



Southern Georgian Bay
association of
REALTORS®

**Southern Georgian Bay
Western District
Residential Market Activity and
MLS® Home Price Index Report
May 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

**Southern Georgian Bay
Western District
MLS® Residential Market Activity**

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	286	97.2	18.7	33.6	-11.5	19.2	65.3
Dollar Volume	\$252,098,704	193.7	95.3	122.0	106.5	230.0	388.9
New Listings	427	39.1	-10.9	3.6	-12.0	-32.0	-27.7
Active Listings	370	-48.5	-56.8	-43.5	-59.3	-78.6	-80.5
Sales to New Listings Ratio ¹	67.0	47.2	50.3	51.9	66.6	38.2	29.3
Months of Inventory ²	1.3	5.0	3.6	3.1	2.8	7.2	11.0
Average Price	\$881,464	48.9	64.6	66.1	133.2	176.9	195.8
Median Price	\$739,000	39.4	60.7	64.2	124.1	174.7	176.3
Sale to List Price Ratio	104.8	97.1	98.2	98.5	97.9	96.1	96.0
Median Days on Market	10.0	38.0	25.0	18.0	22.0	43.0	53.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	1,258	98.7	49.8	49.9	11.5	63.4	84.2
Dollar Volume	\$1,063,317,602	186.3	134.3	161.6	154.1	334.2	415.7
New Listings	1,695	29.5	2.4	17.7	-1.6	-24.6	-26.8
Active Listings ³	257	-59.4	-62.0	-51.1	-68.7	-81.8	-83.3
Sales to New Listings Ratio ⁴	74.2	48.4	50.8	58.3	65.5	34.3	29.5
Months of Inventory ⁵	1.0	5.0	4.0	3.1	3.6	9.2	11.3
Average Price	\$845,245	44.1	56.4	74.5	127.8	165.8	180.0
Median Price	\$724,250	42.7	52.5	70.4	129.9	170.2	184.6
Sale to List Price Ratio	105.6	97.6	97.8	98.0	97.5	95.9	95.8
Median Days on Market	9.0	28.0	28.0	22.0	31.0	57.5	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

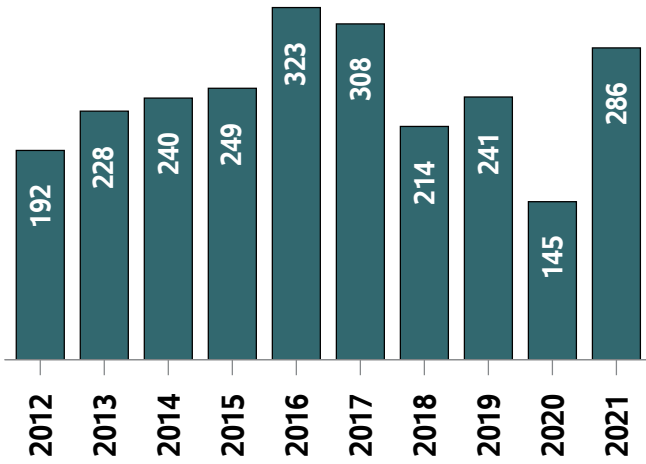
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

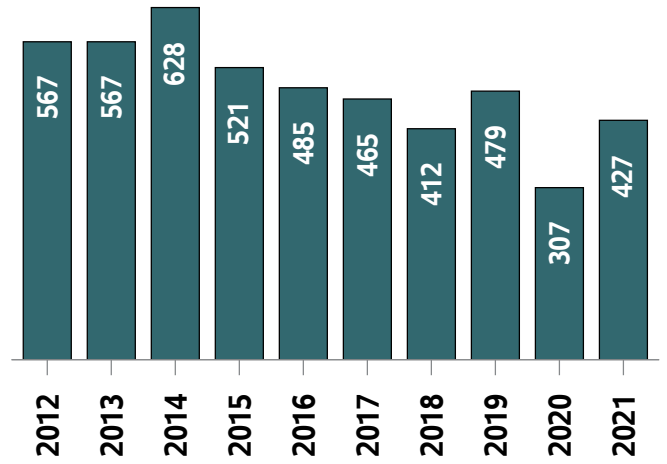
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Residential Market Activity

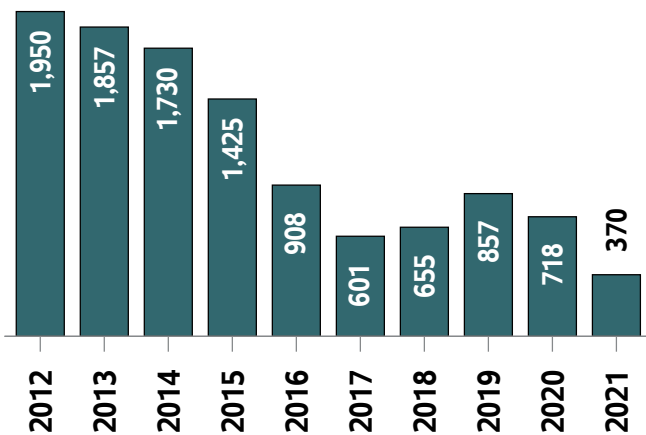
Sales Activity (May only)



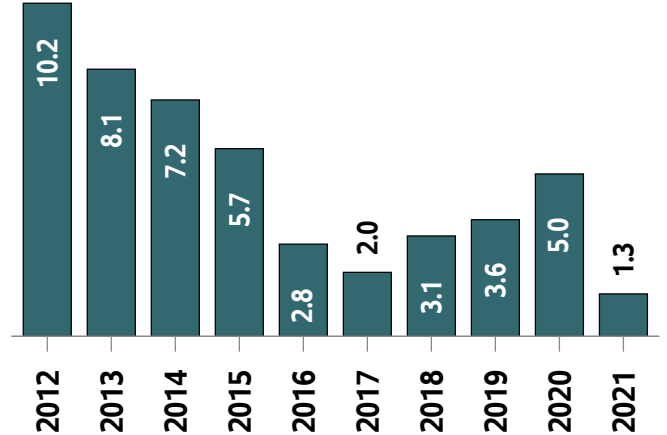
New Listings (May only)



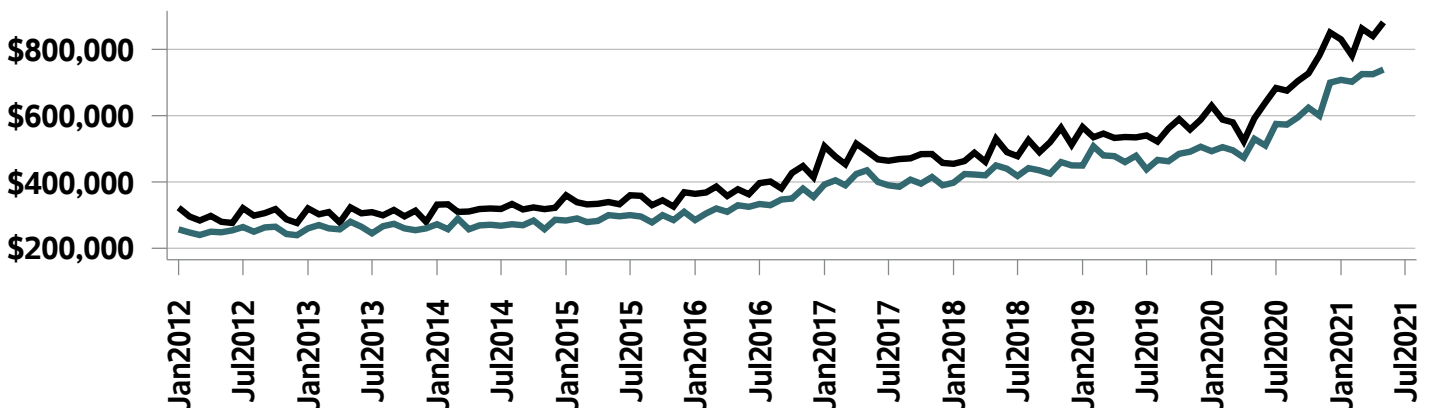
Active Listings (May only)



Months of Inventory (May only)

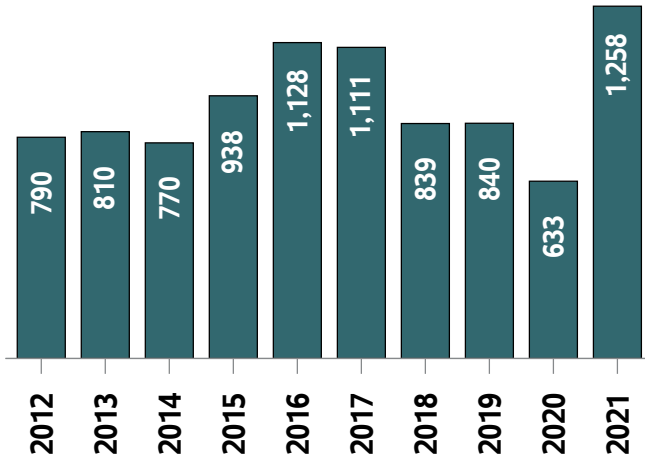


Average Price and Median Price

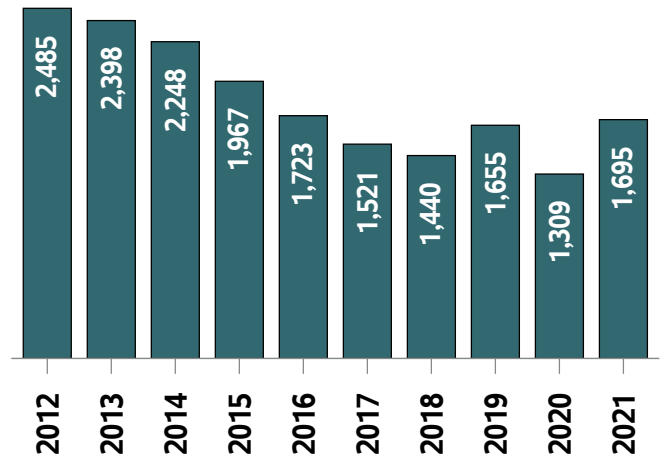


Southern Georgian Bay Western District MLS® Residential Market Activity

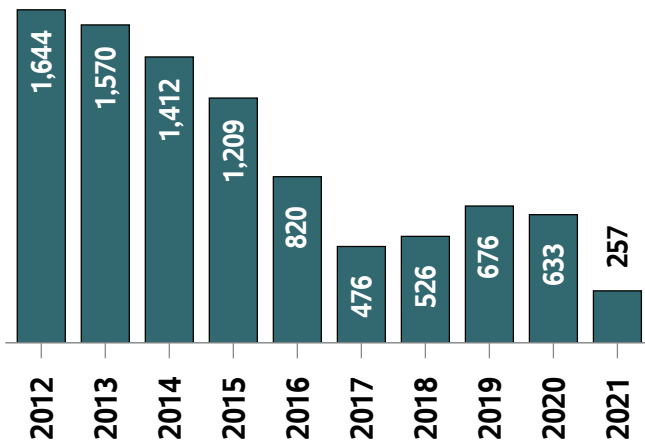
Sales Activity (May Year-to-date)



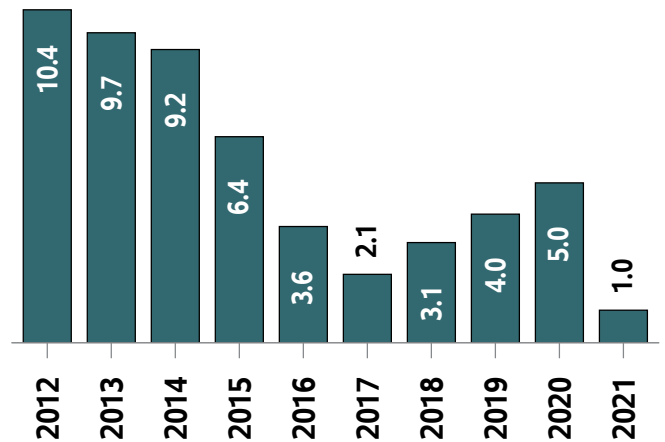
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Single Family Market Activity**

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	205	81.4	16.5	30.6	-16.0	15.2	57.7
Dollar Volume	\$198,985,454	183.3	98.0	120.5	100.2	217.5	373.5
New Listings	305	39.9	-15.5	-4.4	-20.8	-35.1	-31.2
Active Listings	258	-51.8	-60.7	-49.8	-63.2	-80.2	-81.1
Sales to New Listings Ratio ¹	67.2	51.8	48.8	49.2	63.4	37.9	29.3
Months of Inventory ²	1.3	4.7	3.7	3.3	2.9	7.3	10.5
Average Price	\$970,661	56.2	70.0	68.8	138.3	175.7	200.3
Median Price	\$779,900	43.1	54.1	59.2	119.7	170.3	174.9
Sale to List Price Ratio	104.8	97.0	98.2	98.5	98.1	96.0	96.1
Median Days on Market	10.0	42.0	22.5	19.0	18.0	40.5	44.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	864	90.3	39.4	43.0	1.8	47.7	63.3
Dollar Volume	\$823,181,324	179.8	126.8	155.0	139.4	303.9	383.2
New Listings	1,179	25.7	-5.5	9.1	-11.9	-30.5	-30.6
Active Listings ³	173	-63.4	-66.0	-57.2	-71.6	-83.6	-84.2
Sales to New Listings Ratio ⁴	73.3	48.4	49.7	55.9	63.5	34.5	31.2
Months of Inventory ⁵	1.0	5.2	4.1	3.4	3.6	9.0	10.4
Average Price	\$952,756	47.0	62.8	78.3	135.2	173.5	195.8
Median Price	\$795,000	43.2	55.9	71.0	133.8	176.5	200.0
Sale to List Price Ratio	105.6	97.6	97.7	97.9	97.4	95.9	95.8
Median Days on Market	9.0	31.0	28.0	24.5	28.0	54.0	55.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

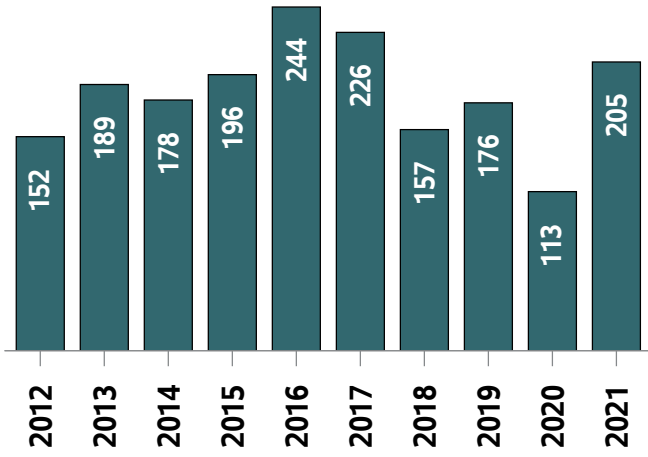
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

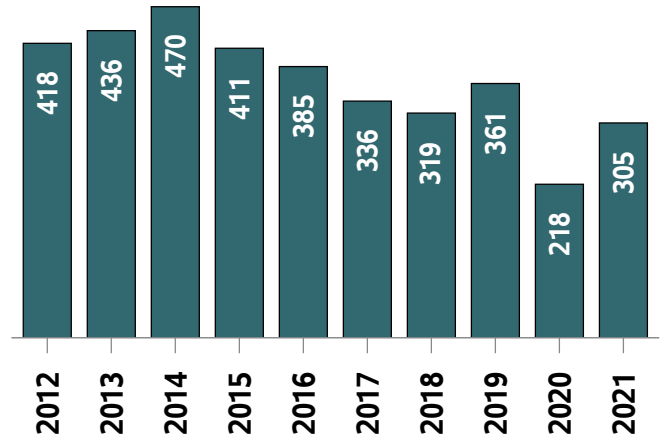
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

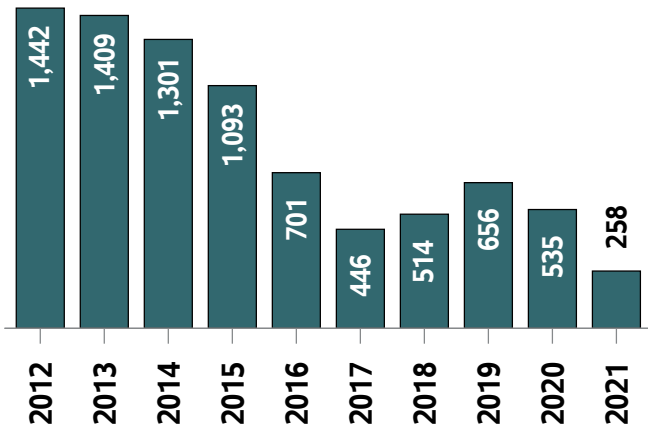
Sales Activity (May only)



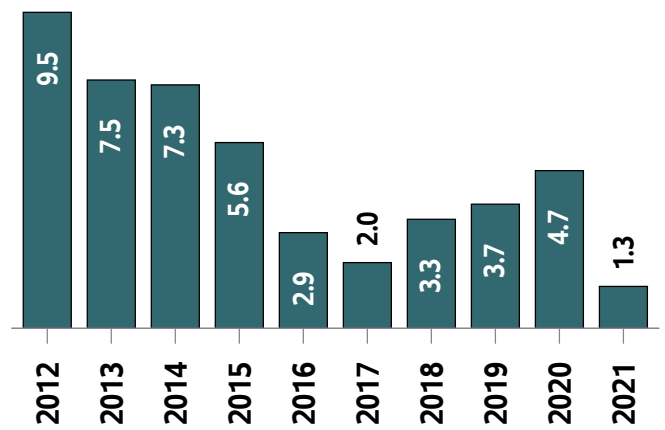
New Listings (May only)



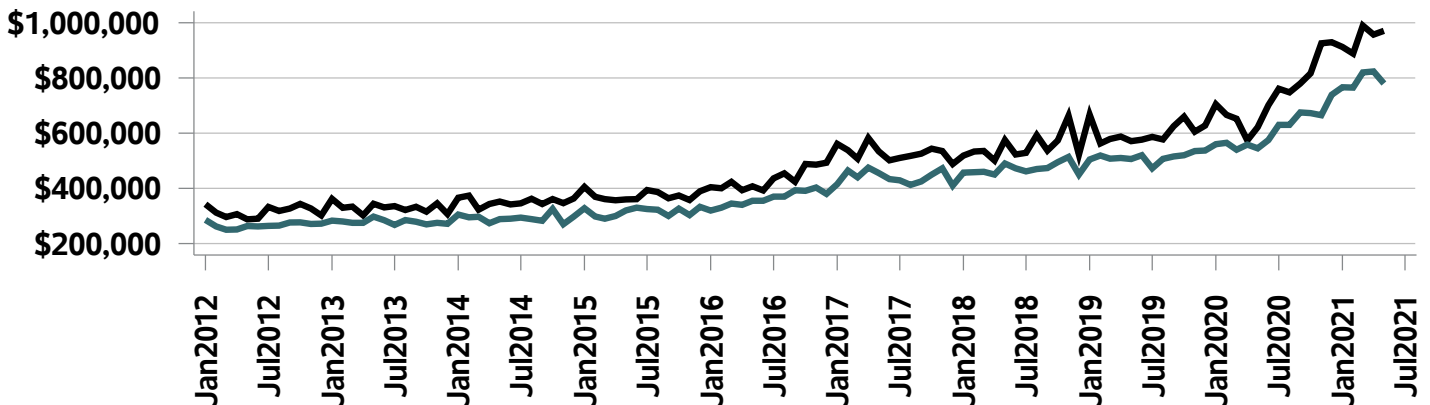
Active Listings (May only)



Months of Inventory (May only)

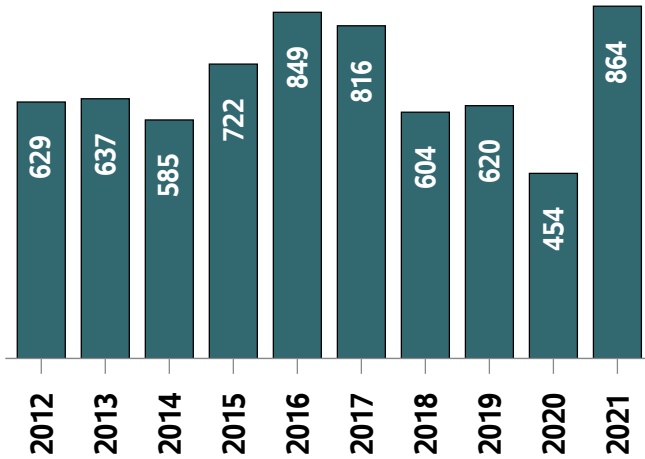


Average Price and Median Price

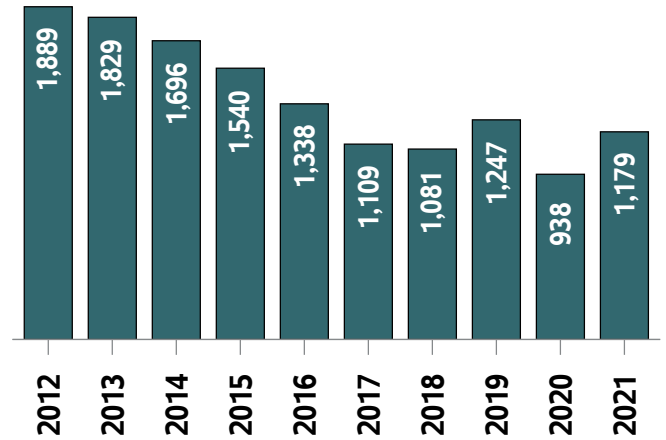


Southern Georgian Bay Western District MLS® Single Family Market Activity

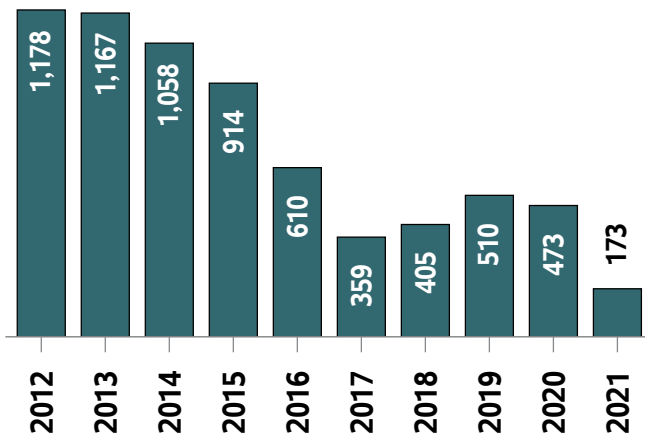
Sales Activity (May Year-to-date)



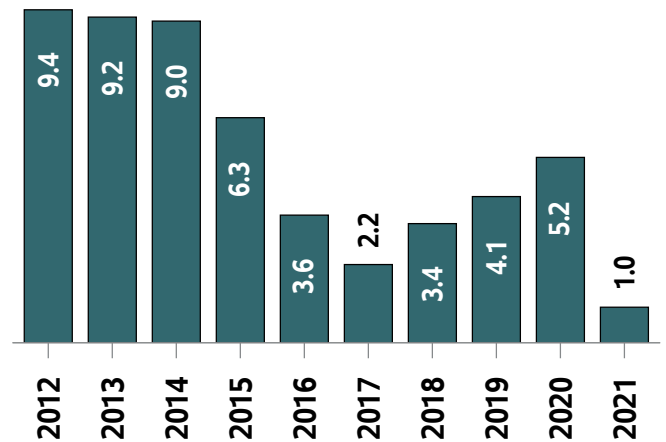
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Condo Townhouse Market Activity**

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	15	-6.3	-40.0	-11.8	-6.3	-6.3	66.7
Dollar Volume	\$11,977,900	64.4	16.7	94.7	129.9	170.5	507.6
New Listings	35	-2.8	9.4	0.0	29.6	-25.5	9.4
Active Listings	29	-50.0	-34.1	-40.8	-29.3	-72.4	-77.2
Sales to New Listings Ratio ¹	42.9	44.4	78.1	48.6	59.3	34.0	28.1
Months of Inventory ²	1.9	3.6	1.8	2.9	2.6	6.6	14.1
Average Price	\$798,527	75.4	94.5	120.6	145.3	188.6	264.6
Median Price	\$675,000	70.2	77.6	98.5	141.1	168.4	255.3
Sale to List Price Ratio	109.7	97.6	98.8	100.1	97.7	97.2	96.6
Median Days on Market	8.0	22.0	21.0	18.0	37.5	47.0	56.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	84	31.3	-4.5	-7.7	7.7	47.4	104.9
Dollar Volume	\$56,943,005	88.2	53.0	66.6	155.8	302.9	513.8
New Listings	123	-4.7	-8.2	-12.1	29.5	-14.0	-22.2
Active Listings ³	12	-75.3	-70.6	-68.2	-65.9	-85.5	-88.7
Sales to New Listings Ratio ⁴	68.3	49.6	65.7	65.0	82.1	39.9	25.9
Months of Inventory ⁵	0.7	3.9	2.4	2.1	2.3	7.5	13.4
Average Price	\$677,893	43.4	60.2	80.5	137.5	173.4	199.6
Median Price	\$612,500	54.5	61.2	65.5	148.3	175.9	222.4
Sale to List Price Ratio	110.0	97.6	98.3	98.9	97.9	96.5	95.4
Median Days on Market	7.0	22.0	24.0	19.0	35.5	63.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

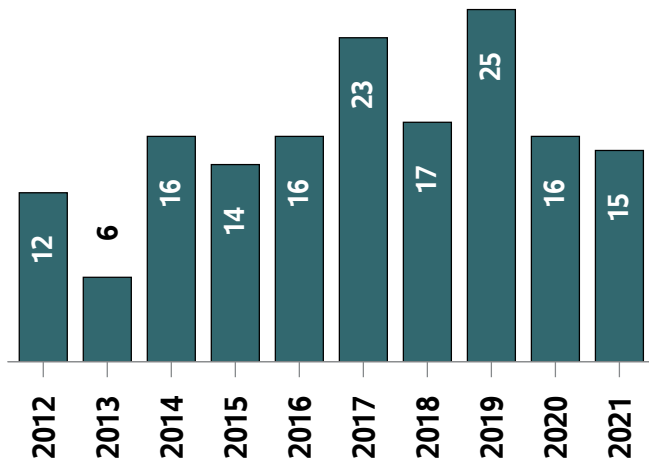
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

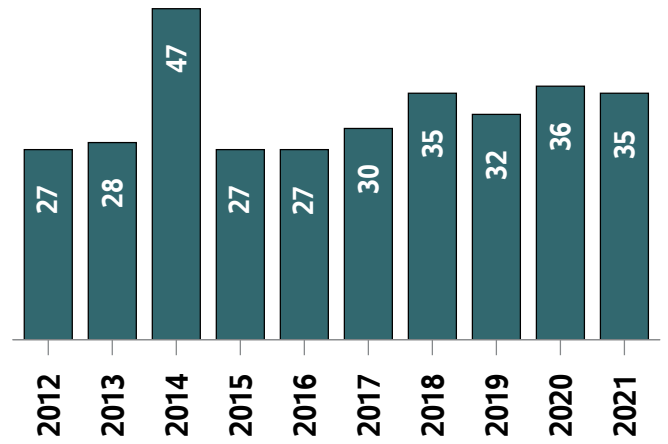
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

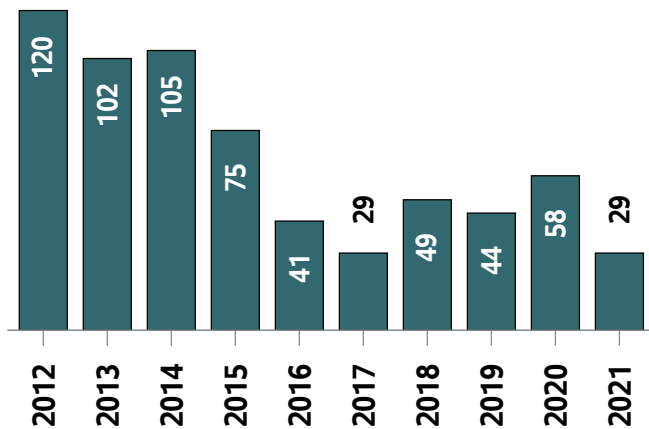
Sales Activity (May only)



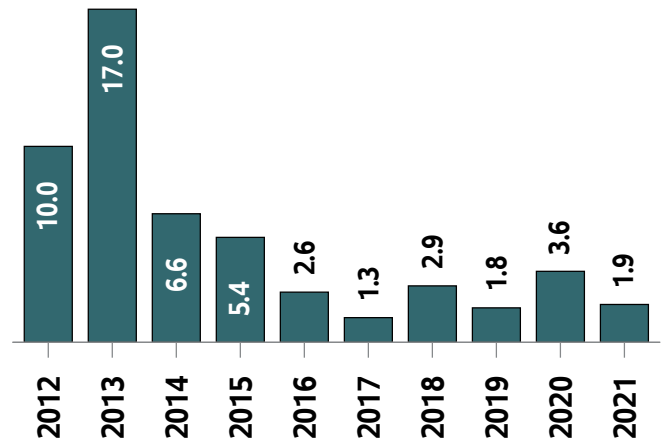
New Listings (May only)



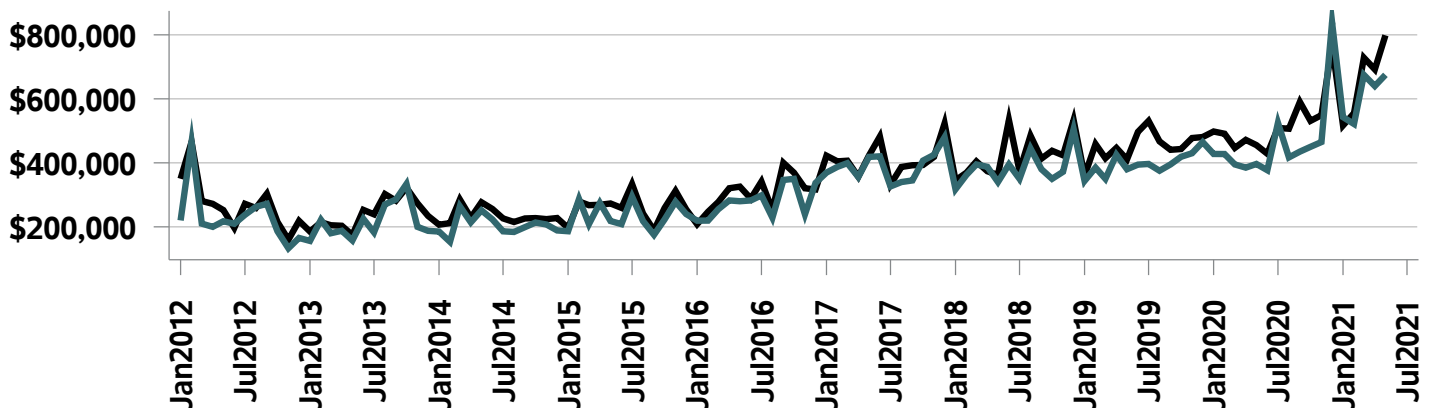
Active Listings (May only)



Months of Inventory (May only)

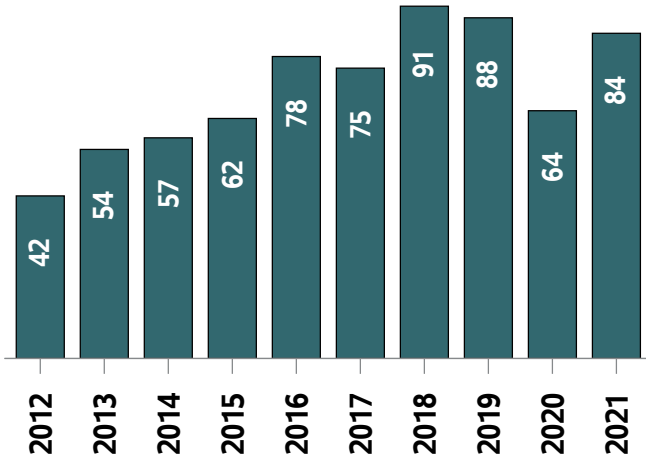


Average Price and Median Price

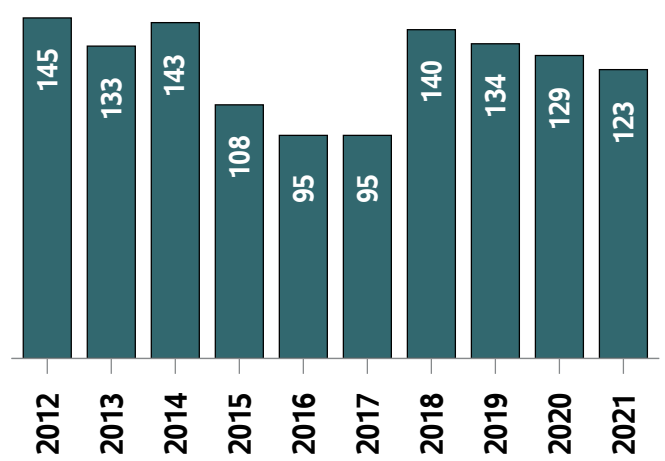


Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

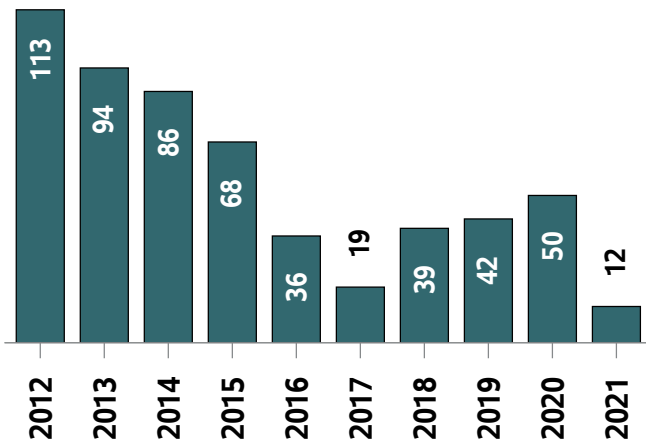
Sales Activity (May Year-to-date)



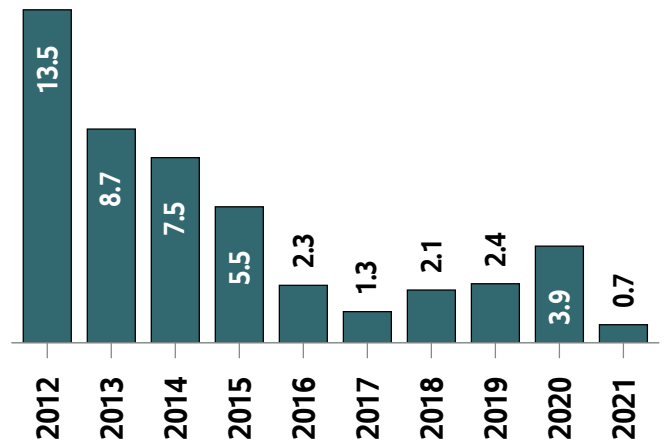
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

**Southern Georgian Bay
Western District
MLS® Apartment Market Activity**

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	39	550.0	69.6	62.5	-9.3	5.4	62.5
Dollar Volume	\$24,025,949	535.7	109.4	121.0	82.1	230.4	330.3
New Listings	50	78.6	4.2	42.9	-9.1	-35.9	-41.9
Active Listings	53	-28.4	-29.3	-5.4	-53.5	-77.9	-83.3
Sales to New Listings Ratio ¹	78.0	21.4	47.9	68.6	78.2	47.4	27.9
Months of Inventory ²	1.4	12.3	3.3	2.3	2.7	6.5	13.2
Average Price	\$616,050	-2.2	23.5	36.0	100.8	213.5	164.8
Median Price	\$540,000	16.3	65.1	38.5	104.5	208.6	186.5
Sale to List Price Ratio	103.0	96.2	98.2	97.8	97.3	95.7	96.1
Median Days on Market	12.0	70.0	29.0	12.5	37.0	87.0	59.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	195	204.7	163.5	107.4	41.3	87.5	129.4
Dollar Volume	\$109,988,976	340.4	265.8	243.5	197.3	430.2	450.4
New Listings	234	66.0	70.8	78.6	15.8	-25.0	-33.0
Active Listings ³	49	-25.5	-25.2	-3.2	-59.8	-76.2	-81.7
Sales to New Listings Ratio ⁴	83.3	45.4	54.0	71.8	68.3	33.3	24.4
Months of Inventory ⁵	1.2	5.1	4.4	2.7	4.4	9.8	15.6
Average Price	\$564,046	44.6	38.8	65.6	110.4	182.8	139.9
Median Price	\$535,000	52.9	55.7	68.2	127.7	198.2	178.6
Sale to List Price Ratio	104.0	97.6	97.6	98.6	97.2	95.6	95.7
Median Days on Market	13.0	35.5	46.0	20.5	44.0	66.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

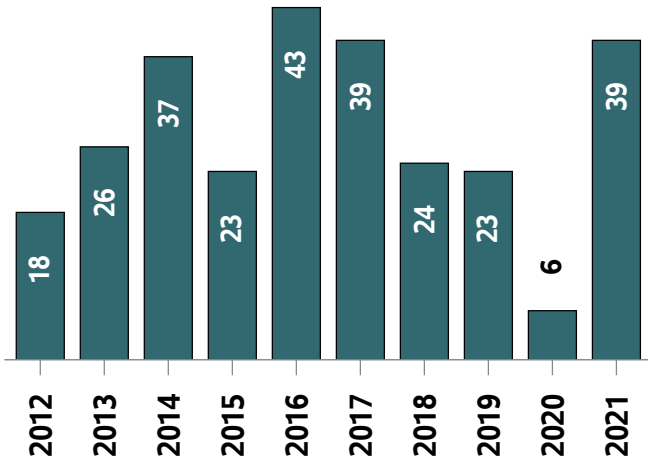
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

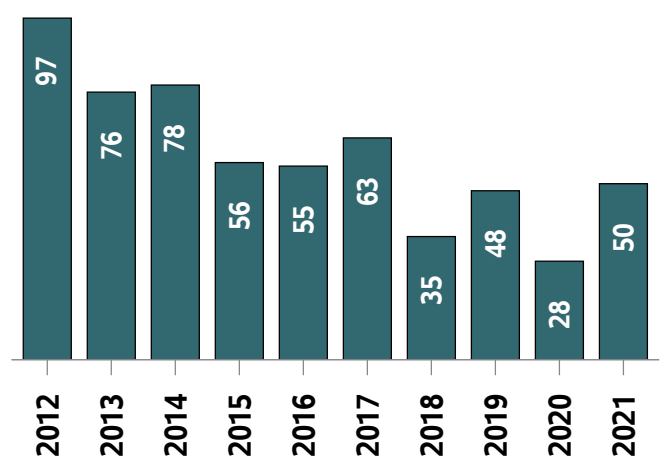
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

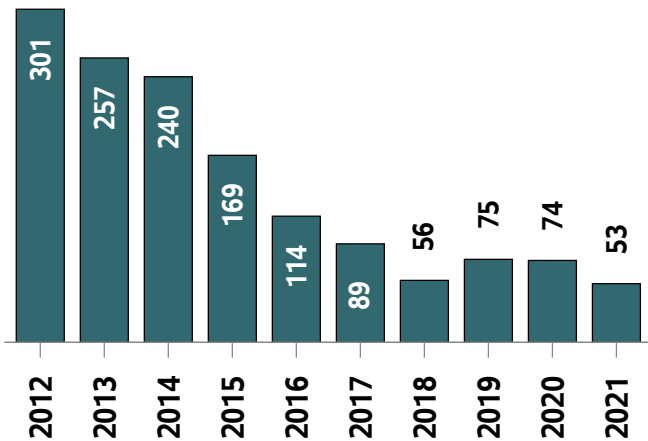
Sales Activity (May only)



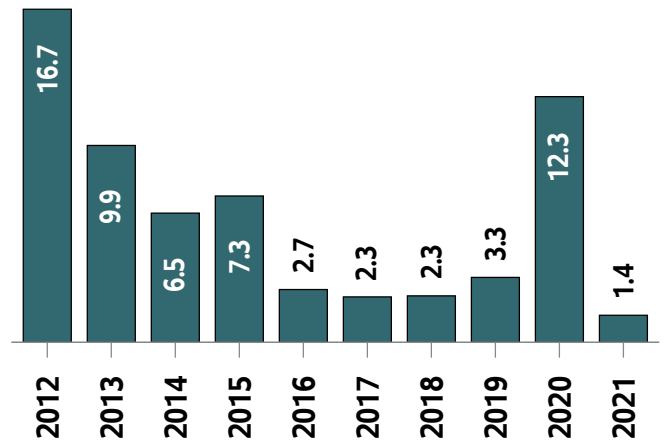
New Listings (May only)



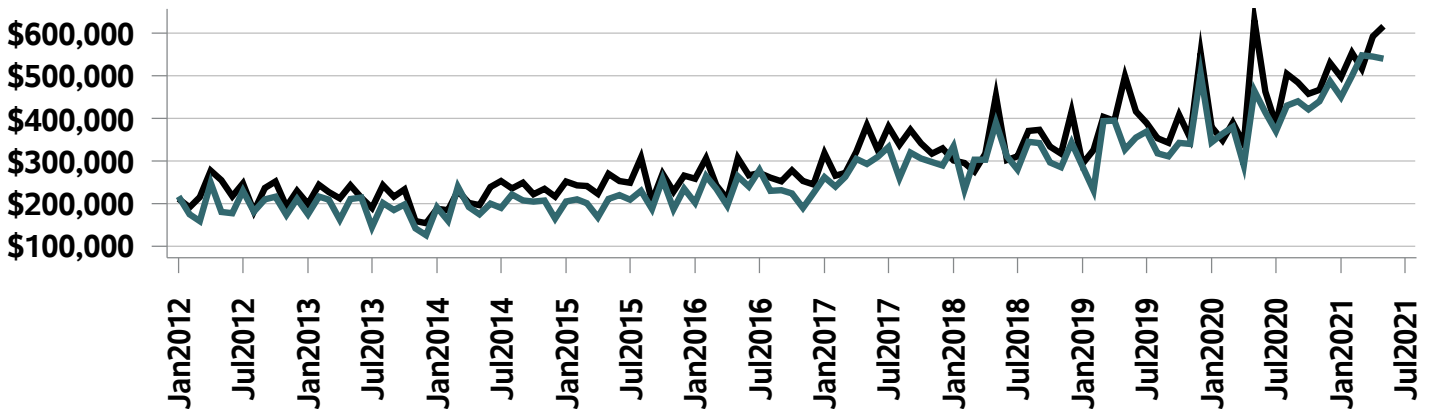
Active Listings (May only)



Months of Inventory (May only)

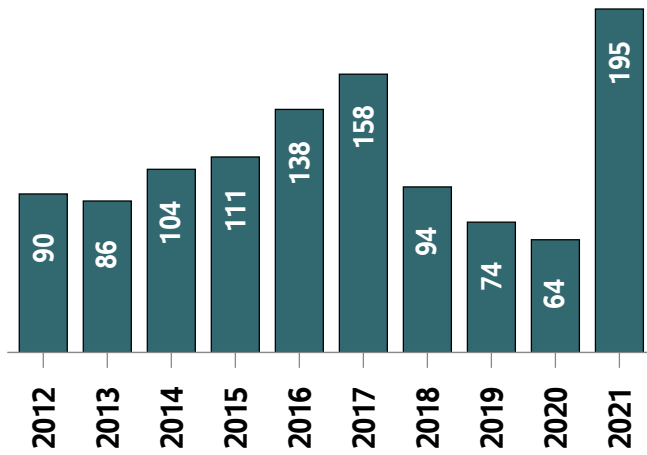


Average Price and Median Price

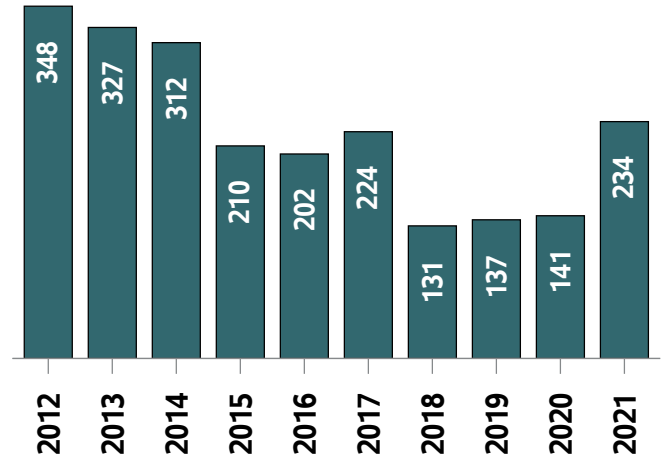


Southern Georgian Bay Western District MLS® Apartment Market Activity

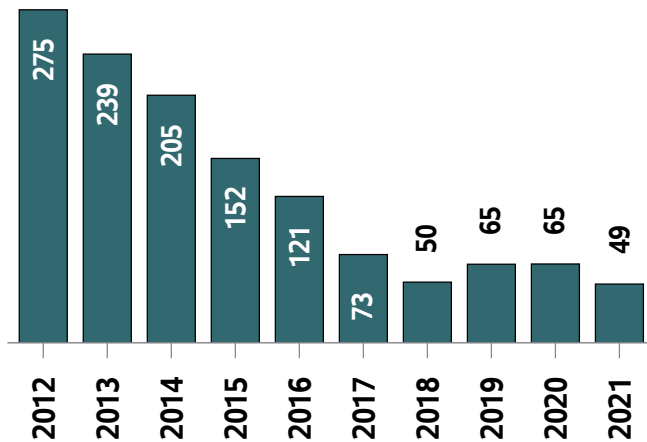
Sales Activity (May Year-to-date)



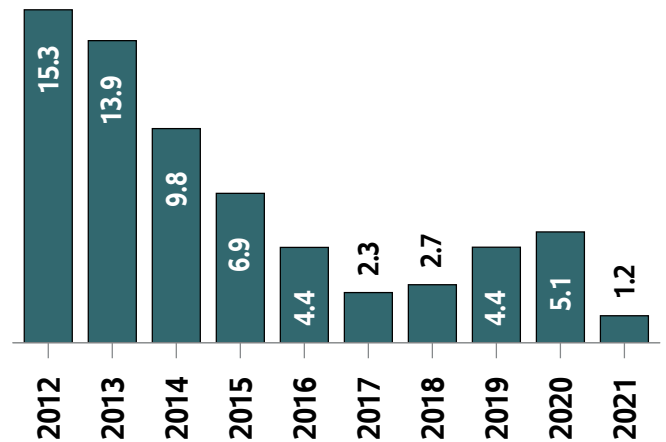
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	43	126.3	13.2	38.7	-4.4	34.4	72.0
Dollar Volume	\$45,985,916	175.9	81.9	93.1	125.9	362.1	430.8
New Listings	72	26.3	-17.2	41.2	-14.3	-16.3	-32.7
Active Listings	83	-52.6	-49.7	-30.8	-57.9	-74.5	-77.7
Sales to New Listings Ratio ¹	59.7	33.3	43.7	60.8	53.6	37.2	23.4
Months of Inventory ²	1.9	9.2	4.3	3.9	4.4	10.2	14.9
Average Price	\$1,069,440	21.9	60.7	39.2	136.4	243.9	208.6
Median Price	\$959,000	38.0	63.9	78.3	159.9	209.5	182.1
Sale to List Price Ratio	104.5	95.8	99.2	98.5	96.5	96.3	96.7
Median Days on Market	10.0	38.0	22.0	18.0	36.0	51.5	59.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	243	115.0	59.9	66.4	58.8	89.8	127.1
Dollar Volume	\$243,151,866	182.9	126.1	165.3	215.5	383.6	415.5
New Listings	340	32.3	22.7	44.1	25.9	-10.1	-17.3
Active Listings ³	64	-61.3	-55.8	-50.6	-68.0	-78.7	-80.8
Sales to New Listings Ratio ⁴	71.5	44.0	54.9	61.9	56.7	33.9	26.0
Months of Inventory ⁵	1.3	7.3	4.7	4.4	6.5	11.7	15.5
Average Price	\$1,000,625	31.6	41.4	59.4	98.6	154.7	127.0
Median Price	\$865,000	31.7	46.7	69.6	117.3	165.0	147.1
Sale to List Price Ratio	104.4	97.6	97.7	98.3	96.0	95.3	94.6
Median Days on Market	12.0	36.0	28.5	22.5	53.0	74.0	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

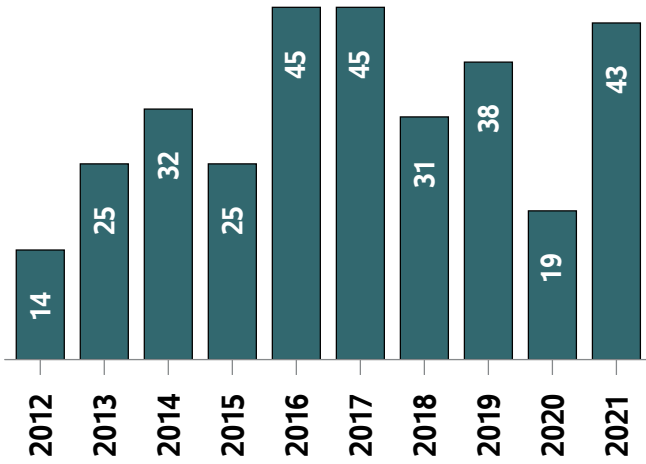
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

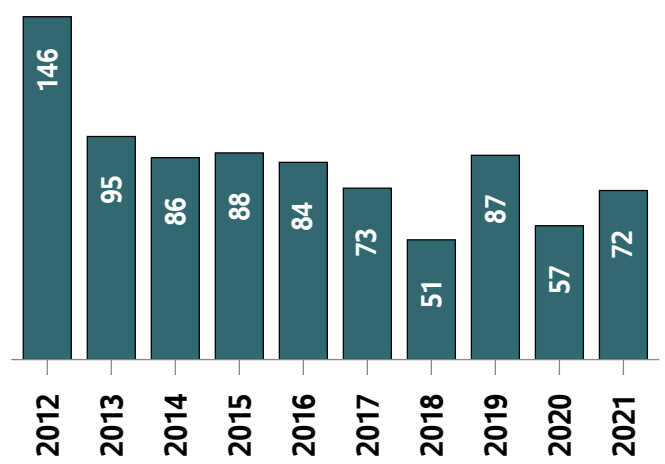
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Residential Market Activity

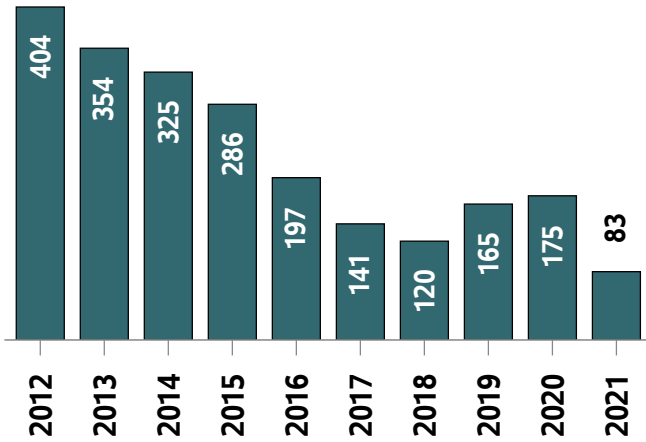
Sales Activity (May only)



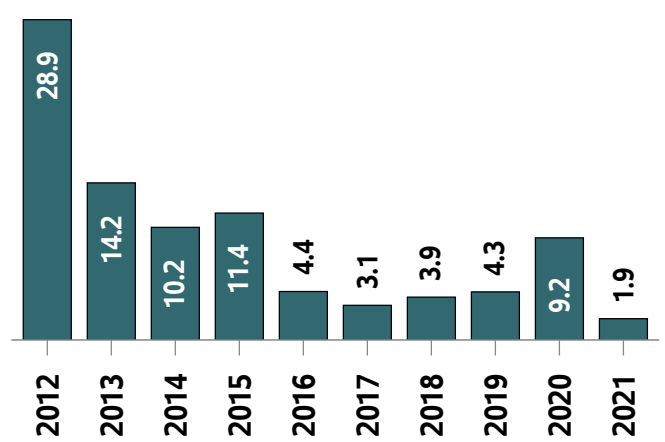
New Listings (May only)



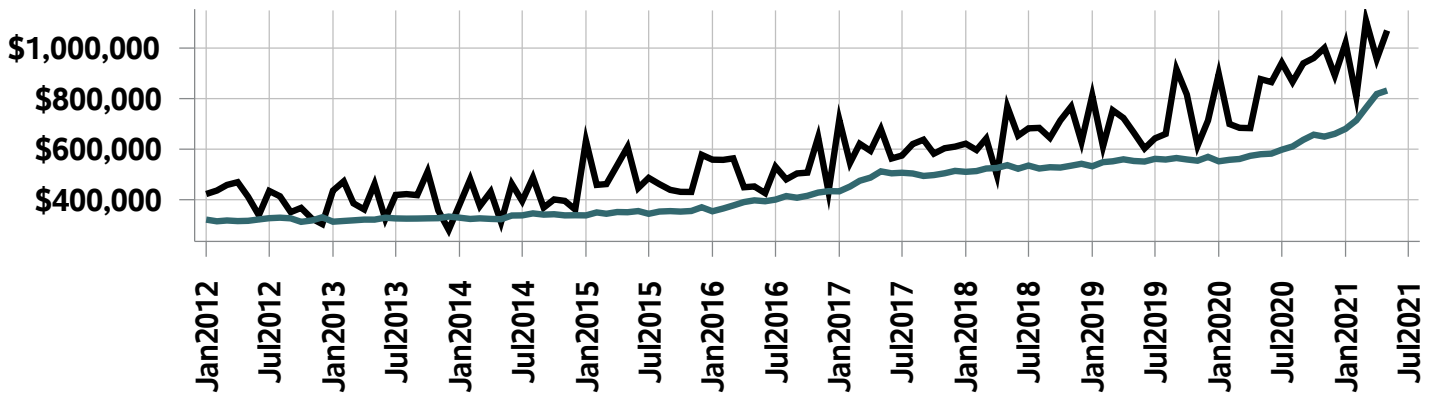
Active Listings (May only)



Months of Inventory (May only)

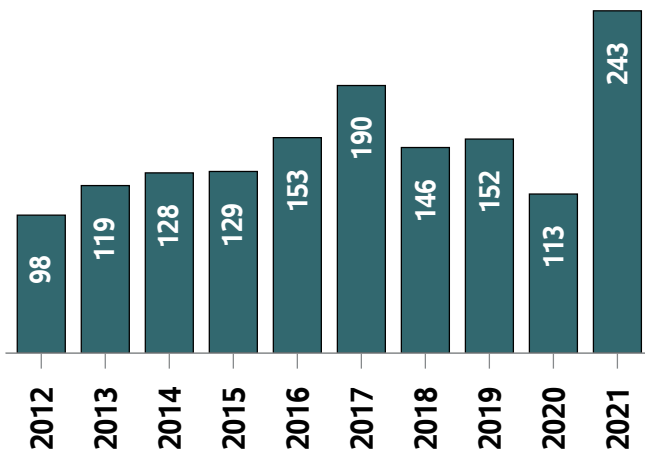


MLS® HPI Composite Benchmark Price and Average Price

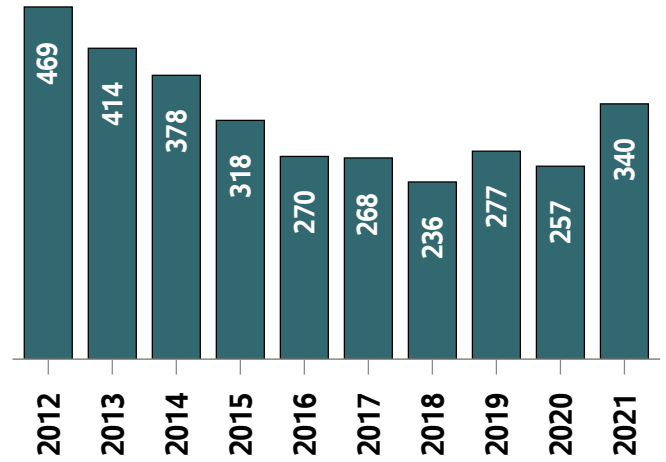


Blue Mountains (The) MLS® Residential Market Activity

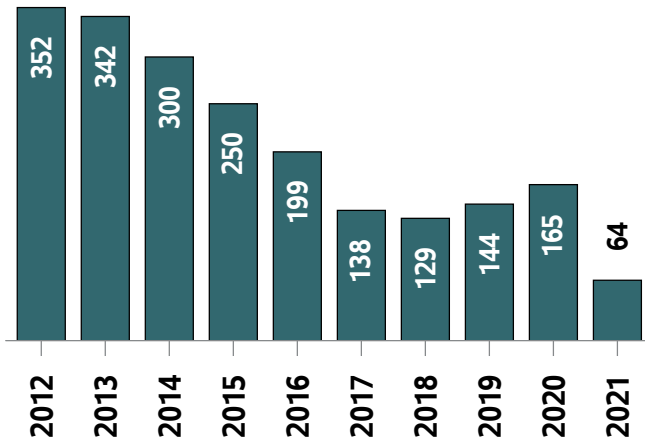
Sales Activity (May Year-to-date)



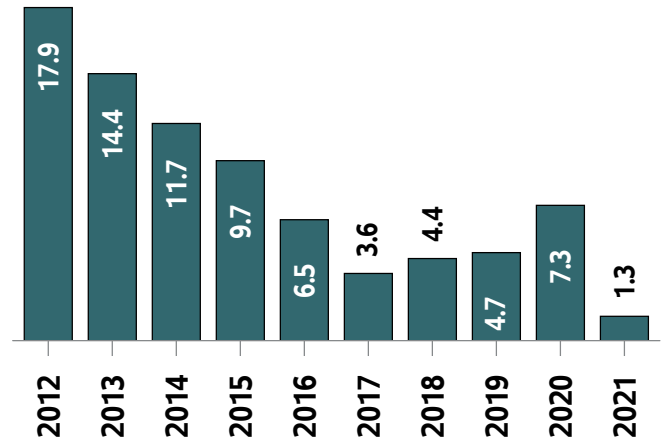
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	23	130.0	9.5	21.1	9.5	76.9	91.7
Dollar Volume	\$30,559,816	202.8	70.4	59.8	129.1	482.2	489.1
New Listings	35	0.0	-44.4	6.1	-25.5	-25.5	-31.4
Active Listings	36	-68.7	-69.7	-54.4	-67.9	-80.6	-78.2
Sales to New Listings Ratio ¹	65.7	28.6	33.3	57.6	44.7	27.7	23.5
Months of Inventory ²	1.6	11.5	5.7	4.2	5.3	14.3	13.8
Average Price	\$1,328,688	31.6	55.6	32.0	109.1	229.1	207.4
Median Price	\$1,199,000	63.1	66.5	75.0	99.8	198.3	216.6
Sale to List Price Ratio	103.8	95.2	100.0	99.1	97.4	96.0	97.2
Median Days on Market	11.0	52.5	17.0	15.0	31.0	34.0	49.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	115	98.3	33.7	51.3	53.3	74.2	109.1
Dollar Volume	\$162,667,150	178.6	100.6	140.8	212.1	374.9	382.8
New Listings	160	8.1	-16.2	15.1	7.4	-22.7	-15.8
Active Listings ³	29	-73.7	-69.2	-65.5	-73.6	-82.9	-79.7
Sales to New Listings Ratio ⁴	71.9	39.2	45.0	54.7	50.3	31.9	28.9
Months of Inventory ⁵	1.3	9.4	5.4	5.5	7.3	12.8	12.9
Average Price	\$1,414,497	40.5	50.0	59.1	103.5	172.5	130.9
Median Price	\$1,325,000	53.2	69.9	72.1	115.4	184.2	211.8
Sale to List Price Ratio	103.7	98.1	97.7	98.2	95.7	95.0	94.5
Median Days on Market	13.0	65.0	24.0	21.5	47.0	70.0	63.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

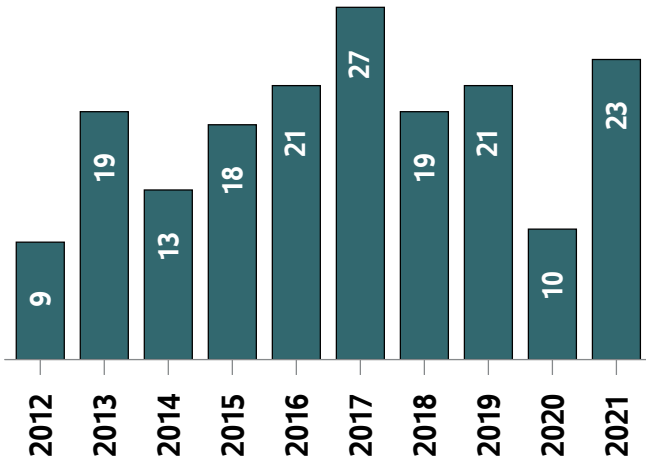
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

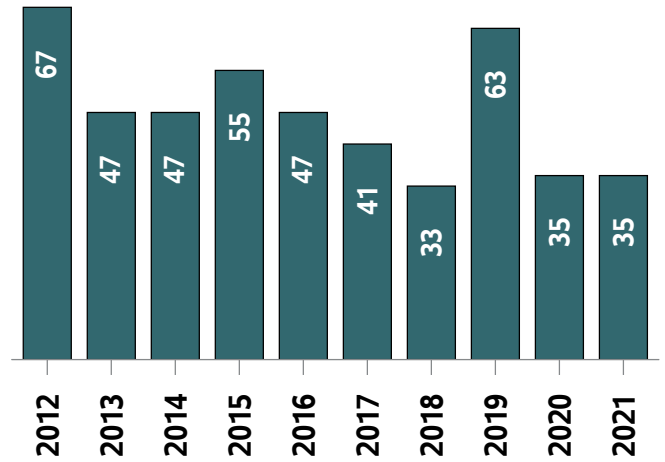
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Single Family Market Activity

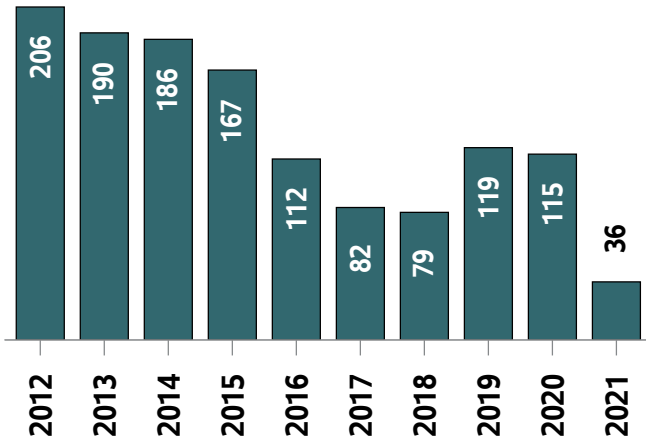
Sales Activity (May only)



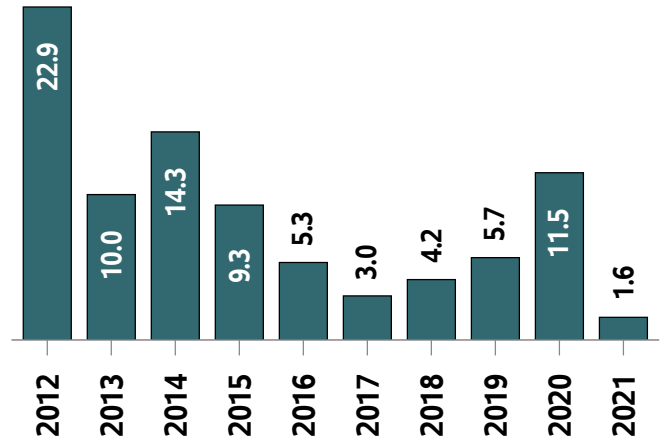
New Listings (May only)



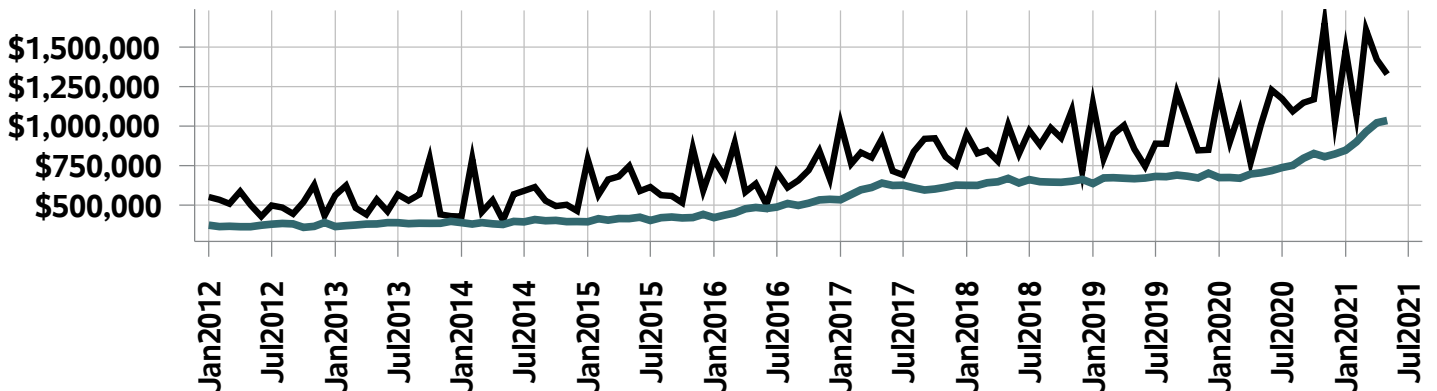
Active Listings (May only)



Months of Inventory (May only)

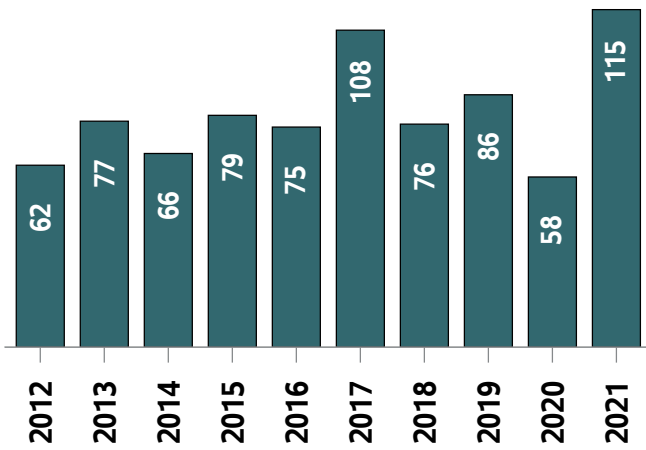


MLS® HPI Single Family Benchmark Price and Average Price

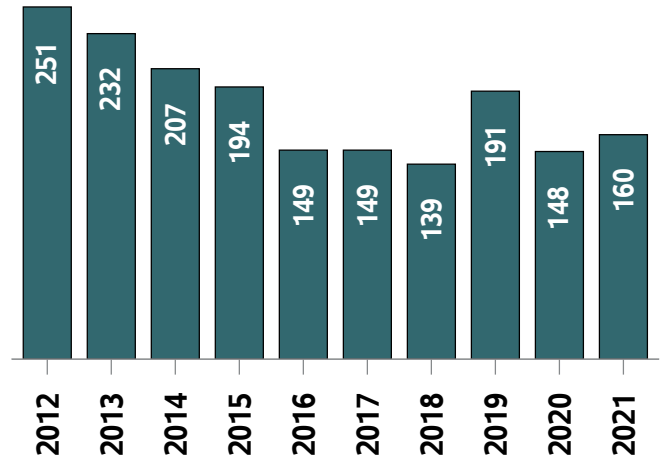


Blue Mountains (The) MLS® Single Family Market Activity

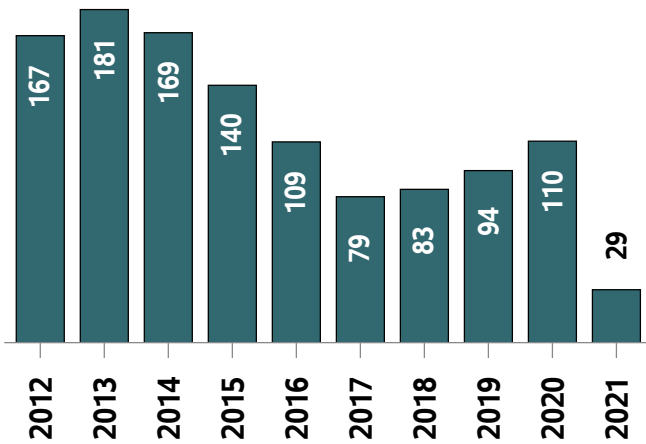
Sales Activity (May Year-to-date)



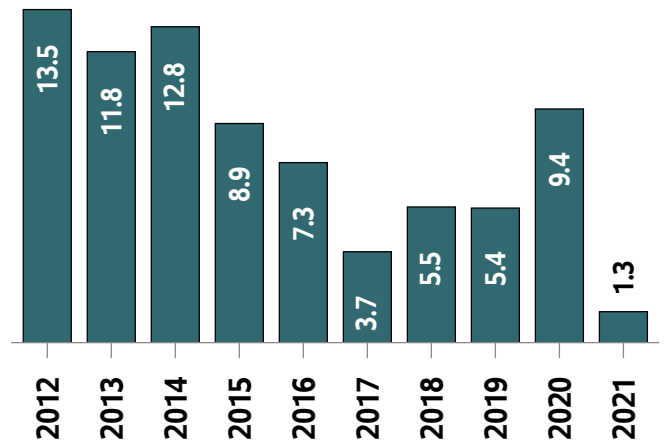
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	5	66.7	-37.5	66.7	-37.5	-16.7	66.7
Dollar Volume	\$4,789,000	139.8	18.0	269.2	66.0	145.2	852.1
New Listings	12	71.4	71.4	140.0	140.0	-29.4	-25.0
Active Listings	10	-52.4	42.9	-16.7	-37.5	-76.2	-74.4
Sales to New Listings Ratio ¹	41.7	42.9	114.3	60.0	160.0	35.3	18.8
Months of Inventory ²	2.0	7.0	0.9	4.0	2.0	7.0	13.0
Average Price	\$957,800	43.9	88.8	121.5	165.6	194.3	471.3
Median Price	\$1,100,000	41.0	150.0	190.2	292.9	221.6	547.1
Sale to List Price Ratio	117.6	96.0	99.1	99.3	97.5	98.4	94.7
Median Days on Market	6.0	21.0	21.5	18.0	43.0	52.5	361.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	27	58.8	-12.9	0.0	3.8	17.4	80.0
Dollar Volume	\$21,048,411	110.1	35.9	90.7	133.5	202.6	474.2
New Listings	43	13.2	30.3	26.5	30.3	-15.7	-8.5
Active Listings ³	5	-71.9	-30.6	-56.9	-70.6	-86.4	-85.6
Sales to New Listings Ratio ⁴	62.8	44.7	93.9	79.4	78.8	45.1	31.9
Months of Inventory ⁵	0.9	5.2	1.2	2.1	3.3	8.0	11.6
Average Price	\$779,571	32.3	56.0	90.7	124.9	157.7	219.0
Median Price	\$701,000	34.8	55.8	85.0	125.9	119.7	268.9
Sale to List Price Ratio	114.6	97.3	99.1	98.6	97.1	96.4	93.6
Median Days on Market	6.0	21.0	22.0	19.0	47.5	78.0	88.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

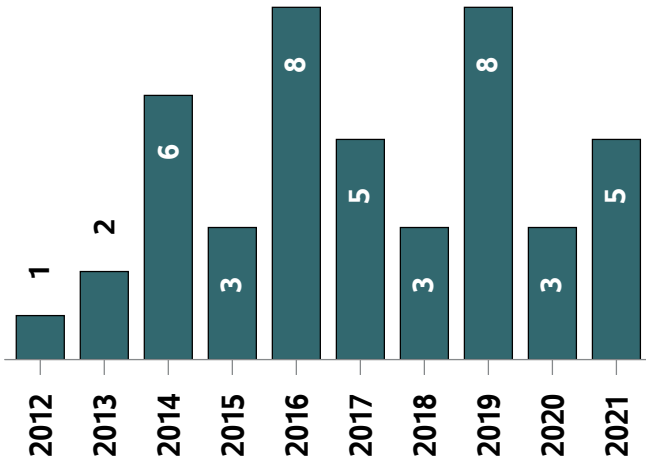
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

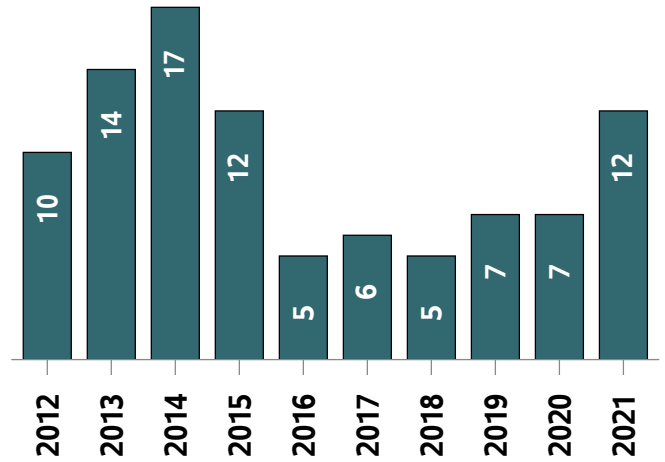
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

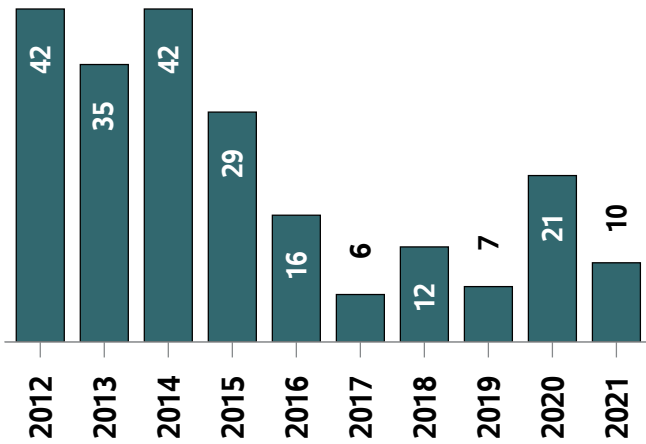
Sales Activity (May only)



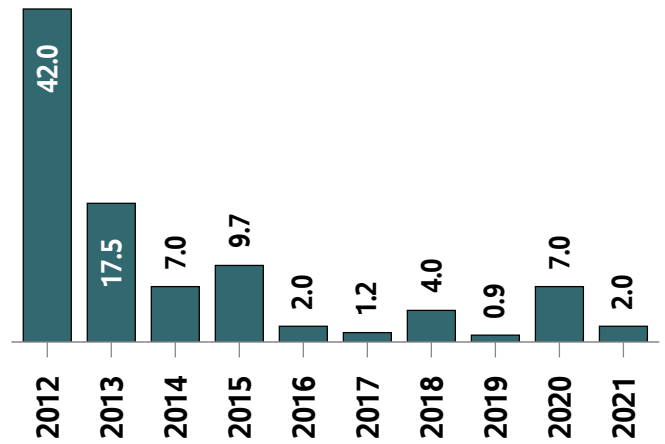
New Listings (May only)



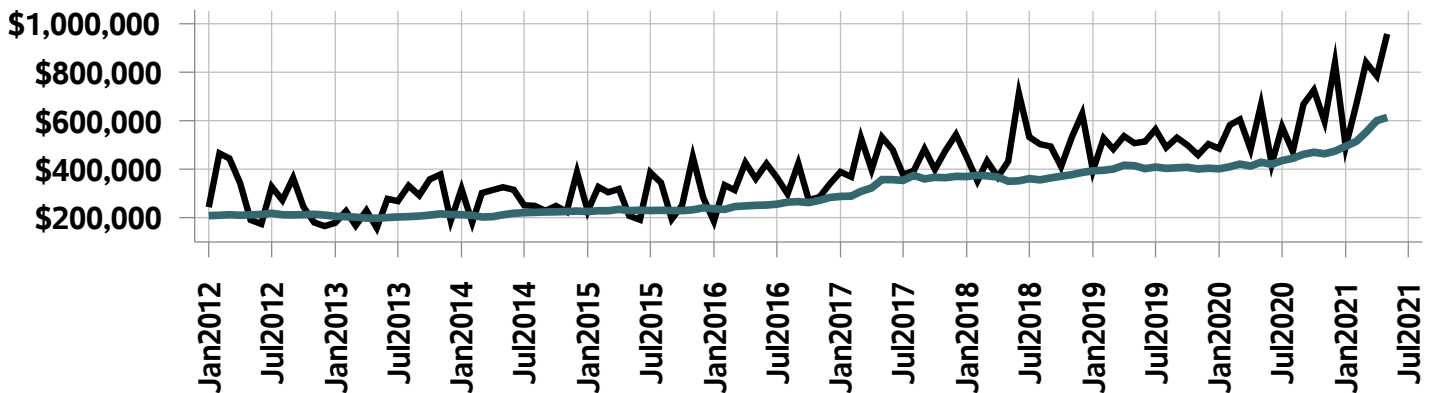
Active Listings (May only)



Months of Inventory (May only)

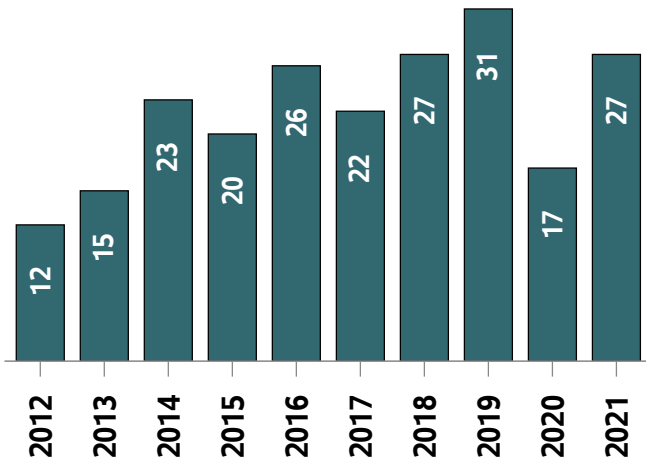


MLS® HPI Townhouse Benchmark Price and Average Price

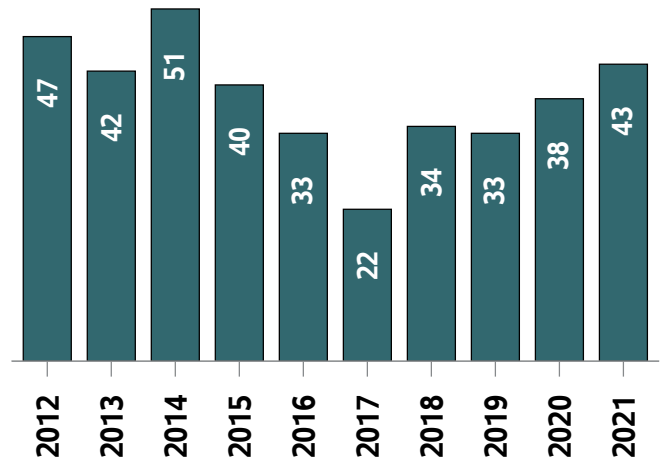


Blue Mountains (The) MLS® Condo Townhouse Market Activity

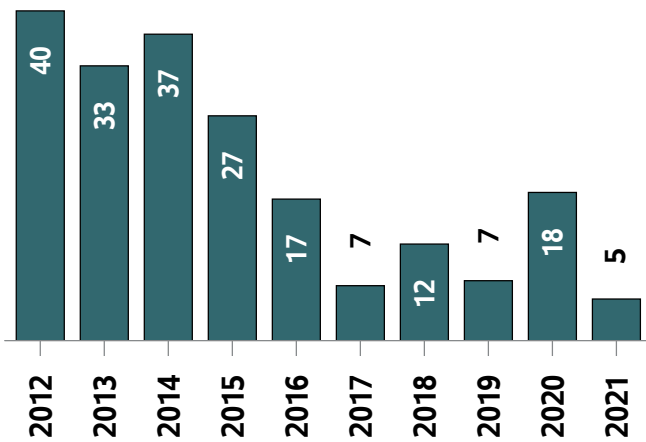
Sales Activity (May Year-to-date)



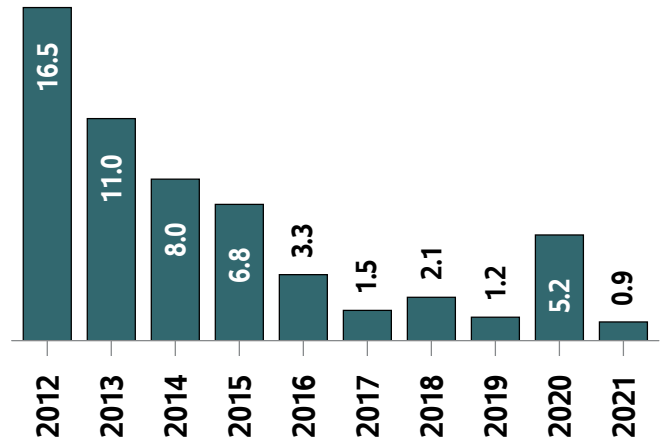
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Apartment Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	13	225.0	62.5	62.5	-13.3	18.2	44.4
Dollar Volume	\$8,601,100	166.4	224.8	205.4	133.0	336.2	236.6
New Listings	24	140.0	71.4	166.7	-22.6	26.3	-35.1
Active Listings	37	12.1	27.6	48.0	-43.9	-59.3	-76.0
Sales to New Listings Ratio ¹	54.2	40.0	57.1	88.9	48.4	57.9	24.3
Months of Inventory ²	2.8	8.3	3.6	3.1	4.4	8.3	17.1
Average Price	\$661,623	-18.0	99.9	88.0	168.8	269.1	133.0
Median Price	\$585,000	-28.0	80.8	63.6	141.2	234.3	77.3
Sale to List Price Ratio	102.0	96.9	97.3	97.0	94.7	95.6	95.9
Median Days on Market	12.0	113.5	187.5	25.5	39.0	108.0	59.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	90	164.7	190.3	130.8	87.5	164.7	172.7
Dollar Volume	\$48,437,050	249.5	459.6	374.9	253.5	643.2	485.5
New Listings	124	100.0	210.0	138.5	51.2	14.8	-21.0
Active Listings ³	28	-13.7	-26.1	0.0	-59.6	-68.1	-80.4
Sales to New Listings Ratio ⁴	72.6	54.8	77.5	75.0	58.5	31.5	21.0
Months of Inventory ⁵	1.5	4.7	6.1	3.6	7.2	12.8	21.5
Average Price	\$538,189	32.0	92.8	105.8	88.5	180.8	114.7
Median Price	\$496,000	30.6	90.8	125.5	86.1	180.3	94.5
Sale to List Price Ratio	102.1	97.2	96.0	98.4	95.6	95.0	95.0
Median Days on Market	16.0	33.5	104.0	37.0	77.0	73.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

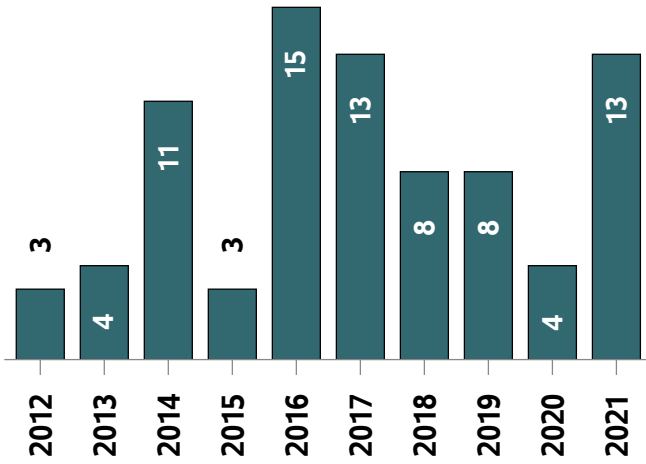
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

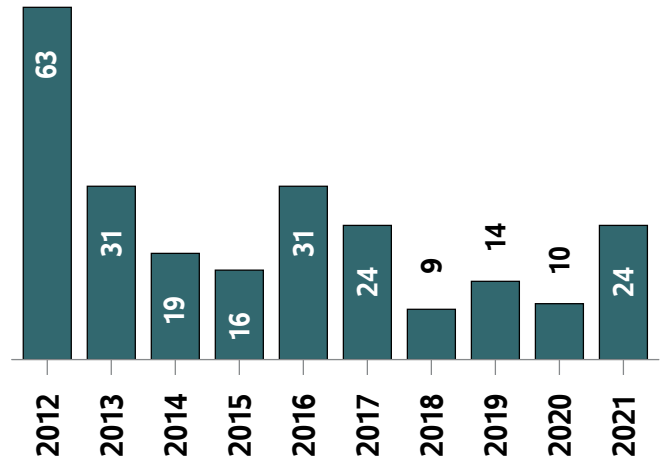
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Apartment Market Activity

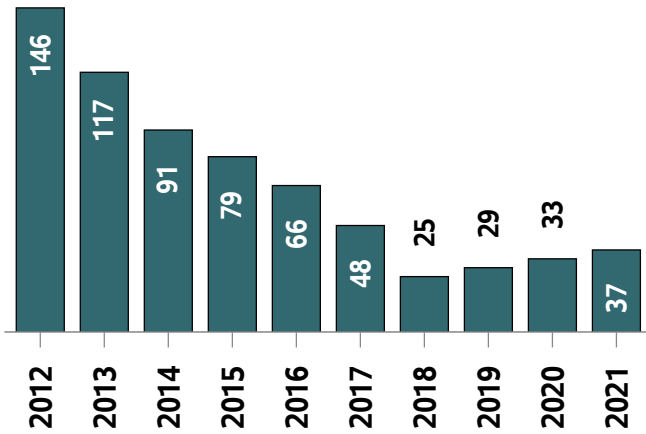
Sales Activity (May only)



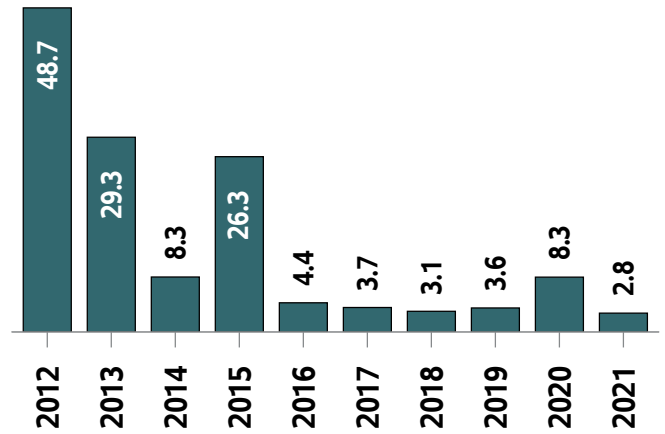
New Listings (May only)



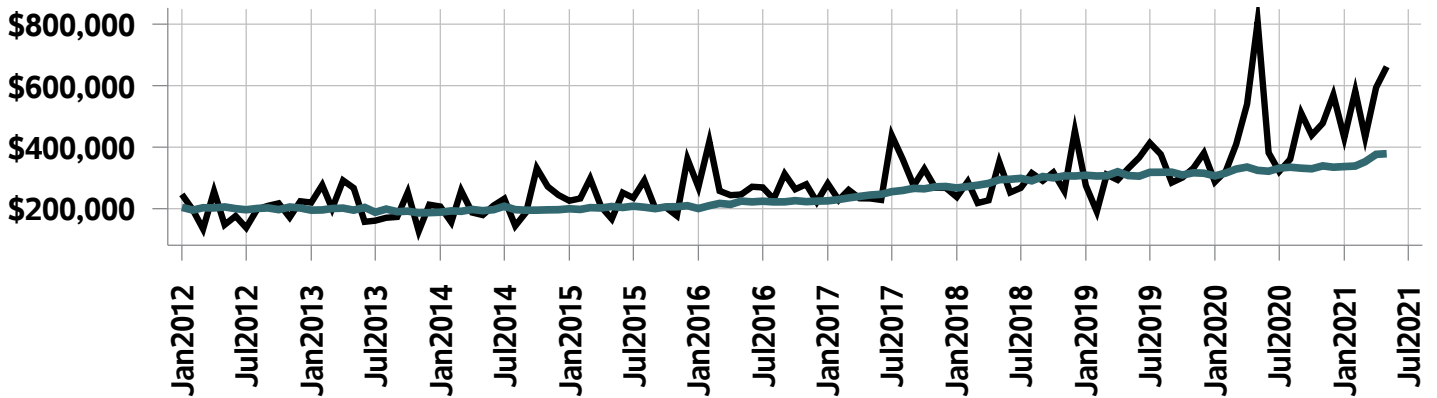
Active Listings (May only)



Months of Inventory (May only)

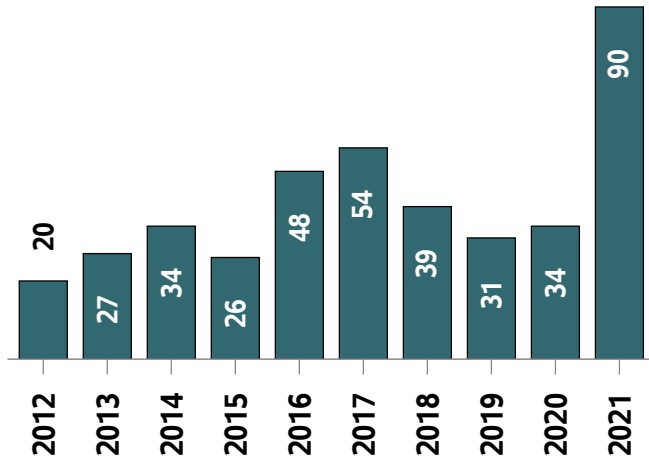


MLS® HPI Apartment Benchmark Price and Average Price

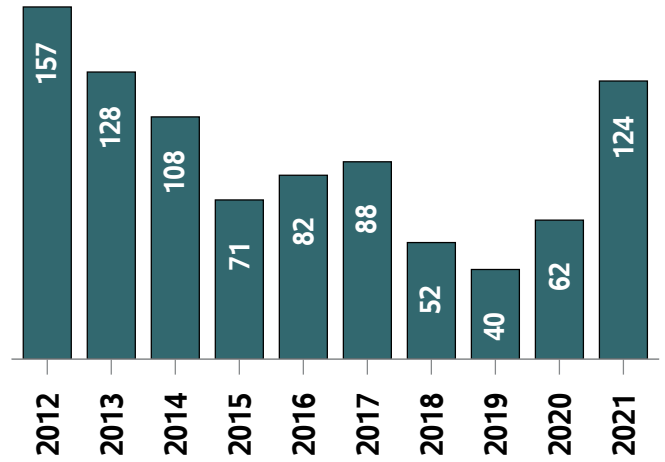


Blue Mountains (The) MLS® Apartment Market Activity

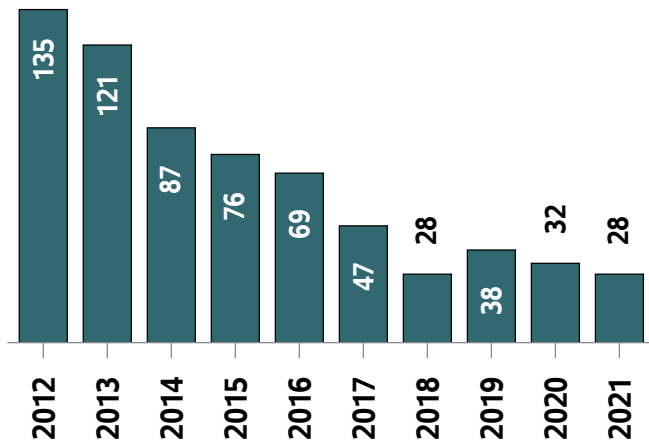
Sales Activity (May Year-to-date)



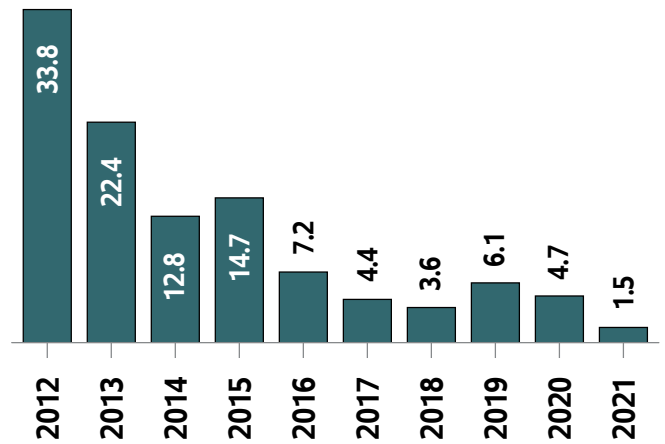
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

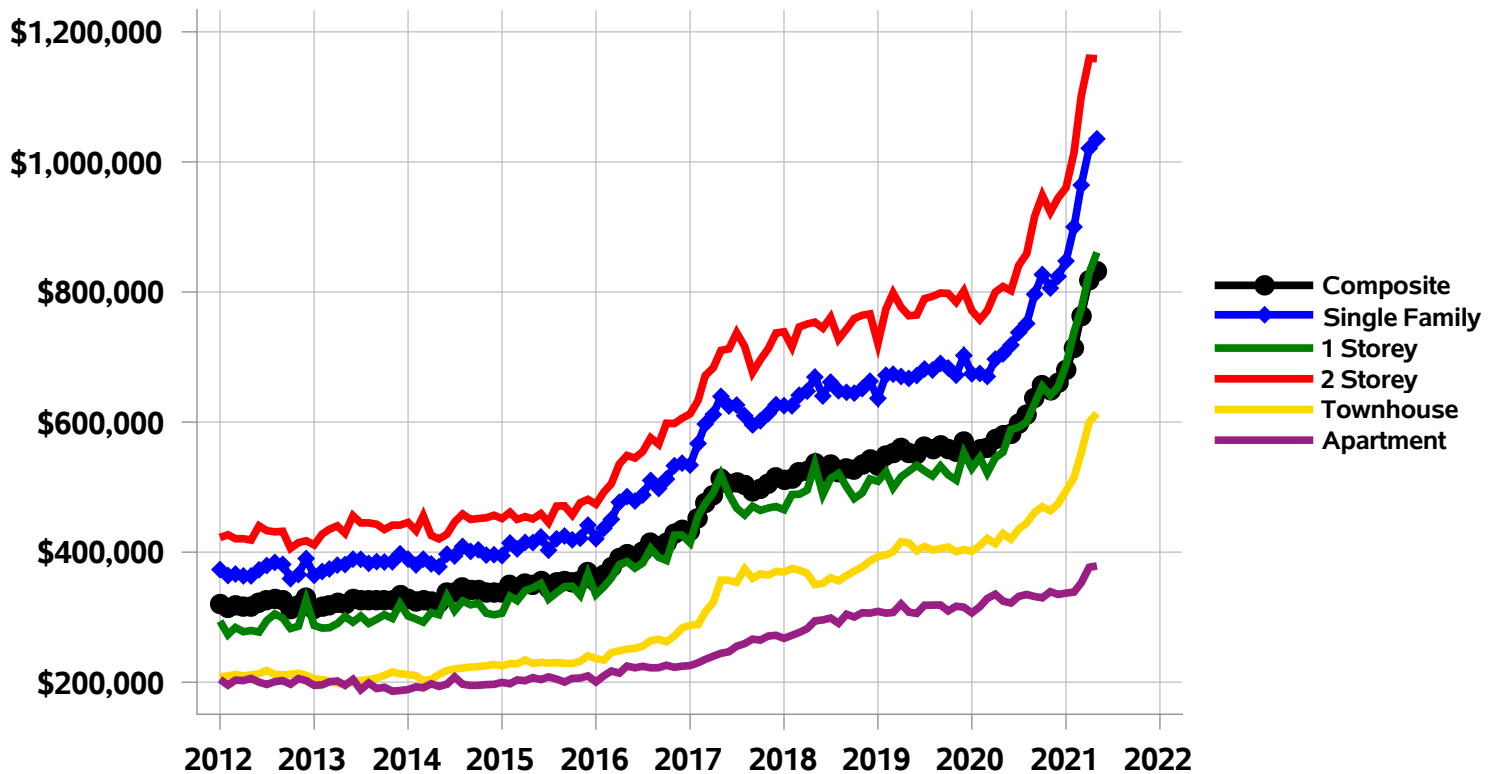
² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$832,100	1.7	16.6	28.1	43.5	55.1	109.4
Single Family	\$1,035,500	1.4	15.0	28.5	46.9	54.7	113.3
One Storey	\$861,000	3.9	16.6	34.3	55.5	61.2	123.3
Two Storey	\$1,158,700	-0.1	14.3	25.5	43.3	53.8	111.2
Townhouse	\$613,400	2.2	19.1	32.3	43.2	75.2	144.6
Apartment	\$378,800	0.6	11.9	11.7	16.7	28.7	68.5

MLS® HPI Benchmark Price



Blue Mountains (The) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1788
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2023
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15119
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	807
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Clearview MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	27	68.8	12.5	28.6	-15.6	22.7	22.7
Dollar Volume	\$27,124,555	177.2	123.8	125.6	75.9	294.2	304.9
New Listings	52	73.3	52.9	2.0	6.1	-35.0	-5.5
Active Listings	50	-33.3	-43.8	-39.8	-47.9	-72.4	-73.7
Sales to New Listings Ratio ¹	51.9	53.3	70.6	41.2	65.3	27.5	40.0
Months of Inventory ²	1.9	4.7	3.7	4.0	3.0	8.2	8.6
Average Price	\$1,004,613	64.3	98.9	75.5	108.4	221.2	229.9
Median Price	\$700,000	25.6	50.5	33.3	121.9	146.9	157.1
Sale to List Price Ratio	105.4	97.3	96.3	98.7	98.3	96.3	94.7
Median Days on Market	8.0	65.5	39.0	28.0	19.5	32.0	37.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	142	144.8	51.1	43.4	7.6	111.9	59.6
Dollar Volume	\$130,179,850	238.8	149.3	142.8	110.7	505.9	424.0
New Listings	190	49.6	14.5	13.1	-3.1	-17.7	-26.1
Active Listings ³	31	-58.8	-63.7	-53.4	-67.7	-78.9	-82.0
Sales to New Listings Ratio ⁴	74.7	45.7	56.6	58.9	67.3	29.0	34.6
Months of Inventory ⁵	1.1	6.4	4.5	3.3	3.6	10.8	9.6
Average Price	\$916,760	38.4	65.0	69.3	95.9	185.9	228.4
Median Price	\$724,250	29.9	51.7	49.3	109.0	171.3	189.2
Sale to List Price Ratio	105.6	97.7	97.2	98.0	97.4	96.0	95.7
Median Days on Market	10.0	36.5	40.0	35.0	26.5	48.0	47.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

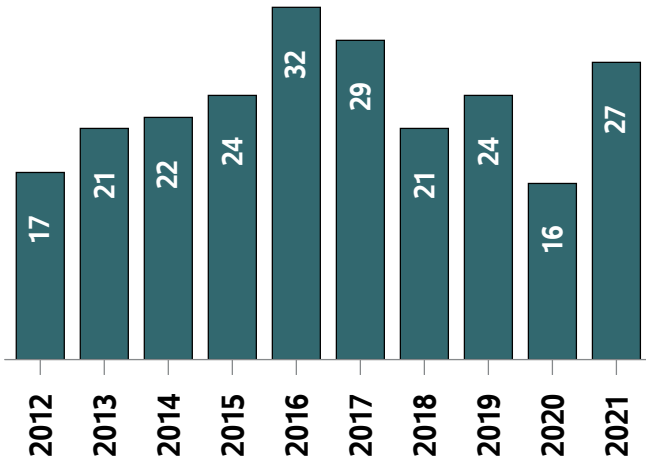
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

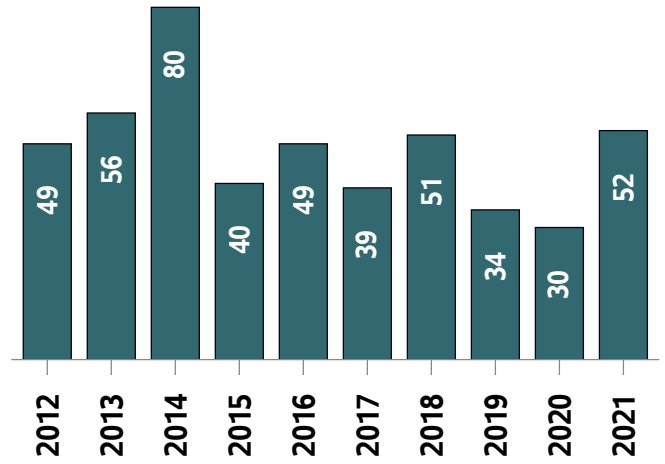
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Residential Market Activity

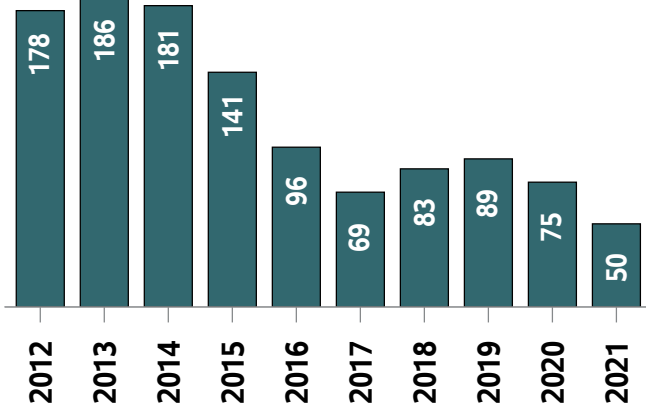
Sales Activity (May only)



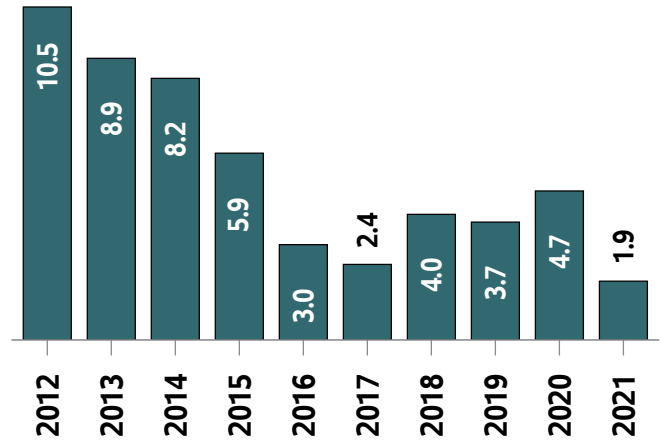
New Listings (May only)



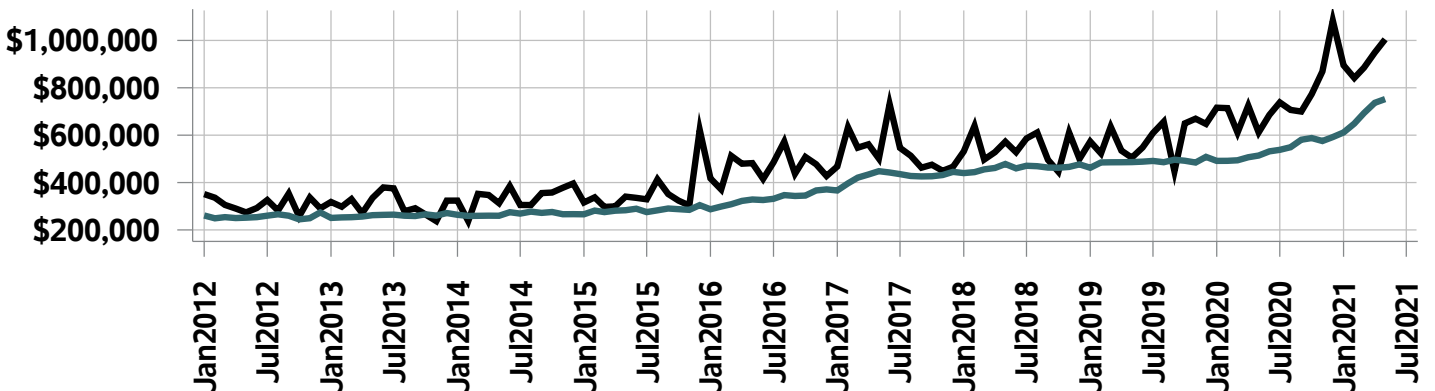
Active Listings (May only)



Months of Inventory (May only)

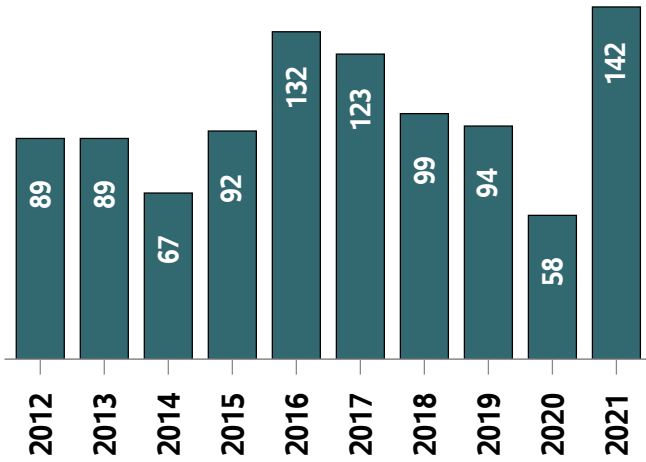


MLS® HPI Composite Benchmark Price and Average Price

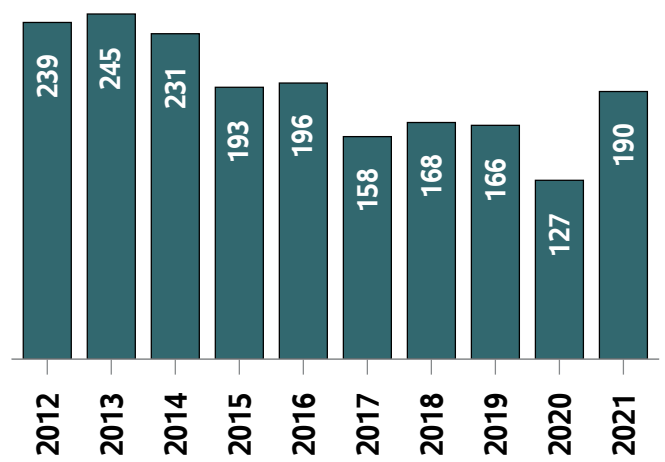


Clearview MLS® Residential Market Activity

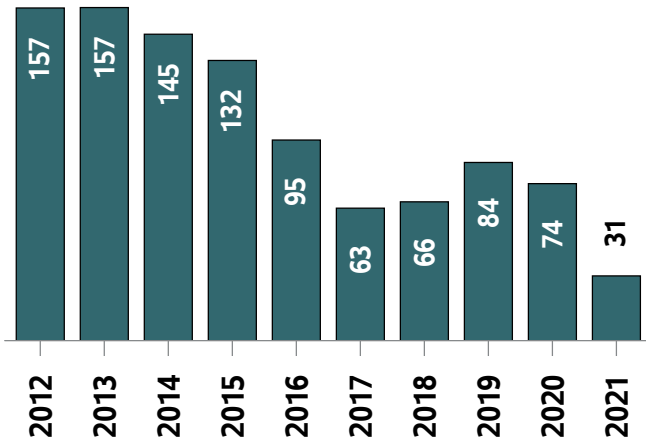
Sales Activity (May Year-to-date)



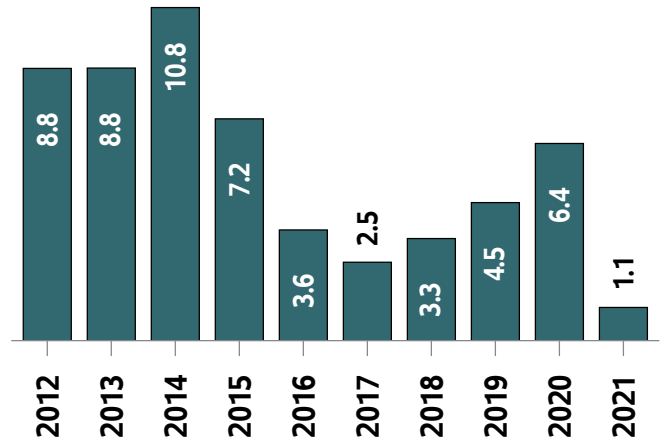
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	26	62.5	23.8	23.8	-18.8	18.2	23.8
Dollar Volume	\$26,512,555	170.9	138.5	120.6	71.9	285.3	298.6
New Listings	50	66.7	66.7	-2.0	4.2	-33.3	-9.1
Active Listings	47	-35.6	-42.7	-41.3	-48.9	-71.9	-73.6
Sales to New Listings Ratio ¹	52.0	53.3	70.0	41.2	66.7	29.3	38.2
Months of Inventory ²	1.8	4.6	3.9	3.8	2.9	7.6	8.5
Average Price	\$1,019,714	66.7	92.7	78.1	111.6	226.0	221.9
Median Price	\$700,000	25.6	48.9	33.3	121.9	146.9	139.7
Sale to List Price Ratio	105.7	97.3	95.9	98.7	98.3	96.3	95.4
Median Days on Market	7.5	65.5	48.0	28.0	19.5	32.0	37.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	135	145.5	53.4	40.6	5.5	114.3	53.4
Dollar Volume	\$126,323,250	238.1	151.5	140.1	107.7	523.8	409.5
New Listings	179	44.4	15.5	9.8	-5.8	-16.4	-26.6
Active Listings ³	29	-60.0	-63.4	-54.1	-67.9	-78.8	-81.9
Sales to New Listings Ratio ⁴	75.4	44.4	56.8	58.9	67.4	29.4	36.1
Months of Inventory ⁵	1.1	6.5	4.5	3.3	3.5	10.8	9.0
Average Price	\$935,728	37.7	64.0	70.7	96.9	191.1	232.1
Median Price	\$736,500	30.4	50.3	51.9	111.8	175.8	192.9
Sale to List Price Ratio	105.7	97.8	97.2	98.0	97.4	95.8	95.9
Median Days on Market	10.0	52.0	40.0	35.5	26.5	48.0	46.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

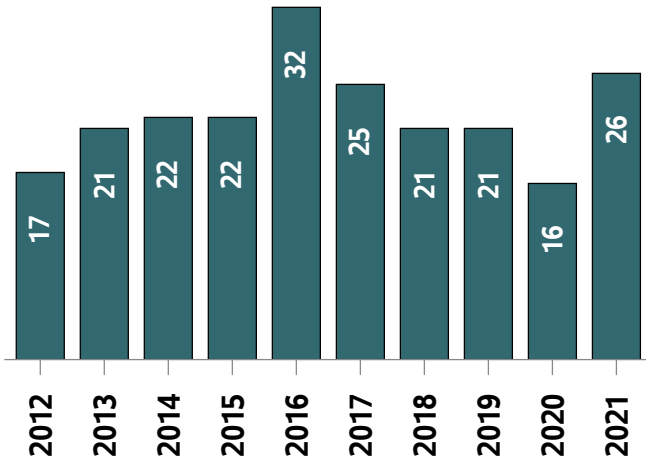
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

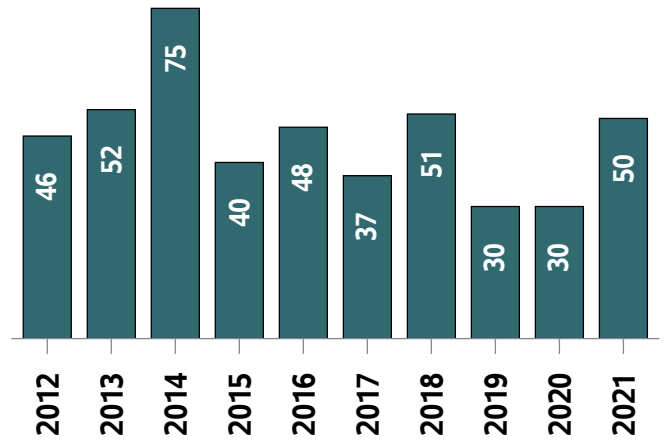
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Single Family Market Activity

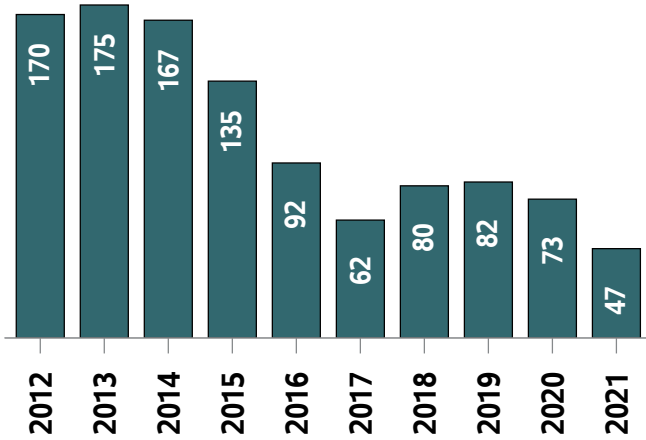
Sales Activity (May only)



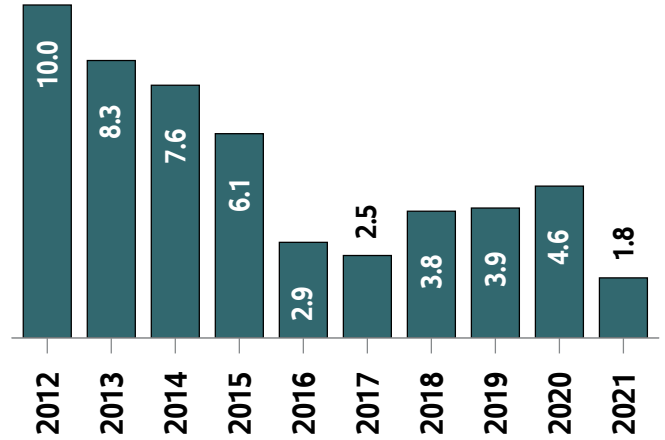
New Listings (May only)



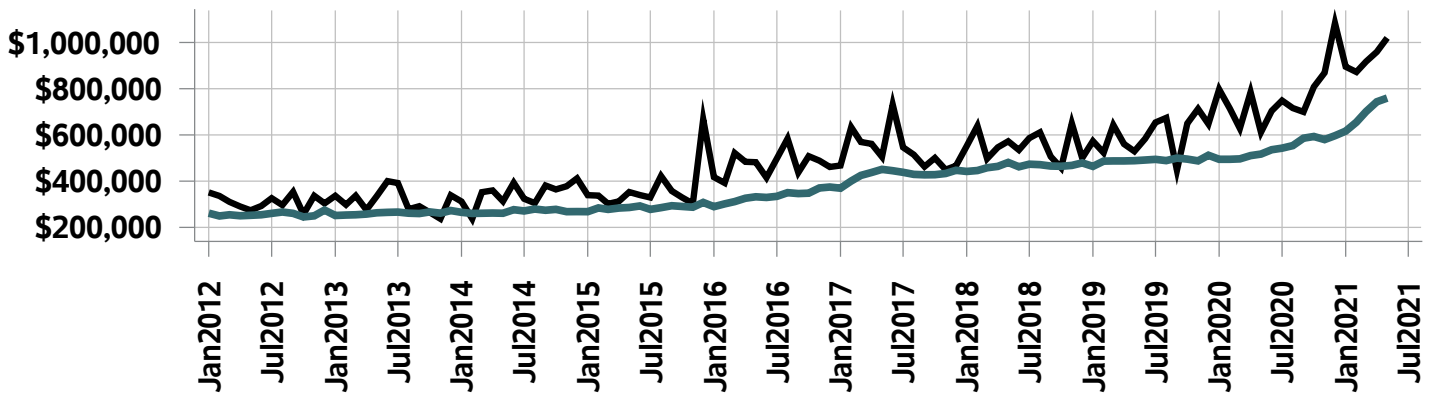
Active Listings (May only)



Months of Inventory (May only)

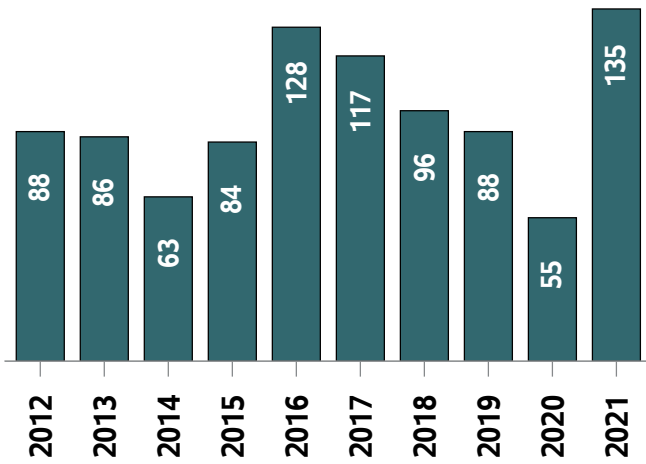


MLS® HPI Single Family Benchmark Price and Average Price

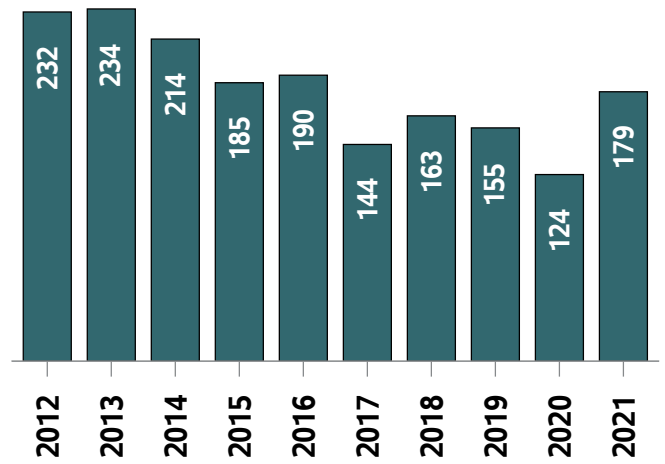


Clearview MLS® Single Family Market Activity

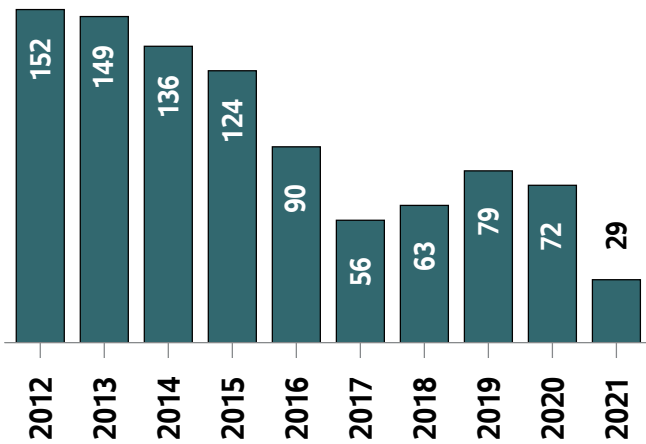
Sales Activity (May Year-to-date)



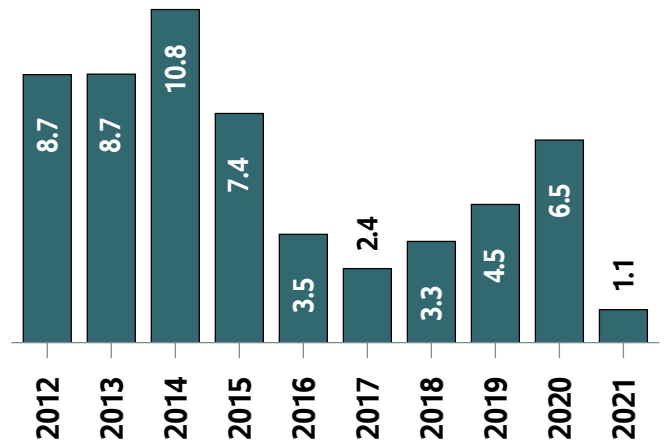
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Condo Townhouse Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	0	—	-100.0	—	—	—	—
Dollar Volume	\$0	—	-100.0	—	—	—	—
New Listings	0	—	-100.0	—	-100.0	-100.0	—
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	—	50.0	—	—	—	—
Months of Inventory ²	0.0	—	5.0	—	—	—	—
Average Price	\$0	—	-100.0	—	—	—	—
Median Price	\$0	—	-100.0	—	—	—	—
Sale to List Price Ratio	0.0	—	97.4	—	—	—	—
Median Days on Market	0.0	—	27.0	—	—	—	—

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	—	—
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	—	—
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings ³	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ⁴	0.0	100.0	40.0	25.0	33.3	—	—
Months of Inventory ⁵	0.0	5.0	10.0	9.0	10.0	—	—
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	—	—
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	—	—
Sale to List Price Ratio	0.0	94.2	96.5	99.0	100.0	—	—
Median Days on Market	0.0	23.0	58.0	16.0	89.0	—	—

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

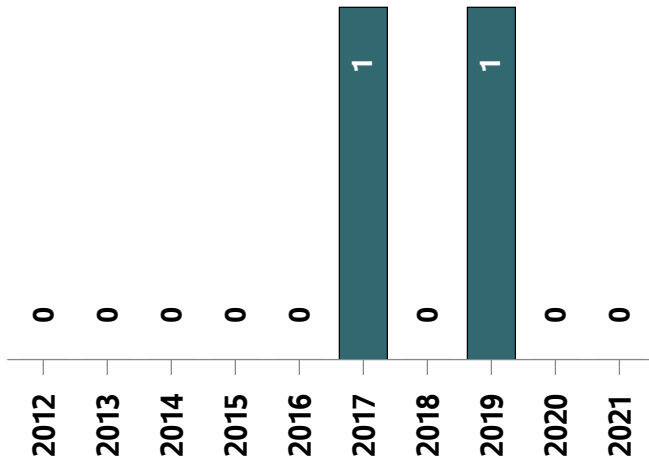
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

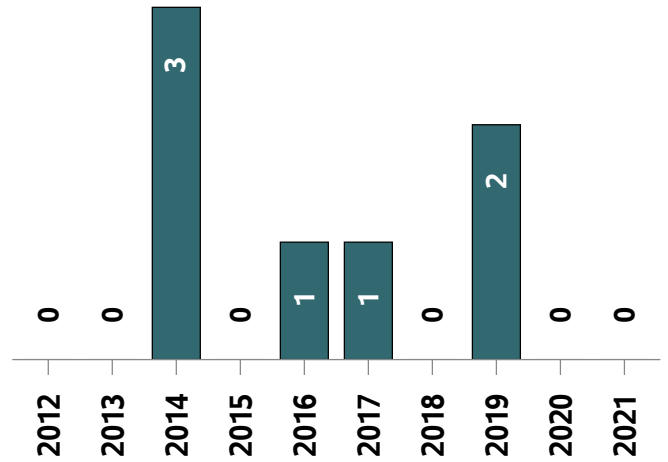
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Condo Townhouse Market Activity

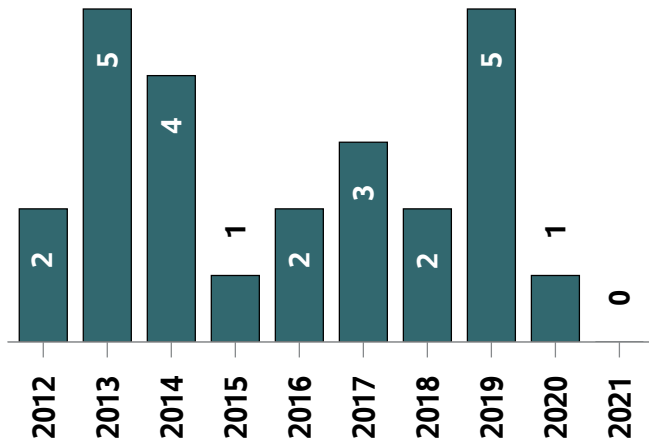
Sales Activity (May only)



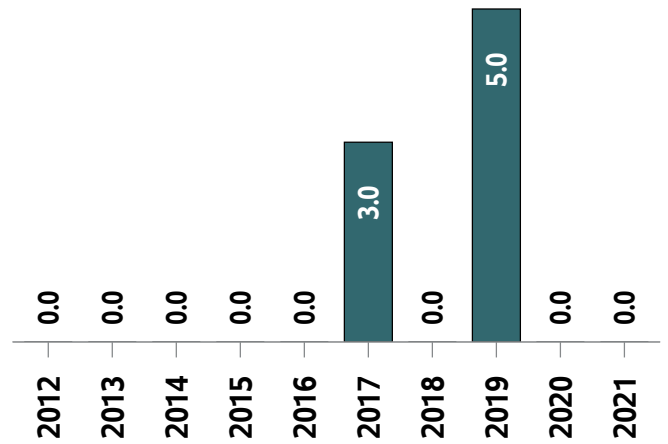
New Listings (May only)



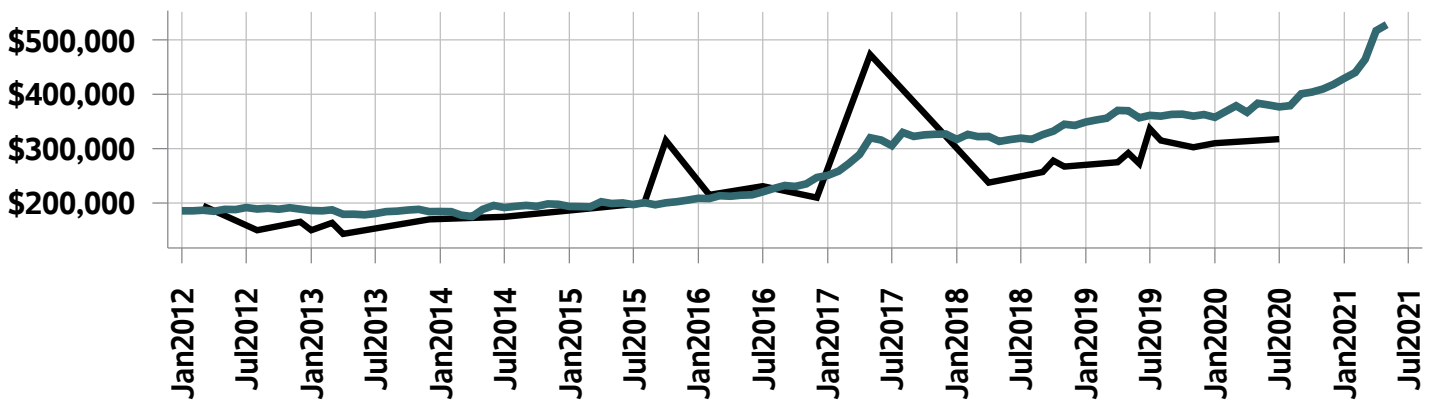
Active Listings (May only)



Months of Inventory (May only)

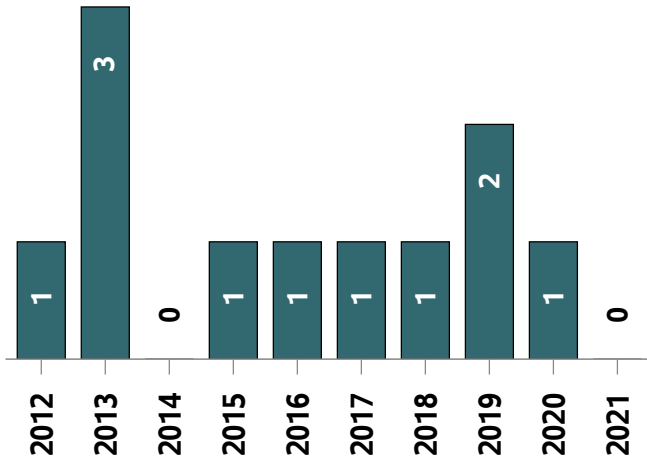


MLS® HPI Townhouse Benchmark Price and Average Price

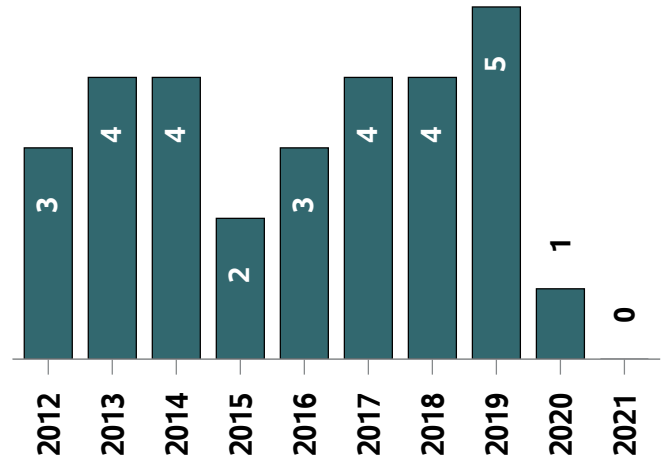


Clearview MLS® Condo Townhouse Market Activity

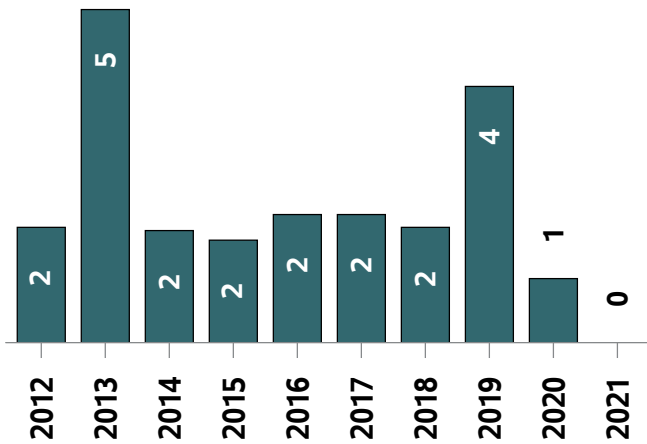
Sales Activity (May Year-to-date)



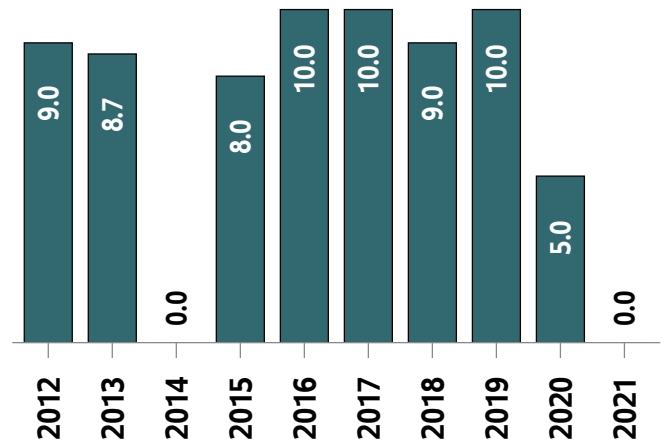
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

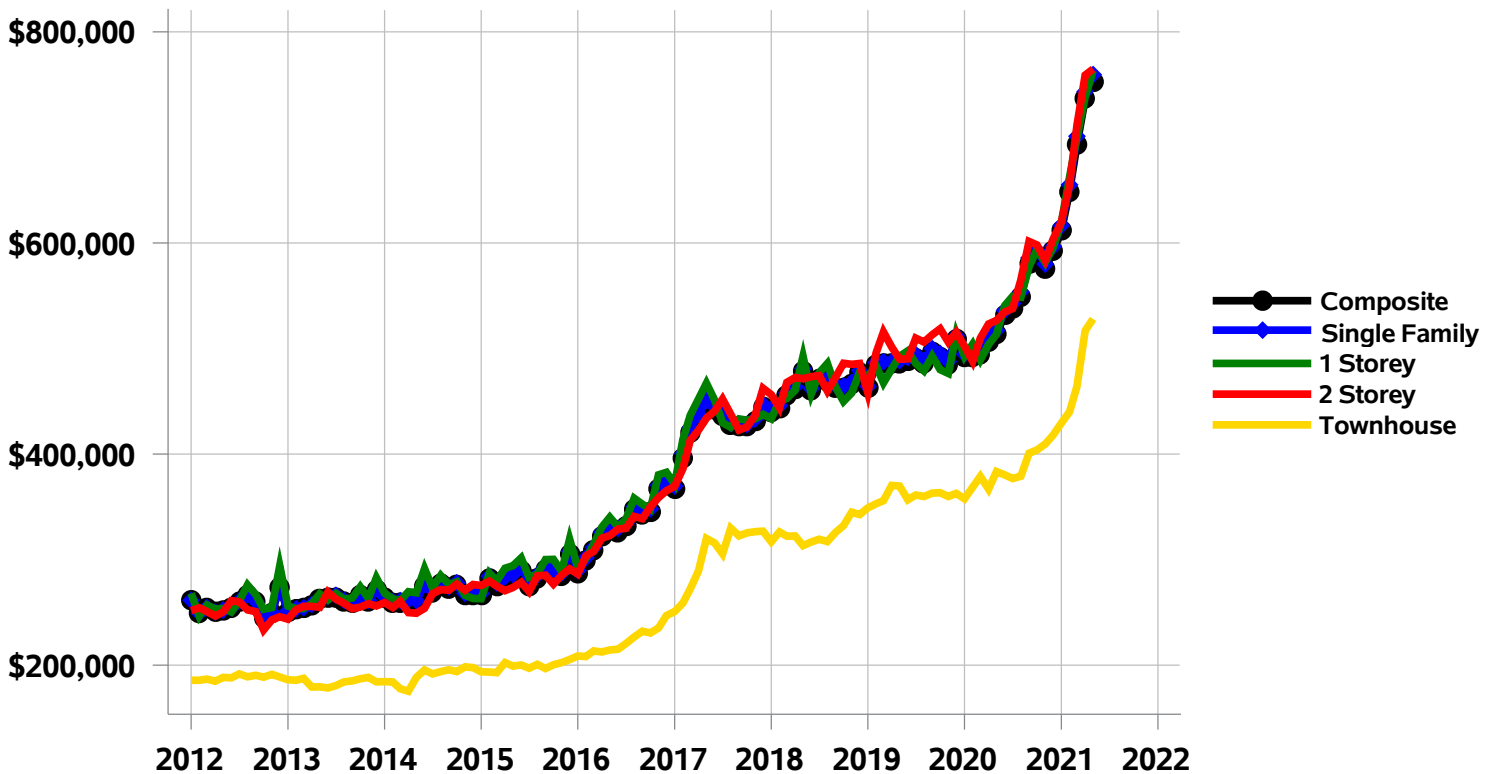
² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$752,300	2.1	15.9	30.8	46.4	57.3	129.0
Single Family	\$759,500	2.2	15.9	31.0	46.8	57.9	128.6
One Storey	\$763,200	3.4	15.2	31.3	48.7	54.9	124.4
Two Storey	\$764,800	0.8	16.8	31.0	45.2	62.2	136.9
Townhouse	\$528,000	2.1	20.0	28.9	37.7	68.5	146.3

MLS® HPI Benchmark Price



**Clearview
MLS® HPI Benchmark Descriptions**

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12835
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Clearview MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11600
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1770
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15019
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1165
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Collingwood MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	74	164.3	13.8	45.1	-2.6	13.8	51.0
Dollar Volume	\$59,963,249	342.7	81.6	106.5	93.1	177.6	333.0
New Listings	102	20.0	-14.3	-8.1	-7.3	-26.1	-25.5
Active Listings	75	-53.7	-57.6	-40.9	-49.0	-78.6	-80.3
Sales to New Listings Ratio ¹	72.5	32.9	54.6	45.9	69.1	47.1	35.8
Months of Inventory ²	1.0	5.8	2.7	2.5	1.9	5.4	7.8
Average Price	\$810,314	67.5	59.5	42.3	98.4	143.8	186.7
Median Price	\$718,500	48.7	45.2	40.3	94.2	171.1	176.3
Sale to List Price Ratio	105.1	97.5	99.5	98.5	98.6	96.0	96.6
Median Days on Market	10.0	23.5	16.0	11.0	19.0	58.0	45.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	317	108.6	34.9	59.3	14.0	56.9	73.2
Dollar Volume	\$255,176,233	206.1	113.1	163.8	154.8	334.3	410.2
New Listings	430	29.9	2.4	28.7	14.1	-16.5	-16.2
Active Listings ³	60	-55.2	-58.0	-28.9	-52.2	-79.7	-80.0
Sales to New Listings Ratio ⁴	73.7	45.9	56.0	59.6	73.7	39.2	35.7
Months of Inventory ⁵	0.9	4.4	3.0	2.1	2.2	7.3	8.1
Average Price	\$804,972	46.8	58.0	65.6	123.4	176.8	194.5
Median Price	\$705,000	48.4	44.8	62.1	125.6	182.8	193.8
Sale to List Price Ratio	107.3	97.6	98.5	98.7	98.2	96.4	96.6
Median Days on Market	7.0	26.0	23.0	15.0	24.0	57.5	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

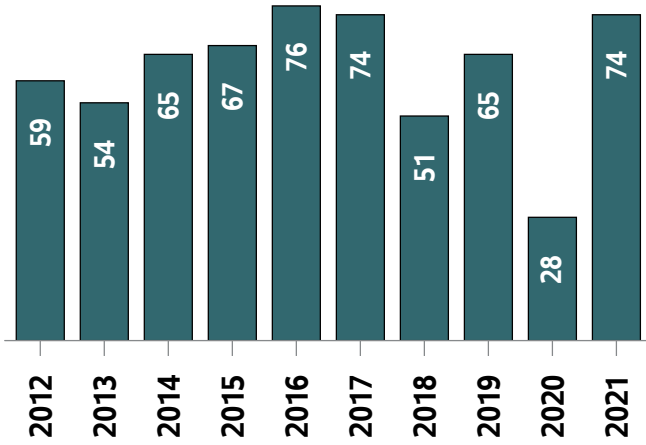
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

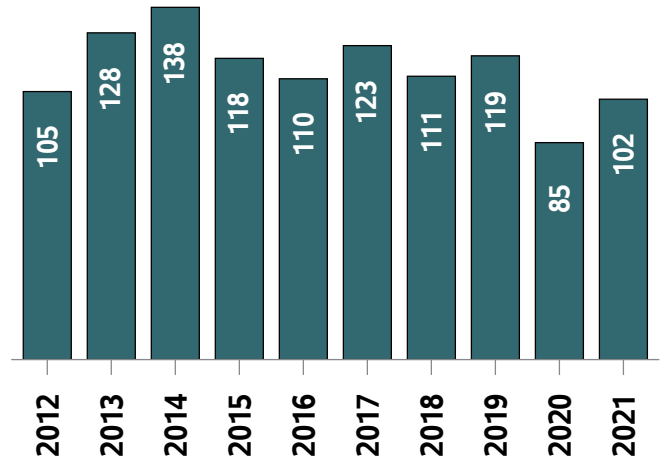
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Residential Market Activity

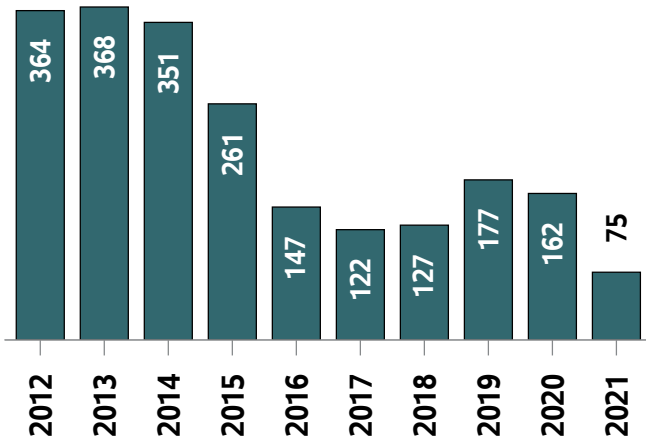
Sales Activity (May only)



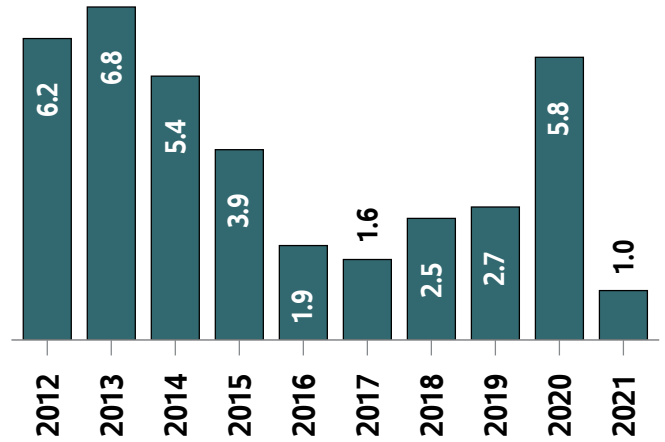
New Listings (May only)



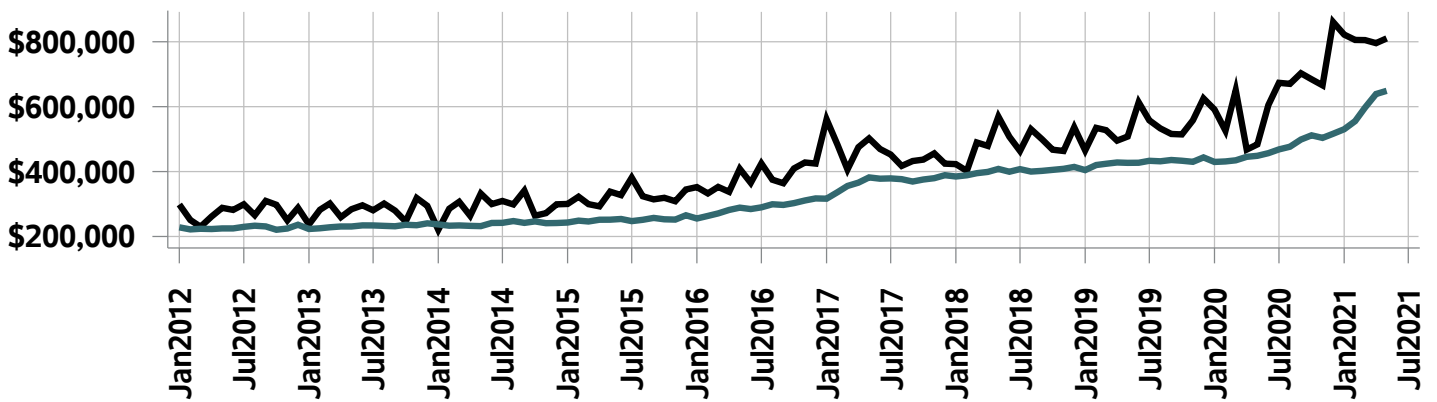
Active Listings (May only)



Months of Inventory (May only)

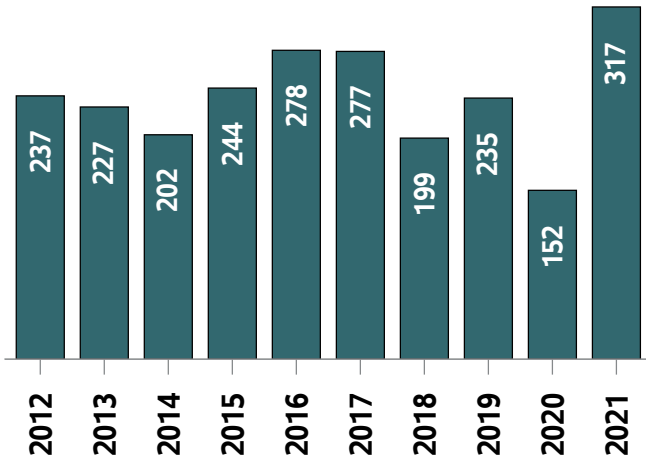


MLS® HPI Composite Benchmark Price and Average Price

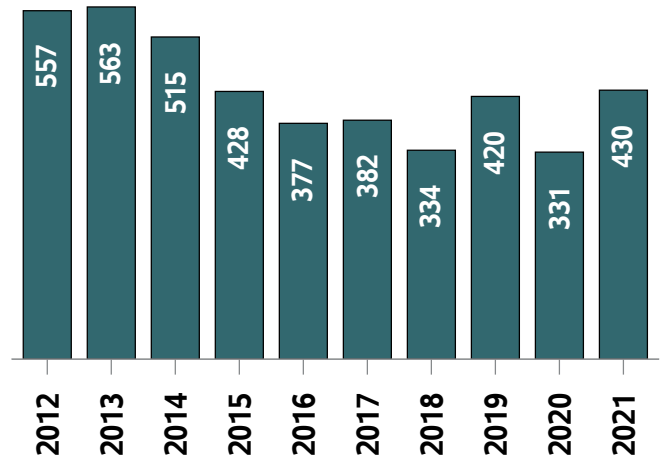


Collingwood MLS® Residential Market Activity

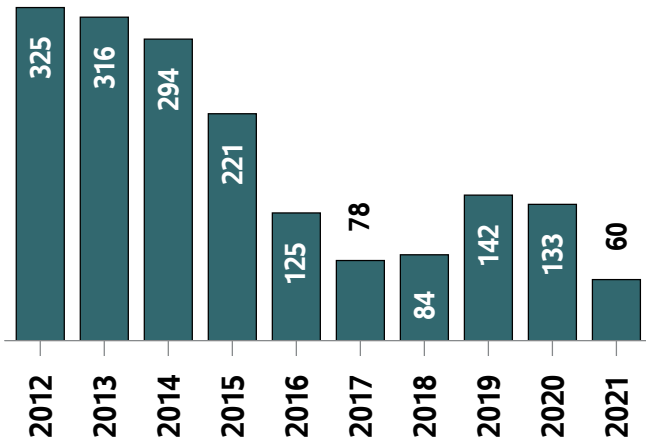
Sales Activity (May Year-to-date)



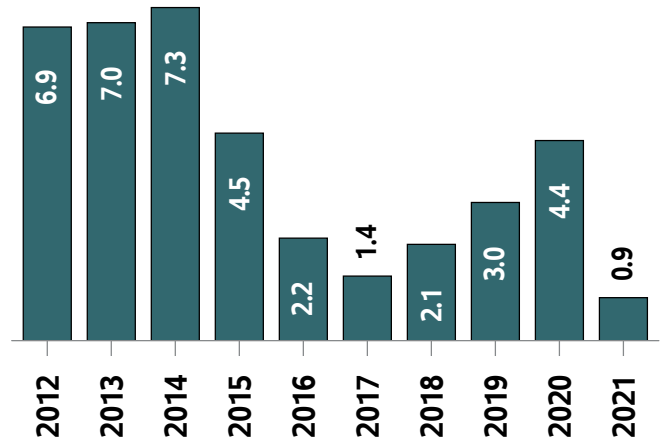
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	36	140.0	-10.0	28.6	-20.0	5.9	24.1
Dollar Volume	\$33,708,399	326.1	51.8	87.5	69.3	130.7	278.8
New Listings	43	-6.5	-38.6	-31.7	-40.3	-41.1	-45.6
Active Listings	31	-68.4	-69.0	-59.2	-67.0	-83.2	-82.8
Sales to New Listings Ratio ¹	83.7	32.6	57.1	44.4	62.5	46.6	36.7
Months of Inventory ²	0.9	6.5	2.5	2.7	2.1	5.4	6.2
Average Price	\$936,344	77.5	68.7	45.8	111.6	117.8	205.2
Median Price	\$767,500	42.5	44.5	40.2	75.6	121.2	171.7
Sale to List Price Ratio	104.7	97.0	99.9	98.0	98.8	96.3	96.2
Median Days on Market	11.5	50.0	13.5	18.0	15.0	60.0	40.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	152	94.9	7.8	43.4	0.0	35.7	40.7
Dollar Volume	\$148,081,206	193.6	87.2	149.8	123.8	269.9	367.1
New Listings	216	24.1	-11.5	16.8	-4.8	-22.3	-18.2
Active Listings ³	27	-63.3	-68.3	-46.0	-60.9	-83.0	-80.7
Sales to New Listings Ratio ⁴	70.4	44.8	57.8	57.3	67.0	40.3	40.9
Months of Inventory ⁵	0.9	4.8	3.0	2.4	2.3	7.2	6.5
Average Price	\$974,218	50.6	73.6	74.2	123.8	172.5	231.9
Median Price	\$850,000	54.0	60.4	70.3	120.8	168.8	233.3
Sale to List Price Ratio	106.8	97.0	98.8	98.1	98.1	96.7	96.6
Median Days on Market	7.0	41.5	21.0	21.0	18.0	57.5	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

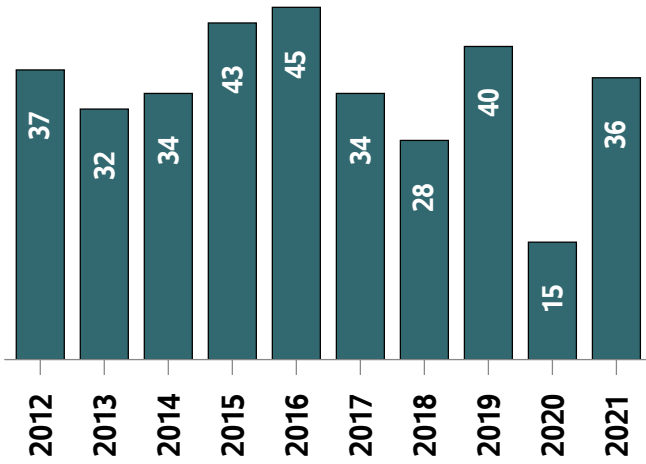
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

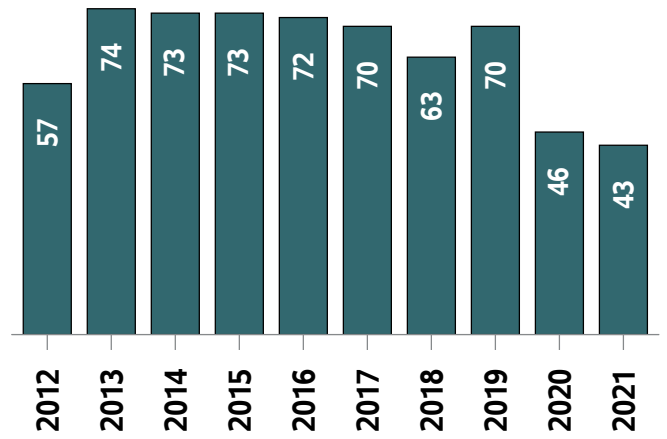
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Single Family Market Activity

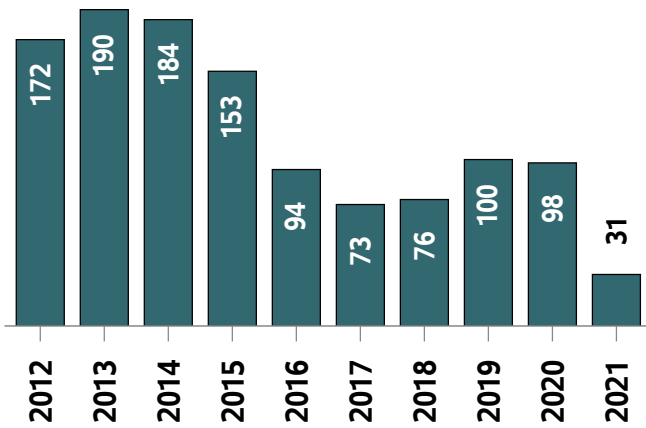
Sales Activity (May only)



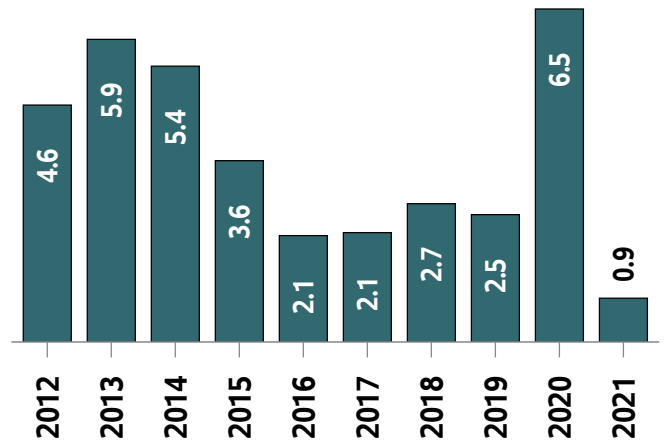
New Listings (May only)



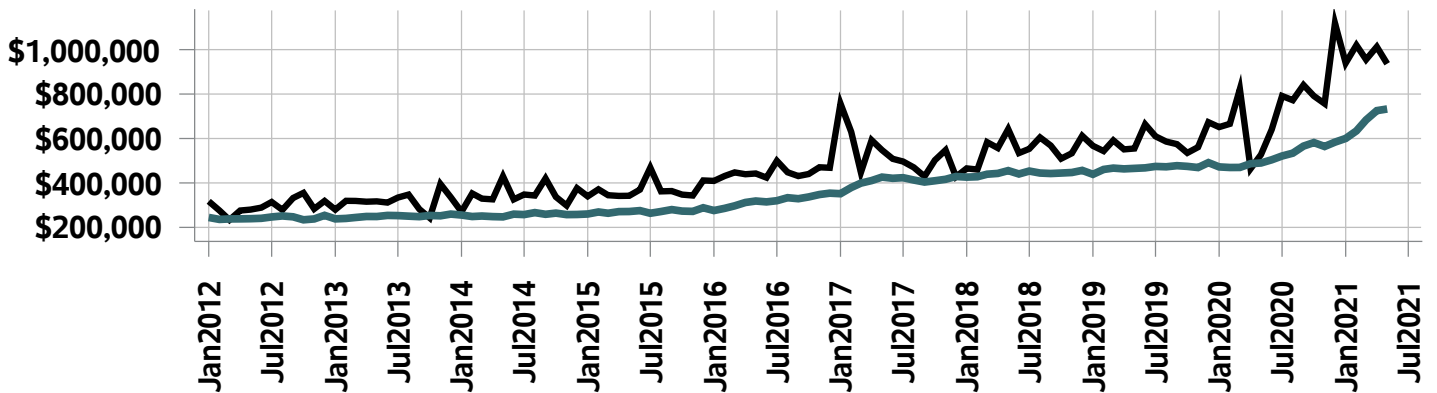
Active Listings (May only)



Months of Inventory (May only)

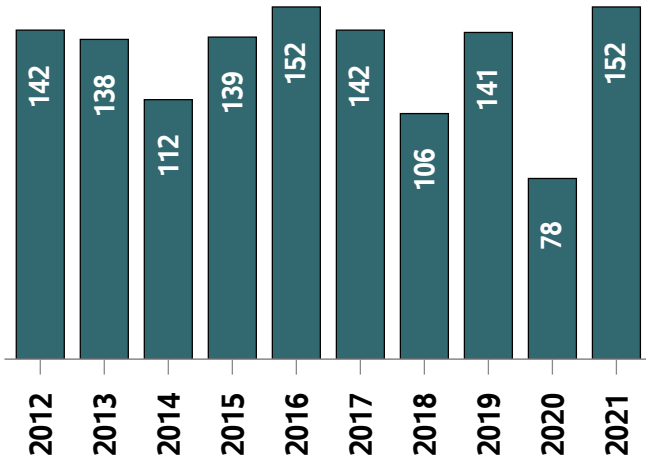


MLS® HPI Single Family Benchmark Price and Average Price

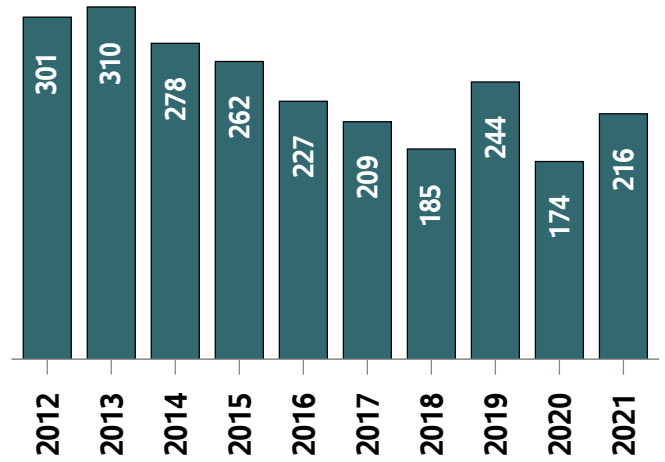


Collingwood MLS® Single Family Market Activity

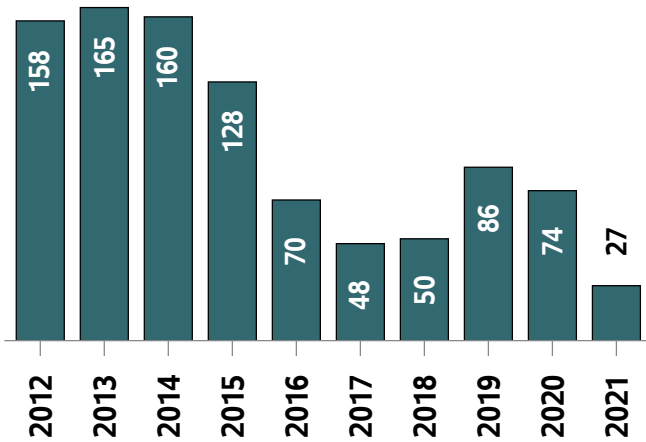
Sales Activity (May Year-to-date)



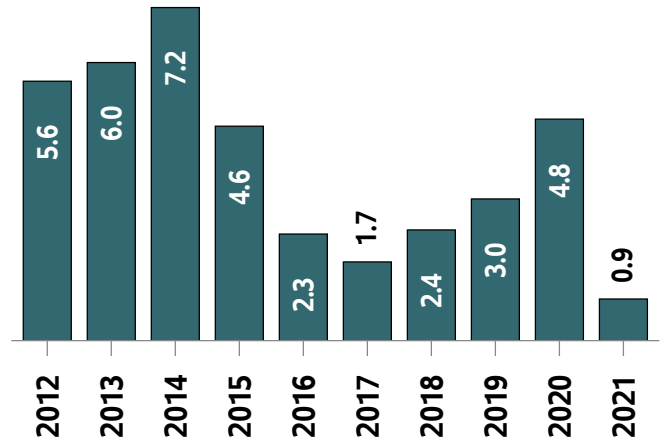
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Condo Townhouse Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	8	-20.0	-50.0	-20.0	14.3	0.0	33.3
Dollar Volume	\$6,153,900	47.9	4.0	64.7	210.9	197.9	319.1
New Listings	20	-4.8	-4.8	-23.1	5.3	42.9	53.8
Active Listings	16	-38.5	-36.0	-38.5	-15.8	-54.3	-75.8
Sales to New Listings Ratio ¹	40.0	47.6	76.2	38.5	36.8	57.1	46.2
Months of Inventory ²	2.0	2.6	1.6	2.6	2.7	4.4	11.0
Average Price	\$769,238	84.9	108.0	105.9	172.1	197.9	214.3
Median Price	\$662,500	78.9	79.6	77.9	165.0	195.8	199.4
Sale to List Price Ratio	106.1	98.2	98.7	100.2	97.8	96.6	97.6
Median Days on Market	11.0	18.5	16.0	10.5	19.0	47.0	55.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	46	21.1	-4.2	4.5	0.0	53.3	109.1
Dollar Volume	\$30,320,150	78.1	61.1	84.5	161.1	368.2	512.8
New Listings	66	-8.3	-15.4	-10.8	29.4	11.9	-20.5
Active Listings ³	6	-73.7	-74.0	-62.3	-52.7	-80.5	-88.8
Sales to New Listings Ratio ⁴	69.7	52.8	61.5	59.5	90.2	50.8	26.5
Months of Inventory ⁵	0.7	3.1	2.5	1.9	1.4	5.3	12.7
Average Price	\$659,134	47.2	68.2	76.5	161.1	205.3	193.1
Median Price	\$617,000	61.3	76.3	72.6	172.4	228.2	181.4
Sale to List Price Ratio	108.6	97.9	97.6	99.5	98.4	96.7	97.1
Median Days on Market	6.5	19.5	23.0	16.0	26.0	60.5	55.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

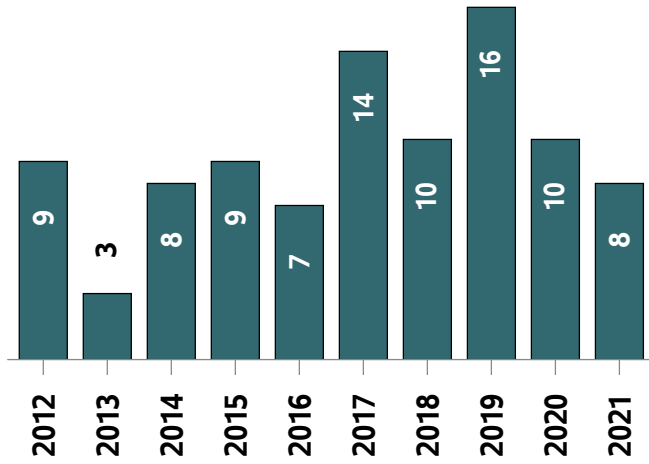
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

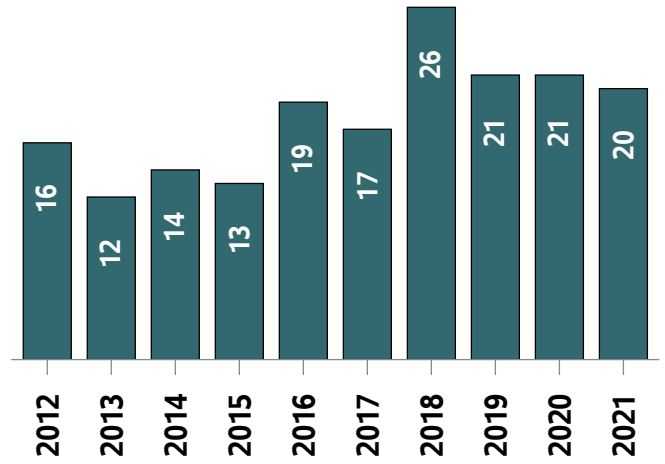
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Condo Townhouse Market Activity

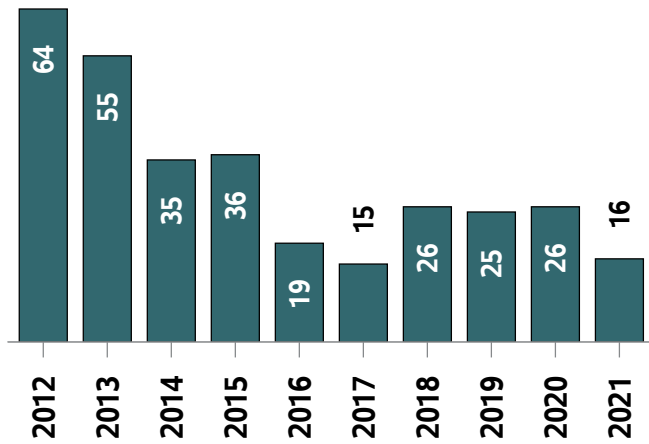
Sales Activity (May only)



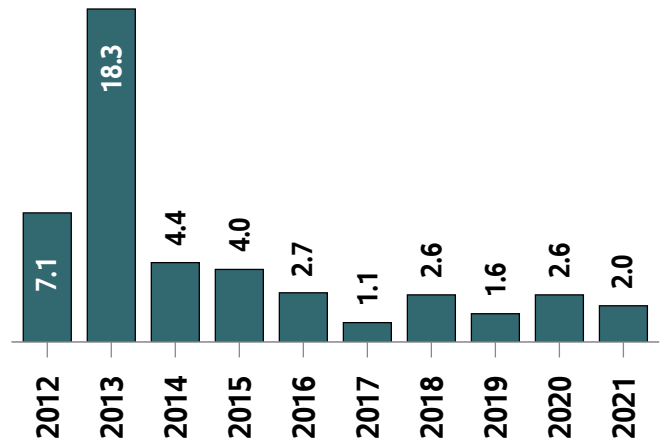
New Listings (May only)



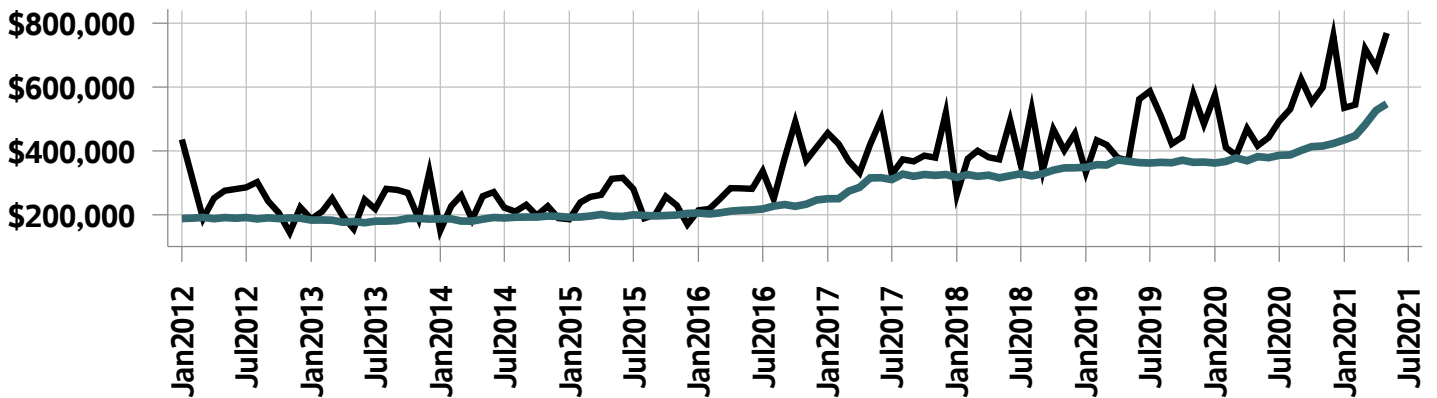
Active Listings (May only)



Months of Inventory (May only)

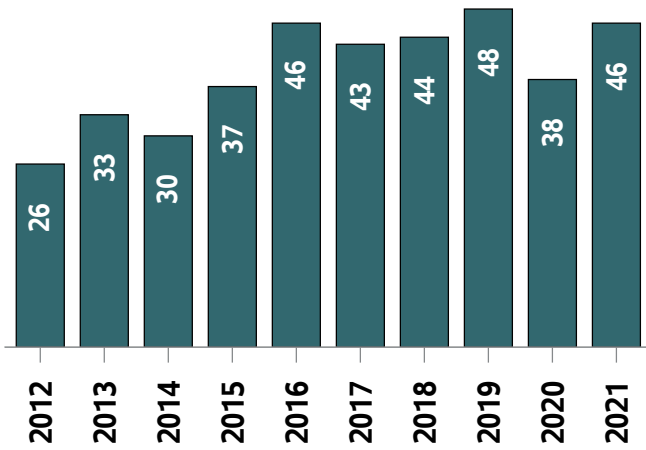


MLS® HPI Townhouse Benchmark Price and Average Price

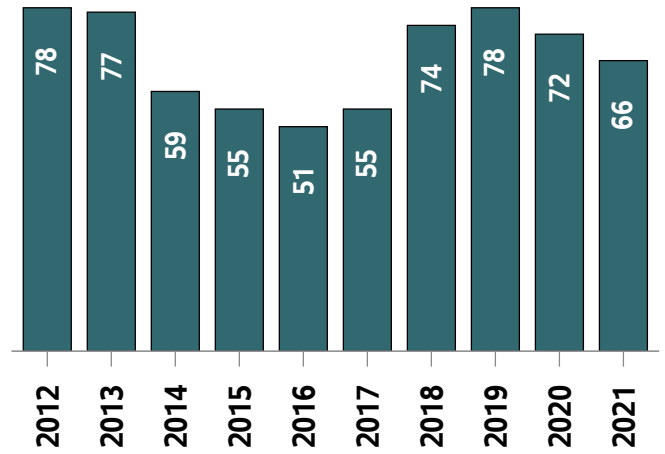


Collingwood MLS® Condo Townhouse Market Activity

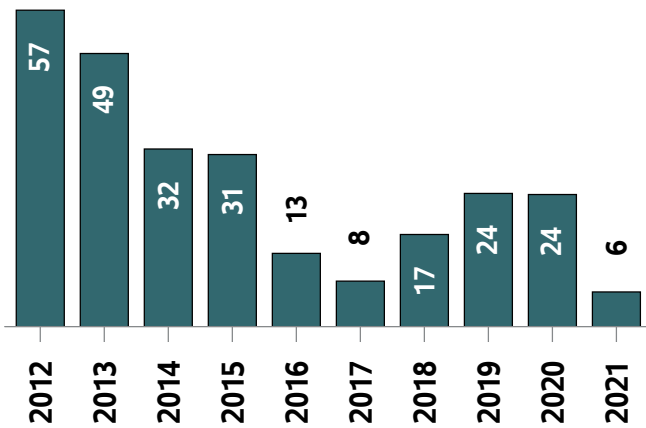
Sales Activity (May Year-to-date)



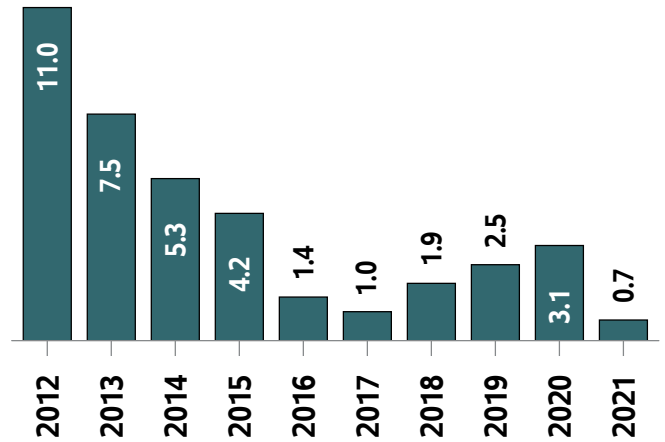
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Apartment Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	20	1,900.0	150.0	81.8	-9.1	-13.0	66.7
Dollar Volume	\$11,718,849	3,393.0	169.1	84.9	39.2	138.1	344.8
New Listings	20	66.7	-9.1	17.6	11.1	-56.5	-50.0
Active Listings	14	-41.7	-54.8	-26.3	-54.8	-88.2	-88.6
Sales to New Listings Ratio ¹	100.0	8.3	36.4	64.7	122.2	50.0	30.0
Months of Inventory ²	0.7	24.0	3.9	1.7	1.4	5.2	10.3
Average Price	\$585,942	74.6	7.6	1.7	53.1	173.8	166.9
Median Price	\$482,400	43.8	-4.2	16.2	67.2	166.5	155.9
Sale to List Price Ratio	103.3	96.0	98.0	98.3	98.3	95.5	96.8
Median Days on Market	10.0	6.0	22.0	9.0	33.5	65.0	55.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	83	277.3	159.4	107.5	16.9	40.7	93.0
Dollar Volume	\$49,965,676	500.0	235.3	197.8	159.4	311.1	378.1
New Listings	89	64.8	36.9	56.1	0.0	-46.1	-38.6
Active Listings ³	18	-16.7	-2.2	42.9	-49.7	-80.6	-80.4
Sales to New Listings Ratio ⁴	93.3	40.7	49.2	70.2	79.8	35.8	29.7
Months of Inventory ⁵	1.1	4.9	2.9	1.6	2.5	7.9	10.7
Average Price	\$601,996	59.0	29.3	43.5	121.9	192.2	147.7
Median Price	\$550,889	56.3	37.6	53.9	140.6	171.4	157.4
Sale to List Price Ratio	106.6	98.4	98.2	99.3	98.1	95.9	96.1
Median Days on Market	9.0	32.0	28.0	13.0	28.0	51.0	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

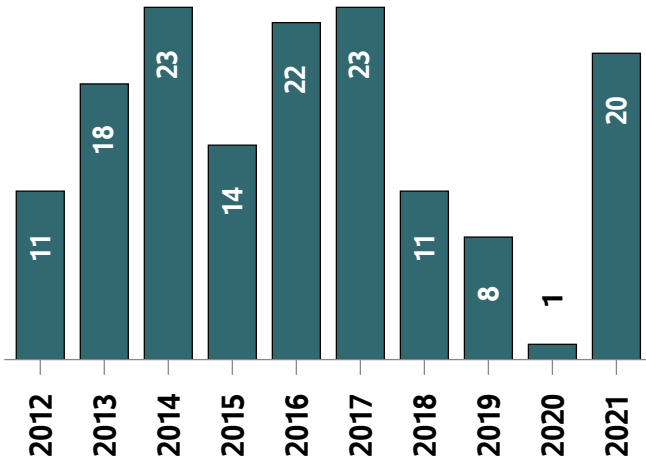
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

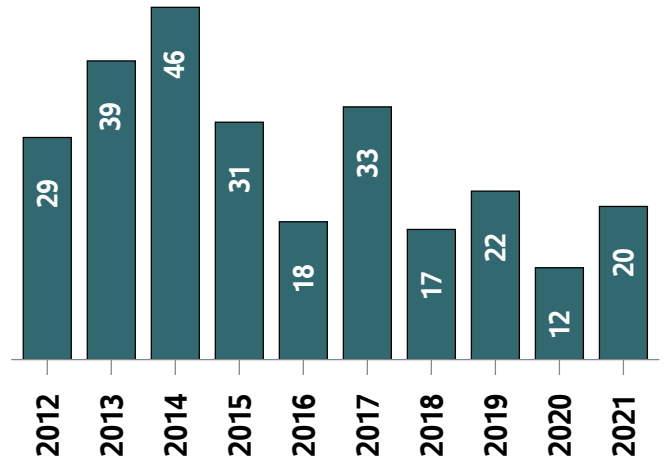
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Apartment Market Activity

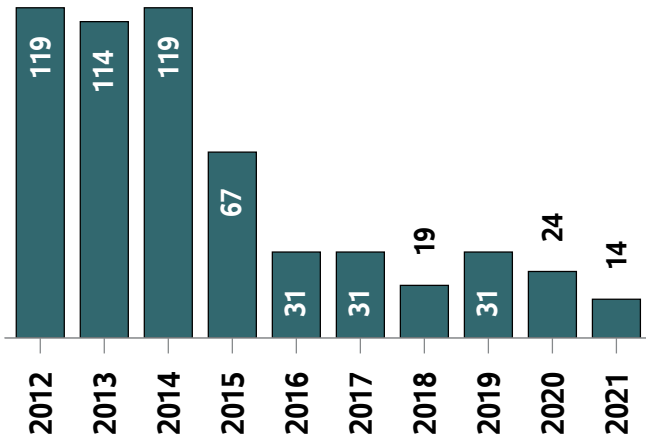
Sales Activity (May only)



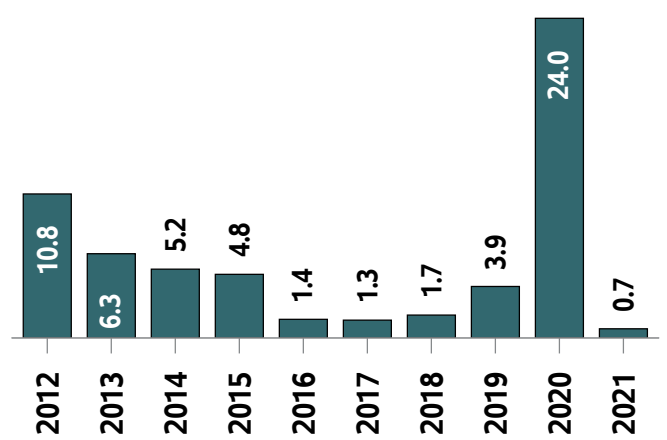
New Listings (May only)



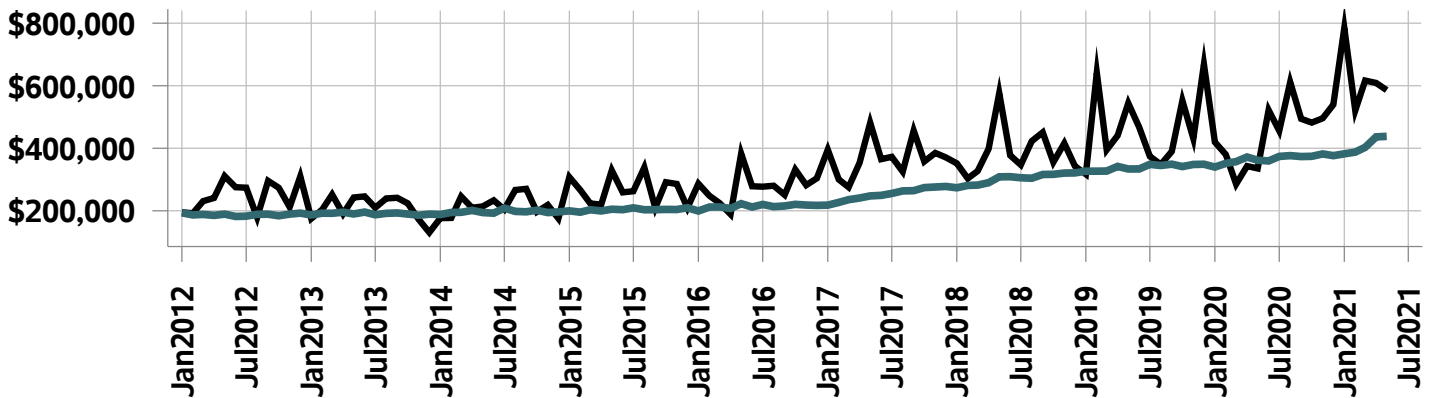
Active Listings (May only)



Months of Inventory (May only)

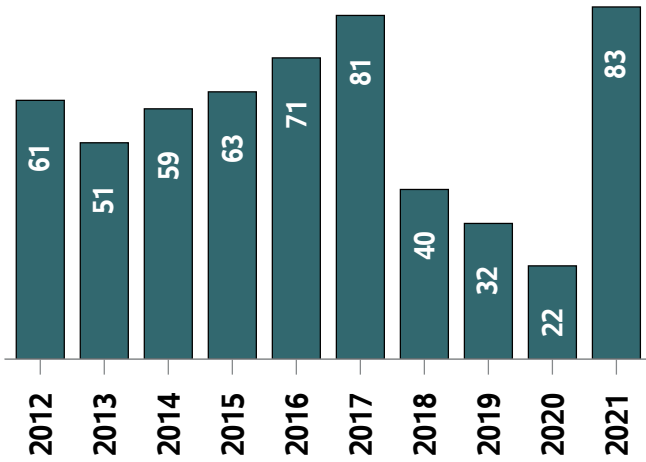


MLS® HPI Apartment Benchmark Price and Average Price

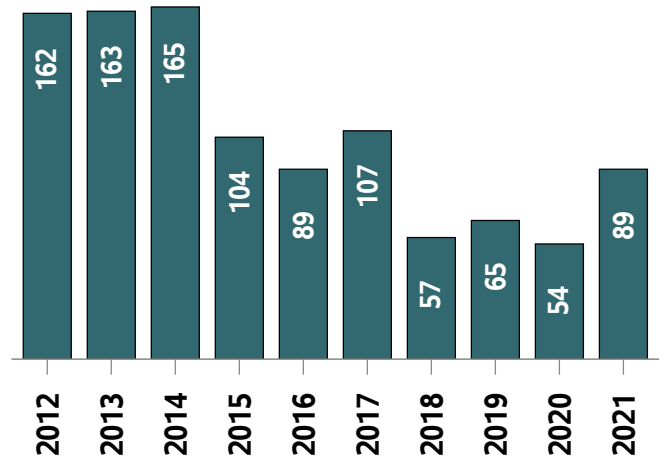


Collingwood MLS® Apartment Market Activity

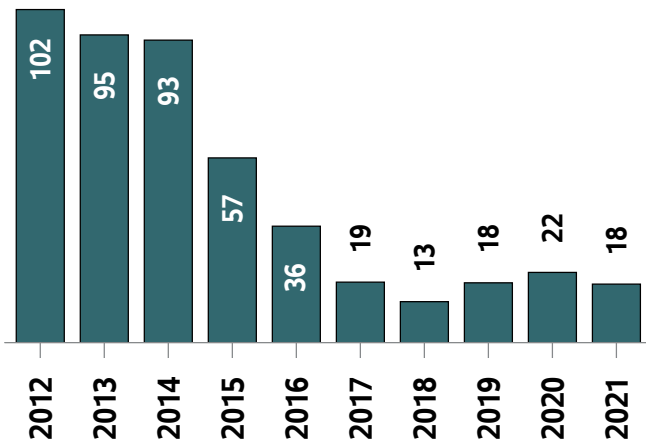
Sales Activity (May Year-to-date)



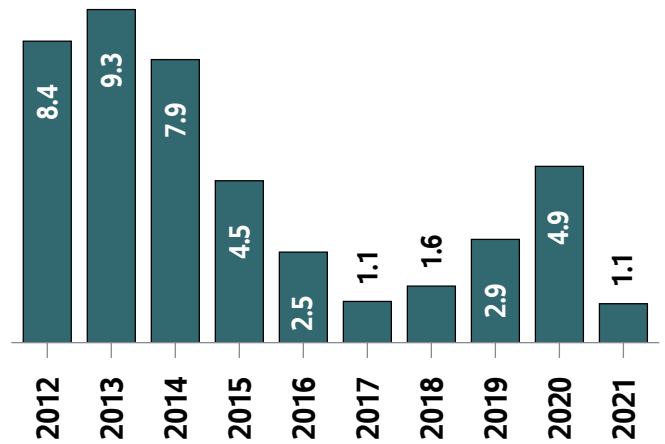
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

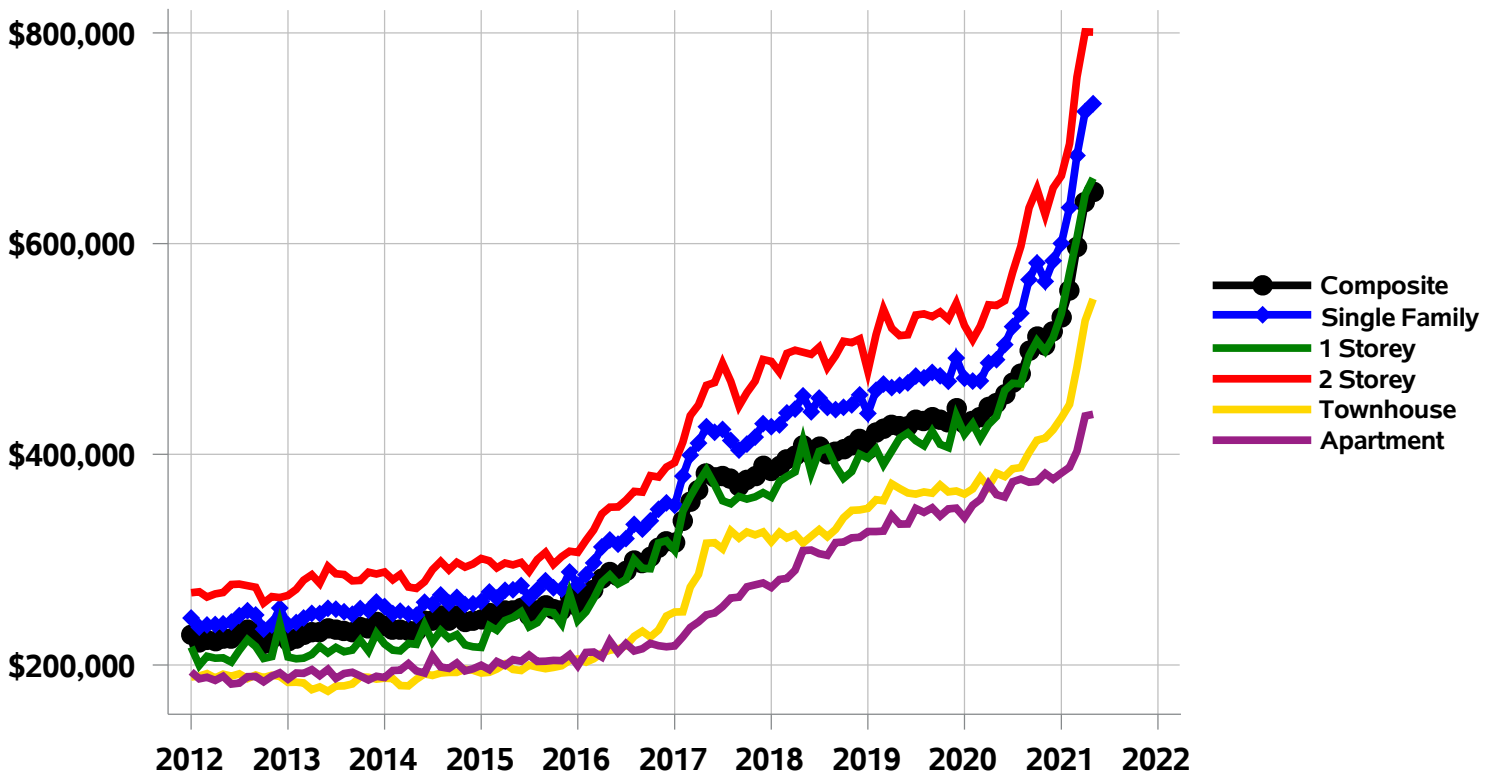
² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$648,800	1.5	16.8	28.8	44.6	59.0	124.7
Single Family	\$732,800	1.0	15.5	29.9	49.6	60.9	129.9
One Storey	\$662,100	2.4	15.7	33.0	51.9	60.4	132.0
Two Storey	\$800,800	-0.0	15.3	27.7	47.9	61.2	128.9
Townhouse	\$547,400	3.9	22.4	31.8	43.3	73.3	155.8
Apartment	\$438,000	0.4	13.0	14.7	21.1	41.9	96.6

MLS® HPI Benchmark Price



Collingwood MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1164
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6938
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1620
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Grey Highlands MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	24	50.0	20.0	84.6	-25.0	4.3	41.2
Dollar Volume	\$26,867,000	144.4	185.9	342.7	187.9	200.2	297.3
New Listings	44	109.5	18.9	41.9	18.9	-2.2	-13.7
Active Listings	44	-2.2	-35.3	-15.4	-55.6	-74.4	-80.3
Sales to New Listings Ratio ¹	54.5	76.2	54.1	41.9	86.5	51.1	33.3
Months of Inventory ²	1.8	2.8	3.4	4.0	3.1	7.5	13.1
Average Price	\$1,119,458	62.9	138.2	139.8	283.9	187.6	181.4
Median Price	\$955,500	60.8	137.5	130.2	234.5	290.0	267.5
Sale to List Price Ratio	103.8	95.2	97.5	99.5	97.0	92.7	94.7
Median Days on Market	17.0	39.5	22.0	16.0	28.5	81.0	135.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	93	52.5	78.8	63.2	-10.6	10.7	25.7
Dollar Volume	\$85,767,047	153.9	268.2	255.8	187.6	203.8	268.5
New Listings	135	53.4	29.8	45.2	-6.9	-33.8	-41.6
Active Listings ³	24	-48.5	-49.4	-42.2	-77.3	-85.3	-88.5
Sales to New Listings Ratio ⁴	68.9	69.3	50.0	61.3	71.7	41.2	32.0
Months of Inventory ⁵	1.3	3.8	4.5	3.6	5.0	9.5	13.9
Average Price	\$922,226	66.5	105.9	118.1	221.6	174.4	193.2
Median Price	\$810,000	67.0	102.0	126.6	216.7	203.9	244.7
Sale to List Price Ratio	106.7	97.5	98.6	97.9	96.3	93.5	94.4
Median Days on Market	12.0	28.0	19.0	28.0	49.5	91.0	94.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

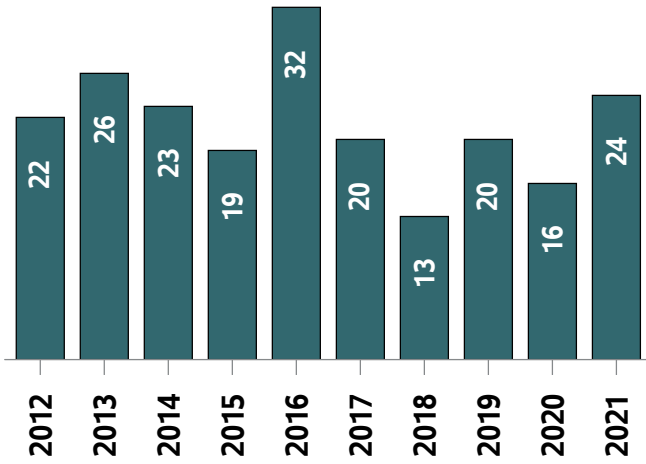
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

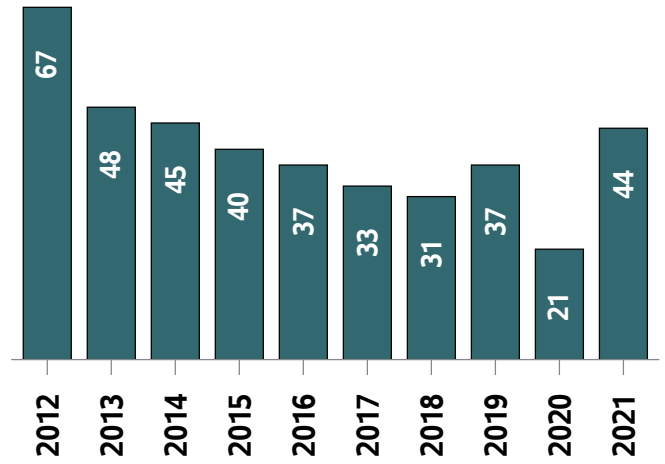
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Residential Market Activity

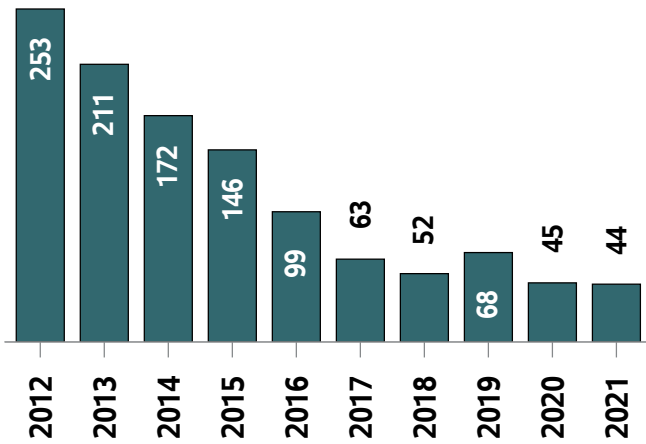
Sales Activity (May only)



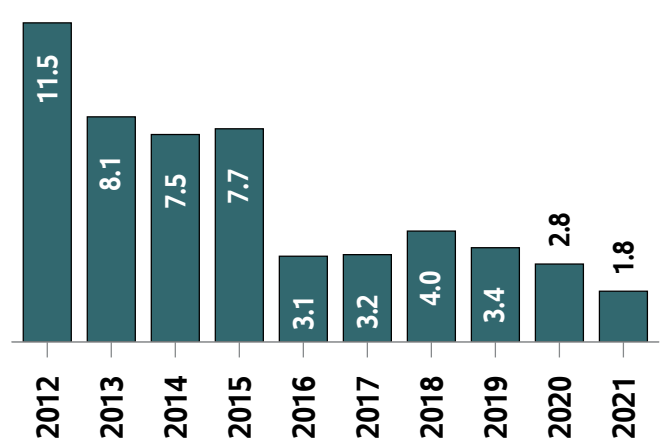
New Listings (May only)



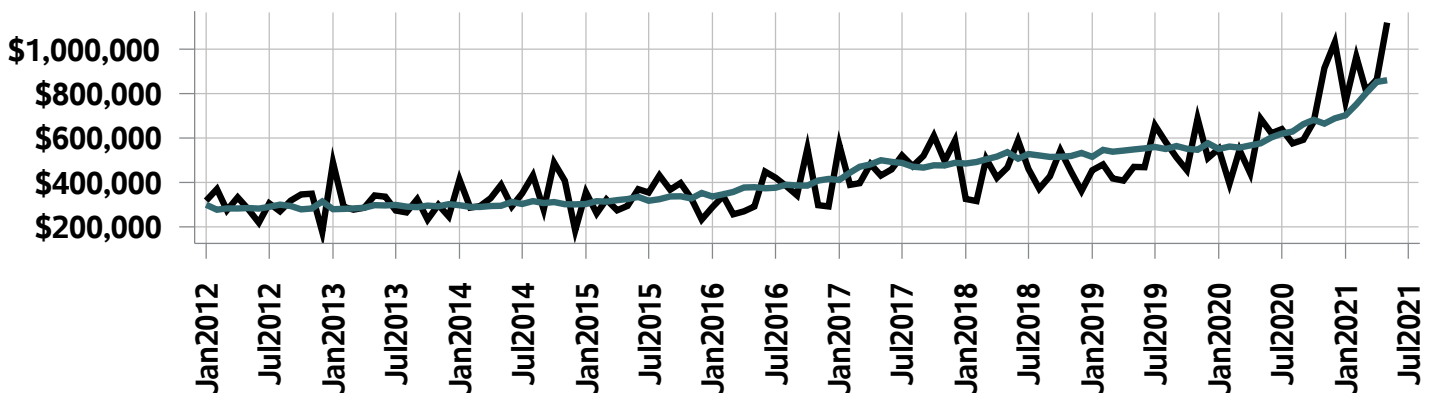
Active Listings (May only)



Months of Inventory (May only)

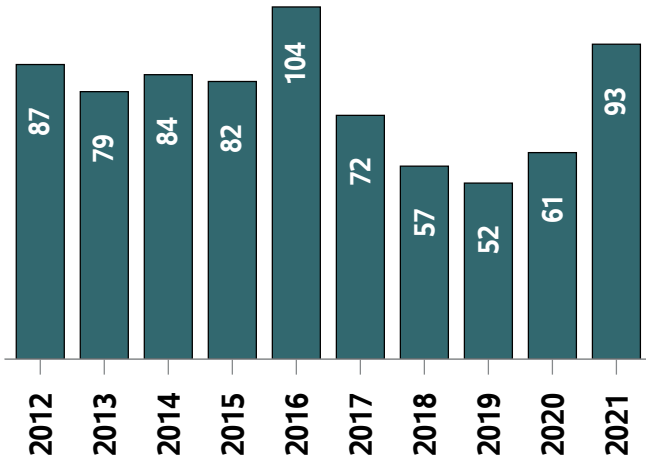


MLS® HPI Composite Benchmark Price and Average Price

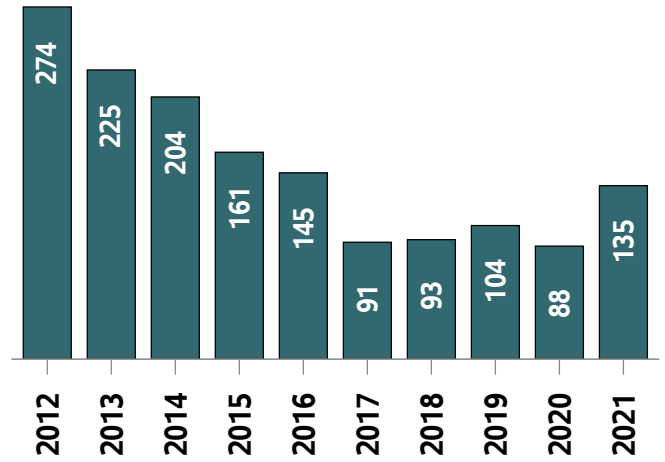


Grey Highlands MLS® Residential Market Activity

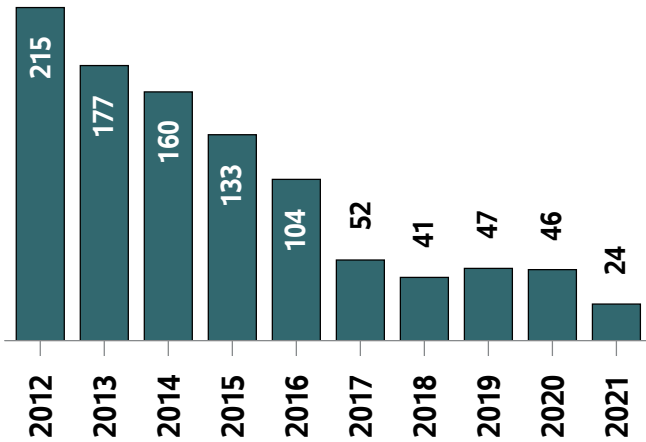
Sales Activity (May Year-to-date)



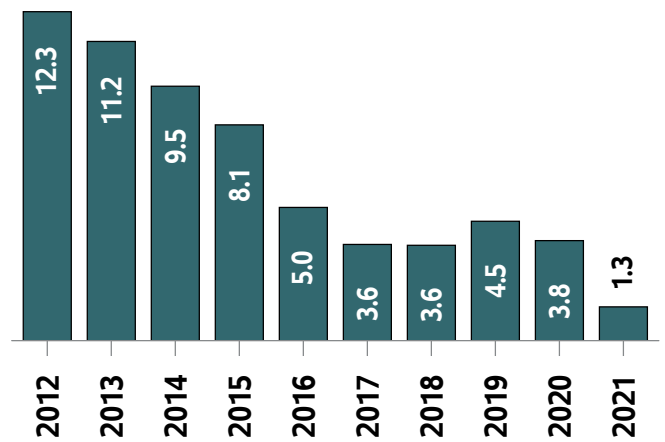
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	23	43.8	15.0	76.9	-28.1	4.5	35.3
Dollar Volume	\$26,232,000	138.6	179.1	332.3	181.1	195.9	287.9
New Listings	44	109.5	22.2	41.9	22.2	0.0	-10.2
Active Listings	43	-2.3	-34.8	-17.3	-56.1	-74.6	-80.0
Sales to New Listings Ratio ¹	52.3	76.2	55.6	41.9	88.9	50.0	34.7
Months of Inventory ²	1.9	2.8	3.3	4.0	3.1	7.7	12.6
Average Price	\$1,140,522	66.0	142.7	144.3	291.1	183.1	186.7
Median Price	\$961,000	61.7	138.9	131.6	236.4	276.9	269.6
Sale to List Price Ratio	104.1	95.2	97.5	99.5	97.0	92.6	94.7
Median Days on Market	16.0	39.5	22.0	16.0	28.5	81.0	135.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	90	50.0	73.1	57.9	-10.9	9.8	28.6
Dollar Volume	\$83,752,047	149.1	259.6	247.4	185.0	198.4	272.9
New Listings	130	47.7	26.2	39.8	-9.1	-34.7	-41.4
Active Listings ³	23	-48.7	-49.3	-43.6	-77.5	-85.4	-88.5
Sales to New Listings Ratio ⁴	69.2	68.2	50.5	61.3	70.6	41.2	31.5
Months of Inventory ⁵	1.3	3.7	4.4	3.6	5.1	9.6	14.3
Average Price	\$930,578	66.1	107.8	120.0	219.8	171.9	190.0
Median Price	\$830,000	70.3	107.0	132.2	215.6	208.6	253.2
Sale to List Price Ratio	106.9	97.5	98.6	97.9	96.3	93.5	94.6
Median Days on Market	12.0	29.5	19.0	28.0	45.0	91.0	94.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

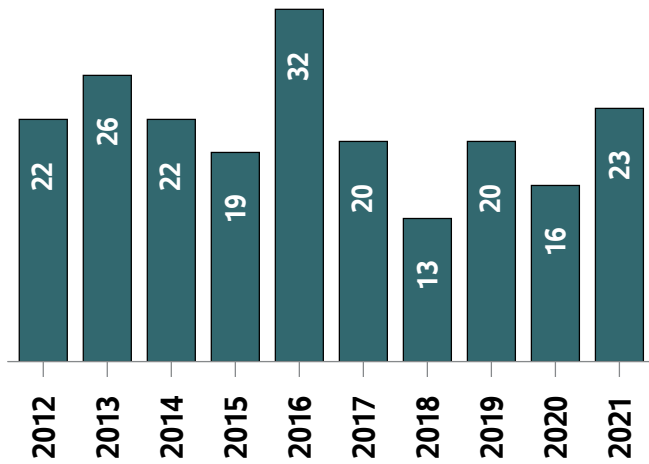
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

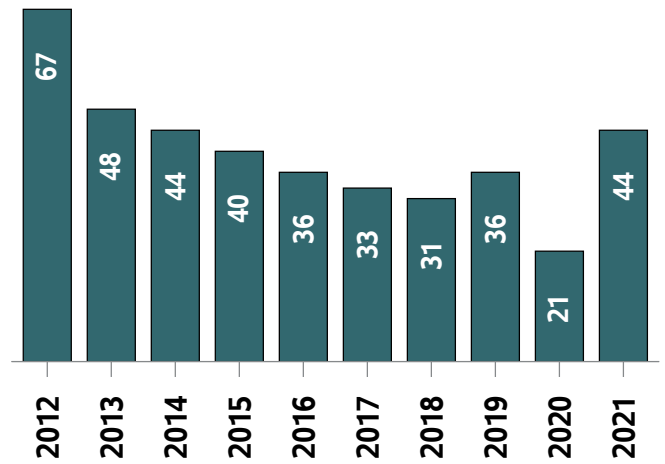
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Single Family Market Activity

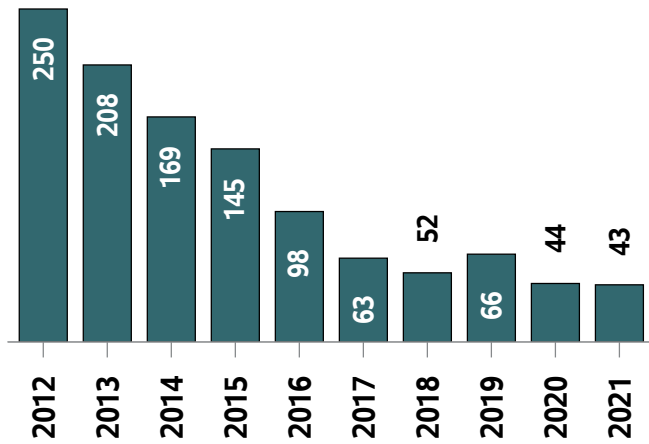
Sales Activity (May only)



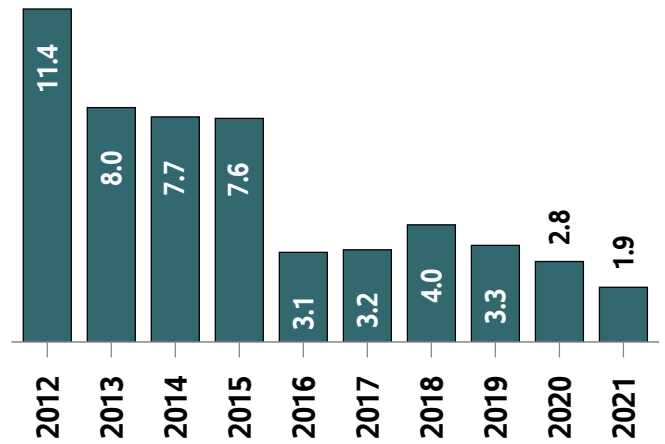
New Listings (May only)



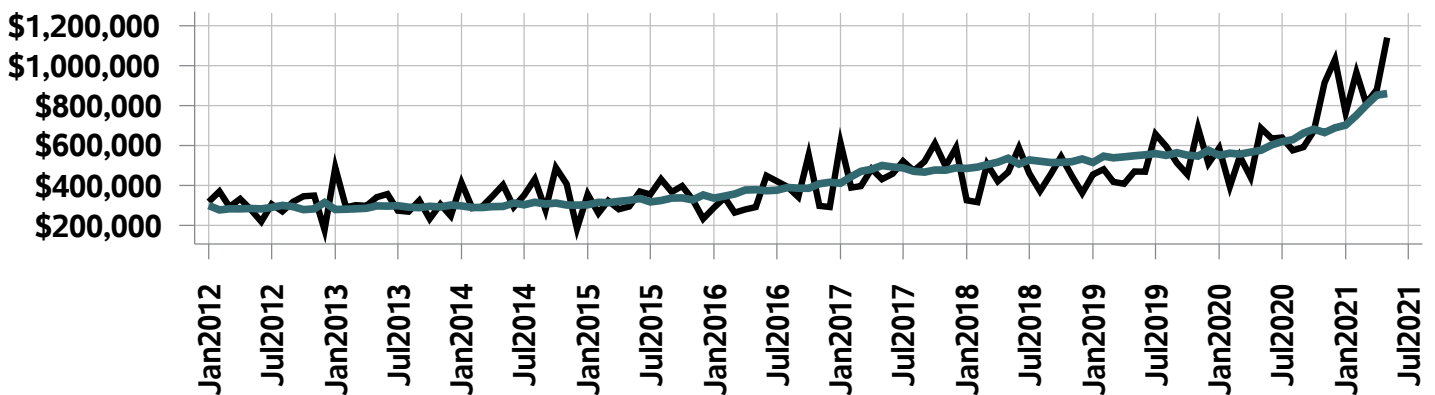
Active Listings (May only)



Months of Inventory (May only)

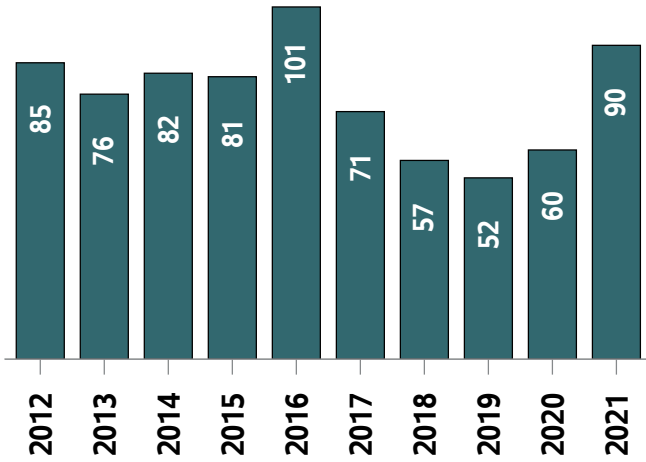


MLS® HPI Single Family Benchmark Price and Average Price

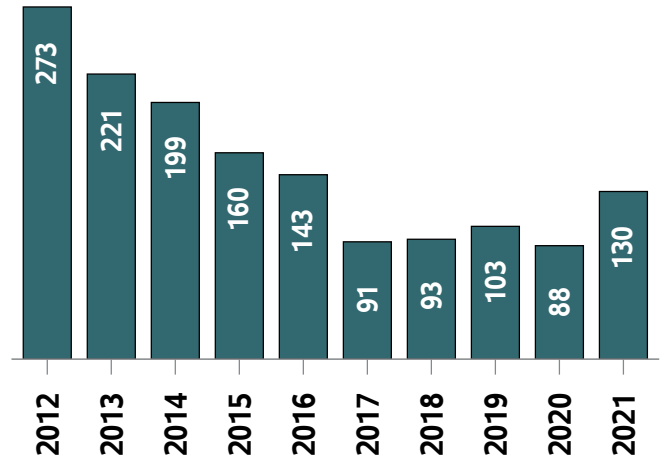


Grey Highlands MLS® Single Family Market Activity

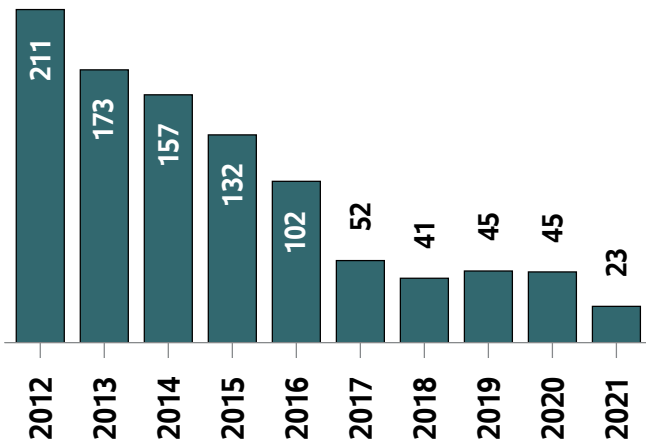
Sales Activity (May Year-to-date)



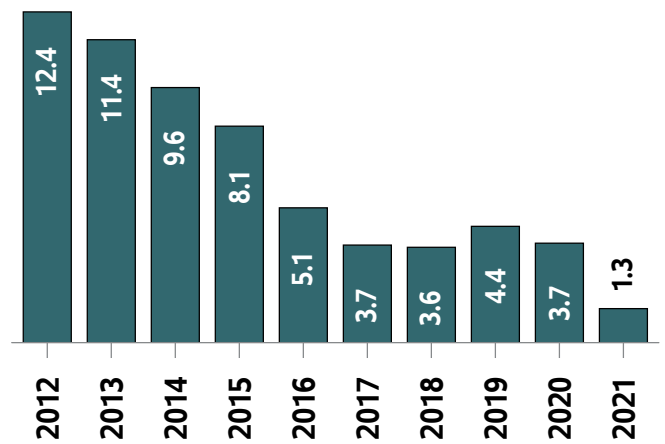
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

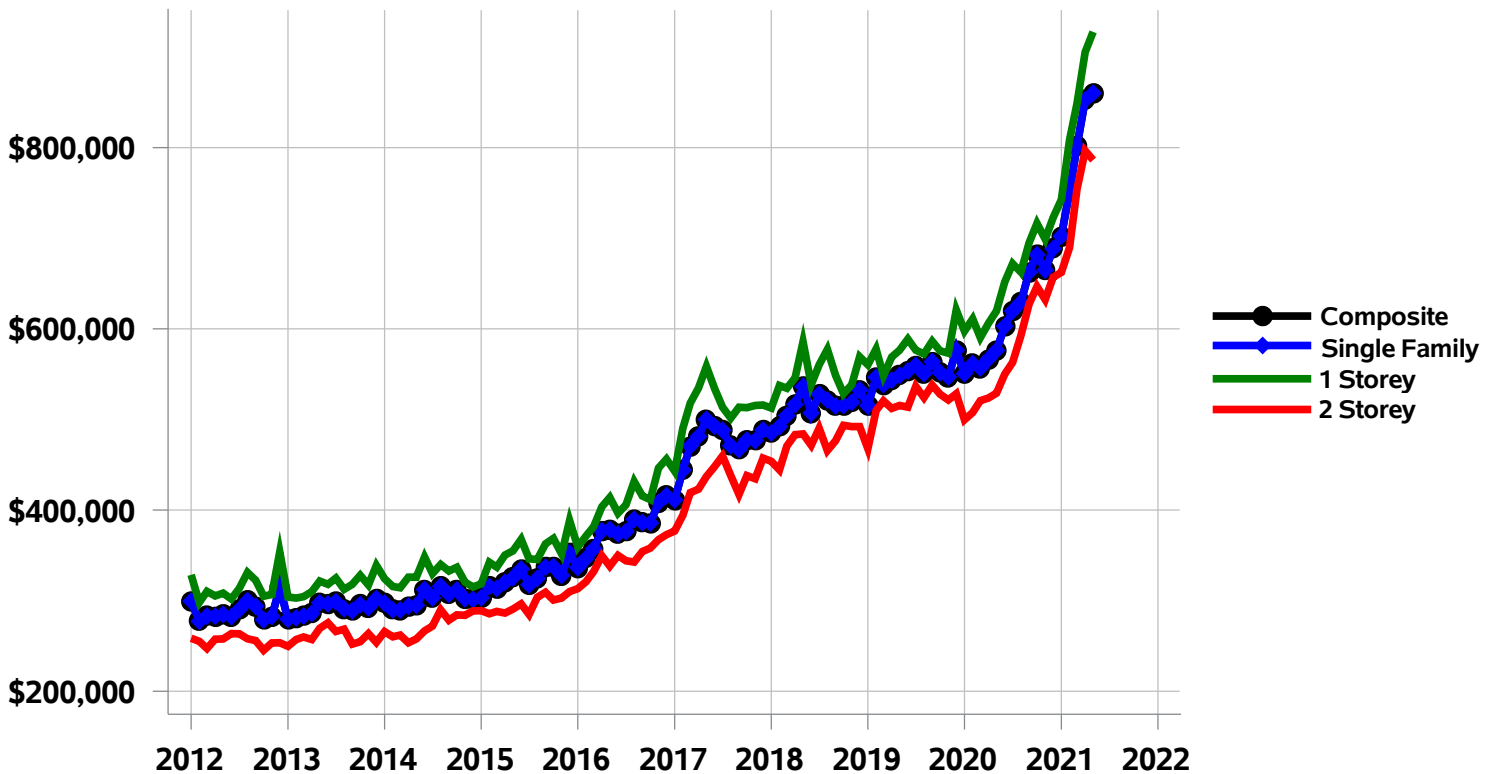
² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$860,100	0.9	14.5	29.4	49.3	60.4	127.2
Single Family	\$860,100	0.9	14.5	29.4	49.3	60.4	127.2
One Storey	\$927,800	2.5	14.8	32.7	49.7	58.4	124.2
Two Storey	\$786,300	-1.3	14.0	24.4	48.6	62.5	132.6

MLS® HPI Benchmark Price



Grey Highlands MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1492
Half Bathrooms	0
Heating	Forced air
Lot Size	87556
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Grey Highlands MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Lot Size	85194
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1831
Half Bathrooms	0
Heating	Forced air
Lot Size	118024
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Meaford (Muni)
MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	37	236.4	76.2	54.2	54.2	60.9	208.3
Dollar Volume	\$29,297,388	256.0	181.9	199.3	268.5	386.5	1,100.0
New Listings	37	60.9	-21.3	5.7	-24.5	-47.1	-46.4
Active Listings	32	-53.6	-61.0	-43.9	-74.0	-84.5	-83.6
Sales to New Listings Ratio ¹	100.0	47.8	44.7	68.6	49.0	32.9	17.4
Months of Inventory ²	0.9	6.3	3.9	2.4	5.1	9.0	16.3
Average Price	\$791,821	5.8	60.0	94.1	139.0	202.4	289.2
Median Price	\$653,000	-4.0	67.4	96.4	113.7	151.2	206.2
Sale to List Price Ratio	104.4	97.5	96.7	100.0	96.5	94.9	95.7
Median Days on Market	14.0	37.0	27.0	25.0	29.0	43.0	84.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	106	135.6	63.1	24.7	35.9	37.7	116.3
Dollar Volume	\$89,447,715	242.7	183.2	161.9	253.1	303.7	640.1
New Listings	141	36.9	8.5	11.9	-16.1	-40.3	-29.9
Active Listings ³	26	-48.0	-48.6	-41.7	-72.0	-82.8	-80.7
Sales to New Listings Ratio ⁴	75.2	43.7	50.0	67.5	46.4	32.6	24.4
Months of Inventory ⁵	1.2	5.6	3.9	2.6	6.0	9.8	13.7
Average Price	\$843,846	45.5	73.7	110.0	159.9	193.2	242.1
Median Price	\$661,500	28.4	71.8	85.0	141.0	168.9	181.5
Sale to List Price Ratio	104.8	96.6	96.5	98.1	96.1	94.8	95.0
Median Days on Market	13.0	20.0	27.0	28.0	47.0	77.0	87.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

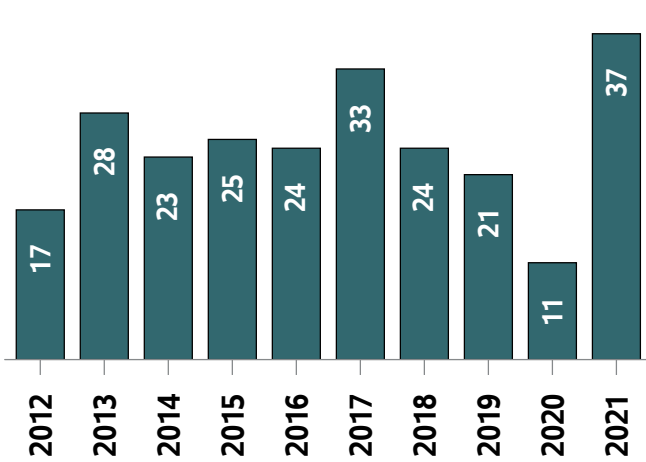
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

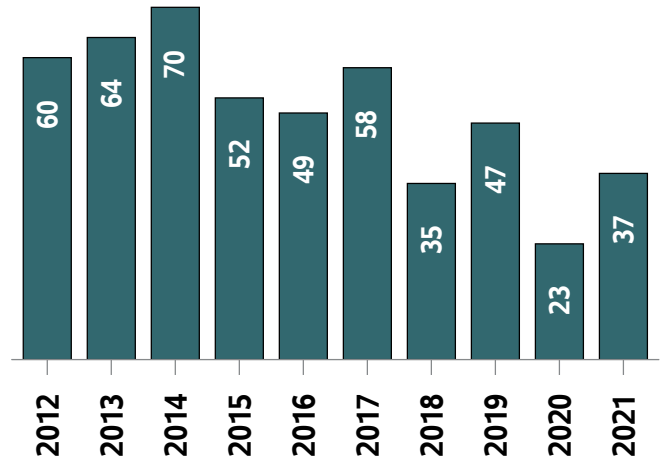
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Residential Market Activity

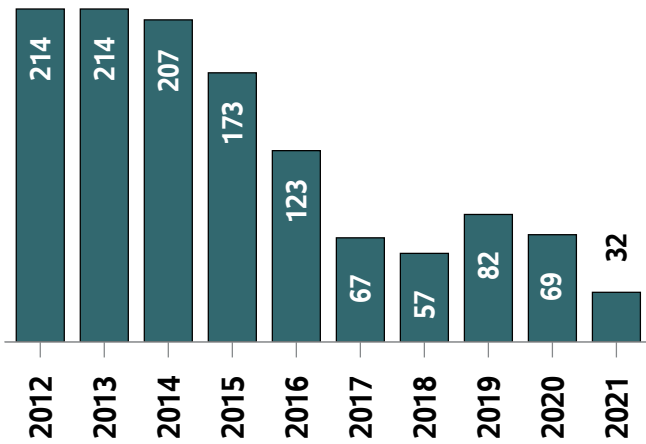
Sales Activity (May only)



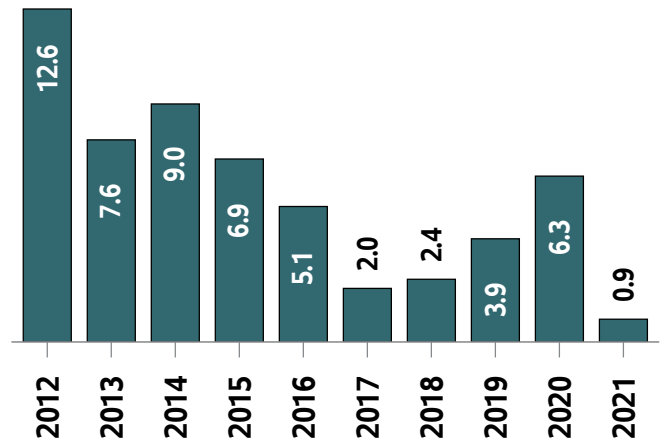
New Listings (May only)



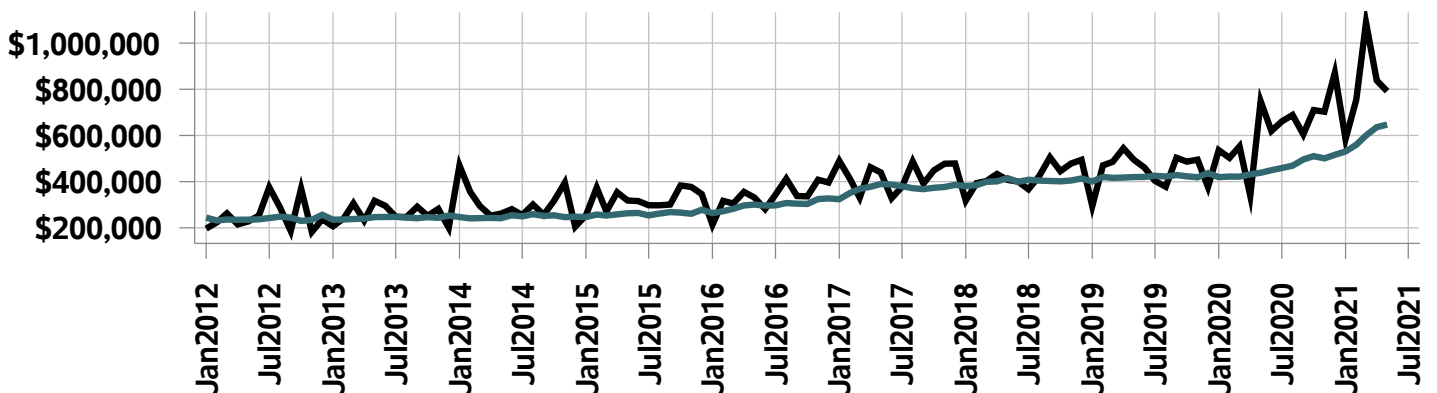
Active Listings (May only)



Months of Inventory (May only)

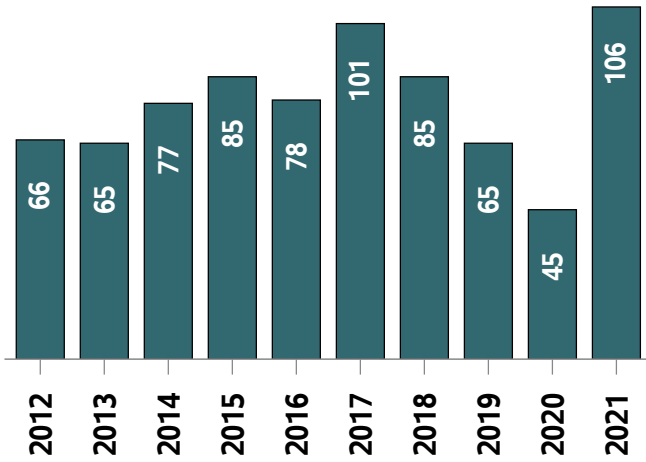


MLS® HPI Composite Benchmark Price and Average Price

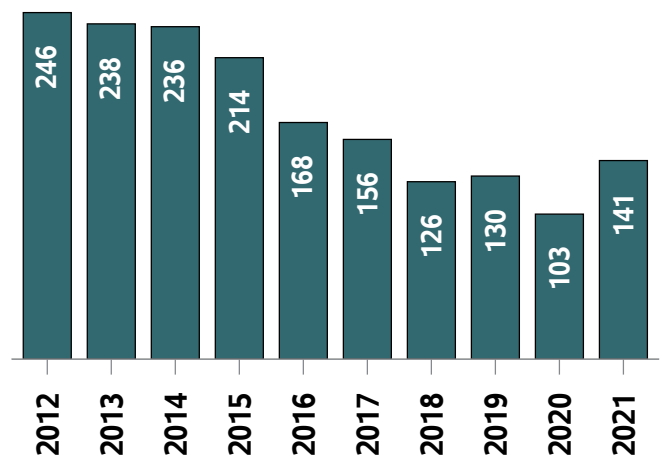


Meaford (Muni) MLS® Residential Market Activity

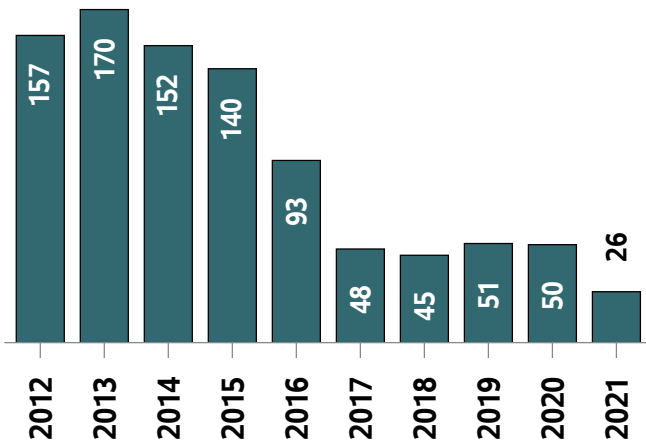
Sales Activity (May Year-to-date)



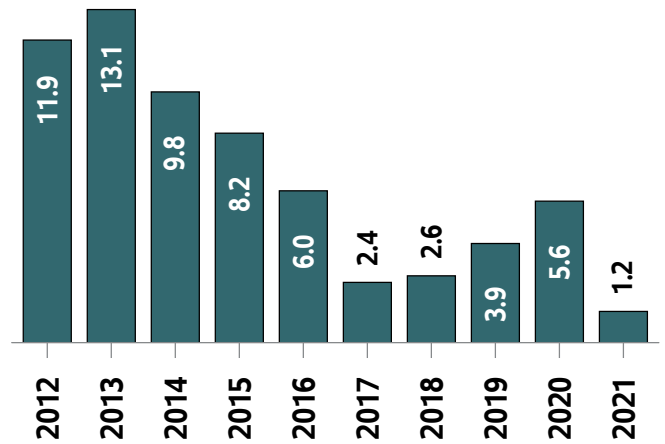
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni)
MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	33	200.0	57.1	65.0	50.0	50.0	230.0
Dollar Volume	\$27,316,388	231.9	162.8	215.8	258.4	369.8	1,136.4
New Listings	36	80.0	-20.0	2.9	-20.0	-45.5	-44.6
Active Listings	31	-48.3	-60.3	-44.6	-73.3	-83.9	-82.9
Sales to New Listings Ratio ¹	91.7	55.0	46.7	57.1	48.9	33.3	15.4
Months of Inventory ²	0.9	5.5	3.7	2.8	5.3	8.8	18.1
Average Price	\$827,769	10.6	67.3	91.4	138.9	213.2	274.7
Median Price	\$685,000	0.7	75.6	85.4	115.5	153.7	208.9
Sale to List Price Ratio	104.6	97.5	96.7	100.1	96.5	94.7	96.3
Median Days on Market	13.0	37.0	27.0	23.0	26.5	42.5	84.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	95	131.7	48.4	23.4	30.1	30.1	106.5
Dollar Volume	\$84,431,873	242.7	169.6	163.8	246.2	295.7	622.8
New Listings	131	44.0	4.8	10.1	-16.6	-41.8	-29.6
Active Listings ³	24	-48.2	-52.2	-44.1	-73.4	-83.0	-81.2
Sales to New Listings Ratio ⁴	72.5	45.1	51.2	64.7	46.5	32.4	24.7
Months of Inventory ⁵	1.2	5.6	3.9	2.7	6.1	9.5	13.7
Average Price	\$888,757	47.9	81.6	113.8	166.0	204.1	250.0
Median Price	\$725,000	36.8	87.1	98.1	146.6	182.1	202.9
Sale to List Price Ratio	104.6	96.5	96.4	98.1	96.2	94.8	95.1
Median Days on Market	13.0	25.0	27.0	28.0	46.0	77.0	90.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

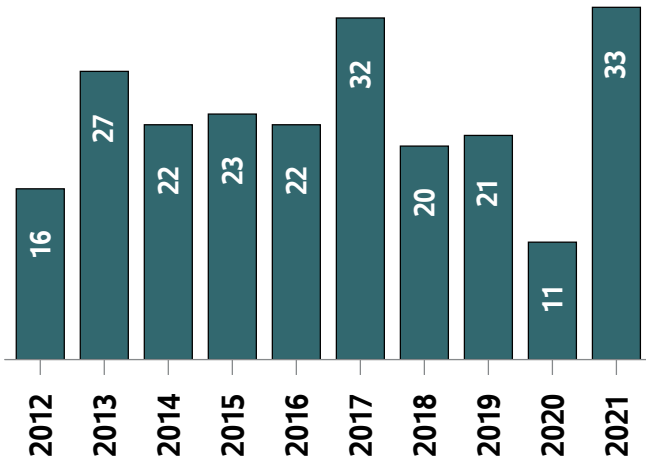
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

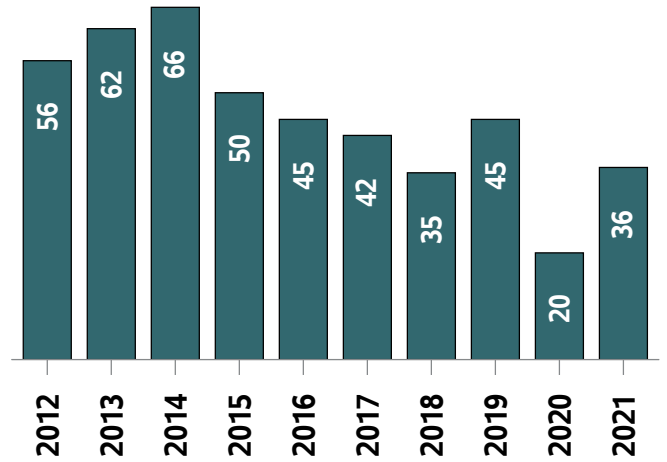
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Single Family Market Activity

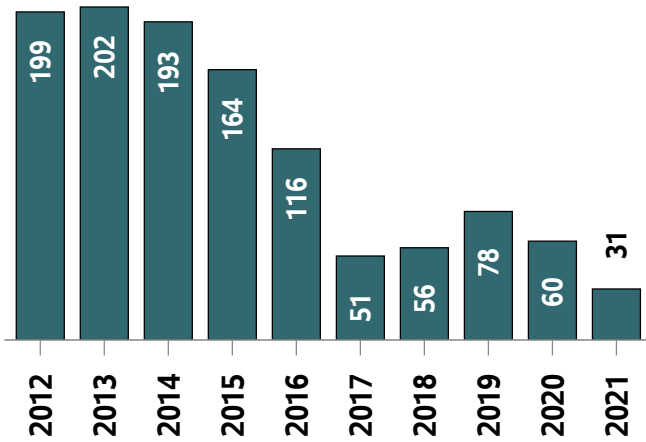
Sales Activity (May only)



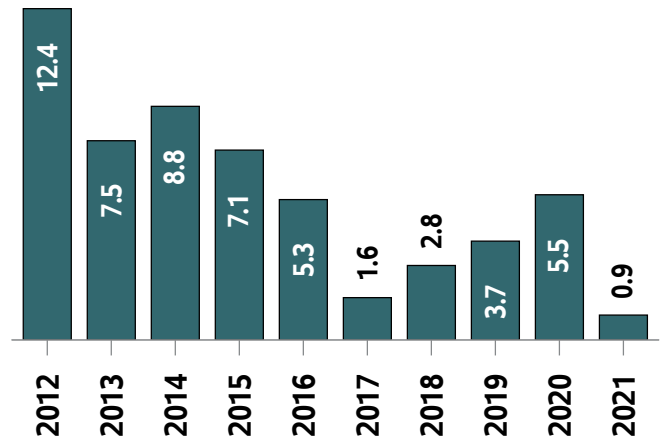
New Listings (May only)



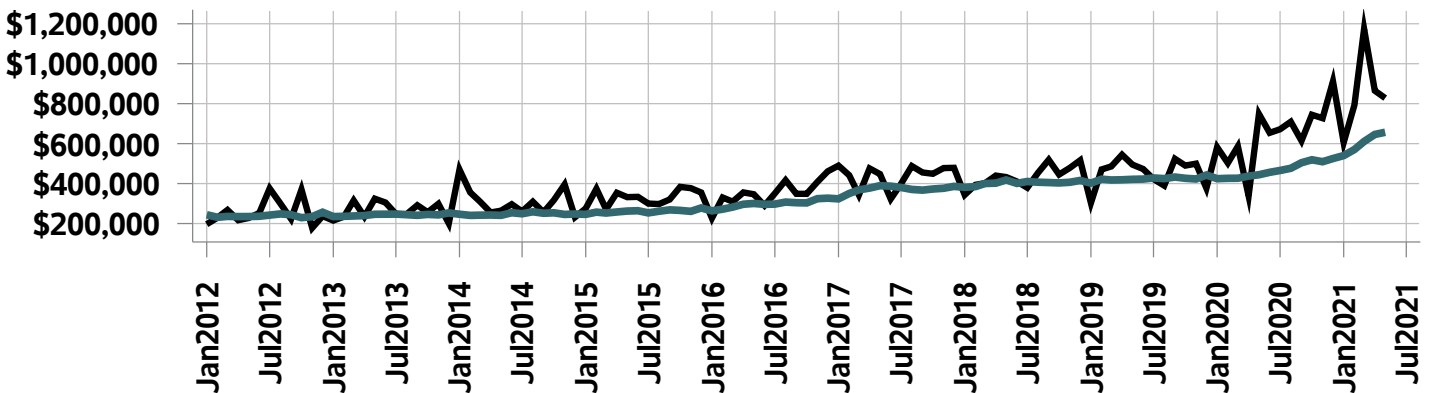
Active Listings (May only)



Months of Inventory (May only)

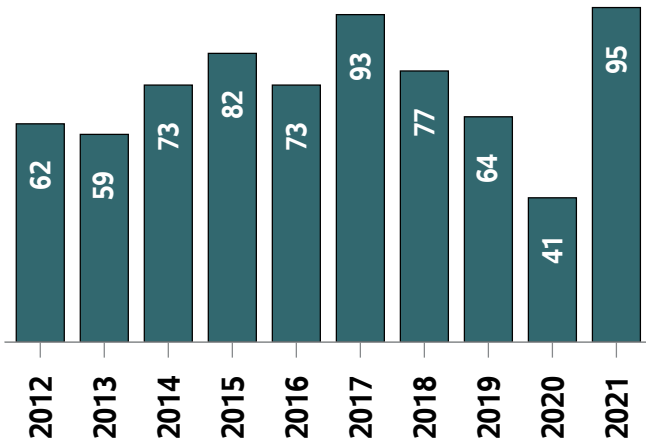


MLS® HPI Single Family Benchmark Price and Average Price

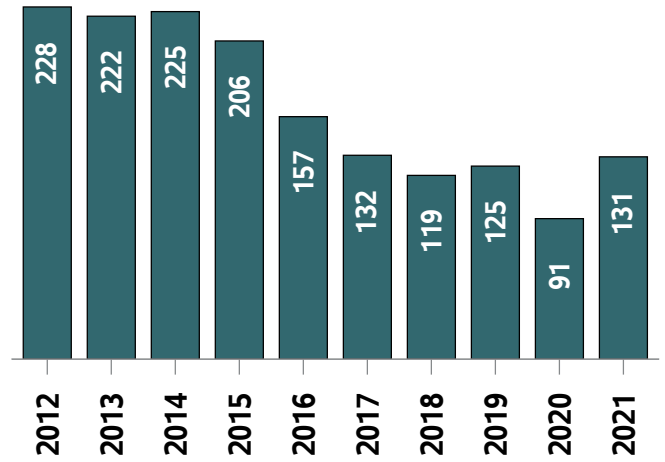


Meaford (Muni) MLS® Single Family Market Activity

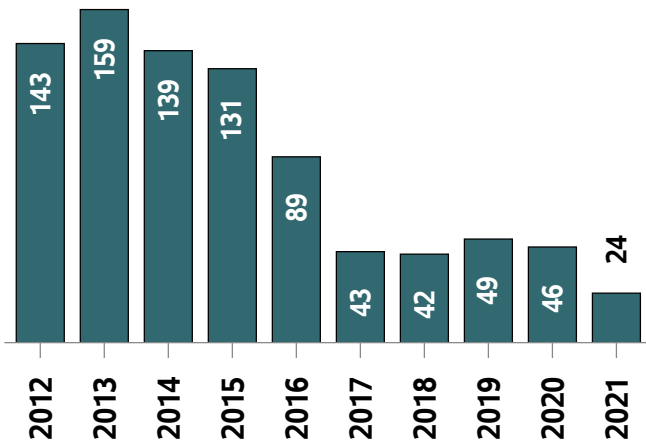
Sales Activity (May Year-to-date)



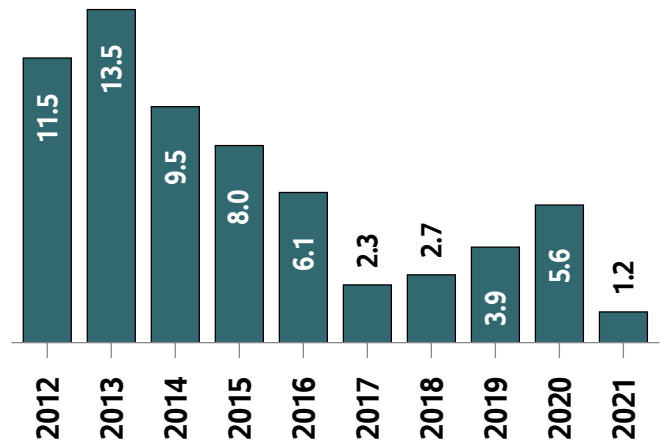
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni)
MLS® Condo Townhouse Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	2	—	—	-33.3	—	—	—
Dollar Volume	\$1,035,000	—	—	27.0	—	—	—
New Listings	0	-100.0	—	—	-100.0	-100.0	—
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	0.3	—	—	—
Average Price	\$517,500	—	—	90.5	—	—	—
Median Price	\$517,500	—	—	116.5	—	—	—
Sale to List Price Ratio	104.4	—	—	100.6	—	—	—
Median Days on Market	169.0	—	—	24.0	—	—	—

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	3	50.0	200.0	-40.0	—	—	200.0
Dollar Volume	\$1,485,000	77.3	456.2	20.8	—	—	758.4
New Listings	2	-50.0	-33.3	-60.0	0.0	-66.7	0.0
Active Listings ³	1	-30.6	-37.5	-37.5	-10.7	-75.0	-58.3
Sales to New Listings Ratio ⁴	150.0	50.0	33.3	100.0	—	—	50.0
Months of Inventory ⁵	2.1	4.5	10.0	2.0	—	—	15.0
Average Price	\$495,000	18.2	85.4	101.4	—	—	186.1
Median Price	\$450,000	7.5	68.5	90.7	—	—	160.1
Sale to List Price Ratio	107.2	95.7	98.9	99.5	—	—	96.2
Median Days on Market	14.0	43.5	11.0	24.0	—	—	34.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

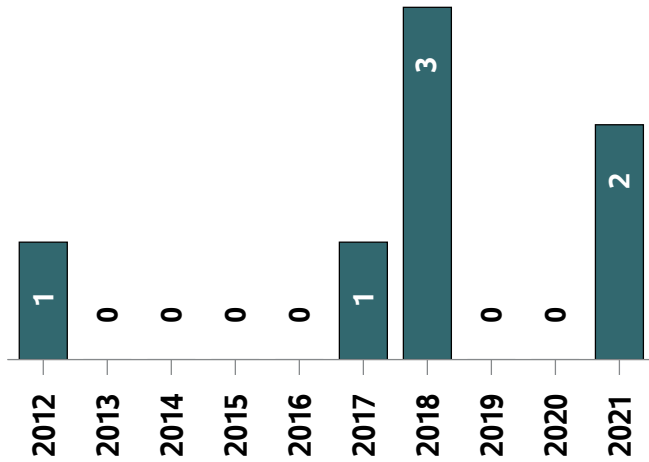
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

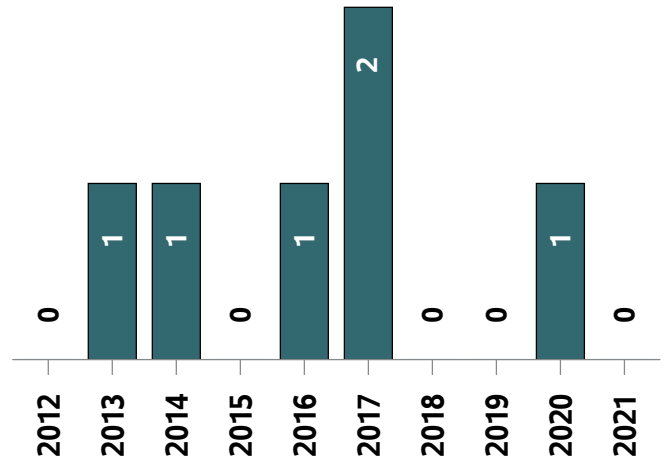
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Condo Townhouse Market Activity

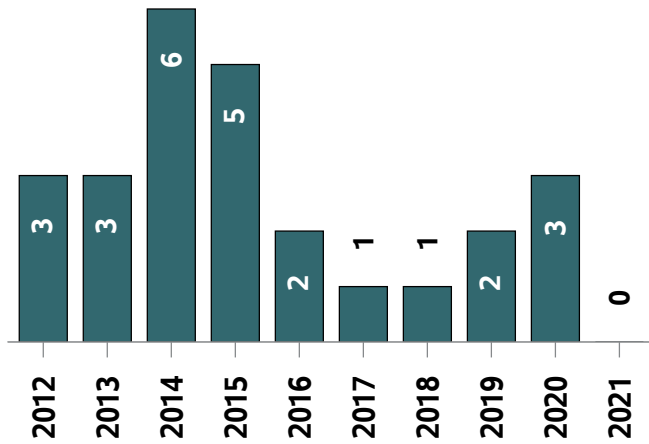
Sales Activity (May only)



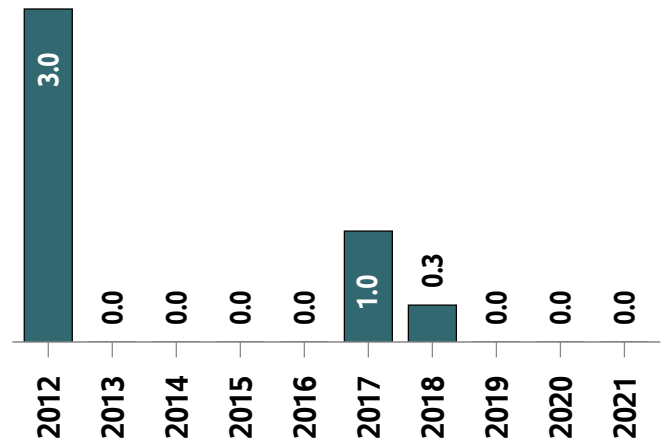
New Listings (May only)



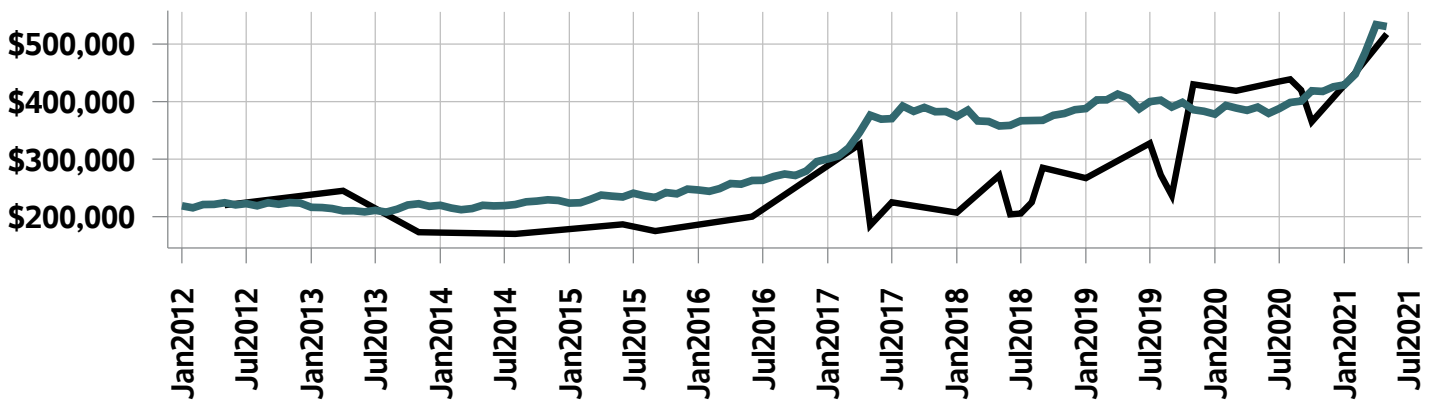
Active Listings (May only)



Months of Inventory (May only)

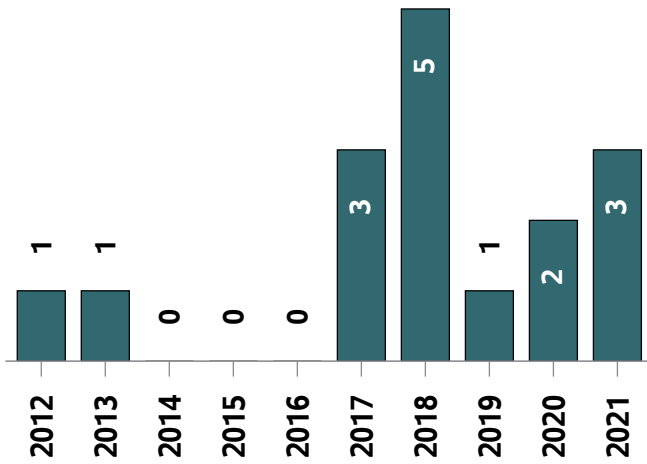


MLS® HPI Townhouse Benchmark Price and Average Price

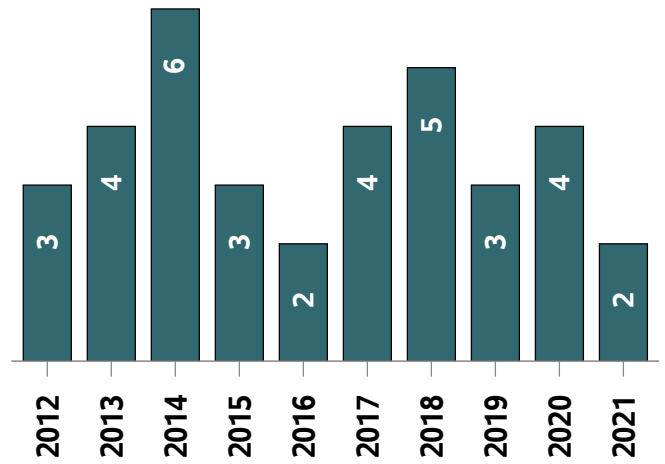


Meaford (Muni) MLS® Condo Townhouse Market Activity

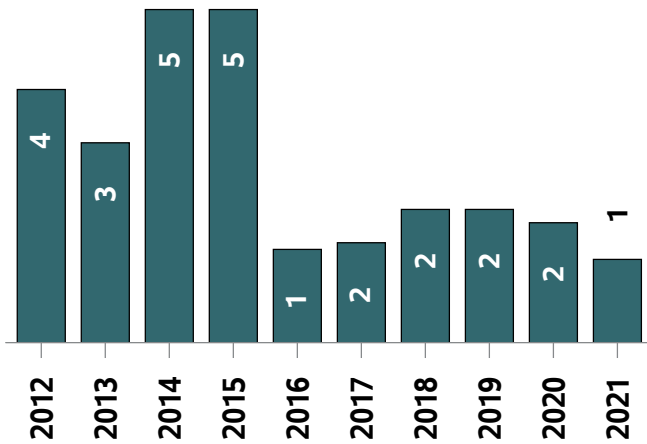
Sales Activity (May Year-to-date)



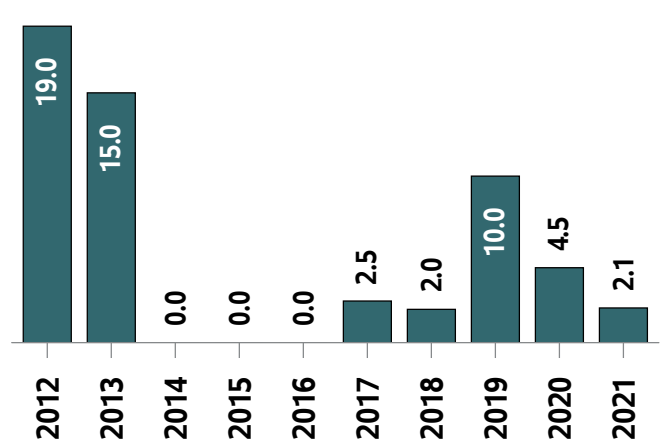
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

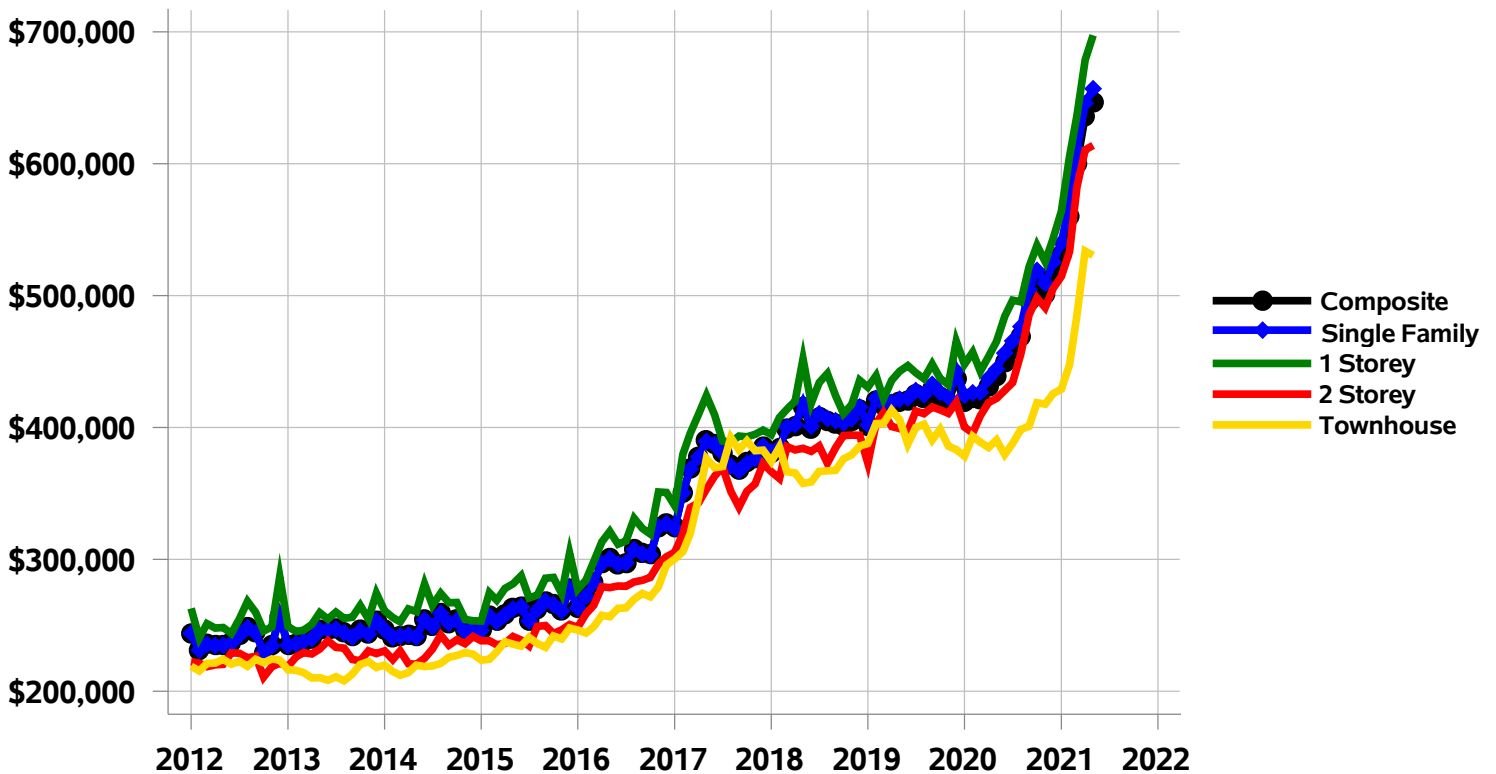
² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$646,900	1.7	15.5	29.2	47.6	55.7	115.2
Single Family	\$656,900	1.7	15.1	29.0	47.9	57.1	118.6
One Storey	\$697,400	2.8	15.2	32.7	49.9	54.3	117.1
Two Storey	\$613,900	0.6	15.1	25.1	45.5	59.8	120.4
Townhouse	\$530,500	-0.6	18.5	27.0	35.9	48.4	106.8

MLS® HPI Benchmark Price



Meaford (Muni)
MLS® HPI Benchmark Descriptions

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12413
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13565
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1647
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11375
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1149
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	72	41.2	14.3	2.9	-31.4	10.8	67.4
Dollar Volume	\$53,109,996	118.5	76.3	74.1	54.1	197.9	361.2
New Listings	109	29.8	-17.4	-6.8	-22.1	-42.9	-25.3
Active Listings	77	-54.7	-68.6	-57.7	-63.3	-82.3	-82.8
Sales to New Listings Ratio ¹	66.1	60.7	47.7	59.8	75.0	34.0	29.5
Months of Inventory ²	1.1	3.3	3.9	2.6	2.0	6.7	10.4
Average Price	\$737,639	54.8	54.3	69.3	124.7	169.0	175.4
Median Price	\$710,000	49.5	56.0	68.7	118.5	173.1	164.9
Sale to List Price Ratio	105.1	97.7	97.5	97.7	98.1	97.4	96.2
Median Days on Market	9.0	29.0	29.0	21.0	18.0	32.0	58.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	333	81.0	59.3	46.1	-6.2	86.0	116.2
Dollar Volume	\$237,124,702	166.0	144.8	148.6	109.1	384.4	487.5
New Listings	429	18.2	-11.5	0.7	-16.9	-29.8	-28.5
Active Listings ³	49	-66.8	-73.0	-64.6	-72.2	-83.9	-84.8
Sales to New Listings Ratio ⁴	77.6	50.7	43.1	53.5	68.8	29.3	25.7
Months of Inventory ⁵	0.7	4.0	4.4	3.1	2.5	8.6	10.6
Average Price	\$712,086	47.0	53.7	70.2	123.0	160.4	171.7
Median Price	\$682,500	48.8	48.4	67.3	120.2	160.0	178.6
Sale to List Price Ratio	105.3	97.8	97.5	97.3	98.0	97.2	96.3
Median Days on Market	8.0	27.0	32.0	24.0	25.0	42.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

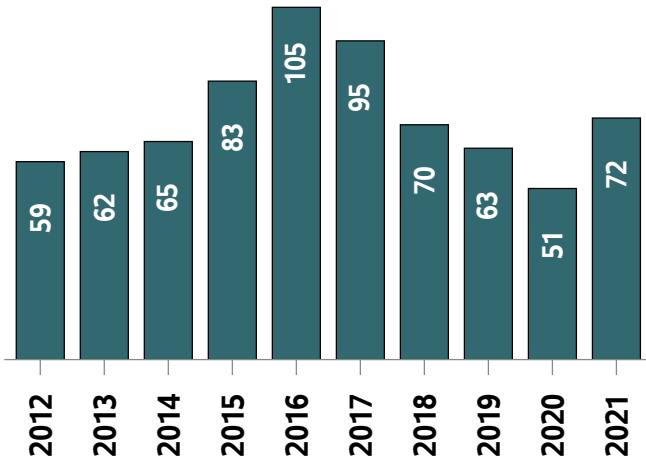
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

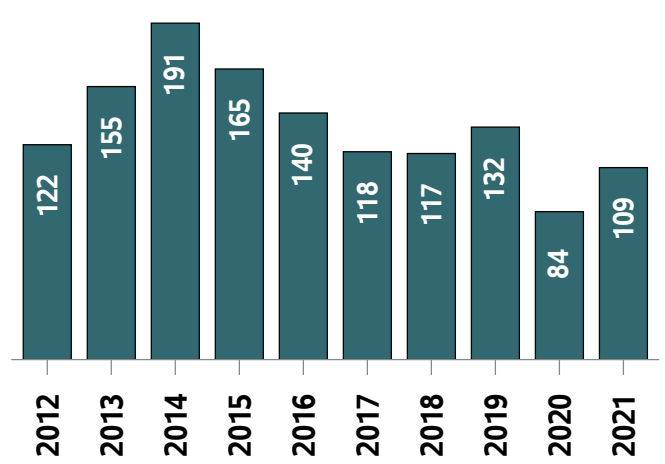
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Residential Market Activity

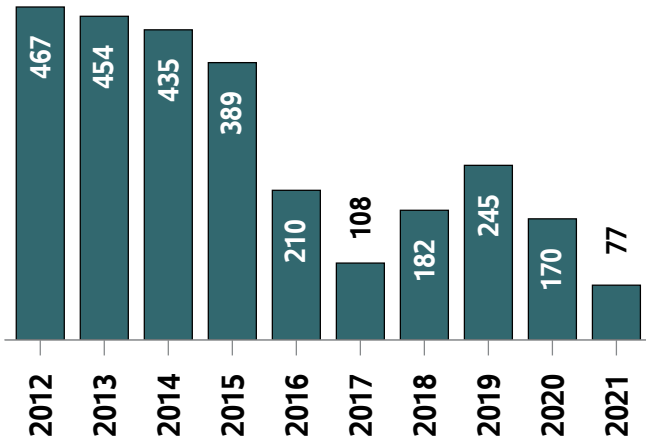
Sales Activity (May only)



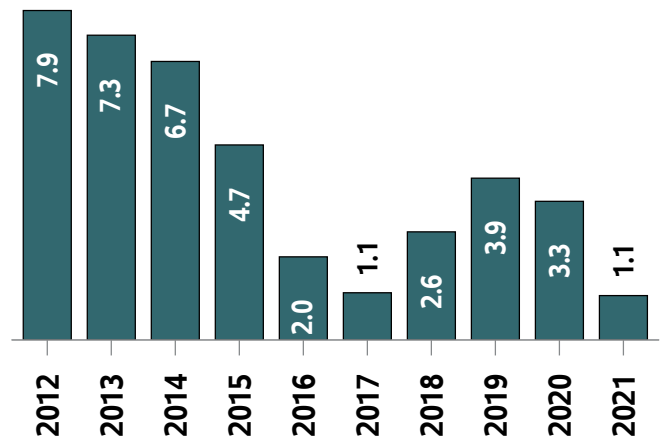
New Listings (May only)



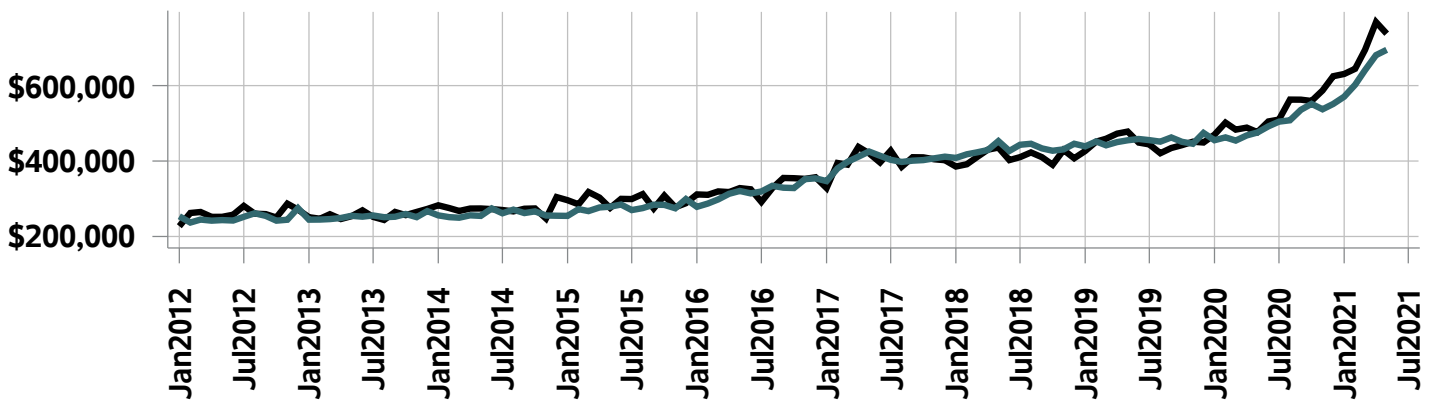
Active Listings (May only)



Months of Inventory (May only)

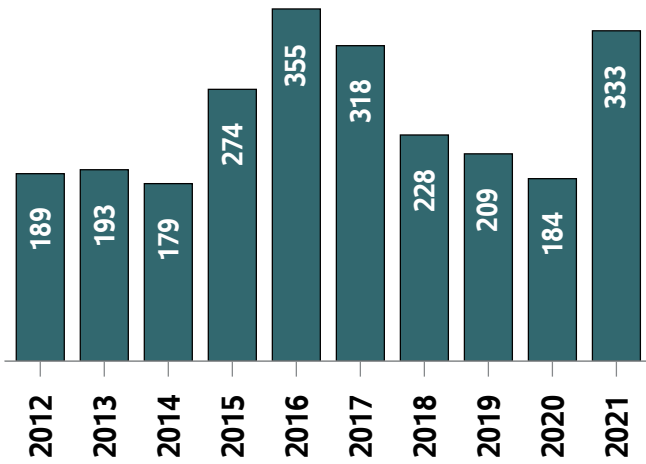


MLS® HPI Composite Benchmark Price and Average Price

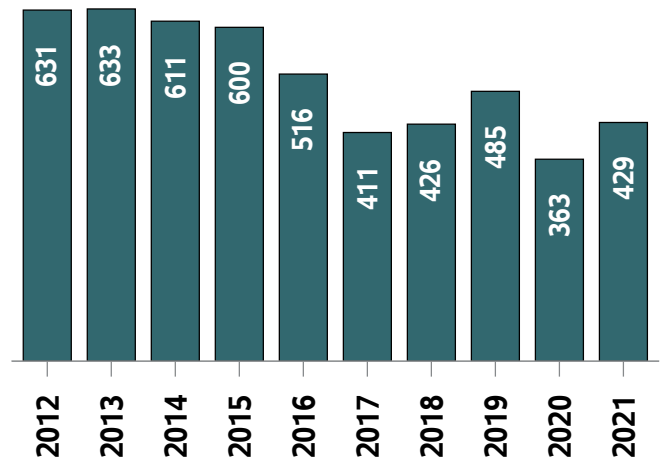


Wasaga Beach MLS® Residential Market Activity

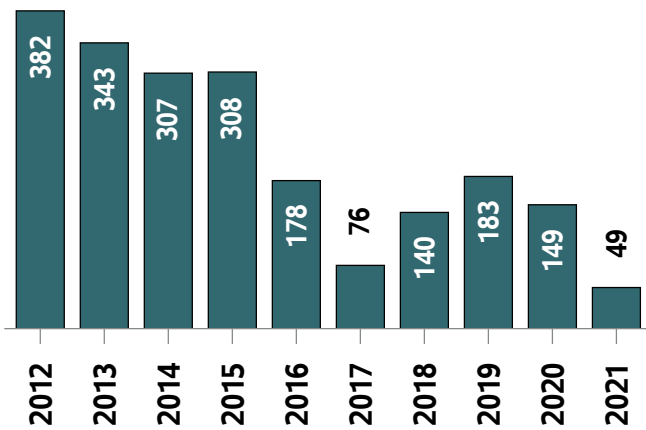
Sales Activity (May Year-to-date)



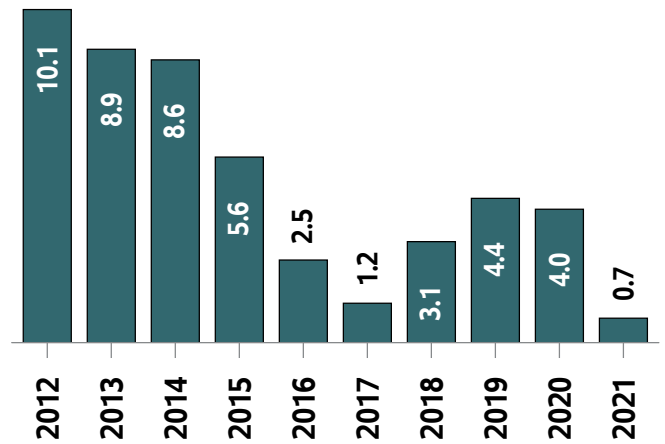
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	57	39.0	18.8	3.6	-33.7	3.6	54.1
Dollar Volume	\$46,780,696	123.7	86.1	81.0	51.8	190.9	335.9
New Listings	88	44.3	-11.1	-7.4	-29.6	-40.5	-26.1
Active Listings	63	-50.4	-65.9	-55.9	-62.3	-81.8	-82.7
Sales to New Listings Ratio ¹	64.8	67.2	48.5	57.9	68.8	37.2	31.1
Months of Inventory ²	1.1	3.1	3.9	2.6	1.9	6.3	9.8
Average Price	\$820,714	60.9	56.7	74.7	129.0	180.6	183.0
Median Price	\$760,000	49.0	50.9	68.9	122.9	173.9	170.0
Sale to List Price Ratio	105.8	97.7	97.6	97.6	98.3	97.4	96.5
Median Days on Market	8.0	29.0	30.5	20.0	15.0	29.0	52.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	259	79.9	50.6	45.5	-14.0	62.9	87.7
Dollar Volume	\$199,875,409	162.2	135.6	148.7	95.6	337.1	424.1
New Listings	341	21.8	-9.3	1.2	-21.6	-32.6	-31.5
Active Listings ³	39	-65.8	-71.2	-63.6	-70.9	-84.1	-85.0
Sales to New Listings Ratio ⁴	76.0	51.4	45.7	52.8	69.2	31.4	27.7
Months of Inventory ⁵	0.8	4.0	4.0	3.0	2.2	7.7	9.4
Average Price	\$771,720	45.8	56.4	70.9	127.3	168.4	179.2
Median Price	\$738,900	42.5	52.1	70.4	127.4	166.3	178.3
Sale to List Price Ratio	105.9	97.9	97.5	97.5	98.0	97.3	96.5
Median Days on Market	8.0	24.5	32.0	21.0	21.0	39.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

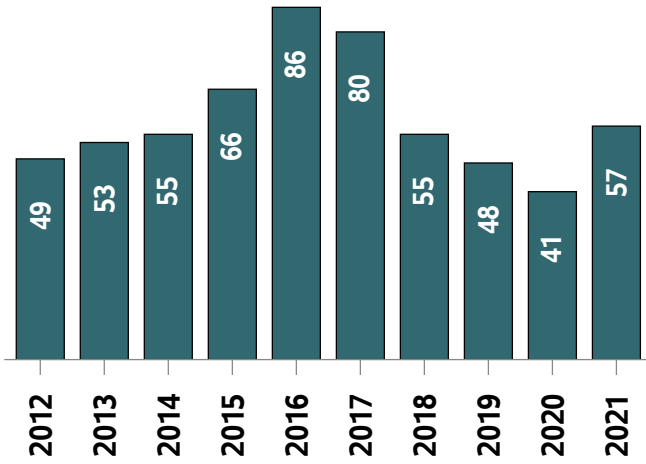
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

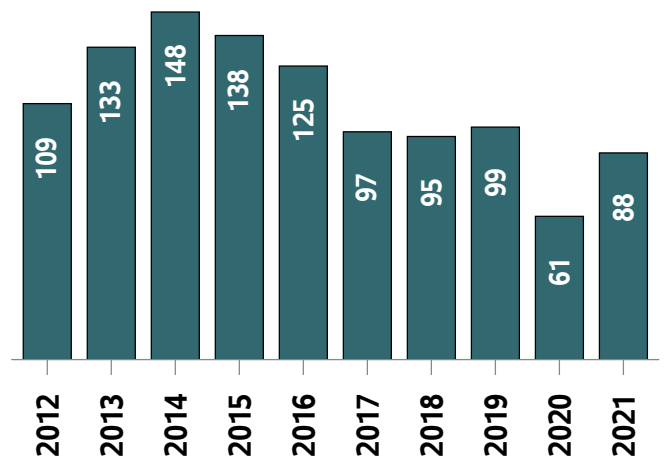
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Single Family Market Activity

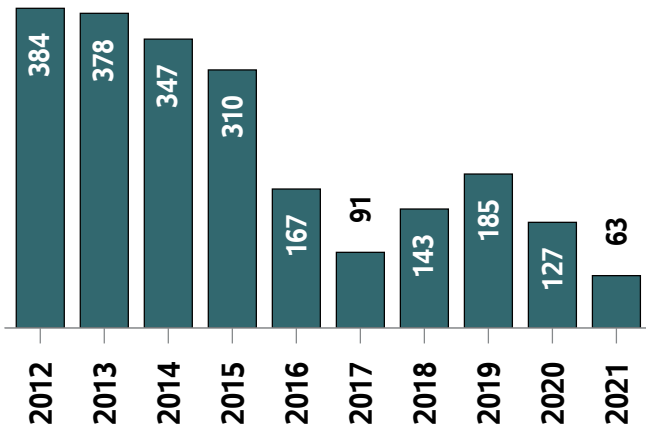
Sales Activity (May only)



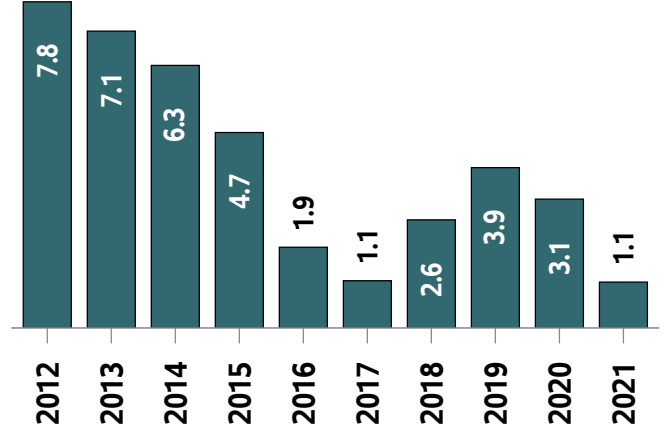
New Listings (May only)



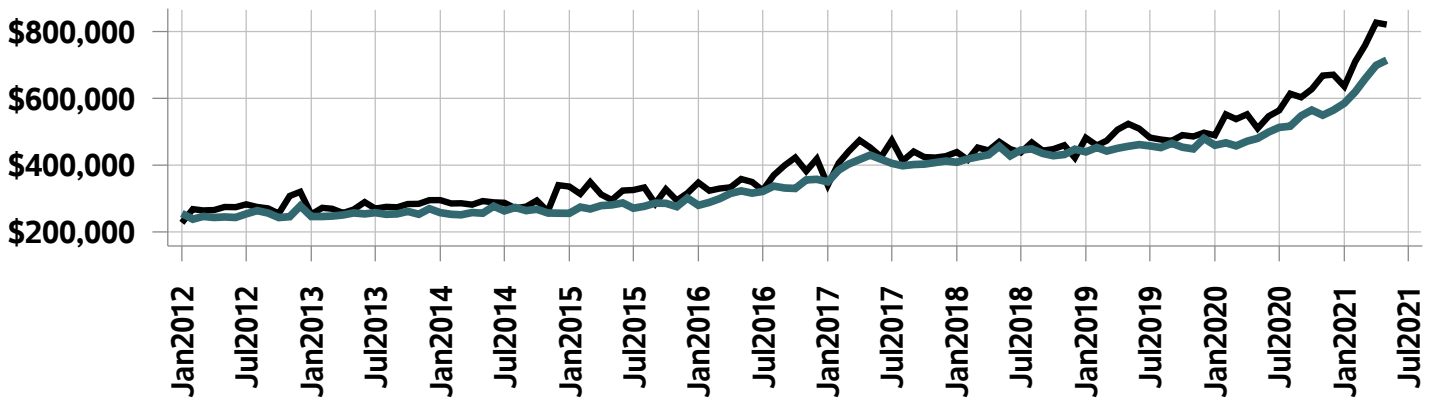
Active Listings (May only)



Months of Inventory (May only)

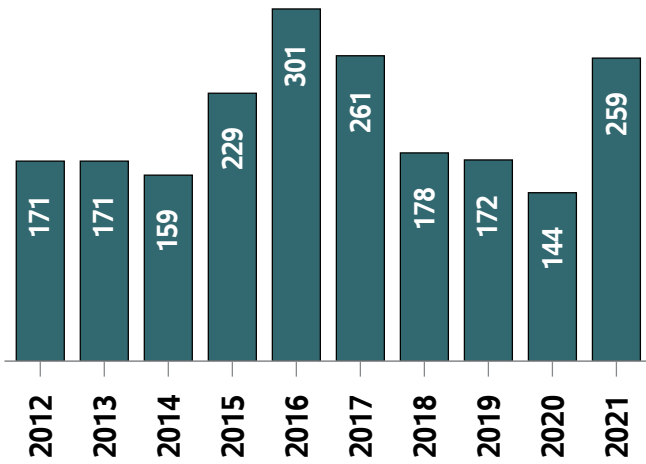


MLS® HPI Single Family Benchmark Price and Average Price

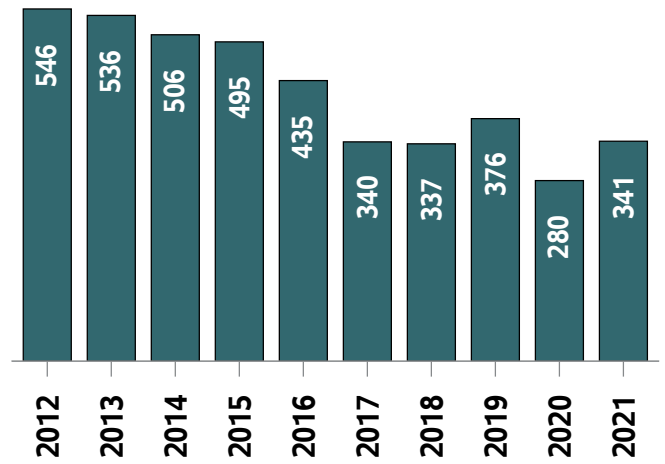


Wasaga Beach MLS® Single Family Market Activity

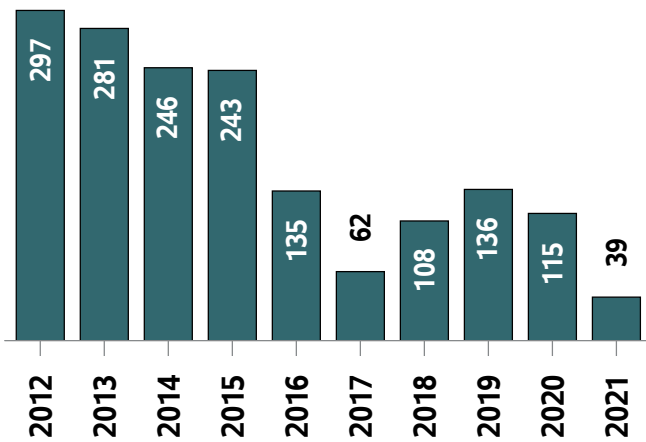
Sales Activity (May Year-to-date)



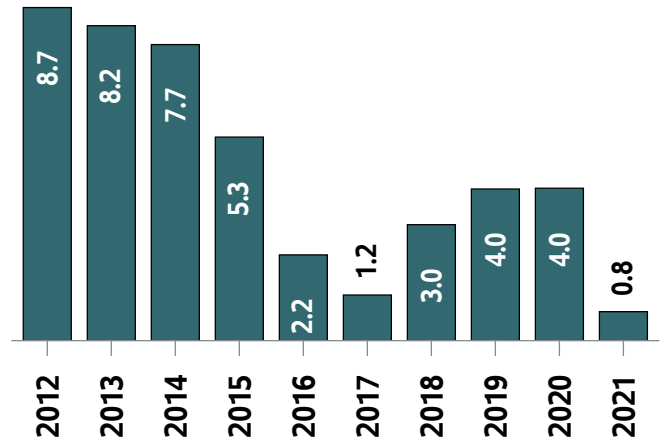
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	0	-100.0	—	-100.0	-100.0	-100.0	—
Dollar Volume	\$0	-100.0	—	-100.0	-100.0	-100.0	—
New Listings	3	-57.1	50.0	-25.0	—	-75.0	0.0
Active Listings	3	-57.1	-40.0	-62.5	200.0	-81.3	-50.0
Sales to New Listings Ratio ¹	0.0	42.9	—	25.0	—	16.7	—
Months of Inventory ²	0.0	2.3	—	8.0	1.0	8.0	—
Average Price	\$0	-100.0	—	-100.0	-100.0	-100.0	—
Median Price	\$0	-100.0	—	-100.0	-100.0	-100.0	—
Sale to List Price Ratio	0.0	97.2	—	100.0	98.9	96.3	—
Median Days on Market	0.0	69.0	—	11.0	39.0	64.0	—

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	8	60.0	100.0	-38.5	100.0	166.7	300.0
Dollar Volume	\$4,089,444	114.3	197.1	-15.1	235.9	556.4	1,120.7
New Listings	11	-21.4	-15.4	-52.2	175.0	-45.0	-8.3
Active Listings ³	2	-70.8	-71.8	-76.4	-27.1	-80.1	-70.8
Sales to New Listings Ratio ⁴	72.7	35.7	30.8	56.5	100.0	15.0	16.7
Months of Inventory ⁵	1.1	6.0	7.8	2.8	3.0	14.7	15.0
Average Price	\$511,181	33.9	48.6	38.0	67.9	146.2	205.2
Median Price	\$525,000	34.6	58.1	38.2	78.0	145.3	213.4
Sale to List Price Ratio	103.7	97.4	98.9	97.5	97.5	96.7	90.2
Median Days on Market	13.0	69.0	70.5	22.0	28.5	86.0	17.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

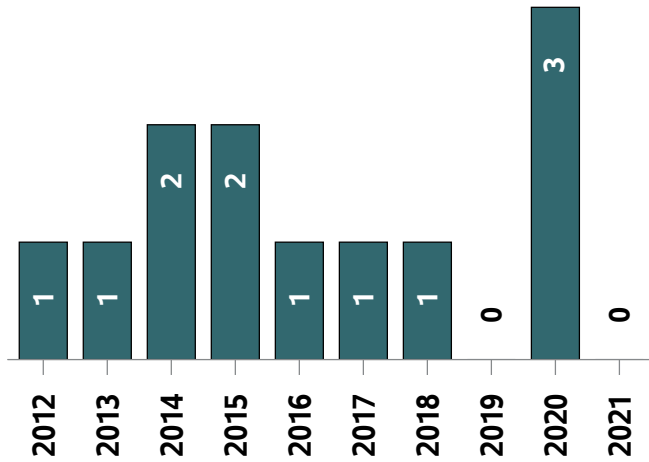
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

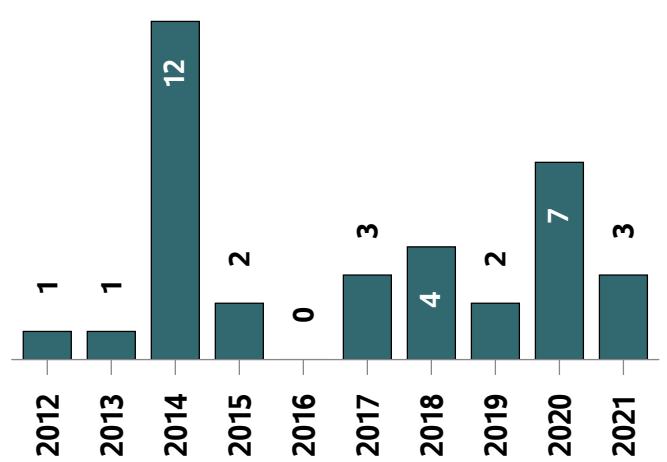
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Condo Townhouse Market Activity

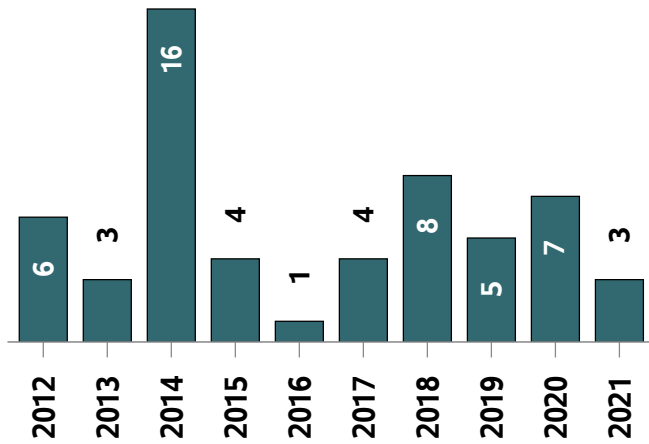
Sales Activity (May only)



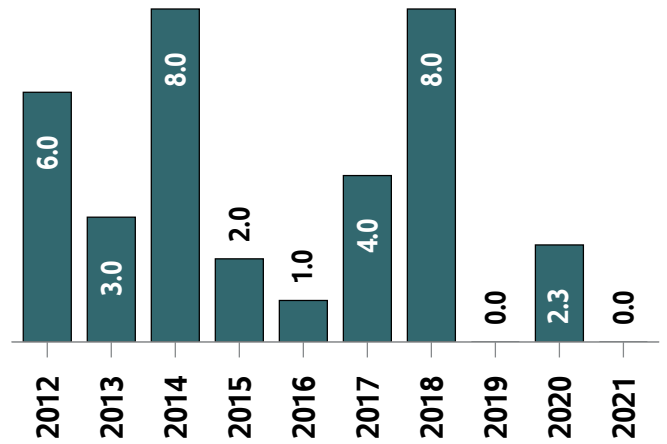
New Listings (May only)



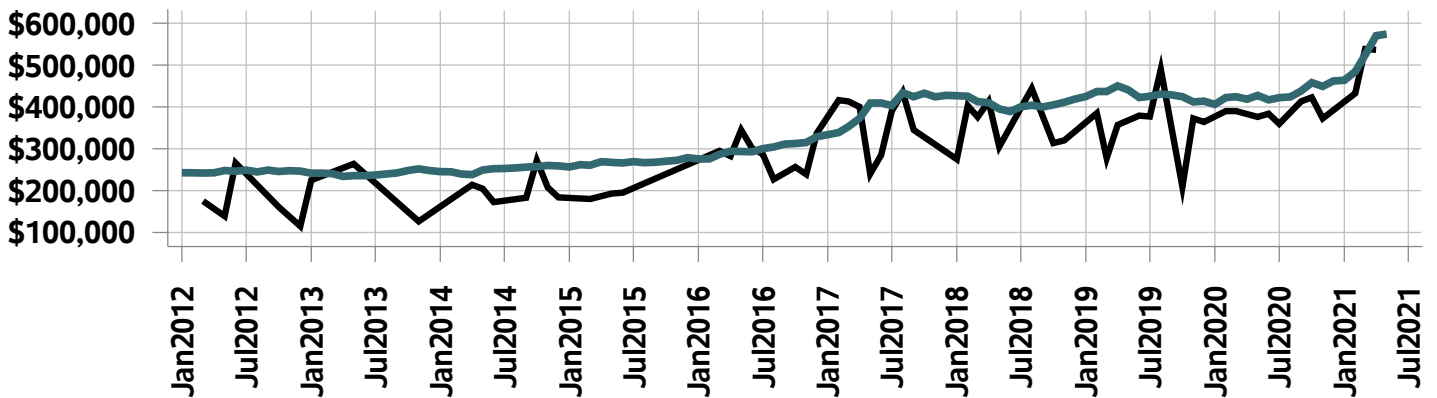
Active Listings (May only)



Months of Inventory (May only)

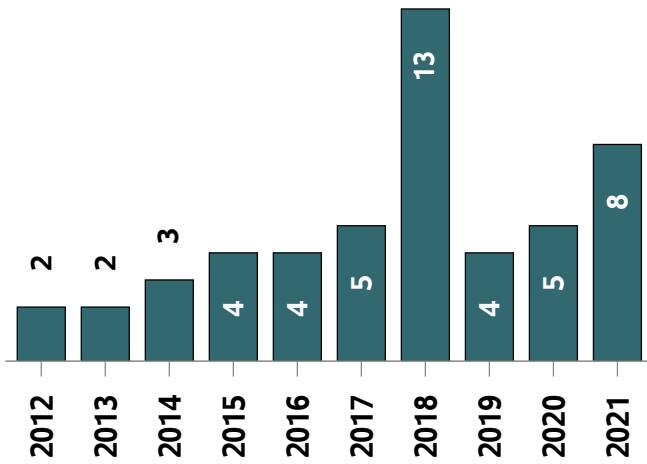


MLS® HPI Townhouse Benchmark Price and Average Price

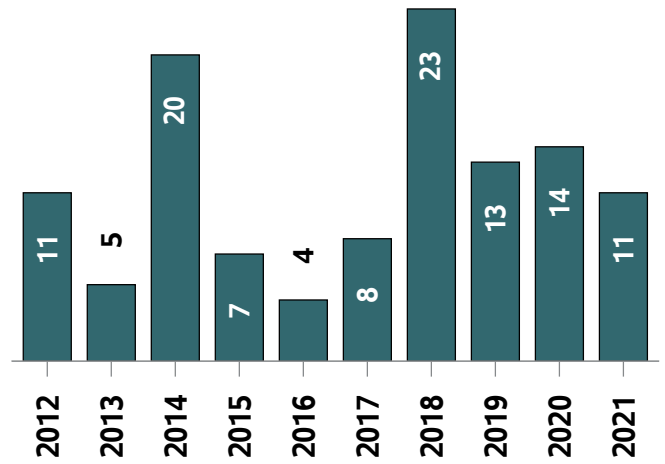


Wasaga Beach MLS® Condo Townhouse Market Activity

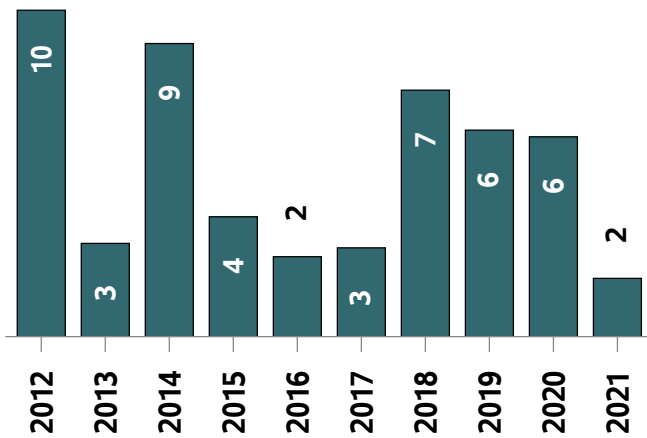
Sales Activity (May Year-to-date)



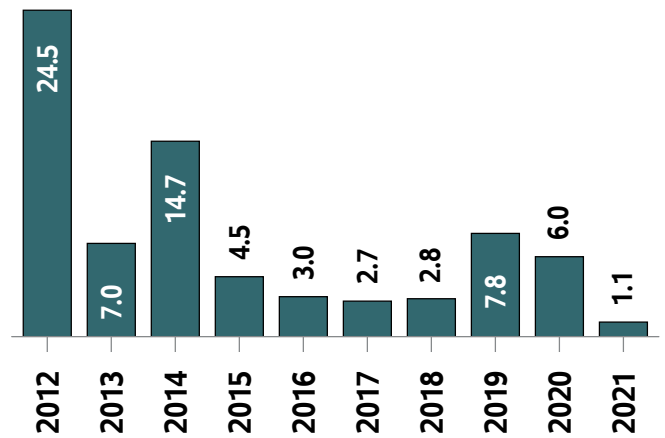
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Apartment Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	3	200.0	-25.0	0.0	-25.0	50.0	200.0
Dollar Volume	\$1,446,000	572.6	16.7	105.5	92.1	398.8	798.1
New Listings	4	33.3	-50.0	-42.9	100.0	-63.6	-33.3
Active Listings	1	-90.9	-90.9	-88.9	-88.9	-95.5	-96.7
Sales to New Listings Ratio ¹	75.0	33.3	50.0	42.9	200.0	18.2	16.7
Months of Inventory ²	0.3	11.0	2.8	3.0	2.3	11.0	30.0
Average Price	\$482,000	124.2	55.6	105.5	156.1	232.5	199.4
Median Price	\$535,000	148.8	69.8	130.1	171.0	269.1	232.3
Sale to List Price Ratio	103.9	93.9	97.8	98.0	102.1	98.5	97.0
Median Days on Market	8.0	56.0	22.5	21.0	17.5	197.5	85.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	12	100.0	200.0	33.3	9.1	140.0	100.0
Dollar Volume	\$5,856,350	270.7	372.7	139.9	164.1	732.0	574.0
New Listings	10	-41.2	-50.0	-33.3	-44.4	-66.7	-70.6
Active Listings ³	2	-73.0	-68.8	-71.4	-80.4	-87.0	-91.5
Sales to New Listings Ratio ⁴	120.0	35.3	20.0	60.0	61.1	16.7	17.6
Months of Inventory ⁵	0.8	6.2	8.0	3.9	4.6	15.4	19.5
Average Price	\$488,029	85.3	57.6	79.9	142.1	246.7	237.0
Median Price	\$454,950	70.1	44.4	62.5	136.3	209.5	211.2
Sale to List Price Ratio	100.3	96.5	97.8	97.3	99.1	97.4	97.2
Median Days on Market	13.0	45.0	22.5	61.0	43.0	88.0	108.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

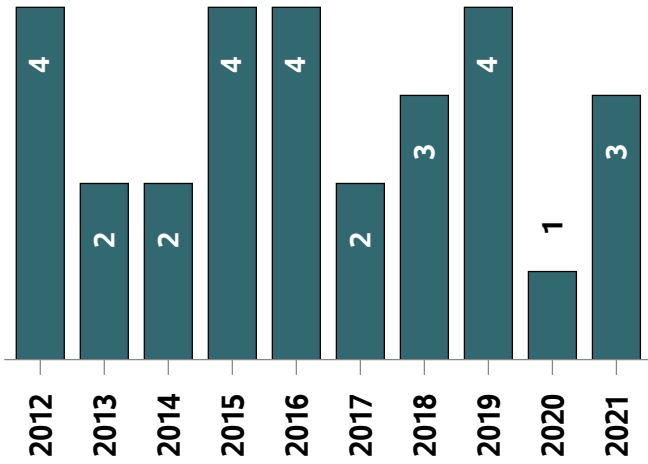
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

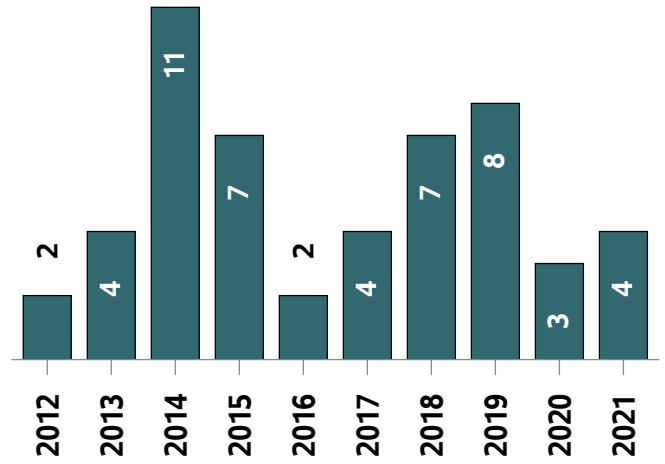
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Apartment Market Activity

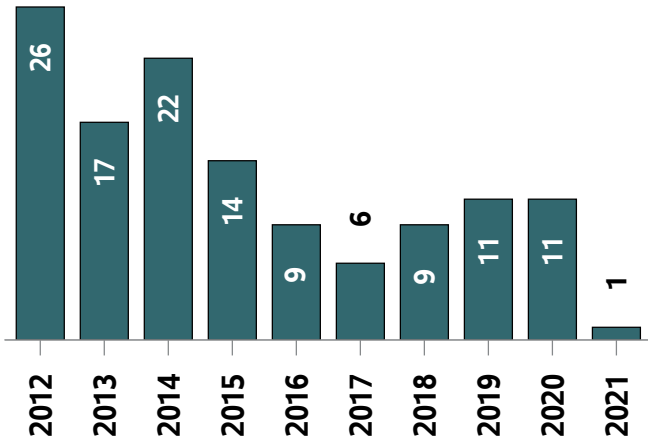
Sales Activity (May only)



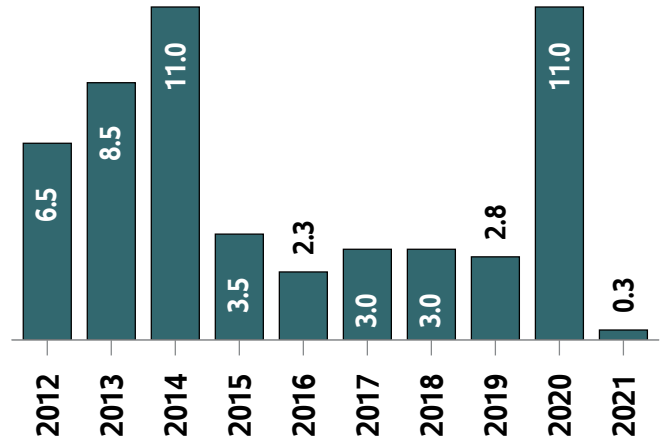
New Listings (May only)



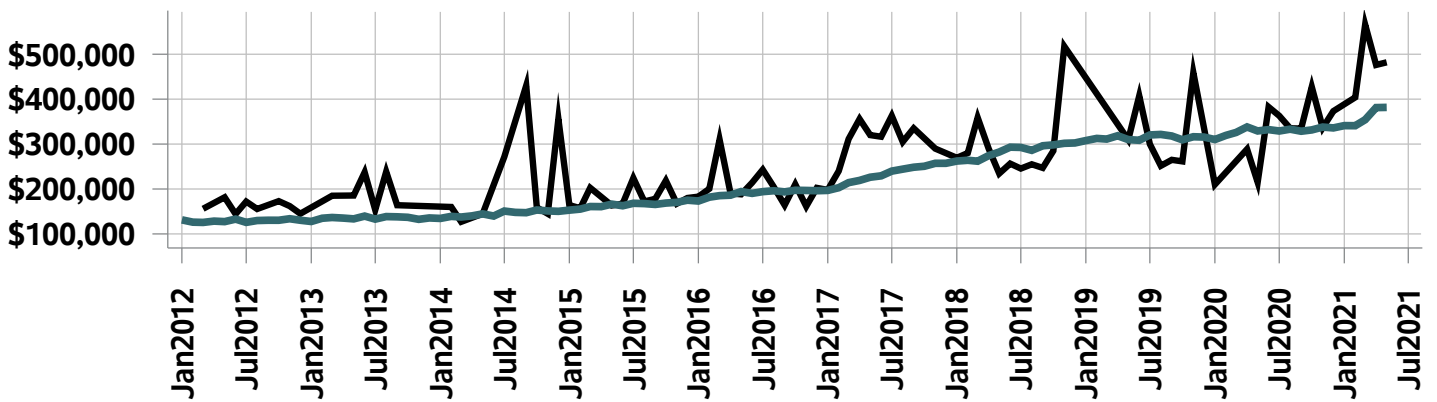
Active Listings (May only)



Months of Inventory (May only)

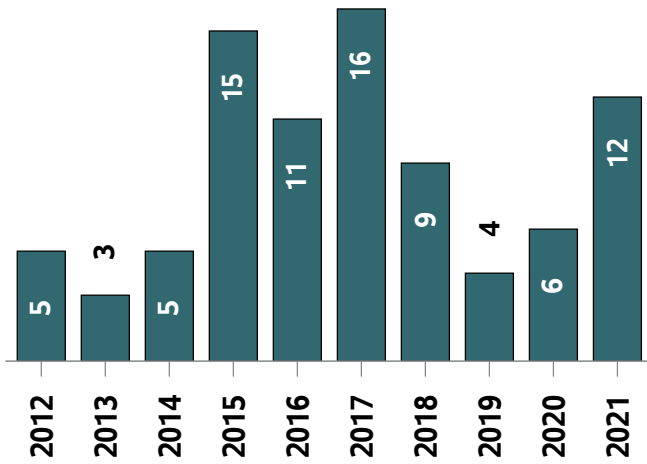


MLS® HPI Apartment Benchmark Price and Average Price

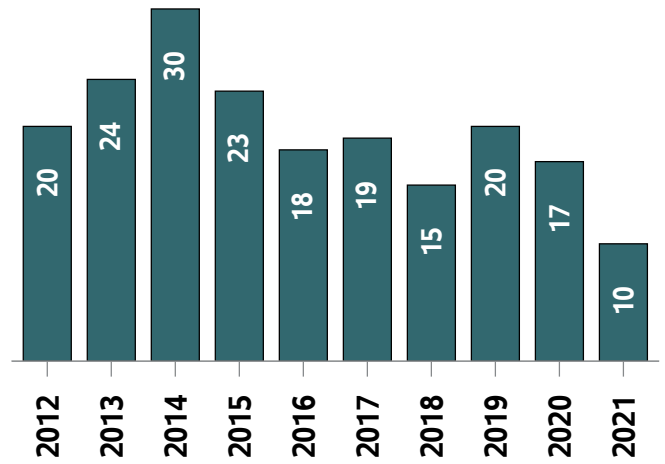


Wasaga Beach MLS® Apartment Market Activity

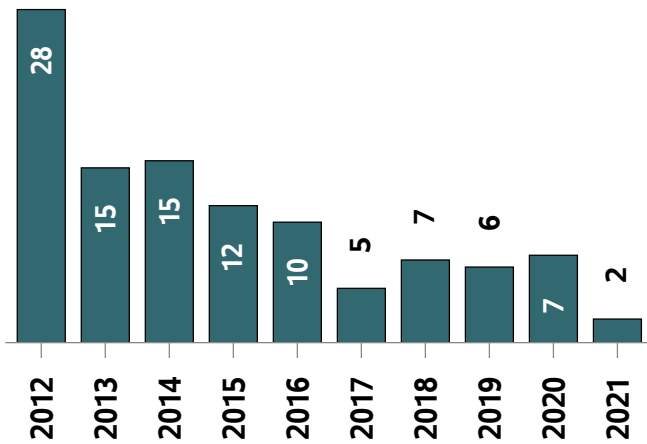
Sales Activity (May Year-to-date)



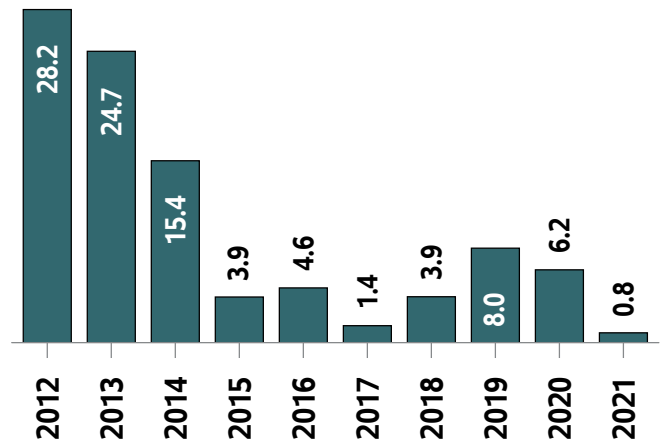
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

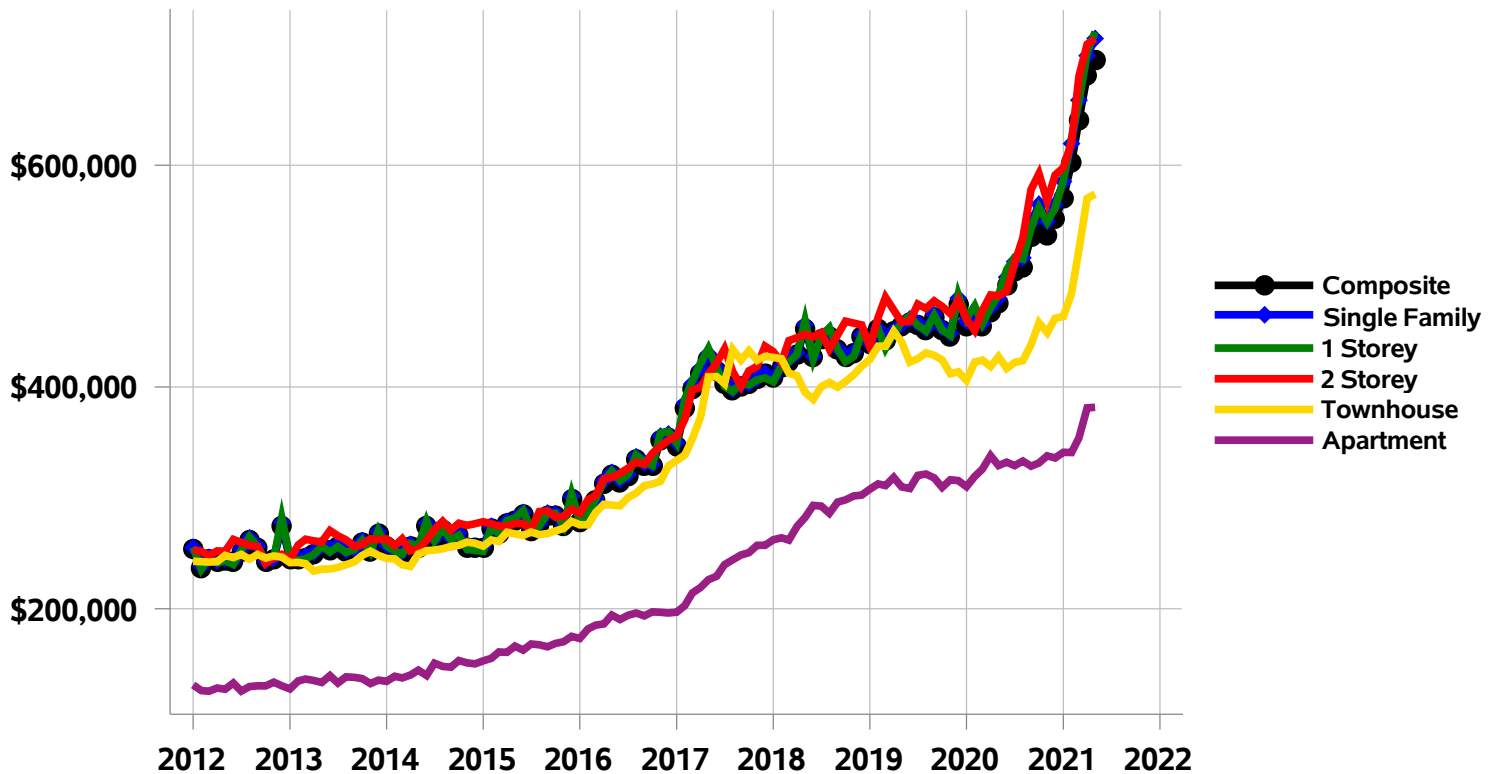
² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	May 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$694,800	2.1	15.4	29.3	46.1	53.4	116.7
Single Family	\$714,300	2.2	15.3	30.0	48.8	56.5	121.2
One Storey	\$720,300	2.7	15.4	31.3	49.2	56.6	122.2
Two Storey	\$713,900	0.7	15.0	25.8	48.0	59.5	124.1
Townhouse	\$574,000	0.7	18.5	27.8	34.3	45.2	95.6
Apartment	\$381,700	0.1	12.0	13.0	15.9	35.2	96.4

MLS® HPI Benchmark Price



Wasaga Beach MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7874
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7782
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1585
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9120
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers