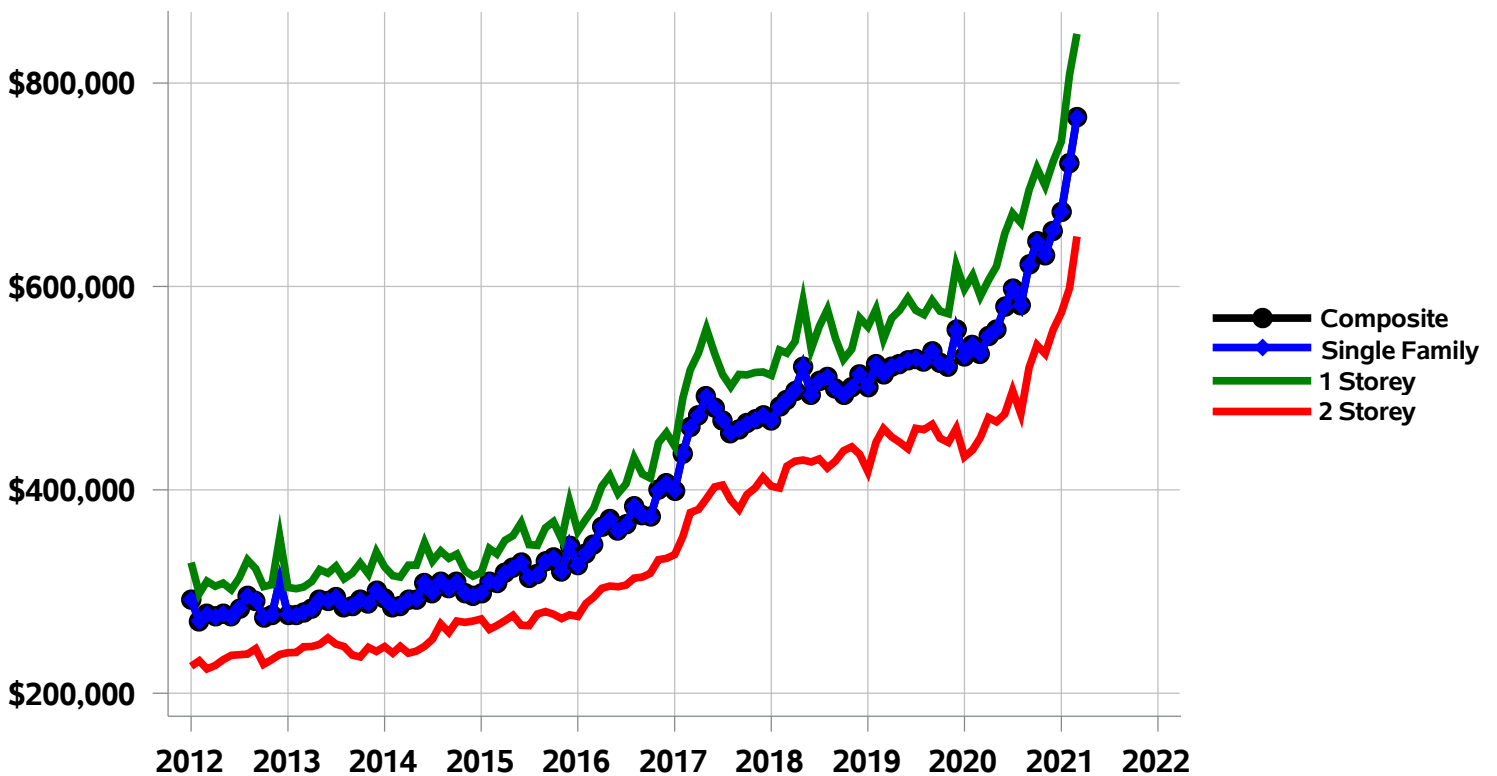
² Average active listings January to the current month / average sales January to the current month.

**GREY HIGHLANDS
MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$766,200	6.2	17.0	23.3	43.5	56.7	121.2
Single Family	\$766,200	6.2	17.0	23.3	43.5	56.7	121.2
One Storey	\$848,400	4.9	17.4	22.1	43.7	58.8	122.3
Two Storey	\$649,100	8.5	16.5	24.8	43.8	53.3	120.5

MLS® HPI Benchmark Price



GREY HIGHLANDS
MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1425
Half Bathrooms	0
Heating	Forced air
Lot Size	81153
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

GREY HIGHLANDS
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Lot Size	76665
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1651
Half Bathrooms	0
Heating	Forced air
Lot Size	89115
Number of Fireplaces	0
Total Number Of Rooms	9
Type of Property	Detached
Wastewater Disposal	Private

MEAFORD (MUNI)
MLS® Residential Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	20	11.1	33.3	42.9	11.1	66.7	122.2
Dollar Volume	\$22,363,900	124.8	206.9	297.1	307.2	533.1	709.3
New Listings	27	-10.0	22.7	-18.2	-47.1	-30.8	-34.1
Active Listings	21	-54.3	-44.7	-61.1	-77.2	-85.0	-83.2
Sales to New Listings Ratio ¹	74.1	60.0	68.2	42.4	35.3	30.8	22.0
Months of Inventory ²	1.1	2.6	2.5	3.9	5.1	11.7	13.9
Average Price	\$1,118,195	102.3	130.2	178.0	266.4	279.9	264.2
Median Price	\$906,950	122.4	145.1	150.6	252.9	259.2	260.6
Sale to List Price Ratio	104.6	95.4	98.7	95.7	97.3	96.1	94.9
Median Days on Market	13.5	17.0	27.0	22.5	73.5	121.5	31.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	43	34.4	38.7	30.3	38.7	53.6	65.4
Dollar Volume	\$38,709,130	125.2	174.3	213.8	320.8	304.7	475.2
New Listings	56	-3.4	19.1	-16.4	-26.3	-39.8	-35.6
Active Listings ³	20	-50.0	-46.8	-50.0	-74.1	-84.3	-81.8
Sales to New Listings Ratio ⁴	76.8	55.2	66.0	49.3	40.8	30.1	29.9
Months of Inventory ⁵	1.4	3.7	3.6	3.6	7.4	13.4	12.5
Average Price	\$900,212	67.6	97.7	140.8	203.4	163.5	247.8
Median Price	\$725,000	63.4	98.6	107.1	237.2	173.6	202.9
Sale to List Price Ratio	103.0	96.7	95.6	96.0	95.6	95.1	94.3
Median Days on Market	14.0	19.0	36.0	25.0	87.0	128.5	116.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

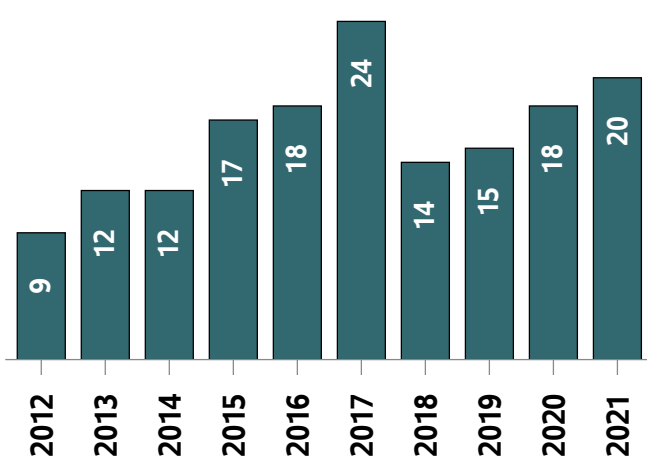
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

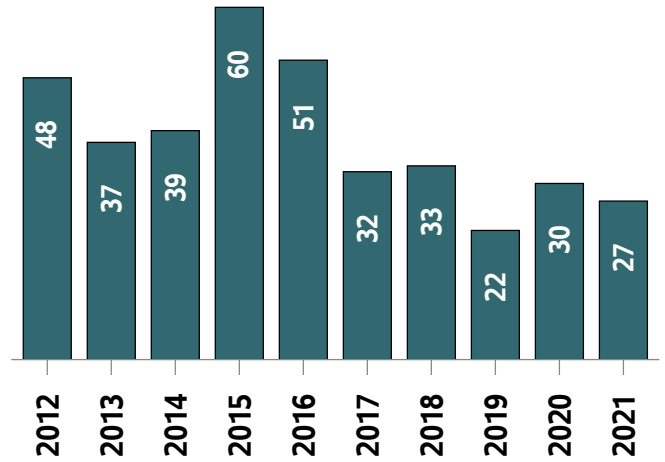
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Residential Market Activity

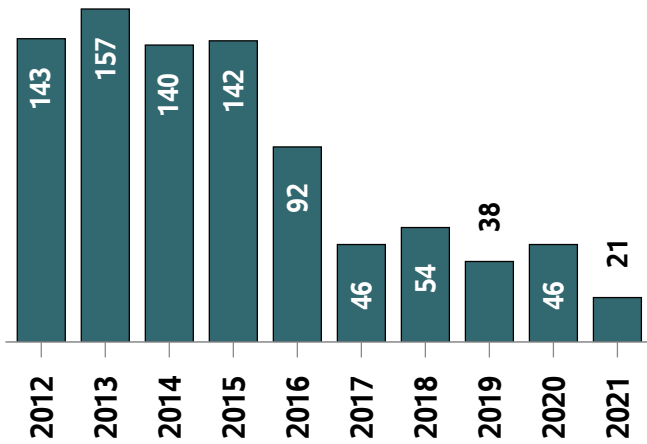
Sales Activity (March only)



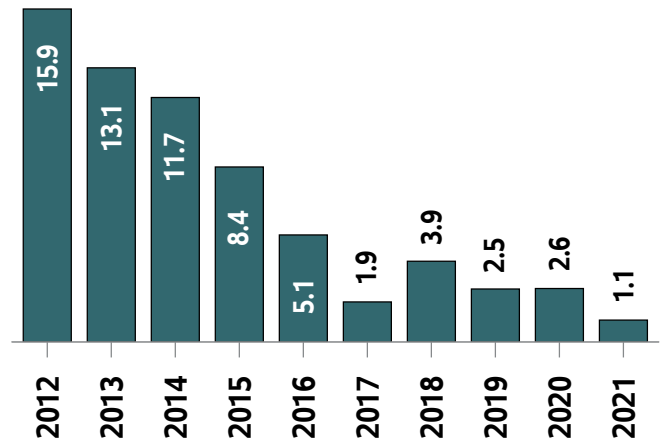
New Listings (March only)



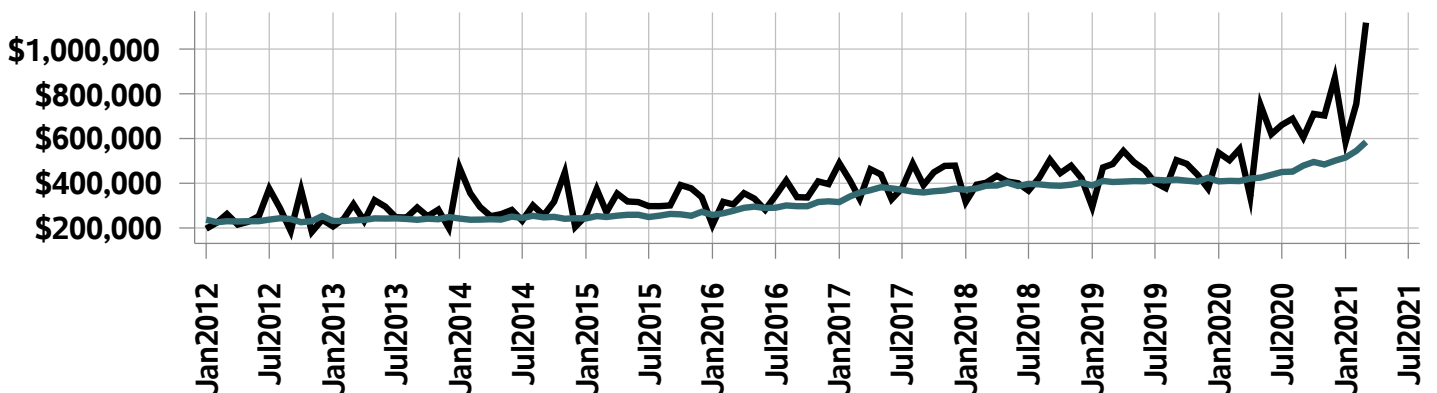
Active Listings (March only)



Months of Inventory (March only)

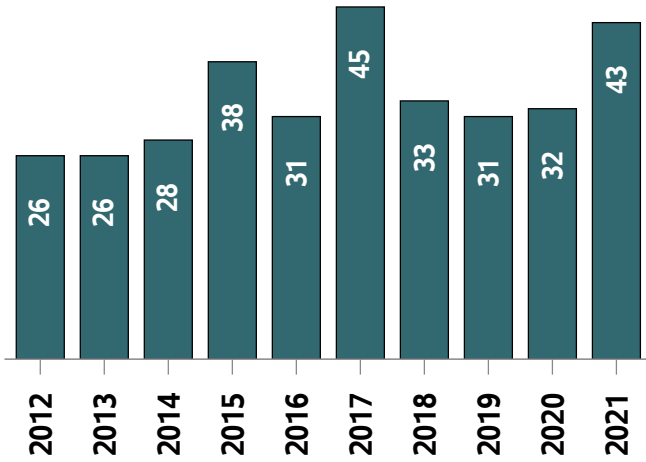


MLS® HPI Composite Benchmark Price and Average Price

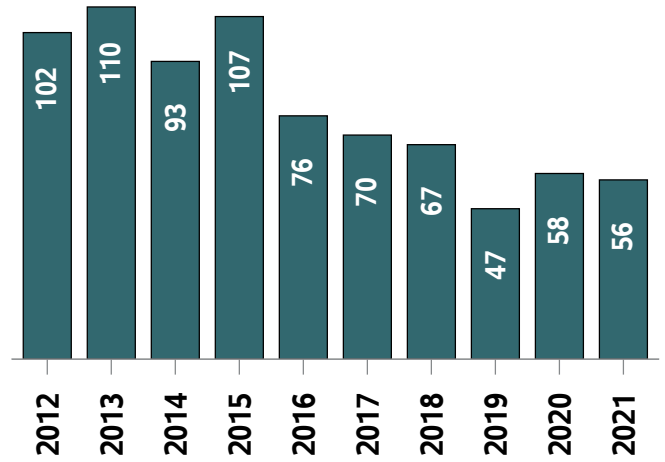


MEAFORD (MUNI) MLS® Residential Market Activity

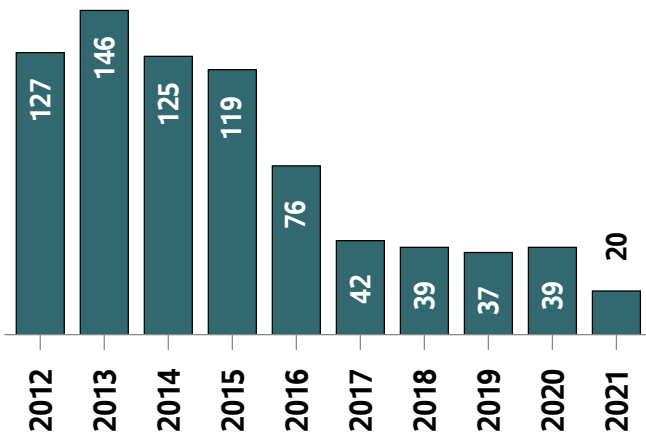
Sales Activity (March Year-to-date)



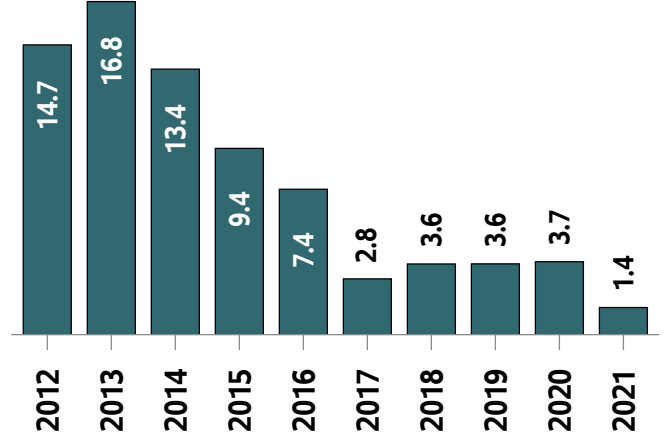
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MEAFORD (MUNI)
MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	18	12.5	20.0	28.6	5.9	63.6	100.0
Dollar Volume	\$21,803,900	139.3	199.2	287.2	303.8	625.0	689.0
New Listings	25	-13.8	13.6	-21.9	-49.0	-35.9	-37.5
Active Listings	18	-59.1	-52.6	-58.1	-79.8	-85.9	-84.9
Sales to New Listings Ratio ¹	72.0	55.2	68.2	43.8	34.7	28.2	22.5
Months of Inventory ²	1.0	2.8	2.5	3.1	5.2	11.6	13.2
Average Price	\$1,211,328	112.7	149.3	201.1	281.4	343.1	294.5
Median Price	\$970,000	137.9	162.2	168.0	259.3	294.3	285.7
Sale to List Price Ratio	104.6	95.3	98.7	95.7	94.6	96.1	94.9
Median Days on Market	14.0	16.5	27.0	22.5	80.0	117.0	31.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	38	31.0	26.7	26.7	31.0	40.7	46.2
Dollar Volume	\$36,726,788	128.9	165.3	221.1	312.9	306.2	445.7
New Listings	50	-7.4	8.7	-12.3	-32.4	-44.4	-39.8
Active Listings ³	17	-55.0	-55.0	-42.5	-77.3	-85.3	-83.9
Sales to New Listings Ratio ⁴	76.0	53.7	65.2	52.6	39.2	30.0	31.3
Months of Inventory ⁵	1.3	3.8	3.7	2.9	7.6	12.6	11.9
Average Price	\$966,494	74.7	109.4	153.5	215.1	188.6	273.4
Median Price	\$799,000	55.1	117.4	125.9	247.4	201.5	233.8
Sale to List Price Ratio	102.9	96.6	95.5	95.8	94.2	95.1	94.3
Median Days on Market	14.5	19.0	37.0	24.0	116.0	126.0	116.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

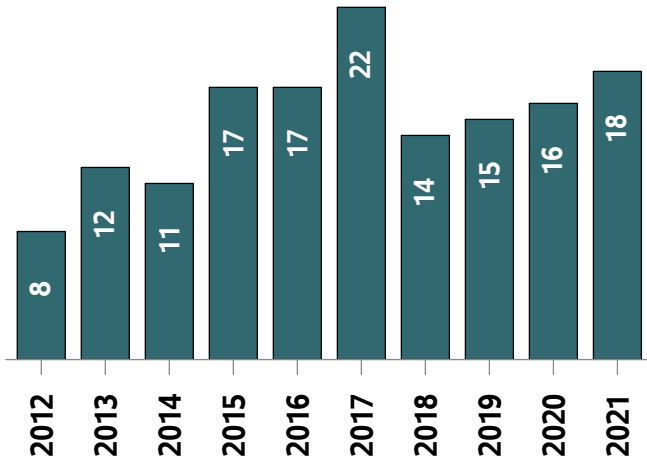
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

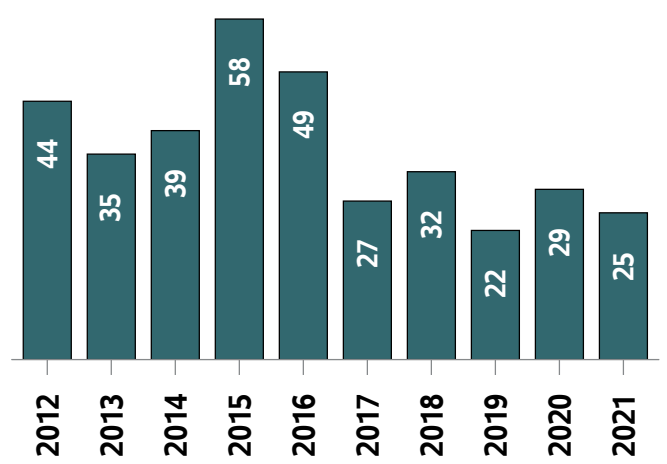
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Single Family Market Activity

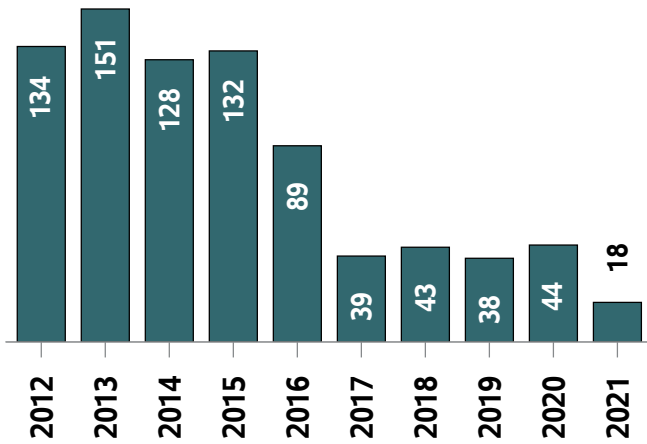
Sales Activity (March only)



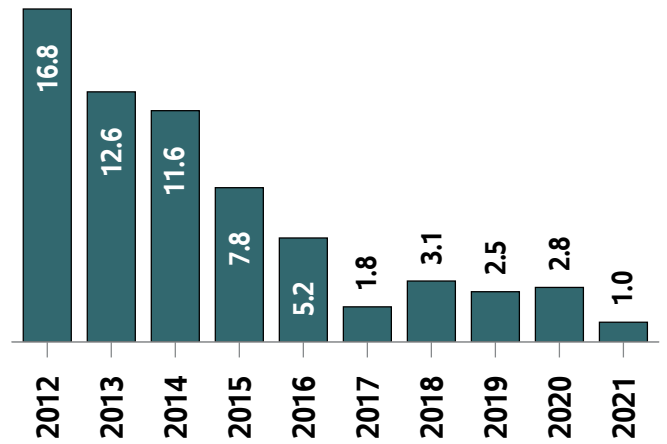
New Listings (March only)



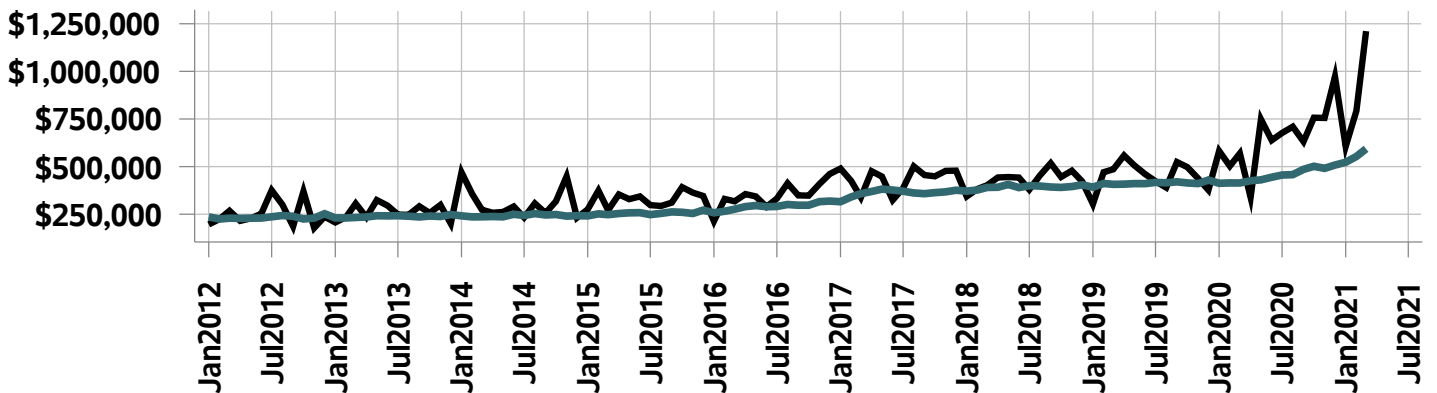
Active Listings (March only)



Months of Inventory (March only)

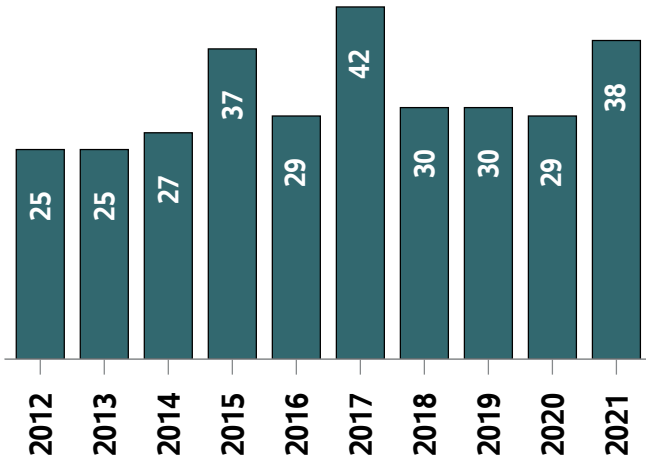


MLS® HPI Single Family Benchmark Price and Average Price

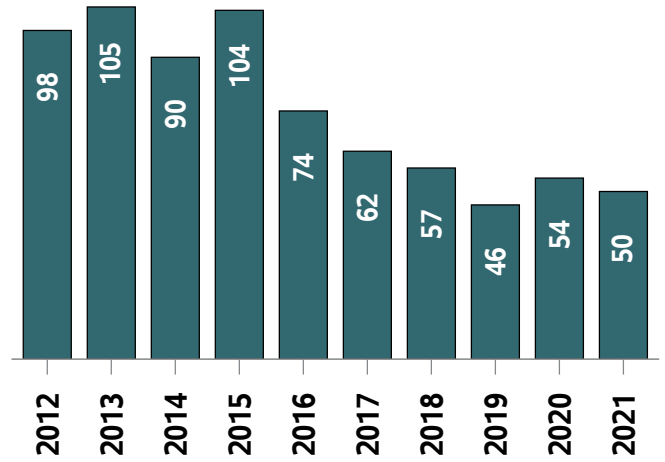


MEAFORD (MUNI) MLS® Single Family Market Activity

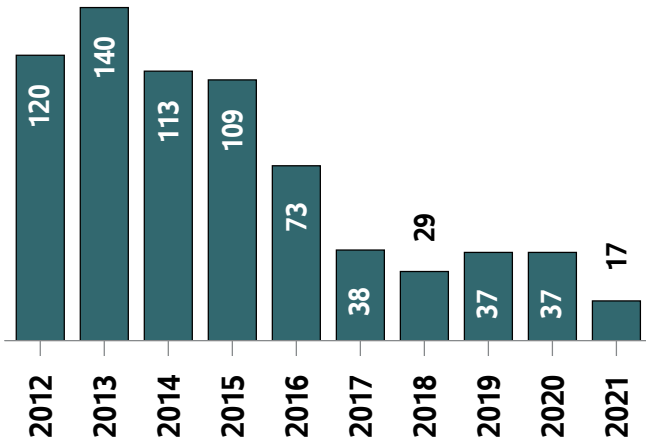
Sales Activity (March Year-to-date)



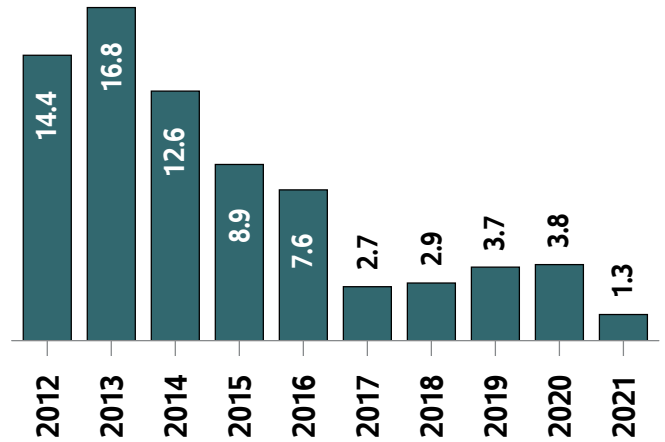
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MEAFORD (MUNI)
MLS® Townhouse Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	0	-100.0	•	•	•	•	•
Dollar Volume	\$0	-100.0	•	•	•	•	•
New Listings	0	-100.0	•	-100.0	-100.0	•	-100.0
Active Listings	1	0.0	•	-50.0	-50.0	-80.0	-75.0
Sales to New Listings Ratio ¹	0.0	200.0	•	•	•	•	•
Months of Inventory ²	0.0	0.5	•	•	•	•	•
Average Price	\$0	-100.0	•	•	•	•	•
Median Price	\$0	-100.0	•	•	•	•	•
Sale to List Price Ratio	0.0	95.7	•	•	•	•	•
Median Days on Market	0.0	43.5	•	•	•	•	•

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	2	0.0	100.0	0.0	•	•	•
Dollar Volume	\$927,342	10.7	247.3	124.0	•	•	•
New Listings	1	-50.0	0.0	-66.7	0.0	-66.7	-50.0
Active Listings ³	1	-25.0	•	-33.3	-25.0	-76.9	-66.7
Sales to New Listings Ratio ⁴	200.0	100.0	100.0	66.7	•	•	•
Months of Inventory ⁵	1.5	2.0	•	2.3	•	•	•
Average Price	\$463,671	10.7	73.7	124.0	•	•	•
Median Price	\$463,671	10.7	73.7	124.0	•	•	•
Sale to List Price Ratio	106.4	95.7	98.9	97.7	•	•	•
Median Days on Market	37.0	43.5	11.0	24.0	•	•	•

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

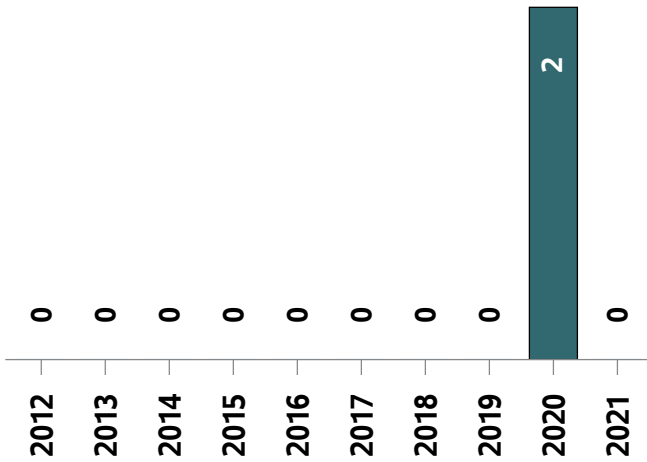
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

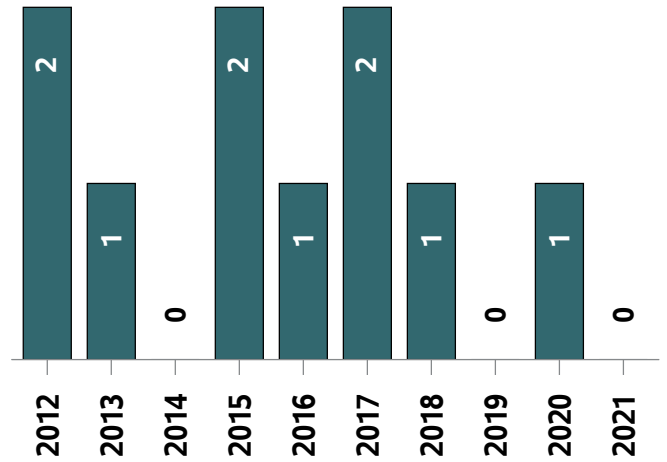
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Townhouse Market Activity

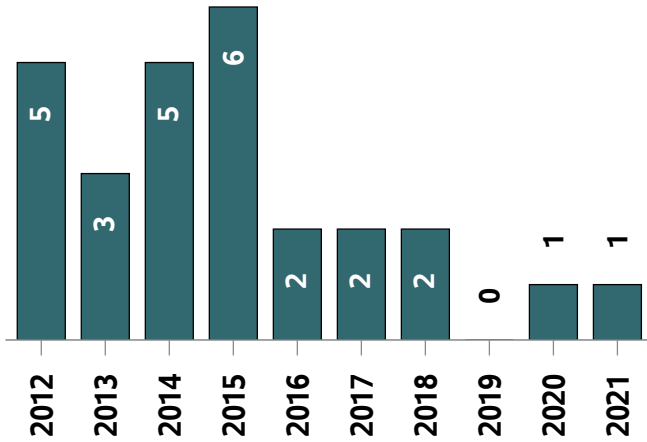
Sales Activity (March only)



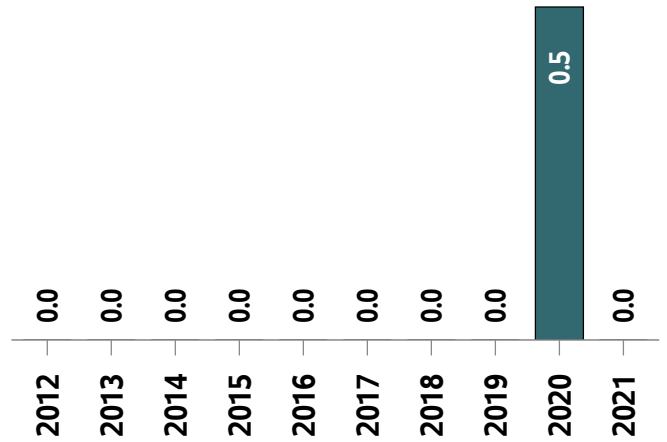
New Listings (March only)



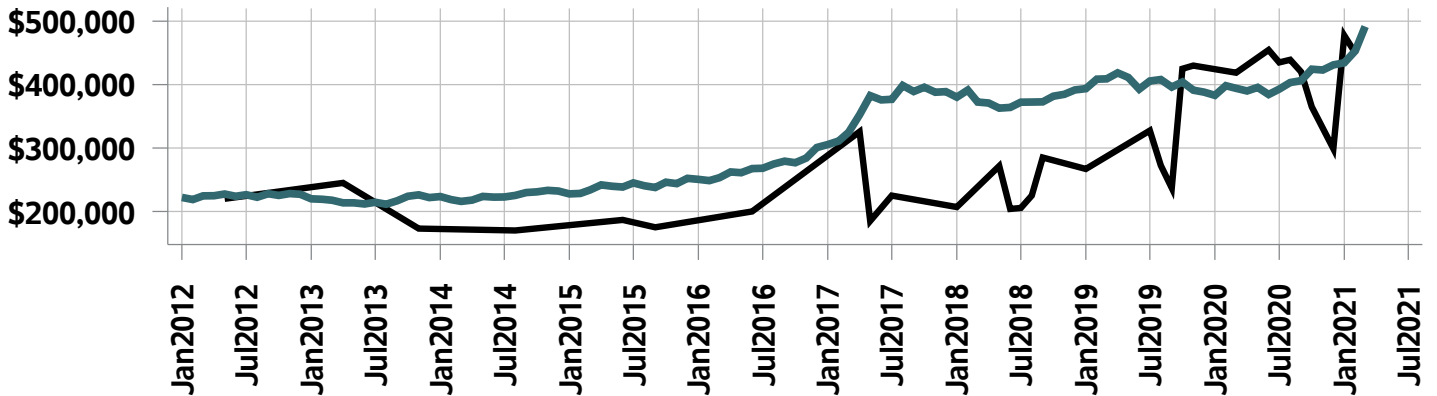
Active Listings (March only)



Months of Inventory (March only)

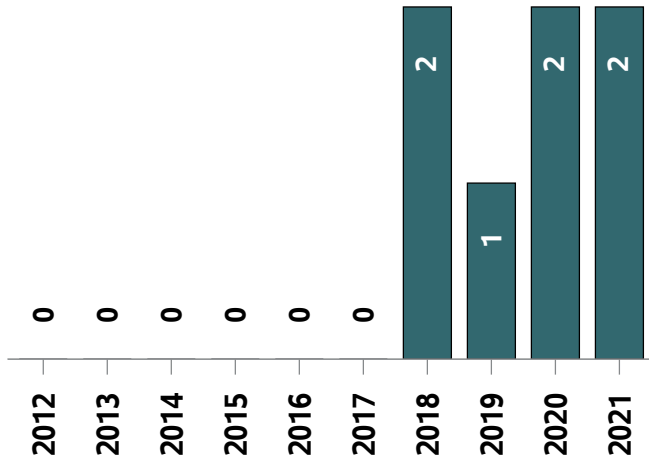


MLS® HPI Townhouse Benchmark Price and Average Price

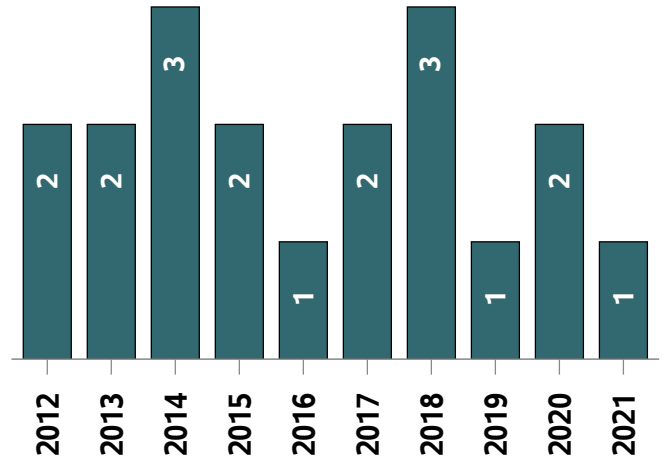


MEAFORD (MUNI) MLS® Townhouse Market Activity

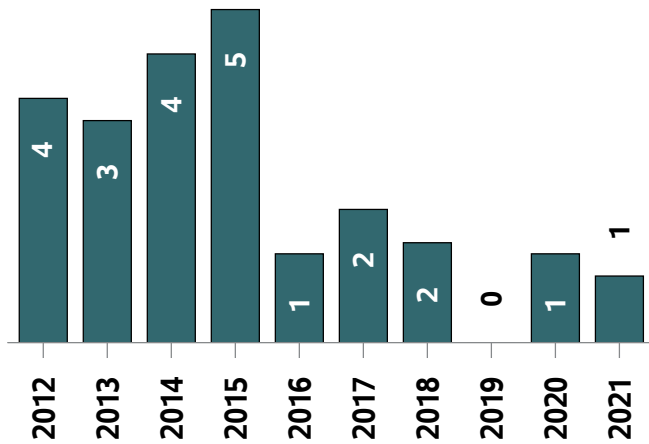
Sales Activity (March Year-to-date)



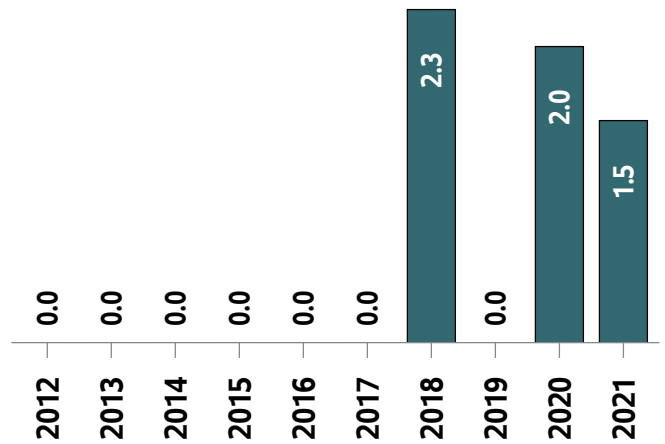
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

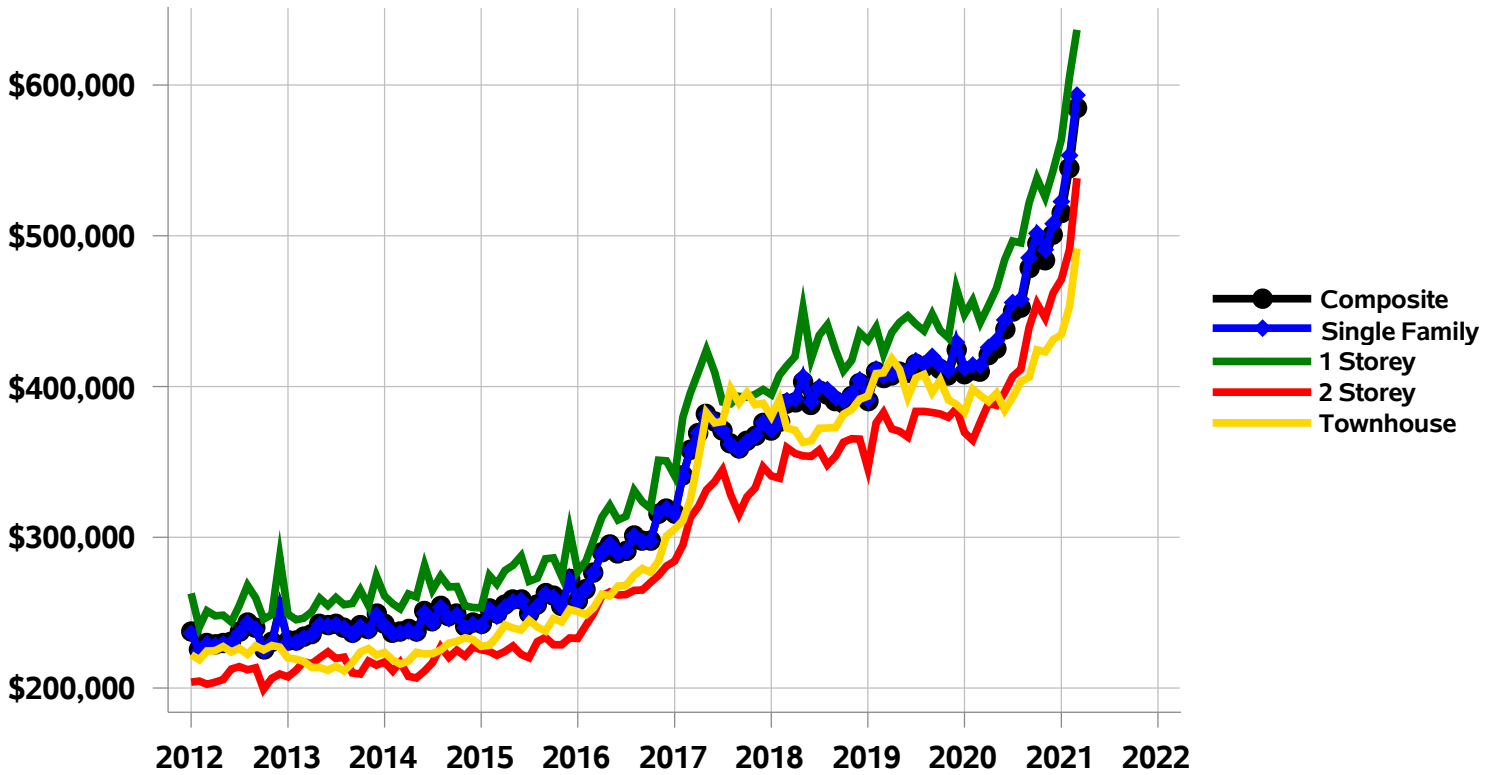
² Average active listings January to the current month / average sales January to the current month.

MEAFORD (MUNI)
MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$584,500	7.3	16.8	22.1	42.7	50.3	111.2
Single Family	\$593,300	7.2	16.8	22.2	43.3	51.9	114.6
One Storey	\$636,600	5.1	17.2	22.0	43.8	53.8	113.5
Two Storey	\$538,200	9.6	16.5	22.6	42.9	49.7	115.7
Townhouse	\$491,600	8.5	14.0	21.0	24.7	32.0	94.1

MLS® HPI Benchmark Price



MEAFORD (MUNI)
MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11639
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI)
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13094
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1633
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI)
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1084
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

**WASAGA BEACH
MLS® Residential Market Activity**

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	98	117.8	100.0	63.3	58.1	157.9	172.2
Dollar Volume	\$68,856,759	216.6	206.1	180.2	247.7	576.9	674.1
New Listings	111	4.7	4.7	18.1	5.7	-1.8	-17.2
Active Listings	41	-74.8	-77.0	-70.7	-78.0	-84.8	-86.6
Sales to New Listings Ratio ¹	88.3	42.5	46.2	63.8	59.0	33.6	26.9
Months of Inventory ²	0.4	3.6	3.6	2.3	3.0	7.1	8.5
Average Price	\$702,620	45.4	53.0	71.6	119.9	162.5	184.4
Median Price	\$700,000	53.8	52.2	78.4	120.5	149.1	205.0
Sale to List Price Ratio	106.5	98.1	97.1	97.2	98.2	96.7	96.4
Median Days on Market	7.5	27.0	37.0	32.5	28.5	64.0	41.5

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	170	68.3	71.7	66.7	12.6	150.0	136.1
Dollar Volume	\$114,145,624	132.0	156.4	178.1	140.4	516.4	552.3
New Listings	199	-10.8	-14.6	-1.5	-20.7	-21.0	-31.1
Active Listings ³	37	-72.9	-75.7	-68.8	-76.9	-85.1	-86.1
Sales to New Listings Ratio ⁴	85.4	45.3	42.5	50.5	60.2	27.0	24.9
Months of Inventory ⁵	0.6	4.0	4.6	3.5	3.2	10.9	11.0
Average Price	\$671,445	37.8	49.3	66.9	113.5	146.5	176.3
Median Price	\$672,000	47.7	46.1	69.1	117.5	142.6	192.2
Sale to List Price Ratio	105.3	98.1	97.1	96.5	97.5	96.7	96.5
Median Days on Market	9.0	25.0	43.0	33.0	33.0	50.0	61.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

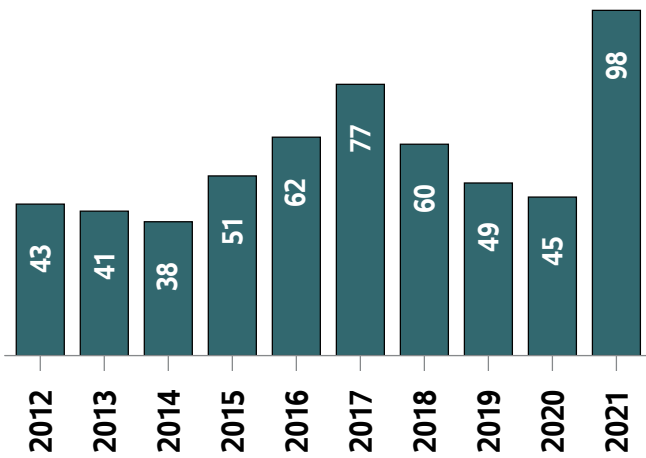
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

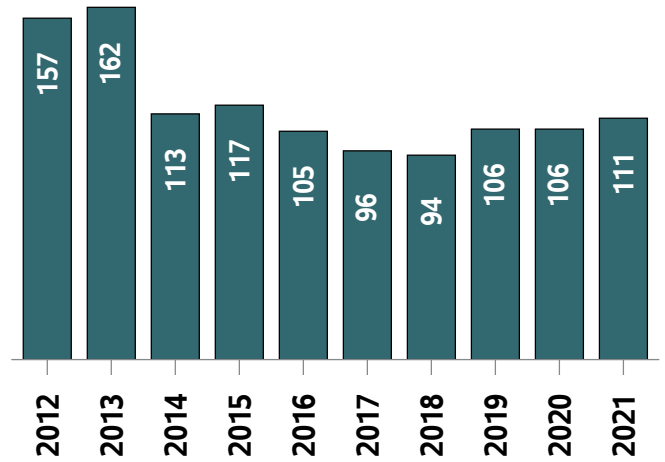
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® Residential Market Activity

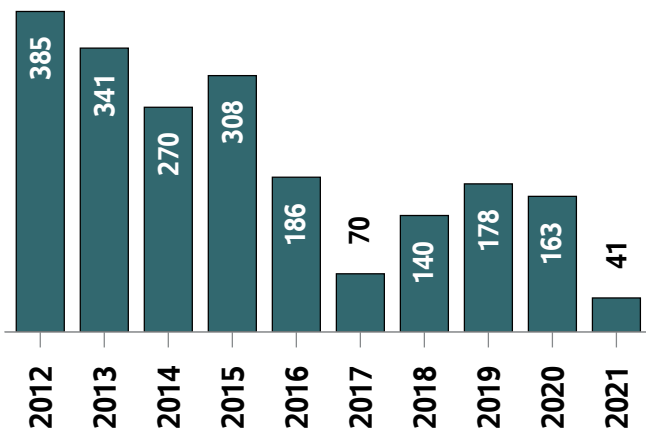
Sales Activity (March only)



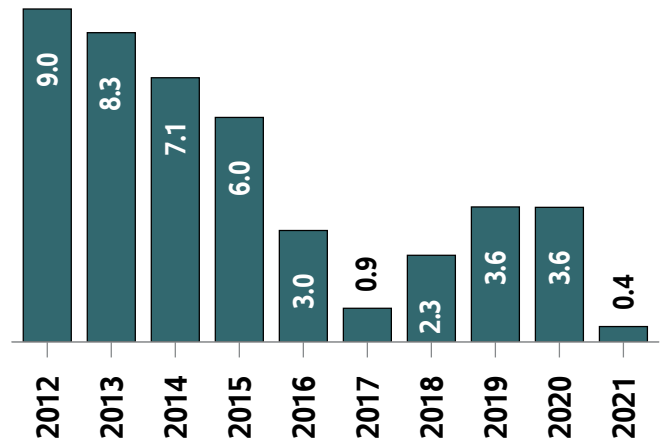
New Listings (March only)



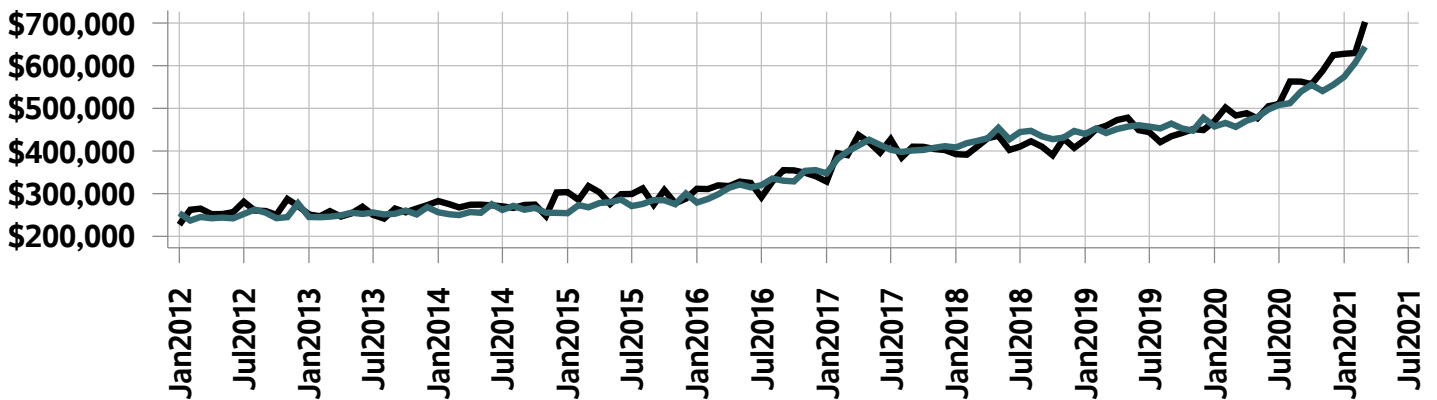
Active Listings (March only)



Months of Inventory (March only)

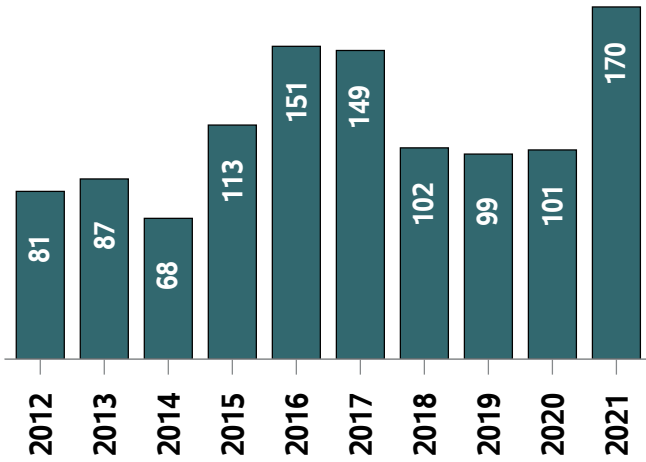


MLS® HPI Composite Benchmark Price and Average Price

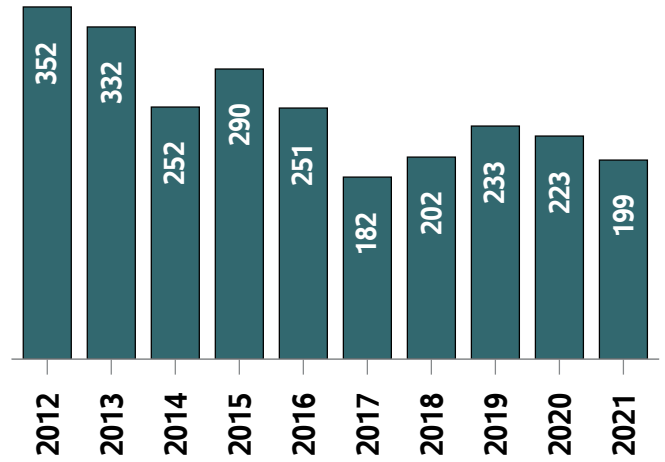


WASAGA BEACH MLS® Residential Market Activity

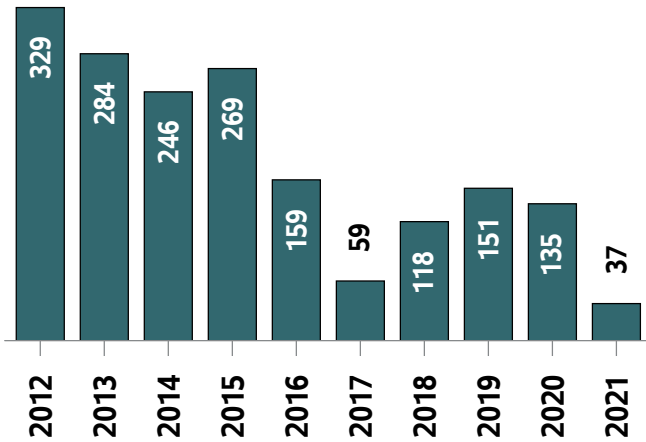
Sales Activity (March Year-to-date)



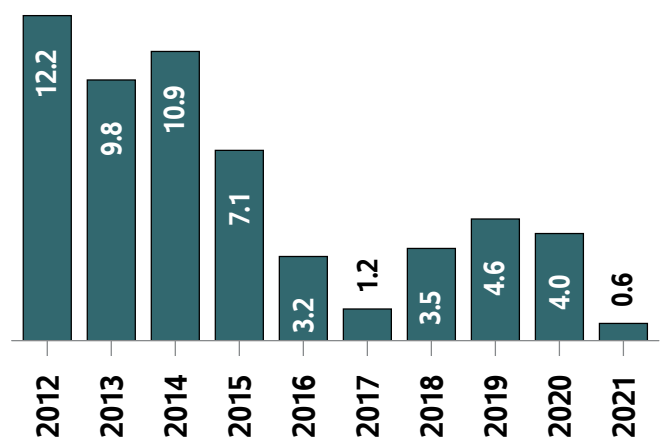
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

WASAGA BEACH
MLS® Single Family Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	76	117.1	68.9	81.0	40.7	117.1	145.2
Dollar Volume	\$58,548,809	214.1	177.0	209.3	228.4	494.3	617.8
New Listings	88	7.3	-2.2	18.9	-5.4	-8.3	-24.1
Active Listings	32	-75.0	-75.9	-71.2	-77.8	-84.8	-87.3
Sales to New Listings Ratio ¹	86.4	42.7	50.0	56.8	58.1	36.5	26.7
Months of Inventory ²	0.4	3.7	3.0	2.6	2.7	6.0	8.1
Average Price	\$770,379	44.7	64.0	70.9	133.3	173.7	192.8
Median Price	\$753,715	45.2	63.1	82.1	128.4	164.5	214.0
Sale to List Price Ratio	107.2	98.5	97.1	97.3	98.2	96.9	96.8
Median Days on Market	7.0	21.0	37.0	30.0	27.0	63.0	39.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	137	69.1	57.5	80.3	5.4	121.0	117.5
Dollar Volume	\$98,919,674	130.2	142.6	194.6	129.7	460.1	509.1
New Listings	162	-8.5	-12.4	4.5	-23.2	-22.9	-34.9
Active Listings ³	27	-74.1	-75.9	-69.9	-77.0	-85.8	-86.9
Sales to New Listings Ratio ⁴	84.6	45.8	47.0	49.0	61.6	29.5	25.3
Months of Inventory ⁵	0.6	3.9	3.9	3.6	2.7	9.3	9.9
Average Price	\$722,041	36.1	54.1	63.4	117.9	153.5	180.1
Median Price	\$702,500	41.9	47.9	64.5	119.5	146.5	192.7
Sale to List Price Ratio	105.7	98.4	97.1	97.0	97.6	96.8	96.9
Median Days on Market	9.0	21.0	44.0	30.0	29.5	45.0	61.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

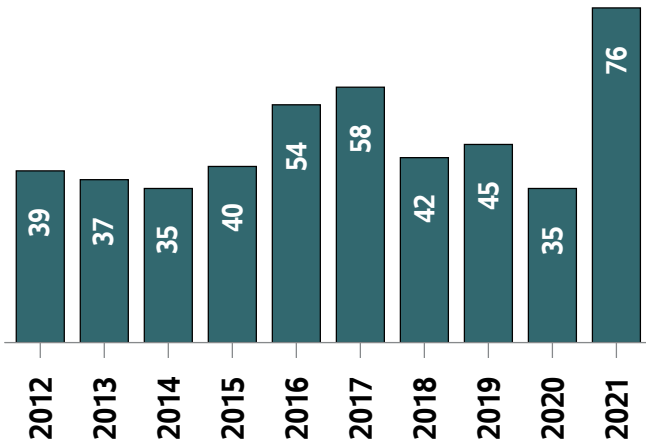
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

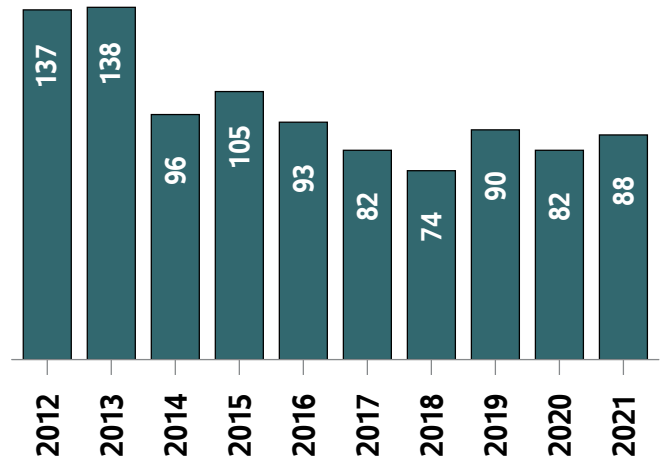
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® Single Family Market Activity

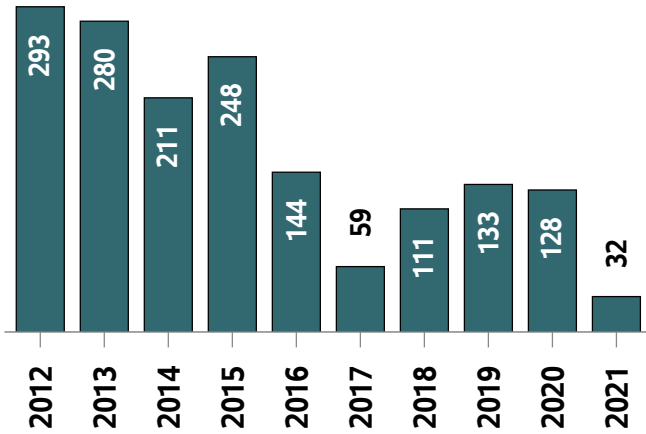
Sales Activity (March only)



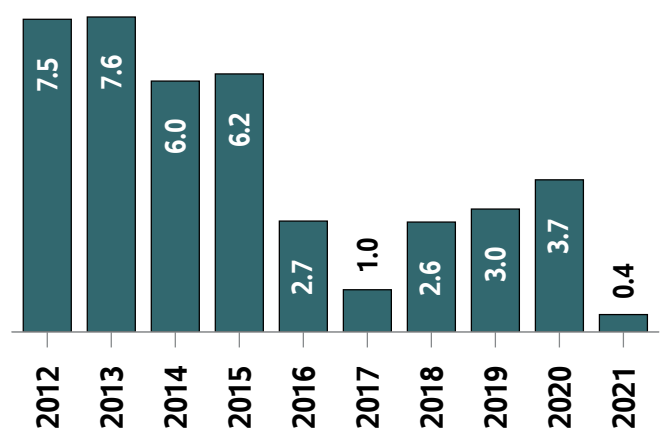
New Listings (March only)



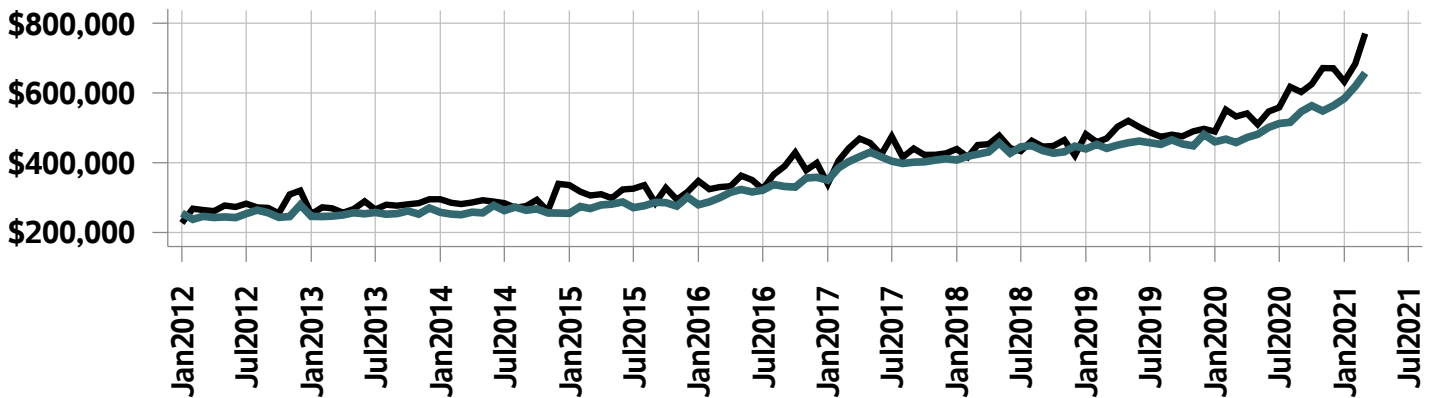
Active Listings (March only)



Months of Inventory (March only)

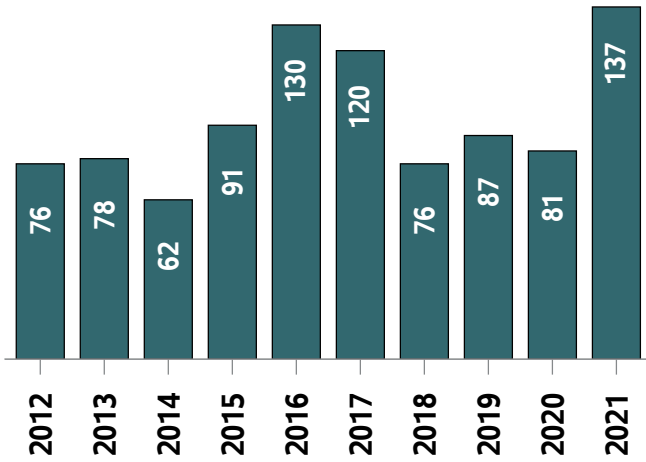


MLS® HPI Single Family Benchmark Price and Average Price

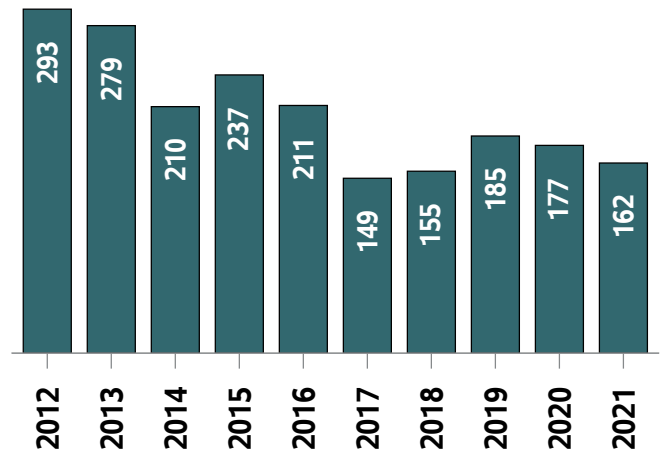


WASAGA BEACH MLS® Single Family Market Activity

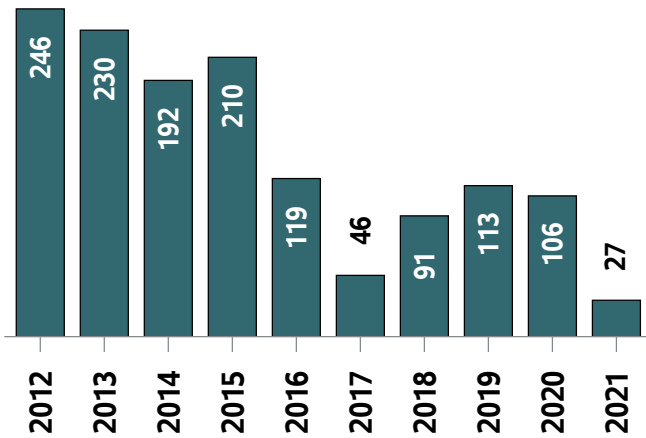
Sales Activity (March Year-to-date)



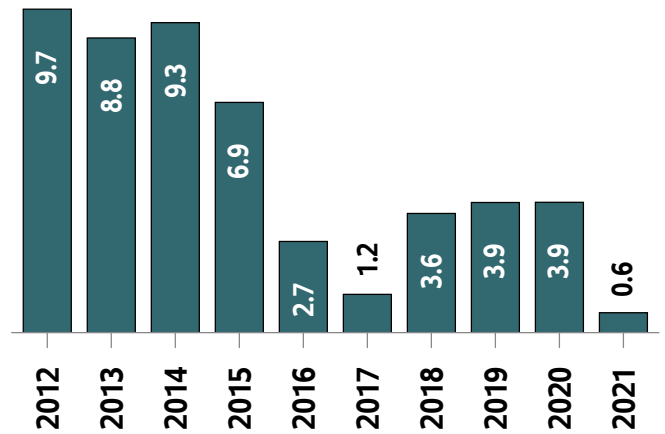
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

WASAGA BEACH
MLS® Townhouse Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	9	50.0	125.0	-25.0	80.0	•	800.0
Dollar Volume	\$5,459,900	148.7	301.0	28.9	289.7	•	2,326.6
New Listings	12	-20.0	100.0	20.0	300.0	71.4	140.0
Active Listings	5	-75.0	-73.7	-54.5	-50.0	-77.3	-50.0
Sales to New Listings Ratio ¹	75.0	40.0	66.7	120.0	166.7	•	20.0
Months of Inventory ²	0.6	3.3	4.8	0.9	2.0	•	10.0
Average Price	\$606,656	65.8	78.2	71.8	116.5	•	169.6
Median Price	\$564,900	44.8	61.6	59.1	95.1	•	151.1
Sale to List Price Ratio	109.5	97.2	98.0	96.8	98.5	•	97.9
Median Days on Market	9.0	115.5	30.0	61.5	39.0	•	32.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	15	15.4	87.5	7.1	66.7	1,400.0	400.0
Dollar Volume	\$8,792,900	84.9	200.2	78.9	230.9	3,681.9	1,470.2
New Listings	18	-33.3	-18.2	-25.0	100.0	50.0	50.0
Active Listings ³	3	-80.4	-81.8	-73.0	-72.2	-81.8	-61.5
Sales to New Listings Ratio ⁴	83.3	48.1	36.4	58.3	100.0	8.3	25.0
Months of Inventory ⁵	0.7	3.9	6.9	2.6	4.0	55.0	8.7
Average Price	\$586,193	60.3	60.1	67.0	98.6	152.1	214.0
Median Price	\$564,900	44.8	50.8	59.1	95.1	143.0	222.8
Sale to List Price Ratio	106.1	97.5	97.9	97.0	98.3	97.7	92.8
Median Days on Market	9.0	84.0	51.5	40.5	82.0	69.0	25.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

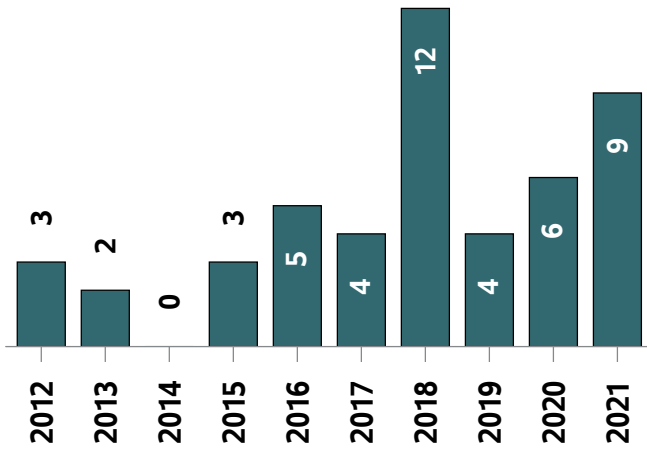
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

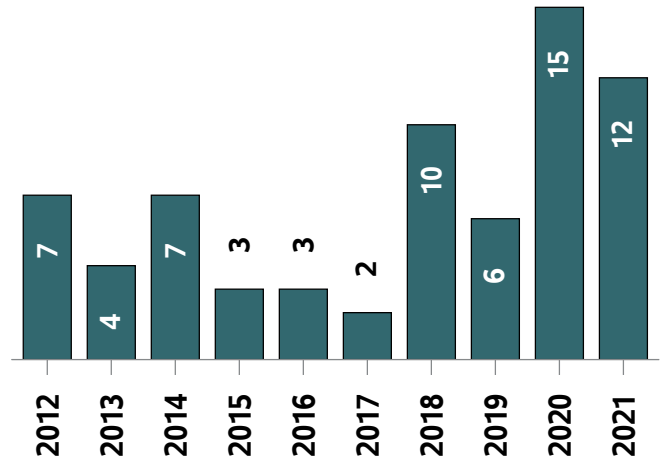
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® Townhouse Market Activity

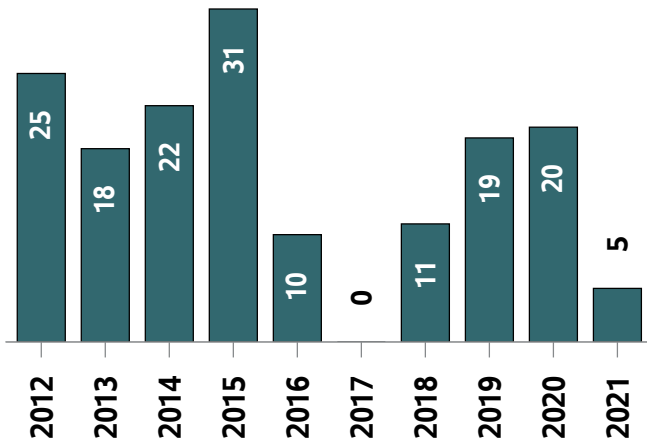
Sales Activity (March only)



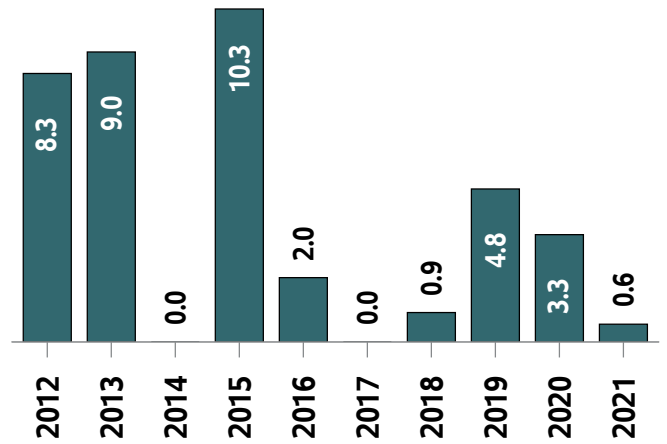
New Listings (March only)



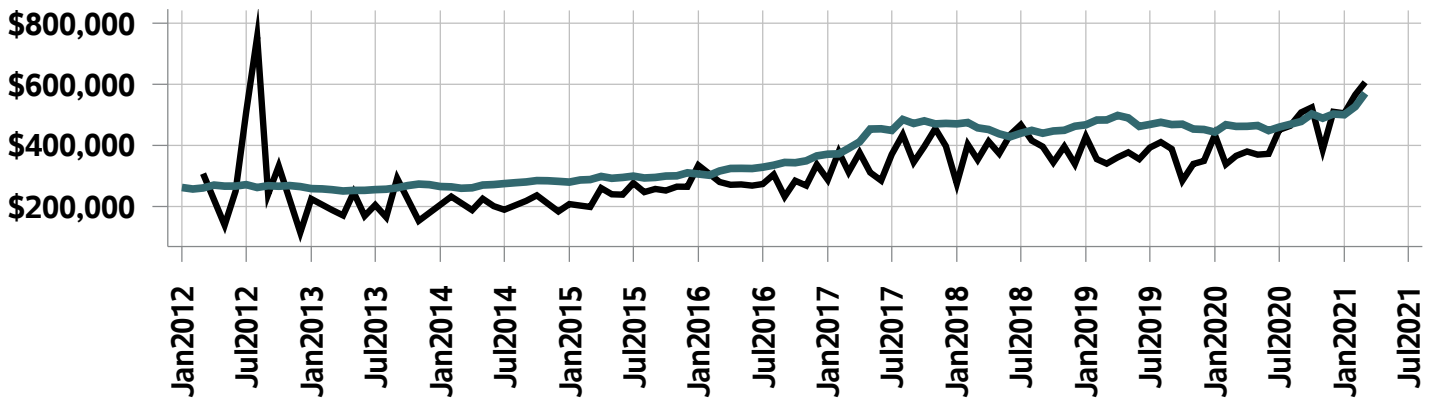
Active Listings (March only)



Months of Inventory (March only)

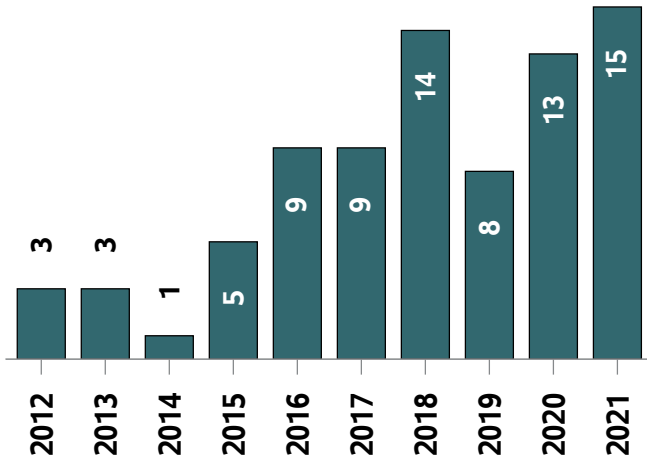


MLS® HPI Townhouse Benchmark Price and Average Price

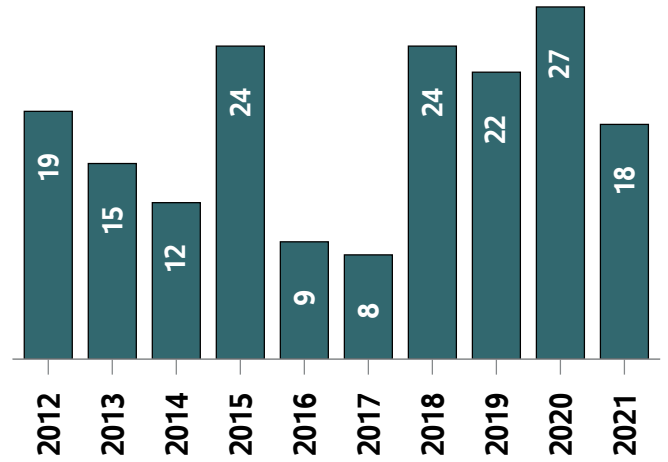


WASAGA BEACH MLS® Townhouse Market Activity

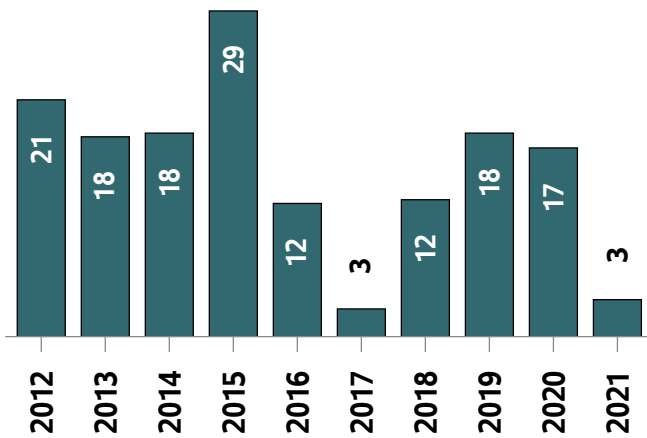
Sales Activity (March Year-to-date)



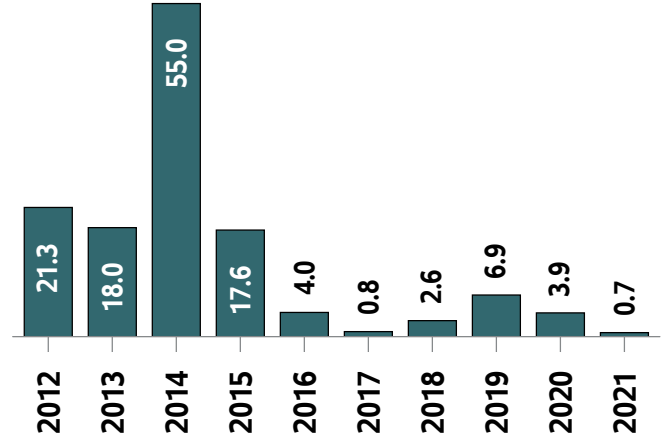
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

WASAGA BEACH
MLS® Apartment Market Activity

Actual	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	2	•	•	100.0	•	0.0	100.0
Dollar Volume	\$1,164,000	•	•	224.2	•	358.3	639.0
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings	1	-90.0	-80.0	-80.0	-90.0	-90.9	-87.5
Sales to New Listings Ratio ¹	0.0	•	•	50.0	•	50.0	25.0
Months of Inventory ²	0.5	•	•	5.0	•	5.5	8.0
Average Price	\$582,000	•	•	62.1	•	358.3	269.5
Median Price	\$582,000	•	•	62.1	•	358.3	269.5
Sale to List Price Ratio	97.7	•	•	97.1	•	96.4	90.1
Median Days on Market	66.0	•	•	15.0	•	70.5	202.0

Year-to-date	March 2021	Compared to ⁶					
		March 2020	March 2019	March 2018	March 2016	March 2014	March 2011
Sales Activity	3	200.0	•	50.0	50.0	-25.0	50.0
Dollar Volume	\$1,552,000	639.0	•	154.8	348.6	177.6	434.3
New Listings	2	-80.0	-60.0	-60.0	-77.8	-83.3	-75.0
Active Listings ³	2	-53.3	-22.2	-53.3	-72.0	-81.1	-65.0
Sales to New Listings Ratio ⁴	150.0	10.0	•	40.0	22.2	33.3	25.0
Months of Inventory ⁵	2.3	15.0	•	7.5	12.5	9.3	10.0
Average Price	\$517,333	146.3	•	69.9	199.0	270.2	256.2
Median Price	\$399,000	90.0	•	31.0	130.6	173.3	174.7
Sale to List Price Ratio	97.5	93.3	•	96.6	98.1	96.6	94.3
Median Days on Market	104.0	79.0	•	28.5	159.0	51.0	114.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

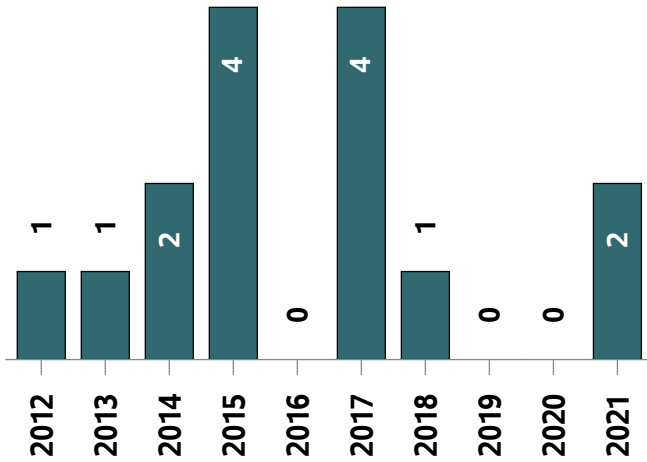
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

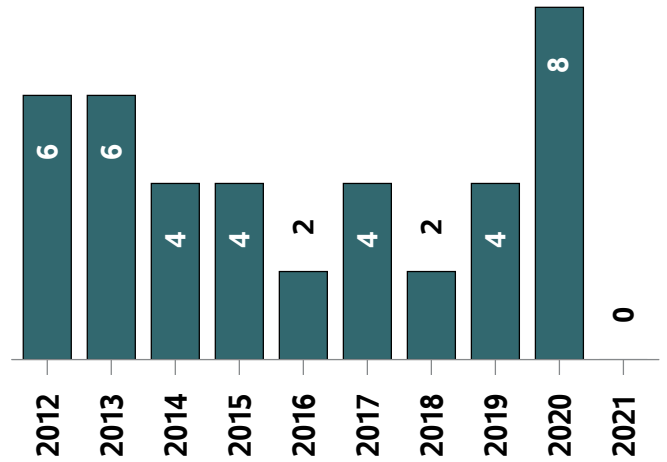
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® Apartment Market Activity

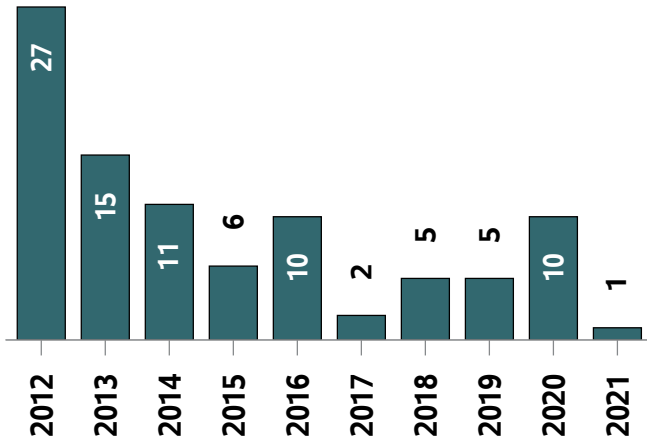
Sales Activity (March only)



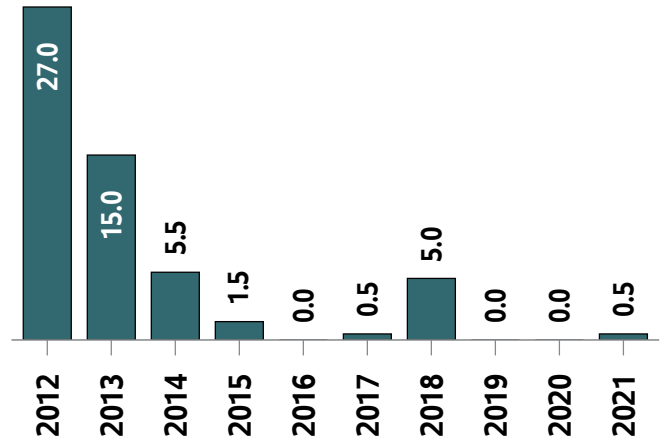
New Listings (March only)



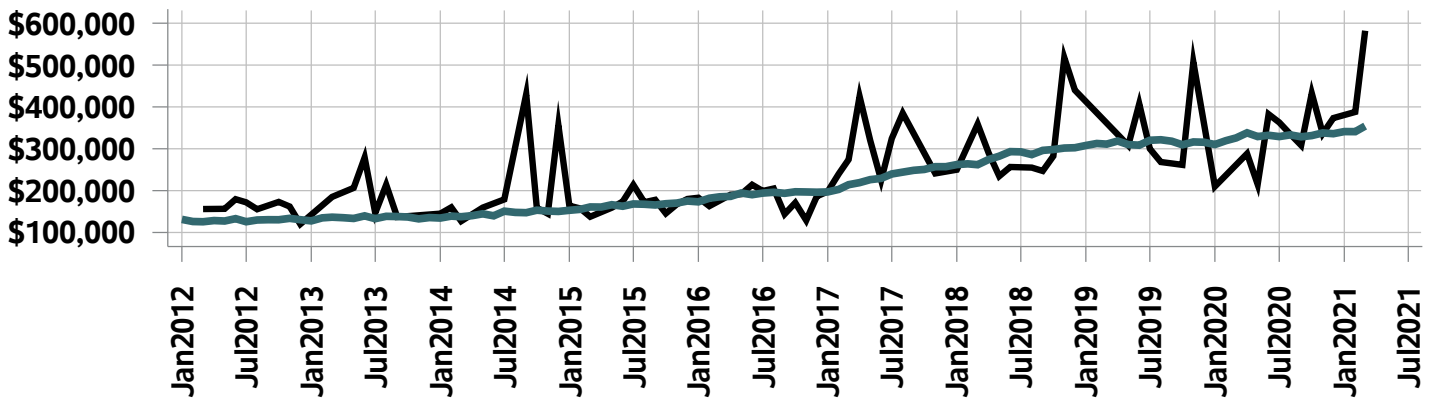
Active Listings (March only)



Months of Inventory (March only)

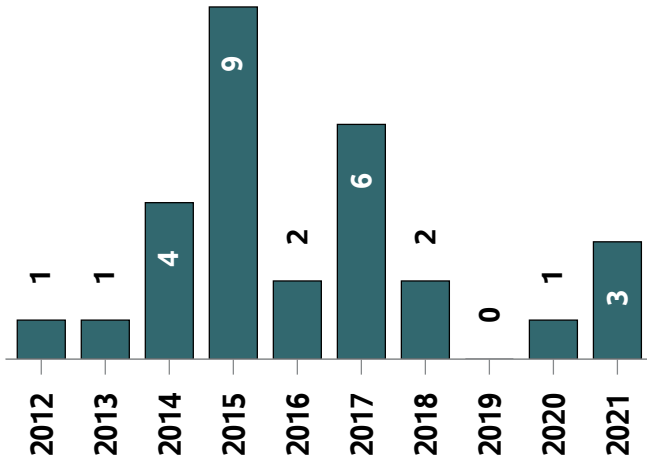


MLS® HPI Apartment Benchmark Price and Average Price

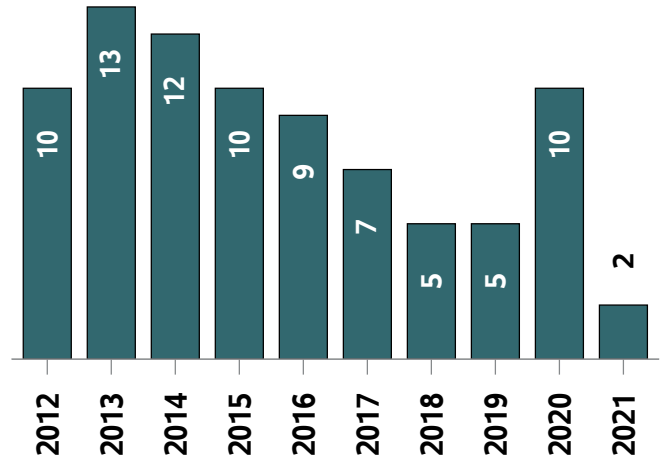


WASAGA BEACH MLS® Apartment Market Activity

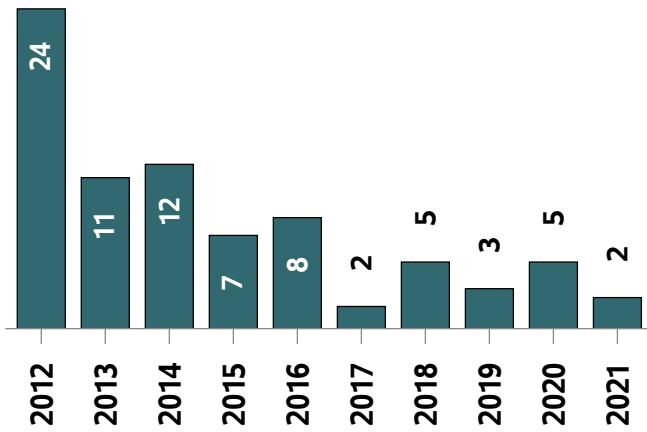
Sales Activity (March Year-to-date)



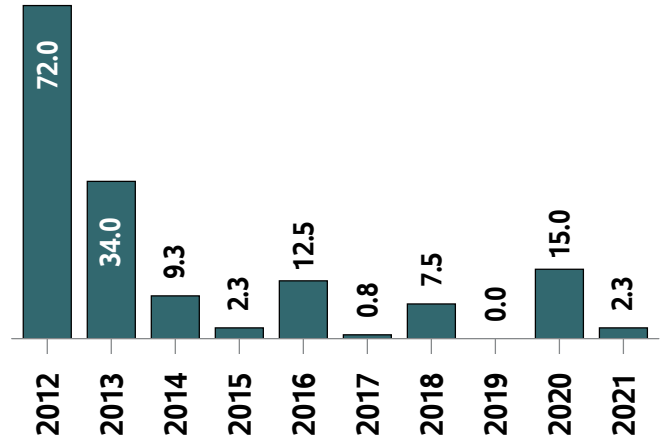
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

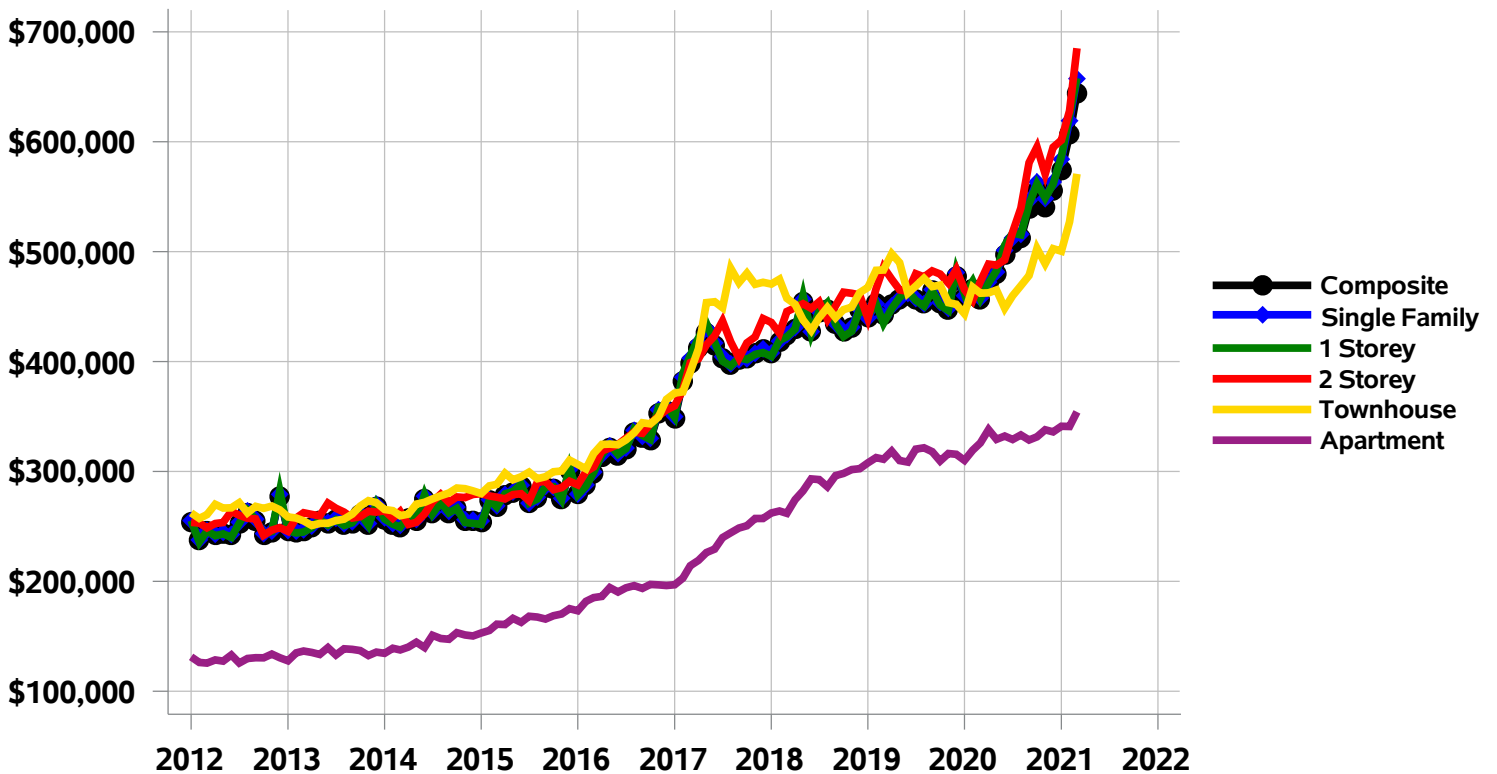
² Average active listings January to the current month / average sales January to the current month.

**WASAGA BEACH
MLS® HPI Benchmark Price**

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$644,400	6.2	16.1	19.5	41.2	52.2	115.8
Single Family	\$657,400	6.2	16.7	20.3	43.6	54.9	119.5
One Storey	\$657,900	5.4	17.2	21.1	43.9	55.7	120.0
Two Storey	\$685,100	9.1	15.1	17.9	44.9	53.8	125.3
Townhouse	\$570,800	8.3	13.5	19.3	23.5	24.8	80.5
Apartment	\$354,200	3.9	5.4	7.8	8.7	35.2	91.3

MLS® HPI Benchmark Price



WASAGA BEACH
MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8000
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1236
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7888
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9070
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	965
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers