



Southern Georgian Bay
ASSOCIATION OF
REALTORS®

**Southern Georgian Bay
Western District
Residential Market Activity and
MLS® Home Price Index Report
September 2021**



Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

Southern Georgian Bay Western District MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	236	-26.7	8.3	33.3	5.8	14.0	42.2
Dollar Volume	\$218,761,164	-2.4	77.9	152.0	154.8	236.7	314.4
New Listings	280	-28.0	-18.8	-14.1	1.1	-26.7	-41.2
Active Listings	317	-28.9	-61.7	-58.1	-53.4	-79.8	-82.9
Sales to New Listings Ratio ¹	84.3	82.8	63.2	54.3	80.5	54.2	34.9
Months of Inventory ²	1.3	1.4	3.8	4.3	3.0	7.6	11.2
Average Price	\$926,954	33.2	64.3	89.0	140.7	195.4	191.5
Median Price	\$750,000	26.6	61.7	73.6	114.3	178.8	167.9
Sale to List Price Ratio	102.0	100.1	97.3	97.4	97.8	95.8	95.6
Median Days on Market	15.0	16.0	34.5	27.0	39.0	71.0	75.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	2,184	6.6	30.2	42.4	1.0	34.8	66.0
Dollar Volume	\$1,864,610,129	41.3	107.0	149.1	128.9	265.0	371.2
New Listings	2,894	0.2	-5.7	4.8	-0.7	-24.1	-27.5
Active Listings ³	302	-48.5	-60.2	-50.4	-61.8	-79.8	-81.6
Sales to New Listings Ratio ⁴	75.5	70.9	54.6	55.5	74.3	42.5	33.0
Months of Inventory ⁵	1.2	2.6	4.1	3.6	3.3	8.3	11.2
Average Price	\$853,759	32.6	58.9	74.9	126.7	170.7	183.9
Median Price	\$725,000	33.0	56.3	68.6	124.5	172.6	185.2
Sale to List Price Ratio	103.7	98.6	97.5	97.8	97.4	96.0	95.5
Median Days on Market	10.0	23.0	31.0	25.5	32.0	58.0	61.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

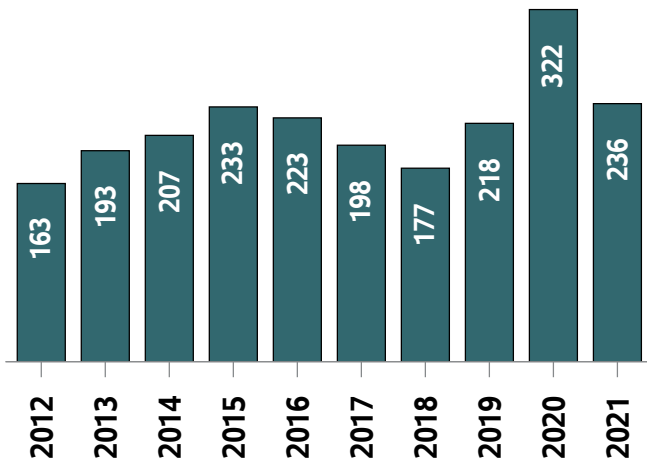
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

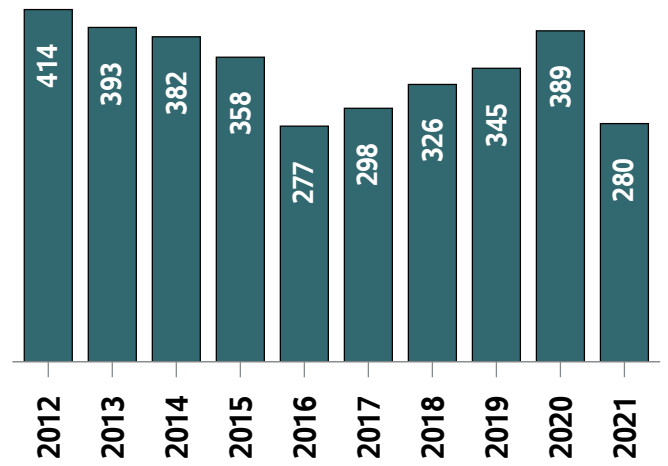
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Residential Market Activity

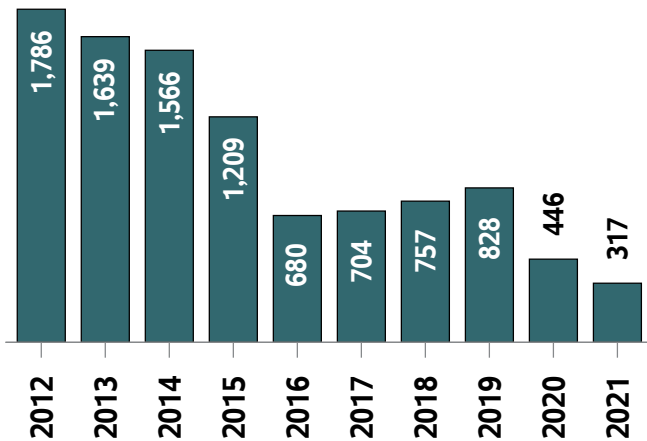
Sales Activity (September only)



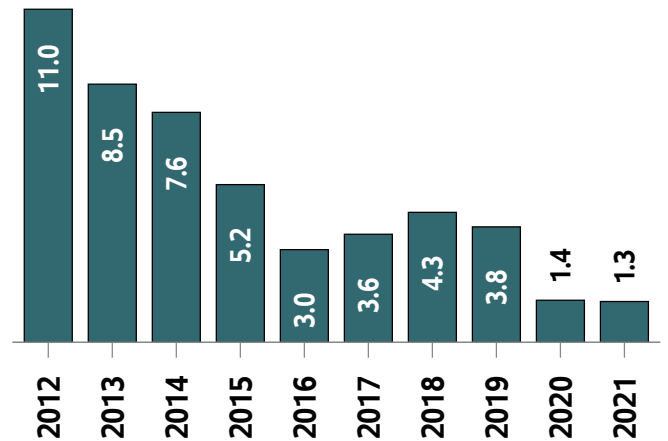
New Listings (September only)



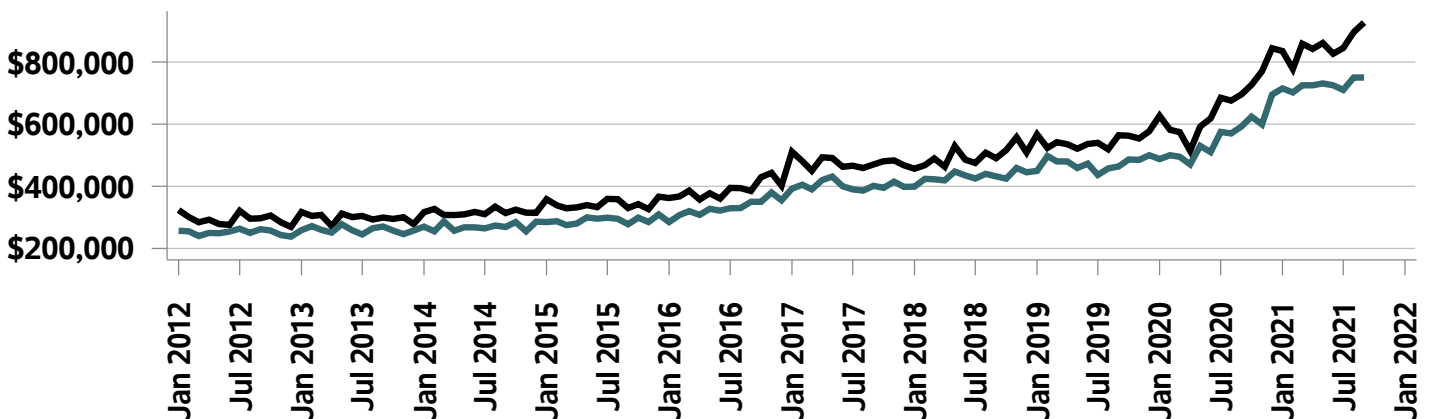
Active Listings (September only)



Months of Inventory (September only)

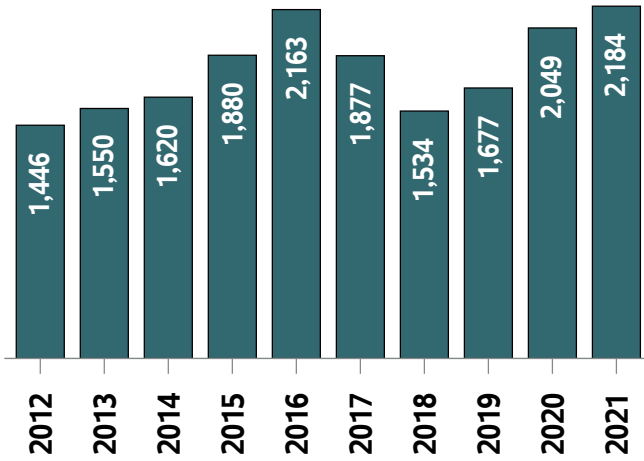


Average Price and Median Price

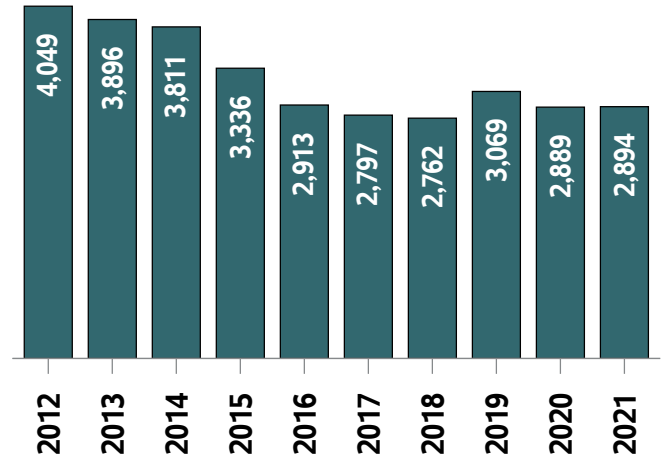


Southern Georgian Bay Western District MLS® Residential Market Activity

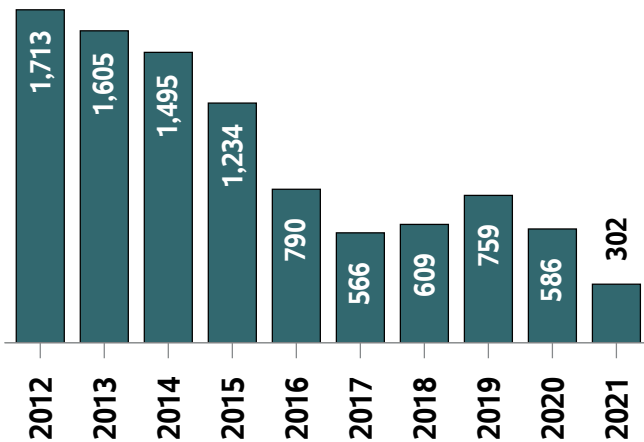
Sales Activity (September Year-to-date)



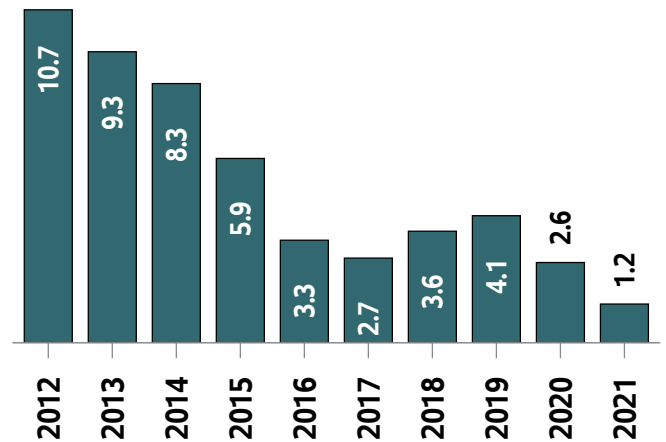
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	179	-21.1	12.6	40.9	12.6	17.8	35.6
Dollar Volume	\$182,109,599	4.3	82.2	167.0	170.5	252.5	316.4
New Listings	210	-24.5	-19.5	-18.0	1.4	-26.8	-37.5
Active Listings	221	-28.0	-65.7	-63.3	-58.6	-81.5	-83.6
Sales to New Listings Ratio ¹	85.2	81.7	60.9	49.6	76.8	53.0	39.3
Months of Inventory ²	1.2	1.4	4.1	4.7	3.4	7.9	10.2
Average Price	\$1,017,372	32.3	61.9	89.5	140.3	199.4	207.0
Median Price	\$811,000	22.0	56.3	73.5	106.4	187.1	184.6
Sale to List Price Ratio	102.5	100.2	97.1	97.1	97.4	95.5	95.5
Median Days on Market	15.0	15.0	38.0	29.0	37.0	75.0	73.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	1,533	3.1	26.7	39.1	-5.5	24.2	51.6
Dollar Volume	\$1,458,010,991	37.7	105.5	147.1	117.7	243.7	349.7
New Listings	2,046	-0.4	-11.1	-2.5	-9.8	-29.7	-30.6
Active Listings ³	210	-51.3	-63.8	-55.9	-65.3	-81.4	-82.1
Sales to New Listings Ratio ⁴	74.9	72.4	52.6	52.5	71.5	42.4	34.3
Months of Inventory ⁵	1.2	2.6	4.3	3.9	3.4	8.2	10.4
Average Price	\$951,083	33.6	62.2	77.6	130.3	176.7	196.6
Median Price	\$793,000	32.2	57.0	69.5	126.6	177.8	195.9
Sale to List Price Ratio	103.8	98.6	97.3	97.7	97.3	96.0	95.6
Median Days on Market	10.0	23.0	32.0	26.0	31.0	56.0	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

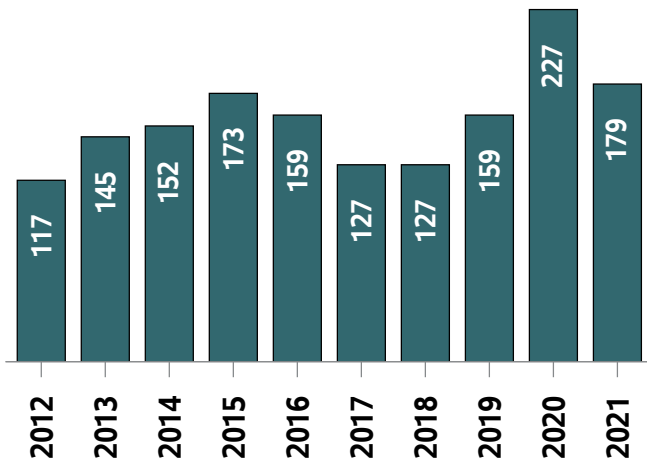
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

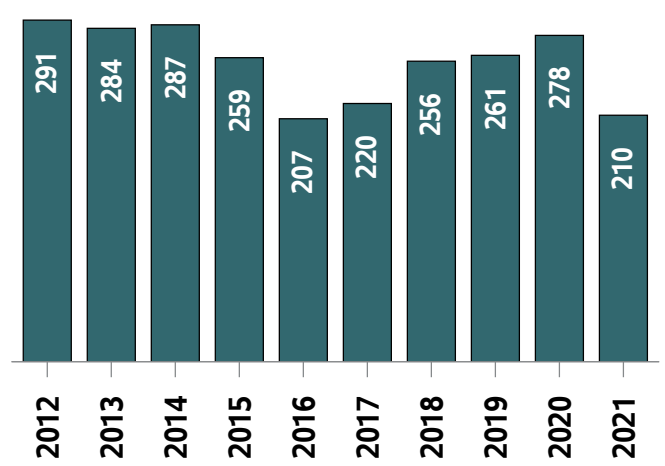
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

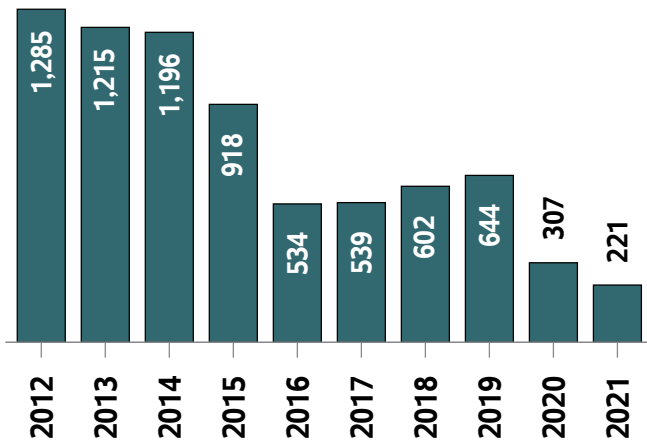
Sales Activity (September only)



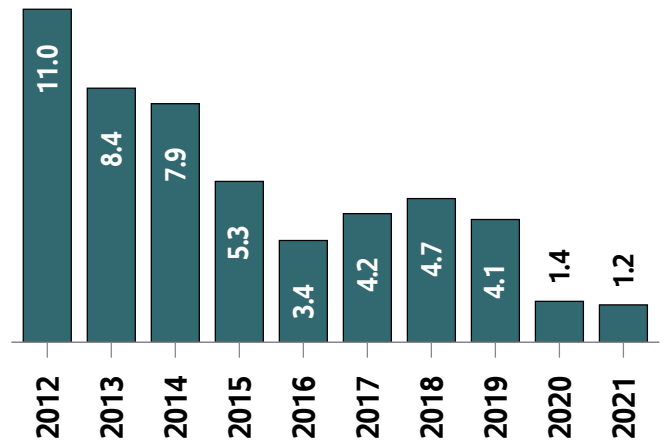
New Listings (September only)



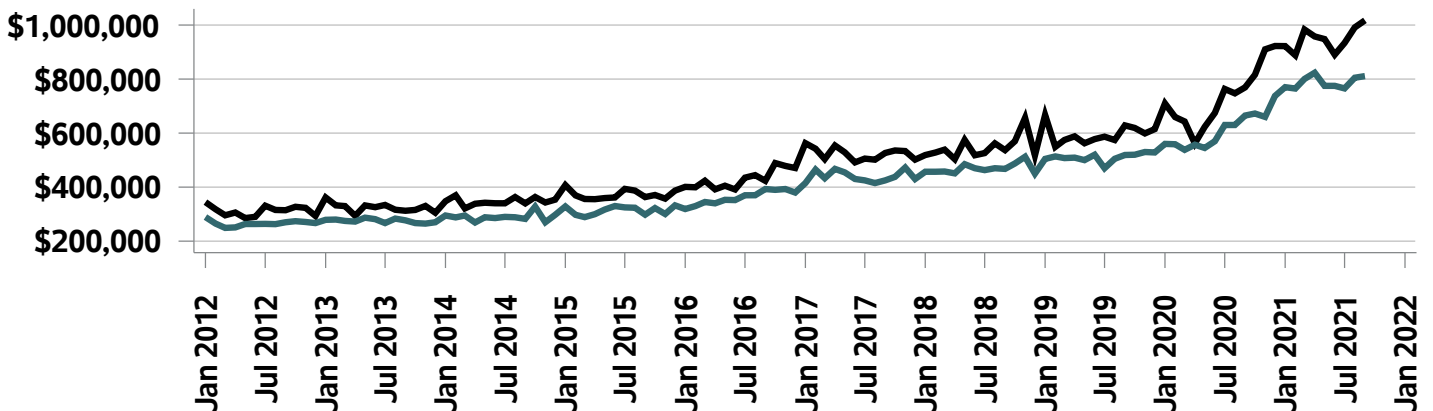
Active Listings (September only)



Months of Inventory (September only)

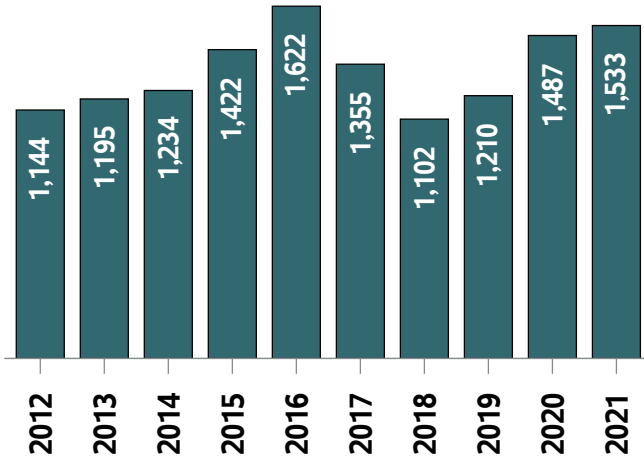


Average Price and Median Price

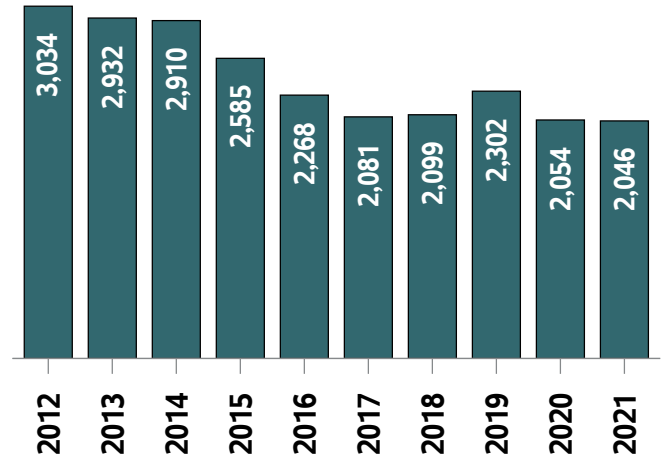


Southern Georgian Bay Western District MLS® Single Family Market Activity

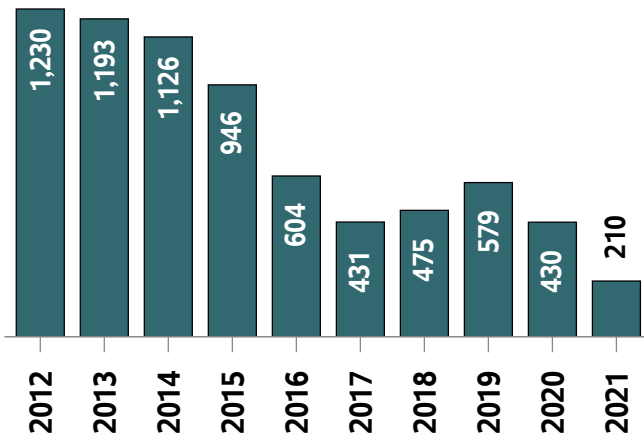
Sales Activity (September Year-to-date)



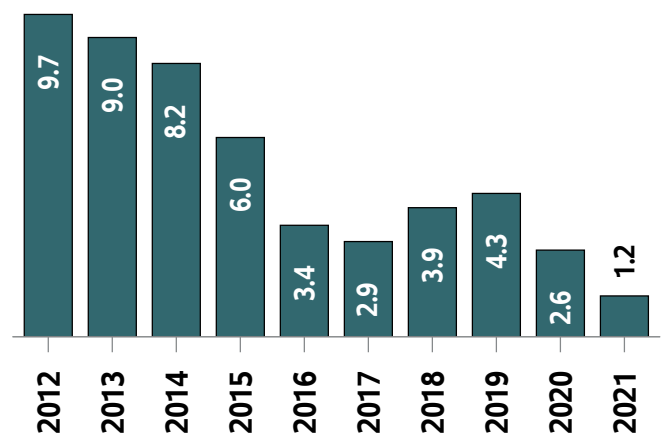
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	12	-55.6	-36.8	-42.9	-25.0	0.0	50.0
Dollar Volume	\$8,457,200	-46.9	1.0	-2.5	32.1	211.7	495.6
New Listings	16	-36.0	-54.3	-40.7	-5.9	-44.8	-60.0
Active Listings	10	-61.5	-86.1	-77.3	-54.5	-90.1	-91.9
Sales to New Listings Ratio ¹	75.0	108.0	54.3	77.8	94.1	41.4	20.0
Months of Inventory ²	0.8	1.0	3.8	2.1	1.4	8.4	15.5
Average Price	\$704,767	19.4	59.9	70.6	76.2	211.7	297.1
Median Price	\$677,000	55.6	71.4	78.2	95.4	240.2	304.9
Sale to List Price Ratio	100.8	98.9	98.7	99.1	98.6	96.4	95.3
Median Days on Market	11.0	24.0	28.0	19.0	21.0	65.0	78.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	144	-25.8	-16.3	-15.3	-4.6	24.1	77.8
Dollar Volume	\$100,915,258	4.3	28.0	45.3	119.6	265.5	435.6
New Listings	183	-35.1	-34.6	-26.8	16.6	-26.2	-32.2
Active Listings ³	12	-75.9	-77.4	-73.1	-63.7	-87.7	-90.1
Sales to New Listings Ratio ⁴	78.7	68.8	61.4	68.0	96.2	46.8	30.0
Months of Inventory ⁵	0.7	2.2	2.7	2.3	1.9	7.4	13.0
Average Price	\$700,800	40.5	52.9	71.5	130.3	194.4	201.3
Median Price	\$652,000	52.0	69.2	72.9	141.6	208.6	227.6
Sale to List Price Ratio	106.2	98.1	98.4	98.8	98.0	96.6	95.9
Median Days on Market	7.0	23.5	23.0	21.0	28.0	63.0	80.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

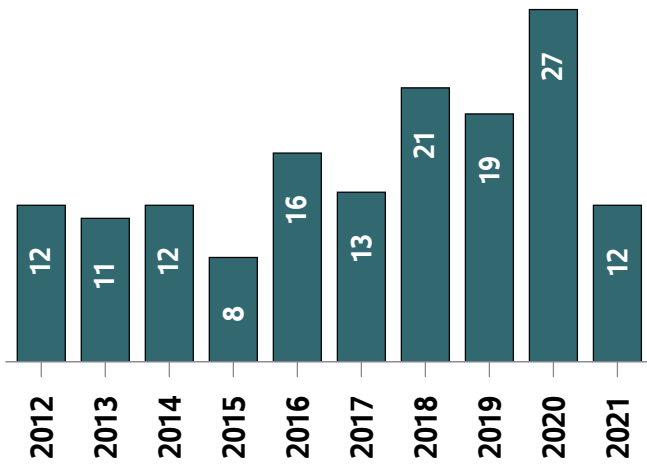
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

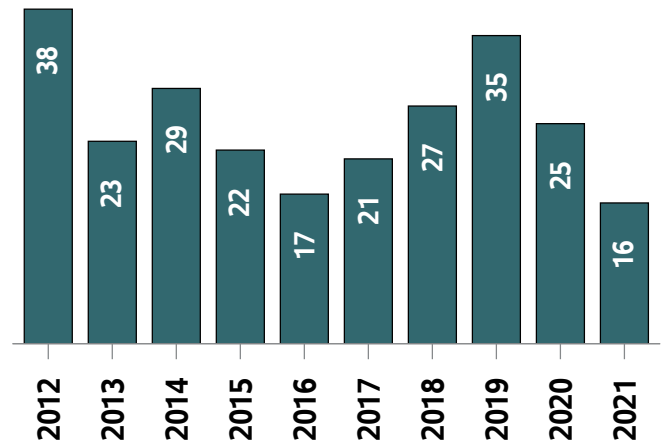
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

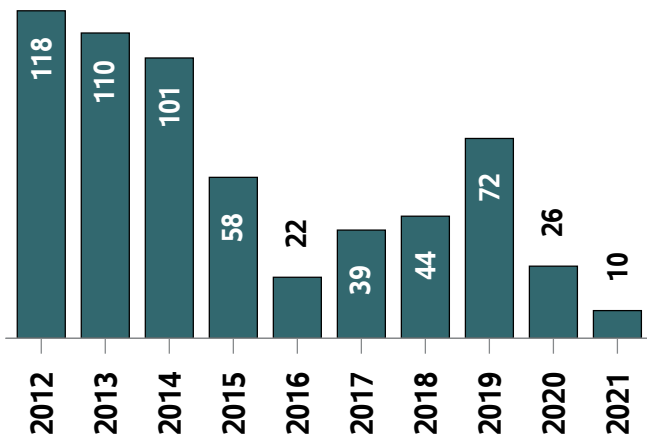
Sales Activity (September only)



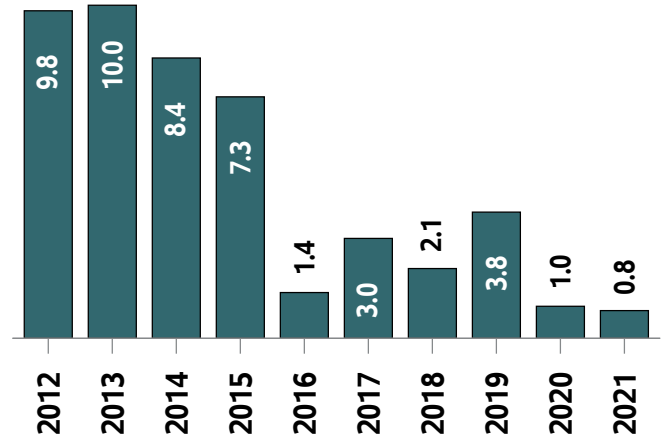
New Listings (September only)



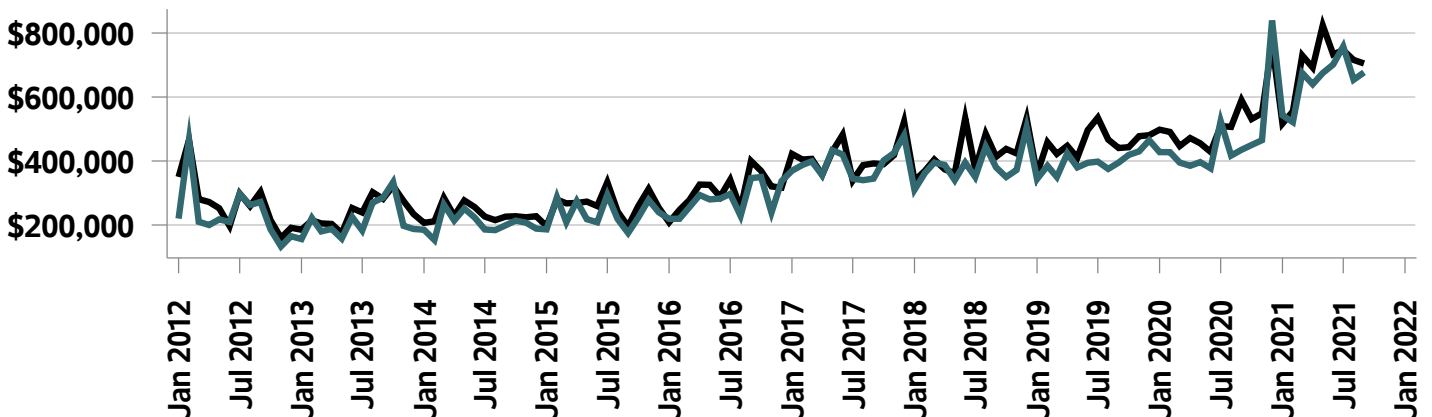
Active Listings (September only)



Months of Inventory (September only)

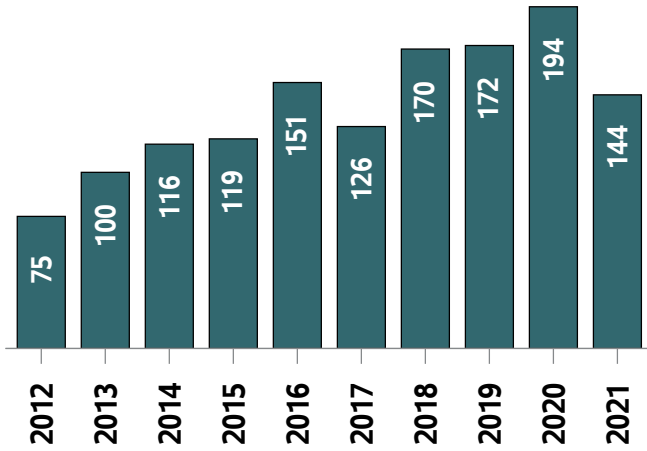


Average Price and Median Price

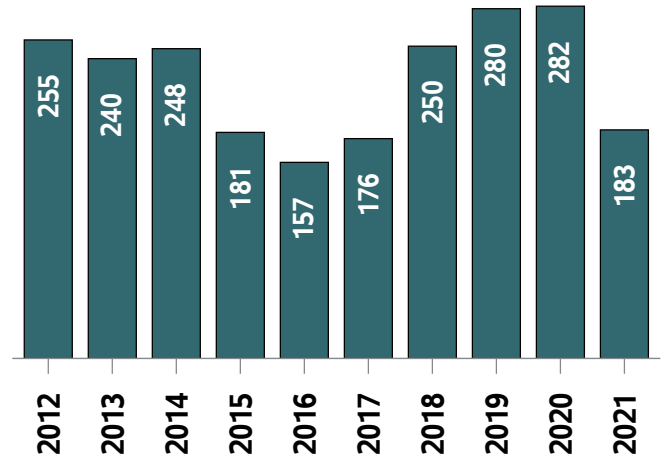


Southern Georgian Bay Western District MLS® Condo Townhouse Market Activity

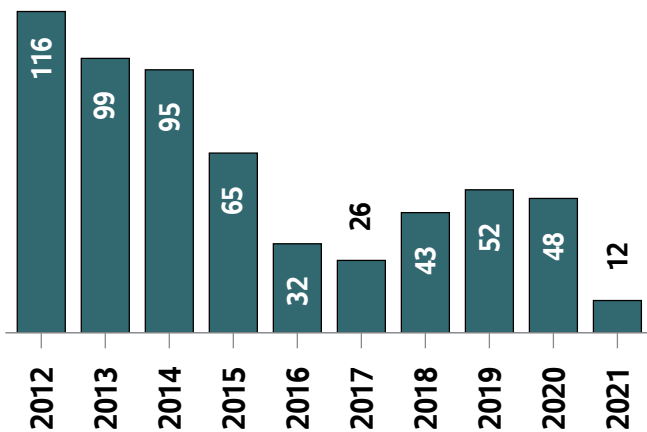
Sales Activity (September Year-to-date)



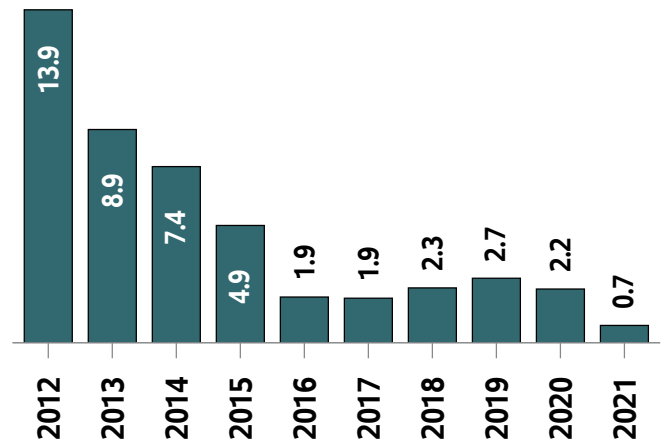
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Southern Georgian Bay Western District MLS® Apartment Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	23	-53.1	15.0	53.3	-37.8	-28.1	21.1
Dollar Volume	\$12,526,188	-47.2	86.8	123.8	34.0	57.1	151.7
New Listings	30	-48.3	7.1	30.4	-26.8	-37.5	-65.5
Active Listings	54	-33.3	12.5	-16.9	-41.9	-73.4	-81.7
Sales to New Listings Ratio ¹	76.7	84.5	71.4	65.2	90.2	66.7	21.8
Months of Inventory ²	2.3	1.7	2.4	4.3	2.5	6.3	15.5
Average Price	\$544,617	12.4	62.4	45.9	115.5	118.6	107.9
Median Price	\$549,000	24.8	77.5	60.5	149.5	164.6	181.5
Sale to List Price Ratio	99.0	100.4	97.2	98.9	100.0	96.6	96.1
Median Days on Market	25.0	16.0	20.5	42.0	43.0	69.5	92.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	300	40.8	88.7	92.3	11.1	41.5	74.4
Dollar Volume	\$165,994,036	74.5	181.6	215.2	132.6	262.7	316.5
New Listings	386	14.9	61.5	64.3	12.9	-22.0	-35.1
Active Listings ³	51	-24.6	-18.4	-6.5	-54.8	-75.6	-81.4
Sales to New Listings Ratio ⁴	77.7	63.4	66.5	66.4	78.9	42.8	28.9
Months of Inventory ⁵	1.5	2.8	3.5	3.1	3.7	8.8	14.3
Average Price	\$553,313	23.9	49.3	63.9	109.3	156.3	138.8
Median Price	\$522,500	31.0	55.0	66.7	122.3	175.0	165.2
Sale to List Price Ratio	102.3	98.5	97.6	98.1	97.8	95.7	95.2
Median Days on Market	14.0	26.0	41.0	25.0	39.5	66.0	72.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

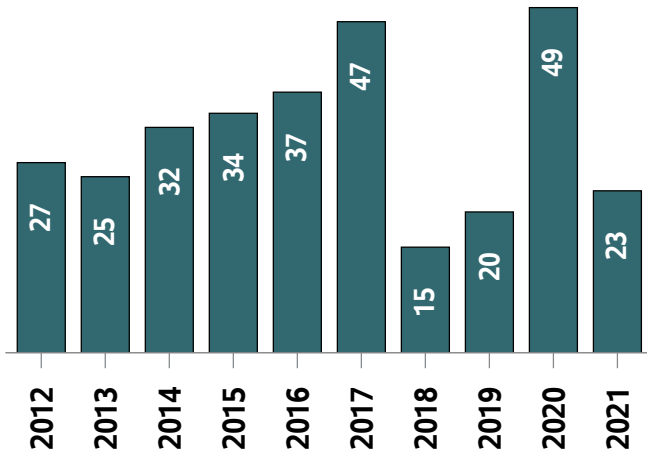
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

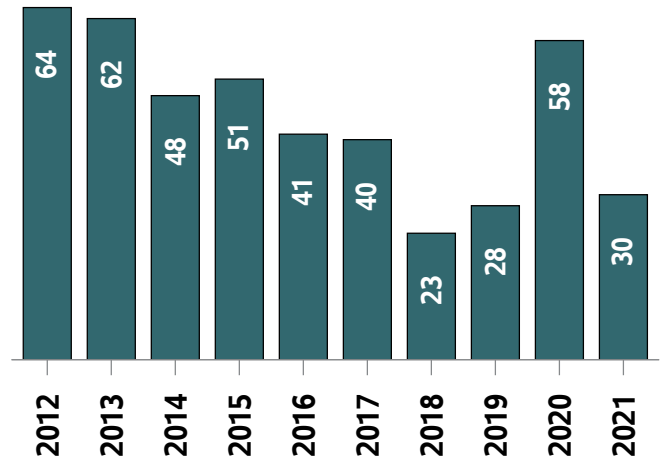
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

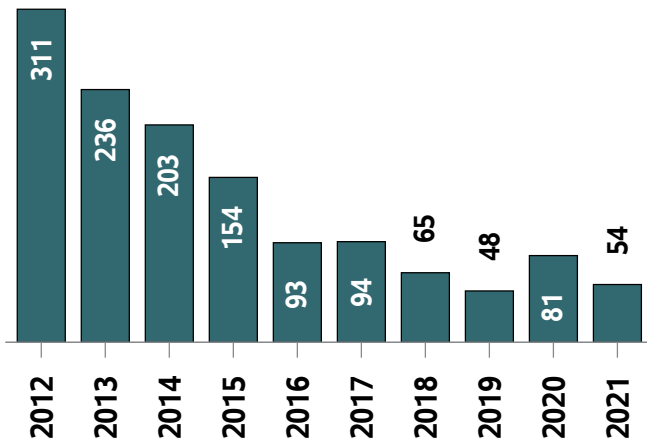
Sales Activity (September only)



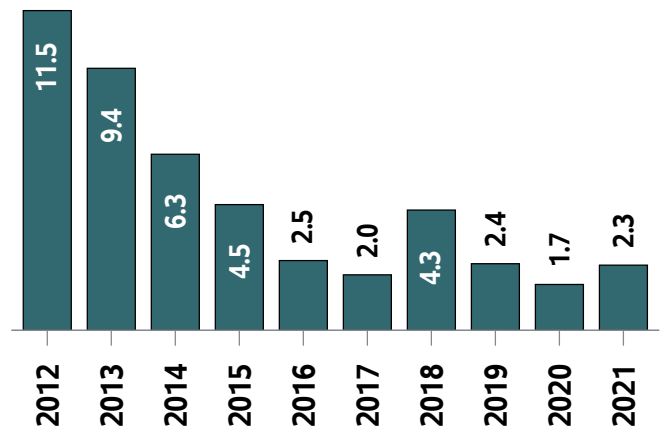
New Listings (September only)



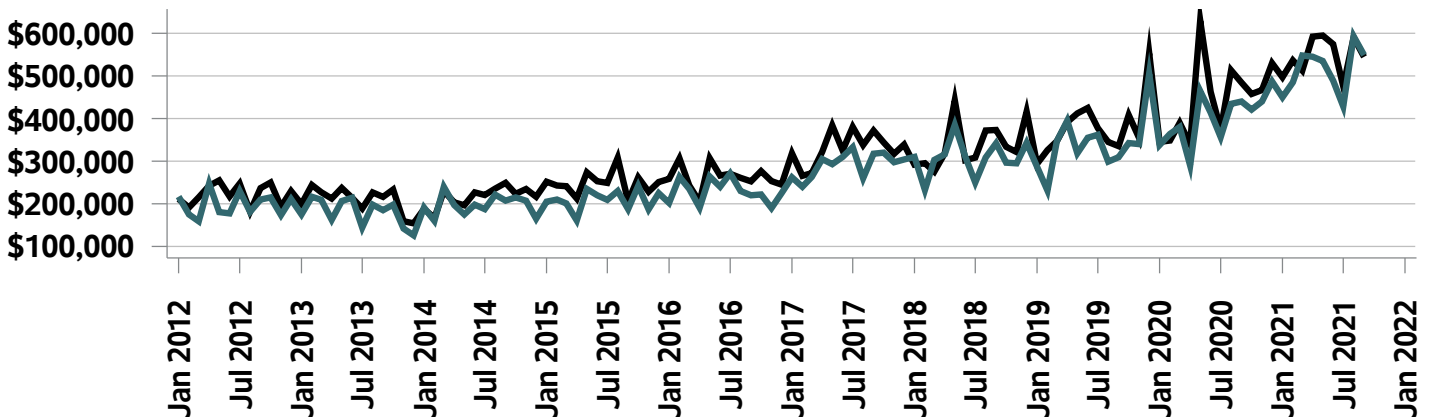
Active Listings (September only)



Months of Inventory (September only)

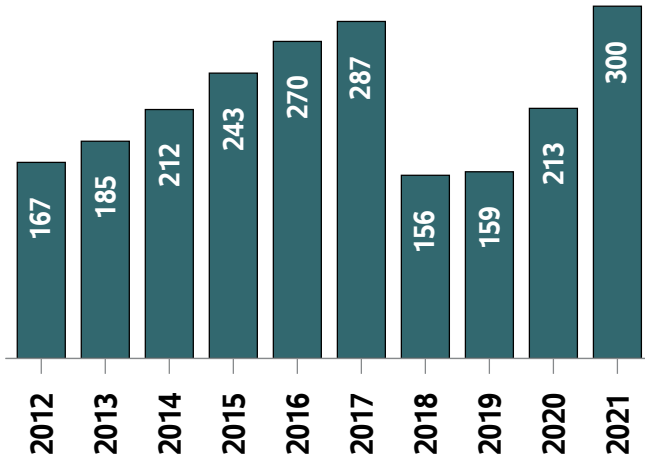


Average Price and Median Price

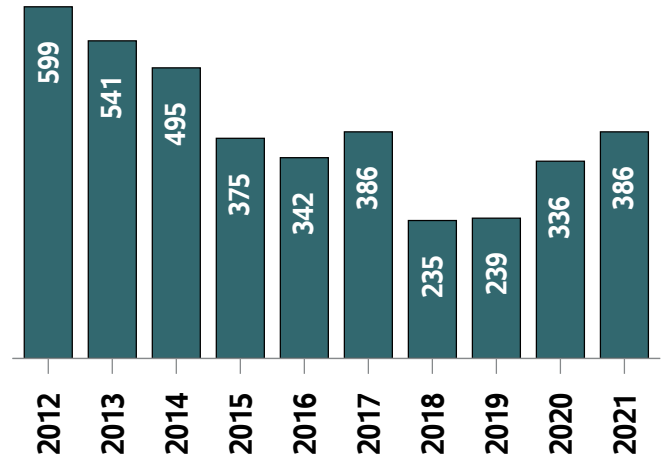


Southern Georgian Bay Western District MLS® Apartment Market Activity

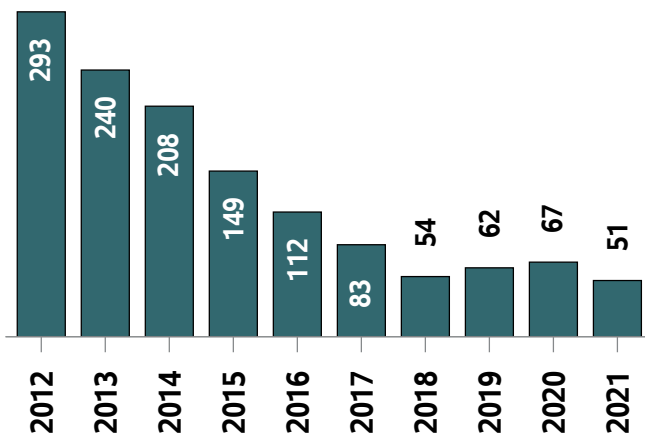
Sales Activity (September Year-to-date)



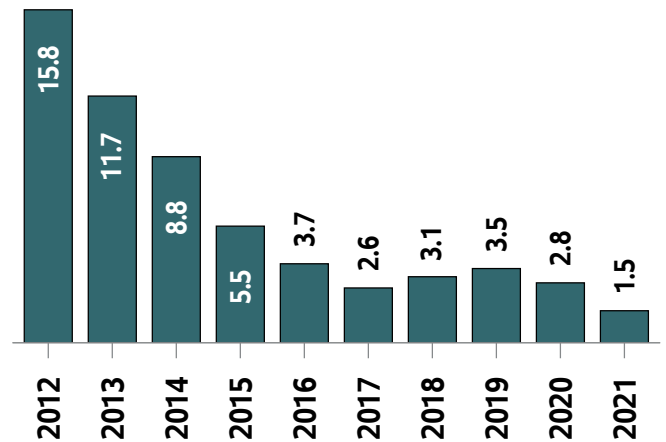
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	38	-43.3	-7.3	35.7	0.0	22.6	46.2
Dollar Volume	\$49,655,865	-21.1	32.2	175.1	159.3	334.4	312.6
New Listings	49	-51.5	-27.9	-12.5	-33.8	-26.9	-46.7
Active Listings	77	-33.0	-56.3	-50.3	-60.7	-75.0	-80.5
Sales to New Listings Ratio ¹	77.6	66.3	60.3	50.0	51.4	46.3	28.3
Months of Inventory ²	2.0	1.7	4.3	5.5	5.2	9.9	15.2
Average Price	\$1,306,733	39.1	42.6	102.7	159.3	254.3	182.3
Median Price	\$1,022,500	23.9	76.3	103.5	150.3	271.8	196.4
Sale to List Price Ratio	98.6	102.1	97.1	98.4	98.0	94.3	94.4
Median Days on Market	22.5	14.0	31.0	27.0	60.5	95.0	81.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	392	2.3	40.5	56.2	25.6	56.8	93.1
Dollar Volume	\$418,667,130	26.4	109.2	159.1	171.2	309.3	389.5
New Listings	558	-5.1	6.5	22.6	10.3	-14.2	-23.0
Active Listings ³	72	-52.4	-54.9	-47.5	-64.0	-76.6	-79.5
Sales to New Listings Ratio ⁴	70.3	65.1	53.2	55.2	61.7	38.5	28.0
Months of Inventory ⁵	1.7	3.6	5.2	4.9	5.8	11.1	15.6
Average Price	\$1,068,028	23.5	48.9	65.9	115.8	161.1	153.5
Median Price	\$882,908	20.1	50.9	68.8	122.4	170.5	167.5
Sale to List Price Ratio	102.8	98.7	97.6	98.0	96.5	95.3	94.7
Median Days on Market	13.0	26.0	34.0	29.0	47.0	77.0	72.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

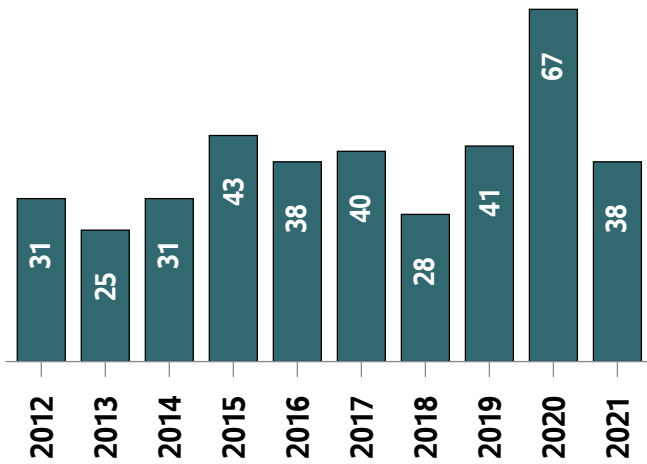
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

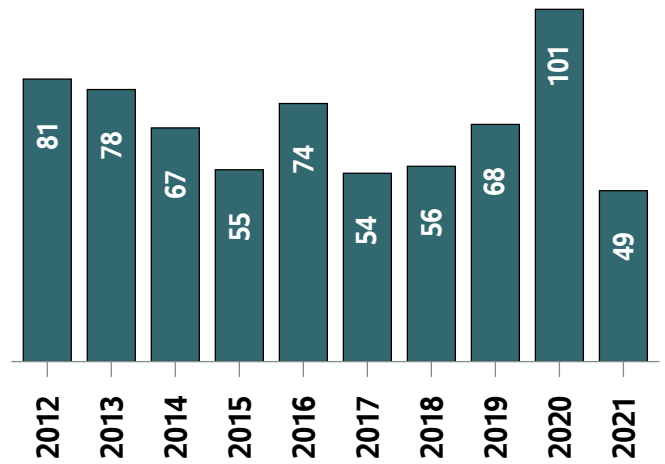
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Residential Market Activity

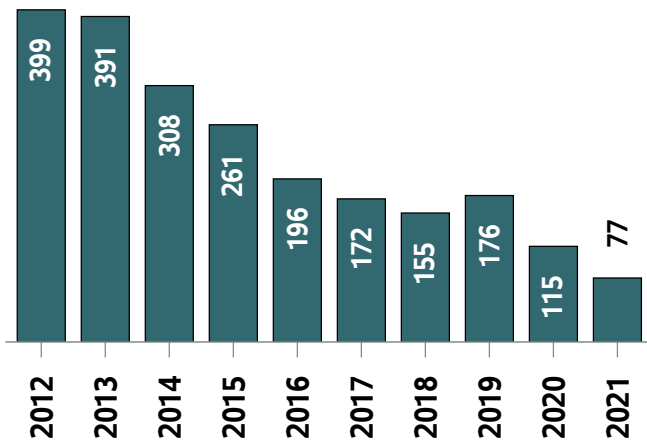
Sales Activity (September only)



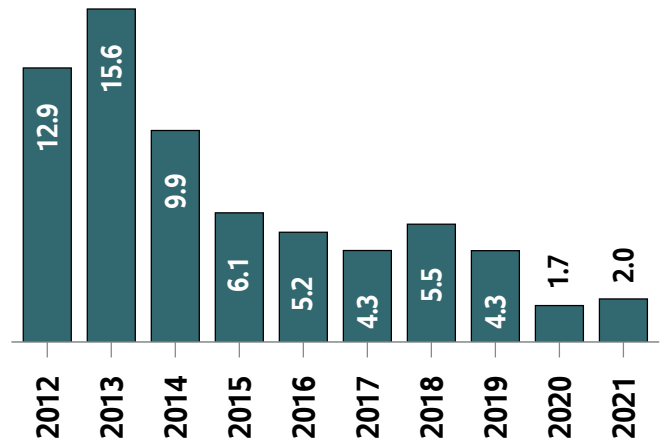
New Listings (September only)



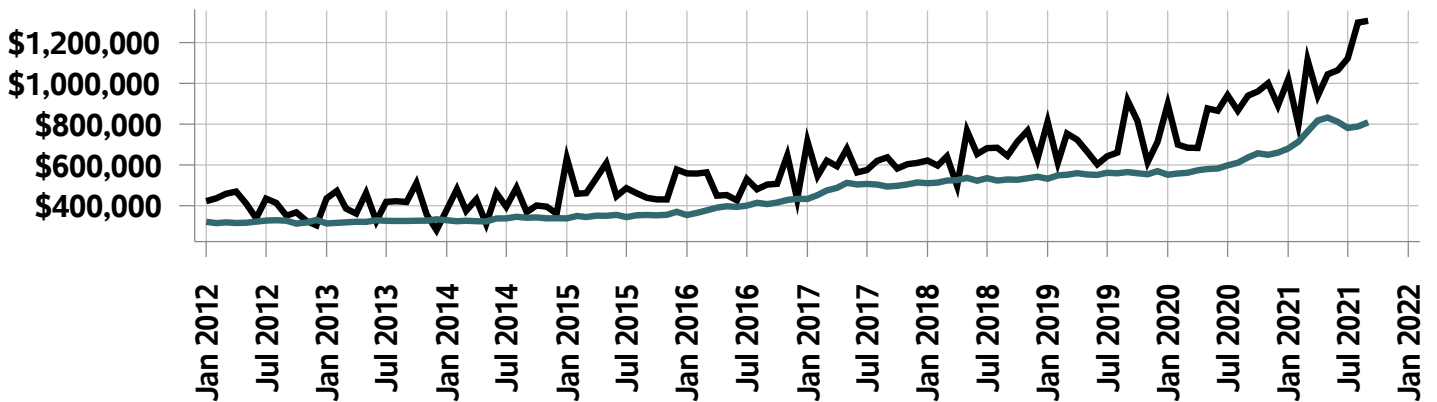
Active Listings (September only)



Months of Inventory (September only)

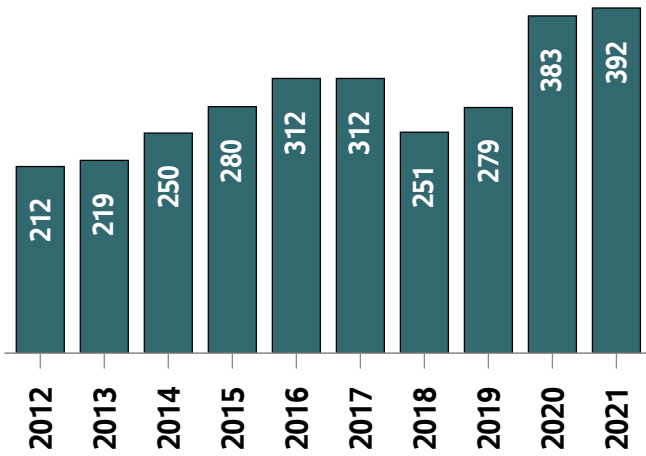


MLS® HPI Composite Benchmark Price and Average Price

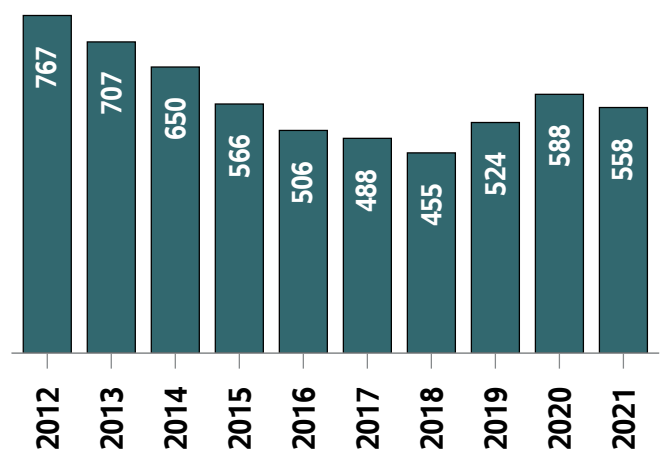


Blue Mountains (The) MLS® Residential Market Activity

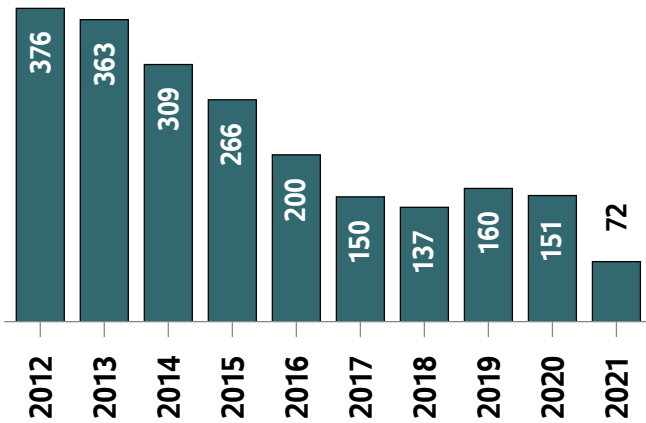
Sales Activity (September Year-to-date)



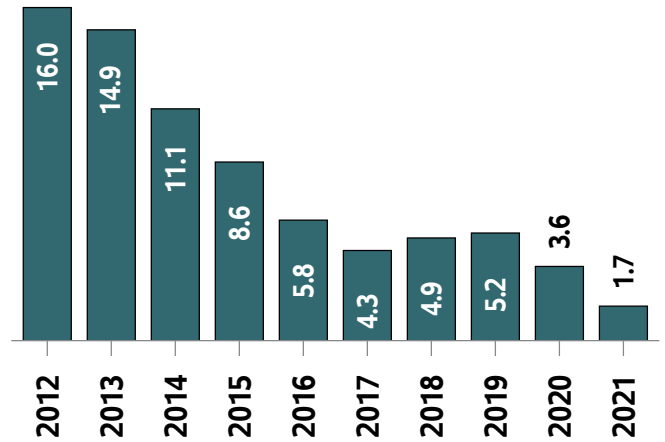
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	22	-50.0	-15.4	100.0	22.2	37.5	22.2
Dollar Volume	\$39,529,900	-21.8	25.5	263.4	234.7	368.1	310.3
New Listings	32	-48.4	-31.9	-8.6	-31.9	-22.0	-27.3
Active Listings	47	-31.9	-61.8	-53.5	-60.8	-73.3	-76.5
Sales to New Listings Ratio ¹	68.8	71.0	55.3	31.4	38.3	39.0	40.9
Months of Inventory ²	2.1	1.6	4.7	9.2	6.7	11.0	11.1
Average Price	\$1,796,814	56.5	48.3	81.7	173.8	240.4	235.7
Median Price	\$1,583,000	50.8	110.8	78.1	194.8	247.0	282.2
Sale to List Price Ratio	99.0	102.8	96.9	97.0	97.0	92.9	94.0
Median Days on Market	17.5	14.5	49.5	34.0	50.0	97.0	62.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	193	-16.8	25.3	49.6	16.3	40.9	77.1
Dollar Volume	\$288,060,699	11.4	94.2	149.0	166.2	282.5	363.4
New Listings	286	-21.0	-17.6	4.0	-6.2	-24.1	-24.3
Active Listings ³	36	-64.2	-65.8	-59.4	-67.9	-79.3	-77.8
Sales to New Listings Ratio ⁴	67.5	64.1	44.4	46.9	54.4	36.3	28.8
Months of Inventory ⁵	1.7	3.9	6.2	6.2	6.1	11.5	13.5
Average Price	\$1,492,542	33.9	54.9	66.4	128.9	171.5	161.7
Median Price	\$1,306,000	36.6	70.4	74.1	136.0	170.4	227.3
Sale to List Price Ratio	102.7	99.1	97.2	97.6	96.2	95.0	94.6
Median Days on Market	12.0	26.0	32.0	29.0	43.0	70.0	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

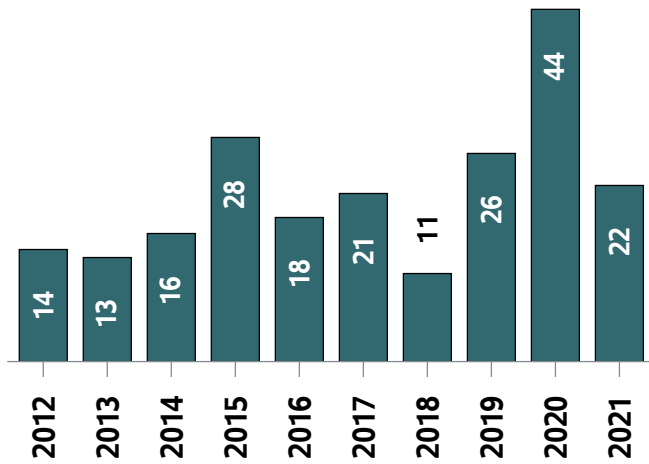
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

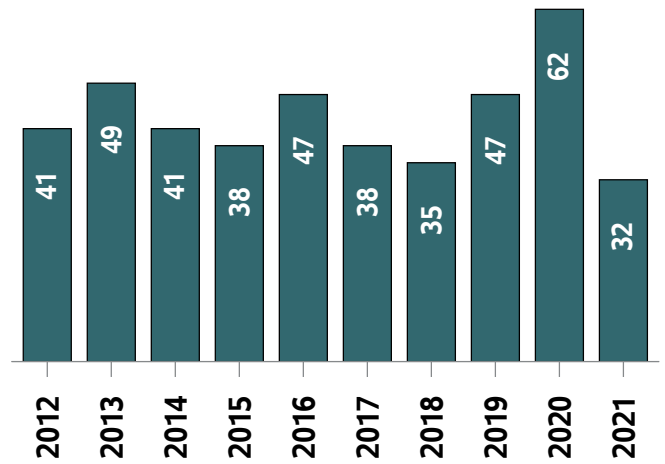
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Single Family Market Activity

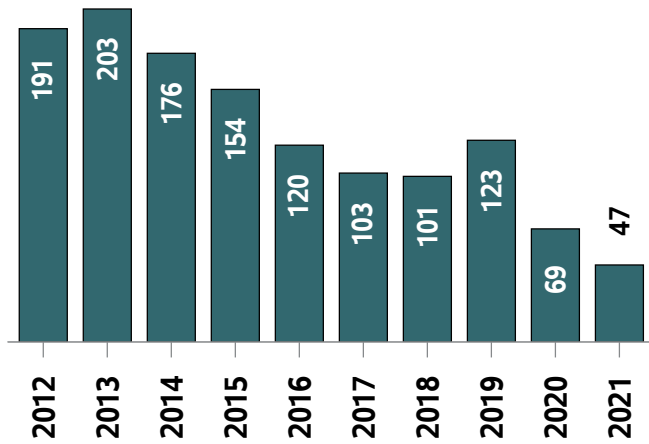
Sales Activity (September only)



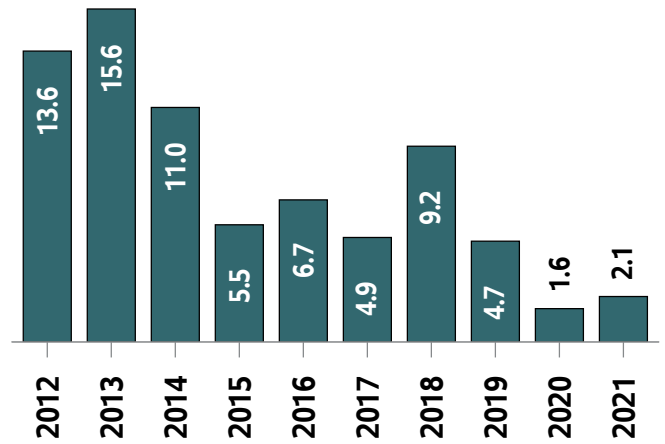
New Listings (September only)



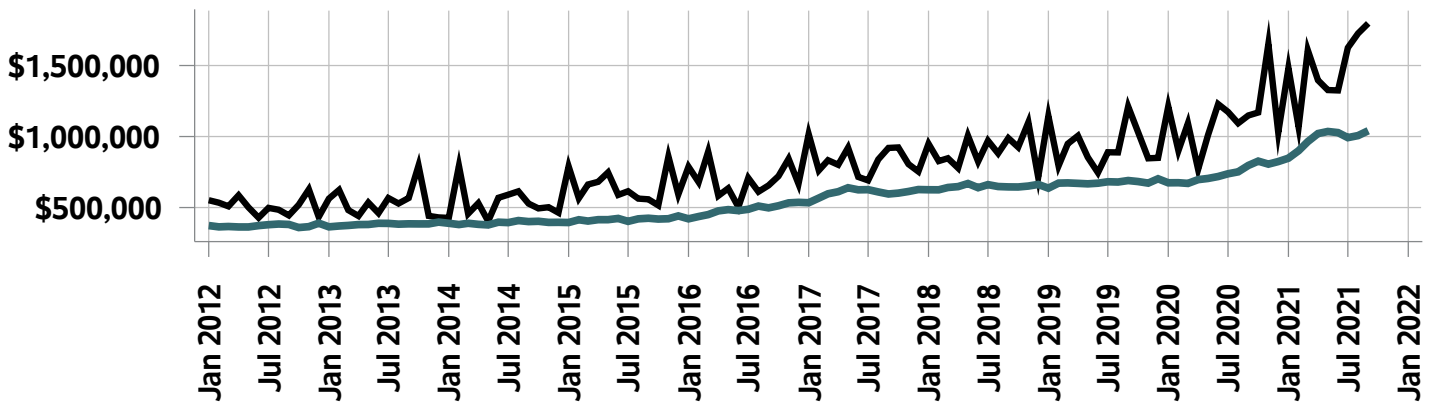
Active Listings (September only)



Months of Inventory (September only)

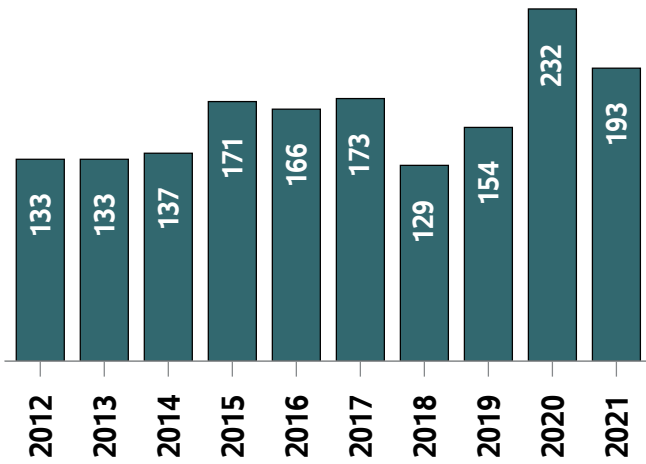


MLS® HPI Single Family Benchmark Price and Average Price

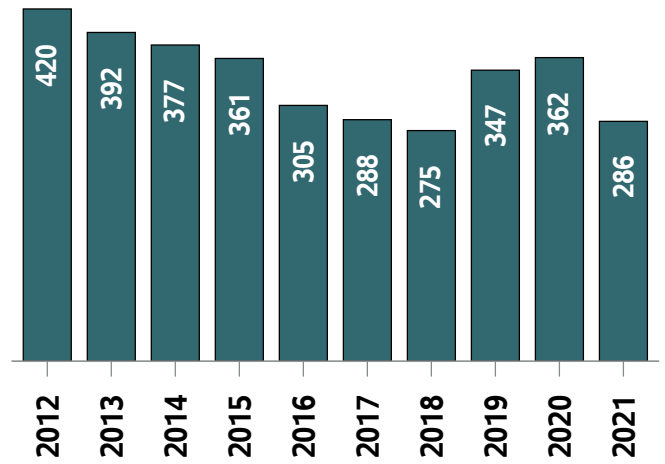


Blue Mountains (The) MLS® Single Family Market Activity

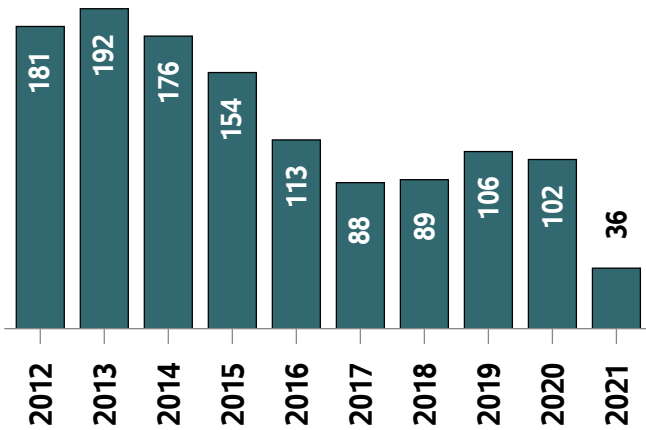
Sales Activity (September Year-to-date)



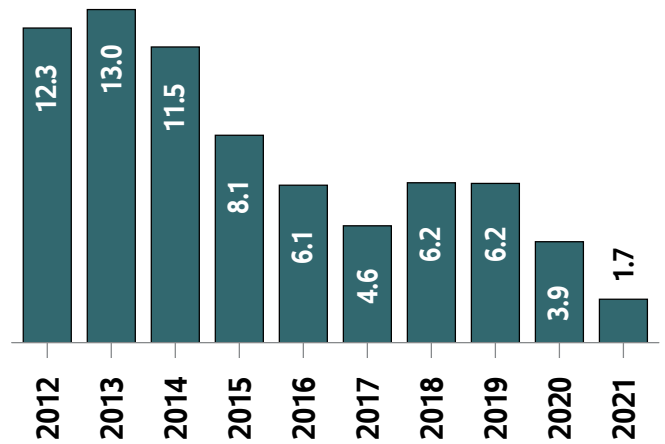
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	2	-33.3	-60.0	-81.8	-75.0	-50.0	0.0
Dollar Volume	\$1,593,000	-20.5	-39.9	-70.7	-53.0	74.8	289.5
New Listings	2	-33.3	-75.0	-66.7	-66.7	-83.3	-33.3
Active Listings	1	-75.0	-94.1	-85.7	-88.9	-97.6	-96.8
Sales to New Listings Ratio ¹	100.0	100.0	62.5	183.3	133.3	33.3	66.7
Months of Inventory ²	0.5	1.3	3.4	0.6	1.1	10.3	15.5
Average Price	\$796,500	19.2	50.3	61.3	88.1	249.5	289.5
Median Price	\$796,500	41.0	51.7	62.6	128.6	234.3	289.5
Sale to List Price Ratio	98.9	97.2	100.5	98.5	98.8	97.2	92.1
Median Days on Market	21.0	31.0	14.0	26.0	21.0	113.5	116.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	41	-26.8	-10.9	-14.6	-10.9	5.1	36.7
Dollar Volume	\$34,241,241	13.3	46.1	52.7	103.4	213.1	381.6
New Listings	57	-21.9	-9.5	1.8	7.5	-32.1	-17.4
Active Listings ³	4	-74.4	-66.0	-64.8	-76.5	-90.8	-89.7
Sales to New Listings Ratio ⁴	71.9	76.7	73.0	85.7	86.8	46.4	43.5
Months of Inventory ⁵	0.8	2.2	2.0	1.9	3.0	8.9	10.4
Average Price	\$835,152	54.8	64.0	78.8	128.2	197.8	252.4
Median Price	\$810,000	55.8	67.7	84.3	152.7	184.2	308.1
Sale to List Price Ratio	109.3	97.9	99.7	98.4	97.6	96.6	94.5
Median Days on Market	6.0	23.5	19.5	21.0	47.5	78.0	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

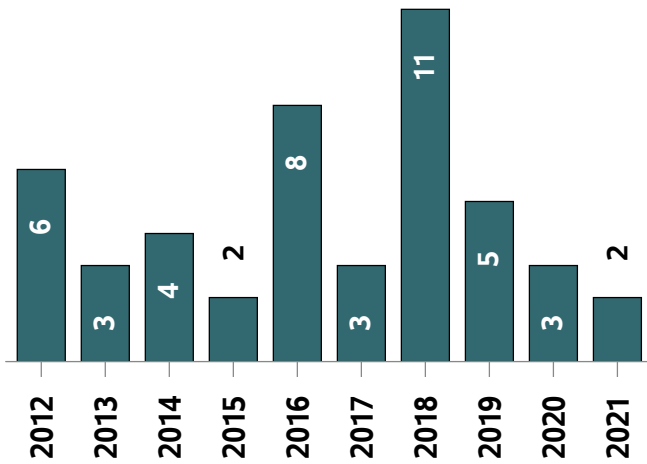
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

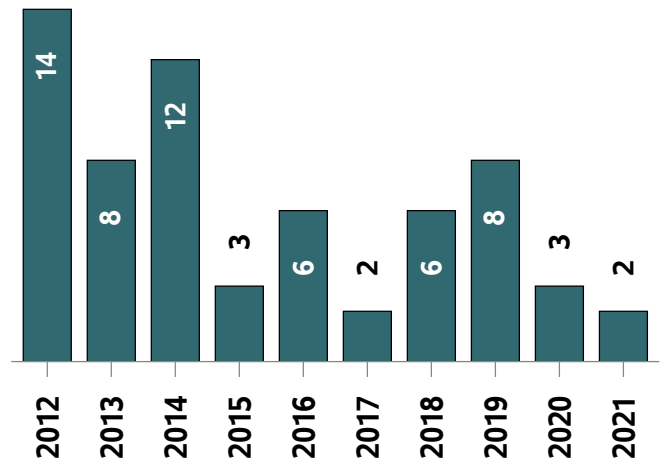
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Condo Townhouse Market Activity

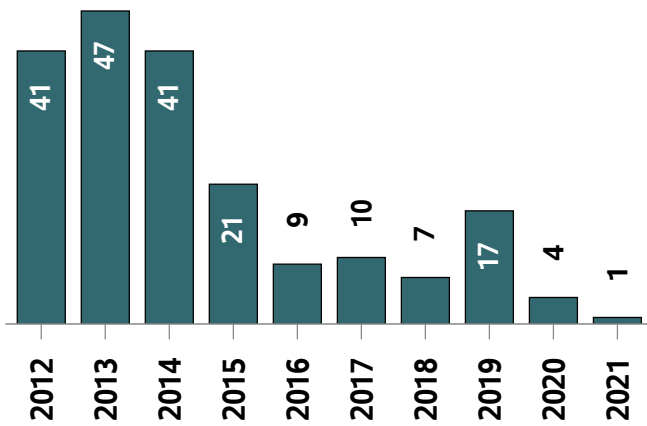
Sales Activity (September only)



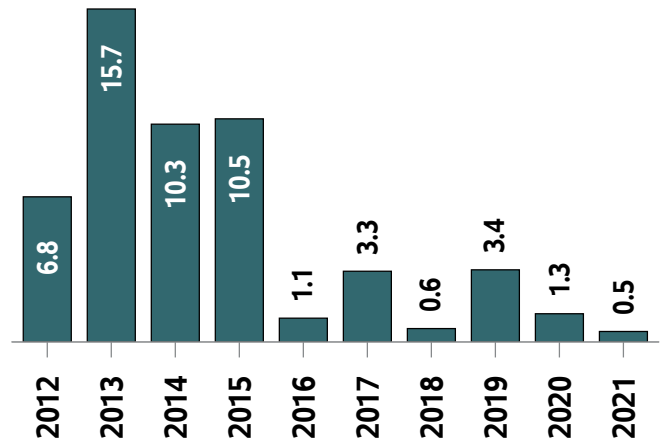
New Listings (September only)



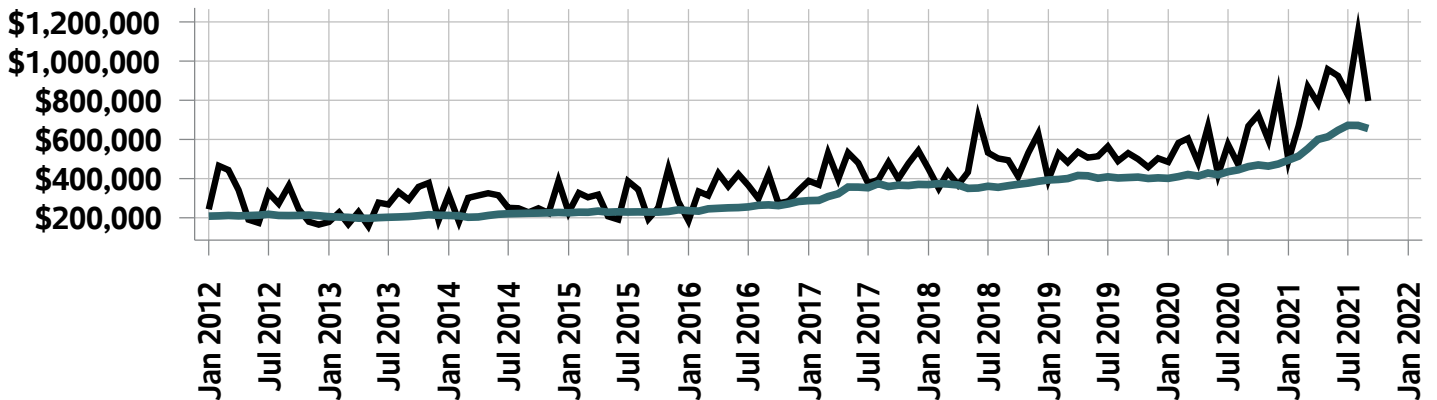
Active Listings (September only)



Months of Inventory (September only)

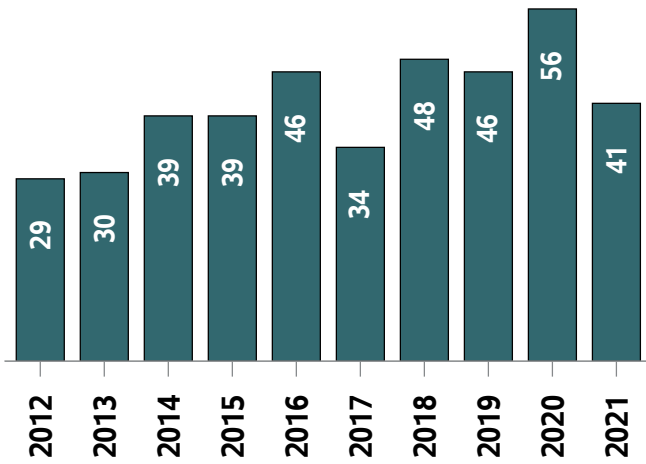


MLS® HPI Townhouse Benchmark Price and Average Price

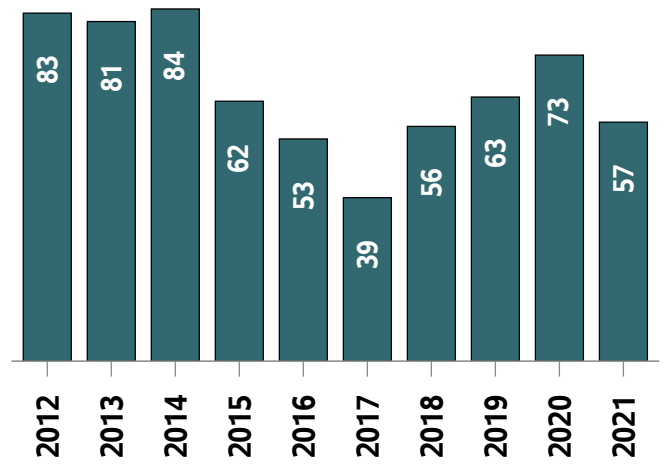


Blue Mountains (The) MLS® Condo Townhouse Market Activity

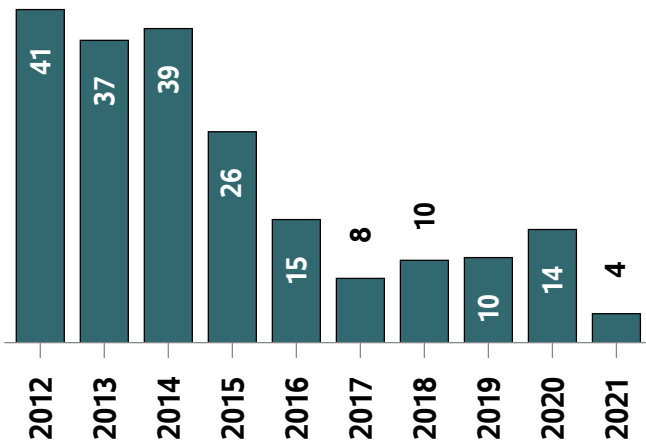
Sales Activity (September Year-to-date)



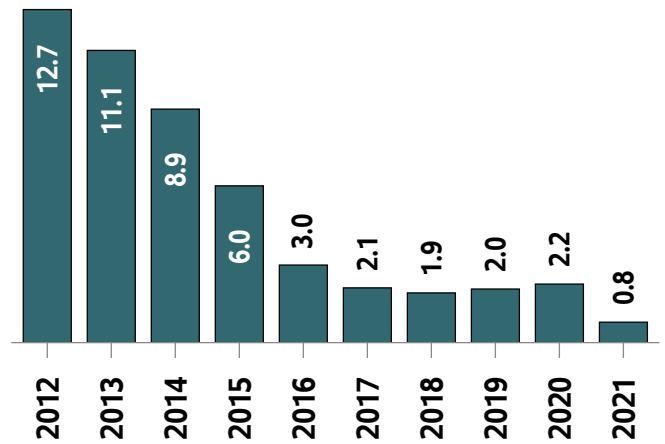
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Blue Mountains (The) MLS® Apartment Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	11	-42.1	37.5	83.3	0.0	0.0	120.0
Dollar Volume	\$5,166,188	-46.8	126.6	196.2	50.1	148.9	352.8
New Listings	12	-64.7	20.0	-14.3	-29.4	-7.7	-72.7
Active Listings	27	-30.8	8.0	-35.7	-55.7	-69.3	-82.0
Sales to New Listings Ratio ¹	91.7	55.9	80.0	42.9	64.7	84.6	11.4
Months of Inventory ²	2.5	2.1	3.1	7.0	5.5	8.0	30.0
Average Price	\$469,653	-8.1	64.8	61.6	50.1	148.9	105.8
Median Price	\$460,500	0.1	48.5	52.0	30.1	177.4	161.6
Sale to List Price Ratio	98.5	101.1	96.1	100.6	99.3	95.3	96.7
Median Days on Market	26.0	9.0	62.0	13.5	73.0	95.0	117.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	137	61.2	98.6	117.5	45.7	98.6	136.2
Dollar Volume	\$73,454,658	110.4	224.9	331.5	181.4	444.6	452.3
New Listings	189	38.0	110.0	80.0	40.0	7.4	-25.9
Active Listings ³	29	-4.7	-16.1	-8.3	-56.1	-66.9	-79.0
Sales to New Listings Ratio ⁴	72.5	62.0	76.7	60.0	69.6	39.2	22.7
Months of Inventory ⁵	1.9	3.3	4.6	4.6	6.4	11.6	21.8
Average Price	\$536,165	30.6	63.6	98.4	93.1	174.3	133.8
Median Price	\$492,100	23.3	69.7	114.9	90.0	187.8	153.0
Sale to List Price Ratio	100.9	98.1	97.1	98.1	96.5	94.9	94.7
Median Days on Market	20.0	28.0	77.0	45.0	71.0	81.0	75.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

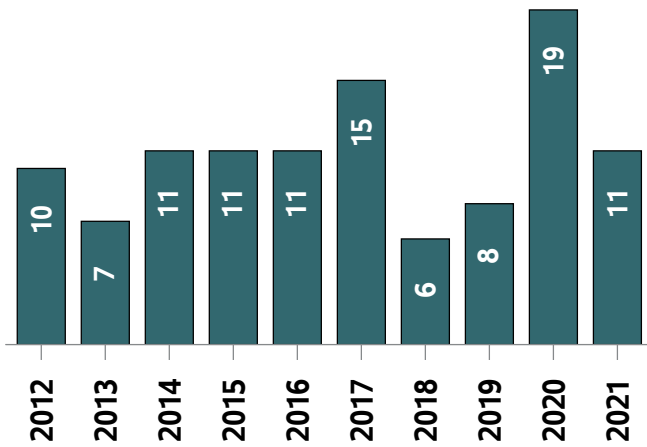
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

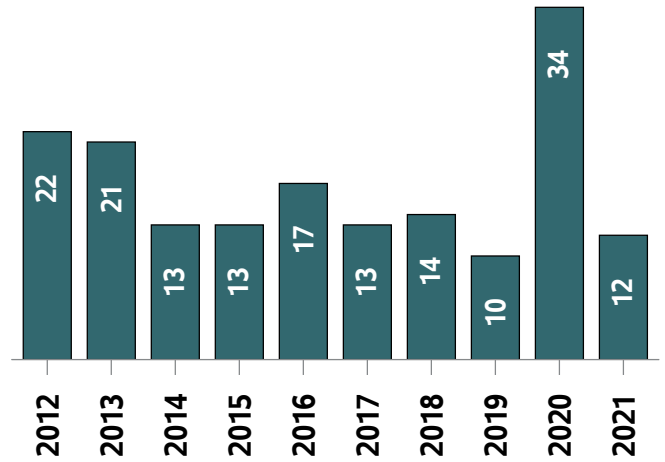
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Blue Mountains (The) MLS® Apartment Market Activity

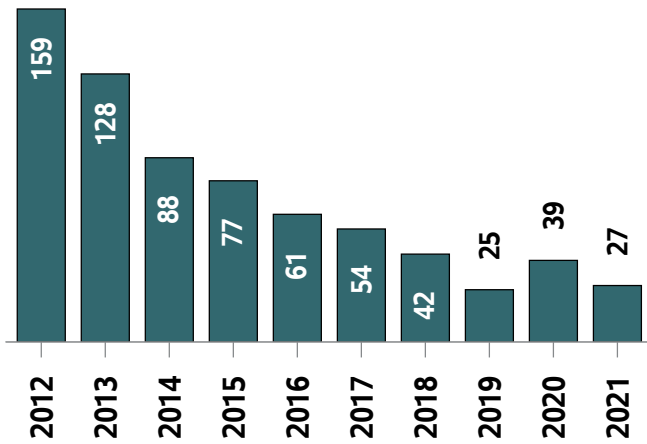
Sales Activity (September only)



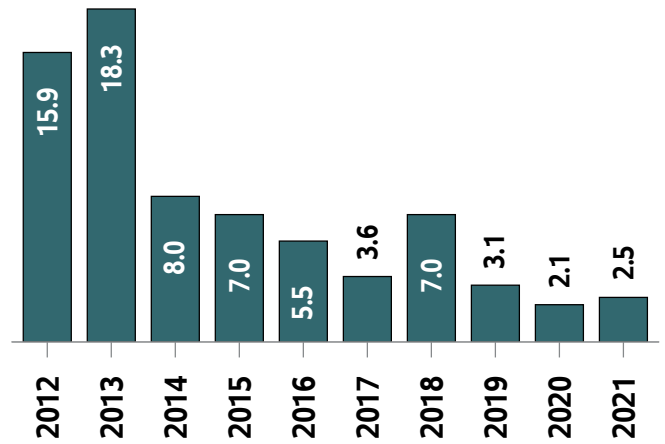
New Listings (September only)



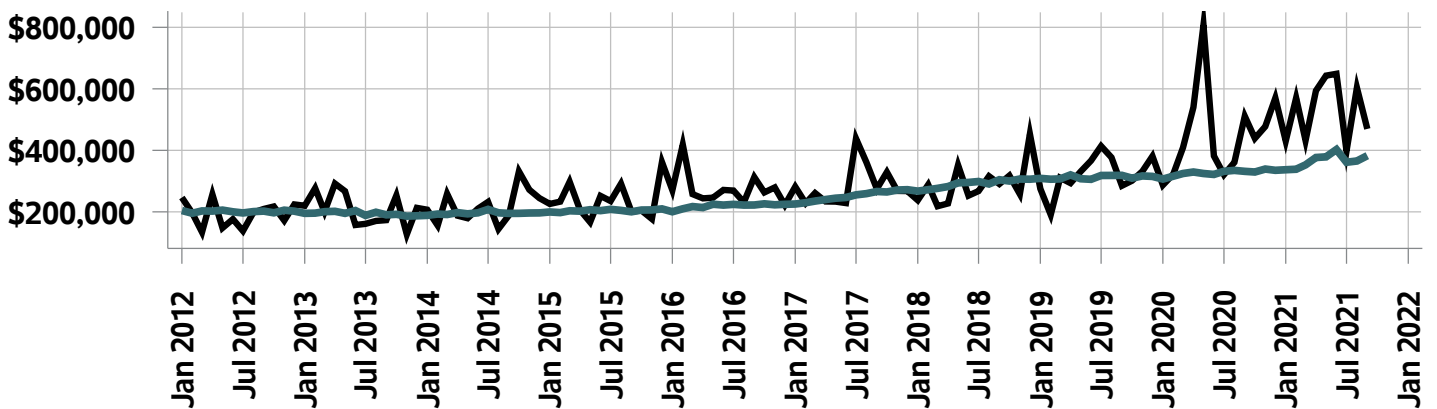
Active Listings (September only)



Months of Inventory (September only)

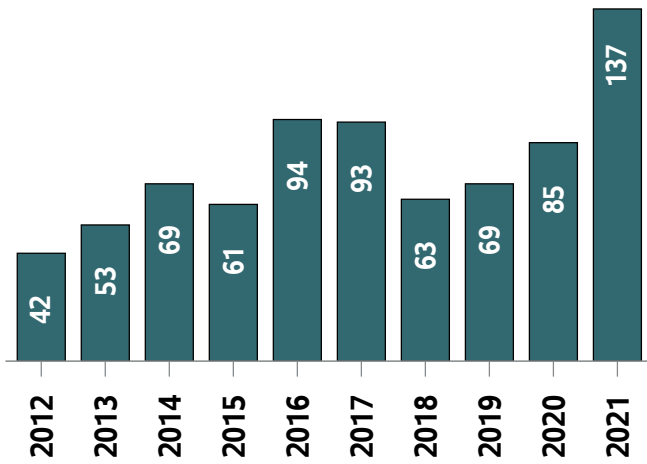


MLS® HPI Apartment Benchmark Price and Average Price

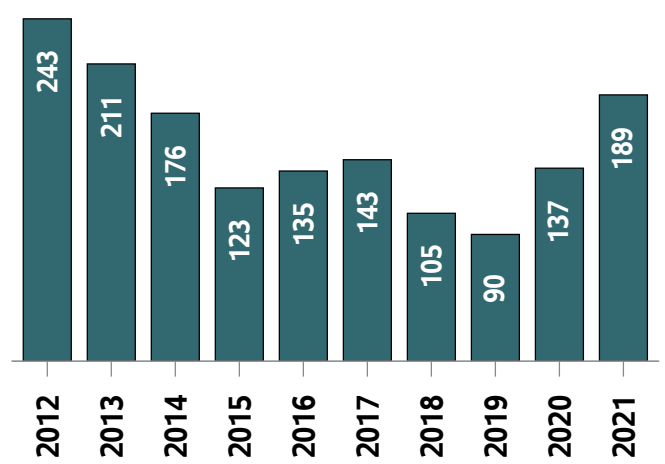


Blue Mountains (The) MLS® Apartment Market Activity

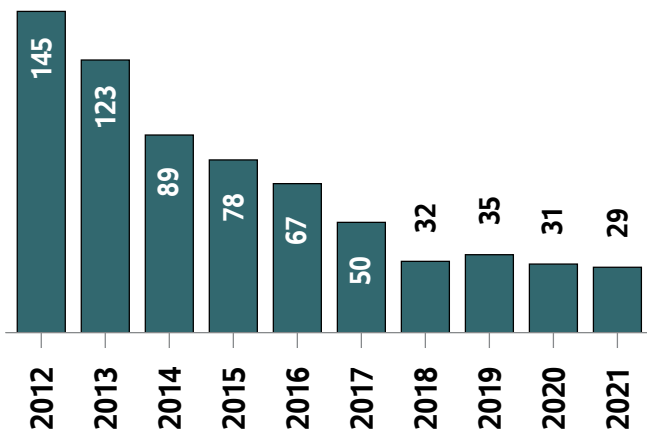
Sales Activity (September Year-to-date)



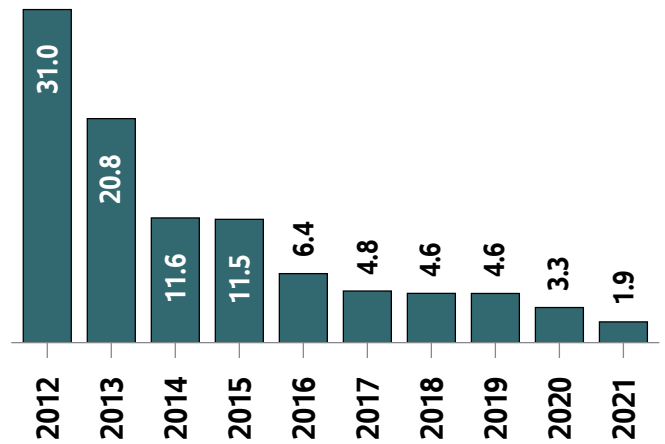
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



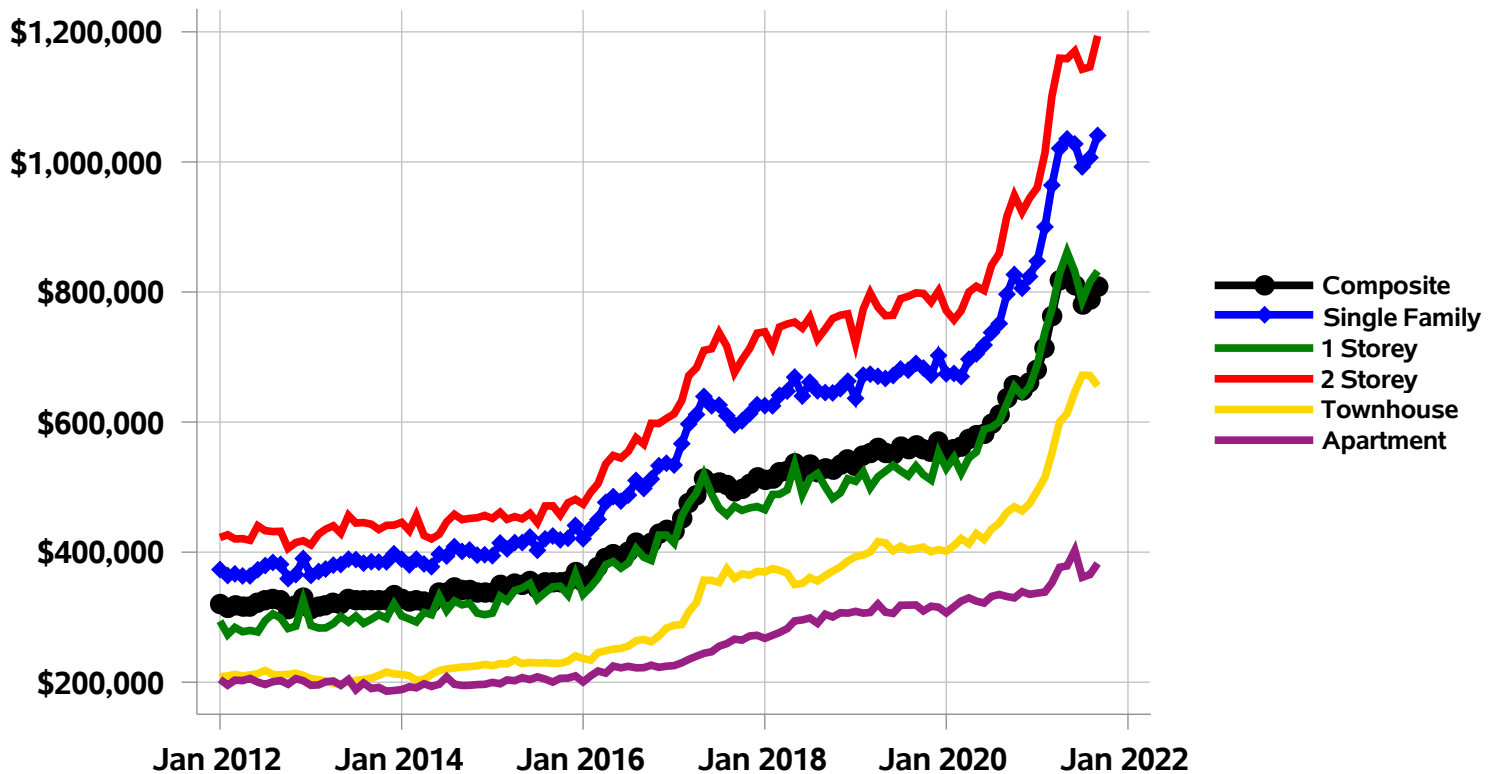
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$809,000	2.6	-0.2	5.9	27.0	53.1	98.4
Single Family	\$1,040,800	3.4	1.3	7.9	30.7	61.3	109.1
One Storey	\$832,100	2.1	0.1	7.6	32.5	66.3	112.2
Two Storey	\$1,193,800	4.2	2.0	8.4	30.3	60.7	110.9
Townhouse	\$655,600	-2.4	1.4	18.7	42.1	80.2	146.6
Apartment	\$382,600	4.7	-5.0	8.4	15.3	25.6	72.1

MLS® HPI Benchmark Price



Blue Mountains (The) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1360
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1756
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14802
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1354
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14516
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1969
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15000
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Blue Mountains (The) MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1281
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	806
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Clearview MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	30	100.0	87.5	25.0	114.3	30.4	150.0
Dollar Volume	\$28,636,500	172.8	300.0	140.6	367.8	250.2	660.4
New Listings	26	-13.3	-10.3	-46.9	-18.8	-31.6	-50.0
Active Listings	29	-38.3	-71.0	-73.1	-70.7	-84.2	-85.8
Sales to New Listings Ratio ¹	115.4	50.0	55.2	49.0	43.8	60.5	23.1
Months of Inventory ²	1.0	3.1	6.3	4.5	7.1	8.0	17.0
Average Price	\$954,550	36.4	113.3	92.5	118.3	168.5	204.2
Median Price	\$774,500	27.4	92.7	68.0	111.5	178.6	176.1
Sale to List Price Ratio	103.8	99.4	97.0	96.1	96.4	95.4	95.5
Median Days on Market	20.5	44.0	38.5	36.0	43.0	67.0	82.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	251	39.4	36.4	50.3	19.5	48.5	69.6
Dollar Volume	\$234,130,367	87.1	125.2	158.7	135.9	320.3	442.5
New Listings	323	22.3	-2.1	-10.0	-4.7	-25.6	-29.8
Active Listings ³	36	-44.5	-60.4	-56.1	-62.3	-78.7	-80.5
Sales to New Listings Ratio ⁴	77.7	68.2	55.8	46.5	61.9	38.9	32.2
Months of Inventory ⁵	1.3	3.3	4.5	4.4	4.1	9.1	11.3
Average Price	\$932,790	34.2	65.1	72.1	97.4	183.0	219.9
Median Price	\$730,000	31.1	51.5	50.5	110.7	167.9	187.1
Sale to List Price Ratio	103.9	98.3	96.8	97.4	97.1	96.0	95.4
Median Days on Market	11.0	30.0	41.0	35.0	26.5	55.0	56.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

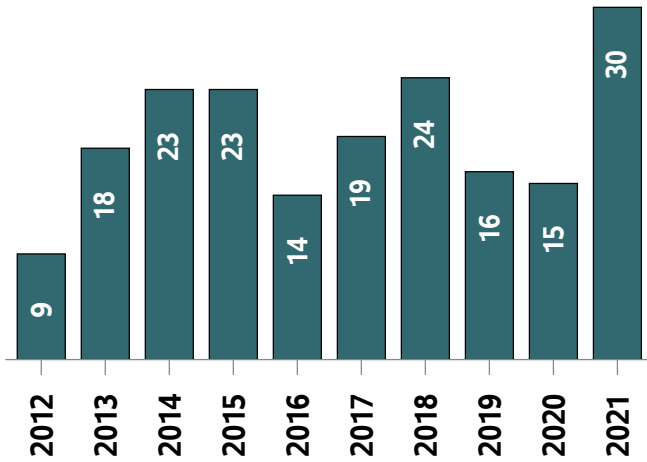
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

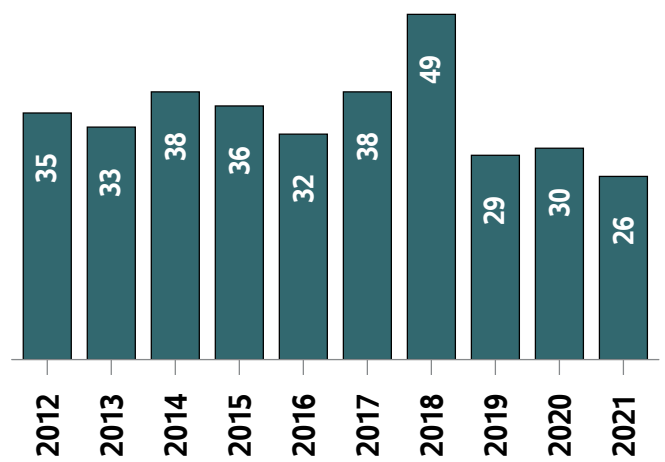
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Residential Market Activity

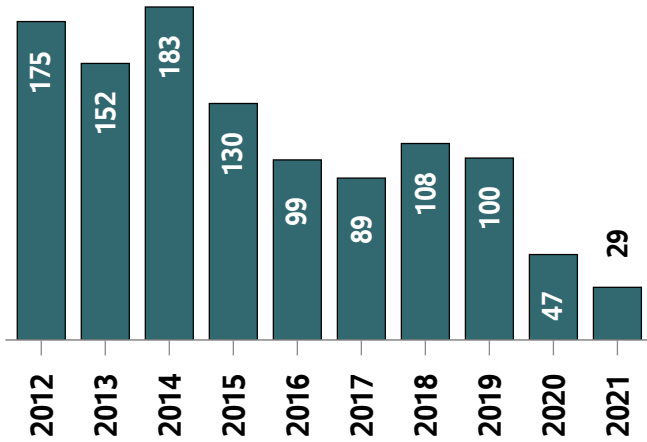
Sales Activity (September only)



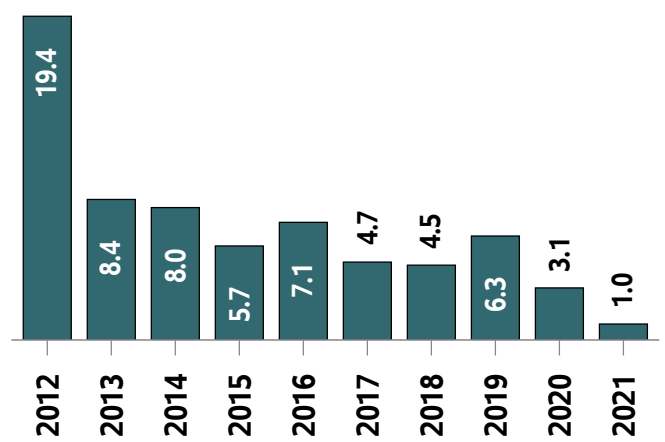
New Listings (September only)



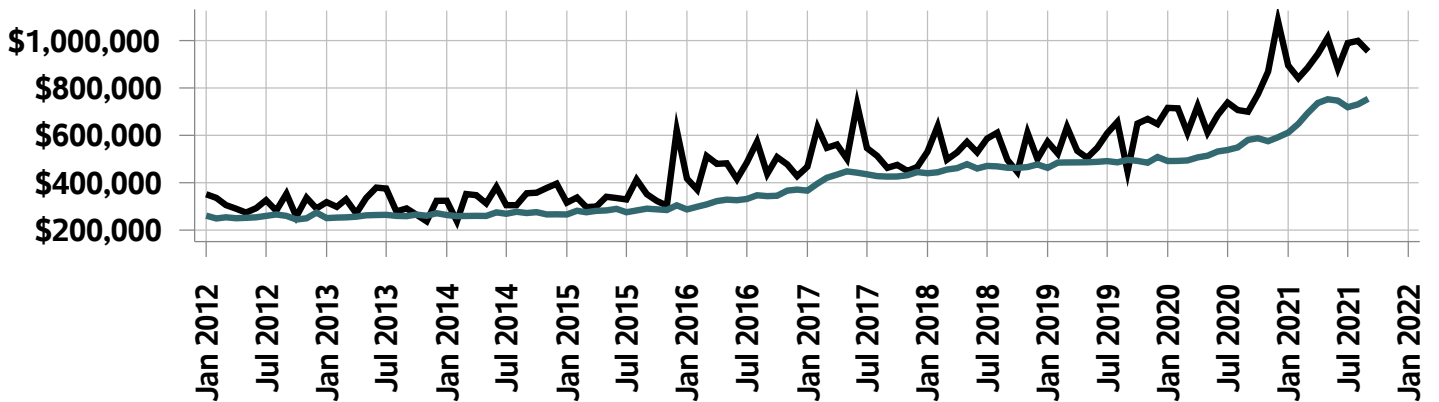
Active Listings (September only)



Months of Inventory (September only)

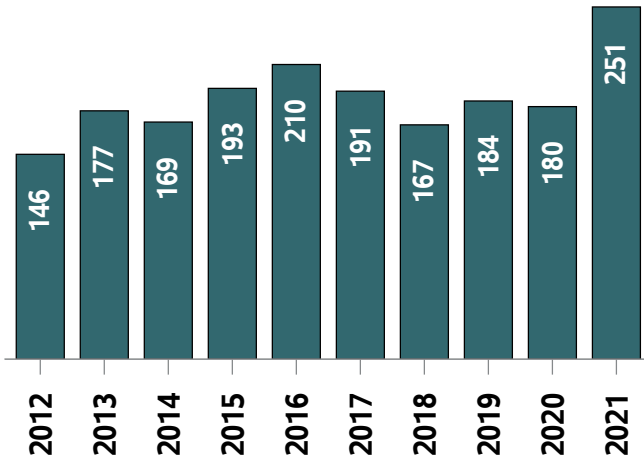


MLS® HPI Composite Benchmark Price and Average Price

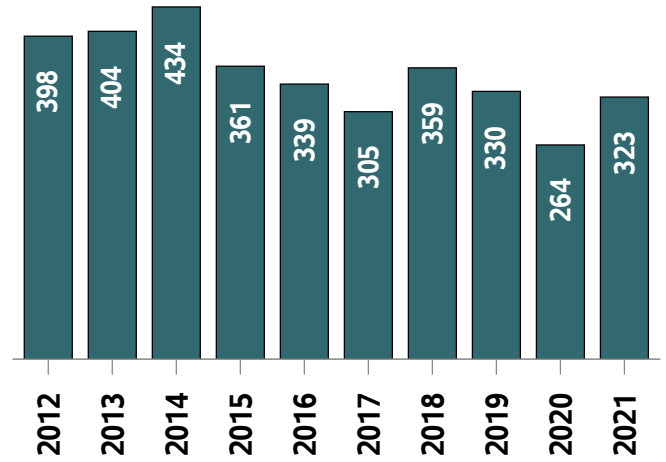


Clearview MLS® Residential Market Activity

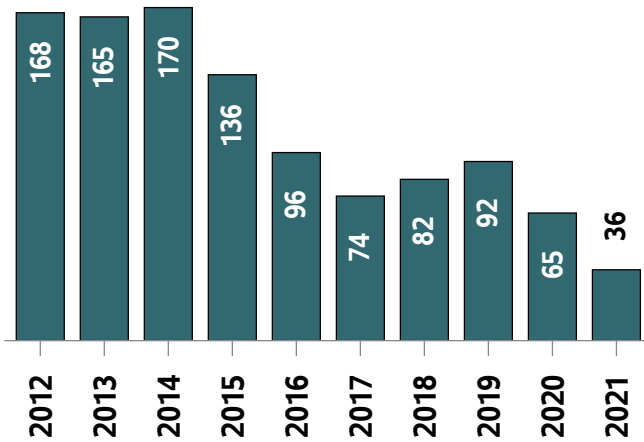
Sales Activity (September Year-to-date)



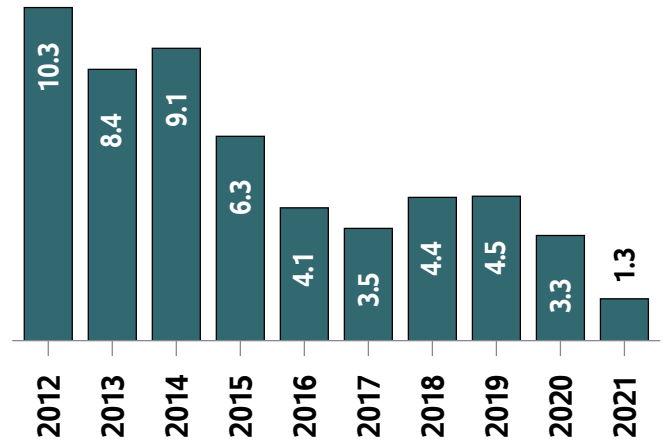
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	29	93.3	81.3	26.1	107.1	45.0	163.6
Dollar Volume	\$28,064,000	167.4	292.0	141.0	358.4	268.1	779.5
New Listings	25	-16.7	-10.7	-44.4	-21.9	-26.5	-40.5
Active Listings	27	-41.3	-72.2	-74.0	-70.7	-84.4	-85.9
Sales to New Listings Ratio ¹	116.0	50.0	57.1	51.1	43.8	58.8	26.2
Months of Inventory ²	0.9	3.1	6.1	4.5	6.6	8.7	17.5
Average Price	\$967,724	38.3	116.3	91.1	121.3	153.9	233.6
Median Price	\$799,000	31.4	98.8	73.4	118.2	173.6	194.8
Sale to List Price Ratio	104.0	99.4	97.0	96.0	96.4	95.2	96.0
Median Days on Market	22.0	44.0	38.5	37.0	43.0	62.0	80.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	237	37.0	39.4	46.3	16.2	51.0	62.3
Dollar Volume	\$223,735,216	82.6	125.0	151.8	129.0	322.0	426.0
New Listings	305	18.7	-2.2	-12.6	-6.2	-24.9	-29.7
Active Listings ³	34	-46.4	-60.7	-57.4	-62.2	-78.8	-80.5
Sales to New Listings Ratio ⁴	77.7	67.3	54.5	46.4	62.8	38.7	33.6
Months of Inventory ⁵	1.3	3.3	4.6	4.4	4.0	9.2	10.8
Average Price	\$944,030	33.3	61.4	72.1	97.1	179.6	224.1
Median Price	\$750,000	32.7	52.7	54.6	115.7	169.8	195.0
Sale to List Price Ratio	104.1	98.2	96.7	97.4	97.1	95.9	95.6
Median Days on Market	11.0	31.0	42.0	35.0	26.0	52.0	56.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

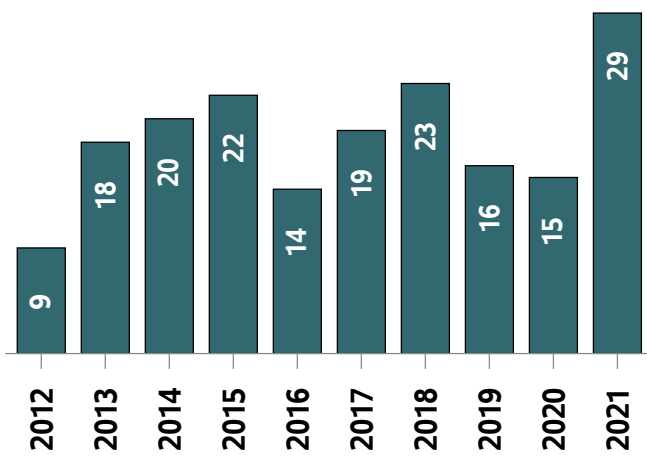
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

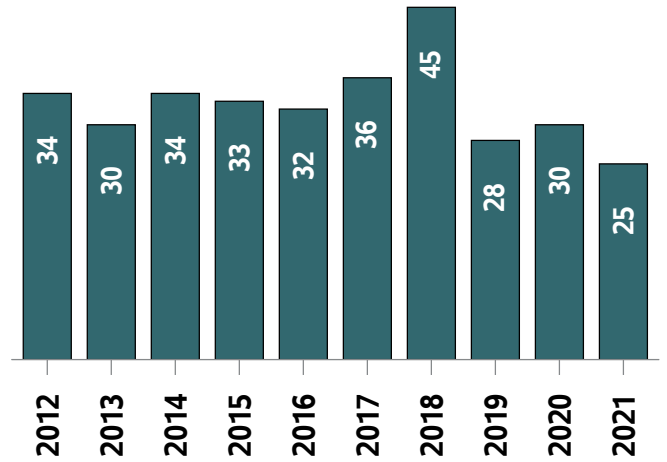
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Single Family Market Activity

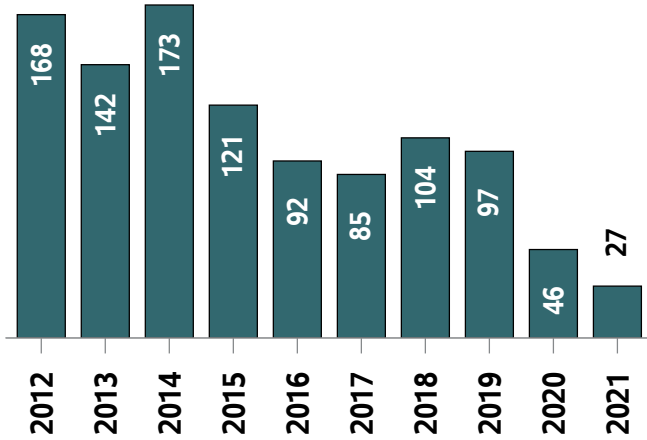
Sales Activity (September only)



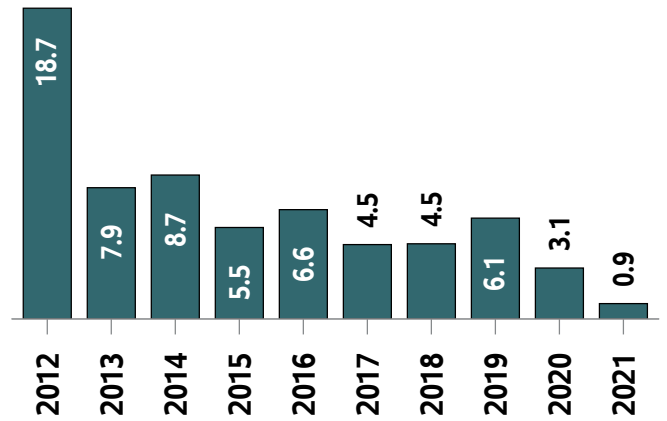
New Listings (September only)



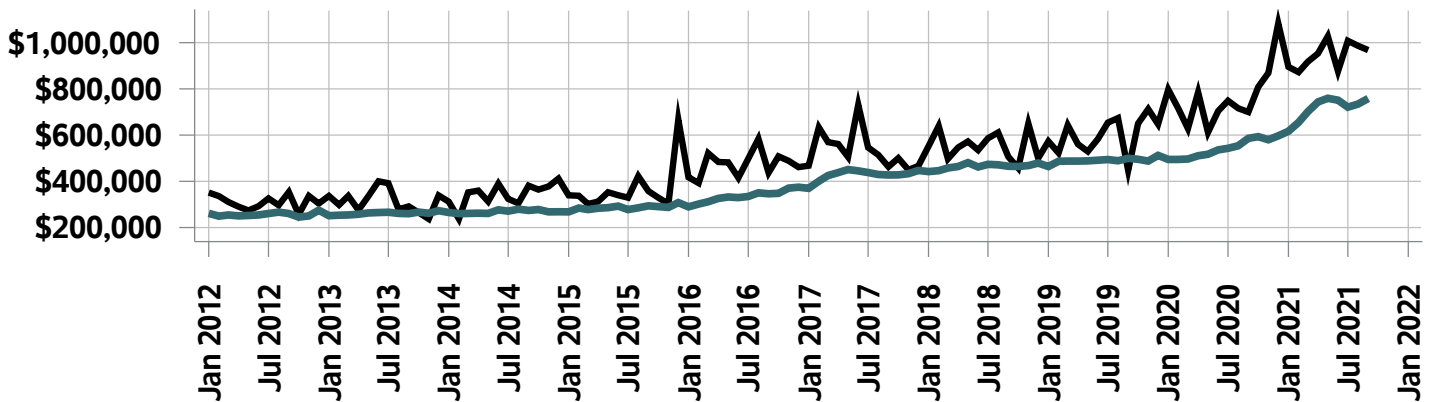
Active Listings (September only)



Months of Inventory (September only)

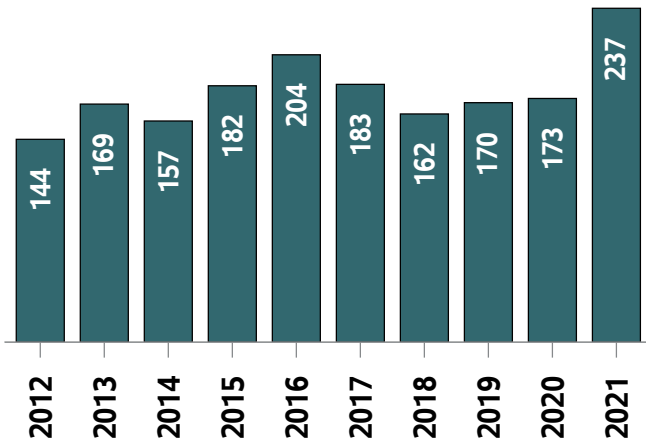


MLS® HPI Single Family Benchmark Price and Average Price

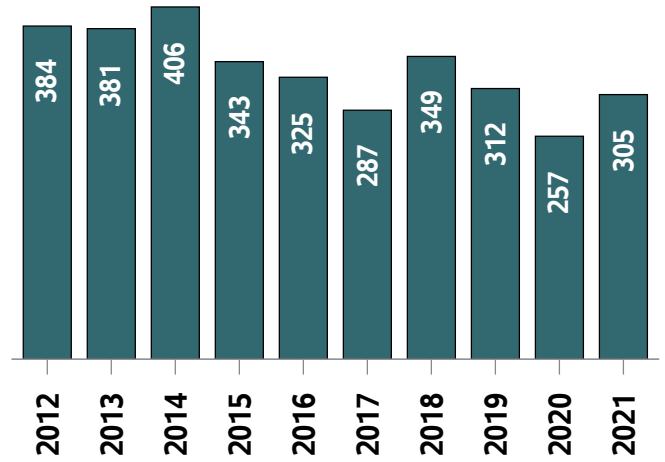


Clearview MLS® Single Family Market Activity

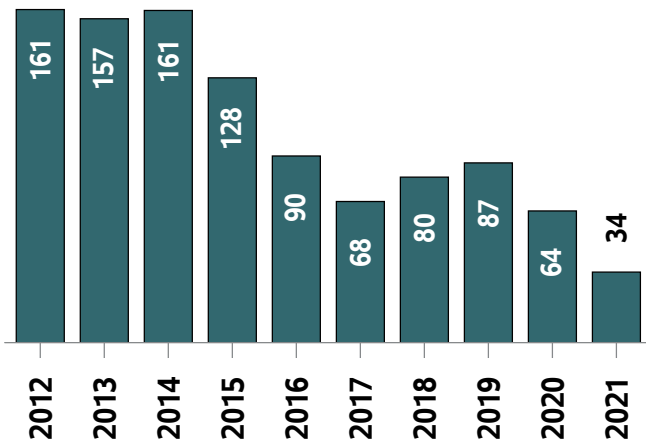
Sales Activity (September Year-to-date)



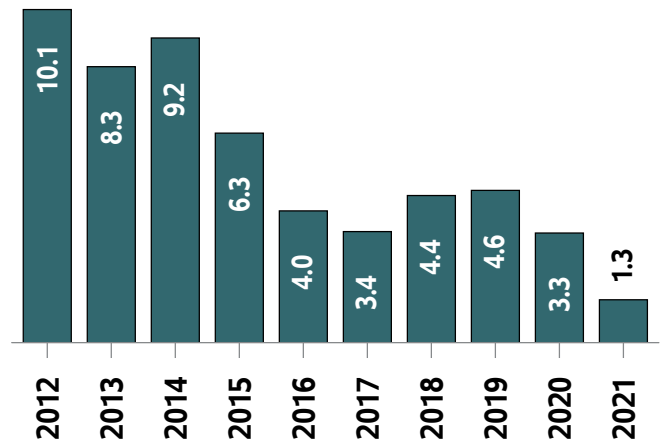
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	0	—	—	-100.0	—	—	—
Dollar Volume	\$0	—	—	-100.0	—	—	—
New Listings	0	—	-100.0	-100.0	—	-100.0	-100.0
Active Listings	0	—	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	—	—	25.0	—	—	—
Months of Inventory ²	0.0	—	—	4.0	—	—	—
Average Price	\$0	—	—	-100.0	—	—	—
Median Price	\$0	—	—	-100.0	—	—	—
Sale to List Price Ratio	0.0	—	—	99.2	—	—	—
Median Days on Market	0.0	—	—	21.0	—	—	—
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	1	-50.0	-87.5	-50.0	-50.0	-66.7	—
Dollar Volume	\$449,500	-28.4	-81.6	-9.1	0.8	-14.2	—
New Listings	1	-50.0	-90.0	-88.9	-83.3	-87.5	-95.2
Active Listings ³	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ⁴	100.0	100.0	80.0	22.2	33.3	37.5	—
Months of Inventory ⁵	0.0	4.5	3.6	8.5	10.0	8.6	—
Average Price	\$449,500	43.3	47.6	81.8	101.6	157.3	—
Median Price	\$449,500	43.3	51.9	81.8	101.6	164.4	—
Sale to List Price Ratio	100.1	95.4	96.8	99.1	98.3	96.1	—
Median Days on Market	10.0	22.5	47.5	18.5	79.5	63.0	—

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

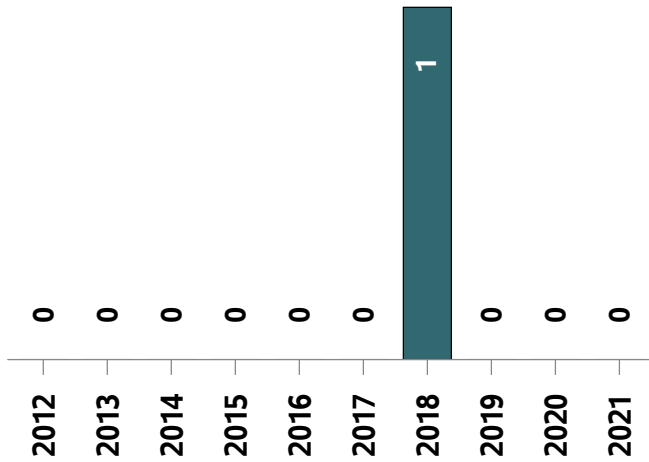
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

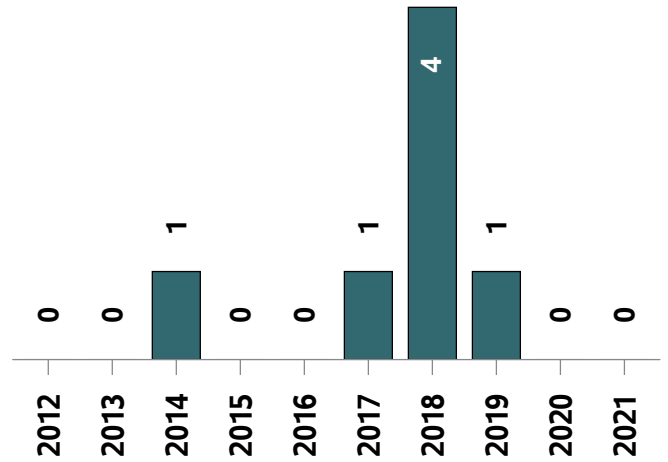
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Clearview MLS® Condo Townhouse Market Activity

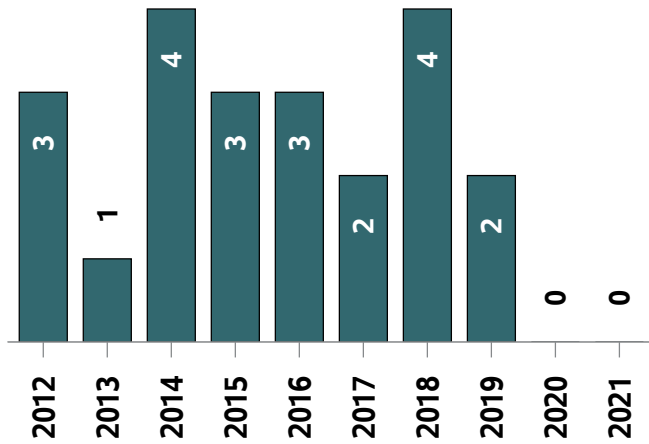
Sales Activity (September only)



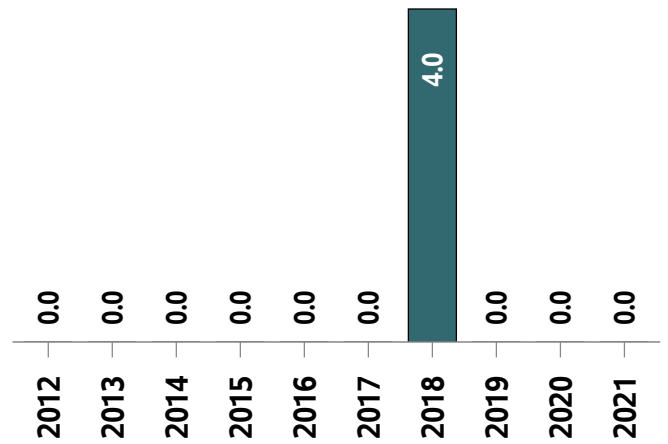
New Listings (September only)



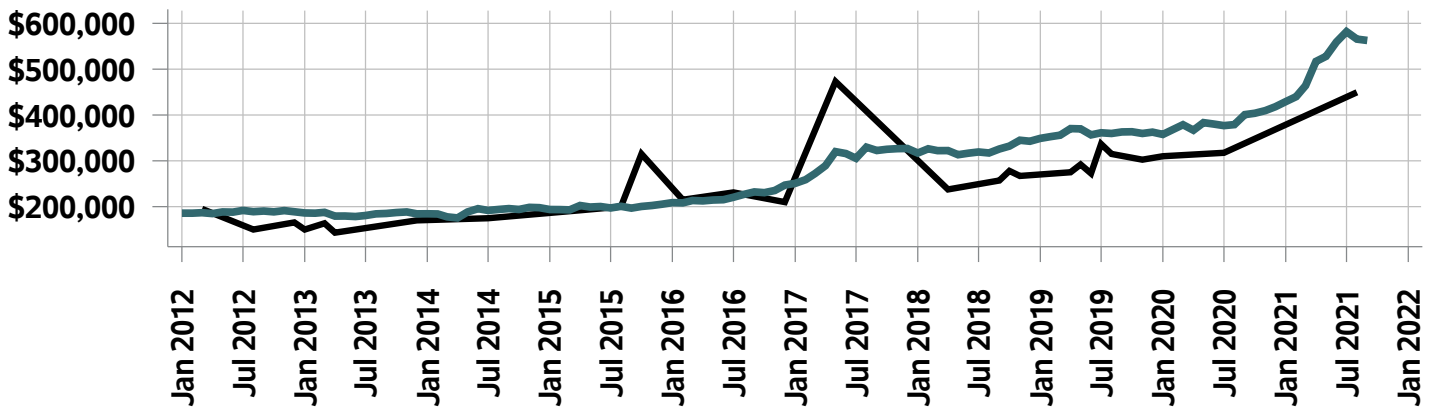
Active Listings (September only)



Months of Inventory (September only)

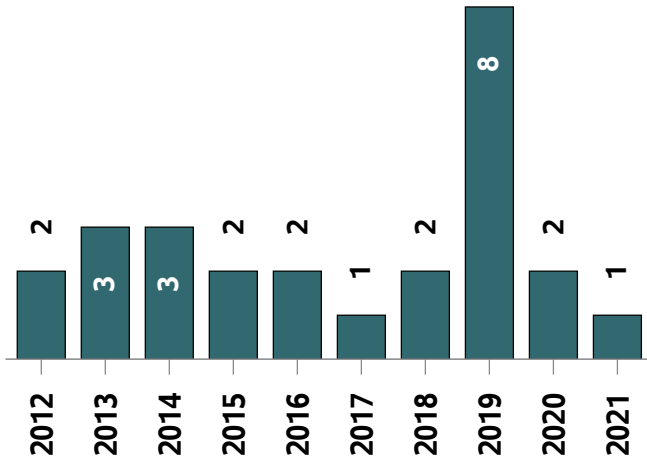


MLS® HPI Townhouse Benchmark Price and Average Price

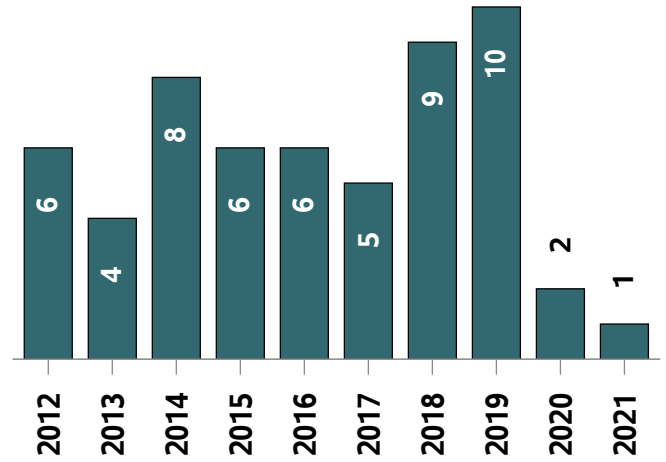


Clearview MLS® Condo Townhouse Market Activity

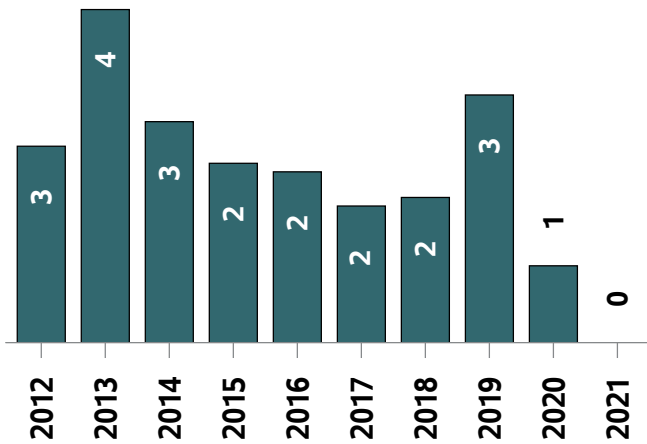
Sales Activity (September Year-to-date)



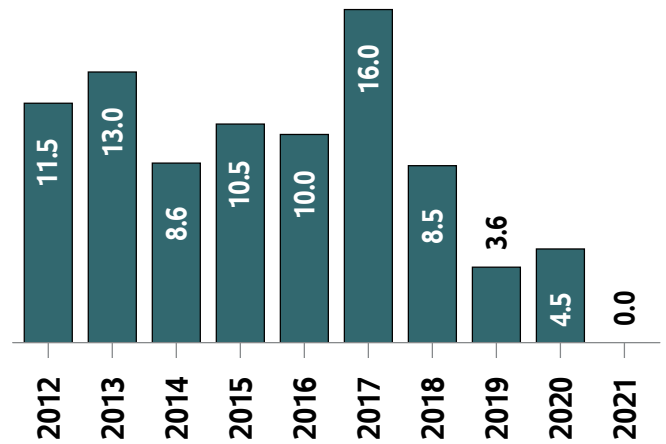
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

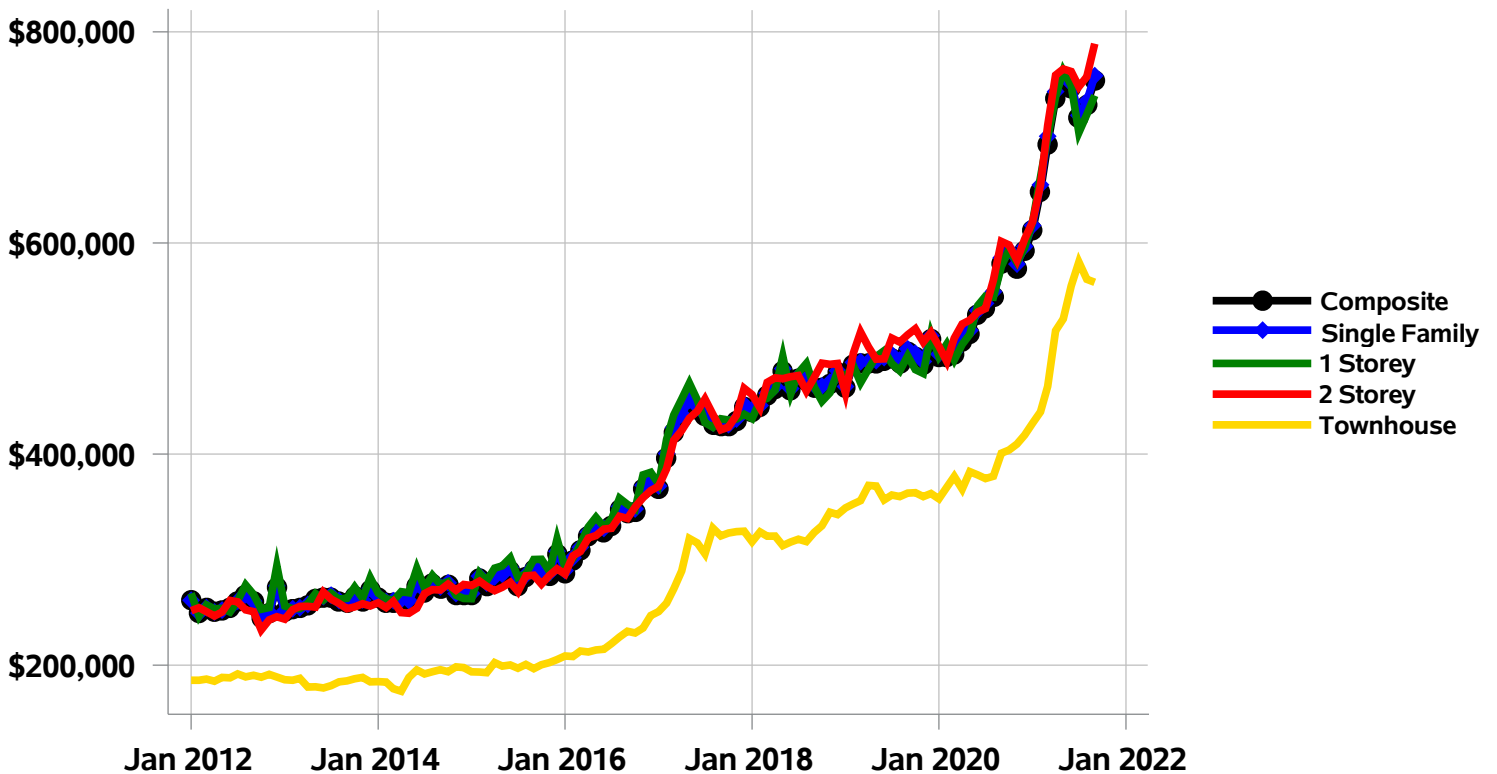
² Average active listings January to the current month / average sales January to the current month.

Clearview MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$754,000	3.2	1.0	8.7	29.8	62.7	119.6
Single Family	\$758,500	3.3	1.0	8.2	29.4	63.0	119.2
One Storey	\$739,700	2.5	-1.3	5.6	28.0	59.6	110.0
Two Storey	\$788,800	4.1	3.5	10.9	31.2	66.9	132.7
Townhouse	\$562,700	-0.5	0.6	21.2	40.4	72.7	142.4

MLS® HPI Benchmark Price



Clearview MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1413
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1422
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12324
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Clearview MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1284
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11548
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1762
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14007
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Clearview
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1166
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Collingwood MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	57	-42.4	-26.9	35.7	-8.1	3.6	26.7
Dollar Volume	\$49,433,199	-29.0	22.9	135.5	119.0	163.3	305.0
New Listings	78	-14.3	-25.0	-7.1	13.0	-20.4	-43.1
Active Listings	75	-23.5	-55.9	-50.3	-20.2	-73.5	-80.3
Sales to New Listings Ratio ¹	73.1	108.8	75.0	50.0	89.9	56.1	32.8
Months of Inventory ²	1.3	1.0	2.2	3.6	1.5	5.1	8.4
Average Price	\$867,249	23.4	68.1	73.5	138.2	154.1	219.7
Median Price	\$810,000	38.0	68.5	77.6	133.8	189.3	225.3
Sale to List Price Ratio	103.2	100.1	97.7	98.9	98.7	96.3	96.9
Median Days on Market	10.0	14.0	26.5	17.5	28.5	49.0	63.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	566	4.4	11.2	40.4	-0.7	18.2	47.4
Dollar Volume	\$452,241,498	31.9	66.5	127.8	114.2	212.1	329.1
New Listings	747	-4.2	-9.5	8.9	10.3	-17.7	-19.7
Active Listings ³	68	-49.7	-57.9	-39.5	-44.4	-77.3	-79.3
Sales to New Listings Ratio ⁴	75.8	69.5	61.7	58.7	84.2	52.8	41.3
Months of Inventory ⁵	1.1	2.2	2.9	2.5	1.9	5.6	7.7
Average Price	\$799,013	26.3	49.7	62.2	115.8	164.1	191.1
Median Price	\$707,750	31.4	47.4	60.9	115.9	163.1	195.5
Sale to List Price Ratio	104.8	98.7	98.0	98.6	98.1	96.5	96.3
Median Days on Market	8.0	23.0	25.0	19.0	24.0	53.0	55.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

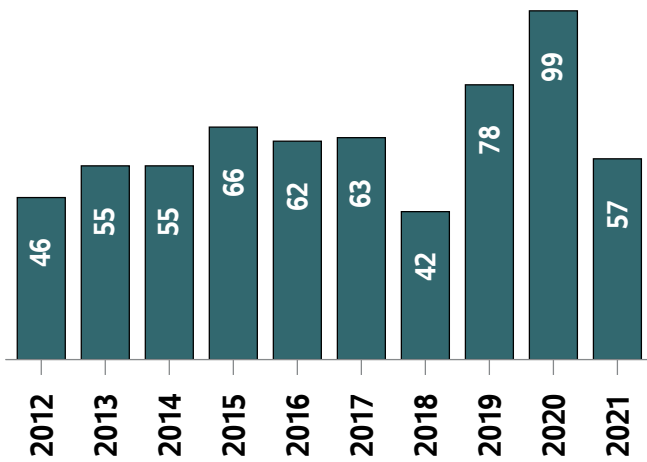
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

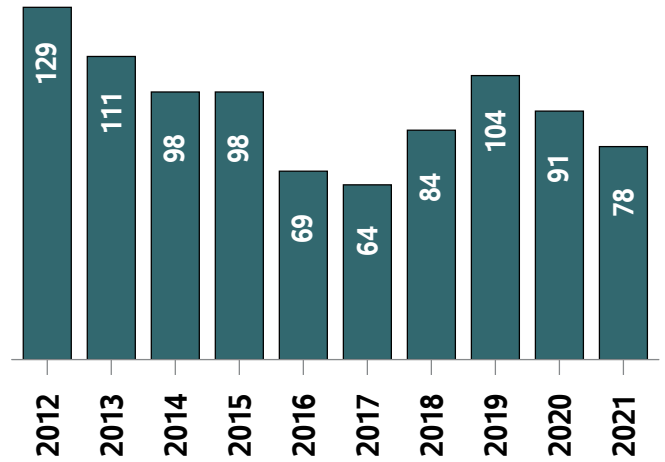
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Residential Market Activity

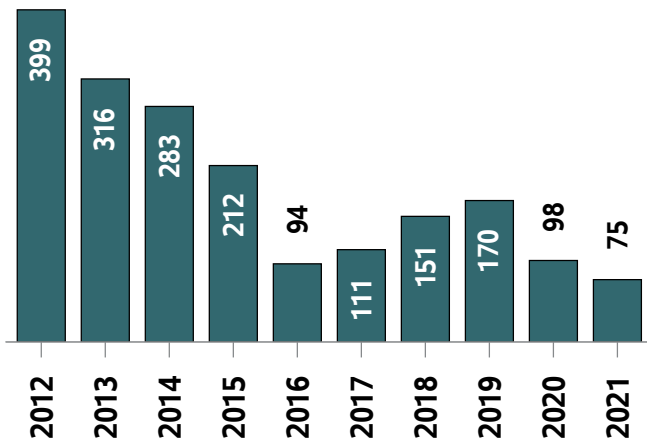
Sales Activity (September only)



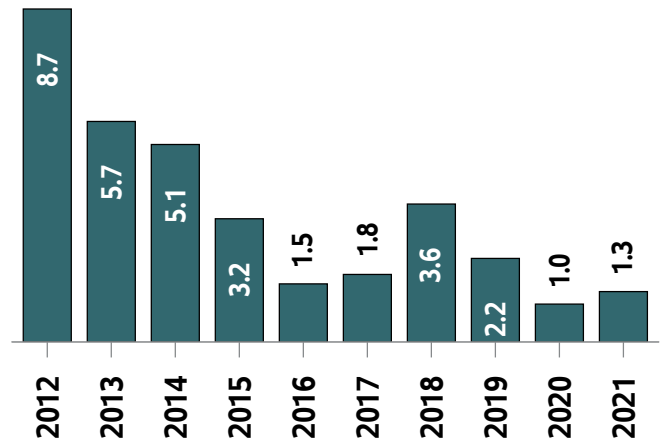
New Listings (September only)



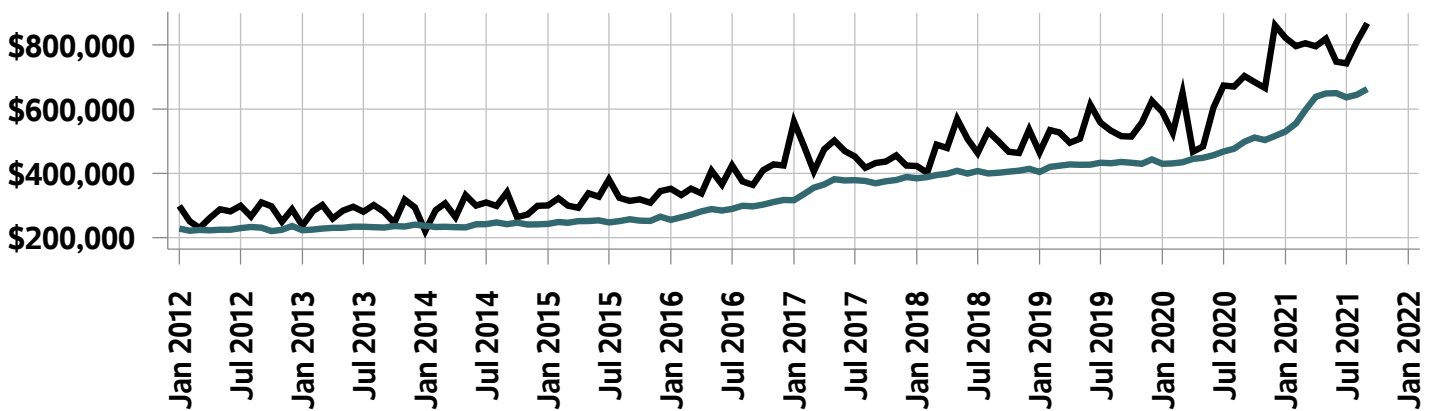
Active Listings (September only)



Months of Inventory (September only)

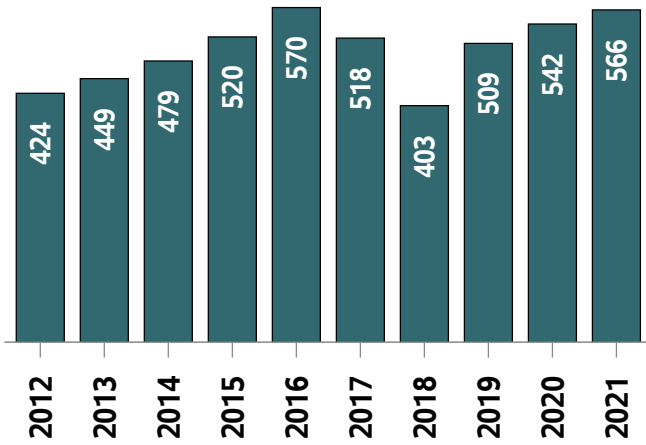


MLS® HPI Composite Benchmark Price and Average Price

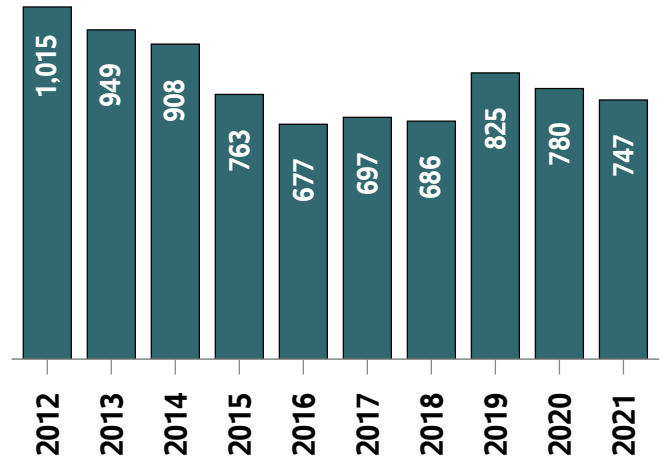


Collingwood MLS® Residential Market Activity

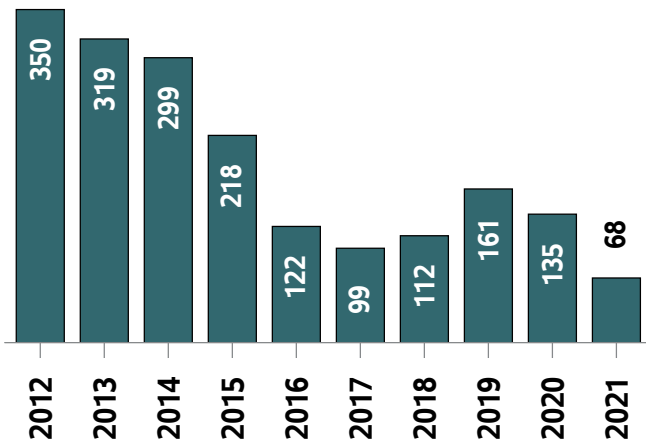
Sales Activity (September Year-to-date)



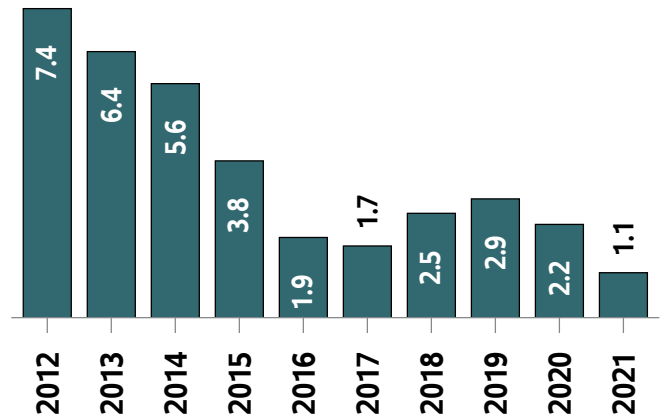
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	35	-32.7	-25.5	40.0	12.9	29.6	45.8
Dollar Volume	\$34,149,499	-21.9	26.5	140.4	155.6	201.0	408.6
New Listings	45	-13.5	-22.4	-16.7	18.4	-13.5	-39.2
Active Listings	31	-34.0	-69.0	-67.0	-49.2	-77.9	-83.9
Sales to New Listings Ratio ¹	77.8	100.0	81.0	46.3	81.6	51.9	32.4
Months of Inventory ²	0.9	0.9	2.1	3.8	2.0	5.2	8.0
Average Price	\$975,700	16.1	69.8	71.7	126.4	132.2	248.8
Median Price	\$845,000	22.5	52.8	64.1	108.6	138.0	202.6
Sale to List Price Ratio	104.4	100.2	97.5	99.0	97.6	95.7	96.9
Median Days on Market	8.0	13.5	29.0	14.0	28.0	49.0	56.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	285	-2.1	-3.1	30.1	-10.1	2.2	29.0
Dollar Volume	\$268,476,197	26.2	55.9	118.4	91.7	171.2	312.8
New Listings	384	-5.7	-19.2	-5.0	-5.7	-22.6	-20.5
Active Listings ³	31	-57.0	-67.9	-54.0	-57.2	-80.2	-79.9
Sales to New Listings Ratio ⁴	74.2	71.5	61.9	54.2	77.9	56.3	45.8
Months of Inventory ⁵	1.0	2.2	3.0	2.8	2.1	5.1	6.3
Average Price	\$942,022	28.9	60.8	67.8	113.2	165.5	220.1
Median Price	\$830,000	32.8	54.6	62.7	108.0	161.4	220.5
Sale to List Price Ratio	104.9	98.7	98.0	98.5	97.9	96.8	96.3
Median Days on Market	8.0	23.0	26.0	18.0	23.0	48.0	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

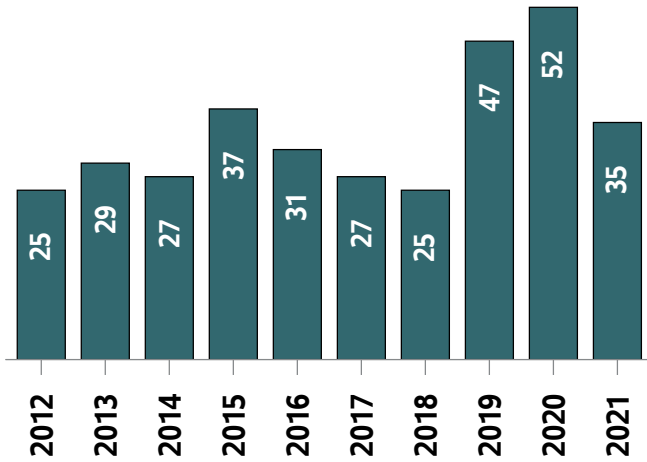
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

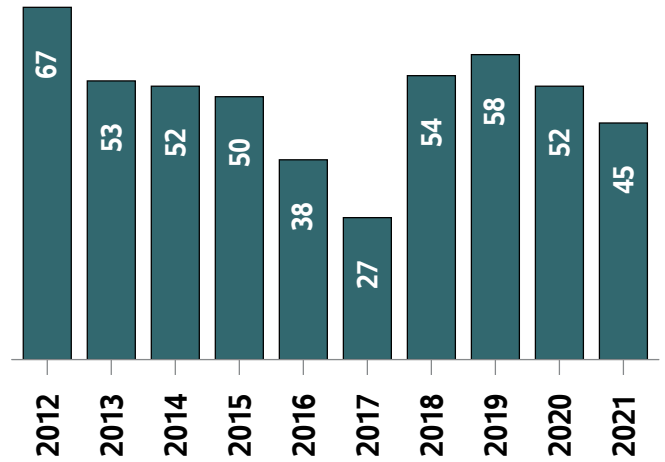
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Single Family Market Activity

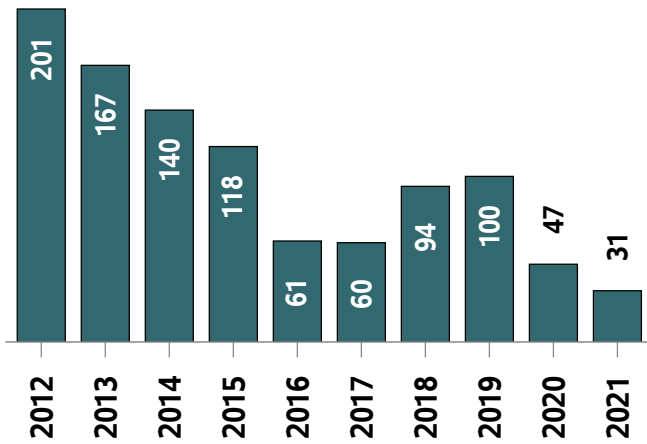
Sales Activity (September only)



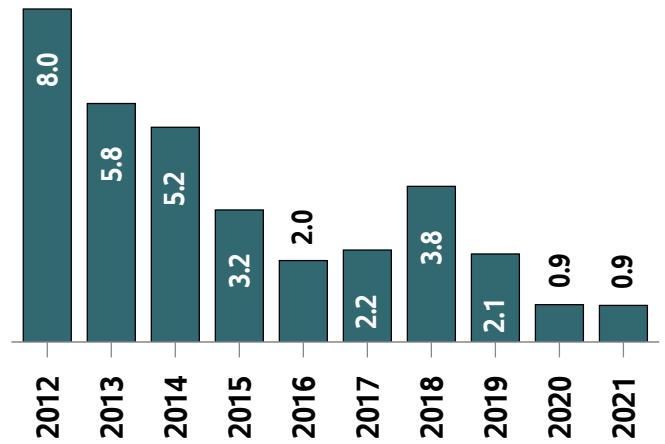
New Listings (September only)



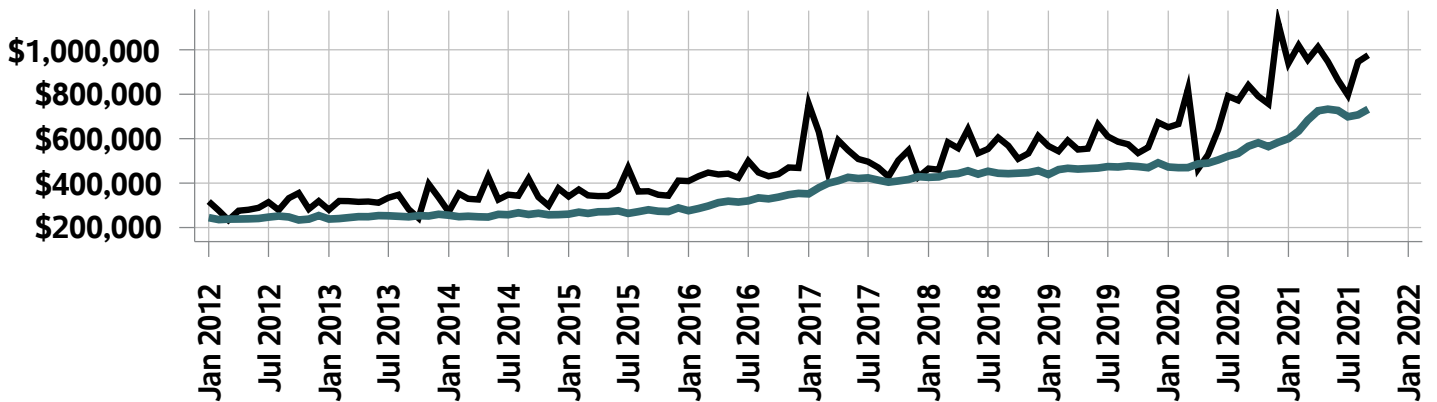
Active Listings (September only)



Months of Inventory (September only)

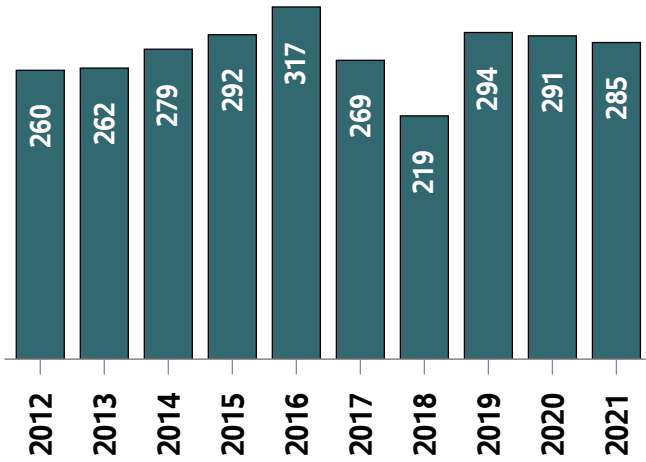


MLS® HPI Single Family Benchmark Price and Average Price

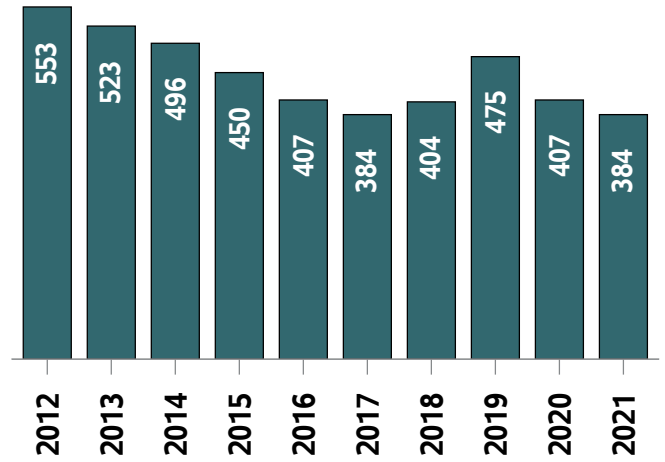


Collingwood MLS® Single Family Market Activity

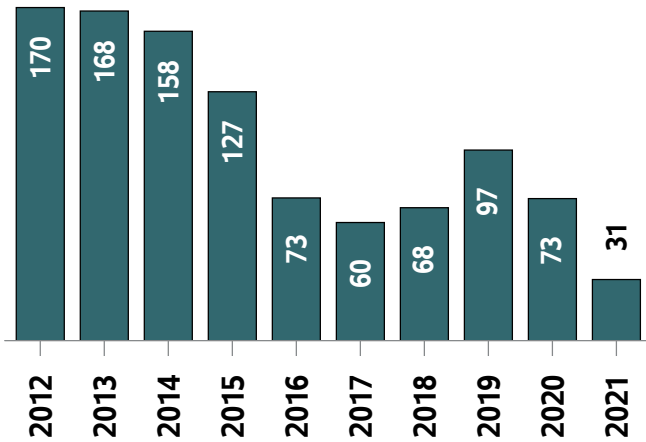
Sales Activity (September Year-to-date)



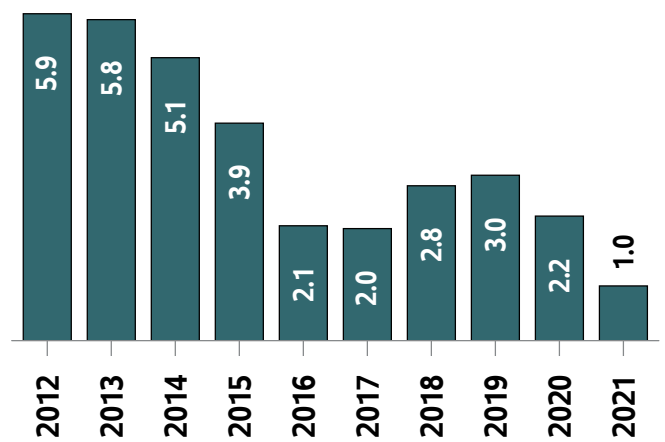
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	6	-68.4	-53.8	-25.0	-25.0	-14.3	20.0
Dollar Volume	\$4,764,500	-59.8	-13.2	76.2	58.1	194.3	510.1
New Listings	11	-21.4	-52.2	-31.3	10.0	-15.4	-50.0
Active Listings	9	0.0	-76.3	-69.0	28.6	-78.6	-85.5
Sales to New Listings Ratio ¹	54.5	135.7	56.5	50.0	80.0	53.8	22.7
Months of Inventory ²	1.5	0.5	2.9	3.6	0.9	6.0	12.4
Average Price	\$794,083	27.2	88.2	135.0	110.8	243.3	408.4
Median Price	\$811,750	38.8	105.5	145.8	142.0	377.5	480.2
Sale to List Price Ratio	99.8	99.4	97.9	99.6	98.5	95.8	97.9
Median Days on Market	12.0	20.0	48.0	17.5	33.0	57.0	58.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	79	-31.3	-23.3	-15.1	-15.1	19.7	75.6
Dollar Volume	\$54,569,873	-5.4	14.0	45.2	110.3	269.9	414.8
New Listings	99	-39.3	-40.7	-29.3	15.1	-17.5	-32.2
Active Listings ³	7	-70.4	-75.1	-67.3	-38.3	-80.6	-88.2
Sales to New Listings Ratio ⁴	79.8	70.6	61.7	66.4	108.1	55.0	30.8
Months of Inventory ⁵	0.8	1.9	2.5	2.1	1.1	5.0	12.0
Average Price	\$690,758	37.6	48.6	71.0	147.6	209.0	193.2
Median Price	\$654,000	55.7	70.3	79.2	173.1	241.5	215.9
Sale to List Price Ratio	105.5	98.4	97.9	99.1	98.2	96.6	97.3
Median Days on Market	7.0	23.0	23.0	21.0	22.0	62.0	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

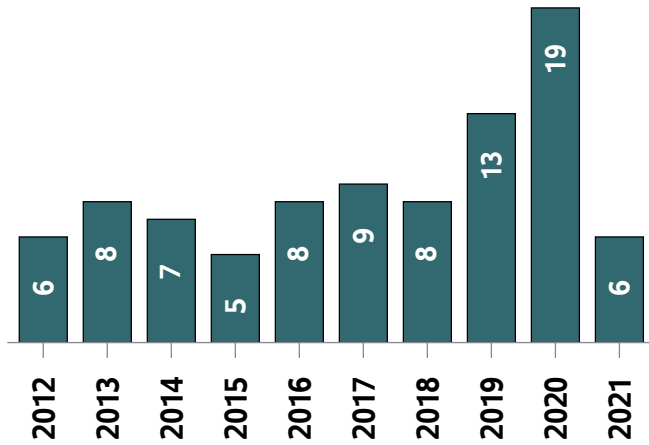
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

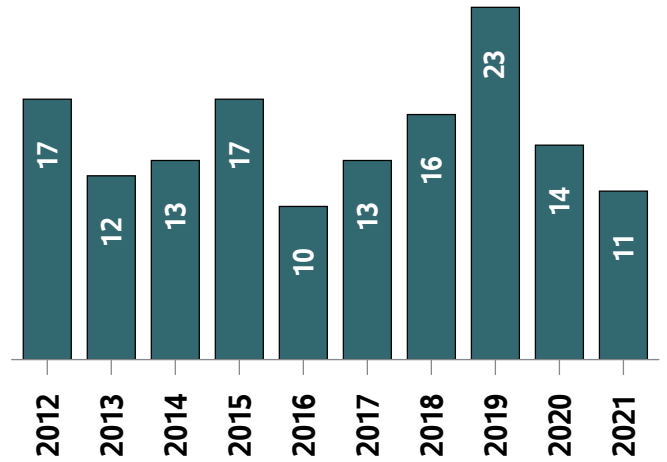
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Condo Townhouse Market Activity

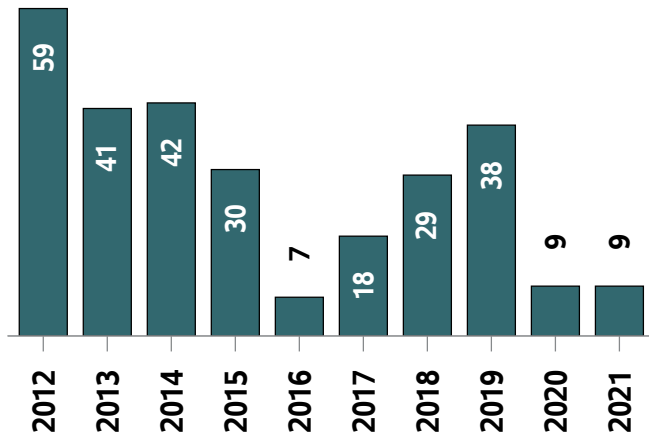
Sales Activity (September only)



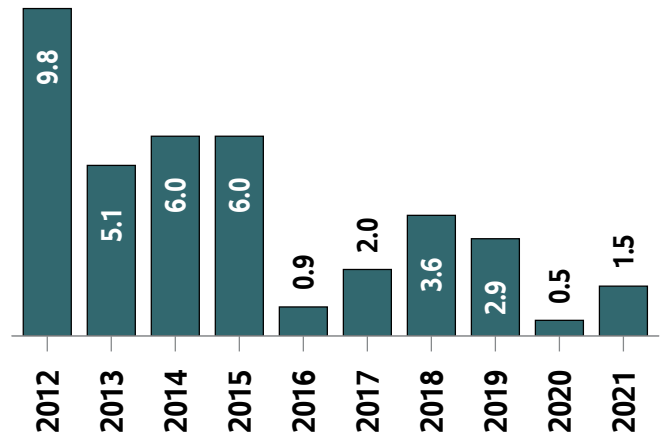
New Listings (September only)



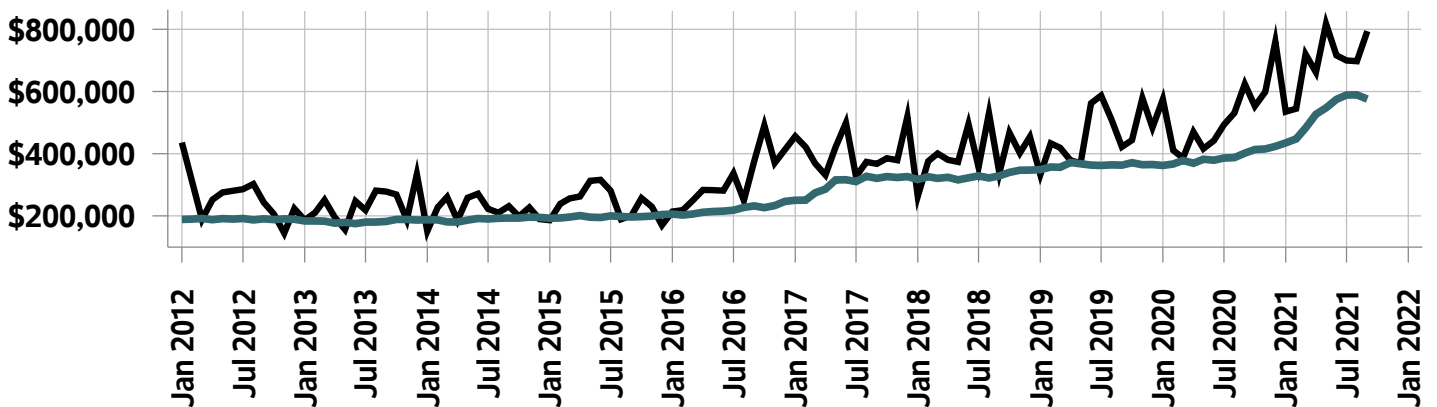
Active Listings (September only)



Months of Inventory (September only)

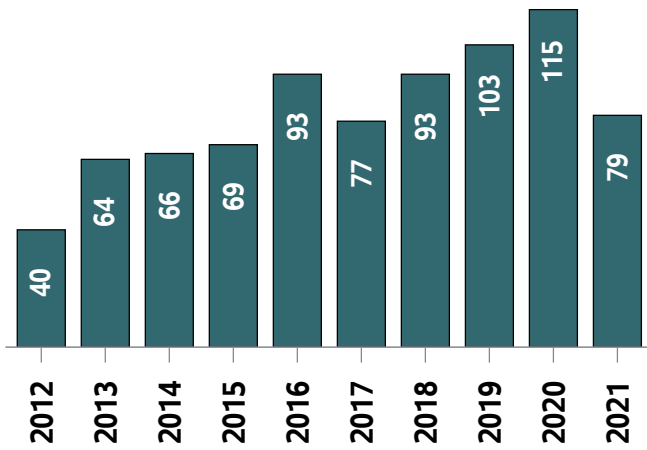


MLS® HPI Townhouse Benchmark Price and Average Price

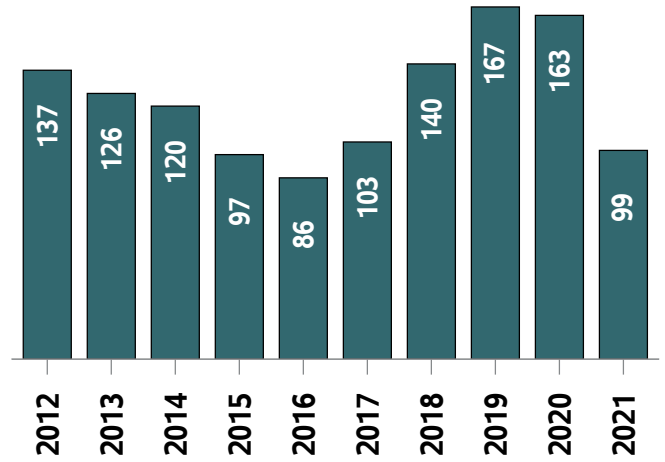


Collingwood MLS® Condo Townhouse Market Activity

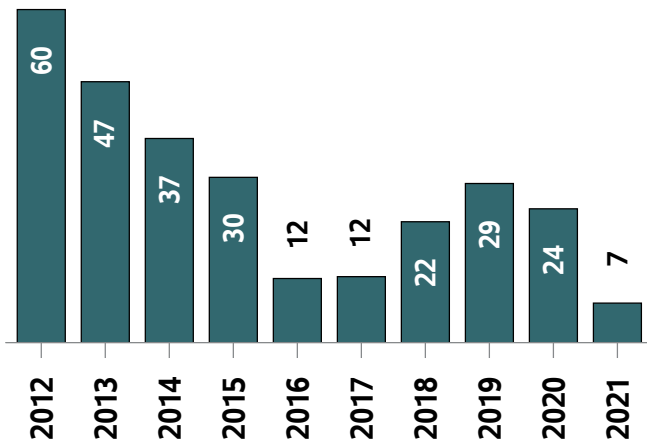
Sales Activity (September Year-to-date)



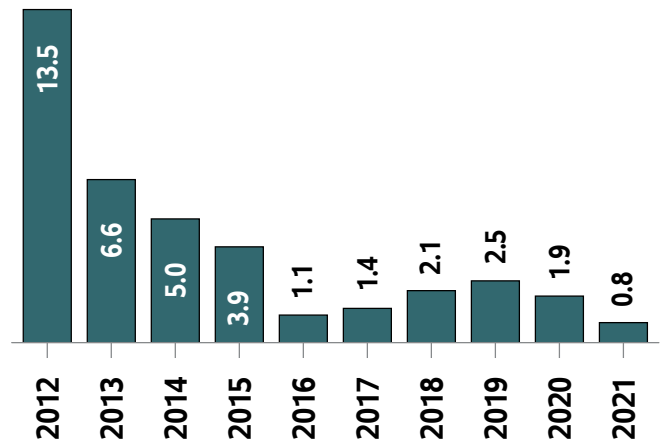
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® Apartment Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	10	-60.0	0.0	25.0	-50.0	-44.4	-16.7
Dollar Volume	\$6,370,000	-48.4	63.5	76.6	27.0	30.9	78.4
New Listings	15	-28.6	15.4	66.7	-21.1	-50.0	-60.5
Active Listings	25	-28.6	92.3	47.1	25.0	-71.9	-78.1
Sales to New Listings Ratio ¹	66.7	119.0	76.9	88.9	105.3	60.0	31.6
Months of Inventory ²	2.5	1.4	1.3	2.1	1.0	4.9	9.5
Average Price	\$637,000	28.9	63.5	41.3	153.9	135.7	114.1
Median Price	\$585,000	36.0	56.8	37.3	137.4	148.9	196.2
Sale to List Price Ratio	99.6	100.4	97.8	97.8	100.9	96.9	96.5
Median Days on Market	19.0	14.0	15.5	53.5	22.5	56.0	84.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	141	38.2	93.2	93.2	-1.4	11.9	41.0
Dollar Volume	\$82,578,028	59.7	164.6	175.0	112.9	188.9	237.4
New Listings	173	8.1	58.7	66.3	8.8	-34.7	-35.0
Active Listings ³	19	-30.2	4.9	17.9	-38.9	-79.7	-81.5
Sales to New Listings Ratio ⁴	81.5	63.8	67.0	70.2	89.9	47.5	37.6
Months of Inventory ⁵	1.2	2.4	2.2	2.0	2.0	6.7	9.2
Average Price	\$585,660	15.5	37.0	42.4	116.0	158.2	139.3
Median Price	\$550,000	30.2	45.1	55.4	128.2	168.3	165.7
Sale to List Price Ratio	104.0	99.1	97.9	98.2	98.5	96.0	95.6
Median Days on Market	9.0	23.5	25.0	17.0	28.0	59.5	69.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

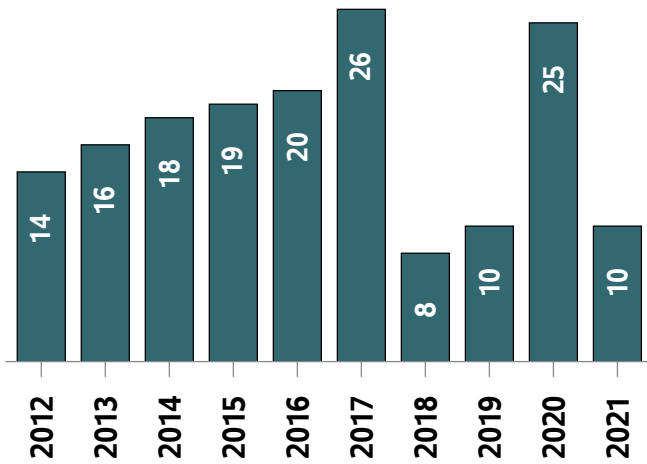
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

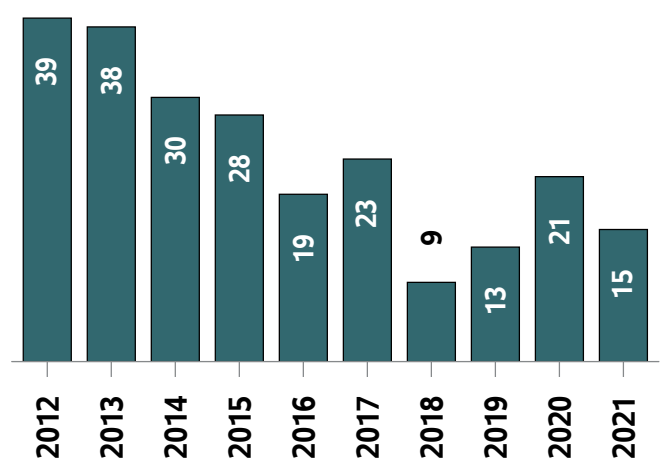
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Collingwood MLS® Apartment Market Activity

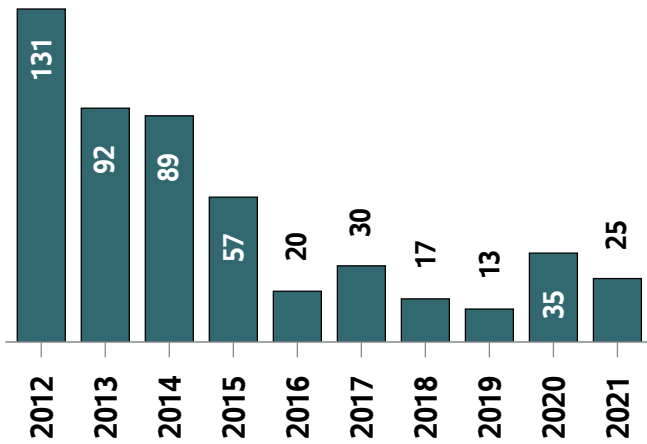
Sales Activity (September only)



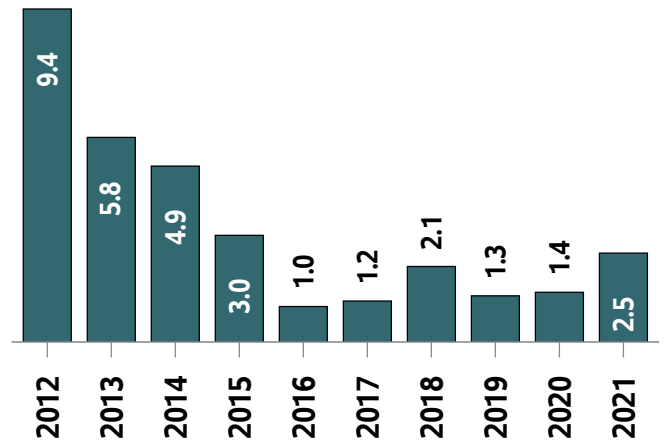
New Listings (September only)



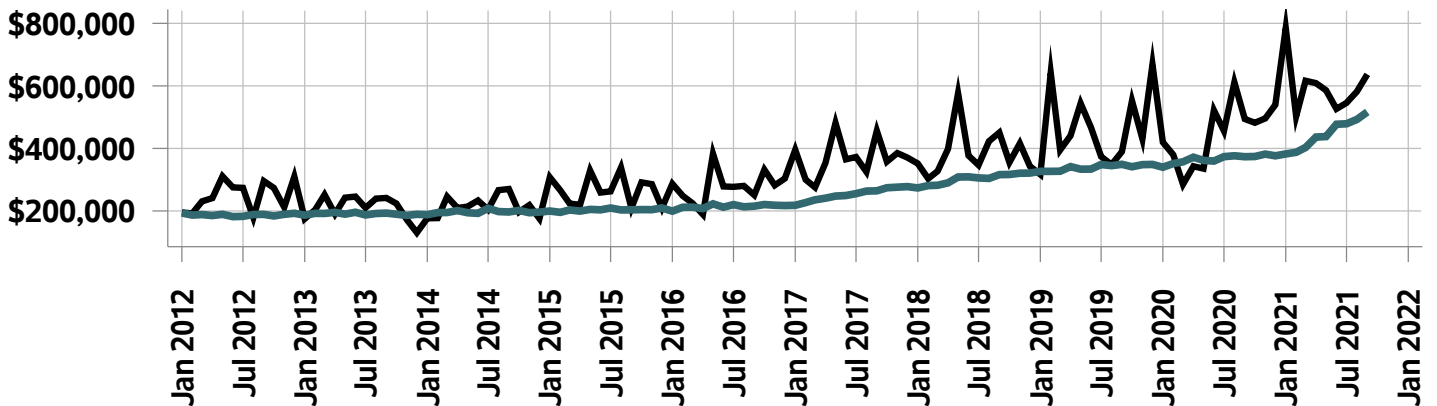
Active Listings (September only)



Months of Inventory (September only)

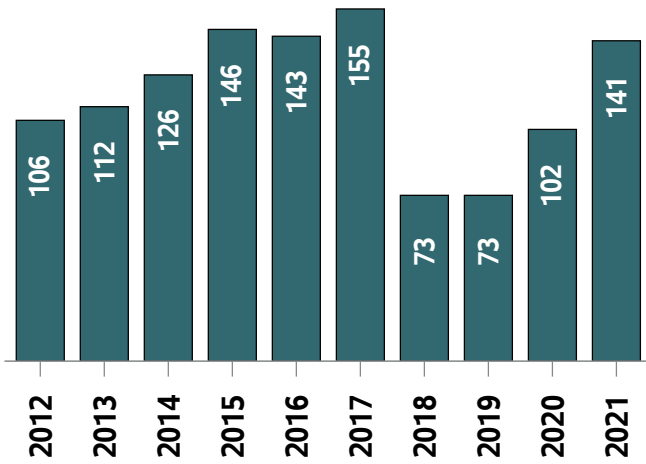


MLS® HPI Apartment Benchmark Price and Average Price

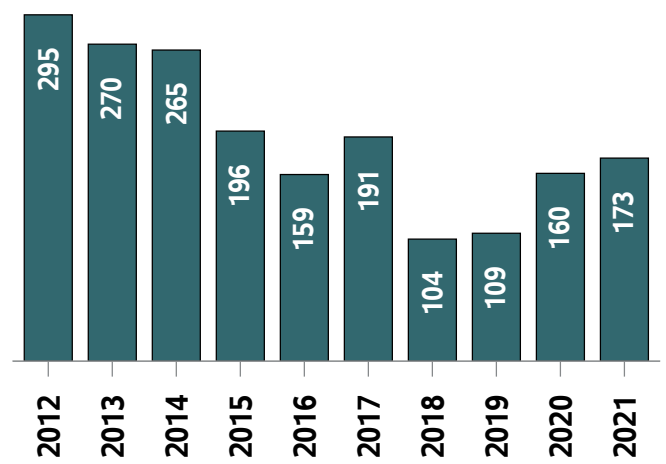


Collingwood MLS® Apartment Market Activity

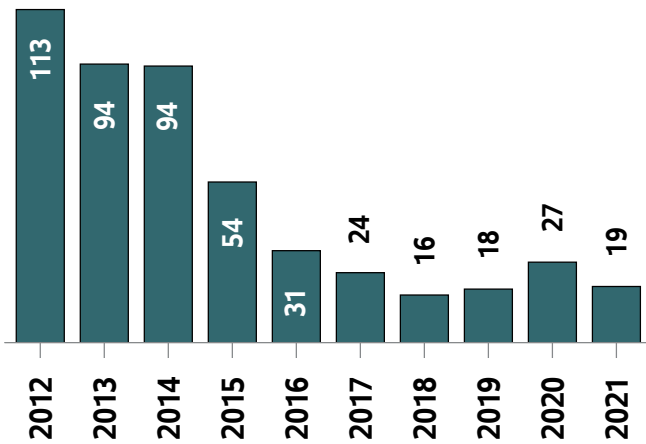
Sales Activity (September Year-to-date)



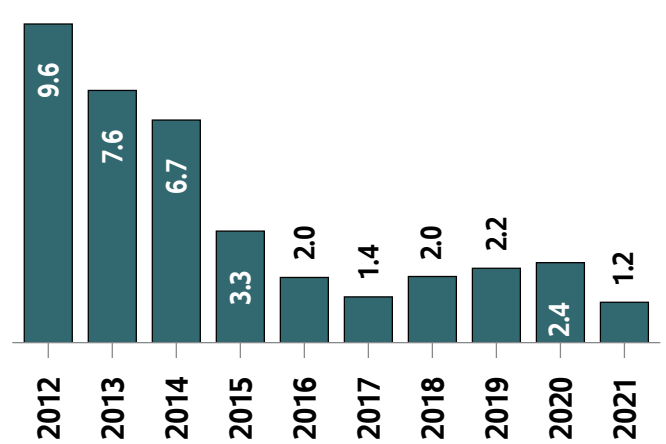
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

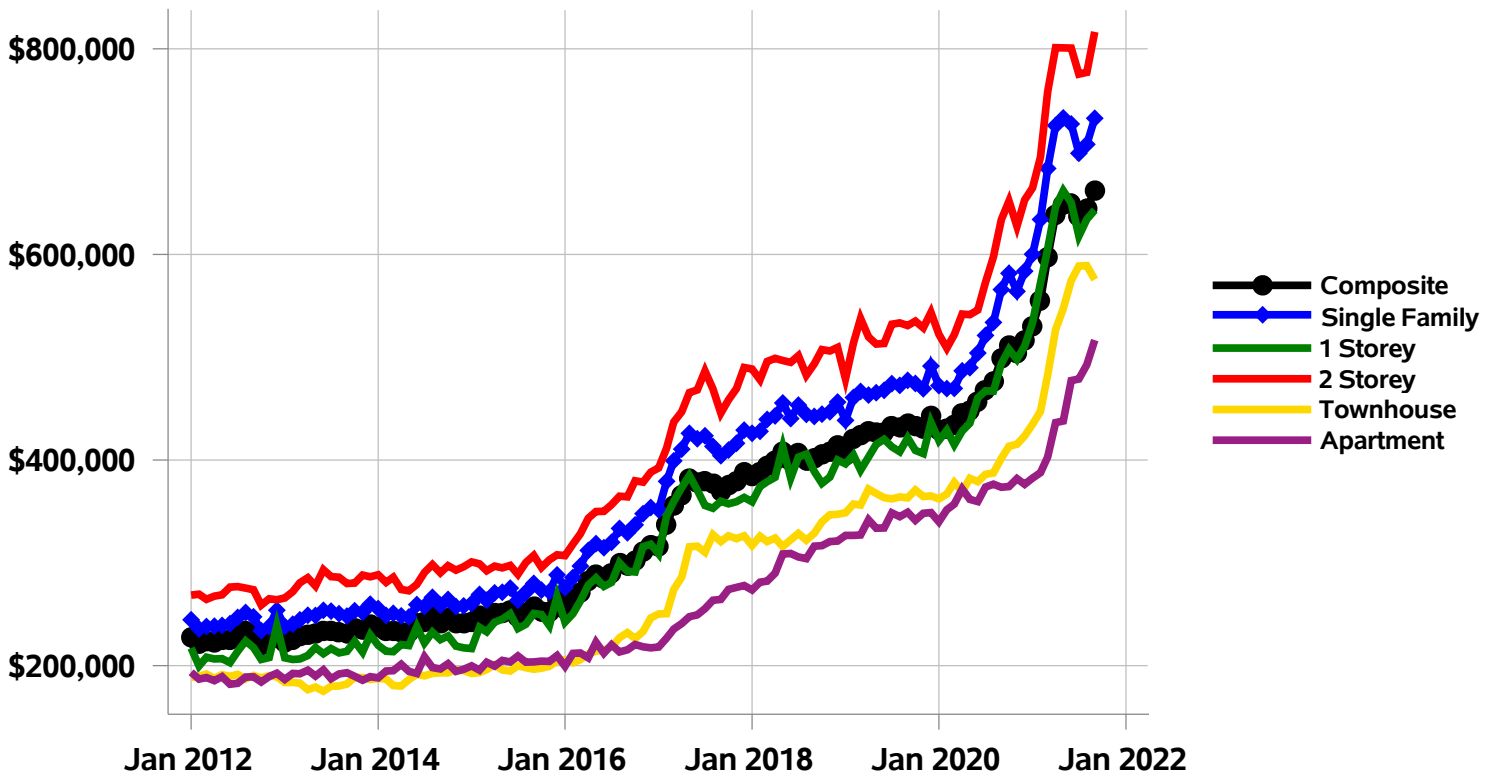
² Average active listings January to the current month / average sales January to the current month.

Collingwood MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$662,400	2.7	1.9	11.0	32.9	64.8	122.8
Single Family	\$732,400	3.6	0.8	7.1	29.4	65.6	122.5
One Storey	\$643,100	1.4	-1.1	6.2	30.3	65.4	120.4
Two Storey	\$816,500	5.1	2.0	7.7	28.8	65.5	124.2
Townhouse	\$575,500	-2.3	0.2	19.2	43.3	75.0	148.0
Apartment	\$516,700	4.9	8.3	28.2	38.3	63.4	139.9

MLS® HPI Benchmark Price



Collingwood MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1250
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1358
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6598
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1160
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6875
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1608
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6194
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Collingwood MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1215
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1121
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Grey Highlands MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	25	-7.4	92.3	127.3	31.6	47.1	31.6
Dollar Volume	\$23,646,900	48.0	254.7	402.4	263.8	401.0	366.2
New Listings	20	-13.0	-4.8	42.9	25.0	-48.7	-67.7
Active Listings	31	0.0	-55.1	-46.6	-64.0	-84.3	-87.7
Sales to New Listings Ratio ¹	125.0	117.4	61.9	78.6	118.8	43.6	30.6
Months of Inventory ²	1.2	1.1	5.3	5.3	4.5	11.6	13.3
Average Price	\$945,876	59.8	84.5	121.1	176.5	240.7	254.3
Median Price	\$750,000	35.9	61.3	102.7	170.3	209.9	208.0
Sale to List Price Ratio	99.2	98.0	96.1	95.2	97.5	96.0	94.8
Median Days on Market	15.0	33.0	89.0	28.0	62.0	85.0	89.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	187	16.9	59.8	85.1	2.2	19.9	39.6
Dollar Volume	\$160,836,127	71.9	166.4	262.2	161.8	206.7	302.3
New Listings	243	29.3	20.9	43.8	0.0	-35.4	-45.3
Active Listings ³	30	-27.8	-48.1	-38.4	-70.0	-83.0	-86.5
Sales to New Listings Ratio ⁴	77.0	85.1	58.2	59.8	75.3	41.5	30.2
Months of Inventory ⁵	1.5	2.4	4.5	4.4	5.0	10.3	15.1
Average Price	\$860,086	47.1	66.7	95.6	156.2	155.8	188.2
Median Price	\$730,000	41.1	69.8	91.1	160.7	182.4	210.6
Sale to List Price Ratio	103.2	97.8	97.1	97.5	96.4	94.4	93.9
Median Days on Market	14.0	26.5	30.0	27.0	54.0	82.0	90.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

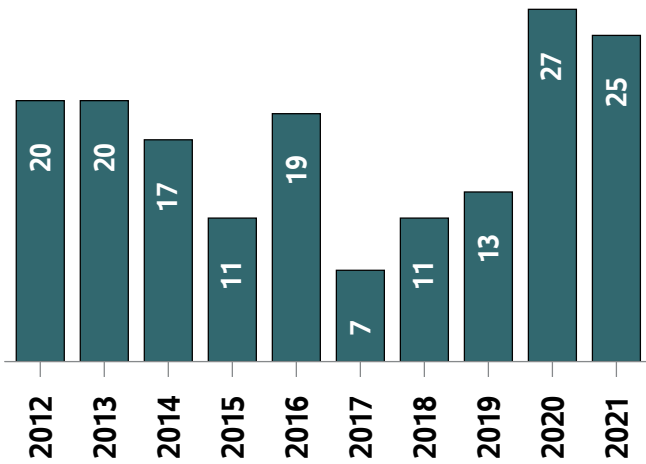
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

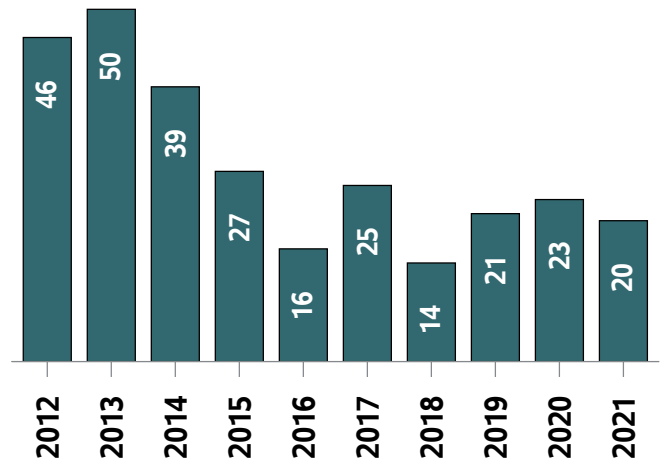
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Residential Market Activity

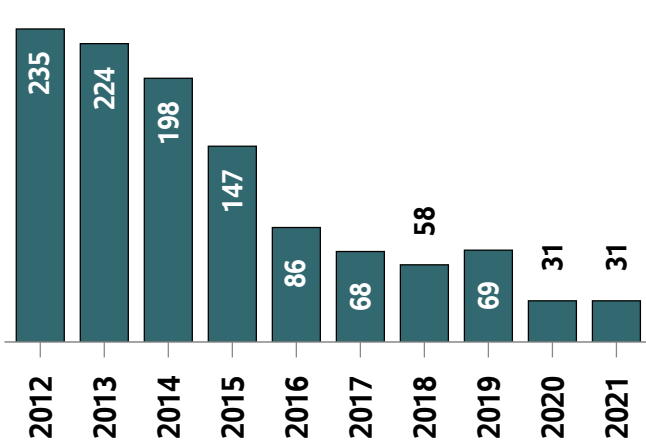
Sales Activity (September only)



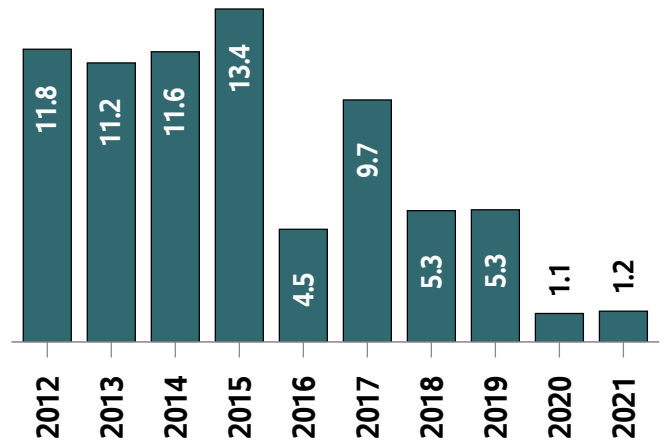
New Listings (September only)



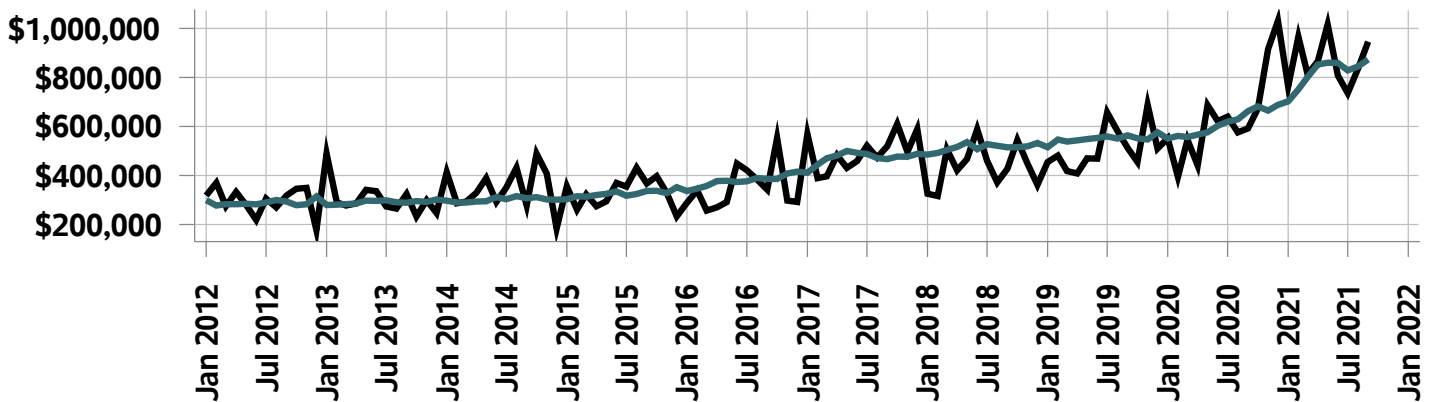
Active Listings (September only)



Months of Inventory (September only)

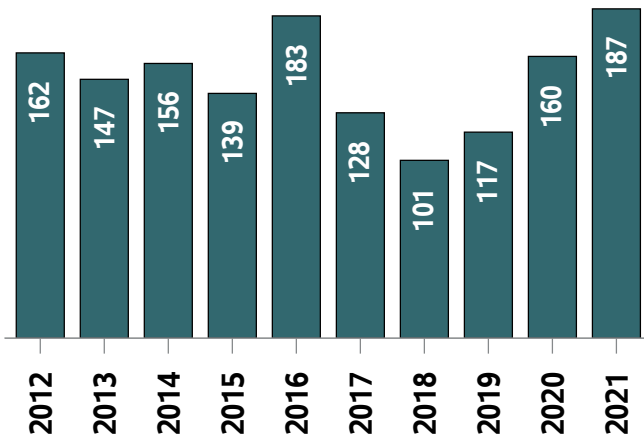


MLS® HPI Composite Benchmark Price and Average Price

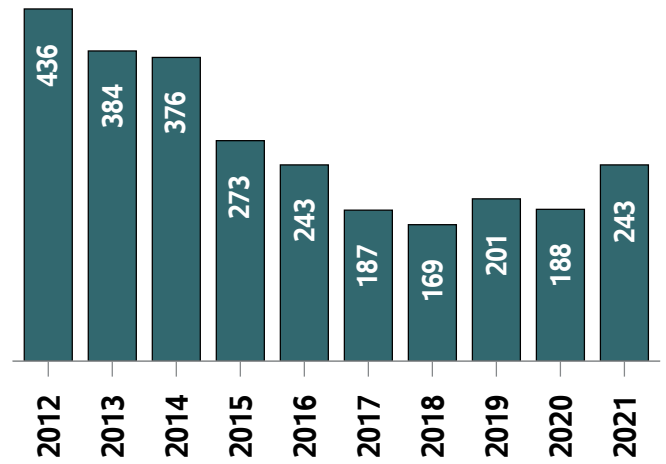


Grey Highlands MLS® Residential Market Activity

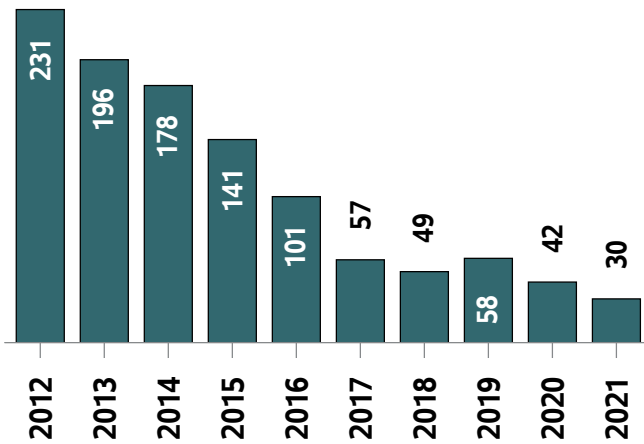
Sales Activity (September Year-to-date)



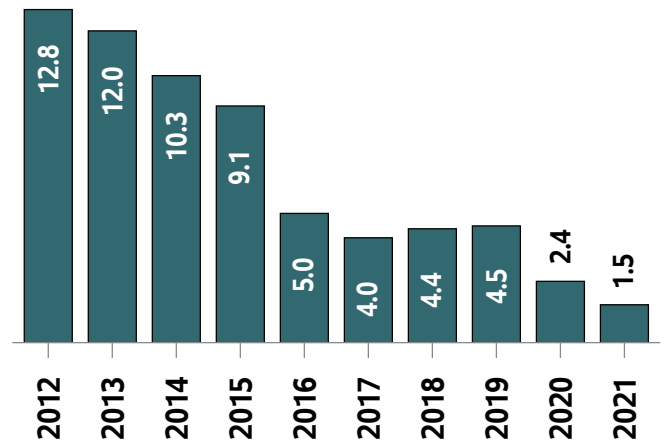
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	24	-11.1	84.6	166.7	26.3	41.2	26.3
Dollar Volume	\$22,965,900	43.7	244.5	459.4	253.3	386.6	352.8
New Listings	20	-13.0	0.0	53.8	25.0	-48.7	-65.5
Active Listings	31	0.0	-54.4	-46.6	-63.5	-84.1	-87.2
Sales to New Listings Ratio ¹	120.0	117.4	65.0	69.2	118.8	43.6	32.8
Months of Inventory ²	1.3	1.1	5.2	6.4	4.5	11.5	12.8
Average Price	\$956,913	61.7	86.6	109.8	179.7	244.7	258.4
Median Price	\$765,000	38.6	64.5	106.8	175.7	216.1	214.2
Sale to List Price Ratio	98.8	98.0	96.1	95.2	97.5	96.0	94.8
Median Days on Market	17.0	33.0	89.0	28.0	62.0	85.0	89.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	181	14.6	56.0	82.8	1.1	17.5	40.3
Dollar Volume	\$156,141,127	67.7	160.1	256.5	156.9	198.6	299.0
New Listings	236	26.9	18.6	41.3	-1.7	-36.2	-44.6
Active Listings ³	30	-27.8	-47.9	-39.1	-70.1	-83.0	-86.3
Sales to New Listings Ratio ⁴	76.7	84.9	58.3	59.3	74.6	41.6	30.3
Months of Inventory ⁵	1.5	2.3	4.4	4.4	5.0	10.2	15.2
Average Price	\$862,658	46.4	66.7	95.0	154.1	154.1	184.4
Median Price	\$750,000	43.5	73.4	96.3	166.0	186.3	219.1
Sale to List Price Ratio	103.2	97.9	97.1	97.6	96.4	94.4	94.1
Median Days on Market	14.0	26.5	29.5	27.0	54.0	82.0	89.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

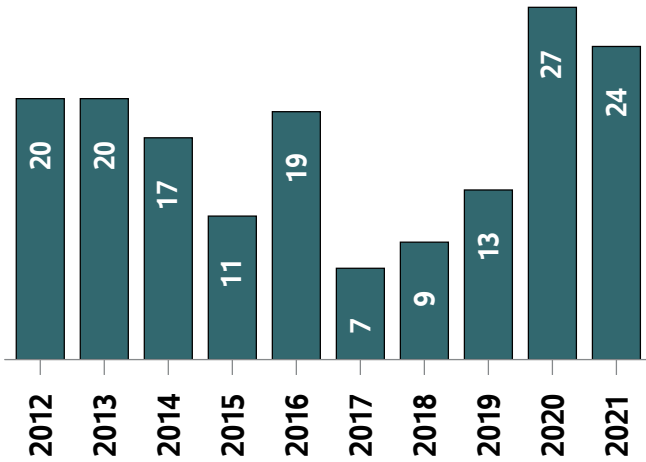
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

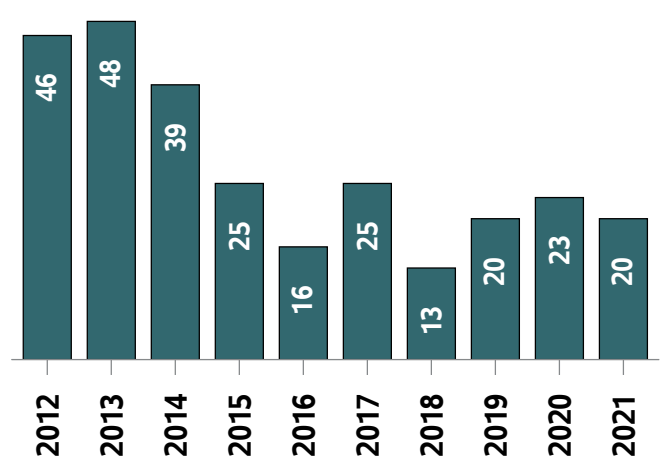
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grey Highlands MLS® Single Family Market Activity

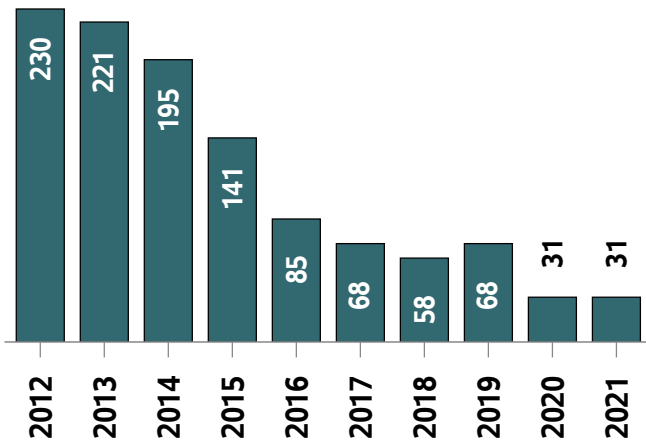
Sales Activity (September only)



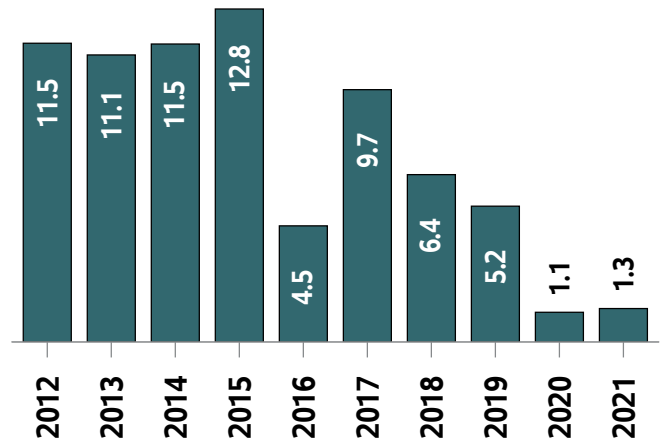
New Listings (September only)



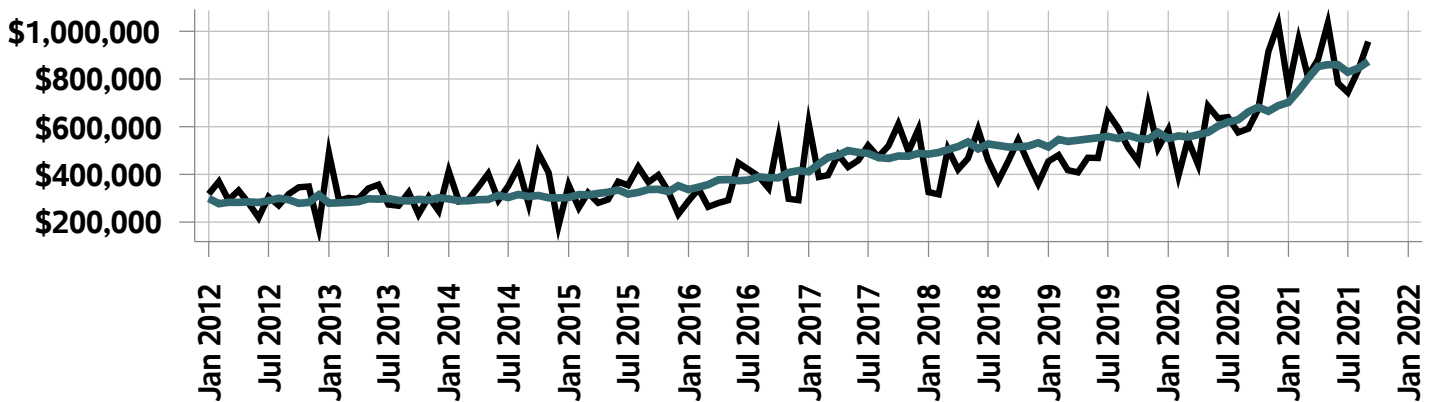
Active Listings (September only)



Months of Inventory (September only)

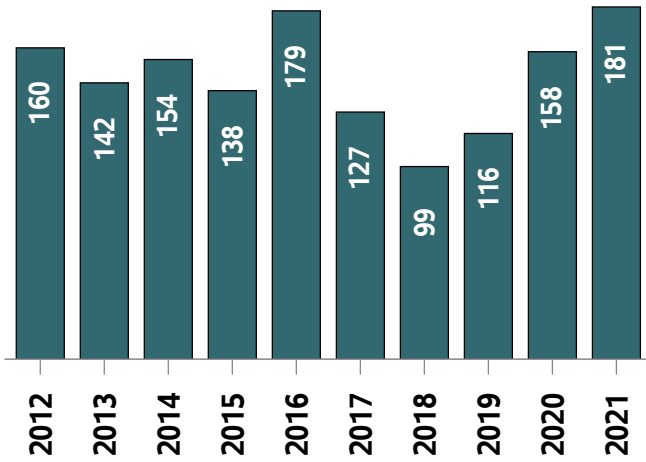


MLS® HPI Single Family Benchmark Price and Average Price

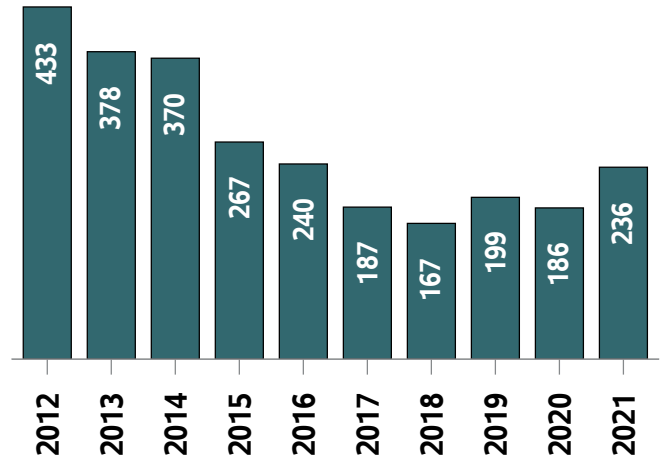


Grey Highlands MLS® Single Family Market Activity

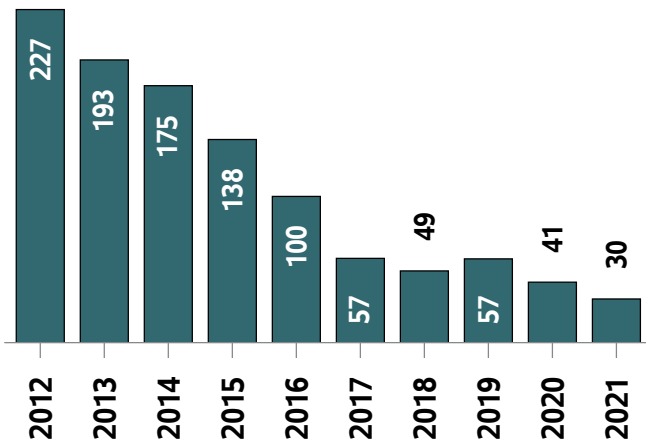
Sales Activity (September Year-to-date)



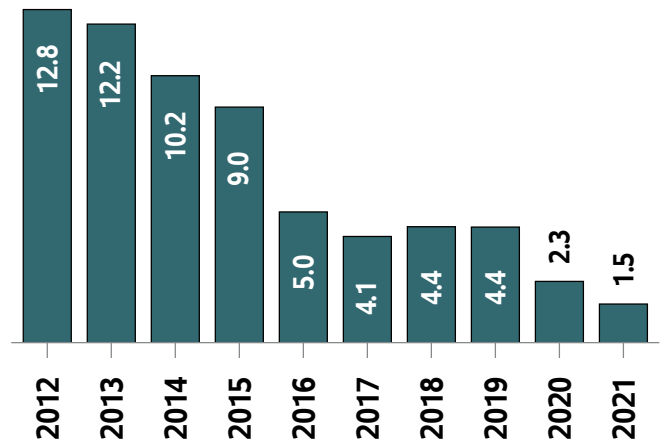
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

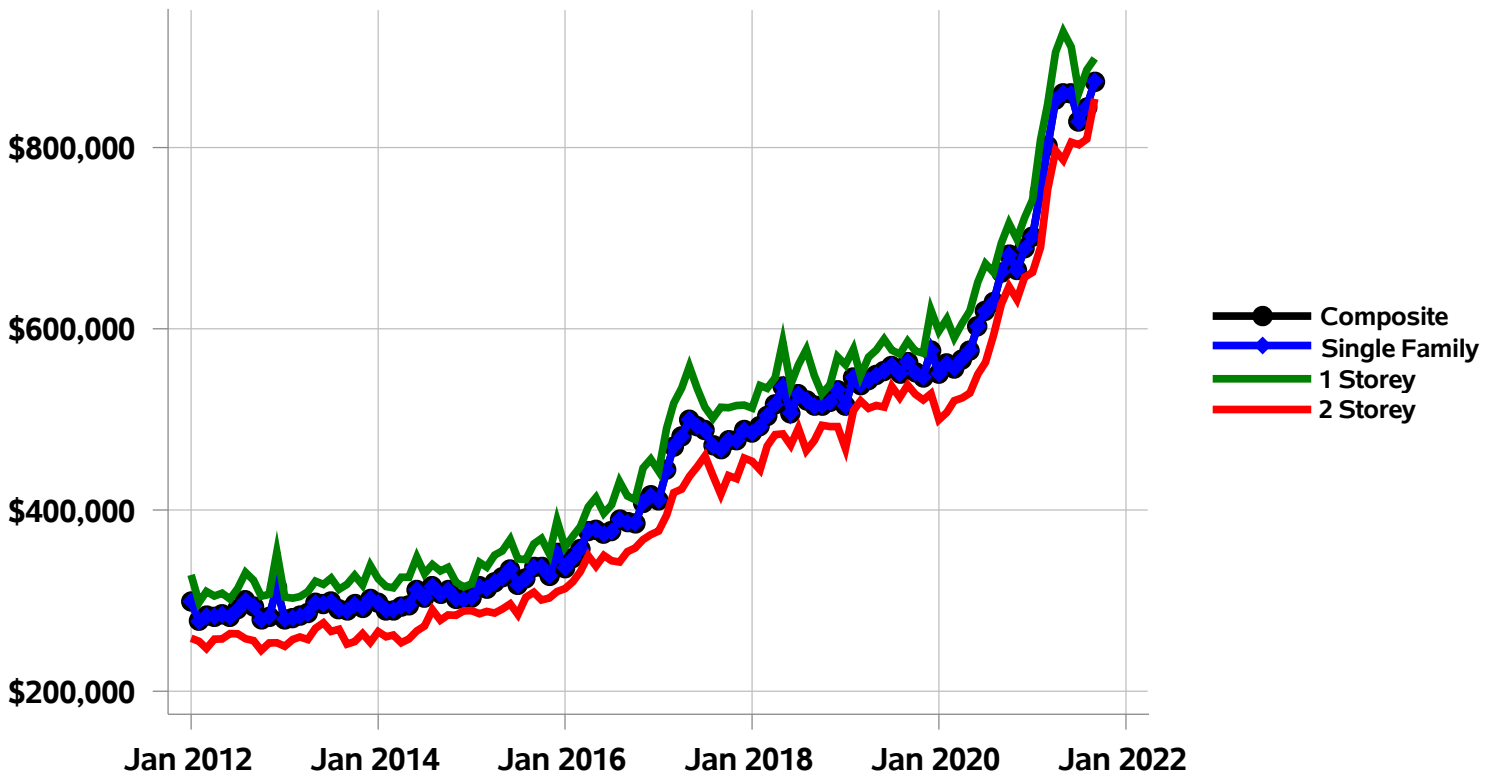
² Average active listings January to the current month / average sales January to the current month.

Grey Highlands MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$873,200	3.4	1.6	9.0	31.8	69.7	126.2
Single Family	\$873,200	3.4	1.6	9.0	31.8	69.7	126.2
One Storey	\$898,400	1.4	-1.4	5.9	29.3	63.8	116.3
Two Storey	\$853,800	5.5	5.9	13.3	36.1	79.2	141.1

MLS® HPI Benchmark Price



Grey Highlands MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1442
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1442
Half Bathrooms	0
Heating	Forced air
Lot Size	78468
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

Grey Highlands MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1346
Half Bathrooms	0
Heating	Forced air
Lot Size	76666
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1686
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	80624
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

Meaford (Muni) MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	26	23.8	85.7	52.9	4.0	52.9	62.5
Dollar Volume	\$24,998,000	96.8	254.7	190.9	196.0	473.9	289.2
New Listings	35	6.1	9.4	12.9	40.0	-7.9	0.0
Active Listings	39	-20.4	-45.1	-41.8	-51.3	-81.9	-80.1
Sales to New Listings Ratio ¹	74.3	63.6	43.8	54.8	100.0	44.7	45.7
Months of Inventory ²	1.5	2.3	5.1	3.9	3.2	12.7	12.3
Average Price	\$961,462	59.0	91.0	90.2	184.6	275.2	139.5
Median Price	\$740,000	37.1	91.7	39.9	119.6	196.0	103.9
Sale to List Price Ratio	100.7	98.4	98.6	99.0	95.7	94.6	94.7
Median Days on Market	21.5	19.0	35.0	58.0	37.0	99.0	109.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	194	12.1	34.7	21.2	0.5	23.6	70.2
Dollar Volume	\$171,287,135	56.4	162.0	159.2	163.6	287.0	407.6
New Listings	272	12.9	10.1	8.8	-4.6	-32.3	-24.7
Active Listings ³	32	-39.9	-48.6	-43.7	-66.8	-82.4	-80.7
Sales to New Listings Ratio ⁴	71.3	71.8	58.3	64.0	67.7	39.1	31.6
Months of Inventory ⁵	1.5	2.8	3.9	3.2	4.5	10.5	13.1
Average Price	\$882,923	39.4	94.5	113.8	162.3	213.2	198.3
Median Price	\$717,500	32.9	85.2	98.9	151.8	187.0	169.0
Sale to List Price Ratio	102.7	98.0	96.9	97.9	96.1	95.2	95.2
Median Days on Market	13.5	27.0	28.5	28.0	47.0	87.0	83.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

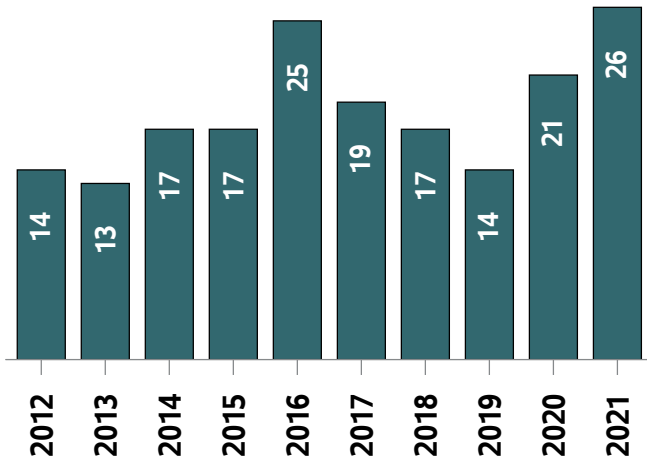
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

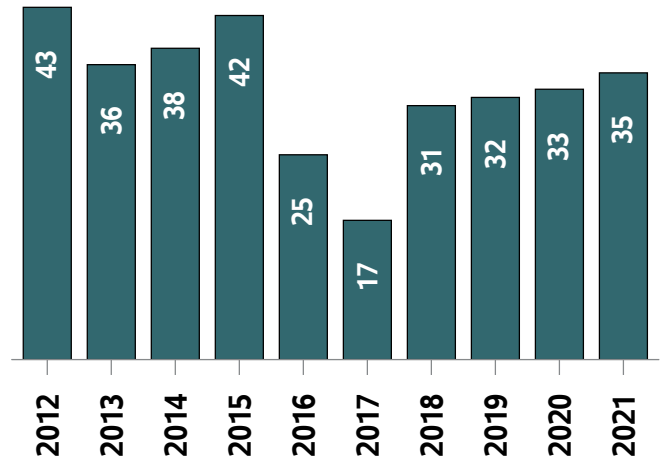
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Residential Market Activity

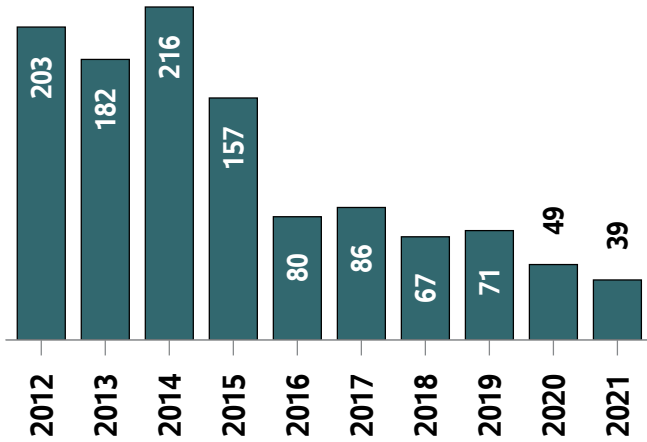
Sales Activity (September only)



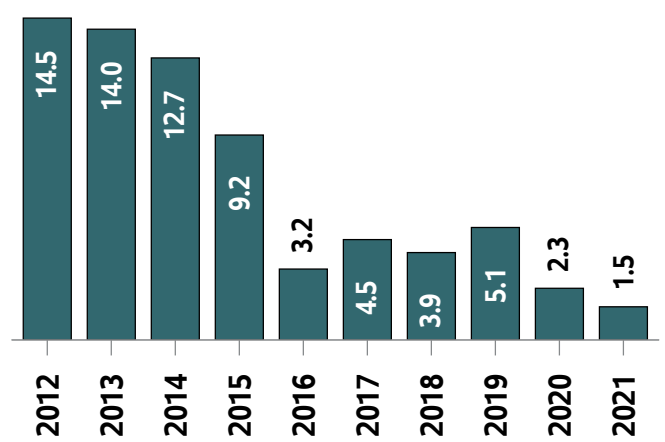
New Listings (September only)



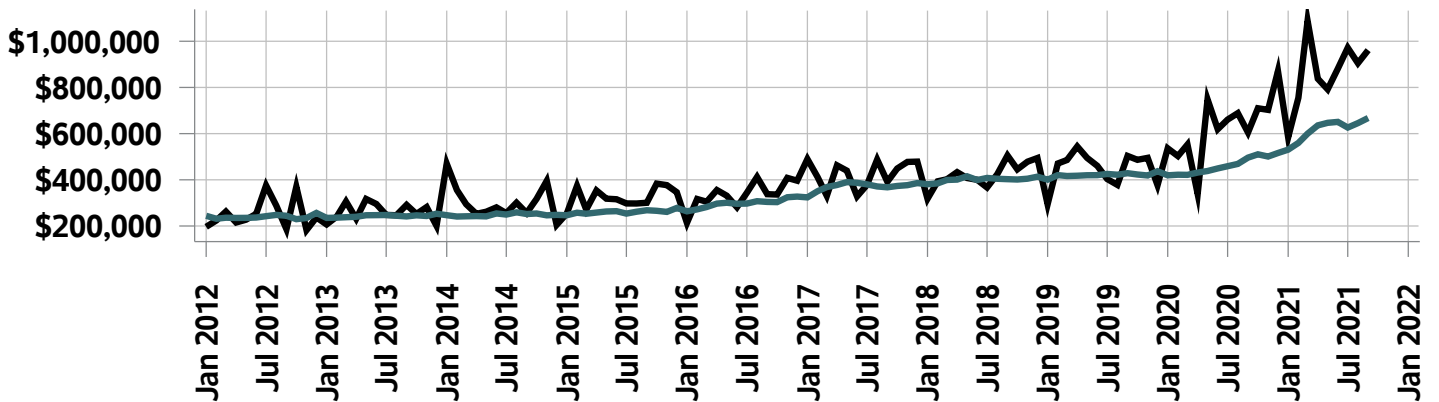
Active Listings (September only)



Months of Inventory (September only)

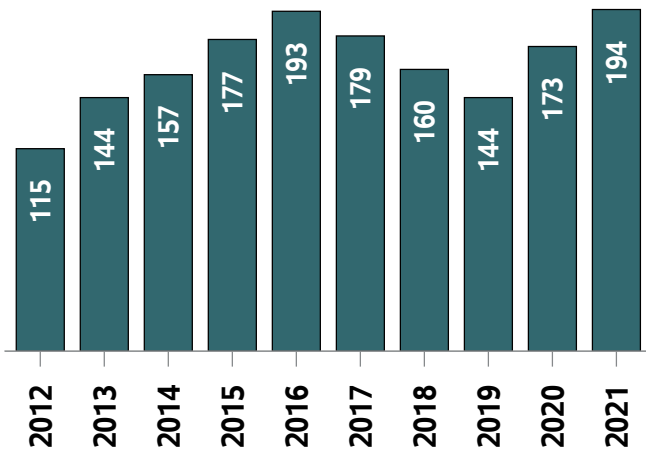


MLS® HPI Composite Benchmark Price and Average Price

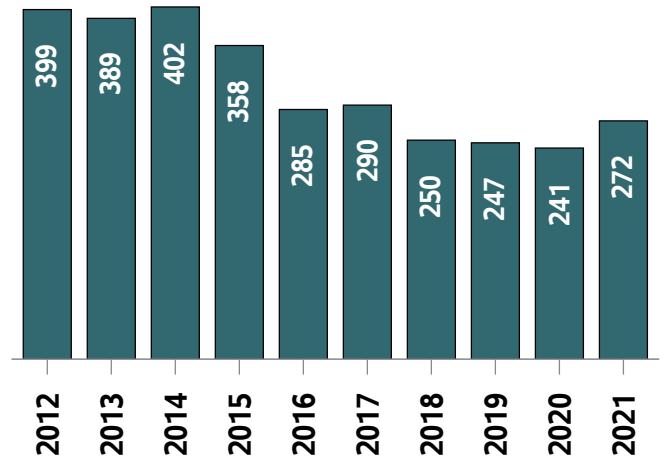


Meaford (Muni) MLS® Residential Market Activity

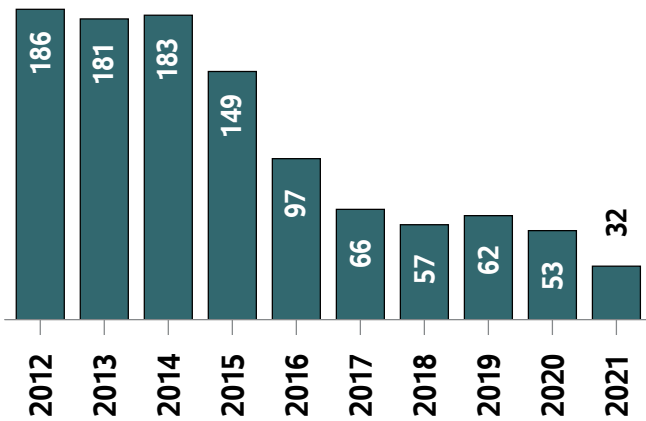
Sales Activity (September Year-to-date)



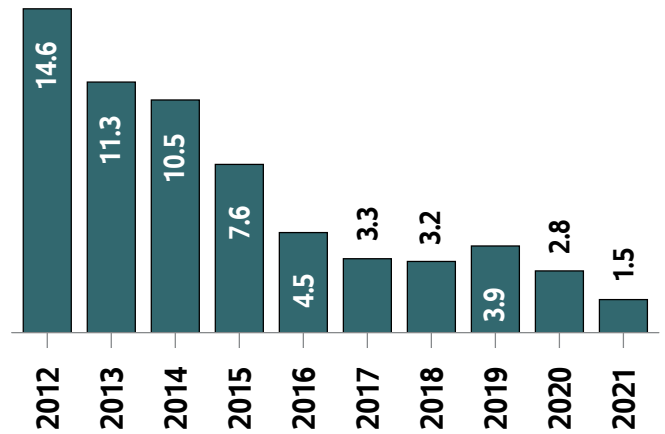
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	25	25.0	92.3	56.3	4.2	47.1	56.3
Dollar Volume	\$22,898,000	86.4	236.3	175.6	173.4	425.7	256.6
New Listings	33	3.1	3.1	10.0	43.5	-10.8	3.1
Active Listings	36	-18.2	-46.3	-45.5	-52.0	-82.5	-80.0
Sales to New Listings Ratio ¹	75.8	62.5	40.6	53.3	104.3	45.9	50.0
Months of Inventory ²	1.4	2.2	5.2	4.1	3.1	12.1	11.3
Average Price	\$915,920	49.1	74.9	76.4	162.5	257.5	128.2
Median Price	\$730,000	35.2	79.4	34.6	115.7	192.0	101.2
Sale to List Price Ratio	100.4	98.5	98.6	98.8	95.6	94.6	94.7
Median Days on Market	22.0	18.0	51.0	63.0	42.0	99.0	109.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	177	10.6	31.1	22.1	-2.2	20.4	63.9
Dollar Volume	\$161,570,393	54.8	156.9	160.1	158.0	281.8	394.4
New Listings	253	15.0	9.1	7.7	-5.6	-34.6	-24.5
Active Listings ³	30	-38.0	-50.7	-45.9	-68.0	-82.7	-80.9
Sales to New Listings Ratio ⁴	70.0	72.7	58.2	61.7	67.5	38.0	32.2
Months of Inventory ⁵	1.5	2.7	4.0	3.4	4.6	10.5	12.9
Average Price	\$912,827	39.9	95.9	113.1	163.8	217.1	201.6
Median Price	\$735,000	31.3	84.2	98.6	153.4	184.9	164.9
Sale to List Price Ratio	102.7	97.9	96.8	97.8	96.1	95.1	95.2
Median Days on Market	14.0	27.0	29.0	28.0	48.0	87.0	84.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

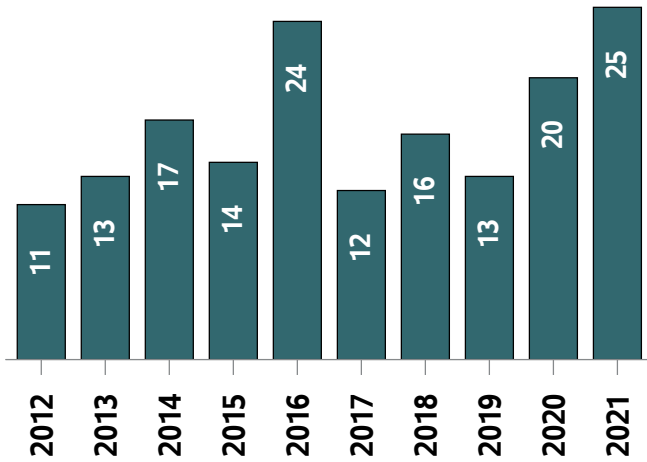
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

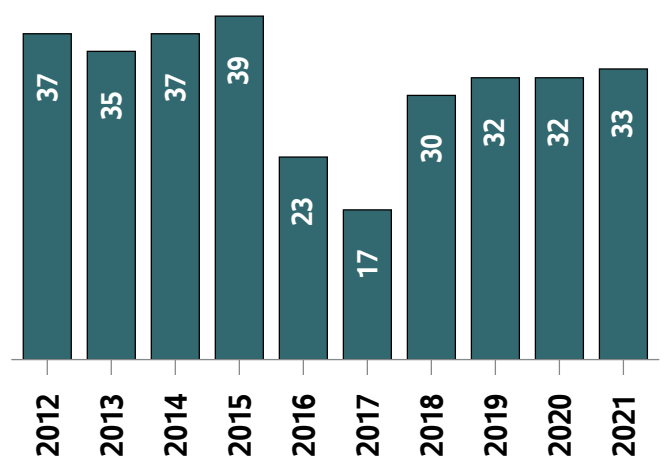
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Single Family Market Activity

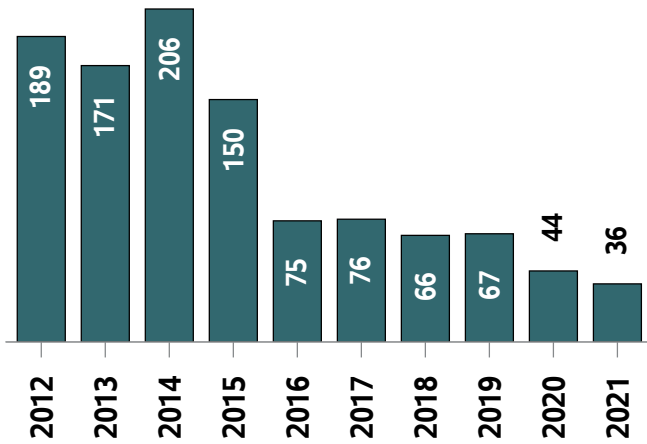
Sales Activity (September only)



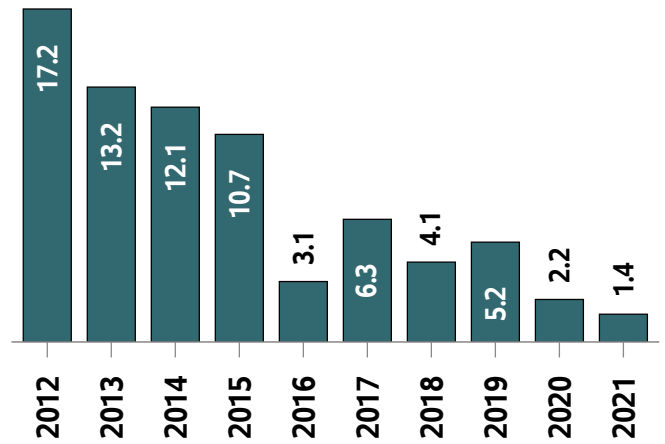
New Listings (September only)



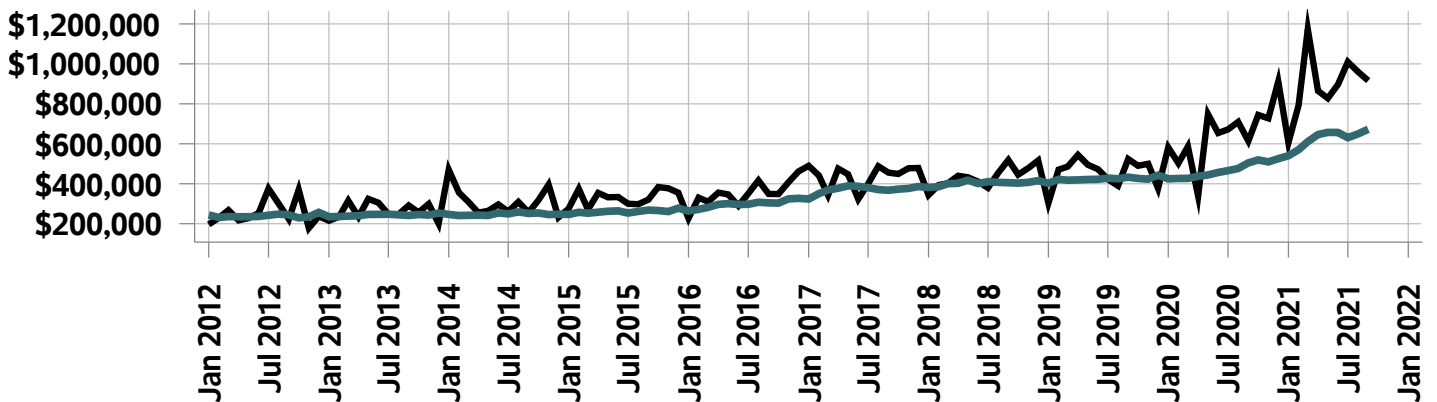
Active Listings (September only)



Months of Inventory (September only)

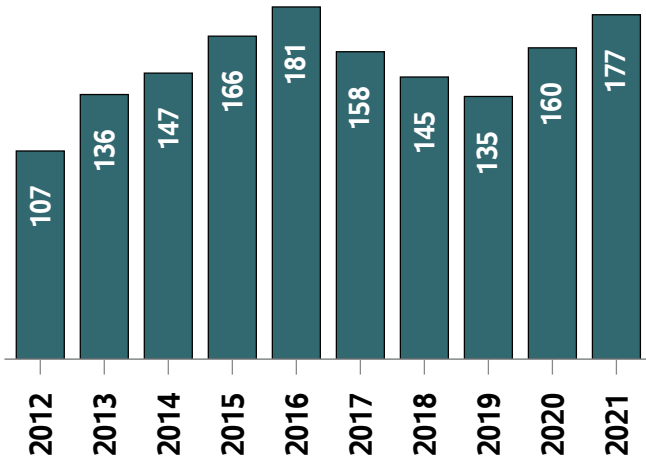


MLS® HPI Single Family Benchmark Price and Average Price

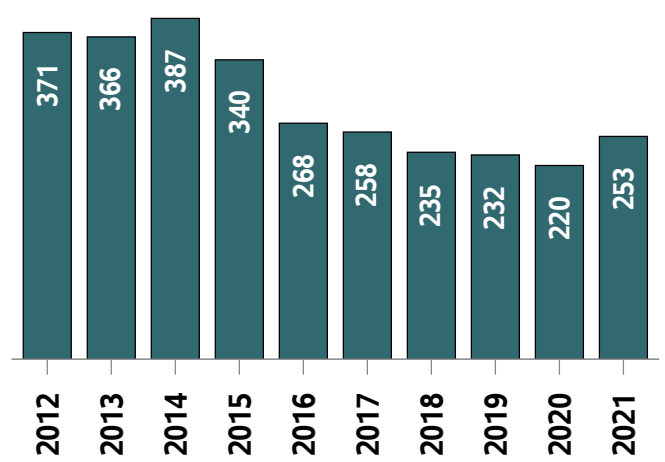


Meaford (Muni) MLS® Single Family Market Activity

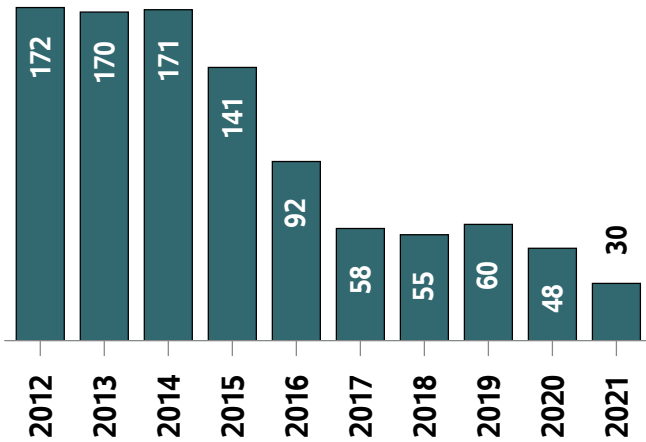
Sales Activity (September Year-to-date)



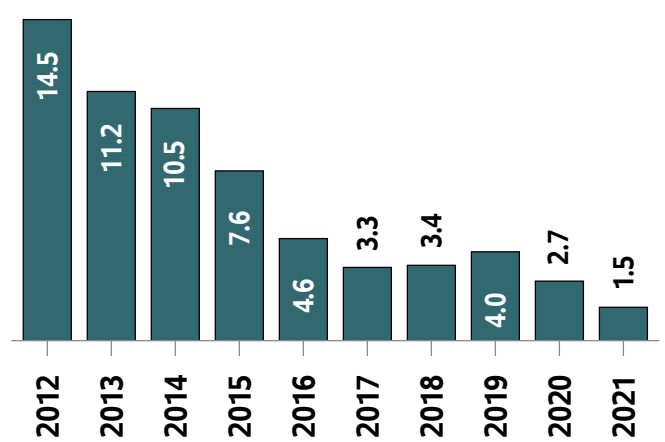
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	0	-100.0	-100.0	-100.0	—	—	—
Dollar Volume	\$0	-100.0	-100.0	-100.0	—	—	—
New Listings	0	-100.0	—	-100.0	—	-100.0	—
Active Listings	0	-100.0	-100.0	—	—	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	100.0	—	100.0	—	—	—
Months of Inventory ²	0.0	4.0	2.0	—	—	—	—
Average Price	\$0	-100.0	-100.0	-100.0	—	—	—
Median Price	\$0	-100.0	-100.0	-100.0	—	—	—
Sale to List Price Ratio	0.0	96.6	98.8	101.8	—	—	—
Median Days on Market	0.0	114.0	19.0	17.0	—	—	—
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	5	-28.6	-16.7	-50.0	150.0	400.0	150.0
Dollar Volume	\$2,356,000	-21.6	38.3	-0.7	489.0	1,285.9	475.3
New Listings	4	-66.7	-55.6	-60.0	100.0	-42.9	0.0
Active Listings ³	1	-66.1	-53.3	-41.7	-16.7	-76.7	-58.0
Sales to New Listings Ratio ⁴	125.0	58.3	66.7	100.0	100.0	14.3	50.0
Months of Inventory ⁵	2.1	4.4	3.8	1.8	6.3	45.0	12.5
Average Price	\$471,200	9.8	65.9	98.5	135.6	177.2	130.1
Median Price	\$450,000	3.4	71.8	95.7	125.0	164.7	119.8
Sale to List Price Ratio	103.1	97.7	99.1	100.1	96.5	97.4	98.1
Median Days on Market	14.0	47.0	15.5	21.5	58.5	115.0	124.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

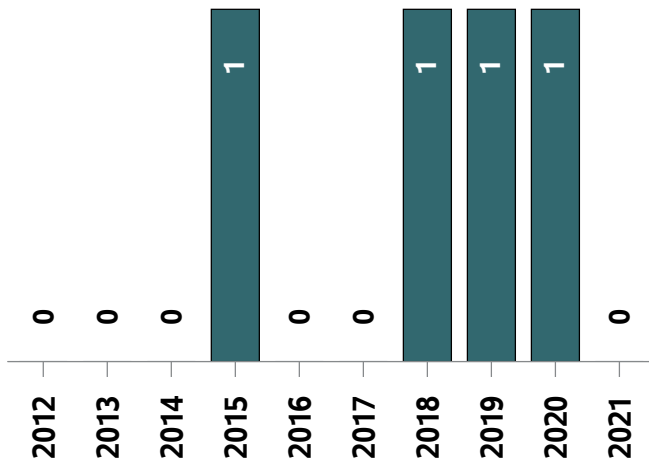
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

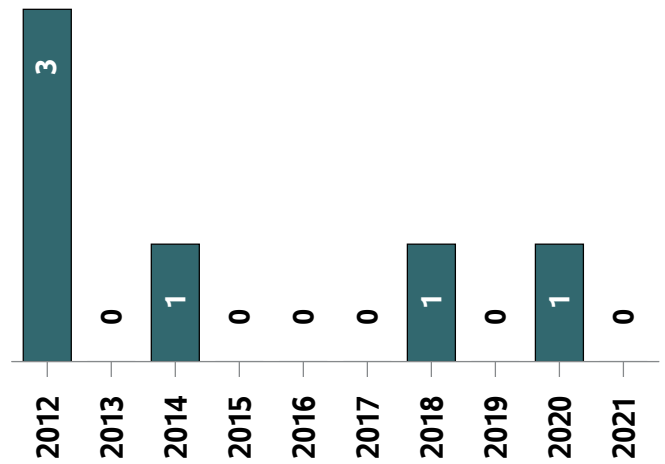
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Meaford (Muni) MLS® Condo Townhouse Market Activity

Sales Activity (September only)



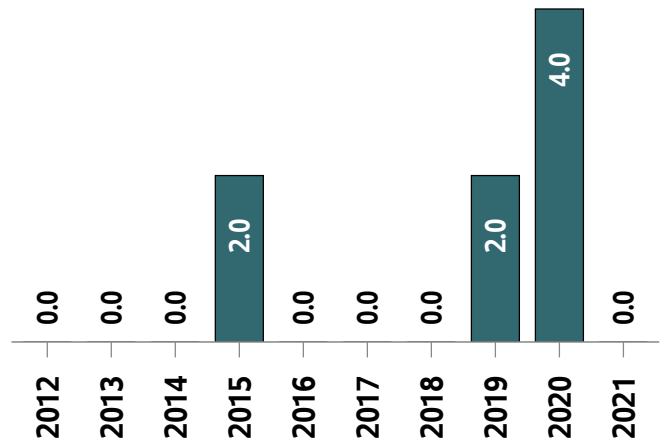
New Listings (September only)



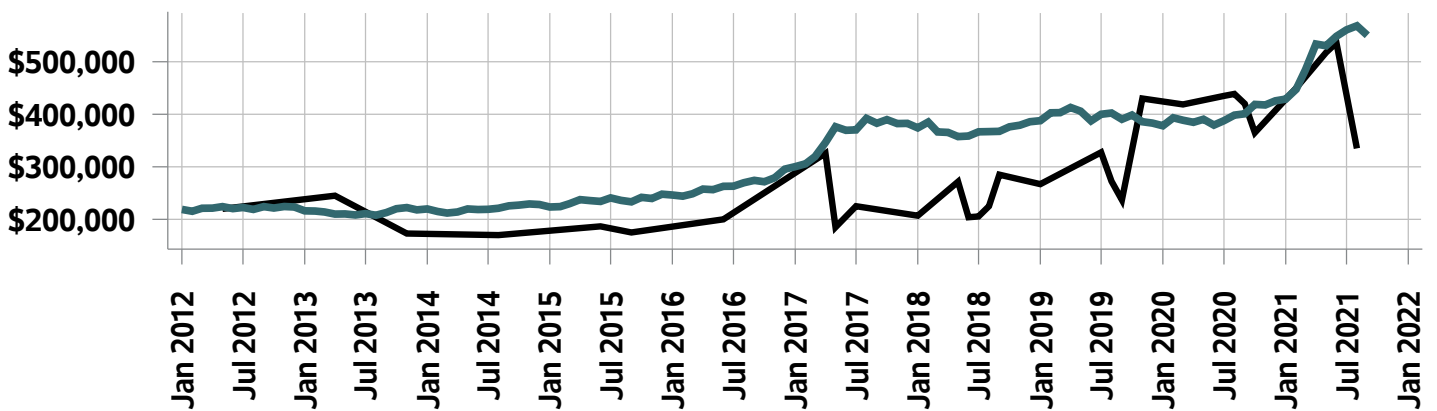
Active Listings (September only)



Months of Inventory (September only)

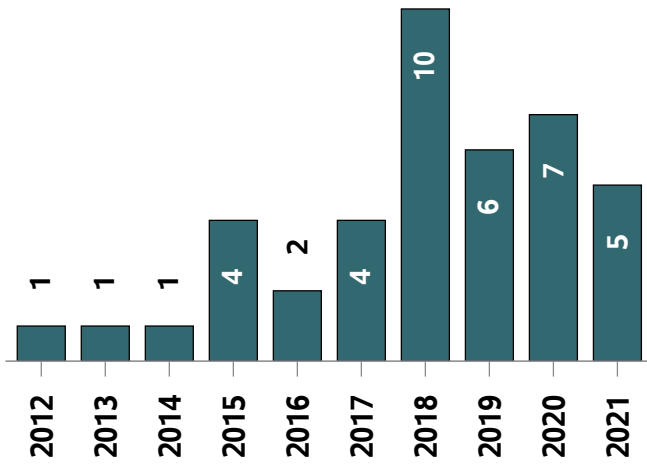


MLS® HPI Townhouse Benchmark Price and Average Price

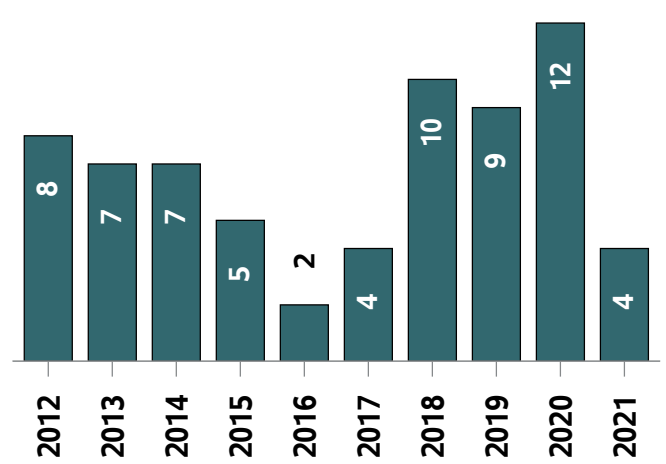


Meaford (Muni) MLS® Condo Townhouse Market Activity

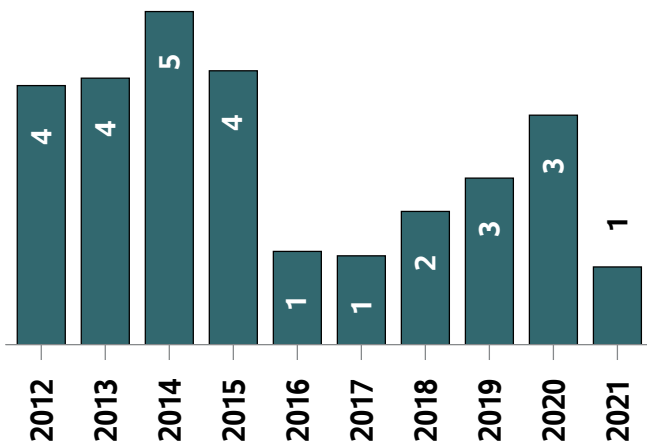
Sales Activity (September Year-to-date)



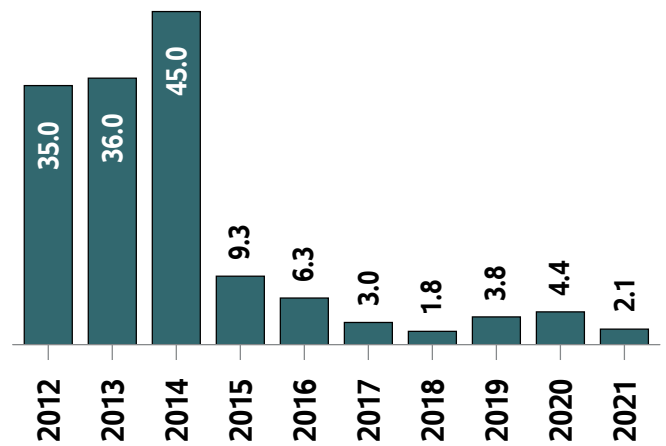
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

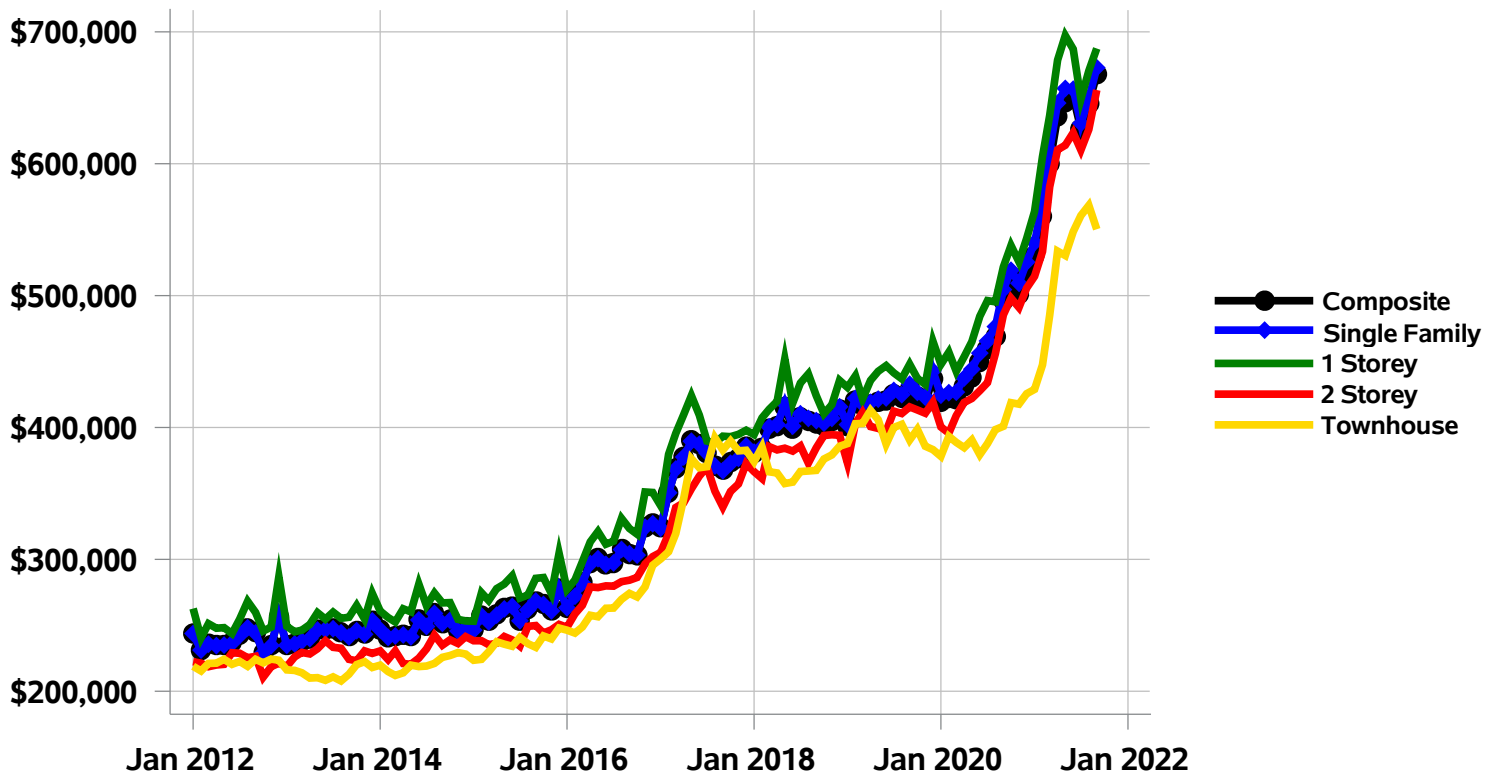
² Average active listings January to the current month / average sales January to the current month.

Meaford (Muni) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$667,600	3.4	2.6	11.3	34.6	65.7	119.4
Single Family	\$672,800	3.6	2.5	10.2	33.4	66.0	121.1
One Storey	\$687,400	2.5	0.1	8.0	31.8	62.1	112.6
Two Storey	\$655,900	4.8	5.2	12.6	35.1	70.5	130.8
Townhouse	\$550,300	-3.2	0.3	13.4	37.3	49.7	100.7

MLS® HPI Benchmark Price



Meaford (Muni)
MLS® HPI Benchmark Descriptions

Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1385
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11648
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1273
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12917
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1641
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10928
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Meaford (Muni)
MLS® HPI Benchmark Descriptions

Townhouse 

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1135
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	60	-35.5	7.1	9.1	-7.7	-6.3	25.0
Dollar Volume	\$42,390,700	-19.0	74.2	87.9	83.6	142.1	219.1
New Listings	72	-35.1	-20.9	-21.7	18.0	-29.4	-26.5
Active Listings	66	-37.7	-72.7	-69.7	-47.2	-82.5	-84.5
Sales to New Listings Ratio ¹	83.3	83.8	61.5	59.8	106.6	62.7	49.0
Months of Inventory ²	1.1	1.1	4.3	4.0	1.9	5.9	8.9
Average Price	\$706,512	25.6	62.6	72.2	99.0	158.3	155.3
Median Price	\$667,500	19.2	62.6	71.2	93.5	150.5	167.0
Sale to List Price Ratio	103.8	99.7	96.9	96.3	98.1	96.6	95.6
Median Days on Market	11.0	15.0	48.5	30.0	39.0	65.5	69.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	594	-2.8	33.8	31.4	-14.5	45.2	78.4
Dollar Volume	\$427,447,872	34.7	114.5	127.9	91.4	284.0	386.2
New Listings	751	-9.3	-20.3	-10.9	-13.0	-27.9	-29.8
Active Listings ³	63	-54.4	-71.9	-63.0	-63.6	-82.2	-83.4
Sales to New Listings Ratio ⁴	79.1	73.8	47.1	53.6	80.5	39.3	31.1
Months of Inventory ⁵	1.0	2.0	4.6	3.4	2.3	7.8	10.3
Average Price	\$719,609	38.6	60.3	73.5	123.9	164.4	172.5
Median Price	\$687,450	37.5	61.3	68.5	118.2	164.5	181.7
Sale to List Price Ratio	103.8	98.8	97.4	97.2	97.9	96.8	96.0
Median Days on Market	8.5	21.0	36.0	26.5	29.0	45.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

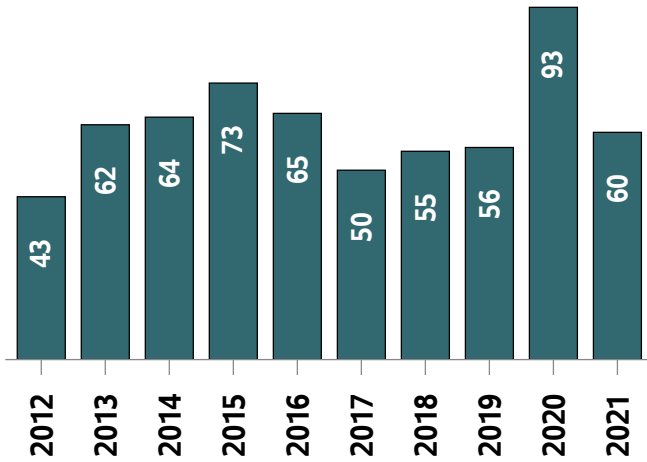
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

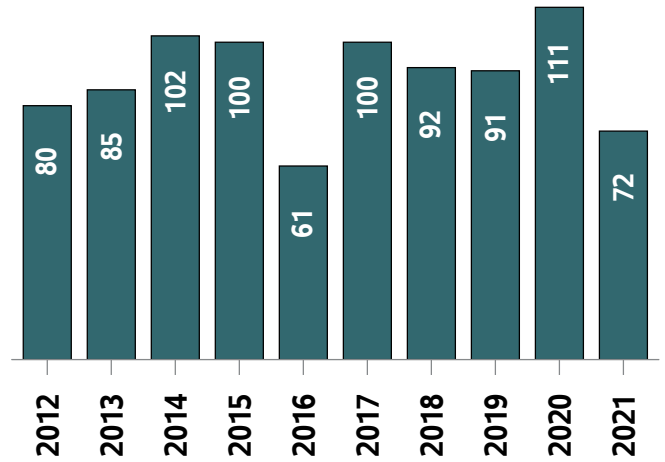
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Residential Market Activity

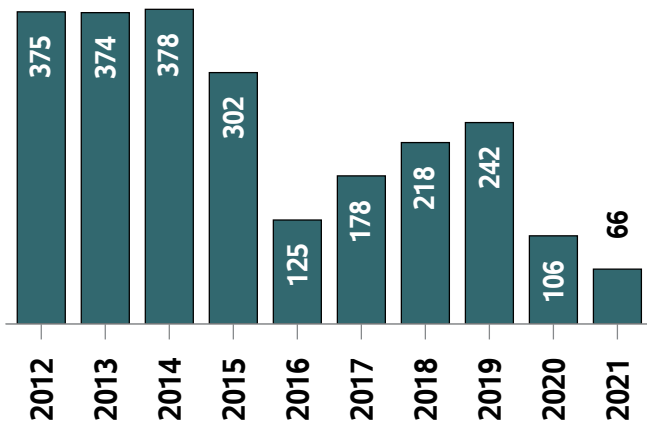
Sales Activity (September only)



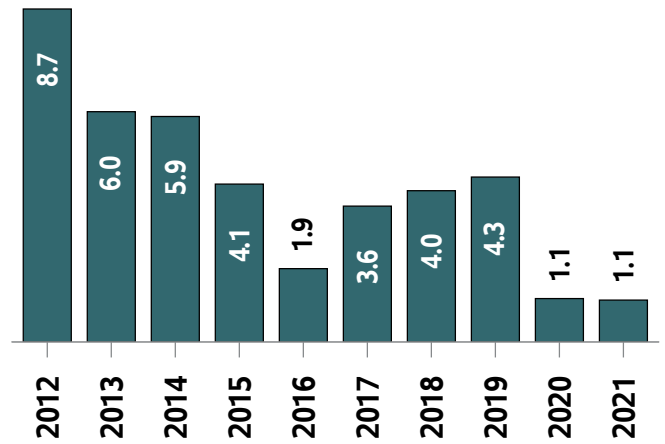
New Listings (September only)



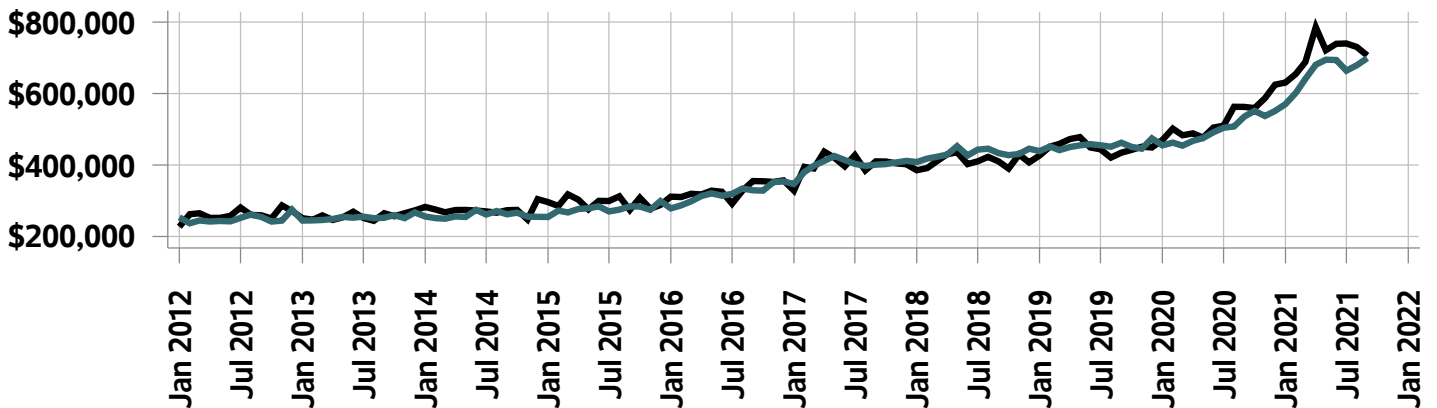
Active Listings (September only)



Months of Inventory (September only)

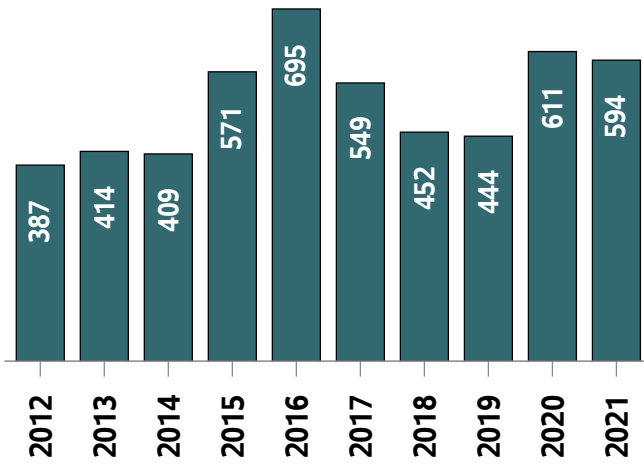


MLS® HPI Composite Benchmark Price and Average Price

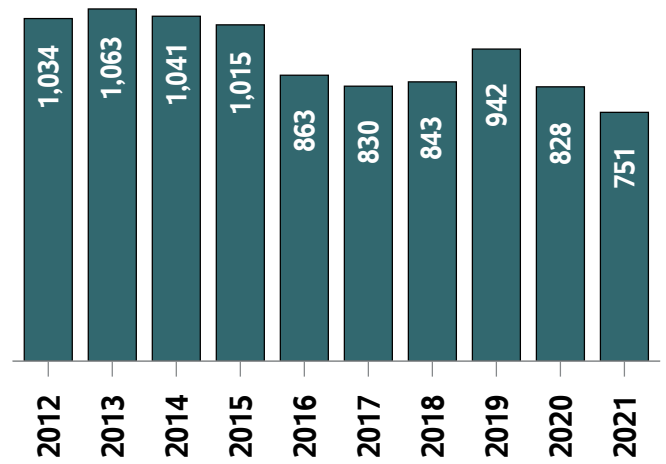


Wasaga Beach MLS® Residential Market Activity

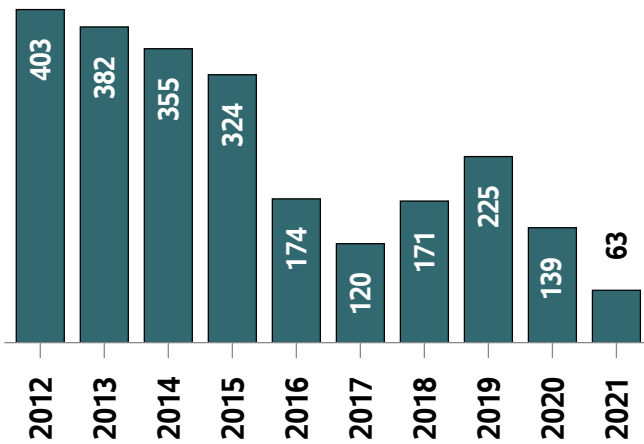
Sales Activity (September Year-to-date)



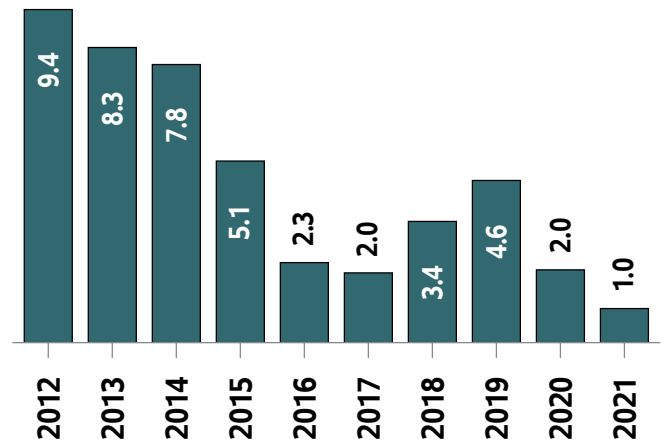
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	44	-36.2	0.0	2.3	-17.0	-20.0	0.0
Dollar Volume	\$34,502,300	-17.1	65.9	81.0	63.1	127.5	171.6
New Listings	55	-30.4	-27.6	-30.4	7.8	-34.5	-36.0
Active Listings	49	-30.0	-74.1	-72.6	-51.5	-84.0	-85.5
Sales to New Listings Ratio ¹	80.0	87.3	57.9	54.4	103.9	65.5	51.2
Months of Inventory ²	1.1	1.0	4.3	4.2	1.9	5.6	7.7
Average Price	\$784,143	30.0	65.9	76.9	96.4	184.4	171.6
Median Price	\$744,750	26.2	72.1	81.6	91.0	177.4	178.9
Sale to List Price Ratio	104.7	100.1	96.7	96.3	98.4	96.4	95.9
Median Days on Market	7.5	13.0	47.5	30.0	36.0	67.0	66.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	460	-2.7	34.9	32.2	-20.0	27.8	54.4
Dollar Volume	\$360,027,359	34.6	116.1	129.8	79.6	252.0	335.4
New Listings	582	-6.4	-21.0	-13.0	-19.5	-33.4	-34.8
Active Listings ³	49	-53.2	-71.7	-63.8	-64.1	-83.0	-84.2
Sales to New Listings Ratio ⁴	79.0	76.0	46.3	52.0	79.5	41.2	33.4
Months of Inventory ⁵	1.0	2.0	4.5	3.5	2.1	7.1	9.3
Average Price	\$782,668	38.4	60.2	73.9	124.5	175.5	182.0
Median Price	\$740,000	37.1	56.8	68.2	120.9	176.1	189.6
Sale to List Price Ratio	104.2	99.0	97.3	97.3	98.1	96.9	96.2
Median Days on Market	8.0	19.0	35.0	25.0	25.0	42.5	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

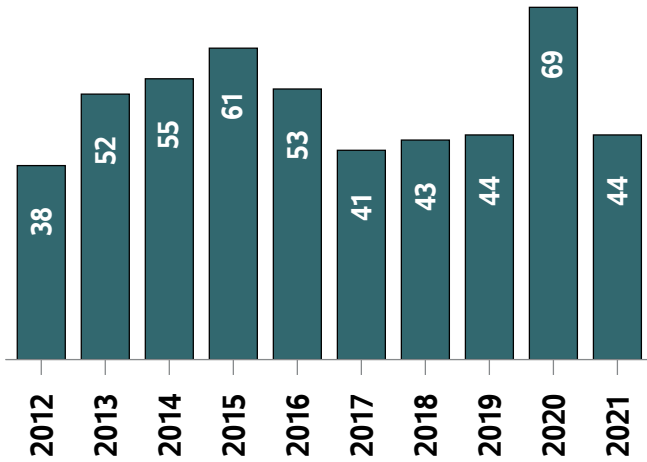
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

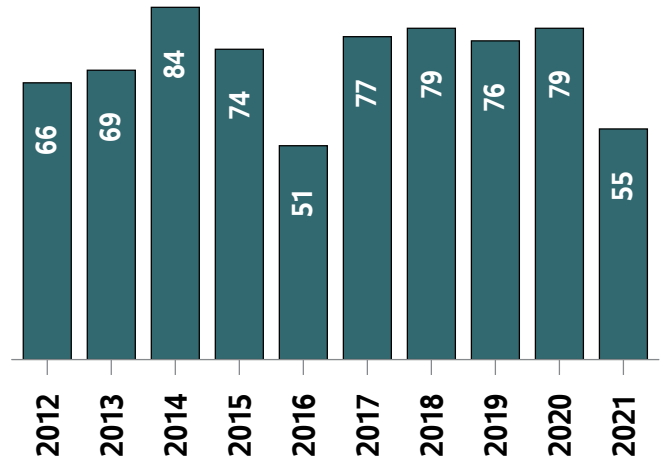
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Single Family Market Activity

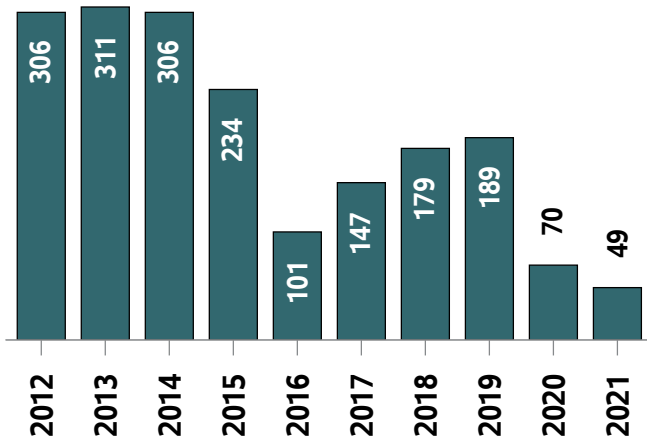
Sales Activity (September only)



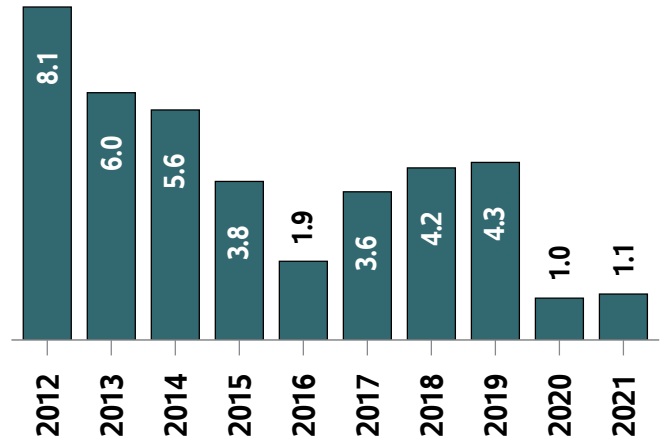
New Listings (September only)



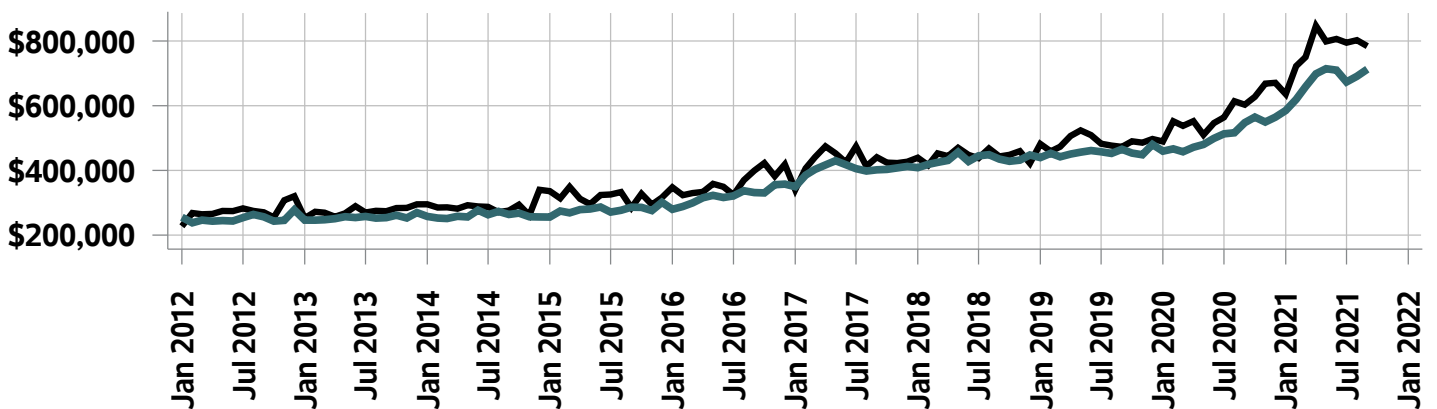
Active Listings (September only)



Months of Inventory (September only)

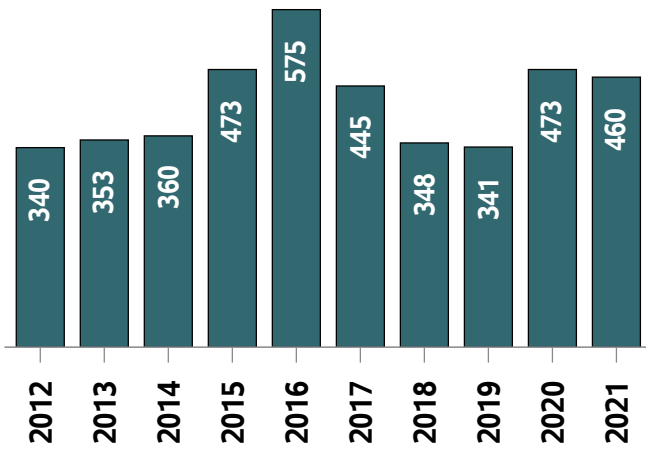


MLS® HPI Single Family Benchmark Price and Average Price

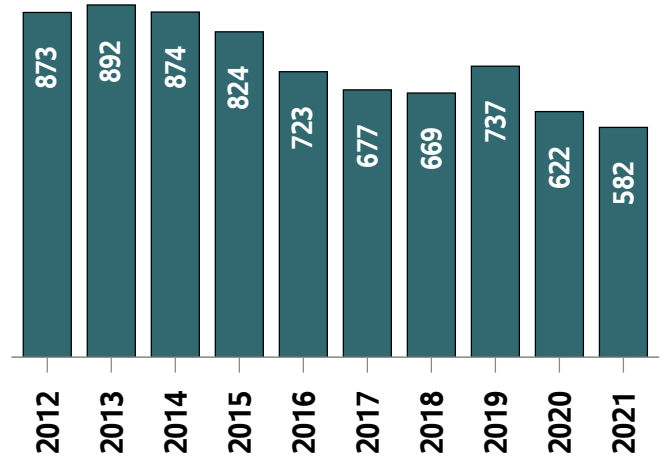


Wasaga Beach MLS® Single Family Market Activity

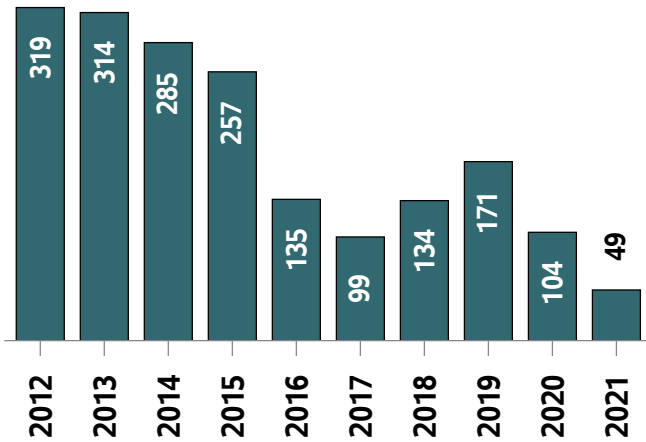
Sales Activity (September Year-to-date)



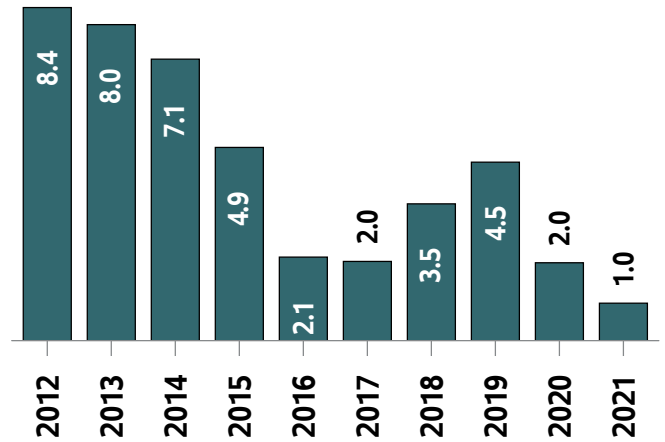
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Condo Townhouse Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	4	0.0	—	—	—	300.0	300.0
Dollar Volume	\$2,099,700	27.0	—	—	—	1,047.4	812.9
New Listings	3	-57.1	0.0	—	200.0	50.0	0.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	133.3	57.1	—	—	—	50.0	33.3
Months of Inventory ²	0.0	2.3	—	—	—	9.0	13.0
Average Price	\$524,925	27.0	—	—	—	186.8	128.2
Median Price	\$491,100	17.2	—	—	—	168.4	113.5
Sale to List Price Ratio	103.1	98.2	—	—	—	96.6	88.5
Median Days on Market	9.5	23.0	—	—	—	118.0	133.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	18	38.5	100.0	5.9	125.0	200.0	500.0
Dollar Volume	\$9,298,644	84.2	175.0	41.1	298.4	707.9	1,545.8
New Listings	21	-34.4	-32.3	-40.0	110.0	-22.2	-8.7
Active Listings ³	2	-76.7	-80.1	-81.8	-38.6	-86.1	-81.8
Sales to New Listings Ratio ⁴	85.7	40.6	29.0	48.6	80.0	22.2	13.0
Months of Inventory ⁵	0.8	4.5	7.6	4.4	2.8	16.2	24.7
Average Price	\$516,591	33.0	37.5	33.2	77.1	169.3	174.3
Median Price	\$522,500	32.3	38.6	34.3	79.4	187.9	198.6
Sale to List Price Ratio	103.6	97.4	98.2	97.3	98.1	96.9	89.7
Median Days on Market	8.5	28.0	43.0	22.0	18.5	88.5	25.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

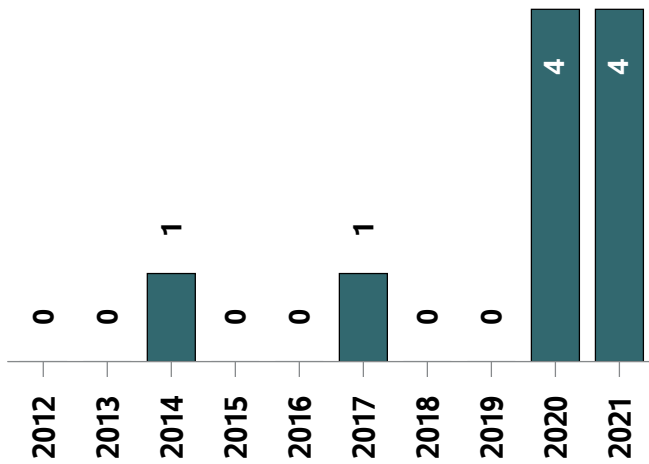
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

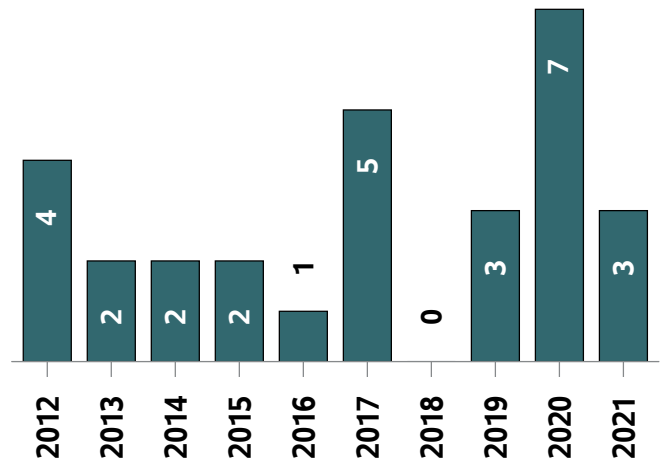
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Condo Townhouse Market Activity

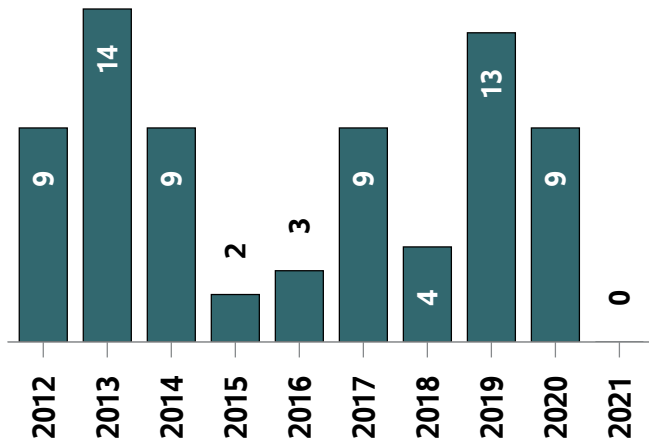
Sales Activity (September only)



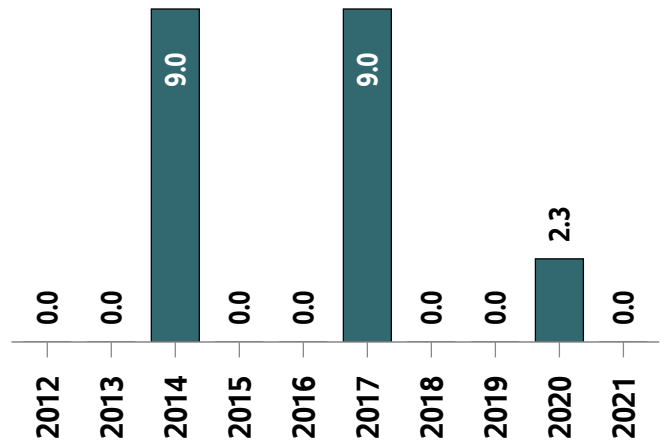
New Listings (September only)



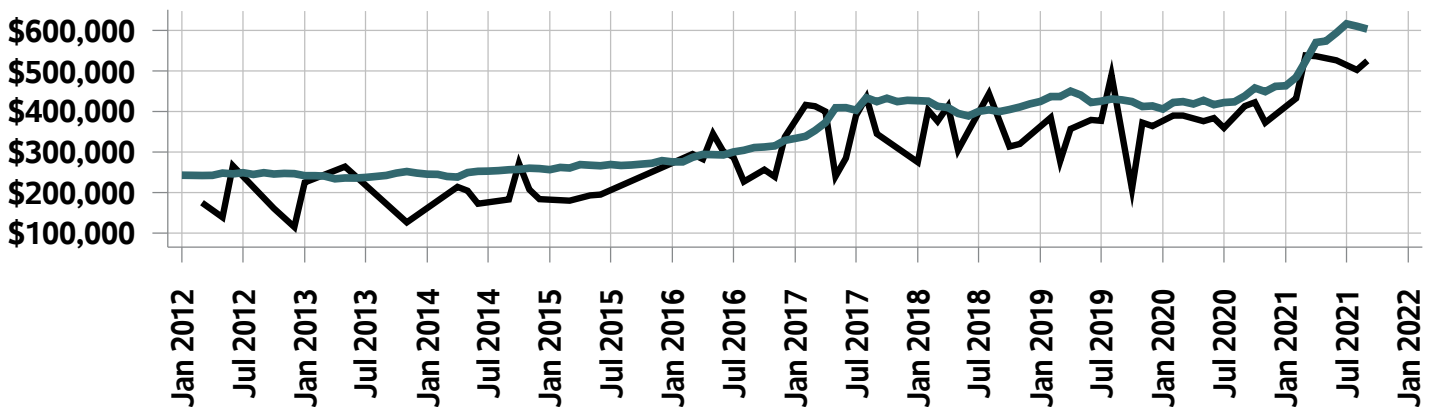
Active Listings (September only)



Months of Inventory (September only)

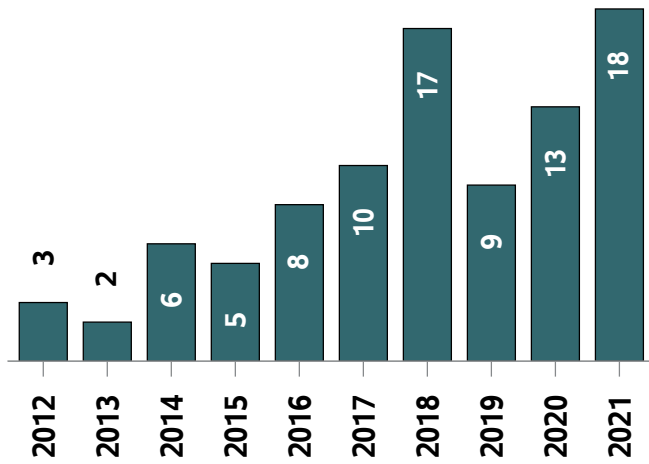


MLS® HPI Townhouse Benchmark Price and Average Price

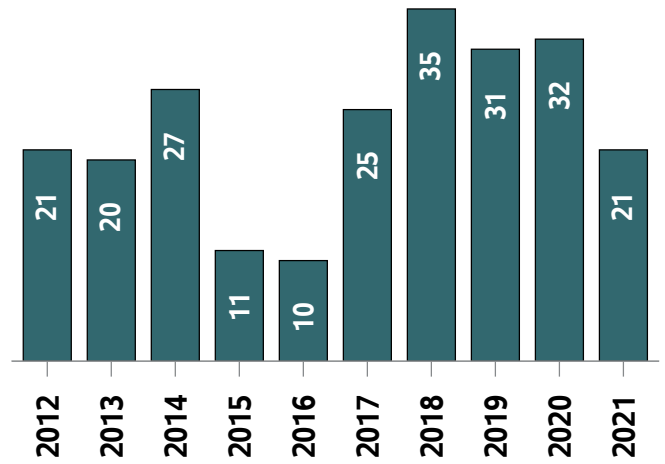


Wasaga Beach MLS® Condo Townhouse Market Activity

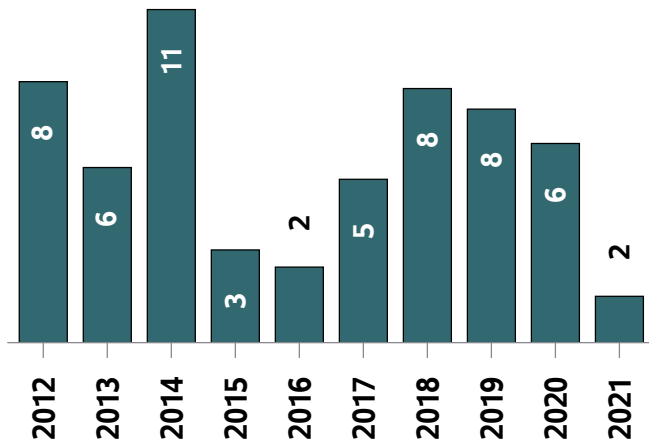
Sales Activity (September Year-to-date)



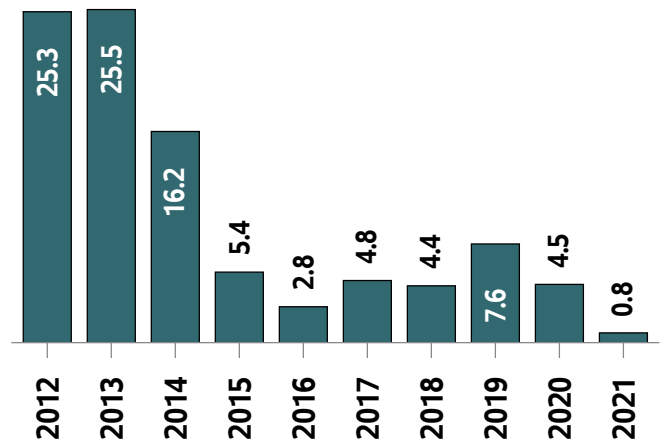
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Wasaga Beach MLS® Apartment Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	2	-60.0	0.0	100.0	-60.0	0.0	0.0
Dollar Volume	\$990,000	-40.8	86.8	300.8	20.7	15.1	272.2
New Listings	3	0.0	-40.0	—	0.0	-40.0	50.0
Active Listings	1	-83.3	-90.0	-83.3	-85.7	-95.5	-95.2
Sales to New Listings Ratio ¹	66.7	166.7	40.0	—	166.7	40.0	100.0
Months of Inventory ²	0.5	1.2	5.0	6.0	1.4	11.0	10.5
Average Price	\$495,000	47.9	86.8	100.4	201.7	15.1	272.2
Median Price	\$495,000	57.1	86.8	100.4	212.5	15.1	272.2
Sale to List Price Ratio	98.6	97.3	98.3	96.9	98.0	100.8	92.8
Median Days on Market	49.0	25.0	87.0	44.0	30.0	36.5	128.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	17	-29.2	13.3	-5.6	-29.2	70.0	88.9
Dollar Volume	\$8,021,350	2.3	74.5	69.7	67.1	237.3	527.9
New Listings	18	-50.0	-51.4	-28.0	-45.5	-61.7	-67.3
Active Listings ³	2	-76.9	-78.6	-68.2	-79.4	-89.8	-91.9
Sales to New Listings Ratio ⁴	94.4	66.7	40.5	72.0	72.7	21.3	16.4
Months of Inventory ⁵	1.0	3.0	5.3	2.9	3.4	16.6	23.2
Average Price	\$471,844	44.4	53.9	79.7	136.0	98.4	232.4
Median Price	\$425,000	38.8	44.6	70.0	122.3	177.3	197.2
Sale to List Price Ratio	99.9	97.0	97.7	97.8	98.4	97.3	96.0
Median Days on Market	20.0	33.5	36.0	35.0	40.0	54.5	96.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

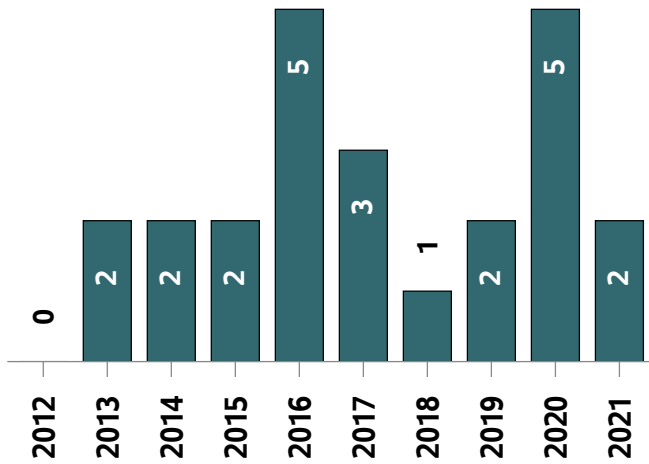
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

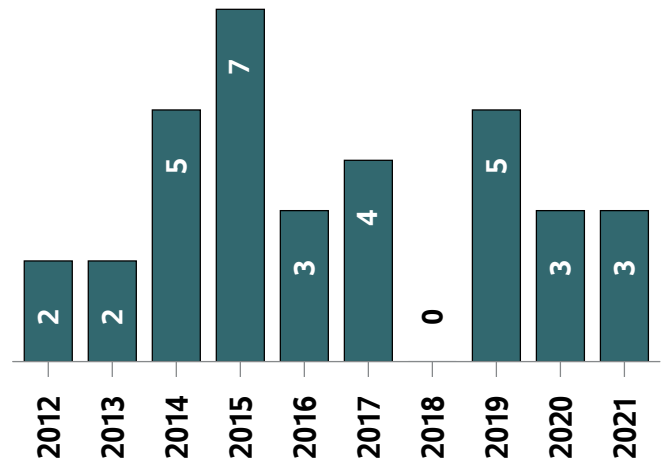
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Wasaga Beach MLS® Apartment Market Activity

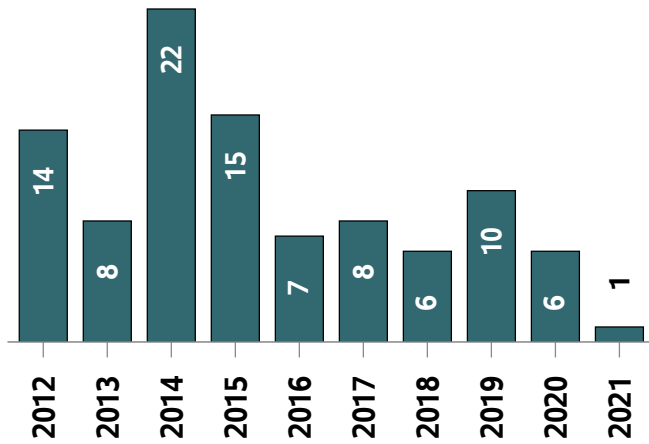
Sales Activity (September only)



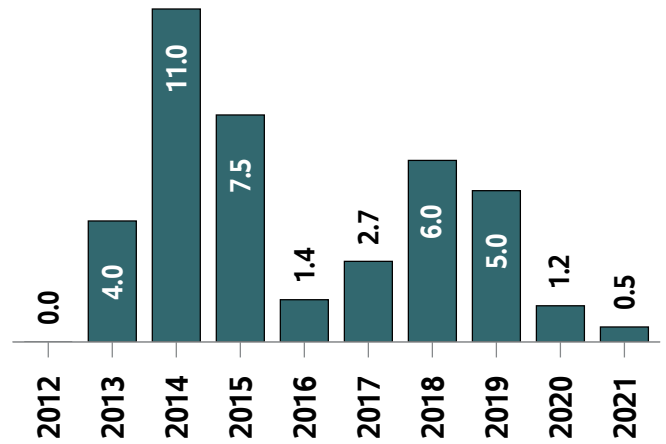
New Listings (September only)



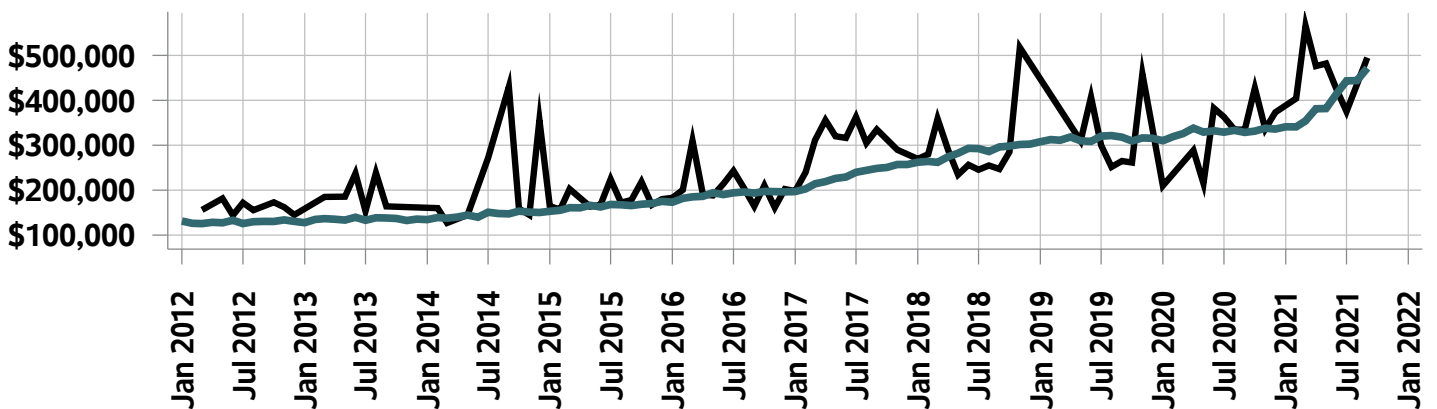
Active Listings (September only)



Months of Inventory (September only)

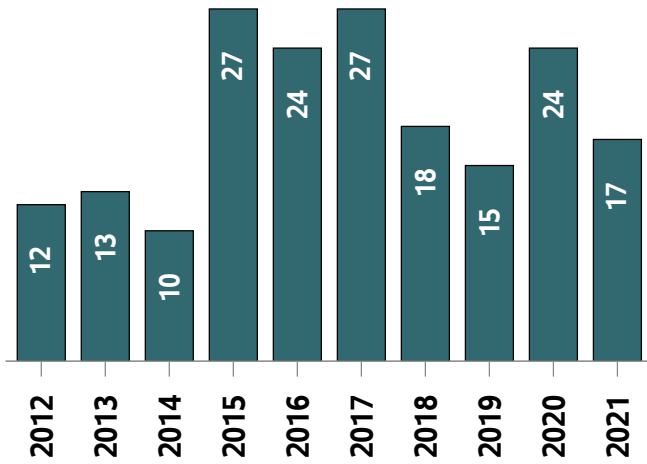


MLS® HPI Apartment Benchmark Price and Average Price

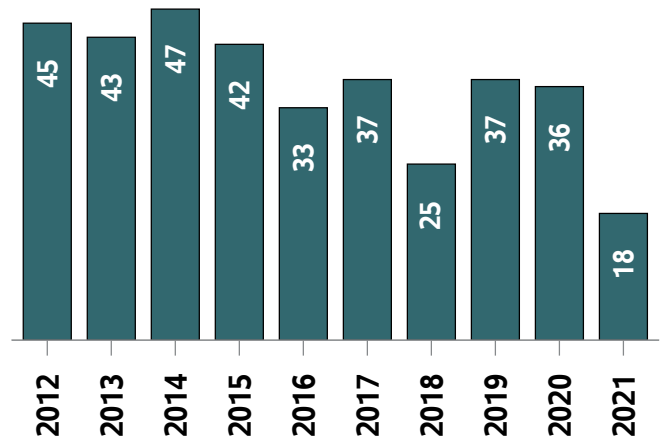


Wasaga Beach MLS® Apartment Market Activity

Sales Activity (September Year-to-date)



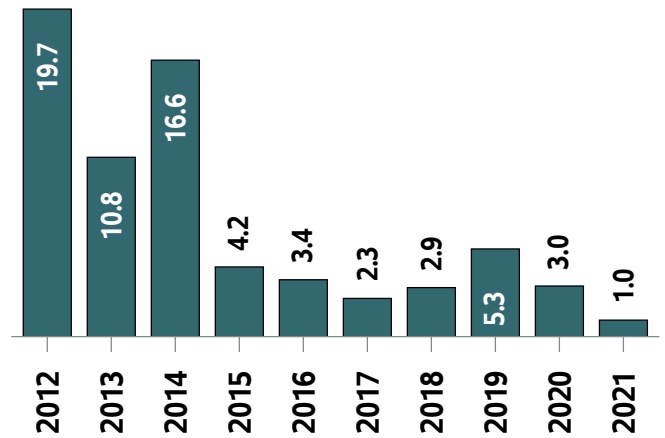
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



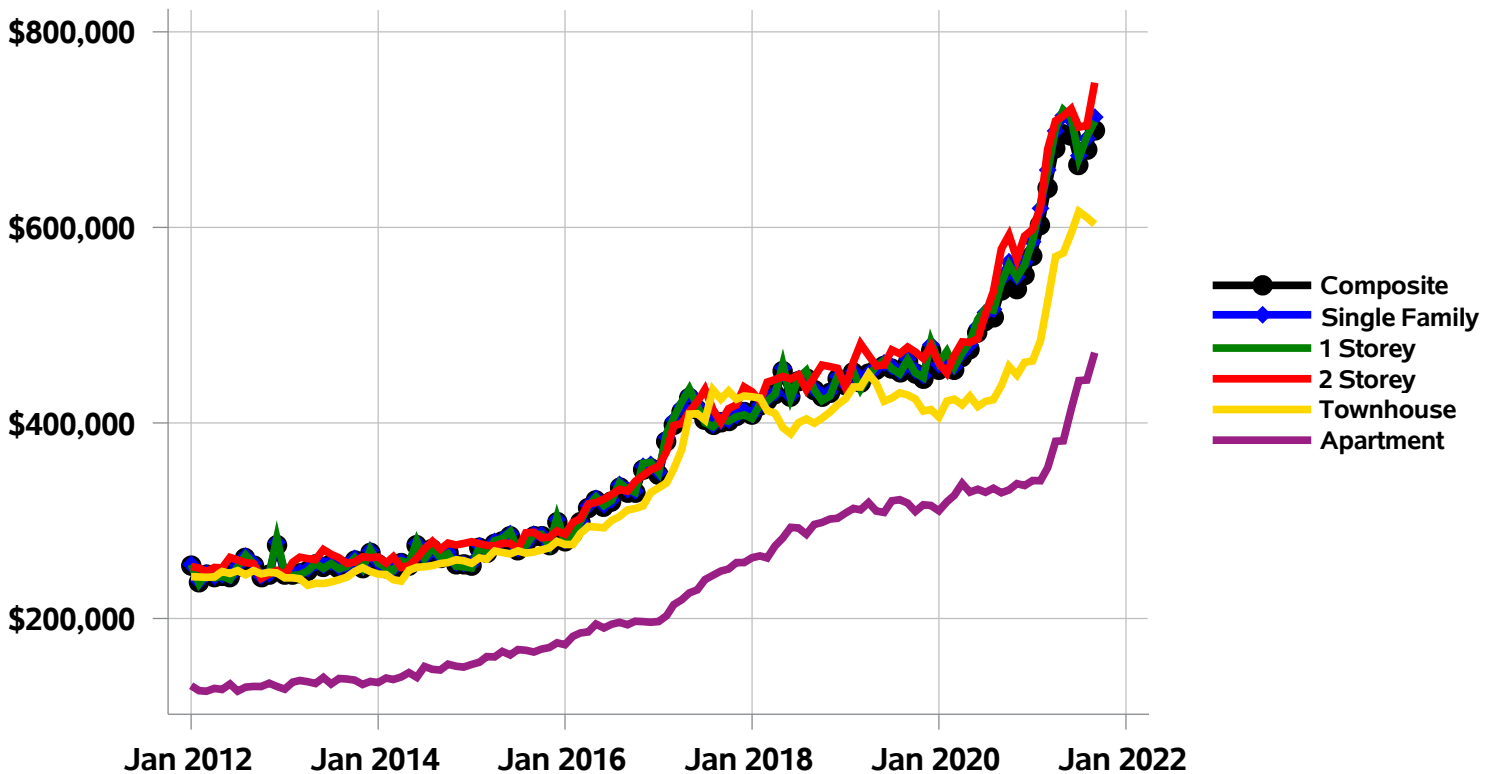
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$699,000	2.9	0.7	9.1	30.5	61.3	112.3
Single Family	\$712,800	3.2	0.4	8.2	30.2	63.9	115.0
One Storey	\$708,500	2.3	-0.6	7.7	30.4	63.2	113.1
Two Storey	\$748,000	6.3	3.7	10.0	29.4	67.4	126.5
Townhouse	\$603,300	-1.1	1.5	15.1	37.7	50.9	94.0
Apartment	\$471,900	6.3	13.9	33.2	43.6	59.3	143.8

MLS® HPI Benchmark Price



Wasaga Beach MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1289
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1304
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7852
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7798
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1591
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8225
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Wasaga Beach MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1266
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1038
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers